NOBLE ROMANS INC
Form 10-Q
November 10, 2010

United States<br>SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549<br>FORM 10-Q

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Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act
            of 1934 For the quarterly period ended September 30, 2010
                    Commission file number: 0-11104
NOBLE ROMAN'S, INC.
(Exact name of registrant as specified in its charter)
Indiana 35-1281154
    (State or other jurisdiction
                                (I.R.S. Employer
            of organization) Identification No.)
        One Virginia Avenue, Suite 300
        Indianapolis, Indiana
                                46204
(Address of principal executive offices)
    (Zip Code)
                            (317) 634-3377
(Registrant's telephone number, including area code)
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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(d)$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $X$ No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation $S$-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).
Yes X No
--- ---

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule $12 \mathrm{~b}-2$ of the Exchange Act.

(do not check if smaller reporting company) X

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No X
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As of November 1, 2010, there were $19,419,317$ shares of Common Stock, no par value, outstanding.

PART I - FINANCIAL INFORMATION

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ITEM 1. Financial Statements
The following unaudited condensed consolidated financial statements are included herein:
Condensed consolidated balance sheets as of December 31,2009
and September 30,2010 (unaudited) Page \begin{tabular}{l} 
Condensed consolidated statements of operations for the three \\
months and nine months ended September 30,2009
\end{tabular}
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Noble Roman's, Inc. and Subsidiaries Condensed Consolidated Balance Sheets (Unaudited)


December 31, 2009

```
Current assets:
```

Cash
Accounts and notes receivable - net
Inventories
Assets held for resale
Prepaid expenses
Deferred tax asset - current portion

Total current assets

Property and equipment:
Equipment
Leasehold improvements

Less accumulated depreciation and amortization
Net property and equipment
Deferred tax asset (net of current portion)
$1,133,312$
96,512
$1,229,824$
790,134

439,690
10,703,594

| Other assets including long-term portion of notes receivable | 2,087,644 |
| :---: | :---: |
| Total assets | \$ 16,682,517 |
| Liabilities and Stockholders' Equity |  |
| Current liabilities: |  |
| Current portion of long-term note payable | \$ 1,500,000 |
| Accounts payable and accrued expenses | 434,665 |
| Current portion of note payable to officer |  |
| Total current liabilities | 1,934,666 |
| Long-term liabilities: |  |
| Note payable to bank (net of current portion) | 4,125,000 |
| Note payable to officer (net of current portion) |  |
| Total long-term liabilities | 4,125,000 |
| Stockholders' equity: |  |
| Common stock - no par value (25,000,000 shares authorized, 19,412,499 issued and outstanding as of December 31, 2009 and 19,419,317 issued and outstanding as of September 30, 2010) | 23,074,160 |
| Preferred stock (5,000,000 shares authorized and 20,625 issued and outstanding as of December 31, 2009 and September 30, 2010) Accumulated deficit | $\begin{gathered} 800,250 \\ (13,251,559) \end{gathered}$ |
| Total stockholders' equity | 10,622,851 |
| Total liabilities and stockholders' equity | \$ 16,682,517 |

See accompanying notes to condensed consolidated financial statements.
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## Noble Roman's, Inc. and Subsidiaries Condensed Consolidated Statements of Operations (Unaudited)

Royalties and fees
Administrative fees and other
Restaurant revenue

Total revenue

Operating expenses:
Salaries and wages
Trade show expense
Travel expense
Other operating expenses
Restaurant expenses

| Three Months Ended September 30, |  |  |
| :---: | :---: | :---: |
| 2009 |  | 2010 |
| \$ 1,778,230 | \$ | 1,712,075 |
| 7,818 |  | 5,485 |
| 148,275 |  | 135,337 |
| 1,934,323 |  | 1,852,897 |

2009
$\$ \quad 5,277,66$
45, 3
405,90
$5,728,94$

795,7
229, 2
108, 06
564,15
382,53

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| stock options |  |  |  | 50,910 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at December 31, 2009 | \$ | 800,250 | 19,412,499 | \$ | 23,074,160 | \$(13, 251,559$)$ |
| Net income for nine months ended September 30, 2010 |  |  |  |  |  | 197,813 |
| Cumulative preferred dividends |  |  |  |  |  | $(65,729)$ |
| Cashless exercise of warrants |  |  | 6,818 |  |  |  |
| Amortization of value of employee stock options |  |  |  |  | 29,683 |  |
| Balance at September 30, 2010 | \$ | 800,250 | 19,419,317 | \$ | 23,103,843 | \$ (13,119, 475) |

See accompanying notes to condensed consolidated financial statements.

Noble Roman's, Inc. and Subsidiaries Condensed Consolidated Statements of Cash Flows (Unaudited)

| OPERATING ACTIVITIES |  |  |  |
| :---: | :---: | :---: | :---: |
| Net income | \$ 1,291,529 | \$ | 197,813 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |
| Depreciation and amortization | 138,806 |  | 109,596 |
| Deferred income taxes | 847,120 |  | 138,757 |
| Changes in operating assets and liabilities: (Increase) decrease in: |  |  |  |
| Accounts and notes receivable | $(305,940)$ |  | 460,969 |
| Inventories | 10,627 |  | $(14,271)$ |
| Prepaid expenses | $(16,719)$ |  | $(250,766)$ |
| Other assets | $(543,566)$ |  | $(439,402)$ |
| Increase in: |  |  |  |
| Accounts payable and accrued expenses | 238,197 |  | 730,205 |
| NET CASH PROVIDED BY OPERATING ACtIVITIES | 1,660,054 |  | 932,901 |
| INVESTING ACTIVITIES |  |  |  |
| Purchase of property and equipment | $(23,644)$ |  | $(4,585)$ |
| Investments in assets held for resale | (837) |  | -- |
| NET CASH USED IN INVESTING ACtIVITIES | $(24,481)$ |  | $(4,585)$ |

Payment of obligations from discontinued operations Payment of cumulative preferred dividends Payment of principal on outstanding debt Payments received on long-term notes receivable Proceeds from officer advance

## NET CASH USED IN FINANCING <br> ACTIVITIES

Decrease in cash
Cash at beginning of period
Cash at end of period

| $(563,159)$ | $(568,052)$ |
| :---: | :---: |
| $(49,364)$ | $(65,729)$ |
| $(1,125,000)$ | $(1,125,000)$ |
| 14,313 | -- |
| -- | 735,500 |
| $(1,723,210)$ | (1,023,281) |


| Decrease in cash | $(87,637)$ |  |  | $(94,965)$ |
| :---: | :---: | :---: | :---: | :---: |
| Cash at beginning of period |  | 450,968 |  | 333,204 |
| Cash at end of period | \$ | 363,331 | \$ | 238,239 |

Supplemental schedule of non-cash investing and financing activities
None.
Cash paid for interest $\quad \$ \quad 317,750$ \$ 239,121

See accompanying notes to condensed consolidated financial statements.

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Notes to Condensed Consolidated Financial Statements (Unaudited)

Note 1 - The accompanying unaudited interim condensed consolidated financial statements, included herein, have been prepared by the Company pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations. These condensed consolidated financial statements have been prepared in accordance with the Company's accounting policies described in the Annual Report on Form $10-\mathrm{K}$ for the year ended December 31,2009 and should be read in conjunction with the audited consolidated financial statements and the notes thereto included in that report. Unless the context indicates otherwise, references to the "Company" mean Noble Roman's, Inc. and its subsidiaries.

In the opinion of the management of the Company, the information contained herein reflects all adjustments necessary for a fair presentation of the results of operations and cash flows for the interim periods presented and the financial condition as of the dates indicated, which adjustments are of a normal recurring nature. The results for the nine-month period ended September 30, 2010 are not necessarily indicative of the results to be expected for the full year ending December 31, 2010.

Note 2 - Royalties and fees included $\$ 44,000$ and $\$ 163,500$ for the three-month and nine-month periods ended September 30,2010 , respectively, and $\$ 102,050$ and $\$ 167,650$ for the three-month and nine-month periods ended September 30, 2009, respectively, for initial franchise fees. Royalties and fees included $\$ 16,378$ and $\$ 103,970$ for the three-month and nine-month periods ended September 30 , 2010, respectively, and $\$ 7,723$ and $\$ 84,085$ for the three-month and nine-month periods ended September 30, 2009, respectively, for equipment commissions. Royalties and fees, less initial franchise fees and equipment commissions were $\$ 1,651,697$ and $\$ 4,759,036$ for the three-month and nine-month periods ended

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September 30, 2010, respectively, and $\$ 1,668,457$ and $\$ 5,025,930$ for the three-month and nine-month periods ended September 30, 2009, respectively. Closings of some of the traditional franchises accounted for $\$ 71,733$ and $\$ 266,273$ of the decrease during the comparable periods and decreases in ongoing royalties and fees from the non-traditional units other than grocery stores accounted for $\$ 74,704$ and $\$ 242,922$ of the decrease during the comparable periods. This decrease was partially offset by an increase in royalties and fees from the grocery store take-n-bake operations in the amount of $\$ 129,677$ and $\$ 242,301$ during the respective periods.

There were 834 outlets in operation on December 31,2009 and 1,035 outlets on September 30, 2010. During the nine-month period ended September 30, 2010, there were 229 new outlets opened and 28 outlets closed.

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Note 3 - The following table sets forth the calculation of basic and diluted earnings per share for the three-month and nine-month periods ended September 30, 2010:

Net loss
Less preferred stock dividends

Earnings per share - basic
Income available to common stockholders

Effect of dilutive securities
Warrants 33,684
Options 299,021
Convertible preferred stock

Diluted earnings per share
Income available to common stockholders
and assumed conversions

Net income
Less preferred stock dividends

Earnings per share - basic
Income available to common stockholders 132,084
.01

Effect of dilutive securities

| Warrants | 33,684 |
| :--- | ---: |
| Options | 299,021 |
| Convertible preferred stock | 366,666 |

```
Diluted earnings per share
Income available to common stockholders
```

and assumed conversions $\$ 197,813 \quad 20,112,070 \quad$ \$ 01

The following table sets forth the calculation of basic and diluted earnings per share for the three-month period and nine-month period ended September 30, 2009:


Note 4 - The Company is a Defendant in a lawsuit styled Kari Heyser, Fred Eric Heyser and Meck Enterprises, LLC, et al v. Noble Roman's, Inc. et al, filed in Superior Court in Hamilton County, Indiana on June 19, 2008 (Cause No. 29D01

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0806 PL 739). The Plaintiffs are former franchisees of the Company's traditional location venue. Originally, the Plaintiffs in this case were Kari and Fred Heyser and Meck Enterprises, LLC, Shawn and Jamie White and Casual Concepts of Texas, LLC, Afifa Abdelmalek and St. Markorios Corporation, Robert and Kathleen Hopkins and Withmere Restaurants, LLC, John and Mariann Dunn and D \& G

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Restaurant, LLC, Jason Clark and Nican Enterprises, LLC, Thomas A. Brintle and Noble Roman's Mt. Airy 100, LLC, Marikate and Paul Morris and Kapza, Inc., Kim Neal and Mopan Commerce, Inc., and Collett Eugene Harrington and Sazzip, LLC. Since the initiation of this lawsuit, however, Plaintiffs Marikate and Paul Morris and Kapza, Inc. have voluntarily dismissed their claims against the Company and the Court has issued an Order finding Plaintiffs Henry and Brenda Villasenor and $H \& B$ Villasenor Investments, Inc.in Contempt of Court and has accordingly dismissed with prejudice the claims filed by the Villasenor Plaintiffs in this action.

The Defendants in this action originally were the Company, certain of the Company's officers, namely, Paul W. Mobley, A. Scott Mobley, Troy Branson, and Mitch Grunat, and co-Defendants, CIT Small Business Lending Corporation and PNC Bank. The claims against co-Defendants CIT Small Business Lending Corporation and PNC Bank have since been dismissed with prejudice.

The Plaintiffs allege that the Defendants fraudulently induced them to purchase franchises for traditional locations through misrepresentations and omissions of material facts regarding the franchises. As relief, the Plaintiffs seek compensatory and punitive damages. In the Complaint, the Plaintiffs that remain in the case claim damages collectively in the amount of $\$ 5.1$ million. In addition, some claims include punitive damages, court costs and/or prejudgment interest. Discovery was completed July 19, 2010. To date, all of the Plaintiffs remaining in the case have been deposed except the Soltero Plaintiffs. Plaintiffs' counsel withdrew his representation on behalf of the Soltero Plaintiffs and counsel for Defendants has been unable to locate the Soltero Plaintiffs. Therefore, the Soltero Plaintiffs remain parties to this action and remain unrepresented by counsel.

The Company filed a Counter-Claim for Damages against all of the Plaintiffs in the approximate amount of $\$ 3.6$ million plus attorney's fees, cost of collection and punitive damages in certain instances.

The Company also filed a Motion for Partial Summary Judgment as to several claims in the Complaint, which the Court granted in September, 2009. In February, 2010, counsel for the Plaintiffs filed a Notice of Appeal with the Indiana Court of Appeals as to the Partial Summary Judgment granted by the Court. On August 19, 2010, the Court of Appeals issued a ruling affirming the Judgment of the Trial Court. On September 20, 2010, Plaintiffs filed a Petition for a Rehearing with the Indiana Court of Appeals, which the Court denied on October 25, 2010.

Defendants have filed Motions for Summary Judgment as to all of the Plaintiffs remaining in the case, based primarily on their deposition testimony and the lack of evidence substantiating the Plaintiffs' claims. Plaintiffs filed a consolidated Response to the Motions for Summary Judgment as to ten of the Plaintiff groups. The Soltero Plaintiffs and Heyser Plaintiffs did not file a Response to the Motion for Summary Judgment; therefore, Defendants Motions for Summary Judgment as to those two Plaintiff groups are unopposed. After receiving Plaintiffs' Consolidated Response to the Motions for Summary Judgment, Defendants filed Reply Briefs in support of their Motions for Summary Judgment against each of the ten Plaintiff groups included in the Response. In the Reply

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Briefs, Defendants asked the Court to: 1) strike the improperly designated and inadmissible materials including affidavits by each of the Plaintiffs which were in conflict with their sworn testimony; 2) strike their statement of fact section as failing to comply with Indiana Trial Rule 56; 3) strike arguments about other states' laws as an improper and belated attempt to amend the Complaint; 4) strike Plaintiffs' choice of law arguments which includes arguments that have already been decided by the trial court and the Indiana Court of Appeals; and 5) enter summary judgment in favor of Defendants. A hearing on Defendants' Motions for Summary Judgment has been set for November 22, 2010.

The Defendants' counterclaims against all of the original Plaintiffs are still pending. While the counterclaims against the individuals Paul and Marikate Morris and Kari and Fred Heyser, were stayed due to their bankruptcy filings in their individual capacities, the counterclaims against their corporate entities, Kapza, Inc., and Meck Enterprises LLC, respectively, remain pending as the corporate entities did not file for bankruptcy. Similarly, the counterclaims against the Villasenor Plaintiffs also remain pending and were not affected by the court's order dismissing that Plaintiff group with prejudice.

Note 5: At various times during the nine-month period ended September 30, 2010, Paul W. Mobley, the Company's Chairman of the Board and Chief Executive Officer, loaned a total of $\$ 735,500$ to the Company. On November 1, 2010 , those amounts were consolidated, along with accrued interest at $8 \%$ per annum, in a promissory note in the amount of $\$ 765,821$. The note provides for interest on the unpaid balance of the note be paid monthly beginning December 1, 2010, and continuing on the first day of each calendar month thereafter until the note is paid in full, at a rate of $8 \%$ per annum. In addition, the note requires principal payments commencing on July 1, 2011 and on the first day of each calendar month thereafter up to and including January 1, 2012 in the amount of $\$ 100,000$ per month. The remaining outstanding principal and accrued interest is due to be paid on February 1, 2012.

Note 6: Loss from discontinued operations was $\$ 935,237$ in the three-month and nine-month periods ended September 30, 2010 and none in the corresponding periods in 2009. In 2008, the Company accrued for estimated cost to defend the Heyser lawsuit explained in Note 4, however, that estimate was insufficient and an additional accrual was required. Additionally, in reviewing accounts receivable, various receivables originated in 2007 and 2008 relating to the operations that were discontinued in 2008 were determined to be doubtful of collection, and were, therefore, charged to loss from discontinued operations.

Note 7: On November 9, 2010, the Company entered into a Second Amendment to Loan Agreement (the "Amendment") with Wells Fargo that amended the existing Loan Agreement between the Company and Wells Fargo. Pursuant to the Amendment, Wells Fargo agreed to defer principal payments on the outstanding note payable to the bank for the months of October through December 2010. The Amendment further provided that those deferred payments are to be made up with the payment of an additional $\$ 75,000$ in principal per month from April 1, 2011 through August 1, 2011. In addition, the interest rate under the note payable was changed from LIBOR plus $3.75 \%$ per annum to LIBOR plus $4.25 \%$ per annum.

Note 8: The Company evaluated subsequent events through the date the financial statements were issued and filed with the Securities and Exchange Commission. There were no additional subsequent events that required recognition or disclosure.

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ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Introduction

The Company sells and services franchises for non-traditional and stand-alone foodservice operations under the trade names "Noble Roman's Pizza," "Tuscano's Italian Style Subs", "Noble Roman's Take-N-Bake", "Tuscano's Grab-N-Go Subs" and "Noble Roman's Bistro." The Company believes the attributes of these concepts include high quality products, simple operating systems, labor minimizing operations, attractive food costs and overall affordability.

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Noble Roman's Pizza

Superior quality that our customers can taste - that is the hallmark of Noble Roman's Pizza. Every ingredient and process has been designed with a view to producing superior results. We believe the following make our products unique:

- Crust made with only specially milled flour with above average protein and yeast.
- Fresh packed, uncondensed sauce made with secret spices, parmesan cheese and vine-ripened tomatoes.
- 100\% real cheese blended from mozzarella and Muenster, with no soy additives or extenders.
- 100\% real meat toppings, again with no additives or extenders - a real departure from many pizza concepts.
- Vegetable and mushroom toppings that are sliced and delivered fresh, never canned.
- An extended product line that includes breadsticks with dip, pasta, baked sandwiches, salads, wings and a line of breakfast products.
- A fully-prepared pizza crust that captures the made-from-scratch pizzeria flavor which gets delivered to the franchise location shelf-stable so that dough handling is no longer an impediment to a consistent product.

The Company carefully developed nearly all of its menu items to be delivered in a ready-to-use form requiring only on-site assembly and baking. These menu items are manufactured by third party vendors and distributed by unrelated distributors who deliver throughout most of the continental United States. We believe this process results in products that are great tasting, quality consistent, easy to assemble and relatively low in food cost and require relatively low amounts of labor.

Noble Roman's Take-N-Bake Pizza

In the third quarter of 2009, the Company began offering a take-n-bake version of its pizza as an addition to its menu offerings. The take-n-bake pizza is designed as an add-on component for new and existing convenience store franchisees and as a stand-alone offering for grocery store chains. The Company recently developed additional products for grocery stores including pasta sauce, deep-dish lasagna with Italian sausage, grated parmesan cheese, cheesy stix and spicy cheese dip. These additional products will be available to grocery stores in December 2010.

As of September 30, 2010, the Company had signed agreements for 292 grocery

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store locations to operate the take-n-bake pizza program, 246 of which were open at that time. As of November 5, 2010, the Company had signed agreements for 413 grocery store locations to operate the take-n-bake pizza program, 248 of which were open at that time and the Company anticipates the opening of the remaining locations within the succeeding 30 to 60 days. Many of the grocery store chains that have signed agreements for certain of their grocery store locations to operate the take-n-bake pizza program have indicated their intent to enter into agreements for the remainder of their locations. The Company expects to sign several additional units with existing chains and is also in discussions with several other grocery store chains. The Company had previously announced the signing of an agreement with a grocery distribution company which distributes to approximately 1,700 grocery stores in the western United States. This agreement provides for the grocery distributor to stock the Company's proprietary products for distribution and promote our proprietary products to all of its 1,700 customers. To date the Company has signed 106 supply agreements with its customers. Recently the Company signed a similar agreement with a grocery distribution company in Wisconsin which distributes to approximately 1,000 grocery stores in Wisconsin and surrounding states. The Company, along with the
distributor, began promoting its proprietary products to this distributor's customers this week. The Company is currently in discussions with several other grocery store distributors for similar arrangements.

The take-n-bake program has been integrated into the operations of many of the Company's existing convenience store franchises, which has generated significant add-on sales, and is now being offered to all franchise prospects for convenience stores. The Company uses the same high quality pizza ingredients for its take-n-bake product as with its standard pizza, with slight modification to portioning for increased home baking performance.

Tuscano's Italian Style Subs

Tuscano's Italian Style Subs is a separate restaurant concept that focuses on sub sandwich menu items. Tuscano's was designed to be comfortably familiar from a customer's perspective but with many distinctive features that include an Italian themed menu. The franchise fee and ongoing royalty for a Tuscano's is identical to that charged for a Noble Roman's Pizza franchise. For the most part, the Company awards Tuscano's franchises for the same facilities as Noble Roman's Pizza franchises, although Tuscano's franchises are also available for locations that do not have a Noble Roman's Pizza franchise.

With its Italian theme, Tuscano's offers a distinctive yet recognizable format. Like most other brand name sub concepts, customers select menu items at the start of the counter line then choose toppings and sauces according to their preference until they reach the check out point. Tuscano's, however, has many unique competitive features, including its Tuscan theme, the extra rich yeast content of its fresh baked bread, thematic menu selections and serving options, high quality meats, and generous yet cost-effective quality sauces and spreads. Tuscano's was designed to be premium quality, simple to operate and cost-effective.

The Company has recently developed a grab-n-go service system for a limited portion of the Tuscano's menu. The grab-n-go system is designed to add sales opportunities at existing non-traditional Noble Roman's Pizza and/or Tuscano's Subs locations. The grab-n-go system has already been integrated into the operations of several existing locations, generating significant add-on sales. The system is now being made available to other existing franchisees.

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The Company is now offering new, non-traditional franchisees the opportunity to open with both take-n-bake pizza and grab-n-go subs when they acquire a dual-branded franchise. Additionally, through changes in the menu, operating systems and equipment structure, the Company is now able to offer dual Noble Roman's Pizza and Tuscano's Subs franchises at a significantly reduced investment cost.

Business Strategy

The Company's business strategy can be summarized as follows:
Intensify Focus on Sales of Non-Traditional Franchises. In the current economic environment the Company believes that it has a unique opportunity for increasing unit growth and revenue within its non-traditional venues such as hospitals, military bases, universities, convenience stores, attractions, entertainment facilities, casinos, travel plazas and grocery stores. The Company's franchises in non-traditional locations are foodservice providers within a host business,
and usually require a minimal investment compared to a stand-alone franchise. Non-traditional franchises are often sold into pre-existing facilities as a service and/or revenue enhancer for the underlying business.

In addition to the Company's historical non-traditional venues, the Company has added grocery stores as an additional target for rapid expansion. Since adding this venue in the fall of 2009, the Company has signed license agreements for 413 grocery store locations.

With its major focus being on non-traditional franchising, the Company's requirements for overhead and operating cost are limited. The Company does not intend to operate any franchise locations other than the two locations it uses for testing and demonstration purposes. This allows for a complete focus on selling and servicing franchises and licenses to capitalize on the attractive opportunity for increased unit growth in non-traditional franchises and the take-n-bake licenses for grocery stores.

Enhance Product Offerings. As an addition to the other service systems offered in its Noble Roman's Pizza and Tuscano's Italian Style Subs concepts, the Noble Roman's Bistro was designed to appeal to additional types of businesses and operational objectives with its fresh food display and serve-to-order serving system. Though presented or packaged differently, the substantial majority of the menu selections are comprised of ingredients already utilized in Noble Roman's Pizza and Tuscano's Italian Style Subs, thereby leveraging the Company's simple systems, distribution and purchasing power.

In 2009, the Company introduced a take-n-bake pizza as an addition to its menu offering. The take-n-bake pizza is designed as an add-on component for new and existing convenience store franchisees, and as a stand-alone offering for grocery store chains. Also, during 2009, the Company developed a grab-n-go service system for a limited portion of the Tuscano's menu. The grab-n-go system is designed to add sales opportunities at existing non-traditional Noble Roman's Pizza and Tuscano's Subs locations.

The Company has completed product research and development on five related products to be sold through the grocery stores and expects to begin distributing those products in late November or early December 2010. The five products are pasta sauce, deep-dish lasagna with Italian sausage, grated aged parmesan

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cheese, cheesy stix and spicy cheese dip. Unlike the Company's take-n-bake pizza which requires on-site assembly by the deli department, these products, except for the spicy cheese dip, arrive at the grocery store fully prepared and ready to display and sell. These products were designed to augment the take-n-bake pizza sales however the Company can offer these products to any grocery store and is not limited to only those grocery stores that have signed license agreements because the products do not require any preparation or assembly. Even though the Company has no sales experience with these products and the products have no proven market acceptance at this time, the Company believes that the revenue generated from these products can potentially be significantly higher than the revenue from the take-n-bake pizza. The Company intends to continue to focus on enhanced product offerings to augment the Company's sales opportunities within non-traditional venues.

Maintain Superior Product Quality. The Company believes that the quality of its products will contribute to the growth of its non-traditional locations. Every ingredient and process was designed with a view to producing superior results. Most of our menu items were developed to be delivered in a ready-to-use form requiring only on-site assembly and baking except for take-n-bake pizza, which is sold to bake at home. The Company believes this process results in products that are great tasting, quality consistent, easy to assemble, and relatively low in food cost and that require very low amounts of labor, which allows for a significant competitive advantage due to the speed at which its products can be prepared, baked and served to customers.

## Financial Summary

The preparation of the consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results may differ from those estimates. The Company periodically evaluates the carrying values of its assets, including property, equipment and related costs, accounts receivable and deferred tax asset, to assess whether any impairment indications are present due to (among other factors) recurring operating losses, significant adverse legal developments, competition, changes in demand for the Company's products or changes in the business climate that affect the recovery of recorded value. If any impairment of an individual asset is evident, a charge will be provided to reduce the carrying value to its estimated fair value.

The following table sets forth the percentage relationship to total revenue of the listed items included in Noble Roman's consolidated statements of operations for the three-month and nine-month periods ended September 30, 2009 and 2010, respectively.
Royalties and fees
Administrative fees and other
Restaurant revenue

| Three Months Ended September 30, |  |
| :---: | :---: |
| 2009 | 2010 |
| 91.9 | 92.4 |
| . 4 | . 3 |
| 7.7 | 7.3 |


| Nine Months Ended |  |
| :---: | :---: |
| September 30, |  |
| ------------ |  |
| 2009 | 2010 |
| - |  |
| $92.1 \%$ | 92.4 |
| .8 | .5 |
| 7.1 | 7.1 |

Total revenue
Operating expenses:
Salaries and wages
Trade show expense
Travel expense
Other operating expense
Restaurant expenses
Depreciation and amortization
General and administrative

Total expenses
Operating income
Interest and other expense
Income before income taxes

Income tax expense
Net income from continuing operations

| $100.0 \%$ | $100.0 \%$ |
| :---: | :---: |
| 13.0 | 13.2 |
| 4.0 | 4.1 |
| 1.5 | 2.0 |
| 8.9 | 9.1 |
| 6.8 | 7.1 |
| 1.0 | . 8 |
| 19.4 | 21.3 |
| 54.6 | 57.5 |
| $45.4 \%$ | $42.5 \%$ |
| 6.0 | 6.2 |
| $39.4 \%$ | $36.3 \%$ |
| 15.6 | 14.4 |
| 23.8 \% | $21.9 \%$ |
| ======= | ====== |

100.0
100.0
100.0教
13.4
4.2
2.0
9.8
7.0
. 8
22.1
59.3
40.7
6.2
34.5
13.7
20.8

Results of Operations

Total revenue decreased from $\$ 1,934,323$ to $\$ 1,852,897$ and from $\$ 5,728,946$ to $\$ 5,440,343$ for the three-month and nine-month periods ended September 30, 2010 compared to the corresponding periods in 2009. One-time fees, franchisee fees and equipment commissions, decreased from $\$ 109,773$ to $\$ 60,378$ and increased from $\$ 251,735$ to $\$ 267,470$ during the three-month and nine-month periods ended September 30,2010 compared to the corresponding periods in 2009 . Ongoing royalties and fees decreased from $\$ 1,668,457$ to $\$ 1,651,697$ and from $\$ 5,025,930$ to $\$ 4,759,036$ for the three-month and nine-month periods ended September 30 , 2010 compared to the corresponding periods in 2009 . Of this decrease, $\$ 71,733$ and $\$ 266,273$ resulted from traditional franchise closings and $\$ 74,704$ and $\$ 242,922$ resulted from a decrease in ongoing royalties and fees from non-traditional units, as a result of same store revenue declines primarily in bowling centers, other than grocery stores for the three-month and nine-month periods ended september 30,2010 compared to the corresponding periods in 2009. These decreases were partially offset by an increase in ongoing royalties and fees of $\$ 129,677$ and $\$ 242,301$ from the grocery store take-n-bake additions for the comparable periods.

Restaurant revenue decreased from $\$ 148,275$ to $\$ 135,337$ and from $\$ 405,908$ to $\$ 387,644$ for the three-month and nine-month periods ended September 30, 2010 compared to the corresponding period in 2009. The Company does not intend to operate restaurants except for the two locations that it uses for testing and demonstration purposes.

Salaries and wages increased from $13.0 \%$ to $13.2 \%$ and decreased from $13.9 \%$ to $13.4 \%$ of total revenue for the three-month and nine-month periods ended September 30, 2010, respectively, compared to the corresponding periods in 2009. The amount of salaries and wages decreased from $\$ 252,048$ to $\$ 244,396$ and from $\$ 795,778$ to $\$ 729,912$ for the three-month and nine-month periods ended September

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30, 2010 compared to the corresponding periods in 2009 as a result of fewer employees.

Trade show expenses increased from 4.0\% to 4.1\% and from 4.0\% to 4.2\% of total revenue for the three-month and nine-month periods ended September 30, 2010, respectively, compared to the corresponding periods in 2009. These increases were the result of the reductions in revenue. Trade show expenses were $\$ 75,463$ and $\$ 226,304$ in the three-month and nine-month periods ended September 30 , 2010, respectively, compared to $\$ 77,032$ and $\$ 229,259$ for the corresponding periods in 2009.

Travel expenses increased from $1.5 \%$ to $2.0 \%$ and from $1.9 \%$ to $2.0 \%$ of total revenue for the three-month and nine-month periods ended September 30, 2010, respectively, compared to the corresponding periods in 2009. The amount of travel expense increased from $\$ 29,927$ to $\$ 36,362$ and from $\$ 108,060$ to $\$ 109,365$ for the three-month and nine-month periods ended September 30, 2010, respectively, compared to the corresponding periods in 2009 . The increases were the result of opening more units, including take-n-bake grocery locations, further away from the home office.

Other operating expenses increased from $8.9 \%$ to $9.1 \%$ and remained constant at $9.8 \%$ of total revenue for the three-month and nine-month periods ended September 30, 2010, respectively, compared to the corresponding periods in 2009. The amount of operating expenses decreased from $\$ 172,268$ to $\$ 167,994$ and from $\$ 564,158$ to $\$ 534,552$ for the three-month and nine-month periods ended September 30, 2010, respectively, compared to the corresponding periods in 2009. These decreases in operating expenses were the result of the Company's efforts to control expenses.

Restaurant expenses increased from $6.8 \%$ to $7.1 \%$ and from $6.7 \%$ to $7.0 \%$ of total revenue for the three-month and nine-month periods ended September 30, 2010, respectively, compared to the corresponding periods in 2009. These increases were the result of a decrease in total revenue. The amount of expenses slightly decreased in both periods. The Company operates two locations for testing and demonstration purposes.

General and administrative expenses increased from 19.4\% to 21.3\% and from $19.2 \%$ to $22.1 \%$ of total revenue for the three-month and nine-month periods ended September 30, 2010, respectively, compared to the corresponding periods in 2009 . The amount of general and administrative expense increased from $\$ 375,158$ to $\$ 394,227$ and from $\$ 1,097,917$ to $\$ 1,204,003$ for the three-month and nine-month periods ended September 30,2010 , respectively, compared to the corresponding periods in 2009. The increase in year-to-date expenses was the result of an increase in legal expenses of $\$ 59,467$ primarily as a result of the cost of the Company's annual meeting of shareholders and related investor relations matters, an increase of rent expense of $\$ 50,689$ and an increase in Directors' fees of $\$ 18,000$ as a result of increasing the size of the Board of Directors. Those increases were partially offset by a reduction of $\$ 22,070$ in all other expenses. The Company had no rent expense for the first three months in 2009 due to the building housing the Company's leased offices being under massive remodeling. The Company's former office lease expired in December 2008 and the new lease did not commence until the remodel was complete in April 2009.

Total expenses increased from $54.6 \%$ to $57.5 \%$ and from $56.5 \%$ to $59.3 \%$ of total revenue for the three-month and nine-month periods ended September 30, 2010, respectively, compared to the corresponding periods in 2009. The amount of expenses increased from $\$ 1,057,696$ to $\$ 1,064,488$ and from $\$ 3,237,159$ to $\$ 3,225,643$ for the three-month and nine-month periods ended September 30, 2010,

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respectively, compared to the corresponding periods in 2009. These increases were the result of an increase in general administrative expense, as explained above, mostly offset by decreases in other expenses due to the Company's efforts to control expenses, while the percentage increases were the result of the reduction in revenue as explained above.

Operating income decreased from $45.4 \%$ to $42.5 \%$ and from $43.5 \%$ to $40.7 \%$ of total revenue for the three-month and nine-month periods ended September 30, 2010, respectively, compared to the corresponding periods in 2009 . The primary reason for this decrease was the reduction in total revenue, as explained above, with only a slight increase in total expenses as explained in the previous paragraph.

Interest expense remained nearly constant at approximately 6.2\% of total revenue for the three-month and nine-month periods ended September 30, 2010 and 2009. This was the result of a combination of a decrease in notes payable outstanding and lower interest rates offset by a decrease in revenue as explained above

Net income from continuing operations decreased from $\$ 459,535$ to $\$ 406,710$ and from $\$ 1,291,529$ to $\$ 1,133,050$ for the three-month and nine-month periods ended September 30, 2010, respectively, compared to the corresponding periods in 2009. The primary reason for this decrease was the decrease in revenue with only a slight increase in expenses as previously explained.

Loss from discontinued operations was $\$ 935,237$ in the three-month and nine-month periods ended September 30,2010 and none in the corresponding periods in 2009. In 2008, the Company accrued for estimated cost to defend the Heyser lawsuit described in Note 4 to the accompanying financial statements, however, that estimate was insufficient and an additional accrual was required. Additionally, in reviewing accounts receivable, various receivables originated in 2007 and

2008 relating to the operations that were discontinued in 2008 were determined to be doubtful of collection, therefore, charged to loss on discontinued operations.

Liquidity and Capital Resources

The Company's current strategy is to grow its business by concentrating on franchising new non-traditional locations, licensing convenience stores to add Noble Roman's to their locations pursuant to a license agreement, licensing grocery stores to sell take-n-bake pizza in all of their locations and to sell recently developed retail products through grocery stores. The Company developed a licensing concept for convenience stores, take-n-bake pizza for grocery stores and other retail products to sell through grocery stores all as a means to accelerate non-traditional unit growth and as a way to increase revenue without any significant increase in expenses. Additionally, the Company does not operate any restaurants except for two locations for testing and demonstration purposes. This strategy requires limited overhead and operating expense and does not require significant capital investment.

The Company's current ratio was $1.3-t o-1$ as of September 30, 2010 compared to 1.8-to-1 at December 31, 2009.

At various times during the nine-month period ended September 30, 2010, Paul W. Mobley, the Company's Chairman of the Board and Chief Executive Officer, loaned a total of $\$ 735,500$ to the Company to help fund $\$ 1,125,000$ in principal payments to the bank and $\$ 568,052$ in payments related to discontinued operations. The payments related to the discontinued operations were largely for legal fees

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related to the Heyser case, which is described in Note 4 of the accompanying financial statements. On November 1, 2010, the amounts advanced to the Company were consolidated, along with accrued interest at $8 \%$ per annum, in a promissory note in the amount of $\$ 765,821$. The note provides for interest to be paid monthly on the unpaid principal balance of the note beginning December 1, 2010, and continuing on the first day of each calendar month thereafter until the note is paid in full, at the rate of $8 \%$ per annum. In addition, the note requires principal payments commencing on July 1, 2011 and on the first day of each calendar month thereafter up to and including January 1, 2012 in the amount of $\$ 100,000$ per month. The remaining outstanding principal and accrued interest is due to be paid on February 1, 2012.

On November 9, 2010, the Company entered into a Second Amendment to Loan Agreement (the "Amendment") with Wells Fargo that amended the existing Loan Agreement between the Company and Wells Fargo. Pursuant to the Amendment, Wells Fargo agreed to defer principal payments on the outstanding notes payable to the bank for the months of October through December 2010. The Amendment further provides that those deferred payments are to be made up with an additional $\$ 75,000$ in principal per month from April 1, 2011 through August 1, 2011. In addition, the interest rate under the note payable was changed from LIBOR plus $3.75 \%$ per annum to LIBOR plus $4.25 \%$ per annum.

As a result of the financial arrangements described above and the Company's cash flow projections, the Company believes it will have sufficient cash flow to meet its obligations and to carry out its current business plan for the foreseeable future. The Company's cash flow projections are based on the Company's strategy of focusing entirely on growth in non-traditional venues, the growth in the number of grocery store locations licensed to sell the take-n-bake pizza and the recent introduction of the additional retail products for grocery stores including pasta sauce, deep-dish lasagna with Italian sausage, grated parmesan cheese, cheesy stix and spicy cheese dip.

The Company does not anticipate that any of the recently issued statement of Financial Accounting Standards will have a material impact on its Statement of Operations or its Balance Sheet.

Forward Looking Statements

The statements contained above in Management's Discussion and Analysis concerning the Company's future revenues, profitability, financial resources, market demand and product development are forward-looking statements (as such term is defined in the Private Securities Litigation Reform Act of 1995) relating to the Company that are based on the beliefs of the management of the Company, as well as assumptions and estimates made by and information currently available to the Company's management. The Company's actual results in the future may differ materially from those projected in the forward-looking statements due to risks and uncertainties that exist in the Company's operations and business environment, including, but not limited to, competitive factors and pricing pressures, the current litigation with certain former traditional franchisees, non-renewal of franchise agreements, shifts in market demand, general economic conditions and other factors including, but not limited to, changes in demand for the Company's products or franchises, the success or failure of individual franchisees, the impact of competitors' actions and changes in prices or supplies of food ingredients and labor as well as the factors discussed under "Risk Factors" in the Company's annual report on Form $10-\mathrm{K}$ for the year-ended December 31, 2009. In addition, the Company has no previous experience selling its products to retail channels and there can be no

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assurance that grocers will stock them or that customers will buy them. Should one or more of these risks or uncertainties materialize, or should underlying assumptions or estimates prove incorrect, actual results may vary materially from those described herein as anticipated, believed, estimated, expected or intended.

ITEM 3. Quantitative and Qualitative Disclosures About Market Risk
The Company's exposure to interest rate risk relates primarily to its variable-rate debt. As of September 30, 2010, the Company had outstanding interest-bearing debt in the aggregate principal amount of $\$ 4.5$ million. The Company's current borrowings are at a variable rate tied to the London Interbank Offered Rate ("LIBOR") plus 4.25\% per annum adjusted on a monthly basis. To mitigate interest rate risk, the Company purchased a swap contract fixing the rate on $50 \%$ of the principal balance outstanding at $8.2 \%$. Based upon the principal balance outstanding as of November 5, 2010 of $\$ 4.5$ million for each $1.0 \%$ increase in LIBOR, the Company would incur increased interest expense of approximately $\$ 20,156$ over the succeeding twelve-month period.

ITEM 4. Controls and Procedures

Based on his evaluation as of the end of the period covered by this report, Paul W. Mobley, the Company's Chief Executive Officer and Chief Financial Officer, has concluded that the Company's disclosure controls and procedures and internal controls over financial reporting (as defined in Rules 13a-15 (e) and 15d-15 (e) under the Securities Exchange Act of 1934 , as amended) are effective. There have been no changes in internal controls over financial reporting during the period covered by this report that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II - OTHER INFORMATION

ITEM 1. Legal Proceedings.

The Company is a Defendant in a lawsuit styled Kari Heyser, Fred Eric Heyser and Meck Enterprises, LLC, et al v. Noble Roman's, Inc. et al, filed in Superior Court in Hamilton County, Indiana on June 19, 2008 (Cause No. $29 D 010806$ PL 739). The Plaintiffs are former franchisees of the Company's traditional location venue. Originally, the Plaintiffs in this case were Kari and Fred Heyser and Meck Enterprises, LLC, Shawn and Jamie White and Casual Concepts of Texas, LLC, Afifa Abdelmalek and St. Markorios Corporation, Robert and Kathleen Hopkins and Withmere Restaurants, LLC, John and Mariann Dunn and D \& G Restaurant, LLC, Jason Clark and Nican Enterprises, LLC, Thomas A. Brintle and Noble Roman's Mt. Airy 100, LLC, Marikate and Paul Morris and Kapza, Inc., Kim Neal and Mopan Commerce, Inc., and Collett Eugene Harrington and Sazzip, LLC. Since the initiation of this lawsuit, however, Plaintiffs Marikate and Paul Morris and Kapza, Inc. have voluntarily dismissed their claims against the Company and the Court has issued an Order finding Plaintiffs Henry and Brenda Villasenor and $H \& B$ Villasenor Investments, Inc.in Contempt of Court and has accordingly dismissed with prejudice the claims filed by the Villasenor Plaintiffs in this action.

The Defendants in this action originally were the Company, certain of the Company's officers, namely, Paul W. Mobley, A. Scott Mobley, Troy Branson, and Mitch Grunat, and co-Defendants, CIT Small Business Lending Corporation and PNC

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Bank. The claims against co-Defendants CIT Small Business Lending Corporation and PNC Bank have since been dismissed with prejudice.

The Plaintiffs allege that the Defendants fraudulently induced them to purchase franchises for traditional locations through misrepresentations and omissions of material facts regarding the franchises. As relief, the Plaintiffs seek compensatory and punitive damages. In the Complaint, the Plaintiffs that remain in the case claim damages collectively in the amount of $\$ 5.1$ million. In addition, some claims include punitive damages, court costs and/or prejudgment interest. Discovery was completed July 19, 2010. To date, all of the Plaintiffs remaining in the case have been deposed except the Soltero Plaintiffs. Plaintiffs' counsel withdrew his representation on behalf of the Soltero Plaintiffs and counsel for Defendants has been unable to locate the Soltero Plaintiffs. Therefore, the Soltero Plaintiffs remain parties to this action and remain unrepresented by counsel.

The Company filed a Counter-Claim for Damages against all of the Plaintiffs in the approximate amount of $\$ 3.6$ million plus attorney's fees, cost of collection and punitive damages in certain instances.

The Company also filed a Motion for Partial Summary Judgment as to several claims in the Complaint, which the Court granted in September, 2009. In February, 2010, counsel for the Plaintiffs filed a Notice of Appeal with the Indiana Court of Appeals as to the Partial Summary Judgment granted by the Court. On August 19, 2010, the Court of Appeals issued a ruling affirming the Judgment of the Trial Court. On September 20, 2010, Plaintiffs filed a Petition for a Rehearing with the Indiana Court of Appeals, which the Court denied on October 25, 2010.

Defendants have filed Motions for Summary Judgment as to all of the Plaintiffs remaining in the case, based primarily on their deposition testimony and the lack of evidence substantiating the Plaintiffs' claims. Plaintiffs filed a consolidated Response to the Motions for Summary Judgment as to ten of the Plaintiff groups. The Soltero Plaintiffs and Heyser Plaintiffs did not file a Response to the Motion for Summary Judgment; therefore, Defendants Motions for Summary Judgment as to those two Plaintiff groups are unopposed. After receiving Plaintiffs' Consolidated Response to the Motions for Summary Judgment,

Defendants filed Reply Briefs in support of their Motions for Summary Judgment against each of the ten Plaintiff groups included in the Response. In the Reply Briefs, Defendants asked the Court to: 1) strike the improperly designated and inadmissible materials including affidavits by each of the Plaintiffs which were in conflict with their sworn testimony; 2) strike their statement of fact section as failing to comply with Indiana Trial Rule 56; 3) strike arguments about other states' laws as an improper and belated attempt to amend the Complaint; 4) strike Plaintiffs' choice of law arguments which includes arguments that have already been decided by the trial court and the Indiana Court of Appeals; and 5) enter summary judgment in favor of Defendants. A hearing on Defendants' Motions for Summary Judgment has been set for November 22, 2010.

The Defendants' counterclaims against all of the original Plaintiffs are still pending. While the counterclaims against the individuals Paul and Marikate Morris and Kari and Fred Heyser, were stayed due to their bankruptcy filings in their individual capacities, the counterclaims against their corporate entities, Kapza, Inc., and Meck Enterprises LLC, respectively, remain pending as the corporate entities did not file for bankruptcy. Similarly, the counterclaims against the Villasenor Plaintiffs also remain pending and were not affected by
the court's order dismissing that Plaintiff group with prejudice.

Other than as disclosed above, the Company is involved in no other litigation requiring disclosure.

ITEM 5. Other Information.

At various times during the nine-month period ended September 30, 2010, Paul W. Mobley, the Company's Chairman of the Board and Chief Executive Officer, loaned a total of $\$ 735,500$ to the Company to help fund $\$ 1,125,000$ in principal payments to the bank and $\$ 568,052$ in payments related to discontinued operations. The payments related to the discontinued operations were largely for legal fees related to the Heyser case, which isdescribed in Note 4 of the accompanying financial statements. On November 1, 2010, the amounts advanced to the Company were consolidated, along with accrued interest at 8\% per annum, in a promissory note in the amount of $\$ 765,821$. The note provides for interest to be paid monthly on the unpaid principal balance of the note beginning December 1, 2010, and continuing on the first day of each calendar month thereafter until the note is paid in full, at the rate of $8 \%$ per annum. In addition, the note requires principal payments commencing on July 1, 2011 and on the first day of each calendar month thereafter up to and including January 1, 2012 in the amount of $\$ 100,000$ per month. The remaining outstanding principal and accrued interest is due to be paid on February 1, 2012.

On November 9, 2010, the Company entered into a Second Amendment to Loan Agreement (the "Amendment") with Wells Fargo that amended the existing Loan Agreement between the Company and Wells Fargo. Pursuant to the Amendment, Wells Fargo agreed to defer principal payments on the outstanding notes payable to the bank for the months of October through December 2010. The Amendment further provides that those deferred payments are to be made up with an additional $\$ 75,000$ in principal per month from April 1, 2011 through August 1, 2011. In addition, the interest rate under the note payable was changed from LIBOR plus $3.75 \%$ per annum to LIBOR plus $4.25 \%$ per annum.

ITEM 6. Exhibits.
(a) Exhibits: See Exhibit Index appearing on page 23.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934 , the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

NOBLE ROMAN'S, INC.
(Authorized Officer and Principal
Financial Officer)

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## Index to Exhibits

Exhibit
3.1 Amended Articles of Incorporation of the Registrant, filed as an exhibit to the Registrant's Amendment No. 1 to the Post Effective Amendment No. 2 to Registration Statement on Form S-1 filed July 1, 1985 (SEC File No.2-84150), is incorporated herein by reference.
3.2 Amended and Restated By-Laws of the Registrant, as currently in effect, filed as an exhibit to the Registrant's Form 8-K filed December 24, 2009, is incorporated herein by reference.
3.3 Articles of Amendment of the Articles of Incorporation of the Registrant effective February 18, 1992 filed as an exhibit to the Registrant's Registration Statement on Form SB-2 (SEC File No. 33-66850), ordered effective on October 26, 1993, is incorporated herein by reference.
3.4 Articles of Amendment of the Articles of Incorporation of the Registrant effective May 11, 2000, filed as Annex A and Annex B to the Registrant's Proxy Statement on Schedule 14A filed March 28, 2000, is incorporated herein by reference.
3.5 Articles of Amendment of the Articles of Incorporation of the Registrant effective April 16, 2001 filed as Exhibit 3.4 to Registrant's Annual Report on Form 10-K for the year ended December 31, 2005, is incorporated herein by reference.
3.6 Articles of Amendment of the Articles of Incorporation of the Registrant effective August 23, 2005, filed as Exhibit 3.1 to the Registrant's current report on Form 8-K filed August 29, 2005, is incorporated herein by reference.
4.1 Specimen Common Stock Certificates filed as an exhibit to the Registrant's Registration Statement on Form S-18 filed October 22, 1982 and ordered effective on December 14, 1982 (SEC File No. 2-79963C), is incorporated herein by reference.
4.2 Form of Warrant Agreement filed as Exhibit 4.1 to the Registrant's current report on Form 8-K filed August 29, 2005, is incorporated herein by reference.
10.1 Employment Agreement with Paul W. Mobley dated November 15, 1994 filed as Exhibit 10.1 to Registrant's Annual Report on Form 10-K for the year ended December 31, 2005, is incorporated herein by reference.
10.2 Employment Agreement with A. Scott Mobley dated November 15,

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1994 filed as Exhibit 10.2 to Registrant's Annual Report on Form 10-K for the year ended December 31, 2005, is incorporated herein by reference.
10.3 1984 Stock Option Plan filed with the Registrant's Form S-8 filed November 29, 1994 (SEC File No.33-86804), is incorporated herein by reference.

| 10.4 | Noble Roman's, Inc. Form of Stock Option Agreement filed with <br> the Registrant's Form S-8 filed November 29,1994 (SEC File |
| :--- | :--- |
|  | No. $33-86804$ ), is incorporated herein by reference. |

