# UNITED STATES SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 

## FORM 10-Q

x Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the quarterly period ended September 30, 2011
or
o Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the transition period from $\qquad$ to $\qquad$
Commission file number: 0-15536

# CODORUS VALLEY BANCORP, INC. 

(Exact name of registrant as specified in its charter)

## Pennsylvania

(State or other jurisdiction of incorporation or organization)

23-2428543
(I.R.S. Employer Identification No.)

105 Leader Heights Road, P.O. Box 2887, York, Pennsylvania 17405
(Address of principal executive offices) (Zip code)

717-747-1519
(Registrant s telephone number, including area code)

Not Applicable
(Former name, former address and former fiscal year, if changed since the last report.)

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Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).
Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

| Large accelerated filer o | Accelerated filer o |
| :--- | :--- |
| Non-accelerated filer o | Smaller reporting company x |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes o No x

## APPLICABLE ONLY TO CORPORATE ISSUERS

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date. On November 1, $2011,4,171,105$ shares of common stock, par value $\$ 2.50$, were outstanding.

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## PART I - FINANCIAL INFORMATION

## Item 1. Financial Statements

Codorus Valley Bancorp, Inc.<br>Consolidated Balance Sheets Unaudited

| (dollars in thousands, except share and per share data) | $\begin{gathered} \text { September 30, } \\ 2011 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Interest bearing deposits with banks | \$ | 33,836 | \$ | 32,219 |
| Cash and due from banks |  | 12,738 |  | 8,050 |
| Federal funds sold |  | 0 |  | 3,000 |
| Total cash and cash equivalents |  | 46,574 |  | 43,269 |
| Securities, available-for-sale |  | 229,439 |  | 222,536 |
| Restricted investment in bank stocks, at cost |  | 3,822 |  | 4,067 |
| Loans held for sale |  | 2,966 |  | 4,990 |
| Loans (net of deferred fees of \$758-2011 and \$713-2010) |  | 685,785 |  | 640,849 |
| Less-allowance for loan losses |  | $(8,617)$ |  | $(7,626)$ |
| Net loans |  | 677,168 |  | 633,223 |
| Premises and equipment, net |  | 10,755 |  | 10,766 |
| Other assets |  | 43,126 |  | 38,481 |
| Total assets | \$ | 1,013,850 | \$ | 957,332 |
| Liabilities |  |  |  |  |
| Deposits |  |  |  |  |
| Noninterest bearing | \$ | 75,274 | \$ | 65,642 |
| Interest bearing |  | 782,474 |  | 740,468 |
| Total deposits |  | 857,748 |  | 806,110 |
| Short-term borrowings |  | 11,979 |  | 6,763 |
| Long-term debt |  | 36,576 |  | 51,732 |
| Junior subordinated debt |  | 10,310 |  | 10,310 |
| Other liabilities |  | 6,071 |  | 5,878 |
| Total liabilities |  | 922,684 |  | 880,793 |

## Shareholders equity

| Preferred stock, par value $\$ 2.50$ per share; $\$ 1,000$ liquidation preference, $1,000,000$ shares authorized; |  |  |  |
| :--- | :--- | ---: | ---: |
| 25,000 Series B shares issued and outstanding - 2011 and 16,500 Series A - 2010 | 25,000 | 15,983 |  |
| Common stock, par value $\$ 2.50$ per share; $10,000,000$ shares authorized; $4,171,105$ shares issued and | 10,428 | 10,330 |  |
| outstanding - 2011 and 4,131,802-2010 | 37,183 | 37,290 |  |
| Additional paid-in capital | 12,511 | 10,798 |  |
| Retained earnings | 6,044 | 2,138 |  |
| Accumulated other comprehensive income | 91,166 | 76,539 |  |
| Total shareholders equity | $\$ 1,013,850$ | $\$$ | 957,332 |

See accompanying notes.

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## Codorus Valley Bancorp, Inc.

Consolidated Statements of Income
Unaudited

| (dollars in thousands, except per share data) | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  | 2011 |  | 2010 |  |
| Interest income |  |  |  |  |  |  |  |  |
| Loans, including fees | \$ | 10,146 | \$ | 9,748 | \$ | 29,058 | \$ | 28,395 |
| Investment securities: |  |  |  |  |  |  |  |  |
| Taxable |  | 975 |  | 826 |  | 2,962 |  | 2,454 |
| Tax-exempt |  | 598 |  | 617 |  | 1,840 |  | 1,785 |
| Dividends |  | 2 |  | 2 |  | 6 |  | 6 |
| Other |  | 17 |  | 25 |  | 42 |  | 53 |
| Total interest income |  | 11,738 |  | 11,218 |  | 33,908 |  | 32,693 |
| Interest expense |  |  |  |  |  |  |  |  |
| Deposits |  | 2,817 |  | 2,884 |  | 8,491 |  | 8,494 |
| Federal funds purchased and other short-term borrowings |  | 29 |  | 23 |  | 82 |  | 65 |
| Long-term and junior subordinated debt |  | 285 |  | 391 |  | 828 |  | 1,288 |
| Total interest expense |  | 3,131 |  | 3,298 |  | 9,401 |  | 9,847 |
| Net interest income |  | 8,607 |  | 7,920 |  | 24,507 |  | 22,846 |
| Provision for loan losses |  | 3,560 |  | 560 |  | 4,785 |  | 1,910 |
| Net interest income after provision for loan losses |  | 5,047 |  | 7,360 |  | 19,722 |  | 20,936 |
| Noninterest income |  |  |  |  |  |  |  |  |
| Trust and investment services fees |  | 384 |  | 348 |  | 1,124 |  | 1,067 |
| Income from mutual fund, annuity and insurance sales |  | 308 |  | 329 |  | 891 |  | 1,091 |
| Service charges on deposit accounts |  | 657 |  | 632 |  | 1,934 |  | 1,843 |
| Income from bank owned life insurance |  | 164 |  | 161 |  | 489 |  | 480 |
| Other income |  | 153 |  | 147 |  | 453 |  | 433 |
| Gains on sales of loans held for sale |  | 126 |  | 177 |  | 422 |  | 538 |
| Gain (loss) on sales of securities |  | 0 |  | 0 |  | (25) |  | 108 |
| Total noninterest income |  | 1,792 |  | 1,794 |  | 5,288 |  | 5,560 |
| Noninterest expense |  |  |  |  |  |  |  |  |
| Personnel |  | 3,218 |  | 3,393 |  | 10,182 |  | 9,812 |
| Occupancy of premises, net |  | 501 |  | 465 |  | 1,485 |  | 1,459 |
| Furniture and equipment |  | 434 |  | 405 |  | 1,305 |  | 1,264 |
| Postage, stationery and supplies |  | 128 |  | 112 |  | 397 |  | 389 |
| Professional and legal |  | 205 |  | 121 |  | 480 |  | 365 |
| Marketing and advertising |  | 278 |  | 179 |  | 661 |  | 529 |
| FDIC insurance |  | 223 |  | 331 |  | 785 |  | 955 |
| Debit card processing |  | 169 |  | 156 |  | 488 |  | 436 |
| Charitable donations |  | 37 |  | 43 |  | 272 |  | 399 |
| Foreclosed real estate including (gains) losses on sales |  | 214 |  | 765 |  | 1,305 |  | 1,749 |
| Impaired loan carrying costs |  | 95 |  | 199 |  | 521 |  | 782 |
| Other |  | 815 |  | 772 |  | 2,406 |  | 2,128 |
| Total noninterest expense |  | 6,317 |  | 6,941 |  | 20,287 |  | 20,267 |
| Income before income taxes |  | 522 |  | 2,213 |  | 4,723 |  | 6,229 |
| Provision (benefit) for income taxes |  | (139) |  | 433 |  | 679 |  | 1,113 |
| Net income |  | 661 |  | 1,780 |  | 4,044 |  | 5,116 |
| Preferred stock dividends and discount accretion |  | 657 |  | 245 |  | 1,148 |  | 735 |
| Net income available to common shareholders | \$ | 4 | \$ | 1,535 | \$ | 2,896 | \$ | 4,381 |
| Net income per common share, basic | \$ | 0.00 | \$ | 0.37 | \$ | 0.70 | \$ | 1.07 |
| Net income per common share, diluted | \$ | 0.00 | \$ | 0.37 | \$ | 0.69 | \$ | 1.07 |
| See accompanying notes. |  |  |  |  |  |  |  |  |

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Codorus Valley Bancorp, Inc.<br>Consolidated Statements of Cash Flows Unaudited

| (dollars in thousands) | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  |
| Cash flows from operating activities |  |  |  |  |
| Net income | \$ | 4,044 | \$ | 5,116 |
| Adjustments to reconcile net income to net cash provided by operations: |  |  |  |  |
| Depreciation/amortization |  | 978 |  | 1,030 |
| Net amortization of securities |  | 1,060 |  | 761 |
| Amortization of deferred loan origination fees and costs |  | (201) |  | (263) |
| Amortization of intangible assets |  | 29 |  | 30 |
| Provision for loan losses |  | 4,785 |  | 1,910 |
| Provision for losses on foreclosed real estate |  | 388 |  | 722 |
| Deferred income tax expense (benefit) |  | (198) |  | 168 |
| Amortization of investment in real estate partnership |  | 436 |  | 421 |
| Increase in cash surrender value of life insurance investment |  | (489) |  | (480) |
| Originations of loans held for sale |  | $(25,184)$ |  | $(33,456)$ |
| Proceeds from sales of loans held for sale |  | 27,630 |  | 30,350 |
| Net gain on sales of loans held for sale |  | (422) |  | (538) |
| Loss on disposal of premises and equipment |  | 0 |  | 8 |
| Net loss (gain) on sales of securities available-for-sale |  | 25 |  | (108) |
| Gain on sales of held for sale assets |  | 0 |  | (35) |
| Net gain on sales of foreclosed real estate |  | (154) |  | (110) |
| Stock-based compensation expense |  | 188 |  | 87 |
| (Increase) decrease in accrued interest receivable |  | 322 |  | (126) |
| (Increase) decrease in other assets |  | $(1,592)$ |  | 976 |
| Decrease in accrued interest payable |  | (73) |  | (19) |
| Increase in other liabilities |  | 273 |  | 3,525 |
| Net cash provided by operating activities |  | 11,845 |  | 9,969 |
| Cash flows from investing activities |  |  |  |  |
| Securities, available-for-sale |  |  |  |  |
| Purchases |  | $(34,296)$ |  | $(89,850)$ |
| Maturities, repayments and calls |  | 26,150 |  | 25,561 |
| Sales |  | 6,077 |  | 4,845 |
| Redemption of restricted investment in bank stock |  | 245 |  | 0 |
| Net increase in loans made to customers |  | $(50,414)$ |  | $(5,890)$ |
| Purchases of premises and equipment |  | (967) |  | (713) |
| Investment in life insurance |  | (7) |  | (7) |
| Investment in foreclosed real estate |  | $(4,243)$ |  | (8) |
| Proceeds from sales of foreclosed real estate |  | 728 |  | 7,802 |
| Net cash used in investing activities |  | $(56,727)$ |  | $(58,260)$ |
| Cash flows from financing activities |  |  |  |  |
| Net increase in demand and savings deposits |  | 54,435 |  | 49,081 |
| Net (decrease) increase in time deposits |  | $(2,797)$ |  | 23,093 |
| Net increase (decrease) in short-term borrowings |  | 5,216 |  | $(1,403)$ |
| Proceeds from issuance of long-term debt |  | 15,000 |  | 0 |
| Repayment of long-term debt |  | $(30,156)$ |  | $(21,944)$ |
| Cash dividends paid to preferred shareholders |  | (775) |  | (619) |
| Cash dividends paid to common shareholders |  | $(1,078)$ |  | (694) |
| Redemption of preferred stock and common stock warrant |  | $(17,027)$ |  | 0 |
| Issuance of preferred stock |  | 25,000 |  | 0 |
| Issuance of common stock |  | 369 |  | 173 |
| Net cash provided by financing activities |  | 48,187 |  | 47,687 |

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| Net increase (decrease) in cash and cash equivalents | 3,305 | $(604)$ |  |
| :--- | ---: | ---: | ---: |
| Cash and cash equivalents at beginning of year | 43,269 | 26,179 |  |
| Cash and cash equivalents at end of period | $\$ 46,574$ | $\$ 8$ | 25,575 |

See accompanying notes.

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Codorus Valley Bancorp, Inc.
Consolidated Statements of Changes in Shareholders Equity
Unaudited

| (dollars in thousands, except per share data) | PreferredStock |  | Common Stock |  | Additional Paid-in Capital |  | Retained Earnings |  | Accumulated Other <br> Comprehensive Income |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance, January 1, 2011 | \$ | 15,983 | \$ | 10,330 | \$ | 37,290 | \$ | 10,798 | \$ | 2,138 | \$ | 76,539 |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income |  |  |  |  |  |  |  | 4,044 |  |  |  | 4,044 |
| Other comprehensive gain, net of tax: |  |  |  |  |  |  |  |  |  |  |  |  |
| Unrealized gains on securities, net |  |  |  |  |  |  |  |  |  | 3,906 |  | 3,906 |
| Total comprehensive income |  |  |  |  |  |  |  |  |  |  |  | 7,950 |
| Preferred stock discount accretion |  | 478 |  |  |  |  |  | (478) |  |  |  | 0 |
| Common stock cash dividends (\$0.26 per share) |  |  |  |  |  |  |  | $(1,078)$ |  |  |  | $(1,078)$ |
| Preferred stock dividends |  |  |  |  |  |  |  | (775) |  |  |  | (775) |
| Redemption of preferred stock and repurchase of common stock warrant |  | $(16,461)$ |  |  |  | (566) |  |  |  |  |  | $(17,027)$ |
| Issuance of preferred stock |  | 25,000 |  |  |  |  |  |  |  |  |  | 25,000 |
| Stock-based compensation |  |  |  |  |  | 188 |  |  |  |  |  | 188 |
| Issuance of common stock: |  |  |  |  |  |  |  |  |  |  |  |  |
| 19,291 shares under dividend reinvestment and stock purchase plan |  |  |  | 48 |  | 153 |  |  |  |  |  | 201 |
| 14,682 shares under stock option plan |  |  |  | 37 |  | 89 |  |  |  |  |  | 126 |
| 5,330 shares under employee stock purchase plan |  |  |  | 13 |  | 29 |  |  |  |  |  | 42 |
| Balance, September 30, 2011 | \$ | 25,000 | \$ | 10,428 | \$ | 37,183 | \$ | 12,511 | \$ | 6,044 | \$ | 91,166 |
| Balance, January 1, 2010 | \$ | 15,828 | \$ | 10,187 | \$ | 37,004 | \$ | 6,592 | \$ | 2,401 | \$ | 72,012 |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income |  |  |  |  |  |  |  | 5,116 |  |  |  | 5,116 |
| Other comprehensive gain, net of tax: |  |  |  |  |  |  |  |  |  |  |  |  |
| Unrealized gains on securities, net |  |  |  |  |  |  |  |  |  | 2,360 |  | 2,360 |
| Total comprehensive income |  |  |  |  |  |  |  |  |  |  |  | 7,476 |
| Preferred stock discount accretion |  | 116 |  |  |  |  |  | (116) |  |  |  | 0 |
| Common stock cash dividends (\$0.17 per share) |  |  |  |  |  |  |  | (694) |  |  |  | (694) |
| Preferred stock dividends |  |  |  |  |  |  |  | (619) |  |  |  | (619) |
| Stock-based compensation |  |  |  |  |  | 87 |  |  |  |  |  | 87 |
| Issuance of common stock: |  |  |  |  |  |  |  |  |  |  |  |  |
| 17,759 shares under dividend reinvestment and stock purchase plan |  |  |  | 44 |  | 92 |  |  |  |  |  | 136 |
| 7,932 shares under employee stock purchase plan |  |  |  | 20 |  | 17 |  |  |  |  |  | 37 |
| Balance, September 30, 2010 | \$ | 15,944 | \$ | 10,251 | \$ | 37,200 | \$ | 10,279 | \$ | 4,761 | \$ | 78,435 |
| See accompanying notes. |  |  |  |  |  |  |  |  |  |  |  |  |

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## Notes to Consolidated Financial Statements (Unaudited)

## Note 1 Basis of Presentation

The accompanying consolidated balance sheet at December 31, 2010 has been derived from audited financial statements, and the unaudited interim consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information, the instructions to Form 10-Q, and FASB Accounting Standards Codification (ASC) 270.
Accordingly, the interim financial statements do not include all of the financial information and notes required by generally accepted accounting principles for complete financial statements. In the opinion of management, the interim consolidated financial statements include all adjustments necessary to present fairly the financial condition and results of operations for the reported periods, and are of a normal and recurring nature.

These consolidated statements should be read in conjunction with the notes to the audited consolidated financial statements contained in the Corporation s Annual Report on Form 10-K for the year ended December 31, 2010.

The consolidated financial statements include the accounts of Codorus Valley Bancorp, Inc. and its wholly owned bank subsidiary, PeoplesBank, A Codorus Valley Company (PeoplesBank), and its wholly owned nonbank subsidiary, SYC Realty Company, Inc. (collectively referred to as Codorus Valley or the Corporation). PeoplesBank has four wholly-owned subsidiaries, Codorus Valley Financial Advisors, Inc., SYC Settlement Services, Inc. and two subsidiaries whose purpose is to temporarily hold foreclosed properties pending eventual liquidation. All significant intercompany account balances and transactions have been eliminated in consolidation. The combined results of operations of the nonbank subsidiaries are not material to the consolidated financial statements.

The results of operations for the nine-month period ended September 30, 2011 are not necessarily indicative of the results to be expected for the full year.

In accordance with FASB ASC 855, the Corporation evaluated the events and transactions that occurred after the balance sheet date of September 30, 2011, and through the date these financial statements were issued for items of potential recognition or disclosure.

## Note 2 Significant Accounting Policies

## Loans

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff, are stated at their outstanding unpaid principal balances less amounts charged off, net of an allowance for loan losses and any deferred fees or costs. Interest income is accrued on the unpaid principal balance. Generally, loan origination fees, net of certain direct origination costs, are deferred and recognized as an adjustment of the yield (interest income) over the contractual life of the loan. The loan portfolio is segmented into commercial and consumer loans. Commercial loans consist of the following industry classes: builder \& developer, commercial real estate investor, residential real estate investor, hotel/motel, wholesale \& retail, agriculture, manufacturing and all other. Consumer loans consist of the following classes: residential mortgage, home equity and all other.

For all classes of loans, the accrual of interest is discontinued when the contractual payment of principal or interest has become 90 days past due or management has serious doubts about further collectability of principal or interest, even though the loan is currently performing. A loan may remain on accrual status if it is in the process of collection and is either adequately guaranteed or well secured. When a loan is placed on nonaccrual status, unpaid interest credited to income in the current year is reversed and unpaid interest accrued in prior years is charged against the allowance for loan losses. Interest received on nonaccrual loans, including impaired loans, generally is either applied against principal or reported as interest income, according to the Corporation s judgment as to the collectability of principal. Generally, loans are restored to accrual status when the obligation is brought current, has performed in accordance with the contractual terms for a reasonable period of time, generally six months, and the ultimate collectability of the total contractual principal and interest is no longer in doubt. The past due status of all classes of loans is determined based on contractual due dates for loan payments.

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## Allowance for Loan Losses

The allowance for loan losses represents the Corporation s estimate of losses inherent in the loan portfolio as of the balance sheet date and is recorded as a reduction to loans. The allowance for loan losses is increased by the provision for loan losses, and decreased by charge-offs, net of recoveries. Loans deemed to be uncollectible are charged against the allowance for loan losses, and subsequent recoveries, if any, are credited to the allowance. All, or part, of the principal balance of loans are charged off to the allowance as soon as it is determined that the repayment of all, or part, of the principal balance is unlikely. Because all identified losses are immediately charged off, no portion of the allowance for loan losses is restricted to any individual loan or groups of loans, and the entire allowance is available to absorb any and all loan losses.

The allowance for loan losses is maintained at a level considered adequate to provide for losses that can be reasonably anticipated. The Corporation performs a quarterly evaluation of the adequacy of the allowance. The allowance is based on the Corporation s past loan loss experience, known and inherent risks in the portfolio, adverse situations that may affect the borrower s ability to repay, the estimated value of any underlying collateral, composition of the loan portfolio, current economic conditions and other relevant factors. This evaluation is inherently subjective as it requires material estimates that may be susceptible to significant revision as more information becomes available.

The allowance consists of specific and general allocations and an unallocated component. The specific allocation relates to loans that are classified as impaired, generally substandard and nonaccrual loans. For loans that are classified as impaired, an allowance is established when the collateral value (or discounted cash flows or observable market price) of the impaired loan is lower than the carrying value of that loan. The general allocation component covers pools of loans by loan class including commercial loans not considered impaired, as well as smaller balance homogeneous loans, such as residential real estate, home equity and other consumer loans. These pools of loans are evaluated for loss exposure based upon historical loss rates for each of these classes of loans, adjusted for qualitative (environmental) risk factors. Historical loss rates are based on a two year rolling average of net charge-offs. Qualitative risk factors that supplement historical losses in the evaluation of loan pools include:

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As disclosed in Note 5-Loans, the Corporation engages in commercial and consumer lending. Loans are made within the Corporation sprimary market area and surrounding areas, and include the purchase of whole loans or participation interests in loans from other financial institutions. Commercial related loans, which pose the greatest risk of loss to the Corporation, whether originated or purchased, are generally secured by real estate. Within the broad commercial loan segment, the builder \& developer and commercial real estate investor loan classes generally present a higher level of risk than other commercial loan classifications. This increased risk is due to several factors, including the concentration of principal in a limited number of loans and borrowers, the effect of general economic conditions on income producing properties, unstable real estate prices and the dependency upon successful construction and sale or operation of the real estate project.

A loan is considered impaired when, based on current information and events, it is probable that the Corporation will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered in determining impairment include payment status and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. The Corporation determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower s prior payment record and the amount of the shortfall in relation to the principal and interest owed. Commercial loans that are collateral dependent and deemed impaired are generally evaluated for impairment loss based on the fair value of the collateral. For commercial loans that are not collateral dependent, the Corporation relies on the present value of expected future cash flows, discounted at the loan s effective interest rate, to determine any impairment loss. Large groups of smaller balance homogeneous loans are collectively evaluated for impairment. Accordingly, the Corporation does not separately identify individual residential mortgage loans, home equity loans and other consumer loans for impairment disclosures, unless such loans are classified as troubled debt restructurings.

An allowance for loan losses is established for an impaired loan if its carrying value exceeds its estimated fair value less estimated selling costs (i.e., net realizable value). For commercial loans secured by real estate, estimated fair values are determined primarily through third-party appraisals. When a real estate secured loan becomes impaired, a decision is made regarding whether an updated certified appraisal of the real estate is necessary. This decision is based on various considerations, including the age of the most recent appraisal, the loan-to-value ratio based on the most recent appraisal and the condition of the property. Appraised values are generally discounted to provide for selling costs and other factors to determine an estimate of the net realizable value of the property.

For commercial loans secured by non-real estate collateral, such as accounts receivable, inventory and equipment, estimated fair values are determined based on the borrower s financial statements, inventory reports, accounts receivable aging or equipment appraisals or invoices. Indications of value from these sources are generally discounted based on the age of the financial information or the quality of the assets.

Loans whose terms are modified are classified as troubled debt restructurings if the Corporation grants borrowers experiencing financial difficulties concessions that it would not otherwise consider. Concessions granted under a troubled debt restructuring may involve a reduction of the debt, accrued interest or interest rate, or extension of the maturity date at an interest rate lower than the current market rate for new debt with similar risk. Non-accrual troubled debt restructurings are restored to accrual status if principal and interest payments, under the modified terms, are current for a reasonable period of time, generally six consecutive months after modification. Loans classified as troubled debt restructurings are designated as impaired.

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Federal regulatory agencies, as an integral part of their examination process, periodically review the Corporation $s$ allowance for loan losses and may require the Corporation to recognize additions to the allowance based on their judgments about information available to them at the time of their examination, which may not be currently available to the Corporation. Based on a comprehensive analysis of the loan portfolio, the Corporation believes that the level of the allowance for loan losses at September 30, 2011 is adequate.

## Foreclosed Real Estate

Foreclosed real estate, included in other assets, is comprised of property acquired through a foreclosure proceeding, property that is acquired through acceptance of a deed-in-lieu of foreclosure and property that has not yet been acquired but which is classified as an insubstance foreclosure. Foreclosed real estate is initially recorded at fair value minus estimated costs to sell at the date of foreclosure, establishing a new cost basis. Appraisals are generally used to determine fair value. After foreclosure, management reviews valuations at least quarterly and adjusts the asset to the lower of cost or fair value minus estimated costs to sell through a valuation allowance. Costs related to the improvement of foreclosed real estate are generally capitalized until the real estate reaches a saleable condition. Revenue and expense from operations and changes in the valuation allowance are included in expense. When a foreclosed real estate asset is ultimately sold, any gain or loss on the sale is included in the income statement as a component of noninterest expense. At September 30, 2011, foreclosed real estate, net of allowance, was $\$ 15,739,000$, compared to $\$ 10,572,000$ for December 31, 2010.

## Per Common Share Computations

The weighted average number of shares of common stock outstanding used for basic and diluted calculations are provided below:

| (in thousands, except per share data) | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  | 2011 |  | 2010 |  |
| Net income available to common shareholders | \$ | 4 | \$ | 1,535 | \$ | 2,896 | \$ | 4,381 |
| Weighted average shares outstanding (basic) |  | 4,167 |  | 4,097 |  | 4,152 |  | 4,086 |
| Effect of dilutive stock options |  | 39 |  | 9 |  | 45 |  | 4 |
| Weighted average shares outstanding (diluted) |  | 4,206 |  | 4,106 |  | 4,197 |  | 4,090 |
| Basic earnings per common share | \$ | 0.00 | \$ | 0.37 | \$ | 0.70 | \$ | 1.07 |
| Diluted earnings per common share | \$ | 0.00 | \$ | 0.37 | \$ | 0.69 | \$ | 1.07 |
| Anti-dilutive stock options and common stock warrants excluded from the computation of earnings per share |  | 88 |  | 421 |  | 88 |  | 427 |

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## Comprehensive Income

Accounting principles generally accepted in the United States of America require that recognized revenue, expenses, gains and losses be included in net income. Although certain changes in assets and liabilities, such as unrealized gains and losses on available-for-sale securities, are reported as a separate component of the equity section of the balance sheet, such items, along with net income, are components of comprehensive income. The components of other comprehensive income and related tax effects are presented in the following table:

| (dollars in thousands) | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  | 2011 |  | 2010 |  |
| Unrealized holding gains arising during the period | \$ | 2,461 | \$ | 958 | \$ | 5,893 | \$ | 3,684 |
| Reclassification adjustment for (gains) losses included in income |  | 0 |  | 0 |  | 25 |  | (108) |
| Net unrealized gains |  | 2,461 |  | 958 |  | 5,918 |  | 3,576 |
| Tax effect |  | (837) |  | (326) |  | $(2,012)$ |  | $(1,216)$ |
| Net of tax amount | \$ | 1,624 | \$ | 632 | \$ | 3,906 | \$ | 2,360 |
| Cash Flow Information |  |  |  |  |  |  |  |  |

For purposes of the statements of cash flows, the Corporation considers interest bearing deposits with banks, cash and due from banks, and federal funds sold to be cash and cash equivalents. Non-cash items for the nine-month period ended September 30, 2011 consisted of the transfer of loans to foreclosed real estate in the amount of $\$ 1,885,000$. The increase in other liabilities includes accounts payable for investment in foreclosed real estate of $\$ 476,000$. Comparatively, for the nine-month period ended September 30, 2010, non-cash items consisted of the transfer of loans to foreclosed real estate in the amount of $\$ 8,291,000$ and the transfer of loans held for sale to investment in the amount of $\$ 160,000$.

## Recent Accounting Pronouncements

The FASB issued ASU No. 2011-05, Presentation of Comprehensive Income . The provisions of this Update amend FASB ASC Topic 220, Comprehensive Income, to facilitate the continued alignment of U.S. GAAP with International Accounting Standards. The Update prohibits the presentation of the components of comprehensive income in the statement of shareholders equity. Reporting entities are allowed to present either: a statement of comprehensive income, which reports both net income and other comprehensive income; or separate, but consecutive, statements of net income and other comprehensive income. Under previous GAAP, all 3 presentations were acceptable. Regardless of the presentation selected, the reporting entity is required to present all reclassifications between other comprehensive and net income on the face of the new statement or statements. The provisions of this Update are effective for fiscal years and interim periods beginning after December 31, 2011 for public entities. As the two remaining options for presentation existed prior to the issuance of this Update, early adoption is permitted. The Corporation is evaluating the impact of the Update on its consolidated financial statements.

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The FASB issued ASU No. 2011-04, Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S GAAP and IFRSs. This Update amends FASB ASC Topic 820, Fair Value Measurements, to bring U.S. GAAP for fair value measurements in line with International Accounting Standards. The Update clarifies existing guidance for items such as: the application of the highest and best use concept to non-financial assets and liabilities; the application of fair value measurement to financial instruments classified in a reporting entity s stockholder s equity; and disclosure requirements regarding quantitative information about unobservable inputs used in the fair value measurements of level 3 assets. The Update also creates an exception to Topic 820 for entities which carry financial instruments within a portfolio or group, under which the entity is now permitted to base the price used for fair valuation upon a price that would be received to sell the net asset position or transfer a net liability position in an orderly transaction. The Update also allows for the application of premiums and discounts in a fair value measurement if the financial instrument is categorized in level 2 or 3 of the fair value hierarchy. Lastly, the ASU contains new disclosure requirements regarding fair value amounts categorized as level 3 in the fair value hierarchy such as: disclosure of the valuation process used; effects of and relationships between unobservable inputs; usage of nonfinancial assets for purposes other than their highest and best use when that is the basis of the disclosed fair value; and categorization by level of items disclosed at fair value, but not measured at fair value for financial statement purposes. This Update is effective for interim and annual periods beginning after December 15, 2011. Early adoption is not permitted. The Corporation is evaluating the impact of this Update on its consolidated financial statements.

In November 2008, the Securities and Exchange Commission (SEC) released a proposed roadmap regarding the potential use by U.S. issuers of financial statements prepared in accordance with International Financial Reporting Standards (IFRS). IFRS is a comprehensive series of accounting standards published by the International Accounting Standards Board (IASB). Under the proposed roadmap, the Corporation may be required to prepare financial statements in accordance with IFRS as early as 2015. The SEC has indicated it will make a determination in 2011 regarding the mandatory adoption of IFRS. The Corporation is currently assessing the impact that this potential change would have on its consolidated financial statements, and it will continue to monitor the development of the potential implementation of IFRS.

## Note 3-Securities

A summary of securities, available-for-sale at September 30, 2011 and December 31, 2010 is provided below:

| (dollars in thousands) | Amortized Cost |  | Gross Unrealized |  |  |  | EstimatedFairValue |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Gains |  | Losses |  |  |  |
| September 30, 2011 |  |  |  |  |  |  |  |  |
| Debt securities: |  |  |  |  |  |  |  |  |
| U.S. Treasury notes | \$ | 10,005 | \$ | 149 | \$ | 0 | \$ | 10,154 |
| U.S. agency |  | 29,612 |  | 1,140 |  | 0 |  | 30,752 |
| U.S. agency mortgage-backed, residential |  | 100,137 |  | 3,927 |  | 0 |  | 104,064 |
| State and municipal |  | 80,527 |  | 3,946 |  | (4) |  | 84,469 |
| Total debt securities | \$ | 220,281 | \$ | 9,162 | \$ | (4) | \$ | 229,439 |
| December 31, 2010 |  |  |  |  |  |  |  |  |
| Debt securities: |  |  |  |  |  |  |  |  |
| U.S. Treasury notes | \$ | 8,014 | \$ | 126 | \$ | 0 | \$ | 8,140 |
| U.S. agency |  | 13,519 |  | 155 |  | (31) |  | 13,643 |
| U.S. agency mortgage-backed, residential |  | 108,967 |  | 2,213 |  | (827) |  | 110,353 |
| State and municipal |  | 88,796 |  | 2,079 |  | (475) |  | 90,400 |
| Total debt securities | \$ | 219,296 | \$ | 4,573 | \$ | $(1,333)$ | \$ | 222,536 |
|  | 12 |  |  |  |  |  |  |  |

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The amortized cost and estimated fair value of debt securities at September 30, 2011 by contractual maturity are shown below. Actual maturities may differ from contractual maturities if call options on select debt issues are exercised in the future. Mortgage-backed securities are included in the maturity categories based on average expected life.

|  | Available-for-sale <br> Amortized |  | Fair <br> Value |
| :--- | ---: | ---: | ---: |
| (dollars in thousands) | Cost | 12,228 | $\$$ |
| Due in one year or less | 12,331 |  |  |
| Due after one year through five years | 144,051 | 150,112 |  |
| Due after five years through ten years | 60,179 | 63,033 |  |
| Due after ten years | 3,823 | 3,963 |  |
| Total debt securities | $\$$ | 220,281 | $\$$ |

Gross realized gains and losses on sales of securities are shown below.

|  | Three months ended <br> September 30, <br> 2011 |  | Nine months ended <br> September 30, <br> 2010 |  |  |  |  | 2011 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| (dollars in thousands) | $\$$ | 0 | $\$$ | 0 | $\$$ | 79 | $\$$ | 108 |
| Realized gains | $\$$ | 0 |  | 0 |  | $(104)$ | 0 |  |
| Realized losses | 0 | $\$$ | 0 | $\$$ | $(25)$ | $\$$ | 108 |  |

Realized gains and losses from the sale of securities, available-for-sale are computed on the basis of specific identification of the adjusted cost of each security and are shown net as a separate line item in the income statement.

Securities, issued by agencies of the federal government, with a carrying value of $\$ 140,819,000$ and $\$ 125,785,000$ on September 30, 2011 and December 31, 2010, respectively, were pledged to secure public and trust deposits, repurchase agreements, other short-term borrowings and Federal Home Loan Bank debt.

The table below shows gross unrealized losses and fair value, aggregated by investment category and length of time, for securities, available-for-sale that have been in a continuous unrealized loss position, at September 30, 2011 and December 31, 2010.

|  | Less than 12 months |  |  |  | 12 months or more |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | Fair Value |  | Unrealized Losses |  | Fair Value |  | Unrealized Losses |  | Fair Value |  | Unrealized Losses |  |
| September 30, 2011 |  |  |  |  |  |  |  |  |  |  |  |  |
| Debt securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| State and municipal | \$ | 899 | \$ | 4 | \$ | 0 | \$ | 0 | \$ | 899 | \$ | 4 |
| Total temporarily impaired debt securities | \$ | 899 | \$ | 4 | \$ | 0 | \$ | 0 | \$ | 899 | \$ | 4 |
| December 31, 2010 |  |  |  |  |  |  |  |  |  |  |  |  |
| Debt securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. agencies | \$ | 4,969 | \$ | 31 | \$ | 0 | \$ | 0 | \$ | 4,969 | \$ | 31 |
| U.S. agency mortgage-backed, residential |  | 50,982 |  | 827 |  | 0 |  | 0 |  | 50,982 |  | 827 |
| State and municipal |  | 20,382 |  | 429 |  | 350 |  | 46 |  | 20,732 |  | 475 |
| Total temporarily impaired debt securities | \$ | 76,333 | \$ | $\begin{aligned} & 1,287 \\ & 13- \end{aligned}$ | \$ | 350 | \$ | 46 | \$ | 76,683 | \$ | 1,333 |

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At September 30, 2011, the unrealized losses of $\$ 4,000$ within the less than 12 months category were attributable to two different municipal issues with one rated AA+ by Standard \& Poor s rating service and the other rated Aa2 by the Moody s rating service.

Securities, available-for-sale are analyzed quarterly for possible other-than-temporary impairment. The analysis considers, among other factors: 1) whether the Corporation has the intent to sell its securities prior to market recovery or maturity; 2) whether it is more likely than not that the Corporation will be required to sell its securities prior to market recovery or maturity; 3) default rates/history by security type; 4) third-party securities ratings; 5) third-party guarantees; 6) subordination; 7) payment delinquencies; 8) nature of the issuer; and 9) current financial news.

The Corporation believes that unrealized losses at September 30, 2011 were primarily the result of changes in market interest rates and that it has the ability to hold these investments for a time necessary to recover the amortized cost. To date, the Corporation has collected all interest and principal on its investment securities as scheduled. The Corporation believes that collection of the contractual principal and interest is probable and therefore, all impairment is considered to be temporary.

## Note 4 Restricted Investment in Bank Stocks

Restricted stock represents required investments in the common stock of correspondent banks, consisting primarily of the common stock of Federal Home Loan Bank of Pittsburgh (FHLB) and, to a lesser degree, Atlantic Central Bankers Bank (ACBB) and is carried at cost as of September 30, 2011 and December 31, 2010. Under the FHLB s Capital Plan, PeoplesBank is required to maintain a minimum member stock investment, both as a condition of becoming and remaining a member and as a condition of borrowing from the FHLB. In December 2008, the FHLB notified member banks that it was suspending dividend payments and the repurchase of capital stock as strategies to preserve its capital. During 2010, the FHLB partially lifted its restriction on capital stock repurchases.

The Corporation evaluates the restricted stock for impairment in accordance with FASB ASC Topic 942. The determination of whether these investments are impaired is based on an assessment of the ultimate recoverability of their cost rather than by recognizing temporary declines in value. The determination of whether a decline affects the ultimate recoverability of their cost is influenced by criteria such as: (1) the significance of the decline in net assets of the issuer as compared to the capital stock amount for the issuer and the length of time this situation has persisted, (2) commitments by the issuer to make payments required by law or regulation and the level of such payments in relation to the operating performance of the issuer, and (3) the impact of legislative and regulatory changes on institutions and, accordingly, on the customer base of the issuer. The Corporation believes that no impairment charge was necessary related to the restricted stock during the periods ended September 30, 2011 and 2010.

## Note 5 Loans

The table below provides the composition of the loan portfolio at September 30, 2011 and December 31, 2010. The portfolio is comprised of two segments, commercial and consumer loans. The commercial loan segment is disaggregated by industry class which allows us to monitor risk and performance. Those industries representing the largest dollar investment and most risk are listed separately. The other commercial loans category is comprised of a multitude of industries, including: health services, professional services, public administration, restaurant, service, transportation, finance, natural resources, recreation and religious organizations. The consumer related segment is comprised of residential mortgages, home equity and other consumer loans. The Corporation does not engage in sub-prime residential mortgage originations.

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| (dollars in thousands) | September 30, <br> $\mathbf{2 0 1 1}$ | December 31, <br> $\mathbf{2 0 1 0}$ |  |
| :--- | ---: | ---: | ---: |
| Builder \& developer | $\$$ | 102,605 | $\$$ |
| Commercial real estate investor | 110,672 | 95,735 |  |
| Residential real estate investor | 60,559 | 95,281 |  |
| Hotel/Motel | 51,034 | 55,930 |  |
| Wholesale \& retail | 56,750 | 48,041 |  |
| Manufacturing | 25,857 | 44,963 |  |
| Agriculture | 17,221 | 24,989 |  |
| Other | 129,741 | 14,247 |  |
| Total commercial related loans | 554,439 | 136,198 |  |
| Residential mortgages | 22,472 | 515,384 |  |
| Home equity | 58,366 | 20,357 |  |
| Other | 50,508 | 56,294 |  |
| Total consumer related loans |  | 131,346 | 48,814 |
| Total loans | $\$$ | 685,785 | $\$$ |

## Note 6 Loan Quality

The Corporation sinternal risk rating system follows regulatory guidance as to risk classifications and definitions. Every approved loan is assigned a risk rating. Generally, risk ratings for commercial related loans and residential mortgages held for investment are determined by a formal evaluation of risk factors performed by the Corporation s underwriting staff. For consumer loans, and commercial loans up to $\$ 750,000$, the Corporation uses third-party credit scoring software models for risk rating purposes. The loan portfolio is monitored on a continuous basis by loan officers, loan review personnel and senior management. Adjustments of loan risk ratings are generally performed by the Special Asset Committee, which includes senior management. The Committee, which meets monthly, makes changes, as appropriate, to risk ratings when it becomes aware of credit events such as payment delinquency, cessation of a business or project, bankruptcy or death of the borrower, or changes in collateral value.

The Corporation uses ten risk ratings to grade loans. The first seven ratings, representing the lowest risk, are combined and given a pass rating. A pass rating is a satisfactory credit rating, which applies to a loan that is expected to perform in accordance with the loan agreement and has a low probability of loss. A loan rated special mention has a potential weakness which may, if not corrected, weaken the loan or inadequately protect the Corporation s position at some future date. A loan rated substandard is inadequately protected by the current net worth or paying capacity of the borrower or of the collateral pledged. A substandard loan has a well defined weakness or weaknesses that could jeopardize liquidation of the loan, which exposes the Corporation to loss if the deficiencies are not corrected. When circumstances indicate that collection of the loan is doubtful, the loan is risk rated nonaccrual, the accrual of interest income is discontinued, and any unpaid interest previously credited to income is reversed. Accordingly, the table below does not include the regulatory classification of doubtful, nor does it include the regulatory classification of loss because the Corporation promptly charges off loan losses.

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The table below presents a summary of loan risk ratings by loan class at September 30, 2011 and December 31, 2010.

| (dollars in thousands) | Pass |  | Special Mention |  | Substandard |  | Nonaccrual |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| September 30, 2011 |  |  |  |  |  |  |  |  |  |  |
| Builder \& developer | \$ | 94,206 | \$ | 6,152 | \$ | 460 | \$ | 1,787 | \$ | 102,605 |
| Commercial real estate investor |  | 98,326 |  | 10,105 |  | 0 |  | 2,241 |  | 110,672 |
| Residential real estate investor |  | 58,362 |  | 1,623 |  | 0 |  | 574 |  | 60,559 |
| Hotel/Motel |  | 51,034 |  | 0 |  | 0 |  | 0 |  | 51,034 |
| Wholesale \& retail |  | 50,580 |  | 2,198 |  | 1,405 |  | 2,567 |  | 56,750 |
| Manufacturing |  | 25,132 |  | 725 |  | 0 |  | 0 |  | 25,857 |
| Agriculture |  | 16,727 |  | 0 |  | 494 |  | 0 |  | 17,221 |
| Other |  | 115,296 |  | 8,385 |  | 2,088 |  | 3,972 |  | 129,741 |
| Total commercial related loans |  | 509,663 |  | 29,188 |  | 4,447 |  | 11,141 |  | 554,439 |
| Residential mortgage |  | 22,244 |  | 0 |  | 41 |  | 187 |  | 22,472 |
| Home equity |  | 58,068 |  | 90 |  | 188 |  | 20 |  | 58,366 |
| Other |  | 49,613 |  | 285 |  | 344 |  | 266 |  | 50,508 |
| Total consumer related loans |  | 129,925 |  | 375 |  | 573 |  | 473 |  | 131,346 |
| Total loans | \$ | 639,588 | \$ | 29,563 | \$ | 5,020 | \$ | 11,614 | \$ | 685,785 |
| December 31, 2010 |  |  |  |  |  |  |  |  |  |  |
| Builder \& developer | \$ | 84,409 | \$ | 2,647 | \$ | 453 | \$ | 8,226 | \$ | 95,735 |
| Commercial real estate investor |  | 85,420 |  | 9,534 |  | 148 |  | 179 |  | 95,281 |
| Residential real estate investor |  | 55,346 |  | 94 |  | 0 |  | 490 |  | 55,930 |
| Hotel/Motel |  | 48,041 |  | 0 |  | 0 |  | 0 |  | 48,041 |
| Wholesale \& retail |  | 37,252 |  | 1,850 |  | 1,019 |  | 4,842 |  | 44,963 |
| Manufacturing |  | 24,989 |  | 0 |  | 0 |  | 0 |  | 24,989 |
| Agriculture |  | 13,747 |  | 0 |  | 500 |  | 0 |  | 14,247 |
| Other |  | 123,965 |  | 6,300 |  | 1,913 |  | 4,020 |  | 136,198 |
| Total commercial related loans |  | 473,169 |  | 20,425 |  | 4,033 |  | 17,757 |  | 515,384 |
| Residential mortgage |  | 20,109 |  | 0 |  | 43 |  | 205 |  | 20,357 |
| Home equity |  | 56,183 |  | 12 |  | 0 |  | 99 |  | 56,294 |
| Other |  | 47,933 |  | 418 |  | 0 |  | 463 |  | 48,814 |
| Total consumer related loans |  | 124,225 |  | 430 |  | 43 |  | 767 |  | 125,465 |
| Total loans | \$ | $\begin{array}{r} 597,394 \\ -16- \end{array}$ | \$ | 20,855 | \$ | 4,076 | \$ | 18,524 | \$ | 640,849 |

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The table below presents a summary of impaired loans at September 30, 2011 and December 31, 2010. Generally, impaired loans are loans risk rated substandard and nonaccrual. An allowance is established for those individual loans that are commercial related and only those consumer related loans classified as troubled debt restructurings where the Corporation has doubt as to full recovery of the outstanding principal balance. The recorded investment represents outstanding unpaid principal loan balances adjusted for charge-offs.

| (dollars in thousands) | September 30, 2011 |  |  |  |  |  | December 31, 2010 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Recorded <br> Investment |  | Unpaid Principal Balance |  | Related Allowance |  | Recorded <br> Investment |  | Unpaid <br> Principal <br> Balance |  | Related Allowance |  |
| Impaired loans with no related allowance: |  |  |  |  |  |  |  |  |  |  |  |  |
| Builder \& developer | \$ | 1,983 | \$ | 2,883 | \$ | 0 | \$ | 8,260 | \$ | 8,260 | \$ | 0 |
| Commercial real estate investor |  | 2,078 |  | 2,078 |  | 0 |  | 0 |  | 0 |  | 0 |
| Residential real estate investor |  | 482 |  | 482 |  | 0 |  | 394 |  | 394 |  | 0 |
| Hotel/Motel |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Wholesale \& retail |  | 3,972 |  | 6,247 |  | 0 |  | 1,019 |  | 1,019 |  | 0 |
| Manufacturing |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Agriculture |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Other commercial |  | 5,180 |  | 5,180 |  | 0 |  | 5,219 |  | 5,219 |  | 0 |
| Residential mortgage |  | 228 |  | 384 |  | 0 |  | 248 |  | 294 |  | 0 |
| Home equity |  | 208 |  | 208 |  | 0 |  | 99 |  | 99 |  | 0 |
| Other consumer |  | 610 |  | 610 |  | 0 |  | 463 |  | 463 |  | 0 |
| Total impaired loans with no related allowance | \$ | 14,741 | \$ | 18,072 | \$ | 0 | \$ | 15,702 | \$ | 15,748 | \$ | 0 |
| Impaired loans with a related allowance: |  |  |  |  |  |  |  |  |  |  |  |  |
| Builder \& developer | \$ | 264 | \$ | 264 | \$ | 147 | \$ | 419 | \$ | 419 | \$ | 25 |
| Commercial real estate investor |  | 163 |  | 263 |  | 25 |  | 327 |  | 427 |  | 185 |
| Residential real estate investor |  | 92 |  | 92 |  | 30 |  | 96 |  | 96 |  | 10 |
| Hotel/Motel |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Wholesale \& retail |  | 0 |  | 0 |  | 0 |  | 4,842 |  | 4,842 |  | 675 |
| Manufacturing |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Agriculture |  | 494 |  | 494 |  | 100 |  | 500 |  | 500 |  | 100 |
| Other commercial |  | 880 |  | 880 |  | 120 |  | 714 |  | 714 |  | 200 |
| Residential mortgage |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Home equity |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Other consumer |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Total impaired loans with a related allowance | \$ | 1,893 | \$ | 1,993 | \$ | 422 | \$ | 6,898 | \$ | 6,998 | \$ | 1,195 |
| Total impaired loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| Builder \& developer | \$ | 2,247 | \$ | 3,147 | \$ | 147 | \$ | 8,679 | \$ | 8,679 | \$ | 25 |
| Commercial real estate investor |  | 2,241 |  | 2,341 |  | 25 |  | 327 |  | 427 |  | 185 |
| Residential real estate investor |  | 574 |  | 574 |  | 30 |  | 490 |  | 490 |  | 10 |
| Hotel/Motel |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Wholesale \& retail |  | 3,972 |  | 6,247 |  | 0 |  | 5,861 |  | 5,861 |  | 675 |
| Manufacturing |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Agriculture |  | 494 |  | 494 |  | 100 |  | 500 |  | 500 |  | 100 |
| Other commercial |  | 6,060 |  | 6,060 |  | 120 |  | 5,933 |  | 5,933 |  | 200 |
| Residential mortgage |  | 228 |  | 384 |  | 0 |  | 248 |  | 294 |  | 0 |
| Home equity |  | 208 |  | 208 |  | 0 |  | 99 |  | 99 |  | 0 |
| Other consumer |  | 610 |  | 610 |  | 0 |  | 463 |  | 463 |  | 0 |
| Total impaired loans | \$ | 16,634 | \$ | 20,065 | \$ | 422 | \$ | 22,600 | \$ | 22,746 | \$ | 1,195 |
| - 17 - |  |  |  |  |  |  |  |  |  |  |  |  |

## Edgar Filing: CODORUS VALLEY BANCORP INC - Form 10-Q

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The table below presents a summary of average impaired loans and related interest income for three and nine months ended September 30, 2011.

| (dollars in thousands) | Three months ended September 30, 2011 |  |  |  |  |  | Nine months ended <br> September 30, 2011 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Recorded Investment |  | Interest Income |  | Cash Basis |  | Average Recorded Investment |  | Interest Income |  | Cash <br> Basis |  |
| Impaired loans with no related allowance: |  |  |  |  |  |  |  |  |  |  |  |  |
| Builder \& developer | \$ | 3,852 | \$ | 172 | \$ | 165 | \$ | 5,601 | \$ | 392 | \$ | 374 |
| Commercial real estate investor |  | 2,049 |  | 20 |  | 14 |  | 1,025 |  | 36 |  | 26 |
| Residential real estate investor |  | 483 |  | 1 |  | 0 |  | 438 |  | 2 |  | 0 |
| Hotel/Motel |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Wholesale \& retail |  | 2,695 |  | 25 |  | 0 |  | 1,857 |  | 65 |  | 0 |
| Manufacturing |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Agriculture |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Other commercial |  | 5,627 |  | 86 |  | 65 |  | 5,428 |  | 332 |  | 264 |
| Residential mortgage |  | 272 |  | 2 |  | 1 |  | 277 |  | 12 |  | 11 |
| Home equity |  | 208 |  | 1 |  | 0 |  | 134 |  | 2 |  | 0 |
| Other consumer |  | 664 |  | 10 |  | 5 |  | 576 |  | 29 |  | 14 |
| Total impaired loans with no related allowance | \$ | 15,850 | \$ | 317 | \$ | 250 | \$ | 15,336 | \$ | 870 | \$ | 689 |
| Impaired loans with a related allowance: |  |  |  |  |  |  |  |  |  |  |  |  |
| Builder \& developer | \$ | 1,366 | \$ | 0 | \$ | 0 | \$ | 929 | \$ | 0 | \$ | 0 |
| Commercial real estate investor |  | 166 |  | 0 |  | 0 |  | 208 |  | 0 |  | 0 |
| Residential real estate investor |  | 92 |  | 0 |  | 0 |  | 94 |  | 0 |  | 0 |
| Hotel/Motel |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Wholesale \& retail |  | 2,421 |  | 0 |  | 0 |  | 3,632 |  | 0 |  | 0 |
| Manufacturing |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Agriculture |  | 496 |  | 9 |  | 0 |  | 498 |  | 26 |  | 0 |
| Other commercial |  | 791 |  | 18 |  | 0 |  | 751 |  | 22 |  | 0 |
| Residential mortgage |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Home equity |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Other consumer |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Total impaired loans with a related allowance | \$ | 5,332 | \$ | 27 | \$ | 0 | \$ | 6,112 | \$ | 48 | \$ | 0 |
| Total impaired loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| Builder \& developer | \$ | 5,218 | \$ | 172 | \$ | 165 | \$ | 6,530 | \$ | 392 | \$ | 374 |
| Commercial real estate investor |  | 2,215 |  | 20 |  | 14 |  | 1,233 |  | 36 |  | 26 |
| Residential real estate investor |  | 575 |  | 1 |  | 0 |  | 532 |  | 2 |  | 0 |
| Hotel/Motel |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Wholesale \& retail |  | 5,116 |  | 25 |  | 0 |  | 5,489 |  | 65 |  | 0 |
| Manufacturing |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Agriculture |  | 496 |  | 9 |  | 0 |  | 498 |  | 26 |  | 0 |
| Other commercial |  | 6,418 |  | 104 |  | 65 |  | 6,179 |  | 354 |  | 264 |
| Residential mortgage |  | 272 |  | 2 |  | 1 |  | 277 |  | 12 |  | 11 |
| Home equity |  | 208 |  | 1 |  | 0 |  | 134 |  | 2 |  | 0 |
| Other consumer |  | 664 |  | 10 |  | 5 |  | 576 |  | 29 |  | 14 |
| Total impaired loans | \$ | 21,182 | \$ | 344 | \$ | 250 | \$ | 21,448 | \$ | 918 | \$ | 689 |
| - 18 - |  |  |  |  |  |  |  |  |  |  |  |  |

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The performance and credit quality of the loan portfolio is also monitored by using an aging schedule which shows the length of time a loan is past due. The table below presents a summary of past due accruing loans, nonaccrual loans and current loans by loan segment and class at September 30, 2011 and December 31, 2010.

| (dollars in thousands) | $\begin{gathered} \text { 30-59 } \\ \text { Days Past } \\ \text { Due } \end{gathered}$ |  | $\begin{aligned} & \text { 60-89 Days } \\ & \text { Past Due } \end{aligned}$ |  | 90 Days and Greater Past Due |  | Total Past Due Accruing |  | Nonaccrual |  | Current | Total Loans |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| September 30, 2011 ( ${ }^{\text {a }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Builder \& developer | \$ | 0 | \$ | 0 | \$ | 0 | \$ | 0 | \$ | 1,787 | \$ 100,818 | \$ | 102,605 |
| Commercial real estate investor |  | 0 |  | 61 |  | 0 |  | 61 |  | 2,241 | 108,370 |  | 110,672 |
| Residential real estate investor |  | 0 |  | 0 |  | 0 |  | 0 |  | 574 | 59,985 |  | 60,559 |
| Hotel/Motel |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 | 51,034 |  | 51,034 |
| Wholesale \& retail |  | 525 |  | 403 |  | 0 |  | 928 |  | 2,567 | 53,255 |  | 56,750 |
| Manufacturing |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 | 25,857 |  | 25,857 |
| Agriculture |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 | 17,221 |  | 17,221 |
| Other |  | 110 |  | 785 |  | 0 |  | 895 |  | 3,972 | 124,874 |  | 129,741 |
| Total commercial related loans |  | 635 |  | 1,249 |  | 0 |  | 1,884 |  | 11,141 | 541,414 |  | 554,439 |
| Residential mortgage |  | 73 |  | 0 |  | 0 |  | 73 |  | 187 | 22,212 |  | 22,472 |
| Home equity |  | 39 |  | 154 |  | 0 |  | 193 |  | 20 | 58,153 |  | 58,366 |
| Other |  | 414 |  | 7 |  | 0 |  | 421 |  | 266 | 49,821 |  | 50,508 |
| Total consumer related loans |  | 526 |  | 161 |  | 0 |  | 687 |  | 473 | 130,186 |  | 131,346 |
| Total loans | \$ | 1,161 | \$ | 1,410 | \$ | 0 | \$ | 2,571 | \$ | 11,614 | \$ 671,600 | \$ | 685,785 |
| December 31, 2010 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Builder \& developer | \$ | 33 | \$ | 370 | \$ | 0 | \$ | 403 | \$ | 8,226 | \$ 87,106 | \$ | 95,735 |
| Commercial real estate investor |  | 0 |  | 0 |  | 0 |  | 0 |  | 179 | 95,102 |  | 95,281 |
| Residential real estate investor |  | 212 |  | 0 |  | 0 |  | 212 |  | 490 | 55,228 |  | 55,930 |
| Hotel/Motel |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 | 48,041 |  | 48,041 |
| Wholesale \& retail |  | 0 |  | 0 |  | 0 |  | 0 |  | 4,842 | 40,121 |  | 44,963 |
| Manufacturing |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 | 24,989 |  | 24,989 |
| Agriculture |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 | 14,247 |  | 14,247 |
| Other |  | 0 |  | 392 |  | 0 |  | 392 |  | 4,020 | 131,786 |  | 136,198 |
| Total commercial related loans |  | 245 |  | 762 |  | 0 |  | 1,007 |  | 17,757 | 496,620 |  | 515,384 |
| Residential mortgage |  | 0 |  | 409 |  | 0 |  | 409 |  | 205 | 19,743 |  | 20,357 |
| Home equity |  | 264 |  | 50 |  | 0 |  | 314 |  | 99 | 55,881 |  | 56,294 |
| Other |  | 304 |  | 43 |  | 197 |  | 544 |  | 463 | 47,807 |  | 48,814 |
| Total consumer related loans |  | 568 |  | 502 |  | 197 |  | 1,267 |  | 767 | 123,431 |  | 125,465 |
| Total loans | \$ | 813 | \$ | 1,264 | \$ | 197 | \$ | 2,274 | \$ | 18,524 | \$ 620,051 | \$ | 640,849 |
| -19- |  |  |  |  |  |  |  |  |  |  |  |  |  |

## Edgar Filing: CODORUS VALLEY BANCORP INC - Form 10-Q

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The table below shows loans whose terms have been modified under troubled debt restructurings (TDRs) during the three and nine months ended September 30, 2011. Loans classified as TDRs are designated impaired and arise when the Corporation grants borrowers experiencing financial difficulties concessions that it would not otherwise consider. Concessions granted to the commercial related loans below involved an extension of the maturity date or a below market interest rate relative to new debt with similar risk. Generally, commercial loans are secured by real estate. If repayment of the loan is determined to be collateral dependent the loan is evaluated for impairment loss based on the fair value of the collateral. For commercial loans that are not collateral dependent, the present value of expected future cash flows, discounted at the loan s effective interest rate, is used to determine any impairment loss. Since year ended December 31, 2010, there was no impairment loss recognized on any of the TDRs reported below. Moreover, these loans are all performing under their modified terms.

A nonaccrual TDR represents a nonaccrual loan, as previously defined, which includes an economic concession. Nonaccrual TDRs are restored to accrual status if principal and interest payments, under the modified terms, are current for at least six consecutive payments after the modification and future principal and interest payments are reasonably assured. In contrast, an accruing TDR represents a loan that at the time of the modification has a demonstrated history of payments and that management believes that future loan payments are reasonably assured under the modified terms.

Three months ended September 30, 2011:

| (dollars in thousands) | Number of Contracts | Pre-Modification Outstanding Recorded Investments |  | Post-Modification Outstanding Recorded Investments |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Troubled Debt Restructurings |  |  |  |  |  |
| Commercial related loans |  |  |  |  |  |
| nonaccrual |  | \$ | 2,151 | \$ | 2,151 |
| accruing |  | \$ | 2,936 | \$ | 2,936 |
| Consumer related loans |  |  |  |  |  |
| nonaccrual |  | \$ |  | \$ | 0 |
| accruing |  | \$ |  | \$ | 0 |


|  | Number of Contracts | Recorded Investment |
| :--- | :---: | :---: |
| Troubled Debt Restructurings |  |  |
| That Subsequently Defaulted |  |  |
| Commercial related loans | $0 \$$ | 0 |
| Consumer related loans | $0 \$$ | 0 |

Nine months ended September 30, 2011:

| (dollars in thousands) | Number of Contracts | Pre-Modification <br> Outstanding Recorded <br> Investments | Post-Modification <br> Outstanding Recorded <br> Investments |
| :--- | ---: | ---: | ---: | ---: |
| Troubled Debt Restructurings: |  |  |  |
| Commercial related loans | $1 \$$ | $2,151 \$$ | 2,151 |
| nonaccrual | $2 \$$ | $2,936 \$$ | 2,936 |
| accruing | $0 \$$ | $0 \$$ | 0 |
| Consumer related loans <br> nonaccrual <br> accruing | $1 \$$ | $188 \$$ | 188 |


|  | Number of Contracts | Recorded Investment |
| :--- | :---: | :---: |
| Troubled Debt Restructurings |  |  |
| That Subsequently Defaulted: | $0 \$$ | 0 |
| Commercial related loans | $0 \$$ | 0 |
| Consumer related loans |  |  |

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The table below shows the activity in and the composition of the allowance for loan losses by loan segment and class detail as of and for three and nine months ended September 30, 2011 and in summary fashion for the same periods of 2010.

Three months ended September 30,:

| (dollars in thousands) |  | ider \& eloper |  | nercial <br> estate <br> estor |  | ntial <br> al <br> te <br> stor |  | Motel |  | olesale retail |  | acturing |  | iculture |  | Other |  | Total mercial lated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan losses: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance, July 1, | \$ | 2,376 | \$ | 1,897 | \$ | 588 | \$ | 397 | \$ | 938 | \$ | 151 | \$ | 189 | \$ | 1,159 | \$ | 7,695 |
| Charge-offs |  | (900) |  | 0 |  | 0 |  | 0 |  | $(2,275)$ |  | 0 |  | 0 |  | 0 |  | $(3,175)$ |
| Recoveries |  | 0 |  | 0 |  | 0 |  | 0 |  | 1 |  | 0 |  | 0 |  | 2 |  | 3 |
| Provisions |  | 901 |  | 18 |  | (109) |  | 9 |  | 3,090 |  | 4 |  | 3 |  | (238) |  | 3,678 |
| Balance, September 30, | \$ | 2,377 | \$ | 1,915 | \$ | 479 | \$ | 406 | \$ | 1,754 | \$ | 155 | \$ | 192 | \$ | 923 | \$ | 8,201 |
| (dollars in thousands) | Residential mortgage |  | Home equity |  | Other |  | Total consumer related |  | Unallocated |  | 2011 |  | 2010 |  |  |  |  |  |
| Allowance for loan losses: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance, July 1, | \$ | 73 | \$ | 155 | \$ | 184 | \$ | 412 | \$ | 244 | \$ | 8,351 | \$ | 6,366 |  |  |  |  |
| Charge-offs |  | (85) |  | 0 |  | (81) |  | (166) |  | 0 |  | $(3,341)$ |  | (331) |  |  |  |  |
| Recoveries |  | 0 |  | 0 |  | 44 |  | 44 |  | 0 |  | 47 |  | 7 |  |  |  |  |
| Provisions |  | 127 |  | (47) |  | 42 |  | 122 |  | (240) |  | 3,560 |  | 560 |  |  |  |  |
| Balance, September 30, | \$ | 115 | \$ | 108 | \$ | 189 | \$ | 412 | \$ | 4 | \$ | 8,617 | \$ | 6,602 |  |  |  |  |
| Nine months ended Septembe | 30. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


| (dollars in thousands) | Builder \& developer |  | Commercial real estate investor |  | $\begin{gathered} \text { Residential } \\ \text { real } \\ \text { estate } \\ \text { investor } \end{gathered}$ |  | Hotel/Motel |  | Wholesale \& retail |  | Manufacturing |  | Agriculture |  | Other |  | Total commercial related |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan losses: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance, January 1, | \$ | 1,561 | \$ | 1,887 | \$ | 698 | \$ | 345 | \$ | 843 | \$ | 155 | \$ | 175 | \$ | 1,123 | \$ | 6,787 |
| Charge-offs |  | (933) |  | 0 |  | 0 |  | 0 |  | $(2,420)$ |  | 0 |  | 0 |  | (40) |  | $(3,393)$ |
| Recoveries |  | 0 |  | 0 |  | 0 |  | 0 |  | 3 |  | 0 |  | 0 |  | 2 |  | 5 |
| Provisions |  | 1,749 |  | 28 |  | (219) |  | 61 |  | 3,328 |  | 0 |  | 17 |  | (162) |  | 4,802 |
| Balance, September 30, | \$ | 2,377 | \$ | 1,915 | \$ | 479 | \$ | 406 | \$ | 1,754 | \$ | 155 | \$ | 192 | \$ | 923 | \$ | 8,201 |


| (dollars in thousands) | Residential mortgage |  | Home equity |  | Other |  | Total consumer related |  | Unallocated |  | 2011 |  | 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan losses: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance, January 1, | \$ | 30 | \$ | 83 | \$ | 201 | \$ | 314 | \$ | 525 | \$ | 7,626 | \$ | 7,175 |
| Charge-offs |  | (141) |  | (144) |  | (176) |  | (461) |  | 0 |  | $(3,854)$ |  | $(2,580)$ |
| Recoveries |  | 0 |  | 8 |  | 47 |  | 55 |  | 0 |  | 60 |  | 97 |
| Provisions |  | 226 |  | 161 |  | 117 |  | 504 |  | (521) |  | 4,785 |  | 1,910 |
| Balance, September 30, | \$ | 115 | \$ | 108 | \$ | 189 | \$ | 412 | \$ | 4 | \$ | 8,617 | \$ | 6,602 |
|  |  |  |  |  |  |  |  | - |  |  |  |  |  |  |

## Edgar Filing: CODORUS VALLEY BANCORP INC - Form 10-Q

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The table below shows the allowance amount required for loans individually evaluated for impairment and the amount required for loans collectively evaluated for impairment at September 30, 2011 and December 31, 2010.

## September 30, 2011:

| (dollars in thousands) | Builder \& developer |  | Commercial real estate investor |  | Residential real estate investor |  | Hotel/Motel |  | Wholesale \& retail |  | Manufacturing |  | Agriculture |  | Other |  | Totalcommercialrelated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan losses: | Allowance for loan |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | 147 | \$ | 25 | \$ | 30 | \$ | 0 | \$ | 0 | \$ | 0 | \$ | 100 | \$ | 120 | \$ | 422 |
| Collectively evaluated for impairment |  | 2,230 |  | 1,890 |  | 449 |  | 406 |  | 1,754 |  | 155 |  | 92 |  | 803 |  | 7,779 |
| Balance, September 30, 2011 | \$ | 2,377 | \$ | 1,915 | \$ | 479 | \$ | 406 | \$ | 1,754 | \$ | 155 | \$ | 192 | \$ | 923 | \$ | 8,201 |
| Loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | 2,247 | \$ | 2,241 | \$ | 574 | \$ | 0 | \$ | 3,972 | \$ | 0 | \$ | 494 | \$ | 6,060 | \$ | 15,588 |
| Collectively evaluated for impairment |  | 100,358 |  | 108,431 |  | 59,985 |  | 51,034 |  | 52,778 |  | 25,857 |  | 16,727 |  | 3,681 |  | 538,851 |
| Balance, September 30, 2011 | \$ | 102,605 | \$ | 110,672 | \$ | 60,559 | \$ | 51,034 | \$ | 56,750 | \$ | 25,857 | \$ | 17,221 |  | 9,741 | \$ | 554,439 |


| (dollars in thousands) | Residential mortgage | Home equity |  | Other |  | Total consumer related |  | Unallocated |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan losses: |  |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ 0 | \$ | 0 | \$ | 0 | \$ | 0 | \$ | 0 | \$ | 422 |
| Collectively evaluated for impairment | 115 |  | 108 |  | 189 |  | 412 |  | 4 |  | 8,195 |
| Balance, September 30, 2011 | \$ 115 | \$ | 108 | \$ | 189 | \$ | 412 | \$ | 4 | \$ | 8,617 |

Loans:

| Individually evaluated for impairment | \$ | 0 | \$ | 0 | 0 | \$ | 0 | \$ | 15,588 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Collectively evaluated for impairment |  | 22,472 |  | 58,366 | 50,508 |  | 131,346 |  | 670,197 |
| Balance, September 30, 2011 | \$ | 22,472 | \$ | 58,366 | \$ 50,508 | \$ | 131,346 |  | 685,785 |

December 31, 2010:

| (dollars in thousandAllowance for loanlosses: | Builder \& developer |  | Commercial real estate investor |  | Residential real estate investor |  | Hotel/Motel |  | Wholesale \& retail |  | Manufacturing |  | Agriculture |  | Other |  | Total commercial related |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | 25 | \$ | 185 | \$ | 10 | \$ | 0 | \$ | 675 | \$ | 0 | \$ | 100 | \$ | 200 | \$ | 1,195 |
|  |  | 1,536 |  | 1,702 |  | 688 |  | 345 |  | 168 |  | 155 |  | 75 |  | 923 |  | 5,592 |


| Collectively evaluated for impairment |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance, December 31, 2010 | \$ | 1,561 | \$ | 1,887 | \$ | 698 | \$ | 345 | \$ | 843 | \$ | 155 | \$ | 175 | \$ | 1,123 | \$ | 6,787 |
| Loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | 8,679 | \$ | 327 | \$ | 490 | \$ | 0 | \$ | 5,861 | \$ | 0 | \$ | 500 | \$ | 5,933 | \$ | 21,790 |
| Collectively evaluated for impairment |  | 87,056 |  | 94,954 |  | 55,440 |  | 48,041 |  | 39,102 |  | 24,989 |  | 13,747 |  | 130,265 |  | 493,594 |
| Balance, December 31, 2010 | \$ | 95,735 | \$ | 95,281 | \$ | 55,930 | \$ | 48,041 | \$ | 44,963 | \$ | 24,989 | \$ | 14,247 |  | 136,198 | \$ | 515,384 |


| (dollars in thousands) | Residential mortgage | Home equity |  |  | Other |  | Total consumer related |  | Unallocated |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan losses: |  |  |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ 0 | \$ |  | 0 | \$ | 0 | \$ | 0 | \$ | 0 | \$ | 1,195 |
| Collectively evaluated for impairment | 30 |  |  | 83 |  | 201 |  | 314 |  | 525 |  | 6,431 |
| Balance, December 31, 2010 | \$ 30 | \$ |  | 83 | \$ | 201 | \$ | 314 | \$ | 525 | \$ | 7,626 |

## Loans:

| Individually evaluated for |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| impairment | $\$$ | 0 | $\$$ | 0 | $\$$ | 0 | $\$$ | 0 |
| Collectively evaluated for <br> impairment |  | 20,357 |  | 56,294 | 48,814 | 125,465 | $\$ 21,790$ |  |
| Balance, December 31, <br> 2010 | $\$$ | 20,357 | $\$$ | 56,294 | $\$ 48,814$ | $\$$ | 125,465 | 619,059 |
|  |  |  |  |  | $-22-$ | $\$ 640,849$ |  |  |

## Edgar Filing: CODORUS VALLEY BANCORP INC - Form 10-Q

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## Note 7 Deposits

The composition of deposits was as follows:

|  | September 30, <br> (dollars in thousands) | December 31, <br> No11 |  |
| :--- | ---: | ---: | ---: |
| Noninterest bearing demand | $\$$ | 75,274 | $\$$ |
| NOW | 67,921 | 65,642 |  |
| Money market | 257,166 | 61,398 |  |
| Savings | 29,074 | 220,923 |  |
| Time deposits less than $\$ 100,000$ | 248,165 | 255,674 |  |
| Time deposits $\$ 100,000$ or more | 180,148 | 175,436 |  |
| Total deposits | $\$$ | 857,748 | $\$$ |

## Note 8 Long-term Debt

PeoplesBank s long-term debt obligations to FHLB are primarily fixed rate instruments, which are secured by FHLB stock, U.S. agency mortgage backed securities and under a blanket collateral agreement, qualifying loan receivables, principally mortgage loans. A summary of long-term debt at September 30, 2011 and December 31, 2010, is provided below.

|  | September <br> $\mathbf{3 0 ,}$ | December 31, <br> $\mathbf{2 0 1 1}$ |  |
| :--- | ---: | ---: | ---: |
| (dollars in thousands) | $\$$ | 0 | $\$$ |
| PeoplesBank s obligations to FHLB: | 0 | 14,000 |  |
| Due January 2011, 2.06\% | 0 | 3,401 |  |
| Due January 2011, 4.30\%, amortizing | 10,000 | 12,000 |  |
| Due August 2011, 2.42\% | 271 | 10,000 |  |
| Due January 2012, 2.34\% | 5,000 | 567 |  |
| Due June 2012, 4.25\%, amortizing | 958 | 5,000 |  |
| Due December 2012, 1.91\% | 5,000 | 1,371 |  |
| Due May 2013, 3.46\%, amortizing | 5,000 | 5,000 |  |
| Due December 2013, 2.39\% | 5,000 | 0 |  |
| Due July 2014, 1.38\% | 5,000 | 0 |  |
| Due July 2015, 1.90\% | 36,229 | 0 |  |
| Due July 2016, 2.35\% | 347 | 51,339 |  |
|  | $\$$ | 36,576 | $\$$ |
| Capital lease obligation |  | 51,732 |  |
| Total long-term debt |  |  |  |

## Note 9 Regulatory Matters

Codorus Valley and PeoplesBank are subject to various regulatory capital requirements administered by banking regulators. Failure to meet minimum capital requirements can initiate certain mandatory and possible additional discretionary actions by regulators that, if undertaken, could have a material effect on Codorus Valley s financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, Codorus Valley and PeoplesBank must meet specific capital guidelines that involve quantitative measures of assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classifications are also subject to qualitative judgments by the regulators.

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Quantitative measures established by regulators to ensure capital adequacy require Codorus Valley and PeoplesBank to maintain minimum ratios, as set forth below, to total and Tier 1 capital as a percentage of risk-weighted assets, and of Tier 1 capital to quarter-to-date average assets (leverage ratio). Management believes that Codorus Valley and PeoplesBank were well capitalized on September 30, 2011 based on regulatory capital guidelines.

| (dollars in thousands) | Actual |  |  | Minimum for Capital Adequacy |  |  | Well Capitalized Minimum* |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | mount | Ratio |  | mount | Ratio |  | mount | Ratio |
| Codorus Valley Bancorp, Inc. (consolidated) |  |  |  |  |  |  |  |  |  |
| at September 30, 2011 |  |  |  |  |  |  |  |  |  |
| Capital ratios: |  |  |  |  |  |  |  |  |  |
| Tier 1 risk based | \$ | 94,866 | 13.15\% | \$ | 28,853 | 4.00\% |  | n/a | n/a |
| Total risk based |  | 103,483 | 14.35 |  | 57,705 | 8.00 |  | n/a | $\mathrm{n} / \mathrm{a}$ |
| Leverage |  | 94,866 | 9.53 |  | 39,819 | 4.00 |  | n/a | n/a |
| at December 31, 2010 |  |  |  |  |  |  |  |  |  |
| Capital ratios: |  |  |  |  |  |  |  |  |  |
| Tier 1 risk based | \$ | 84,116 | 12.51\% | \$ | 26,905 | 4.00\% |  | n/a | n/a |
| Total risk based |  | 91,742 | 13.64 |  | 53,811 | 8.00 |  | n/a | n/a |
| Leverage |  | 84,116 | 8.81 |  | 38,194 | 4.00 |  | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ |
| PeoplesBank, A Codorus Valley Company at September 30, 2011 |  |  |  |  |  |  |  |  |  |
| Capital ratios: |  |  |  |  |  |  |  |  |  |
| Tier 1 risk based | \$ | 91,982 | 12.80\% | \$ | 28,744 | 4.00\% | \$ | 43,116 | 6.00\% |
| Total risk based |  | 100,599 | 14.00 |  | 57,488 | 8.00 |  | 71,860 | 10.00 |
| Leverage |  | 91,982 | 9.27 |  | 39,710 | 4.00 |  | 49,638 | 5.00 |
| at December 31, 2010 |  |  |  |  |  |  |  |  |  |
| Capital ratios: |  |  |  |  |  |  |  |  |  |
| Tier 1 risk based | \$ | 81,292 | 12.13\% | \$ | 26,805 | 4.00\% | \$ | 40,207 | 6.00\% |
| Total risk based |  | 88,918 | 13.27 |  | 53,610 | 8.00 |  | 67,012 | 10.00 |
| Leverage |  | 81,292 | 8.54 |  | 38,079 | 4.00 |  | 47,599 | 5.00 |

## Note 10 Shareholders Equity

Preferred stock issued under the US Treasury s Small Business Lending Fund Program
On August 18, 2011, as part of the Treasury Small Business Lending Fund (SBLF) program, the Corporation entered into a Securities Purchase Agreement (SBLF Purchase Agreement) with the United States Department of the Treasury (Treasury) pursuant to which the Corporation sold to the Treasury, for an aggregate purchase price of $\$ 25$ million, 25,000 shares of senior non-cumulative, perpetual preferred stock, Series B, $\$ 1,000$ liquidation value, $\$ 2.50$ par value. The preferred stock was issued pursuant to the SBLF program, a $\$ 30$ billion fund established under the Small Business Lending Jobs Act of 2010 that was created to encourage lending to small businesses by providing capital to qualified community banks with assets of less that $\$ 10$ billion.

The SBLF Preferred Stock qualifies as Tier 1 regulatory capital and will pay non-cumulative dividends quarterly on each January 1, April 1, July 1 and October 1, beginning October 3, 2011. The dividend rate can fluctuate on a quarterly basis during the first 10 quarters during which the SBLF Preferred Stock is outstanding, based upon changes in the level of Qualified Small Business Lending or QSBL (as defined in the Purchase Agreement) by the Bank. Based upon the increase in the Bank s level of QSBL over the baseline level calculated under the terms of the Purchase Agreement, the dividend rate for the initial dividend period has been set at 5 percent. For the second through ninth calendar quarters, the dividend rate may be adjusted between one percent ( $1 \%$ ) and five percent ( $5 \%$ ) per annum to reflect the amount of change in the Bank s level of QSBL. If the level of the Bank s qualified small business loans declines so that the percentage increase in QSBL as compared to the baseline level is less than $10 \%$, then the dividend rate payable on the SBLF Preferred Stock would increase. For the tenth calendar quarter through four and one half years after issuance, the dividend rate will be fixed at between one percent ( $1 \%$ ) and seven percent ( $7 \%$ ) based upon the increase in QSBL as compared to the baseline. After four and one half years from issuance, the dividend rate will increase to $9 \%$ (including a quarterly lending incentive fee of $0.5 \%$ ).

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The SBLF Preferred Stock is non-voting, except in limited circumstances. In the event that the Corporation misses five dividend payments, whether or not consecutive, the holder of the SBLF Preferred Stock will have the right, but not the obligation, to appoint a representative as an observer on the Company s Board of Directors.

The terms of the SBLF Preferred Stock Agreement impose limits on the ability of the Company to pay dividends and repurchase shares of common stock. Under the terms of the SBLF Preferred Stock, no repurchases may be effected, and no dividends may be declared or paid on preferred shares ranking pari passu with the SBLF Preferred Stock, junior preferred shares, or other junior securities (including the common stock) during the current calendar quarter and for the next three calendar quarters following the failure to declare and pay dividends on the SBLF Preferred Stock, except that, in any such quarter in which the dividend is paid, dividend payments on shares ranking pari passu may be paid to the extent necessary to avoid any resulting material covenant breach by the Corporation.

Under the terms of the SBLF Preferred Stock Agreement, the Corporation may only declare and pay a dividend on the common stock or other stock junior to the SBLF Preferred Stock, or repurchase shares of any such class or series of stock, if, (i) full dividends on all outstanding shares of SBLF Preferred Stock for the most recently completed dividend period have been or are contemporaneously declared and paid and (ii) after payment of such dividend, the dollar amount of the Corporation s Tier 1 Capital would be at least $90 \%$ of the Signing Date Tier 1 Capital, as defined by the Certificate of Designation with Respect to Shares of the Company fixing the designations, preferences, limitations and relative rights of the SBLF Preferred Stock, excluding any subsequent net charge-offs and any redemption of the SBLF Preferred Stock (the Tier 1 Dividend Threshold ). The Tier 1 Dividend Threshold is subject to reduction, beginning on the second anniversary of issuance and ending on the tenth anniversary, by $10 \%$ for each one percent increase in QSBL over the baseline level.

Proceeds from the SBLF program were used in part to redeem $\$ 16.5$ million of outstanding Series A preferred stock issued in a prior period to the Treasury under its Capital Purchase Program (CPP) and to repurchase a related CPP common stock warrant as described below. The approximately $\$ 8$ million of Tier 1 capital remaining from the SBLF transaction will be used primarily to support increased lending within the Corporation s service area as required by the SBLF program.

Preferred stock and common stock warrant issued under the US Treasury s Capital Purchase Program

On August 18, 2011, the Corporation entered into a repurchase letter agreement with the Treasury providing for the redemption of the CPP Preferred Stock. Pursuant to the SBLF Purchase Agreement, approximately $\$ 16,507,000$ of the proceeds of the sale of the SBLF Preferred Stock was used to redeem the 16,500 shares of the Series A CPP Preferred Stock plus accrued and unpaid dividends. Upon redemption, the remaining $\$ 379,000$ preferred stock discount was recorded as a reduction to third quarter net income available to common shareholders. Additionally, the additional paid-in-capital account was reduced by approximately $\$ 39,000$ pertaining to issuance costs for the CPP Preferred Stock. As a result of the redemption, the Corporation is no longer subject to the restrictions imposed by the CPP.

On September 28, 2011, the Corporation repurchased the outstanding CPP common stock warrant for $\$ 526,604$ from the US Treasury which was recorded as a reduction to additional paid-in-capital.

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Information about the CPP preferred stock and common stock warrant is disclosed in Note 11 Shareholders Equity in the Corporation s Annual Report on Form 10-K for the year ended December 31, 2010.

## Note 11 Contingent Liabilities

The Corporation is not aware of any material contingent liabilities as of September 30, 2011.

## Note 12 Guarantees

Codorus Valley does not issue any guarantees that would require liability recognition or disclosure, other than its standby letters of credit. Standby letters of credit are written conditional commitments issued by PeoplesBank to guarantee the performance of a customer to a third party. Generally, all letters of credit, when issued, have expiration dates within one year. The credit risk involved in issuing letters of credit is essentially the same as those that are involved in extending loan facilities to customers. The Corporation generally holds collateral and/or personal guarantees supporting these commitments. The Corporation had $\$ 11,752,000$ of standby letters of credit outstanding on September 30, 2011, compared to $\$ 8,793,000$ on December 31, 2010. Management believes that the proceeds obtained through a liquidation of collateral and the enforcement of guarantees would be sufficient to cover the potential amount of future payments required under the corresponding letters of credit. The amount of the liability as of September 30, 2011 and December 31, 2010, for guarantees under standby letters of credit issued, was not material. Many of the commitments are expected to expire without being drawn upon and therefore, generally do not present significant liquidity risk to the Corporation or PeoplesBank.

## Note 13 Fair Value Measurements and Fair Values of Financial Instruments

The Corporation uses its best judgment in estimating the fair value of the Corporation $s$ assets and liabilities; however, there are inherent weaknesses in any estimation technique. Therefore, the fair value estimates herein are not necessarily indicative of the amounts that could be realized in sales transactions on the dates indicated. The estimated fair value amounts have been measured as of their respective period-ends and have not been re-evaluated or updated for purposes of these financial statements subsequent to those respective dates. As such, the estimated fair values subsequent to the respective reporting dates may be different than the amounts reported at each period end.

Fair value measurement guidance defines fair value as the price that would be received to sell the asset or transfer the liability in an orderly transaction (that is, not a forced liquidation or distressed sale) between market participants at the measurement date under current market conditions. Additional guidance is provided on determining when the volume and level of activity for the asset or liability has significantly decreased and on identifying circumstances when a transaction may not be considered orderly.

Fair value measurement and disclosure guidance provides a list of factors that a reporting entity should evaluate to determine whether there has been a significant decrease in the volume and level of activity for the asset or liability in relation to normal market activity for the asset or liability. When the reporting entity concludes there has been a significant decrease in the volume and level of activity for the asset or liability, further analysis of the information from that market is needed, and significant adjustments to the related prices may be necessary to estimate fair value in accordance with fair value measurement and disclosure guidance.

This guidance further clarifies that, when there has been a significant decrease in the volume and level of activity for the asset or liability, some transactions may not be orderly. In those situations, the entity must evaluate the weight of the evidence to determine whether the transaction is orderly. The guidance provides a list of circumstances that may indicate that a transaction is not orderly. A transaction price that is not associated with an orderly transaction is given little, if any, weight when estimating fair value.

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Fair value and disclosure guidance establishes a fair value hierarchy that prioritizes the inputs to valuation methods used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as follows:

Level 1: Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.

Level 2: Quoted prices in markets that are not active, or inputs that are observable either directly or indirectly, for substantially the full term of the asset or liability.

Level 3: Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e. supported with little or no market activity).
An asset $s$ or liability $s$ level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.
For financial assets measured at fair value, the fair value measurements by level within the fair value hierarchy are as follows:


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The following information should not be interpreted as an estimate of the fair value of the entire Corporation since a fair value calculation is only provided for a limited portion of the Corporation sassets and liabilities. Due to a wide range of valuation techniques and the degree of subjectivity used in making the estimates, comparisons between the Corporation s disclosures and those of other companies may not be meaningful. The following methods and assumptions were used to estimate the fair values of certain assets and liabilities at September 30, 2011 and December 31, 2010:

Cash and cash equivalents (carried at cost)
The carrying amounts reported in the balance sheet for cash and short-term instruments approximate those assets fair values.
Securities, available-for-sale (carried at fair value)
The fair values of securities available-for-sale are determined by obtaining quoted market prices on nationally recognized securities exchanges (Level 1), or matrix pricing (Level 2), which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted market prices for the specific securities but rather by relying on the securities relationship to other benchmark quoted prices.

Restricted investment in bank stocks (carried at cost)
The carrying amount of restricted investment in bank stocks approximates fair value, and considers the limited marketability of such securities.

Loans held for sale (carried at lower of cost or fair value)
The fair value of loans held for sale is determined, when possible, using quoted secondary-market prices. If no such quoted prices exist, the fair value of a loan is determined using quoted prices for a similar loan or loans, adjusted for the specific attributes of that loan. At September 30, 2011 and December 31, 2010, the fair value of loans held for sale exceeded their cost basis.

Loans (carried at cost)
Generally, for variable and adjustable rate loans that reprice frequently and with no significant change in credit risk, fair value is based on carrying value. Fair values for other loans in the portfolio are estimated using discounted cash flow analyses, using market rates at the balance sheet date that reflect the credit and interest rate-risk inherent in the loans. Projected future cash flows are calculated based upon contractual maturity or call dates, projected repayments and prepayments of principal.

Impaired loans (generally carried at fair value)
Impaired loans are those that are accounted for under FASB ASC Topic 310, in which the Corporation has measured impairment generally based on the fair value of the loan s collateral. Fair value is generally determined based upon independent third-party appraisals of the properties, or discounted cash flows based upon the expected proceeds. A portion of the allowance for loan losses is allocated to impaired loans if the value of the collateral supporting such loans is deemed to be less than the unpaid balance. If these allocations cause the allowance for loan losses to require an increase, such increase is reported as a component of the provision for loan losses. Loan losses are charged against the allowance when it is believed that the uncollectability of a loan is confirmed. These loans are included as Level 3 fair values, based on the lowest level of input that is significant to the fair value measurements. At September 30, 2011, the fair value of loan balances with a specific reserve allowance was $\$ 1,471,000$, net of a valuation allowance of $\$ 422,000$, compared to $\$ 5,703,000$, net of a valuation allowance of $\$ 1,195,000$, at December 31, 2010.

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Foreclosed Real Estate (carried at lower of cost or fair value)
Real estate acquired through foreclosure is initially recorded at fair value of the property at the transfer date less estimated selling cost, which becomes the cost basis. Subsequently, foreclosed real estate is carried at the lower of its carrying value or the fair value less estimated selling cost. Fair value is usually determined based upon an independent third-party appraisal of the property or occasionally upon a recent sales offer. At September 30, 2011, the carrying value of foreclosed real estate with a valuation allowance was $\$ 13,930,000(\$ 15,884,000$ less a $\$ 1,954,000$ allowance). At December 31, 2010, the carrying value of foreclosed real estate with a valuation allowance was $\$ 4,447,000(\$ 6,013,000$ less a $\$ 1,566,000$ allowance).

Interest receivable and payable (carried at cost)
The carrying amount of interest receivable and interest payable approximates its fair value.

Deposits (carried at cost)
The fair values disclosed for demand deposits (e.g., noninterest and interest bearing checking, money market and savings accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). Fair values for variable rate time deposits that reprice frequently are based on carrying value. Fair values for fixed rate time deposits are estimated using a discounted cash flow calculation that applies interest rates currently being offered in the market on certificates to a schedule of aggregated expected monthly maturities of time deposits.

Short-term borrowings (carried at cost)
The carrying amount of short-term borrowings approximates their fair value.

Long-term debt (carried at cost)
Fair values of FHLB advances are estimated using discounted cash flow analysis, based on quoted prices for new FHLB advances with similar credit risk characteristics, terms and remaining maturity. These prices are obtained from this active market and represent a market value that is deemed to represent the transfer price if the liability were assumed by a third party.

Junior subordinated debt (carried at cost)
The fair value of junior subordinated debt is estimated using discounted cash flow analysis, based on market rates and spread characteristics currently offered on such debt with similar credit risk characteristics, terms and remaining maturity.

Off-balance sheet financial instruments (disclosed at cost)
Fair values for the Corporation s off-balance sheet financial instruments (lending commitments and letters of credit) are based on fees currently charged in the market to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties credit standing. These amounts were not considered to be material at September 30, 2011 and December 31, 2010.

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The estimated fair values of the Corporation s financial instruments were as follows at September 30, 2011 and December 31, 2010.

| (dollars in thousands) | September 30, 2011 |  |  |  | December 31, 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying Amount |  | Estimated Fair Value |  | Carrying Amount |  | Estimated Fair Value |  |
| Financial assets |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 46,574 | \$ | 46,574 | \$ | 43,269 | \$ | 43,269 |
| Securities, available-for-sale |  | 229,439 |  | 229,439 |  | 222,536 |  | 222,536 |
| Restricted investment in bank stocks |  | 3,822 |  | 3,822 |  | 4,067 |  | 4,067 |
| Loans held for sale |  | 2,966 |  | 3,025 |  | 4,990 |  | 5,054 |
| Loans, net |  | 677,168 |  | 683,784 |  | 633,223 |  | 637,896 |
| Interest receivable |  | 3,268 |  | 3,268 |  | 3,590 |  | 3,590 |
| Financial liabilities |  |  |  |  |  |  |  |  |
| Noninterest bearing demand, NOW, money market and savings deposits | \$ | 429,435 | \$ | 429,435 | \$ | 375,000 | \$ | 375,000 |
| Time deposits |  | 428,313 |  | 437,224 |  | 431,110 |  | 438,907 |
| Short-term borrowings |  | 11,979 |  | 11,979 |  | 6,763 |  | 6,763 |
| Long-term debt |  | 36,576 |  | 37,244 |  | 51,732 |  | 52,294 |
| Junior subordinated debt |  | 10,310 |  | 3,598 |  | 10,310 |  | 4,330 |
| Interest payable |  | 614 |  | 614 |  | 687 |  | 687 |
| Off-balance sheet instruments |  | 0 |  | 0 |  | 0 |  | 0 |
|  |  | 0 - |  |  |  |  |  |  |

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## Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

Management s discussion and analysis of the significant changes in the results of operations, capital resources and liquidity presented in the accompanying consolidated financial statements for Codorus Valley Bancorp, Inc. (Codorus Valley or the Corporation), a bank holding company, and its wholly owned subsidiary, PeoplesBank, A Codorus Valley Company (PeoplesBank), are provided below. Codorus Valley s consolidated financial condition and results of operations consist almost entirely of PeoplesBank s financial condition and results of operations. Current performance does not guarantee, and may not be indicative of, similar performance in the future.

## Forward-looking statements

Management of the Corporation has made forward-looking statements in this Form 10-Q. These forward-looking statements are subject to risks and uncertainties. Forward-looking statements include information concerning possible or assumed future results of operations of the Corporation and its subsidiaries. When words such as believes, expects, anticipates or similar expressions occur in the Form 10-Q, management is making forward-looking statements.

Note that many factors, some of which are discussed elsewhere in this report and in the documents that are incorporated by reference, could affect the future financial results of the Corporation and its subsidiaries, both individually and collectively, and could cause those results to differ materially from those expressed in the forward-looking statements contained or incorporated by reference in this Form 10-Q. These factors include, but are not limited to, the following:
operating, legal and regulatory risks;
enacted financial reform legislation, e.g., Dodd-Frank Wall Street Reform and Consumer Protection Act, which may have a significant impact on the Corporation $s$ business and results of operations;
a prolonged economic downturn;
an increase in nonperforming assets requiring loss provisions and the incurrence of carrying costs related to nonperforming assets;
declines in the market value of investment securities considered to be other than temporary;
the effects of and changes in the rate of FDIC premiums, including special assessments;
interest rate fluctuations which could increase our cost of funds or decrease our yield on earning assets and therefore reduce our net interest income;
future legislative or administrative changes to U.S. governmental capital programs;
unavailability of capital when needed or availability at less than favorable terms;
political and competitive forces affecting banking, securities, asset management and credit services businesses; and
the risk that management $s$ analysis of these risks and forces could be incorrect and/or that the strategies developed to address them could be unsuccessful.
The Corporation undertakes no obligation to publicly revise or update these forward-looking statements to reflect events or circumstances that arise after the date of this report.

## Critical accounting policies

We have identified critical accounting policies for the Corporation to include allowance for loan losses, valuation of foreclosed real estate and evaluation of other than temporary impairment losses of securities. There were no material changes made to the critical accounting policies disclosed in the 2010 Annual Report on Form 10-K in regards to application or related judgments and estimates used. A detailed disclosure pertaining to critical accounting policies is provided in Item 7 of the Corporation s 2010 Annual Report on Form 10-K.

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Three months ended September 30, 2011, compared to three months ended September 30, 2010

## FINANCIAL HIGHLIGHTS

During September 2011 the Corporation surpassed $\$ 1$ billion in total assets. Growth in total assets has been organic and consistently above the Corporation s peer group average. Also in September the Corporation s principal subsidiary, PeoplesBank, opened its newest, and ${ }^{\text {d }} 1,8$ full service financial center in the rapidly growing Westminster area of Carroll County, Maryland.

The Corporation earned net income available to common shareholders totaling $\$ 4,000$ or $\$ 0.00$ per share, basic and diluted, for the three-month period ended September 30, 2011, compared to $\$ 1,535,000$ or $\$ 0.37$ per share, basic and diluted, for the same period of 2010 . The $\$ 1,531,000$ decrease in net income available to common shareholders was primarily the result of an increase in the provision for loan losses and a one-time $\$ 379,000$ transaction to remove unamortized discount on the redemption of preferred stock as described later in this summary. The effect of these transactions more than offset the favorable effects of increased net interest income and decreased noninterest expense.

The $\$ 687,000$ or 9 percent increase in net interest income for the third quarter of 2011, compared to the same quarter of 2010, was primarily the result of an increase in the average volume of interest earning assets, a decrease in the average rates paid on deposit products and a decrease in the volume of long-term debt. Net interest income (tax equivalent basis) as a percentage of interest earning assets (i.e., net interest margin) was 3.79 percent for the third quarter of 2011, compared to 3.75 percent for the third quarter of 2010.

The provision for loan losses for the third quarter of 2011 totaled $\$ 3,560,000$, representing a $\$ 3,000,000$ increase, compared to the same quarter in 2010. During September 2011, the Corporation recorded losses totaling $\$ 3,175,000$ on two commercial loan relationships which it disclosed in a Form 8-K filed on October 3, 2011 and a Form 8-K/A filed on November 10, 2011.

The $\$ 624,000$ or 9 percent decrease in noninterest expense for the third quarter of 2011 , compared to the third quarter of 2010 was due primarily to decreases in carrying costs for foreclosed real estate and impaired loans, and a decrease in personnel expense, principally a $\$ 252,000$ adjustment to health care insurance accruals. A decrease in FDIC deposit insurance premiums, which resulted from the FDIC s new assessment methodology, which became effective April 1, 2011, also contributed to the decrease in noninterest expense.

During the current quarter, the Corporation issued $\$ 25$ million of preferred stock to the US Treasury (Treasury) under the Treasury s Small Business Lending Fund Program (SBLF). Proceeds from the issuance were used in part to redeem $\$ 16.5$ million of outstanding preferred stock issued in a prior period to the Treasury under its Capital Purchase Program (CPP/TARP), and to repurchase a related CPP common stock warrant for $\$ 527,000$. The approximately $\$ 8$ million of Tier 1 capital remaining from the SBLF transaction will be used primarily to support increased lending within our service area as required by the SBLF program. Additional information about these capital transactions is provided in the Shareholders Equity section of this report and in Form 8-K previously filed on August 24, 2011.

A more detailed analysis of the factors and trends affecting corporate earnings follows.

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## INCOME STATEMENT ANALYSIS

## Net interest income

Net interest income for the three-month period ended September 30, 2011, was $\$ 8,607,000$, an increase of $\$ 687,000$ or 9 percent above the third quarter of 2010. The increase was primarily the result of an increase in the average volume of interest earning assets, a decrease in the average rates paid on deposit products and a decrease in the average volume of long-term debt. Net interest income (tax equivalent basis) as a percentage of interest earning assets (i.e., net interest margin) was 3.79 percent for the third quarter of 2011 and 3.75 percent for the third quarter of 2010.

Interest earning assets averaged $\$ 939$ million and yielded 5.11 percent (tax equivalent basis) for the current quarter, compared to $\$ 877$ million and 5.24 percent, respectively, for the third quarter of 2010 . The $\$ 62$ million or 7 percent increase in average interest earning assets was due primarily to an increase in investment securities and loans, primarily commercial loans.

Total interest bearing liabilities averaged $\$ 835$ million at an average rate of 1.49 percent for the current quarter, compared to $\$ 787$ million and 1.66 percent, respectively, for the third quarter of 2010 . The $\$ 48$ million or 6 percent increase in average interest bearing liabilities reflected growth in all deposit categories, principally money market deposits. The decrease of interest expense on deposits was due to lower rates, which more than offset the increase in volume. The decrease of interest expense on long-term debt was due primarily to a decrease in volume, which resulted from maturing Federal Home Loan Bank loans that were selectively not refinanced.

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## Table 1-Average Balances and Interest Rates (tax equivalent basis)



(1) Average balance includes average nonperforming loans of $\$ 19,080,000$ for 2011 and $\$ 13,068,000$ for 2010. Interest includes net loan fees of $\$ 231,000$ for 2011 and $\$ 249,000$ for 2010.
(2) Average balance includes average bank owned life insurance, foreclosed real estate and unrealized holding gains (losses) on investment securities.
(3) Net interest income as a percentage of average earning assets.

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## Table 2-Rate/Volume Analysis of Changes in Net Interest Income (tax equivalent basis)

$\left.\begin{array}{l|l|l|l} & & \begin{array}{c}\text { Three months ended } \\ \text { September 30, } \\ \text { 2011 vs. 2010 }\end{array} \\ \text { (dollars in thousands) }\end{array}\right)$

Changes which are due to both volume and rate are allocated in proportion to their relationship to the amount of change attributed directly to volume or rate.

## Provision for loan losses

For the three-month period ended September 30, 2011; the provision for loan losses was $\$ 3,560,000$, compared to $\$ 560,000$ for the same period of 2010. The current quarter provision largely replenished the allowance for the partial charge-off of two unrelated loans totaling $\$ 3,175,000$ as reported by the Corporation in a Form 8-K filed October 3, 2011 and a Form 8-K/A filed on November 10, 2011. Information about loan quality is provided in the Nonperforming Assets section of this report on page 46.

## Noninterest income

The following table presents the components of total noninterest income for the third quarter of 2011, compared to the third quarter of 2010. Total noninterest income for the current quarter was $\$ 1,792,000$, which was approximately the same level as the third quarter of 2010.

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## Table 3 - Noninterest income

| (dollars in thousands) | Three months ended September 30, |  |  |  | Change <br> Increase (Decrease) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
| Trust and investment services fees | \$ | 384 | \$ | 348 | \$ | 36 | 10\% |
| Income from mutual fund, annuity and insurance sales |  | 308 |  | 329 |  | (21) | (6) |
| Service charges on deposit accounts |  | 657 |  | 632 |  | 25 | 4 |
| Income from bank owned life insurance |  | 164 |  | 161 |  | 3 | 2 |
| Other income |  | 153 |  | 147 |  | 6 | 4 |
| Gain on sales of loans held for sale |  | 126 |  | 177 |  | (51) | (29) |
| Total noninterest income | \$ | 1,792 | \$ | 1,794 | \$ | (2) | (0)\% |

The discussion that follows addresses changes in selected categories of noninterest income.

Income from mutual fund, annuity and insurance sales The decrease in income from the sale of mutual funds, annuities and insurance products by Codorus Valley Financial Advisors (CVFA), a subsidiary of PeoplesBank, was a result of the resignation of four registered representatives who left CVFA in February 2011. The decrease in revenue is expected to be largely offset by a decrease in operating expense, principally personnel costs. Accordingly, the net impact on CVFA s earnings is expected to be immaterial.

Service charges on deposit accounts The increase was due primarily to an increase in debit card revenue, which reflected an increase in the volume of transactions.

Price restrictions imposed by the federal government under the Durbin Interchange Amendment may significantly reduce debit card revenue (i.e., interchange fees) for PeoplesBank in future periods. While the legislation targeted larger banks with total assets of $\$ 10$ billion on more, market forces in the future may not make a distinction between large and small banks. Further, the Federal Deposit Insurance Corporation (FDIC) issued final guidance in November 2010 for automated overdraft payment programs. This guidance, effective July 1, 2011, recommended that financial institutions establish policies that, among other things, limit the number of daily overdraft fees per customer, set a de minimis limit whereby small dollar transactions that overdraw an account are not charged an overdraft fee, and to take meaningful steps to counsel customers that have more than six overdrafts in a rolling twelve month period about less costly alternatives to overdraft protection. Implementation of the FDIC guidance resulted in a reduction of overdraft fees of approximately 5 percent for the third quarter, compared to the same quarter of 2010.

Gain on sales of loans held for sale The decrease in gains from the sale of loans was due primarily to a decrease in the volume of mortgage loan sales. A decrease in pricing from secondary market sources also contributed to the decrease in gains. In spite of low market interest rates, current period mortgage loan activity is adversely affected by a decrease in refinancing activity (market saturation), the inability of some borrowers to qualify for loans or to sell their existing homes and the high level of unemployment.

## Noninterest expense

The following table presents the components of total noninterest expense for the third quarter of 2011, compared to the third quarter of 2010. Total noninterest expense for the current quarter was $\$ 6,317,000$, a decrease of $\$ 624,000$ or 9 percent, compared to 2010 due primarily to decreases in carrying costs for foreclosed real estate and impaired loans, and FDIC insurance premiums.

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## Table 4 - Noninterest expense

| (dollars in thousands) | Three months ended September 30, |  |  |  | Change <br> Increase (Decrease) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  | \$ |  | \% |
| Personnel | \$ | 3,218 | \$ | 3,393 | \$ | (175) | (5)\% |
| Occupancy of premises, net |  | 501 |  | 465 |  | 36 | 8 |
| Furniture and equipment |  | 434 |  | 405 |  | 29 | 7 |
| Postage, stationery and supplies |  | 128 |  | 112 |  | 16 | 14 |
| Professional and legal |  | 205 |  | 121 |  | 84 | 69 |
| Marketing and advertising |  | 278 |  | 179 |  | 99 | 55 |
| FDIC insurance |  | 223 |  | 331 |  | (108) | (33) |
| Debit card processing |  | 169 |  | 156 |  | 13 | 8 |
| Charitable donations |  | 37 |  | 43 |  | (6) | (14) |
| Foreclosed real estate including (gains) losses on sales |  | 214 |  | 765 |  | (551) | (72) |
| Impaired loan carrying costs |  | 95 |  | 199 |  | (104) | (52) |
| Other |  | 815 |  | 772 |  | 43 | 6 |
| Total noninterest expense | \$ | 6,317 | \$ | 6,941 | \$ | (624) | (9)\% |

The discussion that follows addresses changes in selected categories of noninterest expense.

Personnel The decrease in personnel expense was primarily due to a $\$ 175,000$ or 5 percent decrease in the cost of the Corporation s self-funded employee health care insurance program. During September, a $\$ 252,000$ accrual adjustment was recorded that reduced premium contributions to the level of estimated claims and administrative costs. The decrease in health care insurance cost more than offset a $\$ 70,000$ or 3 percent increase in wage expense that resulted from normal business growth and additions to staff associated with the new financial center located in Westminster, Maryland, which opened for business in September of this year.

FDIC insurance The decrease in FDIC insurance premiums was the result of a change by the FDIC in its assessment methodology. Effective April 1, 2011, the FDIC lowered assessment rates and applied them against average assets minus average tangible capital, instead of domestic deposits.

Foreclosed real estate including (gains) losses on sales The Corporation experienced a $\$ 551,000$ decrease in the third quarter of 2011 compared to the level reported for the third quarter of 2010. Included in the most recent quarter was the recognition of $\$ 310,000$ of rental income from a real estate project. There was no comparable rental income to reduce foreclosed real estate expense in the third quarter of 2010. Additionally, the third quarter of 2010 included significant carrying costs associated with the development of the said real estate project that was recently completed and leased up. In the period ahead, rental income from the project is expected to more than offset operating costs until the project is sold. Typical carrying costs include insurance, maintenance and repairs, real estate taxes, appraisals and legal fees.

Impaired loan carrying costs The prolonged weakness in economic and business conditions may cause fluctuations in impaired loan carrying costs. Factors such as the number and size of the loans in the impaired loan portfolio, financial capacity of the borrower or guarantor and the value and liquidity of underlying collateral, can contribute to the variability of this expense from period to period. Carrying costs are the same as those described for foreclosed real estate.

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## Income taxes

The income tax benefit for the third quarter of 2011 was $\$ 139,000$ compared to a provision of $\$ 433,000$ for the same period in 2010. The decrease in income taxes was primarily the result of the decrease in income before income taxes. For both periods, the Corporation s statutory federal income tax rate was 34 percent. The Corporation s effective income tax rate was negative for the third quarter of 2011, compared to approximately 20 percent for the third quarter of 2010. The effective tax rate differs from the statutory tax rate due to the impact of low-income housing credits and tax-exempt income, including income from bank owned life insurance.

## Nine months ended September 30, 2011,

 compared to nine months ended September 30, 2010
## FINANCIAL HIGHLIGHTS

The Corporation earned net income available to common shareholders of $\$ 2,896,000$ or $\$ 0.70$ per share, $\$ 0.69$ diluted, for the nine month period ended September 30, 2011, compared to $\$ 4,381,000$ or $\$ 1.07$ per share, $\$ 1.07$ diluted, for the same period of 2010 . The $\$ 1,485,000$ or 34 percent decrease in net income available to common shareholders was primarily the result of an increase in the provision for loan losses, a decrease in noninterest income and a one-time $\$ 379,000$ transaction to remove unamortized discount on the redemption of preferred stock as described later in this summary.

Net interest income increased $\$ 1,661,000$ or 7 percent for the first nine months of 2011 compared to the level for the same period of 2010, due primarily to an increase in the average volume of interest earning assets, a decrease in the average volume of long-term debt and a decrease in the average rate paid on deposits. Net interest income (tax equivalent basis) as a percentage of interest earning assets (i.e., net interest margin) was 3.74 percent for the first nine months of both 2011 and 2010.

The provision for loan losses for the first nine months of 2011 totaled $\$ 4,785,000$, representing a $\$ 2,875,000$ or 151 percent increase, compared to the $\$ 1,910,000$ recorded for the same period of 2010. During September 2011, the Corporation recorded losses totaling $\$ 3,175,000$ on two unrelated commercial loan relationships which it disclosed in a Form 8-K filed on October 3, 2011 and in a Form 8-K/A filed on November 10, 2011. The provision for both periods remained elevated in comparison to the Corporation shistoric levels and was reflective of the risks and uncertainties associated with prolonged weakness in economic and business conditions, a relatively high level of unemployment and erosion of real estate values.

Total noninterest income decreased $\$ 272,000$ or 5 percent for the first nine months of 2011 below the level for the same period of 2010 as a result of decreases in income from mutual fund, annuity and insurance sales and gains (losses) on sales of securities and loans held for sale. After removing the impact of gains (losses) from the sale of securities, core noninterest income for the first nine months of 2011 decreased $\$ 139,000$ or 3 percent below the same period for 2010.

Total noninterest expense increased $\$ 20,000$ or 0 percent for the first nine months of 2011 above the level for the same period of 2010. The personnel and other operating expense categories increased the most compared to the prior year. The decrease of $\$ 434,000$ or 39 percent in provision for income tax expense for the first nine months of 2011 compared to 2010 was primarily the result of the decrease in income before income taxes.

Total assets were approximately $\$ 1.01$ billion at September 30, 2011, an increase of $\$ 62$ million or 7 percent above September 30, 2010. Compared to one year ago, asset growth occurred primarily in the commercial loan portfolio and, to a lesser degree, the consumer loan and overnight investment portfolios, which were funded by an increase in core deposits.

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During the third quarter of 2011 the Corporation issued $\$ 25$ million of preferred stock to the US Treasury (Treasury) under the Treasury s Small Business Lending Fund Program (SBLF). Proceeds from the issuance were used in part to redeem $\$ 16.5$ million of outstanding preferred stock issued in a prior period to the Treasury under its Capital Purchase Program (CPP/TARP), and to repurchase a related CPP common stock warrant for $\$ 527,000$. The approximately $\$ 8$ million of Tier 1 capital remaining from the SBLF transaction will be used primarily to support increased lending within our service area. Additional information about these capital transactions is provided in the Shareholders Equity section of this report.

Net income (annualized) as a percentage of average shareholders equity (ROE) was 6.60 percent for the first nine months of 2011, compared to 9.03 percent for the same period of 2010 . Net income (annualized) as a percentage of average total assets (ROA) was 0.55 percent for the first nine months of 2011, compared to 0.75 percent for the same period of 2010. The efficiency ratio (noninterest expense as a percentage of net interest income plus noninterest income on a tax equivalent basis) was 64.91 percent for the first nine months of 2011, compared to 68.26 percent for the same period of 2010.

On September 30, 2011, the nonperforming assets ratio (nonperforming assets as a percentage of total loans and net foreclosed real estate) was 3.90 percent, compared to 4.50 percent at December 31, 2010 and 3.32 percent at September 30, 2010. The high level of the ratio continues to reflect the prolonged weakness in economic and business conditions, a relatively high level of unemployment and erosion of real estate values. Net loan charge-offs for the current nine month period totaled $\$ 3,794,000$, compared to $\$ 2,483,000$ for the same period of 2010. The Corporation s annualized net loan charge-offs ratio was 0.77 percent at September 30, 2011, compared to 0.51 percent at September 30, 2010. Information regarding nonperforming assets is provided in the Risk Management section of this report, including Table 9 Nonperforming Assets. Based on a comprehensive analysis of the loan portfolio, we believe that the level of the allowance for loan losses is adequate at September 30, 2011. An analysis of the allowance is provided in Table 10 Analysis of Allowance for Loan Losses.

Throughout the current period, Codorus Valley maintained a capital level well above minimum regulatory quantitative requirements. Currently, there are three federal regulatory definitions of capital that take the form of minimum ratios. As set forth in Note 9 Regulatory Matters, the Corporation and PeoplesBank were well capitalized on September 30, 2011.

A more detailed analysis of the factors and trends affecting corporate earnings follows.

## INCOME STATEMENT ANALYSIS

## Net interest income

Net interest income for the nine-month period ended September 30, 2011, was $\$ 24,507,000$, an increase of $\$ 1,661,000$ or 7 percent above the same period of 2010. The increase was primarily the result of an increase in the average volume of interest earning assets, a decrease in the average volume of long-term debt and a decrease in the average rate paid on deposits. Net interest income (tax equivalent basis) as a percentage of interest earning assets (i.e., net interest margin) was 3.74 percent for the first nine months of 2011 and 2010.

Interest earning assets averaged $\$ 916$ million and yielded 5.11 percent (tax equivalent basis) for the first nine months of 2011, compared to $\$ 855$ million and 5.28 percent, respectively, for the first nine months of 2010 . The $\$ 61$ million or 7 percent increase in average interest earning assets was due primarily to an increase in investment securities, followed by smaller increases in commercial and consumer loans. An increase in yield on floating rate commercial loans, which reflected the imposition of minimum (floor) interest rates, contributed to the increase in interest income.

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Total interest bearing liabilities averaged $\$ 817$ million at an average rate of 1.54 percent for the first nine months of 2011, compared to $\$ 770$ million and 1.71 percent, respectively, for the same period of 2010 . The $\$ 48$ million or 6 percent increase in average interest bearing liabilities reflected growth in all deposit categories, which more than offset a decrease in long-term debt. Interest expense on deposits during the first nine months of 2011 was at the same level as 2010 as the favorable impact of low product rates and deposit mix largely offset the effect of the increase in average volume. Interest expense on long-term debt decreased significantly for the current nine-month period compared to 2010 due primarily to volume as maturing Federal Home Loan Bank loans, with relatively high interest rates, were selectively not refinanced.

Table 5-Average Balances and Interest Rates (tax equivalent basis)

| (dollars in thousands) | Nine months ended September 30, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance |  |  | terest | Yield/ Rate | Average Balance |  |  | terest | Yield/ Rate |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Interest bearing deposits with banks | \$ | 22,549 | \$ | 40 | 0.24\% | \$ | 24,830 | \$ | 46 | 0.25\% |
| Federal funds sold |  | 901 |  | 2 | 0.30 |  | 2,913 |  | 7 | 0.32 |
| Investment securities: |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 151,982 |  | 2,968 | 2.61 |  | 108,610 |  | 2,459 | 3.03 |
| Tax-exempt |  | 80,292 |  | 2,710 | 4.51 |  | 71,969 |  | 2,626 | 4.88 |
| Total investment securities |  | 232,274 |  | 5,678 | 3.27 |  | 180,579 |  | 5,085 | 3.76 |
| Loans: |  |  |  |  |  |  |  |  |  |  |
| Taxable (1) |  | 645,087 |  | 28,607 | 5.93 |  | 632,950 |  | 27,955 | 5.91 |
| Tax-exempt |  | 14,979 |  | 670 | 5.98 |  | 13,991 |  | 652 | 6.23 |
| Total loans |  | 660,066 |  | 29,277 | 5.93 |  | 646,941 |  | 28,607 | 5.91 |
| Total earning assets |  | 915,790 |  | 34,997 | 5.11 |  | 855,263 |  | 33,745 | 5.28 |
| Other assets (2) |  | 58,670 |  |  |  |  | 53,766 |  |  |  |
| Total assets | \$ | 974,460 |  |  |  | \$ | 909,029 |  |  |  |
| Liabilities and Shareholders Equity |  |  |  |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |  |  |  |
| Interest bearing demand | \$ | 299,289 | \$ | 1,485 | 0.66\% | \$ | 257,578 | \$ | 1,523 | 0.79\% |
| Savings |  | 29,434 |  | 84 | 0.38 |  | 26,739 |  | 80 | 0.40 |
| Time |  | 429,738 |  | 6,922 | 2.15 |  | 408,717 |  | 6,892 | 2.25 |
| Total interest bearing deposits |  | 758,461 |  | 8,491 | 1.50 |  | 693,034 |  | 8,495 | 1.64 |
| Short-term borrowings |  | 11,069 |  | 82 | 0.99 |  | 8,752 |  | 65 | 0.99 |
| Long-term debt and junior subordinated debt |  | 47,694 |  | 828 | 2.32 |  | 67,846 |  | 1,287 | 2.54 |
| Total interest bearing liabilities |  | 817,224 |  | 9,401 | 1.54 |  | 769,632 |  | 9,847 | 1.71 |
| Noninterest bearing deposits |  | 70,235 |  |  |  |  | 59,056 |  |  |  |
| Other liabilities |  | 5,322 |  |  |  |  | 4,794 |  |  |  |
| Shareholders equity |  | 81,679 |  |  |  |  | 75,547 |  |  |  |
| Total liabilities and shareholders equity | \$ | 974,460 |  |  |  | \$ | 909,029 |  |  |  |
| Net interest income |  |  | \$ | 25,596 |  |  |  | \$ | 23,898 |  |
| Net interest margin (3) |  |  |  |  | 3.74\% |  |  |  |  | 3.74\% |

(1) Average balance includes average nonperforming loans of $\$ 18,290,000$ for 2011 and $\$ 18,645,000$ for 2010. Interest includes net loan fees of $\$ 682,000$ for 2011 and $\$ 765,000$ for 2010.
(2) Average balance includes average bank owned life insurance, foreclosed real estate and unrealized holding gains (losses) on investment securities.
(3) Net interest income as a percentage of average earning assets.

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## Table 6-Rate/Volume Analysis of Changes in Net Interest Income (tax equivalent basis)

| (dollars in thousands) | Nine months ended September 30, 2011 vs. 2010 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume |  | Rate |  | Net |  |
| Interest Income |  |  |  |  |  |  |
| Interest bearing deposits with banks | \$ | (4) | \$ | (2) | \$ | (6) |
| Federal funds sold |  | (5) |  | 0 |  | (5) |
| Investment securities: |  |  |  |  |  |  |
| Taxable |  | 982 |  | (473) |  | 509 |
| Tax-exempt |  | 304 |  | (220) |  | 84 |
| Loans: |  |  |  |  |  |  |
| Taxable |  | 536 |  | 116 |  | 652 |
| Tax-exempt |  | 46 |  | (28) |  | 18 |
| Total interest income |  | 1,859 |  | (607) |  | 1,252 |
| Interest Expense |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |
| Interest bearing demand |  | 247 |  | (285) |  | (38) |
| Savings |  | 8 |  | (4) |  | 4 |
| Time |  | 354 |  | (324) |  | 30 |
| Short-term borrowings |  | 17 |  | 0 |  | 17 |
| Long-term debt |  | (382) |  | (77) |  | (459) |
| Total interest expense |  | 244 |  | (690) |  | (446) |
| Net interest income | \$ | 1,615 | \$ | 83 | \$ | 1,698 |

Changes which are due to both volume and rate are allocated in proportion to their relationship to the amount of change attributed directly to
volume or rate.

## Provision for loan losses

For the nine-month period ended September 30, 2011; the provision for loan losses was $\$ 4,785,000$, compared to $\$ 1,910,000$ for the same period of 2010. The $\$ 2,875,000$ or 151 percent increase in the current period provision reflected two unrelated partial loan charge-offs totaling $\$ 3,175,000$ as reported on a Form 8-K filed October 3, 2011 and a Form 8-K/A filed on November 10, 2011. The provision for both periods remained elevated in comparison to the Corporation s historic levels and was reflective of the risks and uncertainties associated with prolonged weakness in economic and business conditions, a relatively high level of unemployment and erosion of real estate values. These factors can adversely affect our borrowers ability to service their loans. Information about loan quality is provided in the Nonperforming Assets section of this report on page 46.

## Noninterest income

The following table presents the components of total noninterest income for the first nine months of 2011, compared to the first nine months of 2010. After removing the impact of gains (losses) from the infrequent sale of investment securities, total noninterest income for the current nine-month period of 2011 decreased $\$ 139,000$ or 3 percent below 2010. The decrease in core noninterest income was primarily the result of decreases in income from mutual fund, annuity and insurance sales and gains on the sale of loans, which is explained below.

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## Table 7 - Noninterest income

| (dollars in thousands) | Nine months ended September 30, |  |  |  | Change <br> Increase (Decrease) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  | \$ |  | \% |
| Trust and investment services fees | \$ | 1,124 | \$ | 1,067 | \$ | 57 | 5\% |
| Income from mutual fund, annuity and insurance sales |  | 891 |  | 1,091 |  | (200) | (18) |
| Service charges on deposit accounts |  | 1,934 |  | 1,843 |  | 91 | 5 |
| Income from bank owned life insurance |  | 489 |  | 480 |  | 9 | 2 |
| Other income |  | 453 |  | 433 |  | 20 | 5 |
| Gain on sales of loans held for sale |  | 422 |  | 538 |  | (116) | (22) |
| Gain (loss) on sales of securities |  | (25) |  | 108 |  | (133) | (123) |
| Total noninterest income | \$ | 5,288 | \$ | 5,560 | \$ | (272) | (5)\% |

The discussion that follows addresses changes in selected categories of noninterest income.
Income from mutual fund, annuity and insurance sales The decrease in income from the sale of mutual funds, annuities and insurance products by Codorus Valley Financial Advisors (CVFA), a subsidiary of PeoplesBank, was a result of the resignation of four registered representatives who left CVFA in February 2011. The decrease in revenue is expected to be largely offset by a decrease in operating expense, principally personnel costs. Accordingly, the net impact on CVFA s earnings is expected to be immaterial.

Service charges on deposit accounts The increase was due primarily to an increase in debit card revenue, which reflected an increase in the volume of transactions. Service charges on deposit accounts could decrease in the future as previously discussed in the most recent quarter-to-date section of this report.

Gains on sales of loans held for sale The decrease in gains from the sale of mortgage loans was due primarily to decreases in pricing from secondary market sources and loan production. In spite of low market interest rates throughout 2011, mortgage loan activity has been adversely affected by a decrease in refinancing activity (market saturation), the inability of some borrowers to qualify for loans or sell their existing homes and the high level of unemployment.

Gain (loss) on sales of securities The loss in the first nine months of 2011 reflected the sale of approximately $\$ 6$ million (par value) of municipal securities that no longer met the Corporation s criteria for investment. The 2010 period includes gains from the sale of U.S. agency mortgage-backed bonds, which supplemented earnings by taking advantage of low market interest rates.

## Noninterest expense

The following table presents the components of total noninterest expense for the first nine months of 2011, compared to the first nine months of 2010. Total noninterest expense for 2011 was $\$ 20,287,000$, an increase of $\$ 20,000$ or less than one percent, compared to 2010 due primarily to increases in personnel and other operating expenses.

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## Table 8 - Noninterest expense

| (dollars in thousands) | Nine months ended September 30, |  |  |  | Change <br> Increase (Decrease) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2011 |  | 2010 |  |  | \% |
| Personnel | \$ | 10,182 | \$ | 9,812 | \$ | 370 | 4\% |
| Occupancy of premises, net |  | 1,485 |  | 1,459 |  | 26 | 2 |
| Furniture and equipment |  | 1,305 |  | 1,264 |  | 41 | 3 |
| Postage, stationery and supplies |  | 397 |  | 389 |  | 8 | 2 |
| Professional and legal |  | 480 |  | 365 |  | 115 | 32 |
| Marketing and advertising |  | 661 |  | 529 |  | 132 | 25 |
| FDIC insurance |  | 785 |  | 955 |  | (170) | (18) |
| Debit card processing |  | 488 |  | 436 |  | 52 | 12 |
| Charitable donations |  | 272 |  | 399 |  | (127) | (32) |
| Foreclosed real estate including (gains) losses on sales |  | 1,305 |  | 1,749 |  | (444) | (25) |
| Impaired loan carrying costs |  | 521 |  | 782 |  | (261) | (33) |
| Other |  | 2,406 |  | 2,128 |  | 278 | 13 |
| Total noninterest expense | \$ | 20,287 | \$ | 20,267 | \$ | 20 | 0\% |

The discussion that follows addresses changes in selected categories of noninterest expense.

Personnel The increase in personnel expense was attributable to an increase in the wage expense component, which reflected normal business growth and additions to staff associated with the new financial center located in Westminster, Maryland, which opened for business in September of this year. Staff additions associated with private banking and compliance also contributed to the increase in wage expense. September s \$252,000 adjustment to employee health care insurance accruals, described in the most recent quarter-to-date noninterest expense section of this report, resulted in self-funded health care program costs that were comparable to the prior year. Employees have customarily reimbursed the Corporation for approximately 30 percent of the cost of health insurance.

FDIC insurance The decrease in FDIC insurance premiums was the result of a change by the FDIC in its assessment methodology. Effective April 1, 2011, the FDIC lowered assessment rates and applied them against average assets minus average tangible capital, instead of domestic deposits.

Charitable donations The level of charitable donations is based, in part, upon whether or not PeoplesBank can obtain related state tax credits if available from nonprofit organizations. The decrease in charitable donations for the first nine months of 2011 resulted from the inability of nonprofits to obtain associated state tax credits as a result of curtailment by the state to help manage its budget deficit. PeoplesBank uses tax credits from donations to reduce its Pennsylvania Shares Tax expense, included below in other expenses.

Foreclosed real estate including (gains) losses on sales Foreclosed real estate costs remained elevated for both periods due to the level of carrying costs and impairment losses from deterioration of property values associated with specific properties as well as the size of the portfolio, which was reflective of prolonged weakness in economic and business conditions and the erosion of real estate values. Typical carrying costs include insurance, maintenance and repairs, real estate taxes, appraisals and legal fees. Costs for the first nine months of 2011 included the recognition of loss provisions totaling $\$ 388,000$ that pertained to three properties while the first nine months of 2010 included the recognition of a $\$ 722,000$ loss provision for a specific property. The decrease in current period expense also reflected the recognition of $\$ 310,000$ of rental income from a real estate project.

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Impaired loan carrying costs The prolonged weakness in economic and business conditions may cause fluctuations in impaired loan carrying costs. Factors such as the number and size of the loans in the impaired loan portfolio, financial capacity of the borrower or guarantor and the value and liquidity of underlying collateral, contribute to the variability of this expense from period to period. Carrying costs are the same as those described for foreclosed real estate.

Other The increase in other expense, which is comprised of many underlying expenses, was primarily the result of a $\$ 138,000$ increase in Pennsylvania Shares Tax expense. Shares Tax in 2010 was relatively low due to the recognition of a greater level of tax credits that originated from an increase of charitable donations. Also included in other expense for the current period was a $\$ 65,000$ expense associated with a client $s$ property held in the Wealth Management Division of PeoplesBank.

## Income taxes

The provision for income taxes for the first nine months of 2011 was $\$ 679,000$, compared to $\$ 1,113,000$ for the same period in 2010. The decrease in income taxes was due to a decrease in income before income taxes. For both periods, the Corporation s statutory federal income tax rate was 34 percent. The Corporation s effective income tax rate was approximately 14 percent for the first nine months of 2011, compared to approximately 18 percent for the first nine months of 2010 . The effective tax rate differs from the statutory tax rate due to the impact of low-income housing credits and tax-exempt income, including income from bank owned life insurance.

## BALANCE SHEET REVIEW

## Securities available-for-sale

At September 30, 2011, the fair value of securities available-for-sale totaled $\$ 229$ million, compared to $\$ 223$ million at December 31, 2010. Available funds were invested in fixed income securities to provide a return that exceeded the historically low yield on overnight investments.

## Loans

On September 30, 2011, total loans, net of deferred fees, totaled $\$ 686$ million, which was $\$ 45$ million or 7 percent higher than year-end 2010 level. Most of the increase was due to a $\$ 39$ million or 8 percent increase in commercial related loans followed by a $\$ 6$ million or 5 percent increase in consumer related loans. Loan growth remains constrained as a result of prolonged weak economic conditions and the erosion of real estate values. The composition of the Corporation s loan portfolio at September 30, 2011, compared to December 31, 2010, is provided in Note 5 Loans.

## Deposits

On September 30, 2011, deposits totaled $\$ 858$ million, which was $\$ 52$ million or 6 percent higher than the year-end 2010 level. The increase in total deposits occurred primarily within the demand, savings and money market categories while total time deposits decreased slightly. Deposit growth reflected our competitive rates and our clients apparent preference for the liquidity and safety of FDIC insured deposit products during this period of capital market volatility. The Corporation does not rely on brokered deposits to fund its operation. The composition of the Corporation s deposit portfolio at September 30, 2011, is provided in Note 7 Deposits.

## Long-term debt

On September 30, 2011, long-term debt totaled $\$ 37$ million, which was $\$ 15$ million or 29 percent below the year-end 2010 level. The decrease reflected Federal Home Loan Bank of Pittsburgh advances that matured and were selectively not refinanced. A listing of outstanding long-term debt obligations is provided in Note 8 Long-term Debt.

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## Shareholders equity and capital adequacy

Shareholders equity, or capital, enables Codorus Valley to maintain asset growth and absorb losses. Total shareholders equity was approximately $\$ 91.2$ million on September 30, 2011, an increase of approximately $\$ 15$ million or 19 percent, compared to the level at December 31, 2010. The increase was caused primarily by the net capital addition of approximately $\$ 8$ million from the issuance of preferred stock to the US Treasury (Treasury) under its Small Business Lending Fund Program (SBLF Program) as described below. Increases in retained earnings from profitable operations and in accumulated other comprehensive income from unrealized gains, net of federal income tax, on securities available-for-sale also contributed to the increase in shareholders equity.

## Preferred stock issued to the US Treasury under its Small Business Lending Fund Program

On August 18, 2011, as part of the Treasury s SBLF Program, the Corporation entered into a Securities Purchase Agreement with the Treasury whereby the Corporation sold to the Treasury, for an aggregate purchase price of $\$ 25$ million, 25,000 shares of non-cumulative, perpetual preferred stock, Series B, $\$ 1,000$ liquidation value, $\$ 2.50$ par value. The preferred stock is non-voting, except in limited circumstances. The stock was issued pursuant to the SBLF program, a $\$ 30$ billion fund established under the Small Business Lending Jobs Act of 2010 that was created to encourage lending to small businesses by providing capital to qualified community banks with assets of less that $\$ 10$ billion. The SBLF preferred stock qualifies as Tier 1 regulatory capital and will pay non-cumulative dividends quarterly on each January 1, April 1, July 1 and October 1, beginning October 3, 2011. The dividend rate is initially set at 5 percent, but can vary on a quarterly basis for a period of time to reflect the amount of change in qualified small business lending compared to a baseline amount. Information about SBLF program dividends and restrictions is provided in Note 10 Shareholders Equity of this report and in Form 8-K filed on August 24, 2011. The SBLF program provides an attractive opportunity to the Corporation to obtain Tier 1 capital, lower the preferred stock dividend rate and to remove restrictions associated with the Treasury s Capital Purchase Program/TARP (CPP).

Proceeds from the SBLF program were used in part to redeem $\$ 16.5$ million of outstanding Series A preferred stock issued in a prior period to the Treasury under CPP and to repurchase a related CPP common stock warrant as described below. The approximately $\$ 8$ million of Tier 1 capital remaining from the SBLF transaction will be used primarily to support increased lending within the Corporation s service area.

## Preferred stock and common stock warrant issued to the US Treasury under its Capital Purchase Program

On August 18, 2011, the Corporation entered into a repurchase letter agreement with the Treasury providing for the redemption of outstanding Series A CPP preferred stock. Pursuant to the SBLF Purchase Agreement, approximately $\$ 16,507,000$ of the proceeds of the sale of the SBLF Preferred Stock was used to redeem the 16,500 shares of the Series A CPP preferred stock plus accrued and unpaid dividends. Upon redemption, the remaining $\$ 379,000$ preferred stock discount was recorded as a reduction to third quarter net income available to common shareholders. As a result of the redemption, the Corporation is no longer subject to the restrictions imposed by the CPP.

On September 28, 2011, the Corporation repurchased the outstanding CPP common stock warrant for $\$ 526,604$ from the Treasury which was recorded as a reduction to additional paid-in-capital.

Information about the Series A CPP preferred stock and common stock warrant is disclosed in Note 11 Shareholders Equity in the Corporation s Annual Report on Form 10-K for the year ended December 31, 2010.

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## Common stock dividends

The Corporation typically pays cash dividends on a quarterly basis. The Board of Directors determines the dividend rate after considering the Corporation s capital requirements, current and projected net income, and other factors. On October 11, 2011, the Board of Directors declared a quarterly cash dividend of $\$ 0.09$ per common share payable on November 8,2011 , to shareholders of record October 25, 2011. This dividend follows $\$ 0.09$ per share dividends paid in August and May and an $\$ 0.08$ per share dividend paid in February. Including the dividend that was just declared, cash dividends for 2011 will total $\$ 0.35$ per share, representing an increase of $\$ 0.10$ per share or 40 percent above 2010.

## Minimum regulatory capital ratios

Codorus Valley and PeoplesBank are subject to various regulatory capital requirements administered by banking regulators that involve quantitative guidelines and qualitative judgments. Quantitative measures established by regulators pertain to minimum capital ratios, as set forth in Note 9 Regulatory Matters, to the financial statements. We believe that Codorus Valley and PeoplesBank were well capitalized on September 30,2011 , based on regulatory capital guidelines.

## RISK MANAGEMENT

## Credit risk management

The Credit Risk Management section included in our 2010 Form 10-K provides a general overview of the Corporation s credit risk management process and loan concentrations. Credit risk represents the possibility that a loan client, counterparty or issuer may not perform in accordance with contractual terms, posing one of the most significant risks to the Corporation.

## Nonperforming assets

The following table presents asset categories posing the greatest risk of loss and related ratios. We generally place a loan on nonaccrual status and cease accruing interest income, i.e., recognize interest income on a cash basis as long as the loan is sufficiently collateralized, when loan payment performance is unsatisfactory and the loan is past due 90 days or more. Loans past due 90 days or more and still accruing interest represent loans that are contractually past due, but are well collateralized and in the process of collection. Foreclosed real estate represents real estate acquired to satisfy debts owed to PeoplesBank. The final category, troubled debt restructurings, pertains to loans whose terms have been modified to include a concession that we would not ordinarily consider due to the debtor s financial difficulties. Concessions granted under a troubled debt restructuring may involve a reduction of the debt, accrued interest or interest rate, or extension of the maturity date at an interest rate lower than the current market rate for new debt with similar risk. Troubled debt restructurings are evaluated for impairment if they have been restructured during the most recent calendar year, or if they cease to perform in accordance with the modified terms. The paragraphs below explain significant changes in the aforementioned categories for September 30, 2011, compared to December 31, 2010.

Nonperforming assets are reviewed by management on a monthly basis. We generally rely on appraisals performed by independent licensed appraisers to determine the value of collateral for impaired collateral-dependent loans. Generally, an appraisal is performed when: an account reaches 60 days past due, unless a certified appraisal was completed within the past six months; market values have changed significantly; the condition of the property has changed significantly; or the existing appraisal is outdated. In instances where the value of the collateral is less than the net carrying amount of the loan, a specific loss allowance is established for the difference by recording a loss provision to the income statement. When it is probable that some portion or all of the loan balance will not be collected, that amount is charged off as loss against the allowance. A loan is returned to interest accruing status when we determine that circumstances have improved to the extent that all of the principal and interest amounts contractually due are current for at least six consecutive payments and future payments are reasonably assured.

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Table 9-Nonperforming Assets
$\left.\begin{array}{l|r|r}\text { (dollars in thousands) } & \begin{array}{c}\text { September 30, } \\ \mathbf{2 0 1 1}\end{array} & \begin{array}{c}\text { December 31, } \\ \mathbf{2 0 1 0}\end{array} \\ \text { Nonaccrual loans } & \$ & 5,809\end{array}\right) \$$

The level of nonperforming assets was relatively high in comparison to the Corporation s historic levels for both periods primarily as a result of prolonged weakened economic conditions and the corresponding effects it has had on our commercial borrowers.

## Nonaccrual loans

On September 30, 2011, the nonaccrual loan portfolio balance totaled $\$ 11,614,000$ and was comprised primarily of collateralized commercial loans. Comparatively, nonaccrual loans totaled $\$ 18,524,000$ at year-end 2010. The decrease in nonaccrual loans reflected the reclassification of a $\$ 4,266,000$ loan to performing status (disclosed in a Form 8-K previously filed on October 3, 2011), reclassification to the foreclosed real estate portfolio, loan charge-offs and payments by borrowers, which more than offset nonaccrual loan additions, principally loan numbers 3 and 4, described below. On September 30, 2011, the nonaccrual loan portfolio was comprised of twenty unrelated loan relationships with outstanding principal balances ranging in size from $\$ 14,000$ to $\$ 3,632,000$. Four unrelated commercial relationships, which represent 80 percent of the total nonaccrual loan portfolio balance, are described below.

We evaluate the adequacy of the allowance for loan losses at least quarterly and have established a loss allowance for selected loan relationships where the net realizable value of the collateral is insufficient to repay the loan. In this regard allowances, if applicable, are noted below within the description of the loan. Collection efforts, including modification of contractual terms for individual accounts based on prevailing market conditions and liquidation of collateral assets, are being employed to maximize recovery. Further provisions for loan losses may be required for nonaccrual loans as additional information becomes available or conditions change or as required by bank regulators.

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Loan no. 1 The outstanding principal balance of the loan relationship is $\$ 3,632,000$. This account is collateralized by three acres of improved real estate located in a major commercial district, a small parcel of improved real estate and the assignment of a personal loan from a third-party whose payments are current. Based on recent appraisals of the real estate, we believe that the loan is adequately collateralized. The borrower is presently operating under a troubled debt restructuring and payments are current under that arrangement.

Loan no. 2 PeoplesBank owns a 62.5 percent participation interest in this loan relationship. The carrying value of the Bank s principal at September 30, 2011, was $\$ 2,567,000$, which reflected two partial charge-offs in September 2011 totaling $\$ 2,275,000$ due to deterioration in value as reported on Form 8-K filed on October 3, 2011 ( $\$ 1,075,000$ charge-off), and on Form 8-K/A filed on November 10, 2011 ( $\$ 1,200,000$ charge-off). The latter charge-off reflected the results of a public auction held November 3, 2011 of the real estate collateral supporting the loan. The collateral supporting this out of market loan is a 55 acre parcel of improved real estate, which has been subdivided and zoned commercial use. The Bank has additional collateral that can be liquidated to maximize recovery.

Loan no. 3 The outstanding principal balance of the loan relationship is $\$ 2,151,000$, which is collateralized by real estate comprised of commercial rental properties. Based on a recent appraisal of the primary real estate collateralizing the relationship, we believe that the loans are adequately collateralized. The borrower is presently operating under a troubled debt restructuring.

Loan no. 4 The carrying value of the Bank s principal at September 30, 2011, was $\$ 887,000$, which reflected a $\$ 900,000$ write-down in September due to deterioration in value as reported on SEC Form 8-K filed on October 3, 2011. A recent auction sale of equipment, which partially collateralized the loan, generated approximately $\$ 84,000$, after expenses. Proceeds from the sale will be applied against the loan s carrying value in the fourth quarter. The remaining collateral, in the form of real estate, which the Corporation acquired on October 6, 2011, will be reclassified to foreclosed real estate and listed for sale. A recent independent appraisal of the real estate suggests its value is adequate to recover the remaining carrying value.

## Foreclosed real estate

On September 30, 2011, foreclosed real estate, net of allowance, totaled $\$ 15,739,000$, compared to $\$ 10,572,000$ at December 31, 2010. The increase was due primarily to the significant capital improvements made to property no. 1, identified below, and the addition of property no. 4, identified below, which was reclassified from the nonaccrual loans category. On September 30, 2011, the portfolio was comprised of seven unrelated accounts ranging in size from $\$ 193,000$ to $\$ 8,025,000$, which we are actively attempting to liquidate. If a valuation allowance for probable loss was established for a particular property it is so noted in the property description below. Further valuation allowances may be required on any foreclosed property as additional information becomes available or conditions change. Foreclosed real estate is included in the other assets category on the Corporation s balance sheet. Five unrelated foreclosed real estate properties, which represent 96 percent of the total foreclosed real estate portfolio balance, are described below.

Property no. 1 The carrying amount of this office building property is $\$ 8,025,000$, which is net of a $\$ 193,000$ allowance for probable loss based on an independent appraisal less estimated selling costs. Shell and tenant capital improvements costing approximately $\$ 4,243,000$ have been incurred since the beginning of the year. Tenant improvements, up to an agreed upon allowance, are reimbursable by the tenant as additional rent over the term of the lease. Capital improvements were largely completed by June 30, 2011. Additionally, pre-leasing expenses (net) totaling approximately $\$ 1,061,000$ were also incurred since the beginning of the year for project management, repairs, legal, architectural, insurance and real estate taxes. A reputable tenant has signed a lease agreement to lease the majority of the building, and the recognition of rental income began in August 2011. The property is listed for sale. The value of the property is largely dependent upon the leasing assumptions, which are subject to adjustment.

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Property no. 2 The carrying amount of this property is $\$ 2,423,000$, which is net of a $\$ 292,000$ allowance for probable loss based on an independent appraisal less estimated selling costs. This account is collateralized by 137 approved residential building lots. Of this total, 28 lots are improved and under contract with a local builder to takedown by June 30, 2012.

Property no. 3 The carrying amount of this property is $\$ 2,024,000$, which is net of a $\$ 1,274,000$ allowance for probable loss based on an independent appraisal less estimated selling costs. This account is collateralized by 266 acres of unimproved land that is zoned for residential development. An engineer has been retained to create a development plan for the site.

Property no. 4 The carrying amount of this property is $\$ 1,617,000$, which is collateralized by the borrower s personal residence (presently listed for sale) and a 9.5 acre parcel of unimproved land (under contract of sale).

Property no. 5 PeoplesBank has a 64 percent interest in 42 improved lots within a 20.6 acre established residential subdivision, which represents the original collateral. The carrying value of PeoplesBank s interest at September 30, 2011, was $\$ 1,035,000$, which is net of a $\$ 100,000$ allowance for probable loss. During June 2010, a purchase agreement was executed which permitted the buyer to develop and sell the lots over a two-year period. Since inception through October 2011, twelve lots have been sold.

## Allowance for loan losses

Although the Corporation maintains sound credit policies, certain loans deteriorate and must be charged off as losses. The allowance for loan losses is maintained to absorb losses inherent in the portfolio. The allowance is increased by provisions charged to expense and is reduced by loan charge offs, net of recoveries. The allowance is based upon management $s$ continuous evaluation of the loan portfolio coupled with a formal review of adequacy on a quarterly basis, which is subject to review and approval by the Board.

The allowance for loan losses consists primarily of three components: specific allowances for individually impaired commercial loans; allowances calculated for pools of loans and an unallocated component; which reflects the margin of imprecision inherent in the assumptions that underlie the evaluation of the adequacy of the allowance. The Corporation uses an internal risk rating system to evaluate individual loans. Loans are segmented into industry groups or pools with similar characteristics, and an allowance for loan losses is allocated to each segment based on quantitative factors such as recent loss history (two-year rolling average of net charge-offs) and qualitative factors, such as the results of internal and external credit reviews, changes in the size and composition of the loan portfolio, adequacy of collateral, general economic conditions and the local business outlook. Determining the level of the allowance for probable loan losses at any given period is difficult, particularly during deteriorating or uncertain economic periods. We must make estimates using assumptions and information which are often subjective and fluid. There is also the potential for adjustment to the allowance as a result of regulatory examinations.

The following table presents an analysis of the activity in the allowance for loan losses for the nine months ended September 30, 2011 and 2010. The allowance was $\$ 8,617,000$ or 1.26 percent of total loans on September 30, 2011, compared to $\$ 6,602,000$ or 1.03 percent, on September 30, 2010. During the most recent nine-month period, net charge-offs totaled $\$ 3,794,000$, compared to $\$ 2,483,000$ for the first nine months of 2010 . The annualized net charge-off ratio was 0.77 percent for the current period compared to 0.51 percent one year ago. The provision for both periods remained elevated in comparison to the Corporation s historic levels and was reflective of the risks and uncertainties associated with prolonged weakness in economic and business conditions, a relatively high level of unemployment and erosion of real estate values. These factors can adversely affect our borrowers ability to service their loans. Based on a comprehensive analysis of the loan portfolio, we believe that the allowance for loan losses is adequate at September 30, 2011.

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Table 10 -Analysis of Allowance for Loan Losses

| (dollars in thousands) | 2011 |  | 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
| Balance-January 1, | \$ | 7,626 | \$ | 7,175 |
| Provision charged to operating expense |  | 4,785 |  | 1,910 |
| Loans charged off: |  |  |  |  |
| Commercial, industrial and agricultural |  | 3,393 |  | 1,484 |
| Real estate - construction and land development |  | 0 |  | 789 |
| Real estate - residential and home equity |  | 285 |  | 61 |
| Consumer |  | 176 |  | 246 |
| Total loans charged off |  | 3,854 |  | 2,580 |
| Recoveries: |  |  |  |  |
| Commercial, industrial and agricultural |  | 5 |  | 23 |
| Real estate - residential and home equity |  | 8 |  | 0 |
| Consumer |  | 47 |  | 74 |
| Total recoveries |  | 60 |  | 97 |
| Net charge-offs |  | 3,794 |  | 2,483 |
| Balance-September 30, | \$ | 8,617 | \$ | 6,602 |
| Ratios: |  |  |  |  |
| Allowance for loan losses as a \% of total period-end loans |  | 1.26\% |  | 1.03\% |
| Annualized net charge-offs as a \% of average total loans |  | 0.77\% |  | 0.51\% |
| Allowance for loan losses as a \% of nonperforming loans |  | 74.19\% |  | 53.14\% |
| Liquidity risk management |  |  |  |  |

Maintaining adequate liquidity provides the Corporation with the ability to meet financial obligations to depositors, loan customers, employees, and shareholders on a timely and cost effective basis in the normal course of business. Additionally, it provides funds for growth and business opportunities as they arise. Liquidity is generated from transactions relating to both the Corporation s assets and liabilities. The primary sources of asset liquidity are scheduled investment security maturities and cash inflows, funds received from customer loan payments, and asset sales. The primary sources of liability liquidity are deposit growth, short-term borrowings and long-term debt. The Consolidated Statements of Cash Flows, included in this report, present the changes in cash from operating, investing and financing activities. At September 30, 2011, we believe that liquidity was adequate based upon the potential liquidation of unpledged available-for-sale securities with a fair value totaling approximately $\$ 86$ million and available credit from the Federal Home Loan Bank of Pittsburgh totaling approximately $\$ 113$ million. The Corporation s loan-to-deposit ratio, which is used as a broad measure of liquidity, was approximately 80 percent at September 30, 2011, compared to 79 percent at December 31, 2010.

## Off-balance sheet arrangements

The Corporation sfinancial statements do not reflect various commitments that are made in the normal course of business, which may involve some liquidity risk. These commitments consist primarily of commitments to grant new loans, unfunded commitments under existing loan facilities, and letters of credit issued under the same standards as on-balance sheet instruments. Unused commitments on September 30, 2011, totaled $\$ 172$ million and consisted of $\$ 141$ million in unfunded commitments under existing loan facilities, $\$ 19$ million to grant new loans and $\$ 12$ million in letters of credit. Normally these commitments have fixed expiration dates or termination clauses and are for specific purposes. Accordingly, many of the commitments are expected to expire without being drawn upon and therefore, generally do not present significant liquidity risk to the Corporation or PeoplesBank.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

Not applicable to smaller reporting companies.

## Item 4. Controls and Procedures

The Corporation carried out an evaluation, under the supervision and with the participation of the Corporation s management, including the Corporation s Chief Executive Officer and Chief Financial Officer, of the effectiveness of its disclosure controls and procedures, as defined in Exchange Act Rules 13a-15(e) and 15d-15(e). Based upon the evaluation, the Corporation s Chief Executive Officer and Chief Financial Officer concluded that, as of September 30, 2011, the Corporation s disclosure controls and procedures are effective. The Corporation s disclosure controls and procedures are designed to provide reasonable, not absolute, assurance that information required to be disclosed in the Corporation s reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission s rules and forms. A control system, no matter how well conceived and operated, must reflect the fact that there are resource constraints, that the benefits of controls must be considered relative to their costs, and inherent limitations that may not prevent fraud, particularly by collusion of two or more people or by management override of a control.

There has been no change in the Corporation s internal control over financial reporting that occurred during the quarter ended September 30, 2011, that has materially affected or is reasonably likely to materially affect, the Corporation s internal control over financial reporting.

## Part II OTHER INFORMATION

## Item 1. Legal proceedings

There are no legal proceedings pending against Codorus Valley Bancorp, Inc. or any of its subsidiaries which are expected to have a material impact upon the financial position and/or operating results of the Corporation. Management is not aware of any proceedings known or contemplated by government authorities.

## Item 1A. Risk factors

Not applicable to smaller reporting companies.
Item 2. Unregistered sales of equity securities and use of proceeds
Nothing to report.

## Item 3. Defaults upon senior securities

Nothing to report.

## Item 4. Removed and reserved

## Item 5. Other information

Nothing to report.

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## Item 6. Exhibits

Exhibit
Number Description of Exhibit
3.1 Amended Articles of Incorporation (Incorporated by reference to Exhibit 3(i) to the Registrant s Quarterly Report on Form 10-Q for September 30, 2010, filed with the Commission on November 15, 2010)
3.2
3.3 Certificate of Designations for the Series A Preferred Stock (Incorporated by reference to Exhibit 3.1 to the Registrant s Current Report on Form 8-K, filed with the Commission on January 15, 2009)
3.4 Certificate of Designation of Senior Non-Cumulative Perpetual Preferred Stock, Series B (Incorporated by reference to Exhibit 3.1 to the Registrant s Current Report on Form 8-K, filed with the Commission on August 24, 2011)

Rights Agreement dated as of November 4, 2005 (Incorporated by reference to Exhibit 4 to the Registrant s Quarterly Report on Form 10-Q for September 30, 2010, filed with Commission on November 15, 2010), as amended January 9, 2009 (Incorporated by reference to Exhibit 4.1 to the Registrant s Quarterly Report on Form 10-Q for September 30, 2010, filed with the Commission on November 15, 2010), as further amended August 18, 2011 (Incorporated by reference to Exhibit 4.1 to the Registrant s Current Report on Form 8-K, filed with the Commission on August 24, 2011)
4.1 Securities Purchase Agreement dated as of January 9, 2009, between the Registrant and the United States Department of Treasury (Incorporated by reference to Exhibit 10.1 to the Registrant s Current Report on Form 8-K, filed with the Commission on January $15,2009)$
4.2 Warrant, dated January 9, 2009, to purchase shares of Common Stock of the Registrant (Incorporated by reference to Exhibit 4.1 to the Registrant s Current Report on Form 8-K, filed with the Commission on January 15, 2009)
4.3 Small Business Lending Fund- Securities Purchase Agreement, dated August 18, 2011, between Codorus Valley Bancorp, Inc and the Secretary of the Treasury, with respect to the issuance and sale of the SBLF Preferred Stock (Incorporated by reference to Exhibit 10.1 to the Registrant s Current Report on Form 8-K, filed with the Commission on August 24, 2011)

Repurchase Agreement, dated August 18, 2011, between Codorus Valley Bancorp, Inc and the United States Department of the Treasury, with respect to the repurchase and redemption of the CPP Preferred Stock (Incorporated by reference to Exhibit 10. 2 to the Registrant s Current Report on Form 8-K, filed with the Commission on August 24, 2011)
4.5

Warrant Letter Agreement, Dated September 28, 2011 (Incorporated by reference to Exhibit 10.1 to the Registrant s Current Report on Form 8-K, filed with the Commission on September 29, 2011)

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Amendment to Employment Agreement with Larry J. Miller (Incorporated by reference to Exhibit 10.1 to the Registrant s Current Report on Form 8-K, filed with the Commission on August 11, 2011)

Amendment to Employment Agreement with Harry R. Swift (Incorporated by reference to Exhibit 10.2 to the Registrant s Current Report on Form 8-K, filed with the Commission on August 11, 2011)

Amended and Restated Declaration of Trust of CVB Statutory Trust No. 2, dated as of June 28, 2006, among Codorus Valley Bancorp, Inc., as sponsor, the Delaware and institutional trustee named therein, and the administrators named therein filed herein.

Indenture, dated as of June 28, 2006, between Codorus Valley Bancorp, Inc., as issuer, and the trustee named therein, relating to the Junior Subordinated Debt Securities due 2036 filed herein.

Guarantee Agreement, dated as of June 28, 2006, between Codorus Valley Bancorp, Inc. and guarantee trustee named therein filed herein.

Certification of Principal Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
Certification of Principal Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

Certification of Principal Executive Officer and Principal Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

## Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned there unto duly authorized.

## November 14, 2011

Date

November 14, 2011
Date

Codorus Valley Bancorp, Inc. (Registrant)
/s/ Larry J. Miller
Larry J. Miller
President \& CEO
(Principal Executive Officer)
/s/ Jann A. Weaver
Jann A. Weaver
Treasurer \& Assistant Secretary
(Principal Financial and Accounting Officer)


[^0]:    Changes in national and local economies and business conditions Changes in the value of collateral for collateral dependent loans Changes in the level of concentrations of credit Changes in the volume and severity of classified and past due loans Changes in the nature and volume of the portfolio Changes in collection, charge-off, and recovery procedures Changes in underwriting standards and loan terms Changes in the quality of the loan review system Changes in the experience/ability of lending management and key lending staff Regulatory and legal regulations that could affect the level of credit losses Other pertinent environmental factors
    Each factor is assigned a value to reflect improving, stable or declining conditions based on the Corporation s best judgment using relevant information available at the time of the evaluation. An unallocated component is maintained to cover uncertainties that could affect the Corporation s estimate of probable losses. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the loan portfolio.

