CAPITAL SOUTHWEST CORP Form 497AD February 05, 2019

Filed pursuant to Rule 497(a) File No. 333-220385 Rule 482ad Capital Southwest Corporation Q3 2019 Earnings Presentation February 4, 2019 5400 Lyndon B. Johnson Freeway, Suite 1300 | Dallas, Texas 75240 | 214.238.5700 | capitalsouthwest.com



Southwest's public filings with the Securities and Exchange Commission. • There is no guarantee that any of the estimates, targets or projections illustrated in these materials and any presentation of which they form a part will be achieved. Any references herein to any of the Capital Southwest's past or present investments or its past or present performance, have been provided for illustrative purposes only. It should not be assumed that these investments were or will be profitable or that any future investments by Capital Southwest will be profitable or will equal the performance of these investments. • The information contained herein has been derived from financial statements and other documents provided by the portfolio companies unless otherwise stated. • Past performance is not indicative of future results. In addition, there can be no assurance that unrealized investments will be realized at the expected multiples shown as actual realized returns will depend on, among other factors, future operating results of each of Capital Southwest's current portfolio companies, the value of the assets and economic conditions at the time of disposition, any related transaction costs, and the timing and manner of sale, all of which may differ from the assumptions on which Capital Southwest's expected returns are based. In many instances, Capital Southwest will not determine the timing or manner of sale of its portfolio companies. Page 2



statements are made on the basis of the current beliefs, expectations and assumptions of the management of Capital Southwest and speak only as of the date of this presentation. There are a number of risks and uncertainties that could cause Capital Southwest's actual results to differ materially from the forward-looking statements included in this presentation. • For a further discussion of some of the risks and uncertainties applicable to Capital Southwest and its business, see Capital Southwest's Annual Report on Form 10-K for the fiscal year ended March 31, 2018 and its subsequent filings with the Securities and Exchange Commission. Other unknown or unpredictable factors could also have a material adverse effect on Capital Southwest's actual future results, performance, or financial condition. As a result of the foregoing, readers are cautioned not to place undue reliance on these forward-looking statements. Capital Southwest does not assume any obligation to revise or to update these forward-looking statements, whether as a result of new information, subsequent events or circumstances, or otherwise, except as may be required by law. Page 3





spin off of CSWI • 21 employees based in Dallas, Texas • Total Balance Sheet Assets of \$524MM as of December 31, 2018 • Manage I-45 Senior Loan Fund ("I-45 SLF") in partnership with Main Street Capital (Nasdaq: "MAIN") Page 5



commitments increased to \$270 MM from \$210 MM Pricing was reduced to LIBOR plus 2.5%, subject to certain conditions, from LIBOR plus 3.0% Minimum asset coverage covenant was reduced to 150% from 200% • Repurchased 10.5k shares at average price of \$17.72 (including commissions), a 6% discount to NAV per share at the time of the repurchases • Completed equity raise of 700,000 shares for gross proceeds of \$13.2MM (before expenses), at a net price of \$18.90 per share, in October 2018 • \$144.6MM available on Credit Facility and \$10.8MM in cash and cash equivalents as of quarter end Page 6



Price at Qtr. End Note: Adjusted NAV per Share calculation adds back all Supplemental Dividends paid Page 7



MM in EBITDA • Typical leverage of 3.0x – 5.5x Debt to EBITDA through CSWC debt position • Hold sizes generally \$5 MM to \$15 MM • Floating rate first and second lien debt securities • More liquid assets relative to Lower Middle Market investments • Provides flexibility to invest/divest opportunistically based on market conditions and liquidity position Page 8

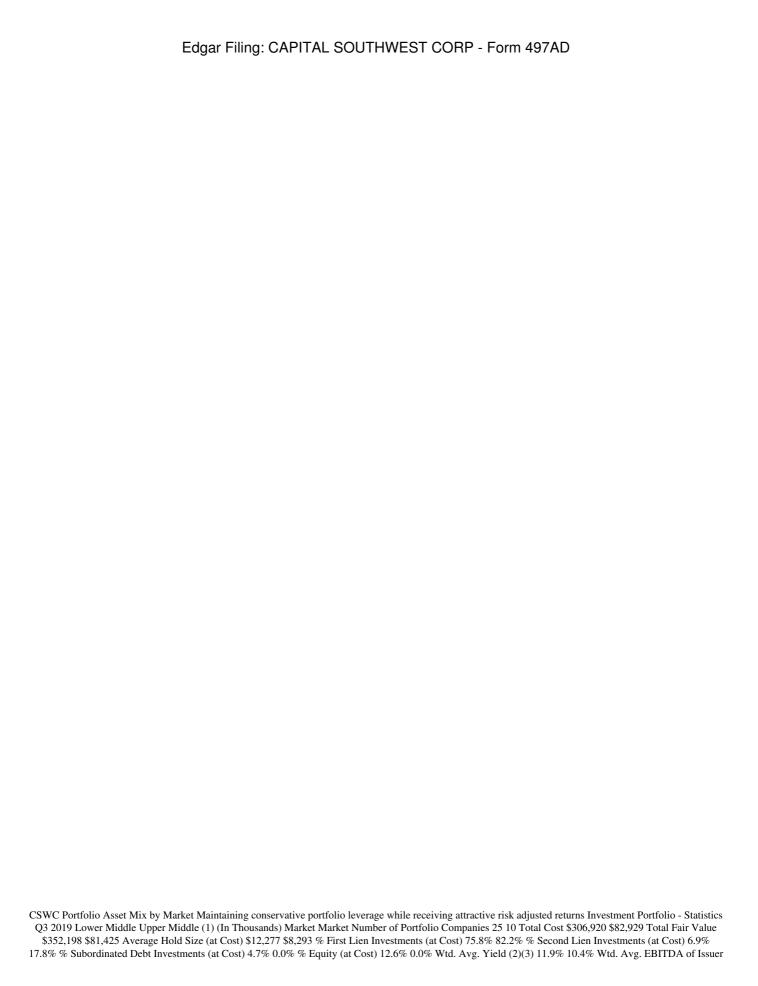




American Nuts Operations Food, Agriculture & LLC Beverage 1st Lien LMM \$1,750 \$0 \$438 8.50% 11.78% Total \$22,250 \$1,000 \$2,438 7.8% 11.1% (1) The investment is structured as a split lien term loan, which provides the Company with a first lien priority on certain assets of the obligor and a second lien priority on different assets of the obligor. Note: Market refers to Upper Middle Market ("UMM") and Lower Middle Market ("LMM") Page 10



Debt LMM \$4,692 \$74 15.47% Energy Services Deepwater Corrosion Services (Upstream) Equity LMM \$9,724 \$1,724 3.70% Total / Weighted Average \$17,951 \$1,840 8.5% Note: Market refers to Upper Middle Market ("UMM") and Lower Middle Market ("LMM") Page 11



(\$MM's) (3) \$9.3 \$71.1 Wtd. Avg. Leverage through CSWC Security (3) (4) 3.2x 3.8x Note: All metrics above exclude the I-45 Senior Loan Fund (1) At December 31, 2018, we had equity ownership in approximately 72.0% of our LMM investments (2) The weighted-average annual effective yields were computed using the effective interest rates during the quarter for all debt investments at cost as of December 31, 2018, including accretion of original issue discount but excluding fees payable upon repayment of the debt instruments. Weighted-average annual effective yield is higher than what an investor in shares in our common stock will realize on its investment because it does not reflect our expenses or any sales load paid by an investor (3) Weighted average metrics are calculated using investment cost basis weighting (4) Includes CSWC debt investments only. Calculated as the amount of each portfolio company's debt (including CSWC's position and debt senior or pari passu to CSWC's position, but excluding debt subordinated to CSWC's position) in the capital structure divided by each portfolio company's adjusted EBITDA. Management uses this metric as a guide to evaluate relative risk of its position in each portfolio debt investment Page 12



Lien: 13% 7% Consumer Products and Retail: 5% First Lien: Distribution: 5% I-45 SLF LLC 60% (95% first lien): Media, Marketing, & Food, Entertainment: 12% 13% Agriculture & Beverage: 6% Environmental Services: 7% Business Industrial Services: 10% Products: 10% Page 13



adjusted only for changes in Base Interest Rate. Base Interest Rate used in this analysis is 3-Month LIBOR of 2.8% at 12/31/18. The results of this analysis include the I-45 Senior Loan Fund, which is comprised of 100% floating rate assets and liabilities Page 14



Avg. Issuer EBITDA \$73,995 \$72,607 \$72,253 \$69,738 Avg. Investment Size as a % of Portfolio 2.3% 2.2% 2.2% 2.1% Wtd. Avg. Net Leverage on Investments (1) 3.6x 3.7x 3.8x 3.7x Wtd. Avg. Spread to LIBOR 6.1% 6.3% 6.3% Wtd. Avg. Duration (Yrs) 4.6 4.5 4.4 4.2 (1) Through I-45 Security Page 15



\$2,373 \$3,109 \$3,347 Pre-Tax Net Investment Income \$4,476 \$4,996 \$5,802 \$6,776 Taxes and Gain / (Loss) Income Tax Benefit (Expense) \$(279) \$(379) \$(256) \$(101) Net realized gain (loss) on investments \$131 \$18,819 \$94 \$1,883 Net increase (decrease) in unrealized appreciation of investments \$10,649 \$(11,783) \$948 \$(4,238) Net increase (decrease) in net assets resulting from operations \$14,977 \$11,653 \$6,588 \$4,320 Weighted Average Diluted Shares Outstanding 16,139 16,201 16,323 17,123 Pre-Tax Net Investment Income Per Dil. Wtd. Average Share \$0.28 \$0.31 \$0.36 \$0.40 Page 16



exclude interest expense Page 17



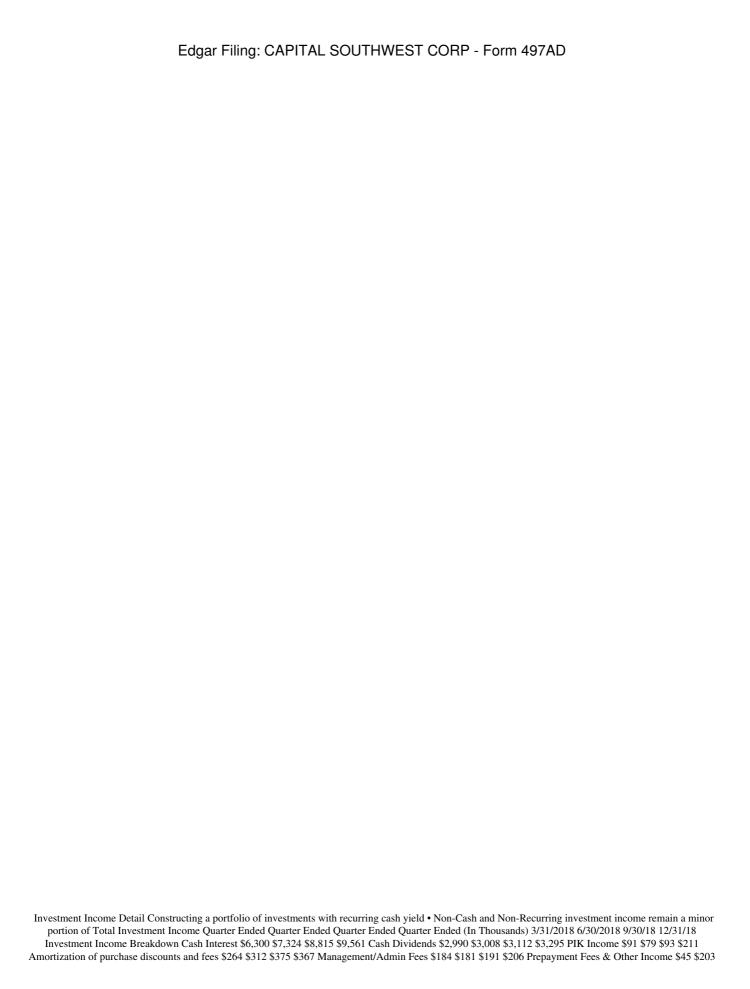
\$143,545 \$208,659 \$206,105 Shareholders Equity Net Asset Value \$308,288 \$307,381 \$307,848 \$317,676 NAV per Share(1) \$19.08 \$18.87 \$18.84 \$18.43 Debt to Equity 0.31x 0.40x 0.65x 0.62x (1) NAV per Share includes the impact of \$0.80 per share in supplemental dividends paid over the last 12 months Page 18



\$77.1 c \$50 n i r \$25 P \$0 CY2019 CY2020 CY2021 CY2022 CY2023 CY2024 Credit Facility December 2022 Notes I-45 Credit Facility (1) The facility has an accordion feature that allows for an increase in total commitments up to \$350 MM. Principal Drawn is based upon outstanding balances as of 12/31/18 (2) Redeemable at CSWC's option beginning December 2019. Principal drawn is based upon outstanding balances as of 12/31/18 (3) Net of \$3.4 MM in letters of credit outstanding (4) CSWC owns 80% of the equity and 50% of the voting rights of I-45 SLF LLC with a joint venture partner Page 19



Fair Value of Portfolio Investments \$393,095 \$411,330 \$491,601 \$496,740 Weighted Average Yield on all Portfolio Investments (2) 10.48% 10.60% 11.02% 11.08% Investment Mix (Debt vs. Equity) (3) (4) 73% / 27% 79% / 21% 79% / 21% 81% / 19% Investment Mix (Yielding vs. Non-Yielding) (4) 92% / 8% 94% / 6% 92% / 8% 94% / 6% (1) CSWC utilizes an internal 1 - 4 investment rating system in which 1 represents material outperformance and 4 represents material underperformance. All new investments are initially set to 2 (2) Includes dividends from Media Recovery, Inc. and I-45 Senior Loan Fund (3) Excludes CSWC equity investment in I-45 Senior Loan Fund (4) At Fair Value Page 20



\$9 \$231 Total Investment Income \$9,874 \$11,107 \$12,595 \$13,871 Key Metrics Cash Income as a % of Investment Income 96% 96% 96% 96% % of Total Investment Income that is Recurring (1) 98% 97% 99% 98% (1) Non-Recurring income principally made up of loan prepayment fees Page 21



\$0.72 \$0.40 \$0.25 Total Earnings Return on Equity (ROE)(1) 20.13% 15.08% 8.56% 5.36% Regular Dividends per Share \$0.28 \$0.29 \$0.34 \$0.36 Supplemental Dividends per Share \$0.00 \$0.60 \$0.10 \$0.10 Total Dividends per Share \$0.28 \$0.89 \$0.44 \$0.46 Dividend Yield (2) 6.58% 19.66% 9.27% 9.57% (1) Return on Equity is calculated as the quarterly annualized Pre-Tax NII, Realized Earnings, or Total Earnings, respectively, divided by equity at the end of the prior quarter (2) Dividend Yield is calculated as the quarterly annualized Total Dividend divided by share price at quarter end Page 22



Floor Securities Listing American Stock Transfer & Trust Company, LLC Dallas, TX 75240 Nasdaq: "CSWC" (Common Stock) 800-937-5449 http://www.capitalsouthwest.com Nasdaq: "CSWCL" (Notes) www.amstock.com Industry Analyst Coverage Firm Analyst Contact Information National Securities Corporation Christopher R. Testa Direct: 212-417-7447 Ladenburg Thalmann Mickey M. Schleien, CFA Direct: 305-572-4131 Janney Montgomery Scott, LLC Mitchel Penn, CFA Direct: 410-583-5976 JMP Securities Christopher York Direct: 415-835-8965 B. Riley FBR Tim Hayes Direct: 703-312-1819 Page 23