

Chineseinvestors.com, Inc.  
Form 10-Q  
April 14, 2017

Table of Contents

**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**FORM 10-Q**

**(Mark one)**

**x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934**

**For the quarterly period ended February 28, 2017**

**OR**

**“ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934**

**For the transition period \_\_\_\_\_ to \_\_\_\_\_**

**Commission File Number: 000-54207**

**ChineseInvestors.COM, Inc.**

(Exact name of registrant as specified in its charter)

Indiana 35-2089868  
(State or Other Jurisdiction of (IRS Employer

Incorporation or Organization) Identification Number)

227 W Valley Blvd. STE 208A San Gabriel, CA 91776

Wei Wang, Chief Executive Officer (800) 808-8771

Copies to: Michael E. Shaff, Esq. , Irvine Venture Law Firm, LLP

19900 Macarthur Blvd., Suite 1150, Irvine, CA 92612 Telephone (949) 660-7700

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of “large accelerated filer,” “accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ☐ Accelerated filer ☐

Non-accelerated filer ☐ (Do not check if a smaller reporting company) Smaller reporting company ☒

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

Edgar Filing: Chineseinvestors.com, Inc. - Form 10-Q

As of April 14, 2017, there were outstanding 9,296,805 shares of the issuer's common stock, par value \$0.001 per share and 665,000 shares of the issuer's Series A-2012 preferred stock, par value \$0.001 per share, 2,525,000 shares of the issuer's Series B-2014 preferred stock, par value \$0.001 per share and 5,000,043 shares of the issuer's Series C-2016 preferred stock, par value \$0.001 per share.

ChineseInvestors.COM, Inc.

FORM 10-Q for the Quarter Ended February 28, 2017

INDEX

	<b>Page</b>
<b><u>PART I - FINANCIAL INFORMATION</u></b>	
<b>Item 1. <u>Financial Statements</u></b>	3
<b>Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u></b>	16
<b>Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u></b>	17
<b>Item 4. <u>Controls and Procedures</u></b>	17
<b><u>PART II - OTHER INFORMATION</u></b>	
<b>Item 1. <u>Legal Proceedings</u></b>	18
<b>Item 2. <u>Unregistered Sale of Equity Securities and Use of Proceeds</u></b>	18
<b>Item 3. <u>Defaults Upon Senior Securities</u></b>	18
<b>Item 4. <u>Mine Safety Disclosures</u></b>	18
<b>Item 5. <u>Other Information</u></b>	18
<b>Item 6. <u>Exhibits</u></b>	18
<b><u>Signatures</u></b>	19



**PART I - FINANCIAL INFORMATION****Item 1. Financial Statements.**

CHINESEINVESTORS.COM, INC.

**BALANCE SHEETS**

Expressed in U.S. Dollars

	February 28, 2017	May 31, 2016
Assets		
Current assets		
Cash and cash equivalents	\$3,680,067	\$197,231
Accounts receivable, net	47,384	1,899
Investments, available for sale, in affiliate	79,588	2,425,709
Investments, available for sale	691,383	282,616
Other current assets	104,109	55,780
Total current assets	4,602,531	2,963,235
Non-current assets		
Property and equipment, net	22,517	11,768
Website development, net	80,852	78,147
Total non-current assets	103,369	89,915
Total assets	\$4,705,900	\$3,053,150
Liabilities and Stockholders' Equity		
Current liabilities		
Accounts payable	\$98,415	\$76,244
Deferred revenue	316,997	321,416
Investor Deposit	350,150	—
Unearned revenue paid in stock	27,777	90,278
Accrued liabilities	146,037	39,153
Accrued dividend & interest	74,609	26,529
Short-term secured debt	410,000	660,000
Embedded incentive interest	16,503	39,600
Total current liabilities	1,440,488	1,253,220
Non-current Liabilities		
Long-term deferred revenue	91,229	37,642

Edgar Filing: Chineseinvestors.com, Inc. - Form 10-Q

Total Non-current Liabilities	91,229	37,642
Total liabilities	1,531,717	1,290,862
Commitments and Contingencies		
Shareholders' equity		
Preferred stock, Series A-2012, \$0.001 par value 20,000,000 authorized, 665,000 and 905,000 were issued and outstanding at February 28, 2017 and May 31, 2016, respectively	665	905
Preferred stock, Series B-2014, \$0.001 par value 20,000,000 authorized, 2,525,000 and 2,605,000 were issued and outstanding at February 28, 2017 and May 31, 2016, respectively	2,525	2,605
Preferred stock, Series C-2016, \$0.001 par value 20,000,000 authorized, 5,000,043 and 0 were issued and outstanding at February 28, 2017 and May 31, 2016, respectively	5,000	—
Common stock \$0.001 par value 80,000,000 authorized and 9,296,805 and 7,661,805 were issued and outstanding February 28, 2017 and May 31, 2016, respectively	9,298	7,663
Additional paid-in capital	35,305,691	14,735,888
Foreign currency (loss)	(1,729 )	(638 )
Unrealized gain (loss) on investments	(24,368 )	2,114,170
Accumulated deficit	(32,122,899)	(15,098,305)
Total Shareholders' equity	3,174,183	1,762,288
Total liabilities and shareholders' equity	\$4,705,900	\$3,053,150

See accompanying notes to the financial statements

## CHINESEINVESTORS.COM, INC.

## STATEMENT OF COMPREHENSIVE (LOSS) AND INCOME

For the Three and Nine Months Ended February 28, 2017 and 2016

Expressed in U.S. Dollars

	<i>Three Months Ended</i>		<i>Nine Months Ended</i>	
	February 28, 2017	February 29, 2016	February 28, 2017	February 29, 2016
Operating revenues				
Investor relations	\$301,367	\$99,871	\$670,529	\$259,620
Subscription	196,520	144,039	677,843	344,942
Other	—	12,080	3,419	41,359
Total revenue	497,887	255,990	1,351,791	645,921
Cost of services	565,236	249,155	1,014,632	761,372
Gross profit (loss)	(67,349 )	6,835	337,159	(115,451 )
Operating Expenses				
General and Administrative Expense	1,122,287	648,732	3,175,765	1,700,210
Advertising Expense	133,783	62,859	495,350	258,551
Total Operating Expenses	1,256,070	711,591	3,671,115	1,958,761
Net (loss) from operations	(1,323,419 )	(704,756 )	(3,333,956 )	(2,074,212)
Other income/(expense)				
Other income	8,146	—	9,095	—
Interest expense	(10,892 )	(9,873 )	(78,526 )	(13,973 )
Net realized gain/(loss) on marketable equity securities	35,151	64,020	1,669,835	55,185
Total other income (expense)	32,405	54,147	1,600,404	41,212
Net Loss	(1,291,014 )	(650,609 )	(1,733,552 )	(2,033,000)
Preferred stock deemed dividends	(15,149,126)	—	(15,149,126)	(109,627 )
Preferred stock dividends	(63,953 )	(39,388 )	(141,916 )	(51,625 )
Net (loss) attributable to common shareholders	\$(16,504,093)	\$(689,997 )	\$(17,024,594)	\$(2,194,252)
Other comprehensive income/(loss)				
Net unrealized gain/(loss) on securities	38,895	1,369,611	(2,138,538 )	1,218,175



Comprehensive Income/(Loss)	\$(16,465,198)	\$679,614	\$(19,163,132)	\$(976,077)	)
-----------------------------	----------------	-----------	----------------	-------------	---

Earnings per share attributable to common shareholders:

Basic income (loss) per share	\$(2.13)	)	\$(0.09)	)	\$(2.21)	)	\$(0.28)	)
-------------------------------	----------	---	----------	---	----------	---	----------	---

**Weighted average shares outstanding**

Weighted average number of shares outstanding - basic	7,751,805	7,724,305	7,691,475	7,724,305
---	-----------	-----------	-----------	-----------

See accompanying notes to the financial statements

## CHINESEINVESTORS.COM, INC.

## STATEMENT OF CASH FLOWS

For the Nine Months Ended February 28, 2017 and February 29, 2016

Expressed in U.S. Dollars

	2017	2016
Cash flows from operating activities		
Net loss	\$(1,733,552)	\$(2,033,000)
Adjustments to reconcile net loss to net cash (used in) provided by operating activities		
Non-cash revenue received as available for sale securities	(317,500 )	(126,538 )
Net, realized loss/(gain) on marketable equity securities	(1,669,835)	(55,185 )
Stock Compensation	426,950	—
Depreciation and amortization	10,515	15,230
Foreign currency exchange (loss) gain	(1,018 )	(1,079 )
Changes in operating assets and liabilities		
Accounts receivable	(45,486 )	(16,754 )
Other current assets	(48,329 )	36,369
Accounts payable	22,171	2,218
Accrued interest and dividends	(116,933 )	(63,891 )
Other accrued liabilities	106,884	(41,421 )
Customer Deposit	350,150	—
Deferred revenue	49,168	182,460
Net cash used in operating activities	(2,966,815)	(2,101,591)
Cash flows from investing activities		
(Purchase of), sale of assets, net	(23,970 )	(20,852 )
Proceeds from note receivable-affiliate	—	—
Proceeds from the sale of marketable equity securities	2,017,726	741,312
Purchase of marketable equity securities-affiliate	(294,148 )	—
Net cash provided by investing activities	1,699,608	720,460
Cash flows from financing activities		
Cash raised by sale of Series B-2014 preferred stock	—	720,000
Cash raised by sale of Series C-2016 preferred stock	5,000,043	—
Cash Paid for Debt	(660,000 )	—
Cash raised through issuance of debt	410,000	660,000
Net cash used in financing activities	4,750,043	1,380,000
Net increase/(decrease) in cash and cash equivalents	3,482,836	(1,131 )
Cash and cash equivalents - beginning of year	197,231	498,189

Cash and cash equivalents - end of year	\$3,680,067	\$497,058
Supplemental cash flow disclosures		
Cash paid for interest	\$75,639	—
Cash paid for income taxes	—	—
Cash paid for China representative office tax	—	—

**Supplemental disclosure of non-cash activity:**

During the nine-month ended February 28, 2017, the company received various stock valued (FMV) at \$305,000 for investor relations (“IR”) services performed. \$50,000 of such stock received in July 2016 from ACUG was returned in November 2016 due to cancellation of contract. During the nine-month ended February 29, 2016, the Company received stock valued at \$115,200 for such IR services.

See accompanying notes to the financial statements

## NOTES TO THE FINANCIAL STATEMENTS

(UNAUDITED)

### **Organization and Nature of Operations:**

**Business Description** – Chineseinvestors.com, Inc. (the “Company”) was incorporated on June 15, 1999 in the State of California. The Company is a provider of Chinese language web-based real-time financial information. The Company’s operations had been located in California until September 2002 at which time the operations were relocated to Shanghai, in the People’s Republic of China (PRC).

During May 2000, the Company entered into an agreement with MAS Financial Corp. (“MASF”) whereby MASF agreed to transfer control of a public shell corporation to the Company and perform certain consulting services for a fee of \$30,000.

During June 2000, the Company completed reorganization with MAS Acquisition LII Corp. (“MASA”) with no operations or significant assets. Pursuant to the terms of the agreement, the Company acquired approximately 96% of the issued and outstanding common shares of MASA in exchange for all of its issued and outstanding common stock. MASA issued 8,200,000 shares of its restricted common stock for all of the issued and outstanding common shares of the Company. This reorganization was accounted for as though it were a recapitalization of the Company and sale by the Company of 319,900 shares of common stock in exchange for the net assets of MASA. In conjunction with the reorganization MASA changed its name to Chineseinvestors.com, Inc.

The Company is now incorporated as a C corporation in the State of Indiana as of June 1, 1997.

**Going Concern** – The accompanying financial statements have been prepared assuming that the Company will continue as a going concern. There is potential that the Company will not continue as a going concern. The recoverability of recorded property and equipment, intangible assets, and other asset amounts shown in the accompanying financial statements is dependent upon the Company’s ability to continue as a going concern and to achieve a level of profitability. The Company intends on financing its future activities and its working capital needs largely from the sale of equity securities until such time that funds provided by operations are sufficient to fund working capital requirements. However, there can be no assurance that the Company will be successful in its efforts. The financial statements of the Company do not include any adjustments relating to the recoverability and classification of recorded assets, or the amounts and classifications of liabilities that might be necessary should the Company be unable to continue as a going concern.

## 1. Liquidity and Capital Resources:

Cash Flows – During the nine months ending February 28, 2017, the Company primarily generated cash and cash equivalents from the sale of its available for sale securities, issuance of debt and issuance of preferred stocks.

Cash flows used in operations for the nine months ending February 28, 2017 and February 29, 2016 were (\$2,966,815) and (\$2,101,591), respectively. The increased cash used in operations were due to increased operating expenses related to employee payroll, professional fees and marketing expenses.

Capital Resources – As of February 28, 2017, the Company had cash and cash equivalents of \$3,680,067 as compared to cash and cash equivalents of \$197,231 as of May 31, 2016.

Since inception in 1997, the Company has primarily relied upon proceeds from private placements of its equity securities to fund its operations. The Company anticipates continuing to rely on sales of our securities in order to continue to fund business operations. Issuances of additional shares will result in dilution to its existing stockholders. There is no assurance that the Company will be able to complete any additional sales of our equity securities or that it will be able arrange for other financing to fund our planned business activities.

## 2. Critical Accounting Policies and Estimates:

Basis of Presentation – These accompanying financial statements have been prepared in accordance with generally accepted accounting principles in the United States of America (“GAAP”) and pursuant to the rules and regulations of the Securities and Exchange Commission for annual financial statements.

*Investment in Affiliate* – The Company invested in an affiliate, Medicine Man Technologies, Inc. (“MDCL”), in April 2014, implementing the equity method of accounting. The Company received its ownership in return for supporting MDCL during its formational stage at a time that MDCL had little or no cash, as such the MDL stock that the Company received had a value of zero and MDCL generated a loss through May 31, 2014. The Company has no further commitment to fund losses; therefore, management has deemed it proper to discontinue applying the equity method for the investment as defined by Accounting Standards Codification (“ASC”) 323-10-35-20 for the year ended May 31, 2014. In 2015 MDCL issued additional stock, diluting the Company’s position and restructured the management of the entity causing the Company to determine that it no longer had “significant influence” over its operations. The Company then started accounting for the stock owned as an available for sale security. The Company’s basis in the stock was \$0. The fair value of the Company’s holdings was determined by an independent valuation report. As there was a public market for MDCL stock at February 28, 2017 and May 31, 2016, the Company recognized the stock as a Level 1 financial instrument.

*Foreign Currency* – The Company has operations in the People’s Republic of China (“PRC”), however the functional and reporting currency is in U.S. dollars. To come to this conclusion, the Company considered the direction of ASC section 830-10-55.

*Selling Price and Market* – As a representative office is located in the PRC, the Company is not allowed to sell directly to PRC based customers. Over 90% of its customers are in the United States and 100% of all sales are paid in U.S. dollars. This indicates the functional currency is U.S. dollars.

*Financing* – The Company’s financing has been generated exclusively in U.S. dollars from the United States. This indicates the functional currency is U.S. dollars.

*Expenses* – The majority of expense are paid in U.S. dollars. The expenses generated in PRC are paid by a monthly or weekly cash transfer from the U.S. when the expenses are due, resulting in very little foreign currency exposure. This indicates the functional currency is U.S. dollars.

*Numerous Intercompany Transactions* – The Company has multiple transactions each month between the U.S. and Chinese representative office. This indicates the functional currency is U.S. dollars.

Due to the functional and reporting currency both being in U.S. dollars, ASC 830-10-45-17 states that re-measurement of the books of record is not necessary.

Revenue recognition – Revenue was derived from four different sources:

The Company recognizes revenue pursuant to revenue recognition principles presented in SAB Topic 13. First, persuasive evidence of an arrangement. Second, delivery has occurred or services have been rendered, thirdly the seller's price to the buyer is fixed or determinable and lastly collectability is reasonably assured.

1. Fees from banner advertisement, webpage hosting and maintenance, on-line promotion and translation services, advertising and promotion fees for customers in the Company's Chinese Investment Guides, sponsorship fees from investment seminars, road shows, and forums. The sales prices of these services are fixed and determinable at the time the contracts are signed and there are no provisions for refunds contained in the contracts. These revenues are recognized when all significant contractual obligations have been satisfied and collection of the resulting receivable is reasonably assured.

2. Fees from membership subscriptions: these revenues are recognized over the term of the subscription. Subscription terms are generally between 3 and 12 months but can occasionally be as short as 1 month or as long as 60 months. Long term deferred revenues are recognized from subscriptions over 12 months.

3. Fees related to setting up and providing ongoing administrative and translation support for currency trading accounts are in association with Forex. These fees are recognized when earned.

4. Investor relations income is earned by the Company in return for delivering current, publicly available information related to our client companies. These revenues are prepaid by the client company and as such are initially recorded as an asset with an offsetting unearned revenue liability. This revenue is recognized over the term of the services period while the services are being provided. The value of the revenue earned is recognized every quarter based upon the client company's stock closing price multiplied by the numbers of shares earned within that specific accounting period. By recognizing the revenue incrementally, we are following the guidelines of SAB Topic 13, in that we are only recognizing revenue once the value of the revenue received is fixed and determinable. In addition, we are applying the definition of readily determinable fair value presented at Accounting Standards Codification 820-10-15-5 in assessing the amount to recognize in each accounting period. The number of shares earned is a function of the time period for which services are provided over the contract period in relation to the price of the shares at the time of the services being delivered, added to the value of cash received if any, then recognized as revenue in the period the services were delivered.

Costs of Services – Costs of services sold are the total direct cost of the Company's operations in Shanghai.

Website Development Costs – The Company accounts for its development costs in accordance with ASC 350-50, "Accounting for Website Development Costs." The Company's website comprises multiple features and offerings that are currently developed with ongoing refinements. In connection with the development of its products, the Company has incurred external costs for hardware, software, consulting services, and internal costs for payroll and related expenses of its technology employees directly involved in the development. All hardware costs are capitalized as fixed assets. Purchased software costs are capitalized in accordance with ASC codification 350-50-25 related to accounting for the costs of computer software developed or obtained for internal use. All other costs are reviewed to determine whether they should be capitalized or expensed.

Cash and Cash Equivalents – The Company considers all highly liquid instruments with an original maturity of three months or less to be cash equivalents. At certain times, cash in bank may exceed the amount covered by FDIC insurance. At February 28, 2017 and May 31, 2016 there were deposit balances in a United States bank of \$3,658,203 and \$195,571 respectively. In addition, the Company maintains cash balance in The Bank of China, which is a government owned bank. The full balance of the deposits in China is secured by the Chinese government. At February 28, 2017 and May 31, 2016 there were deposits of \$20,505 and \$1,562, respectively, in The Bank of China.

Accounts Receivable and Concentration of Credit Risk – The Company extends unsecured credit to its customers in the ordinary course of business. Accounts receivable related to subscription revenue is recorded at the time the credit card transaction is completed, and is completed when the merchant bank deposits the cash to the Company bank account. Revenues related to advertising and Forex are regularly collected within 30 days of the time of services being rendered. However, since these are ongoing contracts, there has been no instance of failure to pay.



The Company evaluates the need for an allowance for doubtful accounts on a regular basis. As of February 28, 2017, and May 31, 2016, the Company determined that an allowance was not needed.

The operations of the Company are located in the PRC. Accordingly, the Company's business, financial condition, and results of operations may be influenced by the political, economic, and legal environments in the PRC, as well as by the general state of the PRC economy.

Prepaid taxes – A percentage of the Company's aggregate gross amount of reportable payment transactions settled through one of the Company's merchant banks were withheld and remitted to the Internal Revenue Service (IRS) under IRS regulation Section 6050W. The Company is filing the tax return to refund the withholdings as management does not believe the Company's revenue transactions fall within the rules of Section 6050W. Management wrote off the balance receivable in the period ended May 31, 2016 due to difficulty and expected cost of securing the refund.

Investments available for sale – Investments available for sale is comprised of publicly traded stock received in return for providing investor relations services to client companies. The investor relations services range from one month to a year, from the inception of the contract. The Company considers the securities to be liquid and convertible to cash in under a year. The Company has the ability and intent to liquidate any security that the Company holds to fund operations over the next twelve months, if necessary, and as such has classified all of its marketable securities as short-term.

The Company followed the guidance of ASC 320-10-30 to determine the initial measure of value based on the quoted price of an otherwise identical unrestricted security of the same issuer, adjusted for the effect of the restriction, in accordance with the provisions of topic 820-10-15-5, which states that an equity security has a readily determinable fair value if it meets the condition of having a “sales prices or bid-and-asked quotations which are currently available on a securities exchange registered with the U.S. Securities and Exchange Commission (SEC) or in the over-the-counter market, provided that those prices or quotations for the over-the-counter market are publicly reported by the National Association of Securities Dealers Automated Quotation systems or by the OTC Markets Group Inc. Restricted stock meets that definition if the restriction terminates within one year.” These shares were classified as available for sale securities in accordance with ASC 948-310-40-1 as the Companies intention is to sell them in the near-term (less than one year). In compliance with ASC 320-10-35-1, equity securities that have readily determinable fair values that are classified as available-for-sale shall be measured subsequently at fair value in the statement of financial position. “Unrealized holding gains and losses for available-for-sale securities (including those classified as current assets) shall be excluded from earnings and reported in other comprehensive income until realized.”

As these shares, will be earned over the term of the contracts, the Company will defer the recognition of the earnings of the revenue over the period the services are performed. The value recorded will be determined by multiplying the average of the closing price on the last day of the month for the period being reported based on closing market price per share.

Upon receipt, these shares were recorded as an asset on the Companies financials as "Investments, available for sale". The Company will also record a corresponding contra-asset account titled "Unearned Revenue paid in stock".

Other Current Assets – Other current assets are comprised of various deposits on building space under an operating lease and are stated at the current exchange rate at year end.

Property and Equipment – Property and equipment are stated at cost. Depreciation and amortization of property and equipment is provided using the straight-line method over estimated useful lives ranging from three to five years. Leasehold improvements are amortized over the life of the lease.

Expenditures for major renewals and betterments that extend the useful lives of property and equipment are capitalized. Expenditures for maintenance and repairs are charged to expense as incurred. Gains and losses from retirement or replacement are included in operations.

Impairment of Long-life Assets – In accordance with ASC Topic 360, the Company reviews its long-lived assets, including property and equipment, for impairment whenever events or changes in circumstances indicate that the

carrying amounts of the assets may not be fully recoverable. If the total of the expected undiscounted future net cash flows is less than the carrying amount of the asset, a loss is recognized for the difference between the fair value and carrying amount of the asset. There was no impairment as of February 28, 2017 and May 31, 2016.

Accrued dividend – The accrued dividend balance represents dividend payable related to the Series B-2014 preferred stock and Series C-2016 preferred stock.

Accrued Liabilities – Accrued liabilities are comprised of the following:

	February 28, 2017	May 31, 2016
China Employees' Salaries and Commissions Accrual	\$78,742	\$30,598
Accrued Payroll	60,496	6,799
Accrued Expenses	6,799	1,756
	\$146,037	\$39,153

Unearned revenue, revenue paid in stock – For the nine months ended February 28, 2017 and fiscal year ended May 31, 2016, the Company received shares of stock and warrants, as payment for investor relations work that the Company will be providing through July 2017. As the Company earns the fees for the works, this balance will be reduced to reflect the portion still to be earned.

Deferred revenue – The company receives payment for subscription revenues in advance before the subscription service is granted. The company recognizes the revenue as being earned as the services are delivered. The amount paid for which services have not yet been delivered related to subscription revenues is recorded as a liability in the current or long-term portion of the liabilities section of the balance sheet.

Short-term debt, secured by stock – During 2016, the Company obtained short term debt of \$660,000 from various individuals, secured by 660,000 shares of the Company owned stock in MDCL. The lender received an incentive of 30% appreciation of the stock value for MDCL at the maturity of the short-term notes, 15 months after inception or the date when the Company liquidates its MDCL stock, whichever is earlier. Short-term debt secured 660,000 shares of MDCL common stock were sold at \$1.2 per share, the incentive feature was \$39,600. In January 2017, the Company paid off the principal of the loan of \$660,000 plus interest and incentives.

In September 2016, the Company obtained short-term debt of \$410,000 from various individuals. Based on the original lending agreements, the loan is secured by shares of the stocks in the following companies.

<b>Company name</b>	<b>Shares Secured for Loan</b>
Sino-Global Shipping America LTD (SINO)	80,000.00
Recon Technology LTD (RCON)	60,000.00
Nengfa Weiye Energy (NFEC)	185,000.00
SGOCO Group LTD (SGOC)	18,333.33

When entering the loan agreement, the Company believed that the contract would be executed and SINO shares would be delivered upon signing the contract. However, such IR service agreement was not executed due to the disagreement among SINO's management. As a result, the Company did not obtain the SINO shares. For NFEC, the Company obtained 100,000 shares at the time of entering the contract, and the remaining shares were fully received by the end of year 2016. For RCON, the Company obtained 50,000 shares at the time entering the contract, so the RCON shares are short by 10,000. The loan agreements are still valid after renegotiating the terms with the private lenders. These notes are due on September 2017. The lenders received a 20% of the deemed increase in value of these secured shares ("Incentive Feature"). We estimate the value of the Incentive Feature of the common stock collateralizing the debt using the fair market value as of February 28, 2017. We recorded the estimated value of the Incentive Feature as and increase to the debt liability and interest expense. As of February 28, 2017, the Incentive Feature of \$16,503 was recorded.

Use of Estimates – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The financial statements include some amounts that are based on management's best estimates and judgments. The most significant estimates relate to depreciation and useful lives, and contingencies. These estimates may be adjusted as more current information becomes available, and any adjustment could be significant.

*Fair Value of Financial Instruments* – The Company has adopted the provisions of ASC Topic 820, Fair Value Measurements, which defines fair value, establishes a framework for measuring fair value in GAAP, and expands disclosures about fair value measurements. ASC 820 does not require any new fair value measurements, but provides guidance on how to measure fair value by providing a fair value hierarchy used to classify the source of the information. The fair value hierarchy distinguishes between assumptions based on market data (observable inputs) and an entity's own assumptions (unobservable inputs). The hierarchy consists of three levels:

- Level one – Quoted market prices in active markets for identical assets or liabilities;
- Level two – Inputs other than level one inputs that are either directly or indirectly observable; and
- Level three – Unobservable inputs developed using estimates and assumptions, which are developed by the reporting entity and reflect those assumptions that a market participant would use.

Much of the Company's financial instruments are level one and are carried at market value, requiring no adjustment to book value. The financial instruments classified as level one were deemed to qualify as that classification because their value was determined by the price of identical instruments traded on an active exchange. It should be noted that 60,000 shares of the stock earned for consulting work, currently being held qualifies as a Level two instrument and has a book value of \$67,500. The Company determined that the instrument was Level two because the market for this instrument was less active, as it was currently being distributed through a private placement memorandum, and was not a freely trading public stock. The value of the stock has been monitored on an ongoing basis and verified to be consistent with the carrying value and, therefore, not requiring an adjustment.

Level one instruments were based upon stated balance of financial institution or calculated based upon stock trading in the public market. Level two instruments were calculated based upon the sale of stock through a private placement at arms-length where our shares were an insignificant amount of the total volume of stock sold in the issuer. Level three financial instruments were valued by a professional independent appraiser hired by the Company to determine the valuation. The level three valuation calculation included discounted cash flow models and market based models as appropriately utilized by a professional valuation firm. The inputs they used included the entities past financial performance, projected budgets, prior private stock sale history and comparable company valuations.

The following table summarizes the assets we are carrying and the fair value category in which they are currently classified:

	February 28, 2017			May 31, 2016		
	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
Cash	\$3,680,067	\$—	\$ —	\$197,231	\$—	\$ —
Investments	763,163	67,500	—	2,640,825	67,500	—
Total Financial Instruments	\$4,443,230	\$67,500	\$ —	\$2,838,056	\$67,500	\$ —

**Income Taxes** – Income taxes are accounted for under the asset and liability method of ASC 740. Deferred tax assets and liabilities are recognized for net operating loss and other credit carry forwards and the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which the tax effect of transactions are expected to be realized. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in the statements of operations in the year that includes the enactment date.

Deferred tax assets are reduced by a full valuation allowance since it is more likely than not that the amount will not be realized. Deferred tax assets and liabilities are classified as current or noncurrent based on the classification of the underlying asset or liability giving rise to the temporary difference or the expected date of utilization of the carry

forwards.

Other Revenue – Other revenue is comprised of revenue related to Forex service fees and rent generated through office space sublease revenue which is recognized over the period the term of the lease, the sublease ended as of May 31, 2016.

Advertising Costs – Advertising costs are expensed when incurred.

Earnings (Loss) Per Share – Earnings (loss) per share is computed using the weighted average number of common shares outstanding during the period. The Company has adopted ASC 260 (formerly SFAS128), “Earnings Per Share”. Fully diluted loss per share are not calculated and presented on the financial statements as the calculation would be antidilutive.

Stock Based Compensation – The Company accounts for share-based payments pursuant to ASC 718, “Stock Compensation” and, accordingly, the Company records compensation expense for share-based awards based upon an assessment of the grant date fair value, for stock options using the Black-Scholes option pricing model.

Stock compensation expense for stock options is recognized over the vesting period of the award or expensed immediately under ASC 718 and EITF 9618 when stock or options are awarded for previous or current service without further recourse. The Company issued stock options to contractors and external companies that had been providing services to the Company upon their termination of services. Under ASC 718 and EITF 9618 these options were recognized as expense in the period issued because they were given as a form of payment for services already rendered with no recourse.

On October 2016, the Company declared restricted stock award to its eligible employees and contractors. Total shares awarded were 1,035,000, and the fair market price at grant date was \$0.37 per share. All these shares were fully vested at grant date, total stock compensation expense totaling \$382,950 were recorded. All the 1,035,000 shares were issued on February 28, 2017.

On December 15, 2016, the Company declared restricted stock award to corporate counsel and former COO and secretary 100,000 shares in total, and the fair market price at the grant date was \$0.44 per share. All these shares were fully vested at grant date, total stock compensation expense totaling \$44,000 were recorded. 100,000 shares were issued on December 15, 2016.

Stock award activity was as follows:

	<b>Number of Shares</b>	<b>Weighted Average Exercise Price (\$)</b>
Balance at May 31, 2015	389,035	\$ 0.48
Granted	—	—
Exercised	—	—
Forfeited or expired	(389,035 )	—
Balance at May 31, 2016	—	\$ —
Granted	1,135,000	0.38
Exercised	(1,135,000)	0.38
Forfeited or expired	—	—
Balance at February 29, 2017	—	\$ —

### **3. Stockholders' Equity:**

As of February 28, 2017 and May 31, 2016, the Company was authorized to issue 80,000,000 shares of common stock, \$0.001 par value per share. In addition, 20,000,000 shares of \$.001 par value preferred stock were authorized. All common stock shares have full dividend rights. However, it is not anticipated that the Company will be declaring distributions in the foreseeable future.

#### **Series A-2012 Convertible Preferred Stock:**



The Company has 20,000,000 shares of preferred stock authorized. In February 2017, 240,000 preferred shares are converted to 300,000 shares of common stock. As of February 28, 2017 and May 31, 2016, the Company has 665,000 and 905,000 preferred stock Series A-2012 issued and outstanding. The terms of the preferred stock allow the holder to convert each share of preferred stock into 1.25 shares of common stock at any time after nine months from the date of issuance. The holders of shares of preferred stock were entitled to receive a dividend of \$0.06 per share per annum for the first two years from the issuance of the instruments. The Company maintained the right to suspend the dividend at its discretion if it is deemed necessary.

#### **Series B-2014 Convertible Preferred Stock**

In the years ended May 31, 2016 and 2015 the Company issued 720,000 and 1,885,000 shares of preferred stock as Series B-2014 convertible preferred stock for total proceeds of \$2,605,000. In February 2017, 80,000 Series B-2012 shares converted to 200,000 shares of common stock. As of February 28, 2017 and May 31, 2016, the Company has 2,525,000 and 2,605,000 Series B-2014 preferred stock issued and outstanding. The terms of the preferred stock allow the holder to convert each share of preferred stock into 2.5 shares of common stock at any time after six months from the date of issuance. The holders of shares of preferred stock shall have the right to one vote for each share of common stock into which such preferred stock could convert. The holders of shares of preferred stock are entitled to receive a dividend of \$0.06 per share per annum for the first two years from the issuance of the instruments, which has been recorded as an accrued dividend on the liabilities section of the balance sheet. The Company maintained the right to suspend the dividend at its discretion if it is deemed necessary.

Upon issuance of preferred stock convertible in shares of common stock at a price lower than the fair market value of common stock on the date of issuance, in accordance with the guidance provided in ASC 505-10-50 and Emerging Issues Task Force (“EITF”) No. 00-27, we have recorded the intrinsic value of this beneficial conversion feature which we calculated to be \$51,625 as a deemed dividend on the Company’s income statement for the six-month ended November 30, 2015. This deemed dividend was calculated based upon a trading closing price of trading on the OTC Market exchange where our stock is traded and effective sale price (with conversion) of common stock.

### Series C-2016 Convertible Preferred Stock

In December 2016, the Company issued 5,000,043 shares of its Series C-2016 Preferred Stock at a price of \$1.00 per share for total proceeds of \$5,000,043. The terms of the preferred stock allow the holder to convert each share of preferred stock into 3 shares of common stock at any time after six months from the date of issuance. The holders of shares of preferred stock are entitled to receive a dividend of \$0.06 per share per annum for the first year from the issuance of the instruments, which has been recorded as an accrued dividend on the liabilities section of the balance sheet. The Company maintained the right to suspend the dividend at its discretion if it is deemed necessary.

Upon issuance of preferred stock convertible in shares of common stock at a price lower than the fair market value of common stock on the date of issuance, in accordance with the guidance provided in ASC 505-10-50 and Emerging Issues Task Force (“EITF”) No. 00-27, we have recorded the intrinsic value of this beneficial conversion feature which we calculated to be \$15,149,126 as a deemed dividend on the Company’s income statement for the nine-month ended February 28, 2017. This deemed dividend was calculated based upon a trading closing price of trading on the OTC Market exchange where our stock is traded and effective sale price (with conversion) of common stock.

### 4. Property and Equipment:

Property and equipment are recorded at cost, net of accumulated depreciation and are comprised of the following:

	February 28, 2017	May 31, 2016
Furniture & Fixtures	\$91,715	\$87,413
Leasehold Improvements	32,961	23,417
	\$124,676	\$110,830
Less: Accumulated Depreciation	(102,159)	(99,062 )
	\$22,517	\$11,768

Depreciation on equipment is provided on a straight-line basis over its expected useful lives at the following annual rates.

Computer equipment	3 years
Furniture & fixtures	3 years
Leasehold improvements	Term of the lease

Depreciation expense for the nine months ended February 28, 2017 and February 29, 2016 was \$3,097 and \$7,924, respectively.

## 5. Intangible Assets:

Intangible assets are comprised of the following:

	February 28, 2017	May 31, 2016
Website development	\$184,169	\$174,046
Less: Accumulated Depreciation	(103,317)	(95,899 )
	\$80,852	\$78,147

Amortization is calculated over a straight-line basis using the economic life of the asset. Amortization expense for the nine months ended February 28, 2017 and February 29, 2016 was \$7,418 and \$7,306 respectively.

## 6. Commitments and Concentrations:

Office Lease – Shanghai – The Company entered a lease for new office space in Shanghai, China. The lease period started October 1, 2013 and expired on September 30, 2016. On August 2016, the Company renewed this lease at \$5,400 per month to September 30, 2019, resulting in the following future commitments, based on the exchange rate at February 28, 2017:

2017 fiscal year	\$16,200
2018 fiscal year	\$64,800
2019 fiscal year	\$64,800
2020 fiscal year	\$21,600

Office Lease – Denver, Colorado – The Company entered a lease for office space in Denver, Colorado. The original lease period started June 1, 2015 and was to terminate May 31, 2018. The monthly lease payment was \$3,333. On June 2016, the Company and landlord mutually agreed to terminate this contract on August 15, 2016 and the security deposit was converted to two months of rent at that time.

Office Lease – New York – The Company entered a lease for executive office space in New York, NY. The original lease period started April 21, 2015 and was terminated on July 31, 2016. On January 2016, the Company renewed the lease at \$2,167 per month to February 28, 2017. The lease agreement was terminated on February 28, 2017.

Office Lease – San Gabriel, California – The Company entered a lease for executive office space in San Gabriel, California. The Lease period started April 30, 2015 and was terminated on August 1, 2016. On June 2016, the Company renewed the contract for another 3 years to July 31, 2019, the current monthly rent is \$4,242, resulting in the following future commitments:

2017 fiscal year	\$ 12,725
2018 fiscal year	\$ 52,173
2019 fiscal year	\$ 53,783
2020 fiscal year	\$ 9,000

The Company entered another lease for retail store in San Gabriel, California. The lease period started February 1, 2017 to July 31, 2019, the current monthly rent is \$2,625, resulting in the following future commitments:

2017 fiscal year	\$ 7,875
2018 fiscal year	\$ 31,501
2019 fiscal year	\$ 31,501
2020 fiscal year	\$ 5,250

Office Lease – Irwindale, California – On October, 2015, the Company entered a lease for executive office space in Irwindale, California. The Lease is one-year lease at \$5,000 per month and that terminates on November 10, 2016. On November 11, 2016, the company renewed the lease at \$4,000 per month to February 10, 2017. The Company is on month to month rent at this location, and the rent is \$4,000 per month.

Concentrations – During the periods ended February 28, 2017 and February 29, 2016, the majority of the Company's revenue was derived from its operations in PRC from individuals, primarily in the United States and Canada.

**Litigation** – The Company is involved in legal proceedings from time to time in the ordinary course of its business. As of the date of this filing, the Company is a party to two lawsuits which, in the opinion of management, upon consideration of corporate council advice, it believes it is reasonably likely to not have a material adverse effect on the financial condition, results of operation or cash flow of the Company in the future.

**7. Related party:**

Mrs. Lan Jiang is the spouse of the Company's CEO, Mr. Warren Wang. During the quarter ended November 30, 2016, she received 200,000 shares of the Company's stock compensation with the fair market value \$74,000 as of grant date. Those 200,000 shares of the Company's stock was issued and delivery on February 28, 2017.

**8. Correction of immaterial error**

Subsequent to November 30, 2016, the Company discovered a couple of prior period accounting transactions and one preferred stock sale that were not properly recorded. These were comprised of two transactions related to service revenue paid in stocks which were not reported to the accounting department, Second, when the Company raised \$70,000 from selling 70,000 shares of Series B-2014 preferred stock was inadvertently recorded as IR-revenue. Due to these errors, the Company's revenue was understated by \$45,200 for the year ended May 31, 2016. On balance sheet as of May 31, 2016, total assets were understated by \$171,600, total liabilities was understated by \$2,575 and total shareholders' equity were understated by \$169,025.

The Company assessed the materiality of the errors considering both quantitatively and qualitatively effect in accordance with Staff Accounting Bulletin No. 99, Materiality and determined that the errors are not material to the decision making to a reasonable investor. Accordingly, the Company has revised its balance sheet as of May 31, 2016, and statement of comprehensive loss for three and six months ended November 30, 2015. The Company intends to revise its financial statements for certain quarterly periods through subsequent periodic filings. The effect of recording this immaterial correction in the statements of comprehensive loss for the 3 months and 6 months periods ended November 30, 2015, balance sheet as of May 31, 2016, and for financial statements in subsequent periods filings are as follows:

Accounts	For the Quarter Ended November 30, 2015		For the Quarter Ended February 29, 2016		For the Year Ended May 31, 2016		For the Quarter Ended August 31, 2016	
	As Reported	As Revised	As Reported	As Revised	As Reported	As Revised	As Reported	As Revised
Total Revenue	\$289,263	\$219,263	\$191,952	\$255,990	\$903,185	\$948,385	\$	\$
Operating Loss	(671,248 )	(741,717 )	(768,794 )	(704,756 )	(2,922,756 )	(2,877,556 )		
Net Loss	(684,608 )	(752,827 )	(714,647 )	(650,609 )	(2,026,206 )	(1,981,006 )		
Net Loss Attributable to Common Shareholders	(684,608 )	(755,452 )	(752,987 )	(689,997 )	(2,223,182 )	(2,180,932 )	(210,410 )	(211,460 )
Investment, Available for Sale	122,646	192,646	126,240	287,840	111,016	282,616	84,384	235,084
Unearned Revenue Paid in Stock	131,944	185,944	111,111	162,273				
Accrued Dividend & Interest	66,022	66,491	48,854	50,371	23,954	26,529	71,864	75,497
Preferred Stock Series B-2014	2,535	2,605	2,535	2,605	2,535	2,605	2,535	2,605
Additional Paid in Capital	14,671,770	14,742,075	14,671,770	14,742,075	14,665,583	14,735,888	14,665,583	14,735,888
Unrealized Gain on Investments	364,195	380,195	1,703,406	1,749,806	2,057,770	2,114,170	749,814	785,314
Available for Sale								
Accumulated Deficit	(14,350,783 )	(14,421,627 )	(15,103,771 )	(15,111,625 )	(15,140,555 )	(15,098,305 )	(15,350,965 )	(15,309,865 )

Note: If  
blank, means  
no change

**9. Subsequent event:**

The Company made an initial investment of \$249,500 in Breakwater MB LLC's membership interests. The transaction was completed on March 13, 2017. Breakwater MB, LLC, is a company providing consulting services to private, cannabis-focused companies as they transition into the public market. The invested capital will primarily be used to cover the costs of its becoming a publicly traded company.

The Company has established and registered XiBiDi Biotechnology Co., Ltd. in the Pudong Free-Trade Area in Shanghai, with registered capital requirements of \$1.45 million USD over the next 10 years. XiBiDi Biotechnology will focus on the online and offline sales of health products including hemp-derived CBD (cannabidiol) oil, as well as hemp-based food and beverages. XiBiDi Biotechnology is registered as a wholly foreign enterprise.

The Company took in \$5,350,150 in subscriptions on its \$5,000,000 Series C-2016 placement. The investors of the final \$350,150 agreed to keep their funds on deposit with the Company pending the Company's next securities placement. As of February 28, 2017, total oversold amount of \$350,150 was recorded on balance sheet as investor deposit. The Company has paid back \$110,050 to investors as of April 14, 2017.

## **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

### **Overview**

ChineseInvestors.com, Inc. ("the Company", "we" or "us") endeavors to be an innovative company, specializing in (a) providing real-time market commentary, analysis, and educational related endeavors in Chinese language character sets (traditional and simplified), (b) providing support services to our various partners wishing to have a Chinese language communications component, (c) providing consultative services to smaller private companies considering becoming a public company, (d) providing various advertising as well as public relation support services, and (e) other services we may identify having the potential to create value or partnership opportunity with our existing services.

During the third quarter of fiscal year 2017 the company continued to develop its investor relations business. These clients represent various public markets including the OTCBB, NASDAQ, and NYSE exchanges.

### **Business Environment and Trends**

The global marketplace has been gradually recovered. We understand that our business is dependent upon the health of the financial markets as well as the financial health of the participants in those markets. With the recovery of the financial market, more market participants willing to subscribe our financial market analysis programs and public companies eager to spend more on increasing media exposure and developing investor relations.

**For three and nine months ended February 28, 2017 compared to three and nine months ended February 29, 2016**

### **Quarterly Revenues and Expenses**

Subscription Revenue: For the three months ended February 28, 2017 and February 29, 2016, revenues were \$196,520 and \$144,039 respectively. The increase of \$52,481 is due to the Company increased sales team to target perspective customer both in the US and China. Advertising has been very effective as well based on the results. For the nine months ended February 28, 2017 and February 29, 2016, subscription revenues were \$677,843 and \$344,942 respectively, the increase of \$332,901 which double the revenue from the same period in year 2016 is due to the



market strived from 2015 to 2016, more customers have the need for financial investment analysis services.

**Investor Relations Revenue:** For the three months ended February 28, 2017 and February 29, 2016, revenues were \$301,367 and \$99,871 respectively. The increase of \$201,496 is due to the company offered new programs (e.g, roadshows, multimedia) to help public company clients build company brand and reputation. For the nine months ended February 28, 2017 and February 29, 2016, revenues were \$670,529 and \$259,620 respectively. The increase of \$401,909 is due to the Company hired more professionals in US to service public company clients and increased the service qualities.

**Other Revenue:** For the three months ended February 28, 2017 and February 29, 2016, other revenues were \$0 and \$12,080 respectively, for a decrease of \$12,080. For the nine months ended February 28, 2017 and February 29, 2016, other revenues were \$3,419 and \$41,359 respectively, for a decrease of \$37,940. Both decreases were primarily caused by expiration of rental income from a sublease in fiscal year 2016.

**Cost of Services:** Cost of services for the three months ended February 28, 2017 and February 29, 2016 were \$565,236 and \$249,155 respectively, for an increase of \$316,081 over the same period in 2016. For the nine months ended February 28, 2017 and February 29, 2016, Cost of goods sold were \$1,014,632 and \$761,372 respectively, for an increase of \$253,260. Both increases are associated with the Company issued bonuses to Shanghai employees.

**Gross profit margin:** Gross profit margin decreased to (14%) (-\$67,349 on \$497,887 of revenue) in three months ended February 28, 2017 from 3%(\$6,835 on \$255,990 of revenue) in the three months ended February 29, 2016. The Company's gross profit margin increased to 25% (\$337,159 on \$1,351,791 of revenue) in the nine months ended February 28, 2017 from (24%) (-\$115,451 on \$645,921 of revenue) in the nine months ended February 29, 2016 as both investor relations revenue and subscription revenue doubled.

**General and Administrative Expenses:** For the three months ended February 28, 2017 and February 29, 2016, expenses were \$1,122,287 and \$648,732 respectively for an increase of \$473,555 which was related to additional staff and stock compensation issued for the past services. For the nine months ended February 28, 2017 and February 29, 2016, general and administrative expense were \$3,175,765 and \$1,700,210 respectively, for an increase of \$1,475,555. The increase in this expense category was related to additional staff and professional service expenses for the company's operation.

**Advertising Expenses:** For the three months ended February 28, 2017 and February 29, 2016, expenses were \$133,783 and \$62,859 respectively for an increase of \$70,924. The Company increased advertising news coverage in many different city and different languages. Advertising related expenses increased from \$258,551 in nine months ended February 29, 2016 to \$495,350 in nine months ended February 28, 2017. These expenses are generally related to outside advertising costs and various other related expenses.

**Net realized gain (loss) on marketable securities:** For the three months ended February 28, 2017 and February 29, 2016, net realized gain were \$35,151 and \$64,020 respectively for a decrease of \$28,869. The Company recognized a realized gain on marketable securities of \$1,669,835 in the nine months ended February 28, 2017 as compared to a realized gain in nine months ended February 29, 2016 of \$55,185. This gain was mainly caused by the partial liquidation of the Companies holdings in MDCL stock that increased in value from \$0.41 per share to over \$2.00 per share.

## **Liquidity**

The Company is currently addressing its liquidity concerns by building upon its revenue generating subscription service products, increasing its advertising based revenues, and by increasing its offerings of other consulting services. Since inception in 1997, the Company has at times relied primarily upon proceeds from private placements and sales of shares of its equity securities to fund its operations. In the last two years the Company has raised \$2,605,000 through the issuance of its Series B-2014 preferred stock. In the quarter ending in February 28, 2017, the Company has raised \$5,000,043 through the issuance of its Series C-2016 preferred stock. We anticipate continuing to rely on sales of our securities as well as increasing our general revenues in order to continue to fund our business operations. In addition, the Company has liquidated a portion of its holdings in MDCL stock generating approximately \$1,996,939 cash during the nine months ended February 28, 2017. At February 28, 2017 the Company still held 41,238 shares of MDCL stock representing \$79,588 of value based upon the closing market price of \$1.93.

## **Plan of Continued Operations**

The Company plans to continue to meet all of its obligations as well as conform with all of the requirements of remaining a fully reporting a public company while increasing its market presence as well as services offering spectrum.

### **Item 3. Quantitative and Qualitative Disclosures about Market Risk**

The information required by this item is included in Part I Item 2. "Management's Discussion and Analysis of Financial Condition and Results of Operations" and is incorporated herein by reference.

### **Item 4. Controls and Procedures**

Our principal executive officer and principal financial officer, after evaluating the effectiveness of our disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) as of the end of the period covered by this Interim Report on Form 10-Q, have concluded that, based on such evaluation, our disclosure controls and procedures were not effective to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC's rules and forms, and is accumulated and communicated to our management, including our principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

## **PART II — OTHER INFORMATION**

### **Item 1. Legal Proceedings.**

The Company is not a party to any legal proceeding that it believes will have a material adverse effect upon its business or financial position.

### **Item 1A. Risk Factors.**

Not required for smaller reporting companies.

### **Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

None.

### **Item 3. Defaults Upon Senior Securities.**

There have been no defaults upon senior securities.

### **Item 4. Mine Safety Disclosures**

Not applicable.

### **Item 5. Other Information.**

None.

**Item 6. Exhibits.**

<u>Exhibit</u> <u>31.1</u>	Certification of the Chief Executive Officer pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934 as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
<u>Exhibit</u> <u>31.2</u>	Certification of Chief Financial Officer pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934 as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
<u>Exhibit</u> <u>32.1</u>	Certification pursuant to Section 906 Sarbanes-Oxley Act of 2002 (18 U.S.C. Section 1350).

101.INS	XBRL Instance Document
101.SCH	XBRL Schema Document
101.CAL	XBRL Calculation Linkbase Document
101.DEF	XBRL Definition Linkbase Document
101.LAB	XBRL Label Linkbase Document
101.PRE	XBRL Presentation Linkbase Document

## Signatures

Pursuant to the requirements of Section 12 of the Securities Exchange Act of 1934, the registrant has duly caused this registration statement to be signed on its behalf by the undersigned, thereunto duly authorized.

**ChineseInvestors.com,  
Inc.**  
(Registrant)

Date: April 14, 2017 By: /s/ Guoqi Deng  
Guoqi Deng  
Chief Financial Officer

Date: April 14, 2017 By: /s/ Wei Wang  
Wei Wang  
Chief Executive Officer

