

SIGNATURE GROUP HOLDINGS, INC.
Form DEFA14A
May 27, 2015

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

SCHEDULE 14A

Proxy Statement Pursuant to Section 14(a) of the

Securities Exchange Act of 1934

(Amendment No.)

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

Preliminary Proxy Statement

Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))

Definitive Proxy Statement

Definitive Additional Materials

Soliciting Material Pursuant to §240.14a-12

SIGNATURE GROUP HOLDINGS, INC.

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

No fee required.

Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.

(1) Title of each class of securities to which transaction applies:

(2) Aggregate number of securities to which transaction applies:

(3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):

(4) Proposed maximum aggregate value of transaction:

(5) Total fee paid:

o Fee paid previously with preliminary materials.

o Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

(1) Amount Previously Paid:

(2) Form, Schedule or Registration Statement No.:

(3) Filing Party:

(4) Date Filed:

Craig-Hallum Capital Group 12th Annual Investor Conference PRESENTATION May 27, 2015 Name change to Real Industry, Inc. is subject to stockholder approval at upcoming Annual Stockholder Meeting.

Cautions about Forward-Looking Statements and Other Notices Use of Non-GAAP Measures. This presentation includes references to the non-GAAP financial measures of earnings before interest, taxes, depreciation and amortization (“EBITDA”) and, with certain additional adjustments (“Adjusted EBITDA”). Management believes that the non-GAAP measures of EBITDA and Adjusted EBITDA enhance the understanding of the financial performance of the operations of Real Alloy (and prior to its acquisition, the former global recycling and separation alloys business of Aleris Corporation) by investors and lenders. As a complement to financial measures recognized under GAAP, management believes that EBITDA and Adjusted EBITDA assist investors who follow the practice of some investment analysts who adjust GAAP financial measures to exclude items that may obscure underlying performance and distort comparability. Because EBITDA and Adjusted EBITDA are not measures recognized under GAAP, they are not intended to be presented herein as a substitute for earnings (loss) from continuing operations, net earnings (loss), net income attributable to Aleris or Real Alloy, or segment income, as indicators of operating performance. EBITDA and Adjusted EBITDA are primarily performance measurements used by our senior management and Board of Directors to evaluate certain operating results. Reconciliation to the GAAP equivalent of the non-GAAP measure of EBITDA and Adjusted EBITDA for Real Alloy is provided herein, in our Periodic Report on Form 10-Q for the period ending March 31, 2015, filed with the SEC on May 12, 2015, and in Note 4 on page S-35 of the Prospectus Supplement No. 1 dated January 29, 2015 for the rights offering as filed with the SEC. Cautionary Statement Regarding Forward-Looking Statements. This presentation contains forward-looking statements, which are based on our current expectations, estimates and projections about the Company’s and its subsidiaries’ businesses and prospects, as well as management’s beliefs and certain assumptions made by management. Words such as “anticipates,” “expects,” “intends,” “plans,” “believes,” “seeks,” “estimates,” “may,” “should,” “will” and variations of these words are intended to identify forward-looking statements. Such statements speak only as of the date hereof and are subject to change. The Company undertakes no obligation to revise or update publicly any forward-looking statements for any reason. These statements include, but are not limited to, statements about the Company’s long-term investment decisions, further acquisitions, potential de-leveraging and expansion and business strategies; anticipated growth opportunities; the amount of capital-raising necessary to achieve those strategies; rebranding efforts; utilization of federal net operating loss tax carryforwards; additions to the Company’s Board of Directors; the effect of listing on a national securities exchange, including potential improvements to liquidity; Real Alloy’s improvements to operating efficiencies and cost of sales; as well as future performance, growth, operating results, financial condition and prospects. Such statements are not guarantees of future performance and are subject to certain risks, uncertainties, and assumptions that are difficult to predict. Accordingly, actual results could differ materially and adversely from those expressed in any forward-looking statements as a result of various factors. Important factors that may cause such a difference include, but are not limited to the Company’s ability to successfully identify, consummate and integrate acquisitions and/or other businesses; the Company’s ability to successfully rebrand itself with a new name, changes in business or other market conditions; the difficulty of keeping expense growth at modest levels while increasing revenues; the difficulty of making operating and cost improvements; the Company’s ability to successfully defend against current and new litigation and indemnification matters, as well as demands by investment banks for defense, indemnity, and contribution claims; the Company’s ability to access and realize value from its federal net operating loss tax carryforwards; the Company’s ability to identify and recruit management and directors; the Company’s ability to satisfy and maintain the listing requirements of the NASDAQ; and other risks detailed from time to time in the Company’s SEC filings, including but not limited to the most recently filed Annual Report on Form 10-K and subsequent reports filed on Forms 10-Q and 8-K.

"I think there is a world market for maybe five computers." Thomas Watson, President of IBM, 1943

Corporate Overview Real Industry, Inc. Name Change (1) Real Industry, Inc. (from Signature Group Holdings, Inc.)
Business Description & Strategy Publicly traded, NOL-rich holding company seeking well-managed and consistently profitable businesses Focused on sectors that include transportation, food, water and energy Ticker NasdaqGS: RELY
Shares Outstanding 28,143,606 shares, as of May 1, 2015 NOLs Federal and California NOLs totaling \$934M and \$995M, respectively, as of 12/31/14. (Federal NOLs do not begin to expire until 2027.) Management & Board
Stockholders and seasoned professionals with extensive experience in acquiring, building and managing successful businesses Annual Stockholders Meeting May 28, 2015 in Cleveland, Ohio Subject to stockholder approval.

Edgar Filing: SIGNATURE GROUP HOLDINGS, INC. - Form DEFA14A

Organization Holding company structure Key Executives Craig Bouchard, CEO Kyle Ross, CFO 7 members for the Board Corporate staff of 14 employees (Accounting, Tax, Legal, and M&A) \$934M Federal NOLs (as of 12/31/14) Issuer of \$25M Preferred Stock Real Alloy Intermediate Holding, LLC (Delaware) Real Alloy Holdings, Inc. (Delaware) Real Industry, Inc. (Delaware) Real Industry's operating companies Acquisition closed February 2015 Issuer of 10% \$305M Senior Secured Notes due 2019 (B3/B) Holdco of Real Alloy businesses SGGH, LLC (Delaware) NABCO, LLC -Sold January 2015 Note: Name change subject to stockholder approval. Cosmedicine (Delaware)

Building Value Build a portfolio of operationally countercyclical, well-managed, and profitable companies Growth through acquisition with a laser focus on: Maximizing value creation on a per-share basis Allocating capital wisely Operational excellence post closing Parent Objectives Acquisition Criteria Post Closing Priorities First class management Market share leader / competitive edge Strong outlook for organic and acquisitive growth Risk management De-leverage Optimize working capital Manage liquidity Support organic and add-on growth opportunities

1Q15 Financial Statements Note: First quarter results include only 33 days for Real Alloy. See Form 10-Q filing for additional information.

1Q15 Financial Statements Cont'd Note: First quarter results include only 33 days for Real Alloy. See Form 10-Q filing for additional information.

Real Alloy Adjusted EBITDA Reconciliation to Signature Net Earnings Note: First quarter results include only 33 days for Real Alloy. See Form 10-Q filing for additional information and relevant footnotes.

Appendix

Real Alloy Overview Global leader in third-party aluminum recycling Converts aluminum scrap and dross into reusable aluminum and specification alloys Customers are automotive OEMs and suppliers, rolling mills, and extruders 30+ year operating history 24 facilities in North America (18) & Europe (6) 300+ customers worldwide
Note: All tonnage information is presented in metric tons. (1) 2014 volume of 1.2 million metric tons, per management of global recycling and specifications business of Aleris. Volume(1) Invoiced by End Use Volume(1) by Region TM

Real Alloy(1) Financial Summary Revenue (\$ millions) Volume Invoiced (metric tons in thousands) *Target capex for first 12 months following close of acquisition. (1) Historical financial data is of the global recycling and specification alloy business of Aleris. TM

Real Alloy Hedge Situation Volumes fully hedged in alignment to risk policy framework Hedges in quarterly products for 2016 open due to pending decision to go long with cal products Volumes fully hedged 2015 Hedged prices in line with estimates for budgets 2016 volumes are about to be hedged this week TM

Gas Price Market TM Long term perspective Substantial price decrease over the last 12 months mainly due to Reduced demand Asia Poor economy outlook 20.00 € per MWh still seen as market bottom for forward products by traders Current market picture Spot: spot market prices expected to go down short term => mainly weather and supply driven (Russia) Forwards: market still in sideward movement; current market forces almost level each other out Upward: Groening announces lower output; low storage levels; EU ambitions to reduce supply from Russia Downward: low demand from China; strong supply to Europe e.g. for summer products from Russia Uncertain: global oil price trend; politics Ukraine TTF spot prices, monthly settlement averages TTF forward prices cal 2016, monthly settlement averages

Focus Gas Price Risk for Open Positions (Forward and Spot Settlements) Market forces have not led to substantial price deviations from forecasted forward prices yet March first slight exception However, spot volatility so far also relatively low in comparison to same periods of prior 3 years Risk low 2015, but need to monitor closely Current situation The 30% of volume remaining in open positions for 2015 are expected to float within forecasted corridor Budgets have been planned with + 5% spot tolerance to forward prices Forward prices during budget planning TM

Edgar Filing: SIGNATURE GROUP HOLDINGS, INC. - Form DEFA14A

Real Alloy(1) Adjusted EBITDA Reconciliation	9 Months Ended Sept 30, LTM Sept 30, (\$ millions)		2011	2012
Net income	\$68.7	\$26.4	\$19.0	\$11.4
Provision for (benefit from) income taxes	14.6	11.9	4.3	4.3
Depreciation and amortization	11.0	15.8	21.6	15.4
EBITDA	\$94.3	\$54.1	\$44.9	\$31.1
Restructuring charges	0.2	2.4	3.3	3.2
Unrealized losses (gains) on derivatives	3.2	(1.5)	(0.8)	0.2
Net income attributable to NCI	1.0	1.3	1.0	0.8
Loss on disposal of assets	0.1	0.8	1.3	0.7
Stock based compensation expense related to Real Alloy employees and non-GRSA employees	3.0	4.2	4.8	3.7
SG&A allocated from Aleris not directly associated with the business	13.6	12.0	12.6	8.6
Excluded entities/facilities	(6.7)	(3.6)	(3.3)	(2.2)
Medical expense adjustment	-	-	4.3	3.5
Extreme winter weather	-	-	2.1	2.1
Other	(3.3)	(0.8)	1.4	1.1
Adjusted EBITDA	\$105.4	\$68.9	\$69.5	\$50.7
Estimated standalone impact	(1.2)	(1.2)	(1.2)	(1.2)
Standalone Adjusted EBITDA	\$84.1	\$68.9	\$69.5	\$50.7

Historical financial data is of the global recycling and specification alloy business of Aleris Note: See Prospectus Supplement dated January 29, 2015 for relevant footnotes. TM