

CTD HOLDINGS INC
Form 10-Q
August 11, 2017

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D. C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the quarterly period ended: June 30, 2017

or

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the transition period from ____ to ____

Commission file number: 0-25466

CTD HOLDINGS, INC.

(Exact name of registrant as specified in its charter)

Florida 59-3029743
(State or other jurisdiction of (IRS Employer
incorporation or organization) Identification No.)

6714 NW 16th Street, Suite B, Gainesville, Florida 32653
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: 386-418-8060

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See definitions of “large accelerated filer,” “accelerated filer,” “smaller reporting company,” and “emerging growth company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer
Non-accelerated filer Smaller reporting company
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act)

Yes No

As of August 11, 2017, the Company had outstanding 73,105,834 shares of its common stock.

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PART I. FINANCIAL INFORMATION**Item 1. Financial Statements.****CTD HOLDINGS, INC. AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS**

	June 30, 2017 (Unaudited)	December 31, 2016
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 1,330,587	\$ 960,197
Accounts receivable	101,639	89,667
Inventory	473,150	497,397
Current portion of mortgage note receivable	34,393	34,393
Other current assets	43,121	53,879
Total current assets	1,982,890	1,635,533
FURNITURE AND EQUIPMENT, NET	26,392	29,984
Mortgage note receivable, less current portion	186,006	203,028
TOTAL ASSETS	\$ 2,195,288	\$ 1,868,545
LIABILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES		
Accounts payable and accrued expenses	\$ 566,374	\$ 342,542
STOCKHOLDERS' EQUITY		
Common stock, par value \$.0001 per share, 100,000,000 shares authorized, 72,879,361 and 66,952,529 shares issued and outstanding at June 30, 2017 and December 31, 2016, respectively	7,287	6,695
Preferred stock, par value \$.0001 per share, 5,000,000 shares authorized, no shares issued or outstanding	-	-
Additional paid-in capital	12,936,478	11,018,915
Accumulated deficit	(11,314,851)	(9,499,607)
Total stockholders' equity	1,628,914	1,526,003

TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$2,195,288	\$1,868,545
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See accompanying Notes to Consolidated Financial Statements.

CTD HOLDINGS, INC. AND SUBSIDIARIES**CONSOLIDATED STATEMENTS OF OPERATIONS****(Unaudited)**

	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
REVENUES				
Product sales	\$523,085	\$384,386	\$828,142	\$697,071
EXPENSES				
Personnel	304,836	381,147	639,365	682,438
Cost of products sold (exclusive of depreciation, shown separately below)	79,018	56,169	98,396	93,003
Research and development	526,984	660,867	1,170,629	943,549
Repairs and maintenance	1,203	9,805	3,995	15,739
Professional fees	302,203	77,230	426,003	279,030
Office and other	94,348	195,459	226,537	307,315
Board of Director fees and costs	39,946	21,800	76,753	46,381
Depreciation	2,252	47,210	4,460	88,357
Freight and shipping	3,150	2,127	4,611	3,792
Loss (gain) on disposal of property and equipment	-	-	(1,261)	4,489
	1,353,940	1,451,814	2,649,488	2,464,093
LOSS FROM OPERATIONS	(830,855)	(1,067,428)	(1,821,346)	(1,767,022)
OTHER INCOME (EXPENSE)				
Investment and other income	3,084	3,440	6,102	4,843
Interest expense	-	(7,173)	-	(14,753)
	3,084	(3,733)	6,102	(9,910)
LOSS BEFORE INCOME TAXES	(827,771)	(1,071,161)	(1,815,244)	(1,776,932)
Provision for income taxes	-	-	-	-
NET LOSS	\$(827,771)	\$(1,071,161)	\$(1,815,244)	\$(1,776,932)
BASIC AND FULLY DILUTED NET LOSS PER COMMON SHARE	\$(.01)	\$(.02)	\$(.03)	\$(.03)
WEIGHTED AVERAGE NUMBER OF COMMON SHARES OUTSTANDING	72,879,361	60,803,680	71,098,883	59,737,014

See Accompanying Notes to Consolidated Financial Statements.

CTD HOLDINGS, INC. AND SUBSIDIARIES**CONSOLIDATED STATEMENTS OF CASH FLOWS****(Unaudited)**

	Six Months Ended June 30,	
	2017	2016
CASH FLOWS FROM OPERATING ACTIVITIES		
Net loss	\$(1,815,244)	\$(1,776,932)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation	4,460	88,357
Loss (gain) on sale of property and equipment	(1,261)	4,489
Accrued stock compensation to employees	57,180	32,800
Accrued stock compensation to non-employees	27,960	37,960
Increase or decrease in:		
Accounts receivable	(11,972)	(25,514)
Inventory	24,247	(1,438)
Other current assets	10,758	4,112
Accounts payable and accrued expenses	205,792	105,875
Total adjustments	317,164	246,641
NET CASH USED IN OPERATING ACTIVITIES	(1,498,080)	(1,530,291)
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of equipment	(4,257)	(9,343)
Proceeds from mortgage note receivable	17,022	10,915
Proceeds from sale of equipment	4,650	5,510
NET CASH PROVIDED BY INVESTING ACTIVITIES	17,415	7,082
CASH FLOWS FROM FINANCING ACTIVITIES		
Net proceeds from sale of common stock and warrants	1,851,055	1,880,000
Principal payments on notes payable	-	(31,003)
Payments on line of credit	-	(34,296)
NET CASH PROVIDED BY FINANCING ACTIVITIES	1,851,055	1,814,701
NET INCREASE IN CASH AND CASH EQUIVALENTS	370,390	291,492
CASH AND CASH EQUIVALENTS, beginning of period	960,197	1,842,233
CASH AND CASH EQUIVALENTS, end of period	\$1,330,587	\$2,133,725
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION		
Cash paid for interest	\$-	\$14,753

Cash paid for income taxes

\$-

\$-

**SUPPLEMENTAL DISCLOSURE OF NONCASH INVESTING AND
FINANCING**

Exchange of property held for sale for a mortgage note receivable

\$-

\$265,000

See Accompanying Notes to Consolidated Financial Statements.

CTD HOLDINGS, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

JUNE 30, 2017

The information presented herein as of June 30, 2017 and for the three and six months ended June 30, 2017 and 2016 is unaudited.

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

The following is a summary of the more significant accounting policies of CTD Holdings, Inc. and subsidiaries (“we”, “our”, “us” or the “Company”) that affect the accompanying consolidated financial statements.

(a) ORGANIZATION AND OPERATIONS—The Company was incorporated in August 1990, as a Florida corporation with operations beginning in July 1992. We are a biotechnology company that develops cyclodextrin-based products for the treatment of disease. We have filed a Type II Drug Master File with the U.S. Food and Drug Administration (“FDA”) for our lead drug candidate, Trappsol® Cyclo™ as a treatment for Niemann-Pick Type C disease (“NPC”), a rare and fatal cholesterol metabolism disease that impacts the brain, lung, liver, spleen, and other organs. The FDA recently approved our Investigational New Drug application (IND) which describes our Phase I clinical plans in the U.S. for Trappsol® Cyclo™ and in January 2017 the FDA granted Fast Track designation to Trappsol® Cyclo™ for the treatment of NPC. Initial patient enrollment in the U.S. Phase I study is expected to occur in September 2017. We have also filed Clinical Trial Applications with several European regulatory bodies, including those in the United Kingdom, Sweden and Italy, all of which have approved our applications. The first patient was dosed in our European study in July 2017.

We also sell cyclodextrins and related products to the pharmaceutical, nutritional, and other industries, primarily for use in diagnostics and specialty drugs with continuing growth in research and new product development. However, our core business has transitioned to a biotechnology company primarily focused on the development of cyclodextrin-based biopharmaceuticals for the treatment of disease from a business which had been primarily reselling basic cyclodextrin products.

(b) BASIS OF PRESENTATION—The accompanying consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management,

all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included.

Operating results for the three and six month periods ended June 30, 2017 are not necessarily indicative of the results that may be expected for the year ending December 31, 2017. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2016, as filed with the Securities and Exchange Commission on March 17, 2017.

(c) CASH AND CASH EQUIVALENTS—Cash and cash equivalents consist of cash and any highly liquid investments with an original maturity of three months or less.

(d) ACCOUNTS RECEIVABLE—Accounts receivable are unsecured and non-interest bearing and stated at the amount we expect to collect from outstanding balances. Based on our assessment of the credit history with customers having outstanding balances and current relationships with them, we have concluded that losses on balances outstanding at June 30, 2017 and December 31, 2016 will be immaterial.

(e) INVENTORY AND COST OF PRODUCTS SOLD—Inventory consists of our pharmaceutical drug Trappsol® Cyclo™, cyclodextrin products and chemical complexes purchased for resale recorded at the lower of cost (first-in, first-out) or market. Cost of products sold includes the acquisition cost of the products sold and does not include any allocation of inbound or outbound freight charges, indirect overhead expenses, warehouse and distribution expenses, or depreciation expense.

CTD HOLDINGS, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

JUNE 30, 2017

(f) **FURNITURE AND EQUIPMENT**—Furniture and equipment are recorded at cost. Depreciation on furniture and equipment is computed using primarily the straight-line method over the estimated useful lives of the assets (generally three to five years for computers and vehicles, and seven to ten years for machinery and furniture).

(g) **REVENUE RECOGNITION**—We recognize revenue from product sales, and royalties when the following four revenue recognition criteria are met: persuasive evidence of an arrangement exists, delivery has occurred or services have been rendered, the selling price is fixed or determinable, and collectability is reasonably assured. Product sales and shipping revenues, net of any discounts or return allowances, are recorded when the products are shipped and title passes to customers. Sales to customers are made pursuant to a sales contract that provides for transfer of both title and risk of loss upon our delivery to the carrier. Return allowances, which reduce product revenue, have been historically infrequent, and are recorded when they become known. Amounts received in advance are deferred and recognized as revenue when all four revenue recognition criteria have been met. There is no deferred revenue at June 30, 2017 and December 31, 2016.

(h) **RESEARCH AND DEVELOPMENT COSTS**—Research and development costs are expensed as incurred.

(i) **INCOME TAXES**—Deferred tax assets and liabilities are recognized for the estimated future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective income tax bases. Deferred tax assets and liabilities are measured using enacted rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. In addition, tax benefits related to positions considered uncertain are recognized only when it is more likely than not the position will be sustained upon examination by the tax authorities. Such tax positions shall initially and subsequently be measured as the largest amount of tax benefit that has a greater than 50% likelihood of being realized upon ultimate settlement with the tax authority assuming full knowledge of the position and relevant facts.

(j) **NET LOSS PER COMMON SHARE**—Basic and fully diluted net loss per common share is computed using a simple weighted average of common shares outstanding during the periods presented; outstanding warrants to purchase 15,085,787 and 9,057,500 common shares were antidilutive for the three and six months ended June 30, 2017 and 2016, respectively, and have been excluded from the calculation of loss per common share.

(k) STOCK BASED COMPENSATION—The Company periodically awards stock to employees, directors, and consultants. An expense is recognized equal to the fair value of the stock determined using the closing trading price of the stock on the award date.

(l) CONCENTRATIONS OF CREDIT RISK—Significant concentrations of credit risk for all financial instruments owned by the Company are as follows:

(i) DEMAND AND CERTIFICATE OF DEPOSITS—We maintain bank accounts in Federal credit unions and other financial institutions, which are insured up to the Federal Deposit Insurance Corporation limits. The bank accounts may exceed Federally insured levels; however, we have not experienced any losses in such accounts.

(ii) ACCOUNTS RECEIVABLE—Our accounts receivable consist of amounts due primarily from chemical supply and pharmaceutical companies located primarily in the United States. Two customers accounted for 87% of the accounts receivable balance at June 30, 2017. Two customers accounted for 81% of the accounts receivable balance at December 31, 2016. We have no policy requiring collateral or other security to support our accounts receivable.

CTD HOLDINGS, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

JUNE 30, 2017

(m) **LIQUIDITY**—For the year ended December 31, 2016, the Company incurred a net loss of \$4,223,841 and used \$2,950,938 of cash flows in its operations. At December 31, 2016, the Company had a cash balance of \$960,197 and its current assets less current liabilities were \$1,292,991. For the six months ended June 30, 2017, the Company incurred a net loss of \$1,815,244 and used net cash in operations in the amount of \$1,498,080. At June 30, 2017, the Company had a cash balance of \$1,330,587 and its current assets less current liabilities were \$1,416,516. On February 23, 2017, the Company generated additional net proceeds of \$1,851,055 from the sale of equity securities in a private placement. The Company has concluded that proceeds from the private placement of its securities are currently the primary source of its cash flows that will permit the Company to meet its financial obligations as they come due through August 2018 despite its history of net losses. The Company continues to actively seek additional capital through the sale of its common stock. In the event that the Company cannot raise sufficient capital, management may be required to reduce expenditures related to its operations. Further, if the Company is unable to raise sufficient capital in the near-term, the inability to do so could have a significant adverse effect on its future financial condition, results of operations, and cash flows.

(n) **USE OF ESTIMATES**—The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Although management bases its estimates on historical experience and assumptions that are believed to be reasonable under the circumstances, actual results could significantly differ from these estimates.

(o) **RECLASSIFICATIONS** – Certain amounts in the 2016 financial statements have been reclassified to conform to the 2017 presentation. These reclassifications had no effect on previously reported net income or stockholders equity.

(p) **NEW ACCOUNTING PRONOUNCEMENTS**—The Financial Accounting Standards Board (FASB) has issued various Accounting Standards Updates (ASUs), including ASU 2014-09, Revenue from Contracts with Customers, as subsequently amended; ASU 2015-17, Income Taxes; and ASU 2016-02, Leases, which are effective in future fiscal years. We do not expect the adoption of these standards to have a material effect on our financial position or results of operations.

(2) MORTGAGE NOTE RECEIVABLE

On January 21, 2016, we sold our real property located in High Springs, Florida to an unrelated party. This property was previously classified on our balance sheet as property held for sale, with a carrying value of \$275,000. Pursuant to the terms of the sale, at the closing, the buyer paid \$10,000 in cash, less selling costs and settlement charges, and delivered to us a promissory note in the principal amount of \$265,000, and a mortgage in our favor securing the buyer's obligations under the promissory note. The promissory note provides for monthly payments of \$3,653, including principal and interest at 4.25%, over a seven-year period that commenced March 1, 2016, with the unpaid balance due in February 2023.

(3) EQUITY TRANSACTIONS:

The Company expensed \$63,640 and \$85,140 in employee and board member stock compensation for the three and six months ended June 30, 2017, respectively. The Company expensed \$35,560 and \$70,760 in employee and board member stock compensation for the three and six months ended June 30, 2016, respectively. The Company accrues stock compensation expense over the period earned for employees and board members. On March 31, 2017, the Company issued 172,000 shares of common stock valued at \$67,100 to eight board members and the Company's secretary as settlement of accrued stock compensation for prior service. In July 2017, 120,000 shares were issued to employees as bonus compensation.

On February 23, 2017, the Company issued 5,754,832 units ("Units") at a purchase price of \$0.35 per Unit in a private placement, each Unit consisting of one share of its common stock, and a seven-year warrant to purchase an additional share of common stock at an exercise price of \$0.35, for aggregate gross proceeds to the Company of \$2 million. Scarsdale Equities LLC acted as financial advisor to the Company in connection with the private placement and was paid a cash fee of approximately \$153,000, and it and its designees were issued seven-year warrants to purchase 273,455 Units at an exercise price of \$0.35 per Unit.

CTD HOLDINGS, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

JUNE 30, 2017

As of June 30, 2017, the Company had warrants outstanding to purchase 14,332,332 shares of common stock at exercise prices of \$0.25 - \$1.00 per share that expire in various years until 2024. In addition, there are seven-year warrants outstanding at June 30, 2017 to purchase 753,455 Units at exercise prices of \$0.25-\$0.35 per Unit.

(4) INCOME TAXES:

The Company reported a net loss for the three and six months ended June 30, 2017 and 2016, respectively. The Company increased its deferred tax asset valuation allowance rather than recognize an income tax benefit.

(5) SALES CONCENTRATIONS:

Sales to two major customers accounted for 66% of total sales for the six months ended June 30, 2017. Sales to two major customers accounted for 64% of total sales for the six months ended June 30, 2016. A loss of one of these customers could have a significant adverse effect on the Company's financial condition, results of operations and cash flows.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

The following discussion and analysis provides information to explain our results of operations and financial condition. You should also read our unaudited consolidated interim financial statements and their notes included in this Form 10-Q, and our audited consolidated financial statements and their notes and other information included in our Annual Report on Form 10-K for the year ended December 31, 2016. This report may contain forward-looking statements. Forward-looking statements within this Form 10-Q are identified by words such as “believes,” “anticipates,” “expects,” “intends,” “may,” “will” “plans” and other similar expressions; however, these words are not the exclusive means of identifying such statements. In addition, any statements that refer to expectations, projections or other characterizations of future events or circumstances are forward-looking statements. These forward-looking statements are subject to significant risks, uncertainties and other factors, which may cause actual results to differ materially from those expressed in, or implied by, these forward-looking statements. Except as expressly required by the federal securities laws, we undertake no obligation to publicly update or revise any forward-looking statements to reflect events, circumstances or developments occurring subsequent to the filing of this Form 10-Q with the U.S. Securities and Exchange Commission (the “SEC”) or for any other reason and you should not place undue reliance on these forward-looking statements. You should carefully review and consider the various disclosures the Company makes in this report and our other reports filed with the SEC that attempt to advise interested parties of the risks, uncertainties and other factors that may affect our business. All amounts presented herein are rounded to nearest \$1,000.

Overview

CTD Holdings, Inc. (“we” “our” “us” or “the Company”) was organized as a Florida corporation on August 9, 1990, with operations beginning in July 1992. In conjunction with a restructuring in 2000, we changed our name from Cyclodextrin Technologies Development, Inc., or CTDI, to CTD Holdings, Inc.; CTDI was then incorporated as a Florida corporation and became a wholly owned subsidiary of CTD Holdings, Inc.

We are a biotechnology company that develops cyclodextrin-based products for the treatment of disease. We filed a Type II Drug Master File with the U.S. Food and Drug Administration (“FDA”) in 2014 for our lead drug candidate, Trappsol® Cyclo™ (hydroxypropyl beta cyclodextrin) as a treatment for Niemann-Pick Type C disease (“NPC”). NPC is a rare and fatal cholesterol metabolism disease that impacts the brain, lung, liver, spleen, and other organs. In 2015, we launched an International Clinical Program for Trappsol® Cyclo™ as a treatment for NPC. In 2016, we filed an Investigational New Drug application (“IND”) with the FDA, which describes our Phase I clinical plans for a randomized, double blind, parallel group study at a single clinical site in the U.S. The Phase I study will evaluate the safety of Trappsol® Cyclo™ along with markers of cholesterol metabolism and markers of NPC during a 14-week treatment period of intravenous administration of Trappsol® Cyclo™ every two weeks to participants 18 years of age and older. The IND was approved by the FDA in September 2016, and in January 2017 the FDA granted Fast Track designation to Trappsol® Cyclo™ for the treatment of NPC. Initial patient enrollment in the U.S. Phase I study is expected to occur in September 2017.

We have also filed Clinical Trial Applications for a Phase I/II clinical study with several European regulatory bodies, including those in the United Kingdom, Sweden and Italy, all of which have approved our applications. The European Phase I/II study will evaluate the safety of Trappsol® Cyclo™ along with a range of clinical outcomes, including neurologic, hepatic, and respiratory, in addition to measurements of cholesterol metabolism and markers of NPC. The European study is similar to the U.S. study, providing for the administration of Trappsol® Cyclo™ intravenously to NPC patients every two weeks in a double-blind, randomized trial. The first patient was dosed in this study in July 2017.

Substantially all of our revenues are derived from the sale of cyclodextrins, including bio-pharmaceuticals containing cyclodextrins, cyclodextrin complexes, resale of cyclodextrins manufactured by others for our clients to their specifications, and our own licensed cyclodextrin products. We have trademarked certain products under our Trappsol®, Aquaplex®, and AP™-Flavor product lines. We currently sell our products directly to customers in the diagnostics, pharmaceutical, and industrial chemical industries, and to chemical supply distributors.

Trappsol® Cyclo™

At the end of 2008, we provided Trappsol® Cyclo™ to a customer for compassionate use as an Investigational New Drug to treat a set of twins in the U.S. who were diagnosed with NPC, also known as Childhood Alzheimer's. NPC is a fatal disease caused by a genetic defect that prevents proper handling of cholesterol in the body's cells. The patient's treatment with our Trappsol® Cyclo™ product proved to provide an ameliorative benefit. On May 17, 2010, the FDA granted orphan drug status to our customer for Trappsol® Cyclo™ for the treatment of NPC. To date, Trappsol® Cyclo™ has been administered to approximately 20 NPC patients in compassionate use programs around the world, including in the U.S., Brazil, Spain and Norway. Our annual sales of Trappsol® Cyclo™ increased to \$697,000 for 2016 from \$352,000 for 2015. Sales of Trappsol® Cyclo™ were \$314,000 and \$386,000 for the six months ended June 30, 2017 and 2016, respectively. In 2012, we began to offer 100ml vials of Trappsol® Cyclo™ in a liquid form from a contract manufacturer. In 2014, we completed validation of the Trappsol® Cyclo™ manufacturing process and submitted a Type II Drug Master File to the FDA. In 2015 we established an International Clinical Program that includes a team of experienced drug development companies and individuals. We have also obtained Orphan Drug Designation for Trappsol® Cyclo™ in both the U.S. and Europe.

Resale of Cyclodextrin and Cyclodextrin Complexes

Our sales of cyclodextrins and cyclodextrin complexes are primarily to chemical supply houses around the world, to pharmaceutical companies, to food companies for research and development and to diagnostics companies.

We acquire our products principally from outside the United States, including from Wacker Biosolutions, a division of Wacker Chemie AG (Germany), with a production facility located in Adrian, Michigan and Hangzhou Pharma and Chem Co. (China), Quian Hui (China), and Cyclodextrin Research & Development Laboratory (Hungary), but are gradually finding satisfactory supply sources in the United States. While we enjoy lower supply prices from outside the United States, changes in shipping costs and currency exchange rates are making domestic sources more competitively priced. We make patent information about cyclodextrins available to our customers. We also offer our customers our knowledge of the properties and potential new uses of cyclodextrins and complexes.

As most of our customers use our cyclodextrin products in their research and development activities, the timing, product mix, and volume of their orders from us are unpredictable. We also have four large customers (each of whom has historically purchased from us annually and, depending upon the year, may account for greater than 10% of our annual revenues) who have a significant effect on our revenues when they increase or decrease their research and development activities that use cyclodextrins. We keep in constant contact with these customers as to their cyclodextrin needs so we can maintain the proper inventory composition and quantity in anticipation of their needs. The sales to large customers and the product mix and volume of products sold has a significant effect on our revenues and product margins. These factors contribute to our revenue volatility from quarter to quarter and year to year.

Liquidity and Capital Resources

Our cash increased to \$1,331,000 as of June 30, 2017, compared to \$960,000 as of December 31, 2016. Our current assets less current liabilities were \$1,417,000 as of June 30, 2017, compared to \$1,293,000 at December 31, 2016. We used \$1,498,000 in operations for the six months ended June 30, 2017, compared to \$1,530,000 for the same period in 2016. We repaid all of our bank debt in December 2016 with proceeds from the sales of our real property and manufacturing facility.

On February 23, 2017, we generated additional net proceeds of \$1,851,000 from the sale of our equity securities in a private placement.

We plan to use our available cash primarily for the development of our Trappsol® Cyclo™ orphan drug product, including implementation of our International Clinical Program and U.S. clinical trials and designs, and other general corporate purposes.

We presently believe the Company has sufficient cash to meet its anticipated operating costs and capital expenditure requirements for at least the next twelve months. We expect to continue to raise additional capital through the sale of our securities from time to time for the foreseeable future to fund the development of our drug product candidates through clinical development, manufacturing and commercialization. Our ability to obtain such additional capital will likely be subject to various factors, including our overall business performance and market conditions.

We have no off-balance sheet arrangements at June 30, 2017.

Results of Operations - Three and Six Months Ended June 30, 2017 Compared to Three and Six Months Ended June 30, 2016

We reported a net loss of \$(828,000) and \$(1,815,000) for the three and six months ended June 30, 2017, respectively, compared to a net loss of \$(1,071,000) and \$(1,777,000) for the three and six months ended June 30, 2016, respectively.

Total revenues for the three month period ended June 30, 2017 increased 36% to \$523,000 compared to \$384,000 for the same period in 2016. Total revenues for the six month period ended June 30, 2017 increased 19% to \$828,000 compared to \$697,000 for the same period in 2016.

Our change in the mix of our product sales for the three and six months ended June 30, 2017 and 2016 is as follows:

Trappsol® Cyclo

Our sales of Trappsol® Cyclo™ increased by 19% for the three month period ended June 30, 2017, to \$287,000 from \$241,000 for the three month period ended June 30, 2016. Our sales of Trappsol® Cyclo™ decreased by 19% for the six month period ended June 30, 2017, to \$314,000 from \$386,000 for the six month period ended June 30, 2016. Our sales to a particular customer who exports Trappsol® Cyclo™ to South America were \$287,000 (100% of total sales of Trappsol® Cyclo™) for the three months ended June 30, 2017, compared to \$231,000 (96% of total sales of Trappsol® Cyclo™) for the three months ended June 30, 2016; and our sales to that same customer who exports Trappsol® Cyclo™ to South America were \$287,000 (91% of total sales of Trappsol® Cyclo™) for the six month period ended June 30,

2017, compared to \$365,000 (95% of total sales of Trappsol® Cyclo™) for the six month period ended June 30, 2016. Our annual 2016 sales to this customer were \$669,000 (96% of total 2016 sales of Trappsol® Cyclo™). This product is designated as an orphan drug; the population of patients is small and while we expect our future sales to increase, the timing of sales will be unpredictable and our ability to market the drug for use other than research is severely constrained by regulatory restrictions in the applicable jurisdictions.

Trappsol® HPB

Our sales of Trappsol® HPB increased by 102% for the three month period ended June 30, 2017, to \$182,000 from \$90,000 for the three months ended June 30, 2016. Our sales of Trappsol® HPB increased by 85% for the six month period ended June 30, 2017, to \$422,000 from \$228,000 for the six month period ended June 30, 2016.

Trappsol® other products

Our sales of other Trappsol® products increased by 104% for the three month period ended June 30, 2017, to \$51,000 from \$25,000 for the three month period ended June 30, 2016. Our sales of other Trappsol® products increased by 75% for the six month period ended June 30, 2017, to \$70,000 from \$40,000 for the six month period ended June 30, 2016.

Aquaplex®

There were negligible sales of Aquaplex® for the three month period ended June 30, 2017 compared to \$21,000 for the three month period ended June 30, 2016. Our sales of Aquaplex® were \$17,000 for the six month period ended June 30, 2017 compared to \$21,000 for the six month period ended June 30, 2016.

Our largest customers continue to follow historical product ordering trends by placing periodic large orders that represent a significant share of our annual sales volume. During the six months ended June 30, 2017, our two largest customers accounted for 66% of our sales; the largest accounted for 34% of sales. During the six months ended June 30, 2016, our three largest customers accounted for 73% of our sales; the largest accounted for 54% of sales. Historically, our usual smaller sales of HPB occur more frequently throughout the year compared to our large sales that we receive periodically. The timing of when we receive and are able to complete these two kinds of sales has a significant effect on our quarterly revenues and operating results and makes period to period comparisons difficult.

Our cost of products sold (excluding any allocation of direct and indirect overhead and handling costs) as a percentage of sales for the six month period ended June 30, 2017 was 12% (\$98,000) compared to 13% (\$93,000) for the same period in 2016. Our cost of products sold (excluding any allocation of direct and indirect overhead and handling costs) as a percentage of sales was 15% (\$79,000) for the three months ended June 30, 2017 compared to 15% (\$56,000) for the same period in 2016. Historically, the timing and product mix of sales to our large customers has had a significant effect on our sales, cost of products sold (excluding any allocation of direct and indirect overhead and handling costs) and the related margin. We did not experience any significant increases in material costs during 2016 or 2015, or the first six months of 2017.

Our gross margins may not be comparable to those of other entities, since some entities include all the costs related to their distribution network in cost of goods sold. Our cost of goods sold includes only the cost of products sold and does not include any allocation of inbound or outbound freight charges, indirect overhead expenses, warehouse and distribution expenses, or depreciation expense. We have six employees who provide receiving, inspection, warehousing and shipping operations for us. The cost of these employees, and our other employees, are included in personnel expense. Our other costs of warehousing and shipping functions are included in office and other expense.

As we buy most of our inventory from foreign suppliers, the change in the value of the U.S. dollar in relation to the Euro, Yen and Yuan has had and will continue to have an effect on our cost of inventory. Our main supplier of specialty cyclodextrins and complexes, Cyclodextrin Research & Development Laboratory, is located in Hungary and its prices are set in Euros.

Personnel expenses decreased to \$305,000 for the three months ended June 30, 2017 from \$381,000 for the three months ended June 30, 2016. Personnel expenses decreased to \$639,000 for the six months ended June 30, 2017 from \$682,000 for the six months ended June 30, 2016. The decrease in personnel expense is due to the sale of our office and manufacturing facility in December 2016.

Research and development expenses decreased to \$527,000 for the three months ended June 30, 2017, from \$661,000 for the three months ended June 30, 2016. Research and development expenses increased to \$1,171,000 for the six months ended June 30, 2017, from \$944,000 for the six months ended June 30, 2016. Research and development expenses as a percentage of our total operating expenses increased to 44% for the six months ended June 30, 2017

from 39% for the six months ended June 30, 2016. The increase in research and development expense is due to the International Clinical Program. We expect future research and development costs to increase as we continue to seek regulatory approval for the use of Trappsol® Cyclo™ in the treatment of NPC.

Repairs and maintenance expenses decreased to \$1,000 for the three months ended June 30, 2017 from \$10,000 for the three months ended June 30, 2016. Repairs and maintenance expenses decreased to \$4,000 for the six months ended June 30, 2017 from \$16,000 for the six months ended June 30, 2016.

Professional fees increased to \$302,000 for the three months ended June 30, 2017, compared to \$77,000 for the three months ended June 30, 2016. Professional fees increased to \$426,000 for the six months ended June 30, 2017, compared to \$279,000 for the six months ended June 30, 2016. Professional fees may further increase as we increase our capital raising initiatives and seek to develop new products.

Office and other expenses decreased to \$94,000 for the three months ended June 30, 2017 compared to \$195,000 for the three months ended June 30, 2016. Office and other expenses decreased to \$227,000 for the six months ended June 30, 2017 compared to \$307,000 for the six months ended June 30, 2016.

Board of Directors fees and costs increased to \$40,000 for the three months ended June 30, 2017, compared to \$22,000 for the three months ended June 30, 2016. Board of Directors fee and costs increased to \$77,000 for the six months ended June 30, 2017, compared to \$46,000 for the six months ended June 30, 2016.

Depreciation was \$2,000 for the three months ended June 30, 2017, compared to \$47,000 for the three months ended June 30, 2016. Depreciation was \$4,000 for the six months ended June 30, 2017, compared to \$88,000 for the six months ended June 30, 2016. This decrease is due to the sale of our office and manufacturing facility in December 2016. Our depreciation expense for future periods will be consistent with the current expense.

We had no interest expense in the three and six months ended June 30, 2017, compared to \$7,000 and \$15,000 for the three and six months ended June 30, 2016 due to the repayment of our bank debt in December 2016.

We increased our valuation allowance to offset the increase in our deferred tax asset from our net operating loss and did not recognize an income benefit or provision for the three and six months ended June 30, 2017, and 2016, respectively.

Item 3. Quantitative and Qualitative Disclosures About Market Risk.

Not applicable.

Item 4. Controls and Procedures.

a. Evaluation of Disclosure Controls and Procedures.

Our management, with the participation of our principal executive and principal financial officer, has evaluated the effectiveness of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of the end of the period covered by this quarterly report (the "Evaluation Date"). Based on such evaluation, our principal executive and principal financial officer has concluded that, as of the Evaluation Date, our disclosure controls and procedures are effective.

b. Changes in Internal Control.

We made no changes in our internal control over financial reporting (as defined in Rules 13a-15(f)) and 15d-15(f) under the Exchange Act) identified in connection with the evaluation of our internal controls that occurred during our last fiscal quarter that has materially affected, or which is reasonably likely to materially affect, our internal controls over financial reporting.

PART II. OTHER INFORMATION

Item 1A. Risk Factors.

We have identified no additional risk factors other than those included in Part I, Item 1A of our Form 10-K for the fiscal year ended December 31, 2016. Readers are urged to carefully review our risk factors because they may cause our results to differ from the "forward-looking" statements made in this report. Additional risks not presently known to us or other factors not perceived by us to present significant risks to our business at this time also may impair our business, financial condition and results of operations. We do not undertake to update any of the "forward-looking" statements or to announce the results of any revisions to these "forward-looking" statements except as required by law.

Item 6. Exhibits.

EXHIBIT

DESCRIPTION NO.

31.1 Rule 13a-14(a)/15d-14a(a) Certifications

32.1 Section 1350 Certifications

101.INS XBRL Instance Document

101.SCH XBRL Taxonomy Extension Schema Document

101.CAL XBRL Taxonomy Extension Calculation Linkbase Document

101.DEF XBRL Taxonomy Extension Definition Linkbase Document

101.LAB XBRL Taxonomy Extension Label Linkbase Document

101.PRE XBRL Taxonomy Extension Presentation Linkbase Document

SIGNATURES

Pursuant to the requirements of the Exchange Act, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CTD HOLDINGS, INC.

Date: August 11, 2017 By: */s/ N. Scott Fine*
N. Scott Fine
Chief Executive Officer
(principal executive, financial and accounting officer)