TWO RIVER BANCORP
Form 10-Q
November 13, 2015

## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2015
OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$

Commission file number: 000-51889

## TWO RIVER BANCORP

(Exact Name of Registrant as Specified in Its Charter)

New Jersey
20-3700861
(State of Other Jurisdiction
of Incorporation or Organization)
(732) 389-8722
(Registrant's Telephone Number, Including Area Code)
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer
Accelerated filer
Non-accelerated filer
Smaller reporting company
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of November 9, 2015, there were 7,922,776 shares of the registrant's common stock, no par value, outstanding.

## TWO RIVER BANCORP

## FORM 10-Q

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## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

## TWO RIVER BANCORP

CONSOLIDATED BALANCE SHEETS (Unaudited)
(in thousands, except share data)

|  | $\begin{aligned} & \text { September } \\ & \text { 30, } \\ & 2015 \end{aligned}$ | December <br> 31, <br> 2014 |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Cash and due from banks | \$ 20,756 | \$ 18,349 |
| Interest-bearing deposits in bank | 22,142 | 17,761 |
| Cash and cash equivalents | 42,898 | 36,110 |
| Securities available for sale, at fair value | 35,676 | 45,431 |
| Securities held to maturity (fair value of $\$ 42,923$ and $\$ 25,407$ at September 30, 2015 and December 31, 2014, respectively) | 42,851 | 25,280 |
| Restricted investments, at cost | 3,554 | 3,029 |
| Loans held for sale | 1,909 | 1,589 |
| Loans | 675,584 | 627,614 |
| Allowance for loan losses | (8,429 ) | (8,069 |
| Net loans | 667,155 | 619,545 |
| OREO and repossessed assets | 495 | 1,603 |
| Bank-owned life insurance | 17,184 | 16,849 |
| Premises and equipment, net | 5,204 | 5,696 |
| Accrued interest receivable | 1,767 | 1,636 |
| Goodwill | 18,109 | 18,109 |
| Other intangible assets, net of accumulated amortization of \$2,087 and \$2,049 at September 30, 2015 and December 31, 2014, respectively | 19 | 57 |
| Other assets | 5,448 | 6,262 |
| TOTAL ASSETS | \$ 842,269 | \$781,196 |
| LIABILITIES |  |  |
| Deposits: |  |  |
| Non-interest bearing | \$ 151,958 | \$ 140,459 |
| Interest bearing | 538,707 | 501,931 |
| Total Deposits | 690,665 | 642,390 |
| Securities sold under agreements to repurchase | 21,303 | 23,290 |
| Accrued interest payable | 49 | 46 |
| Long-term debt | 26,500 | 16,000 |
| Other liabilities | 6,112 | 5,538 |

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| Total Liabilities | 744,629 | 687,264 |
| :---: | :---: | :---: |
| SHAREHOLDERS' EQUITY |  |  |
| Preferred stock, no par value; $6,500,000$ shares authorized; |  |  |
| Preferred stock, Series B, none issued or outstanding | - |  |
| Preferred stock, Series C, \$1,000 liquidation preference per share; 12,000 shares authorized; 6,000 issued and outstanding at September 30, 2015, and December 31, 2014, respectively | 6,000 | 6,000 |
| Common stock, no par value; $25,000,000$ shares authorized; |  |  |
| Issued - 8,202,266 and 8,167,296 at September 30, 2015 and December 31, 2014, respectively |  |  |
| Outstanding - 7,918,266 and 7,939,684 at September 30, 2015 and December 31, 2014, respectively | 72,830 | 72,527 |
| Retained earnings | 21,298 | 17,501 |
| Treasury stock, at cost; 284,000 shares and 227,612 shares at September 30, 2015 and December 31, 2014, respectively | (2,248 | ) (1,751 |
| Accumulated other comprehensive loss | (240 | ) $(345$ |
| Total Shareholders' Equity | 97,640 | 93,932 |
| TOTAL LIABILITIES and SHAREHOLDERS' EQUITY | \$ 842,269 | \$781,196 |

See notes to the unaudited consolidated financial statements.

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## TWO RIVER BANCORP

## CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

For the Three and Nine Months Ended September 30, 2015 and 2014
(in thousands, except per share data)

|  | Three Months Ended |  | Nine Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Septemb $2015$ | $\begin{gathered} \text { ber 30, } \\ 2014 \end{gathered}$ | Septembe $2015$ | $\begin{array}{r} \text { er 30, } \\ 2014 \end{array}$ |
| INTEREST INCOME: |  |  |  |  |
| Loans, including fees | \$7,834 | \$7,299 | \$22,720 | \$21,578 |
| Securities: |  |  |  |  |
| Taxable | 178 | 233 | 607 | 732 |
| Tax-exempt | 188 | 109 | 412 | 326 |
| Interest bearing deposits | 18 | 14 | 58 | 51 |
| Total Interest Income | 8,218 | 7,655 | 23,797 | 22,687 |
| INTEREST EXPENSE: |  |  |  |  |
| Deposits | 799 | 713 | 2,325 | 2,176 |
| Securities sold under agreements to repurchase | 19 | 17 | 51 | 47 |
| Borrowings | 155 | 121 | 468 | 365 |
| Total Interest Expense | 973 | 851 | 2,844 | 2,588 |
| Net Interest Income | 7,245 | 6,804 | 20,953 | 20,099 |
| PROVISION FOR LOAN LOSSES | 120 | - | 400 | 521 |
| Net Interest Income after Provision for Loan Losses | 7,125 | 6,804 | 20,553 | 19,578 |
| NON-INTEREST INCOME: |  |  |  |  |
| Service fees on deposit accounts | 142 | 166 | 433 | 526 |
| Mortgage banking | 327 | 54 | 613 | 160 |
| Other loan fees | 32 | 69 | 112 | 310 |
| Earnings from investment in bank-owned life insurance | 112 | 116 | 335 | 347 |
| Gain on sale of SBA loans | 32 | 106 | 309 | 384 |
| Net realized gain on sale of securities | 9 | 19 | 37 | 19 |
| Gain on sale of premises and equipment | - | - | 208 | - |
| Other income | 182 | 182 | 506 | 450 |
| Total Non-Interest Income | 836 | 712 | 2,553 | 2,196 |
| NON-INTEREST EXPENSES: |  |  |  |  |
| Salaries and employee benefits | 3,198 | 2,842 | 9,318 | 8,581 |
| Occupancy and equipment | 964 | 868 | 2,940 | 2,594 |
| Professional | 272 | 191 | 718 | 572 |
| Insurance | 74 | 77 | 249 | 231 |
| FDIC insurance and assessments | 119 | 113 | 324 | 373 |
| Advertising | 120 | 128 | 365 | 294 |
| Data processing | 110 | 95 | 352 | 283 |
| Outside services fees | 131 | 119 | 376 | 348 |
| Amortization of identifiable intangibles | 10 | 19 | 38 | 67 |

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OREO and repossessed asset expenses, impairment and sales, net Loan workout expenses
Other operating
Total Non-Interest Expenses
Income before Income Taxes
INCOME TAX EXPENSE
Net Income
Preferred stock dividend
Net Income Available to Common Shareholders
EARNINGS PER COMMON SHARE:
Basic
Diluted
$\left.\begin{array}{llll}(\mathbf{1 3 7}) & (7 & ) & (\mathbf{1 6 1}\end{array}\right) \quad(72 \quad)$

Weighted average common shares outstanding:
Basic
7,930 7,923 7,932 7,939
Diluted
$\mathbf{8 , 1 3 0} \quad 8,105 \quad \mathbf{8 , 1 3 0} \quad 8,116$
See notes to the unaudited consolidated financial statements.

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## TWO RIVER BANCORP

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited)

## For the Three and Nine Months Ended September 30, 2015 and 2014

(in thousands)

|  | Three Months Ended |  |
| :---: | :---: | :---: |
|  | $\begin{aligned} & \text { September 30, } \\ & 2015 \quad 2014 \end{aligned}$ |  |
| Net income | \$1,692 | \$1,688 |
| Other comprehensive income: |  |  |
| Reclassification adjustment for net realized gain on sales of securities recognized in income, net of income tax 2015: \$3; 2014: \$8 | (6 | (11 |
| Unrealized holdings gains on securities available for sale, net of income tax 2015: \$94; 2014: \$16 | 144 | 23 |
| Other comprehensive income | 138 | 12 |
| Total comprehensive income | \$1,830 | \$1,700 |
|  | Nine Months Ended |  |
|  | $\begin{aligned} & \text { September 30, } \\ & 2015 \quad 2014 \end{aligned}$ |  |
| Net income | \$4,596 | \$4,558 |
| Other comprehensive income: |  |  |
| Reclassification adjustment for net realized gain on sales of securities recognized in income, net of income tax 2015: \$14; 2014: \$8 | (23 | (11 ) |
| Unrealized holdings gains on securities available for sale, net of income tax 2015: \$81; 2014: \$208 | 128 | 313 |
| Other comprehensive income | 105 | 302 |
| Total comprehensive income | \$4,701 | \$4,860 |

See notes to the unaudited consolidated financial statements.

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## TWO RIVER BANCORP

## CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (Unaudited)

For the Nine Months Ended September 30, 2015 and 2014
(dollars in thousands, except per share data)

## Common Stock

|  | Preferred |  |  | Accumulated |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Outstanding |  | Retained | Treasury | Other | Total |  |
|  |  |  |  |  |  |  |  |
|  |  | Shares | Amount |  |  |  | Sharehol |  |
|  | Stock |  |  |  | Earnings | Stock | Compre | nsive |  |
|  |  |  |  |  | Stoc |  | Equity |  |
|  |  |  |  |  |  | Loss |  |  |
| Balance, January 1, 2015 | \$ 6,000 | 7,939,684 | \$72,527 | \$ 17,501 | \$(1,751 ) | \$ (345 | ) \$ 93,932 |  |
| Net income | - | - | - | 4,596 | - | - | 4,596 |  |
| Other comprehensive income | - | - | - | - | - | 105 | 105 |  |
| Dividends on preferred stock, Series C | - | - | - | (45 ) | - | - | (45 | ) |
| Stock-based compensation expense | - | - | 154 | - | - | - | 154 |  |
| Cash dividends on common stock ( $\$ 0.095$ per share) | - | - | - | (754 ) | - | - | (754 | ) |
| Options exercised | - | 25,397 | 103 | - | - | - | 103 |  |
| Tax benefit of exercised stock options | - | - | 6 | - | - | - | 6 |  |
| Common stock repurchased | - | (56,388 ) | - | - | (497 | - | (497 | ) |
| Restricted stock awards | - | 5,000 | - | - | - | - | - |  |
| Employee stock purchase program | - | 4,573 | 40 | - | - | - | 40 |  |
| Balance, September 30, 2015 | \$ 6,000 | 7,918,266 | \$72,830 | \$21,298 | \$ (2,248 ) | \$ (240 | ) \$ 97,640 |  |
| Balance, January 1, 2014 | \$ 12,000 | 8,036,368 | \$72,191 | \$ 12,474 | \$ (554 ) | \$ (684 | ) \$ 95,427 |  |


| Net income | - | - | - | 4,558 | - | - | 4,558 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other comprehensive income | - | - | - | - | - | 302 | 302 |
| Dividends on preferred stock, Series C | - | - | - | (90 | ) | - | (90 |
| Stock-based compensation expense | - | - | 120 | - | - | - | 120 |
| Cash dividends on common stock (\$0.08 per share) | - | - | - | (637 | ) | - | (637 |
| Options exercised | - | 27,397 | 112 | - | - | - | 112 |
| Tax benefit of exercised stock options | - | - | 6 | - | - | - | 6 |
| Common stock repurchased | - | (150,900 ) | - | - | (1,197) | - | (1,197 |
| Restricted stock awards | - | 15,000 | - | - | - | - | - |
| Employee stock purchase program | - | 4,501 | 36 | - | - | - | 36 |
| Balance, September 30, 2014 | \$ 12,000 | 7,932,366 | \$72,465 | \$ 16,305 | \$ $(1,751)$ \$ | (382 | ) \$ 98,637 |

See notes to the unaudited consolidated financial statements.

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## TWO RIVER BANCORP

## CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

For the Nine Months Ended September 30, 2015 and 2014
(in thousands)

|  | Nine Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { September 30, } \\ & 2015 \end{aligned}$ |  |  | 2014 |  |  |
| Cash flows from operating activities: |  |  |  |  |  |  |
| Net income | \$ | 4,596 |  | \$ | 4,558 |  |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |  |  |
| Depreciation and amortization |  | 592 |  |  | 436 |  |
| Provision for loan losses |  | 400 |  |  | 521 |  |
| Intangible amortization |  | 38 |  |  | 67 |  |
| Net amortization of securities premiums and discounts |  | 380 |  |  | 151 |  |
| Earnings from investment in bank-owned life insurance |  | (335 | ) |  | (347 | ) |
| Proceeds on sale of loans held for sale |  | 27,946 |  |  | 5,699 |  |
| Originated loans held for sale |  | (27,668 | ) |  | (6,491 | ) |
| Gain on sale of loans held for sale |  | (598 | ) |  | (154 | ) |
| Net realized gain on sale of OREO and repossessed assets |  | (107 | ) |  | (176 | ) |
| Stock based compensation expense |  | 154 |  |  | 120 |  |
| Net realized gain on sale of securities available for sale |  | (37 | ) |  | (19 | ) |
|  |  | (309 | ) |  | (384 | ) |

Gain on sale of SBA loans
Gain on sale of premises and equipment
(Increase) decrease in assets:
Accrued interest
receivable
Other assets
(131
162

Increase (decrease)
increase in liabilities:
Accrued interest
payable
Other liabilities
Net cash provided by operating activities
(208 )

743355

## Cash flows from

investing activities:
Purchase of securities available for sale
Purchase of securities
held to maturity
Proceeds from
repayments, calls and maturities of
securities available for
sale
Proceeds from repayments, calls and maturities of 2,008 6,649
securities held to maturity
Proceeds from sales of securities available for sale
Proceeds from sale of
SBA loans
Proceeds from sale of loans held for sale Net increase in loans
Redemption
(purchase) of
restricted investments, net
Purchases of premises
and equipment
Proceeds from sale of premises and 925 equipment
(57,245 ) (17,052 ) (525 ) 181

Improvements on OREO
Proceeds from sale of

OREO and repossessed assets
Net cash used in investing activities
Cash flows from
financing activities:
Net increase
(decrease) in deposits
Net increase in
securities sold under
agreements to
repurchase
Proceeds of long-term debt
Repayment of
long-term debt
Cash dividends paid -
preferred stock
Cash dividends paid -
common stock
Proceeds from
employee stock
purchase plan
Proceeds from
exercise of stock
options
Common stock
repurchased
Tax benefit of options
exercised
Net cash provided by
financing activities
Net increase
(decrease) in cash
and cash equivalents
Cash and cash
equivalents - beginning
36,110 47,865
Cash and cash
equivalents - ending
Supplementary cash
flow information:
Interest paid
Income taxes paid \$ 2,841
\$ 44,016

Supplementary
schedule of non-cash activities:
Transfer of loans held
\$
$\mathbf{5 , 6 1 4}$
1,367
2,500
$(54,886)-(9,154$

48,275
(1,987 )
9,122

12,000
(1,500 ) (1,500 )
(45
(754

40

103
112
(497

6
55,641
168

6,788
$(3,849)$
\$ 42,898
,
for investment to
2,133
\$ 2,599
2,215

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loans held for sale
OREO acquired in
152
415

See notes to the unaudited consolidated financial statements.

# TWO RIVER BANCORP 

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

## NOTE 1 - BASIS OF PRESENTATION

The accompanying unaudited consolidated financial statements include the accounts of Two River Bancorp (the "Company"), a bank holding company, formerly known as Community Partners Bancorp; and its wholly-owned subsidiary, Two River Community Bank ("Two River" or the "Bank"); Two River’s wholly-owned subsidiaries, TRCB Investment Corporation, TRCB Holdings Two LLC, TRCB Holdings Three LLC, TRCB Holdings Five LLC, TRCB Holdings Seven LLC and TRCB Holdings Eight LLC. All inter-company balances and transactions have been eliminated in the consolidated financial statements.

The accompanying unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") for interim financial information and pursuant to the rules and regulations of the Securities and Exchange Commission (the "SEC"), including the instructions to Form 10-Q and Article 8 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for full year financial statements. In the opinion of management, all adjustments considered necessary for a fair presentation have been included and are of a normal, recurring nature. Operating results for the three and nine months ended September 30, 2015 are not necessarily indicative of the results that may be expected for the year ended December 31, 2015. These consolidated financial statements should be read in conjunction with the consolidated financial statements and the notes thereto for the year ended December 31, 2014 included in the Company's Annual Report on Form 10-K filed with the SEC on March 31, 2015 (the "2014 Form 10-K"). For a description of the Company's significant accounting policies, refer to Note 1 of the Notes to Consolidated Financial Statements in the 2014 Form 10-K.

The Company has evaluated events and transactions occurring subsequent to the balance sheet date of September 30, 2015 for items that should potentially be recognized or disclosed in these consolidated financial statements.

## NOTE 2 - NEW ACCOUNTING STANDARDS

ASU 2014-04: In January 2014, the FASB issued ASU 2014-04, Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure. This ASU clarifies that an in substance repossession or foreclosure occurs, and a creditor is considered to have received physical possession of residential real estate property

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collateralizing a consumer mortgage loan, upon either (1) the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure or (2) the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. The ASU also requires additional related interim and annual disclosures. The guidance in this ASU is effective for annual and interim periods beginning after December 15, 2014. The Company adopted ASU 2014-01 effective January 1, 2015, and the adoption did not have a material impact on our financial position or results of operation.

ASU 2014-09: In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers. This ASU establishes a comprehensive revenue recognition standard for virtually all industries under U.S. GAAP, including those that previously followed industry-specific guidance such as real estate, construction and software industries. The revenue standard's core principle is built on the contract between a vendor and a customer for the provision of goods and services. It attempts to depict the exchange of rights and obligations between the parties in the pattern of revenue recognition based on the consideration to which the vendor is entitled. The guidance in this ASU for public companies is effective for the annual periods beginning after December 15, 2016, including interim periods therein. In August 2015, the FASB approved a one-year delay of the effective date of this standard. The deferral would require public entities to apply the standard for annual reporting periods beginning after December 15, 2017. Public companies would be permitted to elect to early adopt for annual reporting periods beginning after December 15, 2016. The Company will be evaluating the provisions of ASU 2014-09 and will be closely monitoring developments and additional guidance to determine the potential impact the new standard will have on our financial position or results of operation.

ASU 2014-11: In June 2014, the FASB issued ASU 2014-11, Transfers and Servicing: Repurchase-to-Maturity Transactions, Repurchase Financings, and Disclosures. The amendments in this ASU establish two accounting changes. First, repurchase-to-maturity transactions will be accounted for as secured borrowing transactions on the balance sheet, rather than sales. Second, for repurchase financing arrangements, the amendments require separate accounting for a transfer of a financial asset executed contemporaneously with (or in contemplation of) a repurchase agreement with the same counterparty, which also will generally result in secured borrowing accounting for the repurchase agreement. The guidance in this ASU for public companies is effective for the first interim or annual period beginning after December 31, 2014. The Company adopted ASU 2014-11 effective January 1, 2015, and the adoption did not have a material impact on our financial position or results of operation.

## NOTE 2 - NEW ACCOUNTING STANDARDS (Continued)


#### Abstract

ASU 2014-12: In June 2014 the FASB issued ASU 2014-12, Stock Compensation: Accounting for Share-Based Payments When the Terms of an Award Provide That a Performance Target Could Be Achieved after the Requisite Service Period. The amendments in this ASU requires that a performance target included in a share-based payment award that affects vesting and that could be achieved after the requisite service period be treated as a performance condition. Therefore, such performance target should not be reflected in estimating the grant-date fair value of the award. A reporting entity should apply existing guidance in Topic 718 as it relates to the award with performance conditions that affect vesting. The guidance in this ASU is effective for annual periods and interim periods with those annual periods beginning after December 15, 2015. The implementation of ASU 2014-12 is not expected to have a material impact on our financial position or results of operation.


## NOTE 3 - GOODWILL

The Company's goodwill was recognized in connection with the acquisition of The Town Bank ("Town Bank") in April 2006. GAAP requires that goodwill be tested for impairment annually or more frequently if impairment indicators arise utilizing a two-step methodology. Step one requires the Company to determine the fair value of the reporting unit and compare it to the carrying value, including goodwill, of such reporting unit. The reporting unit was determined to be our community banking operations, which is our only operating segment. If the fair value of the reporting unit exceeds the carrying value, goodwill is not impaired. If the carrying value exceeds fair value, there is an indication of impairment and the second step is performed to determine the amount of impairment, if any. The second step compares the fair value of the reporting unit to the aggregate fair values of its individual assets, liabilities and identified intangibles.

The Company performed its annual step one goodwill impairment analysis as of September 30, 2015, using the fair value of the reporting unit based on the income approach and market approach. The income approach uses a dividend discount analysis. This approach calculates cash flows based on anticipated financial results assuming a change of control transaction. This change of control assumes that an acquirer will achieve an expected base level of earnings, achieve integration cost savings and incur certain transaction costs (including such items as legal and financial advisors fees, contract cancellations, severance and employment obligations, and other transaction costs). The present value of all excess cash flows generated by the Company (above the minimum tangible capital ratio) plus the present value of a terminal sale value is calculated to arrive at the fair value for the income approach.

The market approach is used to calculate the fair value of a company by calculating median earnings and book value pricing multiples for recent actual acquisitions of companies of similar size and performance and then applying these multiples to our community banking reporting unit. No company or transaction in the analysis is identical to our community banking reporting unit and, accordingly, the results of the analysis are only indicative of comparable value. This technique uses historical data to create a current pricing level and is thus a trailing indicator. Results of the

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market approach need to be understood in this context, especially in periods of rapid price change and market uncertainty. The Company applied the market valuation approach to our then current stock price adjusted by an appropriate control premium and also to a peer group adjusted by an appropriate control premium.

Based on the results of the step one goodwill impairment analysis, the Company determined that there was no impairment on the current goodwill balance of \$18,109,000 at September 30, 2015.

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## NOTE 4 - EARNINGS PER COMMON SHARE

Basic earnings per common share is calculated by dividing net income available to common shareholders by the weighted average number of shares of common stock outstanding excluding restricted stock awards outstanding during the period. Diluted earnings per common share reflects additional shares of common stock that would have been outstanding if dilutive potential shares of common stock had been issued relating to outstanding stock options, warrants and restricted stock awards. Potential shares of common stock issuable upon the exercise of stock options and warrants are determined using the treasury stock method.

The following table sets forth the computations of basic and diluted earnings per common share:

|  | Three Months Ended |  | Nine Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | September 3 2015 <br> (dollars in th | 30, $2014$ <br> housands, ex | September 3 2015 <br> cept per share |  |
| Net income | \$1,692 | \$1,688 | \$4,596 | \$4,558 |
| Preferred stock dividend | (15 | (30 | (45 | (90 |
| Net income applicable to common shareholders | \$1,677 | \$1,658 | \$4,551 | \$4,468 |
| Weighted average common shares outstanding | 7,929,876 | 7,922,510 | 7,932,100 | 7,939,224 |
| Effect of dilutive securities and stock options | 199,665 | 182,484 | 198,156 | 176,402 |
| Weighted average common shares outstanding used to calculate diluted earnings per share | 8,129,541 | 8,104,994 | 8,130,256 | 8,115,626 |
| Basic earnings per common share | \$0.21 | \$0.21 | \$0.57 | \$0.56 |
| Diluted earnings per common share | \$0.21 | \$0.20 | \$0.56 | \$0.55 |

Dilutive securities in the table above exclude common stock options with exercise prices that exceed the average market price of the Company's common stock during the periods presented. Inclusion of these common stock options would be anti-dilutive to the diluted earnings per common share calculation. Stock options that had no intrinsic value, because their effect would be anti-dilutive and therefore would not be included in the diluted earnings per common share calculation, were 9,129 for the three and nine month periods ended September 30, 2015, respectively, as compared to 13,231 and 23,231for the three and nine month periods ended September 30, 2014.

## NOTE 5 - SECURITIES

The amortized cost, gross unrealized gains and losses, and fair values of the Company's securities are summarized as follows:


September 30, 2015:

## Securities available for sale:

U.S. Government agency securities
Municipal securities
U.S. Government-sponsored enterprises ("GSE") - residential
mortgage-backed securities
U.S. Government collateralized residential mortgage obligations

Corporate debt securities, primarily financial institutions

Community Reinvestment Act ("CRA") mutual fund

| \$ 1,241 | \$ |  | \$ - | \$1,247 |
| :---: | :---: | :---: | :---: | :---: |
| 510 |  | 9 | - | 519 |
| 15,559 |  | 14 | (107 | 15,466 |
| 13,880 |  | 25 | (196 | ) 13,709 |
| 2,491 |  | 4 | (156 | ) $\mathbf{2 , 3 3 9}$ |
| 33,681 |  | 58 | (459 | ) $\mathbf{3 3 , 2 8 0}$ |
| 2,385 |  | 11 | - | 2,396 |
| \$ 36,066 | \$ | 69 | \$ (459 | ) \$35,676 |

Securities held to maturity:

| Municipal securities | \$ 33,311 | \$ | 406 | \$ | (101 |  | \$33,616 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GSE - residential mortgage-backed securities | 4,024 |  | 21 |  | (20 | ) | 4,025 |
| U.S. Government collateralized residential mortgage obligations | 3,697 |  | 4 |  | (8 |  | 3,693 |
| Corporate debt securities, primarily financial institutions | 1,819 |  | - |  | (230 | ) | 1,589 |
|  | \$ 42,851 | \$ | 431 |  | (359 |  | \$42,923 |

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## NOTE 5 - SECURITIES (Continued)

| (in thousands) | Amortized | Gross | Gross | Fair |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  |  | Unrealized | Unrealized |  |
|  | Cost |  |  | Value |
|  |  | Gains | Losses |  |
| December 31, 2014: |  |  |  |  |
| Securities available for sale: |  |  |  |  |
| U.S. Government agency securities | \$ 2,715 | \$ 1 | \$ (7 | ) $\$ 2,709$ |
| Municipal securities | 515 | 7 | - | 522 |
| GSE - residential mortgage-backed securities | 21,403 | 31 | (113 | ) 21,321 |
| U.S. Government collateralized residential mortgage obligations | 16,419 | 53 | (349 | ) 16,123 |
| Corporate debt securities, primarily financial institutions | 2,494 | 4 | (187 | ) 2,311 |
|  | 43,546 | 96 | (656 | ) 42,986 |
| CRA mutual fund | 2,447 | - | (2 | ) 2,445 |
|  | \$ 45,993 | \$ 96 | \$ (658 | ) $\$ 45,431$ |
| Securities held to maturity: |  |  |  |  |
| Municipal securities | \$ 18,138 | \$ 450 | \$ (33 | ) $\$ 18,555$ |
| GSE - residential mortgage-backed securities | 2,100 | 19 | (20 | ) 2,099 |
| U.S. Government collateralized residential mortgage obligations | 3,225 | - | (25 | ) 3,200 |
| Corporate debt securities, primarily financial institutions | 1,817 | - | (264 | ) 1,553 |
|  | \$ 25,280 | \$ 469 | \$ (342 | ) $\$ 25,407$ |

The amortized cost and fair value of the Company's debt securities at September 30, 2015, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

Due in one year or less
Due in one year through five years

Available for
Sale
Amortizedair

Cost Value Cost Value (in thousands)

| $\$-$ | $\$-$ | $\$ 6,041$ | $\mathbf{\$ 6 , 0 4 9}$ |
| :--- | :--- | ---: | ---: |
| $\mathbf{3 , 0 7 2}$ | $\mathbf{3 , 0 8 3}$ | $\mathbf{3 , 7 2 8}$ | $\mathbf{3 , 8 1 1}$ |

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| Due in five years through ten years | $\mathbf{1 7 5}$ | $\mathbf{1 7 6}$ | $\mathbf{3 , 1 3 4}$ | $\mathbf{3 , 2 1 1}$ |
| :--- | :---: | :---: | :---: | :---: |
| Due after ten years | $\mathbf{9 9 5}$ | $\mathbf{8 4 6}$ | $\mathbf{2 2 , 2 2 7}$ | $\mathbf{2 2 , 1 3 4}$ |
|  |  |  |  |  |
|  | $\mathbf{4 , 2 4 2}$ | $\mathbf{4 , 1 0 5}$ | $\mathbf{3 5 , 1 3 0}$ | $\mathbf{3 5 , 2 0 5}$ |
| GSE - residential mortgage-backed securities | $\mathbf{1 5 , 5 5 9}$ | $\mathbf{1 5 , 4 6 6}$ | $\mathbf{4 , 0 2 4}$ | $\mathbf{4 , 0 2 5}$ |
| U.S. Government collateralized residential mortgage obligations | $\mathbf{1 3 , 8 8 0}$ | $\mathbf{1 3 , 7 0 9}$ | $\mathbf{3 , 6 9 7}$ | $\mathbf{3 , 6 9 3}$ |
|  |  |  |  |  |
|  | $\mathbf{\$ 3 3 , 6 8 1}$ | $\mathbf{\$ 3 3 , 2 8 0}$ | $\mathbf{\$ 4 2 , 8 5 1}$ | $\mathbf{\$ 4 2 , 9 2 3}$ |

The Company had two securities sales in which the Company recorded gross realized gains and losses of \$9,000 and $\$ 0$, respectively, during the three months ended September 30, 2015 as compared to one security sale during the three months ended September 30, 2014. For the nine months ended September 30, 2015, the Company had 19 securities sales in which it recorded gross realized gains and losses of $\$ 70,000$ and $\$ 33,000$, respectively, as compared to five securities sales during the nine months ended September 30, 2014.

## NOTE 5 - SECURITIES (Continued)

Certain of the Company's GSE residential mortgage-backed securities and U.S Government collateralized residential mortgage obligations, totaling $\$ 32,141,000$ and $\$ 31,945,000$ at September 30, 2015 and December 31, 2014, respectively, were pledged as collateral to secure securities sold under agreements to repurchase and public deposits as required or permitted by law.

The tables below indicate the length of time individual securities have been in a continuous unrealized loss position at September 30, 2015 and December 31, 2014:

September 30, 2015:
Municipal securities
GSE - residential mortgage-backed securities
U.S. Government collateralized residential mortgage obligations
Corporate debt securities, primarily financial institutions

Total Temporarily Impaired Securities

## December 31, 2014:

U.S. Government agency securities

Municipal securities
GSE - residential mortgage-backed securities
U.S. Government collateralized residential mortgage obligations

| Less than <br> Months |  | 12 M <br> More | or | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Fair | Unreal | Fair | Unreal | Fair | Unrealized |
| Value (in thousa | Losses ands) | Value | Losses | Value | Losses |


| $\$ 9,392$ | $\$(93$ | $)$ | $\$ 492$ | $\$(8$ | $)$ | $\$ 9,884$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 8,954 | $(50$ | $)$ | $\mathbf{6 , 3 9 9}$ | $(77$ | $)$ | 15,353 |
| $(101$ | $)$ |  |  |  |  |  |
| 4,711 | $(13$ | $)$ | 7,306 | $(191$ | $)$ | 12,017 |
|  |  |  |  |  | $(204$ | $)$ |
| - | - |  | $\mathbf{2 , 9 2 8}$ | $(386$ | $)$ | $\mathbf{2 , 9 2 8}$ |

\$23,057 \$ (156) \$17,125 \$ (662 ) \$40,182 \$ (818 )

| Less than <br> Months |  | 12 Mont <br> More |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Fair | Unreal | ed Fair | Unreal | ed Fair | Unrealized |
| Value (in thous | Losses ands) | Value | Losses | Value | Losses |
| \$- | \$ | \$1,232 | \$ (7 | ) \$1,232 | \$ (7 |
| 6,802 | (8 | ) 1,994 | (25 | ) 8,796 | (33 |
| 12,512 | (37 | 6,125 | (96 | 18,637 | (133 |
| 4,459 | (23 | ) 10,102 | (351 | 14,561 | (374 |
| - |  | 2,860 | (451 | ) 2,860 | (451 |

Corporate debt securities, primarily financial institutions

| CRA mutual fund | 2,445 | $(2$ | $)$ | - | 2,445 | $(2)$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Temporarily Impaired Securities | $\$ 26,218$ | $\$(70$ | $)$ | $\$ 22,313$ | $\$(930$ | $)$ |

The Company had 50 securities in an unrealized loss position at September 30, 2015. In management's opinion, the unrealized losses in corporate debt, U.S. Government collateralized residential mortgage obligations, municipals and GSE residential mortgage-backed securities reflect changes in interest rates subsequent to the acquisition of specific securities. The unrealized loss for corporate debt securities reflects a widening of spreads due to the liquidity and credit concerns in the financial markets. The Company may, if conditions warrant it, elect to sell debt securities at a loss and redeploy the proceeds into other investments in an effort to improve returns, risk profile and overall portfolio diversification. The Company will recognize any losses when the decision is made. At September 30, 2015, the Company does not intend to sell these debt securities prior to recovery and it is more likely than not that the Company will not have to sell these debt securities prior to recovery.

Included in corporate debt securities are four individual trust preferred securities issued by large financial institutions with Moody's ratings from Baa1 to Ba1. As of September 30, 2015, all of these securities are current with their scheduled interest payments. These single issue securities are from large money center banks. Management concluded that these securities were not other-than-temporarily impaired as of September 30, 2015. These four securities have an amortized cost value of $\$ 2.8$ million and a fair value of $\$ 2.4$ million at September 30, 2015.

## NOTE 6 - LOANS RECEIVABLE AND ALLOWANCE FOR LOAN LOSSES

Loans receivable, which management has the intent and ability to hold for the foreseeable future or until maturity or payoff are stated at their outstanding unpaid principal balances, net of an allowance for loan losses and any deferred fees or costs. Interest income is accrued on the unpaid principal balance. Loan origination fees, net of certain direct origination costs, are deferred and recognized as an adjustment of the yield (interest income) of the related loans. The Company is generally amortizing these amounts over the contractual life of the loan.

Generally, loans held for sale are designated at time of origination, generally consist of newly originated fixed rate residential loans and are recorded at the lower of aggregate cost or estimated fair value in the aggregate. The Company did not transfer any impaired loans from held for investment to held for sale during the three and nine months ended September 30, 2015 and 2014. Transfers from held for investment are infrequent and occur at fair value less costs to sell, with any charge-off to allowance for loan losses. Gains are recognized on a settlement-date basis and are determined by the difference between the net sales proceeds and the carrying value of the loans, including any net deferred fees or costs.

The loans receivable portfolio is segmented into commercial and consumer loans. Commercial loans consist of the following classes: commercial and industrial, real estate-construction and real estate-commercial. Consumer loans consist of the following classes: real estate-residential and consumer.

For all classes of loans receivable, the accrual of interest is discontinued when the contractual payment of principal or interest has become 90 days past due or management has serious doubts about further collectability of principal or interest, even though the loan is currently performing. A loan may remain on accrual status if it is in the process of collection and is either guaranteed or well secured. When a loan is placed on nonaccrual status, unpaid interest previously accrued on these loans is reversed from income. Interest received on nonaccrual loans including impaired loans generally is either applied against principal or reported as interest income, according to management's judgment as to the collectability of principal. Generally, loans are restored to accrual status when the obligation is brought current, has performed in accordance with the contractual terms for a reasonable period of time (generally six months) and the ultimate collectability of the total contractual principal and interest is no longer in doubt. The past due status of all classes of loans receivable is determined based on contractual due dates for loan payments.

The allowance for credit losses consists of the allowance for loan losses and the reserve for unfunded lending commitments. The allowance for loan losses represents management's estimate of losses inherent in the loan portfolio as of the balance sheet date and is recorded as a reduction to loans. The reserve for unfunded lending commitments represents management's estimate of losses inherent in its unfunded loan commitments and is recorded in other liabilities on the consolidated balance sheet, which at September 30, 2015 and December 31, 2014, the Company had no such reserves. The allowance for loan losses is increased by the provision for loan losses, and decreased by charge-offs, net of recoveries. Loans deemed to be uncollectable are charged against the allowance for loan losses, and
subsequent recoveries, if any, are credited to the allowance. All, or part, of the principal balance of loans receivable are charged off to the allowance as soon as it is determined that the repayment of all, or part, of the principal balance is highly unlikely.

The allowance for loan losses is maintained at a level considered adequate to provide for losses that can be reasonably anticipated. Management performs a monthly evaluation of the adequacy of the allowance. The allowance is based on the Company's past loan loss experience, known and inherent risks in the portfolio, adverse situations that may affect the borrower's ability to repay, the estimated value of any underlying collateral, composition of the loan portfolio, current economic conditions and other relevant factors. This evaluation is inherently subjective as it requires material estimates that may be susceptible to significant revision as more information becomes available.

The allowance consists of specific, general and unallocated components. For loans that are classified as impaired, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of the loan. The specific component relates to loans that are classified as impaired. When a loan is impaired, there are three acceptable methods under ASC 310-10-35 for measuring the impairment:
1.the loan's observable market price;
2. the fair value of the underlying collateral; or
3. the present value (PV) of expected future cash flows.

Loans that are considered "collateral-dependent" should be evaluated under the "fair market value of collateral." Loans that are still expected to be supported by repayment from the borrower should be evaluated under the "present value of future cash flows."

The Company, for the most part, measures impairment under the "fair market value of collateral" for any loan that would rely on the value of collateral for recovery in the event of default. The individual impairment analysis for each loan is clearly documented as to the chosen valuation method.

## NOTE 6 - LOANS RECEIVABLE AND ALLOWANCE FOR LOAN LOSSES (Continued)

The general component covers pools of loans by loan class including commercial and industrial, real estate-construction and real estate-commercial not considered impaired as well as smaller balance homogeneous loans such as real estate-residential and consumer.

These pools of loans are evaluated for loss exposure based upon historical loss rates for each of these categories of loans, adjusted for qualitative factors. These qualitative risk factors include:
${ }_{1}$ Changes in lending policy and procedures, including changes in underwriting standards and collection practices not previously considered in estimating credit losses.
2. Changes in relevant economic and business conditions.
3. Changes in nature and volume of the loan portfolio and in the terms of loans.
4. Changes in experience, ability and depth of lending management and staff.
5. Changes in the volume and severity of past due loans, the volume of non-accrual loans and the volume and severity of adversely classified loans.
6. Changes in the quality of the loan review system.
7. Changes in the value of underlying collateral for collateral-dependent loans.
8. The existence and effect of any concentration of credit and changes in the level of such concentrations.
9. The effect of other external forces such as competition, legal and regulatory requirements on the level of
estimated credit losses in the existing portfolio.

Each factor is assigned a risk value to reflect low, moderate or high risk assessments based on management's best judgment using current market, macro and other relevant information available at the time of the evaluation.

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Adjustments to the factors are supported through documentation in each factor and accompany the allowance for loan loss calculation.

An unallocated component is maintained to cover uncertainties that could affect management's estimate of probable losses. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the portfolio.

A loan is considered impaired when it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan by loan basis for commercial and industrial, real estate-commercial, real estate-construction, real estate-residential and consumer loans by either the present value of expected future cash flows discounted at the loan's effective interest rate or the fair value of the collateral if the loan is collateral dependent.

An allowance for loan losses is established for an impaired loan if its carrying value exceeds its estimated fair value. The estimated fair values of substantially all of the Company's impaired loans are measured based on the estimated fair value of the loan's collateral.

For commercial loans secured by real estate, estimated fair values are determined primarily through third-party appraisals. When a real estate secured loan becomes impaired, a decision is made regarding whether an updated certified appraisal of the real estate is necessary. This decision is based on various considerations, including the age of the most recent appraisal, the loan-to-value ratio based on the original appraisal and the condition of the property. Appraised values are discounted to arrive at the estimated selling price of the collateral, which is considered to be the estimated fair value. The discounts also include estimated costs to sell the property.

For commercial loans secured by non-real estate collateral, such as accounts receivable, inventory and equipment, estimated fair values are determined based on the borrower's financial statements, inventory reports, accounts receivable aging or equipment appraisals or invoices. Indications of value from these sources are generally discounted based on the age of the financial information or the quality of the assets.

## NOTE 6 - LOANS RECEIVABLE AND ALLOWANCE FOR LOAN LOSSES (Continued)


#### Abstract

The allowance calculation methodology includes further segregation of loan classes into risk rating categories. The borrower's overall financial condition, repayment sources, guarantors and value of collateral, if appropriate, are evaluated annually for commercial loans or when credit deficiencies arise, such as delinquent loan payments, for commercial and consumer loans. Credit quality risk ratings include regulatory classifications of special mention, substandard, doubtful and loss. Loans classified special mention have potential weaknesses that deserve management's close attention. If uncorrected, the potential weaknesses may result in deterioration of the repayment prospects. Loans classified substandard have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They include loans that are inadequately protected by the current sound net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans classified doubtful have all the weaknesses inherent in loans classified substandard with the added characteristics that collection or liquidation in full, on the basis of current conditions and facts, is highly improbable. Loans classified as a loss are considered uncollectable and are charged to the allowance for loan losses. Loans not classified are rated pass.


In addition, federal and state regulatory agencies, as an integral part of their examination process, periodically review the Company's allowance for loan losses and may require the Company to recognize additions to the allowance based on their judgments about information available to them at the time of their examination, which may not be currently available to management. Based on management's comprehensive analysis of the loan portfolio, management believes the current level of the allowance for loan losses is adequate.

The components of the loan portfolio at September 30, 2015 and December 31, 2014 are as follows:

## September December <br> 30, 31, <br> 20152014 <br> (In Thousands)

Commercial and industrial $\mathbf{\$ 9 6 , 8 0 7}$ \$96,514
Real estate - construction $\quad \mathbf{9 8 , 3 5 5} \quad 89,145$
Real estate - commercial $\mathbf{4 1 5 , 5 2 5} 383,777$
Real estate - residential $\quad \mathbf{3 7 , 7 6 1} \quad 30,808$
Consumer 27,703 28,095

| Allowance for loan losses | $\mathbf{( 8 , 4 2 9}$ | $(8,069)$ |  |
| :--- | :--- | :--- | :--- | :--- |
| Unearned fees | $\mathbf{( 5 6 7}$ | ) | $(725)$ |

Net Loans
\$667,155 \$619,545

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## NOTE 6 - LOANS RECEIVABLE AND ALLOWANCE FOR LOAN LOSSES (Continued)

The performance and credit quality of the loan portfolio is monitored by analyzing the age of the loans receivable as determined by the length of time a recorded payment is past due. The following tables present the classes of the loan portfolio summarized by the past due status as of September 30, 2015 and December 31, 2014:

|  |  |  |  |  |  | Loans |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 30-59 | 60-89 | 90 | Total |  | Total | Receivable |
| Days | Days | Days | Past <br> Poans | Current |  | >90 Days |
| Past | Past | \& | Due |  | Receivable | and |

Accruing
September 30, 2015:

| Commercial and industrial | $\mathbf{\$ -}$ | $\mathbf{\$ 1 1 1}$ | $\mathbf{\$ 3 1}$ | $\mathbf{\$ 1 4 2}$ | $\mathbf{\$ 9 6 , 6 6 5}$ | $\mathbf{\$ 9 6 , 8 0 7}$ | $\mathbf{\$}$ | - |
| :--- | :--- | ---: | :--- | :--- | :--- | :--- | :--- | :--- |
| Real estate - construction | - | $\mathbf{1 5 0}$ | - | $\mathbf{1 5 0}$ | $\mathbf{9 8 , 2 0 5}$ | $\mathbf{9 8 , 3 5 5}$ |  | - |
| Real estate - commercial | $\mathbf{6 0}$ | $\mathbf{1 1 9}$ | $\mathbf{2 , 6 2 2}$ | $\mathbf{2 , 8 0 1}$ | $\mathbf{4 1 2 , 7 2 4}$ | $\mathbf{4 1 5 , 5 2 5}$ |  | - |
| Real estate - residential | - | $\mathbf{2 5 5}$ | $\mathbf{5 4 2}$ | $\mathbf{7 9 7}$ | $\mathbf{3 6 , 9 6 4}$ | $\mathbf{3 7 , 7 6 1}$ |  | - |
| Consumer | $\mathbf{1 9 5}$ | - | - | $\mathbf{1 9 5}$ | $\mathbf{2 7 , 5 0 8}$ | $\mathbf{2 7 , 7 0 3}$ |  | - |
| Total |  |  |  |  |  |  |  |  |
| $\mathbf{\$ 2 5 5}$ | $\mathbf{\$ 6 3 5}$ | $\mathbf{\$ 3 , 1 9 5}$ | $\mathbf{\$ 4 , 0 8 5}$ | $\mathbf{\$ 6 7 2 , 0 6 6}$ | $\mathbf{\$ 6 7 6 , 1 5 1}$ | $\mathbf{\$}$ | - |  |


|  |  |  |  |  |  | Loans |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 30-59 | 60-89 | 90 | Total |  | Total | Receivable |
| Days | Days | Days | Past | Current | Loans |  |
|  |  | $\&$ |  | >90 Days |  |  |
| Past | Past |  | Due |  | Receivable | and |
| Due | Due | Greater |  |  |  |  |

December 31, 2014:

| Commercial and industrial | $\$-$ | $\$$ | - | $\$ 119$ | $\$ 119$ | $\$ 96,395$ | $\$ 96,514$ | $\$$ | - |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Real estate - construction | - | - | 407 | 407 | 88,738 | 89,145 |  | - |  |
| Real estate - commercial | 254 | - | 4,722 | 4,976 | 378,801 | 383,777 |  | - |  |
| Real estate - residential | - | - | 694 | 694 | 30,114 | 30,808 |  | - |  |
| Consumer | - | - | 295 | 295 | 27,800 | 28,095 |  | - |  |



The following table presents non-accrual loans by classes of the loan portfolio at September 30, 2015 and December 31, 2014:

## Septemb®ecember

30, 31,
20152014
(In Thousands)
Commercial and industrial \$142 \$ 119
Real estate - construction - 407
Real estate - commercial $\quad \mathbf{2 , 8 0 1} \quad 4,722$
Real estate - residential $\mathbf{5 4 2} 694$
Consumer 195295
Total $\quad \$ \mathbf{3 , 6 8 0} \quad \$ 6,237$

Loans whose terms are modified are classified as troubled debt restructurings ("TDRs") if the Company grants such borrowers concessions and it is deemed that those borrowers are experiencing financial difficulty. Concessions granted under a TDR generally involve a temporary reduction in interest rate or a modification of a loan's amortization schedule. Non-accrual TDRs are restored to accrual status if principal and interest payments, under the modified terms, are current for six consecutive months after the modification is in place. Modifications involving troubled borrowers may include a modification of a loan's amortization schedule, reduction in the stated interest rate and rescheduling of future cash flows.

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NOTE 6 - LOANS RECEIVABLE AND ALLOWANCE FOR LOAN LOSSES (Continued)

The Company's troubled debt restructured modifications are typically made on terms typically up to 12 months in order to aggressively monitor and track performance. The short-term modifications performances are monitored for continued payment performance for an additional period of time after the expiration of the concession. Balance reductions and annualized loss rates are also important metrics that are monitored. The main objective of the modification programs is to reduce the payment burden for the borrower and improve the net present value of the Company's expected cash flows.

While there were no troubled debt restructured loans that occurred during the three months ended September 30, 2015 and 2014, the following tables present newly troubled debt restructured loans that occurred during the nine months ended September 30, 2015 and 2014:

Nine months ended September 30, 2015

## Post-Modification

NunlłberModification
of
Outstanding
Outstanding
Contracts
Recorded
Recorded
Investment
Investment
(Dollars in Thousands)

## Troubled Debt Restructuring:

Commercial and industrial
6 \$ 3,227
\$ 3,227

Nine months ended September 30, 2014
Number Post-Modification
of
Outstanding
ConlPraeModification
Recorded
Outstanding
Investment
Recorded

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## Investment <br> (Dollars in Thousands)

Troubled Debt Restructuring:
Commercial and industrial 2 \$ 515
\$ 515
Real estate - construction 1
Real estate - commercial 4 2,319 2,319

| Total | 7 | $\$$ | 3,024 | $\$$ | 3,024 |
| :--- | :--- | :--- | :--- | :--- | :--- |

The Company classifies all TDRs as impaired loans. Impaired loans are individually assessed to determine that the loan's carrying value is not in excess of the estimated fair value of the collateral (less cost to sell), if the loan is collateral dependent, or the present value of the expected future cash flows, if the loan is not collateral dependent. Management performs a detailed evaluation of each impaired loan and generally obtains updated appraisals as part of the evaluation. In addition, management adjusts estimated fair value down to appropriately consider recent market conditions, our willingness to accept a lower sales price to effect a quick sale, and costs to dispose of any supporting collateral.

## NOTE 6 - LOANS RECEIVABLE AND ALLOWANCE FOR LOAN LOSSES (Continued)

All the loans identified as troubled debt restructured as of September 30, 2015, generally involve a temporary reduction in interest rate or a modification of a loan's amortization schedule. The Company has not extended maturities, recast legal documents and/or forgiven any interest or principal.

As of September 30, 2015, TDRs totaled $\$ 12.9$ million, including $\$ 11.3$ million that are current and five non-accrual loans totaling $\$ 1.6$ million. As a result of our impairment evaluation, there was no allowance required on any of our loans classified as TDR as of September 30, 2015.

There were no financing receivables modified as TDRs and with a payment default, with the payment default occurring within 12 months of the restructure date, and the payment default occurring during the three and nine months ended September 30, 2015:

|  | Three months ended September 30, 2014 |
| :---: | :---: |
| Troubled Debt Restructuring That Subsequently Defaulted: | $\begin{aligned} & \text { Numberorded } \\ & \text { of } \quad \text { Investmen } \end{aligned}$ |
| Real estate - commercial | Contracts <br> (Dollars in <br> Thousands) <br> 1 \$ 738 |
|  | Nine months ended September 30, 2014 |
| Troubled Debt Restructuring That Subsequently Defaulted: | $\begin{aligned} & \text { Recorded } \\ & \text { Number } \\ & \text { of } \text { Investment } \end{aligned}$ |

Commercial and industrial
Real estate - commercial
Total
(Dollars in
Thousands)
1 \$ 17
4 3,281
5 \$ 3,298

## NOTE 6 - LOANS RECEIVABLE AND ALLOWANCE FOR LOAN LOSSES (Continued)

It is the Company's policy to classify a TDR loan that is either 90 days or greater delinquent or that has been placed in a non-accrual status as a subsequently defaulted troubled debt restructured loan.

The following tables summarize information in regards to impaired loans by loan portfolio class at September 30, 2015 and December 31, 2014, and for the three and nine months ended September 30, 2015 and 2014, respectively:

| As of September 30, 2015 |  | months ended | ended |
| :---: | :---: | :---: | :---: |
|  |  | September 30, 2015 | September 30, 2015 |
| Recorded |  |  |  |
| Unpaid |  | Average Interest | Average Interest |
| Investment, | Related |  |  |
| Principal |  | RecordedIncome | RecordedIncome |
| Net of Balance | Allowance |  |  |
|  |  | InvestmerRecognized | InvestmerRecognized |
| Charge-offs (In Thousands) |  |  |  |

September 30, 2015:

With no related allowance recorded:
Commercial and industrial
Real estate - construction
Real estate - commercial
Real estate - residential
Consumer

With an allowance recorded:
Commercial and industrial
Real estate - construction
Real estate - commercial
Real estate - residential
Consumer

Total:

| Commercial and industrial | $\mathbf{4 , 1 4 3}$ | $\mathbf{4 , 1 4 3}$ | - | $\mathbf{4 , 2 1 5}$ | $\mathbf{4 9}$ | $\mathbf{4 , 0 1 6}$ | $\mathbf{1 2 4}$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Real estate - construction | $\mathbf{3 , 8 7 4}$ | $\mathbf{3 , 8 7 4}$ | - | $\mathbf{4 , 1 1 1}$ | $\mathbf{4 1}$ | $\mathbf{4 , 3 9 0}$ | $\mathbf{1 4 5}$ |
| Real estate - commercial | $\mathbf{5 , 6 1 9}$ | $\mathbf{6 , 5 5 2}$ | - | $\mathbf{5 , 9 8 6}$ | $\mathbf{3 2}$ | $\mathbf{5 , 9 6 3}$ | $\mathbf{1 0 0}$ |
| Real estate - residential | $\mathbf{9 2 6}$ | $\mathbf{9 2 6}$ | $\mathbf{-}$ | $\mathbf{9 2 7}$ | $\mathbf{5}$ | $\mathbf{9 2 8}$ | $\mathbf{1 4}$ |

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| Consumer | 408 | 408 |  | - | 413 | 2 | 423 | 7 |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\$ 14,970$ | $\$ 15,903$ | $\$$ | - | $\$ 15,652$ | $\$$ | 129 | $\$ 15,720$ | $\$$ |

As of December 31, 2014

## Recorded

| Unpaid |  | Average Interest | Average Interest |
| :---: | :---: | :---: | :---: |
| Investment, | Related |  |  |
| Principal |  | RecordedIncome | RecordedIncome |
| Net of | Allowance |  |  |
| Balance |  | InvestmerRecognized | InvestmerRecognized |
| Charge-offs (In Thousands) |  |  |  |

With no related allowance recorded:
Commercial and industrial
Real estate - construction
Real estate - commercial
Real estate - residential
Consumer

| $\$ 1,052$ | $\$ 1,052$ | $\$-$ | $\$ 119$ | $\$-$ | $\$ 125$ | $\$ 2$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :--- |
| 6,324 | 6,324 | - | 4,662 | 69 | 8,532 | 321 |
| 8,235 | 9,166 | - | 7,108 | 46 | 7,768 | 156 |
| 1,083 | 1,083 | - | 1,423 | 9 | 1,117 | 21 |
| 610 | 610 | - | 771 | 32 | 907 | 42 |

With an allowance recorded:
Commercial and industrial
Real estate - construction
Real estate - commercial
Real estate - residential
Consumer
Total:
Commercial and industria
Real estate - construction
Real estate - commercial
Real estate - residential
Consumer

The following tables present the classes of the loan portfolio summarized by the aggregate pass rating and the classified ratings of special mention, substandard and doubtful within the Company's internal risk rating system as of September 30, 2015 and December 31, 2014:

Special
Pass Mention
Substandard Doubtful Total
(In Thousands)

September 30, 2015:

| Commercial and industrial | $\mathbf{\$ 9 2 , 3 8 9}$ | $\mathbf{\$ 1 6 4}$ | $\mathbf{\$ 4 , 2 5 4}$ | $\mathbf{\$}$ | - | $\mathbf{\$ 9 6 , 8 0 7}$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate - construction | $\mathbf{9 4 , 4 8 2}$ | $\mathbf{1 , 8 3 9}$ | $\mathbf{2 , 0 3 4}$ |  | - | $\mathbf{9 8 , 3 5 5}$ |
| Real estate - commercial | $\mathbf{4 0 7 , 1 1 6}$ | $\mathbf{4 , 7 0 9}$ | $\mathbf{3 , 7 0 0}$ |  | - | $\mathbf{4 1 5 , 5 2 5}$ |
| Real estate - residential | $\mathbf{3 7 , 1 2 1}$ | - | $\mathbf{6 4 0}$ |  | - | $\mathbf{3 7 , 7 6 1}$ |
| Consumer | $\mathbf{2 7 , 2 5 8}$ | $\mathbf{3 9}$ | $\mathbf{4 0 6}$ |  | - | $\mathbf{2 7 , 7 0 3}$ |
|  |  |  |  |  |  |  |
| Total | $\mathbf{\$ 6 5 8 , 3 6 6}$ | $\mathbf{\$ 6 , 7 5 1}$ | $\mathbf{\$ 1 1 , 0 3 4}$ | $\mathbf{\$}$ | - | $\mathbf{\$ 6 7 6 , 1 5 1}$ |

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## NOTE 6 - LOANS RECEIVABLE AND ALLOWANCE FOR LOAN LOSSES (Continued)



The following tables present the balance in the allowance for loan losses at September 30, 2015 and December 31, 2014 disaggregated on the basis of the Company's impairment method by class of loans receivable along with the balance of loans receivable by class disaggregated on the basis of the Company's impairment methodology:

| December 31, 2014: |  |  |  |  |  |  |
| :--- | :--- | :---: | :--- | :--- | :--- | :--- |
| Commercial and industrial | $\$ 92,225$ | $\$ 3,395$ | $\$ 894$ | $\$$ | - | $\$ 96,514$ |
| Real estate - construction | 79,030 | 2,443 | 7,672 |  | - | 89,145 |
| Real estate - commercial | 372,761 | 4,652 | 6,364 |  | - | 383,777 |
| Real estate - residential | 30,013 | - | 795 |  | - | 30,808 |
| Consumer | 27,538 | 40 | 517 |  | - | 28,095 |
| Total |  |  |  |  |  |  |
|  | $\$ 601,567$ | $\$ 10,530$ | $\$ 16,242$ | $\$$ | - | $\$ 628,339$ |



Total
$\mathbf{\$ 8 , 4 2 9} \quad \$ \quad-\quad \$ 8,429 \quad \$ 676,151 \quad \$ 14,970 \quad \$ 661,181$

| Allowance for Loan Losses | Loans Receivable |  |  |
| :---: | :--- | :--- | :--- | :--- |
| Balance | Balance |  |  |
| Related to | Related <br> to | Balance | Balance |
| Loans | Loans | Individually | Collectively |
| Balance Individually | Collectively | Evaluated <br> for | Evaluated <br> Evar |
| Evaluated | Evaluated | Impairment | Impairment |
| for | for |  |  |

Impairment Impairment
(In Thousands)
December 31, 2014:

| Commercial and industrial | $\$ 1,044$ | $\$$ | - | $\$ 1,044$ | $\$ 96,514$ | $\$ 1,052$ |
| :--- | :---: | :--- | :--- | :--- | :--- | :--- |
| Real estate - construction | 1,454 | 44 | 1,410 | 89,145 | 8,190 | 895,462 |
| Real estate - commercial | 4,624 | 154 | 4,470 | 383,777 | 11,587 | 372,190 |
| Real estate - residential | 223 | - | 223 | 30,808 | 1,083 | 29,725 |
| Consumer | 565 | - | 565 | 28,095 | 610 | 27,485 |
| Unallocated | 159 | - | 159 | - | - | - |
| Total |  |  |  |  |  |  |

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NOTE 6 - LOANS RECEIVABLE AND ALLOWANCE FOR LOAN LOSSES (Continued)

The following tables present the change in the allowance for loan losses by classes of loans for the three and nine months ended September 30, 2015 and 2014:

| Allowance for Loan Losses | Commercia and | Real Estate | Real Estate | Real Estate - | Consumer Unallocated Total |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Industrial | Construction | Comme (In Tho | $\begin{aligned} & \text { Resident } \\ & \text { rcial } \\ & \text { usands) } \end{aligned}$ |  |  |  |  |  |
| Beginning balance, July 1, 2015 | \$ 923 | \$ 1,704 | \$4,933 | \$ 301 | \$ | 328 | \$ | 106 | \$8,295 |
| Charge-offs | - | - | - | - |  | - |  | - | - |
| Recoveries | 3 | 10 | - | - |  | 1 |  | - | 14 |
| Provision | (18) | 165 | 48 | (26 | ) | (56 | ) | 7 | 120 |

Ending balance, September 30, 2015
\$ 908
\$ 1,879
\$4,981 \$ 275
\$ 273 \$ 113
\$8,429

| Allowance for Loan Losses | Commercial and | Real Estate | Real Estate | Real Estate - |  | Consumer |  | Unallocated Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Industrial | Construction | Comme (In Tho |  | Residen <br> sands) |  |  |  |  |
| $\begin{aligned} & \text { Beginning balance, January 1, } \\ & 2015 \end{aligned}$ | \$ 1,044 | \$ 1,454 | \$4,624 |  | \$ 223 | \$ 565 | \$ | 159 | \$8,069 |
| Charge-offs | - | - | - |  | - | (80 | ) | - | (80 ) |
| Recoveries | 7 | 29 | - |  | - | 4 |  | - | 40 |
| Provision | (143 | 396 | 357 |  | 52 | (216 |  | (46 | ) 400 |
| Ending balance, September 30, 2015 | \$ 908 | \$ 1,879 | \$4,981 |  | \$ 275 | \$ 273 | \$ | 113 | \$8,429 |

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NOTE 6 - LOANS RECEIVABLE AND ALLOWANCE FOR LOAN LOSSES (Continued)


## NOTE 7 - STOCK BASED COMPENSATION PLANS

Prior to the Company's formation in 2006, its banking subsidiaries had stock option plans, with outstanding stock options, for the benefit of their employees and directors. The plans provided for the granting of both incentive and non-qualified stock options. While options to purchase 9,129 shares of the Company's common stock remain outstanding under these plans, no further stock options may be granted thereunder.

On March 20, 2007, the Board of Directors adopted the Two River Bancorp 2007 Equity Incentive Plan (the "Plan"), which was approved by the Company's shareholders at the 2007 annual meeting. This plan provides that the Compensation Committee of the Board of Directors (the "Committee") may grant to those individuals who are eligible under the terms of the Plan stock options, shares of restricted stock, or such other equity incentive awards as the Committee may determine. As of September 30, 2015, the number of shares of Company common stock remaining and available for future issuance under the Plan is 217,397 after adjusting for subsequent stock dividends.

Options awarded under the Plan may be either options that qualify as incentive stock options ("ISOs") under Section 422 of the Internal Revenue Code of 1986, as amended (the "Code"), or options that do not, or cease to, qualify as incentive stock options under the Code ("nonqualified stock options" or "NQSOs"). Awards may be granted under the Plan to directors and employees of the Company, and to consultants and other persons who provide substantial services to the Company.

Shares reserved under the Plan will be issued out of authorized and unissued shares, or treasury shares, or partly out of each, as determined by the Board. The exercise price per share purchasable under either an ISO or a NQSO may not be less than the fair market value of a share of stock on the date of grant of the option. The Committee will determine the vesting period and term of each option, provided that no ISO may have a term in excess of ten years after the date of grant.

Restricted stock is stock which is subject to certain transfer restrictions and to a risk of forfeiture. The Committee will determine the period over which any restricted stock which is issued under the Plan will vest, and will impose such restrictions on transferability, risk of forfeiture and other restrictions as the Committee may in its discretion determine. Unless restricted by the Committee, a participant granted restricted stock will have all of the rights of a shareholder, including the right to vote the restricted stock and the right to receive dividends with respect to that stock.

## NOTE 7 - STOCK BASED COMPENSATION PLANS (Continued)

Unless otherwise provided by the Committee in the award document or subject to other applicable restrictions, in the event of a Change in Control (as defined in the Plan), all non-forfeited options and awards carrying a right to exercise that was not previously exercisable and vested will become fully exercisable and vested as of the time of the Change in Control, and all restricted stock and awards subject to risk of forfeiture will become fully vested.

On May 11, 2015, the Committee awarded an officer an ISO to purchase an aggregate of 3,000 shares of Company's common stock. These options are scheduled to vest $20 \%$ per year over five years beginning May 11, 2016. These options were granted with an exercise price of $\$ 9.02$ per share as determined in accordance with the Plan.

Stock based compensation expense related to stock option grants was approximately $\$ 22,000$ and $\$ 79,000$ during the three and nine months ended September 30, 2015, respectively, as compared to $\$ 22,000$ and $\$ 102,000$ for the same three and nine month periods in 2014, respectively, and is included in salaries and employee benefits on the statement of operations.

Total unrecognized compensation cost related to non-vested options under the Plan was $\$ 233,000$ as of September 30, 2015 and will be recognized, on a weighted-average basis, over the subsequent 2.4 years.

The following table presents information regarding the Company's outstanding stock options at September 30, 2015:


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The total intrinsic value of options exercised during the three and nine months ended September 30, 2015 was $\$ 48,000$ and $\$ 121,000$, respectively. Cash received from such exercises was $\$ 39,000$ and $\$ 103,000$, respectively. A tax benefit of $\$ 3,000$ and $\$ 6,000$ was recognized during the three and nine months ended September 30, 2015, respectively. The total intrinsic value of options exercised during the three and nine months ended September 30, 2014 was $\$ 20,000$ and $\$ 116,000$, respectively. Cash received from such exercises was $\$ 30,000$ and $\$ 112,000$, respectively. A tax benefit of $\$ 2,000$ and $\$ 6,000$ was recognized during the three and nine months ended September 30, 2014, respectively.

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option-pricing model.

The following weighted average assumptions were used to estimate the fair value of the stock options granted on May 11, 2015:

Dividend yield
1.33 \%

Expected volatility
Risk-free interest rate
$27.67 \%$
Expected life (in years)
2.00 \%

Weighted average fair value of options granted $\$ 2.16$7.5

The dividend yield assumption is based on the Company's history and expectations of cash dividends. The expected volatility is based on historical volatility. The risk-free interest rate is based on the U.S. Treasury yield curve for the expected life of the grants which is based on historical exercise experience.

Restricted stock is valued at the market value on the date of grant and expense is evenly attributed to the period in which the restrictions lapse.

On January 15, 2015, the Company awarded 5,000 shares of the Company's restricted common stock. These awards are scheduled to vest $20 \%$ per year over five years beginning January 15, 2016.

## NOTE 7 - STOCK BASED COMPENSATION PLANS (Continued)

Total unrecognized compensation cost related to restricted stock options under the Plan as of September 30, 2015 and 2014, was $\$ 128,000$ and $\$ 145,000$, respectively, and will be recognized, on a weighted-average basis, over the subsequent 3.8 years.

For the three and nine month periods ended September 30, 2015, the Company recorded $\$ 24,000$ and $\$ 75,000$ expense for stock based compensation expense, related to restricted stock grants, as compared to $\$ 11,000$ and $\$ 18,000$ for the three and nine month periods ended September 30, 2014 and is included in salaries and employee benefits on the statement of operations. There was no deferred tax benefit recognized during the three and nine month periods ended September 30, 2015 and 2014 related to the restricted stock compensation.

The following table summarizes information about restricted stock at September 30, 2015:

|  | Number <br> of | Weighted |
| :--- | :--- | :--- |
|  | Shares | Average <br> Price |
| Unvested at December 31, 2014 | $\mathbf{2 5 , 0 8 4}$ | $\$ \mathbf{7 . 9 8}$ |
| Restricted stock earned | $\mathbf{( 1 1 , 0 0 0 )}$ | $\mathbf{8 . 1 4}$ |
| Restricted stock granted | $\mathbf{5 , 0 0 0}$ | $\mathbf{8 . 3 0}$ |
| Unvested at September 30, 2015 | $\mathbf{1 9 , 0 8 4}$ | $\mathbf{\$ 7 . 9 8}$ |

## NOTE 8 - GUARANTEES

The Company does not issue any guarantees that would require liability recognition or disclosure, other than its standby letters of credit. Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. Generally, all letters of credit, when issued, have expiration dates within one year. The credit risks involved in issuing letters of credit are essentially the same as those that are involved in extending loan facilities to customers. The Company generally holds collateral and/or personal guarantees supporting these commitments. As of September 30, 2015, the Company had \$4,068,000 of commercial and similar letters of credit. Management believes that the current amount of the liability as of September 30, 2015 for guarantees under standby letters of credit issued is not material.

At September 30, 2015 and December 31, 2014, long-term debt consisted of advances from the FHLB, which amounted to $\$ 26.5$ million and $\$ 16.0$ million, respectively. These advances had an average interest rate of $2.28 \%$ and $2.89 \%$ at September 30, 2015 and December 31, 2014, respectively. These advances are contractually scheduled for repayment as follows:

SeptembeDecember

| 30, 31, | Rate | Original <br> Term Maturity |  |
| :--- | :--- | :--- | :--- |
| 2015 2014 |  |  |  |
| (dollars in <br> thousands) |  |  |  |


| Fixed Rate Note | \$7,500 | \$7,500 | 3.97\% | 10 years | November 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed Rate Note | - | 1,500 | 2.00\% | 5 years | August 2015 |
| Fixed Rate Note | 1,500 | 1,500 | 2.41\% | 6 years | August 2016 |
| Fixed Rate Note | 1,500 | 1,500 | 2.71\% | 7 years | August 2017 |
| Fixed Rate Note | 2,000 | 2,000 | 1.28\% | 4 years | October 2017 |
| Fixed Rate Note | 2,000 | 2,000 | 1.65\% | 5 years | October 2018 |
| Fixed Rate Note | 2,700 | - | 0.60\% | 1 years | January 2016 |
| Fixed Rate Note | 1,000 | - | 0.97\% | 2 years | January 2017 |
| Fixed Rate Note | 1,300 | - | 1.31\% | 3 years | January 2018 |
| Fixed Rate Note | 1,800 | - | 1.59\% | 4 years | January 2019 |
| Fixed Rate Note | 2,700 | - | 1.81\% | 5 years | January 2020 |
| Fixed Rate Note | 2,500 | - | 2.03\% | 6 years | January 2021 |
|  | \$26,500 | \$ 16,000 |  |  |  |

In September 2015, the FHLB issued a $\$ 20.1$ million municipal deposit letter of credit in the name of Two River Community Bank naming the NJ Department of Banking and Insurance as beneficiary. The letter of credit will take the place of securities previously pledged to the state for the Bank's municipal deposits.

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## NOTE 9 - BORROWINGS (Continued)

The Bank utilizes its account relationship with Atlantic Community Bankers Bank to borrow funds through its Federal funds borrowing line in an aggregate amount up to $\$ 10.0$ million. The Bank also has $\$ 36.0$ million in unsecured credit facilities with three correspondent banks. These borrowings are priced on a daily basis. The Company had no borrowings outstanding on these lines. The Bank also has a remaining borrowing capacity with the FHLB of approximately $\$ 51.4$ million based on the current loan collateral pledged of $\$ 98.1$ million at September 30, 2015.

The Bank enters into Sweep Account Agreements with certain of its deposit account holders for repo sweep arrangements under which funds in excess of a predetermined amount are removed from each such depositor's account at the end of each banking day, and the Bank's obligation to restore those funds to the account at the beginning of the following banking day is evidenced by an integrated retail repurchase agreement (a "Repurchase Agreement") secured by a collateral interest in favor of the depositor in certain government securities held by a third party custodian. The Bank's obligation to restore the funds under the Repurchase Agreements is accounted for as a collateralized financing arrangement (i.e., secured borrowings), and not as a sale and subsequent repurchase of securities. The obligation to restore the funds to each account is reflected as a liability in the Company's consolidated statements of condition, while the securities underlying the repurchase agreements remain in the respective investment securities asset accounts. There is no offsetting or netting of the investment securities assets against the Repurchase Agreement obligation.

The following table presents the contractual maturities of the Repurchase Agreements as of September 30, 2015, disaggregated by the class of collateral pledged:


The potential risks associated with the Repurchase Agreements and related pledged collateral, including obligations arising from a decline in the fair value of the pledged collateral, are minimal due to the fact that the Repurchase Agreements pertain to overnight borrowings and therefore not subject to fluctuations in fair market value.

## NOTE 10 - FAIR VALUE MEASUREMENTS

Accounting guidance establishes a fair value hierarchy that prioritizes the inputs to valuation methods used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as follows:

Level Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, 1 : unrestricted assets or liabilities.

Level Quoted prices in markets that are not active, or inputs that are observable either directly or indirectly, for 2 : substantially the full term of the asset or liability.

Level Prices or valuation techniques that require inputs that are both significant to the fair value measurement and 3: unobservable (i.e. supported with little or no market activity).

An assets or liability's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

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## NOTE 10 - FAIR VALUE MEASUREMENTS (Continued)

For financial assets measured at fair value on a recurring basis, the fair value measurements by level within the fair value hierarchy used at September 30, 2015 and December 31, 2014 are as follows:

|  | (Level <br> 1) |  |  |
| :---: | :---: | :---: | :---: |
|  | Quoted (Level 2) Prices | (Level 3) |  |
|  | Significant |  |  |
|  | in | Significant |  |
| Description | Active Other |  | Total |
|  |  | Unobservable |  |
|  | MarketsObservable |  |  |
|  | for | Inputs |  |
|  | Inputs |  |  |
|  | Identical |  |  |

Assets
(in thousands)

## At September 30, 2015:

Securities available for sale:

| U.S. Government agency securities | $\mathbf{\$ -}$ | $\mathbf{\$ 1 , 2 4 7}$ | $\mathbf{\$}$ | - | $\mathbf{\$ 1 , 2 4 7}$ |
| :--- | :--- | :--- | :--- | :--- | :---: |
| Municipal securities | - | $\mathbf{5 1 9}$ |  | - | $\mathbf{5 1 9}$ |
| GSE - residential mortgage-backed securities | - | $\mathbf{1 5 , 4 6 6}$ |  | - | $\mathbf{1 5 , 4 6 6}$ |
| U.S. Government collateralized residential mortgage obligations | - | $\mathbf{1 3 , 7 0 9}$ |  | - | $\mathbf{1 3 , 7 0 9}$ |
| Corporate debt securities, primarily financial institutions | - | $\mathbf{2 , 3 3 9}$ |  | - | $\mathbf{2 , 3 3 9}$ |
| CRA mutual fund | $\mathbf{2 , 3 9 6}$ | - |  | $\mathbf{2 , 3 9 6}$ |  |
| Total |  |  |  |  | $\mathbf{\$ 3 , 3 9 6}$ |
|  | $\mathbf{\$ 3 3 , 2 8 0}$ | $\mathbf{\$}$ | - |  |  |

## At December 31, 2014:

Securities available for sale:

| U.S. Government agency securities | $\$-$ | $\$ 2,709$ | $\$$ | - | $\$ 2,709$ |
| :--- | :--- | :---: | :---: | :---: | :---: |
| Municipal securities | - | 522 |  | - | 522 |
| GSE - residential mortgage-backed securities | - | 21,321 |  | - | 21,321 |
| U.S. Government collateralized residential mortgage obligations | - | 16,123 |  | - | 16,123 |
| Corporate debt securities, primarily financial institutions | - | 2,311 |  | 2,311 |  |
| CRA mutual fund | 2,445 | - |  | 2,445 |  |
|  |  |  | - | $\$ 45,431$ |  |

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As of September 30, 2015 and December 31, 2014, there were no securities available for sale measured at fair value on a recurring basis using significant unobservable inputs (Level 3).

For assets measured at fair value on a nonrecurring basis, the fair value measurements by level within the fair value hierarchy used at September 30, 2015 and December 31, 2014 are as follows:


## Assets

(in thousands)
At September 30, 2015:
$\begin{array}{lllll}\text { Impaired loans net of partial charge-offs } & \mathbf{\$ -} & \mathbf{\$} & \mathbf{\$ 1 , 4 0 4} & \mathbf{\$ 1 , 4 0 4} \\ & & & & \\ \text { At December 31, 2014: } & & & & \\ \text { Impaired loans with an allowance recorded } & \mathbf{\$ -} & \mathbf{-} & \$, 020 & \$ 5,020 \\ \text { Impaired loans net of partial charge-offs } & - & - & 2,140 & 2,140 \\ \text { Foreclosed and repossessed assets } & - & - & 1,603 & 1,603\end{array}$

The Company's policy is to recognize transfers between levels as of the beginning of the period. There were no transfers between Levels 1, 2 and 3 for the three and nine months ended September 30, 2015 and 2014.

## NOTE 10 - FAIR VALUE MEASUREMENTS (Continued)

The following valuation techniques were used to measure fair value of assets in the tables above:

Impaired loans - Impaired loans measured at fair value are those loansn which the Company has measured impairment generally based on the fair value of the loan's collateral. This method of fair value measurement is used on all of the Company's impaired loans. Fair value is generally determined based upon either independent third party appraisals of the properties or discounted cash flows based upon the expected proceeds. The appraisals may be adjusted by management for qualitative factors such as economic conditions and estimated liquidation expenses. At September 30, 2015 and December 31, 2014, there were no discounts applied to appraisal values as all impaired appraisals were current. At September 30, 2015, there were no liquidation expenses applied while at December 31, 2014, the liquidation expenses range from $5.0 \%$ to $6.0 \%$ (weighted average of $5.3 \%$ ). These assets are included as Level 3 fair values, based upon the lowest level of input that is significant to the fair value measurements.

Other Real Estate Owned ("OREO") - Real estate properties acquired through, or in lieu of, loan foreclosure are carried at fair value less cost to sell. Fair value is based upon the appraised value of the collateral, adjusted by management for factors such as economic conditions and other market factors. At December 31, 2014, the discount range and liquidation expenses for collateral adjustments to OREO and repossessed assets range from $6.0 \%$ to $14.5 \%$ (weighted average of $12.0 \%$ ). These assets are included in Level 3 fair value based upon the lowest level of input that is significant to the fair value measurement. At December 31, 2014, OREO totaling $\$ 1,603,000$, was acquired through foreclosure and is carried at fair value less estimated selling costs based on current appraisals. At September 30,2015 , there was one residential loan for $\$ 152,000$ held in OREO while at December 31, 2014, the Company had $\$ 1.3$ million. As of September 30, 2015, the Company initiated foreclosure proceedings on one residential mortgage loan collateralized by a real estate property in the amount of $\$ 542,000$.

The following information should not be interpreted as an estimate of the fair value of the entire Company since a fair value calculation is only provided for a limited portion of the Company's assets and liabilities. Due to a wide range of valuation techniques and the degree of subjectivity used in making the estimates, comparisons between the Company's disclosures and those of other companies may not be meaningful. The following methods and assumptions were used to estimate the fair values of the Company's financial instruments at September 30, 2015 and December 31, 2014:

## Cash and Cash Equivalents (carried at cost):

The carrying amounts reported in the balance sheet for cash and short-term instruments approximate those assets' fair values.

## Securities:

The fair value of securities available for sale (carried at fair value) and held to maturity (carried at amortized cost) are determined by obtaining quoted market prices on nationally recognized securities exchanges (Level 1), or matrix pricing (Level 2), which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted market prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted prices. For certain securities which are not traded in active markets or are subject to transfer restrictions, valuations are adjusted to reflect illiquidity and/or non-transferability, and such adjustments are generally based on available market evidence (Level 3). At September 30, 2015 and December 31, 2014, there were no Level 3 securities.

## Restricted Investments (carried at cost):

The carrying amount of restricted investment in Federal Home Loan Bank stock, Atlantic Community Bankers Bank stock and Solomon Hess SBA Loan Fund approximates fair value, and considers the limited marketability of such securities.

## Loans Receivable (carried at cost):

The fair values of loans, excluding collateral dependent impaired loans, are estimated using discounted cash flow analyses, using market rates at the balance sheet date that reflect the credit and interest rate-risk inherent in the loans, including liquidity. Projected future cash flows are calculated based upon contractual maturity or call dates, projected repayments and prepayments of principal. The valuation of the loan portfolio reflects discounts that the Company believes are consistent with transactions occurring in the marketplace for both performing and distressed loan types. The carrying value that fair value is compared to is net of the allowance for loan losses and other associated premiums and discounts. Generally, for variable rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values. Due to the significant judgment involved in evaluating credit quality risk, loans are classified within level 3 of the fair value hierarchy.

## NOTE 10 - FAIR VALUE MEASUREMENTS (Continued)

## Accrued Interest Receivable and Payable (carried at cost):

The carrying amount of accrued interest receivable and accrued interest payable approximates its fair value.

## Deposit Liabilities (carried at cost):

The fair values disclosed for demand deposits (e.g., interest and noninterest checking, savings and money market accounts) are, by definition, equal to the amount payable on demand at the reporting date, (i.e., their carrying amounts). Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered in the market on certificates to a schedule of aggregated expected monthly maturities on time deposits.

## Securities Sold Under Agreements to Repurchase (carried at cost):

The carrying amounts of these short-term borrowings approximate their fair values.

## Long-term Debt (carried at cost):

Fair values of FHLB advances are estimated using discounted cash flow analysis, based on quoted prices for new FHLB advances with similar credit risk characteristics, terms and remaining maturity. These prices obtained from this active market represent a market value that is deemed to represent the transfer price if the liability were assumed by a third party.

Fair values for the Company's off-balance sheet financial instruments (lending commitments and letters of credit) are based on fees currently charged in the market to enter into similar agreements, taking into account, the remaining terms of the agreements and the counterparties' credit standing. The fair values of such fees are not material at September 30, 2015 and December 31, 2014.

The estimated fair values of the Company's financial instruments at September 30, 2015 and December 31, 2014 were as follows:

Fair Value Measurements at September 30, 2015
(Level 1)
Quoted (Level 2)
Prices
(Level 3)

| (in thousands) | Carrying | Estimated | in Active | Significant | Significant |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Signicant |  |
|  | Amoun | Fair | Markets | Other | Unobservable |
|  |  | Value | for | Observable |  |
|  |  |  |  |  | Inputs |
|  |  |  | Identical | Inputs |  |
|  |  |  | Assets |  |  |

Financial assets:

| Cash and cash equivalents | $\mathbf{\$ 4 2 , 8 9 8}$ | $\mathbf{\$ 4 2 , 8 9 8}$ | $\mathbf{\$ 4 2 , 8 9 8}$ | $\mathbf{\$ -}$ | $\$-$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Securities available for sale | $\mathbf{3 5 , 6 7 6}$ | $\mathbf{3 5 , 6 7 6}$ | $\mathbf{2 , 3 9 6}$ | $\mathbf{3 3 , 2 8 0}$ | - |
| Securities held to maturity | $\mathbf{4 2 , 8 5 1}$ | $\mathbf{4 2 , 9 2 3}$ | - | $\mathbf{4 2 , 9 2 3}$ | - |
| Restricted stock | $\mathbf{3 , 5 5 4}$ | $\mathbf{3 , 5 5 4}$ | - | - | $\mathbf{3 , 5 5 4}$ |
| Loans held for sale | $\mathbf{1 , 9 0 9}$ | $\mathbf{1 , 9 4 7}$ | - | - | $\mathbf{1 , 9 4 7}$ |
| Loans receivable, net | $\mathbf{6 6 7 , 1 5 5}$ | $\mathbf{6 6 1 , 5 9 3}$ | - | - | $\mathbf{6 6 1 , 5 9 3}$ |
| Accrued interest receivable | $\mathbf{1 , 7 6 7}$ | $\mathbf{1 , 7 6 7}$ | - | $\mathbf{3 6 1}$ | $\mathbf{1 , 4 0 6}$ |

Financial liabilities:

| Deposits | $\mathbf{\$ 6 9 0 , 6 6 5}$ | $\mathbf{\$ 6 9 1 , 6 4 9}$ | $\mathbf{\$ -}$ | $\mathbf{\$ 6 9 1 , 6 4 9}$ | $\$-$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Securities sold under agreements to repurchase | $\mathbf{2 1 , 3 0 3}$ | $\mathbf{2 1 , 3 0 3}$ | - | $\mathbf{2 1 , 3 0 3}$ | - |
| Long-term debt | $\mathbf{2 6 , 5 0 0}$ | $\mathbf{2 7 , 1 9 2}$ | - | $\mathbf{2 7 , 1 9 2}$ | - |
| Accrued interest payable | $\mathbf{4 9}$ | $\mathbf{4 9}$ | - | $\mathbf{4 9}$ | - |

## NOTE 10 - FAIR VALUE MEASUREMENTS (Continued)

\left.|  | Fair Value Measurements at December 31, 2014 |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| (Level 1) |  |  |$\right)$

## NOTE 11 - SHAREHOLDERS' EQUITY

Small Business Lending Fund Preferred Stock. On August 11, 2011, the Company received $\$ 12$ million under the Small Business Lending Fund ("SBLF"), created as part of the Small Business Jobs Act. The SBLF provided Tier 1 capital to community banks with assets of $\$ 10$ billion or less, and the terms of this capital contain incentives for making small business loans, defined as certain loans of up to $\$ 10$ million to businesses with up to $\$ 50$ million in annual revenues. In exchange for the $\$ 12$ million, the Company issued to the U.S. Department of the Treasury
("Treasury") 12,000 shares of its Non-Cumulative Perpetual Preferred Stock, Series C, having a $\$ 1,000$ liquidation preference per share (the "SBLF Preferred Shares"). The SBLF Preferred Shares qualify as Tier 1 capital. On December 15,2014 , the Company redeemed $\$ 6.0$ million ( 6,000 shares) of the outstanding SBLF Preferred Shares. The shares were redeemed at their liquidation value of $\$ 1,000$ per share plus accrued dividends through December 14, 2014.

Dividend rates on the SBLF Preferred Shares were determined by the bank's lending practices with small business loans. The Company used a portion of the proceeds of the SBLF funds to redeem the full $\$ 9.0$ million of its outstanding shares of Senior Preferred Stock, Series A, (the "TARP Preferred Shares,") previously issued to the Treasury under the Troubled Asset Relief Program Capital Purchase Plan ("TARP CPP"). The TARP Preferred Shares, issued under TARP CPP, qualified as Tier 1 capital.

The terms of the SBLF Preferred Shares impose limits on the ability of the Company to pay dividends and repurchase shares of common stock. Under the terms of the SBLF Preferred Shares, no repurchases may be effected, and no dividends may be declared or paid on preferred shares ranking pari passu with the SBLF Preferred Shares, junior preferred shares, or other junior securities (including the common stock) during the current quarter and for the next three quarters following the failure to declare and pay dividends on the SBLF Preferred Shares, except that, in any such quarter in which the dividend is paid, dividend payments on shares ranking pari passu may be paid to the extent necessary to avoid any resulting material covenant breach.

In 2021, if the SBLF Preferred Shares are not redeemed, the dividend rate will increase to the highest possible dividend rate as permitted by the Company's regulators. Dividends are payable quarterly on January 1, April 1, July 1 and October 1 of each year. Since July 1, 2013, the dividend rate on the SBLF Preferred Shares has been $1.00 \%$ and will remain fixed at $1.00 \%$ until February 2016, when it will increase to $9.00 \%$. The Company intends to redeem its remaining $\$ 6.0$ million ( 6,000 shares) of SBLF Preferred Shares in advance of the dividend rate increase in 2016.

Basel III Capital Rules. In July 2013, the federal bank regulatory agencies adopted revisions to the agencies' capital adequacy guidelines and prompt corrective action rules, which were designed to enhance such requirements and implement the revised standards of the Basel Committee on Banking Supervision, commonly referred to as Basel III.

## NOTE 11 -SHAREHOLDERS' EQUITY (Continued)

These revisions generally implemented higher minimum capital requirements, added a new common equity Tier 1 capital requirement, and established criteria that instruments must meet to be considered common equity Tier 1 capital, additional Tier 1 capital or Tier 2 capital. The new minimum capital to risk-adjusted assets requirements are a common equity Tier 1 capital ratio of $4.5 \% ~(6.5 \%$ to be considered "well capitalized") and a Tier 1 capital ratio of $6.0 \%$, increased from $4.0 \%$ (and increased from $6.0 \%$ to $8.0 \%$ to be considered "well capitalized"); the total capital ratio remains at $8.0 \%$ under the new rules ( $10.0 \%$ to be considered "well capitalized").

Under the new rules, in order to avoid limitations on capital distributions (including dividend payments and certain discretionary bonus payments to executive officers), a banking organization must hold a capital conservation buffer comprised of common equity Tier 1 capital above its minimum risk-based capital requirements in an amount greater than $2.5 \%$ of total risk-weighted assets. The new minimum capital requirements were effective on January 1, 2015 for the Bank and the Company. The capital contribution buffer requirements phase in over a three-year period beginning January 1, 2016. Additionally, the Company determined, as permitted under Basel III, to opt-out of including accumulated other comprehensive income in regulatory capital.

As of September 30, 2015, the Company and the Bank remains well-capitalized, and each would have a capital conservation buffer greater than $2.5 \%$

On January 24, 2013, the Board of Directors authorized a share repurchase program to repurchase outstanding shares of the Company's common stock. A total of 227,612 shares for a total of approximately $\$ 1.8$ million were repurchased under this program, which expired on December 31, 2014.

On December 18, 2014, the Company announced that its Board of Directors approved a new share repurchase program. Under this new program, the Company may repurchase up to $\$ 2.0$ million of its common stock from January 1, 2015 to December 31, 2015. During the three months ended September 30, 2015, the Company purchased 27,800 shares at an average price, including commission, of $\$ 9.08$ under this program. During the nine months ended September 30, 2015, the Company repurchased 56,388 shares at an average price, including commission, of $\$ 8.80$ for a total of $\$ 497,000$ of common stock repurchased under this program.

## NOTE 12 - SUBSEQUENT EVENT

On October 21, 2015, the Board of Directors declared a quarterly cash dividend of $\$ 0.035$ per share to common shareholders of record at the close of business on November 13, 2015, payable on December 4, 2015.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## Forward-Looking Statements

This report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for forward looking statements. Such statements are not historical facts and include expressions about management's confidence and strategies and management's expectations about new and existing programs and products, relationships, opportunities, taxation, technology and market conditions. When used in this and in our future filings with the SEC in our press releases and in oral statements made with the approval of an authorized executive officer, the words or phrases "will," "will likely result," "could," "anticipates," "believes," "continues," "expects," "plans," "will continue," "is anticipated," "estimated," "project" or similar expressions (including confirmations by one of our authorized executive officers of any such expressions made by a third party with respect to us) are intended to identify forward-looking statements. We wish to caution readers not to place undue reliance on any such forward-looking statements, each of which speaks only as of the date made, even if subsequently made available on our website or otherwise. Such statements are subject to certain risks and uncertainties that could cause actual results to differ materially from historical earnings and those presently anticipated or projected.

Factors that may cause actual results to differ from those results, expressed or implied, include, but are not limited to, those discussed under "Business," "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the 2014 Form 10-K, under this Item 2, and in our other filings with the SEC.

Although management has taken certain steps to mitigate any negative effect of these factors, significant unfavorable changes could severely impact the assumptions used and have an adverse effect on profitability. The Company undertakes no obligation to publicly revise any forward-looking statements to reflect anticipated or unanticipated events or circumstances occurring after the date of such statements.

This Report contains certain financial information determined by methods other than in accordance with generally accepted accounting policies in the United States (GAAP). These non-GAAP financial measures are "tangible book value per common share," "return on average tangible assets," "return on average tangible equity," and "average tangible equity to average tangible assets." This non-GAAP disclosure has limitations as an analytical tool and should not be considered in isolation or as a substitute for analysis of the Company's results as reported under GAAP, nor is it necessarily comparable to non-GAAP performance measures that may be presented by other companies. Our management uses these non-GAAP measures in its analysis of our performance because it believes these measures are material and will be used as a measure of our performance by investors.

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The following information should be read in conjunction with the consolidated financial statements and the related notes thereto included in the 2014 Form 10-K and in this Form 10-Q.

## Critical Accounting Policies and Estimates

The following discussion is based upon our financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP"). The preparation of these financial statements requires the Company to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses.

Note 1 to our audited consolidated financial statements contains a summary of the Company's significant accounting policies. Management believes the following critical accounting policies encompass the more significant judgments and estimates used in the preparation of our consolidated financial statements.

Allowance for Loan Losses. Management believes our policy with respect to the methodology for the determination of the allowance for loan losses ("ALLL") involves a high degree of complexity and requires management to make difficult and subjective judgments which often require assumptions or estimates about highly uncertain matters. Changes in these judgments, assumptions or estimates could materially impact the results of operations. This critical policy and its application are reviewed quarterly with our audit committee and Board of Directors.

Management is responsible for preparing and evaluating the ALLL on a quarterly basis in accordance with Bank policy, and the Interagency Policy Statement on the ALLL released by the Board of Governors of the Federal Reserve System on December 13, 2006 as well as GAAP. We believe that our allowance for loan losses is adequate to cover specifically identifiable loan losses, as well as estimated losses inherent in our portfolio for which certain losses are probable but not specifically identifiable. The allowance for loan losses is based upon management's evaluation of the adequacy of the allowance account, including an assessment of known and inherent risks in the portfolio, giving consideration to the size and composition of the loan portfolio, actual loan loss experience, level of delinquencies, detailed analysis of individual loans for which full collectability may not be assured, the existence and estimated net realizable value of any underlying collateral and guarantees securing the loans, and current economic and market conditions. Although management utilizes the best information available, the level of the allowance for loan losses remains an estimate that is subject to significant judgment and short term change. Various regulatory agencies may require us and our banking subsidiaries to make additional provisions for loan losses based upon information available to them at the time of their examination. Furthermore, the majority of our loans are secured by real estate in New Jersey, primarily in Monmouth and Union counties. Accordingly, the collectability of a substantial portion of the carrying value of our loan portfolio is susceptible to changes in local market conditions and may be adversely affected should real estate values decline or the New Jersey and/or our local market areas experience economic shock.

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Stock Based Compensation. Stock based compensation cost has been measured using the fair value of an award on the grant date and is recognized over the service period, which is usually the vesting period. The fair value of each option is amortized into compensation expense on a straight-line basis between the grant date for the option and each vesting date. The Company estimates the fair value of stock options on the date of grant using the Black-Scholes option pricing model. The model requires the use of numerous assumptions, many of which are highly subjective in nature.

Goodwill Impairment. Although goodwill is not subject to amortization, the Company must test the carrying value for impairment at least annually or more frequently if events or changes in circumstances indicate that the asset might be impaired. Impairment testing requires that the fair value of our reporting unit be compared to the carrying amount of its net assets, including goodwill. Our reporting unit was identified as our community bank operations. If the fair value of the reporting unit exceeds the book value, no write-down of recorded goodwill is necessary. If the fair value of a reporting unit is less than book value, an expense may be required on the Company's books to write-down the related goodwill to the proper carrying value.

Investment Securities Impairment Valuation. Securities are evaluated on at least a quarterly basis, and more frequently when market conditions warrant such an evaluation, to determine whether a decline in their value is other-than-temporary. The analysis of other-than-temporary impairment requires the use of various assumptions including, but not limited to, the length of time the investment's book value has been greater than fair value, the severity of the investment's decline and the credit deterioration of the issuer. For debt securities, management assesses whether (a) it has the intent to sell the security and (b) it is more likely than not that it will be required to sell the security prior to its anticipated recovery. These steps are done before assessing whether the entity will recover the cost basis of the investment.

In instances when a determination is made that an other-than-temporary impairment exists but the investor does not intend to sell the debt security and it is more likely than not that it will not be required to sell the debt security prior to its anticipated recovery, the other-than-temporary impairment is separated into (a) the amount of the total other-than-temporary impairment related to a decrease in cash flows expected to be collected from the debt security (the credit loss) and (b) the amount of the total other-than-temporary impairment related to all other factors. The amount of the total other-than-temporary impairment related to the credit loss is recognized in earnings. The amount of the total other-than-temporary impairment related to all other factors is recognized in other comprehensive income.

Other Real Estate Owned. Other Real Estate Owned ("OREO") and Repossessed Assets include real estate and assets pledged as collateral acquired through foreclosure or by deed in lieu of foreclosure. OREO and repossessed assets are carried at the lower of cost or fair value of the property and underlying collateral, adjusted by management for factors such as economic conditions and other market factors, less estimated costs to sell. When a property or asset is acquired, the excess of the loan balance over fair value, less selling costs, is charged to the allowance for loan losses. Operating results from real estate owned, including rental income, operating expenses, and gains and losses realized from the sales of real estate owned are recorded as incurred. OREO and repossessed assets are periodically reviewed to ensure that the fair value of the property and underlying collateral support the carrying value.

Deferred Tax Assets and Liabilities. We recognize deferred tax assets and liabilities for future tax effects of temporary differences, net operating loss carry forwards and tax credits. Deferred tax assets are subject to management's judgment based upon available evidence, primarily management's forecast of its ability to generate future earnings, that future realization is more likely than not. If management determines that we may be unable to realize all or part of net deferred tax assets in the future, a direct charge to income tax expense may be required to reduce the recorded value of the net deferred tax asset to the expected realizable amount.

## Overview

The Company reported net income to common shareholders of $\$ 1.68$ million, or $\$ 0.21$ per diluted share, for the third quarter of 2015 , compared to $\$ 1.66$ million, or $\$ 0.20$ per diluted share, for the same period in 2014, an increase of $\$ 19,000$, or $1.1 \%$. Our 2015 results for the third quarter were positively affected by an increase in net interest income primarily due to higher average loans and higher non-interest income, along with a lower effective tax rate, partially offset by higher non-interest expenses and a higher provision for loan losses. The annualized return on average assets was $0.79 \%$ for the three months ended September 30, 2015 as compared to $0.87 \%$ for the same period in 2014. The annualized return on average shareholders' equity was $6.95 \%$ for the three month period ended September 30, 2015 as compared to $6.85 \%$ for the three month period ended September 30, 2014.

For the nine months ended September 30, 2015, the Company reported net income available to common shareholders of $\$ 4.55$ million, or $\$ 0.56$ per diluted share, an increase of $\$ 83,000$, or $1.9 \%$, over the $\$ 4.47$ million, or $\$ 0.55$ per diluted share, reported for the same period in 2014. Our 2015 results for the first nine months were positively affected by an increase in net interest income (primarily due to higher average loans), higher non-interest income, and a lower provision for loan losses, which were partially offset by an increase in non-interest expenses primarily due to higher salary and benefits and occupancy expenses. The annualized return on average assets was $0.75 \%$ for the nine month period ended September 30, 2015 as compared to $0.80 \%$ for the nine month period ended September 30, 2014. The annualized return on average shareholders' equity was $6.44 \%$ for the nine month period ended September 30, 2015 as compared to $6.31 \%$ for the nine month period ended September 30, 2014. Tangible book value per common share rose to $\$ 9.28$ at September 30, 2015 as compared to $\$ 8.63$ at September 30, 2014, as disclosed in the Non-GAAP Financial Measures table.

Net interest income increased by $\$ 441,000$, or $6.5 \%$, for the quarter ended September 30, 2015 from the same period in 2014. Average earning assets totaled $\$ 787.9$ million, an increase of $\$ 77.3$ million, or $10.9 \%$, from the quarter ended September 30, 2014, primarily due to an increase in average loans. The Company reported a net interest margin of $3.65 \%$ for the quarter ended September 30, 2015, compared to $3.65 \%$ for the previous quarter and $3.80 \%$ in the third quarter of 2014. The decline from 2014 was largely due to margin compression.

Net interest income increased by $\$ 854,000$, or $4.2 \%$, for the nine months ended September 30, 2015 from the same period in 2014, primarily as a result of an increase in average loans and a higher level of average non-interest bearing demand deposits. The Company reported a net interest margin of $3.69 \%$ for the nine months ended September 30, 2015, a decrease of 11 basis points when compared to the $3.80 \%$ reported for the nine months ended September 30, 2014. The decline was primarily the result of the maturity, prepayment or contractual repricing of loans and securities during this extended period of lower rates.

The provision for loan losses for the three months ended September 30, 2015 totaled $\$ 120,000$, as compared to no provision for the corresponding 2014 period. No provision for loan losses was required in the 2014 period as a result

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of non-recurring net loan recoveries of $\$ 497,000$ during that period. The provision for loan losses for the nine months ended September 30, 2015 was $\$ 400,000$, as compared to a provision for loan losses of $\$ 521,000$ for the corresponding 2014 period. The lower 2015 provision was due primarily to overall improvements in asset quality. The Company considers a number of factors in determining the amount of the provision, including our assessment of the current state of the local/regional and national economy, allowances related to impaired loans and loan growth. The provision for the comparable 2014 period considered the same factors.

Non-interest income for the quarter ended September 30, 2015 totaled $\$ 836,000$, an increase of $\$ 124,000$, or $17.4 \%$, compared to the same period in 2014. Non-interest income for the period included higher residential mortgage banking revenue of $\$ 273,000$ due to higher origination volume and a $\$ 113,000$ gain on the sale of $\$ 5.6$ million of residential adjustable rate mortgage ("ARM") loans in September, which was partially offset by a $\$ 74,000$ reduction in gains on SBA loan sales. Additionally, other loan fees declined $\$ 37,000$ due to lower loan prepayment fees. Non-interest income for the nine months ended September 30, 2015 totaled $\$ 2.6$ million, an increase of $\$ 357,000$, or $16.3 \%$, compared to the same period in 2014. This increase was largely due to a $\$ 453,000$ increase in mortgage banking revenue and a $\$ 208,000$ gain on the sale of a branch property. These increases were partially offset by decreases of $\$ 198,000$ and $\$ 93,000$ in other loan fees and service fees on deposit accounts, respectively.

Non-interest expense for the quarter ended September 30, 2015 totaled $\$ 5.31$ million, an increase of $\$ 486,000$, or $10.1 \%$, compared to the same period in 2014 . The increase was due primarily to a $\$ 356,000$ increase in salary and benefit expenses due primarily to the hiring of additional key personnel in its commercial and residential lending groups along with both annual merit increases and commissions paid for higher residential mortgage banking volume generated during the quarter. Occupancy and equipment expenses increased $\$ 96,000$ due primarily to the opening of our new Freehold and Cranford, New Jersey branches along with increased expenses associated with computer and technology upgrades. Additionally, professional costs increased by $\$ 81,000$ due in part to higher recruitment costs and legal expenses. These increases were partially offset by lower net expenses of $\$ 130,000$ related to OREO and repossessed asset expenses, impairments, and sales due to a $\$ 104,000$ gain from the sale of an OREO property during the current period. For the nine month period ended September 30, 2015, non-interest expense totaled $\$ 15.8$ million, an increase of $\$ 1.3$ million, or $9.1 \%$, compared to the same period in 2014. This was due primarily to an increase of $\$ 737,000$ in salaries and employee benefits due to similar reasons cited above, while occupancy and equipment expenses increased $\$ 346,000$ due primarily to the aforementioned branch openings and technology upgrades. Additionally, professional fees increased by $\$ 146,000$ compared to the same period in 2014. OREO and repossessed asset expenses, impairments, and sales and loan workout costs decreased $\$ 28,000$.

Total assets at September 30, 2015 were $\$ 842.3$ million, an increase of $7.8 \%$ from the $\$ 781.2$ million at December 31, 2014. Total loans at September 30, 2015 were $\$ 675.6$ million, an increase of $\$ 48.0$ million, or $7.6 \%$, from the $\$ 627.6$ million reported at December 31, 2014. Total deposits at September 30, 2015 were $\$ 690.7$ million, an increase of $\$ 48.3$ million, or $7.5 \%$, from the $\$ 642.4$ million at December 31, 2014. Core checking deposits at September 30, 2015 increased $\$ 30.0$ million, or $11.7 \%$, to $\$ 285.9$ million when compared to year-end 2014 , while savings accounts, money market and time deposits increased $\$ 18.3$ million, or $4.7 \%$.

The Company's allowance for loan losses was $\$ 8.4$ million at September 30, 2015, compared with $\$ 8.1$ million at December 31, 2014. The allowance for loan losses as a percentage of total loans at September 30, 2015 was $1.25 \%$, compared with $1.29 \%$ at December 31, 2014. Non-performing assets at September 30, 2015 as a percentage of total assets were $0.50 \%$, a decrease from $1.00 \%$ at December 31, 2014. Non-performing assets decreased to $\$ 4.2$ million at September 30, 2015 as compared to $\$ 7.8$ million at December 31, 2014.

## RESULTS OF OPERATIONS

The Company's principal source of revenue is net interest income, which is the difference between interest income on earning assets and interest expense on deposits and borrowings. Interest earning assets consist primarily of loans, investment securities and Federal funds sold. Sources to fund interest-earning assets consist primarily of deposits and borrowed funds. The Company's net income is also affected by its provision for loan losses, other income and other expenses. Other income consists primarily of service charges, commissions and fees, earnings from investment in life insurance and gains on security and loan sales, while other expenses are primarily comprised of salaries and employee benefits, occupancy costs and other operating expenses.

The following table provides information on our performance ratios for the dates indicated.

(1)The following table provides the reconciliation of non-GAAP financial measures for the dates indicated:

|  | For the |  | For the |  |
| :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | Three mont <br> September 2015 | s ended 3, 2014 | Nine months <br> September 3 $2015$ | ended 30 , 2014 |
| Total shareholders' equity <br> Less: preferred stock | $\left.\begin{array}{c} \$ 97,640 \\ (6,000 \end{array}\right)$ | $\begin{aligned} & \$ 98,637 \\ & (12,000) \end{aligned}$ | $\left.\begin{array}{r} \$ 97,640 \\ (6,000 \end{array}\right)$ | $\begin{aligned} & \$ 98,637 \\ & (12,000) \end{aligned}$ |
| Common shareholders' equity <br> Less: goodwill and other intangible assets Tangible common shareholders' equity | $\begin{gathered} \$ 91,640 \\ (18,128) \\ \$ 73,512 \end{gathered}$ | $\begin{gathered} \$ 86,637 \\ (18,185) \\ \$ 68,452 \end{gathered}$ | $\begin{gathered} \$ 91,640 \\ (18,128) \\ \$ 73,512 \end{gathered}$ | $\begin{aligned} & \$ 86,637 \\ & (18,185) \\ & \$ 68,452 \end{aligned}$ |
| Common shares outstanding (in thousands) Book value per common share | $\begin{array}{r} 7,918 \\ \$ 11.57 \end{array}$ | $\begin{array}{r} 7,932 \\ \$ 10.92 \end{array}$ | $\begin{array}{r} 7,918 \\ \$ 11.57 \end{array}$ | $\begin{array}{r} 7,932 \\ \$ 10.92 \end{array}$ |
| Book value per common share <br> Effect of intangible assets <br> Tangible book value per common share | $\left.\begin{array}{c} \$ 11.57 \\ (2.29 \\ \$ 9.28 \end{array}\right)$ | $\left.\begin{array}{c} \$ 10.92 \\ (2.29 \\ \$ 8.63 \end{array}\right)$ | $\left.\begin{array}{c} \$ 11.57 \\ (2.29 \\ \$ 9.28 \end{array}\right)$ | $\begin{gathered} \$ 10.92 \\ (2.29 \\ \$ 8.63 \end{gathered}$ |
| Return on average assets <br> Effect of intangible assets <br> Return on average tangible assets | $\begin{array}{ll} \mathbf{0 . 7 9} & \% \\ \mathbf{0 . 0 1} & \% \\ \mathbf{0 . 8 0} & \% \end{array}$ | $\begin{array}{ll} 0.87 & \% \\ 0.02 & \% \\ 0.89 & \% \end{array}$ | $\begin{array}{ll} 0.75 & \% \\ 0.01 & \% \\ 0.76 & \% \end{array}$ | $\begin{array}{ll} 0.80 & \% \\ 0.02 & \% \\ 0.82 & \% \end{array}$ |
| Return on average equity <br> Effect of average intangible assets <br> Return on average tangible equity | 6.95 $\%$ <br> 1.60 $\%$ <br> 8.55 $\%$ | $\begin{array}{ll} 6.85 & \% \\ 1.57 & \% \\ 8.42 & \% \end{array}$ | 6.44 $\%$ <br> 1.50 $\%$ <br> 7.94 $\%$ | $\begin{array}{ll}6.31 & \% \\ 1.47 & \text { \% } \\ 7.78 & \%\end{array}$ |
| Average equity to average assets Effect of intangible assets Average tangible equity to average tangible assets | $\begin{array}{ll} 11.30 & \% \\ (1.90 & ) \% \\ 9.40 & \% \end{array}$ | $\begin{array}{ll} 12.73 & \% \\ (2.12 & ) \% \\ 10.61 & \% \end{array}$ | $\begin{array}{ll} 11.59 & \% \\ (1.99 & ) \% \\ 9.60 & \% \end{array}$ | $\begin{array}{ll} 12.63 & \% \\ (2.13 & ) \% \\ 10.50 & \% \end{array}$ |

This Report contains certain financial information determined by methods other than in accordance with GAAP. These non-GAAP financial measures are "tangible book value per common share," "return on average tangible assets," "return on average tangible equity," and "average tangible equity to average tangible assets." This non-GAAP disclosure has limitations as an analytical tool and should not be considered in isolation or as a substitute for analysis of the Company's results as reported under GAAP, nor is it necessarily comparable to non-GAAP performance measures that may be presented by other companies. Our management uses these non-GAAP measures in its analysis of our performance because it believes these measures are material and will be used as a measure of our performance by investors.

Three months ended September 30, 2015 compared to September 30, 2014

## Net Interest Income

Net interest income for the quarter ended September 30, 2015 totaled $\$ 7.25$ million, an increase of $\$ 441,000$, or $6.5 \%$, from the same period in 2014. This increase was largely due to an increase in average loans of $\$ 66.9$ million funded by a higher level of average core checking NOW deposits and non-interest bearing demand deposits of $\$ 31.6$ million and $\$ 15.0$ million, respectively, from the same period in 2014. Additionally, time deposits increased $\$ 25.7$ million or $32.4 \%$, due to increases in both brokered and deposits obtained through the use of deposit listing services ("Listed Service CDs") as the Company took advantage of extending the maturity of its CD portfolio by utilizing a laddered strategy of both types of funding during the first quarter of 2015. These positives were partially offset by the 13 basis point decline in our quarterly yield on interest-earning assets from the same period in 2014.

The net interest margin and net interest spread decreased to $3.65 \%$ and $3.50 \%$, respectively, for the three months ended September 30, 2015 from $3.80 \%$ and $3.63 \%$, respectively for the same period in 2014, primarily resulting from the maturity, prepayment and contractual re-pricing of loans and investment securities during this extended period of lower interest rates.

Total interest income for the three months ended September 30, 2015 increased by $\$ 563,000$, or $7.4 \%$, from the same period last year. The increase in interest income was primarily due to a volume related increase in interest income of $\$ 835,000$, partially offset by a rate related decrease in interest income of $\$ 272,000$ for the third quarter of 2015 as compared to the same prior year period.

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Interest and fees on loans increased $\$ 535,000$, or $7.3 \%$, to $\$ 7.8$ million for the three months ended September 30, 2015 compared to $\$ 7.3$ million for the corresponding period in 2014. Volume related increases of $\$ 798,000$ were partially offset by rate related decreases of $\$ 263,000$. The average balance of the loan portfolio for the three months ended September 30, 2015 increased by $\$ 66.9$ million, or $10.9 \%$, to $\$ 679.3$ million from $\$ 612.4$ million for the corresponding period in 2014. The average annualized yield on the loan portfolio was $4.58 \%$ for the quarter ended September 30, 2015 compared to $4.73 \%$ for the quarter ended September 30, 2014. Additionally, the average balance of non-accrual loans during the three month periods ended September 30, 2015 and 2014 of $\$ 3.6$ million and $\$ 6.5$ million, respectively, impacted the Company's loan yield for both periods presented.

Interest income on investment securities totaled $\$ 366,000$ for the three months ended September 30, 2015 compared to $\$ 342,000$ for the three months ended September 30, 2014, an increase of $\$ 24,000$, or $7.0 \%$. For the three months ended September 30, 2015, investment securities had an average balance of $\$ 80.5$ million with an average annualized yield of $1.82 \%$ compared to an average balance of $\$ 73.0$ million with an average annualized yield of $1.87 \%$ for the three months ended September 30, 2014.

Interest income on interest bearing deposits was $\$ 18,000$ for the three months ended September 30, 2015, representing an increase of $\$ 4,000$, or $28.6 \%$, from $\$ 14,000$ for the three months ended September 30, 2014. For the three months ended September 30, 2015, interest bearing deposits had an average balance of $\$ 28.1$ million as compared to an average balance of $\$ 25.2$ million for the same period in 2014. The average annualized yield was $0.25 \%$ and $0.22 \%$ for the third quarter of 2015 and 2014, respectively.

Interest expense on interest-bearing liabilities amounted to $\$ 973,000$ for the three months ended September 30, 2015 compared to $\$ 851,000$ for the corresponding period in 2014 , an increase of $\$ 122,000$, or $14.3 \%$. This increase in interest expense was comprised of a $\$ 205,000$ volume-related increase primarily resulting from deposit growth, partially offset by a rate-related decrease of $\$ 83,000$.

The Bank continues to focus on developing core deposit relationships. The average balance of interest-bearing liabilities increased to $\$ 600.8$ million for the three months ended September 30, 2015 from $\$ 530.5$ million for the same period last year, an increase of $\$ 70.3$ million, or $13.3 \%$. Average NOW accounts increased $\$ 31.5$ million from $\$ 110.5$ million with an average annualized cost of $0.47 \%$ during the third quarter of 2014, to $\$ 142.0$ million with an average annualized cost of $0.40 \%$ during the third quarter of 2015 . These average balance increases were partially offset by decreases in average savings deposits of $\$ 1.6$ million over this same period while the average annualized cost increased by 1 basis point as well as an increase of $\$ 25.7$ in our average time deposit balances while the average annualized cost declined by 8 basis points. During the third quarter of 2015, our average demand deposits totaled $\$ 149.4$ million, an increase of $\$ 15.0$ million, or $11.2 \%$, over the same period last year. For the three months ended September 30, 2015 and 2014, the average annualized cost for all interest-bearing liabilities was unchanged at $0.64 \%$.

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Our strategies for increasing and retaining core relationship deposits, managing loan originations within our acceptable credit criteria and loan category concentrations, and our planned branch network growth have combined to meet our liquidity needs. The Company also offers agreements to repurchase securities, commonly known as repurchase agreements, to our customers as an alternative to other insured deposits. Average balances of repurchase agreements for the third quarter of 2015 were $\$ 23.9$ million, with an average interest rate of $0.32 \%$, compared to $\$ 20.8$ million, with an average interest rate of $0.32 \%$, for the third quarter of 2014.

The Company also utilizes FHLB term borrowings as an additional funding source. The average balance of such borrowings for the third quarter of 2015 and 2014 was at $\$ 27.3$ million and $\$ 16.8$ million, respectively, with an average interest rate of $2.26 \%$ and $2.86 \%$, respectively.

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The following tables reflect, for the periods presented, the components of our net interest income, setting forth (1) average assets, liabilities, and shareholders' equity, (2) interest income earned on interest-earning assets and interest expenses paid on interest-bearing liabilities, (3) average yields earned on interest-earning assets and average rates paid on interest-bearing liabilities, (4) our net interest spread (i.e., the average yield on interest-earning assets less the average rate on interest-bearing liabilities), and (5) our margin on interest-earning assets. Yields on tax-exempt assets have not been calculated on a fully tax-exempt basis.


LIABILITIES \& SHAREHOLDERS' EQUITY
Interest-Bearing Liabilities:
NOW deposits
Savings deposits
Money market deposits
Time deposits
Repurchase agreements
Borrowings
Total Interest Bearing Liabilities

| $\mathbf{\$ 1 4 2 , 0 2 2}$ | $\mathbf{1 4 3}$ | $\mathbf{0 . 4 0}$ | $\boldsymbol{\%}$ | $\$ 110,462$ | 132 | 0.47 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\mathbf{2 2 9 , 9 9 9}$ | $\mathbf{2 7 8}$ | $\mathbf{0 . 4 8}$ | $\boldsymbol{\%}$ | 231,593 | 272 | 0.47 | $\%$ |
| $\mathbf{7 2 , 5 2 0}$ | $\mathbf{2 9}$ | $\mathbf{0 . 1 6}$ | $\boldsymbol{\%}$ | 71,497 | 29 | 0.16 | $\%$ |
| $\mathbf{1 0 5 , 0 4 8}$ | $\mathbf{3 4 9}$ | $\mathbf{1 . 3 2}$ | $\boldsymbol{\%}$ | 79,366 | 280 | 1.40 | $\%$ |
| $\mathbf{2 3 , 9 0 7}$ | $\mathbf{1 9}$ | $\mathbf{0 . 3 2}$ | $\boldsymbol{\%}$ | 20,759 | 17 | 0.32 | $\%$ |
| $\mathbf{2 7 , 2 9 9}$ | $\mathbf{1 5 5}$ | $\mathbf{2 . 2 6}$ | $\boldsymbol{\%}$ | 16,790 | 121 | 2.86 | $\%$ |
|  |  |  |  |  |  |  |  |
| $\mathbf{6 0 0 , 7 9 5}$ | $\mathbf{9 7 3}$ | $\mathbf{0 . 6 4}$ | $\boldsymbol{\%}$ | 530,467 | 851 | 0.64 | $\%$ |

Non-Interest Bearing Liabilities:
Demand deposits
149,381
134,418
Other liabilities
6,541
5,377
Total Non-Interest Bearing Liabilities
155,922
139,795

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| Shareholders' Equity | 96,642 | 97,733 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Liabilities and Shareholders' Equity | \$853,359 |  |  |  |  |  |
| NET INTEREST INCOME | \$ 7,245 |  |  | \$ 6,804 |  |  |
| NET INTEREST SPREAD (3) |  | 3.50 | \% |  | 3.63 | \% |
| NET INTEREST MARGIN (4) |  | 3.65 | \% |  | 3.80 | \% |

(1) Included in interest income on loans are loan fees.
(2) Includes non-performing loans.
(3) The interest rate spread is the difference between the weighted average yield on average interest earning assets and the weighted average cost of average interest bearing liabilities.
(4)The interest rate margin is calculated by dividing annualized net interest income by average interest earning assets.

(1) Included in interest income on loans are loan fees.
(2) Includes non-performing loans.

The interest rate spread is the difference between the weighted average yield on average interest earning assets and the weighted average cost of average interest bearing liabilities.
(4)The interest rate margin is calculated by dividing annualized net interest income by average interest earning assets.

## Analysis of Changes in Net Interest Income

The following table sets forth for the periods indicated a summary of changes in interest earned and interest paid resulting from changes in volume and changes in rates:

|  | Three <br> Ended <br> 30, 20 <br> Comp <br> Three <br> Ended <br> Septen <br> Increa <br> Volum <br> (in tho | Month Septem 15 ared to Month <br> mber 30 ase (decr Rate ousands | mber <br> S <br> 0, 2014 <br> rease) <br> Net <br> ) | Nine M <br> Compar <br> Months <br> Septem <br> due to ch <br> Volume <br> (in thou | Months En <br> ber 30, 2 <br> red to Ni <br> Ended <br> ber 30, 2 <br> lange in <br> Rate <br> usands) | nded <br> 2015 <br> ine <br> 2014 <br> Net |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Earned On: <br> Interest bearing deposits in banks | \$2 | \$2 | \$4 | \$7 | \$- | \$7 |
| Investment securities | 35 | (11) | 24 | 31 | (70) | (39 ) |
| Loans, net of unearned fees | 798 | (263) | ) 535 | 1,687 | (545) | 1,142 |
| Total Interest Income | 835 | (272) | 563 | 1,725 | (615) | 1,110 |
| Interest Paid On: |  |  |  |  |  |  |
| NOW deposits | 38 | (27) | ) 11 | 56 | (35) | 21 |
| Savings deposits | (2) | 8 | 6 | (16 ) | ) 28 | 12 |
| Money market deposits |  |  |  |  | (2) | (2 |
| Time deposits | 91 | (22) | ) 69 | 220 | (102) | 118 |
| Repurchase agreements | 3 | (1) | ) 2 | 8 | (4) | 4 |
| Borrowings | 75 | (41) | ) 34 | 211 | (108) | 103 |
| Total Interest Expense | 205 | (83) | ) 122 | 479 | (223) | 256 |
| Net Interest Income | \$630 | \$(189) | ) 441 | \$1,246 | \$(392) | \$854 |

The change in interest due to both volume and rate has been allocated proportionally to both, based on their relative absolute values.

Provision for Loan Losses

The provision for loan losses for the three months ended September 30, 2015 was $\$ 120,000$, as compared to no provision for the corresponding 2014 period. During the third quarter of 2014, the Company had net loans recoveries of $\$ 497,000$, which resulted in no provision for loan losses in that period. The $\$ 120,000$ provision for three months ended September 30, 2015 was driven by a number of factors, including the level of charge-offs and recoveries, our assessment of the current state of the economy, allowances related to impaired loans and loan activity. The provision for the comparable 2014 period considered the same factors. The provision for loan losses is determined by an allocation process whereby an estimated allowance is allocated to the specific allowance for impaired loans and the general allowance for pools of loans. The allocation reflects management's assessment of economic conditions, credit quality and other risk factors inherent in the loan portfolio. The allowance for loan losses totaled $\$ 8.4$ million, or $1.25 \%$ of total loans at September 30, 2015, as compared to $\$ 8.1$ million, or $1.29 \%$ at December 31, 2014.

In management's opinion, the level of allowance for loan losses, totaling $\$ 8.4$ million at September 30, 2015, is appropriate to adequately provide for known and inherent risks in the portfolio. In the current interest rate and credit quality environment, our risk management philosophy has been to stay within our established credit culture. Management will continue to review the need for additions to its allowance for loan losses based upon its ongoing review of the loan portfolio and credit quality trends, the level of delinquencies as well as general market and economic conditions.

## Non-Interest Income

For the three months ended September 30, 2015, non-interest income amounted to $\$ 836,000$ compared to $\$ 712,000$ for the corresponding period in 2014. The increase of $\$ 124,000$, or $17.4 \%$, was primarily due to a $\$ 273,000$ increase in residential mortgage banking revenue, partially offset by decreases in gains on SBA loan sales of $\$ 74,000$ and other loan fees of $\$ 37,000$ due to lower loan prepayment fees.

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## Non-Interest Expenses

Non-interest expense for the quarter ended September 30, 2015 totaled $\$ 5.3$ million, an increase of $\$ 486,000$, or $10.1 \%$, compared to the same period in 2014 . The increase was due primarily to a $\$ 356,000$ increase in salary and benefit expenses due primarily to the hiring of additional key personnel in its commercial and residential lending groups along with both annual merit increases and commissions paid for higher residential mortgage banking volume generated during the quarter. Occupancy and equipment expenses increased $\$ 96,000$ due primarily to the opening of our new Freehold and Cranford, New Jersey branches along with increased expenses associated with computer and technology upgrades. Additionally, professional fees increased by $\$ 81,000$ due primarily to higher recruitment costs and legal expenses. These increases were partially offset by lower net expenses of $\$ 130,000$ related to OREO and repossessed asset expenses, impairments, and sales due to a $\$ 104,000$ gain from the sale of an OREO property during the current quarter.

## Income Taxes

The Company recorded income tax expense of $\$ 961,000$ for the three months ended September 30, 2015 compared to $\$ 1.0$ million for the three months ended September 30, 2014. The effective tax rates for the three months ended September 30, 2015 and 2014 were $36.2 \%$ and $37.3 \%$, respectively, due to a lower level of taxable income during the current period due primarily to a higher level of tax-exempt municipal securities.

## Nine months ended September 30, 2015 compared to September 30, 2014

## Net Interest Income

Net interest income increased by $\$ 854,000$, or $4.2 \%$, for the nine months ended September 30, 2015 from the same period in 2014, primarily as a result of an increase in average loans and higher level of average non-interest bearing demand deposits, partially offset by an 11 basis point contraction yield on the loan portfolio. Average interest earning assets for the nine months ended September 30, 2015, increased $\$ 53.0$ million, or $7.5 \%$, from the same period in 2014. The net interest spread and net interest margin decreased to $3.53 \%$ and $3.69 \%$, for the nine months ended September 30,2015 and September 30, 2014, respectively, from $3.64 \%$ and $3.80 \%$, respectively, for same prior year period. These decreases were primarily the result of the maturity, prepayment or contractual repricing of loans and securities in this prolonged low interest rate environment.

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Total interest income for the nine months ended September 30, 2015 increased by $\$ 1.1$ million, or $4.9 \%$. The increase was primarily due to a volume-related increase in interest income of $\$ 1.7$ million, partially offset by a $\$ 615,000$ rate-related decrease in interest income for the nine months ended September 30, 2015 as compared to the same prior year period.

Interest and fees on loans increased $\$ 1.1$ million, or $5.3 \%$, to $\$ 22.7$ million for the nine months ended September 30, 2015 compared to $\$ 21.6$ million for the corresponding period in 2014. Volume-related increases of $\$ 1.7$ million were partially offset by rate-related decreases of $\$ 545,000$. The average balance of the loan portfolio for the nine months ended September 30, 2015 increased by $\$ 47.3$ million, or $7.8 \%$, to $\$ 652.8$ million from $\$ 605.5$ million for the corresponding period in 2014. The average annualized yield on the loan portfolio was $4.65 \%$ for the nine months ended September 30, 2015 compared to $4.76 \%$ for the nine months ended September 30, 2014. Additionally, the average balance of non-accrual loans, which amounted to $\$ 3.7$ million and $\$ 6.4$ million at September 30, 2015 and 2014, respectively, impacted the Company's loan yield for both periods presented.

Interest income on investment securities totaled $\$ 1.0$ million for the nine months ended September 30, 2015, a decrease of $\$ 39,000$, or $3.7 \%$, compared to the nine months ended September 30, 2014. For the nine months ended September 30, 2015, investment securities had an average balance of $\$ 76.1$ million with an average annualized yield of $1.78 \%$ compared to an average balance of $\$ 74.0$ million with an average annualized yield of $1.91 \%$ for the nine months ended September 30, 2014.

Interest income on interest bearing deposits was $\$ 58,000$ for the nine months ended September 30, 2015, representing an increase of $\$ 7,000$, or $13.7 \%$, from $\$ 51,000$ for the nine months ended September 30, 2014. For the nine months ended September 30, 2015 and 2014, interest bearing deposits had an average balance of $\$ 30.8$ million and $\$ 27.3$ million, respectively. The average annualized yield was $0.25 \%$ for both the nine month periods ended September 30, 2015 and 2014.

Interest expense on interest-bearing liabilities amounted to $\$ 2.8$ million for the nine months ended September 30, 2015 compared to $\$ 2.6$ million for the corresponding period in 2014 , an increase of $\$ 256,000$, or $9.9 \%$. This increase in interest expense was comprised of a $\$ 479,000$ in volume-related increase primarily resulting from deposit growth, partially offset by $\$ 223,000$ in rate-related decreases.

The Bank continues to focus on developing core deposit relationships. The average balance of interest-bearing liabilities increased to $\$ 579.5$ million for the nine months ended September 30, 2015 from $\$ 534.6$ million for the same period last year, an increase of $\$ 44.9$ million, or $8.4 \%$. Our average NOW accounts increased $\$ 16.1$ million to $\$ 126.3$ million with an average annualized cost of $0.43 \%$ during the nine months ended September 30, 2015, from $\$ 110.2$ million with an average annualized cost of $0.46 \%$ during the same period in 2014. Average time deposits increased by $\$ 20.2$ million compared to the same period in 2014. For the nine months ended September 30, 2015, the average annualized cost for all interest-bearing liabilities was $0.66 \%$, compared to $0.65 \%$ for the nine months ended September 30,2014 , an increase of 1 basis point. Additionally, our average non-interest bearing demand deposits totaled $\$ 142.3$ million, an increase of $\$ 14.1$ million, or $11.0 \%$, over the same period last year.

Our strategies for increasing and retaining core relationship deposits, managing loan originations within our acceptable credit criteria and loan category concentrations, and our planned branch network growth have combined to meet our liquidity needs. The Company also offers agreements to repurchase securities, commonly known as repurchase agreements, to our customers as an alternative to other insured deposits. Average balances of repurchase agreements for the nine months ended September 30, 2015 were $\$ 22.3$ million, with an average interest rate of $0.31 \%$, compared to $\$ 19.2$ million, with an average interest rate of $0.33 \%$, for the nine months ended September 30, 2014.

The Company also utilizes FHLB term borrowings as an additional funding source. The average balance of such borrowings for the nine months ended September 30, 2015 was $\$ 27.2$ million with an average interest rate of $2.30 \%$ compared to $\$ 17.3$ million, with an average interest rate of $2.83 \%$, for the nine months ended September 30, 2014.

## Provision for Loan Losses

The provision for loan losses for the nine months ended September 30, 2015 was $\$ 400,000$, as compared to a provision for loan losses of $\$ 521,000$ for the corresponding 2014 period. The $\$ 121,000$ decrease in our provision for the nine months was primarily due to lower net loan charge-offs coupled with improvements in overall asset quality, which lowered the need for specific reserves. The $\$ 400,000$ provision for the nine months ended September 30, 2015 was driven by a number of factors, including level of charge-offs and recoveries, our assessment of the current state of the economy, and allowances related to impaired loans and loan activity. The provision for the comparable 2014 period considered the same factors. The provision for loan losses is determined by an allocation process whereby an estimated allowance is allocated to the specific allowance for impaired loans and the general allowance for pools of loans. The allocation reflects management's assessment of economic conditions, credit quality and other risk factors inherent in the loan portfolio.

## Non-Interest Income

Non-interest income for the nine months ended September 30, 2015 totaled $\$ 2.6$ million, an increase of $\$ 357,000$, or $16.3 \%$, compared to the same period in 2014. This increase was largely due to a $\$ 453,000$ increase in mortgage banking revenue and a $\$ 208,000$ gain on the sale of a branch property. These increases were partially offset by decreases of $\$ 198,000$ in other loan fees due to lower loan prepayment fees and $\$ 93,000$ in service fees on deposit accounts.

## Non-Interest Expenses

For the nine month period ended September 30, 2015, non-interest expense totaled $\$ 15.8$ million, an increase of $\$ 1.3$ million, or $9.1 \%$, compared to the same period in 2014. This was due primarily to an increase of $\$ 737,000$ in salaries and employee benefits due primarily to the hiring of additional revenue-producing staff to support our growth coupled with both merit increases and commissions paid for higher residential mortgage banking volume generated during the first nine months of 2015. Occupancy and equipment expenses increased $\$ 346,000$ due primarily to the opening of our new Freehold and Cranford, New Jersey branches as well as technology upgrades. Additionally, professional fees increased $\$ 146,000$ due to higher legal and recruitment costs. These increases were partially offset by a decrease of $\$ 89,000$ in OREO and repossessed asset expenses, impairments, and sales primarily due to a $\$ 104,000$ gain from the sale of an OREO property during the current quarter.

## Income Taxes

The Company recorded income tax expense of $\$ 2.7$ million for both the nine months ended September 30, 2015 and 2014. The effective tax rates for the nine months ended September 30, 2015 and 2014 were $36.7 \%$ and $37.2 \%$, respectively, due to a lower level of taxable income during the current period due primarily to a higher level of tax-exempt municipal securities.

## FINANCIAL CONDITION

## Assets

At September 30, 2015, our total assets were $\$ 842.3$ million, an increase of $\$ 61.1$ million, or $7.8 \%$, from total assets of $\$ 781.2$ million at December 31, 2014. At September 30, 2015, our total loans were $\$ 675.6$ million, an increase of $\$ 48.0$ million, or $7.6 \%$, from the $\$ 627.6$ million reported at December 31, 2014. Investment securities, including restricted stock, were $\$ 82.1$ million at September 30, 2015 as compared to $\$ 73.7$ million at December 31, 2014, an increase of $\$ 8.4$ million, or $11.4 \%$. At September 30, 2015, cash and cash equivalents totaled $\$ 42.9$ million compared to $\$ 36.1$ million at December 31, 2014, an increase of $\$ 6.8$ million, or $18.8 \%$. Our liquidity position continued to remain strong. Goodwill totaled $\$ 18.1$ million at both September 30, 2015 and December 31, 2014.

## Liabilities

Total deposits increased $\$ 48.3$ million, or $7.5 \%$, to $\$ 690.7$ million at September 30, 2015, from $\$ 642.4$ million at December 31, 2014. Deposits are the Company's primary source of funds. The Company anticipates loan demand to increase during the remainder of 2015 and beyond and will depend on the expansion and maturation of deposits from our branch network as the primary funding source. As a secondary funding source, the Company intends to utilize borrowed funds, including FHLB advances, brokered CDs and Listed Service CDs at opportune times during changing rate cycles. The Company continues to experience change in the mix of the deposit products through its branch sales efforts, which are targeted to gain market penetration. In order to fund future quality loan demand, the Company intends to use the most cost-effective funding available within the market area.

## Securities Portfolio

Investment securities, including restricted stock, totaled $\$ 82.1$ million at September 30, 2015 compared to $\$ 73.7$ million at December 31, 2014, an increase of $\$ 8.4$ million, or $11.4 \%$. During the nine months ended September 30, 2015 and 2014, investment securities and restricted stock purchases amounted to $\$ 40.4$ million and $\$ 15.7$ million, respectively, while repayments, calls and maturities amounted to $\$ 8.1$ million and $\$ 12.6$ million, respectively. Additionally, for the nine months ended September 30, 2015 and 2014, there were investment securities sales totaling $\$ 24.3$ million and $\$ 5.6$ million, in which the Company recorded net gains of $\$ 37,000$ for the nine months ended September 30, 2015 compared to $\$ 19,000$ in net gains during the same period in 2014.

The Company maintains an investment portfolio to fund increased loans and liquidity needs (resulting from decreased deposits or otherwise) and to provide an additional source of interest income. The portfolio is composed of obligations of the U.S. Government agencies and U.S. Government-sponsored entities, municipal securities and a limited amount

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of corporate debt securities. All of our mortgage-backed investment securities are collateralized by pools of mortgage obligations that are guaranteed by privately managed, U.S. Government-sponsored enterprises ("GSE"), such as Fannie Mae, Freddie Mac and Government National Mortgage Association. Due to these GSE guarantees, these investment securities are susceptible to less risk of non-performance and default than other corporate securities which are collateralized by private pools of mortgages. At September 30, 2015, the Company maintained $\$ 19.5$ million of GSE mortgage-backed securities in the investment portfolio and $\$ 17.4$ million of collateralized residential mortgage obligations, all of which are current as to payment of principal and interest and are performing in accordance with the terms set forth in their respective prospectuses. Municipal securities are evaluated by a review of the credit ratings of the underlying issuer, any changes in such ratings that have occurred, and adverse conditions relating to the security or its issuer, as well as other factors.

Included within the Company's investment portfolio are trust preferred securities, which consists of four single issue securities issued by large financial institutions with Moody's ratings from Baal to Ba1. These securities have an amortized cost value of $\$ 2.8$ million and a fair value of $\$ 2.4$ million at September 30, 2015. The unrealized loss on these securities is related to general market conditions, the widening of interest rate spread and downgrades in credit ratings.

Management evaluates all securities for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic and market concerns warrant such evaluations. As of September 30, 2015, all of these securities are current with their scheduled interest payments. Future deterioration in the cash flow of these instruments or the credit quality of the financial institution issuers could result in additional impairment charges in the future.

The Company accounts for its investment securities as available for sale or held to maturity. Management determines the appropriate classification at the time of purchase. Based on an evaluation of the probability of the occurrence of future events, we determine if we have the ability and intent to hold the investment securities to maturity, in which case we classify them as held to maturity. All other investments are classified as available for sale.

Securities classified as available for sale must be reported at fair value, with unrealized gains and losses excluded from earnings and reported as a separate component of shareholders' equity, net of taxes. Gains or losses on the sales of securities available for sale are recognized upon realization utilizing the specific identification method. The net effect of unrealized gains or losses, caused by marking our available for sale portfolio to fair value, could cause fluctuations in the level of shareholders' equity and equity-related financial ratios as changes in market interest rates cause the fair value of fixed-rate securities to fluctuate.

Securities classified as held to maturity are carried at cost, adjusted for amortization of premium and accretion of discount over the terms of the maturity in a manner that approximates the interest method.

## Loan Portfolio

The following table summarizes total loans outstanding, by loan category and amount, as of September 30, 2015 and December 31, 2014.

| September 30, | December 31, |
| :--- | :--- |
| 2015 | 2014 |$\quad$| Amount Percent $\quad$ Amount Percent |
| :--- |
| (in thousands, except for percentages) |

Commercial and industrial $\mathbf{\$ 9 6 , 8 0 7} \quad \mathbf{1 4 . 3} \quad$ \% $\quad \$ 96,514 \quad 15.4$ \%
$\begin{array}{lllllll}\text { Real estate }- \text { construction } & \mathbf{9 8}, 355 & \mathbf{1 4 . 6} & \text { \% } & 89,145 & 14.2 & \text { \% }\end{array}$
$\begin{array}{lllllll}\text { Real estate - commercial } & \mathbf{4 1 5 , 5 2 5} & \mathbf{6 1 . 5} & \% & 383,777 & 61.1 & \%\end{array}$
$\begin{array}{lllllll}\text { Real estate - residential } & \mathbf{3 7 , 7 6 1} & \mathbf{5 . 6} & \% & 30,808 & 4.9 & \%\end{array}$
$\begin{array}{lllllll}\text { Consumer } & 27,703 & 4.1 & \% & 28,095 & 4.5 & \%\end{array}$

| Unearned fees | $\mathbf{( 5 6 7}$ | ) | $(\mathbf{0 . 1}$ | $\boldsymbol{\%})$ | $(725$ | $)$ | $(0.1$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

$\begin{array}{lllllll}\text { Total loans } & \$ 675,584 & \mathbf{1 0 0 . 0} & \mathbf{\%} & \$ 627,614 & 100.0 & \%\end{array}$

For the nine months ended September 30, 2015, total loans increased by $\$ 48.0$ million, or $7.6 \%$, to $\$ 675.6$ million from $\$ 627.6$ million at December 31, 2014. The increase was due to growth in commercial real estate, residential, construction, and commercial and industrial lending. Our local economy seems to reflect some strengthening in certain sectors. As such, we remain optimistic in our growth prospects for lending during the remainder of 2015 and into 2016, recognizing that we will continue to be challenged due in part to both the competitive landscape and pricing pressures in this low rate environment. However, our loan pipeline remains strong as we continue to remain focused on growing our portfolio. We have taken the approach of opening low cost loan production offices ("LPOs") in contiguous markets and once a certain level of business is achieved, the intention is to replace some of these LPOs with a full service branch at an appropriate location within that market, if warranted. During the second quarter of 2015, we replaced our Freehold, New Jersey LPO with a full service branch to support that market. During the second quarter of 2014, we replaced our New Brunswick and East Brunswick LPOs with a full service branch in that market,
which opened in April 2014. The Bank continues to operate two LPOs in the Summit and Toms River, New Jersey markets. Both of these LPOs are staffed by experienced seasoned loan officers who are knowledgeable within these markets and have begun to produce positive results.

Commercial and industrial loans increased $\$ 293,000$, or $0.3 \%$, to $\$ 96.8$ million at September 30, 2015 from $\$ 96.5$ million at December 31, 2014. Real estate residential loans increased $\$ 7.0$ million, or $22.7 \%$ to $\$ 37.8$ million at September 30, 2015 from $\$ 30.8$ million at December 31, 2014. Real estate commercial loans increased by $\$ 31.7$ million, or $8.3 \%$, to $\$ 415.5$ million at September 30, 2015 from $\$ 383.8$ million at December 31, 2014. Real estate construction loans increased by $\$ 9.2$ million, or $10.3 \%$, to $\$ 98.4$ million. These increases were partially offset by a decrease in Consumer loans of $\$ 392,000$, or $1.4 \%$, to $\$ 27.7$ million at September 30, 2015 from $\$ 28.1$ million at December 31, 2014.

## Asset Quality

One of our key operating objectives has been, and continues to be, to maintain a high level of asset quality. We continually analyze our credit quality through a variety of strategies. We have been proactive in addressing problem and non-performing assets and management believes our allowance for loan losses is adequate to cover known and potential losses. These strategies, as well as our underwriting standards for new loan originations, have resulted in relatively low levels of non-performing loans and charge-offs. Our loan portfolio composition generally consists of loans secured by commercial real estate, land development and construction of real estate projects mainly in the Union, Monmouth and Middlesex County, New Jersey market area. We continue to have lending success and growth in the medical markets through our Private Banking Department. We have experienced signs of improvement in our markets as our loan pipeline remains strong. Efficient and effective asset-management strategies reflect the type and quality of assets being underwritten and originated.

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The Company continues to be proactive in identifying troubled credits, to record charge-offs promptly based on current collateral values, and to maintain an adequate allowance for loan losses at all times. We closely monitor local and regional real estate markets and other risk factors related to our loan portfolio.

The Bank does not originate or purchase loans with payment options, negative amortization loans or sub-prime loans. We evaluate the classification of all our loans and the financial results of some of those loans which may be adversely impacted by changes in the prevailing economic conditions, either nationally or in our local market areas, including decreases in real estate values, adverse employment conditions, the monetary and fiscal policies of the federal and state government and other significant external events. For loans involved in a workout situation, a new or updated appraisal or evaluation, as appropriate, is ordered to address current project plans and market conditions that were considered in the development of the workout plan. The consideration includes whether there has been material deterioration in the following factors: the performance of the project; conditions of the geographic market and property type; variances between actual conditions and original appraisal assumptions; changes in project specifications (e.g., changing a planned condominium project to an apartment building); loss of a significant lease or a take-out commitment. A new appraisal may not be necessary in all instances where an internal evaluation is used to appropriately update the original appraisal assumptions reflecting current market conditions along with providing an estimate of the collateral's fair market value for impairment analysis testing.

## Non-Performing Assets

Non-performing assets include loans that are not accruing interest (non-accrual loans), loans past due 90 days or more and still accruing and other real estate owned, which consists of real estate acquired as the result of a defaulted loan. A loan is placed on non-accrual status when collection of all principal or interest is considered unlikely or when principal or interest is past due for 90 days or more, unless the loan is well-secured and in the process of collection, in which case, the loan will continue to accrue interest. Any unpaid interest previously accrued on those loans is reversed from income. Interest income on other non-accrual loans is recognized only to the extent of interest payments received. A troubled debt restructuring loan ("TDR") is a loan in which the contractual terms have been modified resulting in the Bank granting a concession to a borrower who is experiencing financial difficulties in order for the Bank to have a greater opportunity of collecting the indebtedness from the borrower. Non-accruing TDRs are included in non-performing loans.

At September 30, 2015 and December 31, 2014, the Company had $\$ 3.7$ million and $\$ 6.2$ million in non-accrual loans, respectively. Our non-performing loans are primarily secured by real estate. At September 30, 2015 and December 31, 2014, the Company had no loans past due 90 days or more and still accruing.

The following table summarizes our non-performing assets as of September 30, 2015 and December 31, 2014.

| September | December |
| :--- | :--- |
| 30, | 31, 2014 |
| 2015 |  |
| (dollars in |  |
| thousands) |  |

Non-Performing Assets:
Non-Accrual Loans:
Commercial and industrial
Real estate-construction
Real estate-commercial
Real estate - residential
Consumer
Total Non-Accrual Loans
Loans 90 days or more past due and still accruing
Total Non-Performing Loans
$\$ 142 \quad \$ 119$

Other Real Estate Owned
Total Non-Performing Assets

- 407

Ratios:

| Non-Performing loans to total loans | $\mathbf{0 . 5 4}$ | $\%$ | 0.99 | $\%$ |
| :--- | :---: | :---: | :---: | :---: |
| Non-Performing assets to total assets | $\mathbf{0 . 5 0}$ | $\%$ | 1.00 | $\%$ |
| Troubled Debt Restructured Loans: |  |  |  |  |
| Performing | $\mathbf{\$ 1 1 , 2 9 0}$ | $\$ 16,284$ |  |  |
| Non-performing (included in non-performing assets above) | $\mathbf{1 , 5 7 8}$ | 4,269 |  |  |

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Total non-performing loans decreased by $\$ 2.6$ million from December 31, 2014. At September 30, 2015, twelve loans comprise the $\$ 3.7$ million in non-performing loans as compared to sixteen loans for the $\$ 6.2$ million at December 31, 2014. At September 30, 2015, the Company believes it has a manageable level of non-performing loans, many of which are in the final stages of loss mitigation or legal resolution.

At September 30, 2015, non-performing commercial and industrial loans increased by $\$ 23,000$ from December 31, 2014, due to the addition of one new credit. The $\$ 142,000$ is comprised of two commercial term loans.

At September 30, 2015, non-performing real estate construction loans decreased by $\$ 407,000$ from December 31, 2014, due to the payoff of three construction loans during 2015.

At September 30, 2015, non-performing real estate commercial loans decreased by $\$ 1.9$ million from December 31, 2014, due primarily to one loan totaling $\$ 1.7$ million, which was returned to active status during the first quarter, and the payoff of one loan during the third quarter, partially offset by the addition of one new loan totaling $\$ 529,000$.

At September 30, 2015, non-performing real estate residential loans decreased by $\$ 152,000$ from December 31, 2014 due to the transfer of one loan to OREO.

At September 30, 2015, non-performing consumer loans decreased by $\$ 100,000$ from December 31, 2014, primarily due to the charge-off of one loan totaling $\$ 80,000$.

OREO represents real estate acquired as a result of foreclosure or by deed in lieu of foreclosure. These assets are carried at the lower of cost or fair value less estimated selling costs. When a property is acquired, the excess of the loan balance over fair value, less selling costs, is charged to the allowance for loan losses. Operating results from real estate owned, including rental income, operating expenses, and gains and losses realized from the sales of real estate owned are recorded as incurred. At September 30, 2015, the Bank had $\$ 495,000$ of OREO, consisting of two properties, as compared to $\$ 1.6$ million at December 31, 2014, which consisted of three properties. During the third quarter of 2015 , one property totaling $\$ 1.1$ million was sold for a $\$ 104,000$ gain while in the second quarter, one property totaling $\$ 192,000$ was sold for a $\$ 3,000$ gain. All of our OREO are aggressively marketed and are monitored on a regular basis to ensure valuations are in line with current fair market values.

Loans whose terms are modified are classified as TDRs if the Company grants such borrowers concessions and it is deemed that those borrowers are experiencing financial difficulty. Concessions granted under a TDR generally involve a temporary reduction in interest rate or a modification of a loan's amortization schedule. Non-accrual TDRs

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are restored to accrual status if principal and interest payments, under the modified terms, are current for six consecutive months after the modification is in place. Loans classified as TDRs are designated as impaired from a cash flow perspective. Modifications involving troubled borrowers may include a modification of a loan's amortization schedule, reduction in the stated interest rate and rescheduling of future cash flows.

The Company's TDR modifications are made on terms typically up to 12 months in order to aggressively monitor and track performance of the credit. The short-term modifications are monitored for continued performance for an additional period of time after the expiration of the concession. Balance reductions and annualized loss rates are also important metrics that are monitored. The main objective of the modification program is to reduce the payment burden for the borrower and improve the net present value of the Company's expected cash flows.

As of September 30, 2015, TDRs totaled $\$ 12.9$ million as compared to $\$ 20.6$ million at December 31, 2014, a decrease of $\$ 7.7$ million. The decrease of $\$ 7.7$ million was primarily due to the refinance of a $\$ 5.2$ million commercial real estate loan, which was underwritten at current market conditions with no new concessions granted. As such, this loan was removed from TDR status. The remaining decrease of $\$ 2.5$ million was largely the result of pay downs and payoffs on other loans throughout the year. Concessions made on TDR loans generally involve a temporary reduction in interest rate or a modification of a loan's amortization schedule. The main objective of the modification is to reduce the payment burden for the borrower and improve the net present value of the Company's expected cash flows. The $\$ 12.9$ million of TDRs is comprised of $\$ 4.3$ million in real estate commercial loans, $\$ 3.9$ million in real estate construction loans, $\$ 4.1$ million in commercial loans, $\$ 384,000$ in residential mortgage loans and $\$ 212,000$ in consumer loans. All but four identified TDRs as of September 30, 2015, are collateral-dependent loans. The four others are cash flow dependent. Of the $\$ 12.9$ million, none have specific reserves in our ALLL computation. The entire $\$ 12.9$ million of TDR's are adequately collateralized requiring no specific reserves.

The $\$ 4.3$ million in real estate commercial loans identified as TDRs are all accruing, with the exception of four non-accrual loans totaling $\$ 1.5$ million. The first non-accrual loan, totaling $\$ 1.4$ million, is secured by real estate, and we are in the early stages of commencing foreclosure proceedings. The remaining three non-accrual loans total $\$ 65,000$. The remaining $\$ 2.8$ million of performing TDRs are amortizing on various terms. The TDR designation was given primarily due to concessions granted for interest rate, amortization or maturity. These factors were all a result of the weak economy, which resulted in the borrowers having financial and cash flow difficulties.

The $\$ 3.9$ million in real estate construction loans are primarily comprised of four relationships, one of which totaling $\$ 545,000$, includes fully improved building lots under contract of sale to one national home builder. The lot sales are structured as tranche takedowns with repayments expected in full by the end of 2015 . The remaining three projects with a total of $\$ 3.3$ million are currently being developed, under contract and/or amortizing.

The $\$ 4.1$ million in commercial and industrial loans are all performing, with the exception of one non-accrual loan totaling $\$ 111,000$. This category increased by $\$ 3.0$ million due to the addition of one relationship consisting of five loans, which totaled $\$ 3.0$ million, all of which are performing.

The $\$ 384,000$ in real estate residential loans and $\$ 217,000$ in consumer loans are all performing.

## Potential Problem Loans

Overall credit quality in the portfolio remains strong even though the economic weakness has impacted several potential problem loans. Potential problem loans consist of special mention and substandard loans. At September 30, 2015, the Company had $\$ 17.8$ million in loans that were risk rated as special mention or substandard, which includes $\$ 3.7$ million in non-accrual loans that are included in the substandard category. This $\$ 17.8$ million of special mention and substandard loans represents a decrease of $\$ 9.0$ million from the $\$ 26.8$ million reported at December 31, 2014. The change in risk rated loans was attributable to certain loans which were either upgraded due to a variety of changing conditions, including general economic conditions, payoffs and/or conditions applicable to the specific borrower, or due to payoffs and pay downs.

At September 30, 2015, other than the loans set forth above, the Company is not aware of any loans which present serious doubts as to the ability of its borrowers to comply with present loan repayment terms and which are expected to fall into one of the risk categories set forth in the description herein.

## Allowance for Loan Losses

The following table summarizes our allowance for loan losses for the nine months ended September 30, 2015 and 2014 and for the year ended December 31, 2014.

| September 30, | December |  |
| :--- | :--- | :--- |
| 2015 | 2014 | 31, |
|  |  |  |

Balance at beginning of year
Provision charged to expense
Loans charged off, net
Balance of allowance at end of period

Ratio of net charge-offs to average loans outstanding (annualized) Balance of allowance as a percent of loans at period-end Ratio of allowance at period-end to non-performing loans
Balance at beginning of year
(in thousands, except percentages)
$\left.\begin{array}{ccc}\mathbf{\$ 8 , 0 6 9} & \$ 7,872 & \$ 7,872 \\ \mathbf{4 0 0} & 521 & 621 \\ \mathbf{( 4 0} & (92 & (424 \\ \mathbf{\$ 8 , 4 2 9} & \$ 8,301 & \$ 8,069\end{array}\right)$

| $\mathbf{0 . 0 1}$ | \% | 0.02 | $\%$ | 0.07 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $\mathbf{1 . 2 5}$ | \% | 1.35 | $\%$ | 1.29 | $\%$ |
| $\mathbf{2 2 9 . 0 5}$ | $\%$ | $119.97 \%$ | 129.37 | $\%$ |  |

At September 30, 2015, the Company's allowance for loan losses was $\$ 8.4$ million compared with $\$ 8.1$ million at December 31, 2014. Loss allowance as a percentage of total loans at September 30, 2015 was $1.25 \%$, compared with $1.29 \%$ at December 31, 2014. The Company recorded a $\$ 400,000$ provision to the allowance for loan losses for the nine month period ended September 30, 2015 as compared to $\$ 521,000$ for the comparable period in 2014. The $\$ 121,000$ decrease in our provision for the nine months was primarily due to a decrease in net charge-offs from $\$ 92,000$ during the first nine months of 2014 to $\$ 40,000$ during the first nine months of 2015 as well as improved asset quality. Non-performing loans at September 30, 2015 are either well-collateralized or adequately reserved for in the allowance for loan losses.

Management maintains the allowance for credit losses at a level estimated to absorb probable loan losses of the loan portfolio. The allowance is based on ongoing evaluations of the probable estimated losses inherent in the loan portfolio. Our methodology for evaluating the appropriateness of the allowance includes segmentation of the loan portfolio into its various asset components, tracking the historical levels of criticized loans and delinquencies, and assessing the nature and trends of loan charge-offs. Additionally, the volume of non-performing loans, concentration of risks by size, type, and geography, new products and markets, collateral adequacy, credit policies and procedures, staffing, underwriting consistency, and economic conditions are also taken into consideration. Risks within the loan portfolio are analyzed on a continuous basis by the Bank's senior management, outside independent loan review auditors, directors' loan committee, and board of directors. A risk system, consisting of multiple grading categories, is utilized as an analytical tool to assess risk and set appropriate reserves.

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While the overall New Jersey economy remains somewhat constrained by the recovering economic environment, our local economy seems to reflect some strengthening in certain sectors. While we remain optimistic in our growth prospects for lending in 2015, we recognize that we will continue to be challenged due in part to both the competitive landscape and pricing pressures in this low rate environment and as such, prudent risk management practices must be maintained. Along with this conservative approach, we have further stressed our qualitative and quantitative allowance factors to primarily reflect the current state of the economy, the weak housing market and prolonged high levels of unemployment. We apply this process and methodology in a consistent manner and reassess and modify the estimation of methods and assumptions on a regular basis.

We attempt to maintain an allowance for loan losses at a sufficient level to provide for probable losses inherent in the loan portfolio. Risks within the loan portfolio are analyzed on a continuous basis by the Bank's senior management, outside independent loan review consultants, directors' loan committee, and board of directors. The level of the allowance is determined by assigning specific allowances to impaired loans and general allowances on all other loans. The portion of the allowance that is allocated to impaired loans is determined by estimating the inherent loss on each credit after giving consideration to the value of the underlying collateral on collateral dependent loans and cash flow from operations on cash flow dependent loans. A risk rating system, consisting of multiple grading categories, is utilized as an analytical tool to assess risk and set appropriate reserves. Along with the risk system, senior management evaluates risk characteristics of the loan portfolio under current economic conditions and considers such factors as the financial condition of the borrower, past and expected loss experience, and other factors management feels deserve recognition in establishing an appropriate allowance. These estimates are reviewed at least quarterly, and as adjustments become necessary, they are realized in the periods in which they become known. Although management attempts to maintain the allowance at a level deemed adequate to cover any losses, future additions to the allowance may be necessary based upon changes in market conditions, either generally or specific to our area, or changes in the circumstances of particular borrowers. In addition, various regulatory agencies periodically review our allowance for loan losses. These agencies may require the Company to take additional provisions based on their judgments about information available to them at the time of their examination.

## Bank-Owned Life Insurance

In November 2004, the Company invested in $\$ 3.5$ million of bank-owned life insurance as a source of funding for additional life insurance benefits for officers and employee benefit expenses related to the Company's non-qualified Supplemental Executive Retirement Plan ("SERP") for certain executive officers implemented in 2004 that provides for payments upon retirement, death or disability. Since its initial investment in 2004, the Company has purchased an additional $\$ 13.1$ million of bank-owned life insurance in order to provide additional life insurance benefits for additional officers upon death or disability and to provide a source of funding for future enhancements of the benefits under the SERP. Expenses related to the SERP were approximately $\$ 187,000$ for both the nine months ended September 30, 2015 and 2014. Bank-owned life insurance involves our purchase of life insurance on a selected group of officers. The Company is the owner and beneficiary of the policies. Increases in the cash surrender values of this investment are recorded in other income in the statement of operations. Income on bank-owned life insurance amounted to $\$ 335,000$ and $\$ 347,000$ for the nine months ended September 30, 2015 and 2014, respectively.

## Premises and Equipment

Premises and equipment totaled approximately $\$ 5.2$ million and $\$ 5.7$ million at September 30, 2015 and December 31,2014 , respectively. The reduction was primarily due to the sale of a branch property in Union County, New Jersey, with its operations consolidated into our South Avenue branch. The resultant reduction in fixed assets, net of accumulated depreciation, amounted to $\$ 717,000$, and the Company realized a gain of $\$ 208,000$ from the sale. This fixed asset reduction was partially offset by new capital expenditures, primarily related to the new Cranford and Freehold branches during the first half of 2015. Depreciation expenses totaled $\$ 592,000$ and $\$ 436,000$ for the nine months ended September 30, 2015 and 2014, respectively. The increase in the expense was primarily due the Cranford and Freehold additions during the nine months ended September 30, 2015.

## Goodwill and Other Intangible Assets

Intangible assets totaled $\$ 18.1$ million at September 30, 2015 and $\$ 18.2$ million at December 31, 2014. The Company's intangible assets at September 30, 2015 were comprised of $\$ 18.1$ million of goodwill and $\$ 19,000$ of core deposit intangibles, net of accumulated amortization of $\$ 2.1$ million. The Company performed its annual goodwill impairment analysis as of September 30, 2015. Based on the results of the step one goodwill impairment analysis, the Company concluded that there was no impairment on the current goodwill balance of $\$ 18.1$ million. At December 31, 2014, the Company's intangible assets were comprised of $\$ 18.1$ million of goodwill and $\$ 57,000$ of core deposit intangibles, net of accumulated amortization of $\$ 2.0$ million.

There can be no assurance that future testing will not result in additional material impairment charges due to further developments in the banking industry or our markets or otherwise. Additional goodwill discussion can be referenced in Note 3, "Goodwill" in the Company's financial statements.

## Deposits

Deposits are the primary source of funds used by the Company in lending and for general corporate purposes. In addition to deposits, the Company may derive funds from principal repayments on loans, the sale of loans and securities designated as available for sale, maturing investment securities and borrowing from financial intermediaries. The level of deposit liabilities may vary significantly and is dependent upon prevailing interest rates, money market conditions, general economic conditions and competition. The Company's deposits consist of checking, savings and money market accounts along with certificates of deposit ("CDs") and individual retirement accounts. Deposits are obtained from individuals, partnerships, corporations, unincorporated businesses and non-profit organizations throughout the Company's market area. We attempt to control the flow of deposits primarily by pricing our deposit offerings to be competitive with other financial institutions in our market area, but not necessarily offering the highest rate.

Total deposits at September 30, 2015 were $\$ 690.7$ million, an increase of $7.5 \%$ from the $\$ 642.4$ million at December 31, 2014. Core checking deposits at September 30, 2015 increased $\$ 30.0$ million, or $11.7 \%$, to $\$ 285.9$ million when compared to year-end 2014, primarily due to a new municipal deposit relationship coupled with seasonality, while savings, money market and time deposits increased $\$ 18.3$ million, or $4.7 \%$. In light of the low interest rate environment and strong loan pipeline, the Company took advantage of extending the maturity of its CD portfolio by utilizing a laddered strategy of both brokered and Listed Service CDs during the nine months of 2015. The Bank has continued to focus on building non-interest-bearing deposits, as this lowers our costs of funds. Additionally, our savings accounts and other interest-bearing deposit products, excluding high-cost certificates of deposit, provide an efficient and cost-effective source to fund our loan originations.

One of the primary strategies is the accumulation and retention of core deposits. Core deposits consist of all deposits, except CDs $\$ 100,000$ and over, brokered CDs and Listed Service CDs. Core deposits at September 30, 2015 amounted to $\$ 611.7$ million and accounted for $88.6 \%$ of total deposits, as compared to $\$ 571.6$ million and $89.0 \%$, at December 31, 2014. During 2015, we continued to price our CDs $\$ 100,000$ and over at rates that did not exceed our market competition. The balance in our CDs over $\$ 100,000$ at September 30, 2015 totaled $\$ 52.3$ million as compared to $\$ 43.2$ million at December 31, 2014, an increase of $\$ 9.1$ million, or $21.1 \%$. At September 30, 2015, the Company had $\$ 28.1$ million in brokered CDs as compared to $\$ 29.0$ million at December 31, 2014, with rates ranging from $1.03 \%$ to $2.15 \%$ with original terms ranging from 30 to 84 months, while Listed Service CDs totaled $\$ 30.3$ million compared to $\$ 10.2$ million at December 31, 2014 with rates between $0.96 \%$ to $2.06 \%$ and original terms ranging from 24 to 60 months.

## Borrowings

The Bank has unsecured lines of credit totaling $\$ 46.0$ million with four correspondent financial institutions. These borrowings are priced on a daily basis. The Bank had no borrowings outstanding on these lines. The Bank also has

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remaining borrowing capacity with the FHLB of approximately $\$ 51.4$ million based on the current loan collateral pledged of $\$ 98.1$ million at September 30, 2015.

Short-term borrowings consist of Federal funds purchased and short-term borrowings from the FHLB. At September 30, 2015 and December 31, 2014, the Company had no short-term borrowings outstanding.

At September 30, 2015 and December 31, 2014, long-term debt consisted of advances from the FHLB, which amounted to $\$ 26.5$ million at September 30, 2015 compared to $\$ 16.0$ million at December 31, 2014. In light of the low interest rate environment and strong loan pipeline, the Company took advantage of securing laddered advances through the FHLB during the first quarter of 2015. Total FHLB advances had a weighted average interest rate of $2.28 \%$ and $2.89 \%$ at September 30, 2015 and December 31, 2014, respectively.

These advances are contractually scheduled for repayment as follows:
SeptembeDecember
30, 31, $\quad$ Rate $\quad$ Original Term Maturity
2015 2014
(dollars in
thousands)

| Fixed Rate Note | \$7,500 | \$7,500 | $3.97 \% 10$ years | November 2017 |
| :---: | :---: | :---: | :---: | :---: |
| Fixed Rate Note |  | 1,500 | $\mathbf{2 . 0 0 \% 5} 5$ years | August 2015 |
| Fixed Rate Note | 1,500 | 1,500 | 2.41\% 6 years | August 2016 |
| Fixed Rate Note | 1,500 | 1,500 | $\mathbf{2 . 7 1 \%} 7$ years | August 2017 |
| Fixed Rate Note | 2,000 | 2,000 | 1.28\% 4 years | October 2017 |
| Fixed Rate Note | 2,000 | 2,000 | 1.65\% 5 years | October 2018 |
| Fixed Rate Note | 2,700 |  | 0.60\% 1 year | January 2016 |
| Fixed Rate Note | 1,000 |  | $0.97 \% 2$ years | January 2017 |
| Fixed Rate Note | 1,300 | - | 1.31\% 3 years | January 2018 |
| Fixed Rate Note | 1,800 |  | 1.59\% 4 years | January 2019 |
| Fixed Rate Note | 2,700 | - | 1.81\% 5 years | January 2020 |
| Fixed Rate Note | 2,500 | - | 2.03\% 6 years | January 2021 |
|  | \$26,500 | \$ 16,000 |  |  |

The maximum amount outstanding of FHLB advances during the nine months ended September 30, 2015 and at any month-end during 2014 was $\$ 28.0$ million and $\$ 17.5$ million, respectively. The average interest rates paid on FHLB advances was $2.30 \%$ and $2.83 \%$ during the nine months ended September 30, 2015 and 2014, respectively.

In September 2015, the FHLB issued a $\$ 20.1$ million municipal deposit letter of credit in the name of Two River Community Bank naming the NJ Department of Banking and Insurance as beneficiary. The letter of credit will take the place of securities previously pledged to the state for the Bank's municipal deposits.

## Repurchase Agreements

Securities sold under agreements to repurchase, which are classified as secured borrowings, generally mature within one to four days after the transaction date. Securities sold under agreements to repurchase are reflected as the amount of cash received in connection with the transaction. The Company may be required to provide additional collateral based on the fair value of the underlying securities. Securities sold under agreements to repurchase decreased to $\$ 21.3$ million at September 30, 2015 from $\$ 23.3$ million at December 31, 2014, a decrease of $\$ 2.0$ million, or $8.6 \%$.

## Liquidity

Liquidity defines the Company's ability to generate funds to support asset growth, meet deposit withdrawals, maintain reserve requirements and otherwise operate on an ongoing basis. An important component of the Company's asset and liability management structure is the level of liquidity available to meet the needs of our customers and requirements of our creditors. The liquidity needs of the Bank are primarily met by cash on hand, Federal funds sold position, maturing investment securities and short-term borrowings on a temporary basis. The Bank invests the funds not needed to meet its cash requirements in overnight Federal funds sold and an interest bearing account with the Federal Reserve Bank of New York. With adequate deposit inflows coupled with the above-mentioned cash resources, management is maintaining short-term assets which we believe are sufficient to meet our liquidity needs.

At September 30, 2015, the Company had $\$ 42.9$ million in cash and cash equivalents as compared to $\$ 36.1$ million at December 31, 2014. Cash and cash equivalent balances include $\$ 22.1$ million and $\$ 17.8$ million of interest bearing deposits at the Federal Reserve Bank of New York at September 30, 2015 and December 31, 2014, respectively.

On July 21, 2015, the Company filed a registration statement with the SEC permitting it to issue a combination of securities, in one or more offerings, from time to time, up to $\$ 30.0$ million. This registration statement was declared effective by the SEC on September 4, 2015. The purpose of this newly filed registration statement was to replace the availability previously provided by the Company's registration statement filed in August 2012.

## Off-Balance Sheet Arrangements

The Company's financial statements do not reflect off-balance sheet arrangements that are made in the normal course of business. These off-balance sheet arrangements consist of unfunded loans and letters of credit made under the same standards as on-balance sheet instruments. These instruments have fixed maturity dates, and because many of them will expire without being drawn upon, they do not generally present any significant liquidity risk to the Company.

Management believes that any amounts actually drawn upon these commitments can be funded in the normal course of operations. The following table sets forth the Bank's off-balance sheet arrangements as of September 30, 2015 and December 31, 2014 :

Home equity lines of credit
Commitments to fund commercial real estate and construction loans Commitments to fund commercial and industrial and other loans Commercial and financial letters of credit

| SeptemberDecember |  |
| :--- | :--- |
| 30, | $\mathbf{3 1}$, |
|  |  |
| 2015 | $\mathbf{2 0 1 4}$ |
| (dollars in |  |
| thousands) |  |
|  |  |
| $\mathbf{\$ 2 0 , 3 4 9}$ | $\$ 18,619$ |
| $\mathbf{9 5 , 4 9 2}$ | 99,802 |
| $\mathbf{4 6 , 1 2 4}$ | 42,209 |
| $\mathbf{4 , 0 6 8}$ | 4,754 |
| $\mathbf{\$ 1 6 6 , 0 3 3}$ | $\$ 165,384$ |

## Capital

Shareholders' equity increased by approximately $\$ 3.7$ million, or $3.9 \%$, to $\$ 97.6$ million at September 30, 2015 compared to $\$ 93.9$ million at December 31, 2014. Net income for the nine month period ended September 30, 2015 added $\$ 4.6$ million to shareholders' equity. Additionally, stock-based option compensation expense of $\$ 154,000$, options exercised of $\$ 103,000$, employee stock purchase plan purchases of $\$ 40,000$ and $\$ 105,000$ in after-tax net unrealized gains on securities available for sale contributed to the increase during the nine months ended September 30,2015 . These increases were partially offset by decreases of $\$ 497,000$ in common stock repurchased, $\$ 754,000$ in cash dividends on common stock, and $\$ 45,000$ relating to the dividends on the preferred stock Series C.

The Company and the Bank are subject to various regulatory and capital requirements administered by the Federal banking agencies. Our federal banking regulators, the Board of Governors of the Federal Reserve System (the "Federal Reserve") (which regulates bank holding companies) and the Federal Deposit Insurance Corporation (the "FDIC") (which regulates the Bank), have issued guidelines classifying and defining capital. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions that, if undertaken, could
have a direct material effect on the Company's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification of the Company and the Bank is also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios, set forth in the following tables of Tier 1 Capital to Average Assets (Leverage Ratio), Common Equity Tier 1 Capital to Risk Weighted Assets, Tier 1 Capital to Risk Weighted Assets and Total Capital to Risk Weighted Assets. Management believes that, at September 30, 2015, the Company and the Bank met all capital adequacy requirements to which they are subject.

As of September 30, 2015, the Bank met all regulatory requirements for classification as well-capitalized under the regulatory framework for prompt corrective action. Management believes that there are no conditions or events that have changed the Bank's classification.

The capital ratios of the Company and the Bank, at September 30, 2015 and December 31, 2014, are presented below.
$\left.\begin{array}{llllllll} & & & \begin{array}{l}\text { Minimum } \\ \text { Required } \\ \text { For } \\ \text { Capital } \\ \text { Adequacy } \\ \text { Purposes }\end{array} & \begin{array}{l}\text { To Be Well } \\ \text { Capitalized }\end{array} \\ \begin{array}{lllllll}\text { Under } \\ \text { Prompt } \\ \text { Corrective }\end{array} \\ \text { Action } \\ \text { Regulations* }\end{array}\right]$

Basel III Capital Rules. In July 2013, the federal bank regulatory agencies adopted revisions to the agencies' capital adequacy guidelines and prompt corrective action rules, which were designed to enhance such requirements and implement the revised standards of the Basel Committee on Banking Supervision, commonly referred to as Basel III.

These revisions generally implemented higher minimum capital requirements, added a new common equity Tier 1 Capital requirement, and established criteria that instruments must meet to be considered common equity Tier 1 Capital, additional Tier 1 Capital or Tier 2 Capital. As of January 1, 2015, the new minimum capital to risk-adjusted assets requirements are a common equity Tier 1 Capital ratio of $4.5 \%$ ( $6.5 \%$ to be considered "well capitalized") and a Tier 1 Capital ratio of $6.0 \%$, increased from $4.0 \%$ (and increased from $6.0 \%$ to $8.0 \%$ to be considered "well capitalized"); the total capital ratio remains at $8.0 \%$ under the new rules ( $10.0 \%$ to be considered "well capitalized").

Under the new rules, in order to avoid limitations on capital distributions (including dividend payments and certain discretionary bonus payments to executive officers), a banking organization must hold a capital conservation buffer comprised of common equity Tier 1 Capital above its minimum risk-based capital requirements, which amount must be greater than $2.5 \%$ of total risk-weighted assets at January 1, 2019. The capital contribution buffer requirements phase in over a three-year period beginning January 1, 2016. Additionally, the Company determined, as permitted under Basel III, to opt-out of including accumulated other comprehensive income in regulatory capital.

As of September 30, 2015, the Bank would have a capital conservation buffer greater than $2.5 \%$.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

Not required.

## Item 4. Controls and Procedures

The Company has established disclosure controls and procedures designed to ensure that information required to be disclosed in the reports that the Company files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in SEC rules and forms and is accumulated and communicated to management, including the principal executive officer and principal financial officer, to allow timely decisions regarding required disclosure.

The Company's principal executive officer and principal financial officer, with the assistance of other members of the Company's management, have evaluated the effectiveness of the design and operation of the Company's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this quarterly report. Based upon such evaluation, the Company's principal executive officer and principal financial officer have concluded that the Company's disclosure controls and procedures are effective as of the end of the period covered by this quarterly report.

The Company's principal executive officer and principal financial officer have also concluded that there was no change in the Company's internal control over financial reporting (as such term is defined in Rule 13a-15(f) under the Exchange Act) that occurred during the quarter ended September 30, 2015 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II. OTHER INFORMATION

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Issuer Purchases of Equity Securities

| Period | Total <br> Number of <br> Shares <br> Purchased <br> (1) | Average <br> Price <br> Paid <br> Per <br> Share <br> (\$) | Total <br> Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Maximum <br> Dollar <br> Value of <br> Shares <br> that May <br> Yet Be <br> Purchased <br> Under the <br> Plans or <br> Programs <br> (\$) |
| :---: | :---: | :---: | :---: | :---: |
| July 1, 2015 through July 31, 2015 |  | - |  | 1,756,235 |
| August 1, 2015 through August 31, 2015 | 20,500 | 9.04 | 20,500 | 1,570,140 |
| September 1, 2015 through September 30, 2015 | 7,300 | 9.05 | 7,300 | 1,503,783 |
| Total | 27,800 | 9.04 | 27,800 |  |

(1) All shares were repurchased under the Company's share repurchase program. In December 2014, the Board of Directors approved a new repurchase program, whereby the Company may repurchase up to $\$ 2.0$ million of its common stock from January 1, 2015 to December 31, 2015.

## Item 6. Exhibits

31.1 * Certification of principal executive officer of the Company pursuant to Securities Exchange Act Rule 13a-14(a)

* Certification of principal financial officer of the Company pursuant to Securities Exchange Act Rule
13a-14(a)

Certifications pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of The
32 *Sarbanes-Oxley Act of 2002, signed by the principal executive officer of the Company and the principal financial officer of the Company
101.INS XBRL Instance Document
101.SCH XBRL Taxonomy Extension Schema
101.CAL XBRL Taxonomy Extension Calculation Linkbase
101.DEF XBRL Taxonomy Extension Definition Linkbase
101.LAB XBRL Taxonomy Extension Label Linkbase
101.PRE XBRL Taxonomy Extension Presentation Linkbase

* Filed herewith.


## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## TWO RIVER BANCORP

Date: November 13, 2015 By:/s/ WILLIAM D. MOSS
William D. Moss
President and Chief Executive Officer
(Principal Executive Officer)

Date: November 13, 2015 By:/s/ A. RICHARD ABRAHAMIAN
A. Richard Abrahamian

Executive Vice President and Chief Financial Officer
(Principal Financial and Accounting Officer)

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