# Edgar Filing: TWO RIVER BANCORP - Form 10-Q 

TWO RIVER BANCORP
Form 10-Q
August 14, 2013
UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2013

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$

Commission file number: 000-51889

## TWO RIVER BANCORP

(Exact Name of Registrant as Specified in Its Charter)

New Jersey
(State of Other Jurisdiction
of Incorporation or Organization)

766 Shrewsbury Avenue, Tinton Falls, New Jersey
(Address of Principal Executive Offices)
07724
(Zip Code)
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer
Non-accelerated filer
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of August 5,2013, there were $8,076,764$ shares of the registrant's common stock, no par value, outstanding.

## TWO RIVER BANCORP

## FORM 10-Q

INDEX
PART I. FINANCIAL INFORMATION ..... Page
Item 1. Financial Statements ..... 3
Consolidated Balance Sheets (unaudited) at June 30, 2013 and December 31, 2012 ..... 3
Consolidated Statements of Operations (unaudited) for the three months and six months ended June 30, 2013 and 2012
Consolidated Statements of Comprehensive Income (unaudited) for the three months and six months ended June 30, 2013 and 2012
Consolidated Statements of Shareholders' Equity (unaudited) for the six months ended June $30{ }_{6}$ 2013 and 2012
Consolidated Statements of Cash Flows (unaudited) for the six months ended June 30, 2013 and 2012
Notes to Consolidated Financial Statements (unaudited) ..... 8
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations ..... 35
Item 3. Quantitative and Qualitative Disclosures About Market Risk ..... 56
Item 4. Controls and Procedures ..... 56
PART II. OTHER INFORMATION
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds ..... 58
Item $6 . \quad$ Exhibits ..... 58
SIGNATURES ..... 59

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## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

## TWO RIVER BANCORP

CONSOLIDATED BALANCE SHEETS (Unaudited)
(in thousands, except share data)


| Securities sold under agreements to repurchase | 19,408 | 16,710 |
| :---: | :---: | :---: |
| Accrued interest payable | 60 | 70 |
| Long-term debt | 13,500 | 13,500 |
| Other liabilities | 4,331 | 4,880 |
| Total Liabilities | 642,045 | 641,930 |
| SHAREHOLDERS' EQUITY |  |  |
| Preferred stock, no par value; $6,500,000$ shares authorized; |  |  |
| Preferred stock, Series B, none issued or outstanding |  |  |
| Preferred stock, Series C, $\$ 12,000,000$ liquidation preference; 12,000 shares authorized; 12,000 issued and outstanding at June 30, 2013, and December 31, 2012, respectively | 12,000 | 12,000 |
| Common stock, no par value; $25,000,000$ shares authorized; Issued - 8,062,823 and 7,983,778 at June 30, 2013 and December 31, 2012, respectively Outstanding - 8,061,723 and 7,983,778 at June 30, 2013 and December 31, 2012, respectively | 71,898 | 71,537 |
| Retained earnings | 10,099 | 8,060 |
| Treasury stock, at cost; 1,100 shares and 0 shares at June 30, 2013 and December 31, 2012, respectively | (7 ) | - |
| Accumulated other comprehensive (loss) income | (391 ) | 368 |
| Total Shareholders' Equity | 93,599 | 91,965 |
| TOTAL LIABILITIES and SHAREHOLDERS' EQUITY | \$735,644 | \$ 733,895 |

See notes to the unaudited consolidated financial statements.

3

## TWO RIVER BANCORP

## CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

For the Three and Six Months Ended June 30, 2013 and 2012
(in thousands, except per share data)

## INTEREST INCOME:

Loans, including fees
Securities:

| Taxable | 239 | 286 | $\mathbf{5 0 0}$ | 589 |
| :--- | :--- | :--- | :--- | :--- | :--- |

Tax-exempt
Interest bearing deposits
Total Interest Income
INTEREST EXPENSE:
Deposits
Securities sold under agreements to repurchase
Borrowings
Total Interest Expense
Net Interest Income
PROVISION FOR LOAN LOSSES
Net Interest Income after Provision for Loan Losses
NON-INTEREST INCOME:
Total other-than-temporary impairment losses
Less: Portion included in other comprehensive income (pre tax)
Net other-than-temporary impairment charges to earnings
Service fees on deposit accounts
Other loan fees
Earnings from investment in life insurance
Net realized gain on sale of securities
Net gain on sale of SBA loans
Other income
Total Non-Interest Income
NON-INTEREST EXPENSES:
Salaries and employee benefits
Occupancy and equipment
Professional
Insurance
FDIC insurance and assessments
Advertising

| Three Months Ended |  | Six Months Ended |  |
| :---: | :---: | :---: | :---: |
| June 30, | 2012 | June 30, | 2012 |
| \$7,286 | \$7,203 | \$14,426 | \$14,521 |
| 239 | 286 | 500 | 589 |
| 107 | 98 | 214 | 195 |
| 16 | 21 | 36 | 42 |
| 7,648 | 7,608 | 15,176 | 15,347 |
| 812 | 1,022 | 1,714 | 2,108 |
| 21 | 27 | 43 | 55 |
| 109 | 108 | 215 | 216 |
| 942 | 1,157 | 1,972 | 2,379 |
| 6,706 | 6,451 | 13,204 | 12,968 |
| 280 | 270 | 460 | 620 |
| 6,426 | 6,181 | 12,744 | 12,348 |
| - | (53 ) | - | (53 |
| - | 5 | - | 5 |
| - | (48 ) | - | (48 |
| 161 | 153 | 301 | 290 |
| 158 | 194 | 359 | 369 |
| 105 | 116 | 210 | 234 |
| - | - | 153 | - |
| - | 187 | 85 | 187 |
| 143 | 159 | 280 | 286 |
| 567 | 761 | 1,388 | 1,318 |
| 2,747 | 2,701 | 5,476 | 5,401 |
| 901 | 758 | 1,859 | 1,537 |
| 270 | 153 | 433 | 348 |
| 84 | 84 | 161 | 176 |
| 152 | 131 | 269 | 272 |
| 84 | 75 | 153 | 135 |

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| Data processing | $\mathbf{1 4 0}$ | 173 | $\mathbf{2 9 2}$ | 334 |
| :--- | :--- | :--- | :--- | :--- |
| Outside services fees | $\mathbf{1 4 9}$ | 122 | $\mathbf{2 8 2}$ | 249 |
| Amortization of identifiable intangibles | $\mathbf{2 9}$ | 38 | $\mathbf{6 7}$ | 86 |
| OREO expenses, OREO impairment and sales, net | $\mathbf{6 7}$ | 410 | $\mathbf{4 7 1}$ | 585 |
| Loan workout expenses | $\mathbf{7 6}$ | 57 | $\mathbf{1 7 1}$ | 91 |
| Other operating | $\mathbf{4 0 6}$ | 361 | $\mathbf{7 7 5}$ | 751 |
| Total Non-Interest Expenses | $\mathbf{5 , 1 0 5}$ | 5,063 | $\mathbf{1 0 , 4 0 9}$ | 9,965 |
| Income before Income Taxes | $\mathbf{1 , 8 8 8}$ | 1,879 | $\mathbf{3 , 7 2 3}$ | 3,701 |
| INCOME TAX EXPENSE | $\mathbf{6 8 3}$ | 693 | $\mathbf{1 , 3 5 8}$ | 1,360 |
| Net Income | $\mathbf{1 , 2 0 5}$ | 1,186 | $\mathbf{2 , 3 6 5}$ | 2,341 |
| Preferred stock dividend | $\mathbf{( 6 0})$ | $(150)$ | $\mathbf{( 1 6 5}$ | $(287)$ |
| Net income available to common shareholders | $\mathbf{\$ 1 , 1 4 5}$ | $\$ 1,036$ | $\mathbf{\$ 2 , 2 0 0}$ | $\$ 2,054$ |
| EARNINGS PER COMMON SHARE: |  |  |  |  |
| Basic | $\mathbf{\$ 0 . 1 4}$ | $\$ 0.13$ | $\mathbf{\$ 0 . 2 8}$ | $\$ 0.26$ |
| Diluted | $\mathbf{\$ 0 . 1 4}$ | $\$ 0.13$ | $\mathbf{\$ 0 . 2 7}$ | $\$ 0.25$ |
| Weighted average common shares outstanding: |  |  |  |  |
| Basic | $\mathbf{8 , 0 2 9}$ | 7,942 | $\mathbf{7 , 9 8 9}$ | 7,932 |
| Diluted | $\mathbf{8 , 2 1 1}$ | 8,143 | $\mathbf{8 , 1 5 9}$ | 8,119 |

See notes to the unaudited consolidated financial statements.

4

## TWO RIVER BANCORP

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited)

For the Three and Six Months Ended June 30, 2013 and 2012
(in thousands)

|  | Three Months <br> Ended |
| :---: | :---: |
|  | $\begin{aligned} & \text { June 30, } \\ & 2013 \quad 2012 \end{aligned}$ |
| Net income | \$1,205 \$1,186 |
| Other comprehensive (loss) income: |  |
| Unrealized holdings (loss) gains on securities available for sale, net of income tax (benefit) 2013: \$(395); 2012: \$42 | (592) 64 |
| Unrealized gain (loss) on securities for which a portion of the impairment has been recognized in income, net of income tax benefit 2013: $\$ 15 ; 2012$ : $\$ 21$ | 22 (32 |
| Reclassification adjustment for other-than-temporary credit losses on securities included in net income, net deferred income tax 2013: \$;0 2012: \$19 | 29 |
| Other comprehensive (loss) income | (570) 61 |
| Total comprehensive income | \$635 \$1,247 |
|  | Six Months <br> Ended |
|  | $\begin{aligned} & \text { June 30, } \\ & 2013 \quad 2012 \end{aligned}$ |
| Net income | \$2,365 \$2,341 |
| Other comprehensive (loss) income: |  |
| Reclassification adjustment for gains on sales of securities recognized in income, net of income tax benefit 2013: \$61; 2012; \$0 | (92 ) |
| Unrealized holdings gains on securities available for sale, net of income tax 2013: \$461; 2012: \$63 | (693) 95 |
| Unrealized gain (loss) on securities for which a portion of the impairment has been recognized in income, net of income tax benefit 2013: $\$ 18 ; 2012$ : $\$ 21$ | 26 (32 |
| Reclassification adjustment for other-than-temporary credit losses on securities included in net income, net deferred income tax 2013: \$0: 2012•\$19 | 29 |


| Other comprehensive (loss) income | (759 ) | 92 |
| :--- | ---: | :--- |
| Total comprehensive income | $\mathbf{\$ 1 , 6 0 6}$ | $\$ 2,433$ |

See notes to the unaudited consolidated financial statements.

5

## TWO RIVER BANCORP

## CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (Unaudited)

For the Six Months Ended June 30, 2013 and 2012
(dollar amounts in thousands)

|  | Common Stock |  |  |  | Accumulated |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | Other | Total |  |  |
|  | Preferred Outstanding |  |  | Retained |  |  |  |  |  |  |
|  | Stock | shares | Amount | Earnings | Treas Stock | TreasurComprehensSieareholders' |  |  |  | ders' |
|  |  |  |  |  |  |  | Income(loss) Equity |  |  |  |
| Balance, January 1, 2013 | \$ 12,000 | 7,983,778 | \$71,537 | \$8,060 | - |  | \$ 368 |  | \$ 91,965 |  |
| Net income | - | - | - | 2,365 | - |  | - |  | 2,365 |  |
| Other comprehensive loss | - | - | - | - | - |  | (759 | ) | (759 | ) |
| Dividends on preferred stock, Series C | - | - | - | (165 ) | ) - |  | - |  | (165 | ) |
| Stock option compensation expense | - | - | 74 | - | - |  | - |  | 74 |  |
| Cash dividend (\$0.02 per share) | - | - | - | (161 ) | ) - |  | - |  | (161 | ) |
| Options exercised | - | 75,595 | 255 | - | - |  | - |  | 255 |  |
| Tax-benefit-exercised non-qualified stock options | - | - | 11 | - | - |  | - |  | 11 |  |
| Common stock repurchased | - | (1,100 | - | - | (7 | ) | - |  | (7 | ) |
| Employee stock purchase program | - | 3,450 | 21 | - | - |  | - |  | 21 |  |
| Balance, June 30, 2013 | \$ 12,000 | 8,061,723 | \$71,898 | \$ 10,099 | (7 | ) \$ | \$ (391 |  | \$ 93,599 |  |
| Balance January 1, 2012 | \$ 12,000 | 7,942,218 | \$71,179 | \$ 3,693 | - |  | \$ 262 |  | \$ 87,134 |  |
| Net income | - | - | - | 2,341 | - |  | - |  | 2,341 |  |
| Other comprehensive income | - | - | - | - | - |  | 92 |  | 92 |  |
| Dividends on preferred stock, Series C | - | - | - | (287 ) | ) - |  |  |  | (287 | ) |


| Stock option compensation expense | - | - | 92 | - | - | - | 92 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Options exercised | - | 20,545 | 68 | - | - | - | 68 |
| Tax-benefit-exercised non-qualified <br> stock options | - | - | 9 | - | - | - | 9 |
| Restricted stock awards - forfeiture | - | $(4,133$ | $)$ | $(8$ | $)$ | - | - |
|  |  |  |  |  |  |  |  |
| Employee stock purchase program | - | 4,683 | 24 | - | - | $(8$ | - |
| Balance, June 30, 2012 | $\$ 12,000$ | $7,963,313$ | $\$ 71,364$ | $\$ 5,747$ | - | $\$ 354$ | $\$ 89,465$ |

See notes to the unaudited consolidated financial statements

6

## TWO RIVER BANCORP

## CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

## For the Six Months Ended June 30, 2013 and 2012

|  | Six Months Ended |  |
| :---: | :---: | :---: |
|  | $\begin{aligned} & \text { June 30, } \\ & 2013 \end{aligned}$ | 2012 |
| Cash flows from operating activities: | (in thousa | nds) |
| Net income | \$2,365 | \$2,341 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |
| Depreciation and amortization | 445 | 330 |
| Provision for loan losses | 460 | 620 |
| Intangible amortization | 67 | 86 |
| Net amortization of securities premiums and discounts | 144 | 130 |
| Earnings from investment in life insurance | (210 ) | (234 |
| Net realized loss on sale of other real estate owned | - | 130 |
| Other-than-temporary impairment on securities available-for-sale |  | 48 |
| Impairment on other real estate owned | 381 | 360 |
| Stock based compensation expense | 74 | 84 |
| Net realized gain on sale of securities available-for-sale | (153 | - |
| Gain from sale of SBA loans | (85 | (187 |
| (Increase) decrease in assets: |  |  |
| Accrued interest receivable | (53 ) | (10 |
| Other assets | 930 | (428 |
| (Decrease) increase in liabilities: |  |  |
| Accrued interest payable | (10 | (39 |
| Other liabilities | (479 | 241 |
| Net cash provided by operating activities | 3,876 | 3,472 |
| Cash flows from investing activities: |  |  |
| Purchase of securities available-for-sale | $(12,924)$ | (5,778 ) |
| Purchase of securities held-to-maturity | (2,917 ) | (3,169 ) |
| Proceeds from repayments, calls and maturities of securities available-for-sale | 3,739 | 3,315 |
| Proceeds from repayments, calls and maturities of securities held to maturity | 2,685 | 930 |
| Proceeds from sales of securities available-for-sale | 5,881 | - |
| Proceeds from sale of SBA loans | 955 | 1,987 |
| Purchase of restricted investments | (58 ) | (803 |
| Net increase in loans | (9,428 ) | $(21,823)$ |
| Purchases of premises and equipment | (232 ) | (199 |
| Improvements on other real estate owned | - | (66 |
| Proceeds from sale of other real estate owned | - | 4,273 |
| Net cash used in investing activities | $(12,299)$ | $(21,333)$ |
| Cash flows from financing activities: |  |  |
| Net (decrease) increase in deposits | (2,024 ) | 17,988 |
| Net increase in securities sold under agreements to repurchase | 2,698 | 2,715 |
| Cash dividends paid - preferred stock | (235 ) | (287 |


| Cash dividends paid - common stock | $(\mathbf{1 6 1}$ | - |
| :--- | :--- | :--- | :--- |
| Proceeds from employee stock purchase plan | $\mathbf{2 1}$ | 24 |
| Proceeds from exercise of stock options | $\mathbf{2 5 5}$ | 68 |
| Common stock repurchased | $\mathbf{( 7}$ | - |
| Tax benefit of options exercised | $\mathbf{1 1}$ | 9 |
| Net cash provided by financing activities | $\mathbf{5 5 8}$ | 20,517 |
| Net (decrease) increase in cash and cash equivalents | $\mathbf{4 8 , 5 4 6}$ | 2,656 |
| Cash and cash equivalents - beginning <br> Cash and cash equivalents - ending | $\mathbf{\$ 4 0 , 6 8 1}$ | $\$ 40,022$ |
| Supplementary cash flow information: | $\mathbf{\$ 1 , 9 8 2}$ | $\$ 2,418$ |
| Interest paid | $\mathbf{\$ 2 , 1 2 2}$ | $\$ 1,557$ |
| Income taxes paid <br> Supplementary schedule of non-cash activities: <br> Other real estate acquired in settlement of loans <br> Transfer of property held for sale from other assets to premises and equipment | $\mathbf{\$ 2 0 3}$ | $\$ 525$ |

See notes to the unaudited consolidated financial statements.

7

# TWO RIVER BANCORP 

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

## NOTE 1 - BASIS OF PRESENTATION

The accompanying unaudited consolidated financial statements include the accounts of Two River Bancorp (the "Company"), formerly known as Community Partners Bancorp, a bank holding company, and its wholly-owned subsidiary, Two River Community Bank ("Two River" or the "Bank"), and Two River's wholly-owned subsidiaries, TRCB Investment Corporation, TRCB Holdings Two LLC, TRCB Holdings Three LLC, TRCB Holdings Five LLC, TRCB Holdings Six LLC and wholly-owned trust, Two River Community Bank Employer's Trust. All inter-company balances and transactions have been eliminated in the consolidated financial statements.

The accompanying unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") for interim financial information and pursuant to the rules and regulations of the Securities and Exchange Commission (the "SEC"), including the instructions to Form 10-Q and Article 8 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for full year financial statements. In the opinion of management, all adjustments considered necessary for a fair presentation have been included and are of a normal, recurring nature. Operating results for the three and six months ended June 30, 2013 are not necessarily indicative of the results that may be expected for the year ended December 31, 2013. These consolidated financial statements should be read in conjunction with the consolidated financial statements and the notes thereto for the year ended December 31, 2012 included in the Company's Annual Report on Form 10-K filed with the SEC on March 31, 2013 (the "2012 Form 10-K"). For a description of the Company's significant accounting policies, refer to Note 1 of the Notes to Consolidated Financial Statements in the 2012 Form 10-K.

The Company has evaluated events and transactions occurring subsequent to the balance sheet date of June 30, 2013 for items that should potentially be recognized or disclosed in these consolidated financial statements.

Certain amounts in the Consolidated Statements of Operations for the three and six months ended June 30, 2012 have been reclassified to conform to the presentation used in the Consolidated Statement of Operations for the three and six months ended June 30, 2013. These reclassifications had no effect on net income.

## NOTE 2 - NEW ACCOUNTING STANDARDS

ASU 2011-11; In December 2011, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ASU 2011-11 Balance Sheet (Topic 210): Disclosures about Offsetting Assets and Liabilities. ASU 2011-11 requires entities to enhance disclosures about financial instruments and derivative instruments that are subject to offsetting ("netting") in balance sheets. ASU 2011-11 requires disclosure of both gross information and net information about instruments and transactions eligible for offset or subject to an agreement similar to a master netting agreement. In addition to the quantitative disclosures, entities also are required to provide a description of rights of setoff associated with recognized assets and recognized liabilities subject to enforceable master netting arrangements or similar agreements. ASU 2011-11 is effective for annual reporting periods beginning on or after January 1, 2013 and interim periods within those annual periods. The required disclosures are required to be provided retrospectively for all comparative periods presented. The adoption of the requirements of ASU 2011-11 did not have a material impact on the Company's financial position, results of operations or cash flows.

ASU 2013-01; In January 2013, the FASB issued ASU 2013-01 Balance Sheet (Topic 210): Clarifying the Scope of Disclosures about Offsetting Assets and Liabilities. ASU 2013-01 addresses implementation issues regarding the scope of ASU 2011-11 related to disclosures about offsetting assets and liabilities. The amendments clarify that ASU 2011-11 only applies to certain derivatives accounted for in accordance with the Derivatives and Hedging topic of ASC 2011-11 including bifurcated embedded derivatives, repurchase agreements and reverse repurchase agreements and securities borrowing and securities lending transactions that are either offset or subject to an enforceable master netting arrangement or similar agreement. The amendments are effective for reporting periods beginning on or after January 1, 2013. The adoption of the requirements of ASU 2013-01 did not have a material impact on the Company's financial position, results of operations or cash flows.

ASU 2013-02; In February, 2013, the FASB issued ASU 2013-02, Comprehensive Income (Topic 220): Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income. This ASU requires disclosure of the effects of reclassifications out of accumulated other comprehensive income ("AOCI") on net income line items only for those items that are reported in their entirety in net income in the period of reclassification. For AOCI reclassification items that are not reclassified in their entirety into net income, a cross reference will be required to other U.S. GAAP disclosures. The amendments are effective for reporting periods beginning on or after December 15, 2012. The implementation of ASU 2013-02 did not have a material impact on our financial position or results of operation.

## NOTE 3 - GOODWILL

The Company's goodwill was recognized in connection with the acquisition of The Town Bank ("Town Bank") in April 2006. GAAP requires that goodwill be tested for impairment annually or more frequently if impairment indicators arise utilizing a two-step methodology. Step one requires the Company to determine the fair value of the reporting unit and compare it to the carrying value, including goodwill, of such reporting unit. The reporting unit was determined to be our community banking operations, which is our only operating segment. If the fair value of the reporting unit exceeds the carrying value, goodwill is not impaired. If the carrying value exceeds fair value, there is an indication of impairment and the second step is performed to determine the amount of impairment, if any. The second step compares the fair value of the reporting unit to the aggregate fair values of its individual assets, liabilities and identified intangibles.

The Company performed its annual step one goodwill impairment analysis as of September 30, 2012. Based on the results of the step one goodwill impairment analysis, the Company determined that there was no impairment on the current goodwill balance of $\$ 18,109,000$.

## NOTE 4 - EARNINGS PER COMMON SHARE

Basic earnings per common share is calculated by dividing net income available to common shareholders by the weighted average number of shares of common stock outstanding excluding restricted stock awards outstanding during the period. Diluted earnings per common share reflects additional shares of common stock that would have been outstanding if dilutive potential shares of common stock had been issued relating to outstanding stock options, warrants and restricted stock awards. Potential shares of common stock issuable upon the exercise of stock options and warrants are determined using the treasury stock method.

The following table sets forth the computations of basic and diluted earnings per common share:

|  | Three Months Ended |  | Six Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2013 <br> (dollars | 2012 <br> thousands, | June 30, 2013 xcept per s | $\begin{array}{r} 2012 \\ \text { e data) } \end{array}$ |
| Net income | \$ 1,205 | \$1,186 | \$2,365 | \$2,341 |
| Preferred stock dividend | (60 | ) (150 | ) (165 | (287 |


| Net income applicable to common shareholders | $\mathbf{\$ 1 , 1 4 5}$ | $\$ 1,036$ | $\mathbf{\$ 2 , 2 0 0}$ | $\$ 2,054$ |
| :--- | :--- | :--- | :--- | :--- |
| Weighted average common shares outstanding | $\mathbf{8 , 0 2 9 , 3 8 9}$ | $7,942,388$ | $\mathbf{7 , 9 8 8 , 5 4 2}$ | $7,932,268$ |
| Effect of dilutive securities and stock options | $\mathbf{1 8 1 , 7 7 9}$ | 200,922 | $\mathbf{1 6 9 , 9 8 1}$ | 186,278 |
| Weighted average common shares outstanding used to <br> calculate diluted earnings per share | $\mathbf{8 , 2 1 1 , 1 6 8}$ | $8,143,310$ | $\mathbf{8 , 1 5 8 , 5 2 3}$ | $8,118,546$ |
| Basic earnings per common share | $\mathbf{\$ 0 . 1 4}$ | $\$ 0.13$ | $\mathbf{\$ 0 . 2 8}$ | $\$ 0.26$ |
| Diluted earnings per common share | $\mathbf{\$ 0 . 1 4}$ | $\$ 0.13$ | $\mathbf{\$ 0 . 2 7}$ | $\$ 0.25$ |

Dilutive securities in the table above exclude common stock options with exercise prices that exceed the average market price of the Company's common stock during the periods presented. Inclusion of these common stock options would be anti-dilutive to the diluted earnings per common share calculation. Stock options that had no intrinsic value because their effect would be anti-dilutive and therefore would not be included in the diluted earnings per common share calculation were 209,570 and 209,710 for the three and six month periods ended June 30, 2013, as compared to 330,138 and 333,374 for the three and six month periods ended June 30, 2012.

9

## NOTE 5 - SECURITIES

The amortized cost, gross unrealized gains and losses, and fair values of the Company's securities are summarized as follows:

| (in thousands) | Amortized | Gross |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Gross | Unrealized Losses |  |  |
|  |  |  |  | Other |  |
|  | Cost | Gains | OTTI |  | Value |
| June 30, 2013: |  |  |  |  |  |
| Securities available for sale: |  |  |  |  |  |
| U.S. Government agency securities | \$ 4,231 | \$ | \$- | \$(62 ) | \$4,169 |
| Municipal securities | 1,354 | 33 | - | - | 1,387 |
| U.S. Government-sponsored enterprises ("GSE") - Residential mortgage-backed securities | 16,886 | 156 | - | (249) | 16,793 |
| Collateralized residential mortgage obligations | 23,633 | 174 | - | (379) | 23,428 |
| Corporate debt securities, primarily financial institutions | 5,011 | 41 | (120) | (225) | 4,707 |
|  | 51,115 | 404 | (120) | (915) | 50,484 |
| Community Reinvestment Act ("CRA") mutual fund | 2,369 | - | - | (13) | 2,356 |
|  | \$ 53,484 | \$ 404 | \$(120) | \$(928) | \$52,840 |
| Securities held to maturity: |  |  |  |  |  |
| Municipal securities | \$ 18,157 | \$ 381 | \$- | \$(127) | \$18,411 |
| GSE - Residential mortgage-backed securities | 1,073 | - | - | (51) | 1,022 |
| Collateralized residential mortgage obligations | 756 | - | - | (7) | 749 |
| Corporate debt securities, primarily financial institutions | 1,813 | - | - | (280) | 1,533 |
|  | \$ 21,799 | \$ 381 | \$- | \$ (465) | \$21,715 |

## NOTE 5 - SECURITIES (Continued)



December 31, 2012:
Securities available for sale:

| Municipal securities | $\$ 1,255$ | $\$ 55$ | $\$-$ | $\$-$ | $\$ 1,310$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| GSE - Residential mortgage-backed securities | 19,881 | 505 | - | $(12$ | ) |
| Collateralized residential mortgage obligations | 22,655 | 342 | - | $(1)$ | 22,996 |
| Corporate debt securities, primarily financial institutions | 4,017 | 49 | $(164)$ | $(247)$ | 3,655 |
|  | 47,808 | 951 | $(164)$ | $(260)$ | 48,335 |
|  |  |  |  |  |  |
| CRA mutual fund | 2,344 | 77 | - | - | 2,421 |

$\$ 50,152 \quad \$ 1,028 \quad \$(164) \$(260) \$ 50,756$

Securities held to maturity:
Municipal securities
GSE - Residential mortgage-backed securities
Collateralized residential mortgage obligations

| $\$ 17,799$ | $\$ 619$ | $\$-$ | $\$(4$ | $)$ |
| :--- | :--- | :---: | :---: | :---: |
| 1,083 | 12 | - | - | 1,414 |
| 892 | 2 | - | - | 894 |
| 1,812 | - | - | $(280)$ | 1,532 |

\$ 21,586 \$ 633 \$- \$(284) \$21,935

The amortized cost and fair value of the Company's debt securities at June 30, 2013, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

| Available for <br> Sale | Held to Maturity |
| :--- | :--- |
| Amortizedair | Amortized |
| Fost $\quad$ Value <br> Cost $\quad$ Value |  |
| (in thousands) |  |


| Due in one year or less | $\mathbf{\$ 7 8 4}$ | $\mathbf{\$ 7 9 0}$ | $\mathbf{\$ 7 , 7 8 3}$ | $\mathbf{\$ 7 , 7 9 8}$ |
| :--- | :---: | :---: | :---: | :---: |
| Due in one year through five years | $\mathbf{3 , 2 3 5}$ | $\mathbf{3 , 2 2 1}$ | $\mathbf{3 , 5 9 1}$ | $\mathbf{3 , 6 7 2}$ |
| Due in five years through ten years | $\mathbf{4 , 2 4 5}$ | $\mathbf{4 , 2 5 5}$ | $\mathbf{3 , 6 7 0}$ | $\mathbf{3 , 7 9 3}$ |
| Due after ten years | $\mathbf{2 , 3 3 2}$ | $\mathbf{1 , 9 9 7}$ | $\mathbf{4 , 9 2 6}$ | $\mathbf{4 , 6 8 1}$ |
|  |  |  |  |  |
|  | $\mathbf{1 0 , 5 9 6}$ | $\mathbf{1 0 , 2 6 3}$ | $\mathbf{1 9 , 9 7 0}$ | $\mathbf{1 9 , 9 4 4}$ |
| GSE - Residential mortgage-backed securities | $\mathbf{1 6 , 8 8 6}$ | $\mathbf{1 6 , 7 9 3}$ | $\mathbf{1 , 0 7 3}$ | $\mathbf{1 , 0 2 2}$ |
| Collateralized residential mortgage obligations | $\mathbf{2 3 , 6 3 3}$ | $\mathbf{2 3 , 4 2 8}$ | $\mathbf{7 5 6}$ | $\mathbf{7 4 9}$ |
|  |  |  |  |  |
|  | $\mathbf{\$ 5 1 , 1 1 5}$ | $\mathbf{\$ 5 0 , 4 8 4}$ | $\mathbf{\$ 2 1 , 7 9 9}$ | $\mathbf{\$ 2 1 , 7 1 5}$ |

The Company had no securities sales during the three months ended June 30, 2013 and 2012, respectively, as compared to twenty five securities sales during the six months ended June 2013 totaling $\$ 5,881,000$ in which the Company recorded a gross realized gain of $\$ 153,000$ from these sales compared to no sales during the same period in 2012.

Certain of the Company's GSE residential mortgage-backed securities and collateralized residential mortgage obligations, totaling $\$ 25,683,000$ and $\$ 23,827,000$ at June 30, 2013 and December 31, 2012, respectively, were pledged as collateral to secure securities sold under agreements to repurchase and public deposits as required or permitted by law.

11

## NOTE 5 - SECURITIES (Continued)

The tables below indicate the length of time individual securities have been in a continuous unrealized loss position at June 30, 2013 and December 31, 2012:

June 30, 2013:
Municipal securities
U.S. Government agency securities
GSE - Residential mortgage-backed securities
Collateralized residential mortgage obligations
Corporate debt securities, primarily financial
institutions

| \$3,511 | \$ (127 | ) \$ |  | \$ - |  | \$3,511 | \$ (127 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 4,170 | (62 | ) | - |  |  | 4,170 | (62 |  |
| 10,536 | (294 | ) | 724 | (6 | ) | 11,260 | (300 |  |
| 14,619 | (386 | ) | - | - |  | 14,619 | (386 |  |
| 995 | (5 | ) | 2,878 | (620 | ) | 3,873 | (625 |  |
| 2,269 | (13 | ) | - | - |  | 2,269 | (13 |  |

Total Temporarily
Impaired Securities

| Less than 12 Months |  | 12 Months or More |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Fair | Unrealized | Fair | Unrealized | Fair | Unrealized |
| Value (in thous | Losses ands) | Value | Losses | Value | Losses |

\$36,100 \$ (887) \$3,602 \$ (626 ) \$39,702 \$ (1,513 )

December 31, 2012:
Municipal securities
GSE - Residential mortgage-backed securities
Collateralized residential mortgage obligations
Corporate debt securities, primarily financial
institutions

Total Temporarily
Impaired Securities

| \$2,222 | \$ | (4 | ) \$ |  | \$ |  |  | \$2,222 |  | (4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2,320 |  | (12 | ) | - |  | - |  | 2,320 |  | (12 |
| 4,184 |  | (1 | ) | - |  | - |  | 4,184 |  | (1 |
| - |  | - |  | 2,805 |  | (691 | ) | 2,805 |  | (691 |
| \$8,726 | \$ | (17 |  | 2,805 |  | (691 |  | \$11,531 |  | (708 |

The Company had 47 securities in an unrealized loss position at June 30, 2013. In management's opinion, the unrealized losses in municipal securities and GSE residential mortgage-backed securities reflect changes in interest rates subsequent to the acquisition of specific securities. The unrealized loss for corporate debt securities also reflects a widening of spreads due to the liquidity and credit concerns in the financial markets. The Company does not intend to sell these debt securities prior to recovery and it is more likely than not that the Company will not have to sell these debt securities prior to recovery.

Included in corporate debt securities are four individual trust preferred securities issued by large financial institutions with Moody's ratings from Baa1 to Ba2. As of June 30, 2013, all of these securities are current with their scheduled interest payments. These single issue securities are from large money center banks. Management concluded that these securities were not other-than-temporarily impaired as of June 30, 2013. These four securities have an amortized cost value of \$2.8 million and a fair value of \$2.3 million at June 30, 2013.

12

## NOTE 5 - SECURITIES (Continued)

The Company also has one pooled trust preferred security with a Moody's rating of Ca included in corporate debt securities with an amortized cost basis of $\$ 192,000$ and a fair value of $\$ 72,000$ at June 30, 2013. This pooled trust preferred security has been remitting reduced amounts of interest as some individual participants of the pool have deferred interest payments. The pooled instrument consists of securities issued by financial institutions and insurance companies and we hold the mezzanine tranche of such security. Senior tranches generally are protected from defaults by over-collateralization and cash flow default protection provided by subordinated tranches, with senior tranches having the greatest protection and mezzanine tranches subordinated to the senior tranches. For the pooled trust preferred security, management reviewed expected cash flows and credit support and determined it was not probable that all principal and interest would be repaid. The most significant input to the expected cash flow model was the assumed default rate for each pooled trust preferred security. Financial metrics, such as capital ratios and non-performing asset ratios, of each individual financial institution issuer that comprises the pooled trust preferred securities were evaluated to estimate the expected default rates for each security. In this pooled trust preferred security, there are 28 out of 38 banks and insurance companies that are performing at June 30, 2013. The deferrals and defaults as a percentage of original collateral at June 30, 2013 was $28.2 \%$. Total other-than-temporary impairment on this security was $\$ 428,000$ at June 30,2013 , of which $\$ 308,000$ was determined to be a credit loss and charged to operations in previous years and $\$ 120,000$ was determined to be non-credit related and recognized in the other comprehensive income component. There was no other-than-temporary impairment charge to earnings during the three and six months ended June 30, 2013 compared to $\$ 48,000$ during the same periods in 2012. Future deterioration in the cash flow of these instruments or the credit quality of the financial institution issuers could result in additional impairment charges in the future.

The following roll forward reflects the amounts related to other-than-temporary credit losses recognized in earnings for the three and six month periods ended June 30, 2013 and 2012 (in thousands):

20132012

Beginning balance, April 1,
\$308 \$228

Additional increases to the amount related to the credit loss for which an other-than-temporary - 48 impairment was previously recognized

Ending balance, June 30, $\quad \mathbf{\$ 3 0 8} \quad \$ 276$
Beginning balance, January 1,
\$308 \$228

Additional increases to the amount related to the credit loss for which an other-than-temporary - 48
impairment was previously recognized impairment was previously recognized

Ending balance, June 30, \$308 \$276

## NOTE 6 - LOANS RECEIVABLE AND ALLOWANCE FOR LOAN LOSSES

Loans receivable, which management has the intent and ability to hold for the foreseeable future or until maturity or payoff are stated at their outstanding unpaid principal balances, net of an allowance for loan losses and any deferred fees or costs. Interest income is accrued on the unpaid principal balance. Loan origination fees, net of certain direct origination costs, are deferred and recognized as an adjustment of the yield (interest income) of the related loans. The Company is generally amortizing these amounts over the contractual life of the loan.

The loans receivable portfolio is segmented into commercial and consumer loans. Commercial loans consist of the following classes: commercial and industrial, real estate-construction and real estate-commercial. Consumer loans consist of the following classes: real estate-residential and consumer.

## NOTE 6 - LOANS RECEIVABLE AND ALLOWANCE FOR LOAN LOSSES (Continued)

For all classes of loans receivable, the accrual of interest is discontinued when the contractual payment of principal or interest has become 90 days past due or management has serious doubts about further collectability of principal or interest, even though the loan is currently performing. A loan may remain on accrual status if it is in the process of collection and is either guaranteed or well secured. When a loan is placed on nonaccrual status, unpaid interest previously accrued on these loans is reversed from income. Interest received on nonaccrual loans including impaired loans generally is either applied against principal or reported as interest income, according to management's judgment as to the collectability of principal. Generally, loans are restored to accrual status when the obligation is brought current, has performed in accordance with the contractual terms for a reasonable period of time (generally six months) and the ultimate collectability of the total contractual principal and interest is no longer in doubt. The past due status of all classes of loans receivable is determined based on contractual due dates for loan payments.

The allowance for credit losses consists of the allowance for loan losses and the reserve for unfunded lending commitments. The allowance for loan losses represents management's estimate of losses inherent in the loan portfolio as of the balance sheet date and is recorded as a reduction to loans. The reserve for unfunded lending commitments represents management's estimate of losses inherent in its unfunded loan commitments and is recorded in other liabilities on the consolidated balance sheet, which at June 30, 2013 and December 31, 2012, the Company had no such reserves. The allowance for loan losses is increased by the provision for loan losses, and decreased by charge-offs, net of recoveries. Loans deemed to be uncollectable are charged against the allowance for loan losses, and subsequent recoveries, if any, are credited to the allowance. All, or part, of the principal balance of loans receivable are charged off to the allowance as soon as it is determined that the repayment of all, or part, of the principal balance is highly unlikely.

The allowance for loan losses is maintained at a level considered adequate to provide for losses that can be reasonably anticipated. Management's performs a quarterly evaluation of the adequacy of the allowance. The allowance is based on the Company's past loan loss experience, known and inherent risks in the portfolio, adverse situations that may affect the borrower's ability to repay, the estimated value of any underlying collateral, composition of the loan portfolio, current economic conditions and other relevant factors. This evaluation is inherently subjective as it requires material estimates that may be susceptible to significant revision as more information becomes available.

The allowance consists of specific, general and unallocated components. For loans that are classified as impaired, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of the loan. The specific component relates to loans that are classified as impaired. When a loan is impaired, there are three acceptable methods for measuring the impairment:
1.the loan's observable market price;
2.the fair value of the underlying collateral; or
3.the present value (PV) of expected future cash flows.

Loans that are considered "collateral-dependent" should be evaluated under the "Fair market value of collateral." Loans that are still expected to be supported by repayment from the borrower should be evaluated under the "Present value of future cash flows."

For the most part, the Company measures impairment under the "Fair market value of collateral" for any loan that would rely on the value of collateral for recovery in the event of default. The individual impairment analysis for each loan is clearly documented as to the chosen valuation method.

The general component covers pools of loans by loan class including commercial and industrial, real estate-construction and real estate-commercial not considered impaired as well as smaller balance homogeneous loans such as real estate-residential and consumer.

These pools of loans are evaluated for loss exposure based upon historical loss rates for each of these categories of loans, adjusted for qualitative factors. These qualitative risk factors include:

Changes in lending policy and procedures, including changes in underwriting standards and collection practices not previously considered in estimating credit losses.
2. Changes in relevant economic and business conditions.
3. Changes in nature and volume of the loan portfolio and in the terms of loans.

## NOTE 6 - LOANS RECEIVABLE AND ALLOWANCE FOR LOAN LOSSES (Continued)

4. Changes in experience, ability and depth of lending management
and staff.
5. Changes in the volume and severity of past due loans, the volume of non-accrual loans and the volume and severity of adversely classified loans.
6. Changes in the quality of the loan review system.
7. Changes in the value of underlying collateral for collateral-dependent loans.
8. The existence and effect of any concentration of credit and changes in the level of such concentrations.
[^0]Each factor is assigned a risk value to reflect low, moderate or high risk assessments based on management's best judgment using current market, macro and other relevant information available at the time of the evaluation. Adjustments to the factors are supported through documentation in each factor and accompanies the allowance for loan loss calculation.

An unallocated component is maintained to cover uncertainties that could affect management's estimate of probable losses. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the portfolio.

A loan is considered impaired when, based on current information events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan by loan basis for commercial and industrial, real estate-commercial, real estate-construction, real estate-residential and consumer loans by either the present value of expected future cash
flows discounted at the loan's effective interest rate or the fair value of the collateral if the loan is collateral dependent.

An allowance for loan losses is established for an impaired loan if its carrying value exceeds its estimated fair value. The estimated fair values of substantially all of the Company's impaired loans are measured based on the estimated fair value of the loan's collateral.

For commercial loans secured by real estate, estimated fair values are determined primarily through third-party appraisals. When a real estate secured loan becomes impaired, a decision is made regarding whether an updated certified appraisal of the real estate is necessary. This decision is based on various considerations, including the age of the most recent appraisal, the loan-to-value ratio based on the original appraisal and the condition of the property. Appraised values are discounted to arrive at the estimated selling price of the collateral, which is considered to be the estimated fair value. The discounts also include estimated costs to sell the property.

For commercial loans secured by non-real estate collateral, such as accounts receivable, inventory and equipment, estimated fair values are determined based on the borrower's financial statements, inventory reports, accounts receivable aging or equipment appraisals or invoices. Indications of value from these sources are generally discounted based on the age of the financial information or the quality of the assets.

The allowance calculation methodology includes further segregation of loan classes into risk rating categories. The borrower's overall financial condition, repayment sources, guarantors and value of collateral, if appropriate, are evaluated annually for commercial loans or when credit deficiencies arise, such as delinquent loan payments, for commercial and consumer loans. Credit quality risk ratings include regulatory classifications of special mention, substandard, doubtful and loss. Loans criticized special mention have potential weaknesses that deserve management's close attention. If uncorrected, the potential weaknesses may result in deterioration of the repayment prospects. Loans classified substandard have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They include loans that are inadequately protected by the current sound net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans classified doubtful have all the weaknesses inherent in loans classified substandard with the added characteristics that collection or liquidation in full, on the basis of current conditions and facts, is highly improbable. Loans classified as a loss are considered uncollectable and are charged to the allowance for loan losses. Loans not classified are rated pass.

## NOTE 6 - LOANS RECEIVABLE AND ALLOWANCE FOR LOAN LOSSES (Continued)

In addition, federal and state regulatory agencies, as an integral part of their examination process, periodically review the Company's allowance for loan losses and may require the Company to recognize additions to the allowance based on their judgments about information available to them at the time of their examination, which may not be currently available to management. Based on management's comprehensive analysis of the loan portfolio, management believes the current level of the allowance for loan losses is adequate.

During the second quarter of 2013, certain types of loans were reclassified due to their purpose and overall risk characteristics. Therefore, balances on certain loan and allowance for loan losses as of December 31, 2012 were reclassified to conform to the June 30, 2013 presentation.

The components of the loan portfolio at June 30, 2013 and December 31, 2012 are as follows:

|  | June 30, | $\begin{array}{l}\text { December } \\ \text { 31, }\end{array}$ |  |  |  |
| :--- | :--- | :--- | :---: | :---: | :---: |
|  | $\mathbf{2 0 1 3}$ |  |  |  | $\mathbf{2 0 1 2}$ |
|  | (In Thousands) |  |  |  |  |$]$

The performance and credit quality of the loan portfolio is monitored by analyzing the age of the loans receivable as determined by the length of time a recorded payment is past due. The following tables present the classes of the loan portfolio summarized by the past due status as of June 30, 2013 and December 31, 2012:

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| 30-59 | 60-89 | 90 | Total | Total <br> Loans | Receivable |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Days | Days | Days Past | Receivable | >90 Days |  |
| and |  |  |  |  |  |
| Past | Past | Due | Reater |  | Accruing |
| Due | Due | Great |  |  |  |

June 30, 2013

| Commercial and industrial | $\mathbf{\$ 1 , 3 6 3}$ | $\mathbf{\$ -}$ | $\mathbf{\$ 6 7 8}$ | $\mathbf{\$ 2 , 0 4 1}$ | $\mathbf{\$ 8 9 , 6 5 0}$ | $\mathbf{\$ 9 1 , 6 9 1}$ | $\mathbf{\$}$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Real estate - construction | $\mathbf{1 , 0 0 0}$ | $\mathbf{2 , 9 2 5}$ | - | $\mathbf{3 , 9 2 5}$ | $\mathbf{8 6 , 0 6 1}$ | $\mathbf{8 9 , 9 8 6}$ | - |
| Real estate - commercial | $\mathbf{6 , 8 9 0}$ | - | $\mathbf{6 , 8 1 9}$ | $\mathbf{1 3 , 7 0 9}$ | $\mathbf{3 2 6 , 4 0 3}$ | $\mathbf{3 4 0 , 1 1 2}$ | $\mathbf{8 3 0}$ |
| Real estate - residential | $\mathbf{1 0 4}$ | - | - | $\mathbf{1 0 4}$ | $\mathbf{2 3 , 9 4 9}$ | $\mathbf{2 4 , 0 5 3}$ | - |
| Consumer | $\mathbf{1 9}$ | - | $\mathbf{1 , 7 8 0}$ | $\mathbf{1 , 7 9 9}$ | $\mathbf{3 2 , 6 0 4}$ | $\mathbf{3 4 , 4 0 3}$ | - |
| Total |  |  |  |  |  |  |  |

## NOTE 6 - LOANS RECEIVABLE AND ALLOWANCE FOR LOAN LOSSES (Continued)

| 30-59 | 60-89 | 90 |  |  | Loans |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Days | Days | Days | Total |  | Total | Receivable |
| Past | Current | Loans |  |  |  |  |
| Past | Past |  | Due |  | Receivable | >90 Days |
| and |  |  |  |  |  |  |
| Due | Due | Greater |  |  |  |  |

Accruing
(In Thousands)
December 31, 2012

| Commercial and industrial | $\$ 350$ | $\$ 138$ | $\$ 1,137$ | $\$ 1,625$ | $\$ 100,378$ | $\$ 102,003$ | $\$$ | - |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Real estate - construction | - | 1,470 | - | 1,470 | 86,091 | 87,561 |  | - |
| Real estate - commercial | 2,609 | 1,079 | 4,086 | 7,774 | 316,512 | 324,286 | - |  |
| Real estate - residential | 590 | - | 263 | 853 | 20,022 | 20,875 | - |  |
| Consumer | 201 | - | 1,988 | 2,189 | 35,189 | 37,378 | 2 |  |
| Total |  |  |  |  |  |  |  |  |

The following table presents non-accrual loans by classes of the loan portfolio at June 30, 2013 and December 31, 2012:

## June December

30, 31,
20132012
(In Thousands)
Commercial and industrial \$678 \$ 1,137
Real estate - construction - -
Real estate - commercial $\mathbf{5 , 9 8 9} 4,086$
Real estate - residential - 263
Consumer $\quad \mathbf{1 , 7 8 0} \quad 1,986$
Total $\quad \$ 8,447 \quad \$ 7,472$

Loans whose terms are modified are classified as troubled debt restructurings if the Company grants such borrowers concessions and it is deemed that those borrowers are experiencing financial difficulty. Concessions granted under a

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troubled debt restructuring generally involve a temporary reduction in interest rate or a modification of a loan's amortization schedule. Non-accrual troubled debt restructurings are restored to accrual status if principal and interest payments, under the modified terms, are current for six consecutive months after the modification is in place. Loans classified as troubled debt restructurings are designated as impaired. Modifications involving troubled borrowers may include a modification of a loan's amortization schedule, reduction in the stated interest rate and rescheduling of future cash flows.

The Company's troubled debt restructured modifications are typically made on short terms ( 12 month terms) in order to aggressively monitor and track performance. The short-term modifications performances are monitored for continued payment performance for an additional period of time after the expiration of the concession. Balance reductions and annualized loss rates are also important metrics that are monitored. The main objective of the modification programs is to reduce the payment burden for the borrower and improve the net present value of the Company's expected cash flows.

NOTE 6 - LOANS RECEIVABLE AND ALLOWANCE FOR LOAN LOSSES (Continued)

The following table presents newly troubled debt restructured loans that occurred during the three and six months ended June 30, 2013 and 2012:

Three months ended June 30, 2013

| Pre-Modification | Post-Modification |
| :--- | :--- |
| Number <br> of Outstanding | Outstanding |

ConRactorded
Recorded

Investment
Investment
(Dollars in Thousands)
Troubled Debt Restructuring:

| Commercial and industrial | - | $\$$ | - | $\$$ |
| :--- | :--- | :--- | :--- | :--- |
| Real estate - construction | - | - |  | - |
| Real estate - commercial | - | - |  | - |
| Real estate - residential | - | - |  | - |
| Consumer | - | - |  | - |
| Total | $-\$$ | - | $\$$ | - |

Six months ended June 30, 2013

| $\quad$ Pre-Modification | Post-Modification |
| :--- | :--- |
| Number <br> of Outstanding | Outstanding |

Conlieactisded Recorded

Investment Investment
(Dollars in Thousands)
Troubled Debt Restructuring:

Commercial and industrial
Real estate - construction
Real estate - commercial
Real estate - residential
Consumer

| $\mathbf{2}$ | $\$ \mathbf{1 , 1 4 6}$ | $\$$ | $\mathbf{1 , 1 4 6}$ |
| :--- | :--- | :--- | :--- |
| $\mathbf{1}$ | $\mathbf{3 8 9}$ |  | $\mathbf{3 8 9}$ |
| $\mathbf{4}$ | $\mathbf{5 , 5 1 4}$ |  | $\mathbf{5 , 5 1 4}$ |
| - | - | - |  |
| - | - | - |  |

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Total
7 \$ 7,049
\$ 7,049

## NOTE 6 - LOANS RECEIVABLE AND ALLOWANCE FOR LOAN LOSSES (Continued)

Three months ended June 30, 2012

| Pre-Modification |
| :--- | Post-Modification

## Troubled Debt Restructuring:

| Commercial and industrial | - | $\$$ | - | $\$$ |
| :--- | :--- | :--- | :--- | :--- |
| Real estate - construction | - | - |  | - |
| Real estate - commercial | - | - |  | - |
| Real estate - residential | - | - |  | - |
| Consumer | - | - |  | - |
| Total | $-\$$ | - | $\$$ | - |

Six months ended June 30, 2012

| $\quad$Pre-Modification | Post-Modification |
| :--- | :--- |
| Number <br> of Outstanding | Outstanding |
| Conlkeactsded | Recorded |
| $\quad$Investment | Investment |
| (Dollars in Thousands) |  |

## Troubled Debt Restructuring:

Commercial and industrial
Real estate - construction
Real estate - commercial
Real estate - residential
Consumer

Total

| 2 | $\$$ | 1,18 |
| :--- | :--- | :--- |
| - | - |  |

21,024

-     - 

4 \$ 2,207
\$ 2,207

The Company classifies all troubled debt restructurings as impaired loans. Impaired loans are individually assessed to determine that the loan's carrying value is not in excess of the estimated fair value of the collateral (less cost to sell), if

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the loan is collateral dependent, or the present value of the expected future cash flows, if the loan is not collateral dependent. Management performs a detailed evaluation of each impaired loan and generally obtains updated appraisals as part of the evaluation. In addition, management adjusts estimated fair value down to appropriately consider recent market conditions, our willingness to accept a lower sales price to effect a quick sale, and costs to dispose of any supporting collateral.

As a result of our impairment evaluation, the Company established a reserve amount of $\$ 414,000$ against three loans classified as troubled debt restructuring during the six months ended June 30, 2013. Our troubled debt restructured loans are generally structured with short-term payment plans. The extent of these plans is generally limited to twelve-month payments and all the loans identified as troubled debt restructured as of June 30, 2013, generally involve a temporary reduction in interest rate or a modification of a loan's amortization schedule. The Company has not extended maturities, recasted legal documents and/or forgiven any interest or principal.

As of June 30, 2013, loans modified in a troubled debt restructuring totaled $\$ 14.4$ million, including $\$ 9.8$ million that are current, $\$ 214,000$ that are $30-59$ days past due, $\$ 1.6$ million that are $60-89$ days past due and two non-accrual loans totaling $\$ 2.8$ million. All loans modified in a troubled debt restructuring as of June 30, 2013, were current at the time of the modifications and were never reported as a non-accrual prior to modification.

During the six months ended June 30, 2013, there were two loans totaling $\$ 2.8$ million placed on non-accrual status that were troubled debt restructured loans as compared to no loans during the same period in 2012.

During the three months ended June 30, 2013, six loans totaling $\$ 2.2$ million were paid in full. During the six months ended June 30, 2013, there were two loans totaling $\$ 2.8$ million placed on non-accrual status that were troubled debt restructured loans as compared to no loans during the same period in 2012.

## NOTE 6 - LOANS RECEIVABLE AND ALLOWANCE FOR LOAN LOSSES (Continued)

The following tables represent financing receivables modified as troubled debt restructurings and with a payment default, with the payment default occurring within 12 months of the restructure date, and the payment default occurring during the six months ended June 30, 2013 and 2012:

## Troubled Debt Restructuring That Subsequently Defaulted:

As of June 30,
2013
Number
of Recorded

## Investment <br> Contracts

(Dollars in
Thousands)
Commercial and industrial

- \$ -

Real estate - construction
Real estate - commercial
Real estate - residential
Consumer

-     - 

1 2,608

-     - 

145

Total
2 \$ 2,753

As of June 30, 2012

## Number Recorded <br> of

## Troubled Debt Restructuring That Subsequently Defaulted:

Commercial and industrial
Real estate - construction
Real estate - commercial
Contracts ${ }^{\text {Investment }}$
(Dollars in
Thousands)

- \$

Real estate - residential
Consumer

Total

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As of June 30, 2013, there was one real estate commercial loan totaling $\$ 2.6$ million and one consumer loan totaling $\$ 145,000$, which were both placed on non-accrual status that were previously troubled debt restructured loans. These loans were individually analyzed for impairment and it was determined that the collateral was in excess of the combined outstanding principal and interest of the loans and therefore no specific reserve was recorded nor charge-off was taken. It is the Company's policy to classify a troubled debt restructured loan that is either 90 days or greater delinquent or that has been placed in a non-accrual status as a subsequently defaulted troubled debt restructured loan.

## NOTE 6 - LOANS RECEIVABLE AND ALLOWANCE FOR LOAN LOSSES (Continued)

The following tables summarize information in regards to impaired loans by loan portfolio class at or for the six months ended June 30, 2013 and at or for the year ended December 31, 2012:

At or for the six months ended June 30, 2013
Recorded

| Unpaid |  | Average | Interest |
| :---: | :---: | :---: | :---: |
| Investment, | Related |  |  |
| Principal |  | Recorded | Income |
| Net of | Allowance |  |  |
| Balance |  | Investment | Recognized |
| Charge-offs (In Thousands) |  |  |  |

June 30, 2013
With no related allowance recorded:
Commercial and industrial
Real estate - construction

| $\$ 817$ | $\$ 817$ | $\$$ | - | $\$ 822$ | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 1,625 | 1,625 | - | 1,595 | 40 |  |
| 11,376 | 11,376 | - | 11,407 |  | 160 |
| - | - | - | - |  | - |
| 1,780 | 2,225 | - | 1,782 | 1 |  |

With an allowance recorded:
Commercial and industrial
Real estate - construction
Real estate - commercial
Real estate - residential
Consumer

Total:
Commercial and industrial
Real estate - construction
Real estate - commercial
Real estate - residential
Consumer

| $\$ 817$ | $\$ 817$ | $\$-$ | $\$ 822$ | $\$$ | 4 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 1,625 | 1,625 | - | 1,595 |  | 40 |
| 16,703 | 16,703 | 959 | 16,819 | 299 |  |
| -780 | - | - | - |  | - |
| 1,780 | 2,225 | - | 1,782 |  | 1 |
| $\$ 20,925$ | $\$ 21,370$ | $\$ 959$ | $\$ 21,018$ | $\$$ | 344 |

## NOTE 6 - LOANS RECEIVABLE AND ALLOWANCE FOR LOAN LOSSES (Continued)

At or for the year ended December 31, 2012
Recorded
Unpaid Average Interest
Investment, Related
Principal
Recorded Income
Net of Allowance
Balance
Investment Recognized
Charge-offs
(In Thousands)
December 31, 2012
With no related allowance recorded:

| Commercial and industrial | $\$ 1,659$ | $\$ 1,939$ | $\$-$ | $\$ 1,790$ | $\$ 70$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Real estate - construction | - | - | - | - | - |
| Real estate - commercial | 8,086 | 8,166 | - | 8,118 | 191 |
| Real estate - residential | - | - | - | - | - |
| Consumer | 352 | 352 | - | 361 | 16 |

With an allowance recorded:
Commercial and industrial
Real estate - construction
Real estate - commercial
Real estate - residential
Consumer

| $\$ 1,140$ | $\$ 1,140$ | $\$ 295$ | $\$ 1,185$ | $\$$ | 208 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| - | - | - | - |  | - |
| 4,121 | 4,121 | 470 | 4,170 | 206 |  |
| 263 | 263 | 60 | 263 | - |  |
| 1,780 | 1,990 | 233 | 1,794 | - |  |

Total:

| Commercial and industrial | $\$ 2,799$ | $\$ 3,079$ | $\$ 295$ | $\$ 2,975$ | $\$ 278$ |
| :--- | :---: | :--- | :--- | :--- | :--- | :--- |
| Real estate - construction | - | - | - | - | - |
| Real estate - commercial | 12,207 | 12,287 | 470 | 12,288 | 397 |
| Real estate - residential | 263 | 263 | 60 | 263 | - |
| Consumer | 2,132 | 2,342 | 233 | 2,155 | 16 |
|  | $\$ 17,401$ | $\$ 17,971$ | $\$ 1,058$ | $\$ 17,681$ | $\$ 691$ |

The following tables present the classes of the loan portfolio summarized by the aggregate pass rating and the classified ratings of special mention, substandard and doubtful within the Company's internal risk rating system as of June 30, 2013 and December 31, 2012:

Mention
(In Thousands)
June 30, 2013

| Commercial and industrial | $\$ 86,084$ | $\$ 1,480$ | $\$ 4,127$ | $\$$ | - | $\$ 91,691$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate - construction | 81,702 | 830 | 7,454 |  | - | 89,986 |
| Real estate - commercial | 312,243 | 12,119 | 15,750 |  | - | 340,112 |
| Real estate - residential | 23,949 | - | 104 |  | - | 24,053 |
| Consumer | 32,074 | 137 | 2,192 |  | - | 34,403 |
| Total |  |  |  |  |  |  |
|  | $\$ 536,052$ | $\$ 14,566$ | $\$ 29,627$ | $\$$ | - | $\$ 580,245$ |

22

# NOTE 6 - LOANS RECEIVABLE AND ALLOWANCE FOR LOAN LOSSES (Continued) 

|  | Special |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Pass | Substandard Doubtful Total |  |  |  |
|  | Mention |  |  |  |

December 31, 2012

| Commercial and industrial | $\$ 93,853$ | $\$ 1,559$ | $\$ 6,591$ | $\$$ | - | $\$ 102,003$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Real estate - construction | 79,604 | 1,443 | 6,514 |  | - | 87,561 |
| Real estate - commercial | 295,222 | 10,285 | 18,779 |  | - | 324,286 |
| Real estate - residential | 20,507 | - | 368 |  | - | 20,875 |
| Consumer | 34,797 | 140 | 2,441 |  | - | 37,378 |
| Total |  |  |  |  |  |  |
|  | $\$ 523,983$ | $\$ 13,427$ | $\$ 34,693$ | $\$$ | - | $\$ 572,103$ |

The following tables present the balance in the allowance for loan losses at June 30, 2013 and December 31, 2012 disaggregated on the basis of the Company's impairment method by class of loans receivable along with the balance of loans receivable by class disaggregated on the basis of the Company's impairment methodology:

| Allowance for Loan Losses | Loans Receivable |  |  |
| :---: | :--- | :--- | :--- | :--- |
| Balance | Balance | Balance | Balance |
| Related to | Related <br> to | Individually | Collectively |
| Loans | Loans | Balance Individually | Collectively | | Evaluated |
| :--- |
| for | | Evaluated |
| :--- |
| for |

June 30, 2013
Commercial and industrial $\$ 991 \quad \$-\quad \$ 991 \quad \$ 91,691 \quad \$ 817 \quad \$ 90,874$

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| Real estate - construction | 2,067 | - | 2,067 | 89,986 | 1,625 | 88,361 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Real estate - commercial | 4,355 | 959 | 3,396 | 340,112 | 16,703 | 323,409 |
| Real estate - residential | 181 | - | 181 | 24,053 | - | 24,053 |
| Consumer | 579 | - | 579 | 34,403 | 1,780 | 32,623 |
| Unallocated | 32 | - | 32 | - | - | - |
| Total |  |  |  |  |  |  |

## Allowance for Loan Losses Loans Receivable

Balance Balance

| Related to | Related <br> to | Balance | Balance |
| :---: | :--- | :--- | :--- |
| Loans | Loans | Individually | Collectively |
| Balance Individually | Collectively | Evaluated <br> for | Evaluated <br> for |
| Evaluated | Evaluated | Impairment | Impairment |
| for | for |  |  |


| Impairment | Impairment <br> (In Thousands) |
| :--- | :--- |

December 31, 2012

| Commercial and industrial | $\$ 1,354$ | $\$ 295$ | $\$ 1,542$ | $\$ 102,003$ | $\$ 2,799$ | $\$ 99,204$ |
| :--- | :---: | :--- | :---: | :--- | :--- | :--- |
| Real estate - construction | 1,720 | - | 1,646 | 87,561 | - | 87,561 |
| Real estate - commercial | 3,791 | 470 | 2,897 | 324,286 | 12,207 | 312,079 |
| Real estate - residential | 217 | 60 | 157 | 20,875 | 263 | 20,612 |
| Consumer | 740 | 233 | 578 | 37,378 | 2,132 | 35,246 |
| Unallocated | 162 | - | 106 | - | - | - |
|  |  |  |  |  |  |  |
| Total | $\$ 7,984$ | $\$ 1,058$ | $\$ 6,926$ | $\$ 572,103$ | $\$ 17,401$ | $\$ 554,702$ |

## NOTE 6 - LOANS RECEIVABLE AND ALLOWANCE FOR LOAN LOSSES (Continued)

The following table presents the change in the allowance for loan losses by classes of loans for the three and six months ended June 30, 2013 and 2012:

| Allowance for Loan Losses | Commercial <br> and | Real Estate | Real Estate |  | al tate - | Consumer U |  | Unallocated Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Industrial | Commercial | $\begin{aligned} & \text { Residential } \\ & \text { Construction } \\ & \text { (In Thousands) } \end{aligned}$ |  |  |  |  |  |  |
| Beginning balance, April 1, 2013 | \$ 1,294 | \$ 3,756 | \$2,095 | \$ |  | \$ 692 | \$ | 167 | \$8,195 |
| Charge-offs | (71 | - | - |  | - | (235 |  | - | (306 |
| Recoveries | 32 |  | 4 |  | - | - |  | - | 36 |
| Provision | (264 | 599 | (32 ) |  | (10 | 122 |  | (135 | ) 280 |

Ending balance, June 30,
$\mathbf{2 0 1 3}$

|  | Commercial |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Real Estate |  |  |  |  |
| Allowance for Loan Losses | and | Real <br> Estate <br> - | Real <br> Estate - | Consumer |

Ending balance, June 30, 2013 \$ $991 \quad \$ 4,355 \quad \$ 2,067$ \$ $181 \quad \$ 579 \quad \$ 32 \quad \$ 8,205$

NOTE 6 - LOANS RECEIVABLE AND ALLOWANCE FOR LOAN LOSSES (Continued)


|  | Commercial |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Real Estate |  |  |  |  |  |
| Allowance for Loan Losses | and | - | Real <br> Estate <br> - | Real <br> Estate - | Consumer UnallocatedTotal |

## NOTE 7 - STOCK BASED COMPENSATION PLANS

Prior to the Company's formation in 2006, its banking subsidiaries had stock option plans, with outstanding stock options, for the benefit of their employees and directors. The plans provided for the granting of both incentive and non-qualified stock options. While options to purchase 162,868 shares of the Company's common stock remain outstanding under these plans, no further stock options may be granted.

On March 20, 2007, the Board of Directors adopted the Community Partners Bancorp 2007 Equity Incentive Plan (the "Plan"), which was approved by the Company's shareholders at the 2007 annual meeting. This plan provides that the Compensation Committee of the Board of Directors (the "Committee") may grant to those individuals who are eligible under the terms of the Plan stock options, shares of restricted stock, or such other equity incentive awards as the Committee may determine. As of June 30, 2013, the number of shares of Company common stock remaining and available for future issuance under the Plan is 292,428 after adjusting for subsequent stock dividends.

Options awarded under the Plan may be either options that qualify as incentive stock options ("ISOs") under Section 422 of the Internal Revenue Code of 1986, as amended (the "Code"), or options that do not, or cease to, qualify as incentive stock options under the Code ("nonqualified stock options" or "NQSOs"). Awards may be granted under the Plan to directors and employees.

Shares reserved under the Plan will be issued out of authorized and unissued shares, or treasury shares, or partly out of each, as determined by the Board. The exercise price per share purchasable under either an ISO or a NQSO may not be less than the fair market value of a share of stock on the date of grant of the option. The Committee will determine the vesting period and term of each option, provided that no ISO may have a term in excess of ten years after the date of grant.

Restricted stock is stock which is subject to certain transfer restrictions and to a risk of forfeiture. The Committee will determine the period over which any restricted stock which is issued under the Plan will vest, and will impose such restrictions on transferability, risk of forfeiture and other restrictions as the Committee may in its discretion determine. Unless restricted by the Committee, a participant granted restricted stock will have all of the rights of a shareholder, including the right to vote the restricted stock and the right to receive dividends with respect to that stock.

25

## NOTE 7 - STOCK BASED COMPENSATION PLANS (Continued)

Unless otherwise provided by the Committee in the award document or subject to other applicable restrictions, in the event of a Change in Control (as defined in the Plan) all non-forfeited options and awards carrying a right to exercise that was not previously exercisable and vested will become fully exercisable and vested as of the time of the Change in Control, and all restricted stock and awards subject to risk of forfeiture will become fully vested.

During the six months ended June 30, 2013, there were no stock option grants awarded to either directors or officers.

Stock based compensation expense related to the stock option grants was approximately $\$ 21,000$ and $\$ 63,000$ during the three and six months ended June 30,2013 , respectively, as compared to $\$ 40,000$ and $\$ 78,000$ for the same three and six month periods in 2012, respectively, and is included in salaries and employee benefits on the statement of operations. During the three months ended June 30, 2013, approximately $\$ 19,000$ in stock based compensation expense was recaptured due to the termination of stock options that had been granted to officers who are no longer employed at the Bank.

Total unrecognized compensation cost related to non-vested options under the Plan was $\$ 329,000$ as of June 30, 2013 and will be recognized over the subsequent 3.1 years.

The following table presents information regarding the Company's outstanding stock options at June 30, 2013:

|  |  |  |  | Weighted |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | ghted |  |  | regate |
|  |  |  |  | Average |  |  |
|  | Number of Shares |  |  |  |  | Sic |
|  |  |  |  | emaining |  |  |
|  |  | Pr |  |  |  |  |
|  |  |  |  | Life (years) |  |  |
| Options outstanding, December 31, 2012 | 921,605 | \$ | 6.95 |  |  |  |
| Options exercised | (75,595 ) | ) | 3.37 |  |  |  |
| Options forfeited | (225,067 ) | ) | 9.03 |  |  |  |
| Options outstanding, June 30, 2013 | 620,943 | \$ | 6.63 | 5.3 | \$ | 1,082,099 |
| Options exercisable, June 30, 2013 | 416,977 | \$ | 8.14 | 4.0 | \$ | 741,443 |
| Option price range at June 30, 2013 | \$3.01 to \$14.17 |  |  |  |  |  |

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The total intrinsic value of options exercised during the three and six months ended June 30, 2013 was \$90,000 and $\$ 222,000$, respectively. Cash received from such exercises was $\$ 100,000$ and $\$ 255,000$, respectively. The total intrinsic value of options exercised during the three and six months ended June 30, 2012, was $\$ 15,000$ and $\$ 37,000$, respectively. Cash received from such exercises was $\$ 19,000$ and $\$ 68,000$, respectively. A tax benefit of $\$ 9,000$ and $\$ 11,000$ was recognized during the three and six months ended June 30,2013 , respectively, as compared to a tax benefit of $\$ 7,000$ and $\$ 9,000$ during the three and six month periods ended June 30,2012 , respectively.

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option-pricing model.

Restricted stock is valued at the market value on the date of grant and expense is evenly attributed to the period in which the restrictions lapse.

There was no unrecognized compensation cost related to restricted stock options under the Plan as of June $30,2013$. As of June 30, 2013, all restricted stock shares were unvested.

For the three and six month period ended June 30, 2013, the Company recorded a $\$ 5,000$ and $\$ 11,000$ expense for stock based compensation expense, respectively, as compared to a $\$ 6,000$ and $\$ 5,000$ expense for the three and six month periods ended June 30, 2012, respectively, and is included in salaries and employee benefits on the statement of operations. There was no deferred tax benefit recognized during the three and six months period ended June 30, 2013 and 2012 related to the restricted stock compensation.

The following table summarizes information about restricted stock at June 30, 2013 (share amounts in thousands):

Weighted
Number
of Average
Shares
Price
Unvested at December 31, 2012 17,909 \$ 3.93
Forfeited
Unvested at June 30, $2013 \quad 17,909$ \$ 3.93

## NOTE 8 - GUARANTEES

The Company does not issue any guarantees that would require liability recognition or disclosure, other than its standby letters of credit. Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. Generally, all letters of credit, when issued, have expiration dates within one year. The credit risks involved in issuing letters of credit are essentially the same as those that are involved in extending loan facilities to customers. The Company generally holds collateral and/or personal guarantees supporting these commitments. As of June 30, 2013, the Company had $\$ 6,394,000$ of commercial and similar letters of credit. Management believes that the proceeds obtained through a liquidation of collateral and the enforcement of guarantees would be sufficient to cover the potential amount of future payments required under the corresponding guarantees. Management believes that the current amount of the liability as of June 30, 2013 for guarantees under standby letters of credit issued is not material.

## NOTE 9 - BORROWINGS

Borrowings consist of long-term debt fixed rate advances from the FHLB. Information concerning long-term borrowings at June 30, 2013 and December 31, 2012, respectively, as follows:


The Company has unsecured lines of credit totaling $\$ 17,000,000$ with two financial institutions that bear interest at a variable rate and are renewed annually. There were no borrowings under these lines of credit at June 30, 2013 and December 31, 2012.

The Company has a remaining borrowing capacity with the FHLB of approximately $\$ 45,581,000$ based on $\$ 59,081,000$ loans pledged at June 30, 2013. There were no short-term borrowings from the FHLB at June 30, 2013 and December 31, 2012.

## NOTE 10 - FAIR VALUE MEASUREMENTS

Accounting guidance establishes a fair value hierarchy that prioritizes the inputs to valuation methods used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as follows:

Level Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, 1: unrestricted assets or liabilities.

Level Quoted prices in markets that are not active, or inputs that are observable either directly or indirectly, for 2 : substantially the full term of the asset or liability.

Level Prices or valuation techniques that require inputs that are both significant to the fair value measurement and 3: unobservable (i.e. supported with little or no market activity).

An assets or liability's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

27

## NOTE 10 - FAIR VALUE MEASUREMENTS (Continued)

For financial assets measured at fair value on a recurring basis, the fair value measurements by level within the fair value hierarchy used at June 30, 2013 and December 31, 2012 are as follows:

## (Level <br> 1)

| Quoted <br> (Level 2) <br> Prices |  |  |  |
| :--- | :--- | :--- | :--- |
|  | (Level 3) |  |  |
| in | Significant |  |  |
| Active | Other | Significant |  |
| MarketsObservable | Unobservable |  |  |
| for | Inputs |  |  |
| Inputs |  |  |  |
| Identical |  |  |  |

Assets
(in thousands)

## At June 30, 2013

Securities available for sale:

| U.S. Government agency securities | $\mathbf{\$ -}$ | $\mathbf{\$ 4 , 1 6 9}$ | $\mathbf{\$}$ | - |
| :--- | :--- | :--- | :--- | :--- |
| Municipal securities | - | $\mathbf{1 , 3 8 7}$ |  | - |
| GSE: Residential mortgage-backed securities | - | $\mathbf{1 6 , 7 9 3}$ |  | - |
| Collateralized residential mortgage obligations | - | $\mathbf{2 3 , 4 2 8}$ |  | $\mathbf{1 6 , 7 9 3}$ |
| Corporate debt securities, primarily financial institutions | - | $\mathbf{4 , 6 3 5}$ | $\mathbf{7 2}$ | $\mathbf{2 3 , 4 2 8}$ |
| CRA mutual fund | $\mathbf{2 , 3 5 6}$ | - | - | $\mathbf{2 , 7 0 7}$ |
| Total |  |  |  |  |

## At December 31, 2012

| Securities available for sale: |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Municipal securities | $\$-$ | $\$ 1,310$ | $\$$ | - | $\$ 1,310$ |
| GSE: Residential mortgage-backed securities | - | 20,374 |  | - | 20,374 |
| Collateralized residential mortgage obligations | - | 22,996 |  | - | 22,996 |
| Corporate debt securities, primarily financial institutions | - | 3,627 |  | 28 | 3,655 |
| CRA mutual fund | 2,421 | - |  | - | 2,421 |
|  |  |  |  |  |  |
| Total | $\$ 2,421$ | $\$ 48,307$ | $\$$ | 28 | $\$ 50,756$ |

## NOTE 10 - FAIR VALUE MEASUREMENTS (Continued)

The following table presents a reconciliation of the securities available for sale measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the periods presented:

## Fair Value

Measurements
Using
Significant

## Unobservable

Inputs (Level
3)

## Securities

available for
sale
20132012
(in thousands)
Beginning balance, April 1, \$ 35 \$75
Total gains/(losses):
Included in earnings - (48 )
Included in other comprehensive income $37 \quad 9$
Ending balance, June 30, \$72 \$ 36
Beginning balance, January 1, $\quad \$ 28 \quad \$ 89$
Total gains/(losses):
Included in earnings - (48 )
Included in other comprehensive income 44 (5)
Ending balance, June 30, \$72 \$ 36

For assets measured at fair value on a nonrecurring basis, the fair value measurements by level within the fair value hierarchy used at June 30, 2013 and December 31, 2012 are as follows:

| Description | (Lev(dlevel 2) | (Level 3) |
| :--- | :--- | :--- | :--- |
| 1) | Sotal |  |
|  | Significant <br> Quoted <br> Pricesther | Significant |
|  |  | Unobservable |

## in Observable Inputs

Active

## Inputs

Markets
for

## Identical

## Assets <br> (in thousands)

## At June 30, 2013

| Impaired loans with an allowance recorded | $\$-$ | - | $\$ 4,368$ | $\$ 4,368$ |
| :--- | :--- | :--- | :--- | :--- |
| Impaired loans net of partial charge-offs | - | - | $\mathbf{1 , 5 4 5}$ | $\mathbf{1 , 5 4 5}$ |
| Other real estate owned | - | - | $\mathbf{1 , 5 7 4}$ | $\mathbf{1 , 5 7 4}$ |

At December 31, 2012
Impaired loans \$- \$ - \$ 6,246 \$6,246

| Other real estate owned | - | - | 1,752 | 1,752 |
| :--- | :--- | :--- | :--- | :--- |

The Company's policy is to recognize transfers between levels as of the beginning of the period. There were no transfers between Levels 1, 2 and 3 for the six months ended June 30, 2013.

The following valuation techniques were used to measure fair value of assets in the tables above:

Impaired loans - Impaired loans measured at fair value are those loansn which the Company has measured impairment generally based on the fair value of the loan's collateral. This method of fair value measurement is used on all of the Company's impaired loans. Fair value is generally determined based upon either independent third party appraisals of the properties or discounted cash flows based upon the expected proceeds. The appraisals may be adjusted by management for qualitative factors such as economic conditions and estimated liquidation expenses. The discount range for appraisal values range from $0.0 \%$ to $5.0 \%$ (weighted average of $1.5 \%$ ), and liquidation expenses range from $2.2 \%$ to $13.6 \%$ (weighted average of $6.7 \%$ ). These assets are included as Level 3 fair values, based upon the lowest level of input that is significant to the fair value measurements.

## NOTE 10 - FAIR VALUE MEASUREMENTS (Continued)

Other Real Estate Owned ("OREO") - Real estate properties acquired through, or a deed in lieu of, loan foreclosure are to be sold and carried at fair value less cost to sell. Fair value is based upon the appraised value of the collateral, adjusted by management for factors such as economic conditions and other market factors. The discount range for collateral adjustment to OREO ranges from $3.5 \%$ to $8.5 \%$ (weighted average of $5.7 \%$ ). These assets are included in Level 3 fair value based upon the lowest level of input that is significant to the fair value measurement. At June 30, 2013, properties totaling $\$ 1,574,000$ as compared to $\$ 1,752,000$ at December 31, 2012, were acquired through foreclosure and are carried at fair value less estimated selling costs based on current appraisals.

The following information should not be interpreted as an estimate of the fair value of the entire Company since a fair value calculation is only provided for a limited portion of the Company's assets and liabilities. Due to a wide range of valuation techniques and the degree of subjectivity used in making the estimates, comparisons between the Company's disclosures and those of other companies may not be meaningful. The following methods and assumptions were used to estimate the fair values of the Company's financial instruments at June 30, 2013 and December 31, 2012:

## Cash and Cash Equivalents (carried at cost):

The carrying amounts reported in the balance sheet for cash and short-term instruments approximate those assets' fair values.

## Securities:

The fair value of securities available-for-sale (carried at fair value) and held to maturity (carried at amortized cost) are determined by obtaining quoted market prices on nationally recognized securities exchanges (Level 1), or matrix pricing (Level 2), which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted market prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted prices. For certain securities which are not traded in active markets or are subject to transfer restrictions, valuations are adjusted to reflect illiquidity and/or non-transferability, and such adjustments are generally based on available market evidence (Level 3). At June 30, 2013 and December 31, 2012, the Company determined that no active market existed for our pooled trust preferred security. This security is classified as a Level 3 investment. Management's best estimate of fair value consists of both internal and external support on the Level 3 investment. Internal cash flow models project expected future interest and principal receivables due to our security based on the application of assumptions, including default probabilities, on the underlying preferred securities. The models then apply the resulting distributions from the underlying securities through the liability model, according to the deal's "priority of payments." For fair value purposes, a present value formula is then applied to our security's cash flows, steeply discounting the cash flows in accordance with the level of risk a reasonable market
participant may demand for an investment such as ours. Due to the subordination of the security, discount margins contemplated in the valuation at June 30, 2013 ranged from Libor $+15 \%$ to Libor $+25 \%$, with a midpoint of Libor $+20 \%$. The resultant fair values have been validated by means of comparison to indicative exit pricing obtained from broker/dealers (where available) were used to support the fair value of the Level 3 investment.

## Restricted Investment in Federal Home Loan Bank Stock, ACBB Stock and Solomon Hess SBA Loan Fund:

The carrying amount of restricted investment in Federal Home Loan Bank stock, Atlantic Central Bankers Bank stock and Solomon Hess SBA Loan Fund approximates fair value, and considers the limited marketability of such securities.

## Loans Receivable (carried at cost):

The fair values of loans, excluding collateral dependent impaired loans, are estimated using discounted cash flow analyses, using market rates at the balance sheet date that reflect the credit and interest rate-risk inherent in the loans, including liquidity. Projected future cash flows are calculated based upon contractual maturity or call dates, projected repayments and prepayments of principal. The valuation of the loan portfolio reflects discounts that the Company believes are consistent with transactions occurring in the marketplace for both performing and distressed loan types. The carrying value that fair value is compared to is net of the allowance for loan losses and other associated premiums and discounts. Generally, for variable rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values. Due to the significant judgment involved in evaluating credit quality, loans are classified within level 3 of the fair value hierarchy.

## Accrued Interest Receivable and Payable (carried at cost):

The carrying amount of accrued interest receivable and accrued interest payable approximates their respective fair values.

30

## NOTE 10 - FAIR VALUE MEASUREMENTS (Continued)

## Deposit Liabilities (carried at cost):

The fair values disclosed for demand deposits (e.g., interest and noninterest checking, passbook savings and money market accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered in the market on certificates to a schedule of aggregated expected monthly maturities on time deposits.

## Securities Sold Under Agreements to Repurchase (carried at cost):

The carrying amounts of these short-term borrowings approximate their fair values.

## Long-term Debt (carried at cost):

Fair values of FHLB advances are estimated using discounted cash flow analysis, based on quoted prices for new FHLB advances with similar credit risk characteristics, terms and remaining maturity. These prices obtained from this active market represent a market value that is deemed to represent the transfer price if the liability were assumed by a third party.

## Off-balance Sheet Financial Instruments (disclosed at cost):

Fair values for the Company's off-balance sheet financial instruments (lending commitments and letters of credit) are based on fees currently charged in the market to enter into similar agreements, taking into account, the remaining terms of the agreements and the counterparties' credit standing. The fair values of such fees are not material at June 30, 2013 and December 31, 2012.

## NOTE 10 - FAIR VALUE MEASUREMENTS (Continued)

The estimated fair values of the Company's financial instruments at June 30, 2013 and December 31, 2012 were as follows:

\left.|  | Fair Value Measurements at June 30, 2013 |  |
| :--- | :---: | :--- | :--- | :--- | :--- | :--- | :--- |
| (Level 1) |  |  |$\right)$

Off-balance sheet financial instruments:
Commitments to extend credit and outstanding letters of credit

|  | Amount | Estimated Fair | Quoted <br> Prices | Significant <br> Other | Significant <br> Unobservable |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Value |  |  |  |
|  |  |  | Active | Observable | Inputs |
|  |  |  | Markets for | Inputs |  |
|  |  |  | Identical |  |  |
|  |  |  | Assets |  |  |
| Financial assets: |  |  |  |  |  |
| Cash and cash equivalents | \$48,546 | \$48,546 | \$48,546 | \$ | \$ - |
| Securities available for sale | 50,756 | 50,756 | 2,421 | 48,307 | 28 |
| Securities held to maturity | 21,586 | 21,935 | - | 21,935 | - |
| Restricted stock | 3,040 | 3,040 | - | - | 3,040 |
| Loans receivable | 563,463 | 565,653 | - | - | 565,653 |
| Accrued interest receivable | 1,884 | 1,884 | - | 237 | 1,647 |
| Financial liabilities: |  |  |  |  |  |
| Deposits | 606,770 | 608,329 | - | 608,329 | - |
| Securities sold under agreements to repurchase | 16,710 | 16,710 | - | 16,710 | - |
| Long-term debt | 13,500 | 14,921 | - | 14,921 | - |
| Accrued interest payable | 70 | 70 | - | 70 | - |
| Off-balance sheet financial instruments: |  |  |  |  |  |
| Commitments to extend credit and outstanding letters of credit | - | - | - | - | - |

## NOTE 11 - SHAREHOLDERS' EQUITY

Small Business Lending Fund Preferred Stock. On August 11, 2011 (the "Investment Date"), the Company received \$12 million under the Small Business Lending Fund ("SBLF"). The SBLF was created in the fall of 2010 as part of the Small Business Jobs Act. The SBLF provides Tier 1 capital to community banks with assets of $\$ 10$ billion or less, and provides incentives for making small business loans, defined as certain loans of up to $\$ 10$ million to businesses with up to $\$ 50$ million in annual revenues. In exchange for the $\$ 12$ million, the Company issued to the U.S. Department of the Treasury ("Treasury") 12,000 shares of its Non-Cumulative Perpetual Preferred Stock, Series C, having a $\$ 1,000$ liquidation preference per share (the "SBLF Preferred Shares"). The SBLF Preferred Shares qualify as Tier 1 capital.

Dividend rates on the SBLF Preferred Shares will be determined by the Two River's lending practices with small business loans. The Company used a portion of the proceeds of the SBLF funds to redeem the full $\$ 9.0$ million of its outstanding shares of Senior Preferred Stock, Series A, (the "TARP Preferred Shares"), previously issued to the Treasury under the Troubled Asset Relief Program Capital Purchase Plan ("TARP CPP"). The TARP Preferred Shares, issued under TARP CPP, qualified as Tier 1 capital and paid cumulative dividends at a rate of $5 \%$ per annum for the first five years.

The terms of the SBLF Preferred Shares impose limits on the ability of the Company to pay dividends and repurchase shares of common stock. Under the terms of the SBLF Preferred Shares, no repurchases may be effected, and no dividends may be declared or paid on preferred shares ranking pari passu with the SBLF Preferred Shares, junior preferred shares, or other junior securities (including the common stock) during the current quarter and for the next three quarters following the failure to declare and pay dividends on the SBLF Preferred Shares, except that, in any such quarter in which the dividend is paid, dividend payments on shares ranking pari passu may be paid to the extent necessary to avoid any resulting material covenant breach.

Under the terms of the SBLF Preferred Shares, the Company may only declare and pay a dividend on the common stock or other stock junior to the SBLF Preferred Shares, or repurchase shares of any such class or series of stock, if, after payment of such dividend, the dollar amount of the Company's Tier 1 Capital would be at least $90 \%$ of the Signing Date Tier 1 Capital, which is approximately $\$ 54.4$ million, excluding any subsequent net charge-offs and any redemption of the SBLF Preferred Shares (the "Tier 1 Dividend Threshold"). Beginning on January 1, 2014, the amount of the Tier 1 Dividend Threshold will be reduced by $10 \%$ for each one percent increase in qualified small business lending from the baseline level through the ninth dividend period ending on September 30, 2013.

The noncumulative dividend rate on the SBLF Preferred Shares adjusts to reflect the amount of a change in the Company's qualified small business lending from its baseline, determined based upon the Company's qualified small business lending for each of the four full quarters ending June 30, 2010. Accordingly, the dividend rate changes as follows:

| Increase in Qualified Small Business Lending | Dividend Rate Following Investment |  |  |
| :---: | :---: | :---: | :---: |
|  | First 9 | Quarter 10 | After Year |
| from the Baseline | Quarters* | to Year 4.5 | 4.5 |
| 0\% or less | 5\% | 7\% | 9\% |
| More than $0 \%$, but less than $2.5 \%$ | 5\% | 5\% | 9\% |
| 2.5\% or more, but less than 5\% | 4\% | 4\% | 9\% |
| $5 \%$ or more, but less than $7.5 \%$ | 3\% | 3\% | 9\% |
| $7.5 \%$ or more, but less than $10 \%$ | 2\% | 2\% | 9\% |
| $10 \%$ or more | 1\% | 1\% | 9\% |
| * For the first nine quarters, the dividend rate | $l$ be adjus | d quarterly. |  |

After 10 years, if the SBLF Preferred Shares are not redeemed, the dividend rate will increase to the highest possible dividend rate as permitted by the Company's regulators. Dividends are payable quarterly on January 1, April 1, July 1 and October 1 of each year. During the quarters ended March 31 and June 30, 2013, the dividend rate on the SBLF Preferred Shares was $3.511 \%$ and $2.000 \%$, respectively, and will be $1.000 \%$ for both the third and fourth quarters of 2013.

Basel III Capital Rules. In June 2012, the federal bank regulatory agencies issued a series of proposed revisions to the agencies' capital adequacy guidelines and prompt corrective action rules, which were designed to enhance such requirements and implement the revised standards of the Basel Committee on Banking Supervision, commonly referred to as Basel III. In July 2013, the federal bank regulatory agencies adopted final rules, which differ in certain respects from the June 2012 proposals.

## NOTE 11 - SHAREHOLDERS' EQUITY (Continued)

The July 2013 final rules generally implement higher minimum capital requirements, add a new common equity tier 1 capital requirement, and establish criteria that instruments must meet to be considered common equity tier 1 capital, additional tier 1 capital or tier 2 capital. The new minimum capital to risk-adjusted assets requirements are a common equity tier 1 capital ratio of $4.5 \%$ ( $6.5 \%$ to be considered "well capitalized") and a tier 1 capital ratio of $6.0 \%$, increased from $4.0 \%$ (and increased from $6.0 \%$ to $8.0 \%$ to be considered "well capitalized"); the total capital ratio remains at $8.0 \%$ under the new rules ( $10.0 \%$ to be considered "well capitalized"). Under the new rules, in order to avoid limitations on capital distributions (including dividend payments and certain discretionary bonus payments to executive officers), a banking organization must hold a capital conservation buffer comprised of common equity tier 1 capital above its minimum risk-based capital requirements in an amount greater than $2.5 \%$ of total risk-weighted assets. The new minimum capital requirements are effective on January 1, 2015. The capital contribution buffer requirements phase in over a three-year period beginning January 1, 2016.

The July 2013 final rules include three significant changes from the June 2012 proposals: (i) the final rules do not change the current risk weighting for residential mortgage exposures; (ii) the final rules permit institutions, other than certain large institutions, to elect to continue to treat certain components of accumulated other comprehensive income as permitted under the current general risk-based capital rules, and not reflect unrealized gains and losses on available-for-sale securities in common equity tier 1 calculations; and (iii) the final rules permit institutions with less than $\$ 15.0$ billion in assets to grandfather certain non-qualifying capital instruments (including trust preferred securities) issued prior to May 19, 2009 into tier 1 capital.

The Company and the Bank will continue to analyze these new rules and their effects on the business, operations and capital levels of the Company and the Bank.

## NOTE 12 - SUBSEQUENT EVENT

On July 17, 2013, the Board of Directors declared a cash dividend of $\$ 0.02$ per share to common shareholders of record at the close of business on August 9, 2013, payable on August 30, 2013.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## Forward-Looking Statements

This report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for forward looking statements. Such statements are not historical facts and include expressions about management's confidence and strategies and management's expectations about new and existing programs and products, relationships, opportunities, taxation, technology and market conditions. When used in this and in our future filings with the SEC in our press releases and in oral statements made with the approval of an authorized executive officer, the words or phrases "will," "will likely result," "could," "anticipates," "believes," "continues," "expects," "plans," "will continue," "is anticipated," "estimated," "project" or similar expressions (including confirmations by one of our authorized executive officers of any such expressions made by a third party with respect to us) are intended to identify forward-looking statements. We wish to caution readers not to place undue reliance on any such forward-looking statements, each of which speaks only as of the date made, even if subsequently made available on our website or otherwise. Such statements are subject to certain risks and uncertainties that could cause actual results to differ materially from historical earnings and those presently anticipated or projected.

Factors that may cause actual results to differ from those results, expressed or implied, include, but are not limited to, those discussed under "Business", "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the 2012 Form 10-K, under this Item 2, and in our other filings with the SEC.

Although management has taken certain steps to mitigate any negative effect of these factors, significant unfavorable changes could severely impact the assumptions used and have an adverse effect on profitability. The Company undertakes no obligation to publicly revise any forward-looking statements to reflect anticipated or unanticipated events or circumstances occurring after the date of such statements.

This Report contains certain financial information determined by methods other than in accordance with generally accepted accounting policies in the United States (GAAP). These non-GAAP financial measures are "tangible book value per common share," "return on average tangible assets," "return on average tangible equity," and "average tangible equity to average tangible assets." This non-GAAP disclosure has limitations as an analytical tool and should not be considered in isolation or as a substitute for analysis of the Company's results as reported under GAAP, nor is it necessarily comparable to non-GAAP performance measures that may be presented by other companies. Our management uses these non-GAAP measures in its analysis of our performance because it believes these measures are material and will be used as a measure of our performance by investors.

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The following information should be read in conjunction with the consolidated financial statements and the related notes thereto included in the 2012 Form $10-\mathrm{K}$ and in this Form 10-Q.

## Critical Accounting Policies and Estimates

The following discussion is based upon our financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP"). The preparation of these financial statements requires the Company to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses.

Note 1 to our audited consolidated financial statements included in the 2012 Form 10-K contains a summary of the Company's significant accounting policies. Management believes the following critical accounting policies encompass the more significant judgments and estimates used in the preparation of our consolidated financial statements.

Allowance for Loan Losses. Management believes our policy with respect to the methodology for the determination of the allowance for loan losses ("ALLL") involves a high degree of complexity and requires management to make difficult and subjective judgments which often require assumptions or estimates about highly uncertain matters. Changes in these judgments, assumptions or estimates could materially impact the results of operations. This critical policy and its application are reviewed quarterly with our audit committee and Board of Directors.

Management is responsible for preparing and evaluating the ALLL on a quarterly basis in accordance with Bank policy, and the Interagency Policy Statement on the ALLL released by the Board of Governors of the Federal Reserve System on December 13, 2006 as well as GAAP. We believe that our allowance for loan losses is adequate to cover specifically identifiable loan losses, as well as estimated losses inherent in our portfolio for which certain losses are probable but not specifically identifiable. The allowance for loan losses is based upon management's evaluation of the adequacy of the allowance account, including an assessment of known and inherent risks in the portfolio, giving consideration to the size and composition of the loan portfolio, actual loan loss experience, level of delinquencies, detailed analysis of individual loans for which full collectability may not be assured, the existence and estimated net realizable value of any underlying collateral and guarantees securing the loans, and current economic and market conditions. Although management utilizes the best information available, the level of the allowance for loan losses remains an estimate that is subject to significant judgment and short term change. Various regulatory agencies may require us and our banking subsidiaries to make additional provisions for loan losses based upon information available to them at the time of their examination. The majority of our loans are secured by real estate in New Jersey, primarily in Monmouth and Union counties. The Company has also expanded its lending efforts into Middlesex County. Accordingly, the collectability of a substantial portion of the carrying value of our loan portfolio is susceptible to changes in local market conditions and may be adversely affected should real estate values decline or the New Jersey and/or our local market areas experience economic shock.

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Stock Based Compensation. Stock based compensation cost has been measured using the fair value of an award on the grant date and is recognized over the service period, which is usually the vesting period. The fair value of each option is amortized into compensation expense on a straight-line basis between the grant date for the option and each vesting date. The Company estimates the fair value of stock options on the date of grant using the Black-Scholes option pricing model. The model requires the use of numerous assumptions, many of which are highly subjective in nature.

Goodwill Impairment. Although goodwill is not subject to amortization, the Company must test the carrying value for impairment at least annually or more frequently if events or changes in circumstances indicate that the asset might be impaired. Impairment testing requires that the fair value of our reporting unit be compared to the carrying amount of its net assets, including goodwill. Our reporting unit was identified as our community bank operations. If the fair value of the reporting unit exceeds the book value, no write-down of recorded goodwill is necessary. If the fair value of a reporting unit is less than book value, an expense may be required on the Company's books to write-down the related goodwill to the proper carrying value.

Investment Securities Impairment Valuation. Securities are evaluated on at least a quarterly basis, and more frequently when market conditions warrant such an evaluation, to determine whether a decline in their value is other-than-temporary. The analysis of other-than-temporary impairment requires the use of various assumptions including, but not limited to, the length of time the investment's book value has been greater than fair value, the severity of the investment's decline and the credit deterioration of the issuer. For debt securities, management assesses whether (a) it has the intent to sell the security and (b) it is more likely than not that it will be required to sell the security prior to its anticipated recovery. These steps are done before assessing whether the entity will recover the cost basis of the investment.

In instances when a determination is made that an other-than-temporary impairment exists but the investor does not intend to sell the debt security and it is not more likely than not that it will be required to sell the debt security prior to its anticipated recovery, the other-than-temporary impairment is separated into (a) the amount of the total other-than-temporary impairment related to a decrease in cash flows expected to be collected from the debt security (the credit loss) and (b) the amount of the total other-than-temporary impairment related to all other factors. The amount of the total other-than-temporary impairment related to the credit loss is recognized in earnings. The amount of the total other-than-temporary impairment related to all other factors is recognized in other comprehensive income.

Other Real Estate Owned ("OREO"). OREO includes real estate acquired through foreclosure. Real estate owned is initially recorded at fair value less cost to sell at the date of foreclosure, establishing a new cost basis. Subsequent to foreclosure, valuations are periodically performed by management and the assets are carried at the lower of carrying amount or fair value less cost to sell. When a property is acquired, the excess of the loan balance over fair value is charged to the allowance for loan losses. Operating results from real estate owned including rental income, operating expenses, and gains and losses realized from the sales of real estate owned are recorded as incurred. OREO is periodically reviewed to ensure that the fair value of the property supports the carrying value.

Deferred Tax Assets and Liabilities. We recognize deferred tax assets and liabilities for future tax effects of temporary differences, net operating loss carry forwards and tax credits. Deferred tax assets are subject to management's judgment based upon available evidence that future realization is more likely than not. If management determines that we may be unable to realize all or part of net deferred tax assets in the future, a direct charge to income tax expense may be required to reduce the recorded value of the net deferred tax asset to the expected realizable amount.

## Overview

The Company reported net income to common shareholders of $\$ 1.1$ million for the three months ended June 30, 2013, compared to $\$ 1.0$ million, for the same period in 2012 , an increase of $\$ 109,000$, or $10.5 \%$. Basic and diluted earnings per common share after preferred stock dividends and accretion were both $\$ 0.14$ for the quarter ended June 30, 2013 compared to $\$ 0.13$ for the same period in 2012. The annualized return on average assets was $0.66 \%$ for the three months ended June 30, 2013 as compared to $0.69 \%$ for the same period in 2012. The annualized return on average shareholders' equity was $5.15 \%$ for the three month period ended June 30, 2013 as compared to $5.36 \%$ for the three month period ended June 30, 2012.

36

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The Company reported net income to common shareholders of $\$ 2.2$ million for the six months ended June 30, 2013, compared to $\$ 2.1$ million, for the same period in 2012 , an increase of $\$ 146,000$, or $7.1 \%$. Basic and diluted earnings per common share after preferred stock dividends and accretion were $\$ 0.28$ and $\$ 0.27$, respectively, for the six months ended June 30, 2013 compared to $\$ 0.26$ and $\$ 0.25$, respectively, for the same periods in 2012. The annualized return on average assets was $0.65 \%$ for the six month period ended June 30,2013 as compared to $0.69 \%$ for the six month period ended June 30, 2012. The annualized return on average shareholders' equity was $5.12 \%$ for the six month period ended June 30, 2013 as compared to $5.32 \%$ for the six month period ended June 30, 2012. Tangible book value per common share rose to $\$ 7.85$ at June 30, 2013 as compared to $\$ 7.41$ at June 30, 2012, as disclosed in the Non-GAAP Financial Measures table.

Net interest income increased by $\$ 255,000$, or $4.0 \%$, for the quarter ended June 30, 2013 from the same period in 2012. On a linked quarter basis, net interest income increased by $\$ 208,000$, or $3.2 \%$, from the first quarter of 2013. Average earning assets totaled $\$ 682.2$ million, an increase of $\$ 46.5$ million, or $7.3 \%$, from the quarter ended June 30, 2012, primarily due to increases in both the investment and loan portfolios and a higher level of core checking deposits. The Company reported a net interest margin of $3.94 \%$ for the quarter ended June 30, 2013, an increase of 6 basis points when compared to the $3.88 \%$ reported for the quarter ended March 31, 2013 and a decrease of 14 basis points when compared to the $4.08 \%$ for the quarter ended June 30, 2012. The increase from last quarter was primarily due to lower funding costs. The decline from last year was primarily the result of the current historically low interest rate environment, which has continued to exert pressure on net interest margins as longer term assets repriced to lower interest rate levels while funding costs near their implied floors.

Net interest income increased by $\$ 236,000$, or $1.8 \%$, for the six months ended June 30,2013 from the same period in 2012, primarily as a result of increases in both the investment and loan portfolios and a higher level of core checking deposits. The Company reported a net interest margin of $3.91 \%$ for the six months ended June 30, 2013 a decrease of 23 basis points when compared to the $4.14 \%$ reported for the six months ended June 30, 2012. The Company's net interest income increased despite margin compression resulting from the maturity, prepayment or contractual repricing of loans and securities in this prolonged low interest rate environment.

The provision for loan losses for the three months ended June 30, 2013 was $\$ 280,000$, as compared to a provision for loan losses of $\$ 270,000$ for the corresponding 2012 period. The provision for loan losses for the six months ended June 30, 2013 was $\$ 460,000$, as compared to a provision for loan losses of $\$ 620,000$, for the corresponding 2012 period. The Company's provision considers a number of factors, including our assessment of the current state of the economy, prolonged high levels of unemployment in our market, allowances related to impaired loans and loan growth. The provision for the comparable 2012 period considered the same factors.

Non-interest income for the quarter ended June 30, 2013 totaled $\$ 567,000$, a decrease of $\$ 194,000$, or $25.5 \%$, compared to the same period in 2012. The decrease was primarily due to an $\$ 187,000$ gain on sale of SBA loans during the three months ended June 30, 2012 as compared to none recorded for the same period in 2013. Non-interest income for the six months ended June 30, 2013 totaled $\$ 1.4$ million, an increase of $\$ 70,000$, or $5.3 \%$, compared to the same period in 2012. The increase was primarily due to an increase of $\$ 51,000$ in net gains from the sale of securities
and SBA loans as compared to the same period last year. Additionally, there was a $\$ 48,000$ credit loss recorded on a pooled trust investment security during this period in 2012 as compared to no credit loss in 2013. These increases were partially offset by a $\$ 10,000$ decrease in other loan fees.

Non-interest expense for the quarter ended June 30,2013 totaled $\$ 5.1$ million, an increase of $\$ 42,000$, or $0.8 \%$, compared to the same period in 2012 . This increase was primarily due to an increase of $\$ 46,000$ in salaries and benefits, an increase of $\$ 143,000$ in occupancy and equipment expenses primarily resulting from expenses related to our new corporate headquarters and an $\$ 117,000$ increase in professional fees. These increases were partially offset by a decrease in OREO expenses, OREO impairment and loan workout expenses of $\$ 324,000$. Non-interest expense for the six months ended June 30,2013 totaled $\$ 10.4$ million, an increase of $\$ 444,000$, or $4.5 \%$, from the same period in 2012. The increase was due primarily to same items discussed above. As previously reported, the Company filed the requisite applications to close its existing smaller branch in Red Bank, as well as its Cliffwood branch. The closures were finalized in June 2013. To date, there has been minimal loss of customer relationships due to these closures and we anticipate annual pre-tax expense savings of approximately $\$ 290,000$.

Total assets at June 30, 2013 were $\$ 735.6$ million, up $0.2 \%$ from total assets of $\$ 733.9$ million at December 31, 2012. Total loans at June 30, 2013 were $\$ 579.6$ million, an increase of $1.4 \%$ compared to $\$ 571.4$ million at December 31, 2012. Total deposits were $\$ 604.7$ million at June 30, 2013, a decrease of $0.3 \%$ from total deposits of $\$ 606.8$ million at December 31, 2012. Core checking deposits at June 30, 2013 increased $\$ 841,000$, or $0.4 \%$, when compared to year-end 2012, while savings accounts, inclusive of money market deposits, increased $\$ 11.9$ million, or $4.0 \%$. Conversely, higher cost time deposits decreased $\$ 14.8$ million, or $14.8 \%$ over this same period.

The Company's allowance for loan losses was $\$ 8.2$ million at June 30, 2013, compared with $\$ 8.0$ million at December 31, 2012. The allowance for loan losses as a percentage of total loans at June 30, 2013 was $1.42 \%$, compared with $1.40 \%$ at December 31, 2012. Non-performing assets at June 30, 2013, as a percentage of total assets were $1.48 \%$, an increase from $1.26 \%$ at December 31, 2012. Non-performing assets increased to $\$ 10.9$ million at June 30, 2013 as compared to $\$ 9.2$ million at December 31, 2012.

## RESULTS OF OPERATIONS

The Company's principal source of revenue is net interest income, which is the difference between interest income on earning assets and interest expense on deposits and borrowings. Interest earning assets consist primarily of loans, investment securities and Federal funds sold. Sources to fund interest-earning assets consist primarily of deposits and borrowed funds. The Company's net income is also affected by its provision for loan losses, other income and other expenses. Other income consists primarily of service charges, commissions and fees, earnings from investment in life insurance and gains on security sales, while other expenses are primarily comprised of salaries and employee benefits, occupancy costs and other operating expenses.

The following table provides information on our performance ratios for the dates indicated.

Return on average assets
Return on average tangible assets (1)
Return on average shareholders' equity
Return on average tangible shareholders' equity (1)
Net interest margin
Average equity to average assets
Average tangible equity to average tangible assets (1)

(1) The following table provides the reconciliation of non-GAAP financial measures for the dates indicated:

|  | As of and for the |  | As of and for the |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Three mo ended Ju 2013 | ths e 30, 2012 | Six mon June 30, 2013 | s ended <br> 2012 |
| Book value per common share Effect of intangible assets | $\underset{(2.27)}{\$ 10.12}$ | $\begin{gathered} \$ 9.73 \\ (2.32) \end{gathered}$ | $\underset{(2.27)}{\$ 10.12}$ | $\begin{gathered} \$ 9.73 \\ (2.32) \end{gathered}$ |
| Tangible book value per common share | \$7.85 | \$7.41 | \$7.85 | \$7.41 |
| Return on average assets | 0.66 \% | 0.69 \% | 0.65 \% | 0.69 \% |
| Effect of intangible assets | 0.01 \% | 0.02 \% | 0.01 \% | 0.01 \% |
| Return on average tangible assets | 0.67 \% | 0.71 \% | 0.66 \% | 0.70 \% |


| Return on average equity | 5.15 \% | 5.36 \% | 5.12 \% | 5.32 \% |
| :---: | :---: | :---: | :---: | :---: |
| Effect of average intangible assets | 1.26 \% | 1.40 \% | 1.25 \% | 1.41 \% |
| Return on average tangible equity | 6.41 \% | 6.76 \% | 6.37 \% | 6.73 \% |
| Average equity to average assets | 12.72\% | 12.87\% | 12.67\% | 12.88\% |
| Effect of intangible assets | ( 2.23 \%) | (2.39 \%) | (2.23\%) | ( 2.41 \%) |
| Average tangible equity to average tangible assets | 10.49\% | 10.48\% | 10.44\% | 9.47 \% |

This Report contains certain financial information determined by methods other than in accordance with generally accepted accounting policies in the United States (GAAP). These non-GAAP financial measures are "tangible book value per common share," "return on average tangible assets," "return on average tangible equity," and "average tangible equity to average tangible assets." This non-GAAP disclosure has limitations as an analytical tool and should not be considered in isolation or as a substitute for analysis of the Company's results as reported under GAAP, nor is it necessarily comparable to non-GAAP performance measures that may be presented by other companies. Our management uses these non-GAAP measures in its analysis of our performance because it believes these measures are material and will be used as a measure of our performance by investors.

While the overall economy has been restrictive and somewhat constrained by the fragile economic environment, our local economy seems to reflect some strengthening in certain sectors. However, we anticipate continued increased loan volume to be challenging during 2013 due mainly to both the competitive landscape and pricing pressures in this low rate environment. We also continue to see higher than anticipated level of prepayments and payoffs by borrowers looking to deleverage portions of their business and personal debts. In addition, should another general decline in economic conditions in New Jersey occur, the Company may suffer higher default rates on its loans, decreased value of assets it holds as collateral, and potentially lower loan originations due to heightened competition for lending relationships coupled with our higher credit standards and requirements.

## Three months ended June 30, 2013 compared to June 30, 2012

## Net Interest Income

Net interest income increased by $\$ 255,000$, or $4.0 \%$, for the three months ended June 30, 2013 compared to the corresponding period in 2012 primarily resulting from higher loan and investment portfolios coupled with strong growth in core checking deposits offset in part by a contraction in our net interest margin. Average interest earning assets totaled $\$ 682.2$ million for the second quarter of 2013, an increase of $\$ 46.5$ million, or $7.3 \%$, from $\$ 635.7$ million for the same period in 2012. The net interest spread and net interest margin decreased to $3.77 \%$ and $3.94 \%$, respectively, for the three months ended June 30, 2013, from $3.88 \%$ and $4.08 \%$, respectively, for the three months ended June 30, 2012. This decrease primarily resulted from the current historically low interest rate environment, which has continued to exert pressure on net interest margins as longer assets repriced to lower interest rate levels while funding costs approach their implied floors.

Total interest income for the three months ended June 30, 2013 increased by $\$ 40,000$, or $0.5 \%$. The increase in interest income was primarily due to a volume related increase in interest income of $\$ 652,000$, partially offset by a rate related decrease in interest income of $\$ 612,000$ for the second quarter of 2013 as compared to the same prior year period.

Interest and fees on loans increased $\$ 83,000$, or $1.2 \%$, to $\$ 7.3$ million for the three months ended June 30, 2013 compared to $\$ 7.2$ million for the corresponding period in 2012. Volume related increases equaled $\$ 589,000$, partially offset by a rate related decrease of $\$ 506,000$. The average balance of the loan portfolio for the three months ended June 30,2013 increased by $\$ 44.0$ million, or $8.2 \%$, to $\$ 583.0$ million from $\$ 539.0$ million for the corresponding period in 2012. The average annualized yield on the loan portfolio was $5.01 \%$ for the quarter ended June 30, 2013 compared to $5.37 \%$ for the quarter ended June 30, 2012. Additionally, the average balance of non-accrual loans during the three month periods ended June 30, 2013 and 2012 of $\$ 8.3$ million and $\$ 5.0$ million, respectively, impacted the Company's loan yield for both periods presented.

Interest income on investment securities totaled $\$ 346,000$ for the three months ended June 30, 2013 compared to $\$ 384,000$ for the three months ended June 30, 2012, a decrease of $\$ 38,000$, or $9.9 \%$. This decrease was primarily attributable to a decrease in rate related activity offset in part by an increase in volume related activity. New purchases made in 2013 continue to be made at lower rates resulting from the lower rate environment. For the three months ended June 30, 2013, investment securities had an average balance of $\$ 74.5$ million with an average annualized yield of $1.86 \%$ compared to an average balance of $\$ 63.4$ million with an average annualized yield of $2.42 \%$ for the three months ended June 30, 2012.

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Interest income on interest bearing deposits was $\$ 16,000$ for the three months ended June 30, 2013, representing a decrease of $\$ 5,000$, or $23.8 \%$, from $\$ 21,000$ for the three months ended June 30, 2012. For the three months ended June 30, 2013, interest bearing deposits had an average balance of $\$ 24.7$ million as compared to an average balance of $\$ 33.4$ million for the same period in 2012. This average balance decrease was primarily due to an increase in loan growth and investment purchases, partially offset by deposit growth. The average annualized yield was $0.26 \%$ and $0.25 \%$ for both the 2013 and 2012 periods, respectively.

Interest expense on interest-bearing liabilities amounted to $\$ 942,000$ for the three months ended June 30, 2013 compared to $\$ 1.2$ million for the corresponding period in 2012 , a decrease of $\$ 215,000$, or $18.6 \%$. This decrease in interest expense was comprised of a $\$ 180,000$ rate-related decrease primarily resulting from lower deposit rates as well as a $\$ 35,000$ volume-related decrease.

The Bank continues to focus on developing core deposit relationships. Additionally, management continued to restructure the mix of interest-bearing liabilities portfolio by decreasing our funding dependence from high-cost time deposits to lower-cost core checking, money market and savings account deposit products. The average balance of interest-bearing liabilities increased to $\$ 519.9$ million for the three months ended June 30, 2013 from $\$ 502.4$ million for the same period last year, an increase of $\$ 17.5$ million, or $3.5 \%$. Average NOW accounts increased $\$ 25.7$ million from $\$ 65.9$ million with an average annualized yield of $0.43 \%$ during the second quarter of 2012, to $\$ 91.6$ million with an average annualized yield of $0.46 \%$ during the second quarter of 2013. Average savings deposits increased by $\$ 18.1$ million over this same period while the average annualized yield declined by 19 basis points. These average balance increases were partially offset by a decrease in our money market deposits of $\$ 6.5$ million over this same period while the average annualized yield declined by 19 basis points as well as a decrease of $\$ 21.0$ million in our average time deposit balances and a decrease of 17 basis points in the average annualized yield. During the second quarter of 2013 , our average demand deposits totaled $\$ 119.0$ million, an increase of $\$ 23.1$ million, or $24.1 \%$, over the same period last year. For the three months ended June 30, 2013, the average annualized cost for all interest-bearing liabilities was $0.73 \%$, compared to $0.93 \%$ for the three months ended June 30, 2012, a decrease of 20 basis points

Our strategies for increasing and retaining core relationship deposits, managing loan originations within our acceptable credit criteria and loan category concentrations, and our planned branch network growth have combined to meet our liquidity needs. The Company also offers agreements to repurchase securities, commonly known as repurchase agreements, to our customers as an alternative to other insured deposits. Average balances of repurchase agreements for the second quarter of 2013 were $\$ 19.6$ million, with an average interest rate of $0.43 \%$, compared to $\$ 18.5$ million, with an average interest rate of $0.59 \%$, for the second quarter of 2012.

The Company also utilizes FHLB term borrowings as an additional funding source. The average balance of such borrowings for the second quarter of 2013 and 2012 remained unchanged at $\$ 13.5$ million, with an average interest rate of $3.24 \%$ and $3.22 \%$, respectively.

The following tables reflect, for the periods presented, the components of our net interest income, setting forth (1) average assets, liabilities, and shareholders' equity, (2) interest income earned on interest-earning assets and interest expenses paid on interest-bearing liabilities, (3) average yields earned on interest-earning assets and average rates paid on interest-bearing liabilities, (4) our net interest spread (i.e., the average yield on interest-earning assets less the average rate on interest-bearing liabilities), and (5) our margin on interest-earning assets. Yields on tax-exempt assets have not been calculated on a fully tax-exempt basis.

|  | Three Months Ended |  |  |  | Three Months Ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | June 30, 2013 |  |  |  | June 30, 2012 |  |  |
|  |  | Interest | Average |  | Interest |  |  |
|  | Average |  |  |  | Average |  | Average |
|  |  | Income/ |  |  |  | Income/ |  |
|  | Balance |  | Rate |  | Balance |  | Rate |
|  |  | Expense |  |  |  | Expense |  |
| ASSETS |  |  |  |  |  |  |  |
| Interest Earning Assets: |  |  |  |  |  |  |  |
| Interest bearing deposits in banks | \$24,677 | \$ 16 | 0.26 | \% | \$33,371 | \$ 21 | 0.25 \% |
| Investment securities | 74,526 | 346 | 1.86 | \% | 63,364 | 384 | 2.42 \% |
| Loans, net of unearned fees (1) (2) | 582,967 | 7,286 | 5.01 | \% | 538,996 | 7,203 | 5.37 \% |
| Total Interest Earning Assets | 682,170 | 7,648 | 4.50 | \% | 635,731 | 7,608 | 4.81 \% |
| Non-Interest Earning Assets: |  |  |  |  |  |  |  |
| Allowance for loan losses | (8,066 ) |  |  |  | (7,147 ) |  |  |
| All other assets | 63,160 |  |  |  | 63,522 |  |  |
| Total Assets | \$737,264 |  |  |  | \$692,106 |  |  |
| LIABILITIES \& SHAREHOLDERS' |  |  |  |  |  |  |  |
| EQUITY |  |  |  |  |  |  |  |
| Interest-Bearing Liabilities: |  |  |  |  |  |  |  |
| NOW deposits | \$91,637 | 106 | 0.46 | \% | \$65,863 | 71 | 0.43 \% |
| Savings deposits | 234,342 | 329 | 0.56 | \% | 216,204 | 405 | 0.75 \% |
| Money market deposits | 75,786 | 40 | 0.21 | \% | 82,316 | 81 | 0.40 \% |
| Time deposits | 85,056 | 337 | 1.59 | \% | 106,106 | 465 | 1.76 \% |
| Repurchase agreements | 19,597 | 21 | 0.43 | \% | 18,463 | 27 | 0.59 \% |
| FHLB-term borrowings | 13,500 | 109 | 3.24 | \% | 13,500 | 108 | 3.22 \% |
| Total Interest Bearing Liabilities | 519,918 | 942 | 0.73 | \% | 502,452 | 1,157 | 0.93 \% |
| Non-Interest Bearing Liabilities: |  |  |  |  |  |  |  |
| Demand deposits | 119,044 |  |  |  | 95,853 |  |  |
| Other liabilities | 4,538 |  |  |  | 4,738 |  |  |
| Total Non-Interest Bearing Liabilities | 123,582 |  |  |  | 100,591 |  |  |
| Shareholders' Equity | 93,764 |  |  |  | 89,063 |  |  |
| Total Liabilities and Shareholders' Equity | \$737,264 |  |  |  | \$692,106 |  |  |
| NET INTEREST INCOME |  | \$ 6,706 |  |  |  | \$ 6,451 |  |

NET INTEREST SPREAD (3) 3.77 \% ..... 3.88 \%NET INTEREST MARGIN(4)3.94 \%4.08 \%
(1) Included in interest income on loans are loan fees.
(2)Includes non-performing loans.
(3) The interest rate spread is the difference between the weighted average yield on average interest earning assets and the weighted average cost of average interest bearing liabilities.
(4) The interest rate margin is calculated by dividing annualized net interest income by average interest earning assets.

41

## (dollars in thousands)

## ASSETS

Interest Earning Assets:
Interest bearing deposits in banks
Investment securities
Loans, net of unearned fees (1) (2)
Total Interest Earning Assets

Non-Interest Earning Assets:
Allowance for loan losses
All other assets

Total Assets

## LIABILITIES \& SHAREHOLDERS' EQUITY

Interest-Bearing Liabilities:
NOW deposits
Savings deposits
Money market deposits
Time deposits
Repurchase agreements
FHLB-term borrowings

Total Interest Bearing Liabilities
Non-Interest Bearing Liabilities:
Demand deposits
Other liabilities
Total Non-Interest Bearing Liabilities

Shareholders' Equity
Total Liabilities and Shareholders' Equity
NET INTEREST INCOME

Six Months Ended

June 30, 2013
Interest
Average
Income/
Balance
Expense

Six Months Ended

June 30, 2012
Interest
Average Average Average
Income/
Rate
Balance Expense
Rate

| $\$ 28,337$ | $\$ 36$ | 0.26 | $\%$ | $\$ 33,178$ | $\$ 42$ | 0.25 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 74,663 | 714 | 1.91 | $\%$ | 62,263 | 784 | 2.52 | $\%$ |
| 577,398 | 14,426 | 5.04 | $\%$ | 534,580 | 14,521 | 5.46 | $\%$ |
|  |  |  |  |  |  |  |  |
| 680,398 | 15,176 | 4.50 | $\%$ | 630,021 | 15,347 | 4.90 | $\%$ |

(8,092 )
(7,193 )
63,309
63,837
\$735,615
\$686,665

| $\$ 91,207$ | 210 | 0.46 | $\%$ | $\$ 63,850$ | 134 | 0.42 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 231,728 | 687 | 0.60 | $\%$ | 213,721 | 819 | 0.77 | $\%$ |
| 75,124 | 90 | 0.24 | $\%$ | 83,185 | 177 | 0.43 | $\%$ |
| 90,523 | 727 | 1.62 | $\%$ | 108,816 | 978 | 1.81 | $\%$ |
| 19,380 | 43 | 0.45 | $\%$ | 18,416 | 55 | 0.60 | $\%$ |
| 13,500 | 215 | 3.21 | $\%$ | 13,500 | 216 | 3.22 | $\%$ |
|  |  |  |  |  |  |  |  |
| 521,462 | 1,972 | 0.76 | $\%$ | 501,488 | 2,379 | 0.95 | $\%$ |

116,048 92,500
4,902 4,242
120,950 96,742

93,203 88,435
\$735,615 \$686,665

| NET INTEREST SPREAD (3) | 3.74 | $\%$ | 3.95 | $\%$ |
| :--- | :--- | :--- | :--- | :--- |
| NET INTEREST MARGIN(4) | 3.91 | $\%$ | 4.14 | $\%$ |

(1) Included in interest income on loans are loan fees.
(2)Includes non-performing loans.
(3) The interest rate spread is the difference between the weighted average yield on average interest earning assets and the weighted average cost of average interest bearing liabilities.
(4) The interest rate margin is calculated by dividing annualized net interest income by average interest earning assets.

42

## Analysis of Changes in Net Interest Income

The following table sets forth for the periods indicated a summary of changes in interest earned and interest paid resulting from changes in volume and changes in rates:

| Three Months Ended June 30, 2013 | Six Months Ended June $\text { 30, } 2013$ |
| :---: | :---: |
| Compared to Three | Compared to Six |
| Months Ended | Months Ended |
| June 30, 2012 | June 30, 2012 |
| Increase (decrease) d | due to change in |
| VolumRate Net (in thousands) | Volume Rate Net (in thousands) |


| Interest Earned On: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest bearing deposits in banks | \$(5 ) | \$- | \$(5 | ) 6 | ) \$- | \$(6 |
| Federal funds sold |  |  |  |  |  |  |
| Investment securities | 68 | (106) | (38) | 156 | (226 | (70 |
| Loans | 589 | (506) | 83 | 1,160 | $(1,255)$ | (95 |
| Total Interest Income | 652 | (612) | 40 | 1,310 | $(1,481)$ | (171) |
| Interest Paid On: |  |  |  |  |  |  |
| NOW deposits | 28 | 7 | 35 | 57 | 19 | 76 |
| Savings deposits | 34 | (110) | (76) | 69 | (201 | (132) |
| Money market deposits | (6) | (35) | (41) | ) (17 | ) $(70$ | (87 ) |
| Time deposits | (93) | (35) | (128) | (164) | ) (87 | (251) |
| Repurchase agreements |  | (8) | (6 | , | (15 | (12) |
| Long-term debt |  | 1 | 1 | - | (1 | (1 |
| Total Interest Expense | (35) | (180) | (215) | ) (52 | ) (355 | (407) |
| Net Interest Income | \$687 | \$(432) | \$255 | \$1,362 | \$(1,126) | \$236 |

The change in interest due to both volume and rate has been allocated proportionally to both, based on their relative absolute values.

Provision for Loan Losses

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The provision for loan losses for the three months ended June 30, 2013 increased to $\$ 280,000$, as compared to a provision for loan losses of $\$ 270,000$ for the corresponding 2012 period. The $\$ 280,000$ provision for three months ended June 30, 2013 considered a number of factors, including our assessment of the current state of the economy, prolonged high levels of unemployment in our market, and allowances related to impaired loans and loan activity. The provision for the comparable 2012 period considered the same factors. The provision for loan losses is determined by an allocation process whereby an estimated allowance is allocated to the specific allowance for impaired loans and the general allowance for pools of loans. The allocation reflects management's assessment of economic conditions, credit quality and other risk factors inherent in the loan portfolio. The allowance for loan losses totaled $\$ 8.2$ million, or $1.42 \%$ of total loans at June 30, 2013, as compared to $\$ 8.0$ million, or $1.40 \%$ at December 31, 2012. The increase of $\$ 221,000$ in the allowance for loan losses is primarily due to $\$ 297,000$ in recoveries and the additional $\$ 460,000$ provision recorded during the six months ended June 30, 2013, partially offset by loan charge-offs and partial write-downs of $\$ 536,000$.

In management's opinion, the allowance for loan losses, totaling $\$ 8.2$ million at June 30, 2013, is adequate to cover losses inherent in the portfolio. In the current interest rate and credit quality environment, our prudent risk management philosophy has been to stay within our established credit culture. Management will continue to review the need for additions to its allowance for loan losses based upon its ongoing review of the loan portfolio, the level of delinquencies and general market and economic conditions.

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## Non-Interest Income

For the three months ended June 30, 2013, non-interest income amounted to $\$ 567,000$ compared to $\$ 761,000$ for the corresponding period in 2012. The decrease of $\$ 194,000$, or $25.5 \%$, was primarily due to an $\$ 187,000$ gain on sale of SBA loans recorded during the three month period ended June 30, 2012, as compared to none recorded for the same period in 2013. Additionally, there was a $\$ 36,000$ decrease in other loan fees, primarily due to lower than expected volume from our residential mortgage department, as well as a $\$ 15,000$ decrease in other income resulting from lower merchant fees. These increases were partially offset by a $\$ 48,000$ credit loss recorded on a pooled trust preferred security during the second quarter of 2012 as compared to no credit loss recorded in 2013.

## Non-Interest Expenses

Non-interest expenses for the three months ended June 30, 2013 increased $\$ 42,000$, or $0.8 \%$, to $\$ 5.1$ million compared to the three months ended June 30, 2012. This increase was primarily caused by an increase of $\$ 143,000$ in occupancy and equipment expenses principally due to the grand opening of our corporate headquarters in October 2012 and new Red Bank branch office in November 2012 as well as accelerated depreciation expenses during the second quarter of 2013 relating to our Cliffwood branch closure. Additionally, professional fees and outside service fees increased $\$ 117,000$ and $\$ 27,000$, respectively, and salaries and benefits increased $\$ 46,000$ due primarily to the current expansion of the Company's lending area. As previously reported, the Company filed the requisite applications to close its existing smaller branch in Red Bank, as well as its Cliffwood branch. The closures were finalized in June 2013. To date, there has been minimal loss of customer relationships due to these closures and we anticipate annual pre-tax expense savings of approximately $\$ 290,000$.

## Income Taxes

The Company recorded income tax expense of $\$ 683,000$ for the three months ended June 30, 2013 compared to $\$ 693,000$ for the three months ended June 30, 2012. The effective tax rate for the three months ended June 30, 2013 and 2012 was $36.2 \%$ and $36.9 \%$, respectively.

## Six months ended June 30, 2013 compared to June 30, 2012

## Net Interest Income

Net interest income increased by $\$ 236,000$, or $1.8 \%$, to $\$ 13.2$ million for the six months ended June 30, 2013 compared to $\$ 13.0$ million for the corresponding period in 2012, primarily resulting from higher loan and investment portfolios coupled with strong growth in core checking deposits offset in part by a contraction in our net interest margin. Average interest earning assets for the six months ended June 30, 2013, increased $\$ 50.4$ million, or $8.0 \%$ from the same period in 2012. The net interest spread and net interest margin decreased to $3.74 \%$ and $3.91 \%$, respectively, for the six months ended June 30, 2013, from $3.95 \%$ and $4.14 \%$, respectively, for the six months ended June 30, 2013. These increases were due primarily to the prolonged low interest rate environment, which had continued to exert pressure on asset yields while funding costs approach their implied floors.

Total interest income for the six months ended June 30, 2013 decreased by $\$ 171,000$, or $1.1 \%$. The decrease in interest income was primarily due to a rate-related decrease in interest income of $\$ 1.5$ million, partially offset by a volume-related increase in interest income of $\$ 1.3$ million for the six months ended June 30, 2013 as compared to the same prior year period.

Interest and fees on loans decreased $\$ 95,000$, or $0.7 \%$, to $\$ 14.4$ million for the six months ended June 30, 2013 compared to $\$ 14.5$ million for the corresponding period in 2012. Rate-related decreases equaled $\$ 1.3$ million, partially offset by a volume-related increase of $\$ 1.2$ million. The average balance of the loan portfolio for the six months ended June 30, 2013 increased by $\$ 42.8$ million, or $8.0 \%$, to $\$ 577.4$ million from $\$ 534.6$ million for the corresponding period in 2012. The average annualized yield on the loan portfolio was $5.04 \%$ for the six months ended June 30, 2013 compared to $5.46 \%$ for the six months ended June 30, 2012. Additionally, the average balance of non-accrual loans, which amounted to $\$ 8.3$ million and $\$ 5.2$ million at June 30, 2013 and 2012, respectively, impacted the Company's loan yield for both periods presented.

Interest income on investment securities totaled $\$ 714,000$ for the six months ended June 30, 2013 compared to $\$ 784,000$ for the six months ended June 30,2012 , a decrease of $\$ 70,000$, or $8.9 \%$. This decrease was primarily attributable to a decrease in rate related activity offset in part by an increase in volume related activity. New purchases made in 2013 were made at lower rates resulting from the lower rate environment. For the six months ended June 30, 2013, investment securities had an average balance of $\$ 74.7$ million with an average annualized yield of $1.91 \%$ compared to an average balance of $\$ 62.3$ million with an average annualized yield of $2.52 \%$ for the six months ended June 30, 2012. Additionally, interest income on investment securities for 2013 was partially reduced due to the sale of $\$ 5.9$ million of available-for-sale securities during the first quarter of 2013. The Company recorded net gains of $\$ 153,000$ from this sale.

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Interest income on interest bearing deposits was $\$ 36,000$ for the six months ended June 30, 2013, representing a decrease of $\$ 6,000$, or $14.3 \%$, from $\$ 42,000$ for the six months ended June 30, 2012. For the six months ended June 30,2013 , interest bearing deposits had an average balance of $\$ 28.3$ million as compared to an average balance of $\$ 33.2$ million for the same period in 2012. This average balance decrease in interest bearing deposits was primarily due to an increase in loan growth and investment purchases, partially offset by our deposit growth. The average annualized yield was $0.26 \%$ for the six months ended June 30, 2013 as compared to $0.25 \%$ for the same period in 2012.

Interest expense on interest-bearing liabilities amounted to $\$ 2.0$ million for the six months ended June 30, 2013 compared to $\$ 2.4$ million for the corresponding period in 2012 , a decrease of $\$ 407,000$, or $17.1 \%$. This decrease in interest expense was comprised of a $\$ 355,000$ rate-related decrease primarily resulting from lower deposit rates, as well as a $\$ 52,000$ in volume-related decreases.

The Bank continues to focus on developing core deposit relationships. Additionally, management continued to restructure the mix of interest-bearing liabilities portfolio by decreasing our funding dependence from high-cost time deposits to lower-cost core checking, money market and savings account deposit products. The average balance of interest-bearing liabilities increased to $\$ 521.5$ million for the six months ended June 30, 2013 from $\$ 501.5$ million for the same period last year, an increase of $\$ 20.0$ million, or $4.0 \%$. Our average NOW accounts increased $\$ 27.4$ million from $\$ 63.8$ million with an average annualized yield of $0.42 \%$ during the six months ended June 30 , 2012, to $\$ 91.2$ million with an average annualized yield of $0.46 \%$ during the same period in 2013. Our average savings deposits increased by $\$ 18.0$ million over this same period while the average annualized yield declined by 17 basis points. These average balance increases were partially offset by a decrease in our money market deposits of $\$ 8.1$ million over this same period while the average annualized yield declined by 19 basis points and our average certificates of deposit decreased by $\$ 18.3$ million, or $16.8 \%$, to $\$ 90.5$ million with an average annualized yield of $1.62 \%$ for the six months ended June 30, 2013 from $\$ 108.8$ million with an average annualized yield of $1.81 \%$ for the same period in 2012. During the six months ended June 30, 2013, our average demand deposits totaled $\$ 116.0$ million, an increase of $\$ 23.5$ million, or $25.5 \%$, over the same period last year. For the six months ended June 30, 2013, the average annualized cost for all interest-bearing liabilities was $0.76 \%$, compared to $0.95 \%$ for the six months ended June 30, 2012, a decrease of 19 basis points.

Our strategies for increasing and retaining core relationship deposits, managing loan originations within our acceptable credit criteria and loan category concentrations, and our planned branch network growth have combined to meet our liquidity needs. The Company also offers agreements to repurchase securities, commonly known as repurchase agreements, to our customers as an alternative to other insured deposits. Average balances of repurchase agreements for the six months ended June 30,2013 were $\$ 19.4$ million, with an average interest rate of $0.45 \%$, compared to $\$ 18.4$ million, with an average interest rate of $0.60 \%$, for the six months ended June $30,2012$.

The Company also utilizes FHLB term borrowings as an additional funding source. The average balance of such borrowings for the six months ended June 30, 2013 and 2012 remained unchanged at $\$ 13.5$ million, with an average interest rate of $3.21 \%$ and $3.22 \%$, respectively.

## Provision for Loan Losses

The provision for loan losses for the six months ended June 30, 2013 decreased to $\$ 460,000$, as compared to a provision for loan losses of $\$ 620,000$ for the corresponding 2012 period. The decrease in our provision was due primarily to a $\$ 255,000$ recovery during the first quarter of 2013 , from a previously charged off credit, which allowed the Company to reduce its loan loss provision, partially offset by loan growth. The $\$ 460,000$ provision for six months ended June 30, 2013 was driven by a number of factors, including our assessment of the current state of the economy, prolonged high levels of unemployment in our market, and allowances related to impaired loans and loan activity. The provision for the comparable 2012 period considered the same factors. The provision for loan losses is determined by an allocation process whereby an estimated allowance is allocated to the specific allowance for impaired loans and the general allowance for pools of loans. The allocation reflects management's assessment of economic conditions, credit quality and other risk factors inherent in the loan portfolio.

## Non-Interest Income

For the six months ended June 30,2013 , non-interest income amounted to $\$ 1.4$ million compared to $\$ 1.3$ million for the corresponding period in 2012. The increase of $\$ 70,000$, or $5.3 \%$, was primarily due to an increase of $\$ 51,000$ in net gains from the sale of securities available-for-sale and SBA loans as compared to the same period last year. Additionally, there was a $\$ 48,000$ credit loss recorded on a pooled trust preferred security during this period in 2012 as compared to no credit loss recorded in 2013. These increases were partially offset by a $\$ 10,000$ decrease in other loan fees.

## Non-Interest Expenses

Non-interest expenses for the six months ended June 30, 2013 increased $\$ 444,000$, or $4.5 \%$, to $\$ 10.4$ million compared to $\$ 10.0$ million for the six months ended June 30, 2012. This increase was primarily due to a $\$ 322,000$ increase in occupancy and equipment expenses primarily resulting from expenses relating to our new corporate headquarters as well as accelerated depreciation expenses during the six months ended June 30, 2013 relating to our Cliffwood branch closure. Additionally, there were increases of $\$ 85,000$ in professional fees, $\$ 75,000$ in salaries and benefit expenses due primarily to the current expansion of the Company's lending area, $\$ 33,000$ in outside service fees as well as $\$ 80,000$ in loan workout expenses primarily due to increased activity. These increases were partially offset by a decrease of $\$ 114,000$ in OREO expenses, OREO impairment and sales as well as a $\$ 42,000$ decrease in data processing fees. As previously reported, the Company filed the requisite applications to close its existing smaller branch in Red Bank, as well as its Cliffwood branch. The closures were finalized in June 2013. To date, there has been minimal loss of customer relationships due to the closures and we anticipate annual pre-tax expense savings of approximately $\$ 290,000$.

## Income Taxes

The Company recorded income tax expense of \$1.4 million for both the six months ended June 30, 2013 and 2012. The effective tax rate for the three months ended June 30, 2013 and 2012 was $36.5 \%$ and $36.7 \%$, respectively.

## FINANCIAL CONDITION

## Assets

At June 30, 2013, our total assets were $\$ 735.6$ million, an increase of $\$ 1.7$ million, or $0.2 \%$, over total assets of $\$ 733.9$ million at December 31, 2012. At June 30, 2013, our total loans were $\$ 579.6$ million, an increase of $\$ 8.2$ million, or $1.4 \%$, from the $\$ 571.4$ million reported at December 31, 2012. Investment securities, including restricted stock, were $\$ 77.7$ million at June 30, 2013 as compared to $\$ 75.4$ million at December 31, 2012, an increase of $\$ 2.3$ million, or $3.1 \%$. At June 30, 2013, cash and cash equivalents totaled $\$ 40.7$ million compared to $\$ 48.5$ million at December 31, 2012, a decrease of $\$ 7.8$ million, or $16.1 \%$. The decrease in our cash and cash equivalents is primarily due to growth in both our loan and investment portfolios. Our liquidity position continued to remain strong. Goodwill totaled $\$ 18.1$ million at both June 30, 2013 and December 31, 2012.

## Liabilities

Total deposits decreased $\$ 2.1$ million, or $0.3 \%$, to $\$ 604.7$ million at June 30, 2013, from $\$ 606.8$ million at December 31, 2012. Deposits are the Company's primary source of funds. The deposit decrease during the six month period ending June 30, 2013 was primarily attributable to the Company's strategic initiative to lower the rates on higher cost time deposits while continuing to remain focused on growing market share through core deposit relationships. The Company anticipates continued loan demand increases during the remainder of 2013 and beyond and will depend on the expansion and maturation of our branch network as the primary funding source. As a secondary funding source, the Company intends to utilize borrowed funds at opportune times during changing rate cycles. The Company continues to experience change in the mix of the deposit products through its branch sales efforts, which are targeted to gain market penetration. In order to fund future quality loan demand, the Company intends to raise the most cost-effective funding available within the market area.

## Securities Portfolio

Investment securities, including restricted stock, totaled $\$ 77.7$ million at June 30, 2013 compared to $\$ 75.4$ million at December 31, 2012, an increase of $\$ 2.3$ million, or $3.1 \%$. During the six months ended June 30, 2013, investment securities and restricted stock purchases amounted to $\$ 15.8$ million, while repayments, calls and maturities amounted to $\$ 6.4$ million. Additionally, there were investment securities sales totaling $\$ 5.9$ million in which the Company recorded net gains of $\$ 153,000$ during the six months ended June 30, 2013 as compared to no sales during the same period in 2012.

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The Company maintains an investment portfolio to fund increased loans and liquidity needs (resulting from decreased deposits or otherwise) and to provide an additional source of interest income. The portfolio is composed of obligations of the U.S. Government agencies and U.S. Government-sponsored entities, municipal securities and a limited amount of corporate debt securities. All of our mortgage-backed investment securities are collateralized by pools of mortgage obligations that are guaranteed by privately managed, U.S. Government-sponsored enterprises ("GSE"), such as Fannie Mae, Freddie Mac and Government National Mortgage Association. Due to these GSE guarantees, these investment securities are susceptible to less risk of non-performance and default than other corporate securities which are collateralized by private pools of mortgages. At June 30, 2013, the Company maintained $\$ 17.8$ million of GSE mortgage-backed securities in the investment portfolio and $\$ 24.2$ million of collateralized residential mortgage obligations, all of which are current as to payment of principal and interest and are performing in accordance with the terms set forth in their respective prospectuses.

Included within the Company's investment portfolio are trust preferred securities, which consists of four single issue securities and one pooled issue security. These five securities have an amortized cost value of $\$ 3.0$ million and a fair value of $\$ 2.4$ million at June 30, 2013. The unrealized loss on these securities is related to general market conditions, the widening of interest rate spread and downgrades in credit ratings. The single issue securities are from large money center banks. The pooled instrument consists of securities issued by financial institutions and insurance companies, and we hold the mezzanine tranche of such security. Senior tranches generally are protected from defaults by over-collateralization and cash flow default protection provided by subordinated tranches, with senior tranches having the greatest protection and mezzanine tranches subordinated to the senior tranches. For the pooled trust preferred security, management reviewed expected cash flows and credit support and determined it was not probable that all principal and interest would be repaid. In this pooled trust preferred security, there are 28 out of 38 banks that are performing at June 30, 2013. The deferrals and defaults as a percentage of original collateral at June 30, 2013 was $28.2 \%$. As the Company does not intend to sell this security and it is more likely than not that the Company will not be required to sell this security, the total other-than-temporary impairment on this security was $\$ 428,000$ at June 30, 2013 , of which $\$ 308,000$ was determined to be a credit loss and charged to operations in previous years and $\$ 120,000$ was determined to be non-credit related and included in the other comprehensive income component. There was no other-than-temporary charges to earnings recorded during the six month period ended June 30, 2013 as compared to $\$ 48,000$ for the same period in 2012.

Management evaluates all securities for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic and market concerns warrant such evaluations. As of June 30, 2013, all of these securities are current with their scheduled interest payments, with the exception of the one pooled trust preferred security with an amortized cost basis of $\$ 192,000$ at June 30, 2013, which has been remitting reduced amounts of interest as some individual participants of the pool have deferred interest payments. Future deterioration in the cash flow of these instruments or the credit quality of the financial institution issuers could result in additional impairment charges in the future.

The Company accounts for its investment securities as available for sale or held to maturity. Management determines the appropriate classification at the time of purchase. Based on an evaluation of the probability of the occurrence of future events, we determine if we have the ability and intent to hold the investment securities to maturity, in which case we classify them as held to maturity. All other investments are classified as available for sale.

Securities classified as available for sale must be reported at fair value, with unrealized gains and losses excluded from earnings and reported as a separate component of shareholders' equity, net of taxes. Gains or losses on the sales of securities available for sale are recognized upon realization utilizing the specific identification method. The net effect of unrealized gains or losses, caused by marking our available for sale portfolio to fair value, could cause fluctuations in the level of shareholders' equity and equity-related financial ratios as changes in market interest rates cause the fair value of fixed-rate securities to fluctuate.

Securities classified as held to maturity are carried at cost, adjusted for amortization of premium and accretion of discount over the terms of the maturity in a manner that approximates the interest method.

## Loan Portfolio

During the second quarter of 2013, certain types of loans were reclassified due to their purpose and overall risk characteristics. Therefore, certain loan balances as of December 31, 2012 were reclassified to conform to the June 30, 2013 presentation.

The following table summarizes total loans outstanding, by loan category and amount as of June 30, 2013 and December 31, 2012.

June 30, December 31,

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## 20132012

Amount Percent Amount Percent (in thousands, except for percentages)

| Commercial and industrial | \$91,691 | 15.8 \% | \$ 102,003 | 17.9 \% |
| :---: | :---: | :---: | :---: | :---: |
| Real estate - construction | 89,986 | 15.5 \% | 87,561 | 15.3 \% |
| Real estate - commercial | 340,112 | 58.7 \% | 324,286 | 56.7 |
| Real estate - residential | 24,053 | 4.2 \% | 20,875 | 3.7 |
| Consumer | 34,403 | 5.9 \% | 37,378 | 6.5 |
| Unearned fees | (682 | (0.1 \%) | (656 ) | (0.1 \%) |
| Total loans | \$579,563 | 100.0\% | \$571,447 | 100.0\% |

For the six months ended June 30, 2013, total loans increased by $\$ 8.2$ million, or $1.4 \%$, to a new high of $\$ 579.6$ million from $\$ 571.4$ million at December 31, 2012. While the overall economy has been restrictive and somewhat constrained by the fragile economic environment, our local economy seems to reflect some strengthening in certain sectors. However, we anticipate continued increased loan volume to be challenging during 2013 due mainly to both the competitive landscape and pricing pressures in this low rate environment. We also continue to see higher than anticipated level of prepayments and payoffs by borrowers looking to deleverage portions of their business and personal debts. However, our loan pipeline remains strong as we continue to remain focused on growing our portfolio. We have taken the approach of opening low cost loan production offices ("LPOs") in different markets and once a certain level of business is achieved, the intention is to replace these LPO's with a full service branch at an appropriate location within that market. During the second quarter of 2013, we finalized our lease to replace our current New Brunswick LPO with a full service branch in that market, which we anticipate opening in the fourth quarter of 2013. Additionally, as previously announced, the Bank opened three new LPO's in the Freehold, East Brunswick and Piscataway, New Jersey markets in the second quarter of 2013, all of which are staffed by experienced seasoned loan officers who are knowledgeable within these markets.

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Real estate commercial loans increased $\$ 15.8$ million, or $4.9 \%$, to $\$ 340.1$ million at June 30, 2013 from $\$ 324.3$ million at December 31, 2012. Real estate construction loans increased by $\$ 2.4$ million, or $2.7 \%$, to $\$ 90.0$ million at June 30, 2013 from $\$ 87.6$ million at December 31, 2012. This increase is primarily due to higher construction volume along with various types of commercial projects resulting from improving market conditions. Real estate residential loans increased $\$ 3.2$ million, or $15.3 \%$, to $\$ 24.1$ million at June 30, 2013 from $\$ 20.9$ million at December 31, 2012. These increases were partially offset by decreases in commercial and industrial loans, which decreased $\$ 10.3$ million, or $10.1 \%$, to $\$ 91.7$ million at June 30, 2013 from $\$ 102.0$ million at December 31, 2012 and consumer loans, which decreased $\$ 3.0$ million, or $8.0 \%$, to $\$ 34.4$ million at June 30, 2013 from $\$ 37.4$ million at December 31, 2012.

## Asset Quality

One of our key operating objectives has been, and continues to be, to maintain a high level of asset quality. We continually analyze our credit quality through a variety of strategies, we have been proactive in addressing problem and non-performing assets and management believes our allowance for loan losses is adequate to cover known and potential losses. These strategies, as well as our prudent maintenance of sound credit standards for new loan originations, have resulted in relatively low levels of non-performing loans and charge-offs. Our loan portfolio composition generally consists of loans secured by commercial real estate, development and construction of real estate projects in the Union and Monmouth County, New Jersey market area. The Company currently has five LPO's in Monmouth, Middlesex and Union Counties, all of which are in-line with the Company's growth strategy of expanding our footprint into key markets. We continue to have lending success and growth in the medical markets through our Private Banking Department. The current condition of our economy has contributed to an overall challenge in building loan volume and we continue to be faced with declines in real estate values, which tend to reduce the collateral coverage of our existing loans. However, we have experienced signs of improvement in our markets as our loan pipeline remains strong. Efficient and effective asset-management strategies reflect the type and quality of assets being underwritten and originated.

The Company's continues to be proactive in identifying troubled credits early, record charge-offs promptly based on current collateral values, and to maintain an adequate allowance for loan losses at all times. Our lending markets continue to be impacted by the continued weakness in the real estate and housing markets as well as the prolonged high unemployment rate. We closely monitor local and regional real estate markets and other risk factors related in our loan portfolio.

The Bank does not originate or purchase loans with payment options, negative amortization loans or sub-prime loans. We evaluate the classification of all our loans and the financial results of some of those loans may be adversely impacted by changes in the prevailing economic conditions, either nationally or in our local market areas, including decreases in real estate values, adverse employment conditions, the monetary and fiscal policies of the federal and state government and other significant external events. For loans involved in a workout situation, a new or updated appraisal or evaluation, as appropriate, is ordered to address current project plans and market conditions that were considered in the development of the workout plan. The consideration include whether there has been material deterioration in the following factors: the performance of the project; conditions for the geographic market and
property type; variances between actual conditions and original appraisal assumptions; changes in project specifications (e.g., changing a planned condominium project to an apartment building); loss of a significant lease or a take-out commitment; or increases in pre-sales fallout. A new appraisal may not be necessary in all instances where an internal evaluation is used and appropriately updates the original appraisal assumptions to reflect current market conditions and provides an estimate of the collateral's fair market value for impairment analysis testing.

## Non-Performing Assets

Non-performing assets include loans that are not accruing interest (non-accrual loans) as a result of principal or interest being in default for a period of 90 days or more, loans past due 90 days or more and still accruing and other real estate owned, which consists of real estate acquired as the result of a defaulted loan. A loan is placed on non-accrual status when collection of all principal or interest is considered unlikely or when principal or interest is past due for 90 days or more, unless the loan is well-secured and in the process of collection, in which case, the loan will continue to accrue interest. Any unpaid interest previously accrued on those loans is reversed from income. Interest income on other non-accrual loans is recognized only to the extent of interest payments received. A troubled debt restructuring loan ("TDR") is a loan in which the contractual terms have been modified resulting in the Bank granting a concession to a borrower who is experiencing financial difficulties in order for the Bank to have a greater opportunity of collecting the indebtedness from the borrower. Non-accruing TDRs are included in non-performing loans.

49

At both June 30, 2013 and December 31, 2012, the Company had $\$ 8.4$ million and $\$ 7.5$ million in non-accrual loans, respectively. Our non-performing loans are primarily secured by real estate. At June 30, 2013, there was one loan totaling $\$ 830,000$ past due 90 days or more and still accruing. This loan is well secured and the Company anticipates that it will be paid off in full in the near term. At December 31, 2012, the Company had no loans past due 90 days or more and still accruing.

The following table summarizes our non-performing assets as of June 30, 2013 and December 31, 2012.

|  | June <br> $\mathbf{3 0}$, <br> $\mathbf{2 0 1 3}$ | December <br> 31, 2012 |
| :--- | :---: | :--- |
| (dollars in thousands) |  |  |
| Non-Performing Assets: | $\mathbf{\$ 6 7 8}$ | $\$ 1,137$ |
| Non-Accrual Loans: | - | - |
| Commercial and industrial | $\mathbf{5 , 9 8 9}$ | 4,086 |
| Real estate-construction | $\mathbf{1 , 7 8 0}$ | 263 |
| Real estate-commercial | $\mathbf{8 , 4 4 7}$ | 7,472 |
| Real estate - residential | $\mathbf{8 3 0}$ | 2 |
| Consumer | $\mathbf{9 , 2 7 7}$ | 7,474 |
| Total Non-Accrual Loans | $\mathbf{1 , 5 7 4}$ | 1,752 |
| Loans 90 days or more past due and still accruing | $\mathbf{\$ 1 0 , 8 5 1}$ | $\$ 9,226$ |

Total non-performing loans increased by $\$ 1.8$ million from December 31, 2012. At June 30, 2013, eleven loans comprise the $\$ 9.3$ million as compared to eighteen loans for the $\$ 7.5$ million at December 31, 2012. At June 30, 2013,
the Company believes it has a manageable level of non-performing loans, many of which are in the final stages of loss mitigation or legal resolution.

At June 30, 2013, non-performing commercial and industrial loans decreased by $\$ 459,000$ from December 31, 2012, primarily due the payoff of three loans totaling $\$ 1.0$ million, charge-off of one loan totaling $\$ 93,000$ partially offset by the addition of one loan totaling $\$ 678,000$.

At June 30, 2013, non-performing real estate commercial loans increased by $\$ 1.9$ million from December 31, 2012, due primarily to the addition of one commercial real estate loan totaling $\$ 2.6$ million, which is well secured, partially offset by two loans totaling $\$ 621,000$, which were paid off in full as well as $\$ 83,000$ in principal payments made.

At June 30, 2013, non-performing real estate residential loans decreased by $\$ 263,000$ from December 31, 2012, due to the transfer of one loan into OREO.

At June 30, 2013, non-performing consumer loans decreased by $\$ 206,000$ from December 31, 2012, primarily due to the write-down of $\$ 235,000$ on one loan as well as one loan totaling $\$ 113,000$, which was placed back onto active status, partially offset by the addition of one loan totaling \$145,000 during the first quarter of 2013.

50

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Other Real Estate Owned ("OREO") represents real estate acquired as a result of foreclosure or by deed in lieu of foreclosure and is carried at the lower of cost or fair value less estimated selling costs. When a property is acquired, the excess of the loan balance over fair value, less selling costs, is charged to the allowance for loan losses. Operating results from real estate owned, including rental income, operating expenses, and gains and losses realized from the sales of real estate owned are recorded as incurred. At June 30, 2013, the Bank had $\$ 1.6$ million in other real estate owned as compared to $\$ 1.8$ million in other real estate owned at December 31, 2012.

The decrease of $\$ 178,000$ is primarily due to $\$ 380,000$ in write-downs on three OREO properties, which have a combined carrying value of $\$ 1.4$ million partially offset by the addition of one residential mortgage totaling $\$ 203,000$. The three properties currently have contracts for sale, which the values were supported by current appraisals. As such, the Company recorded these write-downs to reflect the current market values, less selling costs. Our OREO balance at June 30, 2013 consists of four properties, with the largest OREO property totaling $\$ 611,000$, which is a 23 acre parcel of land located in Middlesex County, New Jersey. The remaining $\$ 963,000$ is comprised principally of real estate construction, real estate residential and commercial properties.

All of our OREO are aggressively marketed, and are monitored on a regular basis to ensure valuations are in line with current fair market values.

Loans whose terms are modified are classified as troubled debt restructurings if the Company grants such borrowers concessions and it is deemed that those borrowers are experiencing financial difficulty. Concessions granted under a troubled debt restructuring generally involve a temporary reduction in interest rate or a modification of a loan's amortization schedule. Non-accrual troubled debt restructurings are restored to accrual status if principal and interest payments, under the modified terms, are current for six consecutive months after the modification is in place. Loans classified as troubled debt restructurings are designated as impaired from a cash flow perspective. Modifications involving troubled borrowers may include a modification of a loan's amortization schedule, reduction in the stated interest rate and rescheduling of future cash flows.

The Company's troubled debt restructured modifications are made on short terms ( 12 month terms) in order to aggressively monitor and track performance. The short-term modifications performances are monitored for continued payment performance for an additional period of time after the expiration of the concession. Balance reductions and annualized loss rates are also important metrics that are monitored. The main objective of the modification programs is to reduce the payment burden for the borrower and improve the net present value of the Company's expected cash flows.

As of June 30, 2013, loans modified in a troubled debt restructuring totaled $\$ 14.4$ million as compared to $\$ 9.6$ million at December 31, 2012, an increase of $\$ 4.8$ million. The $\$ 14.4$ million includes $\$ 9.8$ million that are current, $\$ 214,000$
that are $30-59$ days past due and $\$ 1.6$ million that are $60-89$ days past due and two non-accrual loans totaling $\$ 2.8$ million. The increase of $\$ 4.8$ million is primarily due to two relationships. The first relationship, which was a stalled construction loan with multiple maturity date extensions, is a 19 lot subdivision, consisting of three loans totaling \$1.6 million, which is currently 60-89 days past due. This project is currently under an installment contract for sale with a national homebuilder, which is expected to be paid in full by year-end 2013. For the second relationship, comprised of four commercial mortgage loans totaling $\$ 5.5$ million, the amortization schedule was extended and the interest rate was reduced to current market rates. The borrower was affected by the weak economy and the modification has enhanced their global cash flow. As of June 30, 2013, all four credits continue to be current. These increases were partially offset by six loans totaling $\$ 2.2$ million, which were paid in full during the second quarter of 2013

## Potential Problem Loans

Overall credit quality in the portfolio remains strong even though the economic weakness has impacted several potential problem loans. Potential problem loans consist of special mention and substandard loans. At June 30, 2013, the Company had $\$ 44.2$ million in accruing loans that were risk rated as special mention or substandard, as well as $\$ 8.4$ million in non-accrual loans, which are included in the substandard category. This represents a decrease of approximately $\$ 3.9$ million from December 31 , 2012, which totaled $\$ 48.1$ million.

At June 30, 2013, other than the loans set forth above, the Company is not aware of any loans which present serious doubts as to the ability of its borrowers to comply with present loan repayment terms and which are expected to fall into one of the risk categories set forth in the description herein.

## Allowance for Loan Losses

The following table summarizes our allowance for loan losses for the six months ended June 30, 2013 and 2012 and for the year ended December 31, 2012.

|  | June 30, <br> 2013 <br> (in thous percentag | $\begin{aligned} & 2012 \\ & \text { ands, except } \\ & \text { ges) } \end{aligned}$ | December <br> 31, <br> 2012 |
| :---: | :---: | :---: | :---: |
| Balance at beginning of year | \$7,984 | \$7,310 | \$7,310 |
| Provision charged to expense | 460 | 620 | 1,380 |
| Loans charged off, net | (239) | (672 | (706 |
| Balance of allowance at end of period | \$8,205 | \$7,258 | \$ 7,984 |
| Ratio of net charge-offs to average loans outstanding (annualized) | 0.08 \% | 0.25 \% | 0.13 \% |
| Balance of allowance as a percent of loans at period-end | 1.42 \% | 1.32 \% | 1.40 \% |
| Ratio of allowance at period-end to non-performing loans | $\mathbf{8 8 . 4 4 \%}$ | 137.85\% | 106.85 |

At June 30, 2013, the Company's allowance for loan losses was $\$ 8.2$ million compared with $\$ 8.0$ million at December 31, 2012. Loss allowance as a percentage of total loans at June 30, 2013 was $1.42 \%$, compared with $1.40 \%$ at December 31, 2012. The Company recorded a $\$ 460,000$ provision to the allowance for loan losses for the six month period ended June 30, 2013 as compared to $\$ 620,000$ for the comparable period in 2012. This reduction of $\$ 160,000$ was partially attributable to the $\$ 255,000$ recovery received during the first quarter of 2013 . There were $\$ 239,000$ in net charge-offs recorded for the six months ended June 30, 2013, compared to net charge-offs of $\$ 672,000$ for the same period in 2012. During the six months ended June 30, 2013, the Company recorded charge-offs totaling $\$ 536,000$, which represented three commercial loans totaling $\$ 241,000$, one consumer loan totaling $\$ 235,000$ and one residential loan write-down totaling $\$ 60,000$. All loans which the Company charged-off or had a direct write-down had been previously identified and specific reserves were applied. These charge-offs were partially offset by a $\$ 255,000$ recovery from a previously charged off commercial and industrial loan as well as $\$ 42,000$ in additional recoveries on six commercial loans. As previously stated, these recoveries enabled the Company to lower its provision for the six months ended June 30, 2013. Non-performing loans at June 30, 2013 are either well-collateralized or adequately reserved for in the allowance for loan losses.

Management maintains the allowance for credit losses at a level estimated to absorb probable loan losses of the loan portfolio. The allowance is based on ongoing evaluations of the probable estimated losses inherent in the loan portfolio. Our methodology for evaluating the appropriateness of the allowance includes segmentation of the loan portfolio into its various asset components, tracking the historical levels of criticized loans and delinquencies, and assessing the nature and trends of loan charge-offs. Additionally, the volume of non-performing loans, concentration of risks by size, type, and geography, new products and markets, collateral adequacy, credit policies and procedures,

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staffing, underwriting consistency, and economic conditions are also taken into consideration. Risks within the loan portfolio are analyzed on a continuous basis by the Bank's senior management, outside independent loan review auditors, directors' loan committee, and board of directors. A risk system, consisting of multiple grading categories, is utilized as an analytical tool to assess risk and set appropriate reserves.

While there are some signs of economic stability in our market areas, the economy continues to remain sluggish, and as such, prudent risk management practices must be maintained. Along with this conservative approach, we have further stressed our qualitative and quantitative allowance factors to primarily reflect the current state of the economy, the weak housing market and prolonged high levels of unemployment. We apply this process and methodology in a consistent manner and reassess and modify the estimation of methods and assumptions on a regular basis.

We attempt to maintain an allowance for loan losses at a sufficient level to provide for probable losses inherent in the loan portfolio. Risks within the loan portfolio are analyzed on a continuous basis by the Bank's senior management, outside independent loan review consultants, directors' loan committee, and board of directors. The level of the allowance is determined by assigning specific allowances to impaired loans and general allowances on all other loans. The portion of the allowance that is allocated to impaired loans is determined by estimating the inherent loss on each credit after giving consideration to the value of the underlying collateral or collateral dependent loans and cash flow from operations on cash flow dependent loans. A risk rating system, consisting of multiple grading categories, is utilized as an analytical tool to assess risk and set appropriate reserves. Along with the risk system, senior management evaluates risk characteristics of the loan portfolio under current economic conditions and considers such factors as the financial condition of the borrower, past and expected loss experience, and other factors management feels deserve recognition in establishing an appropriate allowance. These estimates are reviewed at least quarterly, and as adjustments become necessary, they are realized in the periods in which they become known. Although management attempts to maintain the allowance at a level deemed adequate to cover any losses, future additions to the allowance may be necessary based upon changes in market conditions, either generally or specific to our area, or changes in the circumstances of particular borrowers. In addition, various regulatory agencies periodically review our allowance for loan losses. These agencies may require the Company to take additional provisions based on their judgments about information available to them at the time of their examination.

## Bank-Owned Life Insurance

In November of 2004, the Company invested in $\$ 3.5$ million of bank-owned life insurance as a source of funding for additional life insurance benefits for officers and employee benefit expenses related to the Company's non-qualified Supplemental Executive Retirement Plan ("SERP") for certain executive officers implemented in 2004 that provides for payments upon retirement, death or disability. In 2009, 2010 and 2011, the Company purchased an additional $\$ 3.5$ million, $\$ 1.0$ million and $\$ 3.5$ million, respectively, of bank-owned life insurance in order to provide additional life insurance benefits for additional officers upon death or disability and to provide a source of funding for future enhancements of the benefits under the SERP. Expenses related to the SERP were approximately $\$ 89,000$ and $\$ 107,000$ for the six months ended June 30, 2013 and 2012, respectively. During the three months ended June 30, 2013, the Company recognized a $\$ 20,000$ benefit due to the forfeiture of SERP benefits to an officer no longer employed with the Bank. Bank-owned life insurance involves our purchase of life insurance on a selected group of officers. The Company is the owner and beneficiary of the policies. Increases in the cash surrender values of this investment are recorded in other income in the statement of operations. Income on bank-owned life insurance amounted to $\$ 210,000$ and $\$ 234,000$ for the six months ended June 30, 2013 and 2012, respectively.

## Premises and Equipment

Premises and equipment totaled approximately $\$ 4.0$ million and $\$ 3.2$ million at June 30, 2013 and December 31, 2012, respectively. The Company purchased premises and equipment amounting to $\$ 232,000$ primarily due to the opening of our new corporate headquarters and the new Red Bank branch. During the three months ended June 30, 2013, the Company transferred $\$ 1.0$ million from other assets, which was previously classified as a property held for sale, to land. The Company has decided to construct a new branch in the Cranford market of Middlesex County area and will look to relocate its existing branch into this new facility. Depreciation expenses totaled $\$ 445,000$ and $\$ 330,000$ for the six months ended June 30, 2013 and 2012, respectively.

## Goodwill and Other Intangible Assets

Intangible assets totaled $\$ 18.3$ million at June 30, 2013 and $\$ 18.4$ million at December 31, 2012. The Company's intangible assets at June 30, 2013 were comprised of $\$ 18.1$ million of goodwill and $\$ 201,000$ of core deposit intangibles, net of accumulated amortization of $\$ 1.9$ million. The Company performed its annual goodwill impairment analysis as of September 30, 2012 and determined that there was no impairment on the current goodwill balance of $\$ 18.1$ million. At December 31, 2012, the Company's intangible assets were comprised of $\$ 18.1$ million of goodwill and $\$ 268,000$ of core deposit intangibles, net of accumulated amortization of $\$ 1.8$ million.

There can be no assurance that future testing will not result in additional material impairment charges due to further developments in the banking industry or our markets or otherwise. Additional goodwill discussion can be referenced in Note 3, "Goodwill and Other Intangible Assets", in the Company's financial statements.

## Deposits

Deposits are the primary source of funds used by the Company in lending and for general corporate purposes. In addition to deposits, the Company may derive funds from principal repayments on loans, the sale of loans and securities designated as available for sale, maturing investment securities and borrowing from financial intermediaries. The level of deposit liabilities may vary significantly and is dependent upon prevailing interest rates, money market conditions, general economic conditions and competition. The Company's deposits consist of checking, savings and money market accounts along with certificates of deposit and individual retirement accounts. Deposits are obtained from individuals, partnerships, corporations, unincorporated businesses and non-profit organizations throughout the Company's market area. We attempt to control the flow of deposits primarily by pricing our deposit offerings to be competitive with other financial institutions in our market area, but not necessarily offering the highest rate.

At June 30, 2013, total deposits amounted to $\$ 604.7$ million, reflecting a decrease of $\$ 2.1$ million, or $0.3 \%$, from December 31, 2012. Core checking deposits increased $\$ 841,000$, or $0.4 \%$, while savings accounts, inclusive of money market deposits, increased $\$ 11.9$ million, or $4.0 \%$. Conversely, higher cost time deposits decreased $\$ 14.8$ million, or $14.8 \%$, over this same period. The Bank has continued to focus on building non-interest-bearing deposits, as this lowers our costs of funds. Additionally, our savings accounts and other interest-bearing deposit products, excluding high-cost certificates of deposit, provide an efficient and cost-effective source to fund our loan originations.

One of the primary strategies is the accumulation and retention of core deposits. Core deposits consist of all deposits, except certificates of deposit in excess of $\$ 100,000$. Core deposits at June 30, 2013 accounted for $94.7 \%$ of total deposits, an increase from $92.7 \%$ reported at December 31, 2012. During 2013, we continued to price our CD's $\$ 100,000$ and over at rates that did not exceed our market competition. The balance in our certificates of deposit ("CD's") over $\$ 100,000$ at June 30, 2013 totaled $\$ 31.9$ million as compared to $\$ 44.2$ million at December 31, 2012, a decrease of $\$ 12.3$ million, or $27.8 \%$. At June 30, 2013 the Company had $\$ 10.7$ million in brokered CD's as compared to $\$ 6.3$ million at December 31, 2012, with rates ranging from $1.09 \%$ to $2.15 \%$ with original terms ranging from 54 to 84 months. The Company found this strategy of placing brokered Cd's provides a more cost-effective source of longer-term funding as the rates paid for these brokered CD's were lower than current fixed rate term advances at the FHLB of New York.

## Borrowings

The Bank utilizes its account relationship with Atlantic Central Bankers Bank to borrow funds through its Federal funds borrowing line in an aggregate amount up to $\$ 10.0$ million. The Bank also has a $\$ 7.0$ million credit facility with another correspondent bank. These borrowings are priced on a daily basis. The Bank also has a remaining borrowing capacity with the Federal Home Loan Bank of New York ("FHLB") of approximately $\$ 45.6$ million based on the current loan collateral pledged of $\$ 59.1$ million at June 30, 2013.

Short-term borrowings consist of Federal funds purchased and short-term borrowings from the FHLB. At June 30, 2013 and 2012, the Company had no short-term borrowings outstanding.

Long-term debt consisted of the following FHLB fixed rate advances at June 30, 2013 and at December 31, 2012:

## Original

Amount Rate $\quad$ Term (years) Maturity
(dollars in thousands)
Fixed Rate Note $\mathbf{\$ 7 , 5 0 0}$
Fixed Rate Note 1,500
Fixed Rate Note $\mathbf{1 , 5 0 0}$
3.97 \% 10

November 2017

Fixed Rate Note 1,500
4
August 2014

Fixed Rate Note $\mathbf{1 , 5 0 0} \quad 2.71$ \% 7
2.41 \% 6

August 2015
August 2017

## Repurchase Agreements

Securities sold under agreements to repurchase, which are classified as secured borrowings, generally mature within one to four days after the transaction date. Securities sold under agreements to repurchase are reflected as the amount of cash received in connection with the transaction. The Company may be required to provide additional collateral based on the fair value of the underlying securities. Securities sold under agreements to repurchase increased to $\$ 19.4$ million at June 30, 2013 from $\$ 16.7$ million at December 31, 2012, an increase of $\$ 2.7$ million, or $16.2 \%$.

## Liquidity

Liquidity defines the Company's ability to generate funds to support asset growth, meet deposit withdrawals, maintain reserve requirements and otherwise operate on an ongoing basis. An important component of the Company's asset and liability management structure is the level of liquidity available to meet the needs of our customers and requirements of our creditors. The liquidity needs of the Bank are primarily met by cash on hand, Federal funds sold position, maturing investment securities and short-term borrowings on a temporary basis. The Bank invests the funds not needed to meet its cash requirements in overnight Federal funds sold and an interest bearing account with the Federal Reserve Bank of New York. With adequate deposit inflows coupled with the above-mentioned cash resources, management is maintaining short-term assets which we believe are sufficient to meet our liquidity needs.

At June 30, 2013, the Company had $\$ 40.7$ million in cash and cash equivalents as compared to $\$ 48.5$ million at December 31, 2012. Cash and cash equivalent balances include $\$ 29.9$ million and $\$ 33.2$ million of interest bearing deposits at the Federal Reserve Bank of New York at June 30, 2013 and December 31, 2012, respectively.

## Off-Balance Sheet Arrangements

The Company's financial statements do not reflect off-balance sheet arrangements that are made in the normal course of business. These off-balance sheet arrangements consist of unfunded loans and letters of credit made under the same standards as on-balance sheet instruments. These instruments have fixed maturity dates, and because many of them will expire without being drawn upon, they do not generally present any significant liquidity risk to the Company.

Management believes that any amounts actually drawn upon these commitments can be funded in the normal course of operations. The following table sets forth the Bank's off-balance sheet arrangements as of June 30, 2013 and December 31, 2012:

|  | June 30, | December <br> $\mathbf{3 1 ,}$ |
| :--- | :--- | :--- |
|  | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 2}$ |
|  | (dollars in <br> thousands) |  |
|  |  |  |
|  | $\mathbf{\$ 2 5 , 4 2 7}$ | $\$ 26,415$ |
| Home equity lines of credit | $\mathbf{6 6 , 6 5 9}$ | 50,032 |
| Commitments to fund commercial real estate and construction loans | $\mathbf{5 1 , 2 6 0}$ | 46,458 |
| Commitments to fund commercial and industrial loans | $\mathbf{6 , 3 9 4}$ | 4,195 |
| Commercial and financial letters of credit | $\mathbf{\$ 1 4 9 , 7 4 0}$ | $\$ 127,100$ |

## Capital

Shareholders' equity increased by approximately $\$ 1.6$ million, or $1.7 \%$, to $\$ 93.6$ million at June 30, 2013 compared to $\$ 92.0$ million at December 31, 2012. Net income for the six month period ended June 30, 2013 added $\$ 2.4$ million to shareholders' equity. Stock option compensation expense of $\$ 74,000$ and options exercised of $\$ 255,000$ all contributed to the increase. These increases were partially offset by decreases of $\$ 165,000$ relating to the dividends on the preferred stock Series C, $\$ 161,000$ in cash dividends on common stock, $\$ 7,000$ in common stock repurchased and $\$ 759,000$ in net unrealized losses on securities available-for-sale.

The Company and the Bank are subject to various regulatory and capital requirements administered by the Federal banking agencies. Our federal banking regulators, the Board of Governors of the Federal Reserve System (the "Federal Reserve) (which regulates bank holding companies) and the Federal Deposit Insurance Corporation (the "FDIC") (which regulates the Bank), have issued guidelines classifying and defining capital. Failure to meet minimum capital
requirements can initiate certain mandatory and possibly additional discretionary actions that, if undertaken, could have a direct material effect on the Company's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification of the Company and the Bank is also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios, set forth in the following tables of Tier 1 Capital to Average Assets (Leverage Ratio), Tier 1 Capital to Risk Weighted Assets and Total Capital to Risk Weighted Assets. Management believes that, at June 30, 2013, the Company and the Bank met all capital adequacy requirements to which they are subject.

As of June 30, 2013, the Bank met all regulatory requirements for classification as well-capitalized under the regulatory framework for prompt corrective action. Management believes that there are no conditions or events that have changed the Bank's classification.

The capital ratios of the Company and the Bank, at June 30, 2013 and December 31, 2012, are presented below.

| Two River Bancorp | 10.52\% | 10.36 | \% | 12.25 |  | 12.03 | \% | 13.50\% | 13.28 | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Two River Community Bank | 10.47\% | 10.35 | \% | 12.19 |  | 12.02 | \% | 13.44\% | 13.27 | \% |
| "Adequately capitalized" institution (under Federal regulations) | 4.00 \% | 4.00 | \% | 4.00 | \% | 4.00 | \% | 8.00 \% | 8.00 | \% |
| "Well capitalized" institution (under Federal regulations) | 5.00 \% | 5.00 | \% | 6.00 | \% | 6.00 | \% | $\mathbf{1 0 . 0 0 \%}$ | 10.00 | \% |

Basel III Capital Rules. In June 2012, the federal bank regulatory agencies issued a series of proposed revisions to the agencies' capital adequacy guidelines and prompt corrective action rules, which were designed to enhance such requirements and implement the revised standards of the Basel Committee on Banking Supervision, commonly referred to as Basel III. In July 2013, the federal bank regulatory agencies adopted final rules, which differ in certain respects from the June 2012 proposals.

The July 2013 final rules generally implement higher minimum capital requirements, add a new common equity tier 1 capital requirement, and establish criteria that instruments must meet to be considered common equity tier 1 capital, additional tier 1 capital or tier 2 capital. The new minimum capital to risk-adjusted assets requirements are a common equity tier 1 capital ratio of $4.5 \%$ ( $6.5 \%$ to be considered "well capitalized") and a tier 1 capital ratio of $6.0 \%$, increased from $4.0 \%$ (and increased from $6.0 \%$ to $8.0 \%$ to be considered "well capitalized"); the total capital ratio remains at $8.0 \%$ under the new rules ( $10.0 \%$ to be considered "well capitalized"). Under the new rules, in order to avoid limitations on capital distributions (including dividend payments and certain discretionary bonus payments to executive officers), a banking organization must hold a capital conservation buffer comprised of common equity tier 1 capital above its minimum risk-based capital requirements in an amount greater than $2.5 \%$ of total risk-weighted assets. The new
minimum capital requirements are effective on January 1, 2015. The capital contribution buffer requirements phase in over a three-year period beginning January 1, 2016.

The July 2013 final rules include three significant changes from the June 2012 proposals: (i) the final rules do not change the current risk weighting for residential mortgage exposures; (ii) the final rules permit institutions, other than certain large institutions, to elect to continue to treat certain components of accumulated other comprehensive income as permitted under the current general risk-based capital rules, and not reflect unrealized gains and losses on available-for-sale securities in common equity tier 1 calculations; and (iii) the final rules permit institutions with less than $\$ 15.0$ billion in assets to grandfather certain non-qualifying capital instruments (including trust preferred securities) issued prior to May 19, 2009 into tier 1 capital.

The Company and the Bank will continue to analyze these new rules and their effects on the business, operations and capital levels of the Company and the Bank.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

Not required.

## Item 4. Controls and Procedures.

The Company has established disclosure controls and procedures designed to ensure that information required to be disclosed in the reports that the Company files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in SEC rules and forms and is accumulated and communicated to management, including the principal executive officer and principal financial officer, to allow timely decisions regarding required disclosure.

The Company's principal executive officer and principal financial officer, with the assistance of other members of the Company's management, have evaluated the effectiveness of the design and operation of the Company's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this quarterly report. Based upon such evaluation, the Company's principal executive officer and principal financial officer have concluded that the Company's disclosure controls and procedures are effective as of the end of the period covered by this quarterly report.

The Company's principal executive officer and principal financial officer have also concluded that there was no change in the Company's internal control over financial reporting (as such term is defined in Rule 13a-15(f) under the Exchange Act) that occurred during the quarter ended June 30, 2013 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II. OTHER INFORMATION

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Issuer Purchases of Equity Securities

|  |  | Maximum <br> Dollar |
| :--- | :--- | :--- | :--- | :--- |
| Value of |  |  |

(1) All shares were repurchased under the Company's share repurchase program announced on January 24, 2013. The program authorizes the repurchase of up to $5 \%$ of the outstanding shares of the Company's common stock, or approximately 399,200 shares based on the $7,983,778$ shares outstanding as of December 31, 2012, provided that the aggregate amount that the Company may spend on such repurchases is limited to $\$ 2.2$ million. The program will continue until the earlier of the completion of the repurchase or January 24, 2014.

## Item 6. Exhibits

3.1 Amended and Restated Certificate of Incorporation of the Company (incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K (File No. 000-51889) filed on June 28, 2013)

## 3.2

Amended and Restated Bylaws of the Company (incorporated by reference to Exhibit 3.2 to the Company's Current Report on Form 8-K (File No. 000-51889) filed on June 28, 2013)
31.1 *

Certification of principal executive officer of the Company pursuant to Securities Exchange Act Rule 13a-14(a)

31.2 | * Certification of principal financial officer of the Company pursuant to Securities Exchange Act Rule |
| :--- |
| 13a-14(a) |

32 | Certifications pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of The |
| :--- |
| * Sarbanes-Oxley Act of 2002, signed by the principal executive officer of the Company and the |
| principal financial officer of the Company |

101.INS** | XBRL Instance Document |
| :--- |

101.SCH** XBRL Taxonomy Extension Schema
101.CAL** XBRL Taxonomy Extension Calculation Linkbase

* Filed herewith.
** Pursuant to Rule 406T of Regulation S-T, these interactive data files are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933 or Section 18 of the Securities Exchange Act of 1934 and otherwise are not subject to liability.


## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## TWO RIVER BANCORP

Date: August 14, 2013 By:/s/ WILLIAM D. MOSS
William D. Moss
President and Chief Executive Officer
(Principal Executive Officer)

Date: August 14, 2013 By:/s/ A. RICHARD ABRAHAMIAN
A. Richard Abrahamian

Executive Vice President and Chief Financial Officer
(Principal Financial and Accounting Officer)

59


[^0]:    9. 

    The effect of other external forces such as competition, legal and regulatory requirements on the level of estimated credit losses in the existing portfolio.

