Propell Corporation.
Form 10-Q
November 23, 2009

## UNITED STATES

# SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 10-Q

[mark one]

R QUARTERLY REPORT UNDER SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended: September 30, 2009
£ TRANSITION REPORT UNDER SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$

> Commission File Number 333-139354

## PROPELL CORPORATION

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation or organization)

26-1856569
(IRS Employer Identification Number)

336 Bon Air Center, No. 352, Greenbrae, CA 94904
(Address of principal executive offices including zip code)
(415) 747-8775
(Registrant s telephone number, including area code)

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes R No $£$

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every interactive data file required to be submitted and posted pursuant to Rule 405 of Regulation S-T (section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).
Yes $£$ No $£$

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes £ No R

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer $£$ Accelerated Filer $£ \quad$ Non-Accelerated Filer $£ \quad$ Smaller Reporting Company R

Number of shares outstanding of the issuer's common stock as of the latest practicable date: 21,740,909 shares of common stock, $\$ .001$ par value per share, as of November 19, 2009.

Transitional Small Business Disclosure Format (Check one): Yes $£$ No $£$

## PROPELL CORPORATION

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## ITEM 1. FINANCIAL STATEMENTS

## Propell Corporation and Subsidiaries

## Consolidated Balance Sheets

| Assets | $\begin{gathered} \text { September 30, } \\ 2009 \\ \text { (Unaudited) } \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2008 \\ \text { (Audited) } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Current Assets |  |  |  |  |
| Cash | \$ | 55,958 | \$ | 136,659 |
| Accounts Receivable (net of allowances) |  | 10,863 |  | 18,751 |
| Prepaid expenses |  | 12,261 |  | 4,202 |
| Inventory |  | 286,409 |  | 179,230 |
| Deferred charges |  | 368 |  | 5,233 |
| Deposits - current |  | 17,050 |  | 1,499 |
| Total Current Assets |  | 382,910 |  | 345,574 |
| Property and Equipment, net |  | 154,391 |  | 33,555 |
| Other Assets |  |  |  |  |
| Intangible Assets, net |  | 10,784 |  |  |
| Website URL.net |  | 6,000 |  | 7,200 |
| Website assets, net |  | 501,202 |  | 26,405 |
| Deposits - long term |  | 51,191 |  | 62,314 |
| Total Other Assets |  | 569,177 |  | 95,919 |
| Total Assets | \$ | 1,106,477 | \$ | 475,048 |
| Liabilities and Stockholders' Equity |  |  |  |  |
| Current Liabilities: |  |  |  |  |
| Accounts payable | \$ | 514,191 | \$ | 177,150 |
| Accrued liabilities |  | 127,013 |  | 114,016 |
| Customer Deposits |  | - |  | 322 |
| Deferred Revenue |  | 6,815 |  | 29,832 |
| Due to related parties |  | 51,715 |  | 2,017 |


| Convertible Notes Payable |  | 100,000 |  | 1,730,000 |
| :---: | :---: | :---: | :---: | :---: |
| Notes payable - current portion |  | 177,121 |  |  |
| Total Current Liabilities |  | 976,856 |  | 2,053,337 |
| Long Tern Liabilities |  |  |  |  |
| Notes Payable |  | 651,847 |  | - |
| Total Long Term Liabilities |  | 651,847 |  |  |
| Total Liabilities |  | 1,628,703 |  | 2,053,337 |
| Stockholders' Equity |  |  |  |  |
| Common stock, $\$ 0.001$ par value; $100,000,000$ shares authorized, 21,740,909 and 9,908,953 shares issued and outstanding |  | 21,740 |  | 9,909 |
| Additional paid-in capital |  | 1,391,666 |  | 457,723 |
| Distribition to affiliated parties |  | - |  | $(938,664)$ |
| Accumulated deficit |  | $(1,935,632)$ |  | $(1,107,257)$ |
| Total Stockholders' Equity |  | $(522,225)$ |  | $(1,578,289)$ |
| Total Liabilities and Stockholders' Equity | \$ | 1,106,477 | \$ | 475,048 |

The accompanying notes are an integral part of the financial statements.

Propell Corporation and Subsidiaries

## Consolidated Statements of Operations

(Unaudited)

For the three months ended For the nine months ended

|  | September 30, |  |  |  |  | September 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2009 |  | 2008 |  | 2009 |  | 2008 |
| Net Revenues: | \$ | 305,212 | \$ | 692,048 | \$ | 669,661 | \$ | 794,428 |
| Cost of Goods Sold: |  | 53,727 |  | 422,825 |  | 160,152 |  | 498,627 |
| Gross Profit: |  | 251,485 |  | 269,223 |  | 509,509 |  | 295,801 |
| Operating Expenses: |  | 545,519 |  | 504,546 |  | 1,445,333 |  | 1,019,951 |
| Loss from Operations |  | $(294,034)$ |  | $(235,323)$ |  | $(935,825)$ |  | $(724,150)$ |
| Other Income (Expense): |  | (74) |  | $(13,082)$ |  | 107,450 |  | $(20,068)$ |
| Net Loss | \$ | $(294,108)$ | \$ | $(248,405)$ | \$ | $(828,375)$ | \$ | $(744,218)$ |
| Net Loss Per Share - Basic and Diluted | \$ | (0.01) | \$ | (0.03) | \$ | (0.04) | \$ | (0.11) |
| Weighted average number of shares outstanding during the period - basic and diluted |  | 21,740,909 |  | 9,908,952 |  | 18,706,435 |  | 6,532,215 |

The accompanying notes are an integral part of the financial statements.

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## Propell Corporation and Subsidiaries

## Consolidated Statement of Stockholder s Equity

## (Unaudited)

|  | Common Stock \$0.001 Par Value |  | Additional <br> Paid-in | Distributions <br> To | Accumulated | Total <br> Stockholders' |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance, January 29, 2008 (Inception) | Shares | Amount | Capital | Affiliates | Deficit | Equity |
| Issuance of common stock to acquire Crystal Magic, Inc. | 5,400,000 \$ | 5,400 | \$ $(5,400)$ \$ |  | \$ | - \$ |
| Issuance of common stock to acquire Auleron 2005, LLC | 136,088 | 136 | (136) |  |  |  |


| Issuance of common |
| :--- |
| stock to acquire |
| Mountain Capital, |
| LLC |$\quad 2,094,864 \quad 2,095 \quad 381,709 \quad 383,804$

Conversion of convertible notes to common stock 2,278,000

2,278
20,502
22,780

| Reclassification of |
| :--- |
| intercompany |
| payable |$\quad 61,048 \quad 61,048$

Distributions to
affiliate
$(938,664)$
$(938,664)$

Net loss for the period ended
$(1,107,257) \quad(1,107,257)$

Balance, December
$31,2008 \quad 9,908,952 \quad 9,909 \quad 457,723 \quad(938,664) \quad(1,107,257) \quad(1,578,289)$

| Issuance of common |
| :--- |
| stock to The Guild |
| for Services | 60,$000 \quad 60 \quad$ (60)

Conversion of convertible notes to common stock 8,650,000 8,650 1,721,350 1,730,000

| Issuance of common <br> stock in rights <br> offering | $1,585,474$ | 1,585 | 426,493 |
| :--- | :--- | :--- | :--- | 428,078


| Reverse accrued |
| :--- |
| interest on |
| convertible notes | 41,$664 \quad 41,664$

Distributions to affiliate
$(122,542)$
$(122,542)$

Issuance of common stock in rights
offering $1,481,482 \quad 1,481 \quad 398,519 \quad 400,000$

| Issuance of common |
| :--- |
| stock to The |
| Ardmore Tree for |
| services |$\quad 55,000 \quad 55 \quad 26,345 \quad 26,400$

Reclassification of
affiliate distributions
as a result of change
in control

Reclassification of affiliate equity and payables due to change in control
(1,680,368)
$(1,680,368)$

Net loss for the nine months ended
$(828,375)$
$(828,375)$

Balance, September $21,740,908 \$ 21,740 \$ 1,391,666 \quad-\$ \quad(1,935,632) \$(522,226)$

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30, 2009

The accompanying notes are an integral part of the financial statements.

## Propell Corporation and Subsidiaries

## Consolidated Statements of Cash Flows

## (Unaudited)

|  | For the nine months ended September 30, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |
| Cash Flows From Operating Activities: |  |  |  |
| Net loss | $(828,375)$ | \$ | $(744,218)$ |
| Adjustments to reconcile net loss to net cash used in operating activities: |  |  |  |
| Depreciation Expense | 27,608 |  | 2,233 |
| Elimination of debt repayment to Loco Lobo, LLC | $(75,000)$ |  |  |
| Accrued interest classified as equity | 41,664 |  |  |
| Issuance of Common Stock for services | 26,400 |  |  |
| Changes in Assets and Liabilities |  |  |  |
| (Increase) Decrease in Accounts Receivable | 22,819 |  | $(105,698)$ |
| Decrease in Deferred Charges | 4,865 |  |  |
| (Increase) Decrease in Deposits | 2,973 |  | (299) |
| (Increase) Decrease in Inventory | 86,203 |  | $(17,042)$ |
| (Increase) in Prepaid Expenses | $(2,166)$ |  | $(98,881)$ |
| Increase (Decrease) in Accounts Payable | $(16,235)$ |  | 31,415 |
| Decrease in Due to Related Parties | $(1,555)$ |  |  |
| Increase (Decrease) in Deferred Revenue | $(23,017)$ |  | 14,660 |
| Increase (Decrease) in Accrued Expenses and Taxes | $(32,915)$ |  | 226,503 |
| Net Cash Used In Operating Activities | $(766,731)$ |  | $(691,327)$ |
| Cash Flows From Investing Activities: |  |  |  |
| Acquisitions of Property and Equipment | $(5,519)$ |  | $(8,646)$ |
| Development of website asset | $(101,317)$ |  | - |
| Cash Received from the Consolidation of Crystal Magic | 7,294 |  | - |
| Net Cash Provided By (Used In) Investing Activities | $(99,542)$ |  | $(8,646)$ |


| Cash Flows From Financing Activities: |  |  |
| :--- | ---: | ---: |
| Distributions to Affiliate - Crystal Magic | $(122,542)$ | $(635,187)$ |
| Proceeds from Issuance of Convertible Notes | 828,078 | $1,752,780$ |
| Decrease in Intercompany Payable to Auleron 2005 | $(7,778)$ | 4,312 |
| Notes | 100,000 | - |
| Payments on Long Term Debt | $(12,186)$ | - |
| Net Cash Provided By (Used In) Financing Activities | 785,572 | $1,121,905$ |
| Net increase (decrease) in cash and cash equivalents | $(80,701)$ | 421,932 |
| Cash and cash equivalents at beginning of period | 136,659 | 32,767 |
| Cash and cash equivalents at end of period | $\mathbf{\$ 5 5 , 9 5 8}$ | $\$$ |

The accompanying notes are an integral part of the financial statements.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 

SEPTEMBER 30, 2009

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Nature of Business

Propell Corporation (the Company ) is a fully integrated provider of personalized products and services, delivered through multiple channels, including online stores, photo kiosks and independent and company-owned retail stores.

Propell Corporation is a Delaware corporation that was formed on January 29, 2008. Propell acquired $100 \%$ of the outstanding common stock of Crystal Magic, Inc. on April 10, 2008. Propell acquired 100\% of the membership interests, and voting control, of Mountain Capital, LLC d/b/a Arrow Media Solutions and Auleron 2005, LLC on May 5, 2008.

Propell Corporation, through our proprietary online system, allows partners to create instant e-commerce web sites (marketed as PropellStores or PropellShops). This system provides a special web site at which a customer -- whether a business, group, or individual -- can design and set up a web store featuring their own logos, photos or other artwork. That web store can then be embedded into the customer s own web site. We then operate that store for the customer, taking orders, manufacturing and shipping product and paying a share of our revenue to the customer.

Crystal Magic, Inc. ( CMI ) was formed as a Florida corporation on April 10, 1998, is headquartered in Orlando, Florida. Its primary business is to provide subsurface etched photo crystal and personalized subsurface etched promotional products. Crystal Magic owns and operates retail kiosks and displays in Walt Disney World in Florida. Crystal Magic also distributes products through the Advertising Specialty Institute and/or the Promotional Products Association International organizations.

Mountain Capital, LLC ( AMS ) d/b/a Arrow Media Solutions is a New York State Limited Liability Company which assembles and distributes free standing kiosks which produce pictures and related products and services using various input media such as camera digital memory cards, CD s etc. Mountain Capital s outsources most kiosk sales and support to a sales agent based in Brea, California.

Auleron 2005, LLC was a New York State Limited Liability Company that performed a variety of technology services for customers throughout North America using independent subcontractors who were coordinated and directed through its Project Management Organization, prior to its operations being temporarily discontinued. In November 2009, the decision was made to liquidate Auleron, since it had no operations and management determined its resources were better focused on its Internet business.

Propell obtained voting control of Crystal Magic, Inc. on April 8, 2009. See Note 6 Investments in Affiliated Entities for additional information as to how the investments in these two companies are accounted for in the attached financial statements.

## Basis of Presentation

The accompanying unaudited interim consolidated financial statements of Propell Corporation have been prepared in accordance with accounting principles generally accepted in the United States of America and the rules of the Securities and Exchange Commission ( SEC ), and should be read in conjunction with the audited financial statements and notes thereto contained in the Company s annual report on Form 10-K. In the opinion of management, all adjustments necessary in order for the financial statements to be not misleading have been reflected herein. The results of operations for interim periods are not necessarily indicative of the results to be expected for the full year. Some notes to the financial statements which would substantially duplicate the disclosure contained in the audited financial statements for the most recent fiscal year 2008 as reported in Form 10-K have been omitted.

## Cash and Cash Equivalents

Propell considers all highly liquid investments with maturities of three months or less to be cash equivalents. At September 30, 2009 the Company had $\$ 55,958$ of unrestricted cash to be used for future business operations.

## Concentration of Credit Risk

Financial instruments, which potentially subject the Company to concentration of credit risk, consist primarily of cash deposits and trade receivables. In the normal course of business, the Company provides on-going credit evaluations of its customers and maintains allowances for possible losses. Accounts at each institution are insured by the Federal Deposit Insurance Corporation (FDIC) up to $\$ 250,000$. At September 30, 2009, the Company did not have any deposits in excess of FDIC limits.

# PROPELL CORPORATION 

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 

SEPTEMBER 30, 2009

## Fair Value of Financial Instruments

The carrying amounts of our financial instruments, including cash and cash equivalents, accounts receivable, accounts payable and accrued liabilities, approximate fair value because of their generally short maturities. The fair value of long-term debt, which approximates its carrying value, is based on current rates at which we could borrow funds with similar remaining maturities.

## Property and Equipment

Property and equipment are recorded at cost less accumulated depreciation. Depreciation and amortization on property and equipment are determined using the straight-line method over the estimated useful lives of the assets.

## Inventory

Inventory consists of kiosks and components and is stated at the lower of cost or market using the FIFO (first in, first out) method.

## Income Taxes

Income taxes are computed using the asset and liability method. Under the asset and liability method, deferred income tax assets and liabilities are determined based on the differences between the financial reporting and tax bases of assets and liabilities and are measured using the currently enacted tax rates and laws. A valuation allowance is provided for the amount of deferred tax assets that, based on available evidence, are not expected to be realized.

## Compensated Absences

Employees of the Company are entitled to paid vacation depending upon length of service and other factors. The amount of compensation for future vacations cannot be reasonably estimated. The Company s policy is to recognize compensated vacations when actually paid to employees. Accordingly, no liability has been recorded in the accompanying financial statements.

## Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date the financial statements and the reported amount of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## Recent Accounting Pronouncements

Effective July 1, 2009, the Company adopted The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles (ASC 105). This standard establishes only two levels of U.S. generally accepted accounting principles ( GAAP ), authoritative and non-authoritative. The FASB Accounting Standards Codification (the Codification ) became the source of authoritative, nongovernmental GAAP, except for rules and interpretive releases of the SEC, which are sources of authoritative GAAP for SEC registrants. All other non-grandfathered, non-SEC accounting literature not included in the Codification became non-authoritative. The Company began using the new guidelines and numbering system prescribed by the Codification when referring to GAAP in the third quarter of fiscal 2009. As the Codification was not intended to change or alter existing GAAP, it did not have a material impact on the Company s financial statements.

Effective June 30, 2009, the Company adopted three accounting standard updates which were intended to provide additional application guidance and enhanced disclosures regarding fair value measurements and impairments of securities. They also provide additional guidelines for estimating fair value in accordance with fair value accounting. The first update, as codified in ASC 820-10-65, provides additional guidelines for estimating fair value in accordance with fair value accounting. The second accounting update, as codified in ASC 320-10-65, changes accounting requirements for other-than-temporary-impairment (OTTI) for debt securities by replacing the current requirement that a holder have the positive intent and ability to hold an impaired security to recovery in order to conclude an impairment was temporary with a requirement that an entity conclude it does not intend to sell an impaired security and it will not be required to sell the security before the recovery of its amortized cost basis. The third accounting update, as codified in ASC 825-10-65, increases the frequency of fair value disclosures. These updates were effective for fiscal years and interim periods ended after June 15, 2009. The adoption of these accounting updates did not have a material impact on the Company s financial statements.

Effective June 30, 2009, the Company adopted a new accounting standard for subsequent events, as codified in ASC 855-10. The update modifies the names of the two types of subsequent events either as recognized subsequent events (previously referred to in practice as Type I subsequent events) or non-recognized subsequent events (previously referred to in practice as Type II

## PROPELL CORPORATION

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 

## SEPTEMBER 30, 2009


#### Abstract

subsequent events). In addition, the standard modifies the definition of subsequent events to refer to events or transactions that occur after the balance sheet date, but before the financial statements are issued (for public entities) or available to be issued (for nonpublic entities). It also requires the disclosure of the date through which subsequent events have been evaluated. The update did not result in significant changes in the practice of subsequent event disclosures, and therefore the adoption did not have a material impact on the Company s financial statements.


Effective January 1, 2009, the Company adopted an accounting standard update regarding the determination of the useful life of intangible assets. As codified in ASC 350-30-35, this update amends the factors considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under intangibles accounting. It also requires a consistent approach between the useful life of a recognized intangible asset under prior business combination accounting and the period of expected cash flows used to measure the fair value of an asset under the new business combinations accounting (as currently codified under ASC 850). The update also requires enhanced disclosures when an intangible asset s expected future cash flows are affected by an entity sintent and/or ability to renew or extend the arrangement. The adoption did not have a material impact on the Company s financial statements.

In February 2008, the FASB issued an accounting standard update that delayed the effective date of fair value measurements accounting for all non-financial assets and non-financial liabilities, except for items that are recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually), until the beginning of the first quarter of fiscal 2009. These include goodwill and other non-amortizable intangible assets. The Company adopted this accounting standard update effective January 1, 2009. The adoption of this update to non-financial assets and liabilities, as codified in ASC 820-10, did not have a material impact on the Company s financial statements.

Effective January 1, 2009, the Company adopted a new accounting standard update regarding business combinations. As codified under ASC 805, this update requires an entity to recognize the assets acquired, liabilities assumed, contractual contingencies, and contingent consideration at their fair value on the acquisition date. It further requires that acquisition-related costs be recognized separately from the acquisition and expensed as incurred; that restructuring costs generally be expensed in periods subsequent to the acquisition date; and that changes in accounting for deferred tax asset valuation allowances and acquired income tax uncertainties after the measurement period be recognized as a component of provision for taxes. The adoption did not have a material impact on the Company s financial statements.

In September 2009, the FASB issued Update No. 2009-13, Multiple-Deliverable Revenue Arrangements a consensus of the FASB Emerging Issues Task Force (ASU 2009-13). It updates the existing multiple-element revenue arrangements guidance currently included under ASC 605-25, which originated primarily from the guidance in EITF Issue No. 00-21, Revenue Arrangements with Multiple Deliverables (EITF 00-21). The revised guidance primarily provides two significant changes: 1) eliminates the need for objective and reliable evidence of the fair value for the undelivered element in order for a delivered item to be treated as a separate unit of accounting, and 2) eliminates the residual method to allocate the arrangement consideration. In addition, the guidance also expands the disclosure requirements for revenue recognition. ASU 2009-13 will be effective for the first annual reporting period beginning on or after June 15, 2010, with early adoption permitted provided that the revised guidance is retroactively applied to the beginning of the year of adoption. The Company is currently assessing the future impact of this new accounting update to its financial statements.

Effective July 1, 2009, the Company adopted the Financial Accounting Standards Board ( FASB ) Accounting Standards Codification ( ASC ) 105-10, Generally Accepted Accounting Principles Overall ( ASC 105-10 ). ASC 105-10 establishes the FASB Accounting Standards Codification (the Codification ) as the source of authoritative accounting principles recognized by the FASB to be applied by nongovernmental entities in the preparation of financial statements in conformity with U.S. GAAP. Rules and interpretive releases of the SEC under authority of federal securities laws are also sources of authoritative U.S. GAAP for SEC registrants. All guidance contained in the Codification carries an equal level of authority. The Codification superseded all existing non-SEC accounting and reporting standards. All other non-grandfathered, non-SEC accounting literature not included in the Codification is non-authoritative. The FASB will not issue new standards in the form of Statements, FASB Staff Positions or Emerging Issues Task Force Abstracts. Instead, it will issue Accounting Standards Updates ( ASUs ). The FASB will not consider ASUs as authoritative in their own right. ASUs will serve only to update the Codification, provide background information about the guidance and provide the bases for conclusions on the change(s) in the Codification. References made to FASB guidance throughout this document have been updated for the Codification.

# PROPELL CORPORATION 

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 

SEPTEMBER 30, 2009

Effective July 1, 2009, the Company adopted FASB ASU No. 2009-05, Fair Value Measurements and Disclosures (Topic 820) ( ASU 2009-05 ). ASU 2009-05 provided amendments to ASC 820-10, Fair Value Measurements and Disclosures Overall, for the fair value measurement of liabilities. ASU 2009-05 provides clarification that in circumstances in which a quoted price in an active market for the identical liability is not available, a reporting entity is required to measure fair value using certain techniques. ASU 2009-05 also clarifies that when estimating the fair value of a liability, a reporting entity is not required to include a separate input or adjustment to other inputs relating to the existence of a restriction that prevents the transfer of a liability. ASU 2009-05 also clarifies that both a quoted price in an active market for the identical liability at the measurement date and the quoted price for the identical liability when traded as an asset in an active market when no adjustments to the quoted price of the asset are required are Level 1 fair value measurements. Adoption of ASU 2009-05 did not have a material impact on the Company s results of operations or financial condition.

## Impairment of Long-Lived Assets

The Company reviews its long-lived assets for impairment when events or changes in circumstances indicate that the book value of an asset may not be recoverable. The Company evaluates, at each balance sheet date, whether events and circumstances have occurred which indicate possible impairment. The Company uses an estimate of future undiscounted net cash flows of the related asset or group of assets over the estimated remaining life in measuring whether the assets are recoverable. If it is determined that an impairment loss has occurred based on expected cash flows, such loss is recognized in the statement of operations.

## Revenue Recognition

The Company recognizes revenues when products are shipped or services are delivered to customers, pricing is fixed or determinable, and collection is reasonably assured. Net revenues include product sales net of returns and allowances.

## Principles of Consolidation

The consolidated financial statements include the accounts of Propell Corporation, Crystal Magic, Inc. as of April 9, 2009 and Mountain Capital, LLC after elimination of intercompany accounts and transactions.

Investments in Affiliates and Unconsolidated Entities

Propell uses the cost method to account for our investments in companies that are not controlled and for which there is no ability to exercise significant influence over operating and financial policies. In accordance with the cost method, these investments are recorded at cost or fair value, as appropriate.

Investments in affiliates in which the Company did not exercise control and had a $20 \%$ or more voting interest are accounted for using the equity method of accounting. If the fair value of an investment in an affiliate is below its carrying value and the difference is deemed to be other than temporary, the difference between the fair value and the carrying cost is charged to earnings. See Notes 6.

## NOTE 2 LEASES

On March 1, 2007 Mountain Capital, LLC entered into a lease agreement to rent office and warehouse space in Brea, California. The term is three years without any renewal options. The total lease expense for nine months ended period ending September 30, 2009 was $\$ 24,368$. The remaining commitment requires annual lease payments of $\$ 24,560$ and expires on February 28, 2010.

On May 5, 2008 Propel Corporation entered into a lease agreement to rent office space in San Anselmo, California. The term was through April 30, 2009 and we continue to rent on a month to month basis. The lease expense for the nine months ending September 30, 2009 was $\$ 11,988$. The remaining commitment requires month-to-month lease payments of $\$ 1,498$.

Crystal Magic, Inc. commenced leasing its corporate facility on January 1, 2005 for three years providing for two additional three year options. This lease was amended in May 2009 and converted to a month to month tenancy that will expire on December 31, 2009. The remaining commitment requires lease payments of $\$ 6,000$ through December 31, 2009. The total lease expense for the period of April 9, - September 30, 2009 was $\$ 11,467$.

## PROPELL CORPORATION

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## SEPTEMBER 30, 2009

Minimum annual rents for all leases for the remaining lease terms are as follows:

| Period Through | Amount |  |
| :--- | ---: | ---: |
|  |  |  |
| December 31, 2009 - CMI | $\$$ | 6,000 |
| February 28, 2010 - AMS |  | 24,560 |
| Total | $\$$ | 30,560 |

## NOTE 3 PROPERTY AND EQUIPMENT

Property and equipment consisted of the following at September 30, 2009:

| Property and equipment - Crystal Magic, Inc. | $\$$ | 978,679 |
| :--- | ---: | ---: |
| Property and equipment - Mountain Capital, LLC | 52,176 |  |
| Property and equipment - Propell Corporation | 5,520 |  |
| Less: accumulated depreciation and amortization - Crystal Magic, Inc. | $(859,570)$ |  |
| Less: accumulated depreciation and amortization - Mountain Capital, LLC | $(22,151)$ |  |
| Less: accumulated depreciation and amortization - Propell Corporation | $(263)$ |  |
| Net Property and equipment | $\$$ | 154,391 |

Depreciation expense was $\$ 23,204$ for the nine months ended September 30, 2009.

## NOTE 4 PREPAID EXPENSES

Prepaid expenses consisted of the following at September 30, 2009:

| Prepaid insurance | $\$$ | 3,993 |
| :--- | ---: | ---: |
| Prepaid maintenance |  | 8,268 |
|  | $\$$ | 12,261 |

## NOTE 5 DISTRIBUTIONS TO AFFILIATE

Propell made short-term advances to its wholly owned subsidiary, Crystal Magic to be used as working capital, primarily to develop and expand Propell s online sales program, in the amount of $\$ 1,214,957$. A total of $\$ 122,542$ was advanced during the period of January 1, 2009 April 8, 2009.These advances are due upon demand and bear no interest. Management of Propell believes that Crystal may eventually be able to begin repaying these advances to Propell; however, due to Propell s lack of control over Crystal Magic through April 8, 2009, the advances had been recorded as distributions to affiliate and were reflected as a reduction of stockholders equity.

## NOTE 6 INVESTMENTS IN UNCONSOLIDATED ENTITIES

In April 2008, Propell acquired $100 \%$ of the outstanding common shares of Crystal Magic, Inc. in exchange for Propell common shares. The former majority shareholder of Crystal was issued a preferred stock option, which effectively prevented Propell from having control of Crystal while this option was in place. On April 8, 2009, this option was eliminated and Propell now has control of Crystal Magic, Inc. Because of Crystal Magic, Inc. s history of operating losses and its negative working capital position, it was determined that its fair value as of the date of control, April 8 2009, was \$-0-. Beginning April 9, 2009, Crystal Magic s financial statements are consolidated into Propell.

In May 2008, Propell acquired $100 \%$ of the ownership interests of Auleron 2005, LLC. This investment is accounted for as an asset purchase. The operations of Auleron 2005, LLC have been discontinued. The fair value of the net assets of Auleron 2005, LLC as of the date of acquisition have been determined to be immaterial to the financial statements and at September 30, 2009 were determine to have \$-0- value. See Note 1.

## PROPELL CORPORATION

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 

## SEPTEMBER 30, 2009

## NOTE 7 ACCRUED EXPENSES AND TAXES

Accrued expenses and taxes consisted of the following at September 30, 2009:

| Payroll | \$ | 13,802 |
| :--- | ---: | ---: |
| Taxes |  | 12,369 |
| Marketing |  | 79,716 |
| Professional fees | 21,126 |  |
| Total accrued expenses \& taxes | $\$$ | 127,013 |

## NOTE 8 OTHER EXPENSE

Other income and expense consisted of the following for the nine months ended September 30, 2009:

| Interest income | $\$$ | 872 |
| :--- | ---: | ---: |
| Vendor invoice adjustments |  | 23,420 |
| Insurance claim/damaged kiosk |  | 6,482 |
| Debt forgiveness |  | 76,875 |
| Sales tax adjustment | $\$$ | $(107,450$ |

## NOTE 9 NOTES PAYABLE

On March 2, 2009, the Company converted $\$ 1,730,000$ in convertible notes payable to $8,650,000$ shares of its common stock. On April 8, 2009 Propell obtained control of Crystal Magic, Inc. and Propell had agreed to pay, under certain circumstances, the interest and the monthly payments on the notes issued to Crystal Magic listed in the table
below:

|  | Current |  | Long Term |  |
| :---: | :---: | :---: | :---: | :---: |
| SBA - Orlando National Bank Note 94-1-S279 This note is secured by all inventory, accounts receivable and equipment of Crystal Magic, Inc. This note requires monthly interest and principal payments with an interest rate of $6.75 \%$. The note matures November 1, 2012 | \$ | 56,597 | \$ | 190,361 |
| SBA - Orlando National Bank Note 94-1-S308 This note is secured by all inventory, accounts receivable and equipment of Crystal Magic, Inc. This note requires monthly interest and principal payments with an interest rate of $6.25 \%$. The note matures May 1, 2010 |  | 68,740 |  | 34,412 |
| SBA - Orlando National Bank Note 94-1-S309 This note is secured by all inventory, accounts receivable and equipment of Crystal Magic, Inc. This note requires monthly interest and principal payments with an interest rate of $6.25 \%$. The note matures January 1, 2011 |  | 40,695 |  | 49,397 |
| SBA Disaster Loan 5114784007 This note is secured by all inventory, accounts receivable and equipment of Crystal Magic, Inc... This note requires monthly interest and principal payments with an interest rate of $4.09 \%$. The note matures May 1, 2032 |  | 11,091 |  | 377,677 |
| Total | \$ | 177,121 | \$ | 651,847 |

## PROPELL CORPORATION

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

SEPTEMBER 30, 2009

Future principal payments of CMI under notes payable obligations as of September 30, 2009 and for each of the remaining years and in aggregate are as follows:

| Year ended |  | Amount |
| :--- | ---: | ---: |
| December 31, 2010 | $\$$ | 177,121 |
| December 31, 2011 |  | 151,491 |
| December 31, 2012 |  | 84,236 |
| December 31, 2013 |  | 81,842 |
| December 31, 2014 |  | 12,983 |
| Thereafter |  | 331,061 |
| Total | $\$$ | 838,734 |

## NOTE 10 CONVERTIBLE NOTES PAYABLE

In March 2008, the Company issued $\$ 22,780$ of convertible notes payable. These notes converted to stock upon the successful merger of Crystal Magic, Inc., Mountain Capital, LLC and Auleron 2005, LLC with the Company. These mergers took place on April 10, 2008 and May 5, 2008, respectively and 2,278,000 shares of common stock were issued in exchange for the convertible notes.

On May 12, 2008, the Company issued an additional $\$ 1,730,000$ of convertible notes payable. These notes converted into 8,650,000 shares of our common stock on March 2, 2009.

## NOTE 11 INCOME TAXES

For the period ended September 30, 2009, Propell has incurred net losses and, therefore, has no tax liability. The net deferred tax asset generated by the loss carry-forward has been fully reserved. The cumulative net operating loss carry-forward is approximately \$1,935,632 at September 30, 2009, and will expire beginning in the year 2028.

The cumulative tax effect at the expected rate of $34 \%$ of significant items comprising our net deferred tax amount is as follows:

|  |  | 2009 |
| :--- | :---: | :---: |
| Deferred tax asset attributable to: |  |  |
| Net operating loss carryover | $\$$ | 658,115 |
| Valuation allowance | $\$$ | $(658,115)$ |
| Net deferred tax asset | $\$$ | $-0-$ |

## NOTE 12 STOCKHOLDERS EQUITY

Propell Corporation has 21,740,909 shares of common stock, \$. 001 par value, issued and outstanding as of September 30, 2009. The total number of shares of stock which Propell Corporation shall have authority to issue is seventy five million $(75,000,000)$ shares of Common Stock, par value $\$ .001$ per share and ten million $(10,000,000)$ shares of Preferred Stock, par value $\$ .001$ per share.

In April 2008, Propell announced the successful merger of Crystal Magic, Inc. based in Orlando, Florida in exchange for $5,400,000$ restricted shares of common stock valued at $\$ 5,400$. In May 2008, we announced the successful acquisition of Mountain Capital, LLC and Auleron 2005, LLC based in New York in exchange for 2,094,864 and 136,088 restricted shares of common stock, respectively, valued at $\$ 2,231$. The investment in Crystal Magic was being accounted for using the cost method for accounting purposes through April 8, 2009 until which time Propell obtained control of Crystal Magic. See Note 6.

In May 2008, convertible notes payable totaling $\$ 22,780$ was converted into $2,278,000$ shares of common stock, per the terms of the convertible notes. See Notes 9 and 10.

## PROPELL CORPORATION

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## SEPTEMBER 30, 2009

In March 2009, convertible notes payable totaling $\$ 1,730,000$ was converted into $8,650,000$ shares of common stock, per the terms of the convertible notes. See Notes 9 and 10.

In March 2009, 60,000 shares of common stock were issued to The Guild, a marketing agency, in exchange for services rendered.

In March 2009, 1,585,474 shares of common stock were issued in a Rights Offering that raised $\$ 428,078$.

In May 2009, 1,481,482 shares of common stock were issued in a Rights Offering that raised \$400,000.

In June 2009, 55,000 shares of common stock were issued to The Ardmore Tree, a sub contractor, in exchange for services rendered.

Propell made short-term advances to its wholly owned subsidiary, Crystal Magic, Inc., to be used as working capital, primarily to develop and expand Propell s online program, in the amount of $\$ 1,061,206$. The advances are due upon demand and bear no interest. Management of Propell believes that Crystal may eventually be able to repay these advances to Propell; however, due to Propell's lack of control over Crystal Magic through April 8, 2009, the advances had been recorded as distributions to affiliate and are reflected as a reduction of stockholders' equity.

## NOTE 13 SUPPLEMENTAL CASH FLOW INFORMATION

## Non-cash Financing Transactions

In May 2008, convertible notes payable totaling $\$ 22,780$ was converted into $2,278,000$ shares of common stock, per the terms of the convertible notes. See Notes 10 and 12.

In March 2009, 60,000 shares of common stock were issued to The Guild, a marketing agency, in exchange for services rendered.

In June 2009, 55,000 shares of common stock were issued to The Ardmore Tree, a sub contractor, in exchange for services rendered.

## NOTE 14 GOING CONCERN

The Company has incurred operating losses since inception, and its operating activities to date have required financing from outside institutions and related parties. The accompanying financial statements have been prepared assuming that the company will continue as a going concern. The Company will continue to need outside financing to support its internal growth.

Management continues to seek funding to pursue its business plans.

## NOTE 15 - CONSOLIDATION OF CRYSTAL MAGIC

On April 10, 2008, Propell Corporation completed its acquisition of Crystal Magic, Inc. On May 6, 2008, Propell completed its acquisition of Auleron 2005 LLC and Mountain Capital LLC. For accounting purposes, the business combination of Propell and Mountain has been treated as a business combination with Propell as the acquirer. For accounting purposes, the business combination of Propell and Crystal Magic had been treated as an investment in our balance sheet and is accounted for under the cost method of accounting through April 8, 2009, the date that we obtained control of Crystal Magic, Inc. At the time of the merger, Crystal Magic had a stockholders deficit and thus we determined the carrying value of this investment in our financial statements to be zero. Up until April 8, 2009 Crystal Magic sfinancial statements were not consolidated with ours for accounting purposes based on the fact that the major shareholder, Mr. Rhodes could exert substantial influence over our board of directors due to our lack of independent directors and Mr. Rhodes had an option to acquire shares of Crystal Magic that if exercised could have resulted in him, and not us, being deemed to have control over Crystal Magic. On April 8, 2009 Mr. Rhodes entered into an agreement with us which, among other things, terminated the option. In addition, Mr. Rhodes no longer serves on our Board of Directors. Crystal Magic engaged in the initial merger with Propell for the purpose of consolidating revenue, expenses and resources. The following unaudited pro forma income statements are based on historical financial statements of Propell, Crystal

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## PROPELL CORPORATION

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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Magic and Mountain. The acquisition of AUL is accounted for as an asset purchase. AUL is not a part of these pro forma financial statements. The unaudited pro forma combined financial statements are provided for information purposes only. The pro forma financial statements are not necessarily indicative of what the financial position or results of operations actually would have been had the acquisition been completed at the dates indicated below. In addition, the unaudited pro forma combined financial statements do not purport to project the future financial position or operating results of the combined company. The unaudited pro forma combined financial information has been prepared in accordance with the rules and regulations of the Securities and Exchange Commission. For pro forma purposes:

| For the Nine | For the Three | For the Nine |
| :---: | :---: | :---: |
| Months Ended | Months Ended | Months Ended |

September 30, 2009 September 30, 2008 September 30, 2008

| Net Revenue: | $\$$ | $1,000,503$ | $\$$ | $1,343,857$ |
| :--- | ---: | ---: | ---: | ---: |
| Cost of Goods Sold: | 453,006 | 513,839 | $2,899,092$ |  |
| Gross Profit: | 547,497 | 830,018 | 820,902 |  |
| Operating Expenses: |  | $1,939,725$ | $1,245,470$ | $2,078,190$ |
| Other Income (Expense): | 121,982 | $(13,082)$ | $3,259,856$ |  |
| Net Loss: | $\$$ | $(1,270,246) \$$ | $(428,534) \$$ | $(1,083,896)$ |

Included in the above table, is the following for Crystal Magic for the period of April 9, 2009 to September 30, 2009.

Revenues
\$590,584
Net Loss
\$(65,636)

## NOTE 16- SUBSEQUENT EVENTS

The Company has analyzed its operations subsequent to September 30, 2009 through November 23, 2009 and has determined that it does not have any material subsequent events to disclose in these financial statements.

## Item 2. Management s Discussion and Analysis of Financial Conditions and Results of Operations

This discussion and analysis should be read in conjunction with the accompanying Financial Statements and related notes. Our discussion and analysis of our financial condition and results of operations are based upon our financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of any contingent liabilities at the financial statement date and reported amounts of revenue and expenses during the reporting period. On an on-going basis we review our estimates and assumptions. Our estimates are based on our historical experience and other assumptions that we believe to be reasonable under the circumstances. Actual results are likely to differ from those estimates under different assumptions or conditions, but we do not believe such differences will materially affect our financial position or results of operations. Our critical accounting policies, the policies we believe are most important to the presentation of our financial statements and require the most difficult, subjective and complex judgments, are outlined below in Critical Accounting Policies, and have not changed significantly.

## CAUTIONARY STATEMENT RELATING TO THE SAFE HARBOR PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

Certain statements made in this report may constitute forward-looking statements on our current expectations and projections about future events . These forward-looking statements involve known or unknown risks, uncertainties and other factors that may cause the actual results, performance, or achievements of the Registrant to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. In some cases you can identify forward-looking statements by terminology such as may, should, potential, continue, expects, anticipates, intends, plans, believes, estimates, and similar expressions. These statemen on our current beliefs, expectations, and assumptions and are subject to a number of risks and uncertainties. Although we believe that the expectations reflected-in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. These forward-looking statements are made as of the date of this report, and we assume no obligation to update these forward-looking statements whether as a result of new information, future events, or otherwise, other than as required by law. In light of these assumptions, risks, and uncertainties, the forward-looking events discussed in this report might not occur and actual results and events may vary significantly from those discussed in the forward-looking statements.

## General

The following analysis of our consolidated financial condition and results of operations for the nine months and three months ended September 30, 2009 should be read in conjunction with the consolidated financial statements, including
footnotes, and other information presented elsewhere in this Report on Form 10-Q and the risk factors and other information set forth in our Annual Report on Form 10-K for the year ended December 31, 2008.

The following Management s Discussion and Analysis of Financial Condition and Results of Operations ( MD\&A ) is intended to help the reader understand our results of operations and financial condition.

Our discussion and analysis of our financial condition and results of operations are based upon our consolidated financial statement as of September 30, 2009 and December 31, 2008 which have been prepared in accordance with accounting principles generally accepted in the United States. For accounting purposes, our interest in Crystal Magic, Inc. has been classified as an investment in our balance sheet for the year ended December 31, 2008 and is accounted for under the cost method of accounting through April 8, 2009, the date that we obtained control of Crystal Magic, Inc. for accounting purposes. At the time of the merger of Crystal Magic into an acquisition subsidiary of ours, Crystal Magic had a stockholders deficit and thus we determined the carrying value of this investment in our financial statements to be zero. Up until April 8, 2009, Crystal Magic s financial statements were not consolidated with ours for accounting purposes based on the fact that Mr. Rhodes could exert substantial influence over our board of directors and Mr. Rhodes had an option to acquire shares of Crystal Magic that if exercised could have resulted in him, and not us, being deemed to have control over Crystal Magic. Mr. Rhodes entered into an agreement with us which, among other things, terminated the option. In addition, Mr. Rhodes no longer serves on our board of directors. Crystal Magic s financial statements have been consolidated with ours beginning April 9, 2009 The revenue derived from the operations of Mountain Capital, LLC is reflected in our revenue and expenses in our income statement and our investment in Auleron 2005, LLC is accounted for as an asset purchase. The operations of Auleron 2005, LLC have been discontinued. We determined the net fair market value of the assets and liabilities of Auleron 2005, LLC to be immaterial to our consolidated financial statements.

## Overview

Propell Corporation is a Delaware corporation and was originally formed on January 29, 2008 as CA Photo Acquisition Corp. On April 10, 2008 Crystal Magic, Inc. merged with an acquisition subsidiary of ours formed solely for the purpose of the merger. Crystal Magic was the surviving corporation, thus becoming our wholly owned subsidiary. As part of this transaction, we issued an aggregate of 5,400,000 shares to the former shareholders of CMI, thus giving the CMI shareholders $100 \%$ of our outstanding stock. In addition, Mr. Rhodes was issued an option to acquire CMI shares which exercised could have resulted in Mr. Rhodes being deemed to have control over CMI. Due to the significant influence that Steven Rhodes could have exerted with respect to Crystal Magic, CMI had been classified as an investment on Propell s balance sheet and has been accounted for under the cost method through April 8, 2009, the date that we obtained control of Crystal Magic, Inc.. On May 6, 2008, we acquired each of Mountain Capital, LLC (d/b/a Arrow Media Solutions) ( AMS ) and Auleron 2005, LLC (d/b/a Auleron Technologies) ( AUL ) and made each a wholly owned subsidiary of ours. A total of $2,094,864$ shares of the Company s common stock were issued to the members of Mountain Capital, LLC and a total of 136,088 shares of the Company s common stock were issued to the members of AUL. We accounted for the acquisition of AMS using the Purchase Method provided for in SFAS 141 Business Combinations and allocated the purchase price to the assets and liabilities that were acquired, based on their fair values. We accounted for our investment in AUL as an asset purchase. The mergers were completed in order to form a consolidated enterprise with subsidiaries that each have experience in complementary parts of the imaging and personalized products industries, and to expand their capabilities both online and at retail.

Our reportable businesses are more fully individually described below under Operating Model and Reporting Structure.

## OUR PLAN OF OPERATIONS

Our current operations involve sales and operations from two of our subsidiaries, CMI and AMS, as well as Propell. For accounting purposes, our interest in Crystal Magic, Inc. was classified as an investment in our balance sheet and was accounted for under the cost method of accounting through April 8, 2009, the date that we obtained control of Crystal Magic, Inc.. Effective with our gaining control of CMI on April 8, 2009, we began consolidating its activities and financial position into our consolidated financial statements. At the time of the merger, Crystal Magic had a stockholders deficit and thus we determined the carrying value of this investment in our financial statements to be zero. Up until April 8, 2009 Crystal Magic s financial statements were not consolidated with ours for accounting purposes based on the fact that Mr. Rhodes could exert substantial influence over our board of directors due to our lack of independent directors and Mr. Rhodes had an option to acquire shares of Crystal Magic that if exercised could have resulted in him, and not us, being deemed to have control over Crystal Magic. On April 8, 2009 Mr. Rhodes entered into an agreement with us which, among other things, terminated the option. In addition, Mr. Rhodes no longer serves on our board of directors. Crystal Magic engaged in the initial merger with Propell for the purpose of consolidating revenue, expenses and resources. The revenue derived from the operations of Mountain Capital, LLC is reflected in our revenue and expenses in our income statement and our investment in Auleron 2005, LLC is classified
as an asset purchase. The operations of Auleron 2005, LLC have been discontinued. We determined the net fair market value of the assets and liabilities of Auleron 2005, LLC to be immaterial to our consolidated financial statements.

CMI s core business began nearly a decade ago by using proprietary laser technology to create three-dimensional laser images engraved inside solid crystal blocks (such as paperweights) based on photographs of consumers, which then are visibly engraved inside the crystal, and are sold as gifts in company-owned stores within Walt Disney World s theme parks, and later expanded to a wide range of image-based merchandise, such as mugs, T -shirts and other merchandise upon which personal photos, logos or other artwork are printed, offered through mass market retail. Today, our CMI division s products are sold at Walt Disney World theme parks, as well as on a wholesale basis to retailers, to small and large corporate clients, and through Propell s proprietary online system (marketed as PropellShops). This system provides a special web site at which a customer-whether a business, group, or individual-can design and set up a web store featuring their own logos, photos or other artwork. That web store can then be embedded into the customer s own web site. Propell then operates that store for the customer, taking orders, contracting for manufacturing and shipping product and paying a share of revenue to the customer.

Propell believes the PropellShops product opens up substantial new opportunities and channels by providing e-commerce web sites with the opportunity to easily integrate a personalized merchandise online store into their own site with little effort or cost. Propell and other strategic outsource partners will perform the fulfillment, manufacturing, shipping and billing of these product(s). The PropellShops product was a key part of our strategy for 2008 and continues to be a key part of our strategy for 2009 and beyond. CMI also has a long track record delivering personalized image-based products to the $\$ 19.4$ billion promotional, incentive and award products industry, delivering quantities anywhere from one unit to over 500,000 in a single order. CMI has served these markets since 2001.

AMS provides digital photo kiosk solutions for retail. In its traditional business, AMS has focused on partners in nontraditional channels retailers who previously had limited presence in the photo category.

Traditionally, AMS has sold its kiosks directly to the retail channel at a suggested retail of approximately $\$ 13,500$ each, while also gaining revenue from the sale of supplies and other products. Under this model, profits from the sale of retail kiosk units are retained by the retail owner. In February 2009, to reduce costs and to permit the AMS sales team to assist in sales and marketing of our Internet initiatives, we contracted out sales and support of our kiosk operation to a third party, who purchases inventory from us and in turn resells it to kiosk customers. By doing so, we have reduced our obligations and costs related to supporting kiosks in the field while permitting us to utilize limited personnel resources to market our Internet services.

Our ability to continue to execute on our plan of operations is contingent on our ability to raise additional capital to launch our Internet initiatives and expand marketing for our existing operations. The Company has approximately $\$ 180,000$ in cash as of November 18, 2009; however this is not sufficient capital to last beyond February 2010. It is our intent to raise additional capital through the sale of securities from other sources; however there can be no assurance that such financing will be available.

## OPERATING MODEL AND REPORTING STRUCTURE

## PROPELL CORPORATION

For the purposes of this MD\&A, we shall report on Propell for the nine months and three months ended September 30, 2009 and 2008 which include AMS, Propell for the entire three and nine months and CMI for the period of April 9 through September 30, 2009, but do not include the revenue or expenses of AUL and for the period ended June 30, 2008 do not include CMI prior to April 10, 2008 (the date of the CMI merger) or AMS prior to May 6, 2008 (the date of the AMS merger). For a comparative analysis, we shall also provide pro forma financial statements for Propell for the nine months ended September 30, 2009 and the twelve months ended December 31, 2008 which shall include CMI and AMS for the periods ended and Propell from inception beginning January 29, 2008, but do not include the revenue or expenses of AUL. Management believes that the pro forma financials are relevant, material, and necessary for present and prospective investors to properly evaluate an investment in Propell. In addition, even though proforma combined financial statements for the nine months ended June 30, 2008 and for the year ending December 31, 2007 are not presented, we will include in our discussion some comparative information, including charts that will show condensed comparative proforma combined information. We believe this comparative history is also relevant for present and prospective investors. For accounting purposes, through April 8, 2009 our interest in Crystal Magic, Inc. was classified as an investment in our balance sheet under the cost method of accounting. Crystal Magic sfinancial statements were not consolidated with ours for accounting purposes through April 8, 2009 because Mr. Rhodes could exert substantial influence over our board of directors due to our lack of independent directors and Mr. Rhodes had an
option to acquire shares of Crystal Magic that if exercised could have resulted in him, and not us, being deemed to have control over Crystal Magic. At the time of the merger, Crystal Magic had a stockholders deficit and thus we determined the carrying value of this investment in our financial statements to be zero. Mr. Rhodes entered into an agreement with us on April 8, 2009 which, among other things, terminated the option. Additionally, Mr. Rhodes no longer serves on our board of directors and is no longer employed by CMI or Propell. We accounted for our investment in Auleron 2005, LLC as an asset purchase. The operations of Auleron 2005, LLC have been discontinued. We determined the net fair market value of the assets and liabilities of Auleron 2005, LLC to be immaterial to our consolidated financial statements.

## Critical Accounting Policies

Management believes that the critical accounting policies and estimates discussed below involve the most complex management judgments due to the sensitivity of the methods and assumptions necessary in determining the related asset, liability, revenue and expense amounts. Specific risks associated with these critical accounting policies are discussed throughout this MD\&A, where such policies have a material effect on reported and expected financial results. For a detailed discussion of the application of these and other accounting policies, refer to the individual Notes to the Financial Statements for the period ended September 30, 2009.

## Revenue Recognition

The Company recognizes revenues when products are shipped or services are delivered to customers, pricing is fixed or determinable, and collection is reasonably assured. Net revenues include product sales net of returns and allowances.

## Use of estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles (GAAP) requires management to make estimates and assumptions that affect the amounts reported in the financial statements. Estimates are based on historical experience, management expectations for future performance, and other assumptions as appropriate. Key areas affected by estimates include the assessment of the recoverability of long-lived assets, which is based on such factors as estimated future cash flows. We re-evaluate estimates on an ongoing basis; therefore, actual results may vary from those estimates.

## Fair Values of Financial Instruments

The carrying values of cash, accounts receivable, accounts payable and accrued expenses approximate the fair values of these instruments due to their short-term nature. The carrying amount for borrowings under the financing agreement approximates fair value because of the variable market interest rates charged for these borrowings. We adopted SFAS No. 157, Fair Value Measurements, for financial assets and financial liabilities in the first quarter of fiscal 2008, which did not have an impact on our financial statements.

In accordance with FASB Staff Position ( FSP FAS ) 157-2, Effective Date of FASB Statement No. 157 , we deferred application of SFAS No. 157 until January 1, 2009, the beginning of our fiscal year, in relation to nonrecurring nonfinancial assets and nonfinancial liabilities including goodwill impairment testing, asset retirement obligations, long-lived asset impairments and exit and disposal activities.

## Concentration of Credit Risk

Financial instruments, which potentially subject us to concentrations of credit risk, consist of cash and cash equivalents and accounts receivable. We place our cash with high quality financial institutions and at times may exceed the FDIC insurance limit. We extend credit based on an evaluation of the customer sfinancial condition, generally without collateral. Exposure to losses on receivables is principally dependent on each customer s financial condition. We monitor our exposure for credit losses and maintain allowances for anticipated losses, as required.

## Recently Issued Accounting Standards

For a discussion of the adoption and potential impacts of recently issued accounting standards, refer to the Recently Issued Accounting Standards section of Note 1, Summary of Significant Accounting Policies, in the Notes to Financial Statements.

## Consolidated Results of Operations for the Three Months Ended September 30, 2009 \& 2008 (Unaudited)

Propell incorporated on January 29, 2008. On April 10, 2008 we acquired Crystal Magic, Inc. (CMI) and beginning April 9, 2009 we acquired control of CMI for accounting purposes. On May 6, 2008, we acquired Mountain Capital, LLC (d/b/a Arrow Media Solutions) ( AMS ). Therefore our result of operations includes selected income statement data for our wholly owned subsidiaries AMS from May 6, 2008 through September 30, 2009 and CMI from April 9, 2009 through September 30, 2009.

For the three months ended September 30, 2009 as compared to the three months ended September 30, 2008, revenue decreased approximately $56 \%$, cost of goods sold decreased $87 \%$ while gross profit decreased by only $7 \%$. For the three months ended September 30, 2009, substantially all of our revenue ( $96 \%$ or $\$ 294,028$ ) was derived from the CMI operation. AMS accounted for $2 \%$ or $\$ 5,555$ and Propell accounted for $2 \%$ or $\$ 5,629$ of our total revenue. All of the AMS revenue is derived from recognizing deferred warranty revenue and $100 \%$ of Propell s revenue is derived from our PropellShops initiative. Cost of goods sold for such period totaled $\$ 49,016$ for CMI, $\$ 1,113$ for AMS s warranty recognition costs and Propell accounted for the remaining $\$ 3,599$, which included costs associated with beta testing our PropellShops initiative. Operating expenses for the three months ended September 30, 2009 totaled $\$ 545,519$ of which $\$ 320,290$ related to CMI (a substantial portion of which were salaries and rent), $\$ 75,768$ related to AMS and the remaining $\$ 149,461$ related directly to Propell. Quarter over quarter comparable operating expenses for the Company increased by $8 \%$ primarily attributable an increase in consulting expenses. Net loss increased by $18 \%$ or \$45,703.

## Consolidated Results of Operations for the Nine months Ended September 30, 2009 \& 2008 (Unaudited)

Propell incorporated on January 29, 2008. On April 10, 2008 we acquired Crystal Magic, Inc. (CMI) and beginning April 9, 2009 we acquired control of CMI for accounting purposes. On May 6, 2008, we acquired Mountain Capital, LLC (d/b/a Arrow Media Solutions) ( AMS ). Therefore our result of operations includes selected income statement data for our wholly owned subsidiaries AMS and CMI.

For the nine months ended September 30, 2009, a substantial portion of our revenue ( $88 \%$ or $\$ 590,584$ ) was derived from the CMI operation which for accounting purposes only included the period of April 9 through September 30, 2009. AMS accounted for $11 \%$ or $\$ 70,108$ and Propell accounted for $1 \%$ or $\$ 8,969$ of our total revenue. Our AMS revenue is derived from the sale of kiosks and recognizing deferred warranty revenue and $100 \%$ of Propell s revenue is derived from our PropellShops initiative. Cost of goods sold for such period totaled $\$ 86,945$ for CMI, $\$ 64,411$ for AMS with Propell accounting for the remaining $\$ 8,796$ which included costs associated with beta testing our PropellShops initiative. AMS entered into an arrangement with our distributor in which we agreed to sell up to $\$ 40,000$ of our inventory at a $95 \%$ discount of our carrying cost during the first calendar quarter of 2009 and up to $\$ 15,000$ per quarter in subsequent quarters so long as we have the available inventory, which resulted in negative gross margin for AMS. Operating expenses for the nine months ended September 30, 2009 totaled $\$ 1,445,333$ of which $\$ 646,151$ related to CMI, $\$ 294,426$ related to AMS and the remaining $\$ 504,756$ related to Propell. Operating expenses increased by $41 \%$ primarily attributable to a marked increase in consulting expenses relating to the formation of PropellShops. For accounting purposes, AMS s operations are only reflected in our consolidated results from May 6 through June 30, 2008 and therefore comparables are not reflective of actual results. In addition, CMI s operations are only reflected in our consolidated results from April 9 through September 30, 2009 and therefore comparables are not reflective of actual results. Net loss increased by $11 \%$ or $\$ 84.157$.

## Liquidity and Capital Resources

To date, our primary sources of cash have been funds raised from the sale of our securities and revenue derived from our CMI and AMS operations. However, revenue derived from these ongoing business operations has not been enough to meet our operating needs. We have recently shifted our AMS focus away from the sale of kiosks to the sale of what we believe to be a more economic product, our PropellShops. In addition, in order to have the staff needed to successfully engage in our PropellShops Internet business we are now using a third party to sell our kiosk products and to service our kiosk customers. Both of these changes have resulted in decreased revenue from our kiosk business. Although we anticipate that our Internet business will eventually replace our kiosk business it is difficult for us to assess what the impact of this shift will be on our overall revenue.

## Nine months Ended September 30, 2009 - Cash Flow Activity

Propell s primary sources and uses of cash for the nine months ended September 30, 2009, included losses from continuing operations, adjusted for non-cash items of income and expense and working capital needs and an influx of $\$ 828,078$ in cash from a rights offering which converted into $3,066,956$ common shares of the Company s stock. Net cash used in operating activities from continuing operations was $\$ 766,731$ for the nine months ended September 30, 2009. Propell s primary sources and uses of cash from operating activities for the period were losses from operations, as adjusted for non-cash items of income and expense which included:

A decrease in accounts receivable.

A decrease in inventory related to our decision to sell inventory to our contracted third party kiosk sales and support company and lower replenishment levels of CMI s inventory to maximize cash flow.

A decrease in accounts payable as less expenses were incurred that were related to our public offering once the registration statement on Form S-1 was declared effective, paying off a balance of $\$ 23,278$ to one of AMS s kiosk supply vendors in order for our third party contractor to continue servicing our kiosk customers.

A decrease in deferred revenue relating to extended service contracts for Kiosk units sold by AMS.

A decrease in accrued expenses resulting from payroll expense accruals.

Net cash used in investing activities for the nine months ended September 30, 2009, was $\$ 99,542$ primarily attributable to PropellShops web development costs.

Net cash provided by financing activities was $\$ 785,472$ which included $\$ 828,078$ of proceeds from our rights offering in which common stock and was offset by intercompany loans provided to CMI in the amount of $\$ 122,542$, intercompany loans provided to AUL in the amount of $\$ 7,778$ to fund its operations. The intercompany loans are not evidenced by a note, are not secured by collateral and do not bear interest.

Our ability to continue to execute on our plan of operations is contingent on our ability to raise additional capital to launch our Internet initiatives and expand marketing for our existing operations. It is our intent to raise additional capital through the sale of securities from other sources; however there can be no assurance that such financing will be available.

## Off Balance Sheet Arrangements

There are no off balance sheet arrangements.

## Contractual Obligations

We are subject to the risk that our liquidity will be impacted by our obligation to fund our expenses and certain loans owed by Crystal Magic. In April 2009, we entered into an agreement with Mr. Rhodes whereby we had agreed to reimburse Crystal Magic for the interest payments on certain debt of Crystal Magic under loans issued by the Orlando National Bank under the approval of the US Small Business Administration (the SBA ) and the monthly payments owed by Crystal Magic so long as the monthly payments remain at $\$ 2,193$ until certain shares of Mr. Rhodes are released from escrow. We also had agreed to assume the payment for these loans in the event of the bankruptcy of Crystal Magic or the demand of the SBA or the Orlando National Bank of payment under Mr. Rhodes guarantee. Mr. Rhodes has placed 2,000,000 shares of his Propell stock in escrow to be used by us in our discretion at any time after one year to pay the amounts owed by Crystal Magic under these loans. The indemnification agreement previously entered into with Mr. Rhodes and his wife with respect to payment of the loans if a demand was made against either of them under the guarantee has been terminated. The Orlando National Bank is currently permitting several of the SBA loans to be serviced on an interest-only basis. We are currently negotiating with the SBA and Mr. Rhodes regarding these commitments.

The impact that contractual obligations are expected to have on liquidity and cash flow in future periods is as follows:

|  | Total |  | Sep-09 |  | Sep -10 |  | Month Ended |  |  |  | Sep-13 |  | Thereafter |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Sep -11 |  |  |  | Sep -12 |  |  |  |  |
| Long-term debt <br> (1) | \$ | 828,968 |  |  | \$ | 177,121 | \$ | 151,491 | \$ | 84,236 | \$ | 81,842 | \$ | 12,983 | \$ | 321,295 |
| Operating lease obligations |  | 36,560 |  | 36,560 |  |  |  | - |  | - |  | - |  |  |


| Total | $\$ 865,528$ | $\$$ | 213,681 | $\$ 151,491$ | $\$ 84,236$ | $\$ 81,842$ | $\$ 12,983$ | $\$$ | 321,295 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

1) Represents maturities of CMI's long-term debt obligations. See Notes 2 and 9 to the Financial Statements.

## Item 3. Quantitative and Qualitative Disclosures about Market Risk.

Not applicable.

## Item 4T. Controls and Procedures

(a) Evaluation of disclosure controls and procedures

Pursuant to Rule 13a-15(b) under the Securities Exchange Act of 1934 ( Exchange Act ), the Company carried out an evaluation, with the participation of the Company s management, including the Company s Chief Executive Officer ( CEO ), who also serves as our principal financial and accounting officer, of the effectiveness of the Company s disclosure controls and procedures (as defined under Rule 13a-15(e) under the Exchange Act) as of the end of the period covered by this report. Based upon that evaluation, the Company s CEO concluded that the Company s disclosure controls and procedures are effective to ensure that information required to be disclosed by the Company in the reports that the Company files or submits under the Exchange Act, is recorded, processed, summarized and reported, within the time periods specified in the SEC s rules and forms, and that such information is accumulated and communicated to the Company s management, including the Company s CEO, as appropriate, to allow timely decisions regarding required disclosure.
(b)

## Changes in Internal Control over Financial Reporting

There has been no change in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) of the Exchange Act) that occurred during our fiscal quarter ended September 30, 2009 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

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## Part II. OTHER INFORMATION

## Item 1. Legal Proceedings

None.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Propell Corporation has 21,740,909 shares of common stock, \$.001 par value, issued and outstanding as of September 30, 2009. The total number of shares of stock which Propell Corporation shall have authority to issue is seventy five million $(75,000,000)$ shares of Common Stock, par value $\$ .001$ per share and ten million $(10,000,000)$ shares of Preferred Stock, par value $\$ .001$ per share.

In April 2008, Propell announced the successful merger of Crystal Magic, Inc. based in Orlando, Florida in exchange for $5,400,000$ restricted shares of common stock valued at $\$ 5,400$. In May 2008, we announced the successful acquisition of Mountain Capital, LLC and Auleron 2005, LLC based in New York in exchange for 2,094,864 and 136,088 restricted shares of common stock, respectively valued at $\$ 2,231$.

In May 2008, convertible notes payable totaling $\$ 22,780$ were converted into $2,278,000$ shares of common stock, per the terms of the convertible notes. The shares were subsequently registered in our registration statement on Form S-1 that was declared effective by the Securities and Exchange Commission on December 18, 2008.

In March 2009, we issued 8,650,000 shares of our common stock in connection with the conversion of convertible notes in the principal amount of $\$ 1,730,000$ upon consummation of our PIPE offering. The issuance of the securities qualified for exemption under Section 4(2) of the Securities Act of 1933 (the Act) since the issuance by us did not involve a public offering. The offering was not a public offering as defined in Section 4(2) because the offer and sale was made to an insubstantial number of persons and because of the manner of the offering. In addition, the investors had the necessary investment intent as required by Section 4(2) since they agreed to, and received, securities bearing a legend stating that such securities are restricted. This restriction ensured that these securities will not be immediately redistributed into the market and therefore be part of a public offering. This offering was done with no general solicitation or advertising by us. Based on an analysis of the above factors, we have met the requirements to qualify for exemption under Section 4(2) of the Act for this transaction. 2,810,000 shares were subsequently registered in our registration statement on Form S-1 that was declared effective by the Securities and Exchange Commission on

December 18, 2008.

In March 2009, we issued to 36 individuals $1,585,475$ shares of our common stock and warrants exercisable into $2,378,216$ shares of common stock at a price of $\$ .27$ per share. The offering and sale of the securities qualified for exemption under Section 4(2) of the Securities Act of 1933 (the Act ) and Regulation D under the Act since the issuance by us did not involve a public offering and the requirements of Regulation D were met. The offering was not a public offering as defined in Section 4(2) because the offer and sale was made to an insubstantial number of persons and because of the manner of the offering. In addition, the investors had the necessary investment intent as required by Section $4(2)$ since they agreed to, and received, securities bearing a legend stating that such securities are restricted. This restriction ensured that these securities will not be immediately redistributed into the market and therefore be part of a public offering. This offering was done with no general solicitation or advertising by us. Based on an analysis of the above factors, we have met the requirements to qualify for exemption under Section 4(2) of the Act for this transaction.

In connection with the cancellation of the Amended Note with Lanai Investments, LLC, an entity controlled by Steven Rhodes, the Company issued Steven Rhodes warrants exercisable for 100,000 shares of the Company s common stock upon the same terms as the warrants issued to investors in the beginning of 2009 in the Company s PIPE transaction. The offering and sale of the securities qualified for exemption under Section 4(2) of the Act since the issuance by us did not involve a public offering. The offering was not a public offering as defined in Section 4(2) because the offer and sale was made to only one person and because of the manner of the offering. In addition, the investor had the necessary investment intent as required by Section 4(2) since he agreed to, and received, securities bearing a legend stating that such securities are restricted. This restriction ensured that these securities will not be immediately redistributed into the market and therefore be part of a public offering. This offering was done with no general solicitation or advertising by us. Based on an analysis of the above factors, we have met the requirements to qualify for exemption under Section 4(2) of the Act for this transaction.

In March 2009, we issued 60,000 shares of our common stock to The Guild for services rendered. The issuance of the securities qualified for exemption under Section 4(2) of the Securities Act of 1933 (the Act ) since the issuance by us did not involve a public offering. The offering was not a public offering as defined in Section 4(2) because the offer and sale was made to an
insubstantial number of persons and because of the manner of the offering. In addition, the investors had the necessary investment intent as required by Section 4(2) since they agreed to, and received, securities bearing a legend stating that such securities are restricted. This restriction ensured that these securities will not be immediately redistributed into the market and therefore be part of a public offering. This offering was done with no general solicitation or advertising by us. Based on an analysis of the above factors, we have met the requirements to qualify for exemption under Section 4(2) of the Act for this transaction.

In May 2009, we issued to 2 individuals $1,481,481$ shares of our common stock and warrants exercisable into $2,222,222$ shares of common stock at a price of $\$ .27$ per share. The offering and sale of the securities qualified for exemption under Section 4(2) of the Securities Act of 1933 (the Act ) and Regulation D under the Act since the issuance by us did not involve a public offering and the requirements of Regulation D were met. The offering was not a public offering as defined in Section 4(2) because the offer and sale was made to an insubstantial number of persons and because of the manner of the offering. In addition, the investors had the necessary investment intent as required by Section $4(2)$ since they agreed to, and received, securities bearing a legend stating that such securities are restricted. This restriction ensured that these securities will not be immediately redistributed into the market and therefore be part of a public offering. This offering was done with no general solicitation or advertising by us. Based on an analysis of the above factors, we have met the requirements to qualify for exemption under Section 4(2) of the Act for this transaction.

In June 2009, we issued 55,000 shares of our common stock to The Ardmore Tree for services rendered. The issuance of the securities qualified for exemption under Section 4(2) of the Securities Act of 1933 (the Act ) since the issuance by us did not involve a public offering. The offering was not a public offering as defined in Section 4(2) because the offer and sale was made to an insubstantial number of persons and because of the manner of the offering. In addition, the investors had the necessary investment intent as required by Section $4(2)$ since they agreed to, and received, securities bearing a legend stating that such securities are restricted. This restriction ensured that these securities will not be immediately redistributed into the market and therefore be part of a public offering. This offering was done with no general solicitation or advertising by us. Based on an analysis of the above factors, we have met the requirements to qualify for exemption under Section $4(2)$ of the Act for this transaction.

In September 2009, we issued a note to an entity with a principal amount of up to $\$ 500,000$. As of September 30, 2009, we had received and were obligated to repay $\$ 100,000$ pursuant to the terms of the Note. The issuance of the Note qualified for exemption under Section 4(2) of the Securities Act of 1933 (the Act ) since the issuance by us did not involve a public offering. The offering was not a public offering as defined in Section 4(2) because the offer and sale was made to an insubstantial number of persons and because of the manner of the offering. In addition, the investor had the necessary investment intent as required by Section $4(2)$ since they agreed to, and received, securities bearing a legend stating that such securities are restricted. This restriction ensured that these securities will not be immediately redistributed into the market and therefore be part of a public offering. This offering was done with no general solicitation or advertising by us. Based on an analysis of the above factors, we have met the requirements to qualify for exemption under Section $4(2)$ of the Act for this transaction.

## Item 3. Defaults Upon Senior Securities

None.

## Item 4. Submission of Matters to a Vote of Security Holders

None.

## Item 5. Other Information

On September 24, 2009, the Company terminated Steven Rhodes from the position of Chief Financial Officer of Propell Corporation. Edward L. Bernstein is serving as interim Chief Financial Officer until a qualified replacement is hired.

## Item 6. Exhibits

## Regulation

## S-B Number Exhibit

31.1 Certification of the Chief Executive \& Chief Financial Officer, Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1 Certification of the Chief Executive \& Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DATE: November 23, 2009

## PROPELL CORPORATION

(Registrant)

By:
/s/Edward L. Bernstein
Edward L. Bernstein President and Chief
Executive Officer
(Principal Executive Officer)

