

AVIAT NETWORKS, INC.  
Form 10-Q  
May 11, 2016

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

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Form 10-Q  
(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended April 1, 2016

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission File Number 001-33278

AVIAT  
NETWORKS,  
INC.  
(Exact name of  
registrant as  
specified in its  
charter)

Delaware 20-5961564  
(State or other jurisdiction of (I.R.S. Employer  
incorporation or organization) Identification No.)

5200 Great America Parkway 95054  
Santa Clara, California  
(Address of principal executive offices) (Zip Code)  
(408) 567-7000  
(Registrant's telephone number, including area code)

No changes  
(Former name, former address and former fiscal year, if changed since last report)

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Indicate by checkmark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting

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company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of shares outstanding of the registrant’s Common Stock as of May 2, 2016 was 63,124,158 shares.

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AVIAT NETWORKS, INC.  
QUARTERLY REPORT ON FORM 10-Q  
For the Quarterly Period Ended April 1, 2016  
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## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

## AVIAT NETWORKS, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)

(In millions, except per share amounts)	Quarter Ended		Three Quarters Ended	
	April 1, 2016	April 3, 2015	April 1, 2016	April 3, 2015
Revenues:				
Revenue from product sales	\$36.2	\$47.0	\$134.6	\$159.3
Revenue from services	24.2	27.8	75.8	88.8
Total revenues	60.4	74.8	210.4	248.1
Cost of revenues:				
Cost of product sales	28.5	36.9	99.0	119.8
Cost of services	17.5	21.9	59.6	66.3
Total cost of revenues	46.0	58.8	158.6	186.1
Gross margin	14.4	16.0	51.8	62.0
Operating expenses:				
Research and development expenses	5.0	6.4	15.7	19.4
Selling and administrative expenses	16.2	18.0	49.5	58.4
Amortization of identifiable intangible assets	—	0.1	—	0.3
Restructuring charges	0.8	3.2	0.8	4.7
Total operating expenses	22.0	27.7	66.0	82.8
Operating loss	(7.6 )	(11.7 )	(14.2 )	(20.8 )
Interest income	—	0.1	0.2	0.3
Interest expense	—	—	(0.1 )	(0.3 )
Loss from continuing operations before income taxes	(7.6 )	(11.6 )	(14.1 )	(20.8 )
Provision for income taxes	0.4	1.5	0.9	2.4
Loss from continuing operations	(8.0 )	(13.1 )	(15.0 )	(23.2 )
Income from discontinued operations, net of tax	0.2	—	0.5	0.1
Net loss	(7.8 )	(13.1 )	(14.5 )	(23.1 )
Less: Net income attributable to noncontrolling interests, net of tax	0.1	—	0.3	—
Net loss attributable to Aviat Networks	\$(7.9 )	\$(13.1 )	\$(14.8 )	\$(23.1 )
Amount attributable to Aviat Networks:				
Loss from continuing operations, net of tax	\$(8.1 )	\$(13.1 )	\$(15.3 )	\$(23.2 )
Income from discontinued operations, net of tax	\$0.2	\$—	\$0.5	\$0.1
Loss per share attributable to Aviat Networks' common stockholders, basic and diluted:				
Continuing operations	\$(0.13)	\$(0.21)	\$(0.24)	\$(0.37)
Discontinued operations	\$0.00	\$—	\$0.01	\$0.00
Net loss	\$(0.13)	\$(0.21)	\$(0.24)	\$(0.37)
Weighted average shares outstanding, basic and diluted	63.1	62.3	62.8	62.2

See accompanying Notes to Condensed Consolidated Financial Statements



AVIAT NETWORKS, INC.  
 CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS  
 (Unaudited)

(In millions)	Quarter Ended		Three Quarters Ended	
	April 1, 2016	April 3, 2015	April 1, 2016	April 3, 2015
Net loss	\$(7.8)	\$(13.1)	\$(14.5)	\$(23.1)
Other comprehensive income (loss):				
Cash flow hedges:				
Change in unrealized gain on cash flow hedges	—	0.2	—	0.4
Reclassification adjustments for realized gain	—	(0.4 )	—	(0.4 )
Net change in unrealized gain on hedging activities	—	(0.2 )	—	—
Net change in cumulative translation adjustments	0.4	(3.0 )	(0.7 )	(6.3 )
Other comprehensive income (loss)	0.4	(3.2 )	(0.7 )	(6.3 )
Comprehensive loss	(7.4 )	(16.3 )	(15.2 )	(29.4 )
Comprehensive income attributable to noncontrolling interests, net of tax	0.1	—	0.3	—
Comprehensive loss attributable to Aviat Networks	\$(7.5)	\$(16.3)	\$(15.5)	\$(29.4)

See accompanying Notes to Condensed Consolidated Financial Statements

AVIAT NETWORKS, INC.  
 CONDENSED CONSOLIDATED BALANCE SHEETS  
 (Unaudited)

(In millions)	April 1, 2016	July 3, 2015
<b>ASSETS</b>		
Current Assets:		
Cash and cash equivalents	\$39.7	\$34.7
Accounts receivable, net	65.7	83.5
Unbilled costs	7.8	17.3
Inventories	33.0	32.9
Customer service inventories	3.7	6.2
Deferred income taxes	1.5	1.5
Other current assets	11.9	15.0
Total current assets	163.3	191.1
Property, plant and equipment, net	19.4	24.3
Deferred income taxes	7.1	7.6
Other assets	1.7	1.7
<b>TOTAL ASSETS</b>	<b>\$191.5</b>	<b>\$224.7</b>
<b>LIABILITIES AND EQUITY</b>		
Current Liabilities:		
Short-term debt	\$9.0	\$9.0
Accounts payable	34.4	46.6
Accrued compensation and benefits	7.8	7.5
Other accrued expenses	16.8	19.7
Advance payments and unearned income	32.6	35.8
Deferred income taxes	0.2	0.2
Restructuring liabilities	2.7	3.9
Total current liabilities	103.5	122.7
Unearned income	10.0	9.8
Other long-term liabilities	1.8	2.2
Reserve for uncertain tax positions	1.4	1.4
Deferred income taxes	4.7	4.7
Total liabilities	121.4	140.8
Commitments and contingencies (Note 11)		
Equity:		
Aviat Networks stockholders' equity:		
Preferred stock	—	—
Common stock	0.6	0.6
Additional paid-in-capital	810.6	809.2
Accumulated deficit	(732.3 )	(717.5 )
Accumulated other comprehensive loss	(9.2 )	(8.5 )
Total Aviat Networks stockholders' equity	69.7	83.8
Noncontrolling interests	0.4	0.1
Total equity	70.1	83.9
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$191.5</b>	<b>\$224.7</b>

See accompanying Notes to Condensed Consolidated Financial Statements





AVIAT NETWORKS, INC.  
 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
 (Unaudited)

(In millions)	Three Quarters Ended	
	April 1, 2016	April 3, 2015
Operating Activities		
Net loss	\$(14.5)	\$(23.1)
Adjustments to reconcile net loss to net cash provided by (used in) operating activities:		
Amortization of identifiable intangible assets	—	0.3
Depreciation and amortization of property, plant and equipment	5.0	5.3
Provision for receivables	1.1	0.5
Share-based compensation	1.4	1.7
Deferred income tax expense	0.5	—
Charges for inventory and customer service inventory write-downs	4.0	5.4
Gain on disposition of WiMAX business	—	(0.1 )
Loss on disposition of property, plant and equipment	0.6	—
Changes in operating assets and liabilities:		
Accounts receivable	16.5	5.4
Unbilled costs	9.2	2.6
Inventories	(4.4 )	(4.4 )
Customer service inventories	1.6	1.6
Accounts payable	(12.0 )	(6.6 )
Accrued expenses	(0.7 )	(0.1 )
Advance payments and unearned income	(2.0 )	3.6
Other assets and liabilities	0.8	(1.6 )
Net cash provided by (used in) operating activities	7.1	(9.5 )
Investing Activities		
Payments for acquisition of property, plant and equipment	(1.3 )	(3.0 )
Net cash used in investing activities	(1.3 )	(3.0 )
Financing Activities		
Proceeds from borrowings	27.0	42.0
Repayments of borrowings	(27.0 )	(39.0 )
Payments on capital lease obligations	—	(0.1 )
Net cash provided by financing activities	—	2.9
Effect of exchange rate changes on cash and cash equivalents	(0.8 )	(4.2 )
Net Increase (Decrease) in Cash and Cash Equivalents	5.0	(13.8 )
Cash and Cash Equivalents, Beginning of Period	34.7	48.8
Cash and Cash Equivalents, End of Period	\$39.7	\$35.0

See accompanying Notes to Condensed Consolidated Financial Statements

AVIAT NETWORKS, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Note 1. The Company and Basis of Presentation

The Company

Aviat Networks, Inc. (the “Company,” “we,” “us,” and “our”) designs, manufactures and sells a range of wireless networking solutions and services to mobile and fixed telephone service providers, private network operators, government agencies, transportation and utility companies, public safety agencies and broadcast system operators across the globe. Our products include broadband wireless access base stations and customer premises equipment for fixed and mobile, point-to-point digital microwave radio systems for access, backhaul, trunking and license-exempt applications, supporting new network deployments, network expansion, and capacity upgrades.

Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared by us in accordance with generally accepted accounting principles in the United States (“U.S. GAAP”) and with the rules and regulations of the Securities and Exchange Commission (“SEC”) for interim financial information. Accordingly, the statements do not include all information and footnotes required by U.S. GAAP for annual consolidated financial statements. In the opinion of our management, such interim financial statements reflect all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation of financial position, results of operations and cash flows for such periods. The results for the quarter ended April 1, 2016 (the “third quarter and first three quarters of fiscal 2016”) are not necessarily indicative of the results that may be expected for the full fiscal year or future operating periods. The information included in this Quarterly Report on Form 10-Q should be read in conjunction with “Management’s Discussion and Analysis of Financial Condition and Results of Operations” and the consolidated financial statements and footnotes thereto included in our Annual Report on Form 10-K for the fiscal year ended July 3, 2015.

The condensed consolidated financial statements include the accounts of the Company and its wholly-owned and majority-owned subsidiaries. Significant intercompany transactions and accounts have been eliminated.

We operate on a 52-week or 53-week year ending on the Friday nearest June 30. The first three quarters of fiscal 2016 and the first two quarters of fiscal 2015 included 13 weeks in each quarter. The third quarter of fiscal 2015 included 14 weeks.

Use of Estimates

The preparation of consolidated financial statements in accordance with U.S. GAAP requires us to make estimates, assumptions and judgments affecting the amounts reported and related disclosures. Estimates are based upon historical factors, current circumstances and the experience and judgment of our management. We evaluate our estimates and assumptions on an ongoing basis and may employ outside experts to assist us in making these evaluations. Changes in such estimates, based on more accurate information, or different assumptions or conditions, may affect amounts reported in future periods. Such estimates affect significant items, including revenue recognition, provision for doubtful accounts, inventory valuation, valuation allowances for deferred tax assets, uncertainties in income taxes, restructuring obligations, product warranty obligations, share-based awards, contingencies and useful lives of property, plant and equipment.

Reclassification

During the first quarter of fiscal 2016, we recorded a \$1.2 million reclassification to increase long term unearned income and decrease current advance payments and unearned income as of July 3, 2015. This reclassification had no impact on our total assets, total liabilities, results of operations or cash flows.

During the second quarter of fiscal 2016, we recorded a \$4.7 million reclassification to decrease both accounts receivable and current unearned income in our consolidated balance sheet as of July 3, 2015. This reclassification had no impact on our results of operations. In our consolidated statements of cash flow, the reclassification increased changes in accounts receivables and decreased changes in advance payments and unearned income by \$4.7 million; however, the net cash used in operating activities was not impacted by this reclassification. This reclassification was immaterial to the



previously issued financial statements; therefore, we revised our consolidated balance sheet for comparative purpose. The following table summarizes the effect of this reclassification on the previously filed consolidated balance sheet as of July 3, 2015:

	Previously Reported	Reclassification Adjustment	Revised
	(In millions)		
As of July 3, 2015:			
Accounts receivables, net	\$88.2	\$ (4.7 )	\$ 83.5
Total current assets	\$195.8	\$ (4.7 )	\$ 191.1
Total assets	\$229.4	\$ (4.7 )	\$ 224.7
Advance payments and unearned income	\$41.7	\$ (5.9 )	\$ 35.8
Total current liabilities	\$128.6	\$ (5.9 )	\$ 122.7
Unearned income	\$8.6	\$ 1.2	\$ 9.8
Total liabilities	\$145.5	\$ (4.7 )	\$ 140.8

#### Summary of Significant Accounting Policies

There have been no material changes in our significant accounting policies as of and for the first three quarters of fiscal 2016, as compared to the significant accounting policies described in our Annual Report on Form 10-K for the fiscal year ended July 3, 2015.

#### Recently Issued Accounting Standards

In March 2016, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) 2016-09, Improvements to Employee Share-Based Payment Accounting (Topics 718), which requires the recognition of the income tax effects of awards in the income statement when the awards vest or are settled, thus eliminating additional paid in capital pools. The guidance also allows for the employer to repurchase more of an employee’s shares for tax withholding purposes without triggering liability accounting. In addition, the guidance allows for a policy election to account for forfeitures as they occur rather than on an estimated basis. The guidance is effective for annual periods and interim periods within those annual periods beginning after December 15, 2016 with early adoption permitted. We are evaluating the effect of the adoption of the standard will have on our condensed consolidated financial statements and related disclosures.

In February 2016, the FASB ASU 2016-02, Leases (Topics 842), which introduces the recognition of lease assets and lease liabilities by lessees for those leases classified as operating leases under previous guidance. This standard will become effective for interim and annual periods beginning after December 15, 2018, with early adoption permitted. The guidance is required to be adopted at the earliest period presented using a modified retrospective approach. We are evaluating the effect of the adoption of the standard will have on our condensed consolidated financial statements and related disclosures.

In January 2016, the FASB issued ASU 2016-01, Financial Instruments - Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities. This guidance retains the current accounting for classifying and measuring investments in debt securities and loans, but requires equity investments to be measured at fair value with subsequent changes recognized in net income, except for those accounted for under the equity method or requiring consolidation. The guidance also changes the accounting for investments without a readily determinable fair value and that do not qualify for the practical expedient to estimate fair value. A policy election can be made for these investments whereby estimated fair value may be measured at cost and adjusted in subsequent periods for any impairment or changes in observable prices of identical or similar investments. This ASU is effective for fiscal years beginning after December 15, 2017. We are currently evaluating the impact this guidance will have on our condensed consolidated financial statements and it will become effective for us at the beginning of our first quarter of fiscal 2019.

In November 2015, the FASB issued ASU 2015-17, Income Taxes (Topic 740) - Balance Sheet Classification of Deferred Taxes, which amends the existing guidance on income taxes to require the classification of all deferred tax



assets and liabilities as non-current on the balance sheet. The amendments are effective for financial statements issued for the annual periods beginning after December 15, 2016 and interim periods within those annual periods, and may be applied either prospectively or retrospectively. Early adoption is permitted. We are currently evaluating the effect of the adoption of the standard will have on our condensed consolidated financial statements and related disclosures. In July 2015, the FASB issued ASU No. 2015-11 (Subtopic 330), Simplifying the Measurement of Inventory, which provides guidance to companies who account for inventory using either the first-in, first-out (“FIFO”) or average cost methods. The guidance states that companies should measure inventory at the lower of cost and net realizable value. Net realizable value is defined as the estimated selling prices in the ordinary course of business, less reasonably predictable costs of completion, disposal and transportation. This ASU is effective for fiscal years beginning after December 15, 2016. Early adoption is permitted. We are currently evaluating the effect of the adoption of the standard will have on our condensed consolidated financial statements and related disclosures.

In April 2015, the FASB issued ASU No. 2015-03, Interest - Imputation of Interest (Subtopic 835-30), Simplifying the Presentation of Debt Issuance Costs, which provides guidance on the balance sheet presentation for debt issuance costs and debt discounts and debt premiums. To simplify the presentation of debt issuance costs, the standard requires that debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability, consistent with debt discounts. The standard is effective for us beginning in our fiscal year 2017. We are currently evaluating the effect of the adoption of the standard will have on our condensed consolidated financial statements and related disclosures.

In August 2014, FASB issued ASU No. 2014-15, Disclosure of Uncertainties About an Entity’s Ability to Continue as a Going Concern, which provides guidance on determining when and how to disclose going concern uncertainties in the financial statements. The guidance requires management to perform interim and annual assessments of an entity’s ability to continue as a going concern. This standard is effective for annual reporting periods beginning after December 15, 2016, including interim periods during those annual periods. Early application is permitted. We are currently evaluating the effect of the adoption of the standard will have on our condensed consolidated financial statements and related disclosures.

On May 28, 2014, the FASB issued ASU No. 2014-09, Revenue from Contracts with Customers, which requires an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. This ASU is based on the principle that revenue is recognized to depict the transfer of goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. This ASU also requires additional disclosure about the nature, amount, timing and uncertainty of revenue and cash flows arising from customer contracts, including significant judgments and changes in judgments and assets recognized from costs incurred to obtain or fulfill a contract. In July 2015, the FASB deferred the effective date of this ASU from December 15, 2016 to December 15, 2017, with early adoption permitted before annual periods beginning after December 15, 2016. Accordingly, the new standard is effective for us beginning in our fiscal year 2019. The principles may be applied retrospectively to each prior period presented or retrospectively with the cumulative effect recognized as of the date of initial application. We are currently evaluating the transition methods and the effect that this ASU will have on our condensed consolidated financial statements and related disclosures.

#### Note 2. Net Loss Per Share of Common Stock

We compute net loss per share attributable to our common stockholders using the two-class method. Basic net loss per share is computed using the weighted average number of common shares and participating securities outstanding during the period. Our unvested restricted shares contain rights to receive non-forfeitable dividends and therefore are considered to be participating securities and would be included in the calculations of net income per basic and diluted common share. Undistributed losses are not allocated to unvested restricted shares due to the fact that the unvested restricted shares are not contractually obligated to share the losses of the company.

As we incurred a net loss for all periods presented, the effect of outstanding stock options, restricted stocks and units and performance shares and units were anti-dilutive, and therefore, were excluded from the diluted net loss per share calculations. The following table summarizes the potential shares of common stock that were excluded from the diluted net loss per share calculations:

	Quarter Ended		Three Quarters Ended	
	April 2016	April 2015	April 2016	April 2015
	(In millions)			
Stock options	6.0	7.5	6.8	7.4
Restricted stocks and units and performance shares and units	4.3	0.6	2.7	0.3
Total potential shares of common stock excluded	10.3	8.1	9.5	7.7

Note 3. Balance Sheet Components

Accounts Receivable, net

Our net accounts receivable as of April 1, 2016 and July 3, 2015 was as follows:

	April 1, 2016		July 3, 2015	
	(In millions)			
Accounts receivable	\$73.3	\$90.2		
Less allowances for collection losses	(7.6)	(6.7)		
	\$65.7	\$83.5		

We regularly require letters of credit from some customers and, from time to time, we discount these letters of credit issued by customers through various financial institutions. The discounting of letters of credit depends on many factors, including the willingness of financial institutions to discount the letters of credit and the cost of such arrangements. Under these arrangements, collection risk is fully transferred to the financial institutions. We record the financing charges on discounting these letters of credit as interest expense. Total customer letters of credit discounted and related interest expense were as follows:

	Quarter Ended		Three Quarters Ended	
	April 2016	April 2015	April 2016	April 2015
	(In millions)			
Customer letters of credit being discounted	\$0.3	\$2.6	\$18.8	\$10.4
Interest expense	\$0.0	\$0.0	\$0.1	\$0.1

Inventories

Our inventories as of April 1, 2016 and July 3, 2015 were as follows:

	April 1, 2016		July 3, 2015	
	(In millions)			
Finished products	\$22.2	\$21.1		
Work in process	4.1	3.8		
Raw materials and supplies	6.7	8.0		
	\$33.0	\$32.9		
Deferred cost of revenue included within finished goods	\$3.6	\$2.2		
Consigned inventories included within raw materials and supplies	\$6.6	\$6.8		





We recorded charges to adjust our inventory and customer service inventory to the lower of cost or market. These charges were primarily due to excess and obsolete inventory resulting from product transitioning and discontinuance. During the third quarter and first three quarters of fiscal 2016 and 2015, such charges incurred were classified in cost of product sales as follows:

	Quarter Ended		Three Quarters Ended	
	April 1, 2016	April 3, 2015	April 1, 2016	April 3, 2015
	(In millions, except percentages)			
Excess and obsolete inventory charges	\$1.1	\$1.4	\$3.1	\$3.3
Customer service inventory write-downs	0.2	0.8	0.9	2.1
	\$1.3	\$2.2	\$4.0	\$5.4
As % of revenue	2.2 %	2.9 %	1.9 %	2.2 %

Property, Plant and Equipment, net

Our property, plant and equipment, net as of April 1, 2016 and July 3, 2015 were as follows:

	April 1, 2016		July 3, 2015	
	2016	2015	2016	2015
	(In millions)			
Land	\$0.7	\$0.7		
Buildings and leasehold improvements	11.8	9.7		
Software	13.6	13.6		
Machinery and equipment	46.1	45.2		
	72.2	69.2		
Less accumulated depreciation and amortization	(52.8 )	(44.9 )		
	\$19.4	\$24.3		

Depreciation and amortization expense related to property, plant and equipment, including amortization of software developed for internal use, was as follows:

	Quarter Ended		Three Quarters Ended	
	April 1, 2016	April 3, 2015	April 1, 2016	April 3, 2015
	(In millions)			
Depreciation and amortization	\$1.6	\$1.8	\$5.0	\$5.3

Accrued Warranties

We accrue for the estimated cost to repair or replace products under warranty at the time of sale. Changes in our warranty liability, which is included as a component of other accrued expenses in the condensed consolidated balance sheets, during the third quarter and first three quarters of fiscal 2016 and 2015 were as follows:

	Quarter Ended		Three Quarters Ended	
	April 1, 2016	April 3, 2015	April 1, 2016	April 3, 2015
	(In millions)			
Balance as of the beginning of the period	\$4.8	\$3.7	\$4.2	\$3.8
Warranty provision recorded during the period	0.6	1.5	3.0	4.1
Consumption during the period	(0.9 )	(1.2 )	(2.7 )	(3.9 )
Balance as of the end of the period	\$4.5	\$4.0	\$4.5	\$4.0



#### Note 4. Fair Value Measurements of Assets and Liabilities

We determine fair value as the price that would be received to sell an asset or paid to transfer a liability in the principal market (or most advantageous market, in the absence of a principal market) for the asset or liability in an orderly transaction between market participants as of the measurement date. We maximize the use of observable inputs and minimize the use of unobservable inputs in measuring fair value and establish a three-level fair value hierarchy that prioritizes the inputs used to measure fair value. The three levels of inputs used to measure fair value are as follows:

• Level 1 — Observable inputs such as quoted prices in active markets for identical assets or liabilities;

• Level 2 — Observable market-based inputs or observable inputs that are corroborated by market data; and

• Level 3 — Unobservable inputs reflecting our own assumptions.

The carrying amounts, estimated fair values and valuation input levels of our assets and liabilities that are measured at fair value on a recurring basis as of April 1, 2016 and July 3, 2015 were as follows:

	April 1, 2016		July 3, 2015		
	Cost	Fair Value	Cost	Fair Value	Valuation Inputs
	(In millions)				

Assets:

Cash equivalents:

Money market funds	\$13.7	\$13.7	\$12.5	\$12.5	Level 1
Bank certificates of deposit	\$0.1	\$0.1	\$0.6	\$0.6	Level 2

We classify items within Level 1 if quoted prices are available in active markets. Our Level 1 items mainly are money market funds. As of April 1, 2016 and July 3, 2015, these money market funds were valued at \$1.00 net asset value per share.

We classify items in Level 2 if the observable inputs to quoted market prices, benchmark yields, reported trades, broker/dealer quotes or alternative pricing sources are available with reasonable levels of price transparency. Our bank certificates of deposit and foreign exchange forward contracts are classified within Level 2. Foreign currency forward contracts are measured at fair value using observable foreign currency exchange rates. The assets and liabilities related to our foreign currency forward contracts were not material as of April 1, 2016 and July 3, 2015. The changes in fair value related to our foreign currency forward contracts were recorded in cost of revenues on our statements of operations.

As of April 1, 2016 and July 3, 2015, we did not have any assets or liabilities that were valued using Level 3 inputs. Our policy is to recognize asset or liability transfers among Level 1, Level 2 and Level 3 as of the actual date of the events or change in circumstances that caused the transfer. During the first three quarters of fiscal 2016 and 2015, we had no transfers between levels of the fair value hierarchy of our assets or liabilities measured at fair value.

## Note 5. Credit Facility and Debt

On March 28, 2014, we entered into a Second Amended and Restated Loan Agreement with Silicon Valley Bank (the "SVB Credit Facility"). The SVB Credit Facility expires on September 26, 2016. In March 2016, we amended the SVB Credit Facility to reduce the maximum borrowing capacity from \$40.0 million to \$30.0 million, with no change to the \$30.0 million sublimit that can be borrowed by our Singapore subsidiary and decrease the EBITDA covenant from \$1.0 to a negative \$5.5 million in order to remain in compliance with this covenant for our third quarter of fiscal 2016. Borrowings may be advanced under the SVB Credit Facility are at the lesser of \$30.0 million or a borrowing base equal to a specified percentage of the value of eligible accounts receivable and U.S. unbilled accounts of the Company, subject to certain reserves and eligibility criteria. Our outstanding debt under the SVB Credit Facility was \$9.0 million as of April 1, 2016 and July 3, 2015. The SVB Credit Facility carries an interest rate computed at the daily prime rate as published in the Wall Street Journal plus a spread of 0.50% to 1.50%, with such spread determined based on our adjusted quick ratio. During the first three quarters of fiscal year 2016, the weighted average interest rate on our outstanding loan was 3.91%. As of April 1, 2016, available credit under the SVB Credit Facility was \$7.6 million reflecting the calculated borrowing base of \$22.9 million less existing borrowings of \$9.0 million and outstanding letters of credit of \$6.3 million. The borrowing base was computed at 65% of eligible accounts receivable and 50% of eligible unbilled accounts receivable as of April 1, 2016.

The SVB Credit Facility contains quarterly financial covenants including minimum adjusted quick ratio and minimum profitability (EBITDA) requirements. In the event our adjusted quick ratio falls below a certain level, cash received in our accounts with SVB may be directly applied to reduce outstanding obligations under the SVB Credit Facility. The SVB Credit Facility also imposes certain restrictions on our ability to dispose of assets, permit a change in control, merge or consolidate, make acquisitions, incur indebtedness, grant liens, make investments, make certain restricted payments and enter into transactions with affiliates under certain circumstances. Certain of our assets, including accounts receivable, inventory, and equipment, are pledged as collateral for the SVB Credit Facility. Upon an event of default, outstanding obligations would be immediately due and payable. Under certain circumstances, a default interest rate will apply on all obligations during the existence of an event of default at a per annum rate of interest equal to 2% above the applicable interest rate. As of April 1, 2016, we were in compliance with the quarterly financial covenants, as amended, contained in the SVB Credit Facility.

In addition, we have an uncommitted short-term line of credit of \$0.4 million from a bank in New Zealand to support the operations of our subsidiary located there. This line of credit provides for \$0.3 million in short-term advances at various interest rates, all of which was available as of April 1, 2016 and July 3, 2015. The line of credit also provides for the issuance of standby letters of credit and company credit cards, of which \$0.1 million was outstanding as of April 1, 2016. This facility may be terminated upon notice, is reviewed annually for renewal or modification, and is supported by a corporate guarantee.

## Note 6. Restructuring Activities

The following table summarizes our restructuring related activities during the nine months ended April 1, 2016:

	Severance and Facilities and Other Benefits				Total
	Fiscal 2015-2015	Fiscal 2015-2015	Fiscal 2014-2015	Fiscal 2013-2014	
	(In millions)				
Accrual balance as of July 3, 2015	\$0.8	\$0.6	\$ 0.8	\$ 2.3	\$4.5
Charges, net	0.1	(0.1 )	—	—	—
Cash payments	(0.6 )	—	(0.1 )	(0.3 )	(1.0 )
Accrual balance as of October 2, 2015	0.3	0.5	0.7	2.0	3.5
Charges, net	—	—	—	—	—
Cash payments	(0.1 )	—	(0.1 )	(0.3 )	(0.5 )
Accrual balance as of January 1, 2016	0.2	0.5	0.6	1.7	3.0
Charges, net	0.3	—	0.2	0.3	0.8

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Cash payments	(0.1 )	—	(0.2 )	(0.3 )	(0.6 )
Accrual balance as of April 1, 2016	\$0.4	\$0.5	\$ 0.6	\$ 1.7	\$3.2

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As of April 1, 2016, \$2.7 million of the accrual balance is in short-term restructuring liabilities while \$0.5 million is included in other long-term liabilities on the condensed consolidated balance sheets.

#### Fiscal 2015-2016 Plan

During the third quarter of fiscal 2015, with the intent to bring our operational cost structure in line with the changing dynamics of the microwave radio and telecommunications markets, we initiated a restructuring plan (the “Fiscal 2015-2016 Plan”) to lower fixed overhead costs and operating expenses and to preserve cash flow. Activities under the Fiscal 2015-2016 Plan primarily include reductions in force across the Company, but primarily in operations outside the United States. The restructuring charges recorded during the third quarter and first three quarters of fiscal 2016 were \$0.3 million in each period.

#### Fiscal 2014-2015 Plan

During the third quarter of fiscal 2014, in line with the decrease in revenue that we experienced and our reduced forecast for the immediate future, we initiated a restructuring plan (the “Fiscal 2014-2015 Plan”) to reduce our operating costs, primarily in North America, Europe and Asia. Activities under the Fiscal 2014-2015 Plan primarily include reductions in force and additional facility downsizing of our Santa Clara, California headquarters. The restructuring charges recorded during the third quarter and first three quarters of fiscal 2016 were \$0.2 million in each period.

#### Fiscal 2013-2014 Plan

During the fourth quarter of fiscal 2013, we initiated a restructuring plan (the “Fiscal 2013-2014 Plan”) that was intended to reduce our operating expenses primarily in North America, Europe and Asia. Activities under the Fiscal 2013-2014 Plan included reductions in force and facility downsizing of our Santa Clara, California headquarters and certain international field offices. The restructuring charges recorded during the third quarter and first three quarters of fiscal 2016 were \$0.3 million in each period.

#### Note 7. Stockholders’ Equity

##### 2007 Stock Equity Plan and Activities

We have one stock incentive plan for our employees and nonemployee directors, the 2007 Stock Equity Plan, as amended and restated effective November 13, 2015 (the “2007 Stock Plan”). As of April 1, 2016, we have various incentive programs under the 2007 Stock Plan, including annual and long-term incentive programs (“AIP” or “LTIP”) and a global equity program (“GEP”). The Company is authorized to issue up to 26.9 million shares of common stock under the 2007 Stock Plan.

During the first three quarters of fiscal 2016, we awarded 1,831,158 market-based stock units and 2,293,647 restricted stock units associated with our fiscal 2016 LTIP under the 2007 Stock Plan. For the market-based stock units, the performance criteria are based on multiple target closing prices of the Company’s common stock for the fiscal years ending 2016, 2017 and 2018. Once the shares are earned for fiscal years ending 2016 and 2017, they will be vested on the last day of fiscal 2018. For the shares earned for the fiscal year ending 2018, they will be vested on the date that the Compensation Committee certifies achievement of the performance metrics. Vesting of these shares is dependent on continuous employment with us through the date the performance metric is achieved.

During the first quarter of fiscal 2016, we cancelled 803,210 performance stock units due to the performance criteria not being achieved. During the first three quarters of fiscal 2016, we cancelled 65,062 performance stock units, 104,531 share of restricted stock unit, and options to purchase 1,649,094 shares of our common stock due to employee terminations. During the first three quarters of fiscal 2016, options to purchase 242,538 shares of our common stock expired.

We issue new shares of our common stock to our employees upon the exercise of stock options, vesting of restricted stock awards and units or vesting of performance share awards and units. All awards that are cancelled prior to vesting or expire unexercised are returned to the approved pool of reserved shares under the 2007 Stock Plan and made available for future grants. Shares of our common stock remaining available for future issuance under the 2007 Stock Plan totaled 8,542,662 as of April 1, 2016.

## Share-Based Compensation

Total compensation expense for share-based awards included in our condensed consolidated statements of operations for the third quarter and first three quarters of fiscal 2016 and 2015 was as follows:

(In millions)	Quarter Ended		Three Quarters Ended	
	April 2016	April 3, 2015	April 2016	April 3, 2015
By Expense Category:				
Cost of revenues	\$0.1	\$ 0.1	\$0.1	\$ 0.1
Research and development	—	—	0.1	0.1
Selling and administrative	0.4	0.6	1.2	1.5
Total share-based compensation expense	\$0.5	\$ 0.7	\$1.4	\$ 1.7
By Types of Award:				
Options	\$0.2	\$ 0.4	\$0.7	\$ 1.2
Restricted and performance stock awards and units	0.3	0.3	0.7	0.5
Total share-based compensation expense	\$0.5	\$ 0.7	\$1.4	\$ 1.7

As of April 1, 2016, there was \$3.1 million of total unrecognized compensation expense related to unvested share-based awards granted under our 2007 Stock Plan. This expense is expected to be recognized over a weighted average period of 2.16 years.

The fair value of each option grant under our 2007 Stock Plan was estimated using the Black-Scholes option pricing model on the date of grant. A summary of the significant weighted average assumptions we used in the Black-Scholes valuation model is as follows:

	Quarter Ended		Three Quarters Ended	
	April 1, 2016	April 3, 2015	April 1, 2016	April 3, 2015
Expected dividends	N/A	— %	N/A	— %
Expected volatility	N/A	54.0 %	N/A	53.9 %
Risk-free interest rate	N/A	1.09 %	N/A	1.13 %
Expected term (years)	N/A	4.33	N/A	4.25
Weighted average grant date fair value per share granted	N/A	\$0.56	N/A	\$0.55

The fair value of each market-based stock unit with market condition was estimated using a Monte-Carlo simulation model. A summary of the significant weighted average assumptions we used in the Monte Carlo simulation model is as follows:

	Quarter Ended		Three Quarters Ended	
	April 1, 2016	April 3, 2015	April 1, 2016	April 3, 2015
Expected dividends	N/A	N/A	— %	N/A
Expected volatility	N/A	N/A	52.43 %	N/A
Risk-free interest rate	N/A	N/A	1.21 %	N/A
Weighted average grant date fair value per share granted	N/A	N/A	0.21	N/A

The fair value of the market-based stock units with market condition criteria is expensed over the derived service period for each separate vesting tranche. If the derived service period is rendered, the total fair value of the award at the date of the grant is recognized as compensation expense even if the market condition is not achieved. No performance stock units were issued during the third quarter of 2016.





## Note 8. Segment and Geographic Information

We operate in one reportable business segment: the design, manufacturing and sale of a range of wireless networking products, solutions and services. We conduct business globally and our sales and support activities are managed on a geographic basis. Our Chief Executive Officer is our Chief Operating Decision Maker (the “CODM”).

We report revenue by region and country based on the location where our customers accept delivery of our products and services. Revenue by region for the third quarter and first three quarters of fiscal 2016 and 2015 were as follows:

(In millions)	Quarter Ended		Three Quarters Ended	
	April 1, 2016	April 3, 2015	April 1, 2016	April 3, 2015
North America	\$27.1	\$ 31.9	\$94.2	\$ 114.7
Africa and Middle East	18.2	23.0	69.2	69.2
Europe and Russia	4.3	8.2	16.4	28.1
Latin America and Asia Pacific	10.8	11.7	30.6	36.1
Total Revenue	\$60.4	\$ 74.8	\$ 210.4	\$ 248.1

Mobile Telephone Networks Group (MTN Group) accounted for more than 10% of our accounts receivable as of April 1, 2016 and July 3, 2015. During the third quarter and first three quarters of fiscal 2016 and 2015, MTN Group accounted for more than 10% of our total revenue. We have entered into separate and distinct contracts with MTN Group, as well as separate arrangements with various MTN Group subsidiaries. The loss of all business from MTN Group could adversely affect our results of operations, cash flows and financial position.

## Note 9. Divestiture

We sold our WiMAX business on September 2, 2011. In the third quarter of fiscal 2011, we began accounting for the WiMAX business as a discontinued operation and, therefore, the operating results of our WiMAX business were included in discontinued operations in our condensed consolidated financial statements for all periods presented. The income recognized in the first three quarters of fiscal 2016 was primarily due to recovery of certain WiMAX customer receivables that were previously written down. Summary results of operations for the WiMAX business were as follows:

	Quarter Ended		Three Quarters Ended	
	April 1, 2016	April 3, 2015	April 1, 2016	April 3, 2015
	(In millions)			
Income from operations related to WiMAX	\$0.2	\$ —	—\$0.6	\$ —
Gain on disposal	—	—	—	0.1
Income taxes	—	—	(0.1)	—
Income from discontinued operations	\$0.2	\$ —	—\$0.5	\$ 0.1

## Note 10. Income Taxes

Our effective tax rate varies from the U.S. federal statutory rate of 35% due to results of foreign operations that are subject to income taxes at different statutory rates and certain jurisdictions where we cannot recognize tax benefits on current losses. During interim periods, we accrue tax expenses for foreign jurisdictions that are anticipated to be profitable for fiscal 2016.

The determination of our provision for the first three quarters of fiscal 2016 and 2015 was based on our estimated annual effective tax rate adjusted for losses in certain jurisdictions for which no tax benefit can be recognized. The tax expense for the first three quarters of fiscal 2016 was primarily attributable to tax expense related to profitable foreign subsidiaries.

We have a number of years with open tax audits which vary from jurisdiction to jurisdiction. Our major tax jurisdictions include the U.S., Singapore and Nigeria. The earliest years that are open and subject to potential audits for these jurisdictions are as follows: U.S. — 2003; Singapore — 2006; and Nigeria — 2011.

We account for interest and penalties related to unrecognized tax benefits as part of our provision for federal, foreign and state income taxes. Such interest expense we accrued for was not material for the third quarter and first three quarters of fiscal 2016 and fiscal 2015.

#### Note 11. Commitments and Contingencies

##### Operating Lease Commitments

We lease office and manufacturing facilities under non-cancelable operating leases expiring at various dates through 2022. We lease approximately 129,000 square feet of office space in Santa Clara, California as our corporate headquarters. Beginning in the first quarter of fiscal 2015, approximately three-fourths of our Santa Clara headquarters building was vacated and made available for sublease. As of April 1, 2016, future minimum lease payments for our headquarters totaled \$10.8 million.

As of April 1, 2016, our future minimum lease payments under all non-cancelable operating leases with an initial lease term in excess of one year were as follows:

Fiscal Years Ending in	June	Amounts
		(In millions)
2016 (one quarter remaining)	\$	1.4
2017		4.1
2018		3.2
2019		3.2
2020		2.6
Thereafter		0.4
Total	\$	14.9

These commitments do not contain any material rent escalations, rent holidays, contingent rent, rent concessions, leasehold improvement incentives or unusual provisions or conditions.

Rental expense for operating leases, including rentals on a month-to-month basis, was as follows:

Quarter Ended	Three Quarters Ended	April 3, 2016	April 3, 2015
		(In millions)	
Rent expense	\$1.2 \$ 1.8	\$3.8	\$ 5.1

##### Purchase Orders and Other Commitments

From time to time in the normal course of business we may enter into purchasing agreements with our suppliers that require us to accept delivery of, and remit full payment for, finished products that we have ordered, finished products that we requested be held as safety stock, and work in process started on our behalf, in the event we cancel or terminate the purchasing agreement. Because these agreements do not specify fixed or minimum quantities, do not specify minimum or variable price provisions, and do not specify the approximate timing of the transaction, and we have no present intention to cancel or terminate any of these agreements, we currently do not believe that we have any future liability under these agreements. As of April 1, 2016, we had outstanding purchase obligations with our suppliers or contract manufacturers of \$22.5 million. In addition, we had contractual obligations of approximately \$0.3 million associated with a major service agreement as of April 1, 2016.

#### Financial Guarantees and Commercial Commitments

Guarantees issued by banks, insurance companies or other financial institutions are contingent commitments issued to guarantee our performance under borrowing arrangements, such as bank overdraft facilities, tax and customs obligations and similar transactions or to ensure our performance under customer or vendor contracts. The terms of the guarantees are generally equal to the remaining term of the related debt or other obligations and are generally limited to two years or less. As of April 1, 2016, we had no guarantees applicable to our debt arrangements.

We have entered into commercial commitments in the normal course of business including surety bonds, standby letters of credit agreements and other arrangements with financial institutions primarily relating to the guarantee of future performance on certain contracts to provide products and services to customers. As of April 1, 2016, we had commercial commitments of \$20.0 million outstanding that were not recorded in our condensed consolidated balance sheets. We do not believe, based on historical experience and information currently available, that it is probable that any amounts will be required to be paid on the performance guarantees.

#### Indemnifications

Under the terms of substantially all of our license agreements, we have agreed to defend and pay any final judgment against our customers arising from claims against such customers that our software products infringe the intellectual property rights of a third party. As of April 1, 2016, we have not received any notice that any customer is subject to an infringement claim arising from the use of our software products; we have not received any request to defend any customers from infringement claims arising from the use of our software products; and we have not paid any final judgment on behalf of any customer related to an infringement claim arising from the use of our software products. Because the outcome of infringement disputes is related to the specific facts of each case, and given the lack of previous or current indemnification claims, we cannot estimate the maximum amount of potential future payments, if any, related to our indemnification provisions. As of April 1, 2016, we had not recorded any liabilities related to these indemnifications.

#### Legal Proceedings

From time to time, we may be involved in various legal claims and litigation that arise in the normal course of our operations. We are aggressively defending all current litigation matters. Although there can be no assurances and the outcome of these matters is not determinable, we currently believe that none of these claims or proceedings are likely to have a material adverse effect on our financial position. There are many uncertainties associated with any litigations and these matters or other third-party claims against us may cause us to incur costly litigation and/or substantial settlement charges. As a result, our business, financial condition, results of operations, and cash flows could be adversely affected. The actual liability in any such matters may be materially different from our estimates, if any.

We record accruals for our outstanding legal proceedings, investigations or claims when it is probable that a liability will be incurred and the amount of loss can be reasonably estimated. We evaluate, at least on a quarterly basis, developments in legal proceedings, investigations or claims that could affect the amount of any accrual, as well as any developments that would result in a loss contingency to become both probable and reasonably estimable. We have not recorded any accrual for loss contingencies associated with any such legal claims or litigation discussed above.

#### Contingent Liabilities

We record a loss contingency as a charge to operations when (i) it is probable that an asset has been impaired or a liability has been incurred at the date of the financial statements; and (ii) the amount of the loss can be reasonably estimated. Disclosure in the notes to the financial statements is required for loss contingencies that do not meet both those conditions if there is a reasonable possibility that a loss may have been incurred. Gain contingencies are not recorded until realized. We expense all legal costs incurred to resolve regulatory, legal and tax matters as incurred. Periodically, we review the status of each significant matter to assess the potential financial exposure. If a potential loss is considered probable and the amount can be reasonably estimated, we reflect the estimated loss in our results of operations. Significant judgment is required to determine the probability that a liability has been incurred or an asset impaired and whether such loss is reasonably estimable. Further, estimates of this nature are highly subjective, and the final outcome of these matters could vary significantly from the amounts that have been included in our consolidated financial statements. As additional information becomes available, we reassess the potential liability related to our



pending claims and litigation and may revise estimates accordingly. Such revisions in the estimates of the potential liabilities could have a material impact on our results of operations and financial position.

#### Note 12. Subsequent Events

On April 7, 2016, our Board of Directors approved certain cost reduction initiatives that will result in annual cost savings between \$6.0 million and \$7.0 million. These initiatives will allow us to align our operating cost structure with current revenue levels due to the changing dynamics of the telecommunication market. These actions will impact various domestic and international locations and include a reduction in workforce of approximately 87 employees primarily in the services, sales and marketing, and general and administrative functions. We expect to incur total estimated restructuring charges of approximately \$4.0 million related to employee severance, benefits and other related charges. We anticipate approximately 50% of the total estimated restructuring charges will be incurred in the fourth quarter of fiscal 2016 and the balance over the following three quarters. These cost reductions are expected to be substantially completed by March 31, 2017.

We filed a proxy statement on April 29, 2016 to obtain stockholders' approval to amend our Amended and Restated Certificate of Incorporation to effect a reverse stock split of our common stock whereby each 12 shares of common stock outstanding would be combined and converted into one share of common stock. The reverse stock split is being proposed to increase the market price of our common stock to satisfy the \$1.00 minimum closing bid price required to avoid the delisting of our common stock from The Nasdaq Global Select Market. We expect this action to be completed in June 2016.

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

This Quarterly Report on Form 10-Q, including "Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations," contains forward-looking statements that involve risks and uncertainties, as well as assumptions that, if they do not materialize or prove correct, could cause our results to differ materially from those expressed or implied by such forward-looking statements. All statements other than statements of historical fact are statements that could be deemed to be forward-looking statements, including statements of, about, concerning or regarding: our plans, strategies and objectives for future operations; our restructuring efforts; our research and development efforts and new product releases and services; trends in revenue; drivers of our business and the markets in which we operate; future economic conditions, performance or outlook and changes in our industry and the markets we serve; the outcome of contingencies; the value of our contract awards; beliefs or expectations; the sufficiency of our cash and our capital needs and expenditures; our intellectual property protection; our compliance with regulatory requirements and the associated expenses; expectations regarding litigation; our intention not to pay cash dividends; seasonality of our business; the impact of foreign exchange and inflation; taxes; and assumptions underlying any of the foregoing. Forward-looking statements may be identified by the use of forward-looking terminology, such as "anticipates," "believes," "expects," "may," "should," "would," "will," "intends," "plans," "estimates," "strategy," "projects," "seeing," "delivering," "continues," "forecasts," "future," "predict," "might," "could," "potential," or the negative of these terms or similar words or expressions.

These forward-looking statements are based on estimates reflecting the current beliefs of the senior management of the Company. These forward-looking statements involve a number of risks and uncertainties that could cause actual results to differ materially from those suggested by the forward-looking statements. Forward-looking statements should therefore be considered in light of various important factors, including those set forth in this document.

Important factors that could cause actual results to differ materially from estimates or projections contained in the forward-looking statements include, but are not limited to, the following:

- the possible delisting of our stock from the Nasdaq Global Select Stock Market;
- material weaknesses identified in our system of internal control and associated remediation efforts and investments and other actions needed to remedy those material weaknesses;
- continued price and margin erosion as a result of increased competition in the microwave transmission industry;
- the impact of the volume, timing and customer, product and geographic mix of our product orders;
- our ability to meet financial covenant requirements, which could impact, among other things, our liquidity;



- our ability to meet projected new product development dates or anticipated cost reductions of new products;
- our suppliers' inability to perform and deliver on time as a result of their financial condition, component shortages or other supply chain constraints;
- customer acceptance of new products;
- the ability of our subcontractors to timely perform;
- continued weakness in the global economy affecting customer spending;
- retention of our key personnel;
- our ability to manage and maintain key customer relationships;
- uncertain economic conditions in the telecommunications sector combined with operator and supplier consolidation;
- the timing of our receipt of payment for products or services from our customers;
- our failure to protect our intellectual property rights or defend against intellectual property infringement claims by others;
- the results of our restructuring efforts;
- the effects of currency and interest rate risks; and
- the impact of political turmoil in countries where we have significant business.

Other factors besides those listed here also could adversely affect us. See "Item 1A. Risk Factors" in our fiscal 2015 Annual Report on Form 10-K for more information regarding factors that may cause our results to differ materially from those expressed or implied by the forward-looking statements contained in this Quarterly Report on Form 10-Q. You should not place undue reliance on these forward-looking statements, which reflect our management's opinions only as of the date of the filing of this Quarterly Report on Form 10-Q. Forward-looking statements are made in reliance upon the safe harbor provisions of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), along with provisions of the Private Securities Litigation Reform Act of 1995, and we undertake no obligation, other than as imposed by law, to update any forward-looking statements to reflect further developments or information obtained after the date of filing of this Quarterly Report on Form 10-Q or, in the case of any document incorporated by reference, the date of that document.

Overview of Business; Operating Environment and Key Factors Impacting Fiscal 2015 and 2016 Results

The following Management's Discussion and Analysis ("MD&A") is intended to help the reader understand our results of operations and financial condition. MD&A is provided as a supplement to, and should be read in conjunction with, our condensed consolidated financial statements and the accompanying notes. In the discussion below, our fiscal year ending July 1, 2016 is referred to as "fiscal 2016" or "2016" and fiscal year ended July 3, 2015 is referred to as "fiscal 2015" or "2015".

We generate revenue by designing, developing, manufacturing and supporting a range of wireless networking products, solutions and services for mobile and fixed communications service providers, private network operators, government agencies, transportation and utility companies, public safety agencies and broadcast system operators across the globe. Our products include point-to-point digital microwave transmission systems designed for first/last mile access, middle mile/backhaul, and long distance trunking applications. We also provide network management software solutions to enable operators to deploy, monitor and manage our systems, third party equipment such as antennas, routers, and multiplexers, necessary to build and deploy a wireless transmission network, and a full suite of turnkey support services.

We work continuously to improve our established brands and to create new products that meet our customers' evolving needs and preferences. Our fundamental business goal is to generate superior returns for our stockholders over the long term. We believe that increases in revenue, operating profits and earnings per share are the key measures of financial performance for our business. However, within the industry there continues to be strong price competition for new business and periodic large customer consolidations that intensify competition in all regions.

Our strategic focus in fiscal 2016 is to continue to accelerate innovation and optimize our product portfolio, improve costs and operational efficiencies, grow our revenue and create a sustainable, profitable business model. To do this, we continue to examine our products, markets, facilities, development programs, and operational flows to ensure we





are focused on what we do well and what will differentiate us in the future. We will continue working to streamline management processes to attain the efficiency levels required by the markets in which we do business.

Although the general trend of increasing demand for bandwidth to support mobile networks applies in all markets, we expect to see quarter-to-quarter fluctuations within markets and with individual customers based on customers' past purchasing patterns. Seasonality is also a factor that impacts our business. Our fiscal third quarter revenue and orders have historically been lower than the revenue and orders in our second fiscal quarter because many of our customers utilize a significant portion of their capital budgets at the end of their fiscal years, which is typically the calendar year end and coincides with our second fiscal quarter. The majority of our customers begin a new fiscal year on January 1, and capital expenditures tend to be lower in an organization's first quarter than in its fourth quarter. We anticipate that this seasonality will continue. The seasonality between the second quarter and third quarter may be affected by a variety of additional factors, including changes in the global economy.

In line with industry trends, we expect to provide increased managed services, including network design, inventory management, final configuration and warehousing services, to certain customers in certain geographies. Our operating results may be impacted by providing these services to the extent that we may need to postpone the recognition of revenue and incur upfront and ongoing expenses that are not offset with additional revenue from product sales associated with these services until a future period.

#### Operations Review

The market for mobile backhaul continues to be our primary addressable market segment and, over the long term, the demand for increasing the backhaul capacity in our customers' networks continues to grow. In North America we supported long-term evolution ("LTE") deployments of our mobile operator customers, public safety network deployments for state and local governments, and private network implementations for utilities and other customers. Internationally, our business continued to rely on a combination of customers increasing their capacity to handle subscriber growth, the ongoing build-out of some large 3G deployments, and the emergence of early stage LTE deployments. Our position continues to be to support our customers for LTE readiness and ensure that our technology roadmap is well aligned with evolving market requirements. We continue to find that our strength in turnkey and after-sale support services is a differentiating factor that wins business for us and enables us to expand our business with existing customers in all markets. However, as disclosed above and in the "Risk Factors" section in Item 1A of our fiscal 2015 Annual Report on Form 10-K, a number of factors could prevent us from achieving our objectives, including ongoing pricing pressures attributable to competition and macroeconomic conditions in the geographic markets that we service.

#### Revenue

We manage our sales activities primarily on a geographic basis in North America and three international geographic regions: (1) Africa and Middle East, (2) Europe and Russia, and (3) Latin America and Asia Pacific. Revenue by region for the third quarter and first three quarters of fiscal 2016 and 2015 and the related changes were shown in the table below:

(In millions, except percentages)	Quarter Ended				Three Quarters Ended			
	April 1, 2016	April 3, 2015	\$	%	April 1, 2016	April 3, 2015	\$	%
	2016	2015	Change	Change	2016	2015	Change	Change
North America	\$27.1	\$31.9	\$(4.8)	(15.0)%	\$94.2	\$114.7	\$(20.5)	(17.9)%
Africa and Middle East	18.2	23.0	(4.8)	(20.9)%	69.2	69.2	—	—
Europe and Russia	4.3	8.2	(3.9)	(47.6)%	16.4	28.1	(11.7)	(41.6)%
Latin America and Asia Pacific	10.8	11.7	(0.9)	(7.7)%	30.6	36.1	(5.5)	(15.2)%
Total Revenue	\$60.4	\$74.8	\$(14.4)	(19.3)%	\$210.4	\$248.1	\$(37.7)	(15.2)%

Our revenue in North America was down \$4.8 million, or 15.0%, during the third quarter of fiscal 2016 compared with the same quarter of fiscal 2015. North America revenue decreased primarily due to fewer orders from our wireless operator customers as they reached the end of their LTE network build cycle. In addition, we saw a small decrease in sales volume to government and utility markets. On a year-to-date basis, North America revenue decreased \$20.5 million, or 17.9%, compared with the same period in fiscal 2015. The year-to-date decrease in North America was



mostly from the reductions in wireless operator purchases, along with smaller reductions in revenue from certain private network customers.

Our revenue in Africa and Middle East decreased \$4.8 million, or 20.9%, for the third quarter of fiscal 2016 compared with the same quarter of fiscal 2015. The decrease in revenue came from decreased sales volume to our private network customers in the Middle East and a small reduction across several customers in Africa in the quarter. On a year-to-date basis, Africa and Middle East revenue didn't change significantly from the same period in fiscal 2015. Revenue in Europe and Russia decreased \$3.9 million, or 47.6%, for the third quarter of fiscal 2016 compared with the same quarter of fiscal 2015. The decrease was mostly due to one customer where we completed a large set of orders in the third quarter of fiscal 2015, which was not repeated in fiscal 2016. On a year-to-date basis, revenue in Europe and Russia was down \$11.7 million, or 41.6%, from the same period in fiscal 2015. The decrease came from lower sales to our large customers in the region compared with the same periods in fiscal 2015. Both the unfavorable currency value changes on our US dollar based prices and the limited customer capital spendings in the region contributed to the lower business volume during fiscal 2016.

Revenue in Latin America and Asia Pacific decreased \$0.9 million, or 7.7%, during the third quarter of fiscal 2016 compared with the same quarter in fiscal 2015. The decrease was primarily due to fewer deliveries to customers in Latin America in the quarter, which was partially offset by increased sales in Asia Pacific compared with the same quarter of fiscal 2015. On a year-to-date basis, revenue in Latin America and Asia Pacific decreased \$5.5 million, or 15.2%, from the same period in fiscal 2015, mostly due to lower product sales to several mid-size customers in Asia Pacific, partially offset by a large increase with one of our major customers in the region. The decrease was also attributable to a year-to-year reduction in sales to private network customers in Latin America.

(In millions, except percentages)	Quarter Ended				Three Quarters Ended			
	April 1, 2016	April 3, 2015	\$ Change	% Change	April 1, 2016	April 3, 2015	\$ Change	% Change
Product sales	\$36.2	\$47.0	\$(10.8)	(23.0)%	\$134.6	\$159.3	\$(24.7)	(15.5)%
Services	24.2	27.8	(3.6)	(12.9)%	75.8	88.8	(13.0)	(14.6)%
Total Revenue	\$60.4	\$74.8	\$(14.4)	(19.3)%	\$210.4	\$248.1	\$(37.7)	(15.2)%

Our revenue from product sales decreased \$10.8 million, or 23.0%, for the third quarter of fiscal 2016 compared with the same quarter in fiscal 2015. Product volumes were lower in all sectors, but the majority of the decrease was in North America and Europe. Our services revenue decreased by \$3.6 million, or 12.9%, during the third quarter of fiscal 2016 compared with the same quarter of fiscal 2015. Most of the reduction was with customers in the Middle East and Africa.

Our revenue from product sales decreased by \$24.7 million, or 15.5%, for the first three quarters of fiscal 2016 compared with the same period in fiscal 2015. The decrease came primarily from weaker product sales in North America, Europe, Latin America and Asia Pacific, offset in part by stronger product sales in the Middle East and Africa. Our services revenue was down by \$13.0 million, or 14.6%, during the first three quarters of fiscal 2016 compared with the same period of fiscal 2015, due to reduced service activities in Middle East and Africa, North America and Europe.

During the third quarter and first three quarters of fiscal 2016 and 2015, MTN Group in Africa accounted for more than 10% of our total revenue. We have entered into separate and distinct contracts with MTN Group as well as separate arrangements with various MTN Group subsidiaries. The loss of all business from MTN Group could adversely affect our results of operations, cash flows and financial position.

## Gross Margin

(In millions, except percentages)	Quarter Ended				Three Quarters Ended			
	April 1, 2016	April 3, 2015	\$	%	April 1, 2016	April 3, 2015	\$	%
			Change	Change			Change	Change
Revenue	\$60.4	\$74.8	\$(14.4)	(19.3)%	\$210.4	\$248.1	\$(37.7)	(15.2)%
Cost of revenue	46.0	58.8	(12.8)	(21.8)%	158.6	186.1	(27.5)	(14.8)%
Gross margin	\$14.4	\$16.0	\$(1.6)	(10.0)%	\$51.8	\$62.0	\$(10.2)	(16.5)%
% of revenue	23.8 %	21.4 %			24.6 %	25.0 %		
Product margin %	21.3 %	21.5 %			26.4 %	24.8 %		
Service margin %	27.7 %	21.2 %			21.4 %	25.3 %		

Gross margin for the third quarter and the first three quarters of fiscal 2016 decreased by \$1.6 million, or 10.0%, and \$10.2 million, or 16.5%, respectively, compared with the same periods in fiscal 2015. On the quarter-to-date basis, the decrease came primarily from reduced margin contribution from lower revenue volume that exceeded improved profit margins on sales and reduced supply chain costs. On a year-to-date basis, the decrease was mostly due to lower margin contribution on lower revenue volume that exceeded reduced supply chain costs.

Gross margin as a percentage of revenue increased in the third quarter of fiscal 2016 compared with the same quarter of fiscal 2015, primarily due to improved service margins and lower supply chain costs. Product margin as a percentage of product revenue decreased slightly from the prior year quarter primarily due to lower margins in our Middle East and Africa sectors. Service margin as a percentage of service revenue increased primarily due to more profitable service business in most sectors.

On a year-to-date basis, gross margin as a percentage of revenue decreased slightly primarily due to lower gross margin rates in services businesses in all sectors compared with the same period in fiscal 2015. Product margin as a percentage of product revenue increased over the same period in fiscal 2015 primarily due to improved product margins in North America, and reduced supply chain costs.

## Research and Development Expenses

(In millions, except percentages)	Quarter Ended				Three Quarters Ended			
	April 1, 2016	April 3, 2015	\$	%	April 1, 2016	April 3, 2015	\$	%
			Change	Change			Change	Change
Research and development	\$5.0	\$6.4	\$(1.4)	(21.9)%	\$15.7	\$19.4	\$(3.7)	(19.1)%
% of revenue	8.3 %	8.6 %			7.5 %	7.8 %		

Our research and development (“R&D”) expenses decreased \$1.4 million, or 21.9%, and \$3.7 million, or 19.1%, respectively, in the third quarter and the first three quarters of fiscal 2016 compared with the same periods in fiscal 2015. The decrease for the third quarter of fiscal 2016 compared with the same quarter in fiscal 2015 was primarily due to a \$1.2 million reduction in personnel and related expenses and a \$0.4 million decrease in facility expense as a result of the restructuring programs we implemented, partially offset by a \$0.5 million increase in product development costs.

The decrease for the first three quarters of fiscal 2016 compared with the same period in fiscal 2015 was primarily due to a \$3.8 million reduction in personnel and related expenses, and a \$1.3 million decrease in facility expense as a result of the restructuring programs, partially offset by a \$1.5 million increase in our new product development costs. We continue to invest in new product features, new functionality and lower cost platforms that we believe will enable our product lines to retain their technology leads in a cost effective manner.

## Selling and Administrative Expenses

(In millions, except percentages)	Quarter Ended				Three Quarters Ended			
	April 1, 2016	April 3, 2015	\$	%	April 1, 2016	April 3, 2015	\$	%
			Change	Change			Change	Change
Selling and administrative	\$16.2	\$18.0	\$(1.8)	(10.0)%	\$49.5	\$58.4	\$(8.9)	(15.2)%
% of revenue	26.8 %	24.1 %			23.5 %	23.5 %		



Our selling and administrative expenses declined \$1.8 million, or 10.0%, and \$8.9 million, or 15.2%, respectively, in the third quarter and the first three quarters of fiscal 2016 compared with the same periods in fiscal 2015. The decrease for the third quarter of fiscal 2016 compared with the same quarter in fiscal 2015 was primarily due to a \$1.1 million decrease in personnel and related expenses as a result of the restructuring programs we implemented, a \$0.7 million decrease in professional fees, a \$0.2 million decrease in shared-based compensation, and a \$0.4 million decrease in agent commissions fees, partially offset by a \$0.8 million increase in bad debt expenses. We will continue to seek ways to improve our operating efficiency.

The decrease for the first three quarters of fiscal 2016 compared with the same period in fiscal 2015 was primarily due to a \$2.9 million decrease in personnel and related expenses and a \$0.3 million decrease in share-based compensation expenses due to our restructuring programs, a \$4.9 million decrease in professional fees primarily associated with the annual audit of our fiscal 2014 financial statements, and a \$0.5 million decrease in agent commission fees due to a decrease in revenue.

#### Restructuring Charges

Our restructuring charges by plan for the third quarter and first three quarters of fiscal 2016 and 2015 are summarized in the table below:

(In millions, except percentages)	Quarter Ended				Three Quarters Ended			
	April 2016	April 2015	Change	% Change	April 2016	April 2015	Change	% Change
Fiscal 2015-2016 Plan	\$0.3	\$ 3.1	\$ (2.8 )		\$0.3	\$ 3.1	\$ (2.8 )	
Fiscal 2014-2015 Plan	0.2	—	0.2		0.2	1.5	(1.3 )	
Fiscal 2013-2014 Plan	0.3	0.1	0.2		0.3	0.1	0.2	
Total	\$0.8	\$ 3.2	\$ (2.4 )	(75.0)%	\$0.8	\$ 4.7	\$ (3.9 )	(83.0)%

Our restructuring expenses consisted primarily of severance and related benefit charges and facilities costs related to obligations under non-cancelable leases for facilities that we ceased to use.

During the third quarter and the first three quarters of fiscal 2016, we recorded \$0.3 million of severance costs, primarily related to the employee termination charges under the Fiscal 2015-2016 Plan and an additional \$0.5 million of facility impairment costs for the Santa Clara headquarters building mainly related to the delayed sublease commencement date under the Fiscal 2014-2015 Plan and the Fiscal 2013-2014 Plan.

During the third quarter of fiscal 2015, we recorded \$3.2 million of restructuring costs primarily related to the employee termination charges under the Fiscal 2015-2016 Plan. Restructuring charges for the first three quarters of fiscal 2015 also included \$1.5 million of facilities charge related to the delayed sublease commencement date of our Santa Clara headquarters building under the Fiscal 2014-2015 Plan and the Fiscal 2013-2014 Plan.

As of April 1, 2016, we have substantially completed our activities under the Fiscal 2014-2015 Plan and Fiscal 2013-2014 Plan, and intend to complete the remaining restructuring activities under the Fiscal 2015-2016 Plan by the end of fiscal 2016.

#### Interest Income and Interest Expense

(In millions)	Quarter Ended		Three Quarters Ended	
	April 2016	April 2015	April 1, 2016	April 3, 2015
Interest income	\$—	\$ 0.1	\$0.2	\$ 0.3
Interest expense	\$—	\$—	\$(0.1)	\$(0.3 )

Interest income reflected interest earned on our cash equivalents which were comprised of money market funds and certificates of deposit.

Interest expense was primarily related to interest associated with borrowings and term loan under the SVB Credit Facility and discounts on customer letters of credit.

## Income Taxes

(In millions, except percentages)	Quarter Ended				Three Quarters Ended			
	April 1, 2016	April 3, 2015	\$ Change	% Change	April 1, 2016	April 3, 2015	\$ Change	% Change
Loss from continuing operations before income taxes	\$(7.6)	\$(11.6)	\$ 4.0	(34.5)%	\$(14.1)	\$(20.8)	\$ 6.7	(32.2)%
Provision for income taxes	\$0.4	\$1.5	\$(1.1 )		\$0.9	\$2.4	\$(1.5 )	
% of loss from continuing operations before income taxes	(5.3 )%	(12.9 )%			(6.4 )%	(11.5 )%		

We estimate our annual effective rate at the end of each quarterly period, and we record the tax effect of certain discrete items in the interim period in which they occur, including changes in judgment about uncertain tax positions and deferred tax valuation allowances. The determination of the effective tax rate reflects tax expense and benefit generated in certain foreign jurisdictions. However, jurisdictions with a year-to-date loss where no tax benefit can be recognized are excluded from the annual effective tax rate.

## Income from Discontinued Operations

(In millions)	Quarter Ended			Three Quarters Ended		
	April 1, 2016	April 3, 2015	\$ Change	April 1, 2016	April 3, 2015	\$ Change
Income from discontinued operations, net of tax	\$0.2	\$ —	\$ 0.2	\$0.5	\$ 0.1	\$ 0.4

Our discontinued operations consist of the WiMAX business, which was sold on September 2, 2011. The income recognized in the first three quarters of fiscal 2016 and fiscal 2015 were primarily due to recovery of certain WiMAX customer receivables that were previously written down. The income recognized in the first three quarters of fiscal 2015 also included a \$0.1 million write-off of accrued liabilities due to the buyer.

## Liquidity and Capital Resources

## Sources of Cash

As of April 1, 2016, our total cash and cash equivalents were \$39.7 million of which \$26.4 million, or 67%, was held by entities outside the United States. Of the amount of cash and cash equivalents held by our foreign subsidiaries at April 1, 2016, \$19.7 million was held in jurisdictions where our undistributed earnings are indefinitely reinvested, and if repatriated, would be subject to U.S. taxes which are currently nominal.

As of April 1, 2016, our principal sources of liquidity consisted of the \$39.7 million in cash and cash equivalents, \$7.6 million of available credit under our \$30.0 million SVB Credit Facility which expires on September 26, 2016 and future collections of receivables from customers. As of April 1, 2016, we were in compliance with the amended financial covenants contained in the SVB Credit Facility. We regularly require letters of credit from some customers, and, from time to time, these letters of credit are discounted without recourse shortly after shipment occurs in order to meet immediate liquidity requirements and to reduce our credit and sovereign risk. Historically our primary sources of liquidity have been cash flows from operations, credit facilities and cash proceeds from sale of our equity securities. During the first three quarters of fiscal 2016, our total cash and cash equivalents increased by \$5.0 million primarily due to \$7.1 million of cash provided by operating activities, partially offset by \$1.3 million of cash used for capital expenditures and \$0.8 million effect of exchange rate changes on cash and cash equivalents.

Cash provided by operating activities was \$7.1 million in the first three quarters of fiscal 2016 as compared to cash used in operating activities of \$9.5 million in the first three quarters of fiscal 2015. In the condensed consolidated statements of cash flows, cash provided by operating activities is presented as net loss adjusted for non-cash items and changes in operating assets and liabilities. Net loss decreased by \$8.6 million for the first three quarters of fiscal 2016 as compared to the same period in fiscal 2015. The net contribution of non-cash items to cash provided by operating activities decreased by \$0.5 million for the first three quarters of fiscal 2016 as compared to the same period in fiscal

2015. The net contribution of changes in operating assets and liabilities to cash provided by operating activities increased by \$8.5 million for the first three quarters of fiscal 2016 as compared to the same period in fiscal 2015. The \$0.5 million decrease in the net contribution of non-cash items to cash provided by operating activities was primarily due to a \$1.4 million decrease in charges for inventory write-downs, a \$0.3 million decrease in amortization of identifiable intangible assets as they were fully amortized in fiscal 2015, and \$0.3 million lower expenses in both depreciation and amortization of property, plant and equipment and share-based compensation. These decreases were offset by a \$0.6 million increase in provision for receivables, a \$0.5 million increase in deferred income taxes, and a \$0.6 million increase in loss on disposition of property, plant and equipment.

Changes in operating assets and liabilities resulted in a net increase of \$8.5 million to cash provided by operating activities for the first three quarters of fiscal 2016 as compared to the same period in 2015. Our net receivable balance fluctuates from period to period, depending on the amount and timing of sales and billing activities as well as cash collections. The change in unbilled costs was due to the timing of billing of projects. The fluctuations in accounts payable and accrued expenses was primarily due to the timing of vendor payments. The decrease in inventories was primarily due to the timing of customer shipments offset by higher deferred cost of sales associated with higher unearned income on projects. The decrease in customer service inventories was primarily due to usage of parts to fulfill warranty obligations. The decrease in customer advance payments and unearned income was due to the timing of revenue recognition on several large contracts. We used \$2.1 million in cash during the first three quarters of fiscal 2016 on expenses related to restructuring liabilities.

During the remainder of fiscal year 2016, we expect to spend approximately \$0.7 million for capital expenditures, primarily on equipment for development and manufacturing of new products and to support customer managed services.

We believe that our existing cash and cash equivalents, the available line of credit under the SVB Credit Facility and future cash collections from customers will be sufficient to provide for our anticipated requirements for working capital and capital expenditures for at least the next 12 months. Our SVB Credit Facility expires on September 26, 2016. While we intend to renew and expect the SVB Credit Facility to be renewed, there can be no assurance that the SVB Credit Facility will be renewed. In addition, there can be no assurance that our business will generate cash flow from operations, we will be in compliance with the quarterly financial covenants contained in the SVB Credit Facility, or that anticipated operational improvements will be achieved. If we are not in compliance with the financial covenants, the availability of our credit facility is not certain or may be diminished. Over the longer term, if we are unable to maintain cash balances or generate sufficient cash flow from operations to service our obligations that may arise in the future, we may be required to sell assets, reduce capital expenditures, or obtain financing. If we need to obtain additional financing, we cannot be assured that it will be available on favorable terms, or at all. Our ability to make scheduled principal payments or pay interest on or refinance any future indebtedness depends on our future performance and financial results, which, to a certain extent, are subject to general conditions in or affecting the microwave communications market and to general economic, political, financial, competitive, legislative and regulatory factors beyond our control.

#### Restructuring Payments

We had liabilities for restructuring activities totaling \$3.2 million as of April 1, 2016, \$2.7 million of which was classified as current liability and expected to be paid out in cash over the next 12 months. We expect to fund these future payments with available cash and cash provided by operations.

#### Contractual Obligations and Commercial Commitments

The amounts disclosed in our fiscal 2015 Annual Report on Form 10-K include our commercial commitments and contractual obligations. During the first three quarters of fiscal 2016, no material changes occurred in our contractual obligations to purchase goods and services and to make payments under operating leases or our commercial commitments and contingent liabilities on outstanding letters of credit, guarantees and other arrangements as disclosed in our fiscal 2015 Annual Report on Form 10-K. Please refer to Note 11, "Commitments and Contingencies" in this Quarterly Report on Form 10-Q.





### Critical Accounting Estimates

For information about our critical accounting estimates, see the “Critical Accounting Estimates” section of “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations” in our fiscal 2015 Annual Report on Form 10-K.

### Item 3. Quantitative and Qualitative Disclosures about Market Risk.

In the normal course of doing business, we are exposed to the risks associated with foreign currency exchange rates and changes in interest rates. We employ established policies and procedures governing the use of financial instruments to manage our exposure to such risks.

#### Exchange Rate Risk

We conduct business globally in numerous currencies and are therefore exposed to foreign currency risks. We use derivative instruments to reduce the volatility of earnings and cash flows associated with changes in foreign currency exchange rates. We do not hold or issue derivatives for trading purposes or make speculative investments in foreign currencies.

We use foreign exchange forward contracts to hedge forecasted foreign currency transactions relating to forecasted sales and purchase transactions. Prior to the fourth quarter of fiscal 2015, these derivatives were designated as cash flow hedges and were carried at fair value. The effective portion of the gain or loss was initially reported as a component of accumulated other comprehensive income (loss), and upon occurrence of the forecasted transaction, was subsequently reclassified into the income or expense line item to which the hedged transaction relates. Beginning the fourth quarter of fiscal 2015, we no longer prepared contemporaneous documentation of hedges. As a result, the foreign exchange hedges no longer qualified as cash flow hedges. The changes in fair value related to the hedges were recorded in cost of revenues on our statements of operations. We also enter into foreign exchange forward contracts to mitigate the change in fair value of specific non-functional currency assets and liabilities on the balance sheet. All balance sheet hedges are marked to market through earnings every period. Changes in the fair value of these derivatives are largely offset by re-measurement of the underlying assets and liabilities.

As of April 1, 2016, we had foreign currency forward contracts outstanding with a total notional amount of \$3.0 million consisting of 3 different currencies. The following is a summary of the gross notional amount of our outstanding contracts grouped by the underlying foreign currency as of April 1, 2016:

Currency	Notional Contract Amount (Local Currency) (In millions)	Notional Contract Amount (USD) (In millions)
Australia dollar	1.7	\$ 1.3
British pound	0.8	1.1
Republic of South Africa rand	9.3	0.6
Total of all currency forward contracts		\$ 3.0

Net foreign exchange loss recorded in our condensed consolidated statements of operations during the third quarter and first three quarters of fiscal 2016 and 2015 was as follows:

(In millions)	Quarter Ended		Three Quarters Ended	
	April 1, 2016	April 3, 2015	April 1, 2016	April 3, 2015
Foreign exchange gain (loss), net	\$(0.1)	\$(1.3)	\$(0.3)	\$(2.8)

A 10% adverse change in currency exchange rates for our foreign currency derivatives held as of April 1, 2016 would have an impact of approximately \$0.3 million on the fair value of such instruments. This quantification of exposure to the market risk associated with foreign exchange financial instruments does not take into account the offsetting impact of changes in the fair value of our foreign denominated assets, liabilities and firm commitments.



Certain of our international business was transacted in non-U.S. dollar currency. As discussed above, we utilize foreign currency hedging instruments to minimize the currency risk of international transactions. The impact of translating the assets and liabilities of foreign operations to U.S. dollars for the first three quarters of fiscal 2016 was \$0.7 million and was included as a component of stockholders' equity. As of April 1, 2016 and July 3, 2015, the cumulative translation adjustment decreased our stockholders' equity by \$9.2 million and \$8.5 million, respectively.

#### Interest Rate Risk

Our exposure to market risk for changes in interest rates relates primarily to our cash equivalents and borrowings under our credit facility.

#### Exposure on Cash Equivalents

We had \$39.7 million in total cash and cash equivalents as of April 1, 2016. Cash equivalents totaled \$13.8 million as of April 1, 2016 and were comprised of money market funds and bank certificates of deposit. Cash equivalents have been recorded at fair value on our balance sheet.

Our cash equivalents earn interest at fixed rates; therefore, changes in interest rates will not generate a gain or loss on these investments unless they are sold prior to maturity. Actual gains and losses due to the sale of our investments prior to maturity have been immaterial. The weighted average days to maturity for cash equivalents held as of April 1, 2016 was forty three days, and these investments had an average yield of 3.99% per annum. A 10% change in interest rates on our cash and cash equivalents is not expected to have a material impact on our financial position, results of operations or cash flows.

#### Exposure on Borrowings

During the first three quarters of fiscal 2016, we had \$9.0 million of borrowings outstanding under the SVB Credit Facility that incurred interest at the prime rate plus a spread of 0.50% to 1.50%. During the first three quarters of fiscal 2016, our weighted average interest rate was 3.91% and the interest expense on these borrowings was insignificant. A 10% change in interest rates on the current borrowings or on future borrowings is not expected to have a material impact on our financial position, results of operations or cash flows since interest on our borrowings is not material to our overall financial position.

#### Item 4. Controls and Procedures

##### (a) Material Weaknesses on Internal Control over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act). Internal control over financial reporting is a process designed by, or under the supervision of, the Chief Executive Officer and Chief Financial Officer, or persons performing similar functions, and effected by the board of directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with U.S. GAAP and includes those policies and procedures that: (i) pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of the Company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with U.S. GAAP, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the financial statements.

Because of inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions or that the degree of compliance with the policies or procedures may deteriorate.

Under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer, management has assessed the effectiveness of the Company's internal control over financial reporting

based on the criteria set forth in the Internal Control - Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission.

A material weakness is a control deficiency or a combination of control deficiencies that results in more than a remote likelihood that a material misstatement of the annual or interim financial statements will not be prevented or detected. In connection with the Company's assessment of the effectiveness of internal control over financial reporting, the Company identified the following material weaknesses that existed as of July 3, 2015 that continued to exist as of April 1, 2016:

**COSO Components - Risk Assessment and Monitoring Activities.** We determined that our controls pertaining to risk assessment and monitoring activities did not operate effectively, resulting in a material weakness pertaining to these COSO components. Specifically, (i) with respect to risk assessment, we did not sufficiently identify and address risks associated with (a) the adequacy of training needs of employees whose job functions bear upon our accounting and financial reporting; (b) segregation of duty conflicts and the adequacy and effectiveness of compensating controls; and (c) certain processes, further noted in the Control Activities discussion below, resulting in inadequately designed control activities; and (ii) with respect to monitoring activities, (a) we did not design and maintain effective controls for the review, supervision and monitoring of our international accounting operations and for evaluating the adequacy of our internal control over financial reporting, including adequate documentation of control performance; and (b) there were insufficient procedures to effectively determine the adequacy of our internal control over financial reporting. The deficiencies in these COSO components are interrelated and represent a material weakness. This material weakness contributed to the other material weaknesses described below and an environment where there was more than a remote likelihood that a material misstatement of the interim and annual consolidated financial statements could occur and not be prevented or detected. As a result, adjustments to various accounts were made to correct errors that were determined to be immaterial to the prior period financial statements.

**Control Activities - Account Reconciliations.** The design and operating effectiveness of our controls were inadequate to ensure that account reconciliations were reviewed and approved for accuracy and completeness and that we identified, accumulated and documented appropriate information necessary to support account balances.

**Control Activities - Revenue Recognition.** The design and operating effectiveness of our controls were inadequate to ensure that the terms and conditions of all negotiated customer discounts were agreed upon with the customer in advance of recognizing revenue to ensure that the reported amount and timing of revenue recognition was accurate.

**Control Activities - Revenue Cut-off Procedures.** The design and operating effectiveness of our controls were inadequate to ensure that all revenue recognized on shipments made under FOB Destination terms was recognized in the proper period.

**Control Activities - Project Accruals.** The design and operating effectiveness of our controls were inadequate to ensure that the project accrual balances were accurate.

**Control Activities - Inventory Existence.** The design and operating effectiveness of our controls over inventory cycle counts and inventory at consigned locations were inadequate to ensure that the underlying quantities in support of inventory balances were accurate.

Errors identified in our financial statements and the aforementioned material weaknesses resulted in a reasonable possibility that a material misstatement of our annual or interim consolidated financial statements would not be prevented or detected on a timely basis.

The material weaknesses identified by management could result in a material misstatement to our annual or interim financial statements that would not be prevented or detected. Management has concluded that our internal control over financial reporting was not effective as of April 1, 2016, due to the material weaknesses identified. We reviewed the results of management's assessment with the Audit Committee of the Company's Board of Directors.

(b) Evaluation of Disclosure Controls and Procedures

Disclosure controls and procedures are controls and other procedures that are designed to ensure that information required to be disclosed in our reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation controls and procedures designed to ensure that information required to be disclosed in our reports filed or submitted under the Exchange Act is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

As of April 1, 2016, management carried out an evaluation, under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures. Based upon the evaluation and as a result of the material weaknesses described above, our Chief Executive Officer and Chief Financial Officer concluded that, as of April 1, 2016, our disclosure controls and procedures were not effective at the reasonable assurance level.

There are inherent limitations to the effectiveness of any system of disclosure controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurances of achieving their control objectives.

(c) Changes in Internal Control over Financial Reporting

Subsequent to our July 3, 2015 fiscal year end, we began taking a number of actions, including designing and implementing new controls and revising existing controls, in order to remediate the material weaknesses described above. We expect to continue our remediation efforts, including testing of the operating effectiveness of new controls, as described below under "Remedial Actions to Address Material Weaknesses" with respect to the material weaknesses identified during the fiscal year ended July 3, 2015 and provide an update on the status of our remediation activities on a quarterly basis.

There were no changes in our internal control over financial reporting during the quarter ended April 1, 2016 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting, other than progress with respect to the implementation of certain remediation efforts, as described below.

(d) Remedial Actions to Address Material Weaknesses

We continue to evaluate the effectiveness of our remediation efforts, including demonstrating that the new or improved controls operate effectively for a reasonable period of time. If appropriate, we expect to make further changes to our internal controls with the hiring of a new Vice President, Corporate Controller and Principal Accounting Officer and a Senior Director, External Reporting and Compliance. The following actions have been taken, are in process of being taken or we expect to take as soon as practicable, to strengthen our controls and organizational structure:

We are providing additional training to employees whose job functions bear upon our accounting and financial reporting, including members of the sales and operations departments, in order to ensure that our employees develop a greater understanding of the control activities that they perform.

We are enhancing our risk assessment process. With regard to segregation of duty ("SOD") conflicts associated with our worldwide enterprise resource planning system, we are streamlining and narrowing user system responsibilities in order to reduce the number of SOD conflicts and are developing processes to monitor all remaining SOD conflicts on an ongoing basis. With regard to control design deficiencies, we plan to perform a more robust assessment of risks impacting our accounting and financial reporting and implement new controls or revise existing controls to address such risks.

We are implementing processes to improve monitoring activities involving the review and supervision of our accounting operations. We expect this to involve (i) implementing increased and enhanced balance sheet reviews to allow more focus on quality account reconciliations; (ii) enhancing monitoring over international activities; and (iii) enhancing monitoring of our project accrual balances.

To improve the accuracy of our revenue cut-off procedures, we are expanding the time period over which FOB Destination shipments are reviewed at quarter-end to provide additional assurance that revenue on all shipments made during the cut-off period is recognized in the proper period.



To improve the accuracy of our inventory quantities, we are reviewing (i) our inventory cycle count procedures; (ii) our review and supervision of such procedures; (iii) our controls over consigned inventory locations including procedures to validate inventory quantities held at third-party locations; and (iv) our monitoring activities specifically pertaining to cycle counts to ensure that our cycle count procedures address all relevant risks, are adequately documented and are sufficiently supervised and monitored on an ongoing basis.



## PART II. OTHER INFORMATION

### Item 1. Legal Proceedings

Please refer to Legal Proceedings under Note 11, "Commitments and Contingencies" in this Quarterly Report on Form 10-Q.

### Item 1A. Risk Factors

Investors should carefully review and consider the information regarding certain factors which could materially affect our business, operating results, cash flows and financial condition set forth under Item 1A, Risk Factors, in our fiscal 2015 Annual Report on Form 10-K.

With the exception of the risk described below, we do not believe that there have been any other material additions or changes to the risk factors previously disclosed in our fiscal 2015 Annual Report on Form 10-K, although we may disclose changes to such factors or disclose additional factors from time to time in our future filings with the SEC. Additional risks and uncertainties not presently known to us or that we currently deem immaterial also may impair our business operations.

If our common stock is delisted from the Nasdaq Stock Market, our business, financial condition, results of operations and stock price could be adversely affected, the liquidity of our stock and our ability to obtain financing could be impaired, and, we may become subject to shareholder claims.

On January 4, 2016, we received a notice from the Nasdaq Stock Market dated December 31, 2015 notifying us that we were not in compliance with Nasdaq Listing Rule 5450(a)(1) because our common stock failed to maintain a minimum closing bid price of \$1.00 for 30 consecutive business days. In accordance with Nasdaq Listing Rule 5810(c)(3)(A), we have 180 calendar days, or until July 5, 2016, to regain compliance with the Rule. If at any time before that date the bid price of our common stock closes at \$1.00 per share or more for a minimum of 10 consecutive business days, Nasdaq will notify us that we have achieved compliance with the Rule. If we do not regain compliance, then Nasdaq will notify us that our common stock will be delisted from the Nasdaq Global Select Market, unless we request a hearing before a Nasdaq Hearings Panel. Alternatively, we may apply to transfer our common stock to the Nasdaq Capital Market if we satisfy the requirements for initial listing set forth the NASDAQ Listing Rule 5505(a), with the exception of the minimum bid price. If an application for transfer were approved, we would have an additional 180 calendar days to comply with the Rule in order for our common stock to remain listed on the Nasdaq Capital Market. We cannot provide any assurance that our stock price will recover within the permitted grace period.

Any delisting of our common stock from the Nasdaq Stock Market could adversely affect our ability to attract new investors, decrease the liquidity of our outstanding shares of common stock, reduce our ability to raise additional capital, reduce the price at which our common stock trades, and increase the transaction costs inherent in trading such shares with overall negative effects for our stockholders. In addition, delisting of our common stock could deter broker-dealers from making a market in or otherwise seeking or generating interest in our common stock, and might deter certain institutions and persons from investing in our securities at all. For these reasons and others, delisting could adversely affect our business, financial condition and results of operations.

In addition to possible delisting of our common stock from the NASDAQ Stock Market, the sustained decrease in the trading price of our common stock may increase our exposure to the risk of securities class action lawsuits, which could result in substantial costs and divert management's attention and resources, which could adversely affect our business.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Not applicable.

### Item 3. Defaults upon Senior Securities

Not applicable.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

Not applicable.

Item 6. Exhibits

The following exhibits are filed herewith or incorporated by reference to exhibits previously filed with the SEC:

Exhibit Number	Descriptions
10.1	Employment Agreement, dated January 20, 2016, between Aviat Networks, Inc. and Eric Chang (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K filed with the SEC on January 21, 2016, File No. 001-33278)
10.2	Amendment No. 5 to Second Amended and Restated Loan and Security Agreement, dated as of March 30, 2016, by and among Aviat Networks, Inc., Aviat U.S., Inc., Aviat Networks (S) Pte. Ltd. and Silicon Valley Bank (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K filed with the SEC on April 1, 2016, File No. 001-33278)
10.3	Aviat Networks, Inc. 2007 Stock Equity Plan (as Amended and Restated Effective November 13, 2015) (incorporated by reference to Appendix A to Schedule 14A filed with the SEC on October 1, 2015, File No. 001-33278)
31.1	Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer
31.2	Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer
32.1	Section 1350 Certification of Chief Executive Officer and Chief Financial Officer
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AVIAT NETWORKS, INC.  
(Registrant)

Date: May 11, 2016

By: /s/ Eric Chang  
Eric Chang  
Vice President, Corporate Controller and Principal Accounting Officer  
(Principal accounting officer and duly authorized officer)

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101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document