Community Partners Bancorp
Form 10-Q
August 13, 2007

(732) 706-9009
(Issuer's Telephone Number, Including Area Code)
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $x$ No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o Accelerated filer o Non-accelerated filer x
Indicate by check mark whether the registrant is a shell company (as defined in Rule $12 \mathrm{~b}-2$ of the Exchange Act). Yes o No $x$

As of August 1, 2007, there were $6,527,005$ shares of the registrant's common stock, no par value, outstanding.

## COMMUNITY PARTNERS BANCORP



## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

## COMMUNITY PARTNERS BANCORP CONSOLIDATED BALANCE SHEETS (Unaudited) <br> June 30, 2007 and December 31, 2006 <br> (In thousands, except per share data)

|  | $\begin{gathered} \text { June } 30, \\ 2007 \end{gathered}$ |  | $\begin{gathered} \text { December } \\ 31, \\ 2006 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and due from banks | \$ | 9,124 | \$ | 9,036 |
| Federal funds sold |  | 31,711 |  | 6,141 |
| Cash and cash equivalents |  | 40,835 |  | 15,177 |
| Securities available-for-sale |  | 49,024 |  | 44,756 |
| Securities held-to-maturity (fair value of $\$ 6,587$ and $\$ 7,638$ at June 30, 2007 and December 31, 2006, respectively) |  | 6,631 |  | 7,632 |
| Loans |  | 413,158 |  | 416,904 |
| Allowance for loan losses |  | $(4,624)$ |  | $(4,567)$ |
| Net loans |  | 408,534 |  | 412,337 |
| Bank-owned life insurance |  | 3,883 |  | 3,821 |
| Premises and equipment, net |  | 4,883 |  | 5,248 |
| Accrued interest receivable |  | 2,267 |  | 2,345 |
| Goodwill and other intangible assets, net of accumulated amortization of $\$ 469$ and $\$ 287$ at June 30, 2007 and December 31, 2006, respectively |  | 26,471 |  | 26,543 |
| Other assets |  | 2,862 |  | 2,661 |
| TOTAL ASSETS | \$ | 545,390 | \$ | 520,520 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |
| LIABILITIES |  |  |  |  |
| Deposits: |  |  |  |  |
| Non-interest bearing | \$ | 77,567 | \$ | 72,119 |
| Interest bearing |  | 379,880 |  | 369,799 |
| Total deposits |  | 457,447 |  | 441,918 |
| Securities sold under agreements to repurchase |  | 15,241 |  | 7,802 |
| Accrued interest payable |  | 578 |  | 587 |
| Other liabilities |  | 2,112 |  | 1,894 |
| Total liabilities |  | 475,378 |  | 452,201 |

## SHAREHOLDERS' EQUITY

| Preferred stock, no par value; $6,500,000$ shares authorized; no shares issued and outstanding | - |  |
| :---: | :---: | :---: |
| Common stock, no par value; $25,000,000$ shares authorized; $6,527,005$ and $6,511,582$ shares issued and outstanding at June 30, 2007 and |  |  |
|  |  |  |
| December 31, 2006, respectively | 64,822 | 64,728 |
| Retained earnings | 5,814 | 3,884 |
| Accumulated other comprehensive loss | (624) | (293) |
|  |  |  |
| Total shareholders' equity | 70,012 | 68,319 |
| TOTAL LIABILITIES and SHAREHOLDERS' EQUITY | \$ 545,390 | 520,520 |

See notes to consolidated financial statements.

1

# COMMUNITY PARTNERS BANCORP CONSOLIDATED STATEMENTS OF INCOME (Unaudited) 

 For the Three Months and Six Months Ended June 30, 2007 and 2006

Diluted $\mathbf{6 , 8 7 6} \quad 6,885$

6,881 5,618

See notes to consolidated financial statements.
2

# COMMUNITY PARTNERS BANCORP CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (Unaudited) <br> For the Six Months Ended June 30, 2007 and 2006 <br> (Dollars in thousands) 

|  | Outstanding Shares | Common Stock |  | Additional Paid-In Capital |  | Retained <br> Earnings |  | Accumulated Other Comprehensive Loss |  | Total <br> Shareholders' Equity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance December 31, 2006 | 6,511,582 | \$ | 64,728 | \$ | - | \$ | 3,884 | \$ | (293) | \$ | 68,319 |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |  |  |
| Net income | - |  | - |  | - |  | 1,930 |  | - |  | 1,930 |
| Change in net unrealized gain (loss) on securities available for sale, net of tax | - |  | - |  | - |  | - |  | (331) |  | (331) |
| Total comprehensive income |  |  |  |  |  |  |  |  |  |  | 1,599 |
| Options exercised | 15,423 |  | 71 |  | - |  | - |  | - |  | 71 |
| Tax benefit from exercised non-qualified |  |  |  |  |  |  |  |  |  |  |  |
| stock options | - |  | 23 |  | - |  | - |  | - |  | 23 |
| Balance, June 30, 2007 | 6,527,005 | \$ | 64,822 | \$ | - | \$ | 5,814 | \$ | (624) | \$ | 70,012 |
| Balance December 31, 2005 | 3,936,595 | \$ | 7,873 | \$ | 14,310 | \$ | 2,153 | \$ | (569) | \$ | 23,767 |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |  |  |
| Net income | - |  | - |  | - |  | 1,569 |  | - |  | 1,569 |
| Change in net unrealized gain (loss) on securities available for sale, net of tax | - |  | - |  | - |  | - |  | (286) |  | (286) |
| Total comprehensive income |  |  |  |  |  |  |  |  |  |  | 1,283 |
| Merger of Two River Community Bank: |  |  |  |  |  |  |  |  |  |  |  |
| Exchange of common stock | - |  | 14,310 |  | $(14,310)$ |  | - |  | - |  | - |
| Acquisition of The Town Bank: |  |  |  |  |  |  |  |  |  |  |  |
| Issuance of common stock | 2,347,675 |  | 38,173 |  | - |  | - |  | - |  | 38,173 |
| Fair value of stock options | - |  | 2,167 |  | - |  | - |  | - |  | 2,167 |

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| Dissenter shares acquired | $(2,733)$ | $(41)$ | - | - | - | $(41)$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Options exercised | 22,583 | 137 | - | - | - | 137 |
| Balance, June 30, 2006 | $6,304,120$ | $\$$ | 62,619 | $\$$ | $-\$$ | 3,722 |

See notes to consolidated financial statements.

3

# COMMUNITY PARTNERS BANCORP CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) For the Six Months Ended June 30, 2007 and 2006 

|  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |  |  |
| Net income | \$ | 1,930 | \$ | 1,569 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Depreciation and amortization |  | 514 |  | 470 |
| Provision for loan losses |  | 57 |  | 373 |
| Intangible amortization |  | 182 |  | 96 |
| Net (accretion) amortization of securities premiums and discounts |  | (11) |  | 17 |
| Net increase in investment in life insurance |  | (62) |  | (77) |
| Commercial loan participations originated for sale |  | $(6,021)$ |  | $(1,593)$ |
| Proceeds from sales of commercial loan participations |  | 6,021 |  | 1,593 |
| Decrease (increase) in assets: |  |  |  |  |
| Accrued interest receivable |  | 78 |  | (230) |
| Other assets |  | (102) |  | (10) |
| (Decrease) increase in liabilities: |  |  |  |  |
| Accrued interest payable |  | (9) |  | 186 |
| Other liabilities |  | 218 |  | $(5,770)$ |
| Net cash provided by (used in) operating activities |  | 2,795 |  | $(3,376)$ |
|  |  |  |  |  |
| Cash flows from investing activities: |  |  |  |  |
| Purchase of securities available for sale |  | $(14,004)$ |  | $(8,569)$ |
| Proceeds from repayments and maturities of securities held to maturity |  | 1,000 |  | - |
| Proceeds from repayments and maturities of securities available for sale |  | 9,208 |  | 4,199 |
| Net decrease (increase) in loans |  | 3,746 |  | $(33,505)$ |
| Purchases of premises and equipment |  | (149) |  | (324) |
| Net cash used in investing activities |  | (199) |  | $(38,199)$ |
|  |  |  |  |  |
| Cash flows from financing activities: |  |  |  |  |
| Net increase in deposits |  | 15,529 |  | 35,500 |
| Net increase in securities sold under agreements to repurchase |  | 7,439 |  | 3,935 |
| Net repayments on short-term borrowings |  | - |  | (422) |
| Proceeds and tax benefit from exercise of stock options |  | 94 |  | 137 |
| Acquisition and cancellation of dissenter stock |  | - |  | (41) |
| Cash acquired in acquisition |  | - |  | 25,324 |
| Net cash provided by financing activities |  | 23,062 |  | 64,433 |
|  |  |  |  |  |
| Net increase in cash and cash equivalents |  | 25,658 |  | 22,858 |
| Cash and cash equivalents - beginning |  | 15,177 |  | 5,827 |
|  |  |  |  |  |
| Cash and cash equivalents - ending | \$ | 40,835 | \$ | 28,685 |
| Supplementary cash flow information: |  |  |  |  |

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| Interest paid | $\mathbf{8}$ | $\mathbf{8 , 1 4 5}$ | $\$$ | 4,596 |
| :--- | :--- | ---: | :--- | ---: |
| Income taxes paid | $\mathbf{\$}$ | $\mathbf{1 , 2 9 4}$ | $\$$ | 857 |

See notes to consolidated financial statements.
4

# COMMUNITY PARTNERS BANCORP NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) 

## NOTE 1 - BASIS OF PRESENTATION

The accompanying consolidated financial statements include the accounts of Community Partners Bancorp (the "Company" or "Community Partners"), a bank holding company, and its wholly-owned subsidiaries, Two River Community Bank ("Two River") and The Town Bank ("Town Bank") and Two River's wholly-owned subsidiary, TRCB Investment Corporation, and wholly-owned trust, Two River Community Bank Employer's Trust. All inter-company balances and transactions have been eliminated in the consolidated financial statements.

Effective April 1, 2006 (the "Effective Time"), pursuant to the Agreement and Plan of Acquisition, dated as of August 16, 2005 (the "Plan of Acquisition"), among Community Partners, Two River and Town Bank, the Company acquired all of the shares of capital stock of each of Two River and Town Bank in exchange for shares of Company common stock. As a result, at the Effective Time, Two River and Town Bank became wholly-owned subsidiaries of the Company (the "Acquisition"). The Company was formed for the purposes of effecting the Acquisition and to thereafter serve as a bank holding company for Two River and Town Bank. Accordingly, prior to the Effective Time, the Company had no business operations.

This Quarterly Report on Form 10-Q contains the unaudited interim consolidated financial statements of Community Partners for the three and six months ended June 30, 2007. As the former Two River shareholders received a majority of the voting rights of the combined entity (the Company), Two River is the acquiring company for accounting purposes. Two River's assets and liabilities are reported by the Company at Two River's historical cost. Accordingly, the Company's financial statements consist of only Two River's for the periods prior to April 1, 2006. Town Bank's assets and liabilities were recorded at their respective fair values as of the time of the acquisition. Operations relating to the business of Town Bank are included in the Company's financial statements only prospectively from April 1, 2006, the date of the transaction.

Because the reported earnings for the Company prior to April 1, 2006 do not include Town Bank, a significant portion of the increases in these categories are due to the inclusion of Town Bank in the second quarter of 2006 and prospectively, but not the prior period.

The accompanying unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for full year financial statements. In the opinion of management, all adjustments considered necessary for a fair presentation have been included and are of a normal, recurring nature. Operating results for the three-month period and six month period ended June 30, 2007, are not necessarily indicative of the results that may be expected for the year ended December 31, 2007. These consolidated financial statements should be read in conjunction with the consolidated financial statements and the notes thereto for the year ended December 31, 2006 included in the Community Partners Annual Report on Form 10-K filed with the Securities and Exchange Commission on April 2, 2007.

## 5

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## NOTE 2 - ACQUISITION

Effective April 1, 2006, the Company acquired all of the outstanding shares of Town Bank common stock for shares of the Company's common stock valued at $\$ 38.2$ million. In accordance with SFAS No. 141, "Business Combinations," the Company used the purchase method of accounting to record this transaction. Accordingly, operations relating to the business of Town Bank are included in the Company's financial statements only prospectively from April 1, 2006, the date of the transaction. A detailed disclosure of this transaction is included in the Community Partners Annual Report on Form 10-K filed with the Securities and Exchange Commission on April 2, 2007.

## NOTE 3 - EARNINGS PER SHARE

Basic earnings per share is calculated by dividing net income by the weighted average number of shares of common stock outstanding during the period. Diluted earnings per share reflects additional shares of common stock that would have been outstanding if dilutive potential shares of common stock had been issued relating to outstanding stock options. Potential shares of common stock issuable upon the exercise of stock options are determined using the treasury stock method. All share and per share data has been retroactively adjusted to reflect the $3 \%$ stock dividend declared on July 17, 2007 and payable August 31, 2007 to shareholders of record as of August 10, 2007.

The following table sets forth the computations of basic and diluted earnings per share:

| Three Months Ended | Six Months Ended |
| :---: | :---: |
| June 30, | June 30, |
| 2007 | 2007 |
| (Dollars in thousands, except per share data) |  |


| Net income applicable to common stock | $\$$ | 1,029 | $\$$ | 1,086 | $\$$ | 1,930 | $\$$ | 1,569 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Weighted average common shares outstanding | $6,714,729$ | $6,679,579$ | $6,710,851$ | $5,434,871$ |  |  |  |  |
| Effect of dilutive securities, stock options | 161,139 | 205,490 | 169,673 | 183,513 |  |  |  |  |
| Weighted average common shares <br> outstanding used to calculate diluted <br> earnings per share |  |  |  |  |  |  |  |  |
| Basic earnings per share | $6,875,868$ | $6,885,069$ | $6,880,524$ | $5,618,384$ |  |  |  |  |
| Diluted earnings per share | $\$$ | 0.15 | $\$$ | 0.16 | $\$$ | 0.29 | $\$$ | 0.29 |

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## NOTE 4 - COMPREHENSIVE INCOME

The components of other comprehensive income (loss) for the three months and six months ended June 30, 2007 and 2006 are as follows:

|  | Three Months Ended June 30, |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |
| Unrealized holding losses on available-for-sale securities | \$ | (631) | \$ | (432) | \$ | (540) | \$ | (513) |
| Less: Reclassification adjustments for gains (losses) included in net income |  | - |  | - |  | - |  | - |
|  |  | (631) |  | (432) |  | (540) |  | (513) |
| Tax effect |  | 242 |  | 200 |  | 209 |  | 227 |
|  |  |  |  |  |  |  |  |  |
| Net unrealized losses | \$ | (389) | \$ | (232) | \$ | (331) | \$ | (286) |

## NOTE 5 - STOCK BASED COMPENSATION

Both Two River and Town Bank had stock option plans outstanding at the time of their acquisition by Community Partners for the benefit of their employees and directors. The plans provided for the granting of both incentive and non-qualified stock options. All stock options outstanding at the time of acquisition, April 1, 2006, were fully vested. In accordance with terms of the acquisition, Two River outstanding stock options were converted into options to purchase the same number of shares of Community Partners common stock at the same per share exercise price.

Town Bank's outstanding options were converted into options to purchase shares of Community Partners common stock determined by multiplying the number of Town Bank shares subject to the original option by the 1.25 exchange ratio, at an exercise price determined by dividing the exercise price of the original Town Bank option by the 1.25 exchange ratio.

Stock options converted are subject to the same terms and conditions, including expiration date, vesting and exercise provisions that applied to the original options. There are no shares available for grant under these prior plans.

On March 20, 2007, the Board of Directors adopted the Community Partners Bancorp 2007 Equity Incentive Plan (the "Plan), subject to shareholder approval. The Plan, which was approved at the Company's annual meeting on May 15, 2007, provides that the Compensation Committee of the Board of Directors (the "Committee") may grant to those individuals who are eligible under the terms of the Plan, stock options, restricted stock, or such other equity incentive awards as the Committee may determine. The number of shares of common stock to be reserved and available for awards under the Plan will be 772,500 after adjusting for the $3 \%$ stock dividend declared on July 17, 2007 and payable on August 31, 2007 to shareholders of record on August 10, 2007.

Options awarded under the Plan may be either options that qualify as incentive stock options ("ISOs") under Section 422 of the Internal Revenue Code of 1986, as amended (the "Code"), or options that do not, or cease to, qualify as incentive stock options under the Code ("nonqualified stock options" or "NQSOs"). Awards may be granted under the Plan to directors and employees.

Shares delivered under the Plan will be issued out of authorized and un-issued shares, or treasury shares, or partly out of each, as determined by the Board. The exercise price per share purchasable under either an ISO or a NQSO may not be less than the fair market value of a share of stock on the date of grant of the option. The Committee will determine the vesting period and term of each option, provided that no ISO may have a term in excess of ten years after the date of grant.

Restricted Stock is stock which is subject to certain restrictions and to a risk of forfeiture. The Committee will determine the period over which any restricted stock which is issued under the Plan will vest, and will impose such restrictions on transferability, risk of forfeiture and other restrictions as the Committee may in its discretion determine. Unless restricted by the Committee, a participant granted restricted stock will have all of the rights of a shareholder, including the right to vote the restricted stock and the right to receive dividends with respect to that stock.

Unless otherwise provided by the Committee in the award document or subject to other applicable restrictions, in the event of a Change in Control (as defined in the Plan) all non-forfeited options and awards carrying a right to exercise that was not previously exercisable and vested will become fully exercisable and vested as of the time of the Change in Control, and all restricted stock and awards subject to risk of forfeiture will become fully vested.

Community Partners did not issue any stock option awards, shares of restricted stock, or any other share-based compensation awards during 2006 or during the six months ended June 31, 2007.

The following table presents information regarding the Company's outstanding stock options as of June 30, 2007.
$\left.\begin{array}{lrlrlrl} & & & & \begin{array}{c}\text { Number of } \\ \text { Shares }\end{array} & \begin{array}{c}\text { Weighted } \\ \text { Average } \\ \text { Price }\end{array} & \begin{array}{c}\text { Average } \\ \text { Remaining } \\ \text { Life }\end{array}\end{array} \begin{array}{c}\text { Aggregate } \\ \text { Intrinsic } \\ \text { Value }\end{array}\right]$

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## NOTE 6 - GUARANTEES

The Company does not issue any guarantees that would require liability recognition or disclosure, other than its standby letters of credit. Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. Generally, all letters of credit, when issued have expiration dates within one year. The credit risk involved in issuing letters of credit is essentially the same as those that are involved in extending loan facilities to customers. The Company generally holds collateral and/or personal guarantees supporting these commitments. As of June 30, 2007, the Company had $\$ 5.105$ million of commercial and similar letters of credit. Management believes that the proceeds obtained through a liquidation of collateral and the enforcement of guarantees would be sufficient to cover the potential amount of future payment required under the corresponding guarantees. Management believes that the current amount of the liability as of June 30, 2007 for guarantees under standby letters of credit issued is not material.

## NOTE 7 - STOCK DIVIDENDS

On July 17, 2007, Community Partners' Board of Directors approved a 3\% stock dividend payable August 31, 2007 to shareholders of record as of August 10, 2007. Weighted average shares outstanding and earnings per share for the three and six months ended June 30, 2007 and 2006 have been retroactively adjusted to reflect this dividend.

On July 18, 2006, Community Partners' Board of Directors approved a 3\% stock dividend payable September 1, 2006 to shareholders of record as of August 18, 2006. All share and per share data has been retroactively adjusted to reflect this dividend.

## NOTE 8 - NEW ACCOUNTING STANDARDS

Effective January 1, 2007, the Company adopted the provisions of Financial Accounting Standards Board (FASB) Interpretation No. 48, "Accounting for Uncertainty in Income Taxes". The Interpretation provides clarification on accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with FASB Statement of Financial Accounting Standard (SFAS) No. 109, "Accounting for Income Taxes". The Interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. As a result of the Company's evaluation of the implementation of FIN 48, no significant income tax uncertainties were identified. Therefore, the Company recognized no adjustment for unrecognized income tax benefits during the six months ended June 30, 2007. Corporate tax returns for the years 2003 through 2006 remain open to examination by taxing authorities.

In September 2006, the Emerging Issues Task Force (EITF) of FASB issued EITF Issue No. 06-4, "Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split Dollar Life Insurance Arrangements" ("EITF 06-4). EITF 06-4 requires the recognition of a liability related to the postretirement benefits covered by an endorsement split-dollar life insurance arrangement. The consensus highlights that the employer (who is also the policyholder) has a liability for the benefit it is providing to its employee. As such, if the policyholder has agreed to maintain the insurance policy in force for the employee's benefit during his or her retirement, then the liability recognized during the employee's active service period should be based on the future cost of insurance to be incurred during the employee's retirement. Alternatively, if the policyholder has agreed to provide the employee with a death benefit, then the liability for the future death benefit should be recognized by following the guidance in SFAS No. 106 or Accounting Principals Board (APB) Opinion No. 12, as appropriate. For transition, an entity can choose to apply the guidance using either of the following approaches: (a) a change in accounting principle through retrospective application to all periods presented or (b) a change in accounting principle through a cumulative-effect adjustment to the balance in retained earnings at the beginning of the year of adoption. The disclosures are required in fiscal years beginning after December 15, 2007, with early adoption permitted. The Company is continuing to evaluate the impact of this statement on its consolidated financial statements.

On September 7, 2006, the Task Force reached a conclusion on EITF Issue No. 06-5, "Accounting for Purchases of Life Insurance - Determining the Amount That Could Be Realized in Accordance with FASB Technical Bulletin No. 85-4, Accounting for Purchases of Life Insurance" ("EITF 06-5"). The scope of EITF 06-5 consists of six separate issues relating to accounting for life insurance policies purchased by entities protecting against the loss of "key persons." The six issues are clarifications of previously issued guidance on FASB Technical Bulletin No. 85-4. EITF 06-5 is effective for fiscal years beginning after December 15, 2006. The adoption of this standard had no material impact on the Company's consolidated financial statements.

In September 2006, the FASB issued FASB Statement No. 157, "Fair Value Measurements", which defines fair value, establishes a framework for measuring fair value under GAAP, and expands disclosures about fair value measurements. FASB Statement No. 157 applies to other accounting pronouncements that require or permit fair value measurements. The new guidance is effective for financial statements issued for fiscal years beginning after November 15, 2007, and for interim periods within those fiscal years. We are currently evaluating the potential impact, if any, of the adoption of FASB Statement No. 157 on our consolidated financial position, results of operations and cash flows.

In February 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities-Including an amendment of FASB Statement No. 115". SFAS No. 159 permits entities to choose to measure many financial instruments and certain other items at fair value. Unrealized gains and losses on items for which the fair value option has been elected will be recognized in earnings at each subsequent reporting date. SFAS No. 159 is effective for the Company on January 1, 2008. The Company is evaluating the impact that the adoption of SFAS No. 159 will have on our consolidated financial statements.

In March 2007, the FASB ratified EITF Issue No. 06-11, "Accounting for Income Tax Benefits of Dividends on Share-Based Payment Awards." EITF 06-11 requires companies to recognize the income tax benefit realized from dividends or dividend equivalents that are charged to retained earnings and paid to employees for non-vested equity-classified employee share-based payment awards as an increase to additional paid-in capital. EITF 06-11 is effective for fiscal years beginning after September 15, 2007. The Company does not expect EITF 06-11 will have a material impact on its financial position, results of operations or cash flows.

In March 2007, the FASB ratified Emerging Issues Task Force Issue No. 06-10 "Accounting for Collateral Assignment Split-Dollar Life Insurance Agreements" (EITF 06-10). EITF 06-10 provides guidance for determining a liability for the postretirement benefit obligation as well as recognition and measurement of the associated asset on the basis of the terms of the collateral assignment agreement. EITF 06-10 is effective for fiscal years beginning after December 15, 2007. The Company is currently assessing the impact of EITF $06-10$ on its consolidated financial position and results of operations.

In May 2007, the FASB issued FASB Staff Position ("FSP") FIN 48-1 "Definition of Settlement in FASB Interpretation No. 48" (FSP FIN 48-1). FSP FIN 48-1 provides guidance on how to determine whether a tax position is effectively settled for the purpose of recognizing previously unrecognized tax benefits. FSP FIN 48-1 is effective retroactively to January 1, 2007. The implementation of this standard did not have a material impact on our consolidated financial position or results of operations.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## Forward-Looking Statements

This report contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements are not historical facts and include expressions about management's confidence and strategies and management's expectations about new and existing programs and products, relationships, opportunities, taxation, technology and market conditions. When used in this and in our future filings with the Securities and Exchange Commission (the "SEC"), in our press releases and in oral statements made with the approval of an authorized executive officer, the words or phrases "will," "will likely result," "could," "anticipates," "believes," "continues," "expects," "pla continue," "is anticipated," "estimated," "project" or "outlook" or similar expressions (including confirmations by one of o authorized executive officers of any such expressions made by a third party with respect to us) are intended to identify forward-looking statements. We wish to caution readers not to place undue reliance on any such forward-looking statements, each of which speaks only as of the date made. Such statements are subject to certain risks and uncertainties that could cause actual results to differ materially from historical earnings and those presently anticipated or projected.

Factors that may cause actual results to differ from those results expressed or implied, include, but are not limited to, those listed under "Business", "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the Company's Annual Report on Form 10-K filed with the SEC on April 2, 2007, such as the changes in interest rates or in national or local economic conditions in areas in which our operations are concentrated, increased competition, rapid growth, reliance on management and other key personnel, failure to achieve sufficient operational integration between Two River and Town Bank, and other such risks. Although management has taken certain steps to mitigate any negative effect of the aforementioned items, significant unfavorable changes could severely impact the assumptions used and have an adverse effect on profitability. The Company has no obligation to publicly release the result of any revisions which may be made to any forward-looking statements to reflect anticipated or unanticipated events or circumstances occurring after the date of such statements.

## 11

The following information should be read in conjunction with the consolidated financial statements and the related notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2006 filed with the SEC.

## Critical Accounting Policies and Estimates

The following discussion is based upon the financial statements of Community Partners Bancorp (the "Company" or "Community Partners"), which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these financial statements requires the Company to make estimates and judgments that affect the reported amounts of assets, liabilities, revenue and expenses.

Note 1 to the Company's consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2006 contains a summary of our significant accounting policies. Management believes the following critical accounting policies encompass the more significant judgments and estimates used in the preparation of our consolidated financial statements.

Allowance for Loan Losses. Management believes our policy with respect to the methodology for the determination of the allowance for loan losses involves a high degree of complexity and requires management to make difficult and subjective judgments which often require assumptions or estimates about highly uncertain matters. Changes in these judgments, assumptions or estimates could materially impact our results of operations. This critical policy and its application are periodically reviewed with our Audit Committee and Board of Directors.

The allowance for loan losses is based upon management's evaluation of the adequacy of the allowance account, including an assessment of known and inherent risks in the portfolio, giving consideration to the size and composition of the loan portfolio, actual loan loss experience, level of delinquencies, detailed analysis of individual loans for which full collectibility may not be assured, the existence and estimated net realizable value of any underlying collateral and guarantees securing the loans, and current economic and market conditions. Although management utilizes the best information available, the level of the allowance for loan losses remains an estimate that is subject to significant judgment and short-term change. Various regulatory agencies may require us and our banking subsidiaries to make additional provisions for loan losses based upon information available to them at the time of their examination. Furthermore, the majority of our loans are secured by real estate in New Jersey, primarily in Monmouth County and Union County. Accordingly, the collectibility of a substantial portion of the carrying value of our loan portfolio is susceptible to changes in local market conditions and may be adversely affected should real estate values decline or the New Jersey and/or our local market areas experience economic shock. Future adjustments to the allowance for loan losses account may be necessary due to economic, operating, regulatory and other conditions beyond our control.

Purchase Accounting for Business Combinations. In June of 2001, the Financial Accounting Standards Board ("FASB") issued SFAS No. 141, "Business Combinations," and No. 142, "Goodwill and Other Intangible Assets." These standards eliminated the pooling-of-interests method of accounting ("pooling") in favor of purchase accounting. Further, these standards were promulgated to ensure that post-merger financial statements of combined entities are prepared in a manner that best represents the underlying economics of a business combination.

These standards necessitate the application of accounting policies and procedures that entail the use of assumptions, estimates, and judgments that are critical to the presentation of financial information, including the ongoing valuation of intangibles. Goodwill and other intangible assets are reviewed for impairment on an annual basis, or more often if events or circumstances indicate that there may be impairment.

Investment Securities Impairment Valuation. Management evaluates securities for other-than temporary impairment at least on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to (1) length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value.

Deferred Tax Assets and Liabilities. We recognize deferred tax assets and liabilities for future tax effects of temporary differences. Deferred tax assets are subject to management's judgment based upon available evidence that future realization is more likely than not. If management determines that we may be unable to realize all or part of net deferred tax assets in the future, a direct charge to income tax expense may be required to reduce the value of the net deferred tax asset to the expected realizable amount.

## Overview

Reported earnings and balance sheet figures of Community Partners prior to April 1, 2006 include those of Two River Community Bank ("Two River") and do not include those of The Town Bank ("Town Bank"). Town Bank's operations are included in reported earnings only prospectively from April 1, 2006. Current year-to-date performance, other than per share amounts and ratio analysis, is not generally comparable to reported results for the corresponding prior year period, as a significant portion of the increases in reported earnings are due to the inclusion of Town Bank in the periods subsequent to March 31, 2006 but not the prior periods.

Community Partners reported net income of $\$ 1.0$ million for the quarter ended June 30, 2007, or $\$ 0.15$ per share for both basic and diluted, compared to net income of $\$ 1.1$ million for the second quarter of 2006 , or $\$ 0.16$ for both basic and diluted earnings per share. On July 17, 2007, the Company's Board of Directors approved a $3 \%$ stock dividend payable August 31, 2007 to shareholders of record as of August 10, 2007. Weighted average shares outstanding and earnings per share for the three and six months ended June 30, 2007 and 2006 have been retroactively adjusted to reflect the stock dividend.

Net income for the quarter ended June 30, 2007 decreased by $\$ 57$ thousand, or $5.2 \%$, over the same prior year quarter. The decrease in net income resulted from increased non-interest expenses incurred during the first six months of 2007 as we expanded our branch network and increased support staff. These actions were taken in order to position ourselves for future growth. On a linked quarter basis, net income for the second quarter of 2007 increased by $\$ 128$ thousand, or $14.2 \%$, over the first quarter of 2007.

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For the six months ended June 30, 2007, net income increased to $\$ 1.9$ million compared to $\$ 1.6$ million for the six months ended June 30, 2006. This represents an increase of $\$ 361$ thousand, or $23.0 \%$, in net income. Basic and diluted earnings per share for the six months ended June 30, 2007 were $\$ 0.29$ and $\$ 0.28$, respectively, compared to basic and diluted earnings per share of $\$ 0.29$ and $\$ 0.28$, respectively, for the same prior year period. Results of operations were significantly higher during the first six months of 2007 compared to the same prior year period as a result of the growth of the Company and the accretive effects of the acquisition of Town Bank. Reported earnings of Community Partners Bancorp prior to April 1, 2006 include those of Two River and do not include those of Town Bank.

At June 30, 2007, assets totaled $\$ 545.4$ million, an increase of $\$ 24.9$ million, or $4.8 \%$, over December 31, 2006 assets of $\$ 520.5$ million. The increase in total assets was the result of growth in our primary funding sources, deposits and securities sold under agreements to repurchase. Total deposits increased to $\$ 457.4$ million at June 30, 2007, compared to $\$ 441.9$ million at December 31, 2006, an increase of $\$ 15.5$ million, or $3.5 \%$. Deposit growth experienced during the first quarter of 2007 included a short-term demand deposit in the amount of $\$ 15.6$ million that was received on March 30, 2007 and was withdrawn in the second quarter. Agreements to repurchase increased to $\$ 15.2$ million at June 30, 2007, compared to $\$ 7.8$ million at December 31, 2006, an increase of $\$ 7.4$ million, or $94.9 \%$. The growth in these funding sources was invested primarily in Federal funds sold and to a lesser extent, investment securities.

The Company's loan portfolio, net of allowances for loan losses, decreased to $\$ 408.5$ million at June 30, 2007, compared to $\$ 412.3$ million at December 31, 2006, a decrease of $\$ 3.8$ million, or $0.9 \%$. The allowance for loan losses totaled $\$ 4.6$ million, or $1.12 \%$ of total loans at June 30, 2007, compared to $\$ 4.6$ million, or $1.10 \%$ of total loans at December 31, 2006. The decrease in loan volume reflects our efforts to maintain our high credit standards in a challenging market.

The following table provides information on our performance ratios for the dates indicated.

|  | (Annualized) At or For the Six Months ended June 30, 2007 | At or For the Year ended December 31, 2006 |
| :---: | :---: | :---: |
| Performance Ratios: |  |  |
| Return on average assets | 0.72\% | 0.82\% |
| Return on average tangible assets | 0.76\% | 0.85\% |
| Return on average shareholders' equity | 5.60\% | 6.60\% |
| Return on average tangible shareholders' equity | 9.05\% | 10.27\% |
| Average equity to average assets | 12.91\% | 12.38\% |
| Average tangible equity to average tangible assets | 8.41\% | 8.32\% |
| Dividend payout | 0.00\% | 0.00\% |

## RESULTS OF OPERATIONS

The Company's principal source of revenue is net interest income, the difference between interest income on earning assets and interest expense on deposits and borrowings. Interest earning assets consist primarily of loans, investment securities and federal funds sold. Sources to fund interest earning assets consist primarily of deposits and borrowed funds. The Company's net income is also affected by its provision for loan losses, other income and other expenses. Other income consists primarily of service charges and commissions and fees, while other expenses are comprised of salaries and employee benefits, occupancy costs and other operating expenses.

## Three months ended June 30, 2007 compared to the three months ended June 30, 2006

The quarter ended June 30, 2007 was the first completed fiscal quarter following the Company's first full 12 months of operations with Town Bank as a subsidiary.

## Net Interest Income

Interest income for the three months ended June 30, 2007 increased by $\$ 1.0$ million, or $12.3 \%$, to $\$ 9.1$ million, from $\$ 8.1$ million in the same 2006 period. The increase in interest income was primarily due to volume related increases in income amounting to $\$ 750$ thousand and rate related increases in income amounting to $\$ 326$ thousand. The volume related increases in income are attributable to the growth of the Company. The increase in market interest rates throughout 2006 accounted for the improvement in yield.

Interest and fees on loans increased by $\$ 898$ thousand, or $12.4 \%$, to $\$ 8.1$ million for the three months ended June 30, 2007 compared to $\$ 7.2$ million for the same 2006 period. Of the $\$ 898$ thousand increase in interest and fees on loans, $\$ 666$ thousand is attributable to volume related increases and $\$ 232$ thousand is attributable to rate related increases. The average balance of the loan portfolio for the three months ended June 30, 2007 increased by $\$ 34.9$ million, or $9.2 \%$, to $\$ 414.6$ million from $\$ 379.7$ million for the same 2006 period. The average annualized yield on the loan portfolio was $7.85 \%$ for the three months ended June 30,2007 compared to $7.63 \%$ for the three months ended June 30, 2006.

Interest income on federal funds sold and other short-term investments increased by $\$ 108$ thousand, or $48.0 \%$, from $\$ 225$ thousand for the three months ended June 30, 2006, to $\$ 333$ thousand for the three months ended June 30, 2007. For the three months ended June 30, 2007, federal funds sold and other short-term investments had an average interest earning balance of $\$ 25.8$ million with an average annualized yield of $5.18 \%$. For the three months ended June 30,2006 , this category had average interest earning balances of $\$ 18.5$ million with an average annualized yield of $4.88 \%$. The increase in market interest rates throughout 2006 accounted for the improvement in yield.

Interest income on investment securities totaled $\$ 695$ thousand for the three months ended June 30, 2007 compared to $\$ 625$ thousand for three months ended June 30, 2006. The increase in investment securities interest income was primarily attributable to generally higher rates realized on new purchases of investment securities during 2006 and 2007. For the three months ended June 30, 2007, investment securities had an average balance of $\$ 56.8$ million with an average annualized yield of $4.90 \%$ compared to an average balance of $\$ 57.3$ million with an average annualized yield of $4.37 \%$ for the three months ended June 30, 2006.

15

Interest expense on interest bearing liabilities amounted to $\$ 4.1$ million for the three months ended June 30, 2007, compared to $\$ 3.3$ million for the same 2006 period, an increase of $\$ 824$ thousand, or $25.2 \%$. Of this increase in interest expense, $\$ 512$ thousand was due to rate related increases on interest bearing liabilities and $\$ 312$ thousand was due to volume related increases on interest bearing liabilities. During the three months ended June 30, 2007, management employed additional programs designed to increase core deposit growth in our subsidiary banks. These programs included extended business day hours in our branch network, the offering of Health Savings Accounts, which is a unique specialized account used to pay for medical expense for individuals with high deductible health insurance coverage, and a revised deposit availability schedule. In addition, products and services offered at Two River were offered to Town Bank customers as well. The average balance of our deposit accounts and agreement to repurchase securities product was $\$ 390.1$ million for the three months ended June 30, 2007 compared to $\$ 356.7$ million for the three months ended June 30, 2006, an increase of $\$ 33.4$ million, or $9.4 \%$. For the three months ended June 30, 2007, the average interest cost for all interest bearing liabilities was $4.21 \%$ compared to $3.66 \%$ for the three months ended June 30, 2006. The overall higher level of market interest rates during the three months ended June 30, 2007, along with management's strategy to increase deposits, accounted for the increases in interest expense on interest bearing liabilities and the average balance of these accounts.

Management utilizes its borrowing lines to fund the growth in the loan portfolio pending deposit inflows and to fund daily cash outflows in excess of daily cash deposits and Federal funds sold. During the second quarter of 2007 and the second quarter of 2006, we had minimal need to access our short-term borrowing lines. The Company's strategies for increasing and retaining deposits, managing loan originations within the Company's acceptable credit criteria and loan category concentrations, and the acquisition of Town Bank as of April 1, 2006, have combined to enable the Company to meet its liquidity needs. The Company also offers agreements to repurchase securities, commonly known as repurchase agreements, to its customers as an alternative to other insured deposits. Average balances of repurchase agreements for the second quarter of 2007 increased to $\$ 15.1$ million with an average rate of $3.74 \%$ compared to $\$ 8.8$ million with an average rate of $3.20 \%$ during the same prior year quarter. The higher interest rates paid during the three months ended June 30, 2007 resulted from overall market conditions, which have been characterized by a rising interest rate environment.

Net interest income increased $\$ 252$ thousand, or $5.2 \%$, to $\$ 5.1$ million for the three months ended June 30, 2007 compared to $\$ 4.8$ million for the same 2006 period. The increase in net interest income was due to changes in interest income and interest expense described previously. The net interest margin decreased to $4.08 \%$ for the three months ended June 30, 2007 from $4.23 \%$ for the three months ended June 30, 2006. This decrease is also attributed to the changes in interest income and interest expense previously discussed.

The following tables reflect, for the periods presented, the components of our net interest income, setting forth: (1) average assets, liabilities, and shareholders' equity, (2) interest income earned on interest-earning assets and interest expenses paid on interest-bearing liabilities, (3) average yields earned on interest-earning assets and average rates paid on interest-bearing liabilities, (4) our net interest spread (i.e., the average yield on interest-earning assets less the average rate on interest-bearing liabilities), and (5) our yield on interest-earning assets. Yields on tax-exempt assets have not been calculated on a fully tax-exempt basis.

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| ASSETS |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Earning Assets: |  |  |  |  |  |  |  |  |  |  |
| Federal funds sold | \$ | 25,796 | \$ | 333 | 5.18\% | \$ | 18,478 | \$ | 225 | 4.88\% |
| Investment securities |  | 56,770 |  | 695 | 4.90\% |  | 57,259 |  | 625 | 4.37\% |
| Loans (1) (2) |  | 414,645 |  | 8,120 | 7.85\% |  | 379,659 |  | 7,222 | 7.63\% |
| Total Interest Earning |  |  |  |  |  |  |  |  |  |  |
| Assets |  | 497,211 |  | 9,148 | 7.38\% |  | 455,396 |  | 8,072 | 7.11\% |
| Non-Interest Earning Assets: |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Allowance for loan losses |  | $(4,623)$ |  |  |  |  | $(4,158)$ |  |  |  |
| All other assets |  | 50,813 |  |  |  |  | 51,236 |  |  |  |
| Total Assets | \$ | 543,401 |  |  |  | \$ | 502,474 |  |  |  |

## LIABILITIES \& SHAREHOLDERS' EQUITY

## Interest-Bearing

Liabilities:

|  | $\$$ | 38,935 | 200 | $2.06 \%$ | $\$$ | 42,948 | 209 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| NOW deposits | 33,363 | 202 | $2.43 \%$ | 46,908 | 257 | $2.95 \%$ |  |
| Savings deposits | 99,173 | 1,008 | $4.08 \%$ | 60,095 | 476 | $3.18 \%$ |  |
| Money market deposits |  | 203,537 | 2,542 | $5.01 \%$ | 197,946 | 2,239 | $4.54 \%$ |
| Time deposits | 15,128 | 141 | $3.74 \%$ | 8,761 | 70 | $3.20 \%$ |  |
| Repurchase agreements | 9 | - | $0.00 \%$ | 1,335 | 18 | $5.41 \%$ |  |
| Short-term borrowings |  |  |  |  |  |  |  |
| Total Interest Bearing |  |  |  |  |  |  |  |
| Liabilities |  |  |  |  |  |  |  |


| Non-Interest Bearing |  |  |
| :--- | ---: | ---: |
| Liabilities: |  |  |
| Demand deposits | 79,971 | 75,815 |
| Other liabilities | 3,317 | 3,212 |
|  |  |  |


| Total Non-Interest Bearing | 83,288 | 79,027 |
| :--- | :---: | :---: |
| Liabilities | 69,968 | 65,454 |
| Shareholders' Equity |  |  |
| Total Liabilities and | $\$ 43,401$ | $\$$ |
| Shareholders' Equity | $\$$ | 502,474 |

NET INTEREST
INCOME \$ 5,055 \$ 4,803

| NET INTEREST |  | $3.17 \%$ |
| :--- | :---: | :---: |
| SPREAD (3) |  | $3.45 \%$ |
| NET INTEREST | $4.08 \%$ | $4.23 \%$ |

Includes non-performing loans.
(3)The interest rate spread is the difference between the weighted average yield on average interest earning assets and the weighted average cost of average interest bearing liabilities.
(4) The interest rate margin is calculated by dividing annualized net interest income by average interest earning assets.

17

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## LIABILITIES \& SHAREHOLDERS' EQUITY



Included in interest income on loans are loan fees.
(2)

Includes non-performing loans.
(3)The interest rate spread is the difference between the weighted average yield on average interest earning assets and the weighted average cost of average interest bearing liabilities.
(4)The interest rate margin is calculated by dividing annualized net interest income by average interest earning assets.

## Analysis of Changes in Net Interest Income

The following table sets forth for the periods indicated a summary of changes in interest earned and interest paid resulting from changes in volume and changes in rates (in thousands):

Three Months Ended June 30, 2007
Compared to Three Months Ended June 30, 2006
Increase (Decrease) Due To
Volume Rate Net
(Dollars in thousands)

Six Months Ended June 30, 2007
Compared to Six Months Ended June 30, 2006
Increase (Decrease) Due To
Volume Rate Net (Dollars in thousands)

| Interest Earned On: |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Federal funds sold | \$ | 89 | \$ | 19 | \$ | 108 | \$ | 208 | \$ | 43 | \$ | 251 |
| Investment securities |  | (5) |  | 75 |  | 70 |  | 146 |  | 154 |  | 300 |
| Loans (net of unearned income) |  | 666 |  | 232 |  | 898 |  | 4,227 |  | 916 |  | 5,143 |
| Total Interest Income |  | 750 |  | 326 |  | 1,076 |  | 4,581 |  | 1,113 |  | 5,694 |
| Interest Paid On: |  |  |  |  |  |  |  |  |  |  |  |  |
| NOW deposits |  | (20) |  | 11 |  | (9) |  | 30 |  | 57 |  | 87 |
| Savings deposits |  | (74) |  | 19 |  | (55) |  | (108) |  | 12 |  | (96) |
| Money market deposits |  | 310 |  | 222 |  | 532 |  | 612 |  | 407 |  | 1,019 |
| Time deposits |  | 63 |  | 240 |  | 303 |  | 1,542 |  | 717 |  | 2,259 |
| Repurchase agreement |  | 51 |  | 20 |  | 71 |  | 72 |  | 53 |  | 125 |
| Short-term borrowings |  | (18) |  | - |  | (18) |  | (40) |  | - |  | (40) |
| Total Interest Expense |  | 312 |  | 512 |  | 824 |  | 2,108 |  | 1,246 |  | 3,354 |
| Net Interest Income | \$ | 438 | \$ | (186) | \$ | 252 | \$ | 2,473 | \$ | (133) | \$ | 2,340 |

The change in interest due to both volume and rate has been allocated proportionally to both, based on their relative absolute values.

## Provision for Loan Losses

The provision for loan losses for the three months ended June 30, 2007 decreased by $\$ 256$ thousand to $\$ 1$ thousand as compared to the same 2006 period. The decrease was attributable to lower net loan originations in the second quarter of 2007 as compared to the second quarter of 2006. In management's opinion, the allowance for loan losses, totaling $\$ 4.6$ million at June 30, 2007, is adequate to cover losses inherent in the portfolio. The amount of the provision is based upon management's evaluation of risk inherent in the loan portfolio. At June 30, 2007, the Company had no non-accrual loans and no loans past due 90 days or more and still accruing. As a Company policy, we do not become involved in any sub-prime lending activity. The provision for loan losses amounted to $\$ 1$ thousand during the three months ended June 30, 2007 due to principal pay-downs exceeding loan originations. In the current interest rate and credit quality environment, the Company's strategy has been to stay within our established credit culture. Net loan originations were $\$ 22.0$ million in the second quarter of 2006 compared to a decrease in loan volume amounting to $\$ 4.6$ million in the second quarter of 2007. The decrease in net loan originations is reflective of management's credit qualification criteria and the overall difficult economic environment within our market area. Management intends to continue to review the need for additions to its allowance for loans based upon its monthly review of the loan portfolio, the level of delinquencies and general market and economic conditions.

## Non-Interest Income

For the three months ended June 30, 2007, non-interest income amounted to $\$ 438$ thousand compared to $\$ 408$ thousand for the same period one year ago. This increase of $\$ 30$ thousand, or $7.4 \%$, is primarily attributable to a higher level of new product service charges on deposits, increased ATM surcharge fees, a higher level of fees on residential mortgages originated for other institutions, and the continued growth of the Company.

## Non-Interest Expense

Non-interest expense for the three months ended June 30, 2007 increased $\$ 534$ thousand, or $16.5 \%$, to $\$ 3.8$ million compared to $\$ 3.2$ million for the same prior year period. The Company's salary and employee benefits increased $\$ 316$ thousand, or $18.8 \%$, primarily as a result of additions of staff to support the growth of the Company, including a new branch, higher salaries and health insurance costs. Advertising expense decreased by $\$ 10$ thousand, or $8.8 \%$. Data processing fees decreased by $\$ 33$ thousand, or $22.6 \%$, due to efficiencies realized by the growth of the Company. Occupancy and equipment expense rose by $\$ 103$ thousand, or $19.5 \%$, as we opened a new branch and positioned our back-office operations for future growth. We also recently began to incur costs to developed a residential mortgage division anchored by experienced mortgage lenders who can offer an array of residential mortgage products to our customers and we anticipate offering the convenience of Remote Deposit Capture to select business customers in the early fall. Professional expenses increased by $\$ 24$ thousand, or $15.4 \%$. Outside service fees decreased by $\$ 19$ thousand, or $14.5 \%$. Insurance costs increased by $\$ 93$ thousand, or $182.4 \%$, due primarily to increased FDIC insurance costs. Other operating expenses increased by $\$ 70$ thousand, or $21.1 \%$, due primarily to the continued general business growth of the Company. Subsequent to the acquisition of Town Bank as of April 1, 2006, the Company began amortizing identifiable intangible assets and incurred $\$ 86$ thousand in costs for the second quarter of 2007 compared to $\$ 96$ thousand for the same prior year quarter. We anticipate continued increases in non-interest expense for the remainder of 2007 and beyond, as we incur costs related to the expansion of our branch system and our lending activities, and ongoing efforts to penetrate our target markets, in addition to other costs associated with the continuing integration of the operations of the two banks and operation of the Company.

## Income Taxes

The Company recorded income tax expense of $\$ 699$ thousand for the three months ended June 30, 2007 compared to $\$ 638$ thousand for the three months ended June 30, 2006. The increase is primarily due to higher pre-tax income. The effective tax rate for the three months ended June 30,2007 was $40.5 \%$ compared to $37.0 \%$ for the same 2006 period.

## Six months ended June 30, 2007 compared to the six months ended June 30, 2006

## Net Interest Income

The Company acquired Town Bank as of April 1, 2006. Average balances used for yield calculation purposes for Town Bank during 2006 have been calculated from the date of acquisition, April 1, and averaged over the period of January 1, 2006 to June 30, 2006.

The Company's interest income for the six months ended June 30, 2007 increased by $\$ 5.7$ million, or $46.0 \%$, to $\$ 18.1$ million, from $\$ 12.4$ million in the same 2006 period. Interest and fees on loans increased by $\$ 5.1$ million, or $45.9 \%$, to $\$ 16.2$ million for the six months ended June 30, 2007 compared to $\$ 11.1$ million for the same 2006 period. This increase was primarily due to the acquisition of Town Bank on April 1, 2006 and to a lesser extent the growth experienced in our loan portfolio as new loan originations exceeded principal repayments. Of the $\$ 5.1$ million increase in interest and fees on loans, $\$ 4.0$ million is attributable to Town Bank's increase in interest income on loans earned for the six months ended June 30, 2007 compared to the same prior year period. The average balance of the loan portfolio for the six months ended June 30, 2007 increased by $\$ 114.9$ million, or $38.1 \%$, to $\$ 416.1$ million from $\$ 301.2$ million for the same 2006 period. The average balance of the loan portfolio for Town Bank for the six months ended June 30, 2007 was $\$ 165.6$ million compared to $\$ 73.0$ million for the same prior year six month average, representing an increase of $\$ 92.6$ million. The average annualized yield on the loan portfolio was $7.86 \%$ for the six months ended June 30, 2007 compared to $7.42 \%$ for the six months ended June 30, 2006.

Interest income on federal funds sold and other short-term investments increased by $\$ 251$ thousand, or $100.0 \%$, from $\$ 251$ thousand for the six months ended June 30, 2006, to $\$ 502$ thousand for the six months ended June 30, 2007. Town Bank's interest income on federal funds sold and other short-term investments represented $\$ 14$ thousand of this $\$ 251$ thousand increase. For the six months ended June 30, 2007, federal funds sold and other short-term investments had an average interest earning balance of $\$ 19.1$ million with an average annualized yield of $5.29 \%$. For the six months ended June 30, 2006, this category had average interest earning balances of $\$ 10.5$ million with an average annualized yield of $4.83 \%$. The increase in market interest rates throughout 2006 , accounted for the improvement in yield.

Interest income on investment securities totaled $\$ 1.4$ million for the six months ended June 30, 2007 compared to $\$ 1.1$ for six months ended June 30, 2006. The increase in investment securities interest income was attributable to growth in the portfolio, which accounted for $\$ 146$ thousand of the increase, and rate increases, which accounted for $\$ 154$ thousand of the total increase of $\$ 300$ thousand. Town Bank's increase in interest income on investments accounted for $\$ 151$ thousand of the total $\$ 300$ thousand increase. For the six months ended June 30, 2007, investment securities had an average balance of $\$ 56.6$ million with an average annualized yield of $4.83 \%$ compared to an average balance of $\$ 49.8$ million with an average annualized yield of $4.29 \%$ for the six months ended June 30, 2006. Investment securities purchased during the first six months of 2006 and 2007 generally had higher yields than those securities existing in the portfolio.

Interest expense on interest bearing liabilities amounted to $\$ 8.1$ million for the six months ended June 30, 2007, compared to $\$ 4.8$ million for the same 2006 period, an increase of $\$ 3.3$ million, or $68.8 \%$. Town Bank's increase in interest expense for the six months ended June 30, 2007 compared to the same prior year period accounted for $\$ 2.0$ million of this $\$ 3.3$ million increase. Also, during the first six months of 2007, management employed additional programs designed to increase core deposit growth in our subsidiary banks. These programs included extended business day hours in our branch network, the offering of health savings accounts, and a revised deposit availability schedule. In addition, products and services offered at Two River were offered to Town Bank customers as well. The average balance of our deposit accounts and agreement to repurchase securities product was $\$ 388.9$ million for the six months ended June 30, 2007 compared to $\$ 278.7$ million for the six months ended June 30, 2006, an increase of $\$ 110.2$ million, or $39.5 \%$. Town Bank's average balance of interest bearing liabilities represented $\$ 83.0$ million of this $\$ 110.2$ million increase. For the six months ended June 30, 2007, the average interest cost for all interest bearing liabilities was $4.22 \%$ compared to $3.45 \%$ for the six months ended June 30, 2006. The acquisition of Town Bank and the overall higher level of market interest rates during 2007, along with management's strategy to increase deposits accounted for the increases in interest expense on interest bearing liabilities and the average balance of these accounts.

Management utilized its borrowing lines to fund the growth in the loan portfolio pending deposit inflows and to fund daily cash outflows in excess of daily cash deposits and Federal funds sold. During the first six of 2007 and the first six months of 2006, we had minimal need to access our short-term borrowing lines. The Company's strategies for increasing and retaining deposits, managing loan originations within our Company's acceptable credit criteria and loan category concentrations, and the acquisition of Town Bank as of April 1, 2006, have combined to meet our liquidity needs. The Company also offers agreements to repurchase securities, commonly known as repurchase agreements, to its customers as an alternative to other insured deposits. Average balances of repurchase agreements for the first six months of 2007 increased to $\$ 13.0$ million with an average rate of $3.73 \%$ compared to $\$ 8.0$ million with an average rate of $2.91 \%$ during the same prior year period. The higher interest rates paid during 2007 resulted from overall market conditions.

Net interest income increased $\$ 2.4$ million, or $31.6 \%$, to $\$ 10.0$ million for the six months ended June 30, 2007 compared to $\$ 7.6$ million for the same 2006 period. Town Bank's increase in net interest income of $\$ 2.0$ million during the six months ended June 30, 2007 compared to the same prior year period accounted for the majority of the increase.

The increase in net interest income was also due to changes in interest income and interest expense described previously. The net interest margin decreased to $4.08 \%$ for the six months ended June 30, 2007 from $4.25 \%$ for the six months ended June 30, 2006. This decrease is also attributed to the changes in interest income and interest expense previously discussed.

## Provision for Loan Losses

The provision for loan losses for the six months ended June 30, 2007 decreased by $\$ 316$ thousand, or $84.7 \%$, to $\$ 57$ thousand as compared to the same 2006 period. The decrease was attributable to lower net loan growth in the first half of 2007 as compared to the first half of 2006. In management's opinion, the allowance for loan losses, totaling $\$ 4.6$ million at June 30, 2007, is adequate to cover losses inherent in the portfolio. The amount of the provision is based upon management's evaluation of risk inherent in the loan portfolio. At June 30, 2007, the Company had no non-accrual loans and no loans past due 90 days or more and still accruing. As a Company policy, we do not become involved in any sub-prime lending activity. In the current interest rate and credit quality environment, the Company's strategy has been to stay within our established credit culture. Net loans decreased $\$ 3.7$ million in the first half of 2007 compared to an increase in net loans amounting to $\$ 33.5$ million in the first half of 2006. The decrease in net loan originations is reflective of management's credit qualification criteria and the overall difficult economic environment within our market area. Management will continue to review the need for additions to its allowance for loans based upon its monthly review of the loan portfolio, the level of delinquencies and general market and economic
conditions.

22

## Non-Interest Income

For the six months ended June 30, 2007, non-interest income amounted to $\$ 838$ thousand compared to $\$ 706$ thousand for the same period one year ago. This increase of $\$ 132$ thousand, or $18.7 \%$, is primarily attributable to a higher level of new product service charges on deposits, increased ATM surcharge fees, a higher level of fees on residential mortgages originated for other institutions, and the continued growth of the Company. Also attributing to the increase in non-interest income was the inclusion of results of operations of Town Bank in the Company's consolidated results of operations during the six months ended June 30, 2007. Town Bank's non-interest income included in the Company's consolidated results of operations amounted to $\$ 127$ thousand during the first six months of 2007 compared to $\$ 49$ thousand for the same prior year period, an increase of \$78 thousand, or $159.2 \%$.

## Non-Interest Expense

Non-interest expense for the six months ended June 30, 2007 increased $\$ 2.1$ million, or $38.2 \%$, to $\$ 7.6$ million compared to $\$ 5.5$ million for the same prior year period. Town Bank's non-interest expenses included in the Company's consolidated results of operations amounted to $\$ 2.6$ million during the first six months of 2007 compared to $\$ 942$ thousand for the same prior year period, an increase of $\$ 1.7$ million, or $177.9 \%$.

The Company's salary and employee benefits increased $\$ 1.0$ million, or $34.5 \%$, primarily as a result of additions of staff to support the growth of the Company, higher salaries and health insurance costs, and the additional salary and employee benefits expenses incurred as a result of the acquisition of Town Bank as of April 1, 2006.

Advertising expense increased by $\$ 20$ thousand, or $10.6 \%$, for the six months ended June 30, 2007 as compared to the six months ended June 30, 2006. Data processing fees increased by $\$ 59$ thousand, or $29.4 \%$, for the first six months of 2007 as compared to the first six months of 2006, due primarily to Town Bank's conversion related costs incurred during the first quarter of 2007. Occupancy and equipment expense rose by $\$ 364$ thousand, or $38.7 \%$, for the first six months of 2007 as compared to the first six months of 2006 , as we opened a new branch and positioned our back-office operations for future growth. Professional expenses increased by $\$ 149$ thousand, or $71.0 \%$, for the first six months of 2007 as compared to the first six months of 2006, primarily due to the additional costs of being a public company. Outside service fees increased by $\$ 2$ thousand, or $0.9 \%$, for the first six months of 2007 as compared to the first six months of 2006. Insurance costs increased by $\$ 170$ thousand, or $168.3 \%$, for the first six months of 2007 as compared to the first six months of 2006, due primarily to increased FDIC insurance costs. Other operating expenses, which includes all other non-interest operating expenses, increased by $\$ 204$ thousand, or $31.9 \%$, for the first six months of 2007 as compared to the first six months of 2006, due primarily to the continued general business growth of the Company.

Subsequent to the acquisition of Town Bank as of April 1, 2006, the Company began amortizing identifiable intangible assets and incurred $\$ 182$ thousand in costs for the first six months of 2007 compared to $\$ 96$ thousand for the same prior year period. We anticipate continued increases in non-interest expense for the remainder of 2007 and beyond, as we incur costs related to the expansion of our branch system and our lending activities, and ongoing efforts to penetrate our target markets, in addition to other costs associated with the continuing integration of the operations of the two banks and operation of the Company.

## Income Taxes

The Company recorded income tax expense of $\$ 1.2$ million for the six months ended June 30, 2007 compared to $\$ 890$ thousand for the six months ended June 30, 2006. The increase is due to higher pre-tax income. The effective tax rate for the six months ended June 30, 2007 was $39.1 \%$ compared to $36.2 \%$ for the same 2006 period.

## FINANCIAL CONDITION

## General

Total assets increased to $\$ 545.4$ million at June 30, 2007, compared to $\$ 520.5$ million at December 31, 2006, an increase of $\$ 24.9$ million, or $4.8 \%$. The increase in total assets was the result of growth in our primary funding sources, deposits and securities sold under agreements to repurchase. The growth in these funding sources were invested primarily in Federal funds sold, which increased $\$ 25.6$ million, or $419.7 \%$, to $\$ 31.7$ million at June 30, 2007, from $\$ 6.1$ million at December 31, 2006, and investment securities, which increased $\$ 3.3$ million, or $6.3 \%$, to $\$ 55.7$ million at June 30, 2007 from \$52.4 million at December 31, 2006.

Deposit growth experienced during the first quarter of 2007 included a short-term demand deposit in the amount of $\$ 15.6$ million that was received on March 30, 2007 and was withdrawn in the second quarter of 2007.

## Securities Portfolio

We maintain an investment portfolio to fund increased loans or decreased deposits and other liquidity needs and to provide an additional source of interest income. The portfolio is composed of obligations of the U.S. government and agencies, government-sponsored entities, tax-exempt municipal securities and a limited amount of corporate debt securities.

Investments totaled $\$ 55.7$ million at June 30, 2007 compared to $\$ 52.4$ million at December 31, 2006, an increase of $\$ 3.3$ million, or $6.3 \%$. Investment securities purchases amounted to $\$ 14.0$ million during the first six months of 2007. Funding for the investment securities purchases came primarily from proceeds from repayments and maturities of securities, which amounted to $\$ 10.2$ million during the first six months of 2007. Additional funding resulted from our growth in deposits and securities sold under agreements to repurchase. During each of the six month periods ended June 30, 2007 and 2006, there were no sales of securities. Management considers unrealized losses in the securities portfolio to be temporary and primarily resulting from changes in the interest rate environment. The securities portfolio contained no high-risk securities or derivatives as of June 30, 2007 or December 31, 2006.

## Loan Portfolio

The following table summarizes total loans outstanding by loan category and amount as of June 30, 2007 and December 31, 2006.

|  | June 30, 2007 |  |  | $\begin{gathered} \text { December 31, } \\ 2006 \end{gathered}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | Percent |  | Amount | Percent |
|  | (in thousands, except for percentages) |  |  |  |  |  |
| Commercial and industrial | \$ | 102,973 | 24.9\% | \$ | 99,994 | 24.0\% |
| Real estate - construction |  | 104,755 | 25.4\% |  | 112,088 | 26.9\% |
| Real estate - commercial |  | 163,165 | 39.5\% |  | 158,523 | 38.0\% |
| Real estate - residential |  | 2,820 | 0.7\% |  | 2,477 | 0.6\% |
| Consumer |  | 39,781 | 9.6\% |  | 44,218 | 10.6\% |
| Other |  | 85 | 0.0\% |  | 117 | 0.0\% |
| Unearned fees |  | (421) | -0.1\% |  | (513) | -0.1\% |
| Total loans | \$ | 413,158 | 100.0\% | \$ | 416,904 | 100.0\% |

For the six months ended June 30, 2007, loans decreased by $\$ 3.7$ million, or $0.9 \%$, to $\$ 413.2$ million from $\$ 416.9$ million at December 31, 2006. For the first six months of 2007, our loan portfolio remained relatively consistent in volume and composition, as we focused on maintaining our established credit culture during an increasingly difficult economic environment.

The Company is not involved in any sub-prime lending activity.

## Asset Quality

Non-performing loans consist of non-accrual loans, loans past due 90 days or more and still accruing, and loans that have been renegotiated to provide a reduction of or deferral of interest or principal because of a weakening in the financial positions of the borrowers. Loans are placed on non-accrual when a loan is specifically determined to be impaired or when principal or interest is delinquent for 90 days or more and the loan is not fully secured. Any unpaid interest previously accrued on those loans is reversed from income. Interest income generally is not recognized on specific impaired loans unless the likelihood of further loss is remote. Interest payments received on such loans are applied as a reduction of the loan principal balance. Interest income on other non-accrual loans is recognized only to the extent of interest payments received. At June 30, 2007, the Company had no non-accrual loans, no restructured loans, and no loans past due 90 days or more and still accruing.

At December 31, 2006, the Company had no non-accrual loans, no loans past due 90 days or more, and no restructured loans. The Company also had no other real estate owned due to foreclosure at June 30, 2007 and December 31, 2006.

## Allowance for Loan Losses

The following table summarizes our allowance for loan losses for the six months ended June 30, 2007 and 2006 and for the year ended December 31, 2006.


The allowance for loan losses is a valuation reserve available for losses incurred or expected on extensions of credit. Credit losses primarily arise from the Company's loan portfolio, but may also be derived from other credit related sources including commitments to extend credit. Additions are made to the allowance through periodic provisions which are charged to expense.

All losses of principal are charged to the allowance when incurred or when a determination is made that a loss is expected. Subsequent recoveries, if any, are credited to the allowance.

We attempt to maintain an allowance for loan losses at a sufficient level to provide for probable losses in the loan portfolio. Risks within the loan portfolio are analyzed on a continuous basis by the senior management of each subsidiary bank and each bank's outside independent loan review auditors, Directors Loan Committee and board of directors. A risk system, consisting of multiple grading categories, is utilized as an analytical tool to assess risk and set appropriate reserves. Along with the risk system, senior management of each subsidiary bank further evaluates risk characteristics of the loan portfolio under current economic conditions and considers such factors as the financial condition of the borrower, past and expected loss experience, and other factors management feels deserve recognition in establishing an appropriate reserve. Although management at each subsidiary bank attempts to maintain the allowance at a level deemed adequate, future additions to the allowance may be necessary based upon changes in market conditions, either generally or specific to our area, or changes in the circumstances of particular borrowers. In addition, various regulatory agencies periodically review the allowance for loan losses of each subsidiary bank. These agencies may require a subsidiary to take additional provisions based on their judgments about information available
to them at the time of their examination.

## Bank-owned Life Insurance

During 2004, the Company invested in $\$ 3.5$ million of bank-owned life insurance. The Company invests in bank-owned life insurance as a source of funding for employee benefit expenses. Bank-owned life insurance involves purchasing of life insurance by the Company on a chosen group of officers. The Company is owner and beneficiary of the policies. Increases in the cash surrender value of this investment are recorded in other income in the statements of income. Bank-owned life insurance increased by $\$ 62$ thousand during the first six months of 2007 as a result of increases in the cash surrender value of this investment, which amounted to $\$ 3.9$ million at June 30, 2007.

## Premises and Equipment

Premises and equipment totaled $\$ 4.9$ million and $\$ 5.2$ million at June 30, 2007 and December 31, 2006, respectively. The decrease in the Company's premises and equipment was due to depreciation expenses amounting to $\$ 514$ thousand which was partially offset by purchases of premises and equipment amounting to $\$ 149$ thousand during the first six months of 2007.

## Intangible Assets

Intangible assets totaled $\$ 26.5$ million at June 30, 2007 compared to $\$ 26.5$ million at December 31, 2006. The Company's intangible assets at June 30, 2007 were comprised of $\$ 24.8$ million of goodwill and $\$ 1.6$ million of core deposit intangibles, net of accumulated amortization of $\$ 469$ thousand. At December 31, 2006, the Company's intangible assets were comprised of $\$ 24.7$ million of goodwill and $\$ 1.8$ million of core deposit intangibles, net of accumulated amortization of $\$ 287$ thousand. The goodwill and core deposit intangibles were recorded as a result of the acquisition of Town Bank on April 1, 2006. Goodwill increased by $\$ 110$ thousand in 2007 as a result of the finalization of purchase accounting adjustments pertaining to the acquisition of Town Bank.

## LIABILITIES

## Deposits

Deposits are the primary source of funds used by the Company in lending and for general corporate purposes. In addition to deposits, the Company may derive funds from principal repayments on loans, the sale of loans and securities designated as available for sale, maturing investment securities and borrowing from financial intermediaries. The level of deposit liabilities may vary significantly and are dependent upon prevailing interest rates, money market conditions, general economic conditions and competition. The Company's deposits consist of checking, savings and money market accounts along with certificates of deposit and individual retirement accounts. Deposits are obtained from individuals, partnerships, corporations, unincorporated businesses and non-profit organizations throughout the Company's market area. We attempt to control the flow of deposits primarily by pricing our deposit offerings to be competitive with other financial institutions in our market area, but we do not necessarily offer the highest rate.

At June 30, 2007, total deposits amounted to $\$ 457.4$ million, reflecting an increase of $\$ 15.5$ million, or $3.5 \%$, from December 31, 2006. The deposit growth during the first quarter of 2007 included a short-term demand deposit in the amount of $\$ 15.6$ million that was deposited March 30, 2007 and was withdrawn during the second quarter of 2007. Increases in certificates of deposit balances, money market account balances and other interest-bearing deposit products were generated through promotional activities at our branches. Banks generally prefer to increase non-interest bearing deposits, as this lowers the institution's costs of funds. However, due to market rate increases and competitive pressures, we have found certificates of deposit promotions and other interest-bearing deposit products, which are targeted to obtain new customers and new deposits, to be our most efficient and cost-effective source to fund our loan growth.

Core deposits consist of all deposits, except certificates of deposits in excess of $\$ 100$ thousand. Core deposits at June 30,2007 accounted for $77.5 \%$ of total deposits compared to $73.7 \%$ at December 31, 2006. During the first six months of 2007, the Company marketed deposit products other than certificates of deposits in its local market areas for the purpose of increasing deposits to fund the loan portfolio. The Company found this strategy was able to provide a more cost effective source of funding. This program accounted for the increase in the core deposit ratio.

## Short-Term Borrowings

Each subsidiary bank utilizes its account relationship with Atlantic Central Bankers Bank to borrow funds through its federal funds borrowing line in an aggregate amount up to $\$ 12.0$ million. These borrowings are priced on a daily basis. There were no borrowings under this line at June 30, 2007 and December 31, 2006. Two River also maintains secured borrowing lines with the Federal Home Loan Bank of New York in an amount of up to $\$ 57.4$ million. At June 30, 2007 and December 31, 2006, the Company had no borrowings under this line.

## Repurchase Agreements

Securities sold under agreements to repurchase, which are classified as secured borrowings, generally mature within one to four days after the transaction date. Securities sold under agreements to repurchase are reflected as the amount of cash received in connection with the transaction. The Company may be required to provide additional collateral based on the fair value of the underlying securities. Securities sold under agreements to repurchase increased to $\$ 15.2$ million at June 30, 2007 from $\$ 7.8$ million at December 31, 2006, an increase of $\$ 7.4$ million, or $94.9 \%$. The increase was due to market penetration as the Company made our customer services available company-wide to both operating subsidiaries.

## LIQUIDITY

Liquidity defines the Company's ability to generate funds to support asset growth, meet deposit withdrawals, maintain reserve requirements and otherwise operate on an ongoing basis. An important component of our Company's asset and liability management structure is the level of liquidity which is available to meet the needs of our customers and requirements of creditors. The liquidity needs of each of our independently operated bank subsidiaries are primarily met by cash on hand, federal funds sold position, maturing investment securities and short-term borrowings on a temporary basis. Each subsidiary bank invests the funds not needed to meet its cash requirements in overnight Federal funds sold. With adequate deposit inflows coupled with the above mentioned cash resources, management is maintaining short-term assets which we believed to be adequate. At June 30, 2007, the Company had $\$ 31.7$ million of Federal funds sold, compared to $\$ 6.1$ million of Federal funds sold at December 31, 2006. The increase in our Federal funds sold position resulted as our branch deposit generation exceeded our loan funding needs, and we experienced loan pay-downs, maturities and decreased demand by the high credit quality loan customers we target.

## OFF-BALANCE SHEET ARRANGEMENTS

The Company's financial statements do not reflect off-balance sheet arrangements that are made in the normal course of business. These off-balance sheet arrangements consist of unfunded loans and letters of credit made under the same standards as on-balance sheet instruments. These instruments have fixed maturity dates, and because many of them will expire without being drawn upon, they do not generally present any significant liquidity risk to the Company.

Management believes that any amounts actually drawn upon these commitments can be funded in the normal course of operations. The following table sets forth our off-balance sheet arrangements as of June 30, 2007 and December 31, 2006:

|  | June 30, <br> 2007 | December 31, <br> 2006 |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Commercial lines of credit | $\$$ | 40,668 | $\$$ | 51,138 |
| One-to-four family residential lines of credit | 25,732 | 28,543 |  |  |
| Commitments to grant commercial and <br> construction <br> loans secured by real-estate |  |  |  |  |
| Commercial and financial letters of credit |  | 30,353 | 34,500 |  |
|  | $\$$ | 101,858 | $\$$ | 118,373 |

## CAPITAL

Shareholders' equity increased by approximately $\$ 1.7$ million, or $2.5 \%$, to $\$ 70.0$ million at June 30,2007 compared to $\$ 68.3$ million at December 31, 2006. Net income for the six month period ended June 30, 2007 added $\$ 1.9$ million to shareholders' equity. Shareholders' equity was also increased by stock options exercised amounting to $\$ 71$ thousand and $\$ 23$ thousand of tax benefits from exercised non-qualified stock options. These increases in shareholders' equity were partially off-set by an increase in net unrealized losses on securities available for sale, net of tax, amounting to \$331 thousand.

The Company and each subsidiary bank are subject to various regulatory and capital requirements administered by the federal banking agencies. Our regulators, the Board of Governors of the Federal Reserve System (which regulates bank holding companies), and the Federal Deposit Insurance Corporation (which regulates subsidiary banks), have issued guidelines classifying and defining capital. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions that, if undertaken, could have a direct material effect on the Company's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and each subsidiary bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification of the Company and each subsidiary bank are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and each subsidiary bank to maintain minimum amounts and ratios, set forth in the following tables of total capital and Tier 1 capital to risk weighted assets, and of Tier 1 Capital to average assets leverage ratio. At June 30, 2007, management believes that the Company and each subsidiary bank have met all capital adequacy requirements to which they are subject.

The capital ratios of Community Partners and the subsidiary banks, Two River and Town Bank, at June 30, 2007 and December 31, 2006 are presented below.

|  | ```Tier I Capital to Average Assets Ratio (Leverage Ratio)``` |  | Tie <br> Capit <br> Risk W <br> Asset | to <br> ghted <br> atio | Total Ca Risk We Asset | ital to ghted atio |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2007 | $\begin{gathered} \text { Dec. } 31, \\ 2006 \end{gathered}$ | June 30, 2007 | $\begin{gathered} \text { Dec. } 31, \\ 2006 \end{gathered}$ | June 30, 2007 | $\begin{gathered} \text { Dec. } 31, \\ 2006 \end{gathered}$ |
| Community Partners | 8.42\% | 8.52\% | 10.07\% | 9.68\% | 11.13\% | 10.73\% |
| Two River | 8.22\% | 8.41\% | 9.84\% | 9.55\% | 10.84\% | 10.54\% |
| Town Bank | 8.95\% | 8.94\% | 10.68\% | 10.14\% | 11.84\% | 11.29\% |
| "Adequately capitalized" institution (under Federal regulations) | 4.00\% | 4.00\% | 4.00\% | 4.00\% | 8.00\% | 8.00\% |
| "Well capitalized" institution (under Federal regulations) | 5.00\% | 5.00\% | 6.00\% | 6.00\% | 10.00\% | 10.00\% |

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

## Market Risk

In the course of its normal business operations, the Company is exposed to a material amount of interest rate risk. The Company has no foreign currency exchange risk, no commodity price risk or material equity price risk. Financial instruments, which are sensitive to changes in market interest rates, include fixed and variable-rate loans, fixed income securities, mortgage backed securities, collateralized mortgage obligations, interest-bearing deposits and other borrowings. Community Partners does not conduct asset trading activities.

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## Interest Rate Sensitivity

Interest rate risk management involves managing the extent to which interest-sensitive assets and interest-sensitive liabilities are matched. Interest rate sensitivity is the relationship between market interest rates and earnings volatility due to the re-pricing characteristics of assets and liabilities. Our net income is affected by changes in the level of market interest rates. In order to maintain consistent earnings performance, we seek to manage, to the extent possible, the re-pricing characteristics of our assets and liabilities. The ratio between assets and liabilities re-pricing in specific time intervals is referred to as an interest rate sensitivity gap. Interest rate sensitivity gaps can be managed to take advantage of the slope of the yield curve as well as forecasted changes in the level of interest rate changes.

One of our major objectives when managing the rate sensitivity of our assets and liabilities is to stabilize net interest income. The management of and authority to assume interest rate risk is the responsibility of the Corporate Asset/Liability Committee (ALCO), which is comprised of senior management and Board members of the Company. We have instituted policies and practices of measuring and reporting interest rate risk exposure, particularly regarding the treatment of non-contractual assets and liabilities. In addition, we annually review our interest rate risk policy, which includes limits on the impact to earnings from shifts in interest rates.

To manage our interest sensitivity position, an asset/liability model called "gap analysis" is used to monitor the difference in the volume of our interest-sensitive assets and liabilities that mature or re-price within given periods. A positive gap (asset-sensitive) indicates that more assets re-price during a given period compared to liabilities, while a negative gap (liability-sensitive) has the opposite effect. During a period of falling interest rates, a positive gap would tend to adversely affect net interest income, while a negative gap would tend to result in an increase in net interest income. During a period of rising interest rates, a positive gap would tend to result in an increase in net interest income, while a negative gap would tend to affect net interest income adversely. We employ net interest income simulation modeling to assist in quantifying interest rate risk exposure. This process measures and quantifies the impact on net interest income through varying interest rate changes and balance sheet compositions. The use of this model assists the ALCO to gauge the effects of the interest rate changes on interest-sensitive assets and liabilities in order to determine what impact these rate changes will have upon the net interest spread.

The method used to analyze interest rate sensitivity has a number of limitations. Certain assets and liabilities may react differently to changes in interest rates even though they re-price or mature in the same or similar time periods. The interest rates on certain assets and liabilities may change at different times than changes in market interest rates, with some changing in advance of provisions which may limit changes in interest rates each time the interest rate changes and on a cumulative basis over the life of the loan. Additionally, the actual prepayments and withdrawals we experience in the event of a change in interest rates may differ significantly from the maturity dates of the loans. Finally, the ability of borrowers to service their debts may decrease in the event of an interest rate increase.

The Company's Asset Liability Committee policy has established that interest rate sensitivity will be considered acceptable if the change in net interest income is within $10.00 \%$ of net interest income from the unchanged interest rate scenario over a 12 -month time horizon.

At June 30, 2007, the income simulation model for each of our subsidiaries indicates the level of interest rate risk as presented below. At June 30, 2007, Community Partners had no assets or liabilities which would affect this analysis.

| (dollars in thousands) | Gradual change in interest rates |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 200 basis point increase |  |  | 200 basis point decrease |  |  |
|  | Dollar risk |  | Percent of risk | Dollar risk |  | Percent of risk |
| Twelve month horizon: |  |  |  |  |  |  |
| Net interest income: |  |  |  |  |  |  |
| Two River | \$ | 594 | 4.71\% | \$ | (501) | (3.97)\% |
| Town Bank | \$ | 666 | 8.30\% | \$ | (471) | (5.87)\% |

To measure the impacts of longer-term asset and liability mismatches beyond two years, the Company utilizes Modified Duration of Equity and Economic Value of Portfolio Equity ("EVPE") models. The modified duration of equity measures the potential price risk of equity to changes in interest rates. A longer modified duration of equity indicates a greater degree of risk to rising interest rates. Because of balance sheet optionality, an EVPE analysis is also used to dynamically model the present value of asset and liability cash flows, with rates ranging up or down 200 basis points. The economic value of equity is likely to be different as interest rates change. Results falling outside prescribed ranges require action by management.

At June 30, 2007, the Company's variance in the economic value of equity as a percentage of assets with an instantaneous and sustained parallel shift of 200 basis points is within the Company's negative $3 \%$ guideline, as shown in the following table. The market capitalization of the Company should not be equated to the EVPE, which only deals with the valuation of balance sheet cash flows using conservative assumptions. Calculated core deposit premiums may be less than what is available in an outright sale. The model does not consider potential premiums on floating rate loan sales, the impact of overhead expense, non-interest income, taxes, industry market price multiples and other factors reflected in the market capitalization of a company.

## Market Risk Analysis

## Community Partners

| Change in interest rate <br> (Dollars in thousands) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Flat |  | -200 bp |  | +200 bp |  |  |
| Economic Value of Portfolio Equity | $\$$ | 68,247 | $\$$ | 68,562 | $\$$ | 65,133 |
| Change | $\$$ | $(1,765)$ | $\$$ | $(1,450)$ | $\$$ | $(4,879)$ |
| Change as a Percentage of Assets |  | $-0.3 \%$ | $-0.3 \%$ | $-0.9 \%$ |  |  |

## Item 4. Controls and Procedures

The Company's Chief Executive Officer and Chief Financial Officer, with the assistance of other members of the Company's management, have evaluated the effectiveness of the design and operation of the Company's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) as of the end of the period covered by this quarterly report. Based upon such evaluation, the Company's Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures are effective as of the end of the period covered by this quarterly report.

The Company's Chief Executive Officer and Chief Financial Officer have also concluded that there was no change in the Company's internal control over financial reporting (as such term is defined in Rule 13a-15(f) under the Securities Exchange Act of 1934, as amended) that occurred during the quarter ended June 30, 2007 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II. OTHER INFORMATION

## Item 1A. Risk Factors

Our business is subject to various risks. These risks are included in our 2006 Annual Report on Form 10-K under "Risk Factors". There has been no material change in such risk factors.

## Item 4. Submission of Matters to a Vote of Security Holders

The Company's Annual Meeting of Shareholders (the "Annual Meeting") was held on May 15, 2007.
There were present at the Annual Meeting in person or by proxy shareholders holding an aggregate of 5,955,970 shares of common stock of a total number of $6,511,582$ shares of common stock issued, outstanding and entitled to vote at the Annual Meeting.

At the Annual Meeting, each of Barry B. Davall, Charles T. Parton, Joseph F.X. O’Sullivan, Michael W. Kostelnik, Jr., Frank J. Patock, Jr., Robert E. Gregory, Frederick H. Kurtz and John J. Perri, Jr., CPA was re-elected as a director of the Company. The results of the voting on the election of directors were as follows:

| Elected Directors | Votes For | Votes Withheld |
| :--- | ---: | ---: |
| Barry B. Davall | $5,753,746$ | 202,224 |
| Charles T. Parton | $5,770,270$ | 185,700 |
| Joseph F.X. O'Sullivan | $5,893,274$ | 62,696 |
| Michael W. Kostelnik, Jr. | $5,836,987$ | 118,983 |
| Frank J. Patock, Jr. | $5,829,952$ | 126,018 |
| Robert E. Gregory | $5,895,157$ | 60,813 |
| Frederick H. Kurtz | $5,821,307$ | 134,663 |
| John J. Perri, Jr., CPA | $5,894,887$ | 61,083 |

A vote of the shareholders was taken at the Annual Meeting on the proposal to approve the adoption of Community Partners Bancorp 2007 Equity Incentive Plan. The proposal was approved by the shareholders with $3,655,909$ shares voting in favor of the proposal and 533,071 shares voting against the proposal. There were 112,359 abstentions and 1,654,631 broker non-votes.

A vote of the shareholders was taken at the Annual Meeting on the proposal to approve and ratify selection of Beard Miller Company LLP as the Company's independent registered public accounting firm for the year ending December 31, 2007. The proposal was approved by the shareholders, with $5,878,986$ shares voting in favor of the proposal and 24,788 shares voting against the proposal. There were 52,196 abstentions and no broker non-votes.

## Item Exhibits

6. 

| 3(i) | Amended and Restated Certificate of Incorporation of the <br> Registrant (incorporated by reference to Exhibit 3(i) to the <br> Registrant's Registration Statement on Form S-4 filed on <br> November 10, 2005) |
| :---: | :--- |
| 3(ii) | By-laws of the Registrant (incorporated by reference to Exhibit <br> 3(ii) to the Registrant's Registration Statement on Form S-4 filed <br> on November 10, 2005) |
| 10.1 | Community Partners Bancorp 2007 Equity Incentive Plan <br> (incorporated by reference to Exhibit A to the Definitive Proxy <br> Statement on Schedule 14A filed on April 17, 2007) |
| 31.1 | Certification of Barry B. Davall, Chief Executive Officer of the <br> Company, pursuant to Securities Exchange Act Rule 13a-14(a) |
| 31.2 | Certification of Michael J. Gormley, Chief Financial Officer of <br> the Company, pursuant to Securities Exchange Act Rule <br> 13a-14(a) |
| * | Certifications pursuant to 18 U.S.C. Section 1350, as adopted <br> pursuant to Section 906 of The Sarbanes-Oxley Act of 2002, <br> signed by Barry B. Davall, Chief Executive Officer of the <br> Company, and Michael J. Gormley, Chief Financial Officer of <br> the Company |

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## COMMUNITY PARTNERS BANCORP

Date: August 13, 2007
By:
/s/ BARRY B. DAVALL
Barry B. Davall
President and Chief Executive Officer
(Principal Executive Officer)

Date: August 13, 2007
By:/s/ MICHAEL J. GORMLEY
Michael J. Gormley
Senior Vice President, Chief Financial Officer
and Treasurer
(Principal Financial Officer)


[^0]:    * Filed herewith.

