

ALLIANCE ONE INTERNATIONAL, INC.  
Form SC TO-I  
December 20, 2013

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**SCHEDULE TO**  
**(Rule 14d-100)**

**Tender Offer Statement under Section 14(d)(1) or Section 13(e)(1)**  
**of the Securities Exchange Act of 1934**

**Alliance One International, Inc.**

**(Name of Subject Company (Issuer))**

**5 ½% Convertible Senior Subordinated Notes due 2014**

**(Title of Class of Securities)**

**018772AQ6**

**(CUSIP Number of Class of Securities)**

**Robert A. Sheets**

**Executive Vice President Chief Financial Officer and**

**Chief Administrative Officer**

**8001 Aerial Center Parkway**

**Post Office Box 2009**

Morrisville, NC 27560-2009

(919) 379-4300

(Name, address, and telephone number of person authorized to receive notices and communications on behalf of filing person)

*With a copy to:*

Stephen M. Lynch

Robinson, Bradshaw & Hinson, P.A.

101 N. Tryon Street, Suite 1900

Charlotte, NC 28246

(704) 377-2536

#### CALCULATION OF FILING FEE

| Transaction Valuation(1) | Amount Of Filing Fee(2) |
|--------------------------|-------------------------|
| \$56,158,819             | \$7,233.26              |

- (1) Calculated solely for purposes of determining the amount of the filing fee. The calculation of the transaction value assumes that all \$55,000,000 aggregate principal amount of Alliance One International, Inc.'s 5½% Convertible Senior Subordinated Notes due 2014 are purchased at the tender offer price of \$1,020 per \$1,000 principal amount of such notes, plus accrued and unpaid interest on the notes to, but not including, the assumed payment date of January 22, 2014.
- (2) The amount of the filing fee equals \$128.80 per \$1,000,000 of the value of the transaction.

.. Check box if any part of the fee is offset as provided by Rule 0-11(a)(2) and identify the filing with which the offsetting fee was previously paid. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

Amount Previously Paid: None  
Form or Registration No.: Not Applicable

Filing Party: Not Applicable  
Date Filed: Not Applicable

.. Check the box if the filing relates solely to preliminary communications made before the commencement of a tender offer.

Check the appropriate boxes below to designate any transactions to which the statement relates:

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- third-party tender offer subject to Rule 14d-1.
- issuer tender offer subject to Rule 13e-4.
- going-private transaction subject to Rule 13e-3.
- amendment to Schedule 13D under Rule 13d-2.

Check the following box if the filing is a final amendment reporting the results of the tender offer:

If applicable, check the appropriate box(es) below to designate the appropriate rule provision(s) relied upon:

- Rule 13e-4(i) (Cross-Border Issuer Tender Offer).
- Rule 14d-1(d) (Cross-Border Third-Party Tender Offer).

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## SCHEDULE TO

This Tender Offer Statement on Schedule TO (this *Schedule TO*) relates to the offer (the *Offer*) by Alliance One International, Inc. (*Alliance One*), a Virginia corporation, to purchase any and all of Alliance One's \$55,000,000 in aggregate principal amount of outstanding 5 1/2% Convertible Senior Subordinated Notes due 2014 (the *Convertible Notes*) for cash, at a purchase price equal to \$1,020 per \$1,000 principal amount of the Convertible Notes purchased, plus accrued and unpaid interest to, but not including, the payment date, upon the terms and subject to the conditions set forth in the Offer to Purchase, dated December 20, 2013 (as the same may be amended or supplemented, the *Offer to Purchase*), and the related Letter of Transmittal (as the same may be amended or supplemented, the *Letter of Transmittal*), copies of which are attached to this Schedule TO as Exhibits (a)(1)(i) and (a)(1)(ii), respectively. Alliance One's obligation to accept for payment, and to pay for, the Convertible Notes validly tendered and not validly withdrawn pursuant to the Offer is subject to satisfaction of the applicable conditions described in the Offer to Purchase. This Schedule TO is intended to satisfy the reporting requirements of Rule 13e-4(c)(2) under the Securities Exchange Act of 1934, as amended (the *Exchange Act*). This Schedule TO incorporates by reference certain sections of the Offer to Purchase specified below in response to portions of Items 1 and 2 and Items 4 through 12 of this Schedule TO, as more particularly described below.

### Item 1 Summary Term Sheet.

The information set forth in the Offer to Purchase in the section entitled "Summary Term Sheet" is incorporated herein by reference.

### Item 2 Subject Company Information.

(a) *Name and Address.* The name of the issuer is Alliance One International, Inc., a Virginia corporation. The address of the principal executive office of Alliance One International, Inc. is 8001 Aerial Center Parkway, Morrisville, North Carolina 27560-8417. The telephone number of its principal executive office is (919) 379-4300.

(b) *Securities.* The subject class of securities is Alliance One's 5 1/2% Convertible Senior Subordinated Notes due 2014. As of the date of this filing, \$55,000,000 in aggregate principal amount of Convertible Notes was outstanding.

(c) *Trading Market and Price.* The information set forth under "Market Information" about the Convertible Notes and our Common Stock in the Offer to Purchase is incorporated herein by reference.

### Item 3 Identity and Background of Filing Person.

(a) *Name and address.* Alliance One is the filing person and the subject company. Alliance One's business address and phone number are set forth in Item 2 above of this Schedule TO. As required by General Instruction C to Schedule TO, the following persons are directors and executive officers of Alliance One.<sup>1</sup>

| Name                 | Position  |
|----------------------|---|
| Mark. W. Kehaya      | Chairman of the Board and Director              |
| J. Pieter Sikkell    | President, Chief Executive Officer and Director |
| Jeffrey A. Eckmann   | Director  |
| Joyce L. Fitzpatrick | Director  |

|                         |                          |  |
|-------------------------|--------------------------|--|
| C. Richard Green, Jr.   | Director                 |  |
| John M. Hines           | Director                 |  |
| Carl L. Hausmann        | Director                 |  |
| Nigel G. Howard         | Director                 |  |
| Joseph L. Lanier, Jr.   | Director                 |  |
| B. Clyde Preslar        | Director                 |  |
| John D. Rice            | Director                 |  |
| Norman A. Scher         | Director                 |  |
| William S. Sheridan     | Director                 |  |
| Martin R. Wade, III     | Director                 |  |
| J. Henry Denny          | Executive Vice President | Business Relationship Management and Leaf                |
| Jose Maria Costa Garcia | Executive Vice President | Global Operations and Supply Chain                       |
| Robert A. Sheets        | Executive Vice President | Chief Financial Officer and Chief Administrative Officer |
| William L. O Quinn, Jr. | Senior Vice President    | Chief Legal Officer and Secretary                        |

<sup>1</sup> As noted in Alliance One's Form 8-K filed with the Securities and Exchange Commission on November 21, 2013, on November 18, 2013, Alliance One announced that Robert A. Sheets, Executive Vice President Chief Financial Officer and Chief Administrative Officer, will be retiring from Alliance One, relinquishing his role as Chief Financial Officer effective December 31, 2013, but remaining as Executive Vice President Chief Administrative Officer for a transition period. Alliance One further announced that Joel L. Thomas, currently Vice President Treasurer, is appointed as Executive Vice President Chief Financial Officer effective January 1, 2014. In addition, Alliance One announced the re-assignment of other officers. Effective January 1, 2014, Nicholas A. Fink, Alliance One's Chief Compliance Officer, will also assume the position of Vice President Controller (principal accounting officer) and Hampton R. Poole, Jr., Alliance One's current Vice President Controller, will serve as Director of Supply Chain.

The address of each director and executive officer is c/o 8001 Aerial Center Parkway, Morrisville, North Carolina 27560-8417. The telephone number of each director and executive officer is (919) 379-4300.

**Item 4 Terms of the Transaction.**

**(a) Material Terms.**

(1) Tender Offers.

(i) The information set forth in the Offer to Purchase in the sections entitled Summary Term Sheet The Convertible Notes is incorporated herein by reference.

(ii) The information in the Offer to Purchase in the section entitled The Offer Purchase Price; Accrued Interest is incorporated herein by reference.

(iii) The information in the Offer to Purchase in the section entitled The Offer Expiration Time; Extension; Amendment; Termination is incorporated herein by reference.

(iv) Not applicable.

(v) The information set forth in the Offer to Purchase in the section entitled The Offer Expiration Time; Extension; Amendment; Termination is incorporated herein by reference.

(vi) (vii) The information set forth in the Offer to Purchase in the section entitled Procedures for Tendering and Withdrawing Convertible Notes is incorporated herein by reference.

(viii) The information set forth in the Offer to Purchase in the section entitled Acceptance for Payment and Payment is incorporated herein by reference.

(ix) Not applicable.

(x) The information set forth in the Offer to Purchase in the section entitled Additional Considerations Concerning the Offer Material Differences in the Rights of Holders of Convertible Notes as a Result of the Offer is incorporated herein by reference.

(xi) The information set forth in the Offer to Purchase in the section entitled Miscellaneous Accounting Treatment of Purchase of the Convertible Notes in the Offer is incorporated herein by reference.

(xii) The information set forth in the Offer to Purchase in the section entitled Material U.S. Federal Income Tax Consequences is incorporated herein by reference.

**(b) Purchases.** To the best of Alliance One's knowledge, no Convertible Notes are owned by, and no Convertible Notes will be purchased from, any officer, director or affiliate of Alliance One.

**Item 5 Past Contacts, Transactions, Negotiations and Agreements.**

**(e) Agreements Involving the Subject Company's Securities.** Alliance One has entered into that certain Indenture dated as of July 2, 2009 among Alliance One, Law Debenture Trust Company of New York, as trustee, and Deutsche

Bank Trust Company Americas, as registrar, paying agent and conversion agent, with respect to the Convertible Notes (incorporated by reference to Exhibit 4.2 to the Current Report on Form 8-K dated July 9, 2009 of Alliance One (SEC File No. 1-3684)). The information set forth in the Offer to Purchase in the section entitled Dealer Manager; Information Agent and Tender Agent is incorporated herein by reference.

**Item 6 Purposes of the Transaction and Plans or Proposals.**

*(a) Purposes.* The information set forth in the Offer to Purchase in the section entitled The Offer Purpose of the Transaction; Plans is incorporated herein by reference.

*(b) Use of Securities Acquired.* The information set forth in the Offer to Purchase in the section entitled The Offer Purpose of the Transaction; Plans is incorporated herein by reference.

*(c) Plans.* The information set forth in the Offer to Purchase in the section entitled The Offer Purpose of the Transaction; Plans is incorporated herein by reference.

**Item 7 Source and Amount of Funds or Other Consideration.**

*(a) Source of Funds.* The information set forth in the Offer to Purchase in the section entitled The Offer Source and Amount of Funds is incorporated herein by reference.

*(b) Conditions.* Not applicable.

*(d) Borrowed Funds.* Not applicable.

**Item 8 Interest in Securities of the Subject Company.**

*(a) Securities Ownership.* The information set forth in the Offer to Purchase in the section entitled Miscellaneous Securities Ownership and Transactions is incorporated herein by reference.

*(b) Securities Transactions.* The information set forth in the Offer to Purchase in the section entitled Miscellaneous Securities Ownership and Transactions is incorporated herein by reference.

**Item 9 Persons/Assets, Retained, Employed Compensated or Used.**

*(a) Solicitations or Recommendations.* The information set forth in the Offer to Purchase in the section entitled Dealer Manager; Information Agent and Tender Agent is incorporated herein by reference.

**Item 10 Financial Statements.**

*(a) Financial Information.* Not applicable.

*(b) Pro Forma Information.* Not applicable.

*(c) Summary Information.* Not applicable.

**Item 11 Additional Information.**

*(a) Agreements, Regulatory Requirements and Legal Proceedings.* Not applicable.

*(c) Other Material Information.* The information contained in the Offer to Purchase and Letter of Transmittal is incorporated herein by reference.

**Item 12 Exhibits.**

Exhibits filed as a part of this Schedule TO are listed below. Exhibits incorporated by reference are so indicated.

**Exhibit**

| <b>Number</b> | <b>Description</b>                          |
|---------------|---|
| (a)(1)(i)     | Offer to Purchase, dated December 20, 2013. |
| (a)(1)(ii)    | Form of Letter of Transmittal.              |
| (a)(1)(iii)   | Form of Letter to DTC Participants.         |
| (a)(1)(iv)    | Form of Letter to Clients.                  |
| (a)(5)(i)     | Press Release, dated December 20, 2013.     |
| (b)           | Not applicable.                             |



- (d) Indenture dated as of July 2, 2009 among Alliance One, Law Debenture Trust Company of New York, as trustee, and Deutsche Bank Trust Company Americas, as registrar, paying agent and conversion agent, with respect to the Convertible Notes (incorporated by reference to Exhibit 4.2 to the Current Report on Form 8-K dated July 9, 2009 of Alliance One (SEC File No. 1-13684)).
- (g) Not applicable.
- (h) Not applicable.

**Item 13 Information Required by Schedule 13E-3.**

Not applicable.

**SIGNATURE**

After due inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

ALLIANCE ONE INTERNATIONAL, INC.

By: /s/ Robert A. Sheets

Name: Robert A. Sheets

Title: Executive Vice President Chief Financial

Officer and Chief Administrative Officer

Dated: December 20, 2013

**EXHIBIT INDEX**

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| (g)            | Not applicable.  |
| (h)            | Not applicable.  |