CenterState Banks, Inc.
Form 10-Q
November 04, 2013
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## U.S. SECURTIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

## Form 10-Q

(Mark One)
x Quarterly report under Section 13 or 15(d) of the Securities Exchange Act of 1934
For the quarterly period ended September 30, 2013

Transition report under Section 13 or 15(d) of the Exchange Act
For the transition period from $\qquad$ to $\qquad$
Commission file number 000-32017

CENTERSTATE BANKS, INC.
(Exact Name of Registrant as Specified in Its Charter)

# Edgar Filing: CenterState Banks, Inc. - Form 10-Q <br> Incorporation or Organization) <br> Identification No.) <br> 42745 U.S. Highway 27 <br> Davenport, Florida 33837 <br> (Address of Principal Executive Offices) 

(863) 419-7750

## (Issuer s Telephone Number, Including Area Code)

Check whether the issuer: (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days: YES x NO *

Check whether the registrant is a large accelerated filer, an accelerated filer, non-accelerated filer or a smaller reporting company.
Large accelerated filer ".
Non-accelerated filer .. Accelerated filer $\quad$ Smaller reporting company ..

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act): YES " NO x

State the number of shares outstanding of each of the issuer sclasses of common stock, as of the latest practicable date:

Common stock, par value $\$ .01$ per share (class)

30,112,475 shares
Outstanding at October 31, 2013

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CenterState Banks, Inc. and Subsidiaries
CONDENSED CONSOLIDATED BALANCE SHEETS (unaudited)
(in thousands of dollars, except per share data)

|  | September 30, 2013 |  | December 31, 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and due from banks | \$ | 21,216 | \$ | 19,160 |
| Federal funds sold and Federal Reserve Bank deposits |  | 85,600 |  | 117,588 |
| Cash and cash equivalents |  | 106,816 |  | 136,748 |
| Trading securities, at fair value |  | 398 |  | 5,048 |
| Investment securities available for sale, at fair value |  | 456,555 |  | 425,758 |
| Loans held for sale, at lower of cost or fair value |  | 1,317 |  | 2,709 |
| Loans covered by FDIC loss share agreements |  | 242,891 |  | 296,295 |
| Loans, excluding those covered by FDIC loss share agreements |  | 1,215,681 |  | 1,139,568 |
| Allowance for loan losses |  | $(21,321)$ |  | $(26,682)$ |
| Net Loans |  | 1,437,251 |  | 1,409,181 |
| Bank premises and equipment, net |  | 97,289 |  | 97,954 |
| Accrued interest receivable |  | 6,206 |  | 6,100 |
| Federal Home Loan Bank and Federal Reserve Bank stock, at cost |  | 8,179 |  | 9,749 |
| Goodwill |  | 44,924 |  | 44,924 |
| Core deposit intangible |  | 5,196 |  | 5,944 |
| Trust intangible |  | 1,209 |  | 1,363 |
| Bank owned life insurance |  | 48,961 |  | 47,957 |
| Other repossessed real estate owned covered by FDIC loss share agreements |  | 21,633 |  | 26,783 |
| Other repossessed real estate owned |  | 4,804 |  | 6,875 |
| FDIC indemnification asset |  | 81,603 |  | 119,289 |
| Deferred income tax asset, net |  | 3,392 |  |  |
| Prepaid expense and other assets |  | 10,288 |  | 16,858 |
| TOTAL ASSETS | \$ | 2,336,021 | \$ | 2,363,240 |
| LIABILITIES AND STOCKHOLDERS EQUITY |  |  |  |  |
| Deposits: |  |  |  |  |
| Demand - non-interest bearing | \$ | 562,027 | \$ | 519,510 |
| Demand - interest bearing |  | 452,583 |  | 452,961 |
| Savings and money market accounts |  | 547,137 |  | 549,457 |
| Time deposits |  | 400,208 |  | 475,304 |
| Total deposits |  | 1,961,955 |  | 1,997,232 |


| Securities sold under agreement to repurchase |  | 22,150 |  | 18,792 |
| :---: | :---: | :---: | :---: | :---: |
| Federal funds purchased |  | 45,356 |  | 38,932 |
| Corporate debentures |  | 16,990 |  | 16,970 |
| Accrued interest payable |  | 378 |  | 579 |
| Deferred income tax liability, net |  |  |  | 1,892 |
| Payables and accrued expenses |  | 16,451 |  | 15,312 |
| Total liabilities |  | 2,063,280 |  | 2,089,709 |
| Stockholders equity: |  |  |  |  |
| Common stock, $\$ .01$ par value: $100,000,000$ shares authorized; $30,112,475$ and $30,079,767$ shares issued and outstanding at September 30, 2013 and December 31, 2012, respectively |  | 301 |  | 301 |
| Additional paid-in capital |  | 229,478 |  | 228,952 |
| Retained earnings |  | 46,520 |  | 36,979 |
| Accumulated other comprehensive (loss) income |  | $(3,558)$ |  | 7,299 |
| Total stockholders equity |  | 272,741 |  | 273,531 |
| TOTAL LIABILITIES AND STOCKHOLDERS EQUITY | \$ | 2,336,021 | \$ | 2,363,240 |

See notes to the accompanying condensed consolidated financial statements

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CenterState Banks, Inc. and Subsidiaries

## CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS AND COMPREHENSIVE INCOME (unaudited)

(in thousands of dollars, except per share data)

|  | Three months ended September 30, September 30, 20132012 |  |  | Nine months ended September 30, September 30, 20132012 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income: |  |  |  |  |  |  |
| Loans | \$ 22,963 | \$ | 20,445 | \$ 66,188 | \$ | 61,094 |
| Investment securities available for sale: |  |  |  |  |  |  |
| Taxable | 2,560 |  | 2,653 | 7,045 |  | 9,086 |
| Tax-exempt | 362 |  | 361 | 1,091 |  | 1,061 |
| Federal funds sold and other | 149 |  | 149 | 575 |  | 444 |
|  | 26,034 |  | 23,608 | 74,899 |  | 71,685 |
| Interest expense: |  |  |  |  |  |  |
| Deposits | 1,246 |  | 1,748 | 3,959 |  | 5,983 |
| Securities sold under agreement to repurchase | 21 |  | 23 | 60 |  | 68 |
| Federal funds purchased | 5 |  | 6 | 16 |  | 22 |
| Federal Home Loan Bank advances and other borrowings |  |  | 4 |  |  | 201 |
| Corporate debentures | 152 |  | 160 | 452 |  | 481 |
|  | 1,424 |  | 1,941 | 4,487 |  | 6,755 |
| Net interest income | 24,610 |  | 21,667 | 70,412 |  | 64,930 |
| Provision for loan losses | $(1,273)$ |  | 2,425 | (259) |  | 7,051 |
| Net interest income after loan loss provision | 25,883 |  | 19,242 | 70,671 |  | 57,879 |

Non interest income:

| Income from correspondent banking and bond sales |  |  |  | 26,356 |
| :--- | ---: | ---: | ---: | ---: |
| division | 2,909 | 8,606 | 13,953 | 2,158 |
| Other correspondent banking related revenue | 862 | 847 | 2,432 | 4,773 |
| Service charges on deposit accounts | 2,244 | 1,695 | 6,144 | 3,381 |
| Debit, prepaid, ATM and merchant card related fees | 1,399 | 1,160 | 4,026 | 2,818 |
| Wealth management related revenue | 1,179 | 1,000 | 3,379 | 3,992 |
| FDIC indemnification income | 3,333 | 2,199 | 5,357 | $(1,556)$ |
| FDIC indemnification asset amortization | $(3,836)$ | $(671)$ | $(9,307)$ | 1,081 |

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| Other service charges and fees | 190 | 464 | 723 | 1,062 |
| :--- | ---: | ---: | ---: | ---: |
| Net gain on sale of securities available for sale |  | 675 | 1,038 | 2,003 |
| Bargain purchase gain |  |  | 453 |  |
| Total other income | 8,607 | 16,335 | 28,749 | 46,521 |

See notes to the accompanying condensed consolidated financial statements.

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CenterState Banks, Inc. and Subsidiaries

## CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS AND COMPREHENSIVE INCOME (unaudited)

(in thousands of dollars, except per share data)

|  | Three months ended |  | Nine months ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2013 | September 30, 2012 | September 30, 2013 | September 30, $2012$ |
| Non interest expense: |  |  |  |  |
| Salaries, wages and employee benefits | 14,345 | 17,706 | 45,819 | 54,217 |
| Occupancy expense | 1,924 | 2,246 | 5,758 | 6,788 |
| Depreciation of premises and equipment | 1,364 | 1,465 | 4,316 | 4,148 |
| Supplies, stationary and printing | 268 | 261 | 841 | 879 |
| Marketing expenses | 722 | 716 | 1,836 | 1,909 |
| Data processing expense | 1,026 | 890 | 2,822 | 2,857 |
| Legal, audit and other professional fees | 1,176 | 551 | 2,803 | 1,772 |
| Core deposit intangible (CDI) amortization | 246 | 294 | 749 | 871 |
| Postage and delivery | 266 | 282 | 818 | 869 |
| ATM and debit card related expenses | 435 | 312 | 1,374 | 830 |
| Bank regulatory expenses | 588 | 623 | 1,804 | 1,981 |
| Loss on sale of repossessed real estate ( OREO ) | 1,852 | 153 | 2,414 | 654 |
| Valuation write down of repossessed real estate ( OREO ) | 3,184 | 1,735 | 5,851 | 2,825 |
| Loss on repossessed assets other than real estate | 39 | 37 | 385 | 175 |
| Foreclosure related expenses | 680 | 1,919 | 2,260 | 3,979 |
| Merger and acquisition related expenses | 183 | 177 | 183 | 2,659 |
| Other expenses | 1,552 | 2,339 | 4,280 | 6,037 |
| Total other expenses | 29,850 | 31,706 | 84,313 | 93,450 |
| Income before provision for income taxes | 4,640 | 3,871 | 15,107 | 10,950 |
| Provision for income taxes | 1,531 | 1,229 | 4,664 | 3,281 |
| Net income | \$ 3,109 | \$ 2,642 | \$ 10,443 | \$ 7,669 |

Other comprehensive income, net of tax:
Unrealized securities holding (loss) gain, net of income taxes $\$ \quad(1,608) \quad \$ \quad 2,443 \quad \$ \quad(10,219) \quad \$ \quad 5,172$

Less: reclassified adjustments for gain included in net income, net of income taxes, of $\$ 0, \$ 400, \$ 254$, and $\$ 754$, respectively

$$
(421)^{[1]}
$$

(638) ${ }^{[1]}$
$(1,249)^{[1]}$
Net unrealized (loss) gain on

| available for sale securities, net of |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| income taxes |  | $(1,608)$ |  | 2,022 |  | $(10,857)$ | 3,923 |  |
| Total comprehensive income (loss) | $\$$ | 1,501 | $\$$ | 4,664 | $\$$ | $(414)$ | $\$$ | 11,592 |

Earnings per share:

| Basic | $\$$ | 0.10 | $\$$ | 0.09 | $\$$ | 0.35 | $\$$ | 0.25 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diluted | $\$$ | 0.10 | $\$$ | 0.09 | $\$$ | 0.35 | $\$$ | 0.25 |
| Common shares used in the <br> calculation of earnings per share: |  |  |  |  |  |  |  |  |
| Basic | $30,109,728$ | $30,077,933$ | $30,099,509$ | $30,072,008$ |  |  |  |  |
| Diluted | $30,243,873$ | $30,142,167$ | $30,216,028$ | $30,136,680$ |  |  |  |  |

(1) Amounts are included in net gain on sale of securities available for sale in total non interest income. Provision for income taxes associated with the reclassification adjustment for the three and nine month periods ended September 30, 2013 and 2012 was $\$ 0, \$ 400, \$ 254$ and $\$ 754$, respectively.
See notes to the accompanying condensed consolidated financial statements

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CenterState Banks, Inc. and Subsidiaries

## CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY

For the nine months ended September 30, 2013 and 2012 (unaudited)
(in thousands of dollars, except per share data)

|  | Number of common shares | Common stock | Additional paid in capital\$ 228,342 | Retained earnings | Accumulated Other comprehensive income (loss) |  | Total stockholders equity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balances at January 1, 2012 | 30,055,499 | \$ 301 |  | \$ 28,277 | + | 5,713 |  | 262,633 |
| Net income |  |  |  | 7,669 |  |  |  | 7,669 |
| Change in unrealized holding gain on available for sale securities, net of deferred income tax of $\$ 2,558$ |  |  |  |  |  | 3,923 |  | 3,923 |
| Dividends paid - common (\$0.03 per share) |  |  |  | (902) |  |  |  | (902) |
| Stock grants issued | 24,268 |  | 247 |  |  |  |  | 247 |
| Stock based compensation expense |  |  | 279 |  |  |  |  | 279 |
| Balances at September 30, 2012 | 30,079,767 | \$ 301 | \$ 228,868 | \$ 35,044 | \$ | 9,636 | \$ | 273,849 |
| Balances at January 1, 2013 | 30,079,767 | \$ 301 | \$ 228,952 | \$ 36,979 | \$ | 7,299 | \$ | 273,531 |
| Net income |  |  |  | 10,443 |  |  |  | 10,443 |
| Change in unrealized holding gain on available for sale securities, net of deferred income tax of $\$ 6,818$ |  |  |  |  |  | $(10,857)$ |  | $(10,857)$ |
| Dividends paid - common (\$0.03 per share) |  |  |  | (902) |  |  |  | (902) |
| Stock grants issued | 32,708 |  | 300 |  |  |  |  | 300 |
| Stock based compensation expense |  |  | 226 |  |  |  |  | 226 |
| Balances at September 30, 2013 | 30,112,475 | \$ 301 | \$ 229,478 | \$ 46,520 | \$ | $(3,558)$ | \$ | 272,741 |

CenterState Banks, Inc. and Subsidiaries

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

(in thousands of dollars, except per share data)


| Proceeds from called investment securities available for sale | 8,670 | 75,610 |
| :--- | ---: | ---: |
| Proceeds from pay-downs of mortgage backed securities available for sale | 83,801 | 94,171 |
| Proceeds from sales of investment securities available for sale | 31,201 | 23,261 |
| Proceeds from sales of mortgage backed securities available for sale | 37,691 | 117,277 |
| Proceeds from sales of FHLB and FRB stock | 1,570 | 4,835 |
| Net (increase) decrease in loans | $(25,264)$ | 37,535 |
| Cash received from FDIC loss sharing agreements | 36,227 | 17,139 |
| Purchases of premises and equipment, net | $(3,670)$ | $(7,676)$ |
| Proceeds from sale of repossessed real estate | 22,356 | 17,385 |
| Proceeds from sale of fixed assets | 13 | 1,154 |
| Proceeds from sale of bank property held for sale | 931 |  |
| Purchase of bank owned life insurance |  | $(10,000)$ |
| Net cash from bank acquisitions |  | 81,061 |
|  | $(20,444)$ | 280,085 |

See notes to the accompanying condensed consolidated financial statements.

CenterState Banks, Inc. and Subsidiaries
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)
(in thousands of dollars, except per share data)
(continued)

|  | Nine months ended September 30,$2013 \quad 2012$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from financing activities: |  |  |  |  |
| Net decrease in deposits |  | $(34,886)$ |  | $(338,827)$ |
| Net increase in securities sold under agreement to repurchase |  | 3,358 |  | 6,389 |
| Net increase (decrease) in federal funds purchased |  | 6,424 |  | $(8,050)$ |
| Dividends paid |  | (902) |  | (902) |
| Net cash used in financing activities |  | $(26,006)$ |  | $(341,390)$ |
| Net decrease in cash and cash equivalents |  | $(29,932)$ |  | $(47,964)$ |
| Cash and cash equivalents, beginning of period |  | 136,748 |  | 151,095 |
| Cash and cash equivalents, end of period | \$ | 106,816 | \$ | 103,131 |
| Transfer of loans to other real estate owned | \$ | 23,400 | \$ | 16,843 |
| Cash paid during the period for: |  |  |  |  |
| Interest | \$ | 5,059 | \$ | 8,206 |
| Income taxes | \$ | 1,745 | \$ | 9 |

See notes to the accompanying condensed consolidated financial statements.

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CenterState Banks, Inc. and Subsidiaries

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited) 

(in thousands of dollars, except per share data)

## NOTE 1: Nature of Operations and basis of presentation

Our consolidated financial statements include the accounts of CenterState Banks, Inc. (the Parent Company, Company or CSFL ), and our wholly owned subsidiary bank, CenterState Bank of Florida, N.A. ( CenterState ), and our non bank subsidiary, R4ALL, Inc. Our subsidiary bank operates through 55 full service banking locations in 18 counties throughout Florida, providing traditional deposit and lending products and services to its commercial and retail customers. R4ALL, Inc. is a separate non bank subsidiary of CSFL. Its purpose is to purchase troubled loans from our subsidiary bank and manage their eventual disposition.

In addition, we also operate a correspondent banking and bond sales division. The division is integrated with and part of our subsidiary bank located in Winter Haven, Florida, although the majority of our bond salesmen, traders and operational personnel are physically housed in leased facilities located in Birmingham, Alabama, Atlanta, Georgia and Winston Salem, North Carolina. The business lines of this division are primarily divided into three inter-related revenue generating activities. The first, and largest, revenue generator is commissions earned on fixed income security sales. The second category includes correspondent bank deposits (i.e. federal funds purchased) and correspondent bank checking account deposits. The third revenue generating category includes fees from safe-keeping activities, bond accounting services for correspondents, asset/liability consulting related activities, international wires, and other clearing and corporate checking account services. The customer base includes small to medium size financial institutions primarily located in the Southeastern United States.

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial statements and with the instructions to Form 10-Q. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. These statements should be read in conjunction with the consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2012. In our opinion, all adjustments, consisting primarily of normal recurring adjustments, necessary for a fair presentation of the results for the interim periods have been made. The results of operations of the three month and nine month periods ended September 30, 2013 are not necessarily indicative of the results expected for the full year.

NOTE 2: Common stock outstanding and earnings per share data
Basic earnings per share is based on the weighted average number of common shares outstanding during the periods. Diluted earnings per share includes the weighted average number of common shares outstanding during the periods and the further dilution from stock options using the treasury method. Average stock options outstanding that were anti dilutive during the three month and nine month periods ending September 30, 2013 and 2012 were 1,040,121, $1,116,739,1,165,761$ and $1,143,888$, respectively. The following is a reconciliation of the numerators and denominators of the basic and diluted earnings per share computations for the periods presented.

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CenterState Banks, Inc. and Subsidiaries

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited) 

(in thousands of dollars, except per share data)

|  | Three months ended September 30,$2013 \quad 2012$ |  |  |  | Nine months ended September 30,$2013 \quad 2012$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Numerator for basic and diluted earnings per share: |  |  |  |  |  |  |  |  |
| Net income | \$ | 3,109 | \$ | 2,642 | \$ | 10,443 | \$ | 7,669 |
| Denominator: |  |  |  |  |  |  |  |  |
| Denominator for basic earnings per share |  |  |  |  |  |  |  |  |
| - weighted-average shares |  | 30,109,728 |  | 30,077,933 |  | 30,099,509 |  | 30,072,008 |
| Effect of dilutive securities: |  |  |  |  |  |  |  |  |
| Stock options and stock grants |  | 134,145 |  | 64,234 |  | 116,519 |  | 64,672 |
| Denominator for diluted earnings per share |  |  |  |  |  |  |  |  |
| - adjusted weighted-average shares |  | 30,243,873 |  | 30,142,167 |  | 30,216,028 |  | 30,136,680 |
| Basic earnings per share | \$ | 0.10 | \$ | 0.09 | \$ | 0.35 | \$ | 0.25 |
| Diluted earnings per share | \$ | 0.10 | \$ | 0.09 | \$ | 0.35 | \$ | 0.25 |

NOTE 3: Fair value
Generally accepted accounting principles establish a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity s own assumptions about the assumptions that market participants would use in pricing and asset or liability.

The fair values of securities available for sale are determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs) or matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities relationship to other benchmark quoted securities (Level 2 inputs).

The fair values of trading securities are determined as follows: (1) for those securities that have traded prior to the date of the consolidated balance sheet but have not settled (date of sale) until after such date, the sales price is used as the fair value; and, (2) for those securities which have not traded as of the date of the consolidated balance sheet, the fair value was determined by broker price indications of similar or same securities.

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CenterState Banks, Inc. and Subsidiaries

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

(in thousands of dollars, except per share data)

The fair value of derivatives is based on valuation models using observable market data as of the measurement date (Level 2). Assets and liabilities measured at fair value on a recurring basis are summarized below.

|  | Fair value measurements using    <br> Quoted prices in    <br> active markets fosignificant    <br> identical other Significant  <br>  assets observable unobservable <br> Carrying (Level inputs inputs <br> value 1) (Level 2) (Level 3) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| at September 30, 2013 |  |  |  |  |
| Assets: |  |  |  |  |
| Trading securities | \$ 398 |  | \$ 398 |  |
| Available for sale securities |  |  |  |  |
| U.S. government sponsored entities and agencies | 5 |  | 5 |  |
| Mortgage backed securities | 415,134 |  | 415,134 |  |
| Municipal securities | 41,416 |  | 41,416 |  |
| Interest rate swap derivatives | 712 |  | 712 |  |
| Liabilities: |  |  |  |  |
| Interest rate swap derivatives | 809 |  | 809 |  |
| at December 31, 2012 |  |  |  |  |
| Assets: |  |  |  |  |
| Trading securities | \$ 5,048 |  | \$ 5,048 |  |
| Available for sale securities |  |  |  |  |
| U.S. government sponsored entities and agencies | 7,546 |  | 7,546 |  |
| Mortgage backed securities | 373,190 |  | 373,190 |  |
| Municipal securities | 45,022 |  | 45,022 |  |
| Interest rate swap derivatives | 1,131 |  | 1,131 |  |
| Liabilities: |  |  |  |  |
| Interest rate swap derivatives | 2,014 |  | 2,014 |  |

The fair value of impaired loans with specific valuation allowance for loan losses and other real estate owned is based on recent real estate appraisals. For residential real estate impaired loans and other real estate owned, appraised values are based on the comparative sales approach. For commercial and commercial real estate impaired loans and other real
estate owned, appraisers may use either a single valuation approach or a combination of approaches such as comparative sales, cost or the income approach. A significant unobservable input in the income approach is the estimated income capitalization rate for a given piece of collateral. At September 30, 2013, the range of capitalization rates utilized to determine the fair value of the underlying collateral ranged from $8 \%$ to $11 \%$. Adjustments to appraisals may be made by the appraiser to reflect local market conditions or other economic factors and may result in changes in the fair value of a given asset over time. As such, the fair value of impaired loans and other real estate owned are considered a Level 3 in the fair value hierarchy.

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CenterState Banks, Inc. and Subsidiaries

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

(in thousands of dollars, except per share data)

Assets and liabilities measured at fair value on a non-recurring basis are summarized below.


Impaired loans with specific valuation allowances and/or partial charge-offs had a recorded investment of $\$ 12,083$ with a valuation allowance of $\$ 584$, at September 30,2013 , and a recorded investment of $\$ 11,678$, with a valuation
allowance of \$370, at December 31, 2012. The Company recorded a provision for loan loss expense of $\$ 383$ and $\$ 781$ on these loans during the three and nine month periods ending September 30, 2013, respectively.

Other real estate owned had a decline in fair value of $\$ 3,184$ and $\$ 5,851$ during the three and nine month period ending September 30, 2013, respectively, and $\$ 1,735$ and $\$ 2,825$ during the three and nine month period ending September 30, 2012, respectively. Changes in fair value were recorded directly to current earnings through non interest expense.

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CenterState Banks, Inc. and Subsidiaries

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited) 

(in thousands of dollars, except per share data)


#### Abstract

Bank owned real estate held for sale represents certain branch office buildings which the Company has closed and consolidated to other existing branches. The real estate was transferred out of the Bank Premises and Equipment category into bank owned property held for sale and included in Prepaid and Other Assets category in the Company s Condensed Consolidated Balance Sheet during 2012. The real estate was transferred at the lower of amortized cost or fair value less estimated costs to sell. During the current year, one of the properties was sold. The net proceeds from the sale was $\$ 931$ resulting in a gain on the sale of $\$ 31$, which was included in other non interest income in the Company s Condensed Consolidated Statements of Earnings and Comprehensive Income. Impairment charges recognized during the three and nine month periods ending September 30, 2013 and 2012 were $\$ 0, \$ 0, \$ 449$ and $\$ 614$, respectively.


## Fair Value of Financial Instruments

The methods and assumptions, not previously presented, used to estimate fair value are described as follows:
Cash and Cash Equivalents: The carrying amounts of cash and cash equivalents approximate fair values and are classified as Level 1.

FHLB and FRB Stock: It is not practical to determine the fair value of FHLB and FRB stock due to restrictions placed on their transferability.

Loans held for sale: The fair value of loans held for sale is estimated based upon binding contracts from third party investors resulting in a Level 2 classification.

Loans, net: Fair values of loans, excluding loans held for sale, are estimated as follows: For variable rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values resulting in a Level 3 classification. Fair values for other loans are estimated using discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality resulting in a Level 3 classification. Impaired loans are valued as described previously. The methods utilized to estimate the fair value of loans do not necessarily represent an exit price.

FDIC Indemnification Asset: It is not practical to determine the fair value of the FDIC indemnification asset due to restrictions placed on its transferability.

Accrued Interest Receivable: The carrying amount of accrued interest receivable approximates fair value and is classified as Level 3.

Deposits: The fair values disclosed for demand deposits (e.g., interest and non-interest checking, savings, and money market accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amount) resulting in Level 1 classification. Fair values for fixed rate certificates of deposit are estimated using a discounted cash flows calculation that applies interest rates currently being offered on certificates to a schedule of
aggregated expected monthly maturities on time deposits resulting in a Level 2 classification.

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CenterState Banks, Inc. and Subsidiaries

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited) 

(in thousands of dollars, except per share data)

Short-term Borrowings: The carrying amounts of federal funds purchased, borrowings under repurchase agreements, and other short-term borrowings, generally maturing within ninety days, approximate their fair values resulting in a Level 2 classification.

Corporate Debentures: The fair values of the Company s corporate debentures are estimated using discounted cash flow analyses based on the current borrowing rates for similar types of borrowing arrangements resulting in a Level 2 classification.

Accrued Interest Payable: The carrying amount of accrued interest payable approximates fair value resulting in a Level 2 classification.

Off-balance Sheet Instruments: The fair value of off-balance-sheet items is not considered material.
The following table presents the carry amounts and estimated fair values of the Company s financial instruments:

Fair value measurements

| at September 30, 2013 | Carrying amount |  | Level 1 | Level 2 | Level 3 | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial assets: |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 106,816 | \$ 106,816 | \$ | \$ | \$ 106,816 |
| Trading securities |  | 398 |  | 398 |  | 398 |
| Investment securities available for sale |  | 456,555 |  | 456,555 |  | 456,555 |
| FHLB and FRB stock |  | 8,179 |  |  |  | n/a |
| Loans held for sale |  | 1,317 |  | 1,317 |  | 1,317 |
| Loans, less allowance for loan losses of $\$ 21,321$ |  | 1,437,251 |  |  | 1,438,680 | 1,438,680 |
| FDIC indemnification asset |  | 81,603 |  |  |  | n/a |
| Interest rate swap derivatives |  | 712 |  | 712 |  | 712 |
| Accrued interest receivable |  | 6,206 |  |  | 6,206 | 6,206 |
| Financial liabilities: |  |  |  |  |  |  |
| Deposits- without stated maturities | \$ | 1,561,747 | \$ 1,561,747 | \$ | \$ | \$ 1,561,747 |
| Deposits- with stated maturities |  | 400,208 |  | 404,692 |  | 404,692 |
| Securities sold under agreement to repurchase |  | 22,150 |  | 22,150 |  | 22,150 |
| Federal funds purchased |  | 45,356 |  | 45,356 |  | 45,356 |
| Corporate debentures |  | 16,990 |  | 11,011 |  | 11,011 |
| Interest rate swap derivatives |  | 809 |  | 809 |  | 809 |
| Accrued interest payable |  | 378 |  | 378 |  | 378 |

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CenterState Banks, Inc. and Subsidiaries

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

(in thousands of dollars, except per share data)

NOTE 4: Reportable segments
The Company s reportable segments represent the distinct product lines the Company offers and are viewed separately for strategic planning purposes by management. The table below is a reconciliation of the reportable segment revenues, expenses, and profit to the Company s consolidated total for the three and nine month periods ending September 30, 2013 and 2012.

Three month period ending September 30, 2013

|  | Commercial and retail banking | Correspondent banking and bond sales division | Corporate overhead and administration | Elimination entries |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income | 25,304 | 730 | \$ |  | \$ | 26,034 |

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| Interest expense |  | $(1,267)$ |  | (5) |  | (152) |  |  | $(1,424)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income (expense) |  | 24,037 |  | 725 |  | (152) |  |  | 24,610 |
| Recovery of prior loan loss provision |  | 1,273 |  |  |  |  |  |  | 1,273 |
| Non interest income |  | 4,836 |  | 3,771 |  |  |  |  | 8,607 |
| Non interest expense |  | $(24,620)$ |  | $(4,377)$ |  | (853) |  |  | $(29,850)$ |
| Net income (loss) before taxes |  | 5,526 |  | 119 |  | $(1,005)$ |  |  | 4,640 |
| Income tax (provision) benefit |  | $(1,867)$ |  | (46) |  | 382 |  |  | $(1,531)$ |
| Net income (loss) | \$ | 3,359 | \$ | 73 | (\$ | 623) |  | \$ | 3,109 |
| Total assets |  | 194,300 | \$ | 138,395 | \$ | 294,425 | (\$ 291,099) | \$ | 336,021 |

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CenterState Banks, Inc. and Subsidiaries

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

(in thousands of dollars, except per share data)

Nine month period ending September 30, 2013

|  | Commercial and retail banking |  | Correspondent banking and bond sales division |  | Corporate overhead and administration |  | Elimination entries | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income | \$ | 72,777 | \$ | 2,122 | \$ |  |  | \$ | 74,899 |
| Interest expense |  | $(4,019)$ |  | (16) |  | (452) |  |  | $(4,487)$ |
| Net interest income (expense) |  | 68,758 |  | 2,106 |  | (452) |  |  | 70,412 |
| Recovery of prior loan loss provision |  | 259 |  |  |  |  |  |  | 259 |
| Non interest income |  | 12,364 |  | 16,385 |  |  |  |  | 28,749 |
| Non interest expense |  | $(65,917)$ |  | $(15,815)$ |  | $(2,581)$ |  |  | $(84,313)$ |
| Net income (loss) before taxes |  | 15,464 |  | 2,676 |  | $(3,033)$ |  |  | 15,107 |
| Income tax (provision) benefit |  | $(4,933)$ |  | $(1,032)$ |  | 1,301 |  |  | $(4,664)$ |
| Net income (loss) | \$ | 10,531 | \$ | 1,644 | (\$ | 1,732) |  | \$ | 10,443 |
| Total assets |  | 194,300 | \$ | 138,395 | \$ | 294,425 | (\$ 291,099) |  | 336,021 |

## Three month period ending September 30, 2012

|  | Commercial and retail banking |  | Correspondent banking and bond sales division |  | Corporate overhead and administration | Elimination entries | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income | \$ | 22,676 | \$ | 932 | \$ |  | \$ | 23,608 |
| Interest expense |  | $(1,770)$ |  | (7) | (164) |  |  | $(1,941)$ |
| Net interest income |  | 20,906 |  | 925 | (164) |  |  | 21,667 |
| Provision for loan losses |  | $(2,425)$ |  |  |  |  |  | $(2,425)$ |
| Non interest income |  | 6,882 |  | 9,453 |  |  |  | 16,335 |
| Non interest expense |  | $(23,704)$ |  | $(7,235)$ | (767) |  |  | $(31,706)$ |
| Net income before taxes |  | 1,659 |  | 3,143 | (931) |  |  | 3,871 |


| Income tax (provision) benefit |  | (389) |  | $(1,183)$ |  | 343 |  | $(1,229)$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income (loss) | $\$$ | 1,270 | $\$$ | 1,960 | $\$$ | $(588)$ | $\$$ | 2,642 |
| Total assets | $\$ 2,206,116$ | $\$$ | 166,231 | $\$$ | 295,062 | $\$(289,794)$ | $\$ 2,377,615$ |  |

Nine month period ending September 30, 2012

|  | Commercial and retail banking |  | Correspondent banking and bond sales division |  | Corporate overhead and administration |  | Elimination entries | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income | \$ | 68,518 | \$ | 3,167 | \$ |  |  | \$ | 71,685 |
| Interest expense |  | $(6,053)$ |  | (22) |  | (680) |  |  | $(6,755)$ |
| Net interest income |  | 62,465 |  | 3,145 |  | (680) |  |  | 64,930 |
| Provision for loan losses |  | $(7,051)$ |  |  |  |  |  |  | $(7,051)$ |
| Non interest income |  | 18,004 |  | 28,514 |  | 3 |  |  | 46,521 |
| Non interest expense |  | $(69,011)$ |  | $(22,099)$ |  | $(2,340)$ |  |  | $(93,450)$ |
| Net income before taxes |  | 4,407 |  | 9,560 |  | $(3,017)$ |  |  | 10,950 |
| Income tax (provision) benefit |  | (795) |  | $(3,598)$ |  | 1,112 |  |  | $(3,281)$ |
| Net income (loss) | \$ | 3,612 | \$ | 5,962 | \$ | $(1,905)$ |  | \$ | 7,669 |
| Total assets |  | 206,116 | \$ | 166,231 | \$ | 295,062 | \$ $(289,794)$ |  | 377,615 |

CenterState Banks, Inc. and Subsidiaries

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited) 

(in thousands of dollars, except per share data)

Commercial and retail banking: The Company s primary business is commercial and retail banking. Currently, the Company operates through its subsidiary bank and a non bank subsidiary, R4ALL, with 55 full service banking locations in 18 counties throughout Florida providing traditional deposit and lending products and services to its commercial and retail customers.

Correspondent banking and bond sales division: Operating as a division of our subsidiary bank, its primary revenue generating activities are as follows: 1) the first, and largest, revenue generator is commissions earned on fixed income security sales; 2 ) the second category includes spread income earned on correspondent bank deposits (i.e. federal funds purchased) and service fees on correspondent bank checking accounts; and, 3) the third revenue generating category, includes fees from safe-keeping activities, bond accounting services for correspondents, asset/liability consulting related activities, international wires, and other clearing and corporate checking account services. The customer base includes small to medium size financial institutions primarily located in Southeastern United States.

Corporate overhead and administration: Corporate overhead and administration is comprised primarily of compensation and benefits for certain members of management, interest on parent company debt, office occupancy and depreciation of parent company facilities, certain merger related costs and other expenses.

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CenterState Banks, Inc. and Subsidiaries

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited) 

(in thousands of dollars, except per share data)

NOTE 5:Investment Securities Available for Sale
All of the mortgage backed securities listed below were issued by U.S. government sponsored entities and agencies, primarily Fannie Mae, Freddie Mac and Ginnie Mae, institutions which the government has affirmed its commitment to support. The fair value of available for sale securities and the related gross unrealized gains and losses recognized in accumulated other comprehensive income (loss) were as follows:

|  | September 30, 2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Gross <br> Unrealized Gains | Gross <br> Unrealized <br> Losses | Fair <br> Value |
| Obligations of U.S. government sponsored entities and agencies | \$ 5 | \$ | \$ | \$ 5 |
| Mortgage backed securities | 421,248 | 4,865 | 10,979 | 415,134 |
| Municipal securities | 41,094 | 934 | 612 | 41,416 |
| Total | \$ 462,347 | \$ 5,799 | \$ 11,591 | \$ 456,555 |


|  | December 31, 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Gross Unrealized Gains | Gross <br> Unrealized Losses | Fair <br> Value |
| Obligations of U.S. government sponsored entities and agencies | \$ 7,465 | 81 | \$ | \$ 7,546 |
| Mortgage backed securities | 364,014 | 9,247 | 71 | 373,190 |
| Municipal securities | 42,570 | 2,504 | 52 | 45,022 |
| Total | \$ 414,049 | \$ 11,832 | \$ 123 | \$ 425,758 |

The cost of securities sold is determined using the specific identification method. Sales of available for sale securities were as follows:

|  | Sept 30, | Sept 30, |
| :--- | :---: | :---: |
| For the nine months ended: | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 2}$ |
| Proceeds | $\$ 68,892$ | $\$ 140,537$ |


| Gross gains | 1,038 | 2,285 |
| :--- | ---: | ---: |
| Gross losses |  | 282 |

The tax provision related to these net realized gains was $\$ 400$ and $\$ 754$, respectively.

CenterState Banks, Inc. and Subsidiaries

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited) 

(in thousands of dollars, except per share data)

The fair value of available for sale securities at September 30, 2013 by contractual maturity were as follows. Securities not due at a single maturity date, primarily mortgage-backed securities, are shown separately.

|  | Fair <br> Value | Amortized <br> Cost |  |
| :--- | ---: | ---: | ---: |
| Investment securities available for sale | $\$$ | 625 | $\$$ |
| Due in one year or less | 1,929 | 625 |  |
| Due after one year through five years | 11,594 | 11,300 |  |
| Due after five years through ten years | 27,273 | 27,339 |  |
| Due after ten years through thirty years | 415,134 | 421,248 |  |
| Mortgage backed securities |  |  |  |
|  | $\$ 456,555$ | $\$ 462,347$ |  |

Securities pledged at September 30, 2013 and December 31, 2012 had a carrying amount (estimated fair value) of $\$ 108,871$ and $\$ 108,737$ respectively. These securities were pledged primarily to secure public deposits and repurchase agreements.

At September 30, 2013 and December 31, 2012, there were no holdings of securities of any one issuer, other than mortgage backed securities issued by U.S. Government sponsored entities and agencies, in an amount greater than $10 \%$ of stockholders equity.

The following tables show the Company s investments gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at September 30, 2013 and December 31, 2012.

Total temporarily impaired securities
\$ 247,447 \$ 11,591 \$ \$
\$ 247,447
\$ 11,591

December 31, 2012
12 months or

| Less than 12 months | more | Total |
| :---: | :---: | :---: |
| Unrealized | Unrealized | Unrealized |

Fair Value Losses Fair Value Losses Fair Value Losses

| Obligations of U.S. government sponsored entities and agencies | \$ |  | \$ |  | \$ | \$ | \$ |  | \$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage backed securities |  | 30,840 |  | 71 |  |  |  | 30,840 |  | 71 |
| Municipal securities |  | 2,180 |  | 52 |  |  |  | 2,180 |  | 52 |
| Total temporarily impaired securities | \$ | 33,020 | \$ | 123 | \$ | \$ | \$ | 33,020 | \$ | 123 |

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CenterState Banks, Inc. and Subsidiaries

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited) 

(in thousands of dollars, except per share data)

At September 30, 2013, 100\% of the mortgage-backed securities held by the Company were issued by U.S. government-sponsored entities and agencies, primarily Fannie Mae, Freddie Mac, and Ginnie Mae, institutions which the government has affirmed its commitment to support. Because the decline in fair value is attributable to changes in interest rates and illiquidity, and not credit quality, and because the Company does not have the intent to sell these mortgage-backed securities and it is likely that it will not be required to sell the securities before their anticipated recovery, the Company does not consider these securities to be other-than-temporarily impaired at September 30, 2013.

Unrealized losses on municipal securities have not been recognized into income because the issuers bonds are of high quality, and because management does not intend to sell these investments or more likely than not will not be required to sell these investments before their anticipated recovery. The fair value is expected to recover as the securities approach maturity.

## NOTE 6:Loans

The following table sets forth information concerning the loan portfolio by collateral types as of the dates indicated.

|  | Sept 30,2013 | Dec 31, <br> 2012 |  |
| :--- | ---: | ---: | ---: |
| Loans not covered by FDIC loss share agreements |  |  |  |
| Real estate loans |  | 449,224 | $\$ 428,554$ |
| Residential | 529,172 | 480,494 |  |
| Commercial | 60,375 | 55,474 |  |
| Land, development and construction | $1,038,771$ | 964,522 |  |
| Total real estate | 126,451 | 124,225 |  |
| Commercial | 1,259 | 2,732 |  |
| Consumer and other loans (note 1) | 49,065 | 48,547 |  |
| Consumer and other loans | $1,215,546$ | $1,140,026$ |  |
| Loans before unearned fees and deferred cost | 135 | $(458)$ |  |
| Net unearned fees and costs | $(19,265)$ | $(24,033)$ |  |
| Allowance for loan losses for noncovered loans | $1,196,416$ | $1,115,535$ |  |
| Net loans not covered by FDIC loss share agreements |  |  |  |
| Loans covered by FDIC loss share agreements |  |  |  |

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| Real estate loans |  |  |
| :--- | ---: | ---: |
| Residential | 124,027 | 142,480 |
| Commercial | 109,285 | 134,413 |
| Land, development and construction | 5,673 | 13,259 |
|  | 238,985 | 290,152 |
| Total real estate | 3,906 | 6,143 |
| Commercial | 242,891 | 296,295 |
|  | $(2,056)$ | $(2,649)$ |
| Allowance for loan losses for covered loans | 240,835 | 293,646 |
|  |  |  |
| Net loans covered by FDIC loss share agreements | $\$$ | $1,437,251$ |
| Total loans, net of allowance for loan losses | $\$, 409,181$ |  |

note 1: Consumer loans acquired pursuant to three FDIC assisted transactions of failed financial institutions during the third quarter of 2010 and two in the first quarter of 2012. These loans are not covered by an FDIC loss share agreement. The loans are being accounted for pursuant to ASC Topic 310-30.

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CenterState Banks, Inc. and Subsidiaries

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

(in thousands of dollars, except per share data)

The tables below set forth the activity in the allowance for loan losses for the periods presented.

|  | Loans not covered by FDIC loss share agreements |  | Loans covered by FDIC loss share agreements |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three months ended September 30, 2013 |  |  |  |  |  |  |
| Balance at beginning of period | \$ | 21,800 | \$ | 2,020 |  | 23,820 |
| Loans charged-off |  | $(1,570)$ |  |  |  | $(1,570)$ |
| Recoveries of loans previously charged-off |  | 344 |  |  |  | 344 |
| Net charge-offs |  | $(1,226)$ |  |  |  | $(1,226)$ |
| (Recovery) provision for loan losses |  | $(1,309)$ |  | 36 |  | $(1,273)$ |
| Balance at end of period | \$ | 19,265 | \$ | 2,056 |  | 21,321 |
| Nine months ended September 30, 2013 |  |  |  |  |  |  |
| Balance at beginning of period | \$ | 24,033 | \$ | 2,649 |  | 26,682 |
| Loans charged-off |  | $(5,404)$ |  | (515) |  | $(5,919)$ |
| Recoveries of loans previously charged-off |  | 817 |  |  |  | 817 |
| Net charge-offs |  | $(4,587)$ |  | (515) |  | $(5,102)$ |
| (Recovery) provision for loan losses |  | (181) |  | (78) |  | (259) |
| Balance at end of period | \$ | 19,265 | \$ | 2,056 |  | 21,321 |
| Three months ended September 30, 2012 |  |  |  |  |  |  |
| Balance at beginning of period | \$ | 23,634 | \$ | 1,549 |  | 25,183 |
| Loans charged-off |  | $(2,245)$ |  |  |  | $(2,245)$ |
| Recoveries of loans previously charged-off |  | 978 |  |  |  | 978 |
| Net charge-offs |  | $(1,267)$ |  |  |  | $(1,267)$ |
| Provision for loan losses |  | 1,652 |  | 773 |  | 2,425 |
| Balance at end of period | \$ | 24,019 | \$ | 2,322 |  | 26,341 |

Nine months ended September 30, 2012

| Balance at beginning of period | $\$ 27,585$ | $\$$ | 359 | $\$ 27,944$ |
| :--- | :---: | :---: | :---: | :---: |
| Loans charged-off | $(10,393)$ |  | $(10,393)$ |  |
| Recoveries of loans previously charged-off | 1,739 |  | 1,739 |  |
| Net charge-offs | $(8,654)$ |  |  |  |
| Provision for loan losses | 5,088 | 1,963 | $(8,654)$ |  |
| Balance at end of period | $\$ 24,019$ | $\$$ | 2,322 | $\$ 26,341$ |

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CenterState Banks, Inc. and Subsidiaries

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

(in thousands of dollars, except per share data)

The following tables present the activity in the allowance for loan losses for loans not covered by FDIC loss share agreements by portfolio segment for the periods presented.

|  | Real Estate Loans |  |  |  |  | Comm. \& industrial |  | Consumer \& other |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Residential |  | mercial |  | Land, evelop., constr. |  |  |  |  |  |  |
| Loans not covered by FDIC loss share |  |  |  |  |  |  |  |  |  |  |  |
| agreements: |  |  |  |  |  |  |  |  |  |  |  |
| Three months ended September 30, 2013 |  |  |  |  |  |  |  |  |  |  |  |
| Beginning of the period | \$ 9,791 | \$ | 6,026 |  | 4,071 | \$ | 1,064 | \$ | 848 | \$ | 21,800 |
| Charge-offs | $(1,147)$ |  | (53) |  | (127) |  | (53) |  | (190) |  | $(1,570)$ |
| Recoveries | 163 |  | 42 |  | 41 |  | 22 |  | 76 |  | 344 |
| Provision for loan losses | 844 |  | $(1,431)$ |  | (644) |  | (146) |  | 68 |  | $(1,309)$ |
| Balance at end of period | \$ 9,651 | \$ | 4,584 |  | 3,341 | \$ | 887 | \$ | 802 | \$ | 19,265 |
| Nine months ended September 30, 2013 |  |  |  |  |  |  |  |  |  |  |  |
| Beginning of the period | \$ 6,831 | \$ | 8,272 |  | 6,211 | \$ | 1,745 | \$ | 974 | \$ | 24,033 |
| Charge-offs | $(3,328)$ |  | $(1,127)$ |  | (310) |  | (112) |  | (527) |  | $(5,404)$ |
| Recoveries | 396 |  | 82 |  | 161 |  | 43 |  | 135 |  | 817 |
| Provision for loan losses | 5,752 |  | $(2,643)$ |  | $(2,721)$ |  | (789) |  | 220 |  | (181) |
| Balance at end of period | \$ 9,651 |  | 4,584 |  | 3,341 | \$ | 887 | \$ | 802 | \$ | 19,265 |

Three months ended September 30, 2012

| Beginning of the period | \$ 4,860 | \$ | 8,091 | \$ | 7,868 | \$ | 1,638 | \$ | 1,177 |  | 23,634 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Charge-offs | $(1,456)$ |  | (179) |  | (385) |  | (10) |  | (215) |  | $(2,245)$ |
| Recoveries | 182 |  | 411 |  | 338 |  | 4 |  | 43 |  | 978 |
| Provision for loan losses | 1,896 |  | 263 |  | (719) |  | 54 |  | 158 |  | 1,652 |
| Balance at end of period | \$ 5,482 | \$ | 8,586 | \$ | 7,102 | \$ | 1,686 | \$ | 1,163 |  | 24,019 |

Nine months ended September 30, 2012
$\begin{array}{llllllllllll}\text { Beginning of the period } & \$ 6,700 & \$ & 8,825 & \$ & 9,098 & \$ & 1,984 & \$ & 978 & \$ 27,585\end{array}$

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| Charge-offs | $(3,233)$ | $(1,758)$ | $(4,593)$ | $(71)$ | $(738)$ | $(10,393)$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Recoveries | 334 | 834 | 423 | 15 | 133 | 1,739 |
| Provision for loan losses | 1,681 | 685 | 2,174 | $(242)$ | 790 | 5,088 |
|  |  |  |  |  |  |  |
| Balance at end of period | $\$ 5,482$ | $\$$ | 8,586 | $\$ 7,102$ | $\$$ | 1,686 |$\$ 81,163 \quad \$ 24,019$

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CenterState Banks, Inc. and Subsidiaries

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

(in thousands of dollars, except per share data)

The following tables present the activity in the allowance for loan losses for loans covered by FDIC loss share agreements by portfolio segment for the periods presented.

|  | Real Estate Loans |  |  |  |  | Comm. \& industrial |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Residential Commercial |  |  | Land, develop., constr |  |  |  |  |
| Loans covered by FDIC loss share agreements: |  |  |  |  |  |  |  |  |
| Three months ended September 30, 2013 |  |  |  |  |  |  |  |  |
| Beginning of the period | \$ | \$ | 1,577 | \$ | 130 | \$ | 313 | \$ 2,020 |
| Charge-offs |  |  |  |  |  |  |  |  |
| Recoveries |  |  |  |  |  |  |  |  |
| Provision for loan losses |  |  | (190) |  | (8) |  | 234 | 36 |
| Balance at end of period | \$ | \$ | 1,387 | \$ | 122 | \$ | 547 | \$ 2,056 |



| Beginning of the period | \$ 82 | \$ | 1,455 | \$ | \$ | 12 | \$ 1,549 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Charge-offs |  |  |  |  |  |  |  |
| Recoveries |  |  |  |  |  |  |  |
| Provision for loan losses |  |  | 780 |  |  | (7) | 773 |
| Balance at end of period | \$ 82 | \$ | 2,235 | \$ | \$ | 5 | \$ 2,322 |

Nine months ended September 30, 2012

| Beginning of the period | $\$ 82$ | $\$$ | 223 | $\$$ | 40 | $\$$ | 14 | $\$$ | 359 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Charge-offs

| Recoveries |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Provision for loan losses |  | 2,012 |  | (40) |  | (9) | 1,963 |  |
| Balance at end of period | $\$ 82$ | $\$$ | 2,235 | $\$$ |  | $\$$ | 5 | $\$ 2,322$ |

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CenterState Banks, Inc. and Subsidiaries

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited) 

(in thousands of dollars, except per share data)

The following tables present the balance in the allowance for loan losses and the recorded investment in loans by portfolio segment and based on impairment method as of September 30, 2013 and December 31, 2012. Accrued interest receivable and unearned loan fees and costs are not included in the recorded investment because they are not material.

| Real Estate Loans |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As of September 30, 2013 | Residential |  | Commercial |  | Land, develop., constr. |  | Comm. \& industrial |  | Consumer \& other |  | Total |  |
| Allowance for loan losses: |  |  |  |  |  |  |  |  |  |  |  |  |
| Ending allowance balance attributable to loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | 429 | \$ | 263 | \$ | 57 | \$ | 8 | \$ | 27 | \$ | 784 |
| Collectively evaluated for impairment |  | 9,222 |  | 4,321 |  | 3,284 |  | 879 |  | 775 |  | 18,481 |
| Acquired with deteriorated credit quality |  |  |  | 1,387 |  | 122 |  | 547 |  |  |  | 2,056 |
| Total ending allowance balance | \$ | 9,651 | \$ | 5,971 |  | 3,463 | \$ | 1,434 | \$ | 802 | \$ | 21,321 |
| Loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans individually evaluated for impairment |  | 9,054 | \$ | 27,246 |  | 1,391 | \$ | 1,831 | \$ | 358 | \$ | 39,880 |
| Loans collectively evaluated for impairment |  | 440,170 |  | 501,926 |  | 58,984 |  | 24,620 |  | 48,707 |  | ,174,407 |
| Loans acquired with deteriorated credit quality |  | 124,027 |  | 109,285 |  | 5,673 |  | 3,906 |  | 1,259 |  | 244,150 |
| Total ending loan balances |  | 573,251 | \$ | 638,457 |  | 66,048 |  | 30,357 |  | 50,324 |  | ,458,437 |

## Real Estate Loans

Land,
develop., Comm. \& Consumer
As of December 31, 2012 Residential Commercial constr. industrial \& other Total
Allowance for loan losses:

| Ending allowance balance attributable to loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Individually evaluated for impairment | \$ | 610 | \$ | 277 | \$ | 107 | \$ | 1 | \$ | 27 | \$ | 1,022 |
| Collectively evaluated for impairment |  | 6,221 |  | 7,995 |  | 6,104 |  | 1,744 |  | 947 |  | 23,011 |
| Acquired with deteriorated credit quality |  |  |  | 2,335 |  |  |  | 314 |  |  |  | 2,649 |
| Total ending allowance balance | \$ | 6,831 | \$ | 10,607 | \$ | 6,211 | \$ | 2,059 | \$ | 974 | \$ | 26,682 |
| Loans: |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans collectively evaluated for impairment |  | 418,618 |  | 447,634 |  | 53,954 |  | 120,755 |  | 48,154 |  | ,089,115 |
| Loans acquired with deteriorated credit quality |  | 142,480 |  | 134,413 |  | 13,259 |  | 6,143 |  | 2,732 |  | 299,027 |
| Total ending loan balance |  | 571,034 | \$ | 614,907 |  | 68,733 |  | 130,368 |  | 51,279 |  | ,436,321 |

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CenterState Banks, Inc. and Subsidiaries

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited) <br> (in thousands of dollars, except per share data) 

The table below summarizes impaired loan data for the periods presented.

|  | Sept 30, <br> 2013 | Dec 31, <br> 2012 |
| :--- | ---: | ---: |
| Impaired loans with a specific valuation allowance | $\$ 7,992$ | $\$ 10,744$ |
| Impaired loans without a specific valuation allowance | 31,888 | 37,435 |
|  | $\$ 39,880$ | $\$ 48,179$ |
| Total impaired loans | $\$ 784$ | $\$ 1,022$ |
| Amount of allowance for loan losses allocated to impaired | $\$ 11,604$ | $\$ 8,841$ |
| loans | 4,207 | 5,819 |
| Performing TDRs |  |  |
| Non performing TDRs, included in NPLs | $\$ 15,811$ | $\$ 14,660$ |
| Total TDRs (TDRs are required to be included in impaired | 24,069 | 33,519 |
| loans) | $\$ 39,880$ | $\$ 48,179$ |

In this current real estate environment it has become more common to restructure or modify the terms of certain loans under certain conditions (i.e. troubled debt restructure or TDRs ). In those circumstances it may be beneficial to restructure the terms of a loan and work with the borrower for the benefit of both parties, versus forcing the property into foreclosure and having to dispose of it in an unfavorable real estate market. When we have modified the terms of a loan, we usually either reduce the monthly payment and/or interest rate for generally twelve to twenty-four months. We have not forgiven any material principal amounts on any loan modifications to date. We have approximately $\$ 15,811$ of TDRs. Of this amount $\$ 11,604$ are performing pursuant to their modified terms, and $\$ 4,207$ are not performing and have been placed on non accrual status and included in our non performing loans ( NPLs ).

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CenterState Banks, Inc. and Subsidiaries

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited) 

(in thousands of dollars, except per share data)

TDRs as of September 30, 2013 and December 31, 2012 quantified by loan type classified separately as accrual (performing loans) and non-accrual (non performing loans) are presented in the tables below.

| As of September 30, 2013 | Accruing | Non Accrual | Total |  |
| :--- | ---: | ---: | ---: | ---: |
| Real estate loans: | $\$ 6,936$ | $\$$ | 1,546 | $\$ 8,482$ |
| Residential | 3,538 |  | 2,496 | 6,034 |
| Commercial | 429 |  |  | 429 |
| Land, development, construction | 10,903 | 4,042 | 14,945 |  |
|  | 469 | 40 | 509 |  |
| Total real estate loans | 232 |  | 125 | 357 |
| Commercial |  |  |  |  |
| Consumer and other | $\$ 11,604$ | $\$$ | 4,207 | $\$ 15,811$ |


| As of December 31, 2012 | Accruing | Non-Accrual | Total |  |
| :--- | ---: | ---: | ---: | ---: |
| Real estate loans: | $\$ 6,446$ | $\$$ | 1,778 | $\$ 8,224$ |
| Residential | 1,589 |  | 3,701 | 5,290 |
| Commercial | 202 | 231 | 433 |  |
| Land, development, construction | 8,237 |  | 5,710 | 13,947 |
| Total real estate loans | 315 | 5 | 320 |  |
| Commercial | 289 |  | 104 | 393 |
| Consumer and other |  |  |  |  |
| Total TDRs | $\$ 8,841$ | $\$$ | 5,819 | $\$ 14,660$ |

Our policy is to return non accrual TDR loans to accrual status when all the principal and interest amounts contractually due, pursuant to its modified terms, are brought current and future payments are reasonably assured. Our policy also considers the payment history of the borrower, but is not dependent upon a specific number of payments. The Company recorded a provision for loan loss expense of \$426 and \$748 and partial charge offs of \$219 and \$445 on the TDR loans described above during the three and nine month period ending September 30, 2013.

Loans are modified to minimize loan losses when we believe the modification will improve the borrower s financial condition and ability to repay the loan. We typically do not forgive principal. We generally either reduce interest rates or decrease monthly payments for a temporary period of time and those reductions of cash flows are capitalized into
the loan balance. We may also extend maturities, convert balloon loans to longer term amortizing loans, or vice versa, or change interest rates between variable and fixed rate. Each borrower and situation is unique and we try to accommodate the borrower and minimize the Company s potential losses. Approximately $73 \%$ of our TDRs are current pursuant to their modified terms, and about $\$ 4,207$, or approximately $27 \%$ of our total TDRs are not performing pursuant to their modified terms. There does not appear to be any significant difference in success rates with one type of concession versus another.

CenterState Banks, Inc. and Subsidiaries

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited) 

(in thousands of dollars, except per share data)

The following table presents loans by class modified and for which there was a payment default within twelve months following the modification during the period ending September 30, 2013 and December 31, 2012.

|  | Period ending September 30, 2013 |  |  | Year ending December 31, 2012 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of loans | Recorded investment |  | Number of loans |  | orded <br> stment |
| Residential | 3 | \$ | 562 | 10 | \$ | 758 |
| Commercial real estate | 5 |  | 1,662 | 4 |  | 2,567 |
| Land, development, construction |  |  |  | 4 |  | 156 |
| Commercial and Industrial | 1 |  | 25 |  |  |  |
| Consumer and other | 1 |  | 18 | 1 |  | 45 |
| Total | 10 | \$ | 2,267 | 19 | \$ | 3,526 |

The Company recorded a provision for loan loss expense of $\$ 172$ and $\$ 332$ and partial charge offs of $\$ 59$ and $\$ 176$ on TDR loans that subsequently defaulted as described above during the three and nine month period ending September 30, 2013, respectively.

The following tables present loans individually evaluated for impairment by class of loans as of September 30, 2013 and December 31, 2012. The recorded investment is less than the unpaid principal balance due to partial charge-offs.

|  | Unpaid <br> principal <br> balance | Recorded <br> investment | Allowance for <br> loan losses <br> allocated |
| :--- | ---: | ---: | ---: |
| As of September 30, 2013 | $\$ 5,539$ | $\$$ | 5,448 |
| With no related allowance recorded: | 25,749 | 23,892 | $\$$ |
| Residential real estate | 1,760 | 911 |  |
| Commercial real estate | 1,728 | 1,631 |  |
| Land, development, construction | 6 | 6 |  |
| Commercial and industrial |  |  |  |
| Consumer, other | 3,910 | 3,606 | 429 |
| With an allowance recorded: | 3,533 | 3,354 | 263 |
| Residential real estate |  |  |  |
| Commercial real estate |  |  |  |

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| Land, development, construction | 494 | 480 | 57 |  |
| :--- | ---: | ---: | ---: | ---: |
| Commercial and industrial | 245 | 200 | 8 |  |
| Consumer, other | 364 | 352 | 27 |  |
| Total | $\$ 43,328$ | $\$ 39,880$ | $\$$ | 784 |

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited) 

(in thousands of dollars, except per share data)

|  | Unpaid <br> principal <br> balance | Recorded <br> investment | Allowance for <br> loan losses <br> allocated |  |
| :--- | ---: | ---: | ---: | ---: |
| As of December 31, 2012 | $\$ 1,712$ | $\$ 1,712$ | $\$$ |  |
| With no related allowance recorded: | 33,789 | 31,171 |  |  |
| Residential real estate | 2,042 | 1,087 |  |  |
| Commercial real estate | 3,556 | 3,465 |  |  |
| Land, development, construction |  |  |  |  |
| Commercial and industrial | 8,624 | 8,224 | 610 |  |
| With an allowance recorded: | 1,742 | 1,689 | 277 |  |
| Residential real estate | 664 | 433 | 107 |  |
| Commercial real estate | 5 | 5 | 1 |  |
| Land, development, construction | 395 | 393 | 27 |  |
| Commercial and industrial |  |  |  |  |
| Consumer, other | $\$ 52,529$ | $\$ 48,179$ | $\$$ | 1,022 |

$\left.\begin{array}{lrrrr} & & \begin{array}{c}\text { Interest } \\ \text { income }\end{array} & \begin{array}{c}\text { Cash basis } \\ \text { Average of } \\ \text { impaired } \\ \text { loans }\end{array} & \begin{array}{c}\text { ecognized } \\ \text { during } \\ \text { impairmenterest }\end{array} \\ \text { income }\end{array}\right)$

Nine month period ending September 30, 2013

|  | Average of <br> impaired <br> loans | Interest <br> income <br> recognized <br> during <br> impairment | Cash basis <br> interest <br> recognized |  |
| :--- | ---: | ---: | ---: | ---: |
| Real estate loans: | $\$ 9,014$ | $\$$ | 222 | $\$$ |
| Residential | 28,134 | 840 |  |  |
| Commercial | 1,423 | 10 |  |  |
| Land, development, construction | 38,571 | 1,072 |  |  |
| Total real estate loans | 1,984 | 28 |  |  |
| Commercial and industrial | 369 | 8 |  |  |
| Consumer and other loans | $\$ 40,924$ | $\$$ | 1,108 | $\$$ |
| Total |  |  |  |  |

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CenterState Banks, Inc. and Subsidiaries

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

(in thousands of dollars, except per share data)

|  |  | Interest <br> income <br> Average of <br> impaired <br> loans | Cash basis <br> during <br> impairment | interest <br> income <br> recognized |
| :--- | ---: | ---: | ---: | ---: |
| Three month period ending September, 30, 2012 | $\$ 10,289$ | $\$$ | 78 | $\$$ |
| Real estate loans: | 29,900 | 285 |  |  |
| Residential | 2,531 | 4 |  |  |
| Commercial | 42,720 |  | 367 |  |
| Land, development, construction | 3,306 |  | 34 |  |
| Total real estate loans |  | 427 |  | 3 |

Nonperforming loans include both smaller balance homogeneous loans that are collectively evaluated for impairment and individually classified impaired loans.

| Nonperforming loans were as follows: | Sept 30, 2013 | Dec | 31,2012 |  |
| :--- | :---: | ---: | ---: | ---: |
| Non accrual loans | $\$$ | 21,104 | $\$$ | 25,448 |
| Loans past due over 90 days and still accruing interest |  | 35 |  | 293 |
|  | $\$$ | 21,139 | $\$$ | 25,741 |

CenterState Banks, Inc. and Subsidiaries<br>NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited)<br>(in thousands of dollars, except per share data)

The following table presents the recorded investment in nonaccrual loans and loans past due over 90 days still on accrual by class of loans as of September 30, 2013 and December 31, 2012, excluding loans acquired from the FDIC with evidence of credit deterioration and covered by FDIC loss share agreements:

|  |  | Loans past due <br> over 90 days |
| :--- | ---: | ---: | ---: | ---: |
| As of September 30, 2013 | Nonaccrual | still accruing |


|  |  | Loans past due <br> over 90 days |
| :--- | ---: | ---: | ---: | ---: |
| As of December 31, 2012 | Nonaccrual | still accruing |

The following table presents the aging of the recorded investment in past due loans as of September 30, 2013 and December 31, 2012, excluding loans acquired from the FDIC with evidence of credit deterioration and covered by FDIC loss share agreements:

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|  |  | due |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | :---: | ---: | ---: | ---: | ---: |
| Residential real estate | $\$ 49,224$ | $\$ 3,136$ | $\$ 1,623$ | $\$$ | $\$ 4,759$ | $\$ 433,583$ | $\$ 10,882$ |
| Commercial real estate | 529,172 | 2,642 | 342 |  | 2,984 | 518,925 | 7,263 |
| Land/dev/construction | 60,375 | 109 | 618 |  | 727 | 58,401 | 1,247 |
| Commercial | 126,451 | 264 | 69 |  | 333 | 124,828 | 1,290 |
| Consumer | 50,324 | 209 | 149 | 35 | 393 | 49,509 | 422 |
|  | $\$ 1,215,546$ | $\$ 6,360$ | $\$ 2,801$ | $\$ 35$ | $\$ 9,196$ | $\$ 1,185,246$ | $\$ 21,104$ |



# CenterState Banks, Inc. and Subsidiaries <br> NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited) 

(in thousands of dollars, except per share data)

## Credit Quality Indicators:

The Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. The Company analyzes loans individually by classifying the loans as to credit risk. This analysis includes loans with an outstanding balance greater than $\$ 500$ that are non-homogeneous loans, such as commercial, commercial real estate, land, land development and construction loans. This analysis is performed on at least an annual basis. The Company uses the following definitions for risk ratings:

Special Mention: Loans classified as special mention have a potential weakness that deserves management s close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution s credit position at some future date.

Substandard: Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

Doubtful: Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

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CenterState Banks, Inc. and Subsidiaries

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited) 

(in thousands of dollars, except per share data)

Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be pass rated loans. Loans listed as not rated are either less than $\$ 500$ or are included in groups of homogeneous loans. As of September 30, 2013 and December 31, 2012, and based on the most recent analysis performed, the risk category of loans by class of loans, excluding loans with evidence of deterioration of credit quality purchased from the FDIC and covered by FDIC loss share agreements, is as follows:

|  | As of September 30, 2013 Special |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loan Category |  | Pass | Mention |  | standard | Doubtful |
| Residential real estate | \$ | 420,235 | \$ 6,511 | \$ | 22,478 | \$ |
| Commercial real estate |  | 435,312 | 59,217 |  | 34,643 |  |
| Land/dev/construction |  | 46,689 | 10,765 |  | 2,921 |  |
| Commercial |  | 117,529 | 4,825 |  | 4,097 |  |
| Consumer |  | 48,970 | 554 |  | 800 |  |
|  |  | ,068,735 | \$ 81,872 | \$ | 64,939 | \$ |

As of December 31, 2012
Special

| Loan Category | Pass | Mention | Substandard | Doubtful |
| :--- | ---: | ---: | ---: | :---: |
| Residential real estate | $\$ 400,244$ | $\$ 4,797$ | $\$$ | 23,513 |

$$
\begin{array}{llllll}
\$ & 998,093 & \$ 66,315 & \$ 5,618
\end{array}
$$

The Company considers the performance of the loan portfolio and its impact on the allowance for loan losses. For residential and consumer loan classes, the Company also evaluates credit quality based on the aging status of the loan, which was previously presented, and by payment activity. The following table presents the recorded investment in residential and consumer loans, excluding loans covered by FDIC loss share agreements, based on payment activity as of September 30, 2013:

|  | Residential | Consumer |
| :--- | :--- | :--- |
| Performing | $\$ 438,342$ | $\$ 49,867$ |


| Nonperforming | 10,882 |  | 457 |
| :--- | ---: | ---: | ---: | ---: |
| Total | $\$ 449,224$ | $\$$ | 50,324 |

Purchased Credit Impaired Loans:
Income recognized on loans we purchased from the FDIC is recognized pursuant to ASC Topic 310-30. A portion of the fair value discount has been ascribed as an accretable yield that is accreted into interest income over the estimated remaining life of the loans. The remaining non-accretable difference represents cash flows not expected to be collected.

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CenterState Banks, Inc. and Subsidiaries

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited) 

(in thousands of dollars, except per share data)

The table below summarizes the total contractually required principal and interest cash payments, management s estimate of expected total cash payments and carrying value of the loans as of September 30, 2013 and December 31, 2012. Contractually required principal and interest payments have been adjusted for estimated prepayments.

|  | Sept 30,2013 |  | Dec 31,2012 |  |
| :--- | :---: | :---: | :---: | :---: |
| Contractually required principal and interest | $\$$ | 416,565 | $\$$ | 534,989 |
| Non-accretable difference |  | $(71,810)$ |  | $(142,855)$ |
|  |  | 344,755 |  | 392,134 |
| Cash flows expected to be collected |  | $(100,605)$ |  | $(93,107)$ |
| Accretable yield | $\$$ | 244,150 | $\$$ | 299,027 |
|  |  | $(2,056)$ |  | $(2,649)$ |
| Carrying value of acquired loans | $\$$ | 242,094 | $\$$ | 296,378 |

We adjusted our estimates of future expected losses, cash flows and renewal assumptions during the current quarter. These adjustments resulted in an increase in expected cash flows and accretable yield, and a decrease in the non-accretable difference. We reclassified approximately $\$ 10,894$ and $\$ 30,811$ from non-accretable difference to accretable yield during the three and nine month period ending September 30, 2013, respectively, to reflect our adjusted estimates of future expected cash flows. The table below summarizes the changes in total contractually required principal and interest cash payments, management s estimate of expected total cash payments and carrying value of the loans during the three and nine month period ending September 30, 2013 and 2012.

| Activity during the three month period ending September 30, 2013 | $\begin{gathered} \text { June } 30, \\ 2013 \end{gathered}$ | income accretion | all other adjustments | $\text { Sept } 30 \text {, }$ $2013$ |
| :---: | :---: | :---: | :---: | :---: |
| Contractually required principal and interest | \$ 449,146 |  | \$ $(32,581)$ | \$ 416,565 |
| Non-accretable difference | $(90,060)$ |  | 18,250 | $(71,810)$ |
| Cash flows expected to be collected | 359,086 |  | $(14,331)$ | 344,755 |
| Accretable yield | $(99,407)$ | 8,988 | $(10,186)$ | $(100,605)$ |
| Carry value of acquired loans | \$ 259,679 | \$ 8,988 | \$ $(24,517)$ | \$ 244,150 |


| Activity during the nine month period ending September 30, 2013 | $\begin{gathered} \text { Dec } 31, \\ 2012 \end{gathered}$ | income accretion | all other adjustments | $\begin{gathered} \text { Sept } 30, \\ 2013 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Contractually required principal and interest | \$ 534,989 |  | \$ $(118,424)$ | \$ 416,565 |
| Non-accretable difference | $(142,855)$ |  | 71,045 | $(71,810)$ |
| Cash flows expected to be collected | 392,134 |  | $(47,379)$ | 344,755 |
| Accretable yield | $(93,107)$ | 24,835 | $(32,333)$ | $(100,605)$ |
| Carry value of acquired loans | \$ 299,027 | \$ 24,835 | \$ $(79,712)$ | \$ 244,150 |

CenterState Banks, Inc. and Subsidiaries

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

(in thousands of dollars, except per share data)

| Activity during the three month period ending September 30, 2012 | $\begin{gathered} \text { June } 30, \\ 2012 \end{gathered}$ | Effect of acquisitions | income accretion | all other adjustments | $\begin{gathered} \text { Sept } 30, \\ 2012 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Contractually required principal and interest | \$ 594,439 |  |  | \$ $(17,945)$ | \$ 576,494 |
| Non-accretable difference | $(164,756)$ |  |  | 5,415 | $(159,341)$ |
| Cash flows expected to be collected | 429,683 |  |  | $(12,530)$ | 417,153 |
| Accretable yield | $(100,286)$ |  | 6,208 | $(11,334)$ | $(105,412)$ |
| Carry value of acquired loans | \$ 329,397 | \$ | \$ 6,208 | \$ $(23,864)$ | \$ 311,741 |


| Activity during the nine month period ending September 30, 2012 | $\begin{gathered} \text { Dec 31, } \\ 2011 \end{gathered}$ | Effect of acquisitions | income accretion | all other adjustments | $\begin{gathered} \text { Sept } 30, \\ 2012 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Contractually required principal and interest | \$ 291,531 | \$ 363,130 |  | \$ $(78,167)$ | \$ 576,494 |
| Non-accretable difference | $(51,536)$ | $(125,630)$ |  | 17,825 | $(159,341)$ |
| Cash flows expected to be collected | 239,995 | 237,500 |  | $(60,342)$ | 417,153 |
| Accretable yield | $(74,552)$ | $(32,975)$ | 17,955 | $(15,840)$ | $(105,412)$ |
| Carry value of acquired loans | \$ 165,443 | \$ 204,525 | \$ 17,955 | \$ $(76,182)$ | \$ 311,741 |

NOTE 7:FDIC indemnification asset
The FDIC Indemnification Asset represents the estimated amounts due from the FDIC pursuant to the Loss Share Agreements related to the acquisition of the three failed banks acquired in 2010 and the acquisition of two failed banks in 2012. The activity in the FDIC loss share indemnification asset is as follows:

|  | Nine month period ended Sept 30, 2013 | Twelve month period ended Dec 31, 2012 |
| :---: | :---: | :---: |
| Beginning of the year | 119,289 | 50,642 |
| Effect of acquisitions |  | 85,088 |
| Amortization, net | $(9,307)$ | $(3,096)$ |
| Indemnification income - ORE | 5,420 | 4,185 |

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| Indemnification of foreclosure expense | 2,491 | 2,425 |
| :--- | ---: | ---: |
| Proceeds from FDIC | $(36,227)$ | $(21,787)$ |
| (Recovery) impairment of loan pool | $(63)$ | 1,832 |
| Period end balance | $\$$ | 81,603 |$\$ \$ 119,289$

## Impairment of loan pools

When a loan pool (with loss share) is impaired, the impairment expense is included in provision for loan losses, and $80 \%$ of that loss is recognized as income from FDIC reimbursement, and included in this line item. During the nine month period ended September 30, 2013, the estimated amount of impairment declined, which resulted in a reversal of $\$ 63$ of income previously recognized.

## Indemnification Revenue

Indemnification Revenue represents approximately $80 \%$ of the cost incurred pursuant to the repossession process and losses incurred on the sale of OREO, or writedown of OREO values to current fair value. These costs are reimbursable from the FDIC.

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CenterState Banks, Inc. and Subsidiaries

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited) 

(in thousands of dollars, except per share data)

## Amortization, net

On the date of an FDIC acquisition, the Company estimates the amount and the timing of expected future losses that will be covered by the FDIC loss sharing agreements. The FDIC indemnification asset is initially recorded as the discounted value of the reimbursement of losses from the FDIC. Discount accretion is recognized over the estimated period of losses, and the Company updates its estimate of future losses and the timing of the losses each quarter. To the extent management estimates that future losses are less than initial estimate of future losses, management adjusts its estimates of future expected reimbursements and any decrease in the expected future reimbursements is amortized over the shorter of the loss share period or the life of the related loan by amortization in this line item. Based upon the most recent estimate of future losses, the Company expects less reimbursements from the FDIC and is amortizing the estimated reduction as described in the previous sentence.

## Indemnification of foreclosure expense

Indemnification of foreclosure expense represents approximately $80 \%$ of the foreclosure related expenses incurred and reimbursable from the FDIC. Foreclosure expense is included in non interest expense. The amount of the reimbursable portion of the expense reduces foreclosure expense included in non interest expense.

NOTE 8: Announced acquisitions
On July 29, 2013, CenterState Banks, Inc. ( CSFL ) entered into an Agreement and Plan of Merger ( Agreement ) with Gulfstream Bancshares, Inc. ( GS or Gulfstream ), whereby GS will be merged with and into CSFL. Pursuant to and simultaneously with entering into the Agreement, CSFL s wholly owned subsidiary bank, CenterState Bank of Florida, N.A. ( CSB ) and GS s wholly owned subsidiary bank, Gulfstream Business Bank (GSB ) entered into a Plan of Merger and Merger Agreement whereby GSB will be merged with and into CSB simultaneously with the merger of GS with and into CSFL.

At September 30, 2013, Gulfstream reported total consolidated assets of $\$ 563,644$, total consolidated loans of $\$ 372,615$ and total consolidated deposits of $\$ 471,287$. Gulfstream is headquartered in Stuart, Florida with branch offices in St. Lucie, Jupiter, and Delray Beach, Florida.

Under the terms of the Agreement each outstanding share of GS common stock is entitled to receive 3.012 shares of CSFL common stock and a $\$ 14.65$ cash payment. The Agreement has been unanimously approved by the board of directors of CSFL and GS. The transaction is expected to close early in the first quarter of 2014 subject to customary conditions, including all applicable regulatory approvals and GS shareholder approval.

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CenterState Banks, Inc. and Subsidiaries

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited) 

(in thousands of dollars, except per share data)

NOTE 9: Effect of new pronouncements
In October 2012, the Financial Accounting Standards Board ( FASB ) issued guidance on the subsequent accounting for an indemnification asset recognized at the acquisition date as a result of a government assisted acquisition of a financial institution. When an entity recognizes such an indemnification asset and subsequently a change in the cash flows expected to be collected on the indemnification asset occurs as a result of a change in the cash flows expected to be collected on the indemnified asset, the guidance requires the entity to recognize the change in the measurement of the indemnification asset on the same basis as the indemnified assets. Any amortization of changes in value of the indemnification asset should be limited to the lesser of the term of the indemnification agreement and the remaining life of the indemnified assets. The amendments are effective for fiscal years beginning on or after December 15, 2012 and early adoption is permitted. The amendments are to be applied prospectively to any new indemnification assets acquired after the date of adoption and to indemnification assets existing as of the date of adoption arising from a government-assisted acquisition of a financial institution. The impact of this amendment on the consolidated financial statements had no effect since the Company s prior accounting for the indemnification asset was consistent with this standard.

In February 2013, the Financial Accounting Standards Board (FASB) issued updated guidance related to disclosure of reclassification amounts out of other comprehensive income. The standard requires that companies present either in a single note or parenthetically on the face of the financial statements, the effect of significant amounts reclassified from each component of accumulated other comprehensive income based on its source and the income statement line items affected by the reclassification. The new requirements will take effect for public companies in fiscal years, and interim periods within those years, beginning after December 15, 2012. The Company adopted this standard on January 1, 2013. The effect of adopting this standard increased our disclosure surrounding reclassification items out of accumulated other comprehensive income.

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## ITEM 2: MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

All dollar amounts presented herein are in thousands, except per share data.
COMPARISON OF BALANCE SHEETS AT SEPTEMBER 30, 2013 AND DECEMBER 31, 2012

## Overview

Our total assets decreased slightly between September 30, 2013 and year end 2012 primarily due to a decrease in total deposits partially offset by increases in federal funds purchased (i.e. deposits from our correspondent banks) and repurchase agreements. Our total stockholders equity also decreased during this nine month period due to changes in unrealized gains and losses in our available for sale securities portfolio, as a result of rising interest rates.

Our total loans, excluding loans covered by FDIC loss share agreements, increased during the nine month period by an annualized rate of approximately $8.9 \%$, all resulting from in-market loan origination. The indemnification asset decreased $\$ 37,686$ during the period due to cash payments received from the FDIC for loss reimbursements and through amortization of losses previously estimated, that are currently no longer expected to occur. These changes are discussed and analyzed below and on the following pages.

Federal funds sold and Federal Reserve Bank deposits
Federal funds sold and Federal Reserve Bank deposits were \$85,600 at September 30, 2013 (approximately 3.7\% of total assets) as compared to $\$ 117,588$ at December 31, 2012 (approximately $5.0 \%$ of total assets). We use our available-for-sale securities portfolio, as well as federal funds sold and Federal Reserve Bank deposits for liquidity management and for investment yields. These accounts, as a group, will fluctuate as a function of loans outstanding, and to some degree the amount of correspondent bank deposits (i.e. federal funds purchased) outstanding.

Investment securities available for sale
Securities available-for-sale, consisting primarily of U.S. government sponsored enterprises and municipal tax exempt securities, were $\$ 456,555$ at September 30, 2013 (approximately $19.5 \%$ of total assets) compared to $\$ 425,758$ at December 31, 2012 (approximately $18.0 \%$ of total assets), an increase of $\$ 30,797$ or $7.2 \%$. We use our available-for-sale securities portfolio, as well as federal funds sold and Federal Reserve Bank deposits for liquidity management and for investment yields. These accounts, as a group, will fluctuate as a function of loans outstanding as discussed above, under the caption Federal funds sold and Federal Reserve Bank deposits. Our securities are carried at fair value. We classify our securities as available-for-sale to provide for greater flexibility to respond to changes in interest rates as well as future liquidity needs.

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Trading securities
We also have a trading securities portfolio. Realized and unrealized gains and losses are included in trading securities revenue, a component of our non interest income, in our Condensed Consolidated Statement of Earnings and Comprehensive Income. Securities purchased for this portfolio have primarily been various municipal securities. We held $\$ 398$ of securities in our trading securities portfolio as of September 30, 2013. A list of the activity in this portfolio is summarized below.

|  | Nine month <br> period ended <br> Sept 30,2013 | Nine month <br> period ended <br> Sept 30,2012 |
| :--- | ---: | ---: |
| Beginning balance | $\$ 5,048$ | $\$$ |

Loans held for sale
We also have a loans held for sale portfolio, whereby we originate single family home loans and sell those mortgages into the secondary market, servicing released. These loans are recorded at the lower of cost or market. Gains and losses on the sale of loans held for sale are included as a component of non interest income in our Condensed Consolidated Statement of Earnings and Comprehensive Income. A list of the activity in this portfolio is summarized below.

|  | Nine month period ended Sept 30, 2013 |  | Nine month period ended Sept 30, 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
| Beginning balance | \$ | 2,709 | \$ | 3,741 |
| Loans originated |  | 15,499 |  | 11,744 |
| Proceeds from sales |  | $(17,146)$ |  | $(13,950)$ |
| Net realized gain on sales |  | 255 |  | 172 |
| Ending balance | \$ | 1,317 | \$ | 1,707 |

## Loans

Lending-related income is the most important component of our net interest income and is a major contributor to profitability. The loan portfolio is the largest component of earning assets, and it therefore generates the largest portion of revenues. The absolute volume of loans and the volume of loans as a percentage of earning assets is an important determinant of net interest margin as loans are expected to produce higher yields than securities and other earning assets. Average loans during the nine months ended September 30, 2013, were $\$ 1,428,419$, or $70.8 \%$ of average earning assets, as compared to $\$ 1,453,453$, or $69.6 \%$ of average earning assets, for the nine month period
ending September 30, 2012. Total loans at September 30, 2013 and December 31, 2012 were $\$ 1,458,572$ and $\$ 1,435,863$, respectively. This represents a loan to total asset ratio of $62.4 \%$ and $60.8 \%$ and a loan to deposit ratio of $74.3 \%$ and $71.9 \%$, at September 30, 2013 and December 31, 2012, respectively.

Approximately $16.7 \%$ of our loans, or $\$ 242,891$, are covered by FDIC loss sharing agreements. Pursuant to and subject to the terms of the loss sharing agreements, the FDIC is obligated to reimburse CenterState for $80 \%$ of losses with respect to the covered loans beginning with the first dollar of loss incurred. CenterState will reimburse the FDIC for its share of recoveries with respect to the covered loans. The loss sharing agreements applicable to single family residential mortgage loans provide for FDIC loss sharing and CenterState reimbursement to the FDIC for recoveries for ten years. The loss

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sharing agreements applicable to commercial loans provide for FDIC loss sharing for five years and CenterState reimbursement to the FDIC for a total of eight years for recoveries. All of the covered loans acquired are accounted for pursuant to ASC Topic 310-30. Within the FDIC covered loan portfolio, approximately $51 \%$ are collateralized by single family residential real estate and $45 \%$ are collateralized by commercial real estate. The remainder of our covered loans included land, land development, and non-real estate commercial loans.

Our loans that are not covered by FDIC loss sharing agreements at September 30, 2013 and December 31, 2012 were $\$ 1,215,681$ and $\$ 1,139,568$, respectively, an increase of $\$ 76,113$, or approximately $8.9 \%$ annualized. New loan origination (funded during the quarter of origination) for the current quarter compared to the prior four quarters is presented in the table below:

|  | 3Q13 | 2Q13 | 1Q13 | 4Q12 | 3Q12 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| New loan production (funded) | $\$ 81,731$ | $\$ 84,303$ | $\$ 43,607$ | $\$ 54,819$ | $\$ 51,519$ |
| Average yield | $4.35 \%$ | $4.13 \%$ | $4.27 \%$ | $4.31 \%$ | $4.40 \%$ |

Loan concentrations are considered to exist where there are amounts loaned to multiple borrowers engaged in similar activities, which collectively could be similarly impacted by economic or other conditions and when the total of such amounts would exceed $25 \%$ of total capital. Due to the lack of diversified industry and the relative proximity of markets served, the Company has concentrations in geographic as well as in types of loans funded.

Our total loans, including those with and without loss sharing agreements, total $\$ 1,458,572$ at September 30, 2013. Of this amount, approximately $88 \%$ are collateralized by real estate, $9 \%$ are commercial non real estate loans and the remaining $3 \%$ are consumer and other non real estate loans. We have approximately $\$ 573,251$ of single family residential loans which represents about $39 \%$ of our total loan portfolio. Our largest category of loans is commercial real estate which represents approximately $44 \%$ of our total loan portfolio.

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The following table sets forth information concerning the loan portfolio by collateral types as of the dates indicated.

Sept 30, 2013 Dec 31, 2012

| Loans not covered by FDIC loss share agreements |  |  |  |
| :--- | ---: | ---: | ---: |
| Real estate loans |  |  |  |
| Residential | $\$$ | 449,224 | $\$$ |
| Commercial | 529,172 | 428,554 |  |
| Land, development, construction | 60,375 | 480,494 |  |
|  |  | 55,474 |  |
| Total real estate | $1,038,771$ | 964,522 |  |
| Commercial | 126,451 | 124,225 |  |
| Consumer and other loans (note 1) | 1,259 | 2,732 |  |
| Consumer and other | 49,065 | 48,547 |  |
|  |  |  |  |
| Loans before unearned fees and deferred cost | $1,215,546$ | $1,140,026$ |  |
| Unearned fees/costs | 135 | $(458)$ |  |
| Allowance for loan losses for non-covered loans | $(19,265)$ | $(24,033)$ |  |


| Net loans not covered by FDIC loss share |
| :--- |
| agreements |$\quad 1,196,416 \quad 1,115,535$

Loans covered by FDIC loss share agreements

| Real estate loans |  |  |
| :--- | ---: | ---: |
| Residential | 124,027 | 142,480 |
| Commercial | 109,285 | 134,413 |
| Land, development, construction | 5,673 | 13,259 |


| Total real estate | 238,985 | 290,152 |
| :--- | ---: | ---: |
| Commercial | 3,906 | 6,143 |
|  |  |  |
|  | 242,891 | 296,295 |

Allowance for loan losses for covered loans $\quad(2,056)$
Net loans covered by FDIC loss share agreements 240,835 293,646

Total loans, net of allowance for loan losses \$ 1,437,251 \$ 1,409,181
note 1: Consumer loans acquired pursuant to three FDIC assisted transactions of failed financial institutions during the third quarter of 2010 and two in the first quarter of 2012. These loans are not covered by an FDIC loss share agreement. The loans are being accounted for pursuant to ASC Topic 310-30.
Credit quality and allowance for loan losses

Commercial, commercial real estate, land, land development and construction loans in excess of \$500 are monitored and evaluated for impairment on an individual loan basis. Commercial, commercial real estate, land, land development and construction loans less than $\$ 500$ are evaluated for impairment on a pool basis. All consumer and single family residential loans are evaluated for impairment on a pool basis.

On at least a quarterly basis, management reviews each impaired loan to determine whether it should have a specific reserve or partial charge-off. Management relies on appraisals to help make this determination. Updated appraisals are obtained for collateral dependent loans when a loan is scheduled for renewal or refinance. In addition, if the classification of the loan is downgraded to substandard, identified as impaired, or placed on non accrual status (collectively Problem Loans ), an updated appraisal is obtained if the loan amount is greater than $\$ 500$ and individually evaluated for impairment.

After an updated appraisal is obtained for a Problem Loan, as described above, an additional updated appraisal will be obtained on at least an annual basis. Thus, current appraisals for Problem Loans in excess of $\$ 500$ will not be older than one year.

After the initial updated appraisal is obtained for a Problem Loan and before its next annual appraisal update is due, management considers the need for a downward adjustment to the current

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appraisal amount to reflect current market conditions, based on management $s$ analysis, judgment and experience. In an extremely volatile market, management may update the appraisal prior to the one year anniversary date.

We maintain an allowance for loan losses that we believe is adequate to absorb probable losses incurred in our non covered loan portfolio. The FDIC is obligated to reimburse us for $80 \%$ of losses incurred in our covered loan portfolio subject to the terms of our loss share agreements with the FDIC. Our covered loan portfolio, loans purchased from the FDIC with specific identified credit deficiencies and those with implied credit deficiencies, has been marked to fair value at the acquisition date, which considers an estimate of probable losses, and is evaluated for impairment on a pool basis on a quarterly basis, pursuant to ASC Topic 310-30.

The allowance consists of three components. The first component is an allocation for impaired loans, as defined by generally accepted accounting principles. Impaired loans are those loans whereby management has arrived at a determination that the Company will not be repaid according to the original terms of the loan agreement. Each of these loans is required to have a written analysis supporting the amount of specific allowance allocated to the particular loan, if any. That is to say, a loan may be impaired (i.e., not expected to be repaid as agreed), but may be sufficiently collateralized such that we expect to recover all principal and interest eventually, and therefore no specific allowance is warranted.

The second component is a general allowance on all of the Company s loans other than those identified as impaired. The general component covers non-impaired loans and is based on historical loss experience adjusted for current factors. The historical loss experience is determined by portfolio segment and is based on the actual loss history experienced by the Company over the most recent two years. The portfolio segments identified by the Company are residential loans, commercial real estate loans, construction and land development loans, commercial and industrial and consumer and other. This actual loss experience is supplemented with other economic factors based on the risks present for each portfolio segment. These economic, or qualitative, factors include consideration of the following: levels of and trends in delinquencies and impaired loans; levels of and trends in charge-offs and recoveries; trends in volume and terms of loans; effects of any changes in risk selection and underwriting standards; other changes in lending policies, procedures, and practices; experience, ability, and depth of lending management and other relevant staff; national and local economic trends and conditions; industry conditions; and effects of changes in credit concentrations.

The third component consists of amounts reserved for purchased credit impaired loans. On a quarterly basis, the Company updates the amount of loan principal and interest cash flows expected to be collected, incorporating assumptions regarding default rates, loss severities, the amounts and timing of prepayments and other factors that are reflective of current market conditions. Probable decreases in expected loan principal cash flows trigger the recognition of impairment, which is then measured as the present value of the expected principal loss plus any related foregone interest cash flows discounted at the pool s effective interest rate. Impairments that occur after the acquisition date are recognized through the provision for loan losses. Probable and significant increases in expected principal cash flows would first reverse any previously recorded allowance for loan losses; any remaining increases are recognized prospectively as interest income. The impacts of (i) prepayments, (ii) changes in variable interest rates, and (iii) any other changes in the timing of expected cash flows are recognized prospectively as adjustments to interest income. Disposals of loans, which may include sales of loans, receipt of payments in full by the borrower, or foreclosure, result in removal of the loan from the purchased credit impaired portfolio. The aggregate of these three components results in our total allowance for loan losses.

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In the table below we have shown the components, as discussed above, of our allowance for loan losses at September 30, 2013 and December 31, 2012.

|  | Sept 30, 2013 |  |  | Dec 31, 2012 |  |  | increase (decrease) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | loan balance | ALLL <br> balance | \% | loan balance | ALLL <br> balance | \% | loan balance | ALLL balance |  |
| Impaired loans | \$ 39,880 | \$ 784 | 1.97\% | \$ 48,179 | \$ 1,022 | 2.12\% | \$ (8,299) | \$ (238) | -15bps |
| Non impaired loans | 1,175,801 | 18,481 | 1.57\% | 1,091,389 | 23,011 | 2.11\% | 84,412 | $(4,530)$ | -54bps |
| Loans (note <br> 1) | 1,215,681 | 19,265 | 1.58\% | 1,139,568 | 24,033 | 2.11\% | 76,113 | $(4,768)$ | -53bps |
| Covered <br> loans (note <br> 2) | 242,891 | 2,056 |  | 296,295 | 2,649 |  | $(53,404)$ | (593) |  |
| Total loans | \$ 1,458,572 | \$ 21,321 | 1.46\% | \$ 1,435,863 | \$26,682 | 1.86\% | \$ 22,709 | \$ $(5,361)$ | -40bps |

note 1: Total loans not covered by FDIC loss share agreements.
note 2: Loans covered by FDIC loss share agreements. Eighty percent of any losses in this portfolio will be reimbursed by the FDIC and recognized as FDIC Indemnification income and included in non-interest income within the Company s condensed consolidated statement of operations. Four loan pools with an aggregate carrying value of $\$ 8,254$ are impaired at September 30, 2013, and have a specific allowance of $\$ 2,056$. The aggregate carrying value of $\$ 8,254$ represents approximately $69 \%$ of the underlying loan balances outstanding.
The general loan loss allowance (non-impaired loans) decreased by a net amount of $\$ 4,530$. This decrease was primarily due to the continued improvement in our credit metrics, in particular the continued decline in our rolling two year charge-off history, partially offset by the growth in our non-impaired loan portfolio. The improved credit metrics include declining trends in non-performing loans, net charge-offs and performing loans past due 30-89 days, as well as, improvement in national and local economic trends.

The specific loan loss allowance (impaired loans) is the aggregate of the results of individual analyses prepared for each one of the impaired loans not covered by an FDIC loss sharing agreement on a loan level basis. We recorded partial charge offs in lieu of specific allowance for a number of the impaired loans. The Company s impaired loans have been written down by $\$ 3,448$ to $\$ 39,880$ ( $\$ 39,096$ when the $\$ 784$ specific allowance is considered) from their legal unpaid principal balance outstanding of $\$ 43,328$. In the aggregate, total impaired loans have been written down to approximately $90 \%$ of their legal unpaid principal balance, and non-performing impaired loans have been written down to approximately $67 \%$ of their legal unpaid principal balance. The Company statal non-performing loans (non-accrual loans plus loans past due greater than 90 days and still accruing, $\$ 21,139$ at September 30, 2013) have been written down to approximately $75 \%$ of their legal unpaid principal balance.

Any losses in loans covered by FDIC loss share agreements, as described in note 2 above, are reimbursable from the FDIC to the extent of $80 \%$ of any losses. These loans are being accounted for pursuant to ASC Topic 310-30. On a
quarterly basis, management updates the amount of loan principal and interest cash flows expected to be collected, incorporating assumptions regarding default rates, loss severities, the amounts and timing of prepayments and other factors that are reflective of current market conditions. Probable decreases in expected loan principal cash flows trigger the recognition of impairment, which is then measured as the present value of the expected principal loss plus any related foregone interest cash flows discounted at the pool s effective interest rate. Impairments that occur after the acquisition date are recognized through the provision for loan losses.

The allowance is increased by the provision for loan losses, which is a charge to current period earnings and decreased by loan charge-offs net of recoveries of prior period loan charge-offs. Loans are charged against the allowance when management believes collection of the principal is unlikely. We believe our allowance for loan losses was adequate at September 30, 2013. However, we recognize that many factors can adversely impact various segments of the Company s market and customers, and therefore there is no assurance as to the amount of losses or probable losses which may develop in the future. The tables below summarize the changes in allowance for loan losses during the periods presented.

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|  | Loans not covered by FDIC loss share agreements |  | Loans covered by FDIC loss share agreements |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three months ended September 30, 2013 |  |  |  |  |  |  |
| Balance at beginning of period | \$ | 21,800 | \$ | 2,020 |  | 23,820 |
| Loans charged-off |  | $(1,570)$ |  |  |  | $(1,570)$ |
| Recoveries of loans previously charged-off |  | 344 |  |  |  | 344 |
| Net charge-offs |  | $(1,226)$ |  |  |  | $(1,226)$ |
| (Recovery) provision for loan loss |  | $(1,309)$ |  | 36 |  | $(1,273)$ |
| Balance at end of period | \$ | 19,265 | \$ | 2,056 |  | 21,321 |
| Three months ended September 30, 2012 |  |  |  |  |  |  |
| Balance at beginning of period | \$ | 23,634 | \$ | 1,549 |  | 25,183 |
| Loans charged-off |  | $(2,245)$ |  |  |  | $(2,245)$ |
| Recoveries of loans previously charged-off |  | 978 |  |  |  | 978 |
| Net charge-offs |  | $(1,267)$ |  |  |  | $(1,267)$ |
| Provision for loan losses |  | 1,652 |  | 773 |  | 2,425 |
| Balance at end of period | \$ | 24,019 | \$ | 2,322 |  | 26,341 |
| Nine months ended September 30, 2013 |  |  |  |  |  |  |
| Balance at beginning of period | \$ | 24,033 | \$ | 2,649 | \$ | 26,682 |
| Loans charged-off |  | $(5,404)$ |  | (515) |  | $(5,919)$ |
| Recoveries of loans previously charged-off |  | 817 |  |  |  | 817 |
| Net charge-offs |  | $(4,587)$ |  | (515) |  | $(5,102)$ |
| (Recovery) provision for loan loss |  | (181) |  | (78) |  | (259) |
| Balance at end of period | \$ | 19,265 | \$ | 2,056 |  | 21,321 |
| Nine months ended September 30, 2012 |  |  |  |  |  |  |
| Balance at beginning of period | \$ | 27,585 | \$ | 359 |  | 27,944 |
| Loans charged-off |  | $(10,393)$ |  |  |  | $(10,393)$ |
| Recoveries of loans previously charged-off |  | 1,739 |  |  |  | 1,739 |
| Net charge-offs |  | $(8,654)$ |  |  |  | $(8,654)$ |
| Provision for loan losses |  | 5,088 |  | 1,963 |  | 7,051 |
| Balance at end of period | \$ | 24,019 | \$ | 2,322 |  | 26,341 |

Nonperforming loans and nonperforming assets
Non performing loans, excluding loans covered by FDIC loss share agreements, are defined as non accrual loans plus loans past due 90 days or more and still accruing interest. Generally, we place loans on non accrual status when they are past due 90 days and management believes the borrower s financial condition, after giving consideration to economic conditions and collection efforts, is such that collection of interest is doubtful. When we place a loan on non accrual status, interest accruals cease and uncollected interest is reversed and charged against current income. Interest received on such loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured. Non performing loans, excluding loans covered by FDIC loss share agreements, as a percentage of total loans, excluding loans covered by FDIC loss share agreements, were $1.74 \%$ at September 30, 2013, compared to 2.26\% at December 31, 2012.

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Non performing assets, excluding assets covered by FDIC loss share agreements, (which we define as non performing loans, as defined above, plus (a) OREO (i.e., real estate acquired through foreclosure, in substance foreclosure, or deed in lieu of foreclosure); and (b) other repossessed assets that are not real estate), were $\$ 26,084$ at September 30, 2013, compared to $\$ 33,386$ at December 31, 2012. Non performing assets as a percentage of total assets were $1.12 \%$ at September 30, 2013, compared to $1.41 \%$ at December 31, 2012.

The following table sets forth information regarding the components of nonperforming assets at the dates indicated.

|  | Sept 30, | $\begin{gathered} \text { Dec } 31, \\ 2012 \end{gathered}$ |
| :---: | :---: | :---: |
| Non-accrual loans (note 1) | \$ 21,104 | \$ 25,448 |
| Past due loans 90 days or more and still accruing interest (note 1) | 35 | 293 |
| Total non-performing loans (NPLs) (note 1) | 21,139 | 25,741 |
| Other real estate owned (OREO) (note 1) | 4,804 | 6,875 |
| Repossessed assets other than real estate (note 1) | 141 | 770 |
| Total non-performing assets (NPAs) (note 1) | \$ 26,084 | \$33,386 |
| Total NPLs as a percentage of total loans (note 1) | 1.74\% | 2.26\% |
| Total NPAs as a percentage of total assets (note 1) | 1.12\% | 1.41\% |
| Loans past due between 30 and 89 days and accruing interest as a percentage of total loans (note 1) | 0.75\% | 0.65\% |
| Allowance for loan losses, excluding FDIC covered loans | \$ 19,265 | \$ 24,033 |
| Allowance for loan losses as a percentage of NPLs (note 1) | 91\% | 93\% |

note 1: Excludes loans, OREO and other repossessed assets covered by FDIC loss share agreements. As shown in the table above, the largest component of non performing loans excluding loans covered by FDIC loss share agreements is non accrual loans. As of September 30, 2013 the Company had reported a total of 170 non accrual loans with an aggregate carrying value of $\$ 21,104$, compared to December 31, 2012 when 184 non accrual loans with an aggregate book value of $\$ 25,448$ were reported. This amount is further delineated by collateral category and number of loans in the table below.

|  | Total amount <br> in <br> thousands | Percentage <br> of total <br> non accrual <br> loans | Number of <br> non accrual <br> loans in <br> category |
| :--- | :---: | ---: | ---: |
| Collateral category | $\$ ~ 10,882$ | $52 \%$ | 89 |
| Residential real estate | 7,263 | $34 \%$ | 30 |
| Commercial real estate | 1,247 | $6 \%$ | 8 |
| Land, development, construction |  |  |  |


| Commercial | 1,290 | $6 \%$ | 18 |
| :--- | ---: | ---: | ---: |
| Consumer, other | 422 | $2 \%$ | 25 |
|  |  |  |  |
| Total non accrual loans at September 30, 2013 | $\$$ | 21,104 | $100 \%$ |

The second largest component of non performing assets after non accrual loans is OREO, excluding OREO covered by FDIC loss share agreements. At September 30, 2013, total OREO was $\$ 26,437$. Of this amount, $\$ 21,633$ is covered by FDIC loss sharing agreements. Pursuant and subject to the terms of the loss sharing agreements, the FDIC is obligated to reimburse the Company for $80 \%$ of losses with respect to the covered OREO beginning with the first dollar of loss incurred. The Company will reimburse the FDIC for its share of recoveries with respect to the covered OREO. The loss sharing agreements applicable to single family residential mortgage loans provide for FDIC loss sharing and the Company reimbursement to the FDIC for recoveries for ten years. The loss sharing agreements applicable to commercial loans provides for FDIC loss sharing for five years and Company reimbursement to the FDIC for a total of eight years for recoveries.

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OREO not covered by FDIC loss share agreements is $\$ 4,804$ at September 30, 2013. OREO is carried at the lower of cost or market less the estimated cost to sell. Further declines in real estate values can affect the market value of these assets. Any further decline in market value beyond its cost basis is recorded as a current expense in the Company $s$ Condensed Consolidated Statement of Earnings and Comprehensive Income. OREO is further delineated in the table below.

| (unaudited) | carrying amount |  |
| :--- | ---: | :---: |
| Description of repossessed real estate | cat Sept <br> 30, | $\$ 013$ |
| 6 single family homes | 1,498 |  |
| 8 residential building lots | 1,353 |  |
| 7 commercial buildings | 969 |  |
| Land / various acreages | 984 |  |
| Total, excluding OREO covered by FDIC loss share | $\$$ | 4,804 |

Impaired loans are defined as loans that management has determined will not repay as agreed pursuant to the terms of the related loan agreement. Small balance homogeneous loans are not considered for impairment purposes. Once management has determined a loan is impaired, we perform a specific reserve analysis to determine if it is probable that we will eventually collect all contractual cash flows. If management determines that a shortfall is probable, then a specific valuation allowance is placed against the loan. This loan is then placed on non accrual basis, even if the borrower is current with his/her contractual payments, and will remain on non accrual until payments collected reduce the loan balance such that it eliminates the specific valuation allowance or equivalent partial charge-down or other economic conditions change. At September 30, 2013 we have identified a total of $\$ 39,880$ impaired loans, excluding loans covered by FDIC loss share agreements. A specific valuation allowance of $\$ 784$ has been attached to $\$ 7,992$ of the total identified impaired loans. It should also be noted that the total carrying balance of the impaired loans, or $\$ 39,880$, has been partially charged down by $\$ 3,448$ from their aggregate legal unpaid balance of $\$ 43,323$. The table below summarizes impaired loan data for the periods presented.

|  | Sept 30, | Dec 31, |
| :--- | ---: | ---: |
|  | 2013 | 2012 |
| Impaired loans with a specific valuation allowance | $\$ 7,992$ | $\$ 10,744$ |
| Impaired loans without a specific valuation allowance | 31,888 | 37,435 |
| Total impaired loans | $\$ 39,880$ | $\$ 48,179$ |
| Amount of allowance for loan losses allocated to impaired | $\$$ | 784 |
| loans | $\$ 11,604$ | $\$ 1,022$ |
| Performing TDRs | 4,207 | 5,841 |
| Non performing TDRs, included in NPLs |  |  |
| Total TDRs (TDRs are required to be included in impaired | $\$ 15,811$ | $\$ 14,660$ |
| loans) | 24,069 | 33,519 |

$$
\text { Total impaired loans } \quad \$ 39,880 \quad \$ 48,179
$$

We continually analyze our loan portfolio in an effort to recognize and resolve problem assets as quickly and efficiently as possible. As of September 30, 2013, we believe the allowance for loan losses was adequate. However, we recognize that many factors can adversely impact various segments of the market. Accordingly, there is no assurance that losses in excess of such allowance will not be incurred.

Bank premises and equipment
Bank premises and equipment was $\$ 97,289$ at September 30, 2013 compared to $\$ 97,954$ at December 31, 2012, a decrease of $\$ 665$ or $0.7 \%$. This amount is the result of purchases net of disposals of $\$ 3,651$ less $\$ 4,316$ of depreciation expense.

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Deposits
During the nine month period ending September 30, 3013, total deposits decreased by $\$ 35,277$ (time deposits decreased by $\$ 75,096$ and non-time deposits increased by $\$ 39,819$ ). The loan to deposit ratio was approximately $74.3 \%$ at September 30, 2013. The table below summarizes the Company s deposit mix at the dates indicated.

|  | Sept 30, 2013 |  | $\%$ of total | Dec 31, 2012 |  | \% of total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demand - non-interest bearing | \$ | 562,027 | 29\% | \$ | 519,510 | 26\% |
| Demand - interest bearing |  | 452,583 | 23\% |  | 452,961 | 23\% |
| Savings deposits |  | 240,431 | 12\% |  | 238,216 | 12\% |
| Money market accounts |  | 306,706 | 16\% |  | 311,241 | 16\% |
| Time deposits |  | 400,208 | 20\% |  | 475,304 | 23\% |
| Total deposits | \$ | 1,961,955 | 100\% | \$ | 1,997,232 | 100\% |

Securities sold under agreement to repurchase
Our subsidiary bank enters into borrowing arrangements with our retail business customers by agreements to repurchase ( securities sold under agreements to repurchase ) under which the bank pledges investment securities owned and under their control as collateral against the one-day borrowing arrangement. These short-term borrowings totaled $\$ 22,150$ at September 30, 2013 compared to $\$ 18,792$ at December 31, 2012.

Federal funds purchased
Federal funds purchased are overnight deposits from correspondent banks. Federal funds purchased acquired from other than our correspondent bank deposits are included with Federal Home Loan Bank advances and other borrowed funds as described below, if any. At September 30, 2013 we had $\$ 45,356$ of correspondent bank deposits or federal funds purchased, compared to $\$ 38,932$ at December 31, 2012.

Federal Home Loan Bank advances and other borrowed funds
From time to time, we borrow either through Federal Home Loan Bank advances or Federal Funds Purchased, other than correspondent bank deposits (i.e. federal funds purchased) listed above. At September 30, 2013 and December 31, 2012, there were no outstanding advances from the Federal Home Loan Bank.

Corporate debentures
We formed CenterState Banks of Florida Statutory Trust I (the Trust ) for the purpose of issuing trust preferred securities. On September 22, 2003, we issued a floating rate corporate debenture in the amount of $\$ 10,000$. The Trust used the proceeds from the issuance of a trust preferred security to acquire the corporate debenture of the Company. The trust preferred security essentially mirrors the corporate debenture, carrying a cumulative preferred dividend at a variable rate equal to the interest rate on the corporate debenture (three month LIBOR plus 305 basis points). The corporate debenture and the trust preferred security each have 30 -year lives. The trust preferred security and the corporate debenture are callable by the Company or the Trust, at their respective option, subject to prior approval by the Federal Reserve Board, if then required. The Company has treated the trust preferred security as Tier 1 capital up
to the maximum amount allowed under the Federal Reserve guidelines for federal regulatory purposes.

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In September 2004, Valrico Bancorp Inc. ( VBI ) formed Valrico Capital Statutory Trust ( Valrico Trust ) for the purpose of issuing trust preferred securities. On September 9, 2004, VBI issued a floating rate corporate debenture in the amount of $\$ 2,500$. The Trust used the proceeds from the issuance of a trust preferred security to acquire the corporate debenture. On April 2, 2007, the Company acquired all the assets and assumed all the liabilities of VBI pursuant to the merger agreement, including VBI s corporate debenture and related trust preferred security discussed above. The trust preferred security essentially mirrors the corporate debenture, carrying a cumulative preferred dividend at a variable rate equal to the interest rate on the corporate debenture (three month LIBOR plus 270 basis points). The corporate debenture and the trust preferred security each have 30 -year lives. The trust preferred security and the corporate debenture are callable by the Company or the Valrico Trust, at their respective option, subject to prior approval by the Federal Reserve, if then required. The Company has treated the trust preferred security as Tier 1 capital up to the maximum amount allowed under the Federal Reserve guidelines for federal regulatory purposes.

In November 2011, we acquired certain assets and assumed certain liabilities of Federal Trust Corporation ( FTC ) from The Hartford Financial Services Group, Inc. ( Hartford ) pursuant to an acquisition agreement, including FTC s corporate debenture and related trust preferred security issued through FTC s finance subsidiary Federal Trust Statutory Trust ( FTC Trust) in the amount of $\$ 5,000$. The trust preferred security essentially mirrors the corporate debenture, carrying a cumulative preferred dividend at a variable rate equal to the interest rate on the corporate debenture (three month LIBOR plus 295 basis points). The corporate debenture and the trust preferred security each have 30 -year lives maturing in 2033. The trust preferred security and the corporate debenture are callable by the Company or the FTC Trust, at their respective option after five years, and sooner in specific events, subject to prior approval by the Federal Reserve, if then required. The Company has treated the corporate debenture as Tier 1 capital up to the maximum amount allowed under the Federal Reserve guidelines for federal regulatory purposes. The Company is not considered the primary beneficiary of this Trust (variable interest entity), therefore the trust is not consolidated in the Company s financial statements, but rather the subordinated debentures are shown as a liability.

Stockholders equity
Stockholders equity at September 30, 2013, was $\$ 272,741$, or $11.7 \%$ of total assets, compared to $\$ 273,531$, or $11.6 \%$ of total assets at December 31, 2012. The decrease in stockholders equity was due to the following items:
\$273,531 Total stockholders equity at December 31, 2012
10,443 Net income during the period
(902) Dividends paid on common shares, $\$ 0.03$ per common share
$(10,857)$ Net decrease in market value of securities available for sale, net of deferred taxes
526 Employee equity based compensation
\$272,741 Total stockholders equity at September 30, 2013
The federal bank regulatory agencies have established risk-based capital requirements for banks. These guidelines are intended to provide an additional measure of a bank scapital adequacy by assigning weighted levels of risk to asset categories. Banks are also required to systematically maintain capital against such off- balance sheet activities as loans sold with recourse, loan commitments, guarantees and standby letters of credit. These guidelines are intended to strengthen the quality of capital by increasing the emphasis on common equity and restricting the amount of loan loss reserves and other forms of equity such as preferred stock that may be included in capital. As of September 30, 2013, our subsidiary bank exceeded the minimum capital levels to be considered well capitalized under the terms of the guidelines.

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Selected consolidated capital ratios at September 30, 2013 and December 31, 2012 for the Company and for the Company s subsidiary bank, CenterState Bank of Florida, N.A., are presented in the tables below. There is no threshold for well-capitalized status for bank holding companies.

| CenterState Banks, Inc. (the Company) | Actual |  | Capital <br> Adequacy |  | Excess <br> Amount |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Ratio | Amount | Ratio |  |
| September 30, 2013 |  |  |  |  |  |
| Total capital (to risk weighted assets) | \$ 260,450 | 18.1\% | \$ 114,800 | > $8 \%$ | \$ 145,650 |
| Tier 1 capital (to risk weighted assets) | 242,471 | 16.9\% | 57,400 | > $4 \%$ | 185,071 |
| Tier 1 capital (to average assets) | 242,471 | 10.6\% | 91,906 | > 4\% | 150,565 |
| December 31, 2012 |  |  |  |  |  |
| Total capital (to risk weighted assets) | \$ 249,016 | 17.9\% | \$ 111,360 | > 8\% | \$ 137,656 |
| Tier 1 capital (to risk weighted assets) | 231,501 | 16.6\% | 55,680 | > $4 \%$ | 175,821 |
| Tier 1 capital (to average assets) | 231,501 | 9.9\% | 93,432 | > 4\% | 138,069 |
| CenterState Bank of Florida, N.A. | Actual |  | Well capitalized |  | Excess |
|  | Amount | Ratio | Amount | Ratio | Amount |
| September 30, 2013 |  |  |  |  |  |
| Total capital (to risk weighted assets) | \$ 244,478 | 17.1\% | \$ 142,981 | > $10 \%$ | \$ 101,497 |
| Tier 1 capital (to risk weighted assets) | 226,565 | 15.8\% | 85,789 | > $6 \%$ | 140,776 |
| Tier 1 capital (to average assets) | 226,565 | 9.9\% | 114,559 | > 5\% | 112,006 |
| December 31, 2012 |  |  |  |  |  |
| Total capital (to risk weighted assets) | \$ 230,590 | 16.6\% | \$ 138,530 | > $10 \%$ | \$ 92,060 |
| Tier 1 capital (to risk weighted assets) | 213,161 | 15.4\% | 83,118 | > $6 \%$ | 130,043 |
| Tier 1 capital (to average assets) | 213,161 | 9.2\% | 115,789 | > 5\% | 97,372 |

In July 2013, the two federal banking regulatory agencies that have authority to regulate the Company s capital resources and capital structure (the Board of Governors of the Federal Reserve System (FRB) and Federal Deposit Insurance Corporation (FDIC)) took action to finalize the application to the United States banking industry of new regulatory capital requirements that are established by the international banking framework commonly referred to as
Basel III and to implement certain other changes required by the Dodd-Frank Wall Street Reform and Consumer Protection Act. As anticipated by management of the Company (see the related discussion included in Item 1 of the Company s annual report on Form 10-K for the year 2012 filed in March 2013), these rules make significant changes to the U.S. bank regulatory capital framework, and generally increase capital requirements for banking organizations. However, in response to concerns expressed by community banks such as the Company, the final rules addressed previous concerns of community banks about the proposed rules regulatory capital treatment of trust preferred securities, unrealized gains and losses on available-for-sale securities in accumulated other comprehensive income ( AOCI ) and mortgage risk weights. Therefore, although the Company has not yet had the opportunity to analyze the final rules in detail in order to determine their likely impact upon the Company, and although management does continue to believe that such requirements will in general increase the amount of capital that the Company and the Bank may be required to maintain under these new standards, the Company believes that its prior concerns regarding volatility and trust preferred securities have been favorably addressed by the final rules. The Company does not presently expect that any materially burdensome compliance efforts with these final capital rules will be required of us prior to January 1, 2015.

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COMPARISON OF RESULTS OF OPERATIONS FOR THE THREE MONTH PERIODS ENDED SEPTEMBER 30, 2013 AND 2012

## Overview

We recognized net income of $\$ 3,109$ or $\$ 0.10$ per share basic and diluted for the three month period ended September 30, 2013, compared to net income of $\$ 2,642$ or $\$ 0.09$ per share basic and diluted for the same period in 2012. Primary differences between the comparable periods included net interest income, loan loss provision, fixed income security sales revenue from our correspondent banking division and FDIC indemnification asset amortization. These items along with others are discussed and analyzed below.

Net interest income/margin
Net interest income increased $\$ 2,943$ or $14 \%$ to $\$ 24,610$ during the three month period ended September 30, 2013 compared to $\$ 21,667$ for the same period in 2012. The $\$ 2,943$ increase was the result of a $\$ 2,426$ increase in interest income and a $\$ 517$ decrease in interest expense.

Interest earning assets averaged $\$ 1,995,719$ during the three month period ended September 30, 2013 as compared to $\$ 2,038,344$ for the same period in 2012, a decrease of $\$ 42,625$, or $2 \%$. The yield on average interest earning assets increased 57 bps to $5.18 \%$ ( 58 bps to $5.25 \%$ tax equivalent basis) during the three month period ended September 30, 2013, compared to $4.61 \%$ ( $4.67 \%$ tax equivalent basis) for the same period in 2012. The combined effects of the $\$ 42,625$ decrease in average interest earning assets and the 57bps (58bps tax equivalent basis) increase in yield on average interest earning assets resulted in the $\$ 2,426$ ( $\$ 2,437$ tax equivalent basis) increase in interest income between the two periods.

Interest bearing liabilities averaged $\$ 1,479,410$ during the three month period ended September 30, 2013 as compared to $\$ 1,620,587$ for the same period in 2012 , a decrease of $\$ 141,177$, or $8.7 \%$. The cost of average interest bearing liabilities decreased 10 bps to $0.38 \%$ during the three month period ended September 30, 2013, compared to $0.48 \%$ for the same period in 2012. The combined effects of the $\$ 141,177$ decrease in average interest bearing liabilities and the 10 bps decrease in cost of average interest bearing liabilities resulted in the $\$ 517$ decrease in interest expense between the two periods.

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The table below summarizes the analysis of changes in interest income and interest expense for the three month periods ended September 30, 2013 and 2012 on a tax equivalent basis.

|  | Three months ended September 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average balance | 2013 <br> Interest inc / exp | Average rate | Average balance | 2012 <br> Interest inc / exp | Average rate |
| Loans (notes 1, 2, 8) | \$ 1,195,105 | \$ 14,243 | 4.73\% | \$ 1,129,783 | \$ 14,815 | 5.22\% |
| Covered loans | 249,154 | 8,886 | 14.15\% | 327,847 | 5,796 | 7.03\% |
| Securities- taxable | 430,995 | 2,560 | 2.36\% | 438,317 | 2,653 | 2.41\% |
| Securities- tax exempt (note 8) | 40,119 | 550 | 5.44\% | 39,770 | 538 | 5.38\% |
| Fed funds sold and other (note 3) | 80,346 | 149 | 0.74\% | 102,627 | 149 | 0.58\% |
| Total interest earning assets | 1,995,719 | 26,388 | 5.25\% | 2,038,344 | 23,951 | 4.67\% |
| Allowance for loan losses | $(23,819)$ |  |  | $(25,893)$ |  |  |
| All other assets | 377,072 |  |  | 401,145 |  |  |
| Total assets | \$ 2,348,972 |  |  | \$ 2,413,596 |  |  |
| Interest bearing deposits (note 4) | 1,402,753 | 1,246 | 0.35\% | 1,532,538 | 1,748 | 0.45\% |
| Fed funds purchased | 36,823 | 5 | 0.05\% | 47,885 | 6 | 0.05\% |
| Other borrowings (note 5) | 22,847 | 21 | 0.36\% | 22,818 | 23 | 0.40\% |
| Note payable (9) |  |  |  | 384 | 4 | 4.14\% |
| Corporate debenture | 16,987 | 152 | 3.55\% | 16,962 | 160 | 3.75\% |
| Total interest bearing liabilities | 1,479,410 | 1,424 | 0.38\% | 1,620,587 | 1,941 | 0.48\% |
| Demand deposits | 581,827 |  |  | 503,654 |  |  |
| Other liabilities | 17,315 |  |  | 16,655 |  |  |
| Stockholders equity | 270,420 |  |  | 272,700 |  |  |
| Total liabilities and stockholders | \$ 2,348,972 |  |  | \$ 2,413,596 |  |  |

Net interest spread (tax equivalent
basis) (note 6) $\quad 4.87 \% \quad 4.19 \%$
Net interest income (tax equivalent
basis) \$24,964 \$22,010

Net interest margin (tax equivalent basis) (note 7)
4.96\%
4.30\%
note 1: Loan balances are net of deferred origination fees and costs.
note 2: Interest income on average loans includes amortization of loan fee recognition of \$143 and \$101 for the three month periods ended September 30, 2013 and 2012.
note 3: Includes federal funds sold, interest earned on deposits at the Federal Reserve Bank and earnings on Federal Reserve Bank stock and Federal Home Loan Bank stock.
note 4: Includes interest bearing deposits only. Non-interest bearing checking accounts are included in the demand deposits listed above. Also, includes net amortization of fair market value adjustments related to various acquisitions of time deposits of (\$90) and (\$371) for the three month periods ended September 30, 2013 and 2012.
note 5: Includes securities sold under agreements to repurchase and Federal Home Loan Bank advances.
note 6: Represents the average rate earned on interest earning assets minus the average rate paid on interest bearing liabilities.
note 7: Represents net interest income divided by total interest earning assets.
note 8: Interest income and rates include the effects of a tax equivalent adjustment using applicable statutory tax rates to adjust tax exempt interest income on tax exempt investment securities and loans to a fully taxable basis.
note 9: Represents a $\$ 10,000$ short-term note used to facilitate the two FDIC assisted transactions during January 2012 which was subsequently repaid during July 2012.
During the current quarter the covered loan yield increased because the cash received (or the estimate of the value of the asset repossessed and transferred to OREO) exceeded the amount that was previously estimated. This occurred in several loan pools during the quarter and resulted in additional income of approximately $\$ 697$. Excluding this amount from interest income during the current quarter, the yield on the FDIC covered loan portfolio is equal to approximately $13.04 \%$ compared to the reported $14.15 \%$, and the NIM is equal to approximately $4.82 \%$ compared to the reported $4.96 \%$.

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Provision for loan losses
The provision for loan losses decreased $\$ 3,698$, or $152 \%$, to a negative provision of $\$ 1,273$ during the three month period ending September 30, 2013 compared to a positive provision of $\$ 2,425$ for the comparable period in 2012. Our policy is to maintain the allowance for loan losses at a level sufficient to absorb probable incurred losses inherent in the loan portfolio. The allowance is increased by the provision for loan losses, which is a charge to current period earnings, and is decreased by charge-offs, net of recoveries on prior loan charge-offs. Therefore, the provision for loan losses (Income Statement effect) is a residual of management s determination of allowance for loan losses (Balance Sheet approach). In determining the adequacy of the allowance for loan losses, we consider the conditions of individual borrowers, the historical loan loss experience, the general economic environment, the overall portfolio composition, and other information. As these factors change, the level of loan loss provision changes. Our loss factors associated with our general allowance for loan losses is the primary reason causing the decrease in our provision expense due to our continued improvement in substantially all of our credit metrics, in particular our historical loss factors which is a derivative of our historical charge-off rates. See Credit quality and allowance for loan losses for additional information regarding the allowance for loan losses.

Non-interest income
Non-interest income for the three months ended September 30, 2013 was $\$ 8,607$ compared to $\$ 16,335$ for the comparable period in 2012. This decrease was the result of the following components listed in the table below.

|  | Sept 30, <br> 2013 | Sept 30, <br> 2012 | $\$$ <br> increase <br> (decrease) | $\%$ <br> increase <br> (decrease) |
| :--- | ---: | ---: | ---: | ---: |
| Three month period ending: | $\$ 2,909$ | $\$ 8,606$ | $\$(5,697)$ | $(66.2 \%)$ |
| Income from correspondent banking and bond sales | 862 | 847 | 15 | $1.8 \%$ |
| division | 1,179 | 1,000 | 179 | $17.9 \%$ |
| Other correspondent banking related revenue | 2,244 | 1,695 | 549 | $32.4 \%$ |
| Wealth management related revenue | 1,399 | 1,160 | 239 | $20.6 \%$ |
| Service charges on deposit accounts | 327 | 360 | $(33)$ | $(9.2 \%)$ |
| Debit, prepaid, ATM and merchant card related fees | 190 | 464 | $(274)$ | $(59.1 \%)$ |
| BOLI income |  | 675 | $(675)$ | $(100.0 \%)$ |
| Other service charges and fees | $\$ 9,110$ | $\$ 14,807$ | $\$(5,697)$ | $(38.5 \%)$ |
| Gain on sale of securities |  |  |  |  |
|  | $(3,836)$ | $(671)$ | $(3,165)$ | $(471.7 \%)$ |
| Subtotal | 3,333 | 2,199 | 1,134 | $51.6 \%$ |
| FDIC indemnification asset-amortization(see | $\$ 8,607$ | $\$ 16,335$ | $\$(7,728)$ | $(47.3 \%)$ |
| explanation below) |  |  |  |  |
| FDIC indemnification income |  |  |  |  |
| Total non-interest income |  |  |  |  |

When the estimate of future losses in covered loans decrease (i.e. future cash flows increase), this increase in cash flows is accreted into interest income, increasing yields, over the remaining life of the related loan pool. The indemnification asset ( IA ) represents the amount that is expected to be collected from the FDIC for reimbursement of $80 \%$ of the estimated losses in the covered pools. When management decreases its estimate of future losses, the expected reimbursement from the FDIC, or IA, is decreased by $80 \%$ of this amount. The decrease in estimated
reimbursements is expensed (negative accretion) over the lesser of the remaining expected life of the related loan pool(s) or the remaining term of the related loss share agreement(s), and is included in non-interest income as a negative amount.

At September 30, 2013, the total IA on our Condensed Consolidated Balance Sheet was $\$ 81,603$. Of this amount, we expect to receive reimbursements from the FDIC of approximately $\$ 50,655$ related to future estimated losses, and expect to write-off approximately $\$ 30,948$ for previously estimated losses that are no longer expected. The $\$ 30,948$ is now expected to be paid by the borrower (or realized upon

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the sale of OREO) instead of a reimbursement from the FDIC. At September 30, 2013, the $\$ 30,948$ previously estimated reimbursements from the FDIC will be written off as expense (negative accretion) included in our non-interest income category of our Condensed Consolidated Statement of Earnings and Comprehensive Income as summarized below.

| Year | Year |  |  |
| :--- | ---: | :--- | ---: |
| 2013 (3 months) | $12.5 \%$ | 2017 | $6.3 \%$ |
| 2014 | $37.6 \%$ | 2018 | $5.1 \%$ |
| 2015 | $18.3 \%$ | 2019 thru 2021 | $8.0 \%$ |
| 2016 | $12.2 \%$ | Total | $100.0 \%$ |

When a FDIC covered OREO property is sold at a loss, the loss is included in non-interest expense as loss on sale of OREO, and $80 \%$ of the loss is recorded as FDIC OREO indemnification income and included in non-interest income. When a FDIC covered loan pool is impaired, the impairment expense is included in loan loss provision expense, and $80 \%$ of the impairment expense is recorded as FDIC pool impairment indemnification income and included in non-interest income.

Income from correspondent banking and bond sales division means the spread earned from buying and selling fixed income securities among our correspondent bank customers. We do not take a position in the transaction, but merely earn a spread for facilitating it. Gross revenue depends on the amount of sales volume, which is volatile from period to period. Sales volume was substantially less in the current quarter compared to the third quarter of 2012. The decrease in volume is likely due to recent increases in market interest rates thereby causing unrealized losses in our correspondent bank customers securities portfolios. Many of our correspondent bank customers may be reluctant to execute sales and realize the loss if there are other possible strategies they can use which is likely a primary contributing factor to reduced sales volume.

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Non-interest expense
Non-interest expense for the three months ended September 30, 2013 decreased $\$ 1,856$, or $5.9 \%$, to $\$ 29,850$, compared to $\$ 31,706$ for the same period in 2012. Components of our non-interest expenses are listed in the table below.

| Three month period ending: | $\begin{gathered} \text { Sept 30, } \\ 2013 \end{gathered}$ | $\begin{gathered} \text { Sept } 30, \\ 2012 \end{gathered}$ | \$ <br> increase <br> (decrease) | $\begin{gathered} \% \\ \text { increase } \\ \text { (decrease) } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Employee salaries and wages | \$ 11,168 | \$ 14,083 | \$ ( 2,915 ) | (20.7\%) |
| Employee incentive/bonus compensation | 1,325 | 1,247 | 78 | 6.3\% |
| Employee stock based compensation | 147 | 154 | (7) | (4.6\%) |
| Employer 401K matching contributions | 276 | 268 | 8 | 3.0\% |
| Deferred compensation expense | 147 | 131 | 16 | 12.2\% |
| Health insurance and other employee benefits | 842 | 1,034 | (192) | (18.6\%) |
| Payroll taxes | 655 | 718 | (63) | (8.8\%) |
| Other employee related expenses | 272 | 298 | (26) | (8.7\%) |
| Incremental direct cost of loan origination | (487) | (227) | (260) | (114.5\%) |
| Total salaries, wages and employee benefits | 14,345 | 17,706 | $(3,361)$ | (19.0\%) |
| Loss (gain) on sale of OREO | 68 | 33 | 35 | 106.1\% |
| Loss (gain) on sale of FDIC covered OREO | 1,784 | 120 | 1,664 | 1386.7\% |
| Valuation write down (recovery) of OREO | 338 | 368 | (30) | (8.2\%) |
| Valuation write down of FDIC covered OREO | 2,846 | 1,367 | 1,479 | 108.2\% |
| Loss on repossessed assets other than real estate | 39 | 37 | 2 | 5.4\% |
| Loan put back expense |  | 852 | (852) | (100.0\%) |
| Foreclosure and repossession related expenses | 376 | 858 | (482) | (56.2\%) |
| Foreclosure and repo expense, FDIC (note 1) | 304 | 209 | 95 | 45.5\% |
| Total credit related expenses | 5,755 | 3,844 | 1,911 | 49.7\% |


| Occupancy expense | 1,924 | 2,246 | $(322)$ | $(14.3 \%)$ |
| :--- | ---: | ---: | ---: | ---: |
| Depreciation of premises and equipment | 1,364 | 1,465 | $(101)$ | $(6.9 \%)$ |
| Supplies, stationary and printing | 268 | 261 | 7 | $2.7 \%$ |
| Marketing expenses | 722 | 716 | 6 | $0.8 \%$ |
| Data processing expense | 1,026 | 890 | 136 | $15.3 \%$ |
| Legal, auditing and other professional fees | 1,176 | 551 | 625 | $113.4 \%$ |
| Bank regulatory related expenses | 588 | 623 | $(35)$ | $(5.6 \%)$ |
| Postage and delivery | 266 | 282 | $(16)$ | $(5.7 \%)$ |
| Debit, prepaid, ATM and merchant card related |  |  |  |  |
| expenses | 435 | 347 | 88 | $25.4 \%$ |
| CDI and Trust intangible amortization | 296 | 353 | $(57)$ | $(16.2 \%)$ |
| Impairment - bank property held for sale |  | 449 | $(449)$ | $(100.0 \%)$ |
| Internet and telephone banking | 286 | 209 | 77 | $36.8 \%$ |

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| Put-back option amortization |  | 182 | $(182)$ | $(100.0 \%)$ |
| :--- | ---: | ---: | ---: | ---: |
| Operational write-offs and losses | 414 | 378 | $(329)$ | $(87.0 \%)$ |
| Correspondent accounts and Federal Reserve charges | 138 | 133 | $(19)$ | $(14.3 \%)$ |
| Conferences/Seminars/Education/Training | 99 | 100 | 33 | $31.4 \%$ |
| Director fees | 119 | 112 | $(1)$ | $(1.0 \%)$ |
| Travel expenses | 697 | 577 | 120 | $20.3 \%$ |
| Other expenses |  |  |  |  |
| Subtotal | 29,667 | 31,529 | $(1,862)$ | $(5.9 \%)$ |
| Merger, acquisition and conversion related expenses | 183 | 177 | 6 | $3.4 \%$ |
| Total non-interest expense | $\$ 29,850$ | $\$ 31,706$ | $\$(1,856)$ | $(5.9 \%)$ |

note 1: These are foreclosure and repossession related expenses related to FDIC covered assets, and are shown net of FDIC reimbursable amounts pursuant to FDIC loss share agreements.
As noted in the table above, employee salaries and wages decreased approximately $20.7 \%$ between the two periods presented. This was due primarily to a decrease in fixed income security sales

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from our correspondent banking division. Our bond salesmen are compensated on a commission basis. When sales volume decreases, as was the case in the current quarter compared to the third quarter of 2012, their compensation decreases.

## Provision for income taxes

We recognized an income tax provision for the three months ended September 30, 2013 of $\$ 1,531$ on pre-tax income of $\$ 4,640$ (an effective tax rate of $33.0 \%$ ) compared to an income tax provision of $\$ 1,229$ on pre-tax income of $\$ 3,871$ (an effective tax rate of $31.7 \%$ ) for the comparable quarter in 2012.

COMPARISON OF RESULTS OF OPERATIONS FOR THE NINE MONTH PERIODS ENDED SEPTEMBER 30, 2013 AND 2012

## Overview

We recognized net income of $\$ 10,443$ or $\$ 0.35$ per share basic and diluted for the nine month period ended September 30, 2013, compared to net income of $\$ 7,669$ or $\$ 0.25$ per share basic and diluted for the same period in 2012. Similar to the quarterly comparison analysis discussed above the primary differences between these comparable periods include net interest income, loan loss provision, fixed income security sales revenue from our correspondent banking division and FDIC indemnification asset amortization. These items along with others are discussed and analyzed below.

Net interest income/margin
Net interest income increased $\$ 5,482$ or $8 \%$ to $\$ 70,412$ during the nine month period ended September 30, 2013 compared to $\$ 64,930$ for the same period in 2012. The $\$ 5,482$ increase was the result of a $\$ 3,214$ increase in interest income and a $\$ 2,268$ decrease in interest expense.

Interest earning assets averaged $\$ 2,017,335$ during the nine month period ended September 30, 2013 as compared to $\$ 2,088,799$ for the same period in 2012, a decrease of $\$ 71,464$, or $3 \%$. The yield on average interest earning assets increased 38bps to $4.96 \%$ ( 38 bps to $5.03 \%$ tax equivalent basis) during the nine month period ended September 30, 2013, compared to $4.58 \%$ ( $4.65 \%$ tax equivalent basis) for the same period in 2012. The combined effects of the $\$ 71,464$ decrease in average interest earning assets and the 38 bps ( 38 bps tax equivalent basis) increase in yield on average interest earning assets resulted in the $\$ 3,214$ ( $\$ 3,195$ tax equivalent basis) increase in interest income between the two periods.

Interest bearing liabilities averaged $\$ 1,511,153$ during the nine month period ended September 30, 2013 as compared to $\$ 1,679,536$ for the same period in 2012, a decrease of $\$ 168,383$, or $10 \%$. The cost of average interest bearing liabilities decreased 14 bps to $0.40 \%$ during the nine month period ended September 30, 2013, compared to $0.54 \%$ for the same period in 2012. The combined effects of the $\$ 168,383$ decrease in average interest bearing liabilities and the 14 bps decrease in cost of average interest bearing liabilities resulted in the $\$ 2,268$ decrease in interest expense between the two periods.

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The table below summarizes the analysis of changes in interest income and interest expense for the nine month periods ended September 30, 2013 and 2012 on a tax equivalent basis.

|  | Nine months ended September 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  |  | 2012 |  |  |
|  | Average balance | Interest inc / exp | Average <br> rate | Average balance | Interest inc / $\exp$ | Average rate |
| Loans (notes 1, 2, 8) | \$ 1,162,522 | \$ 42,045 | 4.84\% | \$ 1,122,976 | \$44,055 | 5.24\% |
| Covered loans | 265,897 | 24,578 | 12.36\% | 330,477 | 17,542 | 7.09\% |
| Securities- taxable | 413,757 | 7,045 | 2.28\% | 480,966 | 9,086 | 2.52\% |
| Securities- tax exempt (note 8) | 42,668 | 1,659 | 5.20\% | 38,675 | 1,580 | 5.46\% |
| Fed funds sold and other (note 3) | 132,491 | 575 | 0.58\% | 115,705 | 444 | 0.51\% |
| Total interest earning assets | 2,017,335 | 75,902 | 5.03\% | 2,088,799 | 72,707 | 4.65\% |
| Allowance for loan losses | $(24,844)$ |  |  | $(26,852)$ |  |  |
| All other assets | 381,047 |  |  | 403,309 |  |  |
| Total assets | \$2,373,538 |  |  | \$ 2,465,256 |  |  |
| Interest bearing deposits (note 4) | 1,432,804 | 3,959 | 0.37\% | 1,577,723 | 5,983 | 0.51\% |
| Fed funds purchased | 39,006 | 16 | 0.05\% | 56,920 | 22 | 0.05\% |
| Other borrowings (note 5) | 22,362 | 60 | 0.36\% | 21,942 | 71 | 0.43\% |
| Note payable (9) |  |  |  | 5,996 | 198 | 4.41\% |
| Corporate debenture | 16,981 | 452 | 3.56\% | 16,955 | 481 | 3.79\% |
| Total interest bearing liabilities | 1,511,153 | 4,487 | 0.40\% | 1,679,536 | 6,755 | 0.54\% |
| Demand deposits | 567,383 |  |  | 501,903 |  |  |
| Other liabilities | 21,521 |  |  | 16,016 |  |  |
| Stockholders equity | 273,481 |  |  | 267,801 |  |  |
| Total liabilities and stockholders | \$2,373,538 |  |  | \$ 2,465,256 |  |  |

Net interest spread (tax equivalent basis) (note 6)
4.63\%
4.11\%

Net interest income (tax equivalent basis) \$71,415 \$ 65,952

Net interest margin (tax equivalent basis) (note 7)
4.73\%
4.22\%
note 1: Loan balances are net of deferred origination fees and costs.
note 2: Interest income on average loans includes amortization of loan fee recognition of $\$ 380$ and $\$ 480$ for the nine month periods ended September 30, 2013 and 2012.
note 3: Includes federal funds sold, interest earned on deposits at the Federal Reserve Bank and earnings on Federal Reserve Bank stock and Federal Home Loan Bank stock.
note 4: Includes interest bearing deposits only. Non-interest bearing checking accounts are included in the demand deposits listed above. Also, includes net amortization of fair market value adjustments related to various acquisitions of time deposits of (\$391) and (\$1,420) for the nine month periods ended September 30, 2013 and 2012.
note 5: Includes securities sold under agreements to repurchase and Federal Home Loan Bank advances.
note 6: Represents the average rate earned on interest earning assets minus the average rate paid on interest bearing liabilities.
note 7: Represents net interest income divided by total interest earning assets.
note 8: Interest income and rates include the effects of a tax equivalent adjustment using applicable statutory tax rates to adjust tax exempt interest income on tax exempt investment securities and loans to a fully taxable basis.
note 9: Represents a $\$ 10,000$ short-term note used to facilitate the two FDIC assisted transactions during January 2012 which was subsequently repaid during July 2012.
During the current nine month period the covered loan yield increased because the cash received (or the estimate of the value of the asset repossessed and transferred to OREO) exceeded the amount that was previously estimated. This occurred in several loan pools during the nine month period and resulted in additional income of approximately $\$ 3,593$. Excluding this amount from interest income during the current nine month period, the yield on the FDIC covered loan portfolio is equal to approximately $10.55 \%$ compared to the reported $12.36 \%$, and the NIM is equal to approximately $4.49 \%$ compared to the reported $4.73 \%$.

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Provision for loan losses

The provision for loan losses decreased $\$ 7,310$, or $104 \%$, to a negative provision of $\$ 259$ during the nine month period ending September 30, 2013 compared to a positive provision of $\$ 7,051$ for the comparable period in 2012. Our policy is to maintain the allowance for loan losses at a level sufficient to absorb probable incurred losses inherent in the loan portfolio. The allowance is increased by the provision for loan losses, which is a charge to current period earnings, and is decreased by charge-offs, net of recoveries on prior loan charge-offs. Therefore, the provision for loan losses (Income Statement effect) is a residual of management s determination of allowance for loan losses (Balance Sheet approach). In determining the adequacy of the allowance for loan losses, we consider the conditions of individual borrowers, the historical loan loss experience, the general economic environment, the overall portfolio composition, and other information. As these factors change, the level of loan loss provision changes. Our loss factors associated with our general allowance for loan losses is the primary reason causing the decrease in our provision expense due to our continued improvement in substantially all of our credit metrics, in particular our historical loss factors which is a derivative of our historical charge-off rates. See Credit quality and allowance for loan losses for additional information regarding the allowance for loan losses.

Non-interest income

Non-interest income for the nine months ended September 30, 2013 was $\$ 28,749$ compared to $\$ 46,521$ for the comparable period in 2012 . This decrease was the result of the following components listed in the table below.

| Nine month period ending: | $\begin{gathered} \text { Sept } 30, \\ 2013 \end{gathered}$ | $\begin{gathered} \text { Sept } 30, \\ 2012 \end{gathered}$ | \$ increase (decrease) | \% increase (decrease) |
| :---: | :---: | :---: | :---: | :---: |
| Income from correspondent banking and bond sales division | \$ 13,953 | \$ 26,356 | \$ (12,403) | (47.1\%) |
| Other correspondent banking related revenue | 2,432 | 2,158 | 274 | 12.7\% |
| Wealth management related revenue | 3,379 | 2,818 | 561 | 19.9\% |
| Service charges on deposit accounts | 6,144 | 4,773 | 1,371 | 28.7\% |
| Debit, prepaid, ATM and merchant card related fees | 4,026 | 3,381 | 645 | 19.1\% |
| BOLI income | 1,004 | 1,081 | (77) | (7.1\%) |
| Other service charges and fees | 723 | 1,062 | (339) | (31.9\%) |
| Gain on sale of securities | 1,038 | 2,003 | (965) | (48.2\%) |
| Bargain purchase gain |  | 453 | (453) | (100.0\%) |
| Subtotal | 32,699 | \$44,085 | $(11,386)$ | (25.8\%) |
| FDIC indemnification asset-amortization (see explanation below) | $(9,307)$ | $(1,556)$ | $(7,751)$ | (498.1\%) |
| FDIC indemnification income | 5,357 | 3,992 | 1,365 | $34.2 \%$ |
| Total non-interest income | \$ 28,749 | \$46,521 | \$ (17,772) | (38.2\%) |

When the estimate of future losses in covered loans decrease (i.e. future cash flows increase), this increase in cash flows is accreted into interest income, increasing yields, over the remaining life of the related loan pool. The indemnification asset ( IA ) represents the amount that is expected to be collected from the FDIC for reimbursement of $80 \%$ of the estimated losses in the covered pools. When management decreases its estimate of future losses, the
expected reimbursement from the FDIC, or IA, is decreased by $80 \%$ of this amount. The decrease in estimated reimbursements is expensed (negative accretion) over the lesser of the remaining expected life of the related loan pool(s) or the remaining term of the related loss share agreement(s), and is included in non-interest income as a negative amount.

At September 30, 2013, the total IA on our Condensed Consolidated Balance Sheet was $\$ 81,603$. Of this amount, we expect to receive reimbursements from the FDIC of approximately $\$ 50,655$ related to future estimated losses, and expect to write-off approximately $\$ 30,948$ for previously estimated losses

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that are no longer expected. The $\$ 30,948$ is now expected to be paid by the borrower (or realized upon the sale of OREO) instead of a reimbursement from the FDIC. At September 30, 2013, the $\$ 30,948$ previously estimated reimbursements from the FDIC will be written off as expense (negative accretion) included in our non-interest income category of our Condensed Consolidated Statement of Earnings and Comprehensive Income as summarized below.

| Year | Year |  |  |
| :--- | :--- | :--- | :--- |
| 2013 (3 months) | $12.5 \%$ | 2017 | $6.3 \%$ |
| 2014 | $37.6 \%$ | 2018 | $5.1 \%$ |
| 2015 | $18.3 \%$ | 2019 thru 2021 | $8.0 \%$ |
| 2016 | $12.2 \%$ | Total | $100.0 \%$ |

When a FDIC covered OREO property is sold at a loss, the loss is included in non-interest expense as loss on sale of OREO, and $80 \%$ of the loss is recorded as FDIC OREO indemnification income and included in non-interest income. When a FDIC covered loan pool is impaired, the impairment expense is included in loan loss provision expense, and $80 \%$ of the impairment expense is recorded as FDIC pool impairment indemnification income and included in non-interest income.

Income from correspondent banking and bond sales division means the spread earned from buying and selling fixed income securities among our correspondent bank customers. We do not take a position in the transaction, but merely earn a spread for facilitating it. Gross revenue depends on the amount of sales volume, which is volatile from period to period. Sales volume was substantially less in the current period compared to the similar period in 2012. The decrease in volume is likely due to recent increases in market interest rates thereby causing unrealized losses in our correspondent bank customers securities portfolios. Many of our correspondent bank customers may be reluctant to execute sales and realize the loss if there are other possible strategies they can use which is likely a primary contributing factor to reduced sales volume.

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Non-interest expense
Non-interest expense for the nine months ended September 30, 2013 decreased $\$ 9,137$, or $9.8 \%$, to $\$ 84,313$, compared to $\$ 93,450$ for the same period in 2012. Components of our non-interest expenses are listed in the table below.

| Nine month period ending: | $\begin{gathered} \text { Sept } 30, \\ 2013 \end{gathered}$ | $\begin{gathered} \text { Sept } 30, \\ 2012 \end{gathered}$ | \$ increase (decrease) | \% increase (decrease) |
| :---: | :---: | :---: | :---: | :---: |
| Employee salaries and wages | \$ 35,975 | \$ 43,652 | \$ $(7,677)$ | (17.6\%) |
| Employee incentive/bonus compensation | 3,590 | 2,906 | 684 | 23.5\% |
| Employee stock based compensation | 436 | 478 | (42) | (8.7\%) |
| Employer 401K matching contributions | 951 | 908 | 43 | 4.8\% |
| Deferred compensation expense | 422 | 377 | 45 | 11.8\% |
| Health insurance and other employee benefits | 2,589 | 3,107 | (518) | (16.7\%) |
| Payroll taxes | 2,405 | 2,625 | (220) | (8.4\%) |
| Other employee related expenses | 912 | 715 | 197 | 27.6\% |
| Incremental direct cost of loan origination | $(1,461)$ | (551) | (910) | 165.2\% |
| Total salaries, wages and employee benefits | 45,819 | 54,217 | $(8,398)$ | (15.5\%) |
| Loss (gain) on sale of OREO | 321 | (123) | 444 | (361.0\%) |
| (Gain) loss on sale of FDIC covered OREO | 2,093 | 777 | 1,316 | 169.4\% |
| Valuation write down (recovery) of OREO | 975 | 724 | 251 | 34.7\% |
| Valuation write down of FDIC covered OREO | 4,876 | 2,101 | 2,775 | 132.1\% |
| Loss on repossessed assets other than real estate | 385 | 175 | 210 | 120.0\% |
| Loan put back expense | 4 | 898 | (894) | (99.6\%) |
| Foreclosure and repossession related expenses | 1,255 | 2,132 | (877) | (41.1\%) |
| Foreclosure and repo expense, FDIC (note 1) | 1,001 | 949 | 52 | 5.5\% |
| Total credit related expenses | 10,910 | 7,633 | 3,277 | 42.9\% |
| Occupancy expense | 5,758 | 6,788 | $(1,030)$ | (15.2\%) |
| Depreciation of premises and equipment | 4,316 | 4,148 | 168 | 4.1\% |
| Supplies, stationary and printing | 841 | 879 | (38) | (4.3\%) |
| Marketing expenses | 1,836 | 1,909 | (73) | (3.8\%) |
| Data processing expense | 2,822 | 2,857 | (35) | (1.2\%) |
| Legal, auditing and other professional fees | 2,803 | 1,772 | 1,031 | 58.2\% |
| Bank regulatory related expenses | 1,804 | 1,981 | (177) | (8.9\%) |
| Postage and delivery | 818 | 869 | (51) | (5.9\%) |
| Debit, prepaid, ATM and merchant card related expenses | 1,388 | 935 | 453 | 48.4\% |
| CDI and Trust intangible amortization | 903 | 1,029 | (126) | (12.2\%) |
| Impairment - bank property held for sale |  | 614 | (614) | (100.0\%) |
| Internet and telephone banking | 749 | 710 | 39 | 5.5\% |
| Put-back option amortization | 37 | 546 | (509) | (93.2\%) |

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| Operational write-offs and losses | 79 | 611 | $(532)$ | $(87.1 \%)$ |
| :--- | ---: | ---: | ---: | ---: |
| Correspondent accounts and Federal Reserve charges | 343 | 412 | $(69)$ | $(16.7 \%)$ |
| Conferences/Seminars/Education/Training | 429 | 396 | 33 | $8.3 \%$ |
| Director fees | 303 | 271 | 32 | $11.8 \%$ |
| Travel expenses | 297 | 203 | 94 | $46.3 \%$ |
| Other expenses | 1,875 | 2,011 | $(136)$ | $(6.8 \%)$ |
| Subtotal |  |  |  |  |
| Merger, acquisition and conversion related expenses | 184,130 | 90,791 | $(6,661)$ | $(7.3 \%)$ |
|  |  | 2,659 | $(2,476)$ | $(93.1 \%)$ |
| Total non-interest expense | $\$ 84,313$ | $\$ 93,450$ | $\$(9,137)$ | $(9.8 \%)$ |

note 1: These are foreclosure and repossession related expenses related to FDIC covered assets, and are shown net of FDIC reimbursable amounts pursuant to FDIC loss share agreements.
As noted in the table above, employee salaries and wages decreased $\$ 7,677$ or $17.6 \%$ between the two periods presented. This was due primarily to: (1) a decrease in bond sales from our correspondent

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banking division. Our bond salesmen are compensated on a commission basis. When sales volume decreases, as was the case in the current period compared to the comparable period in 2012, their compensation decreases; and, (2) we purchased two failed banks with FDIC assistance in January 2012, adding to our overall operating expenses beginning as of the end of January 2012. However, overall operating expenses have subsequently declined due to our efficiency efforts primarily taking effect in the last two quarters of 2012, which included the consolidation and closing of 15 branches (added one new branch) and the reduction of branch and back office personnel.

## Provision for income taxes

We recognized an income tax provision for the nine months ended September 30, 2013 of $\$ 4,664$ on pre-tax income of $\$ 15,107$ (an effective tax rate of $30.9 \%$ ) compared to an income tax provision of $\$ 3,281$ on pre-tax income of \$10,950 (an effective tax rate of $30.0 \%$ ) for the comparable period in 2012.

## Liquidity

Liquidity is defined as the ability to meet anticipated customer demands for funds under credit commitments and deposit withdrawals at a reasonable cost and on a timely basis. We measure liquidity position by giving consideration to both on- and off-balance sheet sources of and demands for funds on a daily and weekly basis.

Our subsidiary bank regularly assesses the amount and likelihood of projected funding requirements through a review of factors such as historical deposit volatility and funding patterns, present and forecasted market and economic conditions, individual client funding needs, and existing and planned business activities. The subsidiary bank s asset/liability committee (ALCO) provides oversight to the liquidity management process and recommends guidelines, subject to the approval of its board of directors, and courses of action to address actual and projected liquidity needs.

Short term sources of funding and liquidity include cash and cash equivalents, net of federal requirements to maintain reserves against deposit liabilities; investment securities eligible for pledging to secure borrowings from customers pursuant to securities sold under repurchase agreements; loan repayments; deposits and certain interest rate-sensitive deposits; and borrowings under overnight federal fund lines available from correspondent banks. In addition to interest rate-sensitive deposits, the primary demand for liquidity is anticipated fundings under credit commitments to customers.

## Off-Balance Sheet Arrangements

We do not have any material off-balance sheet arrangements except for approved and unfunded loans and letters of credit to our customers in the ordinary course of business.

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## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES: MARKET RISK

Market risk
We believe interest rate risk is the most significant market risk impacting us. We monitor and manage interest rate risk using interest rate sensitivity gap analysis to measure the impact of market interest rate changes on net interest income. See our Annual Report on Form 10-K for the fiscal year ended December 31, 2012 for disclosure of the quantitative and qualitative information regarding the interest rate risk inherent in interest rate risk sensitive instruments as of December 31, 2012. There have been no changes in the assumptions used in monitoring interest rate risk as of September 30, 2013. The impact of other types of market risk, such as foreign currency exchange risk and equity price risk, is deemed immaterial.

## ITEM 4. CONTROLS AND PROCEDURES

As of the end of the period covered by this report, an evaluation was carried out under the supervision and with the participation of our management, including the Chief Executive Officer (CEO) and Chief Financial Officer (CFO), of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) or $15 \mathrm{~d}-15(\mathrm{e})$ ). Based on that evaluation, the CEO and CFO have concluded that our disclosure controls and procedures are effective to ensure that information required to be disclosed by us in reports that we file or submit under the Securities Exchange Act of 1934 are recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms. There was no change in our internal control over financial reporting (as defined in Rules 13a-15(f) or 15d-15(f)) during the quarter covered by this report that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

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## PART II. OTHER INFORMATION

Item 1. Legal Proceedings
None.

Item 1a. Risk Factors
There has been no material changes in our risk factors from our disclosure in Item 1A of our December 31, 2012 annual report on Form 10-K.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
None.

Item 3. Defaults Upon Senior Securities
None.

Item 4. [Removed and Reserved]

Item 5. Other Information
None.

Item 6. Exhibits

Exhibit 31.1 The Chairman, President and Chief Executive Officer s certification required under section 302 of the Sarbanes-Oxley Act of 2002

Exhibit 31.2 The Chief Financial Officer s certification required under section 302 of the Sarbanes-Oxley Act of 2002

Exhibit 32.1 The Chairman, President and Chief Executive Officer s certification required under section 906 of the Sarbanes-Oxley Act of 2002
Exhibit 32.2 The Chief Financial Officer s certification required under section 906 of the Sarbanes-Oxley Act of 2002

Exhibit 101.1 Interactive Data File

| 101.INS | XBRL Instance Document |
| :--- | :--- |
| 101.SCH | XBRL Schema Document |
| 101.CAL | XBRL Calculation Linkbase Document |
| 101.DEF | XBRL Definition Linkbase Document |
| 101.LAB | XBRL Label Linkbase Document |
| 101.PRE | XBRL Presentation Linkbase Document |

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## CENTERSTATE BANKS, INC.

## SIGNATURES

In accordance with the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CENTERSTATE BANKS, INC.

## (Registrant)

Date: November 4, 2013

Date: November 4, 2013

By: /s/ Ernest S. Pinner Ernest S. Pinner<br>Chairman, President and Chief Executive Officer

By: /s/ James J. Antal
James J. Antal
Senior Vice President and Chief Financial Officer

