HomeTown Bankshares Corp Form 10-Q May 14, 2012 Table of Contents

# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

(Mark One)

x Quarterly Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended March 31, 2012.

Or

" Transition Report pursuant to Section 13 or 15 (d) of the Securities Exchange Act of 1934 for the transition period from to .

Commission File Number: 333-158525

# HOMETOWN BANKSHARES CORPORATION

(Exact name of the registrant as specified in its charter)

Virginia (State or other jurisdiction of	26-4549960 (I.R.S. Employer
Incorporation or organization)	Identification No.)
202 South Jefferson Street,	
Roanoke, Virginia	24011
(Address of principal executive offices)	(Zip Code)
<b>Registrant</b> s telephone number: (540) 345-6000	

(Former name, former address, and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (\$232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer "	Accelerated filer	
Non-accelerated filer " (do not check if a smaller reporting company) S Indicate by a check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act)	Smaller reporting company ). Yes <sup>"</sup> No x	x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date:

As of May 10, 2012, 3,262,518 shares of common stock, par value \$5.00 per share, of the issuer were outstanding.

#### HOMETOWN BANKSHARES CORPORATION

#### Form 10-Q

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#### HOMETOWN BANKSHARES CORPORATION

#### **Consolidated Balance Sheets**

#### March 31, 2012 and December 31, 2011

In Thousands, Except Share and Per Share Data	Unaudited March 31, 2012	Dec	cember 31, 2011
Assets	2012		2011
Cash and due from banks	\$ 12,526	\$	12,529
Federal funds sold	6,604	Ŧ	10,363
Securities available for sale, at fair value	72,108		69,207
Restricted equity securities, at cost	2,403		2,390
Loans, net of allowance for loan losses of \$4,169 in 2012 and \$3,979 in 2011	244,797		245,100
Property and equipment, net	9,483		9,582
Other real estate owned, net of valuation allowance of \$194 in 2012 and \$331 in 2011	9,207		9,562
Deferred tax asset, net	2,464		,,
Accrued income	1,296		1,372
Prepaid FDIC insurance	357		473
Other assets	554		597
Total assets	\$ 361,799	\$	361,175
Liabilities and Stockholders Equity			
Deposits:			
Noninterest-bearing	\$ 28,520	\$	26,822
Interest-bearing	277,239		280,814
Total deposits	305,759		307,636
Short term borrowings	404		449
Federal Home Loan Bank borrowings	19,000		19,000
Accrued interest payable	438		435
Other liabilities	834		567
Total liabilities	326,435		328,087
Commitments and contingencies			
Stockholders Equity:			
Preferred stock, \$1,000 par value; 10,000 shares of series A and 374 shares of series B authorized, issued and			
outstanding at March 31, 2012 and December 31, 2011	10,374		10,374
Discount on preferred stock	(197)		(217)
Common stock, \$5 par value; authorized 10,000,000 shares, issued and outstanding 3,262,518 (includes			
29,178 restricted shares) at March 31, 2012 and 3,241,547 (includes 8,207 restricted shares) at December 31,			
2011	16,167		16,167
Surplus	15,465		15,458
Retained deficit	(7,367)		(9,773)
Accumulated other comprehensive income	922		1,079
Total stockholders equity	35,364		33,088
Total liabilities and stockholders equity	\$ 361,799	\$	361,175

See Notes to Consolidated Financial Statements

#### HOMETOWN BANKSHARES CORPORATION

#### **Consolidated Statements of Income**

#### For the three months ended March 31, 2012 and 2011

In Thousands, Except Share and Per Share Data	Unaudited March 31, 2012	Unaudited March 31, 2011
In Thousands, Except Share and Fer Share Data	2012	2011
Loans and fees on loans	\$ 3,378	\$ 3,513
Taxable investment securities	478	429
Nontaxable investment securities	3	127
Federal funds sold	4	8
Dividends on restricted stock	18	17
Other interest income	5	17
Total interest income	3,886	3,967
Interest expense:		
Deposits	640	1,085
Preferred stock dividends	38	
Other borrowed funds	115	133
Total interest expense	793	1,218
	2 002	2.740
Net interest income	3,093	2,749
Provision for loan losses	190	248
Net interest income after provision for loan losses	2,903	2,501
Noninterest income:		
Service charges on deposit accounts	74	62
Mortgage loan brokerage fees	74	24
Rental income	37	34
Gain on sales of investment securities		4
Other income	77	58
Total noninterest income	262	182
Noninterest expense:		
Salaries and employee benefits	1,227	1,216
Occupancy and equipment expense	325	332
Data processing expense	167	137
Advertising and marketing expense	120	75
Professional fees	86	103
Bank franchise taxes	36	56
FDIC insurance expense	121	189
Loss on sales and writedowns of other real estate owned	3	18
Other real estate owned expense	105	73
Other expense	317	222

Total noninterest expense		2,507		2,421
Net income before income taxes		658		262
Income tax benefit		2,702		
Net income		3,360		262
Dividends accumulated on preferred stock		133		133
Accretion of discount on preferred stock		19		18
Net income available to common shareholders	\$	3,208	\$	111
Earnings per common share, basic and diluted	\$	0.99	\$	0.03
Weighted average common shares outstanding, basic and diluted	3.	,250,074	3,2	241,547
See Notes to Consolidated Financial Statements				

#### HOMETOWN BANKSHARES CORPORATION

**Consolidated Statements of Comprehensive Income** 

For the three months ended March 31, 2012 and 2011

In Thousands	Unaudited March 31, 2012		Iarch 31, Ma	
Net income	\$	3,360	\$	262
Other comprehensive (loss) income, net of tax:				
Net change in unrealized gain (loss) on investment securities available for sale, net of tax of \$475 in 2012				
and none in 2011		(157)		350
Reclassification adjustment, net				(4)
Total other comprehensive (loss) income		(157)		346
Comprehensive income	\$	3,203	\$	608

See Notes to Consolidated Financial Statements

#### HOMETOWN BANKSHARES CORPORATION

#### **Consolidated Statements of Cash Flows**

#### Three months ended March 31, 2012 and 2011

In Thousands	Unaudited March 31, 2012	Unaudited March 31, 2011	
Cash flows from operating activities:	_01_	2011	
Net income	\$ 3,360	\$ 262	
Adjustments to reconcile net income to net cash provided by operations:			
Depreciation and amortization	134	141	
Provision for loan losses	190	248	
Amortization of premium on securities, net	176	121	
Loss on sales and writedowns of other real estate, net	3	18	
Gain on sale of investment securities		(4)	
Stock compensation expense	7	11	
Changes in assets and liabilities:			
Deferred tax asset	(2,940)		
Accrued income	76	53	
Other assets	159	16	
Accrued interest payable	3	16	
Other liabilities	267	244	
Net cash flows provided by operating activities	1,435	1,126	
Cash flows from investing activities:			
Net decrease in federal funds sold	3,759	9,949	
Purchases of investment securities	(9,168)	(8,974)	
Sales, maturities, and calls of available for sale securities	6,410	3,723	
Repurchase (purchase) of restricted equity securities, net	(13)	68	
Net decrease (increase) in loans	113	(1,659)	
Proceeds from sales of other real estate	352	35	
Purchases of property and equipment	(35)	(26)	
Net cash flows provided by investing activities	1,418	3,116	
Cash flows from financing activities:			
Net increase in noninterest-bearing deposits	1,698	4,130	
Net (decrease) increase in interest-bearing deposits	(3,575)	376	
Net (decrease) increase in short-term borrowings	(45)	92	
Net decrease in long-term FHLB borrowings		(1,700)	
Preferred stock dividend payment	(934)		
Net cash flows (used in) provided by financing activities	(2,856)	2,898	
Net (decrease) increase in cash and cash equivalents	(3)	7,140	
Cash and cash equivalents, beginning	12,529	4,479	
Cash and cash equivalents, ending	\$ 12,526	\$ 11,619	

Supplemental disclosure of cash flow information:				
Cash payments for interest	\$	790	\$	1,202
Cash payments for income taxes	\$		\$	
	·			
Supplemental disclosure of noncash investing activities:				
Unrealized gain on securities available for sale	\$	318	\$	346
Transfer from loans to other real estate owned	\$		\$	1.140
	Ψ		Ψ	1,110

See Notes to Consolidated Financial Statements

#### Notes to Consolidated Financial Statements

#### Note 1. Organization and Summary of Significant Accounting Policies

#### Organization

On September 4, 2009, Hometown Bankshares Corporation (the Company ) acquired all outstanding stock of Hometown Bank (the Bank ) in an exchange for shares of the Registrant on a one-for-one basis to become a single-bank holding company with the Bank becoming a wholly-owned subsidiary. The Bank was organized and incorporated under the laws of the State of Virginia on November 9, 2004 and commenced operations on November 14, 2005. The Bank currently serves Roanoke City, Virginia, the County of Roanoke, Virginia, the City of Salem, Virginia, Christiansburg, Virginia, and surrounding areas. As a state chartered bank which is a member of the Federal Reserve System, the Bank is subject to regulation by the Virginia Bureau of Financial Institutions, the Federal Deposit Insurance Corporation and the Federal Reserve Board.

#### **Basis of Presentation**

The consolidated financial statements as of March 31, 2012 and for the periods ended March 31, 2012 and 2011 included herein, have been prepared by HomeTown Bankshares Corporation, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. The first quarter of 2012 included the recognition of cumulative deferred tax assets. The amount of the net tax benefit recognized in the first quarter is a non-recurring, cumulative adjustment that includes the net tax benefit generated from prior years, as well as the current year. The results for the three months ended March 31,2012, are not necessarily indicative of results expected for the calendar year. Management believes that all other interim adjustments are of a normal recurring nature. In the opinion of management, the information furnished in the interim consolidated financial statements reflects all adjustments necessary to present fairly the Company s financial position, results of operations and cash flows for such interim periods. These consolidated financial statements should be read in conjunction with the Company s audited financial statements and the notes thereto as of December 31, 2011, included in the Company s Form 10-K for the year ended December 31, 2011.

The accounting and reporting policies of the Company follow generally accepted accounting principles and general practices within the financial services industry.

The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiary HomeTown Bank. All significant intercompany accounts and transactions associated with the Company s wholly-owned subsidiary have been eliminated.

Our accounting policies and basic principles have not changed since the summary disclosure of these in our Annual Report on Form 10-K. Please refer to the Form 10-K for these policies.

#### Note 2. Investment Securities

The amortized cost and fair value of securities available for sale as of March 31, 2012 and December 31, 2011, are as follows:

(Dollars In Thousands)		March 31, 2012				
	Gros		Gross G		Gross	Estimated
	Amortized	Un	realized	Un	realized	Fair
	Cost	(	Gains	I	losses	Value
U. S. Government agency securities	\$ 29,525	\$	538	\$	(29)	\$ 30,034
Mortgage-backed securities	31,686		604		(4)	32,286
Municipal securities	9,500		378		(90)	9,788
	\$ 70,711	\$	1,520	\$	(123)	\$ 72,108
(Dollars In Thousands)		December 31, 2011				
		(	Gross	(	Gross	Estimated

Amortized

Cost

Unrealized

Gains

Unrealized

Losses

Fair

Value

U. S. Government agency securities	\$ 33,558	\$ 480	\$ (16)	\$ 34,022
Mortgage-backed securities	26,673	495	(19)	27,149
Municipal securities	7,897	235	(96)	8,036
	\$ 68,128	\$ 1,210	\$ (131)	\$ 69,207

<u>U.S. Government and federal agency securities.</u> The unrealized losses on 10 of the Company s investments in obligations of the U.S. government were caused by increases in market interest rates over the yields available at the time the securities were purchased. The contractual terms of those investments do not permit the issuer to settle the securities at a price less than the amortized cost bases of the investments. Because the Company does not intend to sell the investments before recovery of their amortized cost bases, which may be maturity, the Company does not consider those investments to be other-than-temporarily impaired at March 31, 2012.

<u>Mortgage-backed securities.</u> The unrealized losses in 4 of the Company s investments in government-sponsored entity mortgage-backed securities were caused by increases in market interest rates over the yields available at the time the securities were purchased. Because the decline in market value is attributable to changes in interest rates and not credit quality, and because the Company does not intend to sell the investments before recovery of their amortized cost bases, which may be maturity, the Company does not consider those investments to be other-than-temporarily impaired at March 31, 2012.

<u>Municipal securities</u>. The unrealized losses on the Company s 9 investments in obligations of municipal securities were caused by increases in market interest rates over the yields available at the time the securities were purchased. All municipal securities are investment grade. Because the decline in market value is attributable to changes in interest rates and not credit quality, and because the Company does not intend to sell the investments before recovery of their amortized cost bases, which may be maturity, the Company does not consider those investments to be other-than-temporarily impaired at March 31, 2012.

The following tables demonstrate the unrealized loss position of securities available for sale at March 31, 2012 and December 31, 2011.

			March	n 31, 2012		
	Less than	12 months	12 mon	ths or more	Т	otal
	Estimated		Estimated		Estimated	
	Fair	Unrealized	Fair	Unrealized	Fair	Unrealized
(Dollars In Thousands)	Value	Loss	Value	Loss	Value	Loss
U. S. Government agency securities	\$ 6,397	\$ (29)	\$	\$	\$ 6,397	\$ (29)
Mortgage-backed securities	3,124	(3)	680	(1)	3,804	(4)
Municipal securities	2,982	(90)			2,982	(90)
-						
	\$ 12,503	\$ (122)	\$ 680	\$ (1)	\$ 13,183	\$ (123)

			Decemb	per 31, 2011		
	Less than	12 months	12 mon	ths or more	Т	otal
	Estimated		Estimated		Estimated	
	Fair	Unrealized	Fair	Unrealized	Fair	Unrealized
(Dollars In Thousands)	Value	Loss	Value	Loss	Value	Loss
U.S. Government agency securities	\$ 6,201	\$ (16)	\$	\$	\$ 6,201	\$ (16)
Mortgage-backed securities	2,957	(14)	725	(5)	3,682	(19)
Municipal securities	3,371	(96)	1		3,371	(96)
	\$ 12,529	\$ (126)	\$ 725	\$ (5)	\$ 13,254	\$ (131)

There are 23 debt securities with fair values totaling \$12.5 million considered temporarily impaired at March 31, 2012. As of March 31, 2012, the Company does not consider any bond in an unrealized loss position to be other than temporarily impaired.

The Company had no realized gain or loss on sales of securities in the first quarter of 2012 and realized a \$4 thousand gain on sales of its available for sale securities for the period ended March 31, 2011.

The amortized cost and estimated fair values of investment securities available for sale at March 31, 2012, by contractual maturity are as follows:

(Dollars In Thousands)	Amortized Cost	Estimated Fair Value
Less than one year	\$	\$
Over one through five years	1,318	1,335
Over five through ten years	11,049	11,203
Greater than 10 years	58,344	59,570
	\$ 70,711	\$ 72,108

#### Note 3. Loans Receivable

The major classifications of loans in the consolidated balance sheets at March 31, 2012 and December 31, 2011 were as follows:

(Dollars In Thousands)	March 31, 2012	De	cember 31, 2011
Construction:			
Residential	\$ 3,786	\$	3,695
Land acquisition, development & commercial	24,830		23,911
Real Estate:			
Residential	57,846		58,070
Commercial	102,398		102,312
Commercial, industrial & agricultural	35,445		36,297
Equity lines	18,892		19,018
Consumer	5,769		5,776
Total	248,966		249,079
Less allowance for loan losses	(4,169)		(3,979)
Loans, net	\$ 244,797	\$	245,100

The past due and nonaccrual status of loans as of March 31, 2012 was as follows:

	30-59 Days	60-89 Days	90 Days or			Total	
			More Past	Total Past			Nonaccrual
(Dollars In Thousands)	Past Due	Past Due	Due	Due	Current	Loans	Loans
Construction:							
Residential	\$	\$	\$	\$	\$ 3,786	\$ 3,786	\$
Land acquisition, development & commercial	93		998	1,091	23,739	24,830	629
Real Estate:							
Residential	100		848	948	56,898	57,846	848
Commercial	1,943			1,943	100,455	102,398	
Commercial, industrial & agricultural	36		43	79	35,366	35,445	43
Equity lines			439	439	18,453	18,892	439
Consumer					5,769	5,769	
Total	\$ 2,172	\$	\$ 2,328	\$ 4,500	\$ 244,466	\$ 248,966,	\$ 1,959

The past due and nonaccrual status of loans as of December 31, 2011 was as follows:

	30-59 Da	ys 60	-89 Days	90 Days or				
				More Past	Total Past		Total	Nonaccrual
(Dollars In Thousands)	Past Du	e P	ast Due	Due	Due	Current	Loans	Loans
Construction:								
Residential	\$	\$		\$	\$	\$ 3,695	\$ 3,695	\$
Land acquisition, development & commercial			464	632	1,096	22,815	23,911	632
Real Estate:								
Residential			535	179	714	57,356	58,070	714
Commercial						102,312	102,312	
Commercial, industrial & agricultural	5.	5		43	98	36,199	36,297	43
Equity lines				643	643	18,375	19,018	643
Consumer						5,776	5,776	
Total	\$ 5	5 \$	999	\$ 1,497	\$ 2,551	\$ 246,528	\$ 249,079	\$ 2,032

At March 31, 2012, there was one loan for \$462 thousand that was past due ninety days or more and still accruing. There were no loans past due ninety days or more and still accruing interest at December 31, 2011.

Impaired loans, which include TDRs of \$8.3 million and the related allowance at March 31, 2012 were as follows:

With no related allowance: (Dollars In Thousands) Construction:	Recorded Investment in Loans	Unpaid Principal Balance	Related Allowance	Average Balance Total Loans	Inc	erest come gnized
Residential	\$	\$	\$	\$	\$	
Land acquisition, development & commercial	1,972	1,972		1,973		23
Real Estate:						
Residential	848	851		850		3
Commercial	8,377	8,377		8,401		96
Commercial, industrial & agricultural	102	102		103		1
Equity lines						
Consumer						
Total loans with no allowance	\$ 11,299	\$ 11,302	\$	\$11,327	\$	123

With an allowance recorded:	Recorded Investment	Unpaid Principal	Related	Average Balance Total	Interest Income
(Dollars In Thousands)	in Loans	Balance	Allowance	Loans	Recognized
Construction:					
Residential	\$	\$	\$	\$	\$
Land acquisition, development & commercial	998	2,124	456	998	3
Real Estate:					
Residential					
Commercial	3,076	3,076	432	3,076	41
Commercial, industrial & agricultural					
Equity lines	438	438	140	438	
Consumer					
Total loans with an allowance	\$ 4,512	\$ 5,638	\$ 1,028	\$ 4,512	\$ 44

Impaired loans, which include TDRs of \$8.4 million and the related allowance at December 31, 2011 were as follows:

With no related allowance: (Dollars In Thousands)	Recorded Investment in Loans	Unpaid Principal Balance	Related Allowance	Average Balance Total Loans	Interest Income Recognized
Construction:					
Residential	\$	\$	\$	\$ 917	\$
Land acquisition, development & commercial	2,174	3,300		2,815	100
Real Estate:					
Residential	714	714		1,868	27
Commercial	8,508	8,508		7,201	383
Commercial, industrial & agricultural				218	
Equity lines	439	439		175	5

Consumer					
Total loans with no allowance	\$ 11,835	\$ 12,961	\$	\$ 13,194	\$ 515
With an allowance recorded: (Dollars In Thousands) Construction:	Recorded Investment in Loans	Unpaid Principal Balance	Related Allowance	Average Balance Total Loans	Interest Income Recognized
Residential	\$	\$	\$	\$ 288	\$
Land acquisition, development & commercial	φ 801	φ 801	249	3,024	38
Real Estate:	001	001	,	0,021	00
Residential				137	
Commercial	3,080	3,080	292	2,386	183
Commercial, industrial & agricultural					
Equity lines	203	203	88	108	5
Consumer					
Total loans with an allowance	\$ 4,084	\$ 4,084	\$ 629	\$ 5,943	\$ 226

Included in certain loan categories in the impaired loans table above are troubled debt restructurings (TDRs). At March 31, 2012 and December 31, 2011 there were 3 loans classified as impaired TDRs totaling \$8.3 million and \$8.4 million, respectively. At March 31, 2012, one of the TDRs was included in 30 to 59 days past due. The past due status was considered when evaluating the loan, and the specific reserve was increased \$140 thousand. The others were performing in accordance with their restructured terms. None of the 3 TDR loans were on nonaccrual status. At December 31, 2011, all were performing in accordance with their restructured terms and none were on nonaccrual status. The amount of the valuation allowance related to total TDRs was \$367 thousand at March 31, 2012, and \$277 thousand as of December 31, 2011.

As a result of adopting the amendments in ASU 2011-02, Receivables (Topic 310) A Creditor's Determination of Whether a Restructuring Is a Troubled Debt Restructuring, The Company reassessed all restructurings that occurred on or after the beginning of the fiscal year of adoption (January 1, 2011) to determine whether they are considered TDRs under the amended guidance using review procedures in effect at that time.

For the three months ended March 31, 2012, no loans were modified in a TDR.

Management considers troubled debt restructurings and subsequent defaults in restructured loans in the determination of the adequacy of the Company s allowance for loan losses. When identified as a TDR, a loan is evaluated for potential loss based on the present value of expected future cash flows discounted at the loan s effective interest rate, the loan s observable market price, or the estimated fair value of the collateral, less any selling costs if the loan is collateral dependent. Loans identified as TDRs frequently are on non-accrual status at the time of the restructuring and, in some cases, partial charge-offs may have already been taken against the loan and a specific allowance may have already been established for the loan. As a result of any modification as a TDR, the specific reserve associated with the loan may be increased. Additionally, loans modified in a TDR are closely monitored for delinquency as an early indicator of possible future defaults. If loans modified in a TDR subsequently default, the Company evaluates the loan for possible further impairment. As a result, any specific allowance may be increased, adjustments may be made in the allocation of the total allowance balance, or partial charge-offs may be taken to further write-down the carrying value of the loan. Management exercises significant judgment in developing estimates for potential losses associated with TDRs.

#### Note 4. Allowance for Loan Losses

The following table presents, as of March 31, 2012, the total allowance for loan losses, the allowance by impairment methodology (individually evaluated for impairment or collectively evaluated for impairment), the total loans and loans by impairment methodology (individually evaluated for impairment or collectively evaluated for impairment).

				Allowa	nce for	loan losse	s						Loans		
Class of Loan In thousands of dollars	Begini balan	0	rge- fs Recove	eriesPro	visions	Ending balance	b ind ev	Ending alance: ividually /aluated for pairment	ba coll eva	aluated for		Ending	Ending balance: individually evaluated for impairment	b col ev	Ending alance: lectively valuated for pairment
Construction loans:															
Residential	\$	90	\$ \$	\$	(1)	\$ 89	\$		\$	89	\$	3,786	\$	\$	3,786
Land acquisition, development &															
commercial	9	53			207	1,160		456		704		24,830	2,970		21,860
Real estate:															
Residential	5	38			(79)	459				459		57,846	848		56,998
Commercial	1,3	14			(111)	1,203		432		771	1	102,398	11,453		90,945
Commercial, industrial & agricultural	6	28			190	818				818		35,445	102		35,343
Equity lines	3	13			15	328		140		188		18,892	438		18,454
Consumer	1	43			(31)	112				112		5,769			5,769
Total	\$ 3,9	79	\$ \$	\$	190	\$ 4,169	\$	1,028	\$	3,141	\$ 2	248,966	\$ 15,811	\$ 2	233,155

The following table presents, as of December 31, 2011, the total allowance for loan losses, the allowance by impairment methodology (individually evaluated for impairment or collectively evaluated for impairment), the total loans and loans by impairment methodology (individually evaluated for impairment or collectively evaluated for impairment).

#### Allowance for loan losses:

Class of Loan In thousands of dollars	Beginni balanc	0	Charge- offs F		<b>e for loa</b> visions	Endin	g	bal indiv eva	luated for	ba coll eva	nding llance: ectively aluated for airment		Ending	E ba indi ev	Loans Ending alance: ividually aluated for pairment	b col ev	Ending alance: llectively valuated for pairment
Construction loans:																	
Residential	\$ 12	1	\$ (150)	\$	\$ 119	\$ 9	0	\$		\$	90	\$	3,695	\$		\$	3,695
Land acquisition, development &																	
commercial	1,80	2	(1,500)		651	95	3		249		704		23,911		2,975		20,936
Real estate:																	
Residential	78	5	(170)		(77)	53	8				538		58,070		714		57,356
Commercial	1,55	6	(356)		114	1,31	4		292		1,022		102,312		11,588		90,724
Commercial, industrial &																	
agricultural	70	2	(139)		65	62	8				628		36,297				36,297
Equity lines	22	2	(158)		249	31	3		88		225		19,018		642		18,376
Consumer	\$ 4	0	(1)	3	101	14	3				143		5,776				5,776
Total	\$ 5,22	8	\$ (2,474)	\$ 3	\$ 1,222	\$ 3,97	9	\$	629	\$	3,350	\$ 2	249,079	\$	15,919	\$ 2	233,160

Loans by credit quality indicators as of March 31, 2012 were as follows:

(Dollars In Thousands)	Pass	Special Mention	Substandard	Substandard Nonaccrual	Doubtful Nonaccrual	Total
Construction:						
Residential	\$ 3,786	\$	\$	\$	\$	\$ 3,786
Land acquisition, development & commercial	21,767		2,434	430	199	24,830
Real Estate:						
Residential	56,411	587		848		57,846
Commercial	93,252		9,146			102,398
Commercial, industrial & agricultural	34,290	194	918	43		35,445
Equity lines	18,453			439		18,892
Consumer	5,769					5,769
Total	\$ 233,728	\$ 781	\$ 12,498	\$ 1,760	\$ 199	\$ 248,966

Loans by credit quality indicators as of December 31, 2011 were as follows:

(Dollars In Thousands)	Pass	Special Mention	Substandard	Substandard Nonaccrual	Doubtful Nonaccrual	Total
Construction:						
Residential	\$ 3,695	\$	\$	\$	\$	\$ 3,695
Land acquisition, development & commercial	21,039		2,240	433	199	23,911
Real Estate:						
Residential	56,767	589		714		58,070
Commercial	90,421	2,721	9,170			102,312
Commercial, industrial & agricultural	35,136	178	940	43		36,297
Equity lines	18,375			643		19,018
Consumer	5,776					5,776
Total	\$ 231,209	\$ 3,488	\$ 12,350	\$ 1,833	\$ 199	\$ 249,079

At March 31, 2012 and December 31, 2011, the Company had no loans classified as Loss.

#### Note 5. Stock Based Compensation

The Company has a 2005 Stock Option Plan (the Plan) pursuant to which the Company s Board of Directors may grant stock options to directors, officers and employees. The Plan authorizes grants of options to purchase up to 550,000 shares of the Company s authorized but unissued common stock. Accordingly, options for the purchase of 485,760 shares of authorized common stock have been issued under the Plan and 64,240 shares of authorized common stock are available for issue under the Plan. There are options for 485,760 shares granted currently outstanding as of March 31, 2012, of which, all options are vested. All stock options have been granted with an exercise price equal to the stock s fair market value at the date of the grant. As of March 31, 2012, no options have been exercised. The Company recorded compensation expense of \$7 thousand for the three months ended March 31, 2012 and \$11 thousand for the three months ended March 31, 2011. The aggregate intrinsic value of outstanding stock options was \$0 at March 31, 2012. The weighted average remaining contractual term of outstanding options was 4.3 years at March 31, 2012.

The Board of Directors adopted a Restricted Stock Plan ( the Plan ) in September 2009 whereby 120,000 shares of the Company s authorized but unissued common stock was set aside to be granted by the Board of Directors in its discretion. The principal purpose of the Plan was to make shares available for issue to the executive officers of the Company and the Bank in payment of incentives earned under the Incentive Compensation Plan. Because the Company is a TARP participant, the Company s most highly paid employee cannot be paid a cash bonus. However, the Treasury regulations permit payment of such a bonus in restricted stock. Even though the restriction would only apply to the CEO in the case of the Company and the Bank, each of the executive officers of the Company and the Bank have elected to take their bonuses in stock rather than cash.

The restrictions attached to stock issued under the Plan restrict transfer of the shares during the time TARP funding is outstanding and provide for vesting over a five-year period. During the first quarter of 2012, the Company issued 20,971 shares of stock under the Plan. None were issued during 2011.

The remaining unamortized compensation expense for restricted stock was \$119 thousand at March 31, 2012 and will be recognized over the next 4.9 years. All compensation expense for stock options has been recognized.

#### Note 6. Fair Value Measurement

The Company uses a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company s market assumptions. The three levels of the fair value hierarchy based on these two types of inputs are as follows:

Level 1-Valuation is based on quoted prices in active markets for identical assets and liabilities.

Level 2-Valuation is based on observable inputs including quoted prices in active markets for similar assets and liabilities, quoted prices for identical or similar assets and liabilities in less active markets, and model-based valuation techniques for which significant assumptions can be derived primarily from or corroborated by observable data in the market.

Level 3-Valuation is based on model-based techniques that use one or more significant inputs or assumptions that are unobservable in the market.

The following describes the valuation techniques used by the Company to measure certain financial assets and liabilities recorded at fair value on a recurring basis in the financial statements:

Securities available for sale: Securities available for sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted market prices, when available (Level 1). If quoted market prices are not available, fair values are measured utilizing independent valuation techniques of identical or similar securities for which significant assumptions are derived primarily from or corroborated by observable market data. Third party vendors compile prices from various sources and may determine the fair value of identical or similar securities by using pricing models that considers observable market data (Level 2).

<u>Derivative assets</u>: Derivative assets are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted market prices, when available (Level 1). If quoted market prices are not available, fair values are measured utilizing independent valuation techniques of identical or similar securities for which significant assumptions are derived primarily from or corroborated by observable market data. Third party vendors compile prices from various sources and may determine the fair value of identical or similar assets by using pricing models that considers observable market data (Level 2).

<u>Derivative liabilities</u>: Derivative liabilities are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted market prices, when available (Level 1). If quoted market prices are not available, fair values are measured utilizing independent valuation techniques of identical or similar securities for which significant assumptions are derived primarily from or corroborated by observable market data. Third party vendors compile prices from various sources and may determine the fair value of identical or similar liabilities by using pricing models that considers observable market data (Level 2).

The following table presents the balances of financial assets and liabilities measured at fair value on a recurring basis as of March 31, 2012 and December 31, 2011:

(Dollars In Thousands)		Carrying value at March 31, 2012		
	Balance as of March 31,	Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs	Significant Unobservable Inputs
Description	2012	(Level 1)	(Level 2)	(Level 3)
Assets:				
U. S. Government agency securities	\$ 30,034		\$ 30,034	
Mortgaged-backed securities	32,286		32,286	
Municipal securities	9,788		9,788	
Derivative assets	142		142	
Liabilities:				
Derivative liabilities	\$ 142		\$ 142	

(Dollars In Thousands)	

	 alance as of cember 31,	in Active Markets for Identical Assets	Significant Other Observable Inputs	Significant Unobservable Inputs
Description	2011	(Level 1)	(Level 2)	(Level 3)
Assets:				
U. S. Government agency securities	\$ 34,022		\$ 34,022	
Mortgaged-backed securities	27,149		27,149	
Municipal securities	8,036		8,036	
Derivative assets	170		170	
Liabilities:				
Derivative liabilities	\$ 170		\$ 170	

Carrying value at December 31, 2011

**Ouoted Prices** 

Certain assets are measured at fair value on a nonrecurring basis in accordance with generally accepted accounting principles (GAAP). Adjustments to the fair value of these assets usually result from the application of lower-of-cost-or-market accounting or writedowns of individual assets.

The following describes the valuation techniques used by the Company to measure certain assets recorded at fair value on a nonrecurring basis in the financial statements:

Impaired Loans: Loans are designated as impaired when, in the judgment of management based on current information and events, it is probable that all amounts due according to the contractual terms of the loan agreement will not be collected. The measurement of loss associated with impaired loans can be based on either the observable market price of the loan or the fair value of the collateral. Fair value is measured based on the value of the collateral securing the loans. Collateral may be in the form of real estate or business assets including equipment, inventory, and accounts receivable. The vast majority of the collateral is real estate. The value of real estate collateral is determined utilizing an income or market valuation approach based on an appraisal conducted by an independent, licensed appraiser outside of the Company using observable market data (Level 2). However, if the collateral is a house or building in the process of construction or if an appraisal of the real estate property is over two years old, then the fair value is considered Level 3. The value of business equipment is based upon an outside appraisal if deemed significant, or the net book value on the applicable business financial statements if not considered significant using observable market data. Likewise, values for inventory and accounts receivables collateral are based on financial statement balances or aging reports (Level 3). Significant unobservable inputs used in the fair value measurement of appraisals over two years old (Level 3) involve applying discount factors of between 5 and 20 percent based on the condition of the property and management s assessment of current marketability of the property. Impaired loans allocated to the Allowance for Loan Losses are measured at fair value on a nonrecurring basis. Any fair value adjustments are recorded in the period incurred as provision for loan losses on the Statements of Income.

<u>Other Real Estate Owned (OREO)</u>: Foreclosed assets are adjusted to fair value upon transfer of the loans to OREO. Subsequently, OREO is carried at the lower of carrying value or fair market value less selling costs. Fair value is based upon independent market prices, appraised values of the collateral or management s estimation of the value of the collateral. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the OREO as nonrecurring Level 2. When the appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company records the OREO as nonrecurring Level 3.

The following table summarizes the Company s assets that were measured at fair value on a nonrecurring basis as of March 31, 2012 and December 31, 2011.

(Dollars In Thousands)		Carryii	ng value at March 3	1, 2012
		Quoted Prices		
		in Active Markets for	Significant Other	Significant
	Balance as of March 31,	Identical Assets	Observable Inputs	Unobservable Inputs
Description	2012	(Level 1)	(Level 2)	(Level 3)
Assets:				
Impaired Loans, net of valuation allowance	\$ 3,484		\$ 2,416	\$ 1,068
Other real estate owned	\$ 9,207		\$ 9,207	

(Dollars In Thousands)		Carrying	value at December	31, 2011
		Quoted Prices		
		in Active	Significant	
	Balance as	Markets for	Other	Significant
	of	Identical	Observable	Unobservable
	December 31,	Assets	Inputs	Inputs
Description	2011	(Level 1)	(Level 2)	(Level 3)
Assets:				
Impaired Loans, net of valuation allowance	\$ 3,455		\$ 2,387	\$ 1,068
Other real estate owned	\$ 9,562		\$ 9,562	

The changes in Level 3 assets measured at estimated fair value on a nonrecurring basis during the three months ended March 31, 2012, were as follows (dollars in thousands):

		e at March 31, 2012 ired Loans
Balance December 31, 2011	\$	1,068
Decrease in carrying value		
Transfers into Level 3		
Transfers out of Level 3		
Balance March 31, 2012	\$	1,068
Change in unrealized gains (losses) included in earnings for the period, attributable to assets and	¢	
liabilities still held at March 31, 2012	\$	

At March 31, 2012 and December 31, 2011, the Company did not have any liabilities measured at fair value on a nonrecurring basis.

The following table displays quantitative information about Level 3 Fair Value Measurements for March 31, 2012 (dollars in thousands):

Quantitative information about Level 3 Fair Value Measurements for March 31, 2012 Fair

	Fair			
Assets	Value	Valuation Technique(s)	Unobservable input	Range
Impaired loans	\$ 1,068	Discounted appraised value	Selling cost	5% -10%
			Discount for lack of	
			marketability and age	
			of appraisal	0% - 10%
	11 4 0	• • • • • • • • •	C C · 1 · /	

The following methods and assumptions were used by the Company in estimating its fair value disclosures for financial instruments:

Cash and due from banks: The carrying amounts reported in the balance sheet for cash and due from banks approximate their fair values.

Federal funds sold: Federal funds sold consist of overnight loans to other financial institutions and mature within one to three days. Management believes the carrying value of federal funds sold approximates estimated market value.

Available-for-sale and restricted equity securities: Fair values for securities, excluding restricted equity securities, are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments. The carrying values of restricted equity securities approximate fair values, based on the redemption provisions of the entities.

Loans receivable: For variable-rate loans that re-price frequently and with no significant change in credit risk, fair values are based on carrying amounts. The fair values for other loans are estimated using discounted cash flow analysis, based on interest rates currently being offered for loans with similar terms to borrowers of similar credit quality.

Deposit liabilities: The fair values disclosed for demand and savings deposits are, by definition, equal to the amount payable on demand at the reporting date. The fair values for certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates of deposit to a schedule of aggregated contractual maturities on such time deposits.

Short term borrowings: Short term borrowings consist of overnight borrowings and mature within one to three days.

Management believes the carrying value of securities sold under agreements to repurchase approximates estimated market value.

FHLB borrowings: The fair values for long term borrowings are estimated using a discounted cash flow calculation that applies interest rates currently being offered on long term borrowings to the contractual maturities on such long term borrowings.

Accrued interest: The carrying amount of accrued interest receivable and payable approximates its fair value.

Off-balance sheet financial instruments: The fair values of commitments to extend credit and standby letters of credit are estimated using the fees currently charged to enter into similar agreements. At March 31, 2012 and December 31, 2011, the fair value of loan commitments and standby letters of credit were deemed to be immaterial.

The carrying amounts and approximate fair values of the Company s financial instruments are as follows at March 31, 2012 and December 31, 2011:

		Fair Value Measurements at March 31, 2012 using Quoted Prices			2 using
(Dollars in Thousands)	Carrying Amounts	in Active Markets for Identical Assets Level 1	Significant Other Observable Inputs Level 2	Significant Unobservable Inputs Level 3	Approximate Fair Values
Financial assets					
Cash and due from banks	\$ 12,526	\$ 12,526	\$	\$	\$ 12,526
Federal funds sold	6,604	6,604			6,604
Securities available-for-sale	72,108		72,108		72,108
Loans, net	244,797		245,169	1,068	246,237
Accrued income	1,296		1,296		1,296
Derivative assets	142		142		142
Financial liabilities					
Total deposits	305,759		306,156		306,156
Short term borrowings	404		404		404
FHLB borrowings	19,000		19,707		19,707
Accrued interest payable	438		438		438
Derivative liabilities	142		142		142

(Dollars in Thousands)

December 31, 2011 Carrying Approximate Amounts Fair Values

Cash and due from banks \$ 12,529 \$ 12,529   Federal funds sold 10,363 10,363   Securities available-for-sale 69,207 69,207   Loans, net 245,100 246,601   Accrued income 1,372 1,372   Derivative assets 170 170   Financial liabilities 307,636 308,105   Short term borrowings 449 449   FHLB borrowings 19,000 19760   Accrued interest payable 435 435	Financial assets		
Securities available-for-sale   69,207   69,207     Loans, net   245,100   246,601     Accrued income   1,372   1,372     Derivative assets   170   170     Financial liabilities   307,636   308,105     Short term borrowings   449   449     FHLB borrowings   19,000   19760     Accrued interest payable   435   435	Cash and due from banks	\$ 12,529	\$ 12,529
Loans, net   245,100   246,601     Accrued income   1,372   1,372     Derivative assets   170   170     Financial liabilities   307,636   308,105     Short term borrowings   449   449     FHLB borrowings   19,000   19760     Accrued interest payable   435   435	Federal funds sold	10,363	10,363
Accrued income1,3721,372Derivative assets170170Financial liabilitiesTotal deposits307,636308,105Short term borrowings449449FHLB borrowings19,00019760Accrued interest payable435435	Securities available-for-sale	69,207	69,207
Derivative assets170170Financial liabilities307,636308,105Total deposits307,636308,105Short term borrowings449449FHLB borrowings19,00019760Accrued interest payable435435	Loans, net	245,100	246,601
Financial liabilitiesTotal deposits307,636308,105Short term borrowings449449FHLB borrowings19,00019760Accrued interest payable435435	Accrued income	1,372	1,372
Total deposits307,636308,105Short term borrowings449449FHLB borrowings19,00019760Accrued interest payable435435	Derivative assets	170	170
Short term borrowings449449FHLB borrowings19,00019760Accrued interest payable435435	Financial liabilities		
FHLB borrowings19,00019760Accrued interest payable435435	Total deposits	307,636	308,105
Accrued interest payable 435 435	Short term borrowings	449	449
1.2	FHLB borrowings	19,000	19760
	Accrued interest payable	435	435
Derivative liabilities 170 170	Derivative liabilities	170	170

# ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS. *Forward-looking Statements*

HomeTown Bankshares makes forward-looking statements in this report. These forward-looking statements may include: statements of goals, intentions, earnings expectations, and other expectations; estimates of risks and of future costs and benefits; assessments of probable loan and lease losses; assessments of market risk; and statements of the ability to achieve financial and other goals. Forward-looking statements are typically identified by words such as believe, expect, anticipate, intend, outlook, estimate, forecast, project and other similar words expressions. Forward-looking statements are subject to numerous assumptions, risks and uncertainties, which change over time. Forward-looking statements speak only as of the date they are made. The Company does not assume any duty and does not undertake to update its forward-looking statements. Because forward-looking statements are subject to assumptions and uncertainties, actual results or future events could differ, possibly materially, from those that the Company anticipated in its forward-looking statements, and future results could differ materially from historical performance.

The Company s forward-looking statements are subject to the following principal risks and uncertainties: general economic conditions and trends, either nationally or locally; conditions in the securities markets; changes in interest rates; changes in deposit flows, and in the demand for deposit, loan, and investment products and other financial services; changes in real estate values; changes in the quality or composition of the Company s loan or investment portfolios; changes in competitive pressures among financial institutions or from non-financial institutions; the Company s ability to retain key members of management; changes in legislation, regulation, and policies; and a variety of other matters which, by their nature, are subject to significant uncertainties. The Company provides greater detail regarding some of these factors in its Form 10-K for the year ended December 31, 2011. The Company s forward-looking statements may also be subject to other risks and uncertainties, including those that it may discuss elsewhere in this report or in its other filings with the SEC.

#### **Our Business**

HomeTown Bankshares provides a full complement of consumer and commercial banking services to its primary service area which includes the City of Roanoke, Roanoke County, Christiansburg, and Salem, Virginia and contiguous counties, including Bedford and Franklin, Virginia. We place an emphasis on personal service and offer a broad range of commercial and retail banking products and services including checking, savings and time deposits, individual retirement accounts, residential and commercial mortgages, home equity loans, consumer installment loans, commercial loans, lines and letters of credit. In addition to its main office, the Company has offices in Franklin County, Virginia at Westlake, in Roanoke County, Virginia at the intersection of Colonial Avenue and Virginia Route 419, and in the City of Roanoke, Virginia at 3521 Franklin Road.

The following is a discussion of factors that significantly affected the financial condition and results of operations of HomeTown Bankshares Corporation. This discussion should be read in connection with the financial statements presented herein.

#### **Critical Accounting Policies**

The Company s significant accounting policies are set forth in Note 1 of the Notes to Financial Statements in the Annual Report for the year ended December 31, 2011. The Company s financial position and results of operations are affected by management s application of accounting policies, including estimates, assumptions and judgments made to arrive at the carrying value of assets and liabilities and amounts reported for revenues and expenses.

The allowance for loan losses is an estimate of the losses that may be sustained in our loan portfolio. The allowance is based on two basic principles of accounting: (i) that losses be accrued when they are probable of occurring and are capable of estimation and (ii) that losses on impaired loans be accrued based on the differences between the value of collateral, present value of future cash flows or values that are observable in the secondary market and the loan balance. The allowance for loan losses is maintained at a level, which, in management s judgment, is adequate to absorb credit losses inherent in the loan portfolio.

The amount of the allowance is based on management s evaluation of the collectability of the loan portfolio, including the nature of the portfolio, credit concentrations, trends in historical loss experience, specific impaired loans, economic conditions, and other risks inherent in the portfolio. Management reviews the past due reports and risk-rated loans and discusses individually the loans on these reports with the responsible loan officers. Management uses these tools and provides a detailed quarterly analysis of the allowance based on our historical loan loss experience, risk-rated loans, past dues, concentrations of credit, unsecured loans, loan exceptions, and the economic trend. These are generally grouped by homogeneous loan pools. Allowances for impaired loans are generally determined based on collateral values or the present value of estimated cash flows. This allowance, then, is designated as a specific reserve. Although management uses available information to recognize losses on loans, because of uncertainties associated with local economic conditions, collateral values, and future cash flows on impaired loans, it is

reasonably possible that a material change could occur in the allowance for loan losses in the near term. However, the amount of the change that is reasonably possible cannot be estimated. The allowance is increased by a provision for loan losses, which is charged to expense, and reduced by charge-offs, net of recoveries. Changes in the allowance relating to impaired loans are charged or credited to the provision for loan losses. Past due status is determined based on contractual terms.

Discussion of Operations

#### Three Months Ended March 31, 2012

The Company had net income of \$3.4 million for the three months ended March 31, 2012 compared with net income of \$262 thousand for the three months ended March 31, 2011. Pre-tax earnings from operations for the first quarter of 2012 were \$658 thousand compared to a pre-tax profit of \$262 thousand for the same period a year ago. The recognition of deferred tax assets added a net tax benefit of \$2.7 million to the pre-tax operating profit of \$658 thousand for net income of \$3.4 million. Deferred tax assets represent future potential tax deductions that result from timing differences between tax laws and generally accepted accounting principles (GAAP). Recognition of the deferred tax assets requires positive evidence of sufficient future taxable income to realize the benefit of the deferred tax asset, according to GAAP. After preferred dividends of \$152 thousand, net income available to common shareholders for the first quarter of 2012 was \$3.2 million compared to \$111 thousand for the same quarter last year. On a per share basis, earnings from operations available to common shareholders were \$.09 per share for the three months ended March 31, 2012. Recognition of \$2.9 million of deferred tax assets added \$.90 per common share for total earnings per common share of \$.99 for the first quarter of 2012.

The \$396 thousand improvement in the pre-tax earnings position was due mainly to improved net interest income. Net interest income increased \$344 thousand or 13% from \$2.7 million in the first three months of 2011 to \$3.1 million for the same period in 2012. The net interest margin was 3.77% for the first quarter of 2012 compared to 3.29% for the first quarter of 2011. The 48 basis point improvement in the margin was due primarily to lower rates paid on deposits in the lower interest rate environment. The growth of lower cost demand deposits and a corresponding reduction in funding costs also contributed to the improved margin.

The provision for loan losses was \$190 thousand for the first three months of 2012 compared to \$248 thousand for the same period in 2011. No loans were charged-off during the three months ended March 31, 2012 compared to charge-offs of \$398 thousand during the first three months of 2011.

In the first three months of 2012, noninterest income totaled \$262 thousand, an increase of \$80 thousand or 44% over the same period in the prior year. Mortgage loan brokerage fees accounted for \$50 thousand of the \$80 thousand increase. Mortgage loan brokerage fees totaled \$74 for the first quarter of 2012 compared to \$24 thousand last year, as the result of the Company s expansion of mortgage operations. Service charges on deposit accounts were \$74 thousand year to date through March 31, 2012, an increase of \$12 thousand or 19% over the same period in the prior year due to the growth of demand deposit accounts. Other income totaled \$77 thousand for the first quarter of 2012 and was \$19 thousand higher than the same period last year, due largely to increased interchange fee income resulting from the higher volume of deposits.

Noninterest expense increased \$86 thousand or 3.6% to \$2.5 million for the three months ended on March 31, 2012, when compared to the same period in 2011. Discretionary spending on advertising and marketing was up \$45 thousand or 60% for the first quarter of 2012 compared to the first quarter of 2011. Other real estate owned expenses rose \$32 thousand or 43.8% due to the carrying costs of a higher level of foreclosed properties. Data processing expense was up \$30 thousand or 22% for the first three months of 2012 compared to the same period last year due to higher costs associated with software enhancements and upgrading of the core processor in mid-2011. Other expenses were \$317 thousand and \$222 thousand for the quarters ended March 31, 2012 and 2011, respectively. Effective January 1, 2012, the Board adopted a compensation plan for its non-employee members. The first quarter of 2012 includes \$56 thousand for fees earned by the board of directors. The Company realized the benefit of favorable variances in several noninterest expense categories, which partially offset the aforementioned increases. FDIC insurance was \$121 thousand for the three months ended March 31, 2012, down \$68 thousand or 36% from the same period in 2011 due to overall decreases in assessment rates. Losses on sales and writedowns of other real estate totaled \$3 thousand year to date March 31, 2012, down \$15 thousand from the \$18 thousand recognized in 2011. Bank franchise taxes for the first quarter of 2012 were \$36 thousand, \$20 thousand or 36% less than the prior year. The Commonwealth of Virginia avoids double taxation by allowing for the deduction of real estate property in determining net taxable capital subject to the bank franchise tax. The amount of property subject to real estate taxes is up over the prior year due to the increase in foreclosed properties held by the bank. The real estate taxes on foreclosed properties are included in other real estate owned expenses and accounted for the majority of the \$32 thousand dollar increa

Effective January 1, 2012, the Company recognized deferred tax assets resulting in an income tax benefit of \$2.9 million and began recording tax expense on current period income before taxes. The decision to record deferred tax assets was based on an assessment of the Company s profitable operations over the last five quarters and projections of future taxable income. The projections of future taxable income include provisions for loans losses based on the Company s provision expense trended over the last five quarters of operations and an assessment of the credit risk present in the loan portfolio at March 31, 2012.

For the three months ended March 31, 2012, the Company recorded an income tax benefit of \$2.7 million comprised of recognition of deferred tax assets of \$2.9 million as of January 1, 2012 and income tax expense of \$200 thousand on net income before income taxes of \$658 thousand. No income tax expense was recorded for the three months ended March 31, 2011 as the Company was not recording deferred income tax expense or benefit at that time.

#### **Financial Condition**

At March 31, 2012, the Company had total assets of \$362 million compared to \$361 million at December 31, 2011. At March 31, 2012, assets were comprised principally of loans, cash and due from banks, federal funds sold, and investment securities. Net loans totaled \$245 million at March 31, 2012 and December 31, 2011. Fed funds sold decreased \$3.8 million to \$6.6 million from year end 2011 to March 31, 2012, as excess liquidity was invested in securities available for sale which rose \$2.9 million during the same time frame. As discussed previously, the Company, based on the increased likelihood of being able to realize the benefit of reducing future taxable income by the amount of prior year net operating loss carry forwards and other timing differences, recognized a net deferred tax asset in the first quarter on 2012. At March 31, 2012, net deferred tax assets were \$2.5 million compared to none in the prior year.

The Company s liabilities at March 31, 2012 totaled \$326 million compared to \$328 million at December 31, 2011, a decrease of \$1.7 million or .5%. Interest-bearing deposits decreased by \$3.6 million or 1.3%, while noninterest-bearing deposits were up \$1.7 thousand or 6.3% from year end 2011 to March 31, 2012.

At March 31, 2012 and December 31, 2011, the Company had stockholders equity of \$35.4 million and \$33.1 million, respectively, an increase of \$2.3 million or 6.9%. Changes to stockholders equity in the first quarter included net income of \$3.4 million, partially offset by the payment of \$934 thousand in accumulated dividends on the Troubled Asset Relief Program (TARP) preferred stock. Stock awarded to executives increased stockholder s equity an additional \$6.7 thousand.

On September 18, 2009, as part of the TARP Capital Purchase Program, the Company entered into a Letter Agreement and Securities Purchase Agreement with the United States Department of the Treasury pursuant to which the Company issued 10 thousand shares of the Company s Fixed Rate Cumulative Perpetual Preferred Stock, Series A for a purchase price of \$10 million in cash and issued a warrant to purchase 374.37437 shares of the Company s Fixed Rate Cumulative Perpetual Preferred Stock, Series B for a per share price of \$1.00 per share, which was exercised immediately. Accumulated other comprehensive income net of tax, decreased \$157 thousand from \$1.1 million at December 31, 2011 to \$922 thousand at March 31, 2012. Year to date March 31, 2012, unrealized gains on securities available for sale increased \$318 thousand.

Management believes the Company has sufficient capital to fund its operations. At March 31, 2012, the Company was in compliance with all regulatory capital requirements. Management believes that the Company has sufficient liquidity on a short-term basis to meet any funding needs it may have, and expects that its long term liquidity needs can be achieved through deposit growth, however there can be no assurance that such growth will develop.

#### Non-performing Assets

Non-performing assets consist of loans past-due ninety days or more and still accruing interest, non-accrual loans and repossessed and foreclosed assets. At March 31, 2012, there was one loan for \$462 thousand that was past due ninety days or more and still accruing. A plan had been entered into with the borrower to be current within 90 days. There were no loans past due ninety days or more and still accruing interest at December 31, 2011. Nonaccrual loans totaled \$2.0 million at the end of the first quarter of 2012 and at the end of 2011.

The major classifications of other real estate owned in the consolidated balance sheets at March 31, 2012 and December 31, 2011 were as follows:

(Dollars In Thousands)	March 31, 2012	December 31, 2011
Construction:		
Residential	\$ 1,519	\$ 1,447
Land acquisition, development & commercial	3,716	3,805
Real Estate:		
Residential	404	642
Commercial	1,789	1,919
Commercial, industrial & agricultural	1,215	1,215
Equity lines	564	564
	\$ 9,207	\$ 9,592

The activity in other real estate owned for the first quarter of 2012 was as follows:

(Dollars In Thousands)	Other Real Estate Owned	Valuation Allowance	Net
Balance at the beginning of the year	\$ 9,893	\$ (331)	\$ 9,562
Writedowns			
Sales	(492)	137	(355)
Balance at the end of the year	\$ 9,401	\$ (194)	\$ 9,207

Losses on sales of other real estate owned totaled \$3 thousand in the first quarter of 2012.

#### Allowance for Loan Losses

The allowance for loan loss