DUKE REALTY CORP Form 10-Q November 05, 2010 Table of Contents

## **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, D.C. 20549** 

## **FORM 10-Q**

(Mark One)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended September 30, 2010

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_\_

Commission File Number: 1-9044

## **DUKE REALTY CORPORATION**

(Exact Name of Registrant as Specified in Its Charter)

Indiana (State or Other Jurisdiction 35-1740409 (I.R.S. Employer

of Incorporation or Organization)

**Identification Number)** 

600 East 96th Street, Suite 100

Indianapolis, Indiana (Address of Principal Executive Offices)

46240 (Zip Code)

Registrant s Telephone Number, Including Area Code: (317) 808-6000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer x

Accelerated filer "

Non-accelerated filer "

Smaller reporting company "

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act): YES "NO x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date:

Class
Common Stock, \$.01 par value per share

Outstanding at November 3, 2010

252,122,631 shares

### DUKE REALTY CORPORATION

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#### **PART I - FINANCIAL INFORMATION**

### **Item 1. Financial Statements**

#### DUKE REALTY CORPORATION AND SUBSIDIARIES

### **Consolidated Balance Sheets**

(in thousands, except per share amounts)

	September 30, 2010 (Unaudited)	December 31, 2009
<u>ASSETS</u>		
Real estate investments:		
Land and improvements	\$ 1,220,592	\$ 1,106,016
Buildings and tenant improvements	5,680,728	5,284,103
Construction in progress	86,930	103,298
Investments in and advances to unconsolidated companies	357,217	501,121
Undeveloped land	638,962	660,723
	7,984,429	7,655,261
Accumulated depreciation	(1,394,450)	(1,311,733)
Net real estate investments	6,589,979	6,343,528
Cash and cash equivalents	20,849	147,322
Accounts receivable, net of allowance of \$2,465 and \$3,198	26,040	20,604
Straight-line rent receivable, net of allowance of \$8,448 and \$6,929	138,604	131,934
Receivables on construction contracts, including retentions	19,611	18,755
Deferred financing costs, net of accumulated amortization of \$43,583 and \$37,577	46,452	54,489
Deferred leasing and other costs, net of accumulated amortization of \$270,962 and \$240,151	500,279	371,286
Escrow deposits and other assets	217,974	216,361
	\$ 7,559,788	\$ 7,304,279
LIABILITIES AND EQUITY		
Indebtedness:		
Secured debt	\$ 1,069,348	\$ 785,797
Unsecured notes	2,948,271	3,052,465
Unsecured lines of credit	97,980	15,770
	4,115,599	3,854,032
Construction payables and amounts due subcontractors, including retentions	38,197	43,147
Accrued real estate taxes	126,702	84,347
Accrued interest	36,067	62,971
Other accrued expenses	47,636	48,758
Other liabilities	130,509	198,906
Tenant security deposits and prepaid rents	40,819	44,258
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Total liabilities	4,535,529	4.336.419
Tour intellines	7,000,027	7,550,719

Shareholders equity:		
Preferred shares (\$.01 par value); 5,000 shares authorized; 3,629 and 4,067 shares issued and outstanding	907,275	1,016,625
Common shares (\$.01 par value); 400,000 shares authorized; 252,117 and 224,029 shares issued and		
outstanding	2,521	2,240
Additional paid-in capital	3,571,314	3,267,196
Accumulated other comprehensive loss	(2,184)	(5,630)
Distributions in excess of net income	(1,499,605)	(1,355,086)
Total shareholders equity	2,979,321	2,925,345
Noncontrolling interests	44,938	42,515
Total equity	3,024,259	2,967,860
	-,	_,,,,
	\$ 7,559,788	\$ 7.304.279
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See accompanying Notes to Consolidated Financial Statements

#### DUKE REALTY CORPORATION AND SUBSIDIARIES

## **Consolidated Statements of Operations**

For the three and nine months ended September 30,

(in thousands, except per share amounts)

## (Unaudited)

	Three Months Ended 2010 2009		Nine Months Ended 2010 2009		
Revenues:					
Rental and related revenue	\$ 238,920	\$ 219,082	\$ 674,413	\$ 653,078	
General contractor and service fee revenue	132,351	100,880	414,391	335,412	
	ĺ	ĺ	ĺ	·	
	371,271	319,962	1,088,804	988,490	
Expenses:	0/1,2/1	319,902	1,000,001	700,170	
Rental expenses	50,261	49,030	151,221	150,021	
Real estate taxes	34,405	29,202	93,381	86,722	
General contractor and other services expenses	124,653	96,241	392,433	319,352	
Depreciation and amortization	97,323	85,880	261,748	248,870	
Depreciation and amortization	71,525	05,000	201,740	210,070	
	207 (42	260.252	000 503	004.065	
	306,642	260,353	898,783	804,965	
Other operating activities:					
Equity in earnings of unconsolidated companies	580	2,364	7,525	7,353	
Gain (loss) on sale of properties	(125)		6,917		
Earnings from sales of land				357	
Undeveloped land carrying costs	(2,359)	(2,601)	(7,152)	(7,646)	
Impairment charges	(1,860)	(274,572)	(9,834)	(291,521)	
Other operating expenses	(580)	(323)	(1,002)	(843)	
General and administrative expense	(8,476)	(11,233)	(31,171)	(34,713)	
	(12,820)	(286,365)	(34,717)	(327,013)	
	(12,020)	(200,303)	(01,717)	(327,013)	
Operating income (less)	51,809	(226.756)	155,304	(142 400)	
Operating income (loss) Other income (expenses):	51,809	(226,756)	155,304	(143,488)	
	140	706	504	024	
Interest and other income, net	149	796	504	924	
Interest expense	(64,049)	(56,180)	(182,771)	(157,260)	
Gain (loss) on debt transactions	(167)	(13,631)	(16,294)	20,880	
Gain (loss) on business combinations, net	57,513		57,513	(999)	
Income (loss) from continuing operations before income taxes	45,255	(295,771)	14,256	(279,943)	
Income tax benefit (expense)	1,126	(7,947)	1,126	(2,053)	
Income (loss) from continuing operations	46,381	(303,718)	15,382	(281,996)	
Discontinued operations:		, ,	,	,,,,,	
Income (loss) before impairment charges and gain on sales	(473)	(160)	(322)	1,211	
Impairment charges	(1.0)	(10,273)	(522)	(11,045)	
Gain on sale of depreciable properties	11,527	(-3,275)	24,383	5,168	
cam on said of depreciative properties	11,027		1,505	5,100	

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Income (loss) from discontinued operations	11,05	4	(10,433)		24,061	(4,666)
Net income (loss)	57,43	5	(314,151)		39,443	(286,662)
Dividends on preferred shares	(16,72	(6)	(18,363)		(53,452)	(55,089)
Adjustments for repurchase of preferred shares	(5,65	<b>(2)</b>			(10,144)	
Net (income) loss attributable to noncontrolling interests	(99	3)	9,632		562	11,583
Net income (loss) attributable to common shareholders	\$ 34,00	4 9	\$ (322,882)	\$	(23,591)	\$ (330,168)
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Pagia not ingoma (logg) par gamman shara:						
Basic net income (loss) per common share:	Φ 0.0		t (1.40)	ф	(0.21)	Φ (1.60)
Continuing operations attributable to common shareholders	\$ 0.0		\$ (1.40)	\$	(0.21)	\$ (1.69)
Discontinued operations attributable to common shareholders	0.0	4	(0.04)		0.10	(0.02)
Total	\$ 0.1	3 (	\$ (1.44)	\$	(0.11)	\$ (1.71)
10tti	ψ 0.1		φ (1.11)	Ψ	(0.11)	φ (1.71)
Diluted net income (loss) per common share:						
Continuing operations attributable to common shareholders	\$ 0.0	9 9	\$ (1.40)	\$	(0.21)	\$ (1.69)
Discontinued operations attributable to common shareholders	0.0	4	(0.04)		0.10	(0.02)
Total	\$ 0.1	3 (	\$ (1.44)	\$	(0.11)	\$ (1.71)
Total	φ 0.1		) (1. <del>11</del> )	Ψ	(0.11)	φ (1.71)
Weighted average number of common shares outstanding	251,86	6	223,952		234,468	193,520
Weighted average number of common shares and potential dilutive securities	257,38	3	223,952		234,468	193,520
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See accompanying Notes to Consolidated Financial Statements

#### DUKE REALTY CORPORATION AND SUBSIDIARIES

### **Consolidated Statements of Cash Flows**

## For the nine months ended September 30,

 $(in\ thousands)$ 

## (Unaudited)

	2010	2009
Cash flows from operating activities:	¢ 20.442	¢ (296 662)
Net income (loss)	\$ 39,443	\$ (286,662)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:	201 252	200 270
Depreciation of buildings and tenant improvements	201,352	200,370
Amortization of deferred leasing and other costs	62,734	54,303
Amortization of deferred financing costs	10,492	10,134
Straight-line rent adjustment	(12,252)	(17,166)
Impairment charges	9,834	302,566
(Gain) loss on debt extinguishment	16,294	(20,880)
(Gain) loss on business combinations, net	(57,815)	999
Earnings from land and depreciated property sales	(31,300)	(5,525)
Build-for-Sale operations, net		14,080
Third-party construction contracts, net	(16,872)	2,482
Other accrued revenues and expenses, net	13,293	40,084
Operating distributions received in excess of equity in earnings from unconsolidated companies	7,649	8,973
Net cash provided by operating activities	242,852	303,758
Cash flows from investing activities:		
Development of real estate investments	(82,372)	(219,346)
Acquisition of real estate investments and related intangible assets, net of cash acquired	(260,877)	(16,591)
Acquisition of undeveloped land	(13,384)	(5,474)
Second generation tenant improvements, leasing costs and building improvements	(63,361)	(55,976)
Other deferred leasing costs	(26,060)	(16,114)
Other assets	(16,847)	(1,431)
Proceeds from land and depreciated property sales, net	200,445	113,072
Capital distributions from unconsolidated companies	3,897	
Capital contributions and advances to unconsolidated companies, net	(48,410)	(17,542)
Net cash used for investing activities	(306,969)	(219,402)
6		, , ,
Cash flows from financing activities:		
Proceeds from issuance of common shares, net	297,896	551,594
Payments for repurchases of preferred shares	(115,849)	
Proceeds from unsecured debt issuance	250,000	500,000
Payments on and repurchases of unsecured debt	(392,181)	(624,875)
Proceeds from secured debt financings	3,987	285,339
Payments on secured indebtedness including principal amortization	(8,814)	(8,823)
Borrowings (payments) on lines of credit, net	82,210	(468,360)
Distributions to common shareholders	(119,116)	(113,251)

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Distributions to preferred shareholders	(53,452)	(55,089)
Contributions from (distributions to) noncontrolling interests, net	(4,844)	(399)
Deferred financing costs	(2,193)	(17,110)
Net cash provided by (used for) financing activities	(62,356)	49,026
Net increase (decrease) in cash and cash equivalents	(126,473)	133,382
Cash and cash equivalents at beginning of period	147,322	22,532
	,-	,
Cash and cash equivalents at end of period	\$ 20,849	\$ 155,914
Non-cash investing and financing activities: Assumption of indebtedness and other liabilities for real estate acquisitions	\$ 332,982	\$
Contribution of properties to unconsolidated companies	\$ 7,002	\$ 8,054
Consolidation of previously unconsolidated companies	\$ 520,202	\$ 206,852
Conversion of Limited Partner Units to common shares	\$ (7,829)	\$ 626

See accompanying Notes to Consolidated Financial Statements

#### **DUKE REALTY CORPORATION AND SUBSIDIARIES**

**Consolidated Statement of Changes in Equity** 

For the nine months ended September 30, 2010

(in thousands, except per share data)

(Unaudited)

### **Common Shareholders**

	Preferred Stock	Common Stock	Additional Paid-in Capital	Com	umulated Other prehensive ncome (Loss)	Distributions in Excess of Net Income	Non- Controlling Interests	g T otal
Balance at December 31, 2009	\$ 1,016,625	\$ 2,240	\$ 3,267,196	\$	(5,630)	\$ (1,355,086)	\$ 42,515	
Comprehensive Income:	· ·	·					·	
Net income						40,005	(562	39,443
Derivative instrument activity					3,446			3,446
Comprehensive income								42,889
Issuance of common shares		265	297,801					298,066
Stock based compensation plan activity		3	10,514			(1,812)		8,705
Conversion of Limited Partner Units		13	(7,842)	)			7,829	
Distributions to preferred shareholders						(53,452)		(53,452)
Repurchase of preferred shares	(109,350)		3,645			(10,144)		(115,849)
Distributions to common shareholders								
(\$0.51 per share)						(119,116)		(119,116)
Distributions to noncontrolling interests							(4,844	(4,844)
Balance at September 30, 2010	\$ 907.275	\$ 2.521	\$ 3.571.314	\$	(2.184)	\$ (1.499.605)	\$ 44,938	\$ 3,024,259

See accompanying Notes to Consolidated Financial Statements

#### DUKE REALTY CORPORATION

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

#### 1. General Basis of Presentation

The interim consolidated financial statements included herein have been prepared by Duke Realty Corporation (the Company) without audit. The 2009 year-end consolidated balance sheet data included in this Quarterly Report on Form 10-Q (this Report) was derived from our audited financial statements in our Annual Report on Form 10-K for the year ended December 31, 2009, but does not include all disclosures required by accounting principles generally accepted in the United States of America (GAAP). The financial statements have been prepared in accordance with GAAP for interim financial information and in accordance with Rule 10-01 of Regulation S-X of the Securities Exchange Act of 1934, as amended. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included. GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and revenue and expenses during the reporting period. Our actual results could differ from those estimates and assumptions. These financial statements should be read in conjunction with Management s Discussion and Analysis of Financial Condition and Results of Operations included herein and the consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2009.

We believe we qualify as a real estate investment trust ( REIT ) under the provisions of the Internal Revenue Code of 1986, as amended. Substantially all of our Rental Operations (see Note 9) are conducted through Duke Realty Limited Partnership ( DRLP ). We owned approximately 97.9% of the common partnership interests of DRLP ( Units ) at September 30, 2010. At the option of the holders, subject to certain restrictions, the remaining Units are redeemable for shares of our common stock on a one-to-one basis and earn dividends at the same rate as shares of our common stock. If determined to be necessary in order to continue to qualify as a REIT, we may elect to purchase the Units for an equivalent amount of cash rather than issuing shares of common stock upon redemption. We conduct our Service Operations (see Note 9) through Duke Realty Services, LLC, Duke Realty Services Limited Partnership and Duke Construction Limited Partnership ( DCLP ). DCLP is owned through a taxable REIT subsidiary. The consolidated financial statements include our accounts and the accounts of our majority-owned or controlled subsidiaries. In this Report, unless the context indicates otherwise, the terms we, us and our refer to the Company and those entities owned or controlled by the Company.

#### 2. Reclassifications

Certain amounts in the accompanying consolidated financial statements for 2009 have been reclassified to conform to the 2010 consolidated financial statement presentation.

#### 3. Variable Interest Entities

On January 1, 2010, we adopted a new accounting standard that eliminated the primarily quantitative model previously in effect to determine the primary beneficiary of a variable interest entity (VIE) and replaced it with a qualitative model that focuses on which entities have the power to direct the activities of the VIE as well as the obligation or rights to absorb the VIE s losses or receive its benefits. This new standard requires assessments at each reporting period of which party within the VIE is considered the primary beneficiary and also requires a number of new disclosures related to VIEs. The reconsideration of the initial determination of VIE status is still based on the occurrence of certain events. We were not the primary beneficiary of any VIEs at January 1, 2010 and the implementation of this new accounting standard did not have a material impact on our results of operation or financial condition.

During the nine months ended September 30, 2010, events took place within two of our unconsolidated joint ventures that required us to re-evaluate our previous conclusions that these two joint ventures were not VIEs. The majority of the business activities of these joint ventures are financed with third-party debt, with joint and several guarantees provided by the joint venture partners. Based upon our determination that the fair value of the equity investment at risk was not sufficient, when considering the overall capital requirements of the joint ventures, we concluded that these two ventures now meet the applicable criteria to be considered VIEs.

These two joint ventures were formed with the sole purpose of developing, constructing, leasing, marketing and selling properties for a profit. All significant decisions for both joint ventures, including those decisions that most significantly impact each venture s economic performance, require unanimous joint venture partner approval as well as, in certain cases, lender approval. In both joint ventures, unanimous joint venture partner approval requirements include entering into new leases, setting annual operating budgets, selling an underlying property, and incurring additional indebtedness. Because no single variable interest holder exercises control over the decisions that most significantly affect each venture s economic performance, we determined that the equity method of accounting is still appropriate for these joint ventures.

We include the following balances related to these two joint ventures in our consolidated balance sheet as of September 30, 2010:

	Carrying Value	Maximu	ım Loss Exposure
Investment in Unconsolidated Company	\$ 28.1 million	\$	28.1 million
Guarantee Obligations (1)	(\$ 26.6 million)	(\$	61.6 million)

(1) We are party to joint and several guarantees of the third-party debt of both of these joint ventures and our maximum loss exposure is equal to the maximum monetary obligation pursuant to the guarantee agreements. In 2009, we recorded a liability for our probable future obligation under a guarantee to the lender of one of these ventures. Pursuant to an agreement with the lender, we may make member loans to this joint venture that will reduce our maximum guarantee obligation on a dollar-for-dollar basis. The carrying value of our recorded guarantee obligations is included in other liabilities in our Consolidated Balance Sheets.

#### 4. Significant Acquisitions

Acquisition of Remaining Interest in Dugan Realty, L.L.C.

On July 1, 2010, we acquired our joint venture partner s 50% interest in Dugan Realty, L.L.C. (Dugan), a real estate joint venture that we had previously accounted for using the equity method, for a payment of \$166.3 million. Dugan held \$28.1 million of cash at the time of acquisition, which resulted in a net cash outlay of \$138.2 million. As the result of this transaction we obtained 100% of Dugan s membership interests.

At the date of acquisition, Dugan owned 106 industrial buildings totaling 20.8 million square feet and 62.6 net acres of undeveloped land located in Midwest and Southeast markets. Dugan had a secured loan with a face value of \$195.4 million due in October 2010, which was repaid at its scheduled maturity date, and a secured loan with a face value of \$87.6 million due in October 2012 (see Note 5).

The following table summarizes our preliminary allocation of the fair value of amounts recognized for each major class of assets and liabilities (in thousands):

Real estate assets	502,457
Lease related intangible assets	107,155
Other assets	28,627
Total acquired assets	638,239
Secured debt	285,376
Other liabilities	20,279
Total assumed liabilities	305,655
Fair value of acquired net assets (represents 100% interest)	332,584

We previously managed and performed other ancillary services for Dugan s properties and, as a result, Dugan had no employees of its own and no separately recognizable brand identity. As such, we have determined that the consideration paid to the seller, plus the fair value of the incremental share of the assumed liabilities, represented the fair value of the additional interest in Dugan that we acquired, and that no goodwill or other non-real estate related intangible assets were required to be recognized through the transaction. Accordingly, we also determined that the fair value of the acquired ownership interest in Dugan equaled the fair value of our existing ownership interest.

In conjunction with acquiring our partner s ownership interest in Dugan, we derecognized a \$50.0 million liability related to a put option held by our partners. Our gain on acquisition was calculated as follows (in thousands):

Fair value of existing interest (represents 50% interest)	166,292
Less:	
Carrying value of investment in Dugan	158,477
Put option liability derecognized	(50,000)
	108,477
Cain an acquisition	57.815

Since the acquisition date, Dugan s results of operations have been included in continuing operations in our consolidated financial statements. Due to our existing ownership interest in Dugan, the inclusion of its results of operations did not have a material effect on our operating income.

### Other Acquisitions

We also acquired six properties during the nine months ended September 30, 2010. These acquisitions consisted of two suburban office properties and two bulk industrial properties in South Florida, one bulk industrial property in Phoenix, Arizona, and one bulk industrial property in Columbus, Ohio.

The following table summarizes our preliminary allocation of the fair value of amounts recognized for each major class of assets and liabilities (in thousands):

559
50,740
134,188

Secured and unsecured debt	27,028
Other liabilities	1,503
Total assumed liabilities	28,531
Fair value of acquired net assets	156,956

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#### Fair Value Measurements

The fair value estimates used in allocating the aggregate purchase price of each acquisition among the individual components of real estate assets and liabilities were determined primarily through calculating the as-if vacant value of each building, using the income approach, and relied significantly upon internally determined assumptions. We have, thus, determined these estimates to have been primarily based upon Level 3 inputs, which are unobservable inputs based on our own assumptions. The most significant assumptions utilized in these estimates are summarized as follows:

	Dugan	Other Acquisitions
Discount rate	10.2% - 12.5%	10.0% - 10.2%
Exit capitalization rate	8.8% - 10.5%	7.8% - 8.9%
Lease up period	18 - 36 months	12 - 24 months
Rental rate per square foot	\$3.07 average	\$2.90-\$3.00 - industrial
		\$19.00 - office

Acquisition-Related Transaction Costs

The gain on acquisition, in our consolidated Statements of Operations, for the period ended September 30, 2010 is presented net of \$302,000 of transaction costs.

#### 5. Indebtedness

The following table summarizes the book value and changes in the fair value of our debt for the nine months ended September 30, 2010 (in thousands):

				Total Realized				
	Book Value at 12/31/09	Book Value at 9/30/10	Fair Value at 12/31/09	Losses/ (Gains)	Issuances and Assumptions	Payoffs	Adjustments to Fair Value	Fair Value at 9/30/10
Fixed rate secured	ф. <b>5</b> 66 <b>3</b> 00	<b># 1 0 4 6 6 1 2</b>	ф. <b>77</b> 0. <b>2</b> 55	φ.	ф. <b>2</b> 00.051	Φ.	Φ. 44.002	Φ 1 105 100
debt	\$ 766,299	\$ 1,046,612	\$ 770,255	\$	\$ 290,051	\$	\$ 44,883	\$ 1,105,189
Variable rate secured								
debt	19,498	22,736	14,419		3,987		4,330	22,736
Fixed rate unsecured								
notes	3,052,465	2,948,271	3,042,230	12,317	272,352	(379,726)	227,427	3,174,600
Unsecured lines of								
credit	15,770	97,980	14,714		102,210	(20,000)	1,100	98,024
Total	\$ 3,854,032	\$ 4,115,599	\$ 3,841,618	\$ 12,317	\$ 668,600	\$ (399,726)	\$ 277,740	\$ 4,400,549

#### Fixed Rate Secured Debt

We utilized a discounted cash flow methodology in order to determine the fair value of our fixed rate secured debt as it is not actively traded in any marketplace. The net present value of the difference between future contractual interest payments and future interest payments based on our estimate of a current market rate represents the difference between the book value and the fair value. Our estimate of a current market rate, which is the most significant, and only, input to the discounted cash flow calculation, is intended to replicate debt of similar maturity and loan-to-value relationship. The estimated rates ranged from 3.80% to 6.90%, depending on the attributes of the specific loans. The current market rates we utilized were internally estimated; therefore, we have concluded that our determination of fair value for our fixed rate secured debt was primarily based upon Level 3 inputs, as defined.

On July 1, 2010, we assumed two non-recourse secured loans associated with the acquisition of Dugan, which had acquisition-date fair values of \$196.6 million and \$88.8 million, respectively. The loans mature in October 2010 and October 2012, respectively, and bear interest at rates of 7.52% and 5.92%. Both loans have an effective interest rate of 5.25%.

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#### Fixed Rate Unsecured Debt

In January 2010, we repaid \$99.8 million of corporate unsecured debt, which had an effective interest rate of 5.37%, at its scheduled maturity date. During the nine-month period ended September 30, 2010, we also repurchased a portion of various series of our senior unsecured notes for \$292.2 million. The total face value of these repurchases was \$279.9 million. We recognized a loss of \$16.3 million on the repurchases after writing off applicable issuance costs and other accounting adjustments.

On April 1, 2010, we issued \$250.0 million of senior unsecured notes that bear interest at 6.75% and mature on March 15, 2020.

In conjunction with one of our acquisitions during the nine-month period ended September 30, 2010, we assumed a \$22.4 million unsecured loan that matures in June 2020 and bears interest at an effective rate of 6.26%. This loan was originated less than one year prior to the acquisition and we concluded that the loan s fair value equaled its face value.

We utilized broker estimates in estimating the fair value of our fixed rate unsecured debt. Our unsecured notes are thinly traded and, in many cases, the broker estimates were not based upon comparable transactions. The broker estimates took into account any recent trades within the same series of our fixed rate unsecured debt, comparisons to recent trades of other series of our fixed rate unsecured debt, trades of fixed rate unsecured debt from companies with profiles similar to ours, as well as overall economic conditions. We reviewed these broker estimates for reasonableness and accuracy, considering whether the estimates were based upon market participant assumptions within the principal and most advantageous market and whether any observable inputs would be more preferable indicators of fair value to the broker estimates. We concluded that the broker estimates were representative of fair value. We have determined that our estimation of the fair value of our fixed rate unsecured debt was primarily based upon Level 3 inputs. The estimated trading values of our fixed rate unsecured debt, depending on the maturity and coupon rates, ranged from 100.00% to 119.00% of face value.

The indentures (and related supplemental indentures) governing our outstanding series of notes also require us to comply with financial ratios and other covenants regarding our operations. We were in compliance with all such covenants as of September 30, 2010.

### Unsecured Lines of Credit

Our unsecured lines of credit as of September 30, 2010 are described as follows (in thousands):

			Ou	tstanding
	Borrowing		Ba	alance at
Description	Capacity	<b>Maturity Date</b>	Septen	nber 30, 2010
Unsecured Line of Credit - DRLP	\$ 850,000	February 2013	\$	81,000
Unsecured Line of Credit - Consolidated Subsidiary	\$ 30,000	July 2011	\$	16,980

The DRLP unsecured line of credit has a borrowing capacity of \$850.0 million with an interest rate on borrowings of LIBOR plus 2.75% (equal to 3.0% for borrowings as of September 30, 2010), and a maturity date of February 2013. Subject to certain conditions, the terms also include an option to increase the facility by up to an additional \$200.0 million, for a total of up to \$1.05 billion.

This line of credit provides us with an option to obtain borrowings from financial institutions that participate in the line, at rates that may be lower than the stated interest rate, subject to certain restrictions.

This line of credit contains financial covenants that require us to meet certain financial ratios and defined levels of performance, including those related to fixed charge coverage and debt-to-asset value (with asset value being defined in the DRLP unsecured line of credit agreement). As of September 30, 2010, we were in compliance with all covenants under this line of credit.

The consolidated subsidiary sunsecured line of credit allows for borrowings up to \$30.0 million at a rate of LIBOR plus .85% (equal to 1.1% for outstanding borrowings as of September 30, 2010). This unsecured line of credit is used to fund development activities within the consolidated subsidiary and matures in July 2011 with, at our option, a 12-month extension.

To the extent that there are outstanding borrowings, we utilize a discounted cash flow methodology in order to estimate the fair value of our unsecured lines of credit. The net present value of the difference between future contractual interest payments and future interest payments based on our estimate of a current market rate represents the difference between the book value and the fair value. Our estimate of a current market rate is based upon the rate, considering current market conditions and our specific credit profile, at which we estimate we could obtain similar borrowings. The current market rate of 2.9% that we utilized was internally estimated; therefore, we have concluded that our determination of fair value for our unsecured lines of credit was primarily based upon Level 3 inputs, as defined.

#### 6. Shareholders Equity

In June 2010, we issued 26.5 million shares of common stock for net proceeds of approximately \$298.1 million. The proceeds from this offering were contributed to DRLP in exchange for additional Units in DRLP and were used for acquisitions, general corporate purposes and repurchases of preferred shares and fixed rate unsecured debt.

In the first nine months of 2010, we repurchased 4.4 million shares of our 8.375% Series O Cumulative Redeemable Preferred Shares. The preferred shares that we repurchased had a total face value of approximately \$109.4 million, and were repurchased for \$115.8 million. An adjustment of approximately \$10.1 million, which included a ratable portion of issuance costs, was included in the net loss attributable to common shareholders.

#### 7. Related Party Transactions

We provide property management, leasing, construction and other tenant related services to unconsolidated companies in which we have equity interests. For the nine months ended September 30, 2010 and 2009, respectively, we earned management fees of \$5.9 million and \$6.2 million, leasing fees of \$2.1 million and \$2.9 million and construction and development fees of \$6.7 million and \$8.6 million from these companies. We recorded these fees based on contractual terms that approximate market rates for these types of services and we have eliminated our ownership percentage of these fees in the consolidated financial statements.

#### 8. Net Income (Loss) Per Common Share

Basic net income (loss) per common share is computed by dividing net income (loss) attributable to common shareholders, less dividends on share-based awards expected to vest, by the weighted average number of common shares outstanding for the period. Diluted net income (loss) per common share is computed by dividing the sum of basic net income (loss) attributable to common shareholders and the noncontrolling interest in earnings allocable to Units not owned by us (to the extent the Units are dilutive), by the sum of the weighted average number of common shares outstanding and, to the extent they are dilutive, limited partnership Units outstanding, as well as any potential dilutive securities for the period.

The following table reconciles the components of basic and diluted net income (loss) per common share for the three and nine months ended September 30, 2010 and 2009, respectively (in thousands):

	Three Mon Septem	ber 30,	Nine Months Ended September 30,		
	2010	2009	2010	2009	
Net income (loss) attributable to common shareholders	\$ 34,064	\$ (322,882)	\$ (23,591)	\$ (330,168)	
Less: Dividends on share-based awards expected to vest	(694)	(391)	(1,699)	(1,366)	
Basic net income (loss) attributable to common shareholders	33,370	(323,273)	(25,290)	(331,534)	
Noncontrolling interest in earnings of common unitholders (1)	1,041				
Diluted net income (loss) attributable to common shareholders	\$ 34,411	\$ (323,273)	\$ (25,290)	\$ (331,534)	
Weighted average number of common shares outstanding	251,866	223,952	234,468	193,520	
Weighted average partnership Units outstanding (1)	5,517				
Other potential dilutive shares (2)					
Weighted average number of common shares and potential dilutive securities	257,383	223,952	234,468	193,520	

- (1) The partnership Units are anti-dilutive for the nine months ended September 30, 2010 and the three and nine months ended September 30, 2009, as a result of the net loss for these periods. Therefore, 6,172 Units (in thousands) for the nine months ended September 30, 2010, and 6,646 and 6,711 Units (in thousands) for the three and nine months ended September 30, 2009, respectively, are excluded from the weighted average number of common shares and potential dilutive securities. Also, \$620 of noncontrolling interest in earnings of common unitholders (in thousands) for the nine months ended September 30, 2010, and \$9,545 and \$11,410 of noncontrolling interest in earnings of common unitholders (in thousands) for the three and nine months ended September 30, 2009, respectively, are excluded from diluted net loss attributable to common shareholders.
- (2) Excludes (in thousands of shares) 4,400 and 4,431 of anti-dilutive potential shares for the three and nine months ended September 30, 2010, respectively, and 7,692 and 7,810 of anti-dilutive potential shares for the three and nine months ended September 30, 2009, respectively, related to stock-based compensation plans. Also excludes (in thousands of shares) the 3.75% Exchangeable Senior Notes (Exchangeable Notes) that have 3,474 and 4,045 of anti-dilutive potential shares for the three and nine months ended September 30, 2010, respectively, and 7,326 and 9,192 of anti-dilutive potential shares for the three and nine months ended September 30, 2009, respectively.

#### 9. Segment Reporting

We have three reportable operating segments, the first two of which consist of the ownership and rental of office and industrial real estate investments. The operations of our office and industrial properties, along with our medical office and retail properties, are collectively referred to as Rental Operations. Our medical office and retail properties do not meet the quantitative thresholds for separate presentation as reportable segments. The third reportable segment consists of providing various real estate services such as property management, maintenance, leasing, development and construction management to third-party property owners and joint ventures, and is collectively referred to as Service Operations. Our reportable segments offer different products or services and are managed separately because each segment requires different operating strategies and management expertise.

Other revenue consists of other operating revenues not identified with one of our operating segments. Interest expense and other non-property specific revenues and expenses are not allocated to individual segments in determining our performance measure.

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We assess and measure our overall operating results based upon an industry performance measure referred to as Funds From Operations (FFO), which management believes is a useful indicator of our consolidated operating performance. FFO is used by industry analysts and investors as a supplemental operating performance measure of a REIT. The National Association of Real Estate Investment Trusts (NAREIT) created FFO as a supplemental measure of REIT operating performance that excludes historical cost depreciation, among other items, from net income determined in accordance with GAAP. FFO is a non-GAAP financial measure. The most comparable GAAP measure is net income (loss) attributable to common shareholders. Consolidated basic FFO attributable to common shareholders should not be considered as a substitute for net income (loss) attributable to common shareholders or any other measures derived in accordance with GAAP and may not be comparable to other similarly titled measures of other companies. FFO is calculated in accordance with the definition that was adopted by the Board of Governors of NAREIT. We do not allocate certain income and expenses (Non-Segment Items as shown in the table below) to our operating segments. Thus, the operational performance measure presented here on a segment-level basis represents net earnings excluding depreciation expense, as well as excluding the Non-Segment Items not allocated, and is not meant to present FFO as defined by NAREIT.

Historical cost accounting for real estate assets in accordance with GAAP implicitly assumes that the value of real estate assets diminishes predictably over time. Since real estate values instead have historically risen or fallen with market conditions, many industry analysts and investors have considered presentation of operating results for real estate companies that use historical cost accounting to be insufficient by themselves. FFO, as defined by NAREIT, represents GAAP net income (loss), excluding extraordinary items as defined under GAAP and gains or losses from sales of previously depreciated real estate assets, plus certain non-cash items such as real estate asset depreciation and amortization, and after similar adjustments for unconsolidated partnerships and joint ventures.

Management believes that the use of consolidated basic FFO attributable to common shareholders, combined with net income (which remains the primary measure of performance), improves the understanding of operating results of REITs among the investing public and makes comparisons of REIT operating results more meaningful. Management believes that, by excluding gains or losses related to sales of previously depreciated real estate assets and excluding real estate asset depreciation and amortization, investors and analysts are able to readily identify the operating results of the long-term assets that form the core of a REIT s activity and assist in comparing these operating results between periods or as compared to different companies.

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The following table shows (i) the revenues for each of the reportable segments and (ii) a reconciliation of consolidated basic FFO attributable to common shareholders to net income (loss) attributable to common shareholders for the three and nine months ended September 30, 2010 and 2009, respectively (in thousands):

		nths Ended aber 30,	Nine Months Ended September 30,		
	2010	2009	2010	2009	
Revenues					
Rental Operations:					
Office	\$ 134,661	\$ 138,887	\$ 402,072	\$ 415,936	
Industrial	84,606	63,098	213,890	192,337	
Non-reportable Rental Operations segments	16,495	14,532	49,453	35,487	
General contractor and service fee revenue	132,351	100,880	414,391	335,412	
Total Segment Revenues	368,113	317,397	1,079,806	979,172	
Other Revenue	3,158	2,565	8,998	9,318	
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Consolidated Revenue from continuing operations	371,271	319,962	1,088,804	988,490	
Discontinued Operations	764	4,931	6,352	18,917	
Discontinued Operations	70.	1,551	0,552	10,717	
Consolidated Revenue	\$ 372,035	\$ 324,893	\$ 1,095,156	\$ 1,007,407	
Consolidated Revenue	ф 312,033	\$ 324,093	\$ 1,095,150	\$ 1,007,407	
Reconciliation of Consolidated Basic Funds From Operations					
Net earnings excluding depreciation and Non-Segment Items	ф. <b>5</b> 0.004	Φ 02.207	Ф. 221.200	Φ 242.260	
Office	\$ 78,004	\$ 82,307	\$ 231,390	\$ 243,260	
Industrial	62,969	48,214	159,263	145,436	
Non-reportable Rental Operations segments	10,729	9,460	32,884	22,691	
Service Operations	7,698	4,639	21,958	16,060	
	159,400	144,620	445,495	427,447	
Non-Segment Items:					
Interest expense	(64,049)	(56,180)	(182,771)	(157,260)	
Impairment charges	(1,860)	(274,572)	(9,834)	(291,521)	
Interest and other income	149	796	504	924	
Other operating expenses	(580)	(323)	(1,002)	(843)	
General and administrative expenses	(8,476)	(11,233)	(31,171)	(34,713)	
Gain on land sales				357	
Undeveloped land carrying costs	(2,359)	(2,601)	(7,152)	(7,646)	
Gain (loss) on debt transactions	(167)	(13,631)	(16,294)	20,880	
Gain (loss) on business combinations, net	57,513		57,513	(999)	
Income tax benefit (expense)	1,126	(7,947)	1,126	(2,053)	
Other non-segment income	2,552	869	6,274	4,948	
Net (income) loss attributable to noncontrolling interests	(993)	9,632	562	11,583	
Noncontrolling interest share of FFO adjustments	(2,018)	(2,771)	(6,611)	(9,302)	
Joint venture items	7,916	10,907	32,488	35,366	
Dividends on preferred shares	(16,726)	(18,363)	(53,452)	(55,089)	
Adjustments for repurchase of preferred shares	(5,652)		(10,144)		
Discontinued operations	117	(8,666)	2,016	(4,031)	
Consolidated basic FFO attributable to common shareholders	125,893	(229,463)	227,547	(61,952)	
Depreciation and amortization on continuing operations	(97,323)	(85,880)	(261,748)	(248,870)	
Depreciation and amortization on discontinued operations	(590)	(1,767)	(2,338)	(5,803)	
•					

Company s share of joint venture adjustments	(7,336)	(8,543)	(27,271)	(28,013)
Earnings (loss) from depreciated property sales on continuing				
operations	(125)		6,917	
Earnings from depreciated property sales on discontinued				
operations	11,527		24,383	5,168
Earnings from depreciated property sales share of joint venture			2,308	
Noncontrolling interest share of FFO adjustments	2,018	2,771	6,611	9,302
Net income (loss) attributable to common shareholders	\$ 34,064	\$ (322,882)	\$ (23,591)	\$ (330,168)

#### 10. Discontinued Operations

The operations of 23 buildings are currently classified as discontinued operations for the nine-month periods ended September 30, 2010 and September 30, 2009. These 23 buildings consist of 15 office, six industrial, and two retail properties. Of these properties, 17 were sold during the first nine months of 2010, five were sold during 2009 and one property, which is immaterial, is classified as held-for-sale as of September 30, 2010.

We allocate interest expense to discontinued operations and have included such interest expense in computing income (loss) from discontinued operations. Interest expense allocable to discontinued operations includes interest on any secured debt for properties included in discontinued operations and an allocable share of our consolidated unsecured interest expense for unencumbered properties. The allocation of unsecured interest expense to discontinued operations was based upon the gross book value of the unencumbered real estate assets included in discontinued operations as it related to the total gross book value of our unencumbered real estate assets.

The following table illustrates the operations of the buildings reflected in discontinued operations for the three and nine months ended September 30, 2010 and 2009, respectively (in thousands):

		nths Ended aber 30,	Nine Months Ended September 30,		
	2010	2009	2010	2009	
Revenues	<b>\$ 764</b>	\$ 4,931	\$ 6,352	\$ 18,917	
Operating expenses	(296)	(1,785)	(2,151)	(6,720)	
Depreciation and amortization	(590)	(1,767)	(2,338)	(5,803)	
•					
Operating income (loss)	(122)	1,379	1,863	6,394	
Interest expense	(351)	(1,539)	(2,185)	(5,183)	
•					
Income (loss) before impairment charges and gain on sales	(473)	(160)	(322)	1,211	
Impairment charges		(10,273)		(11,045)	
Gain on sale of depreciable properties	11,527		24,383	5,168	
Income (loss) from discontinued operations	\$ 11,054	\$ (10,433)	\$ 24,061	\$ (4,666)	

The following table illustrates the allocation of the amounts attributable to common shareholders between continuing operations and discontinued operations for the three and nine months ended September 30, 2010 and 2009, respectively (in thousands):

	Three Months Ended September 30,			nths Ended nber 30,
	2010	2009	2010	2009
Income (loss) from continuing operations attributable to common				
shareholders	\$ 23,247	\$ (312,750)	\$ (47,035)	\$ (325,659)
Income (loss) from discontinued operations attributable to common				
shareholders	10,817	(10,132)	23,444	(4,509)
Net income (loss) attributable to common shareholders	\$ 34,064	\$ (322,882)	\$ (23,591)	\$ (330,168)

## 11. Subsequent Events

Declaration of Dividends

Our board of directors declared the following dividends at its regularly scheduled board meeting held on October 27, 2010:

Class	Quarterly Amount/Share	Record Date	Payment Date
Common	\$ 0.17	November 16, 2010	November 30, 2010
Preferred (per depositary share):			
Series J	\$ 0.414063	November 16, 2010	November 30, 2010
Series K	\$ 0.406250	November 16, 2010	November 30, 2010
Series L	\$ 0.412500	November 16, 2010	November 30, 2010
Series M	\$ 0.434375	December 17, 2010	December 31, 2010
Series N	\$ 0.453125	December 17, 2010	December 31, 2010
Series O	\$ 0.523438	December 17, 2010	December 31, 2010

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#### Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

The following Management s Discussion and Analysis of Financial Condition and Results of Operations is intended to help the reader understand our operations and our present business environment. The terms we, us and our refer to Duke Realty Corporation (the Company) and those entities owned or controlled by the Company.

#### **Cautionary Notice Regarding Forward-Looking Statements**

Certain statements contained in or incorporated by reference into this Quarterly Report on Form 10-Q (this Report ), including, without limitation, those related to our future operations, constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The words believe, estimate, expect, anticipate, intend, plan, seek, may, and similar expressions or statements regarding future periods are intended to identify forward-looking statements.

These forward-looking statements involve known and unknown risks, uncertainties and other important factors that could cause our actual results, performance or achievements, or industry results, to differ materially from any predictions of future results, performance or achievements that we express or imply in this Report. Some of the risks, uncertainties and other important factors that may affect future results include, among others:

Changes in general economic and business conditions, including, without limitation, the continuing impact of the economic down-turn, which is having and may continue to have a negative effect on the fundamentals of our business, the financial condition of our tenants, and the value of our real estate assets;

Our continued qualification as a real estate investment trust, or REIT, for U.S. federal income tax purposes;

Heightened competition for tenants and potential decreases in property occupancy;

Potential increases in real estate construction costs;

Potential changes in the financial markets and interest rates;

Volatility in our stock price and trading volume;

Our continuing ability to raise funds on favorable terms;

Our ability to successfully identify, acquire, develop and/or manage properties on terms that are favorable to us;

Our ability to be flexible in the development and operations of joint venture properties;

Our ability to successfully dispose of properties on terms that are favorable to us;

Our ability to retain our current credit ratings;

Inherent risks in the real estate business, including, but not limited to, tenant defaults, potential liability relating to environmental matters, climate change and liquidity of real estate investments; and

Other risks and uncertainties described herein, as well as those risks and uncertainties discussed from time to time in our other reports and other public filings with the Securities and Exchange Commission (SEC).

Although we presently believe that the plans, expectations and results expressed in or suggested by the forward-looking statements are reasonable, all forward-looking statements are inherently subjective, uncertain and subject to change, as they involve substantial risks and uncertainties beyond our control. New factors emerge from time to time, and it is not possible for us to predict the nature, or assess the potential impact, of each new factor on our business. Given these uncertainties, we caution you not to place undue reliance on these forward-looking statements. We undertake no obligation to update or revise any of our forward-looking statements for events or circumstances that arise after the statement is made, except as otherwise may be required by law.

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This list of risks and uncertainties, however, is only a summary of some of the most important factors and is not intended to be exhaustive. Additional information regarding risk factors that may affect us is included under the caption Risk Factors in Part II, Item 1A of this Report, and in our Annual Report on Form 10-K for the fiscal year ended December 31, 2009, which we filed with the SEC on March 1, 2010. The risk factors contained in our Annual Report are updated by us from time to time in Quarterly Reports on Form 10-Q and other public filings.

#### **Business Overview**

We are a self-administered and self-managed REIT that began operations through a related entity in 1972. A more complete description of our business, and of management sphilosophy and priorities, is included in our Annual Report on Form 10-K.

As of September 30, 2010, we:

Owned or jointly controlled 747 industrial, office, medical office and other properties, of which 741 properties with more than 133.0 million square feet are in service and six properties with approximately 3.5 million square feet are under development. The 741 in-service properties consist of 633 consolidated properties with approximately 111.0 million square feet and 108 jointly controlled properties with approximately 22.1 million square feet. The six properties under development consist of four consolidated properties with approximately 2.6 million square feet and two jointly controlled properties with more than 928,000 square feet.

Owned, including through ownership interest in unconsolidated joint ventures, approximately 4,900 acres of land and controlled more than 1,600 acres through purchase options.

On July 1, 2010, we purchased our joint venture partner s 50% ownership interest in Dugan Realty, L.L.C. ( Dugan ). We previously accounted for our ownership interest in Dugan using the equity method. As the result of the acquisition, we consolidated 106 properties that had previously been jointly controlled.

We have three reportable operating segments, the first two of which consist of the ownership and rental of office and industrial real estate investments. The operations of our office and industrial properties, along with our medical office and retail properties, are collectively referred to as Rental Operations. Our medical office and retail properties do not meet the quantitative thresholds for separate presentation as reportable segments. The third reportable segment consists of providing various real estate services such as property management, maintenance, leasing, development and construction management to third-party property owners and joint ventures, and is collectively referred to as Service Operations. Our reportable segments offer different products or services and are managed separately because each segment requires different operating strategies and management expertise.

#### **Key Performance Indicators**

Our operating results depend primarily upon rental income from our Rental Operations. The following discussion highlights the areas of Rental Operations that we consider critical for future revenues.

*Occupancy Analysis:* Our ability to maintain high occupancy rates is a principal driver of maintaining and increasing rental revenue from continuing operations. The following table sets forth occupancy information regarding our in-service portfolio of consolidated rental properties as of September 30, 2010 and 2009, respectively (in thousands, except percentage data):

	Percent of					
	Total Squa	are Feet	Total Squa	re Feet	Percent Occupied	
Туре	2010	2009	2010	2009	2010	2009
Industrial	77,495	56,844	69.8%	62.3%	91.2%	87.8%
Office	30,734	31,658	27.7%	34.6%	85.8%	85.5%
Other (Medical Office and Retail)	2,725	2,802	2.5%	3.1%	83.8%	84.5%
Total	110,954	91,304	100.0%	100.0%	89.5%	86.9%

*Lease Expiration and Renewals:* Our ability to maintain and improve occupancy rates primarily depends upon our continuing ability to re-lease expiring space. The following table reflects our consolidated in-service portfolio lease expiration schedule by property type as of September 30, 2010. The table indicates square footage and annualized net effective rents (based on September 2010 rental revenue) under expiring leases (in thousands, except percentage data):

	To	otal Portfolio		Industrial		Office		Other	
Year of									
	Square	Ann. Rent	% of	Square	Ann. Rent	Square	Ann. Rent	Square	Ann. Rent
Expiration	Feet	Revenue	Revenue	Feet	Revenue	Feet	Revenue	Feet	Revenue
Remainder of 2010	2,549	\$ 14,549	2%	1,996	\$ 7,812	545	\$ 6,609	8	\$ 128
2011	11,954	67,321	11%	9,323	34,520	2,594	32,329	37	472
2012	9,280	65,942	10%	6,191	25,742	3,024	39,042	65	1,158
2013	13,753	94,191	14%	9,631	36,317	4,072	56,869	50	1,005
2014	11,204	70,103	10%	8,200	30,112	2,841	37,198	163	2,793
2015	11,733	70,158	10%	8,855	32,801	2,853	36,807	25	550
2016	8,485	50,272	7%	6,401	23,292	2,001	25,088	83	1,892
2017	6,450	44,210	7%	4,774	18,359	1,378	19,495	298	6,356
2018	5,335	50,925	8%	2,985	11,576	1,776	25,956	574	13,393
2019	3,603	40,318	6%	1,523	6,315	1,808	27,230	272	6,773
2020 and Thereafter	15,007	110,274	15%	10,817	41,376	3,482	52,974	708	15,924
Total Leased	99,353	\$ 678,263	100%	70,696	\$ 268,222	26,374	\$ 359,597	2,283	\$ 50,444
Total Portfolio									
Square Feet	110,954			77,495		30,734		2,725	
Percent Occupied	89.5%			91.2%		85.8%		83.8%	

Within our consolidated properties, we renewed 75.8% and 80.5% of our leases up for renewal in the three and nine months ended September 30, 2010, totaling approximately 2.7 million and 7.5 million square feet, respectively. This compares to renewals of 86.0% and 81.9% for the three and nine months ended September 30, 2009, which totaled approximately 3.2 million and 6.3 million square feet,

respectively. There was a 2.62% and 4.44% decline, respectively, in average contractual rents on these renewals in the three and nine months ended September 30, 2010, respectively.

The average term of renewals for the three and nine months ended September 30, 2010 was 5.4 and 6.0 years, respectively, compared to 5.1 and 4.9 years for the three and nine months ended September 30, 2009, respectively.

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Acquisitions: On July 1, 2010, we acquired our joint venture partner s 50% interest in Dugan, a real estate joint venture that we had previously accounted for using the equity method, for a payment of \$166.3 million. Dugan held \$28.1 million of cash at the time of acquisition, which resulted in a net cash outlay of \$138.2 million. At the date of acquisition, Dugan owned 106 industrial buildings totaling 20.8 million square feet and 62.6 net acres of undeveloped land located in Midwest and Southeast markets. The total acquisition date fair value of Dugan s assets was \$638.2 million and we also assumed liabilities, including secured debt, having a total fair value of \$305.7 million.

For the nine months ended September 30, 2010, we also acquired six properties for a total purchase price of \$185.5 million. These acquisitions consisted of two suburban office properties and two bulk industrial properties in South Florida, one bulk industrial property in Phoenix, Arizona, and one bulk industrial property in Columbus, Ohio.

For the nine months ended September 30, 2009, we acquired \$17.0 million of income producing properties that consisted of two bulk industrial properties in Savannah, Georgia.

In the first nine months of 2010, one of our unconsolidated joint ventures, in which we have a 20% equity interest, acquired two properties for \$42.3 million. We contributed \$8.6 million to the joint venture for our share of the acquisition.

**Recent and Future Development:** We had 3.5 million square feet of property under development with total estimated costs upon completion of \$356.1 million at September 30, 2010 compared to 2.9 million square feet with total costs of \$722.2 million at September 30, 2009. The overall decrease in properties under development is the result of placing projects in service while limiting new developments. The square footage and estimated costs include both consolidated and joint venture development activity at 100%.

The following table summarizes our properties under development as of September 30, 2010 (in thousands, except percentage data):

	Square	Percent	Total Estimated Project	Total Incurred	Amount Remaining
Ownership Type	Feet	Leased	Costs	to Date	to be Spent
Consolidated properties	2,578	99%	\$ 153,439	\$ 69,552	\$ 83,887
Joint venture properties	928	96%	202,694	102,568	100,126
Total	3,506	98%	\$ 356,133	\$ 172,120	\$ 184,013

*Dispositions:* Gross sales proceeds related to the dispositions of wholly owned undeveloped land and buildings totaled \$210.3 million and \$149.1 million for the nine months ended September 30, 2010 and 2009, respectively. Proceeds include \$28.2 million and \$33.0 million for the nine months ended September 30, 2010 and 2009, respectively, from the sale of three buildings in each period to a joint venture in which we have a 20% equity interest. Our share of proceeds from sales of properties within unconsolidated joint ventures in which we have less than a 100% interest totaled \$4.7 million for the nine months ended September 30, 2010. We had no such dispositions in the same period in 2009.

#### **Funds From Operations**

Funds From Operations (FFO) is used by industry analysts and investors as a supplemental operating performance measure of a REIT. The National Association of Real Estate Investment Trusts (NAREIT) created FFO as a supplemental measure of REIT operating performance that excludes historical cost depreciation, among other items, from net income determined in accordance with accounting principles generally accepted in the United States of America (GAAP). FFO is a non-GAAP financial measure. The most comparable GAAP measure is net income (loss) attributable to common shareholders. Consolidated basic FFO attributable to common shareholders should not be considered as a substitute for net income (loss) attributable to common shareholders or any other measures derived in accordance with GAAP and may not be comparable to other similarly titled measures of other companies. FFO is calculated in accordance with the definition that was adopted by the Board of Governors of NAREIT.

Historical cost accounting for real estate assets in accordance with GAAP implicitly assumes that the value of real estate assets diminishes predictably over time. Since real estate values instead have historically risen or fallen with market conditions, many industry analysts and investors have considered presentation of operating results for real estate companies that use historical cost accounting to be insufficient by themselves. FFO, as defined by NAREIT, represents GAAP net income (loss), excluding extraordinary items as defined under GAAP and gains or losses from sales of previously depreciated real estate assets, plus certain non-cash items such as real estate asset depreciation and amortization, and after similar adjustments for unconsolidated partnerships and joint ventures.

Management believes that the use of consolidated basic FFO attributable to common shareholders, combined with net income (which remains the primary measure of performance), improves the understanding of operating results of REITs among the investing public and makes comparisons of REIT operating results more meaningful. Management believes that, by excluding gains or losses related to sales of previously depreciated real estate assets and excluding real estate asset depreciation and amortization, investors and analysts are able to readily identify the operating results of the long-term assets that form the core of a REIT s activity and assist in comparing these operating results between periods or as compared to different companies.

The following table shows a reconciliation of net income (loss) attributable to common shareholders to the calculation of consolidated basic FFO attributable to common shareholders for the three and nine months ended September 30, 2010 and 2009, respectively (in thousands):

		nths Ended iber 30,	- 1	Nine Months Ended September 30,		
	2010	2009	2010	2009		
Net income (loss) attributable to common shareholders	\$ 34,064	\$ (322,882)	\$ (23,591)	\$ (330,168)		
Adjustments:						
Depreciation and amortization	97,913	87,647	264,086	254,673		
Company share of joint venture depreciation and amortization	7,336	8,543	27,271	28,013		
Earnings from depreciable property sales wholly owned	(11,402)		(31,300)	(5,168)		
Earnings from depreciable property sales share of joint venture			(2,308)			
Noncontrolling interest share of adjustments	(2,018)	(2,771)	(6,611)	(9,302)		
Consolidated basic Funds From Operations attributable to common shareholders	\$ 125,893	\$ (229,463)	\$ 227,547	\$ (61,952)		

#### **Results of Operations**

A summary of our operating results and property statistics for the three and nine months ended September 30, 2010 and 2009, respectively, is as follows (in thousands, except number of properties and per share data):

	Three Months Ended September 30,			Nine Months Ended September 30,				
	- 2	2010		2009		2010		2009
Rental and related revenue	\$ 2.	38,920	\$ 2	219,082	\$ 6	74,413	\$ (	653,078
General contractor and service fee revenue	1.	32,351		100,880	4	14,391	(	335,412
Operating income (loss)		51,809	('.	226,756)	1	55,304	(	143,488)
Net income (loss) attributable to common shareholders		34,064	(.	322,882)	(	(23,591)	(.	330,168)
Weighted average common shares outstanding	2	51,866		223,952	2	34,468		193,520
Weighted average common shares and potential dilutive securities	2	57,383		223,952	2	34,468		193,520
Basic income (loss) per common share:						ĺ		
Continuing operations	\$	0.09	\$	(1.40)	\$	(0.21)	\$	(1.69)
Discontinued operations	\$	0.04	\$	(0.04)	\$	0.10	\$	(0.02)
Diluted income (loss) per common share:								
Continuing operations	\$	0.09	\$	(1.40)	\$	(0.21)	\$	(1.69)
Discontinued operations	\$	0.04	\$	(0.04)	\$	0.10	\$	(0.02)
Number of in-service consolidated properties at end of period		633		544		633		544
In-service consolidated square footage at end of period	1	10,954		91,304	1	10,954		91,304
Number of in-service joint venture properties at end of period		108		207		108		207
In-service joint venture square footage at end of period		22,085		41,637		22,085		41,637

Comparison of Three Months Ended September 30, 2010 to Three Months Ended September 30, 2009

## Rental and Related Revenue

Overall, rental and related revenue from continuing operations increased from \$219.1 million for the quarter ended September 30, 2009 to \$238.9 million for the same period in 2010. The following table sets forth rental and related revenue from continuing operations by reportable segment for the three months ended September 30, 2010 and 2009, respectively (in thousands):

	2010	2009
Rental and Related Revenue:		
Office	\$ 134,661	\$ 138,887
Industrial	84,606	63,098
Non-reportable segments	19,653	17,097
Total	\$ 238,920	\$ 219,082

The following factors contributed to these results:

We consolidated 106 industrial buildings as a result of acquiring our joint venture partner s 50% interest in Dugan on July 1, 2010. The consolidation of these buildings resulted in an increase of \$19.1 million in rental and related revenue in the third quarter of 2010.

We acquired or consolidated an additional eleven properties and placed 18 developments in service from January 1, 2009 to September 30, 2010, which provided incremental revenues of \$6.3 million in the third quarter of 2010, as compared to the same period in 2009.

We contributed eight properties to an unconsolidated joint venture during 2009 and the first quarter of 2010, which resulted in a \$2.8 million reduction in rental and related revenue for the three months ended September 30, 2010, as compared to the same period in 2009.

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We sold seven properties in 2009 and the first nine months of 2010 that were excluded from discontinued operations as a result of continuing involvement in these properties through management agreements. These dispositions resulted in a decrease in rental and related revenue from continuing operations of \$1.4 million for the three months ended September 30, 2010, as compared to the same period in 2009.

#### Rental Expenses and Real Estate Taxes

The following table sets forth rental expenses and real estate taxes by reportable segment for the three months ended September 30, 2010 and 2009, respectively (in thousands):

	2010	2009
Rental Expenses:		
Office	\$ 37,804	\$ 37,924
Industrial	7,968	5,991
Non-reportable segments	4,489	5,115
Total	\$ 50,261	\$49,030
Real Estate Taxes:		
Office	\$ 18,853	\$ 18,656
Industrial	13,669	8,893
Non-reportable segments	1,883	1,653
-	·	
Total	\$ 34,405	\$ 29,202

Overall, rental expenses increased by \$1.2 million in the third quarter of 2010, compared to the same period in 2009. The consolidation of the 106 industrial buildings in Dugan resulted in a \$1.8 million increase in rental expenses in the third quarter of 2010. There were also incremental costs of \$1.2 million associated with the additional eleven properties acquired or consolidated and 18 developments placed in service, which was partially offset by a decrease of approximately \$834,000 related to 15 properties that were sold in 2009 and the first nine months of 2010, but did not meet the criteria for classification as discontinued operations.

Overall, real estate taxes increased by approximately \$5.2 million in the third quarter of 2010, compared to the same period in 2009. The primary reason for this increase is the consolidation of the 106 industrial buildings in Dugan, which resulted in incremental real estate taxes of \$3.7 million. Additional increases were driven by increases in taxes on our existing properties.

#### Service Operations

The following table sets forth the components of the Service Operations reportable segment for the three months ended September 30, 2010 and 2009, respectively (in thousands):

	2010	2009
Service Operations:		
General contractor and service fee revenue	\$ 132,351	\$ 100,880
General contractor and other services expenses	(124,653)	(96,241)
Total	\$ 7,698	\$ 4,639

Service Operations primarily consist of the leasing, management, development, construction management and general contractor services for joint venture properties and properties owned by third parties. Service Operations are heavily influenced by the current state of the economy, as leasing and property management fees are dependent upon occupancy while construction and development services rely on the expansion of

business operations of third-party property owners and joint venture partners. The increase in earnings from Service Operations was largely driven by increased third-party construction activity in the third quarter of 2010 as compared to the same period in 2009.

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### Depreciation and Amortization

Depreciation and amortization expense increased from \$85.9 million during the third quarter of 2009 to \$97.3 million for the same period in 2010 primarily due to depreciation related to additions to our asset base from properties acquired, consolidated or placed in service during 2009 and 2010.

### Equity in Earnings of Unconsolidated Companies

Equity in earnings represents our ownership share of net income or loss from investments in unconsolidated companies that generally own and operate rental properties and develop properties for sale. These earnings decreased from \$2.4 million in the three months ended September 30, 2009 to \$580,000 for the same period in 2010. The decrease in equity in earnings was largely due to consolidating 106 properties upon the acquisition of our partner s 50% interest in Dugan July 1, 2010. These properties were previously accounted for using the equity method.

### **Impairment Charges**

The decrease in impairment charges from \$274.6 million in the third quarter of 2009 to \$1.9 million in the third quarter of 2010 is primarily due to the following activity:

In the third quarter of 2010, we recorded an impairment charge of \$1.9 million on a parcel of land. This parcel was previously intended to be held for development but, in the third quarter of 2010, as the result of an unplanned disposition opportunity, we determined it probable that the land would be sold at a loss prior to the end of 2010.

In the third quarter of 2009, we completed a comprehensive review of our undeveloped land and, in so doing, finalized a disposition strategy that identified approximately 1,800 acres of non-strategic undeveloped land that we would likely dispose rather than develop. As the result of the change in strategy, we recognized an impairment charge of \$132.0 million to adjust the portion of the undeveloped land targeted for disposition, which was determined to be impaired, to its fair value.

An impairment charge of \$70.7 million was recognized in the third quarter of 2009 for 25 office, industrial and retail buildings. An impairment analysis of certain of our buildings was triggered either as the result of a change in management strategy or changes in market conditions. Four of these properties met the criteria for classification within discontinued operations upon their subsequent sale and the \$10.3 million of impairment charges related to these properties is accordingly reflected in discontinued operations.

In the third quarter of 2009, as the result of declines in rental rates and projected increases in capital costs, we analyzed our investment in an unconsolidated joint venture (the 3630 Peachtree joint venture) whose sole activity is the development, operation and ultimate sale of the office portion of a multi-use high-rise property in the Buckhead sub-market of Atlanta, Georgia. We determined, as the result of this analysis, that it was probable that we would not recover our investment. We recognized an impairment charge to write off our \$14.4 million investment in the 3630 Peachtree joint venture as the result of the other-than-temporary decline in value. As the result of the joint venture s obligations to the lender in its construction loan agreement, the likelihood that our partner would be unable to contribute their share of the additional equity to fund the joint venture s future capital costs, and ultimately from our obligations stemming from our joint and several guarantee of the joint venture s loan, we recorded an additional liability of \$36.3 million for our probable future obligation to the lender.

We recognized \$31.5 million of impairment charges on other real estate related assets during the third quarter of 2009. These impairment charges related primarily to reserving loans receivable from other real estate entities as well as writing off previously deferred development costs.

# General and Administrative Expense

General and administrative expenses decreased from \$11.2 million for the third quarter of 2009 to \$8.5 million for the same period in 2010. General and administrative expenses consist of two components. The first component includes general corporate expenses and the second component includes the indirect operating costs not allocated to the development or operations of our owned properties and Service Operations. Those indirect costs not allocated to or absorbed by these operations are charged to general and administrative expenses. The decrease in general and administrative costs is largely the result of higher absorption of overhead costs by development and leasing activities in 2010, due to increased leasing and construction volume in the third quarter of 2010 as compared to the same period in 2009.

# Interest Expense

Interest expense increased from \$56.2 million in the third quarter of 2009 to \$64.0 million in the third quarter of 2010. A \$3.7 million decrease in the capitalization of interest costs, which was the result of ceasing interest capitalization on properties that have been placed in service, contributed to the increase in interest expense as did \$3.7 million of incremental interest expense related to secured debt assumed upon the acquisition of Dugan that took place on July 1, 2010.

### Gain (Loss) on Debt Transactions

During the third quarter of 2010, we repurchased certain of our outstanding series of unsecured notes scheduled to mature in 2011. In total, we paid \$4.2 million for unsecured notes that had a face value of \$4.2 million, recognizing a net loss on extinguishment of approximately \$167,000 after considering the write-off of applicable issuance costs and other accounting adjustments.

During the third quarter of 2009, we repurchased certain of our outstanding series of unsecured notes scheduled to mature in 2009 through 2011. The majority of our debt repurchases during this period consisted of our 3.75% Exchangeable Senior Notes (the Exchangeable Notes). In total, we paid \$350.9 million for unsecured notes that had a face value of \$351.9 million, recognizing a net loss on extinguishment of approximately \$7.1 million after considering the write-off of applicable issuance costs and other accounting adjustments. In addition to these losses, we recognized \$6.6 million of expense in the third quarter of 2009 for the write-off of fees paid for a pending secured financing that was cancelled in the third quarter of 2009.

### **Income Taxes**

We recognized an income tax expense of \$7.9 million for the three months ended September 30, 2009, compared to an income tax benefit of \$1.1 million for the same period in 2010. We recorded a full valuation allowance in the amount of \$12.3 million against our deferred tax assets as of September 30, 2009. The valuation allowance was recorded as the result of changes to our projections for future taxable income within our taxable REIT subsidiary. A revision in strategy during the three-month period ended September 30, 2009, whereby we determined that we would indefinitely discontinue the development of Build-for-Sale properties, necessitated the revision of our taxable income projections.

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### **Discontinued Operations**

The results of operations for properties sold during the year to unrelated parties or classified as held-for-sale at the end of the period are required to be classified as discontinued operations. The property specific components of earnings that are classified as discontinued operations include rental revenues, rental expenses, real estate taxes, allocated interest expense and depreciation expense, as well as the net gain or loss on the disposition of properties.

The operations of 23 buildings are classified as discontinued operations for the three months ended September 30, 2010 and September 30, 2009. These 23 buildings consist of 15 office, six industrial, and two retail properties. As a result, we classified losses, before impairment charges and gain on sales, of \$473,000 and \$160,000 in discontinued operations for the three months ended September 30, 2010 and 2009, respectively.

Of these properties, six were sold during the third quarter of 2010. The gains on disposal of \$11.5 million for the three months ended September 30, 2010 are reported in discontinued operations. Discontinued operations also includes impairment charges of \$10.3 million recognized in the three months ended September 30, 2009 on four properties that were sold in 2010.

## Comparison of Nine Months Ended September 30, 2010 to Nine Months Ended September 30, 2009

### Rental and Related Revenue

Overall, rental and related revenue from continuing operations increased from \$653.1 million for the nine months ended September 30, 2009 to \$674.4 million for the same period in 2010. The following table sets forth rental and related revenue from continuing operations by reportable segment for the nine months ended September 30, 2010 and 2009, respectively (in thousands):

	2010	2009
Rental and Related Revenue:		
Office	\$ 402,072	\$ 415,936
Industrial	213,890	192,337
Non-reportable segments	58,451	44,805
Total	\$ 674.413	\$ 653,078

The following factors contributed to these results:

We consolidated 106 industrial buildings as a result of acquiring our joint venture partner s 50% interest in Dugan on July 1, 2010. The consolidation of these buildings resulted in an increase of \$19.1 million in rental and related revenue in the third quarter of 2010.

We acquired or consolidated an additional eleven properties and placed 18 developments in service from January 1, 2009 to September 30, 2010, which provided incremental revenues of \$22.0 million in the nine months ended September 30, 2010, as compared to the same period in 2009.

We contributed eight properties to an unconsolidated joint venture in 2009 and the first quarter of 2010, resulting in an \$8.0 million reduction in rental and related revenue for the nine months ended September 30, 2010, as compared to the same period in 2009.

We sold seven properties in 2009 and the first nine months of 2010 that were excluded from discontinued operations as a result of continuing involvement in these properties through management agreements. These dispositions resulted in a decrease in rental and

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related revenue from continuing operations of \$6.0 million for the three months ended September 30, 2010, as compared to the same period in 2009.

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Average occupancy for the nine-month period ended September 30, 2010 decreased for our office properties, while increasing for our industrial properties, when compared to the corresponding nine-month period in 2009. These changes in occupancy resulted in a net decrease to rental and related revenues which partially offset the increases generated from acquisitions and developments placed in service.

### Rental Expenses and Real Estate Taxes

The following table sets forth rental expenses and real estate taxes by reportable segment for the nine months ended September 30, 2010 and 2009, respectively (in thousands):

	2010	2009
Rental Expenses:		
Office	\$ 114,850	\$ 116,421
Industrial	22,467	20,308
Non-reportable segments	13,904	13,292
Total	\$ 151,221	\$ 150,021
		,
Real Estate Taxes:		
Office	\$ 55,832	\$ 56,255
Industrial	32,160	26,593
Non-reportable segments	5,389	3,874
Total	\$ 93,381	\$ 86,722

Overall, rental expenses increased by \$1.2 million in the first nine months of 2010, compared to the same period in 2009. The consolidation of the 106 industrial buildings in Dugan resulted in a \$1.8 million increase in rental expenses in the third quarter of 2010. There were also incremental costs of \$4.0 million associated with the additional eleven properties acquired or consolidated and 18 developments placed in service, which was partially offset by a decrease of approximately \$2.4 million related to 15 properties that were sold in 2009 and the first nine months of 2010, but did not meet the criteria for classification as discontinued operations.

Overall, real estate taxes increased by \$6.7 million in the first nine months of 2010, compared to the same period in 2009. The primary reason for this increase is the consolidation of the 106 industrial buildings in Dugan, which resulted in incremental real estate taxes of \$3.7 million. Additional increases were driven by increases in taxes on our existing properties.

### Service Operations

The following table sets forth the components of the Service Operations reportable segment for the nine months ended September 30, 2010 and 2009, respectively (in thousands):

	2010	2009
Service Operations:		
General contractor and service fee revenue	\$ 414,391	\$ 335,412
General contractor and other services expenses	(392,433)	(319,352)
Total	\$ 21,958	\$ 16,060

The increase in earnings from Service Operations was largely driven by increased third-party construction activity in the nine-month period ended September 30, 2010 as compared to the same period in 2009.

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### Depreciation and Amortization

Depreciation and amortization expense increased from \$248.9 million during the first nine months of 2009 to \$261.7 million for the same period in 2010 primarily due to depreciation related to additions to our asset base from properties acquired, consolidated or placed in service during 2009 and 2010, slightly offset by a reduction in depreciation resulting from properties sold during that same period that did not meet the criteria for classification within discontinued operations.

### Equity in Earnings of Unconsolidated Companies

Equity in earnings increased from \$7.4 million in the nine months ended September 30, 2009 to \$7.5 million for the same period in 2010. Although the July 1, 2010 consolidation of 106 properties in Dugan that were previously accounted for using the equity method resulted in a decrease in equity in earnings, we also sold our 20% interest in one of our unconsolidated joint ventures in the first nine months of 2010, which resulted in a \$1.7 million gain.

### Gain on Sale of Properties

We sold eight properties during the nine months ended September 30, 2010, recognizing total gains on sale of \$6.9 million. As the result of varying forms of continuing involvement after sale, these properties did not meet the criteria for inclusion in discontinued operations.

### **Impairment Charges**

The decrease in impairment charges from \$291.5 million in the nine months ended September 30, 2009 to \$9.8 million in the nine months ended September 30, 2010 is primarily due to the following activity:

In the nine-month period ended September 30, 2010, we sold 50 acres of land, which resulted in an impairment charge of \$8.0 million. We had not previously identified or actively marketed this land for disposition. Additionally, we recorded a \$1.9 million impairment charge on one additional parcel of land that was previously intended to be held for development but, as the result of an unplanned disposition opportunity, was subsequently determined to be probable of selling at a loss prior to the end of 2010.

In the nine-month period ended September 30, 2009, as the result of an overall refinement of our business strategy, the decision was made to dispose of approximately 1,800 acres of land, which had a total cost basis of \$385.3 million, rather than holding it for future development. Our change in strategy for this land triggered the requirement to conduct an impairment analysis, which resulted in a determination that a significant portion of the land was impaired. We recognized \$136.6 million of impairment charges on land during the nine months ended September 30, 2009, primarily as the result of writing down to fair value the land that was identified for disposition and determined to be impaired.

Additionally, an impairment charge of \$78.1 million was recognized during the nine-month period ended September 30, 2009 for 28 office, industrial and retail buildings. An impairment analysis of certain of our buildings was triggered either as the result of refinements to management strategy, resulting in certain buildings being identified as non-strategic, or changes in market conditions. Five of these properties met the criteria for classification within discontinued operations upon sale and the \$11.0 million of impairment charges related to these properties is accordingly reflected in discontinued operations.

We recognized an impairment charge in the third quarter of 2009 to write off our \$14.4 million investment in the 3630 Peachtree joint venture as the result of the other-than-temporary decline in value. As the result of the joint venture s obligations to the lender in its construction loan agreement, the likelihood that our partner will be unable to contribute their share of the additional equity to fund the joint venture s future capital costs, and ultimately from our obligations stemming from our joint and several guarantee of the joint venture s loan, we recorded an additional liability of \$36.3 million for our estimated future obligation to the lender.

In June 2009, we recognized a \$5.8 million charge on our investment in an unconsolidated joint venture (the Park Creek joint venture ).

We recognized \$31.5 million of impairment charges on other real estate related assets during the nine months ended September 30, 2009. These impairment charges related primarily to reserving loans receivable from other real estate entities as well as writing off previously deferred development costs.

# General and Administrative Expense

General and administrative expenses decreased from \$34.7 million for the nine months ended September 30, 2009 to \$31.2 million for the same period in 2010. Total overhead costs were approximately \$8.0 million lower during the nine months ended September 30, 2010, largely as the result of severance and related costs that resulted from workforce reductions during 2009. The decrease in total overhead costs was partially offset by lower absorption of overhead costs by development and leasing activities, as the result of less volume in these areas during the nine-month period ended September 30, 2010, compared to the same period in 2009.

#### Interest Expense

Interest expense increased from \$157.3 million in the first nine months of 2009 to \$182.8 million in the first nine months of 2010. The increase was partially the result of an overall increase to interest cost due to a higher weighted average borrowing rate on our outstanding debt in the first nine months of 2010. A \$10.9 million decrease in the capitalization of interest costs, which was the result of ceasing interest capitalization on properties that have been placed in service, contributed to the increase as did \$3.7 million of incremental interest expense related to secured debt assumed upon the acquisition of Dugan.

# Gain (Loss) on Debt Transactions

During the first nine months of 2010, through a cash tender offer and open market transactions, we repurchased certain of our outstanding series of unsecured notes scheduled to mature in 2011 and 2013. In total, we paid \$292.2 million for unsecured notes that had a face value of \$279.9 million, recognizing a net loss on extinguishment of \$16.3 million after considering the write-off of unamortized deferred financing costs and discounts.

During the first nine months of 2009, we repurchased certain of our outstanding series of unsecured notes scheduled to mature in 2009 through 2011. The majority of our debt repurchases during this period consisted of our Exchangeable Notes. In total, we paid \$500.9 million for unsecured notes that had a face value of \$542.9 million, recognizing a net gain on extinguishment of approximately \$27.5 million after considering the write-off of applicable issuance costs and other accounting adjustments. Partially offsetting these gains, we recognized \$6.6 million of expense in the nine months ended September 30, 2009 for the write-off of fees paid for a pending secured financing that we cancelled in the third quarter of 2009.

### Income Taxes

We recognized an income tax expense of \$2.1 million for the nine months ended September 30, 2009, compared to an income tax benefit of \$1.1 million for the same period in 2010. We recorded a full valuation allowance in the amount of \$12.3 million against our deferred tax assets as of September 30, 2009. The valuation allowance was recorded as the result of changes to our projections for future taxable income within our taxable REIT subsidiary. A revision in strategy during the three-month period ended September 30, 2009, whereby we determined that we would indefinitely discontinue the development of Build-for-Sale properties, necessitated the revision of our taxable income projections.

### **Discontinued Operations**

The operations of 23 buildings are classified as discontinued operations for the nine months ended September 30, 2010 and September 30, 2009. These 23 buildings consist of 15 office, six industrial, and two retail properties. As a result, we classified income (loss), before impairment charges and gain on sales, of \$(322,000) and \$1.2 million in discontinued operations for the nine months ended September 30, 2010 and 2009, respectively.

Of these properties, 17 were sold during the first nine months of 2010 and three were sold during the first nine months of 2009. The \$24.4 million and \$5.2 million gains on disposal of these properties for the nine months ended September 30, 2010 and 2009, respectively, are also reported in discontinued operations. Additionally, impairment charges of \$11.0 million were recognized, in the nine months ended September 30, 2009, on one property sold in June 2009 and four properties that were sold in 2010.

### **Liquidity and Capital Resources**

### **Sources of Liquidity**

We expect to meet our short-term liquidity requirements over the next twelve months, including payments of dividends and distributions, as well as the second generation capital expenditures needed to maintain our current real estate assets, primarily through working capital, net cash provided by operating activities and proceeds received from real estate dispositions. Additionally, we have \$758.7 million of borrowing capacity on DRLP s \$850.0 million unsecured line of credit at September 30, 2010, which allows us significant additional flexibility for temporary financing of either short-term obligations or strategic acquisitions.

We expect to meet long-term liquidity requirements, such as scheduled mortgage and unsecured debt maturities, property acquisitions, financing of development activities and other capital improvements, through multiple sources of capital including accessing the public debt and equity markets.

# **Rental Operations**

We believe our principal source of liquidity, cash flows from Rental Operations, provides a stable source of cash to fund operational expenses. We believe that this cash-based revenue stream is substantially aligned with revenue recognition (except for periodic straight-line rental income accruals and amortization of above or below market rents) as cash receipts from the leasing of rental properties are generally received in advance of or a short time following the actual revenue recognition.

We are subject to a number of risks as a result of current economic conditions, including reduced occupancy, tenant defaults and bankruptcies, and potential reduction in rental rates upon renewal or re-letting of properties, each of which would result in reduced cash flow from operations.

### **Unsecured Debt and Equity Securities**

We have historically used the DRLP unsecured line of credit to fund development activities, acquire additional rental properties and provide working capital.

At September 30, 2010, we had on file with the SEC an automatic shelf registration statement on Form S-3, relating to the offer and sale, from time to time, of an indeterminate amount of DRLP s debt securities (including guarantees thereof) and the Company s common shares, preferred shares, and other securities. From time to time, we expect to issue additional securities under this automatic shelf registration statement to fund the repayment of long-term debt upon maturity.

The indentures (and related supplemental indentures) governing our outstanding series of unsecured notes require us to comply with financial ratios and other covenants regarding our operations. We were in compliance with all such covenants, as well as applicable covenants under our unsecured line of credit, as of September 30, 2010.

In June 2010, we issued 26.5 million shares of common stock for net proceeds of approximately \$298.1 million. The proceeds from this offering were contributed to DRLP in exchange for additional Units in DRLP and were used for acquisitions, general corporate purposes and repurchases of preferred shares and fixed rate unsecured debt.

At September 30, 2010, we have a registration statement on file with the SEC that allows us to issue new shares of our common stock, from time to time, with an aggregate offering price of up to \$150.0 million. No new shares have yet been issued under this registration statement.

### Sale of Real Estate Assets

We pursue opportunities to sell non-strategic real estate assets in order to generate additional liquidity. Our ability to dispose of such properties is dependent on the availability of credit to potential buyers. In light of current market and economic conditions, including, without limitation, the availability and cost of credit, the U.S. mortgage market, and condition of the equity and real estate markets, we may be unable to dispose of such properties quickly, or on favorable terms.

# Transactions with Unconsolidated Entities

Transactions with unconsolidated partnerships and joint ventures also provide a source of liquidity. From time to time we will sell properties to an unconsolidated entity, while retaining a continuing interest in that entity, and receive proceeds commensurate to the interest that we do not own. Additionally, unconsolidated entities will from time to time obtain debt financing and will distribute to us, and our joint venture partners, all or a portion of the proceeds.

We have a 20% equity interest in an unconsolidated joint venture that may acquire up to \$800.0 million of our newly developed build-to-suit projects over the three-year period from its formation in May 2008. Properties are sold to the joint venture upon completion, lease commencement and satisfaction of other customary conditions. We received net proceeds of \$334.1 million, through December 31, 2009, related to the joint venture s acquisition of 12 of our properties. During the nine months ended September 30, 2010, the joint venture acquired three additional properties from us and we received net proceeds, commensurate to our joint venture partner s ownership interest, of \$28.1 million.

### **Uses of Liquidity**

Our principal uses of liquidity include the following:

accretive property investment;

second generation leasing/capital costs;

dividends and distributions to shareholders and unitholders;

long-term debt maturities;

opportunistic repurchases of outstanding debt and preferred stock; and

other contractual obligations.

# **Property Investment**

We evaluate development and acquisition opportunities based upon market outlook, supply and long-term growth potential. Our ability to make future property investments is dependent upon our continued access to our longer-term sources of liquidity including the issuances of debt or equity securities as well as disposing of selected properties.

In light of current economic conditions, management continues to evaluate our investment priorities and is focused on accretive growth.

# Second Generation Expenditures

Tenant improvements and leasing costs to re-let rental space that had been previously under lease to tenants are referred to as second generation expenditures. Building improvements that are not specific to any tenant but serve to improve integral components of our real estate properties are also second generation expenditures.

One of the principal uses of our liquidity is to fund the second generation leasing/capital expenditures of our real estate investments. The following is a summary of our second generation capital expenditures for the nine months ended September 30, 2010 and 2009, respectively (in thousands):

	2010	2009
Second generation tenant improvements	\$ 30,003	\$ 22,124
Second generation leasing costs	29,012	28,968
Building improvements	4,346	4,884
Totals	\$ 63,361	\$ 55,976

### **Dividend and Distribution Requirements**

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We are required to meet the distribution requirements of the Internal Revenue Code of 1986, as amended (the Code), in order to maintain our REIT status. Because depreciation and impairments are non-cash expenses, cash flow will typically be greater than operating income. We paid dividends of \$0.17 per common share in the first three quarters of 2010 and our board of directors declared dividends of \$0.17 per share for the fourth quarter of 2010. Our future dividends will be declared at the discretion of our board of directors and will be subject to our future capital needs and availability.

At September 30, 2010, we had six series of preferred stock outstanding. The annual dividend rates on our preferred shares range between 6.5% and 8.375% and are paid in arrears quarterly.

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### **Debt Maturities**

Debt outstanding at September 30, 2010 had a face value totaling \$4.1 billion with a weighted average interest rate of 6.41% and matures at various dates through 2028. Of this total amount, we had \$3.0 billion of unsecured notes, \$98.0 million outstanding on our unsecured lines of credit and \$1.1 billion of secured debt outstanding at September 30, 2010. Scheduled principal amortization, repurchases and maturities of such debt totaled \$378.3 million for the nine months ended September 30, 2010.

The following is a summary of the scheduled future amortization and maturities of our indebtedness at September 30, 2010 (in thousands, except percentage data):

		Weighted Average		
	Scheduled			Interest Rate of
Year	Amortization	Maturities	Total	<b>Future Repayments</b>
Remainder of 2010	\$ 2,802	\$ 195,861	\$ 198,663	7.51%
2011	11,848	384,551	396,399	5.11%
2012	10,011	306,530	316,541	5.86%
2013	9,925	511,730	521,655	5.87%
2014	10,113	274,204	284,317	6.43%
2015	8,785	252,226	261,011	7.44%
2016	7,994	493,270	501,264	6.16%
2017	6,508	471,847	478,355	5.94%
2018	4,671	302,685	307,356	6.08%
2019	3,463	521,297	524,760	7.97%
2020	3,234	251,498	254,732	6.73%
Thereafter	21,205	50,000	71,205	6.80%
	\$ 100,559	\$ 4,015,699	\$ 4,116,258	6.41%

We anticipate generating capital to fund our debt maturities by using undistributed cash generated from rental operations and property dispositions, as well as by raising additional capital from future debt or equity transactions.

In conjunction with the acquisition of Dugan, we assumed secured debt having a total face value of \$283.0 million. In October 2010, we repaid \$195.4 million of this assumed debt at its scheduled maturity date.

# Repurchases of Outstanding Debt and Preferred Stock

During the first nine months of 2010, through a cash tender offer and open market transactions, we repurchased certain of our outstanding series of unsecured notes scheduled to mature in 2011 and 2013. In total, we paid \$292.2 million for unsecured notes that had a face value of \$279.9 million.

In the first nine months of 2010, we also repurchased 4.4 million shares of our 8.375% Series O Cumulative Redeemable Preferred Shares. In total, we paid \$115.8 million for preferred shares that had a face value of \$109.4 million.

We will continue to evaluate opportunities to reduce our leverage and, in future periods, may repurchase additional debt prior to its scheduled maturity.

# **Historical Cash Flows**

Cash and cash equivalents were \$20.8 million and \$155.9 million at September 30, 2010 and 2009, respectively. The following highlights significant changes in net cash associated with our operating, investing and financing activities (in millions):

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	Nine Mon	Nine Months Ended	
	Septem	September 30,	
	2010	2009	
Net Cash Provided by Operating Activities	\$ 242.9	\$ 303.8	
Net Cash Used for Investing Activities	\$ (307.0)	\$ (219.4)	
Net Cash Provided by (Used for) Financing Activities	\$ (62.4)	\$ 49.0	

### Operating Activities

The receipt of rental income from Rental Operations continues to be our primary source of operating cash flows. For the nine months ended September 30, 2010, cash provided by operating activities was \$242.9 million compared to \$303.8 million for the same period in 2009. The decrease in cash provided from operating activities is primarily a result of increased cash paid for interest, the timing of cash activity on third-party construction projects, as well as no further proceeds from the sale of buildings through our former Build-for-Sale program in the first nine months of 2010 as compared to the same period in 2009.

### **Investing Activities**

Investing activities are one of the primary uses of our liquidity. Development and acquisition activities typically generate additional rental revenues and provide cash flows for operational requirements. Highlights of significant cash sources and uses are as follows:

Real estate development costs decreased to \$82.4 million for the nine-month period ended September 30, 2010 from \$219.3 million for the same period in 2009, primarily as a result of a planned reduction in new development.

Sales of land and depreciated property provided \$200.4 million in net proceeds for the nine-month period ended September 30, 2010 compared to \$113.1 million for the same period in 2009.

During the first nine months of 2010, we paid cash of \$260.9 million for real estate acquisitions and \$13.4 million for undeveloped land acquisitions, compared to \$16.6 million for real estate acquisitions and \$5.5 million for undeveloped land acquisitions in the same period in 2009.

# Financing Activities

The following items highlight major fluctuations in net cash flow related to financing activities in the first nine months of 2010 compared to the same period in 2009:

In January 2010, we repaid \$99.8 million of senior unsecured notes with an effective interest rate of 5.37% on their scheduled maturity date. This compares to repayments of \$124.0 million of corporate unsecured debt, which had an effective interest rate of 6.83% on its scheduled maturity date in February 2009.

In April 2010, we issued \$250.0 million of senior unsecured notes that bear interest at an effective rate of 6.75% and mature in March 2020. In August 2009, we issued \$250.0 million of senior unsecured notes due in 2015 bearing interest at an effective rate of 7.50% and \$250.0 million of senior unsecured notes due in 2019 bearing interest at an effective rate of 8.38%.

In June 2010, we issued 26.5 million shares of common stock for net proceeds of \$298.1 million. In April 2009, we issued 75.2 million shares of common stock for net proceeds of \$551.9 million.

During the first nine months of 2010, through a cash tender offer and open market transactions, we repurchased certain of our outstanding series of unsecured notes scheduled to mature in 2011 and 2013. In total, we paid \$292.2 million for unsecured notes that had a face value of \$279.9 million. Throughout the same period in 2009, we paid \$500.9 million to repurchase notes with a face value of \$542.9 million that were scheduled to mature in 2009 through 2011.

# Edgar Filing: DUKE REALTY CORP - Form 10-Q

During the first nine months of 2010, we completed open market repurchases of approximately 4.4 million shares of our 8.375% Series O preferred stock. We paid \$115.8 million to repurchase these shares, which had a face value of \$109.4 million.

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In February, March and July 2009, we received cash proceeds of \$270.0 million from three 10-year secured debt financings that are secured by 32 existing rental properties. The secured debt bears interest at a weighted average rate of 7.7% and matures at various points in 2019.

We increased net borrowings on DRLP s \$850.0 million unsecured line of credit by \$81.0 million for the nine months ended September 30, 2010, compared to a decrease of \$474.0 million for the same period in 2009.

Contractual Obligations

Aside from changes in long-term debt discussed above under Repurchases of Outstanding Debt and Preferred Stock , there have not been material changes in our outstanding commitments since December 31, 2009 as previously discussed in our 2009 Annual Report on Form 10-K.

### Off Balance Sheet Arrangements - Investments in Unconsolidated Companies

We analyze our investments in joint ventures to determine if the joint venture is a variable interest entity (a VIE) and would require consolidation. We (a) evaluate the sufficiency of the total equity investment at risk, (b) review the voting rights and decision-making authority of the equity investment holders as a group, and whether there are any guaranteed returns, protection against losses, or capping of residual returns within the group and (c) establish whether activities within the venture are on behalf of an investor with disproportionately few voting rights in making this VIE determination. We would consolidate a venture that is determined to be a VIE if we were the primary beneficiary. To the extent that our joint ventures do not qualify as VIEs, we further assess each joint venture partner s substantive participating rights to determine if the venture should be consolidated.

We have equity interests in unconsolidated partnerships and joint ventures that own and operate rental properties and hold land for development. Our unconsolidated subsidiaries are primarily engaged in the operation and development of industrial, office and medical office real estate properties. These investments provide us with increased market share and tenant and property diversification. The equity method of accounting is used for these investments in which we have the ability to exercise significant influence, but not control, over operating and financial policies. As a result, the assets and liabilities of these joint ventures are not included on our balance sheet. Our investments in and advances to unconsolidated companies represented approximately 5% and 7% of our total assets as of September 30, 2010 and December 31, 2009. Total assets of our unconsolidated subsidiaries were \$2.0 billion and \$2.6 billion as of September 30, 2010 and December 31, 2009, respectively. The combined revenues of our unconsolidated subsidiaries totaled \$181.9 million and \$192.0 million for the nine-month periods ended September 30, 2010 and 2009, respectively.

We have guaranteed the repayment of certain secured and unsecured loans of our unconsolidated subsidiaries and the outstanding balances on the guaranteed portion of these loans totaled \$264.4 million at September 30, 2010.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

We are exposed to interest rate changes primarily as a result of our line of credit and long-term borrowings. Our interest rate risk management objective is to limit the impact of interest rate changes on earnings and cash flows and to control overall borrowing costs. To achieve our objectives, we borrow primarily at fixed rates. We do not enter into derivative or interest rate transactions for speculative purposes. Our two outstanding swaps, which fixed the rates on two of our variable rate loans, were not significant to our Financial Statements in terms of notional amount or fair value at September 30, 2010.

Our interest rate risk is monitored using a variety of techniques. The table below presents the principal amounts (in thousands) of the expected annual maturities, weighted average interest rates for the average debt outstanding in the specified period, fair values (in thousands) and other terms required to evaluate the expected cash flows and sensitivity to interest rate changes.

	Remainder							
	of 2010	2011	2012	2013	2014	Thereafter	Total	Fair Value
Fixed rate secured debt	\$ 198,246	\$ 23,202	\$ 97,959	\$ 12,810	\$ 31,290	\$ 681,123	\$ 1,044,630	\$ 1,105,189
Weighted average interest								
rate	7.51%	7.16%	6.01%	6.70%	7.44%	6.62%		
Variable rate secured debt	\$	\$ 785	\$ 16,736	\$ 880	\$ 935	\$ 3,400	\$ 22,736	\$ 22,736
Weighted average interest								
rate	N/A	0.52%	4.78%	0.53%	0.53%	0.36%		
Fixed rate unsecured notes	\$ 417	\$ 355,432	\$ 201,846	\$ 426,965	\$ 252,092	\$ 1,714,160	\$ 2,950,912	\$ 3,174,600
Weighted average interest								
rate	6.26%	5.17%	5.87%	6.40%	6.33%	6.78%		
Unsecured lines of credit	\$	\$ 16,980	\$	\$ 81,000	\$	\$	\$ 97,980	\$ 98,024
Rate at September 30,								
2010	N/A	1.11%	N/A	3.01%	N/A	N/A		

As the table incorporates only those exposures that exist as of September 30, 2010, it does not consider those exposures or positions that could arise after that date. As a result, our ultimate realized gain or loss with respect to interest rate fluctuations will depend on the exposures that arise during the period, our hedging strategies at that time to the extent we are party to interest rate derivatives, and interest rates. Interest expense on our unsecured lines of credit will be affected by fluctuations in the LIBOR indices as well as changes in our credit rating. The interest rate at such point in the future as we may renew, extend or replace our unsecured lines of credit will be heavily dependent upon the state of the credit environment.

### Item 4. Controls and Procedures

### (a) Evaluation of Disclosure Controls and Procedures

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms. These disclosure controls and procedures are further designed to ensure that such information is accumulated and communicated to management, including the Chief Executive Officer and the Chief Financial Officer, to allow timely decisions regarding required disclosure.

We carried out an evaluation, under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Exchange Act Rules 13a-15 and 15d-15. Based upon the foregoing, the Chief Executive Officer and the Chief Financial Officer concluded that, as of the end of the period covered by this Report, our disclosure controls and procedures are effective in all material respects.

# (b) Changes in Internal Control over Financial Reporting

There have been no changes in our internal control over financial reporting during the period covered by this report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

### Part II - Other Information

# Item 1. Legal Proceedings

From time to time, we are parties to a variety of legal proceedings and claims arising in the ordinary course of our businesses. While these matters generally are covered by insurance, there is no assurance that our insurance will cover any particular proceeding or claim. We presently believe that all of these proceedings to which we were subject as of September 30, 2010, taken as a whole, will not have a material adverse effect on our liquidity, business, financial condition or results of operations.

### Item 1A. Risk Factors

In addition to the information set forth in this Report, you also should carefully review and consider the information contained in our other reports and periodic filings that we make with the SEC, including, without limitation the information contained under the caption Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2009. The risks and uncertainties described in our 2009 Annual Report on Form 10-K are not the only risks that we face. Additional risks and uncertainties not currently known to us, or that we presently deem to be immaterial, also may materially adversely affect our business, financial condition and results of operations.

The following risks have been deemed appropriate for inclusion subsequent to our Annual Report on Form 10-K for the year ended December 31, 2009:

Downgrades in our credit ratings could increase our borrowing costs or reduce our access to funding sources in the credit and capital markets.

We have a significant amount of debt outstanding, consisting mostly of unsecured debt. We are currently assigned corporate credit ratings from Moody's Investors Service, Inc. and Standard and Poor's Ratings Group (S&P) based on their evaluation of our creditworthiness. These agencies ratings are based on a number of factors, some of which are not within our control. In addition to factors specific to our financial strength and performance, the rating agencies also consider conditions affecting REITs generally. In January 2010, S&P downgraded our credit rating. All of our debt ratings remain investment grade, but in light of the difficulties continuing to confront the economy generally, including, among others, the weak global economic conditions, credit market disruptions, and the severe stress on commercial real estate markets, there can be no assurance that we will not be further downgraded or that any of our ratings will remain investment grade. If our credit ratings are further downgraded or other negative action is taken, we could be required, among other things, to pay additional interest and fees on outstanding borrowings under our revolving credit agreement.

Further credit rating reductions by one or more rating agencies could also adversely affect our access to funding sources, the cost and other terms of obtaining funding as well as our overall financial condition, operating results and cash flow.

# We are exposed to the potential impacts of future climate change and climate-change related risks

We are exposed to potential physical risks from possible future changes in climate. Our properties may be exposed to rare catastrophic weather events, such as severe storms and/or floods. If the frequency of extreme weather events increases due to climate change, our exposure to these events could increase.

We do not currently consider that we are exposed to regulatory risk related to climate change. However, we may be adversely impacted as a real estate developer in the future by stricter energy efficiency standards for buildings.

# <u>Item 2.</u> <u>Unregistered Sales of Equity Securities and Use of Proceeds</u> (a) Unregistered Sales of Equity Securities

None

### (b) Use of Proceeds

None

# (c) Issuer Purchases of Equity Securities

From time to time, we repurchase our securities under a repurchase program that initially was approved by the board of directors and publicly announced in October 2001 (the Repurchase Program ). On April 28, 2010, the board of directors adopted a resolution that amended and restated the Repurchase Program and delegated authority to management to repurchase a maximum of \$75.0 million of common shares, \$250.0 million of debt securities and \$75.0 million of preferred shares (the April 2010 Resolution ). The April 2010 Resolution will expire on April 27, 2011. Under the Repurchase Program, we also execute share repurchases on an ongoing basis associated with certain employee elections under our compensation and benefit programs.

The following table shows the share repurchase activity for each of the three months in the quarter ended September 30, 2010:

	Total Number			Total Number of Shares Purchased as
	Avanaga Drias		Part of Publicly Announced Plans or	
Month	(1)	Share		Programs
July	5,486	\$	11.07	5,486
August	17,524	\$	11.55	17,524
September	4,951	\$	12.09	4,951
•				
Total	27,961	\$	11.55	27,961

### Item 3. Defaults upon Senior Securities

During the period covered by this Report, we did not default under the terms of any of our material indebtedness, nor has there been any material arrearage of dividends or other material uncured delinquency with respect to any class of our preferred shares.

## Item 4. Reserved

# **Item 5.** Other Information

During the period covered by this Report, there was no information required to be disclosed by us in a Current Report on Form 8-K that was not so reported, nor were there any material changes to the procedures by which our security holders may recommend nominees to our board of

<sup>(1)</sup> Includes 21,414 common shares repurchased under our Employee Stock Purchase Plan and 6,547 common shares repurchased through a Rabbi Trust under the Executives Deferred Compensation Plan.

directors.

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### Item 6. Exhibits

### (a) Exhibits

- 3.1(i) Fourth Amended and Restated Articles of Incorporation of Duke Realty Corporation (filed as Exhibit 3.1 to the Company s Current Report on Form 8-K as filed with the SEC on July 30, 2009, File No. 001-09044, and incorporated herein by this reference).
- 3.2(i) Fourth Amended and Restated Bylaws of Duke Realty Corporation (filed as Exhibit 3.2 to the Company s Current Report on Form 8-K as filed with the SEC on July 30, 2009, File No. 001-09044, and incorporated herein by this reference).
- Fourth Amended and Restated Agreement of Limited Partnership of DRLP (filed as Exhibit 3.1 to DRLP s Current Report on Form 8-K, as filed with the SEC on November 3, 2009, File No. 000-20625, and incorporated herein by this reference).
- 11.1 Statement Regarding Computation of Earnings.\*\*\*
- 12.1 Statement of Computation of Ratio of Earnings to Fixed Charges and Ratio of Earnings to Combined Fixed Charges and Preferred Dividends.\*
- 31.1 Rule 13a-14(a) Certification of the Chief Executive Officer.\*
- 31.2 Rule 13a-14(a) Certification of the Chief Financial Officer.\*
- 32.1 Section 1350 Certification of the Chief Executive Officer.\*\*
- 32.2 Section 1350 Certification of the Chief Financial Officer.\*\*
- The following materials from Duke Realty Corporation s Quarterly Report on Form 10-Q for the quarter ended September 30, 2010 formatted in XBRL (eXtensible Business Reporting Language): (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Operations, (iii) the Consolidated Statements of Cash Flows, (iv) the Consolidated Statement of Changes in Equity, (v) the Notes to Consolidated Financial Statements, tagged as blocks of text.
- \* Filed herewith.
- \*\* The certifications attached as Exhibits 32.1 and 32.2 accompany this Quarterly Report on Form 10-Q and are furnished to the Securities and Exchange Commission pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.
- \*\*\* Data required by Financial Accounting Standards Board Auditing Standards Codification No. 260 is provided in Note 8 to the Consolidated Financial Statements included in this report.

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### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DUKE REALTY CORPORATION

Date: November 5, 2010

/s/ Dennis D. Oklak Dennis D. Oklak Chairman and Chief Executive Officer

/s/ Christie B. Kelly Christie B. Kelly Executive Vice President and Chief Financial Officer

/s/ Mark A. Denien Mark A. Denien Senior Vice President and Chief Accounting Officer