CenterState Banks, Inc.
Form 10-Q
November 04, 2009
Table of Contents

# U.S. SECURITIES AND EXCHANGE COMMISSION 

Washington, D. C. 20549

## Form 10-Q

(Mark One)
$x \quad$ Quarterly report under Section 13 or 15(d) of the Securities Exchange Act of 1934
For the quarterly period ended September 30, 2009
.. Transition report under Section 13 or 15(d) of the Exchange Act
For the transition period from $\qquad$ to $\qquad$

# CENTERSTATE BANKS, INC. 

(Exact Name of Registrant as Specified in Its Charter)
(State or Other Jurisdiction of

Incorporation or Organization)
(I.R.S. Employer

Identification No.)

42745 U.S. Highway 27

## Davenport, Florida 33837

(Address of Principal Executive Offices)
(863) 419-7750
(Issuer s Telephone Number, Including Area Code)

Check whether the issuer: (1) filed all reports required to be filed by Section 13 or 15 (d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days: YES x NO *

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). "Yes " No

Check whether the registrant is a large accelerated filer, an accelerated filer, non-accelerated filer or a smaller reporting company.

Large accelerated filer $\cdot \quad$ Accelerated filer $\quad$ x
Non-accelerated filer
Smaller reporting company
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act): YES " NO x
State the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date:

Common stock, par value $\$ .01$ per share
(class)
25,773,229 shares
Outstanding at October 31, 2009

Table of Contents

## CENTERSTATE BANKS, INC. AND SUBSIDIARIES <br> INDEX

Page
PART I. FINANCIAL INFORMATION
Item 1. Financial Statements
Condensed consolidated balance sheets at September 30, 2009 (unaudited) and December 31, 2008 (audited) ..... 2
Condensed consolidated statements of earnings for the three and nine months ended September 30, 2009 and 2008 (unaudited) ..... 3
Condensed consolidated statements of cash flows for the nine months ended September 30, 2009 and 2008 (unaudited) ..... 5
Notes to condensed consolidated financial statements (unaudited) ..... 6
Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations ..... 19
Item 3. Quantitative and Qualitative Disclosures About Market Risk ..... 38
Item 4. Controls and Procedures ..... 38
PART II. OTHER INFORMATION
Item 1. Legal Proceedings ..... 39
Item 1a. Risk Factors ..... 39
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds ..... 39
Item 3. Defaults Upon Senior Securities ..... 39
Item 4. Submission of Matters to a Vote of Security Holders ..... 39
Item 5. Other Information ..... 39
Item 6. Exhibits ..... 39
SIGNATURES ..... 40
CERTIFICATIONS

## Table of Contents

## CenterState Banks, Inc. and Subsidiaries

## CONDENSED CONSOLIDATED BALANCE SHEETS (unaudited)

```
(in thousands of dollars)
```

| ASSETS | As of <br> September 30, 2009 |  | $\begin{gathered} \text { As of } \\ \text { December 31, } 2008 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash and due from banks | \$ | 23,081 | \$ | 19,702 |
| Federal funds sold |  | 168,190 |  | 57,850 |
| Cash and cash equivalents |  | 191,271 |  | 77,552 |
| Trading securities |  | 3,431 |  |  |
| Investment securities available for sale, at fair value |  | 508,290 |  | 252,080 |
| Loans |  | 947,303 |  | 892,001 |
| Less allowance for loan losses |  | $(17,553)$ |  | $(13,335)$ |
| Net loans |  | 929,750 |  | 878,666 |
| Accrued interest receivable |  | 6,781 |  | 5,406 |
| Federal Home Loan Bank and Federal Reserve Bank stock |  | 7,410 |  | 5,327 |
| Bank premises and equipment, net |  | 64,716 |  | 61,343 |
| Deferred income taxes, net |  | 444 |  | 1,682 |
| Goodwill |  | 32,840 |  | 28,118 |
| Core deposit intangible |  | 3,818 |  | 3,948 |
| Bank owned life insurance |  | 15,514 |  | 10,115 |
| Other real estate owned |  | 8,983 |  | 4,494 |
| Prepaid expense and other assets |  | 10,575 |  | 4,412 |
| TOTAL ASSETS | \$ | 1,783,823 | \$ | 1,333,143 |


| LIABILITIES AND STOCKHOLDERS | EQUITY |  |  |
| :--- | :--- | ---: | ---: |
| Deposits: |  |  |  |
| Demand - non-interest bearing | 218,509 | $\$$ | 141,229 |
| Demand - interest bearing | 168,486 | 143,510 |  |
| Savings and money market accounts | 283,975 | 222,367 |  |
| Time deposits | 585,278 | 486,694 |  |


| Total deposits | $1,256,248$ | 993,800 |
| :--- | ---: | ---: |
| Securities sold under agreement to repurchase | 23,328 | 26,457 |
| Federal funds purchased | 218,273 | 88,976 |
| Federal Home Loan Bank advances and other borrowed funds | 27,000 | 25,750 |
| Corporate debenture | 12,500 | 1,581 |
| Accrued interest payable | 9,384 | 1,400 |
| Accounts payables and accrued expenses | $1,548,314$ | 5,085 |
| Total liabilities | $1,153,978$ |  |
| Stockholders equity: |  | 26,787 |
| Preferred Stock, $\$ .01$ par value; $\$ 1,000$ liquidation preference; $5,000,000$ shares authorized, |  |  |
| 0 and 27,875 shares issued and outstanding at September 30, 2009 and December 31, 2008, |  |  |


| respectively |  |  |
| :---: | :---: | :---: |
| Common stock, $\$ .01$ par value: $40,000,000$ shares authorized; $25,773,229$ and $12,474,315$ shares issued and outstanding at September 30, 2009 and December 31, 2008, respectively | 258 | 125 |
| Additional paid-in capital | 193,698 | 112,329 |
| Retained earnings | 32,908 | 38,269 |
| Accumulated other comprehensive income | 8,645 | 1,655 |
| Total stockholders equity | 235,509 | 179,165 |
| TOTAL LIABILITIES AND STOCKHOLDERS EQUITY | \$ 1,783,823 | \$ 1,333,143 |

See notes to the accompanying condensed consolidated financial statements

## Table of Contents

## CenterState Banks, Inc. and Subsidiaries

## CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS (unaudited)

(in thousands of dollars, except per share data)

|  | Three months ended |  | Nine months ended |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |

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| Marketing expenses | 464 | 378 | 1,350 | 912 |
| :--- | ---: | ---: | ---: | ---: |
| Data processing expense | 621 | 265 | 1,775 | 880 |
| Legal, auditing and other professional fees | 602 | 335 | 1,539 | 903 |
| Core deposit intangible (CDI) amortization | 197 | 193 | 596 | 588 |
| Postage and delivery | 113 | 90 | 323 | 268 |
| ATM and debit card related expenses | 264 | 182 | 770 | 534 |
| Bank regulatory expenses | 612 | 250 | 2,454 | 651 |
| Loss on sale of repossessed real estate ( OREO ) | 175 | 22 | 464 | 22 |
| Valuation write down of repossessed real estate ( OREO ) | 482 | 190 | 1,387 | 215 |
| Loss on repossessed assets other than real estate | 176 | 38 | 444 | 77 |
| Foreclosure related expenses | 218 | 103 | 675 | 252 |
| Other expenses | 1,300 | 711 | 3,097 | 2,197 |
|  |  |  |  |  |
| Total other expenses | 17,663 | 9,613 | 46,509 | 28,580 |
| (Loss) income before provision for income taxes | $(3,984)$ | 1,006 | $(4,247)$ | 4,792 |
| (Benefit)/provision for income taxes | $(1,754)$ | 245 | $(2,057)$ | 1,452 |
| Net (loss) income | $\$(2,230)$ | $\$$ | 761 | $\$(2,190)$ |

See notes to the accompanying condensed consolidated financial statements.

## Table of Contents

CenterState Banks, Inc. and Subsidiaries

## CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS (unaudited)

(in thousands of dollars, except per share data)
(continued)

Three months ended
Nine months ended

|  | Sept 30, 2009 |  | Sept 30, 2008 |  | Sept 30, 2009 |  | Sept 30, 2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net (loss) income | \$ | $(2,230)$ | \$ | 761 | \$ | $(2,190)$ | \$ | 3,340 |
| Net (loss) income available for common shareholders | \$ | $(3,569)$ | \$ | 761 | \$ | $(4,323)$ | \$ | 3,340 |
| (Loss) earnings per share: |  |  |  |  |  |  |  |  |
| Basic | \$ | (0.17) | \$ | 0.06 | \$ | (0.28) | \$ | 0.27 |
| Diluted | \$ | (0.17) | \$ | 0.06 | \$ | (0.28) | \$ | 0.27 |
| Common shares used in the calculation of earnings per share: |  |  |  |  |  |  |  |  |
| Basic |  | 13,017 |  | ,407 |  | 5,253,492 |  | 448,159 |
| Diluted |  | 13,017 |  | ,330 |  | 5,253,492 |  | 576,657 |

Table of Contents

CenterState Banks, Inc. and Subsidiaries

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

(in thousands of dollars)

|  | Nine months 2009 | $\begin{gathered} \text { ed Sept 30, } \\ 2008 \end{gathered}$ |
| :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |
| Net (loss) income | \$ $(2,190)$ | \$ 3,340 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |
| Provision for loan losses | 14,510 | 3,883 |
| Depreciation of premises and equipment | 2,160 | 1,812 |
| Amortization of purchase accounting adjustments | (806) | 430 |
| Net amortization/accretion of investment securities | 3,870 |  |
| Net deferred loan origination fees | 60 | (211) |
| Trading securities revenue | (312) |  |
| Gain on sale of securities available for sale | (978) | (235) |
| OREO valuation write down | 1,387 | 215 |
| Loss on sale of repossessed real estate owned | 464 | 22 |
| Loss on repossessed assets other than real estate | 444 | 77 |
| Gain on disposal of and or sale of fixed assets | (82) | $(1,483)$ |
| Deferred income taxes | $(3,152)$ | (370) |
| Stock based compensation expense | 312 | 300 |
| Bank owned life insurance income | (398) | (292) |
| Purchases of trading securities | $(26,964)$ |  |
| Proceeds from sale of trading securities | 23,845 |  |
| Net cash from changes in: |  |  |
| Net changes in accrued interest receivable, prepaid expenses, and other assets | 131 | 796 |
| Net change in accrued interest payable, accrued expense, and other liabilities | 4,181 | $(1,144)$ |
| Net cash provided by operating activities | 16,482 | 7,140 |

Cash flows from investing activities:

| Purchases of investment securities available for sale | $(18,461)$ | $(9,090)$ |
| :--- | ---: | ---: |
| Purchases of mortgage backed securities available for sale | $(474,704)$ | $(39,406)$ |
| Purchases of FHLB and FRB stock | $(2,226)$ | $(2,320)$ |
| Proceeds from maturities of investment securities available for sale | 5,493 | 10,430 |
| Proceeds from called investment securities available for sale | 7,124 | 114,954 |
| Proceeds from pay-downs of mortgage backed securities available for sale | 25,496 |  |
| Proceeds from the sale of investment securities available for sale | 41,795 | 16,628 |
| Proceeds from sales of mortgage backed securities available for sale | 87,625 | 12,022 |
| Proceeds from sales of FHLB and FRB stock | 143 | 996 |
| Increase in loans, net of repayments | $(74,712)$ | $(39,796)$ |
| Purchases of premises and equipment, net | $(5,543)$ | $(7,085)$ |
| Proceeds from sale of bank branch office real estate and other fixed assets | 92 | 2,204 |
| Proceeds from sale of other real estate owned (repossessed real estate) | 2,794 | $(5,000)$ |
| Purchase of bank owned life insurance | 155,640 |  |

Net cash used in investing activities
$(164,986)$
$(24,754)$

## Table of Contents

## CenterState Banks, Inc. and Subsidiaries

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

(in thousands of dollars)
(continued)

|  | Nine months ended Sept 30 , 20092008 |  |  |
| :---: | :---: | :---: | :---: |
| Cash flows from financing activities |  |  |  |
| Net increase (decrease) in deposits | 83,573 |  | $(13,334)$ |
| Net decrease in securities sold under agreement to repurchase | $(3,129)$ |  | $(6,354)$ |
| Net increase in federal funds purchased | 129,297 |  | 22,954 |
| Net increase in FHLB advances and other borrowings | 1,250 |  | 14,482 |
| Stock options exercised, including tax benefit | 187 |  | 141 |
| Net proceeds from public stock offering | 81,003 |  |  |
| Redemption of perpetual preferred stock | $(27,875)$ |  |  |
| Dividends paid | $(2,078)$ |  | $(1,494)$ |
| Adjustment to net proceeds from preferred stock and warrant issue | (5) |  |  |
| Net cash provided by (used in) financing activities | 262,223 |  | 16,395 |
| Net increase (decrease) in cash and cash equivalents | 113,719 |  | $(1,219)$ |
| Cash and cash equivalents, beginning of period | 77,552 |  | 72,448 |
| Cash and cash equivalents, end of period | \$ 191,271 | \$ | 71,229 |
|  | Nine months 2009 | de | $\begin{gathered} \text { d Sept } 30, \\ 2008 \end{gathered}$ |
| Transfer of loans to other real estate owned | \$ 9,134 | \$ | 2,825 |
| Cash paid during the period for: |  |  |  |
| Interest | \$ 18,786 | \$ | 21,702 |
| Income taxes | \$ 892 |  | 2,071 |

See notes to the accompanying condensed consolidated financial statements.

CenterState Banks, Inc. and Subsidiaries

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

NOTE 1: Nature of Operations and basis of presentation
Our consolidated financial statements include the accounts of CenterState Banks, Inc. (the Parent Company or CSFL ), and our wholly owned subsidiary banks and their wholly owned subsidiary, CenterState Shared Services ( CSS ). Our four subsidiary banks operate through 38 locations in ten counties throughout Central Florida, providing traditional deposit and lending products and services to their commercial and retail customers. In addition, we also operate a correspondent banking and bond sales division. The division is integrated with and part of our lead subsidiary bank, CenterState Bank of Florida, N.A. ( CSB ), located in Winter Haven, Florida, although the majority of our bond salesmen and

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traders are physically housed in leased facilities located in Birmingham, Alabama and Atlanta, Georgia. The business lines of this division are primarily divided into three inter-related revenue generating activities. The first, and largest, revenue generator is commissions earned on fixed income security sales. The second category includes: (a) correspondent bank deposits (i.e., federal funds purchased); (b) correspondent bank checking accounts; and (c) loans to correspondent banks. The third, and smallest revenue generating category, includes fees from safe-keeping activities, bond accounting services for correspondents, and asset/liability consulting related activities. The customer base includes small to medium size financial institutions primarily located in Florida, Alabama and Georgia.

## Table of Contents

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. These statements should be read in conjunction with the consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2008. In our opinion, all adjustments, consisting primarily of normal recurring adjustments, necessary for a fair presentation of the results for the interim periods have been made. The results of operations of the nine month period ended September 30, 2009 are not necessarily indicative of the results expected for the full year.

CenterState Banks, Inc. evaluated subsequent events for reporting and disclosure in these financial statements through November 4, 2009, which is the date this September 30, 2009 Form 10-Q was issued.

NOTE 2: Common stock outstanding and earnings per share data

Basic earnings per share is based on the weighted average number of common shares outstanding during the periods. Diluted earnings per share include the weighted average number of common shares outstanding during the periods and the further dilution from stock options using the treasury method. There were $1,000,000$ stock options that were anti dilutive at September 30, 2009. The following is a reconciliation of the numerators and denominators of the basic and diluted earnings per share computations for the periods presented (dollars are in thousands, except per share data).

|  | Three months ended Sept 30, 2009 <br> 2008 |  |  |  | Nine months ended Sept 30, 2009 <br> 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Numerator for basic and diluted earnings per share: |  |  |  |  |  |  |  |  |
| Net (loss) income | \$ | $(2,230)$ | \$ | 761 | \$ | $(2,190)$ | \$ | 3,340 |
| Preferred stock dividend accrued |  | (349) |  |  |  | $(1,045)$ |  |  |
| Preferred stock discount accretion |  | (990) |  |  |  | $(1,088)$ |  |  |
| Net (loss) income available for common shareholders | \$ | $(3,569)$ | \$ | 761 | \$ | $(4,323)$ | \$ | 3,340 |
| Denominator for basic and diluted earnings per share: |  |  |  |  |  |  |  |  |
| Denominator for basic earnings per share |  |  |  |  |  |  |  |  |
| -Weighted average shares |  | 13,017 |  | ,407 |  | 253,492 |  | 48,159 |
| Effect of dilutive securities: |  |  |  |  |  |  |  |  |
| -Employee stock options |  |  |  | ,923 |  |  |  | 28,498 |
| -Employee stock grants |  |  |  |  |  |  |  |  |
| Denominator for diluted earnings per share |  |  |  |  |  |  |  |  |
| -Adjusted weighted average shares |  | 13,017 |  | ,330 |  | 253,492 |  | 56,657 |
| Basic (loss) earnings per share | \$ | (0.17) | \$ | 0.06 | \$ | (0.28) | \$ | 0.27 |
| Diluted (loss) earnings per share | \$ | (0.17) | \$ | 0.06 | \$ | (0.28) | \$ | 0.27 |

## Table of Contents

NOTE 3: Comprehensive income

As required by the generally accepted accounting principles, certain transactions and other economic events that bypass our income statement must be displayed as other comprehensive income. Other comprehensive income consists of net earnings and unrealized gains and losses on securities available-for-sale, net of deferred income taxes. The table below sets forth other comprehensive income for the periods indicated below (in thousands of dollars).

|  | Three months ended |  |  | Nine months ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sept 30, 2009 |  | , 2008 | Sept 30, 2009 |  | 30, 2008 |
| Net (loss) income | \$ $(2,230)$ | \$ | 761 | \$ $(2,190)$ | \$ | 3,340 |
| Other comprehensive gain (loss), net of tax: |  |  |  |  |  |  |
| Unrealized holding (loss) gain arising during the period | 5,440 |  | (217) | 7,600 |  | $(1,750)$ |
| Less: Reclassified adjustments for gain (loss) included in net income, net of income taxes of $\$ 97, \$ 74, \$ 368$ and $\$ 88$, respectively, for the periods presented | 160 |  | 123 | 610 |  | 147 |
| Other comprehensive gain (loss), net of tax | 5,280 |  | (94) | 6,990 |  | $(1,603)$ |
| Comprehensive income | \$ 3,050 | \$ | 667 | \$ 4,800 | \$ | 1,737 |

NOTE 4: Acquisition of deposits from the FDIC
On January 30, 2009 the Company, through its lead bank headquartered in Winter Haven, Florida, purchased the deposits of Ocala National Bank ( ONB ), from the Federal Deposit Insurance Corporation ( FDIC ) for approximately $\$ 3,000,000$, a premium of approximately $1.7 \%$. Total deposits purchased approximated $\$ 178,000,000$. At the date of acquisition, ONB operated from four branch locations all within Ocala. Two locations were leased and two were owned. The Company had the option to purchase the two owned locations at fair market value, to be determined by appraisal, and to assume the lease on the other two locations. Currently, the Company has purchased one of the leased locations, has agreed to purchase the two owned locations, and has entered into a short-term lease on the remaining leased location, while renovation is occurring at a new location which the Company is in the process of purchasing after which it will move the remaining leased facility to this new nearby location. The following table summarizes the tentative fair values of the assets acquired and liabilities assumed at the date of acquisition (in thousands of dollars).

| Assets |  |
| :--- | ---: |
| Cash | $\$ 155,640$ |
| Securities available for sale | 11,549 |
| Goodwill | 4,722 |
| Core deposit intangible | 466 |
| Other assets | 8,113 |
| Total assets | $\$ 180,490$ |
|  |  |
| Liabilities | $\$ 180,182$ |
| Deposits |  |
| Other liabilities | $\$ 180,490$ |

## Table of Contents

## NOTE 5: Fair value

Generally accepted accounting principles establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity s own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The fair values of securities available for sale are determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs) or matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities relationship to other benchmark quoted securities (Level 2 inputs).

The fair values of trading securities are determined as follows: (1) for those securities that have traded prior to September 30, 2009 but have not settled (date of sale) until after such date, the sales price is used as the fair value; and, (2) for those securities which have not traded as of September 30, 2009, the fair value was determined by broker price indications of similar or same securities.

Assets and liabilities measured at fair value on a recurring basis are summarized below (in thousands of dollars).

|  |  |  | Fair value measurements using |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Quoted prices in active markets for identical assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant unobservable inputs <br> (Level 3) |
| at December 31, 2008 |  |  |  |  |  |
| Assets: |  |  |  |  |  |
| Available for sale securities |  |  |  |  |  |
| U.S. treasury securities |  | 1,028 | \$ | \$ 1,028 | \$ |
| U.S. government agencies |  | 23,597 |  | 23,597 |  |
| Mortgage backed securities |  | 191,983 |  | 191,983 |  |
| Municipal securities |  | 35,472 |  | 35,472 |  |
| at September 30, 2009 |  |  |  |  |  |
| Assets: |  |  |  |  |  |
| Trading securities | \$ | 3,431 | \$ | \$ 3,431 | \$ |
| Available for sale securities |  |  |  |  |  |
| U.S. government agencies |  | 14,732 |  | 14,732 |  |
| Mortgage backed securities |  | 456,503 |  | 456,503 |  |
| Municipal securities |  | 37,055 |  | 37,055 |  |

## Table of Contents

Assets and liabilities measured at fair value on a non-recurring basis are summarized below (in thousands of dollars).
$\left.\begin{array}{llll} & \begin{array}{c}\text { Fair value measurements using } \\ \text { Quoted prices in } \\ \text { active markets for Significant } \\ \text { identical } \\ \text { other } \\ \text { assets } \\ \text { (Level } \\ \text { observable } \\ \text { Inputs } \\ \text { (Level 2) }\end{array} & \begin{array}{c}\text { Significant } \\ \text { unobservable } \\ \text { inputs }\end{array} \\ \text { (Level 3) }\end{array}\right]$

Impaired loans, which are measured for impairment using the fair value of the collateral for collateral dependent loans, had a carrying amount of $\$ 5,383,000$, with a valuation allowance of $\$ 1,737,000$, resulting in additional provision for loan losses of $\$ 1,200,000$ and $\$ 1,492,000$ for the three month and nine month periods ending September 30, 2009. The fair value of impaired loans with specific allocations of the allowance for loan losses is generally based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Beginning with the reporting period ending June 30 , 2009, the Company reclassified its impaired loans from a Level 2 to a Level 3 because of the volatility in the real estate market, the age of appraisals, and the periodic need, in managements judgment, to make adjustments to the appraisals to an amount which management expects to be ultimately collected.

The fair value of the Company s other real estate owned is determined using Level 3 inputs which include current and prior appraisals and estimated costs to sell. The decline in fair value of other real estate owned was $\$ 482,000$ and $\$ 1,387,000$ during the three month and nine month periods ending September 30, 2009, respectively. Changes in fair value were recorded directly as an adjustment to current earnings through non-interest expense.

## Fair Value of Financial Instruments

The methods and assumptions used to estimate fair value are described as follows:

Carrying amount is the estimated fair value for cash and cash equivalents, interest bearing deposits, accrued interest receivable and payable, demand deposits, short-term debt, and variable rate loans or deposits that reprice frequently and fully. Fair values for securities and impaired loans are determined as described above within this note. For fixed rate loans or deposits and for variable rate loans or deposits with infrequent repricing or repricing limits, fair value is based on discounted cash flows using current market rates applied to the estimated life and credit risk without considering the need for adjustments for market liquidity. Fair value of debt is based on current rates for similar financing. It was not practicable to determine the fair value of Federal Home Loan Bank stock or Federal Reserve Bank stock due to restrictions placed on its transferability. The fair value of off-balance-sheet items is not considered material.

## Table of Contents

The following tables present the carrying amounts and estimated fair values of the Company sfinancial instruments (in thousands of dollars):

|  | Sept 30, 2009 |  | Dec 31, 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Fair |  | Fair |
|  | Carrying Amount | Value | Carrying <br> Amount | Value |
| Financial assets: |  |  |  |  |
| Cash and cash equivalents | \$ 191,271 | \$ 191,271 | \$ 77,552 | \$ 77,552 |
| Investment securities available for sale | 508,290 | 508,290 | 252,080 | 252,080 |
| Trading securities | 3,431 | 3,431 |  |  |
| FHLB and FRB stock | 7,410 | $\mathrm{n} / \mathrm{a}$ | 5,327 | n/a |
| Loans, less allowance for loan losses of $\$ 17,553$ and $\$ 13,335$, at September 30, 2009 and December 31, 2008, respectively | 929,750 | 940,307 | 878,666 | 906,355 |
| Accrued interest receivable | 6,781 | 6,781 | 5,406 | 5,406 |
| Financial liabilities: |  |  |  |  |
| Deposits- without stated maturities | \$ 670,970 | \$ 670,970 | \$ 507,106 | \$ 507,106 |
| Deposits- with stated maturities | 585,278 | 591,952 | 486,694 | 491,830 |
| Securities sold under agreement to repurchase | 23,328 | 23,328 | 26,457 | 26,457 |
| Federal funds purchased | 218,273 | 218,273 | 88,976 | 88,976 |
| Federal Home Loan Bank advances and other borrowed funds | 27,000 | 31,459 | 25,750 | 26,047 |
| Corporate debentures | 12,500 | 6,799 | 12,500 | 7,608 |
| Accrued interest payable | 1,581 | 1,581 | 1,410 | 1,410 |
| NOTE 6: Reportable segments |  |  |  |  |

The Company s reportable segments represent the distinct product lines the Company offers and are viewed separately for strategic planning purposes by management. The table below is a reconciliation of the reportable segment revenues, expenses, and profit to the Company s consolidated total for the nine and three month periods ending September 30, 2009 (in thousands of dollars).

Nine month period ending September 30, 2009

|  | Commercial and retail banking |  | Correspondent banking and bond sales division |  | Corporate overhead <br> and administration |  | Elimination Entries | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income | \$ | 50,357 | \$ | 5,443 |  |  |  | \$ | 55,800 |
| Interest expense |  | $(16,785)$ |  | (477) |  | (369) |  |  | $(17,631)$ |
| Net interest income |  | 33,572 |  | 4,966 |  | (369) |  |  | 38,169 |
| Provision for loan losses |  | $(14,510)$ |  |  |  |  |  |  | $(14,510)$ |
| Non interest income |  | 7,325 |  | 11,278 |  |  |  |  | 18,603 |
| Non interest expense |  | $(35,107)$ |  | $(9,454)$ |  | $(1,948)$ |  |  | $(46,509)$ |
| Net income before taxes |  | $(8,720)$ |  | 6,790 |  | $(2,317)$ |  |  | $(4,247)$ |
| Income tax (benefit)provision |  | 3,476 |  | $(2,277)$ |  | 858 |  |  | 2,057 |
| Net (loss) income | (\$ | 5,244) | \$ | 4,513 | (\$ | 1,459) |  | (\$ | 2,190) |
| Total assets |  | 515,713 | \$ | 279,150 | \$ | 250,219 | (\$261,259) | \$ | 783,823 |

## Table of Contents

Three month period ending September 30, 2009

|  | Commercial and retail banking |  | Correspondent banking and bond sales division |  | Corporate overhead <br> and administration |  | Elimination entries | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income | \$ | 16,922 | \$ | 1,925 |  |  |  | \$ | 18,847 |
| Interest expense |  | $(4,801)$ |  | (112) |  | (109) |  |  | $(5,022)$ |
| Net interest income |  | 12,121 |  | 1,813 |  | (109) |  |  | 13,825 |
| Provision for loan losses |  | $(8,682)$ |  |  |  |  |  |  | $(8,682)$ |
| Non interest income |  | 2,525 |  | 6,011 |  |  |  |  | 8,536 |
| Non interest expense |  | $(11,738)$ |  | $(5,312)$ |  | (613) |  |  | $(17,663)$ |
| Net income before taxes |  | $(5,774)$ |  | 2,512 |  | (722) |  |  | $(3,984)$ |
| Income tax (benefit)provision |  | 2,453 |  | (967) |  | 268 |  |  | 1,754 |
| Net (loss) income | (\$ | 3,321) | \$ | 1,545 | (\$ | 454) |  | (\$ | 2,230) |
| Total assets | \$ | 515,713 | \$ | 279,150 | \$ | 250,219 | (\$261,259) | \$ | 783,823 |

Commercial and retail banking: The Company s primary business is commercial and retail banking. Currently, we operate through our four separately chartered subsidiary banks with 38 locations in ten counties throughout Central Florida providing traditional deposit and lending products and services to our commercial and retail customers.

Corresponding banking and bond sales division: Operating as a division of our largest subsidiary bank, its primary revenue generating activities are as follows: 1) the first, and largest, revenue generator is commissions earned on fixed income security sales; 2 ) the second category includes: (a) correspondent bank deposits (i.e., federal funds purchased); (b) correspondent bank checking accounts; and (c) loans to correspondent banks; and, 3) the third, and smallest revenue generating category, includes fees from safe-keeping activities, bond accounting services for correspondents, and asset/liability consulting related activities. The customer base includes small to medium size financial institutions primarily located in Florida, Alabama and Georgia.

Corporate overhead and administration: Corporate overhead and administration is comprised primarily of compensation and benefits for certain members of management, interest on parent company debt, office occupancy and depreciation of parent company facilities, merger related costs and other expenses.

## NOTE 7: Trading securities

During the third quarter of 2009, we initiated a trading securities portfolio at our lead subsidiary bank. Realized and unrealized gains and losses are included in trading securities revenue, a component of our non interest income, in our Condensed Consolidated Statement of Earnings. Securities purchased for this portfolio have primarily been various municipal securities and a few U.S. Government Agency securities. At September 30, 2009 our trading securities had a fair market value of $\$ 3,431,000$, all of which were municipal securities. A list of the activity in this portfolio is summarized below. Amounts are in thousands of dollars.

| Balance at June 30, 2009 | $\$$ |
| :--- | ---: |
| Purchases | 26,964 |
| Proceeds from sales | $(23,845)$ |
| Net realized gain on sales | 237 |
| Net unrealized gain at September 30, 2009 | 75 |

## Table of Contents

NOTE 8: Investment securities available for sale

Cost of securities is determined using the specific identification method. The amortized cost and estimated fair values of investment securities available for sale at September 30, 2009 and December 31, 2008, are as follows:

|  | Amortized Cost | September 30, 2009 |  |  |  | Estimated <br> Fair <br> Value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Gross nrealized Gains |  |  |  |
| Obligations of U.S. government agencies | \$ 14,492 | \$ | 240 | \$ |  | \$ 14,732 |
| Mortgage backed securities | 443,926 |  | 12,606 |  | 29 | 456,503 |
| Municipal securities | 35,798 |  | 1,274 |  | 17 | 37,055 |
|  | \$ 494,216 |  | 14,120 | \$ | 46 | \$ 508,290 |


|  | December 31, 2008 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Gross Unrealized Gains |  | Gross Unrealized Losses |  | Estimated <br> Fair <br> Value |  |
| U.S. treasury securities | \$ 1,000 | \$ | 28 | \$ |  | \$ | 1,028 |
| Obligations of U.S. government agencies | 23,031 |  | 566 |  |  |  | 23,597 |
| Mortgage backed securities | 188,218 |  | 3,798 |  | 33 |  | 191,983 |
| Municipal securities | 37,136 |  | 135 |  | 1,799 |  | 35,472 |
|  | \$ 249,385 | \$ | 4,527 | \$ | 1,832 |  | 252,080 |

Sales of available for sale securities were as follows:

|  | Sept 30, <br> $\mathbf{2 0 0 9}$ | Sept 30, <br> $\mathbf{2 0 0 8}$ |  |
| :--- | ---: | ---: | ---: |
| For the nine months ended: | $\$ 129,420$ | $\$ 28,650$ |  |
| Proceeds | $\$$ | 1,029 | $\$$ |
| Gross gains | $\$$ | 51 | $\$$ |
| Gross losses |  | 327 |  |

The tax provision related to these net realized gains was $\$ 368$ and $\$ 88$, respectively.
The fair value of available for sale securities at September 30, 2009 by contractual maturity were as follows. Securities not due at a single maturity date, primarily mortgage-backed securities, are shown separately.

| Investment securities available for sale | Fair <br> Value |
| :--- | ---: | ---: |
| Due in one year or less | 4,865 |
| Due after one year through five years | 6,726 |
| Due after five years through ten years | 11,476 |
| Due after ten years through thirty years | 28,719 |
| Mortgage backed securities | 456,504 |

Securities pledged at September 30, 2009 and December 31, 2008 had a carrying amount (estimated fair value) of $\$ 198,672$ and $\$ 113,832$, respectively. These securities were pledged primarily to secure public deposits and repurchase agreements.

## Table of Contents

The following tables show the Company s investments gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at December 31, 2008 and 2007.


|  | December 31, 2008 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than 12 months Unrealized |  | Unrealized |  | Fair Value | Unrealized |
| U.S. treasury securities | \$ | \$ | \$ | \$ | \$ | \$ |
| Obligations of U.S. government agencies |  |  |  |  |  |  |
| Mortgage backed securities | 8,969 | 31 | 1,347 | 2 | 10,316 | 33 |
| Municipal securities | 26,844 | 1,689 | 1,390 | 110 | 28,234 | 1,799 |
| Total temporarily impaired securities | \$ 35,813 | \$ 1,720 | \$ 2,737 | \$ 112 | \$ 38,550 | \$ 1,832 |

Mortgage-backed securities: The unrealized losses on investments in mortgage-backed securities were caused by changes in interest rate. Fannie Mae guarantees the contractual cash flows of these securities. It is expected that the securities would not be settled at a price less than the par value of the investment. Because the decline in fair value is attributable to changes in interest rates and not credit quality, and because the Company has the ability and intent to hold these investments until a market price recovery or maturity, these investments are not considered other-than-temporarily impaired.

Municipal securities: Unrealized losses on municipal securities have not been recognized into income because the issuers bonds are of high quality, management has the intent and ability to hold for the foreseeable future, and the decline in fair value is largely due to changes in interest rates. The fair value is expected to recover as the securities approach maturity.

## NOTE 9: Capital raise

On August 4, 2009, the Company raised approximately $\$ 86,261,500$ through a previously announced public offering by issuing 13,271,000 shares of common stock, including $1,731,000$ shares pursuant to the exercise of the underwriters over-allotment option. The net proceeds of the offering, underwritten through Keefe, Bruyette \& Woods, Inc. and Raymond James \& Associates, Inc., were approximately \$81,300,000.

NOTE 10: Repurchase of perpetual preferred stock issued pursuant to TARP
On September 30, 2009, the Company repurchased 27,875 shares of its Fixed Rate Cumulative Perpetual Preferred Stock, Series A, liquidation preference $\$ 1,000$ per share (the Preferred Stock ) that the Company issued to the U.S. Department of the Treasury (the Treasury ) on November 21, 2008, at the liquidation preference amount plus accrued and unpaid dividends, for an aggregate repurchase price of approximately $\$ 28,049,000$. As a result of the Company s repurchasing the Preferred Stock, the

## Table of Contents

Company incurred a one-time negative adjustment of approximately $\$ 946,000$ in its calculation of basic and diluted earnings per share for the three month and nine month periods ended September 30, 2009 due to the accelerated amortization of issuance discount for the Preferred Stock.

On October 28, 2009, the Company entered into a Warrant Repurchase Letter Agreement (the Repurchase Agreement ) with the Treasury to repurchase a warrant to purchase 125,413 shares of the Company s common stock that was issued to the Treasury on November 21, 2008 (the Warrant ) in connection with the Company s sale to Treasury of 27,875 shares of the Preferred Stock discussed above. Pursuant to the terms of the Repurchase Agreement, the Company repurchased the Warrant for a purchase price of $\$ 212,000$. As a result of the Warrant repurchase, the Company has repurchased all securities issued to the Treasury under the Capital Purchase Program.

## NOTE 11: Effect of new pronouncements

$\boldsymbol{F A S B} \boldsymbol{A S C}$ 820-10 In February 2008, the FASB issued new guidance impacting FASB ASC 820-10, (FASB Staff Position No. 157-2). The staff position delays the effective date of FASB ASC 820-10 (SFAS No. 157) for nonfinancial assets and nonfinancial liabilities, except for items that are recognized or disclosed at fair value in the financial statements on a recurring basis. The delay expired January 1, 2009, and the expiration of the delay did not have a material impact on the Company s consolidated financial position or results of operations.

FASB ASC 805 In December 2007, the FASB issued new guidance impacting FASB ASC 805, Business Combinations (SFAS No. 141(R) Business Combinations). The new guidance establishes principles and requirements for how an acquiring company (1) recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed and any noncontrolling interest in the acquiree, (2) recognizes and measures the goodwill acquired in the business combination or a gain from a bargain purchase, and (3) determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. The new standard became effective for the Company on January 1, 2009. At the time of adoption, this standard did not have a material impact, but did have an impact on the Ocala National Bank acquisition and will have an impact on future acquisitions.

FASB ASC 810-10 In December 2007, the FASB issued FASB ASC 810-10, Consolidation (Statement No. 160 Noncontrolling Interests in Consolidated Financial Statements an amendment of ARB No. 51). FASB ASC 810-10 requires the ownership interests in subsidiaries held by parties other than the parent be clearly identified, labeled and presented in the consolidated balance sheet within equity, but separate from the parent s equity. It also requires the amount of consolidated net income attributable to the parent and the noncontrolling interest to be clearly identified and presented on the face of the consolidated statement of income. The new standard became effective for the Company on January 1, 2009. The adoption of this standard did not have a material impact on the Company s consolidated financial position or results of operations.

FASB ASC 815-10 In March 2008, the FASB issued FASB ASC 815-10, Derivatives and Hedging (Statement No. 161 Disclosures about Derivative Instruments and Hedging Activities an amendment of FASB Statement No. 133). FASB ASC 815-10 requires enhanced disclosures about how and why an entity uses derivative instruments, how derivative instruments and related items are accounted for and how derivative instruments and related hedged items affect an entity s financial position, financial performance and cash flows. The new standard became effective for the Company on January 1, 2009. The adoption of this standard did not have a material impact on the Company s consolidated financial position or results of operations.

## Table of Contents

FASB ASC 855 In May 2009, the FASB issued FASB ASC 855, Subsequent Events (Statement No. 165 Subsequent Events). FASB ASC 855 establishes the period after the balance sheet date during which management shall evaluate events or transactions that may occur for potential recognition or disclosure in the financial statements and the circumstances under which an entity shall recognize events or transactions that occur after the balance sheet date. FASB ASC 855 also requires disclosure of the date through which subsequent events have been evaluated. The Company adopted this standard for the interim reporting period ending June 30, 2009. The adoption of this standard did not have a material impact on the Company s consolidated financial position or results of operations.

FASB ASC 860 In June 2009, the FASB issued new guidance impacting FASB ASC 860, Transfers and servicing (Statement No. 166 Accounting for Transfers of Financial Assets an amendment of FASB Statement No. 140). The new guidance removes the concept of a qualifying special-purpose entity and limits the circumstances in which a financial asset, or portion of a financial asset, should be derecognized when the transferor has not transferred the entire financial asset to an entity that is not consolidated with the transferor in the financial statements being presented and/or when the transferor has continuing involvement with the transferred financial asset. The new standard will become effective for the Company on January 1, 2010. The Company is currently evaluating the impact of adopting the new standard on the consolidated financial statements.

FASB ASC 810-10 In June 2009, the FASB issued new guidance impacting FASB ASC 810-10, Consolidation (Statement No. 167 Amendments to FASB Interpretation No. $46(R)$ ). The new guidance amends tests for variable interest entities to determine whether a variable interest entity must be consolidated. FASB ASC 810-10 requires an entity to perform an analysis to determine whether an entity s variable interest or interests give it a controlling financial interest in a variable interest entity. This standard requires ongoing reassessments of whether an entity is the primary beneficiary of a variable interest entity and enhanced disclosures that provide more transparent information about an entity s involvement with a variable interest entity. The new guidance will become effective for the Company on January 1, 2010 and the Company is currently evaluating the impact of adopting the standard on the consolidated financial statements.

FASB ASC 105-10 In June 2009, the FASB issued FASB ASC 105-10, Generally Accepted Accounting Principles (Statement No. 168 The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles). The new guidance replaces SFAS No. 162 and establishes the FASB Accounting Standards Codification as the source of authoritative accounting principles recognized by the FASB to be applied by nongovernmental entities in the preparation of financial statements in conformity with generally accepted accounting principles ( GAAP ). Rules and interpretative releases of the Securities and Exchange Commission under federal securities laws are also sources of authoritative GAAP for SEC registrants. The new standard became effective for financial statements issued for interim and annual periods ending after September 15, 2009. The adoption of this statement did not have a material impact on the Company s consolidated financial position or results of operations. Technical references to generally accepted accounting principles included in the Notes to Consolidated Financial Statements are provided under the new FASB ASC structure with the prior terminology included parenthetically.

## Table of Contents

FASB ASC 825-10-50 In April 2009, the FASB issued new guidance impacting FASB ASC 825-10-50, Financial Instruments (FASB Staff Position No. FAS 107-1 and APB 28-1, Interim Disclosures about Fair Value of Financial Instruments). This guidance amends existing GAAP to require disclosures about fair values of financial instruments for interim reporting periods as well as in annual financial statements. The guidance also amends existing GAAP to require those disclosures in summarized financial information at interim reporting periods. The Company adopted this standard for the interim reporting period ending June 30, 2009.

FASB ASC 320-10 In April 2009, the FASB issued new guidance impacting FASB ASC 320-10, Investments Debt and Equity Securities (FASB Staff Position No. FAS 115-2 and FAS 124-2, Recognition and Presentation of Other-Than-Temporary Impairments). This guidance amends the other-than-temporary impairment guidance in U.S. generally accepted accounting principles for debt securities. If an entity determines that it has an other-than-temporary impairment on a security, it must recognize the credit loss on the security in the income statement. The credit loss is defined as the difference between the present value of the cash flows expected to be collected and the amortized cost basis. FASB ASC 320-10 expands disclosures about other-than-temporary impairment and requires that the annual disclosures in existing generally accepted accounting principles be made for interim reporting periods. The Company adopted this guidance for the interim reporting period ending June 30, 2009. The adoption of this standard did not have a material effect on the Company s results of operations or financial position.

FASB ASC 820 In April 2009, the FASB issued new guidance impacting FASB ASC 820, Fair Value Measurements and Disclosures (FASB Staff Position No. FAS 157-4, Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly). This provides additional guidance on determining fair value when the volume and level of activity for the asset or liability have significantly decreased when compared with normal market activity for the asset or liability. A significant decrease in the volume or level of activity for the asset or liability is an indication that transactions or quoted prices may not be determinative of fair value because transactions may not be orderly. In that circumstance, further analysis of transactions or quoted prices is needed, and an adjustment to the transactions or quoted prices may be necessary to estimate fair value. The Company adopted this guidance for the interim reporting period ending June 30, 2009 and it did not have a material impact on the Company s consolidated financial position or results of operations.

SAB 111 In April 2009, the Securities and Exchange Commission issued Staff Accounting Bulletin No. 111 ( SAB 111 ). SAB 111 amends Topic 5.M. in the Staff Accounting Bulletin series entitled Other Than Temporary Impairment of Certain Investments in Debt and Equity Securities. On April 9, 2009, the FASB issued new guidance impacting FASB ASC 320-10, Investments Debt and Equity Securities (FASB Staff Position No. FAS 115-2 and FAS 124-2, Recognition and Presentation of Other-Than-Temporary Impairments). SAB 111 maintains the previous views related to equity securities and amends Topic 5.M. to exclude debt securities from its scope. SAB 111 was effective for the Company as of March 31, 2009. There was no material impact to the Company s consolidated financial position or results of operations upon adoption.

SAB 112 In June 2009, the Securities and Exchange Commission issued Staff Accounting Bulletin No. 112 ( SAB 112 ). SAB 112 revises or rescinds portions of the interpretative guidance included in the Staff Accounting Bulletin series in order to make the interpretative guidance consistent with recent pronouncements by the FASB, specifically FASB ASC 805 and FASB ASC 810-10 (SFAS

## Table of Contents

No. 141(R) and SFAS No. 160). SAB 112 was effective for the Company as of June 30, 2009. There was no material impact to the Company s consolidated financial position or results of operations upon adoption.

FASB ASC 323 In November 2008, the FASB Emerging Issues Task Force reached a consensus on FASB ASC 323, Investments Equity Method and Joint Ventures (Issue No. 08-6, Equity Method Investment Accounting Considerations). The new guidance clarifies the accounting for certain transactions and impairment considerations involving equity method investments. An equity investor shall not separately test an investee s underlying assets for impairment but will recognize its share of any impairment charge recorded by an investee in earnings and consider the effect of the impairment on its investment. An equity investor shall account for a share issuance by an investee as if the investor had sold a proportionate share of its investment, with any gain or loss recognized in earnings. The new guidance became effective for the Company on January 1, 2009 and did not have a material impact on the Company s consolidated financial position or results of operations.

FASB ASC 350 In November 2008, the FASB Emerging Issues Task Force reached a consensus on FASB ASC 350, Intangibles Goodwill and Other (Issue No. 08-7, Accounting for Defensive Intangible Assets). The new guidance clarifies how to account for defensive intangible assets subsequent to initial measurement. The guidance applies to acquired intangible assets in situations in which an entity does not intend to actively use an asset but intends to hold the asset to prevent others from obtaining access to the asset. A defensive intangible asset should be accounted for as a separate unit of accounting with an expected life that reflects the consumption of the expected benefits related to that asset. The benefit from holding a defensive intangible asset is the direct and indirect cash flows resulting from the entity preventing others from using the asset. The new guidance was effective for intangible assets acquired on or after January 1, 2009 and did not have a material impact on the Company s consolidated financial position or results of operations.

FASB ASC 260-10 In June 2008, the FASB issued new guidance impacting FASB ASC 260-10, Earnings Per Share (FSP No. EITF 03-06-1, Determining Whether Instruments Granted in Share-Based Payment Transactions are Participating Securities). This new guidance concluded that all outstanding unvested share-based payment awards that contain rights to nonforfeitable dividends participate in undistributed earnings with common shareholders and therefore are considered participating securities for purposes of computing earnings per share. Entities that have participating securities that are not convertible into common stock are required to use the two-class method of computing earnings per share. The two-class method is an earnings allocation formula that determines earnings per share for each class of common stock and participating security according to dividends declared (or accumulated) and participation rights in undistributed earnings. This new guidance was effective for fiscal years beginning after December 15, 2008 and interim periods within those fiscal years. This new guidance became effective for the Company on January 1, 2009 and did not have a material impact on the Company s consolidated financial position or results of operations.

FASB ASC 820-10 In August 2009, the FASB issued an update (ASC No. 2009-05, Measuring Liabilities at Fair Value) impacting FASB ASC 820-10, Fair Value Measurements and Disclosures. The update provides clarification about measuring liabilities at fair value in circumstances where a quoted price in an active market for an identical liability is not available and the valuation techniques that should be used. The update also clarifies that when estimating the fair value of a liability, a reporting entity is not required to include a separate input or adjustment to other inputs relating to the existence of a restriction that prevents the transfer of the liability. This update became effective for the Company for the reporting period ending September 30, 2009 and is not expected to have a material impact on the Company s consolidated financial position or results of operations.

Table of Contents

## ITEM 2: MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

COMPARISONOF BALANCE SHEETS AT SEPTEMBER 30, 2009 AND DECEMBER 31, 2008
Overview

Total assets were $\$ 1,783,823,000$ as of September 30, 2009, compared to $\$ 1,333,143,000$ at December 31, 2008, an increase of $\$ 450,680,000$ or $34 \%$. The increase was due primarily from the acquisition of the Ocala branches from the FDIC in January 2009, growth in correspondent bank deposits (i.e., federal funds purchased), and internally generated deposit growth.

Federal funds sold

Federal funds sold were $\$ 168,190,000$ at September 30, 2009 (approximately $9.4 \%$ of total assets) as compared to $\$ 57,850,000$ at December 31, 2008 (approximately $4.3 \%$ of total assets). We use our available-for-sale securities portfolio, as well as federal funds sold, for liquidity management and for investment yields. These accounts, as a group, will fluctuate as a function of loans outstanding, and to some degree the amount of correspondent bank deposits (i.e., federal funds purchased) outstanding.

Investment securities
Securities available-for-sale, consisting primarily of U.S. government agency securities and municipal tax exempt securities, were $\$ 508,290,000$ at September 30, 2009 (approximately $28 \%$ of total assets) compared to $\$ 252,080,000$ at December 31, 2008 (approximately $19 \%$ of total assets), an increase of $\$ 256,210,000$ or $102 \%$. We use our available-for-sale securities portfolio, as well as federal funds sold for liquidity management and for investment yields. These accounts, as a group, will fluctuate as a function of loans outstanding and the amount of correspondent bank deposits outstanding as discussed above, under the caption Federal funds sold. The significant increase in our securities available-for-sale during the current period was due to the acquisition of the Ocala branches and the related deposits from the FDIC, the increase in correspondent bank deposits (i.e., federal funds purchased) and internally generated deposit growth. Over time, we anticipate our loan growth will eventually catch up to the rapid deposit growth we experienced during this period, and future cash flows generated from our securities portfolio will be reallocated to our loan portfolio. Our securities are carried at fair value. We classify the vast majority our securities as available-for-sale to provide for greater flexibility to respond to changes in interest rates as well as future liquidity needs, as discussed above.

## Table of Contents

## Loans

Lending-related income is the most important component of our net interest income and is a major contributor to profitability. The loan portfolio is the largest component of earning assets, and it therefore generates the largest portion of revenues. The absolute volume of loans and the volume of loans as a percentage of earning assets is an important determinant of net interest margin as loans are expected to produce higher yields than securities and other earning assets. Average loans during the quarter ended September 30, 2009, were $\$ 921,405,000$, or $57 \%$ of average earning assets, as compared to $\$ 861,786,000$, or $80 \%$ of average earning assets, for the quarter ending September 30, 2008. Total loans, net of unearned fees and cost, at September 30, 2009 and December 31, 2008 were $\$ 947,303,000$ and $\$ 892,001,000$, respectively, an increase of $\$ 55,302,000$, or $6.2 \%$. This represents a loan to total asset ratio of $53 \%$ and $67 \%$ and a loan to deposit ratio of $75 \%$ and $90 \%$ at September 30, 2009 and December 31, 2008, respectively.

Our residential real estate loans totaled $\$ 253,363,000$ or $27 \%$ of our total loans as of September 30, 2009. As with all of our loans, these are originated in our geographical market area in central Florida. We do not engage in sub-prime lending or out of market lending. As of this same date, our commercial real estate loans totaled $\$ 426,025,000$, or $45 \%$ of our total loans. Construction, development, and land loans totaled $\$ 124,306,000$, or $13 \%$ of our loans. As a group, all of our real estate collateralized loans represent approximately $85 \%$ of our total loans at September 30, 2009. The remaining $15 \%$ is comprised of non real estate commercial loans ( $9 \%$ ) and non real estate consumer loans ( $6 \%$ ).

Loan concentrations are considered to exist where there are amounts loaned to multiple borrowers engaged in similar activities, which collectively could be similarly impacted by economic or other conditions and when the total of such amounts would exceed $25 \%$ of total capital. Due to the lack of diversified industry and the relative proximity of markets served, the Company has concentrations in geographic as well as in types of loans funded.

The following table sets forth information concerning the loan portfolio by collateral types as of the dates indicated (dollars are in thousands).

|  | September 30, <br> 2009 | December 31, <br> 2008 |
| :--- | :---: | :---: |
| Real estate loans | $\$ 253,363$ | $\$ 223,290$ |
| Residential | 426,025 | 434,488 |
| Commercial | 124,306 | 92,475 |
| Construction, development, land (1) | 803,694 | 750,253 |
| Total real estate | 88,116 | 80,523 |
| Commercial | 56,268 | 61,939 |
| Consumer and other | 948,078 | 892,715 |
| Gross loans | $(775)$ | $(714)$ |
| Unearned fees/costs | 947,303 | 892,001 |
| Total loans net of unearned fees | $(17,553)$ | $(13,335)$ |
| Allowance for loan losses |  |  |
| Total loans net of unearned fees and allowance for loan losses | $\$$ | 929,750 |

(1) The increase in this category was due to several reclassifications from commercial real estate to land and land development loans at several of the Company s banks during the second quarter of 2009 and the reclassification of single family lot loans from residential real estate to land and land development loans at one of the Company s subsidiary banks during the third quarter of 2009.

## Table of Contents

Credit quality and allowance for loan losses

We maintain an allowance for loan losses that we believe is adequate to absorb probable losses incurred in our loan portfolio. The allowance is increased by the provision for loan losses, which is a charge to current period earnings and decreased by loan charge-offs net of recoveries of prior period loan charge-offs. Loans are charged against the allowance when management believes collection of the principal is unlikely.

The allowance consists of two components. The first component is an allocation for impaired loans, as defined by generally accepted accounting principles. Impaired loans are those loans whereby management has arrived at a determination that the Company will not be repaid as agreed upon. Each of these loans is required to have a written analysis supporting the amount of specific allowance allocated to the particular loan, if any. That is to say, a loan may be impaired (i.e., not expected to be repaid as agreed), but may be sufficiently collateralized such that we expect to recover all principal and interest eventually, and therefore no specific allowance is warranted.

The second component is a general allowance on all of the Company s loans other than those identified as impaired. We group these loans into five general categories with similar characteristics, and then apply an adjusted loss factor to each group of loans to determine the total amount of this second component of our allowance for loan losses. The adjusted loss factor for each category of loans is a derivative of our historical loss factor for that category, adjusted for current internal and external environmental factors, as well as for certain loan grading factors.

In the table below we have shown the two components, as discussed above, of our allowance for loan losses at September 30, 2009 and December 31, 2008.

| (amounts are in thousands of dollars) | Sept 30, <br> 2009 | Dec 31, <br> 2008 | Increase <br> (decrease) |
| :--- | :---: | :---: | :---: |
| Impaired loans | $\$ 56,947$ | $\$ 24,191$ | $\$$ |
| Component 1 (specific allowance) | 1,737 | 1,799 | $(62,756$ |
| Specific allowance as percentage of impaired loans | $3.05 \%$ | $7.44 \%$ | $(439 \mathrm{bps})$ |
| Total loans other than impaired loans | 890,356 | 867,810 | 22,546 |
| Component 2 (general allowance) | 15,816 | 11,536 | 4,280 |
| General allowance as percentage of non impaired |  |  |  |
| loans | $1.78 \%$ | $1.33 \%$ | 45 bps |
| Total loans | 947,303 | 892,001 | 55,302 |
| Total allowance for loan losses | 17,553 | 13,335 | 4,218 |
| Allowance for loan losses as percentage of total loans | $1.85 \%$ | $1.49 \%$ | 36 bps |

As shown in the table above, our allowance for loan losses (ALLL ) as a percentage of total loans outstanding was $1.85 \%$ at September 30, 2009 compared to $1.49 \%$ at December 31, 2008. Our ALLL increased by a net amount of $\$ 4,218,000$ during this nine month period. Component 2 (general allowance) increased by $\$ 4,280,000$ during the period. This increase is primarily due to changes in our historical charge-off rates, changes in our current environmental factors, changes in the loan portfolio mix, and the increase in our loan portfolio.

Component 1 (specific allowance) decreased by $\$ 62,000$. This Component is the result of specific allowance analyses prepared for each of our impaired loans. Although our impaired loans increased by $\$ 32,756,000$, our specific allowance related to impaired loans decreased. Our specific

## Table of Contents

allowance is the result of specific allowance analyses prepared for each of our impaired loans. The decrease in our specific allowance is the result of charge-offs taken during the period, as well as the change in mix and evaluation of impaired loans. The Company aggressively charged-down loans during the current quarter. Of the $\$ 7,554,000$ gross charge-offs, $\$ 3,684,000$ were partial charge-offs related to impaired loans. A summary of the Company s impaired loans at September 30, 2009 is presented below. Amounts are in thousands of dollars.

| Impaired loans, par value | $\$ 61,269$ |
| :--- | ---: |
| partial charge-offs taken during the current quarter | $(3,684)$ |
| partial charge-offs taken prior to the current quarter | $(638)$ |
| Impaired loans at September 30, 2009 | $\$ 56,947$ |

The following table sets forth information concerning the activity in the allowance for loan losses during the periods indicated (in thousands of dollars).

|  | Three month period ended September 30, |  | Nine month period ended September 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 | 2008 |  | 2009 | 2008 |
| Allowance at beginning of period | \$ 16,409 | \$ 11,599 | \$ | 13,335 | \$ 10,828 |
| Charge-offs |  |  |  |  |  |
| Residential real estate loans | $(1,287)$ | (664) |  | $(2,084)$ | $(1,516)$ |
| Commercial real estate loans | $(1,531)$ |  |  | $(2,011)$ | (218) |
| Construction, development and land loans | $(4,566)$ | (210) |  | $(5,439)$ | (210) |
| Non real estate commercial loans | (113) | (44) |  | (655) | (216) |
| Non real estate consumer and other loans | (57) | (202) |  | (170) | (443) |
| Total charge-offs | $(7,554)$ | $(1,120)$ |  | $(10,359)$ | $(2,603)$ |
| Recoveries |  |  |  |  |  |
| Residential real estate loans | 5 | 3 |  | 11 | 84 |
| Commercial real estate loans | 1 | 4 |  | 6 | 4 |
| Construction, development and land loans |  |  |  |  |  |
| Non real estate commercial loans | 2 | 6 |  | 15 | 13 |
| Non real estate consumer and other loans | 8 | 13 |  | 35 | 60 |
| Total recoveries | 16 | 26 |  | 67 | 161 |
| Net charge-offs | $(7,538)$ | $(1,094)$ |  | $(10,292)$ | $(2,442)$ |
| Provision for loan losses | 8,682 | 1,764 |  | 14,510 | 3,883 |
| Allowance at end of period | \$ 17,553 | \$ 12,269 |  | 17,553 | \$ 12,269 |
| Net charge-offs as a percentage of average |  |  |  |  |  |
| Loans during the period | 0.82\% | 0.13\% |  | 1.13\% | 0.29\% |
| Net chare-offs as a percentage of average |  |  |  |  |  |
| Loans during the period (annualized) | 3.28\% | 0.52\% |  | 1.51\% | 0.39\% |

Non performing loans and non performing assets
Non performing loans are defined as non accrual loans plus loans past due 90 days or more and still accruing interest. Generally we place loans on non accrual status when they are past due 90 days and management believes the borrower s financial condition, after giving consideration to economic conditions and collection efforts, is such that collection of interest is doubtful. When we place a loan on non accrual status, interest accruals cease and uncollected interest is reversed and charged against current income. Interest received on such loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest

## Table of Contents

amounts contractually due are brought current and future payments are reasonably assured. Non performing loans as a percentage of total loans were $3.12 \%$ at September 30, 2009, compared to $2.23 \%$ at December 31, 2008.

Non performing assets (which we define as non performing loans, as defined above, plus (a) OREO (i.e., real estate acquired through foreclosure, in substance foreclosure, or deed in lieu of foreclosure); and (b) other repossessed assets that are not real estate), were $\$ 39,319,000$ at September 30, 2009, compared to $\$ 24,835,000$ at December 31, 2008. Non performing assets as a percentage of total assets were $2.20 \%$ at September 30, 2009, compared to $1.86 \%$ at December 31, 2008.

The following table sets forth information regarding the components of nonperforming assets at the dates indicated (in thousands of dollars).

|  | $\begin{gathered} \text { Sept } 30, \\ 2009 \end{gathered}$ | Dec 31, 2008 |
| :---: | :---: | :---: |
| Non-accrual loans | \$ 29,519 | \$ 19,863 |
| Past due loans 90 days or more and still accruing interest | 27 | 50 |
| Total non-performing loans (NPLs) | 29,546 | 19,913 |
| Other real estate owned (OREO) | 8,983 | 4,494 |
| Repossessed assets other than real estate | 790 | 428 |
| Total non-performing assets (NPAs) | \$ 39,319 | \$ 24,835 |
| Total NPLs as a percentage of total loans | 3.12\% | 2.23\% |
| Total NPAs as a percentage of total assets | 2.20\% | 1.86\% |
| Loans past due between 30 and 89 days and accruing interest as a percentage of total loans | 1.34\% | 2.12\% |
| Allowance for loan losses | \$ 17,553 | \$ 13,335 |
| Allowance for loan losses as a percentage of NPLs | 59\% | 67\% |
| Allowance for loan losses as a percentage of NPAs | 45\% | 54\% |
| Troubled debt restructured loans | \$ 25,094 |  |

Troubled debt restructured loans total $\$ 25,094,000$ at September 30, 2009. We did not reduce the interest rates on the majority of these loans and in no cases was any principal forgiven. In addition, there are no commitments to lend additional funds to these borrowers. The restructuring was generally the deferral of partial payments normally for a twelve month period. In a few cases the interest rate was lowered, but only during a short period generally not more than twelve months. Many of these loans were modified as part of our commitment pursuant to our past participation in the U.S. Treasury s TARP CPP program, which ended September 30, 2009.

As shown in the table above, the largest component of non performing loans is non accrual loans. As of September 30, 2009 management had identified 123 non accrual loans with an aggregate book value of $\$ 29,519,000$. This amount is further delineated by collateral category and number of loans in the table below (in thousands of dollars).

|  |  | Percentage | Number of |
| :--- | :---: | :---: | ---: |
|  | Total amount | of total | non accrual |
|  | in thousands | non accrual | loans in |
| Collateral category |  |  |  |
| Residential real estate loans | of dollars | loans | category |
| Commercial real estate loans | 5,592 | $19 \%$ | 37 |
| Construction, development and land loans | 13,267 | $45 \%$ | 31 |
| Non real estate commercial loans | 10,068 | $34 \%$ | 32 |
|  | 294 | $1 \%$ | 11 |

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| Non real estate consumer and other loans | 298 | $1 \%$ | 12 |
| :--- | :---: | :---: | :---: |
| Total non accrual loans at September 30, 2009 | $\$ \quad 29,519$ | $100 \%$ | 123 |

## Table of Contents

We have no construction or development loans with national builders. We do business with local builders and developers that have typically been long time customers. As indicated above, non accrual construction, acquisition and development, and land loans totaled $\$ 10,068,000$ at September 30, 2009. Of this amount, approximately $18 \%$ is construction and the remaining $82 \%$ is developed lots and other land. The largest loan in this category is $\$ 2,250,000$ collateralized by single family residential building lots, and there are no other non accrual loans in the category in excess of $\$ 1,000,000$. We believe this is the loan category where the most risk is present. The category represents only $13 \%$ of our total loan portfolio, yet $34 \%$ of our total non accrual loans are in this category. During the nine month period ended September 30, 2009, we have partially charged off approximately $\$ 5,439,000$ of the loans in this category.

OREO (repossessed real estate) at September 30, 2009 was $\$ 8,983,000$, which is further delineated in the table below (in thousands of dollars).

|  | Estimated <br> market value |
| :--- | ---: |
| at Sept 30,2009 |  |
| Description of repossessed real estate | $\$ 2,355$ |
| 22 single family homes | 321 |
| 7 mobile homes with land | 539 |
| 5 office condominium units | 2,507 |
| 7 commercial buildings | 521 |
| Mixed (9 duplexes/ 1 single fam/ 9 vac lots) | 996 |
| 17 residential building lots | 1,606 |
| Vacant land $/$ various acreages | 138 |
| 1 parcel commercial vacant lot | 8,983 |
| Total | $\$$ |

Bank premises and equipment

Bank premises and equipment was $\$ 64,716,000$ at September 30, 2009 compared to $\$ 61,343,000$ at December 31, 2008, an increase of $\$ 3,373,000$ or $5 \%$. This amount is the result of purchases and construction cost totaling $\$ 5,533,000$ less $\$ 2,160,000$ of depreciation expense. We have purchased two branch office buildings in Ocala, related to our January 2009 transaction with the FDIC, and are also remodeling one of the buildings. The cost to date on the purchase plus the construction in process is approximately $\$ 1,964,000$. We have also purchased a parcel of real estate for a future branch site in Polk County for $\$ 1,057,000$. We have made leasehold improvements and purchased furniture and equipment for our new leased correspondent banking office in Atlanta, Georgia for approximately $\$ 262,000$. We have also completed construction on our new branch office building in Leesburg. Construction cost during this period was $\$ 953,000$. We are relocating an existing branch from a leased facility to this new building. We have started construction on a new building ( $\$ 183,000$ construction cost to date) on land that we have owned for a long period of time. We will move an existing office into this new building when completed. We have incurred remodeling cost of approximately $\$ 199,000$ related to the main office of our lead bank. The remaining $\$ 915,000$ relates to purchases of equipment, furniture and other minor building improvements.

Deposits

Total deposits were $\$ 1,256,248,000$ at September 30, 2009, compared to $\$ 993,800,000$ at December 31, 2008, an increase of $\$ 262,448,000$ or $26 \%$. Most of this increase is due to our acquisition of the Ocala branches from the FDIC, whereby we acquired approximately $\$ 178,000,000$ of deposits. The rest of the growth was internally generated and included several large deposits from several local municipalities.

## Table of Contents

The table below sets forth our deposits by type and as a percentage of total deposits at September 30, 2009 and December 31, 2008 (amounts shown in the table are in thousands of dollars).


Our subsidiary banks enter into borrowing arrangements with our retail business customers ( securities sold under agreements to repurchase ) under which the banks pledge investment securities owned and under their control as collateral against the one-day borrowing arrangement. These short-term borrowings totaled $\$ 23,328,000$ at September 30, 2009 compared to $\$ 26,457,000$ at December 31, 2008.

Federal funds purchased
Federal funds purchased are overnight deposits from correspondent banks. We commenced accepting correspondent bank deposits during September 2008. Federal funds purchased acquired from other than our correspondent bank deposits are included with Federal Home Loan Bank advances and other borrowed funds as described below. At September 30, 2009 we had $\$ 218,273,000$ of correspondent bank deposits or federal funds purchased, compared to $\$ 88,976,000$ at December 31, 2008. This growth along with the Ocala deposit acquisition and the deposit growth internally generated were the primary reasons for the asset growth we experienced during the nine month period ending September 30, 2009.

Federal Home Loan Bank advances and other borrowed funds
From time to time, we borrow either through Federal Home Loan Bank advances or Federal Funds Purchased, other than correspondent bank deposits (i.e., federal funds purchased) listed above. At September 30, 2009 and December 31, 2008, advances from the Federal Home Loan Bank were as follows (amounts are in thousands of dollars).

|  | Sept 30, 2009 |  | Dec 31, 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
| Daily overnight advances, at December 31, 2008 the interest rate is 0.46\% | \$ |  | \$ | 6,750 |
| Matures February 2, 2009, interest rate is fixed at 2.72\% |  |  |  | 10,000 |
| Matures June 29, 2009, interest rate is fixed at 1.18\% |  |  |  | 3,000 |
| Matures January 7, 2011, interest rate is fixed at 3.63\% |  | 3,000 |  | 3,000 |
| Matures June 27, 2011, interest rate is fixed at 3.93\% |  | 3,000 |  | 3,000 |
| Matures January 11, 2010, interest rate is fixed at 1.04\% |  | 3,000 |  |  |
| Matures January 12, 2010, interest rate is fixed at 1.04\% |  | 3,000 |  |  |
| Matures July 12, 2010, interest rate is fixed at $1.50 \%$ |  | 3,000 |  |  |
| Matures January 10, 2011, interest rate is fixed at 1.84\% |  | 3,000 |  |  |
| Matures January 21, 2011, interest rate is fixed at 1.97\% |  | 3,000 |  |  |
| Matures December 30, 2011, interest rate is fixed at 2.30\% |  | 3,000 |  |  |
| Matures January 21, 2012, interest rate is fixed at 2.30\% |  | 3,000 |  |  |
| Total | \$ | 27,000 | \$ | 25,750 |

## Table of Contents

Corporate debentures
We formed CenterState Banks of Florida Statutory Trust I (the Trust ) for the purpose of issuing trust preferred securities. On September 22, 2003, we issued a floating rate corporate debenture in the amount of $\$ 10,000,000$. The Trust used the proceeds from the issuance of a trust preferred security to acquire the corporate debenture of the Company. The trust preferred security essentially mirrors the corporate debenture, carrying a cumulative preferred dividend at a variable rate equal to the interest rate on the corporate debenture (three month LIBOR plus 305 basis points). The corporate debenture and the trust preferred security each have 30 -year lives. The trust preferred security and the corporate debenture are callable by the Company or the Trust, at their respective option after five years, and sooner in specific events, subject to prior approval by the Federal Reserve Board, if then required. The Company has treated the trust preferred security as Tier 1 capital up to the maximum amount allowed under the Federal Reserve guidelines for federal regulatory purposes.

In September 2004, Valrico Bancorp Inc. ( VBI ) formed Valrico Capital Statutory Trust ( Valrico Trust ) for the purpose of issuing trust preferred securities. On September 9, 2004, VBI issued a floating rate corporate debenture in the amount of $\$ 2,500,000$. The Trust used the proceeds from the issuance of a trust preferred security to acquire the corporate debenture. On April 2, 2007, the Company acquired all the assets and assumed all the liabilities of VBI pursuant to the merger agreement, including VBI s corporate debenture and related trust preferred security discussed above. The trust preferred security essentially mirrors the corporate debenture, carrying a cumulative preferred dividend at a variable rate equal to the interest rate on the corporate debenture (three month LIBOR plus 270 basis points). The corporate debenture and the trust preferred security each have 30 -year lives. The trust preferred security and the corporate debenture are callable by the Company or the Valrico Trust, at their respective option after five years, and sooner in specific events, subject to prior approval by the Federal Reserve, if then required. The Company has treated the trust preferred security as Tier 1 capital up to the maximum amount allowed under the Federal Reserve guidelines for federal regulatory purposes.

Stockholders equity
Stockholders equity at September 30, 2009, was $\$ 235,509,000$, or $13.2 \%$ of total assets, compared to $\$ 179,165,000$, or $13.4 \%$ of total assets at December 31, 2008. The increase in stockholders equity was due to the following items:

| $\$ 179,165,000$ | Total stockholders equity at December 31, 2008 |
| ---: | :--- |
| $(2,190,000)$ | Net loss during the period |
| $81,003,000$ | Proceeds from public stock offering, net of $\$ 5,258,000$ in underwriting fees and transaction costs |
| $(27,875,000)$ | Redemption of perpetual preferred stock previously issued pursuant to TARP |
| $(2,078,000)$ | Dividends paid and/or accrued, common and preferred |
| $6,990,000$ | Net increase in market value of securities available for sale, net of deferred taxes |
| 187,000 | Employee stock options exercised |
| 312,000 | Employee stock based compensation expense |
| $(5,000)$ | Other |

## \$ 235,509,000 Total stockholders equity at September 30, 2009

The federal bank regulatory agencies have established risk-based capital requirements for banks. These guidelines are intended to provide an additional measure of a bank s capital adequacy by assigning weighted levels of risk to asset categories. Banks are also required to systematically maintain capital against such off-balance sheet activities as loans sold with recourse, loan commitments, guarantees and standby letters of credit. These guidelines are intended to strengthen the quality of capital by increasing the emphasis on common equity and restricting the amount of loan loss reserves and other forms of equity

## Table of Contents

such as preferred stock that may be included in capital. As of September 30, 2009, each of our four subsidiary banks exceeded the minimum capital levels to be considered well capitalized under the terms of the guidelines.

Selected consolidated capital ratios at September 30, 2009 and December 31, 2008 are presented in the table below.

|  | Actual <br> Amount |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | :---: |
| Ratio | Well capitalized <br> Amount <br> Ratio | Excess <br> Amount |  |  |  |
| September 30, 2009 |  |  |  |  |  |
| Total capital (to risk weighted assets) | $\$ 216,479$ | $19.7 \%$ | $\$ 109,808$ | $>10 \%$ | $\$ 106,671$ |
| Tier 1 capital (to risk weighted assets) | 202,706 | $18.5 \%$ | 65,885 | $>6 \%$ | 136,821 |
| Tier 1 capital (to average assets) | 202,706 | $11.7 \%$ | 86,823 | $>5 \%$ | 115,883 |
| December 31, 2008 |  |  |  |  |  |
| Total capital (to risk weighted assets) | $\$ 170,164$ | $17.4 \%$ | $\$ 97,648$ | $>10 \%$ | $\$ 72,516$ |
| Tier 1 capital (to risk weighted assets) | 157,944 | $16.2 \%$ | 58,589 | $>6 \%$ | 99,355 |
| Tier 1 capital (to average assets) | 157,944 | $12.6 \%$ | 62,751 | $>5 \%$ | 95,193 |

## COMPARISON OF RESULTS OF OPERATIONS FOR THE THREE MONTH PERIODS ENDED SEPTEMBER 30, 2009 AND 2008

## Overview

We recognized a net loss of $\$ 2,230,000$ for the three months ended September 30, 2009 which resulted in a loss available to common shareholders of $\$ 3,569,000$ after consideration of dividends and discount accretion related to our perpetual preferred stock (TARP) which we redeemed on September 30, 2009. Our loss per common share for the three month period was ( $\$ 0.17$ ) per share basic and diluted, compared to earnings of $\$ 0.06$ per share basic and diluted for the same period in 2008, on net income of $\$ 761,000$.

Our average earning assets increased by $\$ 546,080,000$ between these two periods, which was more than enough to offset the corresponding 46 bps decrease in our net interest margin ( NIM ) resulting in a $\$ 3,449,000$ increase in our net interest income. Non interest income also increased significantly due primarily to commissions on bond sales and trading securities revenue.

These increases were offset by a $\$ 6,918,000$ increase in our allowance for loan loss provision and increases in our non interest expenses primarily due to compensation and compensation related expenses resulting from our newly formed bond sales division, operating expenses related to our January $31^{\text {st }}$ Ocala acquisition and increases in OREO and other foreclosure related expenses.

Each of the above referenced income and expense categories, along with other items are discussed and analyzed in greater detail below.
Net interest income/margin
Net interest income increased $\$ 3,449,000$ or $33 \%$ to $\$ 13,825,000$ during the three month period ended September 30,2009 compared to $\$ 10,376,000$ for the same period in 2008. The $\$ 3,449,000$ increase was the result of a $\$ 2,026,000$ increase in interest income and a $\$ 1,423,000$ decrease in interest expense.

## Table of Contents

Interest earning assets averaged $\$ 1,625,204,000$ during the three month period ended September 30, 2009 as compared to $\$ 1,079,124,000$ for the same period in 2008, an increase of $\$ 546,080,000$, or $51 \%$. The yield on average interest earning assets decreased 160 bps to $4.60 \%$ ( 161 bps to $4.65 \%$ tax equivalent basis) during the three month period ended September 30, 2009, compared to $6.20 \%$ ( $6.26 \%$ tax equivalent basis) for the same period in 2008. The combined effects of the $\$ 546,080,000$ increase in average interest earning assets and the 160 bps ( 161 bps tax equivalent basis) decrease in yield on average interest earning assets resulted in the $\$ 2,026,000$ ( $\$ 2,046,000$ tax equivalent basis) increase in interest income between the two periods.

Interest bearing liabilities averaged $\$ 1,348,868,000$ during the three month period ended September 30,2009 as compared to $\$ 905,047,000$ for the same period in 2008, an increase of $\$ 443,821,000$, or $49 \%$. The cost of average interest bearing liabilities decreased 135 bps to $1.48 \%$ during the three month period ended September 30, 2009, compared to $2.83 \%$ for the same period in 2008 . The combined effects of the $\$ 443,821,000$ increase in average interest bearing liabilities and the 135 bps decrease in cost of average interest bearing liabilities resulted in the $\$ 1,423,000$ decrease in interest expense between the two periods.

The table below summarizes the analysis of changes in interest income and interest expense for the three month periods ended September 30, 2009 and 2008 on a tax equivalent basis (in thousands of dollars).

|  | Three months ended September 30, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  |  |  | 2008 |  |  |  |
|  |  | Average Balance | Interest <br> Inc / Exp | Average Rate |  | Average Balance | Interest <br> Inc / Exp | Average Rate |
| Loans (1) (2) (9) | \$ | 921,405 | \$ 13,776 | 5.93\% | \$ | 861,786 | \$ 14,422 | 6.66\% |
| Securities- taxable (3) |  | 666,469 | 4,721 | 2.81\% |  | 178,391 | 2,053 | 4.58\% |
| Securities- tax exempt (9) |  | 37,330 | 531 | 5.64\% |  | 38,947 | 507 | 5.18\% |
| Total earning assets |  | 1,625,204 | 19,028 | 4.65\% |  | 1,079,124 | 16,982 | 6.26\% |
| Allowance for loan losses |  | $(15,785)$ |  |  |  | $(11,759)$ |  |  |
| All other assets |  | 163,697 |  |  |  | 141,707 |  |  |
| Total assets |  | 1,773,116 |  |  |  | 1,209,072 |  |  |
| Deposits (4) |  | 1,036,896 | 4,624 | 1.77\% |  | 803,980 | 5,704 | 2.82\% |
| Borrowings (5) |  | 299,472 | 289 | 0.38\% |  | 88,567 | 555 | 2.49\% |
| Corporate debenture (6) |  | 12,500 | 109 | 3.46\% |  | 12,500 | 186 | 5.92\% |
| Total interest bearing |  |  |  |  |  |  |  |  |
| Liabilities |  | 1,348,868 | 5,022 | 1.48\% |  | 905,047 | 6,445 | 2.83\% |
| Demand deposits |  | 203,982 |  |  |  | 147,255 |  |  |
| Other liabilities |  | 5,031 |  |  |  | 7,556 |  |  |
| Stockholders equity |  | 215,235 |  |  |  | 149,214 |  |  |
| Total liabilities and Stockholders equity |  | 1,773,116 |  |  |  | 1,209,072 |  |  |
| Net interest spread (tax equivalent basis) (7) |  |  |  | 3.17\% |  |  |  | 3.43\% |
| Net interest income (tax equivalent basis) |  |  | \$ 14,006 |  |  |  | \$ 10,537 |  |
| Net interest margin (tax equivalent basis) (8) |  |  |  | 3.42\% |  |  |  | 3.88\% |

Note 1: Loan balances are net of deferred origination fees and costs.
Note 2: Interest income on average loans includes loan fee recognition of $\$ 88,000$ and $\$ 76,000$ for the three month periods ended September 30, 2009 and 2008.
Note 3: Includes securities available-for-sale, federal funds sold and money market and earnings on Federal Reserve Bank stock and Federal Home Loan Bank stock.

## Table of Contents

Note 4: Includes interest bearing deposits only. Non-interest bearing checking accounts are included in the demand deposits listed above. Also, includes net amortization of fair market value adjustments related to various acquisitions of time deposits pursuant to acquisitions of banks and our January 30, 2009 purchase of deposits from the FDIC of $(\$ 291,000)$ and $\$ 10,000$ for the three month periods ended September 30, 2009 and 2008.
Note 5: Includes securities sold under agreements to repurchase, Federal Home Loan Bank advances and federal funds purchased.
Note 6: Includes net amortization of origination costs and amortization of fair market adjustment related to our April 2, 2007 acquisition of VSB of $(\$ 5,000)$ and $\$ 2,000$ for the three month periods ended September 30, 2009 and 2008.
Note 7: Represents the average rate earned on interest earning assets minus the average rate paid on interest bearing liabilities.
Note 8: Represents net interest income divided by total interest earning assets.
Note 9: Interest income and rates include the effects of a tax equivalent adjustment using applicable statutory tax rates to adjust tax exempt interest income on tax exempt investment securities and loans to a fully taxable basis.
Provision for loan losses
The provision for loan losses increased $\$ 6,918,000$, or $392 \%$, to $\$ 8,682,000$ during the three month period ending September 30, 2009 compared to $\$ 1,764,000$ for the comparable period in 2008. Our policy is to maintain the allowance for loan losses at a level sufficient to absorb probable incurred losses inherent in the loan portfolio. The allowance is increased by the provision for loan losses, which is a charge to current period earnings, and is decreased by charge-offs, net of recoveries on prior loan charge-offs. Therefore, the provision for loan losses (Income Statement effect) is a residual of management $s$ determination of allowance for loan losses (Balance Sheet approach). In determining the adequacy of the allowance for loan losses, we consider the conditions of individual borrowers, the historical loan loss experience, the general economic environment, the overall portfolio composition, and other information. As these factors change, the level of loan loss provision changes. See Credit quality and allowance for loan losses for additional information regarding the allowance for loan losses.

Non-interest income

Non-interest income for the three months ended September 30, 2009 was $\$ 8,536,000$ compared to $\$ 2,007,000$ for the comparable period in 2008. This increase was the result of the following components listed in the table below (amounts listed are in thousands of dollars).

|  |  |  |  | \$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Three month period ending: |  |  |  |  |  |
| (in thousands of dollars) | Sept 30, 2009 | Sept 30, 2008 |  | rease crease) | increase (decrease) |
| Service charges on deposit accounts | \$ 1,405 | \$ 1,131 | \$ | 274 | 24.2\% |
| Commissions on bond sales | 5,630 |  |  | 5,630 | n/a |
| Commissions from mortgage broker activities | 30 | 7 |  | 23 | 328.6\% |
| Commissions from sale of mutual funds and annuities | 130 | 145 |  | (15) | (10.3\%) |
| Debit card and ATM fees | 344 | 271 |  | 73 | 26.9\% |
| Loan related fees | 103 | 96 |  | 7 | 7.3\% |
| BOLI income | 156 | 100 |  | 56 | 56.0\% |
| Trading securities revenue | 312 |  |  | 312 | n/a |
| Gain on sale of securities available for sale | 257 | 197 |  | 60 | 30.5\% |
| Other service charges and fees | 169 | 60 |  | 109 | 181.7\% |
| Total non-interest income | \$ 8,536 | \$ 2,007 | \$ | 6,529 | 325.3\% |

## Table of Contents

The increase in non-interest income between the two quarters presented above was primarily due to commissions on bond sales. Through our lead bank in Winter Haven, Florida, we have initiated a correspondent banking and bond sales division during the end of the third quarter of last year by hiring substantially all the employees of the Royal Bank of Canada s ( RBC ) bond sales division who were previously employees of Alabama National Bank ( ALAB ) prior to RBC s acquisition of ALAB. In July of 2009, we added to this business segment by hiring a substantial percentage of the correspondent banking and bond sales division of the failed Silverton Bank in Atlanta, Georgia. The division operates primarily out of leased facilities in Birmingham, Alabama and Atlanta, Georgia. The division s largest revenue generating activity is commissions earned on fixed income security sales. This activity commenced during the fourth quarter of 2008. During the quarter ending September 30, 2009, the division earned gross commission revenue of $\$ 5,630,000$, and as previously stated this activity did not exist for the similar quarter in the prior year.

During July of 2009, we initiated a trading securities portfolio at our lead subsidiary bank. Realized and unrealized gains and losses are included in trading securities revenue, a component of our non interest income listed above. During the current quarter we recognized an aggregate of realized and unrealized net gains of $\$ 312,000$ from this newly initiated activity.

We sold approximately $\$ 29,477,000$ of securities from our available for sale portfolio during the current quarter, realizing a net gain on sale of $\$ 257,000$. These securities were sold as part of our on-going asset/liability portfolio management strategies.

Increases in service charges on deposit accounts resulted primarily from our January 30, 2009 acquisition of the failed Ocala National Bank and through internally generated growth.

## Table of Contents

Non-interest expense

Non-interest expense for the three months ended September 30, 2009 increased $\$ 8,050,000$, or $83.7 \%$, to $\$ 17,663,000$, compared to $\$ 9,613,000$ for the same period in 2008. Components of our non-interest expenses are listed in the table below. Amounts are in thousands of dollars.

| Three month period ending: |  |  |
| :--- | ---: | ---: | ---: | ---: |

From a global perspective, the primary reasons for the overall increase in non interest expense for the periods presented above are (1) our correspondent banking and bond sales division initiated at the end of the third quarter of last year; (2) our acquisition of four bank branch offices in Ocala from the FDIC at the end of January of this year; (3) OREO and foreclosure related expenses; and (4) increases in FDIC deposit premiums.

Employee salaries and wage compensation increased by $\$ 4,373,000$, or $106.1 \%$, between the two periods presented above. This increase is primarily due to our new correspondent banking and bond sales division. There are approximately 17 employees working out of the Birmingham, Alabama office who were hired during the fourth quarter of 2008, and an additional 40 employees were hired during July 2009 primarily housed in our Atlanta, Georgia office. These employees were not employees of the Company during the third quarter of last year. In addition, a number of these employees are bond salesmen who are compensated solely on a commission basis. Several of these salesmen are expected to be the highest paid employees of the Company, and as such the average cost per FTE for this division is not comparable to the rest of our Company. The other event that occurred which is also contributing to increased

## Table of Contents

compensation expense is the four Ocala bank branch offices acquired from the FDIC. During the first quarter of this year we hired approximately twenty of the employees who were working for the Ocala bank.

Occupancy, depreciation and data processing expenses increased due to the new correspondent banking and bond sales division as well as the additional branches we acquired in Ocala, as discussed above.

The increase in the line item legal, accounting and other professional expenses was primarily due to monthly consulting fees paid relating to the correspondent banking business initiated during the fourth quarter of 2008, consulting fees paid for services relating to managing foreclosure and repossessed properties, and increases in legal fees associated with various lease negotiations, new and potentially new business lines and various regulatory issues.

Bank regulatory expenses increased primarily as a result of increased deposit insurance premiums, which were a result of increased rates and growth in deposits.

OREO, repossessed assets other than OREO and other foreclosure related expenses were $\$ 1,051,000$ as a group during the current quarter compared to $\$ 350,000$ during the similar quarter of last year, as presented above. The $\$ 701,000$ increase in these types of expenses is reflective of the overall economy in general and the real estate market in particular.
(Benefit)/provision for income taxes
We recognized an income tax benefit for the three months ended September 30, 2009 of $\$ 1,754,000$ (an effective tax rate of $44.0 \%$ ) compared to an income tax provision (expense) of $\$ 245,000$ (an effective tax rate of $24.4 \%$ ) for the comparable period in 2008. The reason our current quarter s effective tax rate was higher than our statutory tax rate is because we had substantial tax exempt income in excess of non deductible expenses thereby increasing our taxable loss substantially above our book loss as recorded on our condensed consolidated statement of earnings.

COMPARISON OF RESULTS OF OPERATIONS FOR THE NINE MONTH PERIODS ENDED SEPTEMBER 30, 2009 AND 2008

## Overview

We recognized a net loss of $\$ 2,190,000$ for the nine months ended September 30, 2009 which resulted in a loss available to common shareholders of $\$ 4,323,000$ after consideration of dividends and discount accretion related to our perpetual preferred stock (TARP) which we redeemed on September 30, 2009. Our loss per common share for the nine month period was ( $\$ 0.28$ ) per share basic and diluted, compared to earnings of $\$ 0.27$ per share basic and diluted for the same period in 2008 , on net income of $\$ 3,340,000$.

Our average earning assets increased by $\$ 508,833,000$ between these two periods, which offset the corresponding 52 bps decrease in our net interest margin ( NIM ) resulting in a $\$ 7,949,000$ increase in our net interest income. Non interest income also increased significantly primarily due to commissions on bond sales, trading securities revenue and gains on sale of securities available for sale.

The increases in revenue were offset by a $\$ 10,627,000$ increase in our allowance for loan loss provision and increases in our non interest expenses primarily due to compensation and compensation related expenses resulting from our newly formed bond sales division, operating expenses related to our January $31^{\text {st }}$ Ocala acquisition, increases in OREO and other foreclosure related expenses and the special FDIC deposit insurance premium recognized in the second quarter of 2009.

## Table of Contents

Each of the above referenced income and expense categories, along with other items are discussed and analyzed in greater detail below.

Net interest income/margin

Net interest income increased $\$ 7,949,000$ or $26 \%$ to $\$ 38,169,000$ during the nine month period ended September 30, 2009 compared to $\$ 30,220,000$ for the same period in 2008. The increase was the result of a $\$ 4,147,000$ increase in interest income and a $\$ 3,802,000$ decrease in interest expense.

Interest earning assets averaged $\$ 1,602,396,000$ during the nine month period ended September 30, 2009 as compared to $\$ 1,093,563,000$ for the same period in 2008, an increase of $\$ 508,833,000$, or $47 \%$. The yield on average interest earning assets decreased 165 bps to $4.66 \%$ ( 167 bps to $4.70 \%$ tax equivalent basis) during the nine month period ended September 30, 2009, compared to $6.31 \%$ ( $6.37 \%$ tax equivalent basis) for the same period in 2008. The combined net effects of the $\$ 508,833,000$ increase in average interest earning assets and the 165 bps ( 167 bps tax equivalent basis) decrease in yield on average interest earning assets resulted in the $\$ 4,147,000$ ( $\$ 4,196,000$ tax equivalent basis) increase in interest income between the two periods.

Interest bearing liabilities averaged $\$ 1,350,009,000$ during the nine month period ended September 30, 2009 as compared to $\$ 908,399,000$ for the same period in 2008, an increase of $\$ 441,610,000$, or $49 \%$. The cost of average interest bearing liabilities decreased 140 bps to $1.75 \%$ during the nine month period ended September 30, 2009, compared to $3.15 \%$ for the same period in 2008 . The combined net effects of the $\$ 441,610,000$ increase in average interest bearing liabilities and the 140bps decrease in cost of average interest bearing liabilities resulted in the $\$ 3,802,000$ decrease in interest expense between the two periods.

## Table of Contents

The table below summarizes the analysis of changes in interest income and interest expense for the nine month periods ended September 30, 2009 and 2008 on a tax equivalent basis (in thousands of dollars).

Nine months ended September 30,


Note 1: Loan balances are net of deferred origination fees and costs.
Note 2: Interest income on average loans includes loan fee recognition of $\$ 254,000$ and $\$ 266,000$ for the nine month periods ended September 30, 2009 and 2008.
Note 3: Includes securities available-for-sale, federal funds sold and earnings on Federal Reserve Bank stock and Federal Home Loan Bank stock.
Note 4: Includes interest bearing deposits only. Non-interest bearing checking accounts are included in the demand deposits listed above. Also, includes net amortization of fair market value adjustments related to various acquisitions of time deposits pursuant to acquisitions of banks and our January 30, 2009 purchase of deposits from the FDIC of ( $\$ 1,307,000$ ) and $\$ 27,000$ for the nine month periods ended September 30, 2009 and 2008.
Note 5: Includes securities sold under agreements to repurchase, Federal Home Loan Bank advances and federal funds purchased.

Note 6: Includes amortization of origination costs and amortization of fair market value adjustment related to our April 2, 2007 acquisition of VSB of $(\$ 19,000)$ and $\$ 6,000$ for the nine month periods ended September 30, 2009 and 2008.
Note 7: Represents the average rate earned on interest earning assets minus the average rate paid on interest bearing liabilities.
Note 8: Represents net interest income divided by total interest earning assets.
Note 9: Interest income and rates include the effects of a tax equivalent adjustment using applicable statutory tax rates to adjust tax exempt interest income on tax exempt investment securities and loans to a fully taxable basis.

## Table of Contents

Provision for loan losses

The provision for loan losses increased $\$ 10,627,000$, or $274 \%$, to $\$ 14,510,000$ during the nine month period ending September 30, 2009 compared to $\$ 3,883,000$ for the comparable period in 2008 . Our policy is to maintain the allowance for loan losses at a level sufficient to absorb probable incurred losses inherent in the loan portfolio. The allowance is increased by the provision for loan losses, which is a charge to current period earnings, and is decreased by charge-offs, net of recoveries on prior loan charge-offs. Therefore, the provision for loan losses (Income Statement effect) is a residual of management $s$ determination of allowance for loan losses (Balance Sheet approach). In determining the adequacy of the allowance for loan losses, we consider the conditions of individual borrowers, the historical loan loss experience, the general economic environment, the overall portfolio composition, and other information. As these factors change, the level of loan loss provision changes. See Credit quality and allowance for loan losses for additional information regarding the allowance for loan losses.

## Non-interest income

Non-interest income for the nine months ended September 30, 2009 was $\$ 18,603,000$ compared to $\$ 7,035,000$ for the comparable period in 2008 , resulting in an increase of $\$ 11,568,000$, or $164.4 \%$. This increase was the result of the following components listed in the table below. Amounts listed are in thousands of dollars.

| Nine month period ending: <br> (in thousands of dollars) | $\begin{gathered} \text { Sept } 30, \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Sept } 30, \\ 2008 \end{gathered}$ | $\begin{gathered} \$ \\ \text { Increase } \\ \text { (decrease) } \end{gathered}$ | $\%$ increase <br> (decrease) |
| :---: | :---: | :---: | :---: | :---: |
| Service charges on deposit accounts | \$ 3,838 | \$ 3,235 | \$ 603 | 18.6\% |
| Commissions on bond sales | 10,797 |  | 10,797 | n/a |
| Commissions from mortgage broker activities | 90 | 57 | 33 | 57.9\% |
| Commissions from sale of mutual funds and annuities | 426 | 427 | (1) | (0.0\%) |
| Debit card and ATM fees | 976 | 806 | 170 | 21.1\% |
| Loan related fees | 316 | 294 | 22 | 7.5\% |
| BOLI income | 398 | 292 | 106 | 36.3\% |
| Trading securities revenue | 312 |  | 312 | n/a |
| Gain on sale of securities | 978 | 235 | 743 | 316.2\% |
| Other service charges and fees | 472 | 206 | 266 | 129.1\% |
| Subtotal | \$ 18,603 | \$ 5,552 | \$ 13,051 | 235.1\% |
| Gain on sale of bank branch real estate |  | 1,483 | $(1,483)$ | \% |
| Total non-interest income | \$ 18,603 | \$ 7,035 | \$ 11,568 | 164.4\% |

The increase in non-interest income between the two periods presented above was primarily due to commissions on bond sales. Through our lead bank in Winter Haven, Florida, we have initiated a correspondent banking and bond sales division during the end of the third quarter of last year by hiring substantially all the employees of the Royal Bank of Canada s ( RBC ) bond sales division who were previously employees of Alabama National Bank ( ALAB ) prior to RBC s acquisition of ALAB. In July of 2009, we added to this business segment by hiring a substantial percentage of the correspondent banking and bond sales division of the failed Silverton Bank in Atlanta Georgia. The division operates primarily out of leased facilities in Birmingham, Alabama and Atlanta, Georgia. The division s largest revenue generating activity is commissions earned on fixed income security sales. This activity commenced during the fourth quarter of 2008. During the nine month period ending September 30, 2009, the division earned gross commission revenue of $\$ 10,797,000$, and as previously stated this activity did not exist for the similar period in the prior year.

## Table of Contents

We sold approximately $\$ 128,442,000$ of securities from our available for sale portfolio during the current period, realizing a net gain on sale of $\$ 978,000$. During the similar period last year, we sold approximately $\$ 28,415,000$ of securities from our available for sale portfolio realizing a net gain on sale of $\$ 235,000$. These securities were sold as part of our on-going asset/liability portfolio management strategies.

During July of 2009, we initiated a trading securities portfolio at our lead subsidiary bank. Realized and unrealized gains and losses are included in trading securities revenue, a component of our non interest income listed above. During the current period we recognized an aggregate of realized and unrealized net gains of $\$ 312,000$ from this newly initiated activity.

Increases in service charges on deposit accounts resulted primarily from our January 30, 2009 acquisition of the failed Ocala National Bank and through internally generated growth.

Non-interest expense

Non-interest expense for the nine months ended September 30, 2009 increased $\$ 17,929,000$, or $62.7 \%$, to $\$ 46,509,000$, compared to $\$ 28,580,000$ for the same period in 2008. Components of our non-interest expenses are listed in the table below. Amounts are in thousands of dollars.
\$
$\left.\begin{array}{lrrrrr}\text { Nine month period ending: } & \text { Sept } 30, & \text { Sept } 30, & \begin{array}{c}\text { increase } \\ \text { (decrease) }\end{array} & \begin{array}{c}\text { increase } \\ \text { (decrease) }\end{array} \\ \text { (in thousands of dollars) } & 2009 & 2008\end{array}\right)$

## Table of Contents

From a global perspective, the primary reasons for the overall increase in non interest expense for the periods presented above are (1) our correspondent banking and bond sales division initiated at the end of the third quarter of last year; (2) our acquisition of four bank branch offices in Ocala from the FDIC at the end of January of this year; (3) OREO and foreclosure related expenses; and (4) increase in FDIC deposit premiums in general and a special FDIC assessment specifically.

Employee salaries and wage compensation increased by $\$ 8,234,000$, or $67.3 \%$, between the two periods presented above. This increase is primarily due to our new correspondent banking and bond sales division. There are approximately 17 employees working out of the Birmingham, Alabama office who were hired during the fourth quarter of 2008, and an additional 40 employees were hired during July 2009 primarily housed in our Atlanta, Georgia office. These employees were not employees of the Company during the third quarter of last year. In addition, a number of these employees are bond salesmen who are compensated solely on a commission basis. Several of these salesmen are expected to be the highest paid employees of the Company, and as such the average cost per FTE for this division is not comparable to the rest of our Company. The other event that occurred which is also contributing to increased compensation expense is the four Ocala bank branch offices acquired from the FDIC. During the first quarter of this year we hired approximately twenty of the employees who were working for the Ocala bank.

Occupancy, depreciation and data processing expenses increased due to the new correspondent banking and bond sales division as well as the additional branches we acquired in Ocala, as discussed above.

The increase in the line item legal, accounting and other professional expenses was primarily due to monthly consulting fees paid relating to the correspondent banking business initiated during the fourth quarter of 2008, consulting fees paid for services relating to managing foreclosure and repossessed properties, and increases in legal fees associated with various lease negotiations, new and potentially new business lines and various regulatory issues.

Bank regulatory expenses increased primarily as a result of increased deposit insurance premiums, which were a result of increased rates and growth in deposits, and a special assessment levied by the FDIC of approximately $\$ 800,000$ during the second quarter of this year.

OREO, repossessed assets other than OREO and other foreclosure related expenses were $\$ 2,970,000$ as a group during the current period compared to $\$ 566,000$ during the similar period of last year, as presented above. The $\$ 2,404,000$ increase in these types of expenses is reflective of the overall economy in general and the real estate market in particular.
(Benefit)/provision for income taxes
We recognized an income tax benefit for the nine months ended September 30, 2009 of $\$ 2,057,000$ (an effective tax rate of $48.4 \%$ ) compared to an income tax provision (expense) of $\$ 1,452,000$ (an effective tax rate of $30.3 \%$ ) for the comparable period in 2008. The reason the current period s effective tax rate was significantly higher than our statutory tax rate is because we had substantial tax exempt income in excess of non deductible expenses thereby reducing our taxable loss substantially below our book loss as recorded on our condensed consolidated statement of earnings.

## Liquidity

Liquidity is defined as the ability to meet anticipated customer demands for funds under credit commitments and deposit withdrawals at a reasonable cost and on a timely basis. We measure liquidity position by giving consideration to both on- and off-balance sheet sources of and demands for funds on a daily and weekly basis.

## Table of Contents

Each of our subsidiary banks regularly assesses the amount and likelihood of projected funding requirements through a review of factors such as historical deposit volatility and funding patterns, present and forecasted market and economic conditions, individual client funding needs, and existing and planned business activities. Each subsidiary bank $s$ asset/liability committee (ALCO) provides oversight to the liquidity management process and recommends guidelines, subject to the approval of its board of directors, and courses of action to address actual and projected liquidity needs.

Short term sources of funding and liquidity include cash and cash equivalents, net of federal requirements to maintain reserves against deposit liabilities; investment securities eligible for pledging to secure borrowings from customers pursuant to securities sold under repurchase agreements; loan repayments; deposits and certain interest rate-sensitive deposits; and borrowings under overnight federal fund lines available from correspondent banks. In addition to interest rate-sensitive deposits, the primary demand for liquidity is anticipated fundings under credit commitments to customers.

## Off-Balance Sheet Arrangements

We do not currently have any off-balance sheet arrangements, other than approved and unfunded loans and letters of credit to our customers in the ordinary course of business.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES: MARKET RISK <br> Market risk

We believe interest rate risk is the most significant market risk impacting us. Each of our subsidiary banks monitors and manages its interest rate risk using interest rate sensitivity gap analysis to measure the impact of market interest rate changes on net interest income. See our Annual Report on Form 10-K for the fiscal year ended December 31, 2008 for disclosure of the quantitative and qualitative information regarding the interest rate risk inherent in interest rate risk sensitive instruments as of December 31, 2008. There has been no material changes in the assumptions used in monitoring interest rate risk as of September 30, 2009. The impact of other types of market risk, such as foreign currency exchange risk and equity price risk, is deemed immaterial. During the third quarter of 2009 , our lead subsidiary bank initiated and manages a trading portfolio, as discussed previously.

## ITEM 4. CONTROLS AND PROCEDURES

As of the end of the period covered by this report, an evaluation was carried out under the supervision and with the participation of our management, including the Chief Executive Officer (CEO) and Chief Financial Officer (CFO), of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) or 15d-15(e)). Based on that evaluation, the CEO and CFO have concluded that our disclosure controls and procedures are effective to ensure that information required to be disclosed by us in reports that we file or submit under the Securities Exchange Act of 1934 are recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms. There were no changes in our internal control over financial reporting (as defined in Rules 13a-15(f) or 15d-15(f)) during the quarter covered by this report that have materially effected, or are reasonably likely to materially affect, our internal control over financial reporting.

## Table of Contents

## PART II. OTHER INFORMATION

Item 1. Legal Proceedings
None.

Item 1a. Risk Factors
Refer to Part II Item 1a of our Form 10-Q for the period ended June 30, 2009.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
None.

Item 3. Defaults Upon Senior Securities
None.

Item 4. Submission of Matters to a Vote of Security Holders
None.

Item 5. Other Information
None.

Item 6.
Exhibits

Exhibit 31.1 The Chairman, President and Chief Executive Officer s certification required under section 302 of the Sarbanes-Oxley Act of 2002
Exhibit 31.2 The Chief Financial Officer s certification required under section 302 of the Sarbanes-Oxley Act of 2002
Exhibit 32.1 The Chairman, President and Chief Executive Officer s certification required under section 906 of the Sarbanes-Oxley Act of 2002
Exhibit 32.2 The Chief Financial Officer s certification required under section 906 of the Sarbanes-Oxley Act of 2002

## Table of Contents

## CENTERSTATE BANKS, INC.

## SIGNATURES

In accordance with the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## CENTERSTATE BANKS, INC.

(Registrant)

| Date: $\underline{\text { November 4, } 2009}$ | By: | /s/s/ERNest S. Pinner <br> Ernest S. Pinner <br> Chairman, President and Chief |
| :---: | :---: | :---: |
| Date: November 4, 2009 | Executive Officer |  |

