**VEEVA SYSTEMS INC** 

Form 4

March 17, 2014

# FORM 4

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF

**SECURITIES** 

**OMB** Number:

3235-0287

Expires:

January 31, 2005

0.5

Estimated average

**OMB APPROVAL** 

response...

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subject to Section 16. Form 4 or Form 5 obligations may continue.

See Instruction

Check this box

if no longer

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

1(b).

(Print or Type Responses)

1. Name and Address of Reporting Person \* KRISTIN MAJA

2. Issuer Name and Ticker or Trading Symbol

5. Relationship of Reporting Person(s) to

Issuer

VEEVA SYSTEMS INC [VEEV]

(Check all applicable)

C/O VEEVA SYTSTEMS

(First)

INC., 4637 CHABOT DRIVE

**SUITE 210** 

(Last)

3. Date of Earliest Transaction

(Month/Day/Year) 10/21/2013

Director X\_\_ 10% Owner \_ Other (specify Officer (give title below)

(Street)

(Middle)

4. If Amendment, Date Original

6. Individual or Joint/Group Filing(Check

Applicable Line)

Filed(Month/Day/Year)

\_X\_ Form filed by One Reporting Person Form filed by More than One Reporting

I

PLEASANTON, CA 94588

10/21/2013

(City)	(State)	(Zip) Tab	ole I - Non-	Derivative Sec	curitie	s Acqu	ired, Disposed of	f, or Beneficia	ally Owned
1.Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	· ·		of (D)		5. Amount of Securities Beneficially Owned Following Reported Transaction(s)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
			Code V	Amount	or (D)	Price	(Instr. 3 and 4)		By Reporting Person, as
Common Stock	10/21/2013		C(1)	6,500,000	A	(1)	6,500,000	I	Trustee of the Maja Kristin Revocable Trust dated August 27, 2012 (2)

6,500,000 D

<u>(3)</u>

0

J(3)

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Common Stock								By Reporting Person, as Trustee of the Maja Kristin Revocable Trust dated August 27, 2012 (2)
Class A Common Stock	10/21/2013	C <u>(4)</u>	325,000	A	(5)	325,000	I	By Reporting Person, as trustee of the Maja Kristin Revocable Trust dated August 27, 2012 (2)
Class A Common Stock	10/21/2013	S <u>(4)</u>	325,000	D	\$ 20	0	I	By Reporting Person, as trustee of the Maja Kristin Revocable Trust dated August 27, 2012 (2)

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of SEC 1474 information contained in this form are not (9-02)required to respond unless the form displays a currently valid OMB control number.

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

2.	3. Transaction Date	3A. Deemed	4.	5. Number	of Derivative	6. Date Exer	cisable and	7. Title and A
Conversion	(Month/Day/Year)	Execution Date, if	TransactionSecurities Acquired (A) or			Expiration Date		Underlying S
or Exercise		any	Code	Disposed o	f (D)	(Month/Day/	/Year)	(Instr. 3 and
Price of		(Month/Day/Year)	(Instr. 8) (Instr. 3, 4, and 5)					
Derivative								
Security								
						Date	Expiration	Title
						Exercisable	Date	Title
			Code V	(A)	(D)			
(1)	10/21/2013			(11)	` /	(1)	(1)	
	10/21/2013		<u>C</u>		0,500,000	<u> </u>	<u>``</u>	
	or Exercise Price of Derivative	Conversion or Exercise Price of Derivative Security  (Month/Day/Year)	or Exercise any Price of (Month/Day/Year) Derivative Security	Conversion (Month/Day/Year) Execution Date, if or Exercise any Code Price of (Month/Day/Year) (Instr. 8) Derivative Security Code V	Conversion (Month/Day/Year) Execution Date, if or Exercise any Code Disposed or Exercise Price of (Month/Day/Year) (Instr. 8) (Instr. 3, 4, Derivative Security	Conversion or Exercise Price of Derivative Security  Execution Date, if any Code Disposed of (D) (Instr. 8) (Instr. 3, 4, and 5)  Code V (A) (D)	Conversion or Exercise Price of Derivative Security  Execution Date, if any Code Disposed of (D) (Month/Day/Year) (Instr. 8) (Instr. 3, 4, and 5)  Date Exercisable Code V (A) (D)	Conversion (Month/Day/Year) Execution Date, if any Code Disposed of (D) (Month/Day/Year)  Price of (Month/Day/Year) (Instr. 8) (Instr. 3, 4, and 5)  Derivative Security  Date Expiration Date  Code V (A) (D)  Expiration Date (Month/Day/Year)  Date Expiration Exercisable Date

and A

Series A Convertible Preferred Stock								Common Stock
Class B Common Stock	<u>(5)</u>	10/21/2013	J <u>(3)</u>	6,500,000		<u>(5)</u>	(5)	Class A Common Stock
Class B Common Stock	<u>(5)</u>	10/21/2013	C(4)		325,000	<u>(5)</u>	<u>(5)</u>	Class A Common Stock

# **Reporting Owners**

\*\*Signature of Reporting Person

Reporting Owner Name / Address	Relationships						
	Director	10% Owner	Officer	Other			
KRISTIN MAJA C/O VEEVA SYTSTEMS INC. 4637 CHABOT DRIVE SUITE 210 PLEASANTON, CA 94588		X					
Signatures							
/s/ Meaghan Nelson, Attorney-in-Fact	03/1	7/2014					

Reporting Owners 3

Date

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## **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Each share of convertible preferred stock automatically converted into one (1) share of Common Stock immediately prior to the closing of the Issuer's initial public offering of Class A Common Stock (the "IPO"), and has no expiration date.
- Shares held by Reporting Person, as trustee of the Maja Kristin Revocable Trust dated August 27, 2012 (the "Kristin Trust"). The
- (2) Reporting Person is a trustee and beneficiary of the Kristin Trust and may be deemed to share voting and dispositive power with regard to the reported shares held by the Kristin Trust.
- Immediately prior to the closing of the IPO and following the conversion of each series of the Issuer's convertible preferred stock into (3) Common Stock, each share of Common Stock was reclassified, in an exempt transaction pursuant to Rule 16b-7, into one (1) share of Class B Common Stock.
- (4) Each share of Class A Common Stock was issued upon conversion of one (1) share of Class B Common Stock. The Reporting Person sold Class A Common Stock to the underwriters in connection with the closing of the IPO.
  - Each share of Class B Common Stock is convertible, at any time at the option of the holder, into one (1) share of Class A Common Stock and has no expiration date. In addition, each share of Class B Common Stock will convert automatically into one (1) share of Class A Common Stock upon any transfer, whether or not for value, which occurs after the closing of the IPO, except for certain permitted
- (5) transfers described in, and transfers to any "permitted transferee" as defined in, the Issuer's restated certificate of incorporation in effect after the closing of the IPO. All shares of Class A and Class B Common Stock will convert automatically into shares of a single class of Common Stock upon the earliest to occur of the following: (a) upon the election by the holders of a majority of the then outstanding shares of Class B Common Stock or (b) October 15, 2023.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.