

HEFFES BRETT D

Form 4

November 13, 2018

FORM 4
UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

Check this box
if no longer
subject to
Section 16.
Form 4 or
Form 5
obligations
may continue.
See Instruction
1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF
SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934,
Section 17(a) of the Public Utility Holding Company Act of 1935 or Section
30(h) of the Investment Company Act of 1940

OMB APPROVAL

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(Print or Type Responses)

1. Name and Address of Reporting Person *
HEFFES BRETT D

(Last) (First) (Middle)

605 HWY 169 N, SUITE 400

(Street)

MINNEAPOLIS, MN 55441

(City) (State) (Zip)

2. Issuer Name **and** Ticker or Trading
Symbol
WINMARK CORP [WINA]

3. Date of Earliest Transaction
(Month/Day/Year)
11/09/2018

4. If Amendment, Date Original
Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to
Issuer

(Check all applicable)

☐ Director ☐ 10% Owner
☒ Officer (give title below) ☐ Other (specify below)
CEO

6. Individual or Joint/Group Filing(Check
Applicable Line)
☒ Form filed by One Reporting Person
☐ Form filed by More than One Reporting
Person

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction(A) or Disposed of (D) Code (Instr. 8)	4. Securities Acquired or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Ownership Indirect Beneficial Ownership (Instr. 4)
Common Stock	09/12/2018		G	V 1,000 D \$ 0	118,400	D	
Common Stock	11/09/2018		M	1,883 A \$ 51.17	120,283	D	
Common Stock	11/09/2018		S	300 ⁽²⁾ D \$ 156.84	119,983	D	
Common Stock	11/09/2018		S	1,583 ⁽³⁾ D \$ 155.75	118,400	D	
Common Stock	11/09/2018		M	1,000 A \$ 59.77	119,400	D	

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Common Stock 1,300 I By Son

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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(9-02)

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned
(e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Securities (Instr. 3 and 4)
				Code	V (A) (D)	Date Exercisable Expiration Date	Title
Employee Stock Option (right to buy)	\$ 51.17	11/09/2018		M	1,883	06/01/2013 ⁽¹⁾ 06/01/2022	Common Stock
Employee Stock Option (right to buy)	\$ 55.72					12/13/2013 ⁽¹⁾ 12/13/2022	Common Stock
Employee Stock Option (right to buy)	\$ 59.77	11/09/2018		M	1,000	06/01/2014 ⁽¹⁾ 06/01/2023	Common Stock
Employee Stock Option (right to buy)	\$ 82.72					12/16/2014 ⁽¹⁾ 12/16/2023	Common Stock
Employee Stock Option (right to	\$ 66.29					06/01/2015 ⁽¹⁾ 06/01/2024	Common Stock

buy)				
Employee Stock Option (right to buy)	\$ 80.32	12/15/2015 ⁽¹⁾	12/15/2024	Common Stock
Employee Stock Option (right to buy)	\$ 91.93	06/01/2016 ⁽¹⁾	06/01/2025	Common Stock
Employee Stock Option (right to buy)	\$ 90.99	12/14/2016 ⁽¹⁾	12/14/2025	CommonStock
Employee Stock Option (right to buy)	\$ 98.25	06/01/2017 ⁽¹⁾	06/01/2026	Common Stock
Employee Stock Option (right to buy)	\$ 125.5	12/12/2017 ⁽¹⁾	12/12/2026	Common Stock
Employee Stock Option (right to buy)	\$ 122.5	06/01/2018 ⁽¹⁾	06/01/2027	Common Stock
Employee Stock Option (right to buy)	\$ 134.25	12/11/2018 ⁽¹⁾	12/11/2027	Common Stock
Employee Stock Option (right to buy)	\$ 143.2	06/01/2019 ⁽¹⁾	06/01/2028	Common Stock

Reporting Owners

Reporting Owner Name / Address

Relationships

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Director 10% Owner Officer Other

HEFFES BRETT D
605 HWY 169 N
SUITE 400
MINNEAPOLIS, MN 55441

X

CEO

Signatures

/s/ Brett D.

11/13/2018

Heffes

Signature of
Reporting Person

Date

Explanation of Responses:

* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).

** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

(1) 25% per year for four years.

(2) 300 shares sold at an average price of \$156.84, with a range of \$156.50 to \$157.01, to cover payment of exercise price of and taxes due on option exercises included on this Form 4.

(3) 1,583 shares sold at an average price of \$155.75, with a range of \$155.30 to \$155.94, to cover payment of exercise price of and taxes due on option exercises included on this Form 4.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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