## HEMACARE CORP /CA/ Form 10-Q November 15, 2010

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 10-Q

(Mark one)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2010

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission File Number: 0-15223

#### HEMACARE CORPORATION (Exact name of registrant as specified in its charter)

California (State or other jurisdiction of incorporation or organization) 95-3280412 (I.R.S. Employer Identification No.)

15350 Sherman Way, Suite 350 Van Nuys, California (Address of principal executive offices)

91406 (Zip Code)

(818) 226-1968 (Registrant's telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes " No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer o Accelerated Filer o Accelerated Filer o ... Smaller reporting company T

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

As of November 11, 2010, 10,217,948 shares of Common Stock of the registrant were issued and outstanding.

### HEMACARE CORPORATION AND SUBSIDIARIES

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# FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2010

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## HEMACARE CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS

		September 30, 2010		ember 31, 9
Assets				
Current assets:				
Cash and cash equivalents	\$	2,151,000	\$	1,007,000
Accounts receivable, net of allowance for				
doubtful accounts of \$96,000 in 2010 and \$87,000 in 2009		2,703,000		3,669,000
Product inventories and supplies		1,128,000		870,000
Prepaid expenses		689,000		558,000
Assets held for sale		210,000		215,000
Other receivables Total current assets		85,000 6,966,000		56,000 6,375,000
Plant and equipment, net of accumulated		0,900,000		0,373,000
depreciation and amortization of \$7,428,000 in 2010 and				
\$6,654,000 in 2009		3,379,000		4,035,000
Other assets		149,000		165,000
Total assets	\$	10,494,000	\$	10,575,000
Liabilities and Shareholders' Equity Current liabilities:				
Accounts payable	\$	1,688,000	\$	1,600,000
Accrued payroll and payroll taxes	Ŧ	946,000	Ŧ	583,000
Other accrued expenses		283,000		217,000
Current portion of capital lease		16,000		-
Liabilities related to assets held for sale		2,081,000		2,049,000
Total current liabilities		5,014,000		4,449,000
Deferred rent		553,000		600,000
Long term portion of capital lease		81,000		-
Shareholders' equity: Common stock, no par value - 20,000,000 shares authorized,				
10,207,948 issued and outstanding in 2010 and 10,049,539 in 2009		15,979,000		16,336,000
Less: treasury stock held 505,000 shares		278,000		-
Accumulated deficit		(11,411,000)		(10,810,000)
Total shareholders' equity		4,846,000		5,526,000
Total liabilities and shareholders' equity	\$	10,494,000	\$	10,575,000

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements

## HEMACARE CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

	Three Months Ended September 30,				s Ended er 30,	
	2010		2009	2010		2009
Revenue	<b>* * · · · · · · · · · ·</b>		* . • • • • • • •	<b>.</b> . <b>.</b>		
Blood services	\$5,161,000		\$6,308,000	\$17,430,000	) 5	\$22,332,000
Therapeutic services	2,089,000		2,093,000	5,812,000		5,808,000
Total revenue	7,250,000		8,401,000	23,242,000	)	28,140,000
Operating costs and expenses						
Blood services	5,133,000		5,467,000	15,562,000	)	18,862,000
Therapeutic services	1,510,000		1,481,000	4,248,000		4,251,000
Total operating costs and expenses	6,643,000		6,948,000	19,810,000	)	23,113,000
Gross profit	607,000		1,453,000	3,432,000		5,027,000
General and administrative expenses	1,285,000		1,295,000	4,056,000		4,368,000
(Loss) income from operations	(678,000	)	158,000	(624,000	)	659,000
Benefit from income taxes	(70,000	)	(88,000	) (60,000	)	(38,000)
(Loss) income from continuing operations	(608,000	)	246,000	(564,000	)	697,000
Loss from discontinued operations	(13,000	)	(13,000	) (37,000	)	(37,000)
Net (loss) income	\$(621,000	)	\$233,000	\$(601,000	) 8	\$660,000
(Loss) income per share						
Basic Continuing operations	\$(0.06	)	\$0.02	\$(0.06	) (	\$0.07
Discontinued operations	\$- \$-	,	\$2	\$-	· ·	\$-
Total	\$(0.06	)	\$0.02	\$(0.06		\$0.07
Diluted	\$(0.00	,	¢0.0 <b>2</b>	φ(0.00	) (	¢ 0.07
Continuing operations	\$(0.06	)	\$0.02	\$(0.06	) 5	\$0.07
Discontinued operations	\$-		\$-	\$-		\$-
Total	\$(0.06	)	\$0.02	\$(0.06		\$0.07
Weighted average shares outstanding-basic	10,063,610	)	10,050,000	10,054,149	)	9,994,000
Weighted average shares outstanding-diluted	10,063,610	)	10,257,000	10,054,149	)	10,086,000

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements

## HEMACARE CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) For the Nine Months Ended September 30,

	2010	2009
Cash flows from operating activities:	¢((01.000.)	<b>#</b> < < 0.000
Net (loss) income	\$(601,000)	\$660,000
Adjustments to reconcile net income to net cash		
provided by operating activities:	27.000	27.000
Loss from discontinued operations	37,000	37,000
Provision for (recovery of) bad debts	9,000	(44,000)
Depreciation and amortization	855,000	770,000
Loss on disposal of assets	10,000	3,000
Share-based compensation	113,000	108,000
Impairment of capitalized asset in progress	126,000	-
Changes in operating assets and liabilities:		
Decrease in accounts receivable	957,000	2,207,000
(Increase) decrease in inventories, supplies and prepaid expenses	(389,000)	1,000
Decrease (increase) in other receivables	(29,000)	(23,000)
Decrease (increase) in other assets	16,000	(7,000)
Increase (decrease) in accounts payable, accrued payroll, accrued expenses and		
deferred rent	567,000	(719,000)
Net cash provided by operating activities	1,671,000	2,993,000
Cash flows from investing activities:		
Proceeds from the sale of plant and equipment	3,000	8,000
Purchases of plant and equipment	(338,000)	(571,000)
Net cash used in investing activities	(335,000)	(563,000)
Net easil used in investing activities	(555,000 )	(505,000 )
Cash flows from financing activities:		
Proceeds from sale of common stock	83,000	-
Proceeds from the exercise of stock options	6,000	-
Repurchases of common stock	(281,000)	-
Principal payments on notes payable	-	(2,008,000)
Net cash used in financing activities	(192,000)	(2,008,000)
Net cash provided by continuing operations	1,144,000	422,000
Cash Flows Discontinued On antions		
Cash Flows - Discontinued Operations Net cash used in operating activities	(5,000)	
Net cash used in discontinued operations	(5,000)	-
net cash used in discontinued operations	(3,000 )	-
Increase in cash and cash equivalents	1,139,000	422,000
Cash and cash equivalents at beginning of period	1,222,000	1,215,000
Cash and cash equivalents at end of period	2,361,000	1,637,000

Cash and cash equivalents - Continuing operations	2,151,000	1,325,000	
Cash and cash equivalents - Assets held for sale	210,000	312,000	
Total cash and cash equivalents	\$2,361,000	\$1,637,000	
Supplemental disclosure: Interest paid Income taxes refunded Capital lease addition for capital equipment	\$- \$(6,000 ) \$97,000	112,000 (12,000 ) \$-	

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements

#### HemaCare Corporation Notes to Unaudited Condensed Consolidated Financial Statements

#### Note 1-Basis of Presentation and General Information

#### BASIS OF PRESENTATION

In the opinion of management, the accompanying (a) condensed consolidated balance sheet as of December 31, 2009, which has been derived from audited financial statements, and (b) the unaudited interim condensed consolidated financial statements for the three and nine months ended September 30, 2010 and 2009, include all adjustments (consisting of normal recurring accruals) which management considers necessary to present fairly the financial position of the Company as of September 30, 2010 and December 31, 2009, the results of its operations for the three and nine months ended September 30, 2010 and 2009, and its cash flows for the nine months ended September 30, 2010 and 2009 in conformity with accounting principles generally accepted in the United States ("GAAP").

These financial statements have been prepared consistently with the accounting policies described in the Company's Annual Report on Form 10-K for the year ended December 31, 2009, as filed with the Securities and Exchange Commission ("SEC") on March 23, 2010 which should be read in conjunction with this Quarterly Report on Form 10-Q. The results of operations for the three and nine months ended September 30, 2010 are not necessarily indicative of the consolidated results of operations to be expected for the full fiscal year ending December 31, 2010. The above unaudited condensed consolidated financial statements have been prepared pursuant to the rules and regulations of the SEC. Certain information and note disclosures normally included in annual financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to those rules and regulations, although the Company believes that the disclosures made are adequate to make the information not misleading.

## USE OF ESTIMATES

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the financial statements. Estimates also affect the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Revenue and Accounts Receivable: Revenue is recognized upon acceptance of the blood products or the performance of therapeutic services. Occasionally the Company receives advance payment against future delivery of blood products or services. Until the related products or services are delivered, the Company records advance payments as deferred revenue, which appears as a current liability on the balance sheet. Therapeutic services revenue consists primarily of mobile therapeutic procedure fees, while blood services revenue consists primarily of sales of single donor platelets, whole blood components or other blood products that are manufactured or purchased and distributed by the Company. Accounts receivable are reviewed periodically for collectability. The Company estimates an allowance for doubtful accounts based on balances owed that are 90 days or more past due from the invoice date, unless evidence exists, such as subsequent cash collections, that specific amounts are collectable. In addition, balances less than 90 days past due are reserved based on the Company's recent bad debt experience.

Inventories and Supplies: Inventories consist of Company-manufactured platelets, whole blood components and other blood products, as well as component blood products purchased for resale. Supplies consist primarily of medical supplies used to collect and manufacture products and to provide therapeutic services. Inventories are stated at the lower of cost or market and are accounted for on a first-in, first-out basis. Management estimates the portion of inventory that might not have future value by analyzing historical sales for the twelve months prior to any balance

sheet date. For each inventory type, management establishes an obsolescence reserve equal to the value of inventory quantity in excess of twelve months of historical sales quantity, using the first-in, first-out inventory valuation methodology. The Company did not record any reserves for obsolete inventory as of September 30, 2010 or as of December 31, 2009.

#### HemaCare Corporation Notes to Unaudited Condensed Consolidated Financial Statements -- Continued

Financial Instruments: On January 1, 2009, the Company adopted all of the provisions of Financial Accounting Standards Board Accounting Standards Codification, ("ASC"). ASC Topic 820, Fair Value Measurements and Disclosures ("ASC 820") which provides guidance on how to measure assets and liabilities that use fair value. ASC 820 defines fair value, establishes a framework for measuring fair value in accordance with GAAP, and expands disclosures about fair value measurements. The full adoption of ASC 820 did not have a material impact on the Company's financial statements.

Share-Based Compensation: Pursuant to ASC Topics 505 and 718, Equity and Stock Based Compensation, an entity shall account for share-based compensation transactions with employees in accordance with the fair-value-based method, that is, the cost of services received from employees in exchange for awards of share-based compensation generally shall be measured based on the grant-date fair value of the equity instruments issued or on the fair value of the liabilities incurred.

The Company's assessment of the estimated fair value of share-based payments is impacted by the price of the Company's stock, as well as assumptions regarding a number of complex and subjective variables and the related tax impact. Management calculated fair value based on fair value of the stock at the date of issuance for restricted stock and restricted stock units. Management utilized the Black-Scholes model to estimate the fair value of share-based payments granted. Valuation techniques used for employee share options and similar instruments estimate the fair value of those instruments at a single point in time (for example, at the grant date). The assumptions used in a fair value measurement are based on expectations at the time the measurement is made, and those expectations reflect the information that is available at the time of measurement.

The Black-Scholes valuation model was developed for use in estimating the fair value of traded options that have no vesting restrictions and are fully transferable. This model also requires the input of highly subjective assumptions including:

- (a) The expected volatility of the common stock price, which was determined based on historical volatility of the Company's common stock;
- (b)
- expected dividends, which are not anticipated;
- (c) expected life, which is estimated based on the historical exercise behavior of employees; and
- (d) expected forfeitures.

In the future, management may elect to use different assumptions under the Black-Scholes valuation model or a different valuation model, which could result in a significantly different impact on earnings.

The Company currently uses the 2006 Equity Incentive Plan ("2006 Plan"), approved by shareholders at the 2006 annual meeting, to grant stock options and other share-based payments. At the March 11, 2010 meeting of the Board of Directors, the non-employee directors were awarded, pursuant to the Company's director compensation policy, their 2010 annual stock option grants utilizing the closing stock price on March 11, 2010, the date of the meeting. Since this grant was intended as compensation for annual service, and since the vesting policy requires quarterly vesting of non-employee director options, the Company recorded \$16,000 and \$52,000 of share-based compensation for the three and nine months ended September 30, 2010 and \$9,000 and \$29,000 for the three and nine months ended September 30, 2009, utilizing the Black-Scholes valuation model.

### HemaCare Corporation Notes to Unaudited Condensed Consolidated Financial Statements -- Continued

Income Taxes: The process of preparing the financial statements requires management estimates of income taxes in each of the jurisdictions that the Company operates. This process involves estimating current tax exposure together with assessing temporary differences resulting from differing treatment of items for tax and accounting purposes. These differences result in deferred tax assets and liabilities, which are included in the balance sheet. Pursuant to ASC Topic 740, Income Taxes, the Company utilizes an asset and liability approach that requires the recognition of deferred tax assets and liabilities for the expected future tax consequences of events that have been recognized in the Company's financial statements or tax returns. Management must assess the likelihood that the deferred tax assets or liabilities will be realized for future periods, and to the extent management believes that realization is not likely, must establish a valuation allowance. To the extent a valuation allowance is created or adjusted in a period, the Company must include an expense or benefit within the tax provision in the statements of operations.

Significant management judgment is required in determining the provision for income taxes, deferred tax assets and liabilities and any valuation allowance recorded against net deferred tax assets. It is possible that a selection of different input variables could produce a materially different estimate of the provision, asset, liability and valuation allowance.

Based on management's analysis of the Company's recent performance, management determined that there was insufficient evidence of future profitability to ensure that the Company would be more likely than not to realize any benefit from the deferred tax assets. Therefore, as of September 30, 2010, the Company continued to record a 100% valuation reserve against all of the deferred tax assets.

## CONCENTRATION OF CREDIT RISK

The Company maintains cash balances at various financial institutions. Cash balances up to \$250,000 for each institution are insured by the Federal Deposit Insurance Corporation. At September 30, 2010, excluding cash included in assets held for sale, the Company had uninsured cash and cash equivalents of \$1,896,000. On December 31, 2009, the Company's uninsured cash and cash equivalents were \$754,000.

## Note 2—Inventory

Inventories consist of Company-manufactured platelets, whole blood components and other blood products, as well as component blood products purchased for resale. Supplies consist primarily of medical supplies used to collect and manufacture products and to provide therapeutic services. Inventories are stated at the lower of cost or market and are accounted for on a first-in, first-out basis.

Inventories are comprised of the following as of:

	Se	ptember 30, 2010	De	cember 31, 2009
Supplies Blood	\$	661,000	\$	691,000
products Total	\$ \$	467,000 1,128,000	\$	179,000 870,000

#### HemaCare Corporation Notes to Unaudited Condensed Consolidated Financial Statements -- Continued

## Note 3 - Resignation of Chief Executive Officer and Chief Financial Officer

On February 26, 2010, John Doumitt resigned as the Company's Chief Executive Officer, and as a member of the Company's Board of Directors. In exchange for a release of any employment-related claims Mr. Doumitt could assert against the Company, the Company agreed to pay Mr. Doumitt \$63,000 on April 9, 2010. On February 27, 2010, the Company's Board of Directors promoted Pete van der Wal, then serving as the Company's Vice President of Sales and Marketing, to serve as President and Chief Executive Officer, and appointed Mr. van der Wal to serve on the Company's Board of Directors.

Effective March 26, 2010, Robert S. Chilton resigned as the Company's Chief Financial Officer, and as a member of the Company's Board of Directors. In exchange for a release of any employment-related claims Mr. Chilton could assert against the Company, the Company agreed to pay Mr. Chilton \$115,000 on April 26, 2010.

In the first quarter of 2010, the Company recognized a charge to general and administrative expenses including payroll taxes of \$184,000 as the total cost of the separation obligation to Mr. Doumitt and Mr. Chilton.

### Note 4 – Discontinued Operations

On November 5, 2007, the Board of Directors of the Company's wholly owned subsidiary, HemaCare BioScience, Inc. ("HemaBio"), in consultation with, and with the approval of, the Board of Directors of the Company, decided that it was in the best interest of HemaBio's creditors to close all operations of HemaBio. On December 4, 2007, HemaBio executed an Assignment for Benefit of Creditors, under Florida Statutes Section 727.101 et seq. ("Assignment"), assigning all of its assets to an assignee, who is responsible for taking possession of, protecting, preserving, and liquidating such assets and ultimately distributing the proceeds to creditors of HemaBio according to their priorities as established by Florida law. The assignee continues to fulfill his obligations under the Assignment, but has not concluded his efforts to liquidate all of the assets or complete a final distribution of all proceeds to HemaBio's creditors.

When the Company acquired HemaBio, two former HemaBio investors, Dr. Lawrence Feldman and Dr. Karen Raben, each held a \$250,000 note from HemaBio. Both of these notes require four equal annual installments of \$62,500, plus accrued interest, commencing August 29, 2007, until paid and pay interest at 7% annually, and are secured by all of the assets of HemaBio.

HemaBio failed to pay the first installments due to Drs. Feldman and Raben on August 29, 2007 of \$160,000, which included \$35,000 in accrued interest. Under the terms of the promissory notes between HemaBio and Drs. Feldman and Raben, failure to pay any of the scheduled payments when due causes the entire unpaid balance, including unpaid interest, to become immediately due and payable, and causes the stated interest rate on both notes to increase to 10% per annum. Therefore, since August 29, 2007, HemaBio, now shown as discontinued operations, recognized accrued interest expense on the outstanding balance on both notes at an interest rate of 10%, which totaled \$13,000 and \$37,000 for the three and nine months ended September 30, 2010.

As of September 30, 2010, HemaBio's default on the notes to Drs. Feldman and Raben remains unresolved.

In accordance with GAAP, the results of operations of HemaBio, along with an estimate of all closure related costs were immediately recorded at the time of the operation's closure in November 2007. The following is the breakdown of the assets held for sale and the liabilities related to the assets held for sale for the discontinued operations as of September 30, 2010 and December 31, 2009:

#### HemaCare Corporation Notes to Unaudited Condensed Consolidated Financial Statements -- Continued

#### HEMACARE BIOSCIENCE, INC Discontinued Operations

	September 30, 2010		December 31, 2009	
Assets held for sale				
Cash and cash equivalents	\$	210,000	\$	215,000
Total assets held for sale	\$	210,000	\$	215,000
Liabilities related to assets held for sale				
Accounts payable	\$	774,000	\$	779,000
Accrued payroll and payroll taxes		603,000		603,000
Accrued interest		204,000		167,000
Notes payable		500,000		500,000
Total liabilities related to assets held for sale	\$	2,081,000	\$	2,049,000

When the Board of Directors of HemaBio authorized the execution of the Assignment, HemaBio conveyed all of its assets, defined as "all real property, fixtures, goods, stock inventory, equipment, furniture, furnishings, accounts receivable, bank deposits, cash, promissory notes, cash value and proceeds of insurance policies, claims and demands", to the Assignee. The Assignee is then responsible for liquidating any non-monetary assets, for the purpose of eventually satisfying any and all creditor claims against HemaBio. Unlike a federal bankruptcy proceeding, the Florida Assignment process does not stay any legal action the creditors might choose to force HemaBio to pay claims. Therefore, management concluded that given the liabilities remain outstanding throughout the Assignment, it was appropriate to keep these liabilities on the books of HemaBio as outstanding until such time as the Assignee pays these claims, the assignment is finalized, or the claimants' rights to pursue claims expires pursuant to the Florida statute of limitations. Therefore, management concluded that none of the claims against HemaBio can be removed as of September 30, 2010.

Note 5-Line of Credit and Notes Payable

On December 9, 2009, the Company, together with its subsidiary Coral Blood Services, Inc., entered into a new Credit Agreement (the "New Wells Agreement"), and related security agreements, with Wells Fargo Bank to replace a former credit agreement entered into with Wells Fargo in April 2008. The New Wells Agreement, which matures on December 1, 2011, provides that the Company may borrow the lesser of 80% of eligible accounts receivable or \$5 million, is secured by a first priority lien on all of the assets of the Company and Coral Blood Services, Inc., and requires that the Company pay a fee of .125% annually on any unused portion of the line of credit, calculated and paid on a quarterly basis. The New Wells Agreement requires that the Company maintain certain financial covenants, including minimum tangible net worth, maximum total liabilities and minimum net income over a rolling two quarter basis.

On September 30, 2010, the Company was out of compliance with two of the financial covenants; the rolling two quarter average minimum income requirement and the minimum consolidated tangible net worth requirement. The Company sought from Wells Fargo a waiver of the covenant violations, which was denied. As a consequence, the Company is in default under the New Wells Agreement and cannot borrow under the agreement unless and until Wells Fargo waives the covenant violations. Additionally, Wells Fargo may exercise other remedies under the New Wells Agreement due to our default, including, without limitation, acceleration of all amounts due under the

agreement and termination of the agreement.

#### HemaCare Corporation Notes to Unaudited Condensed Consolidated Financial Statements -- Continued

The Company had no outstanding borrowings under the New Wells Agreement as of September 30, 2010 and as of the date of this report; however, Wells Fargo previously issued an \$815,000 letter of credit on behalf of the Company as security for lease obligations associated with the Company's Van Nuys facility. The Company intends to negotiate with Wells Fargo to obtain a waiver of the September 30, 2010 covenant violations and to modify the existing covenants in the New Wells Agreement to allow the Company to meet these covenants in the future. This does not necessarily mean that the Company will meet the covenants in the future.

## Note 6—Shareholders' Equity

Pursuant to ASC Topics 505 and 718, Equity and Stock Based Compensation, the cost resulting from all share-based payment transactions must be recognized in the Company's consolidated financial statements. For 2010, the Company recognizes compensation expense related to stock options granted to employees based on compensation cost for all share-based payments granted prior to September 30, 2010, based on the grant date fair value estimated in accordance with ASC Topics 505 and 718. For the three and nine months ended September 30, 2010, the Company recognized \$29,000 and \$113,000 in share-based compensation costs, including \$16,000 and \$52,000 of share-based compensation for non-employee director options. See Note 1 of Notes to Consolidated Financial Statements.

The following summarizes the activity of the Company's stock options for the nine months ended September 30, 2010:

	Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term (Years)
Number of shares under option:			
Outstanding at January 1, 2010	1,815,000 \$	5 1.14	
Granted	290,000	0.61	
Exercised	(12,500)	0.53	
Cancelled or expired	(353,750)	1.35	
Forfeited	(149,750)	0.60	
Outstanding at September 30, 2010	1,589,000 \$	5 1.05	6.1
Exercisable at September 30, 2010	1,218,250 \$	5 1.19	5.2

The following summarizes the activity of the Company's stock options that have not yet vested as of September 30, 2010:

	Shares	Weighted Average Fair Value
Nonvested at January 1, 2010	361,750	\$0.62
Granted	290,000	0.54
Vested	(131,250)	0.72
Forfeited	(149,750)	0.55
Nonvested at September 30, 2010	370,750	\$0.55

#### HemaCare Corporation Notes to Unaudited Condensed Consolidated Financial Statements -- Continued

As of September 30, 2010, there was \$125,000 of total unrecognized compensation cost related to nonvested share-based compensation arrangements granted under existing share-based payments. This cost is expected to be recognized over a weighted-average period of 3.9 years. The total fair value of shares vested during the nine months ended September 30, 2010 was \$95,000.

The Black-Scholes option pricing model is used by the Company to determine the weighted average fair value of share-based payments. The fair value at date of grant and the assumptions utilized to determine such values are indicated in the following table:

	Three Months Ended September 30, 2010	Nine Months Ended September 30, 2010
Weighted average fair value at date of grant for share-based payments awarded during the period Weighted average fair value at date of grant for share-based payments vested during the	\$ 0.52	\$ 0.53
period	\$ 0.55	\$ 0.72
Risk-free interest rates Expected stock price volatility Expected dividend yield Expected forfeitures	3.1% 122.5% 0% 29.5%	2.8% 130.4% 0% 29.5%

The Company does not assume a forfeiture rate when assessing value for options held by independent members of the Board of Directors. Since options issued to independent board members are not forfeited upon separation from the Company, management has determined it is inappropriate to assign a forfeiture rate to these options.

The Company uses the 2006 Plan to encourage ownership in the Company by key personnel whose long-term service is considered essential to the Company's continued progress, thereby linking these employees directly to stockholder interests through increased stock ownership. A total of 2,200,000 shares of the Company's common stock have been reserved for issuance under the 2006 Plan. As of September 30, 2010, the Company had utilized 1,060,085 of the shares reserved under the 2006 Plan, and 1,139,915 shares remain available. Awards may be granted to any employee, director or consultant, or those of the Company's affiliates.

Prior to the 2006 Plan, the Company utilized the 1996 Stock Incentive Plan ("1996 Plan"). The 1996 Plan expired on July 19, 2006, although options remained outstanding that were originally issued under this plan.

Note 7-Earnings per Share

The following table provides the calculation methodology for the numerator and denominator for diluted earnings per share:

#### HemaCare Corporation Notes to Unaudited Condensed Consolidated Financial Statements -- Continued

Continuing Operations	For the Three Months Ended September 30,		For the Nine M Septem		
	2010	2009	2010	2009	
Net income	\$(611,000)	\$246,000	\$(565,000)	\$697,000	
Weighted average shares outstanding	10,063,610	10,050,000	10,054,149	9,994,000	
Net effect of dilutive options and warrants	0	207,000	0	92,000	
Diluted shares outstanding	10,063,610	10,257,000	10,054,149	10,086,000	
Earnings per share continuing operations - diluted	\$(0.06)	\$0.02	\$(0.06)	\$0.07	
Discontinued Operations	For the Three	Months Ended	For the Nine I	Months Ended	
	Septen	nber 30,	Septem	ber 30,	
	2010	2009	2010	2009	
Net (loss) income	\$(13,000)	\$(13,000)	\$(37,000)	\$(37,000)	
Weighted average shares outstanding	10,063,610	10,050,000	10,054,149	9,994,000	
Net effect of dilutive options and warrants	0	0	0	0	
Diluted shares outstanding	10,063,610	10,050,000	10,054,149	9,994,000	
Earnings per share continuing operations - diluted	\$(0.00)	\$(0.00)	\$(0.00)	\$(0.00)	

Options outstanding representing 1,589,000 shares of common stock for the three and nine months ended September 30, 2010, have been excluded from the above calculation because their effect would have been anti-dilutive.

Options outstanding representing 1,240,000 and 1,385,000 shares of common stock for the three and nine months ended September 30, 2009, respectively, have been excluded from the above calculation because their effect would have been anti-dilutive.

The Board of Directors of the Company approved a plan on February 26, 2010 to purchase and retire up to 1,000,000 shares of the Company's common stock, or approximately 10% of current shares outstanding, over a twelve month period. Subsequently, on November 10, 2010, the Board of Directors approved the expansion of the plan to 2,000,000 shares and extension of the plan for an additional twelve months ending December 31, 2011. The Company anticipates that these stock repurchases will be made from time to time, depending on market prices, from cash on hand.

Pursuant to the stock repurchase program, the Company purchased 5,000 shares of common stock during the second quarter of 2010, and purchased 505,000 shares of common stock during the third quarter of 2010, for aggregate purchases of 510,000 shares. Of these shares, the Company has retired 5,000 and is holding 505,000 as treasury stock.

Three purchases were made from the Employee Stock Purchase Plan ("ESPP") during the third quarter of 2010. On August 23, 2010, Pete van der Wal purchased 90,909 shares from the plan at \$.55 each for a total of \$50,000, and Steven Gerber purchased 60,000 shares from the plan at \$.55 each for a total of \$33,000.

## HemaCare Corporation Notes to Unaudited Condensed Consolidated Financial Statements -- Continued

### Note 8—Provision for Income Taxes

The process of preparing the financial statements includes estimating income taxes in each of the jurisdictions that the Company operates. This process involves estimating actual current tax exposure together with assessing temporary differences resulting from differing treatment of items for tax and accounting purposes. These differences result in deferred tax assets and liabilities, which are included in the balance sheet. Under the provisions of ASC 740-10, the Company must utilize an asset and liability approach that requires the recognized in the Company's financial statements or tax returns. Management must assess the likelihood that the deferred tax assets or liabilities will be realized for future periods, and to the extent management believes that realization is not likely, must establish a valuation allowance. To the extent a valuation allowance is created or adjusted in a period, the Company must include an expense, or benefit, within the tax provision in the statements of operations. Significant management judgment is required to determine the provision for income taxes, deferred tax asset and liabilities and any valuation allowance recorded against net deferred tax assets.

Based on management's analysis of the Company's recent performance, management determined that there was insufficient evidence of future profitability to insure that the Company would realize any benefit from the deferred tax assets. Therefore, as of September 30, 2010, the Company continued to record a 100% valuation reserve against all of the deferred tax assets.

### Note 9—Business Segments

HemaCare operates two business segments as follows:

- Blood services—Collection, processing, purchasing and distribution of blood products.
- Therapeutic services—Therapeutic apheresis, stem cell collection procedures and other therapeutic services.

There were no intersegment revenues for the three month period ended September 30, 2010.

#### Note 10-Commitments and Contingencies

State and federal laws set forth anti-kickback and self-referral prohibitions and otherwise regulate financial relationships between blood banks and hospitals, physicians and other persons who refer business to them. While the Company believes its present operations comply with applicable regulations, there can be no assurance that future legislation or rule making, or the interpretation of existing laws and regulations, will not prohibit or adversely impact the delivery by HemaCare of its services and products.

Healthcare reform is continuously under consideration by lawmakers, and it is not certain as to what changes may be made in the future regarding health care policies. However, policies regarding reimbursement, universal health insurance and managed competition may materially impact the Company's operations.

The Company is party to various claims, actions and proceedings incidental to its normal business operations. The Company believes the outcome of such claims, actions and proceedings, individually and in the aggregate, will not have a material adverse effect on the business and financial condition of the Company.

## HemaCare Corporation Notes to Unaudited Condensed Consolidated Financial Statements -- Continued

Note 11-Subsequent Events

In accordance with the provisions of ASC 855-10, management evaluated all material events occurring subsequent to the balance sheet date through the time of filing of this Form 10-Q for events requiring disclosure or recognition in the Company's consolidated financial statements. Management determined that there were no subsequent events, other than the above extension and expansion of the stock repurchase plan, that would require disclosure or recognition in the Company's consolidated financial statements.

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The information contained in this Form 10-Q is intended to update the information contained in the Company's Annual Report on Form 10-K for the year ended December 31, 2009 and presumes that readers have access to, and will have read, the "Management's Discussion and Analysis of Financial Condition and Results of Operations" and other information contained in such Form 10-K. The following discussion and analysis of the Company's financial condition and results of operations should be read in conjunction with the Company's financial statements and the related notes provided under "Item 1-Financial Statements" above.

The matters discussed in "Management's Discussion and Analysis of Financial Condition and Results of Operations" and elsewhere in this Quarterly Report on Form 10-Q that are not historical are forward-looking statements. These statements may also be identified by the use of words such as "anticipate," "believe," "continue," "estimate," "expect," "int "may," "project," "will" and similar expressions, as they relate to the Company, its management and its industry. Investors and prospective investors are cautioned that these forward-looking statements are not guarantees of future performance and involve risks and uncertainties. Actual results could differ materially from those described in this report because of numerous factors, many of which are beyond the Company's control. These factors include, without limitation, those described under Item 1A. "Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2009. The Company does not undertake to update its forward-looking statements to reflect later events and circumstances or actual outcomes.

#### General

HemaCare Corporation ("HemaCare" or the "Company") provides the customized delivery of blood products and services. The Company collects, processes and distributes blood products to hospitals and research related organizations. The Company operates and manages donor centers and mobile donor vehicles to collect transfusable blood products from donors.

The Company also provides blood related services, principally therapeutic apheresis procedures, stem cell collection and other blood treatments to patients with a variety of disorders. Blood related therapeutic services are usually provided to hospitals under contract as an outside purchased service.

In May 2010, HemaCare entered into an agreement with Dendreon Corporation (NASDAQ: DNDN) to provide cellular collection services in Los Angeles and Maine for their new autologous cellular immunotherapy, PROVENGE® (sipuleucel-T). This personalized medicine is Dendreon's lead product and is the first autologous cellular immunotherapy specifically designed to engage patients' own immune systems to treat cancer. HemaCare currently leverages its expertise in automated cell collection (apheresis) and processing of blood products to provide specialty collection services to Dendreon and other organizations conducting cell therapy research and clinical trials.

The Company was incorporated in the State of California in 1978 and has operated in Southern California since 1979. In 1998, the Company expanded operations to include portions of the eastern United States. In August 2006, the Company acquired Florida based Teragenix Corporation, subsequently renamed HemaCare BioScience, Inc. ("HemaBio"), which sourced, processed and distributed human biological specimens, manufactured quality control products and provided clinical trial management and support services. Due to ongoing losses, and the resignation of the senior managers at HemaBio, the Board of Directors of HemaBio, in consultation with, and with the approval of, the Board of Directors of the Company, closed all operations of HemaBio, effective November 5, 2007. With the closure of HemaBio, the Company reports the financial results for 2009 and 2010 of HemaBio, as well as the impact of the closure activities, as "Discontinued Operations" on the income statement.

The Company's current strategy is to expand efforts utilizing the Company's exemplary customer service, expertise, and infrastructure to support developing cellular therapy technologies and research organizations, while continuing to profitably grow the blood and therapeutic service business units. This infrastructure and expertise enable the Company to collect various cellular components for cellular therapy manufacturing and future personalized patient therapies. The Company already collects allogeneic, whole-blood derived stem cells for hospital customers, research organizations and biotech companies to support their cellular therapy research and manufacturing. In doing so, the Company directly leverages its equipment, facilities, licensure, current good manufacturing ("cGMP") protocols, and hospital relationships. Ultimately, the Company believes these specialized collections will generate high margin revenue through the support of advanced therapies and research activities.

The Company renamed its two business segments at the beginning of 2010 to reflect its increased emphasis on customer service. The historically named blood products segment has been renamed the "blood services" segment, and the historically named blood services segment has been renamed the "therapeutic services" segment.

Although most suppliers of transfusable blood products are organized as not-for-profit, tax-exempt organizations, all suppliers charge fees for blood products to cover their cost of operations. The Company believes that it is the only investor-owned and taxable organization operating as a transfusable blood supplier with significant operations in the U.S.

# **Results of Operations**

The blood product industry throughout the country is dealing with intensely competitive pricing pressures. In Southern California, over the first nine months of 2010, four additional competitors emerged, further increasing competition and driving down prices. Concurrently, hospitals and healthcare providers have had to survive with lower reimbursement rates. Health care reform and ever increasing health costs have forced far reaching cost containment initiatives which have had a major impact on the blood industry. This environment has made price an overriding concern to hospital products and service vendors. In an effort to combat all of this, hospitals are educating themselves in blood management to reduce usage. Additionally the criteria justifying blood transfusions has changed. There is a large movement towards blood-less surgeries. Inter-operative blood transfusions are becoming more widespread. Patients are postponing elective and non-essential surgeries indefinitely.

We are reevaluating the blood business and determining how we can change our business model in response to these mounting changes. In August, 2010, we closed our Bangor, Maine facility as a result of the decreased volume in California. Bangor was producing platelets and sending them to the California facility where demand had dropped. We abandoned the onset of selling blood products out of our New York facility, which is currently only offering therapeutics. We are focusing on using our existing infrastructure and expertise to increase our position in growing industries, such as cellular therapy and research. Agreements have been executed with large biotech companies such as Amgen and Dendreon. We plan to continue our efforts in this area going forward.

Three months ended September 30, 2010 compared to the three months ended September 30, 2009

#### Overview

The following table summarizes results of operations data for the three months ended September 30, 2010 and 2009.

# For the Three Months Ended September 30, in 000s

	2010	2009	Variance \$	Variance %
Revenue	\$7,250	\$8,401	(\$1,151)	-14%
Gross Profit Gross Profit %	\$607 8.4%	\$1,453 17.3%	(\$846) -8.9%	-58% -52%
General and administrative expenses	\$1,285	\$1,295	(\$10)	-1%
Income from operations	(\$678)	\$158	(\$836)	-529%
Income from continuing operations	(\$608)	\$246	(\$854)	-347%
Net (loss) income	(\$621)	\$233	(\$854)	-367%

**Blood Services** 

The following table summarizes the revenue and gross profit for the blood services business segment for the three months ended September 30, 2010 and 2009:

## Blood Services For the Three Months Ended September 30,

	2010	2009	Variance \$	Variance %
Revenues	\$5,161,000	\$6,308,000	(\$1,147,000)	-18%
Gross Profit	28,000	841,000	(813,000)	-97%
Gross Profit %	1%	13%		

The 18% decrease in revenue is primarily attributable to a 34% reduction in revenue in our Maine facilities, which was due primarily to the reduced demand in California for the products imported from Maine. The reduced demand in California has also caused a decrease in the average sales price of blood products. Additionally, gross profit was negatively impacted by costs of approximately \$125,000 related to the closure of our Bangor facility. As a result, our gross profit decreased by 97% as compared to the prior year quarter, and our gross profit percentage decreased to 1% during the third quarter of 2010 from 13% during the same period of 2009.

#### Therapeutic Services

Revenue and gross profit for our therapeutic services business segment for the three months ended September 30, 2010 and 2009 is summarized on the following table:

#### Therapeutic Services For the Three Months Ended September 30,

	2010	2009	Variance \$	Variance %
Revenue	\$2,089,000	\$2,093,000	(\$4,000)	0%
Gross Profit	\$579,000	\$612,000	(\$33,000)	-5%
Gross Profit %	28%	29%		

Revenue remained flat between the three month periods ended September 30, 2010 and 2009. We experienced an increase in the number of therapeutic services performed in California and a decrease in the number of therapeutic services performed in the Mid-Atlantic region. Gross profit and gross profit percentage decreased as a result of price decreases in response to increased competition in the Mid-Atlantic region.

#### General and Administrative Expenses

General and administrative expenses for the three months ended September 30, 2010 and 2009 is summarized on the following table:

General and Administrative Expenses For the Three Months Ended September 30,

2010	2009	Variance \$	Variance %
\$1,285,000	\$1,295,000	(\$10,000)	-1%

General and administrative expenses decreased 1% in the current quarter compared to the same period one year ago, due in part to a reduction in interest expense of \$42,000 and a \$19,000 decrease in bank service charges. These savings resulted from entering into a less costly line of credit agreement with Wells Fargo Bank in December 2009, which we have not borrowed from during 2010. Additionally, in the third quarter of 2009, we spent \$32,000 for Sarbanes Oxley compliance consultants, compared to no such expense in 2010. During the third quarter of 2009, we reversed \$60,000 in management bonuses and 401(k) employer match contribution accruals due to the inability in meeting financial goals. as compared to no such accruals in 2010. These decreases in general and administrative expenses were partially offset by a \$3,000 change to the allowance for doubtful accounts in 2010 as compared to a \$26,000 decrease to the provision in the third quarter of 2009.

General and administrative expenses represented 18% of revenue for the third quarter of 2010, as compared to 15% of revenue for the third quarter of 2009.

Nine months ended September 30, 2010 compared to the nine months ended September 30, 2009

#### Overview

The following table summarizes results of operations data for the nine months ended September 30, 2010 and 2009.

# For the Nine Months Ended September 30, in 000s

	2010	2009	Variance \$	Variance %
Revenue	\$23,242	\$28,140	(\$4,898)	-17%
Gross Profit Gross Profit %	\$3,432 14.8%	\$5,027 17.9%	(\$1,595) -3.1%	-32% -17%
General and administrative expenses	\$4,056	\$4,368	(\$312)	-7%
Income from operations	(\$624)	\$659	(\$1,283)	-195%
Income from continuing operations	(\$564)	\$697	(\$1,261)	-181%
Net income	(\$601)	\$660	(\$1,261)	-191%

#### **Blood Services**

The following table summarizes the revenue and gross profit for the blood services business segment for the nine months ended September 30, 2010 and 2009:

## Blood Services For the Nine Months Ended September 30,

	2010	2009	Variance \$	Variance %
Revenues	\$17,430,000	\$22,332,000	(\$4,902,000)	-22%
Gross Profit	1,868,000	3,470,000	(\$1,602,000)	-46%
Gross Profit %	11%	16%		

The 22% reduction in revenue was a result of a decrease in blood units sold of 33% in California and Maine, as well as lower average sales prices, all stemming from the reasons discussed above. Platelet units sold increased 10% during the nine month period from the same period in 2009. The decrease in gross profit and gross profit percentages was

another consequence of the reduction in the average sales price. Contributing to this were expenses of approximately \$125,000 that we incurred in closing our Bangor, Maine facility.

#### Therapeutic Services

Revenue and gross profit for the therapeutic services business segment for the nine months ended September 30, 2010 and 2009 is summarized on the following table:

#### Therapeutic Services For the Nine Months Ended September 30,

	2010	2009	Variance \$	Variance %
Revenue	\$5,812,000	\$5,808,000	\$4,000	0%
Gross Profit	\$1,564,000	\$1,557,000	\$7,000	0%
Gross Profit %	27%	27%		

Revenue and gross profit percentage remained the same between the two nine month periods. The number and average sale price of therapeutic procedures performed in California increased during the 2010 period as compared to the 2009 period, while the number and average sale price of therapeutic procedures performed in the Mid-Atlantic region decreased in 2010 as compared to 2009.

#### General and Administrative Expenses

General and administrative expenses for the nine months ended September 30, 2010 and 2009 is summarized on the following table:

General and Administrative Expenses For the Nine Months Ended September 30,

2010	2009	Variance \$	Variance %
\$4,056,000	\$4,368,000	(\$312,000)	-7%

Our General and Administrative expenses decreased by \$312,000 between the nine month periods ended September 30, 2010 and 2009. This was primarily a result of the following items. First, we limited our use of outside services and temporary help, saving \$244,000 in the first nine months of 2010 as compared to the same period in 2009. Also contributing to the decrease were savings in interest expense, which were lower by \$126,000, and bank service charges, also lower by \$62,000. These savings were the result of the new Wells Fargo credit agreement signed in December 2009 in which the minimum interest charges on the old agreement and the service charge rates were no longer applicable. The former Wells Fargo agreement was in effect during the first nine months of 2009. Offsetting these decreases were an increase in officer salaries of \$130,000, which includes the severance paid to our former Chief Executive Officer and former Chief Financial Officer in 2010. Additionally, office salaries increased in 2010 due to severance payments paid to former management through our organizational cost reduction initiative.

For the first nine months of 2010 and 2009, general and administrative expenses represented 17% and 16% of revenues, respectively.

#### Income Taxes

We recorded an income tax receivable of \$60,000 for the nine month period ended September 30, 2010, whereas we recorded an income tax receivable of \$38,000 for the same nine month period of 2009. The 2010 receivable was recorded for an anticipated refund of federal taxes from a net operating loss carryback claim.

The process of preparing the financial statements requires management estimates of income taxes in each of the jurisdictions that we operate. This process involves estimating current tax exposure together with assessing temporary differences resulting from differing treatment of items for tax and accounting purposes. These differences result in deferred tax assets and liabilities, which are included on the balance sheet. As per the ASC Topic 740, Income Taxes, we utilize an asset and liability approach that requires the recognized in our financial statements or tax returns. Management must assess the likelihood that the deferred tax assets or liabilities will be realized for future periods, and to the extent management believes that realization is not likely, must establish a valuation allowance.

# **Discontinued Operations**

On November 5, 2007, the Board of Directors of the our wholly owned subsidiary, HemaCare BioScience, Inc. ("HemaBio"), in consultation with, and with the approval of, the Company's Board of Directors, decided that it was in the best interest of HemaBio's creditors to close all operations of HemaBio. On December 4, 2007, HemaBio executed an Assignment for Benefit of Creditors, under Florida Statutes Section 727.101 et seq. ("Assignment"), assigning all of its assets to an assignee, who is responsible for taking possession of, protecting, preserving, and liquidating such assets and ultimately distributing the proceeds to creditors of HemaBio according to their priorities as established by Florida law. The assignee continues to fulfill his obligations under the Assignment, but has not concluded his efforts to liquidate all of the assets or complete a final distribution of all proceeds to HemaBio's creditors.

Critical Accounting Policies and Estimates

## Use of Estimates

Our discussion and analysis of its financial condition and results of operations are based on the Company's consolidated financial statements, which have been prepared in accordance with GAAP. The preparation of these financial statements requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenue and expenses, and related disclosure of contingent assets and liabilities. On an on-going basis, management evaluates its estimates, including those related to valuation reserves, income taxes and intangibles. Management bases its estimates on historical experience and on various other assumptions that management believes are reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

## Accounting for Share-Based Incentive Programs

Share-Based Compensation: As per the ASC Topics 505 and 718, Equity and Stock Based Compensation, an entity shall account for share-based compensation transactions with employees in accordance with the fair-value-based method, that is, the cost of services received from employees in exchange for awards of share-based compensation generally shall be measured based on the grant-date fair value of the equity instruments issued or on the fair value of the liabilities incurred. Management's[FAS 123(R), paragraph 1] ] Management's assessment of the estimated fair value of share-based payments is impacted by the price of the Company stock as well as assumptions regarding a number of complex and subjective variables and the related tax impact.

Management utilized the Black-Scholes model to estimate the fair value of share-based payments granted. Valuation techniques used for employee share options and similar instruments estimate the fair value of those instruments at a single point in time (for example, at the grant date). The assumptions used in a fair value measurement are based on expectations at the time the measurement is made, and those expectations reflect the information that is available at the time of measurement.

The Black-Scholes valuation model was developed for use in estimating the fair value of traded options that have no vesting restrictions and are fully transferable. This model also requires the input of highly subjective assumptions including:

(a) The expected volatility of the common stock price, which was determined based on historical volatility of the Company's common stock;

(b) expected dividends, which are not anticipated;

(c) expected life of the stock option, which is estimated based on the historical stock option exercise behavior of employees; and

(d)

expected forfeitures.

Management does not assume a forfeiture rate when assessing value for options held by independent members of the Board of Directors. Since options issued to independent board members are not forfeited upon separation from the Company, management determined it was inappropriate to assign a forfeiture rate to these options.

In the future, management may elect to use different assumptions under the Black-Scholes valuation model or a different valuation model, which could result in a significantly different impact on net income or loss.

# Allowance for Doubtful Accounts

Management makes ongoing estimates relating to the collectability of accounts receivable and maintains a reserve for estimated losses resulting from the inability of customers to meet their financial obligations to the Company. In determining the amount of the reserve, management considers the historical level of credit losses and makes judgments about the creditworthiness of significant customers based on ongoing credit evaluations. Since management cannot predict future changes in the financial stability of customers, actual future losses from uncollectible accounts may differ from the estimates. If the financial condition of customers were to deteriorate, resulting in their inability to make payments, a larger reserve may be required. In the event it was determined that a smaller or larger reserve was appropriate management would record a credit or a charge to general and administrative expense in the period in which such a determination was made.

## Inventory

Inventories consist of Company-manufactured platelets, whole blood components and other blood products, as well as component blood products purchased for resale. Supplies consist primarily of medical supplies used to collect and manufacture products and to provide therapeutic services. Inventories are stated at the lower of cost or market and are accounted for on a first-in, first-out basis. Management estimates the portion of inventory that might not have future value by analyzing historical sales history for the twelve months prior to any balance sheet date. For each inventory type, management establishes an obsolescence reserve equal to the value of inventory quantity in excess of twelve months of historical sales quantity, using the first-in, first-out inventory valuation methodology.

## Income Taxes

As part of the process of preparing the financial statements, the Company is required to estimate income taxes in each of the jurisdictions in which we operate. This process involves estimating actual current tax exposure together with assessing temporary differences resulting from differing treatment of items for tax and accounting purposes. These differences result in deferred tax assets and liabilities, which are included on the balance sheet. Management must then assess the likelihood that the deferred tax assets will be recovered from future taxable income, and to the extent management believes that recovery is not likely, must establish a valuation allowance. To the extent a valuation allowance is created or adjusted in a period, the Company must include an expense, or benefit, within the tax

provision in the statements of income.

Significant management judgment is required in determining the provision for income taxes, deferred tax assets and liabilities and any valuation allowance recorded against deferred tax assets. Management continually evaluates whether or not the deferred tax asset is likely to be realized. If management determines that the deferred tax asset is not likely to be realized, a write-down of that asset would be required and would be reflected in the provision for taxes in the accompanying period.

#### **Off-Balance Sheet Arrangements**

At September 30, 2010, the Company did not have any relationships with unconsolidated entities or financial partnerships, such as entities often referred to as structured finance, variable interest or special purpose entities, which would have been established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes. As such, the Company is not exposed to any financing, liquidity, market or credit risk that could arise if it had engaged in such relationships.

#### Liquidity and Capital Resources

Our primary sources of liquidity include cash on hand, available borrowing under the Wells Fargo line of credit, and cash generated from operations. Liquidity depends, in part, on timely collections of accounts receivable. Any significant delays in customer payments could adversely affect the Company's liquidity. Liquidity also depends on maintaining compliance with the various loan covenants. Presently, the Company is in default of financial covenants under the Wells Fargo Bank line of credit and is thus unable to borrower under that facility. Additionally, HemaBio is in default on two notes related to the HemaBio acquisition. See Note 4 of Notes to Condensed Consolidated Financial Statements.

As of September 30, 2010, the Company's cash and cash equivalents for continuing operations were \$2,151,000, and the Company's working capital for continuing operations was \$3,823,000.

The Company and its subsidiary, Coral Blood Services, Inc., is party to a Credit Agreement, dated December 9, 2009 (the "New Wells Agreement"), and related security agreements, with Wells Fargo Bank. The New Wells Agreement, which matures on December 1, 2011, provides that the Company may borrow the lesser of 80% of eligible accounts receivable or \$5 million, is secured by a first priority lien on all of the assets of the Company and Coral Blood Services, Inc., and requires that the Company pay a fee of .125% annually on any unused portion of the line of credit, calculated and paid on a quarterly basis. The New Wells Agreement requires that the Company maintain certain financial covenants, including minimum tangible net worth, maximum total liabilities and minimum net income over a rolling two quarter basis.

On September 30, 2010, the Company was out of compliance with two financial covenants; the rolling two quarter average minimum income requirement and the minimum consolidated tangible net worth requirement. The Company sought from Wells Fargo a waiver of the covenant violations, which was denied. As a consequence, the Company is in default under the New Wells Agreement and cannot borrow under the agreement unless and until Wells Fargo waives the covenant violations. Additionally, Wells Fargo may exercise other remedies under the New Wells Agreement due to our default, including, without limitation, acceleration of all amounts due under the agreement and termination of the agreement. The Company had no outstanding borrowings under the New Wells Agreement as of September 30, 2010 and as of the date of this report; however, Wells Fargo previously issued an \$815,000 letter of credit on behalf of the Company as security for lease obligations associated with the Company's Van Nuys facility. The Company intends to negotiate with Wells Fargo to obtain a waiver of the September 30, 2010 covenant defaults and to modify the existing covenants in the New Wells Agreement to allow the Company to meet these covenants in the future. This does not necessarily mean that the Company will meet the covenants in the future.

	Less than			More than	
	Total	1 Year	1 - 3 Years	3 - 5 Years	5 Years
Operating leases	\$ 4,368,000	\$ 225,000	\$ 1,554,000	\$ 1,123,000	\$ 1,466,000
Capital lease	\$97,000	\$14,000	\$38,000	\$45,000	
Notes payable	500,000	500,000	-	-	-
Totals	\$ 4,965,000	\$ 739,000	\$ 1,592,000	\$ 1,168,000	\$ 1,466,000

For the nine months ended September 30, 2010, cash provided by operating activities was \$1,671,000, compared to \$2,993,000 for the nine months ended September 30, 2009. The decrease of \$1,322,000 in cash provided between the two periods was primarily due to a decrease in accounts receivable of \$957,000 in the first nine months of 2010 compared with a decrease of \$2,207,000 for the same period of 2009. HemaCare's days sales outstanding stood at 34 days as of September 30, 2010, compared to 41 days as of December 31, 2009. Management's continued focus on collections and monitoring the financial health of the Company's customers contributed to the improvement in days sales outstanding during the first nine months of 2010. Another factor in the decrease in cash provided by operating activities was an increase in accounts payable, accrued payroll, and deferred rent of \$567,000 compared with a decrease of \$719,000 in the prior year period. An increase in inventories, supplies and prepaid expenses of \$389,000 in the 2010 period, compared to a decrease of \$1,000 in the same period of 2009 was also a component of the decrease in cash provided by operating activities in the first nine months of 2010.

For the nine months ended September 30, 2010, net cash used in investing activities was \$335,000, compared to \$563,000 for the same period in 2009. The use of cash in both periods was attributable to purchases of property plant and equipment. In 2009 this was primarily investments in software development and implementation project which has automated the donation, processing and distribution functions of our blood products business.

For the nine months ended September 30, 2010, net cash used in financing activities was \$192,000, compared to \$2,008,000 for the same period of 2009. The decrease in cash used of \$1,816,000 was primarily due to paying down of \$2,008,000 of the senior secured line of credit in the first nine months of 2009, offset by repurchases of common stock for \$281,000 in 2010.

For discontinued operations, there was a \$5,000 decrease in cash used which was paid for legal expenses in 2010, whereas no cash was used in the same period of 2009.

Item 3.

Quantitative and Qualitative Disclosures About Market Risk

Intentionally Omitted

Item 4T.

Controls and Procedures

Evaluation of Controls and Procedures

Members of the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, have evaluated the effectiveness of the Company's disclosure controls and procedures, as defined by paragraph (e) of Exchange Act Rules 13a-15 or 15d-15, as of September 30, 2010, the end of the period covered by this report. Based upon that evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of September 30, 2010.

Internal Control Over Financial Reporting

There were no changes in the Company's internal control over financial reporting or in other factors identified in connection with the evaluation required by paragraph (d) of Exchange Act Rules 13a-15 or 15d-15 that occurred during the quarter ended September 30, 2010 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

# PART II. OTHER INFORMATION

Item 1.

## Legal Proceedings

**Risk Factors** 

From time to time, the Company is involved in various routine legal proceedings incidental to the conduct of its business. Management does not believe that any of these legal proceedings will have a material adverse impact on the business, financial condition or results of operations of the Company, either due to the nature of the claims, or because management believes that such claims should not exceed the limits of the Company's insurance coverage.

Item 1A.

This Quarterly Report on Form 10-Q contains forward-looking statements, which are subject to a variety of risks and uncertainties. Actual results could differ materially from those anticipated in those forward-looking statements as a result of various factors, including those set forth in Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2009. There have been no material changes to such risk factors during the nine months ended September 30, 2010.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The Board of Directors of the Company approved a plan on February 26, 2010 to purchase and retire up to 1,000,000 shares of the Company's common stock, or approximately 10% of current shares outstanding, over a twelve month period. The Company anticipates that these stock repurchases will be made from time to time, depending on market prices, from cash on hand.

Pursuant to the stock repurchase program, the Company purchased 5,000 shares of common stock during the second quarter of 2010, and purchased 505,000 shares of common stock during the third quarter of 2010, for aggregate purchases of 510,000 shares. Of these shares, the Company has retired 5,000 and is holding 505,000 as treasury stock.

 Item 3.
 Defaults Upon Senior Securities

 None.
 Item 4.

Item 5.

Other Information

Item 6.	Exhibits		
	a. Exhibits		
Exhibit Number	Exhibit Description		
3.1	Restated Articles of Incorporation of the Registrant incorporated by reference to Exhibit 3.1 to Form 10-K of the Registrant for the year ended December 31, 2002.		
3.2	Amended and Restated Bylaws of the Registrant, as amended, incorporated by reference to Exhibit 3.1 to Form 8-K of the Registrant filed on March 28, 2007.		
4.1	Rights Agreement between the Registrant and U.S. Stock Transfer Corporation dated March 3, 1998, incorporated by reference to Exhibit 4 to Form 8-K of the Registrant dated March 5, 1998.		
4.1.1	Amendment and Extension of Rights Agreement dated as of March 3, 1998, between HemaCare Corporation and Computershare Trust Company, N.A., incorporated by reference to Exhibit 99.1 to Registrant's Current Report on Form 8-K filed on March 24, 2008.		
4.2	Form of Common Stock Certificate, incorporated by reference to Exhibit 4.4 to Form S-8 of the Registrant dated July 10, 2006.		
31.1	Certification Pursuant to Rule 13a-14(a) Under the Securities Exchange Act		
31.2	Certification Pursuant to Rule 13a-14(a) Under the Securities Exchange Act		
32.1	Certification Pursuant to 18 U.S.C. 1350 and Rule 13a-14(b) Under the Securities Exchange Act of 1934		

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

DateNovember 15, 2010	Hemacare Corporation (Registrant)	
	By:	/s/ Peter van der Wal Peter van der Wal, Chief Executive Officer
	By:	/s/ Lisa Bacerra Lisa Bacerra Chief Financial Officer

#### EXHIBIT INDEX

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