

MIDSOUTH BANCORP INC  
Form 10-Q  
November 08, 2013

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2013

OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

COMMISSION FILE NUMBER 1-11826

MIDSOUTH BANCORP, INC.  
(Exact name of registrant as specified in its charter)

Louisiana 72-1020809  
(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

102 Versailles Boulevard, Lafayette, Louisiana 70501  
(Address of principal executive offices, including zip code)  
(337) 237-8343  
(Registrant's telephone number, including area code)

Indicate by checkmark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES ☒ NO ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES ☒ NO ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a small reporting company.

Large accelerated filer ☐ Accelerated filer ☒ Non-accelerated filer ☐ Small reporting company ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.)

YES ☐ NO ☒

As of November 8, 2013, there were 11,255,563 shares of the registrant's Common Stock, par value \$0.10 per share, outstanding.

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Table of Contents

Part I – <u>Financial Information</u>	3
Item 1. <u>Financial Statements.</u>	3
<u>Consolidated Balance Sheets</u>	3
<u>Consolidated Statements of Earnings (unaudited)</u>	4
<u>Consolidated Statements of Comprehensive Income (unaudited)</u>	5
<u>Consolidated Statement of Shareholders' Equity (unaudited)</u>	6
<u>Consolidated Statements of Cash Flows (unaudited)</u>	7
<u>Notes to Interim Consolidated Financial Statements</u>	8
Item 2. <u>Management Discussion and Analysis of Financial Condition and Results of Operation</u>	29
<u>Forward-Looking Statements</u>	29
<u>Critical Accounting Policies</u>	30
<u>Results of Operations</u>	31
<u>Analysis of Balance Sheet</u>	38
<u>Liquidity and Capital</u>	39
<u>Asset Quality</u>	40
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	43
Item 4. <u>Controls and Procedures.</u>	43
Part II – <u>Other Information</u>	44
Item 1. <u>Legal Proceedings.</u>	44
Item 1A. <u>Risk Factors.</u>	44
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds.</u>	44
Item 3. <u>Defaults Upon Senior Securities.</u>	44
Item 4. <u>Mine Safety Disclosures.</u>	44
Item 5. <u>Other Information.</u>	44
Item 6. <u>Exhibits.</u>	44

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Table of Contents

## Part I – Financial Information

## Item 1. Financial Statements.

## MidSouth Bancorp, Inc. and Subsidiaries

## Consolidated Balance Sheets

(dollars in thousands, except share data)

	September 30, 2013 (unaudited)	December 31, 2012* (audited)
<b>Assets</b>		
Cash and due from banks, including required reserves of \$9,837 and \$14,083, respectively	\$43,177	\$46,297
Interest-bearing deposits in banks	257	20,276
Federal funds sold	-	7,000
Time deposits held in banks	-	881
Securities available-for-sale, at fair value (cost of \$356,555 at September 30, 2013 and \$412,065 at December 31, 2012)	358,675	424,617
Securities held-to-maturity (fair value of \$156,117 at September 30, 2013 and \$156,924 at December 31, 2012)	159,141	153,524
Other investments	10,951	8,310
Loans	1,145,023	1,046,940
Allowance for loan losses	(8,667 )	(7,370 )
Loans, net	1,136,356	1,039,570
Bank premises and equipment, net	70,147	63,461
Accrued interest receivable	6,865	6,691
Goodwill	42,486	42,781
Intangibles	8,217	9,047
Cash surrender value of life insurance	13,392	13,183
Other real estate	6,672	7,496
Other assets	6,471	8,594
<b>Total assets</b>	<b>\$1,862,807</b>	<b>\$1,851,728</b>
<b>Liabilities and Shareholders' Equity</b>		
<b>Liabilities:</b>		
<b>Deposits:</b>		
Noninterest-bearing	\$380,048	\$380,557
Interest-bearing	1,126,078	1,171,347
<b>Total deposits</b>	<b>1,506,126</b>	<b>1,551,904</b>
Federal funds purchased	3,900	-
Securities sold under agreements to repurchase	73,909	41,447
Notes payable	53,059	29,128
Junior subordinated debentures	29,384	29,384
Other liabilities	6,800	10,624
<b>Total liabilities</b>	<b>1,673,178</b>	<b>1,662,487</b>
<b>Commitments and contingencies</b>		
<b>Shareholders' equity:</b>		
Series B preferred stock, no par value; 5,000,000 shares authorized, 32,000 shares issued and outstanding at September 30, 2013 and December 31, 2012	32,000	32,000
Series C preferred stock, no par value; 100,000 shares authorized, 99,971 shares issued and outstanding at September 30, 2013 and December 31, 2012	9,997	9,997
Common stock, \$0.10 par value; 30,000,000 shares authorized, 11,403,693 and 11,386,611 issued and 11,253,216 and 11,236,134 outstanding at September 30, 2013 and	1,140	1,139

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December 31, 2012, respectively

Additional paid-in capital	110,879	110,603
Accumulated other comprehensive income	1,378	8,159
Treasury stock – 150,477 shares at September 30, 2013 and December 31, 2012, at cost	(3,286 )	(3,286 )
Retained earnings	37,521	30,629
Total shareholders' equity	189,629	189,241
Total liabilities and shareholders' equity	\$1,862,807	\$1,851,728

\* Derived from audited financial statements.

3

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Table of Contents

MidSouth Bancorp, Inc. and Subsidiaries

Consolidated Statement of Earnings (unaudited)

(dollars in thousands, except per share data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2013	2012	2013	2012
Interest income:				
Loans, including fees	\$17,652	\$12,540	\$52,966	\$37,298
Securities and other investments:				
Taxable	2,171	2,048	6,481	6,265
Nontaxable	785	697	2,436	2,202
Federal funds sold	1	2	6	6
Time and interest bearing deposits in other banks	15	13	70	73
Other investments	80	55	230	142
Total interest income	20,704	15,355	62,189	45,986
Interest expense:				
Deposits	976	1,030	3,044	3,189
Federal funds purchased	-	-	3	-
Securities sold under agreements to repurchase	204	197	565	564
Other borrowings and payable	118	-	345	-
Junior subordinated debentures	335	241	1,007	733
Total interest expense	1,633	1,468	4,964	4,486
Net interest income	19,071	13,887	57,225	41,500
Provision for loan losses	450	300	2,250	1,550
Net interest income after provision for loan losses	18,621	13,587	54,975	39,950
Non-interest income:				
Service charges on deposits	2,352	1,898	6,794	5,590
Gain on securities, net	25	69	229	204
ATM and debit card income	1,719	1,123	4,713	3,398
Other charges and fees	892	664	2,687	2,055
Total non-interest income	4,988	3,754	14,423	11,247
Non-interest expenses:				
Salaries and employee benefits	8,640	6,273	25,401	18,511
Occupancy expense	3,874	2,952	11,196	8,283
FDIC insurance	265	242	854	695
Other	5,702	4,163	16,728	12,599
Total non-interest expenses	18,481	13,630	54,179	40,088
Income before income taxes	5,128	3,711	15,219	11,109
Income tax expense	1,588	1,062	4,588	3,096
Net earnings	3,540	2,649	10,631	8,013
Dividends on preferred stock	468	400	1,152	1,180
Net earnings available to common shareholders	\$3,072	\$2,249	\$9,479	\$6,833
Earnings per share:				

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Basic	\$0.27	\$0.21	\$0.84	\$0.65
Diluted	\$0.27	\$0.21	\$0.83	\$0.65

See notes to unaudited consolidated financial statements.

4

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Table of Contents

MidSouth Bancorp, Inc. and Subsidiaries

Consolidated Statements of Comprehensive Income (unaudited)

(in thousands)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2013	2012	2013	2012
Net earnings	\$3,540	\$2,649	\$10,631	\$8,013
Other comprehensive income (loss), net of tax:				
Unrealized gains (losses) on securities available-for-sale:				
Unrealized gains (losses) arising during the year	(95 )	1,417	(10,203)	2,725
Less: reclassification adjustment for gains on sales of securities available-for-sale	(25 )	(69 )	(229 )	(204 )
Total other comprehensive income (loss), before tax	(120 )	1,348	(10,432)	2,521
Income tax effect related to items of other comprehensive income	(42 )	472	(3,651 )	883
Total other comprehensive income (loss), net of tax	(78 )	876	(6,781 )	1,638
Total comprehensive income	\$3,462	\$3,525	\$3,850	\$9,651

See notes to unaudited consolidated financial  
statements.

5



Table of Contents

MidSouth Bancorp, Inc. and Subsidiaries

Consolidated Statement of Shareholders' Equity (unaudited)

For the Nine Months Ended September 30, 2013

(in thousands, except share and per share data)

	Preferred Stock		Common Stock		Additional	Accumulated			
	Shares	Amount	Shares	Amount	Paid-in	Other	Treasury	Retained	Total
					Capital	Comprehensive	Stock	Earnings	
Balance -									
December 31,									
2012	131,971	\$41,997	11,386,611	\$1,139	\$110,603	\$ 8,159	\$(3,286)	\$30,629	\$189,241
Net earnings	-	-	-	-	-	-	-	10,631	10,631
Dividends on									
Series B and									
Series C									
Preferred Stock	-	-	-	-	-	-	-	(1,152 )	(1,152 )
Dividends on									
common stock,									
\$0.23 per share	-	-	-	-	-	-	-	(2,587 )	(2,587 )
Common stock									
issued under									
employee stock									
plans, including									
tax benefit	-	-	17,082	1	43	-	-	-	44
Stock option and									
restricted stock									
compensation									
expense	-	-	-	-	233	-	-	-	233
Change in									
accumulated									
other									
comprehensive									
income	-	-	-	-	-	(6,781 )	-	-	(6,781 )
Balance –									
September 30,									
2013	131,971	\$41,997	11,403,693	\$1,140	\$110,879	\$ 1,378	\$(3,286)	\$37,521	\$189,629

See notes to unaudited consolidated financial statements.

Table of Contents

MidSouth Bancorp, Inc. and Subsidiaries  
Consolidated Statements of Cash Flows (unaudited)  
(in thousands)

	For the Nine Months Ended September 30,	
	2013	2012
Cash flows from operating activities:		
Net earnings	\$10,631	\$8,013
Adjustments to reconcile net earnings to net cash provided by operating activities:		
Depreciation	4,106	2,745
Accretion of purchase accounting adjustments	(4,631 )	(1,675 )
Provision for loan losses	2,250	1,550
Provision for deferred tax expense	2,181	1,599
Amortization of premiums on securities, net	3,432	1,317
Amortization of other investments	11	11
Stock option expense	212	87
Restricted stock expense	21	42
Net gain on sale of investment securities	(229 )	(204 )
Net loss on sale of other real estate owned	205	168
Net write down of other real estate owned	380	475
Net loss on sale/disposal of premises and equipment	118	6
Change in accrued interest receivable	(174 )	45
Change in accrued interest payable	(348 )	(312 )
Change in other assets & other liabilities, net	189	(59 )
Net cash provided by operating activities	18,354	13,808
Cash flows from investing activities:		
Net decrease in time deposits in other banks	881	1
Proceeds from maturities and calls of securities available-for-sale	59,430	100,502
Proceeds from maturities and calls of securities held-to-maturity	19,617	14,946
Proceeds from sale of securities available-for-sale	55,808	6,558
Purchases of securities available-for-sale	(68,043 )	(79,195 )
Purchases of securities held-to-maturity	(26,382 )	(32,816 )
Proceeds from redemptions of other investments	1,000	500
Purchases of other investments	(2,653 )	(185 )
Net change in loans	(90,091 )	(63,014 )
Purchases of premises and equipment	(10,955 )	(6,239 )
Proceeds from sale of premises and equipment	45	-
Proceeds from sale of other real estate owned	940	550
Net cash used in investing activities	(60,403 )	(58,392 )
Cash flows from financing activities:		
Change in deposits	(45,232 )	15,063
Change in securities sold under agreements to repurchase	32,462	9,155
Change in federal funds purchased	3,900	-
Borrowings on Federal Home Loan Bank advances	25,000	100
Repayments of Federal Home Loan Bank advances	(43 )	(100 )
Repayments of notes payable	(750 )	-
Proceeds and tax benefit from exercise of stock options	30	96

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Tax benefit from issuance of restricted stock	14	-
Payment of dividends on preferred stock	(1,052 )	(1,180 )
Payment of dividends on common stock	(2,419 )	(2,198 )
Net cash provided by financing activities	11,910	20,936
Net decrease in cash and cash equivalents	(30,139)	(23,648 )
Cash and cash equivalents, beginning of period	73,573	83,303
Cash and cash equivalents, end of period	\$43,434	\$59,655
Supplemental cash flow information:		
Interest paid	\$5,106	\$4,797
Income taxes paid	3,500	2,215
Noncash investing and financing activities		
Transfer of loans to other real estate	701	722
Accrued common stock dividends	912	745
Accrued preferred stock dividends	468	400
Financed sales of other real estate	-	290
Transfer of investment from available-for-sale to other investments	-	509

See notes to unaudited consolidated financial statements.

Table of Contents

MidSouth Bancorp, Inc. and Subsidiaries  
Notes to Interim Consolidated Financial Statements  
September 30, 2013  
(Unaudited)

1. Basis of Presentation

The accompanying unaudited consolidated financial statements and notes thereto contain all adjustments, consisting only of normal recurring adjustments, necessary to present fairly, in accordance with accounting principles generally accepted in the United States of America ("GAAP"), the financial position of MidSouth Bancorp, Inc. (the "Company") and its subsidiaries as of September 30, 2013 and the results of their operations and their cash flows for the periods presented. The interim financial information should be read in conjunction with the annual consolidated financial statements and the notes thereto included in the Company's 2012 Annual Report on Form 10-K.

The results of operations for the nine-month period ended September 30, 2013 are not necessarily indicative of the results to be expected for the entire year.

**Use of Estimates** — The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates.

**Summary of Significant Accounting Policies** — The accounting and reporting policies of the Company conform with GAAP and general practices within the banking industry. There have been no material changes or developments in the application of accounting principles or in our evaluation of the accounting estimates and the underlying assumptions or methodologies that we believe to be Critical Accounting Policies and Estimates as disclosed in our 2012 Annual Report on Form 10-K.

**Recently Adopted Accounting Pronouncements** — ASU 2013-01, Balance Sheet (Topic 210): Clarifying the Scope of Disclosures about Offsetting Assets and Liabilities applies to derivatives accounted for in accordance with ASC 815 (Derivatives and Hedging), including bifurcated embedded derivatives, repurchase agreements and reverse repurchase agreements, and securities lending transactions that are either offset in accordance with ASC 210-20-45 or ASC 815-10-45 or subject to an enforceable master netting arrangement or similar agreement. The effective date of this Update is for fiscal years beginning on or after January 1, 2013 and interim periods within those annual periods.

Adoption of this Update did not impact the Company's consolidated financial statements or the interim notes to the consolidated financial statements.

ASU 2013-02, Comprehensive Income (Topic 220): Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income was issued in the first quarter of 2013 to improve the reporting of reclassifications out of accumulated other comprehensive income ("AOCI"). The ASU requires information regarding the impact to net earnings of the reclassification on significant amounts out of AOCI to be presented on either the face of the statement of earnings or in the notes to the financial statements. The amendments in this Update do not change the current reporting requirements for net earnings or AOCI. For public entities, the amendments in this Update are effective prospectively for reporting periods beginning after December 15, 2012. In compliance with the Update, the information required has been included in the Consolidated Statements of Comprehensive Income and Note 5 in these unaudited consolidated financial statements.

**Reclassifications** — Certain reclassifications have been made to the prior years' financial statements in order to conform to the classifications adopted for reporting in 2013. The reclassifications had no impact on net earnings or shareholders equity.



Table of Contents

## 2. Investment Securities

The portfolio of investment securities consisted of the following (in thousands):

	September 30, 2013			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Available-for-sale:				
U.S. Government sponsored enterprises	\$ 11,605	\$ 3	\$ 189	\$ 11,419
Obligations of state and political subdivisions	64,124	2,586	186	66,524
GSE mortgage-backed securities	151,517	2,833	1,776	152,574
Other asset-backed securities	25,424	371	73	25,722
Collateralized mortgage obligations: residential	76,244	313	2,242	74,315
Collateralized mortgage obligations: commercial	27,177	441	88	27,530
Collateralized debt obligation	464	127	-	591
	\$ 356,555	\$ 6,674	\$ 4,554	\$ 358,675

	December 31, 2012			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Available-for-sale:				
U.S. Government sponsored enterprises	\$ 13,422	\$ 2	\$ -	\$ 13,424
Obligations of state and political subdivisions	83,093	4,328	-	87,421
GSE mortgage-backed securities	172,932	5,887	-	178,819
Collateralized mortgage obligations: residential	101,381	652	47	101,986
Collateralized mortgage obligations: commercial	28,528	1,233	-	29,761
Other asset-backed securities	12,245	497	-	12,742
Collateralized debt obligation	464	-	-	464
	\$ 412,065	\$ 12,599	\$ 47	\$ 424,617

	September 30, 2013			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Held-to-maturity:				
Obligations of state and political subdivisions	\$ 47,574	\$ 55	\$ 2,441	\$ 45,188
GSE mortgage-backed securities	81,081	798	746	81,133
Collateralized mortgage obligations: residential	14,493	-	819	13,674
Collateralized mortgage obligations: commercial	15,993	129	-	16,122
	\$ 159,141	\$ 982	\$ 4,006	\$ 156,117

	December 31, 2012			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Held-to-maturity:				
Obligations of state and political subdivisions	\$ 42,900	\$ 7	\$ 7	\$ 42,900
GSE mortgage-backed securities	89,383	2,819	-	92,202

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Collateralized mortgage obligations: residential	5,009	-	-	5,009
Collateralized mortgage obligations: commercial	16,232	581	-	16,813
	\$153,524	\$ 3,407	\$ 7	\$156,924

Table of Contents

With the exception of 3 private-label collateralized mortgage obligations (“CMOs”) with a combined balance remaining of \$67,000 at September 30, 2013, all of the Company’s CMOs are government-sponsored enterprise (“GSE”) securities.

The amortized cost and fair value of debt securities at September 30, 2013 by contractual maturity are shown in the following table (in thousands) with the exception of other asset-backed securities, mortgage-backed securities, CMOs, and the collateralized debt obligation. Expected maturities may differ from contractual maturities for mortgage-backed securities and CMOs because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	Amortized Cost	Fair Value
Available-for-sale:		
Due in one year or less	\$ 11,031	\$ 11,150
Due after one year through five years	39,560	40,758
Due after five years through ten years	19,437	20,491
Due after ten years	5,701	5,544
Other asset-backed securities	25,424	25,722
Mortgage-backed securities and collateralized mortgage obligations:		
Residential	227,761	226,889
Commercial	27,177	27,530
Collateralized debt obligation	464	591
	\$ 356,555	\$ 358,675
	Amortized Cost	Fair Value
Held-to-maturity:		
Due in one year or less	\$ 101	\$ 101
Due after one year through five years	2,204	2,187
Due after five years through ten years	6,983	6,823
Due after ten years	38,286	36,077
Mortgage-backed securities and collateralized mortgage obligations:		
Residential	95,574	94,807
Commercial	15,993	16,122
	\$ 159,141	\$ 156,117

Details concerning investment securities with unrealized losses are as follows (in thousands):

	September 30, 2013					
	Securities with losses under 12 months		Securities with losses over 12 months		Total	
	Fair Value	Gross Unrealized Loss	Fair Value	Gross Unrealized Loss	Fair Value	Gross Unrealized Loss
Available-for-sale:						
U.S. Government sponsored enterprises	\$10,544	\$ 189	\$ -	\$ -	\$10,544	\$ 189
Obligations of state and political subdivisions	3,616	186	-	-	3,616	186
GSE mortgage-backed securities	74,925	1,776	-	-	74,925	1,776
Other asset-backed securities	13,275	73	-	-	13,275	73
Collateralized mortgage obligations:						



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residential	49,749	2,241	66	1	49,815	2,242
Collateralized mortgage obligations:						
commercial	4,385	88	-	-	4,385	88
	\$156,494	\$ 4,553	\$ 66	\$ 1	\$156,560	\$ 4,554

10

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Table of Contents

	December 31, 2012					
	Securities with losses under 12 months			Securities with losses over 12 months		Total
	Fair Value	Gross Unrealized Loss		Fair Value	Gross Unrealized Loss	
Available-for-sale:						
Collateralized mortgage obligations:						
residential	\$10,085	\$ 45		\$ 96	\$ 2	\$10,181 \$ 47
	September 30, 2013					
	Securities with losses under 12 months			Securities with losses over 12 months		Total
	Fair Value	Gross Unrealized Loss		Fair Value	Gross Unrealized Loss	
Held-to-maturity:						
Obligations of state and political subdivisions	\$42,768	\$ 2,441		\$ -	\$ -	\$42,768 \$ 2,441
GSE mortgage-backed securities	32,373	746		-	-	32,373 746
Collateralized mortgage obligations:						
residential	13,674	819		-	-	13,674 819
	\$88,815	\$ 4,006		\$ -	\$ -	\$88,815 \$ 4,006
	December 31, 2012					
	Securities with losses under 12 months			Securities with losses over 12 months		Total
	Fair Value	Gross Unrealized Loss		Fair Value	Gross Unrealized Loss	
Held-to-maturity:						
Obligations of state and political subdivisions	\$1,128	\$ 7		\$ -	\$ -	\$1,128 \$ 7

Management evaluates each quarter whether unrealized losses on securities represent impairment that is other than temporary. For debt securities, the Company considers its intent to sell the securities or if it is more likely than not the Company will be required to sell the securities. If such impairment is identified, based upon the intent to sell or the more likely than not threshold, the carrying amount of the security is reduced to fair value with a charge to earnings. Upon the result of the aforementioned review, management then reviews for potential other than temporary impairment based upon other qualitative factors. In making this evaluation, management considers changes in market rates relative to those available when the security was acquired, changes in market expectations about the timing of cash flows from securities that can be prepaid, performance of the debt security, and changes in the market's perception of the issuer's financial health and the security's credit quality. If determined that a debt security has incurred other than temporary impairment, then the amount of the credit related impairment is determined. If a credit loss is evident, the amount of the credit loss is charged to earnings and the non-credit related impairment is recognized through other comprehensive income.

As of September 30, 2013, 107 securities had unrealized losses totaling 3.37% of the individual securities' amortized cost basis and 1.66% of the Company's total amortized cost basis. Two of the 107 securities had been in an unrealized

loss position for over twelve months at September 30, 2013. These two securities had an amortized cost basis and unrealized loss of \$66,000 and \$1,000, respectively. The unrealized losses on debt securities at September 30, 2013 resulted from changing market interest rates over the yields available at the time the underlying securities were purchased. Management identified no impairment related to credit quality. At September 30, 2013, management had the intent and ability to hold impaired securities and no impairment was evaluated as other than temporary. As a result, no other than temporary impairment losses were recognized during the nine months ended September 30, 2013.

11

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Table of Contents

During the nine months ended September 30, 2013, the Company sold 33 securities classified as available-for-sale at a net gain of \$229,000. Of the 33 securities sold, 29 securities were sold with gains totaling \$242,000 and four securities were sold at a loss of \$13,000. During the nine months ended September 30, 2012, the Company sold six securities classified as available-for-sale at a gain of \$204,000.

Securities with an aggregate carrying value of approximately \$287.1 million and \$226.2 million at September 30, 2013 and December 31, 2012, respectively, were pledged to secure public funds on deposit and for other purposes required or permitted by law.

### 3. Other Investments

The Company is required to own stock in the Federal Reserve Bank of Atlanta (“FRB-Atlanta”) and as a member of the Federal Home Loan Bank system, owns stock in the Federal Home Loan Bank of Dallas (“FHLB-Dallas”). The Company accounts for FRB-Atlanta and FHLB-Dallas stock as other investments along with stock ownership in two correspondent banks and a Community Reinvestment Act (“CRA”) investment in a Senior Housing Crime Prevention program in Louisiana. The CRA investment consisted of three government-sponsored agency mortgage-backed securities purchased by the Company and held by the Senior Housing Crime Prevention program. The majority of the interest earned on the securities provides income to the program.

For impairment analysis, the Company reviews financial statements and regulatory capital ratios for each of the banks in which the Company owns stock to verify financial stability and regulatory compliance with capital requirements.

As of September 30, 2013 and December 31, 2012, based upon quarterly reviews, management determined that there was no impairment in the bank stocks held as other investments.

The aggregate carrying amount of other investments consisted of the following (in thousands):

	September 30, 2013	December 31, 2012
FRB-Atlanta	\$ 3,789	\$ 2,258
FHLB-Dallas	2,804	1,862
Other bank stocks	2,063	2,063
Other stocks	187	7
CRA investment	2,108	2,120
	\$ 10,951	\$ 8,310

### 4. Credit Quality of Loans and Allowance for Loan Losses

The loan portfolio consisted of the following (in thousands):

	September 30, 2013	December 31, 2012
Commercial, financial and agricultural	\$423,073	\$315,655
Lease financing receivable	5,340	5,769
Real estate - construction	76,213	75,334
Real estate - commercial	401,080	414,384
Real estate - residential	142,431	142,858
Installment loans to individuals	94,722	90,561
Other	2,164	2,379
	1,145,023	1,046,940
Less allowance for loan losses	(8,667 )	(7,370 )

\$1,136,356 \$1,039,570

The Company monitors loan concentrations and evaluates individual customer and aggregate industry leverage, profitability, risk rating distributions, and liquidity for each major standard industry classification segment. At September 30, 2013, one industry segment concentration, the oil and gas industry, constituted more than 10% of the loan portfolio. The Company's exposure in the oil and gas industry, including related service and manufacturing industries, totaled approximately \$189.8 million, or 16.6% of total loans. Additionally, the Company's exposure to loans secured by commercial real estate is monitored. At September 30, 2013, loans secured by commercial real estate (including commercial construction, farmland and multifamily loans) totaled approximately \$458.9 million. Of the \$458.9 million, \$349.2 million represent CRE loans, 61.2% of which are secured by owner-occupied commercial properties. Of the \$458.9 million in loans secured by commercial real estate, \$2.5 million, or 0.5%, were on nonaccrual status at September 30, 2013.

12

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Table of Contents

Allowance for Loan Losses

The allowance for loan losses is a valuation account available to absorb probable losses on loans. All losses are charged to the allowance for loan losses when the loss actually occurs or when a determination is made that a loss is likely to occur. Recoveries are credited to the allowance for loan losses at the time of recovery. Quarterly, the probable level of losses in the existing portfolio is estimated through consideration of various factors. Based on these estimates, the allowance for loan losses is increased by charges to earnings and decreased by charge offs (net of recoveries).

The allowance is composed of general reserves and specific reserves. General reserves are determined by applying loss percentages to segments of the portfolio. The loss percentages are based on each segment's historical loss experience, generally over the past twelve to eighteen months, and adjustment factors derived from conditions in the Company's internal and external environment. All loans considered to be impaired are evaluated on an individual basis to determine specific reserve allocations in accordance with GAAP. Loans for which specific reserves are provided are excluded from the calculation of general reserves.

Loans acquired in business combinations are initially recorded at fair value, which includes an estimate of credit losses expected to be realized over the remaining lives of the loans, and therefore no corresponding allowance for loan losses is recorded for these loans at acquisition. Methods utilized to estimate any subsequently required allowance for loan losses for acquired loans not deemed credit-impaired at acquisition are similar to originated loans; however, the estimate of loss is based on the unpaid principal balance and then compared to any remaining unaccreted purchase discount. To the extent that the calculated loss is greater than the remaining unaccreted purchase discount, an allowance is recorded for such difference.

The Company has an internal loan review department that is independent of the lending function to challenge and corroborate the loan grade assigned by the lender and to provide additional analysis in determining the adequacy of the allowance for loan losses.

Table of Contents

A rollforward of the activity within the allowance for loan losses by loan type and recorded investment in loans for the nine months ended September 30, 2013 and 2012 is as follows (in thousands):

	September 30, 2013							
	Real Estate							
	Coml, Fin, and Agric	Construction	Commercial	Residential	Consumer	Finance Leases Coml	Other	Total
Allowance for loan losses:								
Beginning balance	\$ 1,535	\$ 2,147	\$ 2,166	\$ 936	\$ 543	\$ 41	\$ 2	\$ 7,370
Charge-offs	(461 )	-	(18 )	(129 )	(558 )	-	-	(1,166 )
Recoveries	61	5	21	34	92	-	-	213
Provision	3,090	(1,081 )	(661 )	(46 )	962	(16 )	2	2,250
Ending balance	\$ 4,225	\$ 1,071	\$ 1,508	\$ 795	\$ 1,039	\$ 25	\$ 4	\$ 8,667
Ending balance: individually evaluated for impairment	\$ 419	\$ 36	\$ 54	\$ 55	\$ 134	\$ -	\$ -	\$ 698
Ending balance: collectively evaluated for impairment	\$ 3,806	\$ 1,035	\$ 1,454	\$ 740	\$ 905	\$ 25	\$ 4	\$ 7,969
Loans:								
Ending balance	\$ 423,073	\$ 76,213	\$ 401,080	\$ 142,431	\$ 94,722	\$ 5,340	\$ 2,164	\$ 1,145,023
Ending balance: individually evaluated for impairment	\$ 1,450	\$ 164	\$ 2,285	\$ 994	\$ 322	\$ -	\$ -	\$ 5,215
Ending balance: collectively evaluated for impairment	\$ 421,623	\$ 76,049	\$ 398,080	\$ 141,136	\$ 94,400	\$ 5,340	\$ 2,164	\$ 1,138,792
Ending balance: loans acquired with deteriorated credit quality	\$ -	\$ -	\$ 715	\$ 301	\$ -	\$ -	\$ -	\$ 1,016

Table of Contents

September 30, 2012

Real Estate

	Coml, Fin, and Agric	Construction	Commercial	Residential	Consumer	Finance Leases Coml	Other	Total
Allowance for loan losses:								
Beginning balance	\$1,734	\$1,661	\$2,215	\$936	\$710	\$19	\$1	\$7,276
Charge-offs	(683 )	-	(495 )	(126 )	(395 )	-	-	(1,699 )
Recoveries	169	9	-	3	66	-	-	247
Provision	574	378	282	114	197	4	1	1,550
Ending balance	\$1,794	\$2,048	\$2,002	\$927	\$578	\$23	\$2	\$7,374
Ending balance: individually evaluated for impairment	\$461	\$40	\$64	\$-	\$95	\$-	\$-	\$660
Ending balance: collectively evaluated for impairment	\$1,333	\$2,008	\$1,938	\$927	\$483	\$23	\$2	\$6,714
Loans:								
Ending balance	\$266,046	\$57,727	\$293,579	\$110,735	\$73,334	\$5,041	\$2,371	\$808,833
Ending balance: individually evaluated for impairment	\$2,302	\$926	\$3,144	\$1,771	\$299	\$-	\$-	\$8,442
Ending balance: collectively evaluated for impairment	\$263,744	\$56,801	\$290,435	\$108,964	\$73,035	\$5,041	\$2,371	\$800,391

## Non-Accrual and Past Due Loans

Loans are considered past due if the required principal and interest payment have not been received as of the date such payments were due. Loans are placed on non-accrual status when, in management's opinion, the probability of collection of interest is deemed insufficient to warrant further accrual. For loans placed on non-accrual status, the accrual of interest is discontinued and subsequent payments received are applied to the principal balance. Interest income is recorded after principal has been satisfied and as payments are received. Non-accrual loans may be returned to accrual status if all principal and interest amounts contractually owed are reasonably assured of repayment within a reasonable period and there is a period of at least six months to one year of repayment performance by the borrower depending on the contractual payment terms.



# Table of Contents

An age analysis of past due loans (including both accruing and non-accruing loans) is as follows (in thousands):

	September 30, 2013 <sup>(1)</sup>						Recorded Investment > 90 days and Accruing
	30-59 Days Past Due	60-89 Days Past Due	Greater than 90 Days Past Due	Total Past Due	Current	Total Loans	
Commercial, financial, and agricultural	\$1,934	\$150	\$1,454	\$3,538	\$419,535	\$423,073	\$ 33
Commercial real estate - construction	58	-	129	187	57,674	57,861	-
Commercial real estate - other	3,815	102	2,903	6,820	394,260	401,080	665
Consumer - credit card	36	3	33	72	5,773	5,845	33
Consumer - other	510	53	325	888	87,989	88,877	13
Residential - construction	-	-	-	-	18,352	18,352	-
Residential - prime	1,968	144	1,064	3,176	139,255	142,431	-
Residential - subprime	-	-	-	-	-	-	-
Other loans	127	4	-	131	2,033	2,164	-
Finance leases commercial	-	-	-	-	5,340	5,340	-
	\$8,448	\$456	\$5,908	\$14,812	\$1,130,211	\$1,145,023	\$ 744

	December 31, 2012 <sup>(1)</sup>						Recorded Investment > 90 days and Accruing
	30-59 Days Past Due	60-89 Days Past Due	Greater than 90 Days Past Due	Total Past Due	Current	Total Loans	
Commercial, financial, and agricultural	\$2,220	\$321	\$2,580	\$5,121	\$310,534	\$315,655	\$ 1,019
Commercial real estate - construction	66	96	101	263	58,087	58,350	-
Commercial real estate - other	4,123	2,108	3,577	9,808	404,576	414,384	952
Consumer - credit card	24	2	15	41	6,766	6,807	15
Consumer - other	421	134	186	741	83,013	83,754	-
Residential - construction	-	-	-	-	16,984	16,984	-
Residential - prime	1,140	239	1,121	2,500	140,358	142,858	-
Residential - subprime	-	-	-	-	-	-	-
Other loans	87	-	-	87	2,292	2,379	-
Finance leases commercial	-	-	-	-	5,769	5,769	-
	\$8,081	\$2,900	\$7,580	\$18,561	\$1,028,379	\$1,046,940	\$ 1,986

Non-accrual loans are as follows (in thousands):

	September 20, 2013 <sup>(1)</sup>	December 31, 2012 <sup>(1)</sup>
Commercial, financial, and agricultural	\$ 1,488	\$ 1,777
Commercial real estate – construction	166	941
Commercial real estate - other	2,363	3,009
Consumer - credit card	-	-
Consumer - other	352	409
Residential - construction	-	-

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Residential - prime	1,391	2,140
Residential - subprime	-	-
Other loans	-	-
Finance leases commercial	-	-
	\$ 5,760	\$ 8,276

<sup>(1)</sup> Balances have been adjusted from previously reported amounts for discounts associated with purchase credit impaired loans.

Table of Contents

The amount of interest that would have been recorded on non-accrual loans, had the loans not been classified as non-accrual, totaled approximately \$431,000 and \$502,000 for the nine months ended September 30, 2013 and 2012, respectively. Interest actually received on non-accrual loans at September 30, 2013 and 2012 was \$246,000 and \$25,000, respectively.

**Impaired Loans**

Loans are considered impaired when, based upon current information, it is probable the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. All loans classified as special mention, substandard, or doubtful, based on credit risk rating factors, and are reviewed for impairment. An allowance for each impaired loan is calculated based on the present value of expected future cash flows discounted at the loan's effective interest rate or at the loan's observable market price or the fair value of the collateral if the loan is collaterally dependent. All impaired loans are reviewed, at a minimum, on a quarterly basis. Existing valuations are reviewed to determine if additional discounts or new appraisals are required. After this review, when comparing the resulting collateral valuation to the outstanding loan balance, if the discounted collateral value exceeds the loan balance no specific allocation is reserved. Acquired impaired loans are generally not subject to individual evaluation for impairment and are not reported with impaired loans or troubled debt restructurings, even if they would otherwise qualify for such treatment.

Loans that are individually evaluated for impairment are as follows (in thousands):

	September 30, 2013				
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment	Interest Income Recognized
With no related allowance recorded:					
Commercial, financial, and agricultural	\$423	\$ 563	\$ -	\$ 520	\$ 3
Commercial real estate – construction	63	63	-	64	-
Commercial real estate – other	1,921	2,395	-	2,137	6
Consumer – other	74	74	-	67	1
Residential – prime	576	596	-	622	5
Subtotal:	\$3,057	\$ 3,691	\$ -	\$ 3,410	\$ 15
With an allowance recorded:					
Commercial, financial, and agricultural	1,027	1,141	419	1,029	2
Commercial real estate – construction	101	101	36	149	1
Commercial real estate – other	364	364	54	283	11
Consumer – other	248	248	134	252	1
Residential – prime	418	418	55	387	1
Subtotal:	\$2,158	\$ 2,272	\$ 698	\$ 2,100	\$ 16
Totals:					
Commercial	3,899	4,627	509	4,182	23
Consumer	322	322	134	319	2
Residential	994	1,014	55	1,009	6
Grand total:	\$5,215	\$ 5,963	\$ 698	\$ 5,510	\$ 31

Table of Contents

	December 31, 2012				
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment	Interest Income Recognized
With no related allowance recorded:					
Commercial, financial, and agricultural	\$564	\$ 675	\$ -	\$ 861	\$ 5
Commercial real estate – construction	771	770	-	834	1
Commercial real estate – other	2,530	3,059	-	1,780	38
Consumer – other	114	122	-	81	1
Residential – prime	1,575	1,575	-	1,213	26
Subtotal:	\$5,554	\$ 6,201	\$ -	\$ 4,769	\$ 71
With an allowance recorded:					
Commercial, financial, and agricultural	1,072	1,072	391	1,128	21
Commercial real estate – construction	165	165	57	85	7
Commercial real estate – other	381	381	35	811	3
Consumer – other	216	216	114	228	6
Residential – prime	52	52	30	172	4
Subtotal:	\$1,886	\$ 1,886	\$ 627	\$ 2,424	\$ 41
Totals:					
Commercial	5,483	6,122	483	5,499	75
Consumer	330	338	114	309	7
Residential	1,627	1,627	30	1,385	30
Grand total:	\$7,440	\$ 8,087	\$ 627	\$ 7,193	\$ 112

## Credit Quality

The Company manages credit risk by observing written underwriting standards and lending policy established by the Board of Directors and management to govern all lending activities. The risk management program requires that each individual loan officer review his or her portfolio on a quarterly basis and assign recommended credit ratings on each loan. These efforts are supplemented by independent reviews performed by a loan review officer and other validations performed by the internal audit department. The results of the reviews are reported directly to the Audit Committee of the Board of Directors.

Loans can be classified into the following three risk rating grades: pass, special mention, and substandard/doubtful.

Factors considered in determining a risk rating grade include debt service capacity, capital structure/liquidity, management, collateral quality, industry risk, company trends/operating performance, repayment source, revenue diversification/customer concentration, quality of financial information, and financing alternatives. Pass grade signifies the highest quality of loans to loans with reasonable credit risk, which may include borrowers with marginally adequate financial performance, but have the ability to repay the debt. Special mention loans have potential weaknesses that warrant extra attention from the loan officer and other management personnel, but still have the ability to repay the debt. Substandard classification includes loans with well-defined weaknesses with risk of potential loss. Loans classified as doubtful are considered to have little recovery value and are charged off.

# Table of Contents

The following tables present the classes of loans by risk rating (in thousands):

September 30, 2013

## Commercial Credit Exposure

### Credit Risk Profile by

#### Creditworthiness Category

	Commercial, Financial, Commercial and Real Estate Agricultural Construction	Commercial Real Estate Other	Commercial Real Estate Other	Commercial Total	% of Total Commercial	
Pass	\$ 415,480	\$ 56,932	\$ 378,331	\$ 850,743	96.46	%
Special mention	2,581	-	4,500	7,081	0.80	%
Substandard	4,771	929	18,145	23,845	2.70	%
Doubtful	241	-	104	345	0.04	%
	\$ 423,073	\$ 57,861	\$ 401,080	\$ 882,014	100.00	%

## Residential Credit Exposure

### Credit Risk Profile by

#### Creditworthiness Category

	Residential Construction	Residential Prime	Residential Subprime	Residential Total	% of Total Residential	
Pass	\$ 18,335	\$ 138,424	\$ -	\$ 156,759	97.50	%
Special mention	-	727	-	727	0.45	%
Substandard	17	3,280	-	3,297	2.05	%
	\$ 18,352	\$ 142,431	\$ -	\$ 160,783	100.00	%

## Consumer and Commercial Credit

### Exposure

#### Credit Risk Profile Based on

#### Payment Activity

	Consumer Credit Card	Consumer Other	Finance Leases Commercial	Other Loans	Total	% of Total	
Performing	\$ 5,811	\$ 88,518	\$ 5,340	\$ 2,164	\$ 101,833	99.62	%
Nonperforming	34	359	-	-	393	0.38	%
	\$ 5,845	\$ 88,877	\$ 5,340	\$ 2,164	\$ 102,226	100.00	%

Table of Contents

December 31, 2012

Commercial Credit Exposure  
Credit Risk Profile by Creditworthiness  
Category

	Commercial, Financial, Commercial and Real Estate Agricultural Construction	Commercial Real Estate Other	Commercial Total	% of Total Commercial	
Pass	\$304,219	\$ 54,737	\$ 396,077	\$ 755,033	95.76 %
Special Mention	5,748	684	6,224	12,656	1.61 %
Substandard	4,503	2,925	7,514	14,942	1.90 %
Doubtful	1,185	4	4,569	5,758	0.73 %
	\$315,655	\$ 58,350	\$ 414,384	\$ 788,389	100.00 %

Residential Credit Exposure  
Credit Risk Profile by Creditworthiness  
Category

	Residential Construction	Residential Prime	Residential Subprime	Residential Total	% of Total Residential	
Pass	\$ 16,785	\$ 137,681	\$ -	\$ 154,466	96.64	%
Special mention	-	1,612	-	1,612	1.01	%
Substandard	199	3,565	-	3,764	2.35	%
	\$ 16,984	\$ 142,858	\$ -	\$ 159,842	100.00	%

Consumer and Commercial Credit Exposure  
Credit Risk Profile Based on Payment Activity

	Consumer Credit Card	Consumer Other	Finance Leases Commercial	Other Loans	Total	% of Total	
Performing	\$ 6,792	\$ 83,347	\$ 5,769	\$2,379	\$98,287	99.57	%
Nonperforming	15	407	-	-	422	0.43	%
	\$ 6,807	\$ 83,754	\$ 5,769	\$2,379	\$98,709	100.00	%

## Troubled Debt Restructurings

A troubled debt restructuring (“TDR”) is a restructuring of a debt made by the Company to a debtor for economic or legal reasons related to the debtor’s financial difficulties that it would not otherwise consider. The Company grants the concession in an attempt to protect as much of its investment as possible.

Information about the Company’s TDRs is as follows (in thousands):

September 30, 2013

Past  
Due  
Greater  
than  
30  
Days

Nonaccrual  
TDRs

Total  
TDRs

Commercial, financial, and agricultural \$23 \$ - \$ 343 \$ 366

Real estate - commercial	167	-	-	167
	\$190	\$	\$ 343	\$ 533

Table of Contents

	December 31, 2012			
		Past Due Greater than 30 Current Days	Nonaccrual TDRs	Total TDRs
Commercial, financial, and agricultural	\$-	\$ -	\$ 353	\$353
Real estate - commercial	4,709	-	-	4,709
	\$4,709	\$ -	\$ 353	\$5,062

The \$4.5 million decrease from December 31, 2012 resulted primarily from payoffs related to two commercial credits previously classified as TDRs. During the three months ended September 30, 2013, there were no loans identified as a TDR, and there were no defaults on any loans that were modified as TDRs during the preceding twelve months.

During the three months ended September 30, 2012, there were no new loans identified as TDRs, and there were no defaults on any loans that were modified as TDRs during the preceding twelve months. During the nine months ended September 30, 2013, one loan with a pre-modification balance of \$27,000 was identified as a TDR, and there were no defaults on any loans that were modified as TDRs during the preceding twelve months. During the nine months ended September 30, 2012, there were no new TDRs identified. Three TDRs totaling \$249,000 defaulted during the nine months ended September 30, 2012. For purposes of the determination of an allowance for loan losses on these TDRs, as an identified TDR, the Company considers a loss probable on the loan and, as a result is reviewed for specific impairment in accordance with the Company's allowance for loan loss methodology. If it is determined losses are probable on such TDRs, either because of delinquency or other credit quality indicator, the Company establishes specific reserves for these loans. As of September 30, 2013, there were no commitments to lend additional funds to debtors owing sums to the Company whose terms have been modified in TDRs.

## 5. Other Comprehensive Income (Loss)

The following is a summary of the tax effects allocated to each component of other comprehensive income (loss) (in thousands):

	Three Months Ended September 30,					
	2013		2012			
	Before Tax Amount	Tax Effect	Net of Tax Amount	Before Tax Amount	Tax Effect	Net of Tax Amount
Other comprehensive income (loss):						
Securities available-for-sale:						
Change in unrealized gain during period	\$ (95 )	\$ 33	\$ (62 )	\$ 1,417	\$ (496)	\$ 921
Reclassification adjustment for gains included in net income	(25 )	9	(16 )	(69 )	24	(45 )
Total other comprehensive income (loss)	\$ (120)	\$ 42	\$ (78 )	\$ 1,348	\$ (472)	\$ 876
	Nine Months Ended September 30,					
	2013		2012			
	Before Tax Amount	Tax Effect	Net of Tax Amount	Before Tax Amount	Tax Effect	Net of Tax Amount
Other comprehensive income (loss):						
Securities available-for-sale:						



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Change in unrealized gain during period	\$ (10,203)	\$ 3,571	\$ (6,632)	\$ 2,725	\$ (954)	\$ 1,771
Reclassification adjustment for gains included in net income	(229 )	80	(149 )	(204 )	71	(133 )
Total other comprehensive income (loss)	\$ (10,432)	\$ 3,651	\$ (6,781)	\$ 2,521	\$ (883)	\$ 1,638

21

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# Table of Contents

The reclassifications out of accumulated other comprehensive income into net income are presented below (in thousands):

	Three Months Ended September 30,	
	2013	2012
Details about	Reclassifications	Reclassifications
Accumulated Other	Out	Out
Comprehensive Income	of Income Statement	of Income Statement
Components	Accumulated	Accumulated
Unrealized gains and losses on securities	Other Item	Other Item
available-for-sale:	Comprehensive	Comprehensive
	Income	Income
	\$ (25) Gain on securities, net	\$ (69) Gain on securities, net
	9 Tax expense	24 Tax expense
	\$ (16) Net of tax	\$ (45) Net of tax
	Nine Months Ended September 30,	
	2013	2012
Details about	Reclassifications	Reclassifications
Accumulated Other	Out	Out
Comprehensive Income	of Income Statement	of Income Statement
Components	of Line	Accumulated
	Accumulated Other	Other Item
	Comprehensive	Comprehensive
	Income	Income
Unrealized gains and losses on securities	Gain on securities,	Gain on securities,
available-for-sale:	\$ (229) net	\$ (204) net
	80 Tax expense	71 Tax expense
	\$ (149) Net of tax	\$ (133) Net of tax

## 6. Earnings Per Common Share

Following is a summary of the information used in the computation of earnings per common share (in thousands):

	Three Months		Nine Months	
	Ended September 30,		Ended September 30,	
	2013	2012	2013	2012
Net earnings available to common shareholders	\$3,072	\$2,249	\$9,479	\$6,833
Dividends on Series C preferred stock	100	-	300	-
Adjusted net earnings available to common shareholders	\$3,172	\$2,249	\$9,779	\$6,833
Weighted average number of common shares outstanding used in computation of basic earnings per common share	11,253	10,478	11,243	10,471
Effect of dilutive securities:				
Stock options	51	29	47	17
Restricted stock	-	11	-	11

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Preferred stock	565	-	563	-
Weighted average number of common shares outstanding plus effect of dilutive securities used in computation of diluted earnings per common share	11,869	10,518	11,853	10,499

22

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Table of Contents

Options to acquire 134,611 and 18,331 shares of common stock were not included in computing diluted earnings per share for the quarters and nine months ended September 30, 2013 and 2012, respectively, because the effects of these shares were anti-dilutive as a result of the exercise price of such options. A total of 104,384 shares subject to an outstanding warrant issued in connection with the Capital Purchase Plan transaction were anti-dilutive as a result of their exercise price and not included in the computation of diluted earnings per share for the quarter and nine months ended September 30, 2012.

## 7. Declaration of Dividends

A first quarter dividend of \$0.07 per share for holders of common stock of record on March 15, 2013 was declared on January 31, 2013, and was paid on April 1, 2013. On January 31, 2013, the Company also declared a 1.00% dividend for holders of its Series C preferred stock of record on April 1, 2013, which was paid on April 15, 2013. On May 22, 2013, the Company declared a second quarter dividend of \$0.08 per share for holders of common stock of record on June 14, 2013, and was paid on July 1, 2013. On May 22, 2013, the Company also declared a 1.00% dividend for holders of its Series C preferred stock of record on July 1, 2013, which was paid on July 15, 2013. A third quarter dividend was declared on July 24, 2013, in the amount of \$0.08 per share for holders of common stock of record on September 16, 2013, payable on October 1, 2013. On July 24, 2013, the Company also declared a 1.00% dividend for holders of its Series C preferred stock of record on October 1, 2013, payable on October 15, 2013. On October 16, 2013, the Company declared a fourth quarter dividend of \$0.08 per share for holders of common stock of record on December 16, 2013 to be paid on January 2, 2014. On October 16, 2013, the Company also declared a 1.00% dividend for holders of its Series C preferred stock of record on January 2, 2014, payable on January 15, 2014.

## 8. Goodwill and Intangibles

Changes to the carrying amount of goodwill for the nine months ended September 30, 2013 are provided in the following table (in thousands):

Balance, December 31, 2012	\$42,781
1st quarter 2013 adjustment to goodwill	(105 )
2nd quarter 2013 adjustment to goodwill	(190 )
Balance, September 30, 2013	\$42,486

The adjustments to goodwill made during the nine months ended September 30, 2013 resulted from reclassification of a \$415,000 liability assumed through the PSB acquisition, from a \$254,000 market value adjustment on two bonds held in the PSB investment portfolio at acquisition and from a \$190,000 increase to the amount of income tax receivable recorded from the PSB acquisition. The adjustments were made as additional information existing at the time of the acquisition was reviewed and affected the amount recorded for the assumed liability and the market value of the two bonds. Net of deferred taxes, the adjustment resulted in a \$295,000 reduction to goodwill recorded in the PSB acquisition. The adjustments to goodwill had no impact on net earnings or shareholders' equity.

A summary of core deposit intangible assets as of September 30, 2013 and December 31, 2012 is as follows (in thousands):

	September 30, 2013	December 31, 2012
Gross carrying amount	\$ 11,674	\$ 11,674
Less accumulated amortization	(3,457 )	(2,627 )
Net carrying amount	\$ 8,217	\$ 9,047

## 9. Fair Value Measurement

The Company groups assets and liabilities at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. These levels are:

Level 1 – Valuation is based upon quoted prices for identical instruments traded in active markets.

Level 2 – Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.

Level 3 – Valuation is generated from model-based techniques that use at least one significant assumption not observable in the market. These unobservable assumptions reflect estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include use of option pricing models, discounted cash flow models and similar techniques.

23

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### Table of Contents

Following is a description of valuation methodologies used for assets and liabilities which are either recorded or disclosed at fair value.

**Cash and Cash Equivalents**—The carrying value of cash and cash equivalents is a reasonable estimate of fair value.

**Time Deposits Held in Banks**—Fair values for fixed-rate time deposits are estimated using a discounted cash flow analysis that applies interest rates currently being offered on time deposits of similar terms of maturity.

**Securities Available-for-Sale**—Securities available-for-sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security's credit rating, prepayment assumptions and other factors such as credit loss assumptions. Level 1 securities include those traded on an active exchange, such as the New York Stock Exchange and U.S. Treasury securities that are traded by dealers or brokers in active over-the-counter market funds. Securities are classified as Level 2 within the valuation hierarchy when the Company obtains fair value measurements from an independent pricing service. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information, and the bond's terms and conditions, among other things. Level 2 inputs are used to value U.S. Agency securities, mortgage-backed securities, asset-backed securities, municipal securities, single issue trust preferred securities, certain pooled trust preferred securities, collateralized debt obligations and certain equity securities that are not actively traded.

**Securities Held-to-Maturity**—The fair value of securities held-to-maturity is estimated using the same measurement techniques as securities available-for-sale.

**Other Investments**—The carrying value of other investments is a reasonable estimate of fair value.

**Loans**—For disclosure purposes, the fair value of fixed rate loans is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings. For variable rate loans, the carrying amount is a reasonable estimate of fair value. The Company does not record loans at fair value on a recurring basis. No adjustment to fair value is taken related to illiquidity discounts. However, from time to time, a loan is considered impaired and an allowance for loan losses is established. Loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan agreement are considered impaired. Once a loan is identified as individually impaired, management uses one of three methods to measure impairment, which, include collateral value, market value of similar debt, and discounted cash flows. Those impaired loans not requiring an allowance represent loans for which the fair value of the expected repayments or collateral exceed the recorded investments in such loans. Impaired loans where an allowance is established based on the fair value of collateral or where the loan balance has been charged down to fair value require classification in the fair value hierarchy. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the impaired loan as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and adjusts the appraisal value by taking an additional discount for market conditions and there is no observable market price, the Company records the impaired loan as nonrecurring Level 3.

For non-performing loans, collateral valuations currently in file are reviewed for acceptability in terms of timeliness and applicability. Although each determination is made based on the facts and circumstances of each credit, generally valuations are no longer considered acceptable when there has been physical deterioration of the property from when it was last appraised, or there has been a significant change in the underlying assumptions of the appraisal. If the valuation is deemed to be unacceptable, a new appraisal is ordered. New appraisals are typically received within 4-6 weeks. While awaiting new appraisals, the valuation in the file is utilized, net of discounts. Discounts are derived

from available relevant market data, selling costs, taxes, and insurance. Any perceived collateral deficiency utilizing the discounted value is specifically reserved (as required by ASC Topic 310) until the new appraisal is received or charged off. Thus, provisions or charge-offs are recognized in the period the credit is identified as non-performing.

The following sources are utilized to set appropriate discounts: in-market real estate agents, current local sales data, bank history for devaluation of similar property, Sheriff's valuations and buy/sell contracts. If a real estate agent is used to market and sell the property, values are discounted 10% for selling costs. Additional discounts may be applied if research from the above sources indicates a discount is appropriate given devaluation of similar property from the time of the initial valuation.

24

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Table of Contents

**Other Real Estate**—Other real estate (“ORE”) properties are adjusted to fair value upon transfer of the loans to other real estate, and annually thereafter to insure other real estate assets are carried at the lower of carrying value or fair value. Exceptions to obtaining initial appraisals are properties where a buy/sell agreement exists for the loan value or greater, or where a Sheriff’s valuation has been received for properties liquidated through a Sheriff sale. Fair value is based upon independent market prices, appraised values of the collateral or management’s estimation of the value of the collateral. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the ORE as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and adjusts the appraisal value by taking an additional discount for market conditions and there is no observable market prices, the Company records the ORE asset as nonrecurring Level 3.

**Cash Surrender Value of Life Insurance Policies**—Fair value for life insurance cash surrender value is based on cash surrender values indicated by the insurance companies.

**Deposits**—The fair value of demand deposits, savings accounts, NOW accounts, and money market deposits is the amount payable on demand at the reporting date. The fair value of fixed maturity certificates of deposit is estimated by discounting the future cash flows using the rates currently offered for deposits of similar remaining maturities. The estimated fair value does not include customer related intangibles.

**Securities Sold Under Agreements to Repurchase**—The fair value approximates the carrying value of securities sold under agreements to repurchase due to their short-term nature.

**Notes payable**—The fair value approximates the carrying value of short-term notes payable due to their short-term nature. The fair value of long-term notes payable is estimated using a discounted cash flow analysis that applies interest rates currently being offered on similar types of borrowings with similar terms.

**Junior Subordinated Debentures**—For junior subordinated debentures that bear interest on a floating basis, the carrying amount approximates fair value. For junior subordinated debentures that bear interest on a fixed rate basis, the fair value is estimated using a discounted cash flow analysis that applies interest rates currently being offered on similar types of borrowings.

**Commitments to Extend Credit, Standby Letters of Credit and Credit Card Guarantees**—Because commitments to extend credit and standby letters of credit are generally short-term and made using variable rates, the carrying value and estimated fair value associated with these instruments are immaterial.



Table of Contents

## Assets Recorded at Fair Value

The table below presents information about certain assets and liabilities measured at fair value on a recurring basis (in thousands):

Description	Assets / Liabilities Measured at Fair Value at September 30, 2013	Fair Value Measurements at September 30, 2013 using:		
		Level 1	Level 2	Level 3
Available-for-sale securities:				
U.S. Government sponsored enterprises	\$ 11,419	\$-	\$ 11,419	\$ -
Obligations of state and political subdivisions	66,524	-	66,524	-
GSE mortgage-backed securities	152,574	-	152,574	-
Other asset-backed securities	25,722	-	25,722	-
Collateralized mortgage obligations: residential	74,315	-	74,315	-
Collateralized mortgage obligations: commercial	27,530	-	27,530	-
Collateralized debt obligations	591	-	591	-
	\$ 358,675	\$-	\$ 358,675	\$ -

Description	Assets / Liabilities Measured at Fair Value at December 31, 2012	Fair Value Measurements at December 31, 2012 using:		
		Level 1	Level 2	Level 3
Available-for-sale securities:				
U.S. Government sponsored enterprises	\$ 13,424	\$-	\$ 13,424	\$ -
Obligations of state and political subdivisions	87,421	-	87,421	-
GSE mortgage-backed securities	178,819	-	178,819	-
Collateralized mortgage obligations: residential	101,986	-	101,986	-
Collateralized mortgage obligations: commercial	29,761	-	29,761	-
Other asset-backed securities	12,742	-	12,742	-
Collateralized debt obligations	464	-	464	-
	\$ 424,617	\$-	\$ 424,617	\$ -

Certain assets and liabilities are measured at fair value on a nonrecurring basis and are included in the table below (in thousands). Impaired loans are Level 2 assets measured using appraisals from external parties of the collateral less any prior liens. Other real estate properties are also Level 2 assets measured using appraisals from external parties.

Acquired loans are Level 3 assets measured on a nonrecurring basis.

26

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Table of Contents

		Fair Value Measurements Using		
	September 30, 2013	Level 1	Level 2	Level 3
Assets				
Acquired loans with deteriorated credit quality	\$ 1,016	\$-	\$-	\$1,016
Other real estate	6,672	-	6,672	-
Impaired loans, excluding acquired loans	2,152	-	2,152	-
Total	\$ 9,840	\$-	\$8,824	\$1,016

		Fair Value Measurements Using		
	December 31, 2012	Level 1	Level 2	Level 3
Assets				
Acquired loans with deteriorated credit quality	\$ 4,521	\$-	\$-	\$4,521
Other real estate	7,496	-	7,496	-
Impaired loans, excluding acquired loans	2,245	-	2,245	-
Total	\$ 14,262	\$-	\$9,741	\$4,521

Limitations

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company's holdings of a particular financial instrument. Because no market exists for a significant portion of the Company's financial instruments, fair value estimates are based on many judgments. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Fair value estimates are based on existing on and off-balance sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. Significant assets and liabilities that are not considered financial instruments include deferred income taxes and premises and equipment. In addition, the tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in the estimates.

Table of Contents

The carrying amounts and estimated fair values of the Company's financial instruments are as follows at September 30, 2013 and December 31, 2012 (in thousands):

	Carrying Value	Fair Value Measurements at September 30, 2013 Using:		
		Level 1	Level 2	Level 3
Financial assets:				
Cash and cash equivalents	\$43,434	\$43,434	\$-	\$-
Securities available-for-sale	358,675	-	358,675	-
Securities held-to-maturity	159,141	-	156,117	-
Other investments	10,951	10,951	-	-
Loans, net	1,136,356	-	-	1,145,675
Cash surrender value of life insurance policies	13,392	-	13,392	-
Financial liabilities:				
Non-interest-bearing deposits	380,048	-	380,048	-
Interest-bearing deposits	1,126,078	-	878,091	249,227
Securities sold under agreements to repurchase	73,909	73,909	-	-
Notes payable	53,059	-	25,000	29,212
Junior subordinated debentures	29,384	-	22,167	7,590

	Carrying Value	Fair Value Measurements at December 31, 2012 Using:		
		Level 1	Level 2	Level 3
Financial assets:				
Cash and cash equivalents	\$73,573	\$73,573	\$-	\$-
Time deposits held in banks	881	-	-	883
Securities available-for-sale	424,617	-	424,617	-
Securities held-to-maturity	153,524	-	156,924	-
Other investments	8,310	8,310	-	-
Loans, net	1,039,570	-	-	1,046,495
Cash surrender value of life insurance policies	13,183	-	13,183	-
Financial liabilities:				
Non-interest-bearing deposits	380,557	-	380,557	-
Interest-bearing deposits	1,171,347	-	859,183	314,783
Securities sold under agreements to repurchase	41,447	41,447	-	-
Notes payable	29,128	-	-	29,128
Junior subordinated debentures	29,384	-	22,167	7,776

Table of Contents

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operation.

MidSouth Bancorp, Inc. (the "Company") is a financial holding company headquartered in Lafayette, Louisiana that conducts substantially all of its business through its wholly owned subsidiary bank, MidSouth Bank, N.A. (the "Bank").

We offer complete banking services to commercial and retail customers in Louisiana and south and central Texas with 61 locations and are connected to a worldwide ATM network that provides customers with access to more than 50,000 surcharge-free ATMs. We are community oriented and focus primarily on offering commercial and consumer loan and deposit services to individuals, small businesses, and middle market businesses.

The following discussion and analysis identifies significant factors that have affected our financial position and operating results during the periods included in the financial statements accompanying this report. We encourage you to read this discussion in conjunction with our consolidated financial statements and the notes thereto presented herein and with the financial statements, the notes thereto, and related Management's Discussion and Analysis of Financial Condition and Results of Operation in the Company's Annual Report on Form 10-K for the year ended December 31, 2012.

Forward-Looking Statements

Certain statements included in this Report, other than statements of historical fact, are forward-looking statements (as such term is defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and the regulations thereunder), which are intended to be covered by the safe harbors created thereby. Forward-looking statements include, but are not limited to certain statements under the captions "Business," "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations."

The words "anticipate," "believe," "estimate," "expect," "intend," "may," "plan," "will," "would," "could," "should," "guidance," "continue," "project," "forecast," "confident," and similar expressions are typically used to identify forward-looking statements. These statements are based on assumptions and assessments made by management in light of their experience and their perception of historical trends, current conditions, expected future developments and other factors they believe to be appropriate. Any forward-looking statements are not guarantees of our future performance and are subject to risks and uncertainties and may be affected by various factors that may cause actual results, developments and business decisions to differ materially from those in the forward-looking statements. Some of the factors that may cause actual results, developments and business decisions to differ materially from those contemplated by such forward-looking statements include the factors discussed under the caption "Risk Factors" in our 2012 Annual Report on form 10-K and under the caption "Management's Discussion and Analysis of Financial Condition and Results of Operations" in this Report and the following:

- changes in interest rates and market prices that could affect the net interest margin, asset valuation, and expense levels;
- changes in local economic and business conditions, including, without limitation, changes related to the oil and gas industries, that could adversely affect customers and their ability to repay borrowings under agreed upon terms, adversely affect the value of the underlying collateral related to their borrowings, and reduce demand for loans;
- increased competition for deposits and loans which could affect compositions, rates and terms;
- changes in the levels of prepayments received on loans and investment securities that adversely affect the yield and value of the earning assets;
- a deviation in actual experience from the underlying assumptions used to determine and establish our allowance for loan losses ("ALL"), which could result in greater than expected loan losses;
- changes in the availability of funds resulting from reduced liquidity or increased costs;
- the timing, ability to complete and the impact of proposed and/or future acquisitions, the success or failure of integrating acquired operations, and the ability to capitalize on growth opportunities upon entering new markets;

- the ability to acquire, operate, and maintain effective and efficient operating systems;
  - increased asset levels and changes in the composition of assets that would impact capital levels and regulatory capital ratios;
  - loss of critical personnel and the challenge of hiring qualified personnel at reasonable compensation levels;
- 29
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## Table of Contents

- legislative and regulatory changes, including the changes in the regulatory capital framework under the Federal Reserve Board's Basel III regulatory capital reforms, the impact of regulations under the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 (the "Dodd-Frank Act"), including the implementation of the Consumer Financial Protection Bureau, and other changes in banking, securities and tax laws and regulations and their application by our regulators, changes in the scope and cost of Federal Deposit Insurance Corporation ("FDIC") insurance and other coverage;
- regulations and restrictions resulting from our participation in government sponsored programs such as the U.S. Treasury's Small Business Lending Fund, including potential retroactive changes in such programs;
- changes in accounting principles, policies, and guidelines applicable to financial holding companies and banking;
- acts of war, terrorism, cyber intrusion, weather, or other catastrophic events beyond our control; and
- the ability to manage the risks involved in the foregoing.

We can give no assurance that any of the events anticipated by the forward-looking statements will occur or, if any of them does, what impact they will have on our results of operations and financial condition. We disclaim any intent or obligation to publicly update or revise any forward-looking statements, regardless of whether new information becomes available, future developments occur or otherwise.

## Critical Accounting Policies

Certain critical accounting policies affect the more significant judgments and estimates used in the preparation of the consolidated financial statements. Our significant accounting policies are described in the notes to the consolidated financial statements included in this report. The accounting principles we follow and the methods of applying these principles conform to accounting principles generally accepted in the United States of America ("GAAP") and general banking practices. Our most critical accounting policy relates to the determination of the allowance for loan losses, which reflects the estimated losses resulting from the inability of its borrowers to make loan payments. The determination of the adequacy of the allowance involves significant judgment and complexity and is based on many factors. If the financial condition of our borrowers were to deteriorate, resulting in an impairment of their ability to make payments, the estimates would be updated and additional provisions for loan losses may be required. See Asset Quality – Nonperforming Assets and Allowance for Loan Losses and Note 1 and Note 4 of the footnotes to the consolidated financial statements.

Another of our critical accounting policies relates to the valuation of goodwill, intangible assets and other purchase accounting adjustments. We account for acquisitions in accordance with ASC Topic No. 805, which requires the use of the purchase method of accounting. Under this method, we are required to record assets acquired and liabilities assumed at their fair value, including intangible assets. Determination of fair value involves estimates based on internal valuations of discounted cash flow analyses performed, third party valuations, or other valuation techniques that involve subjective assumptions. Additionally, the term of the useful lives and appropriate amortization periods of intangible assets is subjective. Resulting goodwill from an acquisition under the purchase method of accounting represents the excess of the purchase price over the fair value of net assets acquired. Goodwill is not amortized, but is evaluated for impairment annually or more frequently if deemed necessary. If the fair value of an asset exceeds the carrying amount of the asset, no charge to goodwill is made. If the carrying amount exceeds the fair value of the asset, goodwill will be adjusted through a charge to earnings. Given the instability of the economic environment, it is reasonably possible that the methodology of the assessment of potential loan losses and goodwill impairment could change in the near-term or could result in impairment going forward.

A third critical accounting policy relates to deferred tax assets and liabilities. We record deferred tax assets and deferred tax liabilities for future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Future tax benefits, such as net operating loss carry forwards, are recognized to the extent that realization of such benefits is more likely than not. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which

the assets and liabilities are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income tax expense in the period that includes the enactment date. In the event the future tax consequences of differences between the financial reporting bases and the tax bases of our assets and liabilities results in deferred tax assets, an evaluation of the probability of being able to realize the future benefits indicated by such assets is required. A valuation allowance is provided when it is more likely than not that a portion or the full amount of the deferred tax asset will not be realized. In assessing the ability to realize the deferred tax assets, management considers the scheduled reversals of deferred tax liabilities, projected future taxable income, and tax planning strategies. A deferred tax liability is not recognized for portions of the allowance for loan losses for income tax purposes in excess of the financial statement balance. Such a deferred tax liability will only be recognized when it becomes apparent that those temporary differences will reverse in the foreseeable future. A tax position is recognized as a benefit only if it is “more likely than not” that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50% more likely of being realized on examination. For tax positions not meeting the “more likely than not” test, no tax benefit is recorded.



Table of Contents

Results of Operations

Earnings Analysis

We reported net earnings available to common shareholders of \$3.1 million for the third quarter of 2013, compared to net earnings available to common shareholders of \$2.2 million reported for the third quarter of 2012. Diluted earnings for the third quarter of 2013 were \$0.27 per common share, compared to \$0.21 per common share reported for the third quarter of 2012.

Dividends paid on the Series B Preferred Stock issued to the Treasury as a result of our participation in the Small Business Lending Fund ("SBLF") totaled \$368,000 for the third quarter of 2013 based on a dividend rate of 4.60%. The Series C Preferred Stock issued in conjunction with the PSB acquisition paid dividends totaling \$100,000 for the three months ended September 30, 2013.

Revenues from consolidated operations increased \$6.4 million in quarterly comparison and included \$1.2 million in purchase accounting adjustments on the 2012 and 2011 acquisitions. Noninterest income increased \$1.2 million in quarterly comparison, from \$3.8 million for the three months ended September 30, 2012 to \$5.0 million for the three months ended September 30, 2013. Increases in noninterest income consisted primarily of \$454,000 in service charges on deposit accounts and \$596,000 in ATM/debit card income due to the acquired branches in the Timber Region.

Noninterest expenses increased \$4.9 million for the third quarter 2013 compared to third quarter 2012 and included approximately \$1.7 million in operating expenses for the Timber Region and approximately \$368,000 in operating costs for four new branches opened in late 2012 and early 2013. The remaining \$2.8 million of increased operating costs consisted primarily of \$1.2 million in salaries and benefits costs, \$464,000 in occupancy expense, \$293,000 in ATM/debit card expense, \$117,000 in marketing costs and \$173,000 in data processing expenses. The increased costs were partially offset by a \$230,000 decrease in legal and professional fees. The provision for loan losses increased \$150,000 primarily as a result of the loan growth experienced during the third quarter of 2013. Income tax expense increased \$526,000 in quarterly comparison.

In year-over-year comparison, net earnings available to common shareholders increased \$2.7 million primarily as a result of a \$15.7 million improvement in net interest income and a \$3.2 million increase in noninterest income which offset a \$14.1 million increase in noninterest expense, a \$700,000 increase in provision for loan loss and a \$1.5 million increase in income tax expense. The \$15.7 million increase in net interest income included approximately \$9.7 million earned from the Timber Region. An increase in purchase accounting adjustments of \$3.2 million in year-to-date comparison also contributed to the increase in net interest income.

Increases in noninterest income consisted primarily of \$1.2 million in service charges on deposit accounts and \$1.3 million in ATM and debit card income. Noninterest expenses increased \$14.1 million in year-to-date comparison and included approximately \$5.0 million in operating expenses for the Timber Region and approximately \$1.2 million in operating expenses for the four new branches opened in late 2012 and early 2013. Increases in noninterest expense, excluding operating expenses in the Timber Region and the new branches, included primarily \$3.7 million in salary and benefits costs, \$1.4 million in occupancy expense, \$486,000 in ATM/debit card expense and \$370,000 in corporate development expense. The increase was partially offset by a \$529,000 decrease in expenses on ORE and repossessed assets, excluding expenses on ORE and repossessed assets incurred by the Timber Region.

Table of Contents

Net Interest Income

Our primary source of earnings is net interest income, which is the difference between interest earned on loans and investments and interest paid on deposits and other interest-bearing liabilities. Changes in the volume and mix of earning assets and interest-bearing liabilities combined with changes in market rates of interest greatly affect net interest income. Our net interest margin on a taxable equivalent basis, which is net interest income as a percentage of average earning assets, was 4.60% and 4.46% for the three months ended September 30, 2013 and 2012, respectively.

Tables 1 and 3 and tables 2 and 4 below analyze the changes in net interest income in the three months ended September 30, 2013 and 2012 and the nine months ended September 30, 2013 and 2012, respectively.

Fully taxable-equivalent (“FTE”) net interest income totaled \$19.5 million and \$14.2 million for the quarters ended September 30, 2013 and 2012, respectively. The FTE net interest income increased \$5.3 million in prior year quarterly comparison primarily due to a \$413.4 million increase in the volume of average earning assets primarily as a result of the PSB acquisition. The average volume of loans increased \$350.2 million in quarterly comparison and the average yield on loans decreased 22 basis points, from 6.46% to 6.24%. Purchase accounting adjustments on acquired loans added 39 basis points to the average yield on loans for the third quarter of 2013 and 23 basis points to the average yield on loans for the third quarter of 2012. Net of the impact of the purchase accounting adjustments, average loan yields declined 38 basis points in prior year quarterly comparison, from 6.23% to 5.85%. Loan yields have declined primarily as the result of a sustained low market interest rate environment.

Investment securities totaled \$517.8 million, or 27.8% of total assets at September 30, 2013, versus \$458.8 million, or 32.1% of total assets at September 30, 2012. The investment portfolio had an effective duration of 4.4 years and an unrealized gain of \$2.1 million at September 30, 2013. The average volume of investment securities increased \$57.1 million in quarterly comparison primarily due to \$152.7 million in securities acquired with the PSB acquisition at year end December 2012, of which \$28.8 million were sold early in the first quarter of 2013. The average tax equivalent yield on investment securities decreased 4 basis points, from 2.63% to 2.59%. The average yield on all earning assets increased 7 basis points in prior year quarterly comparison, from 4.92% for the third quarter of 2012 to 4.99% for the third quarter of 2013. Net of the impact of purchase accounting adjustments, the average yield on total earning assets declined 5 basis points, from 4.79% to 4.74% for the three-month periods ended September 30, 2012 and 2013, respectively.

The impact to interest expense of a \$335.8 million increase in the average volume of interest bearing liabilities was partially offset by an 11 basis point decrease in the average rate paid on interest bearing liabilities, from 0.62% at September 30, 2012 to 0.51% at September 30, 2013. Net of purchase accounting adjustments on acquired certificates of deposit and FHLB borrowings, the average rate paid on interest bearing liabilities was 0.71% for the third quarter of 2012 and declined to 0.58% for the third quarter of 2013.

Included in other interest-bearing liabilities is an average of \$28.3 million of borrowed funds assumed from PSB, which included FHLB advances and a note payable with First National Bankers Bank. The FHLB advances are fixed rate advances with rates ranging from 1.99% to 5.06% and have a range of maturities from October 2013 to January 2019. The FHLB advances are collateralized by a blanket lien on first mortgages and other qualifying loans. The note payable with First National Bankers Bank requires annual payments of \$250,000 and bears an interest rate equal to New York Prime. Also, included in other interest-bearing liabilities is an average of \$25.0 million of short-term FHLB advances that mature in December 2013 and bear an interest rate of 0.15%. The short-term advances partially funded the loan growth we experienced in the second and third quarters of 2013.

The average rate paid on our junior subordinated debentures decreased 164 basis points from third quarter of 2012 to third quarter of 2013 due to the addition of three variable rate debentures acquired from PSB. The variable rate debentures carry a floating rate tied to the 3-month LIBOR with added rate variances ranging from plus 170 basis points to plus 330 basis points, adjustable and payable quarterly. We also have \$7.2 million of junior subordinated

debentures outstanding that carry a fixed interest rate of 10.20%.

As a result of these changes in volume and yield on earning assets and interest bearing liabilities, the FTE net interest margin increased 14 basis points, from 4.46% for the third quarter of 2012 to 4.60% for the third quarter of 2013. Net of purchase accounting adjustments on loans, deposits and FHLB borrowings, the FTE margin increased 4 basis points, from 4.26% for the third quarter of 2012 to 4.30% for the third quarter of 2013.

Table of Contents

In year-to-date comparison, FTE net interest income increased \$16.1 million primarily due to a \$399.1 million increase in the average volume of earning assets that resulted in a \$16.6 million increase in interest income. The average yield on earning assets increased in year-to-date comparison, from 4.95% at September 30, 2012 to 5.11% at September 30, 2013. Net of a 41 basis point effect of discount accretion on acquired loans, the average yield on earning assets was 4.70% at September 30, 2013.

Interest expense increased in year-over-year comparison primarily due to a \$307.5 million increase in the average volume of interest bearing liabilities, from \$951.8 million at September 30, 2012 to \$1.3 billion at September 30, 2013. The average rate paid on interest-bearing liabilities decreased 10 basis points, from 0.63% at September 30, 2012 to 0.53% at September 30, 2013. Net of a 9 basis point effect of premium amortization on acquired certificates of deposit and FHLB advances, the average rate paid on interest bearing liabilities was 0.62% at September 30, 2013. The FTE net interest margin increased 23 basis points, from 4.48% for the nine months ended September 30, 2012 to 4.71% for the nine months ended September 30, 2013. Net of purchase accounting adjustments, the FTE net interest margin increased 1 basis point, from 4.23% to 4.24% for the nine months ended September 30, 2012 and 2013, respectively.

33

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Table of Contents

## Table 1

## Consolidated Average Balances, Interest and Rates

(in thousands)

	Three Months Ended September 30,				2012			
	Average Volume	Interest	Average Yield/Rate		Average Volume	Interest	Average Yield/Rate	
Assets								
Investment securities <sup>1</sup>								
Taxable	\$418,964	\$2,171	2.07	%	\$384,958	\$2,048	2.13	%
Tax exempt <sup>2</sup>	101,226	1,200	4.74	%	78,115	997	5.11	%
Total investment securities	520,190	3,371	2.59	%	463,073	3,045	2.63	%
Federal funds sold	2,180	1	0.18	%	3,570	2	0.22	%
Time and interest bearing deposits in other banks	22,519	15	0.26	%	20,253	13	0.25	%
Other investments	10,948	80	2.92	%	5,816	55	3.78	%
Total loans <sup>3</sup>	1,123,086	17,652	6.24	%	772,838	12,540	6.46	%
Total earning assets	1,678,923	21,119	4.99	%	1,265,550	15,655	4.92	%
Allowance for loan losses	(8,479 )				(7,235 )			
Nonearning assets	192,646				140,040			
Total assets	\$1,863,090				\$1,398,355			
Liabilities and shareholders' equity								
Total interest bearing deposits	\$1,133,126	\$976	0.34	%	\$873,128	\$1,030	0.47	%
Securities sold under repurchase agreements	64,274	204	1.26	%	55,953	197	1.40	%
Federal funds purchased	354	-	-		64	-	-	
Other borrowings	51,853	104	0.78	%	-	-	-	
Notes payable	1,448	14	3.78	%	-	-	-	
Junior subordinated debentures	29,384	335	4.46	%	15,465	241	6.10	%
Total interest bearing liabilities	1,280,439	1,633	0.51	%	944,610	1,468	0.62	%
Demand deposits	388,020				276,764			
Other liabilities	6,452				9,926			
Shareholders' equity	188,179				167,055			
Total liabilities and shareholders' equity	\$1,863,090				\$1,398,355			
Net interest income and net interest spread		\$19,486	4.48	%		\$14,187	4.30	%
Net yield on interest earning assets			4.60	%			4.46	%

<sup>1</sup> Securities classified as available-for-sale are included in average balances. Interest income figures reflect interest earned on such securities.

<sup>2</sup> Interest income of \$415,000 for 2013 and \$300,000 for 2012 is added to interest earned on tax-exempt obligations to reflect tax equivalent yields using a tax rate of 35%.

<sup>3</sup> Interest income includes loan fees of \$1,532,000 for 2013 and \$996,000 for 2012. Nonaccrual loans are included in average balances and income on such loans is recognized on a cash basis.



Table of Contents

Table 2

Consolidated Average Balances, Interest and Rates  
(in thousands)

	Nine Months Ended September 30, 2013				2012			
	Average Volume	Interest	Average Yield/Rate		Average Volume	Interest	Average Yield/Rate	
Assets								
Investment securities <sup>1</sup>								
Taxable	\$426,544	\$6,481	2.03	%	\$380,154	\$6,265	2.20	%
Tax exempt <sup>2</sup>	104,297	3,763	4.81	%	81,774	3,152	5.14	%
Total investment securities	530,841	10,244	2.57	%	461,928	9,417	2.72	%
Federal funds sold	3,910	6	0.20	%	3,657	6	0.22	%
Time and interest bearing deposits in other banks	34,435	70	0.27	%	36,720	73	0.26	%
Other investments	10,113	230	3.03	%	5,737	142	3.30	%
Total loans <sup>3</sup>	1,082,679	52,966	6.54	%	754,838	37,298	6.58	%
Total earning assets	1,661,978	63,516	5.11	%	1,262,880	46,936	4.95	%
Allowance for loan losses	(7,691 )				(7,139 )			
Nonearning assets	199,655				139,308			
Total assets	\$1,853,942				\$1,395,049			
Liabilities and shareholders' equity								
Total interest bearing deposits	\$1,138,506	\$3,044	0.36	%	\$886,033	\$3,189	0.48	%
Securities sold under repurchase agreements	52,597	565	1.44	%	50,313	564	1.49	%
Federal funds purchased	607	3	0.65	%	22	-	-	
Other borrowings	36,587	302	1.09	%	1	-	-	
Notes payable	1,660	43	3.42	%	-	-	-	
Junior subordinated debentures	29,384	1,007	4.52	%	15,465	733	6.23	%
Total interest bearing liabilities	1,259,341	4,964	0.53	%	951,834	4,486	0.63	%
Demand deposits	395,482				268,348			
Other liabilities	8,785				9,694			
Shareholders' equity	190,334				165,173			
Total liabilities and shareholders' equity	\$1,853,942				\$1,395,049			
Net interest income and net interest spread		\$58,552	4.58	%		\$42,450	4.32	%
Net yield on interest earning assets			4.71	%			4.48	%

<sup>1</sup> Securities classified as available-for-sale are included in average balances. Interest income figures reflect interest earned on such securities.

<sup>2</sup> Interest income of \$1,327,000 for 2013 and \$950,000 for 2012 is added to interest earned on tax-exempt obligations to reflect tax equivalent yields using a tax rate of 35%.

<sup>3</sup> Interest income includes loan fees of \$4,130,000 for 2013 and \$2,646,000 for 2012. Nonaccrual loans are included in average balances and income on such loans is recognized on a cash basis.





Table of Contents

Table 3

Changes in Taxable-Equivalent Net Interest Income  
(in thousands)

	Three Months Ended September 30, 2013 compared to September 30, 2012		
	Total Increase (Decrease)	Change Attributable To Volume	Rates
Taxable-equivalent earned on:			
Investment securities			
Taxable	\$123	\$177	\$(54 )
Tax exempt	203	278	(75 )
Federal funds sold	(1 )	(1 )	-
Time and interest bearings deposits in other banks	2	2	-
Other investments	25	40	(15 )
Loans, including fees	5,112	5,517	(405)
Total	\$5,464	\$6,013	\$(549)
Interest paid on:			
Interest bearing deposits	\$(54 )	\$263	\$(317)
Securities sold under repurchase agreements	7	27	(20 )
Federal funds purchased	-	-	-
Other borrowings	104	104	-
Notes payable	14	14	-
Junior subordinated debentures	94	172	(78 )
Total	165	580	(415)
Taxable-equivalent net interest income	\$5,299	\$5,433	\$(134)

Note: In Table 3, changes due to volume and rate have generally been allocated to volume and rate changes in proportion to the relationship of the absolute dollar amounts to the changes in each.

Table of Contents

Table 4  
Changes in Taxable-Equivalent Net Interest Income  
(in thousands)

	Nine Months Ended September 30, 2013 compared to September 30, 2012		
	Total Increase (Decrease)	Change Attributable To Volume	Rates
Taxable-equivalent earned on:			
Investment securities			
Taxable	\$216	\$728	\$(512 )
Tax exempt	611	823	(212 )
Federal funds sold	-	-	-
Time and interest bearings deposits in other banks	(3 )	(4 )	1
Other investments	88	101	(13 )
Loans, including fees	15,668	16,040	(372 )
Total	\$16,580	\$17,688	\$(1,108)
Interest paid on:			
Interest bearing deposits	\$(145 )	\$786	\$(931 )
Securities sold under repurchase agreements	1	25	(24 )
Federal funds purchased	3	3	-
Other borrowings	284	284	-
Notes payable	61	61	-
Junior subordinated debentures	274	523	(249 )
Total	478	1,682	(1,204)
 Taxable-equivalent net interest income	 \$16,102	 \$16,006	 \$96

Note: In Table 4, changes due to volume and rate have generally been allocated to volume and rate changes in proportion to the relationship of the absolute dollar amounts to the changes in each.

Non-interest Income

Non-interest income increased \$1.2 million in quarterly comparison, from \$3.8 million for the three months ended September 30, 2012 to \$5.0 million for the three months ended September 30, 2013. Increases in non-interest income consisted primarily of \$454,000 in service charges on deposit accounts and \$596,000 in ATM/debit card income due to the acquired branches in the Timber Region. For the nine-month period ended September 30, 2013, non-interest income totaled \$14.4 million compared to \$11.2 million, a net increase of \$3.2 million year-over-year. The increase consisted primarily of \$1.2 million in service charges on deposit accounts and \$1.3 million in ATM and debit card income. The majority of the increase in service charges on deposit accounts and ATM/debit card income in three and nine month comparisons resulted from the increased transaction volume due to the PSB deposit accounts acquired.

Non-interest Expense

Non-interest expense increased \$4.9 million, from \$13.6 million in the third quarter of 2012 to \$18.5 million in the third quarter of 2013 and included approximately \$1.7 million in operating expenses for the Timber Region and

approximately \$368,000 in operating costs for four new branches opened in late 2012 and early 2013. The remaining \$2.8 million of increased operating costs consisted primarily of \$1.2 million in salaries and benefits costs, \$464,000 in occupancy expense, \$293,000 in ATM/debit card expense, \$117,000 in marketing costs and \$173,000 in data processing expenses. The increased costs were partially offset by a \$230,000 decrease in legal and professional fees. The provision for loan losses increased \$150,000 primarily as a result of the loan growth experienced during the third quarter of 2013. Income tax expense increased \$526,000 in quarterly comparison.

Table of Contents

Non-interest expenses increased \$14.1 million in year-to-date comparison and included approximately \$5.0 million in operating expenses for the Timber Region and approximately \$1.2 million in operating expenses for the four new branches opened in late 2012 and early 2013. Increases in noninterest expense, excluding operating expenses on the Timber Region and the new branches, included primarily \$3.7 million in salary and benefits costs, \$1.4 million in occupancy expense, \$486,000 in ATM/debit card expense and \$370,000 in corporate development expense. The increase was partially offset by a \$529,000 decrease in expenses on ORE and repossessed assets, excluding expenses on ORE and repossessed assets incurred by the Timber Region.

## Analysis of Balance Sheet

Total consolidated assets at September 30, 2013 and December 31, 2012 were \$1.9 billion. Deposits totaled \$1.5 billion at September 30, 2013, compared to \$1.6 billion at December 31, 2012. Our stable core deposit base, excluding time deposits, accounted for 83% of deposits at September 30, 2013 compared to 80% of deposits at year end 2012. The low cost of our interest-bearing deposits declined 10 basis points from the 0.46% reported for the year ended December 31, 2012 compared to 0.36% over the nine months ended September 30, 2013.

Securities available-for-sale totaled \$358.7 million at September 30, 2013, a decrease of \$65.9 million from \$424.6 million at December 31, 2012. The securities available-for-sale portfolio declined primarily due to \$55.8 million in sales of securities and \$59.4 million in calls, maturities and pay-downs that offset purchases totaling \$68.0 million for the first nine months of 2013. Of the \$55.8 million in sales, \$41.8 million in securities were identified as under-performing and subsequently sold following a thorough analysis of the investment securities portfolio during the first quarter of 2013. In addition, \$13.9 million in securities were sold during the third quarter in an effort to improve our interest rate risk position. Securities held-to-maturity increased \$5.6 million, from \$153.5 million at December 31, 2012 to \$159.1 million at September 30, 2013, primarily due to \$26.4 million in purchases for the held-to-maturity portfolio that offset \$19.6 million in calls, maturities and pay-downs. The investment securities portfolio had an effective duration of 4.4 years and an unrealized gain of \$2.1 million at September 30, 2013.

Loans totaled \$1.1 billion at September 30, 2013, compared to \$1.0 billion at December 31, 2012. Total loans increased \$96.8 million from year end 2012 primarily due to \$54.1 million in commercial loans funded as a result of a small business lending campaign held during the second quarter and third quarter loan growth of \$26.5 million. The commercial loan portfolio grew \$107.4 million, or 34.0%, during the first nine months of 2013. The composition of the Company's loan portfolio is reflected in Table 5 below.

Table 5  
Composition of Loans  
(in thousands)

	September 30, 2013	December 31, 2012
Commercial, financial, and agricultural	\$423,073	\$315,655
Lease financing receivable	5,340	5,769
Real estate - construction	76,213	75,334
Real estate - commercial	401,080	414,384
Real estate - residential	142,431	142,858
Installment loans to individuals	94,722	90,561
Other	2,164	2,379
	\$1,145,023	\$1,046,940
Less allowance for loan losses	(8,667 )	(7,370 )
Net loans	\$1,136,356	\$1,039,570

Within the \$401.1 million commercial real estate portfolio, \$349.2 million is secured by commercial property, \$26.1 million is secured by multi-family property, and \$25.7 million is secured by farmland. Of the \$349.2 million secured by commercial property, \$213.7 million, or 61.2%, is owner-occupied. Of the \$142.4 million residential real estate portfolio, 86.6% represented loans secured by first liens. We believe our risk within the real estate and construction portfolios is diversified throughout our markets and that current exposure within the two portfolios is sufficiently provided for within the ALL at September 30, 2013.

Table of Contents

Off-Balance Sheet Arrangements

In the normal course of operations, the Company engages in a variety of financial transactions that, in accordance with GAAP, are not recorded in the financial statements. These transactions involve, to varying degrees, elements of credit, interest rate, and liquidity risk. Such transactions are used primarily to manage customers' requests for funding and take the form of loan commitments, letters of credit and lines of credit. For the period ended September 30, 2013, we did not engage in any off-balance sheet transactions reasonably likely to have a material impact on our financial condition, results of operations, or cash flows.

Liquidity and Capital

Bank Liquidity

Liquidity is the availability of funds to meet maturing contractual obligations and to fund operations. The Bank's primary liquidity needs involve its ability to accommodate customers' demands for deposit withdrawals as well as customers' requests for credit. Liquidity is deemed adequate when sufficient cash to meet these needs can be promptly raised at a reasonable cost to the Bank.

Liquidity is provided primarily by three sources: a stable base of funding sources, an adequate level of assets that can be readily converted into cash, and borrowing lines with correspondent banks. Although the Bank historically has not utilized brokered deposits, this is a fourth potential source of liquidity, albeit one that is more costly and volatile. Our core deposits are our most stable and important source of funding. Cash deposits at other banks, federal funds sold, and principal payments received on loans and mortgage-backed securities provide additional primary sources of liquidity. Approximately \$20.2 million in projected cash flows from securities repayments for the remainder of 2013 provides an additional source of liquidity.

The Bank also has significant borrowing capacity with the FRB-Atlanta and with the FHLB-Dallas. As of September 30, 2013, we had no borrowings with the FRB-Atlanta. FHLB-Dallas advances acquired from PSB totaled \$26.8 million at September 30, 2013 and are fixed rate advances with rates ranging from 1.99% to 5.06% and have a range of maturities from October 2013 to January 2019. Short-term FHLB-Dallas advances totaled \$25.0 million at September 30, 2013. The rate on these advances at September 30, 2013 was 0.15%, and they mature in December 2013. The Bank has the ability to post additional collateral of approximately \$228.2 million if necessary to meet liquidity needs. Additionally, \$203.4 million in loan collateral is pledged under a Borrower-in-Custody line with the FRB-Atlanta. Federal funds purchased totaled \$3.9 million at September 30, 2013. Under existing agreements with the FHLB-Dallas, our borrowing capacity totaled \$132.5 million at September 30, 2013. Additional unsecured borrowing lines totaling \$29.6 million are available through correspondent banks. We utilize these contingency funding alternatives to meet deposit volatility, which is more likely in the current environment, given unusual competitive offerings within our markets.

Company Liquidity

At the Company level, cash is needed primarily to meet interest payments on the junior subordinated debentures, dividends on our common stock and dividend payments on the Series B and Series C Preferred Stocks. The dividend rate on the Series B Preferred Stock issued to the U.S. Treasury for participation in the Small Business Lending Fund ("SBLF") was 4.60% for the three months ended September 30, 2013 and 4.33% for the three months ended December 31, 2012. The dividend rate is set at 1.00% for the fourth quarter of 2013 due to attaining the target 10% growth rate in qualified small business loans during the second quarter of 2013. Beginning March 2016, the dividend rate will increase to 9% per annum.

On December 28, 2012, the Company issued 756,511 shares of common stock and 99,971 shares of Series C Preferred Stock in connection with the PSB acquisition. The Series C Preferred Stock is entitled to the payment of noncumulative dividends, if and when declared by the Company's Board of Directors, at the rate of 4.00% per annum, payable quarterly in arrears on January 15, April 15, July 15 and October 15 of each year, beginning on April 15, 2013. On January 31, 2013, the Company declared a 1.00% first quarter dividend for holders of its Series C preferred stock of record on April 1, 2013, which was paid on April 15, 2013. On May 22, 2013, the Company declared a 1.00% second quarter dividend for holders of its Series C preferred stock of record on July 1, 2013, which was paid on July 15, 2013. On July 24, 2013, the Company declared a 1.00% third quarter dividend for holders of its Series C preferred stock of record on October 1, 2013, which was paid on October 15, 2013.

39

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## Table of Contents

Dividends from the Bank totaling \$8.0 million provided additional liquidity for the Company during the nine months ended September 30, 2013. As of September 30, 2013, the Bank had the ability to pay dividends to the Company of approximately \$20.4 million without prior approval from its primary regulator. Additionally, the Bank paid no dividends to the Company for the year ended December 31, 2012. As a publicly traded company, the Company also has the ability, subject to market conditions, to issue additional shares of common stock and other securities to provide funds as needed for operations and future growth of the Company.

## Capital

The Company and the Bank are required to maintain certain minimum capital levels. Risk-based capital requirements are intended to make regulatory capital more sensitive to the risk profile of an institution's assets. At September 30, 2013, the Company and the Bank were in compliance with statutory minimum capital requirements and were classified as "well capitalized." Minimum capital requirements include a total risk-based capital ratio of 8.0%, with Tier 1 capital not less than 4.0%, and a Tier 1 leverage ratio (Tier 1 to total average adjusted assets) of 4.0% based upon the regulators latest composite rating of the institution. As of September 30, 2013, the Company's Tier 1 leverage ratio was 9.17%, Tier 1 capital to risk-weighted assets was 13.13% and total capital to risk-weighted assets was 13.84%.

The Bank had a Tier 1 leverage capital ratio of 8.82% at September 30, 2013. The Bank's four acquisitions over the past eighteen months reduced capital levels; however, the Company and the Bank continue to be classified as "well capitalized."

In July 2013, the federal bank regulatory agencies adopted rules to implement the Basel III capital framework and for calculating risk-weighted assets, as modified by the U.S. federal bank regulators. These rules, known as "Basel III", create a new regulatory capital standard based on Tier 1 common equity and increase the minimum leverage and risk-based capital ratios applicable to all banking organization.

The Basel III rules include new minimum risk-based and leverage ratios, and modify capital and asset definitions for purposes of calculating these ratios. Among other things, the Basel III rules will impact regulatory capital ratios of banking organizations in the following manner, when fully phased in: create a new requirement to maintain a ratio of common equity Tier 1 capital to total risk-weighted assets of not less than 4.5%; increase the minimum leverage capital ratio to 4.0% for all banking organizations (currently 3.0% for certain banking organizations); increase the minimum Tier 1 risk-based capital ratio from 4.0% to 6.0%; and maintain the minimum total risk-based capital ratio at 8.0%. In addition, the Basel III rules subject banking organizations to certain limitations on capital distributions and discretionary bonus payments to executive officers if the organization does not maintain a capital conservation buffer of 2.5% above the new regulatory minimum capital ratios. The effect of the capital conservation buffer will be to increase the minimum common equity Tier 1 capital ratio to 7.0%, the minimum Tier 1 risk-based capital ratio to 8.5% and the minimum total risk-based capital ratio to 10.5%, for banking organizations seeking to avoid the limitations on capital distributions and discretionary bonus payments to executive officers.

The new minimum capital requirements are effective on January 1, 2015 for community banking organizations, such as MidSouth, whereas other requirements of the Basel III rules phase in over time. While we believe our current capital levels would be adequate under the new rules, the ultimate impact of these rules on the Company and the Bank is unknown at this time.

## Asset Quality

## Credit Risk Management

We manage credit risk primarily by observing written, board approved policies that govern all credit underwriting and approval activities. Our Chief Credit Officer ("CCO") is responsible for credit underwriting and loan operations for the Bank. The role of the CCO includes on-going review and development of lending policies, commercial credit



analysis, centralized consumer underwriting, loan operations documentation and funding, and overall credit risk management procedures. The current risk management process requires that each individual loan officer review his or her portfolio on a quarterly basis and assign recommended credit ratings on each loan. These efforts are supplemented by independent reviews performed by the loan review officer and other validations performed by the internal audit department. The results of the reviews are reported directly to the Audit Committee of the Board of Directors. We believe the conservative nature of our underwriting practices has resulted in strong credit quality in our loan portfolio. Completed loan applications, credit bureau reports, financial statements, and a committee approval process remain a part of credit decisions. Documentation of the loan decision process is required on each credit application, whether approved or denied, to ensure thorough and consistent procedures. Additionally, we have historically recognized and disclosed significant problem loans quickly and taken prompt action to address material weaknesses in those credits.

Table of Contents

Credit concentrations are monitored and reported quarterly whereby individual customer and aggregate industry leverage, profitability, risk rating distributions, and liquidity are evaluated for each major standard industry classification segment. At September 30, 2013, one industry segment concentration, the oil and gas industry, aggregated more than 10% of our loan portfolio. Our exposure in the oil and gas industry, including related service and manufacturing industries, totaled approximately \$189.8 million, or 16.6% of total loans. Additionally, we monitor our exposure to loans secured by commercial real estate. At September 30, 2013, loans secured by commercial real estate (including commercial construction, farmland and multifamily loans) totaled approximately \$458.9 million, with \$2.5 million, or 0.5% on nonaccrual status. Of the \$458.9 million, \$349.2 million represent CRE loans, 61.2% of which are secured by owner-occupied commercial properties. Additional information regarding credit quality by loan classification is provided in Note 4 – Credit Quality of Loans and Allowance for Loan Losses and Note 9 – Fair Value Measurement in the notes to the interim consolidated financial statements.

41

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Table of ContentsNonperforming Assets and Allowance for Loan Loss

Table 6 summarizes the Company's nonperforming assets for the quarters ending September 30, 2013 and 2012, and December 31, 2012.

Table 6

## Nonperforming Assets and Loans Past Due 90 Days or More and Still Accruing

(in thousands)

	September 30, 2013 <sup>(1)</sup>	December 31, 2013 <sup>(1)</sup>	September 30, 2012		
Nonaccrual loans	\$ 5,760	\$ 8,276	\$ 8,307		
Loans past due 90 days and over and still accruing	744	1,986	532		
Total nonperforming loans	6,504	10,262	8,839		
Other real estate	6,672	7,496	6,608		
Other foreclosed assets	18	151	51		
Total nonperforming assets	\$ 13,194	\$ 17,909	\$ 15,498		
Troubled debt restructurings	\$ 533	\$ 5,062	\$ 242		
Nonperforming assets to total assets	0.71	% 0.97	% 1.08	%	
Nonperforming assets to total loans + ORE + other foreclosed assets	1.15	% 1.70	% 1.90	%	
ALL to nonperforming loans	133.26	% 71.82	% 83.43	%	
ALL to total loans	0.76	% 0.70	% 0.91	%	
QTD charge-offs	\$ 375	\$ 557	\$ 234		
QTD recoveries	61	53	86		
QTD net charge-offs	\$ 314	\$ 504	\$ 148		
Annualized net charge-offs to total loans	0.11	% 0.19	% 0.07	%	

<sup>(1)</sup> Balances have been adjusted from previously reported amounts for discounts associated with purchase credit impaired loans.

Nonperforming assets totaled \$13.2 million at September 30, 2013, a decrease of \$4.7 million from the \$17.9 million reported at year-end 2012 and a decrease of \$2.3 million from the \$15.5 million reported at September 30, 2012. The decrease in the first nine months of 2013 resulted from a \$4.0 million reduction in nonperforming loans, including loans past due 90 days and over. Allowance coverage for nonperforming loans was 133.26% at September 30, 2013 compared to 71.82% at December 31, 2012 and 83.43% at September 30, 2012 due to a \$2.3 million charge to the provision for loan losses during the first nine months of 2013. The ALL/total loans ratio increased slightly to 0.76% compared to 0.70% at year-end 2012, down from the 0.91% at September 30, 2012. The ALL/total loans ratio decreased primarily due to the loans acquired from PSB. Including valuation accounting adjustments on acquired loans, the total adjustments and ALL was 1.61% of loans at September 30, 2013. The ratio of annualized net charge-offs to total loans was 0.11% for the three months ended September 30, 2013, compared to 0.19% for the three months ended December 31, 2012, and up slightly from the 0.07% for the three months ended September 30, 2012.

Total nonperforming assets to total loans plus ORE and other assets repossessed decreased to 1.15% at September 30, 2013 from 1.70% at December 31, 2012 and from 1.90% at September 30, 2012. Loans classified as troubled debt restructurings ("TDRs") totaled \$533,000 at September 30, 2013 compared to \$5.1 million at December 31, 2012 and \$242,000 at September 30, 2012. A total of \$4.8 million in TDRs were acquired with PSB and included four credits, two of which are large commercial credits. The \$4.5 million decrease from year-end 2012 resulted primarily from

payoffs related to two commercial credits previously classified as TDRs that were acquired with PSB. Classified assets, including ORE, increased slightly during the nine months ended September 30, 2013, from \$34.4 million at December 31, 2012 to \$34.5 million. Additional information regarding impaired loans is included in Note 4 – Credit Quality of Loans and Allowance for Loan Losses and Note 9 – Fair Value Measurement in the notes to the interim consolidated financial statements.

Quarterly evaluations of the allowance for loan losses are performed in accordance with GAAP and regulatory guidelines. The ALL is comprised of specific reserves assigned to each impaired loan for which a probable loss has been identified as well as general reserves to maintain the allowance at an acceptable level for other loans in the portfolio where historical loss experience is available that indicates certain probable losses may exist. Factors considered in determining provisions include estimated losses in significant credits; known deterioration in concentrations of credit; historical loss experience; trends in nonperforming assets; volume, maturity and composition of the loan portfolio; off-balance sheet credit risk; lending policies and control systems; national and local economic conditions; the experience, ability and depth of lending management; and the results of examinations of the loan portfolio by regulatory agencies and others. The processes by which we determine the appropriate level of the ALL, and the corresponding provision for probable credit losses, involves considerable judgment; therefore, no assurance can be given that future losses will not vary from current estimates. We believe the \$8.7 million in the ALL as of September 30, 2013 is sufficient to cover probable losses in the loan portfolio.

42

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Table of Contents

Impact of Inflation and Changing Prices

The consolidated financial statements and notes thereto, presented herein, have been prepared in accordance with GAAP, which require the measurement of financial position and operating results in terms of historical dollars without considering the change in the relative purchasing power of money over time due to inflation. The impact of inflation is reflected in the increased cost of the Company's operations. Unlike most industrial companies, nearly all the assets and liabilities of the Company are financial. As a result, interest rates have a greater impact on the Company's performance than do the effects of general levels of inflation. Interest rates do not necessarily move in the same direction or to the same extent as the prices of goods and services.

Item 3. Quantitative and Qualitative Disclosures About Market Risk.

There have been no significant changes from the information regarding market risk disclosed under the heading "Funding Sources - Interest Rate Sensitivity" in the Company's Annual Report on Form 10-K for the year ended December 31, 2012.

Item 4. Controls and Procedures.

The Company's Chief Executive Officer and Chief Financial Officer have evaluated the effectiveness of the disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"). As of the end of the period covered by this Quarterly Report on Form 10-Q, the Chief Executive Officer and Chief Financial Officer have concluded that such disclosure controls and procedures are effective to ensure that information required to be disclosed by the Company in reports that it submits under the Exchange

Act is recorded, processed, summarized, and reported within the time periods specified in the Securities and Exchange Commission rules and forms.

During the third quarter of 2013, there was no change in the Company's internal controls over financial reporting that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

Table of Contents

Part II – Other Information

Item 1. Legal Proceedings.

The Bank has been named as a defendant in various legal actions arising from normal business activities in which damages of various amounts are claimed. While the amount, if any, of ultimate liability with respect to such matters cannot be currently determined, management believes, after consulting with legal counsel, that any such liability will not have a material adverse effect on the Company's consolidated financial position, results of operations, or cash flows. However, in the event of unexpected future developments in these matters, if the ultimate resolution of any such matter is unfavorable, the result may be material to the Company's consolidated financial position, consolidated results of operations or consolidated cash flows.

Item 1A. Risk Factors.

There have been no material changes from the risk factors previously disclosed in our Form 10-K for the year ended December 31, 2012.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

The Company did not sell any unregistered equity securities or repurchase any equity securities during the quarter ended September 30, 2013.

Item 3. Defaults Upon Senior Securities.

None.

Item 4. Mine Safety Disclosures.

None.

Item 5. Other Information.

None.

Item 6. Exhibits.

<u>Exhibit Number</u>	<u>Document Description</u>
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3.1	Amended and Restated Articles of Incorporation of MidSouth Bancorp, Inc. (restated solely for purposes of Item 601(b)(3) of Regulation S-K) (filed as Exhibit 3.1 to MidSouth's Annual Report on Form 10-K filed on March 15, 2013 and incorporated herein by reference).
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3.2	Amended and Restated By-laws of MidSouth Bancorp, Inc. effective as of September 12, 2012 (restated solely for purposes of Item 601(b)(3) of Regulation S-K (filed as Exhibit 3.3 to MidSouth's Quarterly Report on Form 10-Q for the quarter ended September 30, 2012 and incorporated herein by reference).
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31.1	Certification pursuant to Exchange Act Rules 13(a) – 14(a)
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31.2	Certification pursuant to Exchange Act Rules 13(a) – 14(a)
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32.1	Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
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32.2 Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

101 The following financial information from the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2013, formatted in Extensible Business Reporting Language ("XBRL"): (i) Consolidated Statements of Operations, (ii) Consolidated Balance Sheets, (iii) Consolidated Statements of Cash Flows and (iv) Notes to Consolidated Financial Statements.\*

\* Pursuant to Rule 406T of Regulation S-T, these interactive data files are deemed not to be "filed" or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, or Section 18 of the Securities Act of 1934, as amended, and otherwise are not subject to liability under these sections.

Table of Contents

Signatures

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

MidSouth Bancorp, Inc.  
(Registrant)

Date: November 8, 2013

/s/ C. R. Cloutier  
C. R. Cloutier, President /CEO  
(Principal Executive Officer)

/s/ James R. McLemore  
James R. McLemore, CFO  
(Principal Financial Officer)

/s/ Teri S. Stelly  
Teri S. Stelly, Controller  
(Principal Accounting Officer)