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SAIA INC Form 4 February 21, 2014 FORM 4 Form 5 Section 16. Form 4 or Form 5 obligations May continue. See Instruction 1(b).											
(Print or Type	Responses)										
Robinson Mark H Sy				er Name an INC [SAI		Tradi	0	5. Relationship of Reporting Person(s) to Issuer			
(Last) (First) (Middle)				of Earliest T	-			(Check all applicable)			
				Day/Year) 2014			- 1	Director 10% Owner _X Officer (give title Other (specify below) Vice President of IT			
				-				6. Individual or Joint/Group Filing(Check Applicable Line)			
Filed(Month/Day/Year) Applicable Line) JOHNS CREEK, GA 30097											
(City) (State) (Zip) Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned											
	(State)	(Zip)	Tab	ole I - Non-l	Derivative	Secu	rities Acqu	ired, Disposed of,	or Beneficiall	y Owned	
1.Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)		ed Date, if	3. Transactic Code		ies Ac ed of (4 and 5 (A)	quired (A) (D)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	y Owned 7. Nature of Indirect Beneficial Ownership (Instr. 4)	
1.Title of Security (Instr. 3)	2. Transaction Date	2A. Deem Execution any	ed Date, if	3. Transactic Code	4. Securiti nor Dispos	ies Ac ed of (1 and 5	quired (A) (D) 5) Price	5. Amount of Securities Beneficially Owned Following Reported	6. Ownership Form: Direct (D) or Indirect (I)	7. Nature of Indirect Beneficial Ownership	
1.Title of Security	2. Transaction Date	2A. Deem Execution any	ed Date, if	3. Transactic Code (Instr. 8)	4. Securiti nor Dispos (Instr. 3, 4	ies Ac ed of (1 and 5 (A) or	quired (A) (D) 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I)	7. Nature of Indirect Beneficial Ownership	
1.Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deem Execution any	ed Date, if	3. Transactic Code (Instr. 8) Code V	4. Securiti for Dispose (Instr. 3, 4 Amount	(A) (D) (E) (A) (C)	quired (A) (D) 5) Price \$ 33.3048	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership	
1.Title of Security (Instr. 3) Common Stock Common	2. Transaction Date (Month/Day/Year) 02/19/2014	2A. Deem Execution any	ed Date, if	3. Transactic Code (Instr. 8) Code V S	4. Securiti for Dispose (Instr. 3, 4 Amount 5,971 10,290	(A) (A) (D) (A) (D)	quired (A) (D) 5) Price \$ 33.3048	 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) 13,636.5 23,926.5 13,636.5 	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) D	7. Nature of Indirect Beneficial Ownership	
1.Title of Security (Instr. 3) Common Stock Common Stock Common	 2. Transaction Date (Month/Day/Year) 02/19/2014 02/19/2014 	2A. Deem Execution any	ed Date, if	3. Transactic Code (Instr. 8) Code V S M	4. Securiti for Dispose (Instr. 3, 4 Amount 5,971 10,290 10,290	(A) (A) (D) (D) (D) (C)	quired (A) (D) 5) Price \$ 33.3048 \$ 7.9733 \$ 33.3048	 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) 13,636.5 23,926.5 13,636.5 	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) D D	7. Nature of Indirect Beneficial Ownership	

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Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	e 3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transactio Code (Instr. 8)	ionDeriv Secu Acqu or Di (D)	urities uired (A) Disposed of tr. 3, 4,	6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount of Underlying Securities (Instr. 3 and 4)	
				Code V	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount of Number of Shares
Stock Options (Right to Buy)	\$ 7.9733	02/19/2014		М		10,290	02/03/2012	02/02/2016	Common Stock	10,29
Stock Options (Right to Buy)	\$ 8.0667	02/19/2014		М		10,260	02/02/2013	02/01/2017	Common Stock	10,26
Phantom Stock	<u>(1)</u>						(2)	(3)	Common Stock	13,486.0 (1)
Stock Options (Right to Buy)	\$ 10.9267						05/02/2014	05/01/2018	Common Stock	9,060
Stock Options (Right to Buy)	\$ 10.0467						07/29/2014	07/28/2018	Common Stock	16,50
Stock Options (Right to Buy)	\$ 11						02/02/2015	02/02/2019	Common Stock	11,13
Stock Options (Right to Buy)	\$ 27.28						04/30/2016	04/29/2020	Common Stock	9,510
Stock Options	\$ 31.5						02/04/2017	02/03/2021	Common Stock	6,570

(Right to Buy)

Reporting Owners

Reporting Owner Name / Address		Relationships						
L B			10% Owner	Officer	Other			
Robinson Mark H 11465 JOHNS CREEK P JOHNS CREEK, GA 300			Vice President of IT					
Signatures								
/s/ Stephanie R. Maschmeier	02/21/2014							
<u>**</u> Signature of Reporting Person	Date							

Explanation of Responses:

- * If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) The conversion rate of this derivative security on February 19, 2014 is 1.22 resulting in 16,453.45 shares of common stock (underlying security in column 7).
- (2) Immediate
- (3) The shares of phantom stock become payable in the Company's stock upon reporting person's termination of service as an employee, in accordance with the terms of the Plan.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.