# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

## FORM 10-Q

x Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended September 30, 2013
or
o Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

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(Exact name of registrant as specified in its charter)

## Kentucky

(State of other jurisdiction of incorporation or organization)

601 West Market Street, Louisville, Kentucky
(Address of principal executive offices)

61-0862051
(I.R.S. Employer Identification No.)

## (502) 584-3600

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. x Yes o No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). x Yes o No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule $12 b-2$ of the Exchange Act.

Large accelerated filer o
Accelerated filer x
Non-accelerated filer o
Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). o Yes x No

Indicate the number of shares outstanding of each of the issuer $s$ classes of common stock, as of the latest practicable date:

The number of shares outstanding of the registrant s Class A Common Stock and Class B Common Stock, as of October 31, 2013, was $18,533,502$ and $2,259,926$ respectively.

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## PART I FINANCIAL INFORMATION

## Item 1. Financial Statements.

## CONSOLIDATED BALANCE SHEETS (in thousands) (unaudited)

|  | $\begin{gathered} \text { September 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2012 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and cash equivalents | \$ | 141,585 | \$ | 137,691 |
| Securities available for sale |  | 481,624 |  | 438,246 |
| Securities to be held to maturity (fair value of \$52,408 in 2013 and \$46,416 in 2012) |  | 52,057 |  | 46,010 |
| Mortgage loans held for sale |  | 9,803 |  | 10,614 |
| Loans |  | 2,553,435 |  | 2,650,197 |
| Allowance for loan losses |  | $(23,492)$ |  | $(23,729)$ |
| Loans, net |  | 2,529,943 |  | 2,626,468 |
| Federal Home Loan Bank stock, at cost |  | 28,342 |  | 28,377 |
| Premises and equipment, net |  | 32,626 |  | 33,197 |
| Goodwill |  | 10,168 |  | 10,168 |
| Other real estate owned |  | 15,247 |  | 26,203 |
| Other assets and accrued interest receivable |  | 30,486 |  | 37,425 |
|  |  |  |  |  |
| TOTAL ASSETS | \$ | 3,331,881 | \$ | 3,394,399 |
|  |  |  |  |  |
| LIABILITIES |  |  |  |  |
|  |  |  |  |  |
| Deposits |  |  |  |  |
| Non interest-bearing | \$ | 492,126 | \$ | 479,046 |
| Interest-bearing |  | 1,527,659 |  | 1,503,882 |
| Total deposits |  | 2,019,785 |  | 1,982,928 |
|  |  |  |  |  |
| Securities sold under agreements to repurchase and other short-term borrowings |  | 106,373 |  | 250,884 |
| Federal Home Loan Bank advances |  | 587,020 |  | 542,600 |
| Subordinated note |  | 41,240 |  | 41,240 |
| Other liabilities and accrued interest payable |  | 31,953 |  | 40,045 |
|  |  |  |  |  |
| Total liabilities |  | 2,786,371 |  | 2,857,697 |
|  |  |  |  |  |
| STOCKHOLDERS EQUITY |  |  |  |  |
|  |  |  |  |  |
| Preferred stock, no par value |  |  |  |  |
| Class A Common Stock and Class B Common Stock, no par value |  | 4,893 |  | 4,932 |
| Additional paid in capital |  | 132,728 |  | 132,686 |
| Retained earnings |  | 404,060 |  | 393,472 |
| Accumulated other comprehensive income |  | 3,829 |  | 5,612 |
|  |  |  |  |  |
| Total stockholders equity |  | 545,510 |  | 536,702 |

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## CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

(in thousands, except per share data)

|  | Three Months Ended <br> September 30, |  | Nine Months Ended <br> September 30, |  |
| :--- | :---: | :---: | ---: | ---: |
| INTEREST INCOME: | $\mathbf{2 0 1 3}$ |  | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ |

NON-INTEREST INCOME:

| Service charges on deposit accounts | 3,676 | 3,438 | 10,384 | 10,027 |
| :--- | ---: | ---: | ---: | ---: |
| Net refund transfer fees | 152 | 231 | 13,849 | 78,127 |
| Mortgage banking income | 1,026 | 2,274 | 5,591 |  |
| Debit card interchange fee income | 1,519 | 1,390 | 4,480 | 4,387 |
| Bargain purchase gain - Tennessee Commerce |  | $(189)$ | 27,614 |  |
| Bank |  | 27,112 | 27,112 |  |
| Bargain purchase gain - First Commercial Bank |  |  | 56 |  |
| Gain on sale of securities available for sale | 589 | 2,826 |  |  |
| Other | 1,166 | 34,845 | 3,824 | 155,740 |

NON-INTEREST EXPENSES:

| Salaries and employee benefits | 12,226 | 14,921 | 43,426 | 46,205 |
| :--- | ---: | ---: | ---: | ---: |
| Occupancy and equipment, net | 5,462 | 5,718 | 16,354 | 16,936 |
| Communication and transportation | 990 | 1,045 | 4,667 |  |
| Marketing and development | 785 | 828 | 2,670 |  |
| FDIC insurance expense | 419 | 287 | 1,008 |  |
| Bank franchise tax expense | 707 | 729 | 1,234 | 3,363 |
| Data processing | 934 | 1,030 | 3,279 | 2,446 |
| Debit card processing expense | 655 | 648 | 1,909 |  |
| Supplies | 228 | 270 | 1,748 |  |

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| Other real estate owned expense |  | 497 |  | 1,328 |  | 2,331 |  | 2,488 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Charitable contributions |  | 225 |  | 232 |  | 688 |  | 3,110 |
| Legal expense |  | 1,343 |  | 388 |  | 3,111 |  | 1,283 |
| FHLB advance prepayment expense |  |  |  |  |  |  |  | 2,436 |
| Other |  | 1,854 |  | 2,338 |  | 5,867 |  | 7,097 |
| Total non-interest expenses |  | 26,325 |  | 29,762 |  | 87,326 |  | 98,366 |
| INCOME BEFORE INCOME TAX |  |  |  |  |  |  |  |  |
| EXPENSE |  | 7,553 |  | 31,572 |  | 37,477 |  | 173,759 |
| INCOME TAX EXPENSE |  | 2,950 |  | 10,904 |  | 13,399 |  | 61,041 |
| NET INCOME | \$ | 4,603 | \$ | 20,668 | \$ | 24,078 | \$ | 112,718 |
|  |  |  |  |  |  |  |  |  |
| BASIC EARNINGS PER SHARE: |  |  |  |  |  |  |  |  |
| Class A Common Stock | \$ | 0.22 | \$ | 0.99 | \$ | 1.16 | \$ | 5.38 |
| Class B Common Stock | \$ | 0.21 | \$ | 0.97 | \$ | 1.12 | \$ | 5.34 |
|  |  |  |  |  |  |  |  |  |
| DILUTED EARNINGS PER SHARE: |  |  |  |  |  |  |  |  |
| Class A Common Stock | \$ | 0.22 | \$ | 0.98 | \$ | 1.16 | \$ | 5.36 |
| Class B Common Stock | \$ | 0.21 | \$ | 0.97 | \$ | 1.11 | \$ | 5.32 |
|  |  |  |  |  |  |  |  |  |
| DIVIDENDS DECLARED PER COMMON SHARE: |  |  |  |  |  |  |  |  |
| Class A Common Stock | \$ | 0.176 | \$ | 0.165 | \$ | 0.517 | \$ | 0.484 |
| Class B Common Stock | \$ | 0.160 | \$ | 0.150 | \$ | 0.470 | \$ | 0.440 |

See accompanying footnotes to consolidated financial statements.

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## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

(in thousands)


See accompanying footnotes to consolidated financial statements.

## CONSOLIDATED STATEMENT OF STOCKHOLDERS EQUITY(UNAUDITED)

## NINE MONTHS ENDED SEPTEMBER 30, 2013

| (in thousands, except per share data) | Class A <br> Shares <br> Outstanding | Common Stock <br> Class B <br> Shares <br> Outstanding | Amount |  | Additional <br> Paid In <br> Capital |  | Retained <br> Earnings |  | Accumulated Other <br> Comprehensive Income |  | Total Stockholders Equity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance, January 1, 2013 | 18,694 | 2,271 | \$ | 4,932 | \$ | 132,686 | \$ | 393,472 | \$ | 5,612 | \$ | 536,702 |
| Net income |  |  |  |  |  |  |  | 24,078 |  |  |  | 24,078 |
| Net change in accumulated other comprehensive income |  |  |  |  |  |  |  |  |  | $(1,783)$ |  | $(1,783)$ |
| Dividend declared Common Stock: |  |  |  |  |  |  |  |  |  |  |  |  |
| Class A (\$0.517 per share) |  |  |  |  |  |  |  | $(9,459)$ |  |  |  | $(9,459)$ |
| Class B (\$0.470 per share) |  |  |  |  |  |  |  | $(1,062)$ |  |  |  | $(1,062)$ |
| Stock options exercised, net of shares redeemed | 17 |  |  | 4 |  | 438 |  | (147) |  |  |  | 295 |
| Repurchase of Class A Common Stock | (193) |  |  | (43) |  | $(1,230)$ |  | $(2,822)$ |  |  |  | $(4,095)$ |
| Conversion of Class B Common Stock to Class A Common Stock | 11 | (11) |  |  |  |  |  |  |  |  |  |  |
| Net change in notes receivable on Common Stock |  |  |  |  |  | 281 |  |  |  |  |  | 281 |
| Deferred director compensation expense <br> - Company Stock | 5 |  |  |  |  | 152 |  |  |  |  |  | 152 |
| Stock based compensation expense restricted stock |  |  |  |  |  | 224 |  |  |  |  |  | 224 |
| Stock based compensation expense options |  |  |  |  |  | 177 |  |  |  |  |  | 177 |
| Balance, September 30, 2013 | 18,534 | 2,260 | \$ | 4,893 | \$ | 132,728 | \$ | 404,060 | \$ | 3,829 | \$ | 545,510 |

See accompanying footnotes to consolidated financial statements.

## CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

NINE MONTHS ENDED SEPTEMBER 30, 2013 AND 2012 (in thousands)

|  | 2013 |  | 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
| OPERATING ACTIVITIES: |  |  |  |  |
| Net income | \$ | 24,078 | \$ | 112,718 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Depreciation, amortization and accretion, net |  | 929 |  | 7,348 |
| Provision for loan losses |  | 2,480 |  | 13,719 |
| Net gain on sale of mortgage loans held for sale |  | $(6,340)$ |  | $(6,541)$ |
| Origination of mortgage loans held for sale |  | $(263,411)$ |  | $(172,305)$ |
| Proceeds from sale of mortgage loans held for sale |  | 270,562 |  | 179,853 |
| Net realized impairment (recovery) of mortgage servicing rights |  | (345) |  | 129 |
| Net realized gain on sales, calls and impairment of securities |  |  |  | (56) |
| Net gain on sale of other real estate owned |  | $(1,714)$ |  | (381) |
| Writedowns of other real estate owned |  | 1,074 |  | 1,207 |
| Deferred director compensation expense - Company Stock |  | 152 |  | 140 |
| Stock based compensation expense |  | 401 |  | 655 |
| Bargain purchase gains on acquisitions |  | $(1,324)$ |  | $(54,726)$ |
| Net change in other assets and liabilities: |  |  |  |  |
| Accrued interest receivable |  | 1,115 |  | (409) |
| Accrued interest payable |  | 32 |  | (228) |
| Other assets |  | 4,137 |  | 5,864 |
| Other liabilities |  | $(7,447)$ |  | 16,347 |
| Net cash provided by operating activities |  | 24,379 |  | 103,334 |
|  |  |  |  |  |
| INVESTING ACTIVITIES: |  |  |  |  |
| Net cash received in FDIC-assisted transactions |  |  |  | 921,161 |
| Purchases of securities available for sale |  | $(175,275)$ |  | $(61,716)$ |
| Purchases of securities to be held to maturity |  | $(15,000)$ |  | $(23,115)$ |
| Proceeds from calls, maturities and paydowns of securities available for sale |  | 129,041 |  | 193,403 |
| Proceeds from calls, maturities and paydowns of securities to be held to maturity |  | 8,900 |  | 3,354 |
| Proceeds from sales of securities available for sale |  |  |  | 38,724 |
| Proceeds from sales of Federal Home Loan Bank stock |  | 35 |  | 62 |
| Proceeds from sales of other real estate owned |  | 19,642 |  | 21,688 |
| Net change in loans |  | 92,881 |  | $(184,454)$ |
| Net purchases of premises and equipment |  | $(3,275)$ |  | $(2,499)$ |
| Net cash provided by investing activities |  | 56,949 |  | 906,608 |
|  |  |  |  |  |
| FINANCING ACTIVITIES: |  |  |  |  |
| Net change in deposits |  | 36,857 |  | $(822,074)$ |
| Net change in securities sold under agreements to repurchase and other short-term borrowings |  | $(144,511)$ |  | $(60,392)$ |
| Payments of Federal Home Loan Bank advances |  | $(25,580)$ |  | $(589,208)$ |
| Proceeds from Federal Home Loan Bank advances |  | 70,000 |  | 205,000 |
| Repurchase of Common Stock |  | $(4,095)$ |  | (386) |
| Net proceeds from Common Stock options exercised |  | 295 |  | 147 |
| Cash dividends paid |  | $(10,400)$ |  | $(9,813)$ |
| Net cash used in financing activities |  | $(77,434)$ |  | $(1,276,726)$ |
|  |  |  |  |  |
| NET CHANGE IN CASH AND CASH EQUIVALENTS |  | 3,894 |  | $(266,784)$ |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD |  | 137,691 |  | 362,971 |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD | \$ | 141,585 | \$ | 96,187 |


| SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash paid during the period for: |  |  |  |  |
| Interest | \$ | 16,061 | \$ | 17,653 |
| Income taxes |  | 26,674 |  | 68,603 |
|  |  |  |  |  |
| SUPPLEMENTAL NONCASH DISCLOSURES |  |  |  |  |
| Transfers from loans to real estate acquired in settlement of loans | \$ | 8,690 | \$ | 16,018 |
| Loans provided for sales of other real estate owned |  | 644 |  | 591 |

See accompanying footnotes to consolidated financial statements.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2013 AND 2012 (UNAUDITED) AND DECEMBER 31, 2012

## 1. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES


#### Abstract

Basis of Presentation The consolidated financial statements include the accounts of Republic Bancorp, Inc. (the Parent Company ) and its wholly-owned subsidiaries: Republic Bank \& Trust Company ( RB\&T ) and Republic Bank (RB ) (collectively referred together as the Bank ). Republic Invest Co., a former subsidiary of RB\&T, and its subsidiary, Republic Capital LLC, were dissolved in April 2013 in connection with the full repayment by RB\&T of intragroup subordinated debentures issued by Republic Capital LLC in a 2004 intragroup trust preferred transaction. All companies are collectively referred to as Republic or the Company. All significant intercompany balances and transactions are eliminated in consolidation.


The accompanying unaudited consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, the financial statements do not include all of the information and footnotes required by U.S. generally accepted accounting principles ( GAAP ) for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for fair presentation have been included. Operating results for the three and nine months ended September 30, 2013 are not necessarily indicative of the results that may be expected for the year ending December 31, 2013. For further information, refer to the consolidated financial statements and footnotes thereto included in Republic s Form 10-K for the year ended December 31, 2012.

As of September 30, 2013, the Company was divided into three distinct business operating segments: Traditional Banking, Mortgage Banking and Republic Processing Group ( RPG ). During the second quarter of 2012, the Company realigned the previously reported Tax Refund Solutions ( TRS ) segment as a division of the RPG segment. Along with the TRS division, Republic Payment Solutions ( RPS ) and Republic Credit Solutions ( RCS ) also operate as divisions of the RPG segment.

## Traditional Banking and Mortgage Banking (collectively Core Banking )

As of September 30, 2013, in addition to an Internet delivery channel, Republic had 45 full-service banking centers with locations as follows:

- Kentucky 34
- Metropolitan Louisville 20
- Central Kentucky 11
- Elizabethtown 1
- Frankfort 1
- Georgetown 1
- Lexington 5
- Owensboro 2
- Shelbyville 1
- Northern Kentucky 3
- Covington 1
- Florence 1
- Independence 1
- Southern Indiana 3
- Floyds Knobs 1
- Jeffersonville 1
- New Albany 1
- Metropolitan Tampa, Florida 4
- Metropolitan Cincinnati, Ohio 1
- Metropolitan Nashville, Tennessee 2
- Metropolitan Minneapolis, Minnesota 1


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In October 2013, Republic gave the required 90-day regulatory notice of its intentions to close its sole banking center in Palm Harbor, Florida. This location is expected to close in January 2014 with the lease for the premises expiring in February 2014.

In October 2013, Republic gave the required 90-day regulatory notice of its intentions to close its sole banking center in Minneapolis, Minnesota, which it acquired in connection with the First Commercial Bank ( FCB ) acquisition in September 2012. The Bank is currently under a lease for this location which is set to expire in April 2015. The Bank intends to repurpose the location as a support office until the expiration of its lease or until such time that it is able to negotiate with the landlord a buy-out of its future lease obligations. The banking center is expected to stop transacting business at the Minnesota location with deposit customers in January 2014.

Core Banking results of operations are primarily dependent upon net interest income, which represents the difference between the interest income and fees on interest-earning assets and the interest expense on interest-bearing liabilities. Principal interest-earning Core Banking assets represent investment securities and real estate, commercial and consumer loans. Interest-bearing liabilities primarily consist of interest-bearing deposit accounts, securities sold under agreements to repurchase, as well as short-term and long-term borrowing sources. The Bank also provides short-term, revolving credit facilities to mortgage bankers across the nation through warehouse lines of credit. These credit facilities are secured by single family, first lien residential real estate loans.

Other sources of Core Banking income include service charges on deposit accounts, debit card interchange fee income, title insurance commissions, fees charged to customers for trust services and revenue generated from Mortgage Banking activities. Mortgage Banking activities represent both the origination and sale of loans in the secondary market and the servicing of loans for others, primarily the Federal Home Loan Mortgage Corporation (Freddie Mac or FHLMC ).

Core Banking operating expenses consist primarily of salaries and employee benefits, occupancy and equipment expenses, communication and transportation costs, data processing, debit card interchange expenses, marketing and development expenses, FDIC insurance expense, and various general and administrative costs. Core Banking results of operations are significantly impacted by general economic and competitive conditions, particularly changes in market interest rates, government laws and policies and actions of regulatory agencies.

## Republic Processing Group

Nationally, through RB\&T, RPG facilitates the receipt and payment of federal and state tax refunds under the TRS division, primarily through refund transfers ( RT s). RTs are products whereby a tax refund is issued to the taxpayer after RB\&T has received the refund from the federal or state government. There is no credit risk or borrowing costs associated with these products, because they are only delivered to the taxpayer upon receipt of the tax refund directly from the governmental paying authority. Fees earned on RTs, net of rebates, are the primary source of revenue for the TRS division and the RPG segment, and are reported as non-interest income under the line item Net refund transfer fees.

The TRS division historically originated and obtained a significant source of revenue from Refund Anticipation Loans ( RAL s), but terminated this product effective April 30, 2012. RALs were short-term consumer loans offered to taxpayers that were secured by the customer s anticipated tax refund, which represented the sole source of repayment. The fees earned on RALs for the applicable reporting period in 2012 were reported as interest income under the line item Loans, including fees.

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Through RB, the RPS division is an issuing bank offering general purpose reloadable prepaid debit cards through third party program managers. Through RB\&T, the RCS division is piloting short-term consumer credit products.

Reclassifications and recasts Certain amounts presented in prior periods have been reclassified to conform to the current period presentation. These reclassifications had no impact on previously reported prior periods net income. Additionally, as discussed in Footnote 22012 FDIC-Assisted Acquisitions of Failed Banks, during the first quarter of 2013 the Bank posted adjustments to the First Commercial Bank ( FCB ) acquired assets in the determination of acquisition day ( day-one ) fair values, which resulted in a $\$ 1.3$ million increase to the bargain purchase gain presented.

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2. 2012 FDIC-ASSISTED ACQUISITIONS OF FAILED BANKS

## OVERVIEW

During 2012, the Bank acquired two failed institutions in FDIC-assisted transactions. The Bank did not raise capital to complete either of these acquisitions.

The Bank determined that the acquisitions of these failed banks constituted business acquisitions as defined by Accounting Standards Codification ( ASC ) Topic 805, Business Combinations. Accordingly, the assets acquired and liabilities assumed have been presented at their estimated fair values, as required. Fair values were determined over a measurement period based on the requirements of ASC Topic 820, Fair Value Measurements and Disclosures. The measurement period for day-one fair values begins on the acquisition date and ends the earlier of: (a) the day management believes it has all the information necessary to determine day-one fair values; or (b) one year following the acquisition date. In many cases, the determination of these day-one fair values requires management to make material estimates about discount rates, future expected cash flows, market conditions and other future events that are highly subjective in nature and subject to recast adjustments, which are retrospective adjustments to reflect new information existing at the acquisition date affecting day-one fair values. More specifically, recast adjustments for loans and other real estate owned were made as market value data, such as appraisals, were received by the Bank. Increases or decreases to day-one fair values have been reflected with a corresponding increase or decrease to bargain purchase gain.

## Tennessee Commerce Bank ( TCB )

On January 27, 2012, the Bank acquired specific assets and assumed substantially all of the deposits and specific other liabilities of TCB, headquartered in Franklin, Tennessee from the FDIC, as receiver for TCB, pursuant to the terms of a Purchase and Assumption Agreement ( P\&A ) Whole Bank; All Deposits entered into among RB\&T, the FDIC as receiver of TCB and the FDIC. On January 30, 2012, TCB s sole location re-opened as a division of RB\&T.

The Bank acquired approximately $\$ 221$ million in notional assets from the FDIC as receiver for TCB. In addition, the Bank recorded a receivable from the FDIC for approximately $\$ 785$ million, which represented the net difference between the assets acquired and the liabilities assumed, adjusted for the discount the Bank received for the acquisition. The FDIC paid approximately $\$ 771$ million of this receivable on January 30, 2012 with the remaining $\$ 14$ million paid on February 15, 2012.

During the first quarter of 2012, the Bank recorded an initial bargain purchase gain of $\$ 27.9$ million as a result of the TCB acquisition. The bargain purchase gain was realized because the overall price paid by the Bank was substantially less than the fair value of the TCB assets acquired and liabilities assumed in the acquisition. In the second and third quarters of 2012, the Bank posted adjustments to the acquired assets for its FDIC-assisted acquisition in the determination of day-one fair values and recorded a net decrease to the bargain purchase gain of $\$ 285,000$, as additional information relative to the day-one fair values became available.

Information obtained subsequent to January 27, 2012 and through September 30, 2012 was considered in forming TCB estimates of cash flows and collateral values as of the January 27, 2012 acquisition date, i.e., TCB s day-one fair values. Day-one fair values for TCB were considered final as of September 30, 2012, which was the date the Bank believed it had received all the information necessary to determine TCB s day-one fair values.

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A summary of the assets acquired and liabilities assumed in the TCB acquisition follows:

## Tennessee Commerce Bank

| (in thousands) | January 27, 2012 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As Previously Reported |  |  |  | As Recasted |  |  |  |
|  | ContractualAmount |  | Fair Value |  | 2012 Recast Adjustments |  | Fair Value |  |
| Assets acquired: |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 61,943 | \$ | (89) | \$ | (2) | \$ | 61,852 |
| Securities available for sale |  | 42,646 |  |  |  |  |  | 42,646 |
| Loans to be repurchased by the FDIC, net of discount |  | 19,800 |  | $(2,797)$ |  |  |  | 17,003 |
| Loans |  | 79,112 |  | $(22,666)$ |  | 830 |  | 57,276 |
| Federal Home Loan Bank stock, at cost |  | 2,491 |  |  |  |  |  | 2,491 |
| Other real estate owned |  | 14,189 |  | $(3,359)$ |  | $(1,113)$ |  | 9,717 |
| Core deposit intangible |  |  |  | 64 |  |  |  | 64 |
| Discount |  | $(56,970)$ |  | 56,970 |  |  |  |  |
| FDIC settlement receivable |  | 784,545 |  |  |  |  |  | 784,545 |
| Other assets and accrued interest receivable |  | 945 |  | (60) |  |  |  | 885 |
| Total assets acquired | \$ | 948,701 | \$ | 28,063 | \$ | (285) | \$ | 976,479 |
|  |  |  |  |  |  |  |  |  |
| Liabilities assumed: |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |  |
| Non interest-bearing | \$ | 19,754 | \$ |  | \$ |  | \$ | 19,754 |
| Interest-bearing |  | 927,641 |  | 54 |  |  |  | 927,695 |
| Total deposits |  | 947,395 |  | 54 |  |  |  | 947,449 |
|  |  |  |  |  |  |  |  |  |
| Accrued income taxes payable |  |  |  | 9,988 |  | (100) |  | 9,888 |
| Other liabilities and accrued interest payable |  | 1,306 |  | 110 |  |  |  | 1,416 |
|  |  |  |  |  |  |  |  |  |
| Total liabilities assumed | \$ | 948,701 | \$ | 10,152 | \$ | (100) | \$ | 958,753 |
| Equity: |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Bargain purchase gain, net of taxes |  |  |  | 17,911 |  | (185) |  | 17,726 |
| Total liabilities assumed and equity | \$ | 948,701 | \$ | 28,063 | \$ | (285) | \$ | 976,479 |

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A summary of the net assets acquired from the FDIC and the estimated fair value adjustments as of the TCB acquisition date follows:

## Tennessee Commerce Bank

| (in thousands) | As Previously Reported |  | January 27, 2012 |  |  |  | As Recasted |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Second Quarter 2012 Recast Adjustments |  | Third Quarter 2012 Recast Adjustments |  |  |  |
| Assets acquired, at contractual amount | \$ | 221,126 | \$ |  | \$ |  | \$ | 221,126 |
| Liabilities assumed, at contractual amount |  | $(948,701)$ |  |  |  |  |  | $(948,701)$ |
| Net liabilities assumed per the P\&A |  |  |  |  |  |  |  |  |
| Agreement |  | $(727,575)$ |  |  |  |  |  | $(727,575)$ |
|  |  |  |  |  |  |  |  |  |
| Contractual discount |  | $(56,970)$ |  |  |  |  |  | $(56,970)$ |
| Net receivable from the FDIC | \$ | $(784,545)$ | \$ |  | \$ |  | \$ | $(784,545)$ |
|  |  |  |  |  |  |  |  |  |
| Fair value adjustments: |  |  |  |  |  |  |  |  |
| Loans | \$ | $(22,666)$ | \$ | 919 | \$ | (89) | \$ | $(21,836)$ |
| Discount for loans to be repurchased by the |  |  |  |  |  |  |  |  |
| FDIC |  | $(2,797)$ |  |  |  |  |  | $(2,797)$ |
| Other real estate owned |  | $(3,359)$ |  | $(1,000)$ |  | (113) |  | $(4,472)$ |
| Core deposit intangible |  | 64 |  |  |  |  |  | 64 |
| Deposits |  | (54) |  |  |  |  |  | (54) |
| Other assets and accrued interest receivable |  | (60) |  |  |  |  |  | (60) |
| All other |  | (199) |  | (15) |  | 13 |  | (201) |
| Total fair value adjustments |  | $(29,071)$ |  | (96) |  | (189) |  | $(29,356)$ |
|  |  |  |  |  |  |  |  |  |
| Discount |  | 56,970 |  |  |  |  |  | 56,970 |
| Bargain purchase gain, pre-tax | \$ | 27,899 | \$ | (96) | \$ | (189) | \$ | 27,614 |

On January 27, 2012, the Bank did not immediately acquire the TCB banking facility, including outstanding lease agreements and furniture, fixtures and equipment. During the third quarter of 2012, the Bank renegotiated a new lease with the landlord related to the sole banking facility and acquired all related data processing equipment and fixed assets totaling approximately $\$ 573,000$.

## First Commercial Bank

On September 7, 2012, the Bank acquired specific assets and assumed substantially all of the liabilities of FCB, headquartered in Bloomington, Minnesota from the FDIC, as receiver for FCB, pursuant to the terms of a P\&A Agreement Whole Bank; All Deposits, entered into among RB\&T, the FDIC as receiver of FCB and the FDIC. On September 10, 2012, FCB s sole location re-opened as a division of RB\&T.

The Bank acquired approximately $\$ 215$ million in notional assets from the FDIC as receiver for FCB. In addition, the Bank also recorded a receivable from the FDIC for approximately $\$ 64$ million, which represented the net difference between the assets acquired and the liabilities

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assumed adjusted for the discount the Bank received for the acquisition. The FDIC paid substantially all of this receivable to the Bank on September 10, 2012.

During the third quarter of 2012, the Bank recorded an initial bargain purchase gain of $\$ 27.1$ million as a result of the FCB acquisition. The bargain purchase gain was realized because the overall price paid by the Bank was substantially less than the fair value of the FCB assets acquired and liabilities assumed in the acquisition. During the fourth quarter of 2012, the Bank posted adjustments to the acquired assets for its FDIC-assisted acquisition in the determination of day-one fair values and recorded a net increase to the bargain purchase gain of $\$ 712,000$, as additional information relative to the day-one fair values became available. During the first quarter of 2013, the Bank posted its final recast adjustment which resulted in an increase of $\$ 1.3$ million to the bargain purchase gain.

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Information obtained subsequent to September 7, 2012 and through March 31, 2013 was considered in forming FCB estimates of cash flows and collateral values as of the September 7, 2012 acquisition date, i.e., FCB s day-one fair values. Day-one fair values for FCB were considered final as of March 31, 2013, which was the date the Bank believed it had received all the information necessary to determine FCB s day-one fair values.

A summary of the assets acquired and liabilities assumed in the FCB acquisition, including recast adjustments, follows:

## First Commercial Bank



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A summary of the net assets acquired from the FDIC and the estimated fair value adjustments as of the FCB acquisition date follows:

## First Commercial Bank

| (in thousands) | September 7, 2012 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As Previously Reported |  | Fourth Quarter 2012 Recast Adjustments |  | First Quarter 2013 Recast Adjustments |  | As <br> Recasted |  |
| Assets acquired, at contractual amount | \$ | 214,866 | \$ |  | \$ |  | \$ | 214,866 |
| Liabilities assumed, at contractual amount |  | $(199,780)$ |  |  |  |  |  | $(199,780)$ |
| Net liabilities assumed per the P\&A |  |  |  |  |  |  |  |  |
| Agreement |  | 15,086 |  |  |  |  |  | 15,086 |
| Contractual discount |  | $(79,412)$ |  |  |  |  |  | $(79,412)$ |
| Net receivable from the FDIC | \$ | $(64,326)$ | \$ |  | \$ |  | \$ | $(64,326)$ |
| Fair value adjustments: |  |  |  |  |  |  |  |  |
| Loans | \$ | $(44,214)$ | \$ | 423 | \$ | 2,398 | \$ | $(41,393)$ |
| Other real estate owned |  | $(8,389)$ |  | 289 |  | $(1,074)$ |  | $(9,174)$ |
| Core deposit intangible |  | 559 |  |  |  |  |  | 559 |
| Deposits |  | 3 |  |  |  |  |  | 3 |
| Federal Home Loan Bank advances |  | (63) |  |  |  |  |  | (63) |
| Other assets and accrued interest receivable |  | (95) |  |  |  |  |  | (95) |
| All other |  | (101) |  |  |  |  |  | (101) |
| Total fair value adjustments |  | $(52,300)$ |  | 712 |  | 1,324 |  | $(50,264)$ |
|  |  |  |  |  |  |  |  |  |
| Discount |  | 79,412 |  |  |  |  |  | 79,412 |
| Bargain purchase gain, pre-tax | \$ | 27,112 | \$ | 712 | \$ | 1,324 | \$ | 29,148 |

On September 7, 2012, the Bank did not immediately acquire the FCB banking facility, including outstanding lease agreements and furniture, fixtures and equipment. The Bank acquired all data processing equipment and fixed assets totaling approximately $\$ 328,000$ during the fourth quarter of 2012. During the first quarter of 2013, the Bank renegotiated a new lease with the landlord related to the sole banking facility and acquired all related data processing equipment and fixed assets totaling approximately $\$ 233,000$.

In October 2013, Republic gave the required 90-day regulatory notice of its intentions to close its sole banking center location in Minneapolis, Minnesota, which it acquired in connection with the FCB acquisition in September 2012. The Bank is currently under a lease for this location which is set to expire in April 2015. The Bank intends to repurpose the location as a support office until the expiration of its lease or until such time that it is able to negotiate with the landlord a buy-out of its future lease obligations. The banking center is expected to stop transacting business at the Minnesota location with deposit customers in January 2014. The core deposit intangible asset associated with the FCB acquisition totaled $\$ 289,000$ at September 30, 2013. The Bank intends to accelerate the amortization of this asset in connection with its notice to repurpose the former FCB banking center.

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The following is a description of the methods used to determine the fair values of significant assets and liabilities at the respective acquisition dates as presented throughout:

Cash and Due from Banks and Interest-bearing Deposits in Banks The carrying amount of these assets, adjusted for any cash items deemed uncollectible by management, was determined to be a reasonable estimate of fair value based on their short-term nature.

Investment Securities Investment securities were acquired at fair value from the FDIC. The fair values provided by the FDIC were reviewed and considered reasonable based on management s understanding of the marketplace. Federal Home

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Loan Bank ( FHLB ) stock was acquired at cost, as it is not practicable to determine its fair value given restrictions on its marketability.

With the TCB acquisition, the Bank acquired $\$ 43$ million in securities at fair value. The majority of the securities acquired were subsequently sold or called during the first quarter of 2012, with the Bank realizing a net gain on the corresponding transactions of approximately $\$ 56,000$. The Bank sold these securities because management determined that the acquired securities did not fit within the Bank s traditional investment strategies.

With the FCB acquisition, the Bank acquired $\$ 12$ million in securities at fair value. The nature of these securities acquired was consistent with the Bank s existing investment portfolio and the Bank elected to retain these securities.

Loans Fair values for loans were based on a discounted cash flow methodology that considered factors including the type of loan and related collateral, classification status, interest rate, term of loan and whether or not the loan was amortizing, and a discount rate reflecting current market rates for new originations of comparable loans adjusted for the risk inherent in the cash flow estimates.

Certain loans that were deemed to be collateral dependent were valued based on the fair value of the underlying collateral. These estimates were based on the most recently available real estate appraisals with certain adjustments made based on the type of property, age of appraisal, current status of the property and other related factors to estimate the current value of the collateral.

With the TCB acquisition, the Bank purchased approximately $\$ 99$ million in loans with a recasted fair value of approximately $\$ 74$ million. During 2012, the FDIC repurchased approximately $\$ 20$ million of TCB loans at a price of par less the original discount of $\$ 3$ million that the Bank received when it purchased the loans. Loans repurchased by the FDIC were valued at the contractual amount reduced by the applicable discount.

With the FCB acquisition, the Bank purchased approximately $\$ 172$ million in loans with a recasted fair value of approximately $\$ 130$ million.

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The composition of acquired loans as of the respective acquisition dates follows:

## Tennessee Commerce Bank

| (in thousands) | January 27, 2012 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As Previously Reported |  |  |  | As Recasted |  |  |  |
|  | Contractual Amount |  | Fair Value Adjustments |  | 2012 Recast Adjustments |  | Fair <br> Value |  |
| Residential real estate | \$ | 22,693 | \$ | $(4,076)$ | \$ | 243 | \$ | 18,860 |
| Commercial real estate |  | 18,646 |  | $(6,971)$ |  | 1,988 |  | 13,663 |
| Construction \& Land Development |  | 14,877 |  | $(2,681)$ |  | $(1,972)$ |  | 10,224 |
| Commercial |  | 13,224 |  | $(6,939)$ |  | 496 |  | 6,781 |
| Home equity |  | 6,220 |  | (606) |  | 24 |  | 5,638 |
| Consumer: |  |  |  |  |  |  |  |  |
| Credit cards |  | 608 |  | (22) |  |  |  | 586 |
| Overdrafts |  | 672 |  | (621) |  |  |  | 51 |
| Other consumer |  | 2,172 |  | (750) |  | 51 |  | 1,473 |
| Total loans | \$ | 79,112 | \$ | $(22,666)$ | \$ | 830 | \$ | 57,276 |

## First Commercial Bank

| (in thousands) | September 7, 2012 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As Previously Reported |  |  |  | As Recasted |  |  |  |
|  | Contractual Amount |  | Fair Value Adjustments |  | 2012 \& 2013 <br> Recast Adjustments |  | Fair <br> Value |  |
| Residential real estate | \$ | 48,409 | \$ | $(9,634)$ | \$ | 180 | \$ | 38,955 |
| Commercial real estate |  | 82,161 |  | $(12,330)$ |  | $(1,746)$ |  | 68,085 |
| Construction \& Land Development |  | 14,918 |  | $(6,182)$ |  | 316 |  | 9,052 |
| Commercial |  | 25,475 |  | $(16,060)$ |  | 4,120 |  | 13,535 |
| Home equity |  | 404 |  | (3) |  |  |  | 401 |
| Consumer: |  |  |  |  |  |  |  |  |
| Credit cards |  |  |  |  |  |  |  |  |
| Overdrafts |  | 6 |  |  |  |  |  | 6 |
| Other consumer |  | 371 |  | (5) |  | (49) |  | 317 |
| Total loans | \$ | 171,744 | \$ | $(44,214)$ | \$ | 2,821 | \$ | 130,351 |

The following tables present the purchased loans that are included within the scope of ASC Topic 310-30, Accounting for Purchased Loans with Deteriorated Credit Quality, at the respective acquisition dates:

| (in thousands) | As Previously Reported |  | January 27, 2012 <br> 2012 Recast <br> Adjustments |  | As <br> Recasted |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contractually-required principal and interest payments | \$ | 52,278 | \$ |  | \$ | 52,278 |
| Non-accretable difference |  | $(21,308)$ |  | 903 |  | $(20,405)$ |
| Cash flows expected to be collected |  | 30,970 |  | 903 |  | 31,873 |
| Accretable difference |  | (425) |  | (73) |  | (498) |
| Fair value of loans | \$ | 30,545 | \$ | 830 | \$ | 31,375 |

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## First Commercial Bank

| (in thousands) |  | $\begin{aligned} & \text { September 7, } 2012 \\ & 2012 \& 2013 \end{aligned}$ |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contractually-required principal and interest payments | \$ | 116,940 | \$ | 4,213 | \$ | 121,153 |
| Non-accretable difference |  | $(33,523)$ |  | 4,640 |  | $(28,883)$ |
| Cash flows expected to be collected |  | 83,417 |  | 8,853 |  | 92,270 |
| Accretable difference |  | $(2,827)$ |  | $(1,819)$ |  | $(4,646)$ |
| Fair value of loans | \$ | 80,590 | \$ | 7,034 | \$ | 87,624 |

Core Deposit Intangible In its assumption of the deposit liabilities for the 2012 FDIC-assisted acquisitions, the Bank believed that the customer relationships associated with these deposits had intangible value, although this value was anticipated to be modest given the nature of the deposit accounts and the anticipated rapid account run-off since acquired. The Bank recorded core deposit intangible assets of $\$ 64,000$ and $\$ 559,000$ related to the TCB and FCB acquisitions. The fair value of these intangible assets were estimated based on a discounted cash flow methodology that gave appropriate consideration to type of deposit, deposit retention, cost of the deposit base and net maintenance cost attributable to customer deposits.

Other Real Estate Owned (OREO ) OREO is presented at fair value, which is the estimated value that management expects to receive when the property is sold, net of related costs to sell. These estimates were based on the most recently available real estate appraisals, with certain adjustments made based on the type of property, age of appraisal, current status of the property and other related factors to estimate the current value of the property.

The Bank acquired $\$ 14$ million in OREO related to the TCB acquisition, which was initially reduced by a $\$ 3$ million fair value adjustment as of January 27, 2012. Subsequent to the first quarter, the Bank posted a net negative recast adjustment of $\$ 1$ million to OREO to mark several properties to market based on appraisals received.

The Bank acquired $\$ 19$ million in OREO related to the FCB acquisition, which was initially reduced by an $\$ 8$ million fair value adjustment as of September 7, 2012. During the fourth quarter of 2012 and the first quarter of 2013, the Bank posted a net negative recast adjustment of $\$ 785,000$ to OREO to mark several properties to market based on appraisals received.

FHLB Advances The Bank acquired $\$ 3$ million in FHLB advances related to the FCB acquisition. The advances were marked to market as of the acquisition date based on early prepayment payoffs (including penalties) received from the FHLB.
The Bank paid off the advances during the third quarter of 2012 at no additional loss beyond the fair value adjustment as of their date of acquisition.

Deposits The fair values used for the demand and savings deposits that comprise the acquisition accounts acquired, by definition, equal the amount payable on demand at the acquisition date. The fair values for time deposits are estimated using a discounted cash flow calculation that applies interest rates currently being offered to the interest rates embedded on such time deposits.

The Bank assumed $\$ 947$ million in deposits at estimated fair value in connection with the TCB acquisition. As permitted by the FDIC, within seven days of the acquisition date, RB\&T had the option to disclose to TCB s deposit customers that it was repricing the acquired deposit portfolios. In addition, depositors had the option to withdraw funds without penalty. The Bank chose to reprice all of the acquired TCB interest-bearing deposits, including transaction, time and brokered deposits with an effective date of January 28, 2012. This re-pricing triggered significant time and brokered deposit run-off consistent with management s expectations.

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The Bank assumed $\$ 196$ million in deposits at estimated fair value in connection with the FCB acquisition. The Bank chose to re-price all of the acquired FCB time deposits with an effective date of October 1, 2012. This re-pricing triggered certificate of deposit run-off consistent with management $s$ expectations.

The composition of deposits assumed at fair value as of the respective acquisition dates follows:

## Tennessee Commerce Bank

|  | Contractual <br> Amount | Fair Value <br> Adjustments | Fanuary 27, 2012 <br> Recast <br> Adjustments |  |
| :--- | ---: | ---: | ---: | ---: |
| (in thousands) | $\$$ | 3,190 | $\$$ |  |
| Value |  |  |  |  |

## First Commercial Bank

| (in thousands) | September 7, 2012 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Contractual Amount |  | Fair Value Adjustments |  | Recast Adjustments |  | $\begin{gathered} \text { Fair } \\ \text { Value } \end{gathered}$ |
| Demand | \$ | 4,003 | \$ |  | \$ | \$ | 4,003 |
| Money market accounts |  | 38,187 |  |  |  |  | 38,187 |
| Savings |  |  |  |  |  |  |  |
| Individual retirement accounts* |  | 16,780 |  |  |  |  | 16,780 |
| Time deposits, \$100,000 and over* |  | 14,740 |  |  |  |  | 14,740 |
| Other certificates of deposit* |  | 62,033 |  |  |  |  | 62,033 |
| Brokered certificates of deposit* |  | 53,314 |  | (3) |  |  | 53,311 |
|  |  |  |  |  |  |  |  |
| Total interest-bearing deposits |  | 189,057 |  | (3) |  |  | 189,054 |
| Total non interest-bearing deposits |  | 7,197 |  |  |  |  | 7,197 |
|  |  |  |  |  |  |  |  |
| Total deposits | \$ | 196,254 | \$ | (3) | \$ | \$ | 196,251 |

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3. 

## INVESTMENT SECURITIES

## Securities available for sale:

The gross amortized cost and fair value of securities available for sale and the related gross unrealized gains and losses recognized in accumulated other comprehensive income were as follows:

|  | Gross | Gross | Gross |  |
| :--- | :---: | :---: | :---: | :---: |
| September 30, 2013 (in thousands) | Amortized | Unrealized | Unrealized | Fosses |


| U.S. Treasury securities and U.S. Government |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| agencies | $\$$ | 122,401 | $\$$ | 615 | $\$$ | $(83)$ |

December 31, 2012 (in thousands)
Gross
Amortized
Cost
Gross
Unrealized
Gains

| Gross |  |
| :---: | :---: |
| Unrealized | Fair |
| Losses | Value |


| U.S. Treasury securities and U.S. Government agencies | \$ | 38,931 | \$ | 547 | \$ | (6) | \$ | 39,472 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Private label mortgage backed security |  | 5,684 |  | 3 |  |  |  | 5,687 |
| Mortgage backed securities - residential |  | 190,569 |  | 6,641 |  |  |  | 197,210 |
| Collateralized mortgage obligations |  | 194,427 |  | 1,580 |  | (130) |  | 195,877 |
| Total securities available for sale | \$ | 429,611 | \$ | 8,771 | \$ | (136) | \$ | 438,246 |

## Securities to be held to maturity:

The carrying value, gross unrecognized gains and losses, and fair value of securities to be held to maturity were as follows:

| September 30, 2013 (in thousands) |  | Carrying <br> Value |  | Gross <br> Unrecognized <br> Gains |  | Gross Unrecognized Losses |  | Fair <br> Value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Treasury securities and U.S. Government agencies | \$ | 2,329 | \$ | 9 | \$ | (12) | \$ | 2,326 |
| Mortgage backed securities - residential |  | 423 |  | 42 |  |  |  | 465 |
| Collateralized mortgage obligations |  | 44,305 |  | 487 |  | (14) |  | 44,778 |


| Corporate bonds |  | 5,000 |  |  |  | (161) |  | 4,839 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total securities to be held to maturity | \$ | 52,057 | \$ | 538 | \$ | (187) | \$ | 52,408 |

## December 31, 2012 (in thousands)

Carrying
Value
Gross
Unrecognized
Gains

| Gross |  |
| :---: | :---: |
| Unrecognized | Fair |
| Losses | Value |


| U.S. Treasury securities and U.S. Government agencies | \$ | 4,388 | \$ | 27 | \$ | \$ | 4,415 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage backed securities - residential |  | 827 |  | 63 |  |  | 890 |
| Collateralized mortgage obligations |  | 40,795 |  | 316 |  |  | 41,111 |
| Total securities to be held to maturity | \$ | 46,010 | \$ | 406 | \$ | \$ | 46,416 |

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During the three and nine months ended September 30, 2013, there were no sales or calls of securities available for sale. During the nine months ended September 30, 2012, the Bank recognized net securities gains in earnings for securities available for sale as follows:

- The Bank sold six available for sale securities acquired in the TCB acquisition with an amortized cost of $\$ 35$ million, resulting in a pre-tax gain of $\$ 53,000$ during the first quarter of 2012.
- The Bank realized $\$ 3,000$ in pre-tax gains related to unamortized discount accretion on $\$ 10$ million of callable U.S. Government agencies that were called before their maturity during the first quarter of 2012.

The tax provision related to the Bank s realized gains totaled $\$ 0$ and $\$ 20,000$ for the three and nine months ended September 30, 2012, respectively.

The amortized cost and fair value of the investment securities portfolio by contractual maturity at September 30, 2013 follows. Expected maturities may differ from contractual maturities if borrowers have the right to call or prepay obligations whether or not there are associated call or prepayment penalties. Securities not due at a single maturity date are detailed separately.

| September 30, 2013 (in thousands) | Securities available for sale |  |  |  | Securities held to maturity |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | Fair Value |  | $\begin{aligned} & \text { Carrying } \\ & \text { Value } \end{aligned}$ |  |  | Fair <br> Value |
| Due in one year or less | \$ | 11,185 | \$ | 11,315 | \$ |  | \$ |  |
| Due from one year to five years |  | 113,719 |  | 114,146 |  | 2,329 |  | 2,326 |
| Due from five years to ten years |  | 12,513 |  | 12,376 |  | 5,000 |  | 4,839 |
| Due beyond ten years |  |  |  |  |  |  |  |  |
| Private label mortgage backed security |  | 5,036 |  | 5,457 |  |  |  |  |
| Mortgage backed securities - residential |  | 156,656 |  | 161,112 |  | 423 |  | 465 |
| Collateralized mortgage obligations |  | 176,625 |  | 177,218 |  | 44,305 |  | 44,778 |
| Total securities | \$ | 475,734 | \$ | 481,624 | \$ | 52,057 | \$ | 52,408 |

## Corporate Bonds

During the nine months ended September 30, 2013, the Bank purchased $\$ 20$ million in floating rate corporate bonds with an initial weighted average yield of $1.36 \%$. The bonds, which have a weighted average life of seven years, were rated investment grade by accredited rating agencies as of their respective purchase dates. The total fair value of the Bank scorporate bonds represented $4 \%$ of the Bank sinvestment portfolio as of September 30, 2013.

## Mortgage backed Securities

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At September 30, 2013, with the exception of the $\$ 6$ million private label mortgage backed security, all other mortgage backed securities held by the Bank were issued by U.S. government-sponsored entities and agencies, primarily Freddie Mac ( FHLMC ) and Fannie Mae ( FNMA ), institutions that the government has affirmed its commitment to support. At September 30, 2013 and December 31, 2012, there were gross unrealized/unrecognized losses of $\$ 1.3$ million and $\$ 130,000$ related to available for sale mortgage backed securities. Because the decline in fair value of these mortgage backed securities is attributable to changes in interest rates and illiquidity, and not credit quality, and because the Bank does not have the intent to sell these mortgage backed securities, and it is likely that it will not be required to sell the securities before their anticipated recovery, management does not consider these securities to be other-than-temporarily impaired.

At September 30, 2013 and December 31, 2012, there were no holdings of securities of any one issuer, other than the U.S. Government and its agencies, in an amount greater than $10 \%$ of stockholders equity.

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## Market Loss Analysis

Securities with unrealized losses at September 30, 2013 and December 31, 2012, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, are as follows:

| September 30, 2013 (in thousands) | Less than 12 months |  |  |  | 12 months or more |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair Value |  | Unrealized Losses |  | Fair Value | Unrealized Losses | Fair Value |  | Unrealized Losses |  |
| Available for sale |  |  |  |  |  |  |  |  |  |  |
| U.S. Treasury securities and U.S. |  |  |  |  |  |  |  |  |  |  |
| Government agencies | \$ | 11,321 | \$ | (83) | \$ | \$ | \$ | 11,321 | \$ | (83) |
| Mortgage backed securities - |  |  |  |  |  |  |  |  |  |  |
| residential |  | 19,153 |  | (288) |  |  |  | 19,153 |  | (288) |
| Collateralized mortgage obligations |  | 40,356 |  | $(1,036)$ |  |  |  | 40,356 |  | $(1,036)$ |
| Corporate bonds |  | 9,886 |  | (114) |  |  |  | 9,886 |  | (114) |
|  |  |  |  |  |  |  |  |  |  |  |
| Total available for sale | \$ | 80,716 | \$ | $(1,521)$ | \$ | \$ | \$ | 80,716 | \$ | $(1,521)$ |



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At September 30, 2013, the Bank s security portfolio consisted of 165 securities, 19 of which were in an unrealized loss position. At December 31, 2012, the Bank s security portfolio consisted of 153 securities, seven of which were in an unrealized loss position.

## Other-than-temporary impairment ( OTTI )

Unrealized losses for all investment securities are reviewed to determine whether the losses are other-than-temporary. Investment securities are evaluated for OTTI on at least a quarterly basis and more frequently when economic or market conditions warrant such an evaluation to determine whether a decline in their value below amortized cost is other-than-temporary. In conducting this assessment, the Bank evaluates a number of factors including, but not limited to:

- The length of time and the extent to which fair value has been less than the amortized cost basis;
- The Bank s intent to hold until maturity or sell the debt security prior to maturity;
- An analysis of whether it is more likely than not that the Bank will be required to sell the debt security before its anticipated recovery;
- Adverse conditions specifically related to the security, an industry, or a geographic area;
- The historical and implied volatility of the fair value of the security;
- The payment structure of the security and the likelihood of the issuer being able to make payments;
- Failure of the issuer to make scheduled interest or principal payments;
- Any rating changes by a rating agency; and
- Recoveries or additional decline in fair value subsequent to the balance sheet date.

The term other-than-temporary is not intended to indicate that the decline in fair value is permanent, but indicates that the prospects for a near-term recovery of value are not necessarily favorable, or that there is a general lack of evidence to support a realizable value equal to or greater than the carrying value of the investment. Once a decline in value is determined to be other-than-temporary, the value of the security is reduced and a corresponding charge to earnings is recognized for the anticipated credit losses.

The Bank owns one private label mortgage backed security with a total carrying value of $\$ 6$ million at September 30, 2013. This security, with an average remaining life currently estimated at four years, is mostly backed by Alternative A first lien mortgage loans, but also has an insurance wrap or guarantee as an added layer of protection to the security holder. This asset is illiquid, and as such, the Bank determined it to be a Level 3 security in accordance with ASC Topic 820, Fair Value Measurements and Disclosures. Based on this determination, the Bank utilized an income valuation model ( present value model ) approach, in determining the fair value of the security. This approach is beneficial for positions that are not traded in active markets or are subject to transfer restrictions, and/or where valuations are adjusted to reflect illiquidity and/or

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non-transferability. Such adjustments are generally based on available market evidence. In the absence of such evidence, management s best estimate is used. Management $s$ best estimate consists of both internal and external support for this investment.

See additional discussion regarding the Bank sprivate label mortgage backed security under Footnote 7 Fair Value in this section of the filing.

## Pledged Investment Securities

Investment securities pledged to secure public deposits, securities sold under agreements to repurchase and securities held for other purposes, as required or permitted by law are as follows:

| (in thousands) | September 30, 2013 | December 31, 2012 |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Carrying amount | $\$$ | 177,286 | $\$$ | 334,560 |
| Fair value |  | 177,761 | 334,843 |  |

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4. LOANS AND ALLOWANCE FOR LOAN AND LOSSES

The composition of the loan portfolio follows:

| (in thousands) | September 30, 2013 | December 31, 2012 |  |
| :--- | ---: | ---: | ---: |
| Residential real estate: | $\$$ |  |  |
| Owner occupied | $1,100,633$ | $\$$ | $1,145,495$ |
| Non owner occupied | 109,641 | 74,539 |  |
| Commercial real estate | 766,813 | 714,642 |  |
| Commercial real estate - purchased whole loans | 34,017 | 33,531 |  |
| Construction \& land development | 53,618 | 68,214 |  |
| Commercial | 114,416 | 130,681 |  |
| Warehouse lines of credit | 122,810 | 216,576 |  |
| Home equity | 225,556 | 241,607 |  |
| Consumer: |  |  |  |
| Credit cards | 8,948 | 8,716 |  |
| Overdrafts | 851 | 955 |  |
| Other consumer | 16,132 | 15,241 |  |
| Total loans | $2,553,435$ | $2,650,197$ |  |
| Less: Allowance for loan losses | 23,492 | 23,729 |  |
| Total loans, net | $2,529,943$ | $\$$ | $2,626,468$ |

## 2012 FDIC- Assisted Acquisitions of Failed Banks

The contractual amount of the loans associated with the TCB transaction decreased from $\$ 79$ million as of the acquisition date to $\$ 35$ million as of September 30, 2013. The carrying value of these loans was $\$ 57$ million as of the acquisition date compared to $\$ 29$ million as of September 30, 2013.

The contractual amount of the loans associated with the FCB transaction decreased from $\$ 172$ million as of the acquisition date to $\$ 99$ million as of September 30, 2013. The carrying value of these loans was $\$ 130$ million as of the acquisition date compared to $\$ 77$ million as of September 30, 2013.

The composition of TCB and FCB loans outstanding at September 30, 2013 and December 31, 2012 follows:
First
Commercial
Bank

Total Bank Bank

## Acquired

Banks

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| Residential real estate | $\$$ | 9,502 | $\$$ | 21,110 |
| :--- | ---: | ---: | ---: | ---: |
| Commercial real estate | 13,484 | 50,257 | 30,612 |  |
| Construction \& land development | 901 | 63,741 |  |  |
| Commercial | 251 | 2,787 |  |  |
| Home equity | 4,292 | 3,678 | 3,929 |  |
| Consumer: |  | 400 | 4,692 |  |
| Credit cards | 213 |  | 213 |  |
| Overdrafts | 3 | 3 | 6 |  |
| Other consumer | 81 | 159 | 240 |  |
| Total loans | $\$$ | 28,727 | $\$$ | 77,493 |$\$ \$$

The above table is inclusive of loans originated subsequent to the respective acquisition dates.

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| December 31, 2012 (in thousands) | Tennessee Commerce Bank |  | First Commercial Bank |  | Total Acquired Banks |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential real estate | \$ | 12,270 | \$ | 32,459 | \$ | 44,729 |
| Commercial real estate |  | 8,015 |  | 61,758 |  | 69,773 |
| Construction \& land development |  | 4,235 |  | 3,301 |  | 7,536 |
| Commercial |  | 1,284 |  | 9,405 |  | 10,689 |
| Home equity |  | 4,183 |  | 385 |  | 4,568 |
| Consumer: |  |  |  |  |  |  |
| Credit cards |  | 321 |  |  |  | 321 |
| Overdrafts |  | 1 |  | 11 |  | 12 |
| Other consumer |  | 655 |  | 333 |  | 988 |
| Total loans | \$ | 30,964 | \$ | 107,652 | \$ | 138,616 |

The tables below reconcile the contractually-required and carrying amounts of acquired TCB and FCB loans at September 30 , 2013 and December 31, 2012:

| September 30, 2013 (in thousands) | Tennessee Commerce Bank |  | First Commercial Bank |  | Total Acquired Banks |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contractually-required principal | \$ | 34,890 | \$ | 98,648 | \$ | 133,538 |
| Non-accretable difference |  | $(5,089)$ |  | $(18,433)$ |  | $(23,522)$ |
| Accretable difference |  | $(1,074)$ |  | $(2,722)$ |  | $(3,796)$ |
| Total carrying value of loans | \$ | 28,727 | \$ | 77,493 | \$ | 106,220 |
| December 31, 2012 (in thousands) |  | see <br> rce |  | rcial |  |  |
| Contractually-required principal | \$ | 42,188 | \$ | 139,156 | \$ | 181,344 |
| Non-accretable difference |  | $(10,393)$ |  | $(28,870)$ |  | $(39,263)$ |
| Accretable difference |  | (831) |  | $(2,634)$ |  | $(3,465)$ |
| Total carrying value of loans | \$ | 30,964 | \$ | 107,652 | \$ | 138,616 |

See additional discussion regarding the TCB and FCB acquisitions under Footnote 22012 FDIC-Assisted Acquisitions of Failed Banks in this section of the filing.

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## Credit Ouality Indicators

Based on the Bank s internal analysis performed, the risk category of loans by class follows:

| September 30, 2013 (in thousands) | Pass |  | Special <br> Mention * |  | Substandard * |  | Doubtful / Loss | Purchased Credit Impaired Loans Group 1** |  |  | PurchasedCreditImpairedLoans -Substandard*** |  | $\begin{gathered} \text { Total } \\ \text { Rated } \\ \text { Loans**** } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential real estate: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Owner occupied | \$ |  | \$ | 28,758 | \$ | 9,348 | \$ | \$ |  | 3,138 |  |  | \$ | 41,244 |
| Non owner occupied |  |  |  | 1,487 |  | 1,601 |  |  |  | 8,658 |  |  |  | 11,746 |
| Commercial real estate |  | 697,013 |  | 13,130 |  | 21,648 |  |  |  | 35,022 |  |  |  | 766,813 |
| Commercial real estate - |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Purchased whole loans |  | 34,017 |  |  |  |  |  |  |  |  |  |  |  | 34,017 |
| Construction \& land development |  | 48,688 |  | 1,712 |  | 1,822 |  |  |  | 1,396 |  |  |  | 53,618 |
| Commercial |  | 109,880 |  | 2,262 |  | 95 |  |  |  | 1,956 |  | 223 |  | 114,416 |
| Warehouse lines of credit |  | 122,810 |  |  |  |  |  |  |  |  |  |  |  | 122,810 |
| Home equity |  |  |  | 332 |  | 1,593 |  |  |  |  |  |  |  | 1,925 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit cards |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Overdrafts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other consumer |  |  |  | 51 |  | 70 |  |  |  | 34 |  |  |  | 155 |
| Total rated loans | \$ | 1,012,408 | \$ | 47,732 | \$ | 36,177 | \$ | \$ |  | 50,204 |  | 223 | \$ | 1,146,744 |



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* Special Mention and Substandard loans include $\$ 2$ million and $\$ 6$ million at September 30, 2013 and $\$ 4$ million and $\$ 11$ million at December 31, 2012, respectively, which were removed from the Purchased Credit Impaired population due to a post-acquisition troubled debt restructuring of the loan.
** - Purchased Credit Impaired loans Group 1 ( PCI-1 ) represent loans whose cash flow expectations reflect no projected additional loss to contractual principal beyond the amount of the loan s non-accretable yield that was established as part of its initial acquisition value. PCI-1 loans are considered impaired if the timing of the loan sprojected cash flows deteriorate from management sinitial projections.
*** - Purchased Credit Impaired loans - Substandard ( PCI-Sub ) represent former PCI-1 loans downgraded subsequent to day-one due to projected further impairment to contractual principal beyond the loan s initial non-accretable yield that was established as part of its initial acquisition value. PCI-Sub loans are considered impaired and have required additional loan loss provisions.
**** - The above tables exclude all non-classified residential real estate and consumer loans at the respective period ends. The tables also exclude most non classified small commercial and commercial real estate relationships totaling $\$ 100,000$ or less. These loans are not rated since they are accruing interest and not past due 80 days or more.


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## Allowance for Loan Losses (Allowance )

Activity in the Allowance follows:

|  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |

The Allowance calculation includes the following qualitative factors, which are considered in combination with the Bank shistorical loss rates in determining the general loss reserve within the Allowance:

- Changes in nature, volume and seasoning of the loan portfolio;
- Changes in experience, ability and depth of lending management and other relevant staff;
- Changes in the quality of the Bank s loan review system;
- Changes in lending policies and procedures, including changes in underwriting standards and collection, charge-off, and recovery practices not considered elsewhere in estimating credit losses;
- Changes in the volume and severity of past due, non-accrual and classified loans;
- Changes in the value of underlying collateral for collateral-dependent loans;


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- Changes in international, national, regional, and local economic and business conditions and developments that affect the collectibility of the loan portfolio, including the condition of various market segments;
- The existence and effect of any concentrations of credit, and changes in the level of such concentrations; and
- The effect of other external factors such as competition and legal and regulatory requirements on the level of estimated credit losses in the institution s existing portfolio.

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The following tables present the activity in the Allowance by portfolio class for the three months ended September 30, 2013 and 2012:

(continued)


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The following tables present the activity in the Allowance by portfolio class for the nine months ended September 30, 2013 and 2012:

(continued)

(continued)

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| Beginning balance | $\$$ | 2,984 | $\$$ | $\$$ | 503 | $\$$ | 135 | $\$$ | 227 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |

* Allocation was made January 1, 2012 based on a methodology change to the Company s Allowance .


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## Non-performing Loans and Non-performing Assets

Detail of non-performing loans and non-performing assets follows:

## (dollars in thousands)

September 30, 2013
December 31, 2012

| Loans on non-accrual status(1) | $\$$ | 18,407 | $\$$ | 18,506 |
| :--- | ---: | ---: | ---: | ---: |
| Loans past due 90 days-or-more and still on accrual(2) | 1,839 | 3,173 |  |  |
| Total non-performing loans |  | 20,246 | 21,679 |  |
| Other real estate owned | $\$$ | 15,247 | 26,203 |  |
| Total non-performing assets | 35,493 | $\$ 47,882$ |  |  |

## Credit Quality Ratios:

| Non-performing loans to total loans | $0.79 \%$ | $0.82 \%$ |
| :--- | :--- | :--- |
| Non-performing assets to total loans (including OREO) | $1.38 \%$ | $1.79 \%$ |
| Non-performing assets to total assets | $1.07 \%$ | $1.41 \%$ |

(1) Loans on non-accrual status include impaired loans.
(2) All loans past due 90 days-or-more and still accruing are PCI loans accounted for under ASC 310-30.

Non-performing loans and non-performing asset balances related to the 2012 FDIC-assisted acquisitions, and included in the tables above at September 30, 2013 and December 31, 2012, are presented in the tables below:


Credit Quality Ratios - Acquired Banks:
Non-performing loans to total loans
Non-performing assets to total loans (including OREO) $\quad 6.61 \%$
Non-performing assets to total assets $\quad 6.57 \%$
(1) Loans on non-accrual status include impaired loans.
(2) All loans past due 90 days-or-more and still accruing were PCI loans accounted for under ASC 310-30.

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| December 31, 2012 (dollars in thousands) |  | Tennessee Commerce Bank |  | $\qquad$ |  | Total Acquired Banks |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans on non-accrual status (1) | \$ |  | \$ |  | \$ |  |
| Loans past due 90-days-or-more and still on accrual (2) |  | 801 |  | 2,372 |  | 3,173 |
| Total non-performing loans |  | 801 |  | 2,372 |  | 3,173 |
| Other real estate owned |  | 2,100 |  | 12,398 |  | 14,498 |
| Total non-performing assets | \$ | 2,901 | \$ | 14,770 | \$ | 17,671 |

Credit Quality Ratios - Acquired Banks:

| Non-performing loans to total loans | $2.29 \%$ |
| :--- | ---: |
| Non-performing assets to total loans (including OREO) | $11.54 \%$ |
| Non-performing assets to total assets | $8.73 \%$ |

(1) Loans on non-accrual status include impaired loans.
(2) All loans past due 90 days-or-more and still accruing were PCI loans accounted for under ASC 310-30.

See additional discussion regarding the TCB and FCB acquisitions under Footnote 22012 FDIC-Assisted Acquisitions of Failed Banks in this section of the filing.

The following table presents the recorded investment in non-accrual loans and loans past due 90-days-or-more and still on accrual by class of loans:


| Total | $\$$ | 18,407 | $\$$ | 18,506 | $\$$ | 1,839 | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Non-accrual loans and loans past due 90-days-or-more and still on accrual include both smaller balance homogeneous loans that are collectively evaluated for impairment and individually classified impaired loans. Non-accrual loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and held current for six consecutive months and future payments are reasonably assured. Troubled debt restructurings ( TDR s) on non-accrual status are reviewed for return to accrual status on an individual basis, with additional consideration given to performance under the modified terms. Loans past due 90 -days-or-more and still on accrual currently only represent PCI loans accounted for under ASC Topic 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality.

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## Delinquent Loans

The following tables present the aging of the recorded investment in loans by class of loans:

| September 30, 2013 (dollars in thousands) | $\begin{gathered} 30-59 \\ \text { Days } \\ \text { Delinquent } \end{gathered}$ |  | 60-89 <br> Days <br> Delinquent |  | Greater than 90 Days Delinquent* |  | Total <br> Loans <br> Delinquent |  | Total <br> Loans Not Delinquent |  | Total Loans |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential real estate: |  |  |  |  |  |  |  |  |  |  |  |  |
| Owner occupied | \$ | 2,176 | \$ | 1,572 | \$ | 3,653 | \$ | 7,401 | \$ | 1,093,232 | \$ | 1,100,633 |
| Non owner occupied |  | 342 |  | 983 |  | 131 |  | 1,456 |  | 108,185 |  | 109,641 |
| Commercial real estate |  | 703 |  |  |  | 2,417 |  | 3,120 |  | 763,693 |  | 766,813 |
| Commercial real estate - purchased whole loans |  |  |  |  |  |  |  |  |  | 34,017 |  | 34,017 |
| Construction \& land development |  |  |  | 97 |  | 96 |  | 193 |  | 53,425 |  | 53,618 |
| Commercial |  | 4 |  | 129 |  | 1,392 |  | 1,525 |  | 112,891 |  | 114,416 |
| Warehouse lines of credit |  |  |  |  |  |  |  |  |  | 122,810 |  | 122,810 |
| Home equity |  | 720 |  | 8 |  | 355 |  | 1,083 |  | 224,473 |  | 225,556 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit cards |  | 31 |  | 24 |  |  |  | 55 |  | 8,893 |  | 8,948 |
| Overdrafts |  | 141 |  | 2 |  |  |  | 143 |  | 708 |  | 851 |
| Other consumer |  | 73 |  | 17 |  | 21 |  | 111 |  | 16,021 |  | 16,132 |
| Total | \$ | 4,190 | \$ | 2,832 | \$ | 8,065 | \$ | 15,087 | \$ | 2,538,348 | \$ | 2,553,435 |
| Delinquent loans to total loans |  | 0.16\% |  | 0.11\% |  | 0.32\% |  | 0.59\% |  |  |  |  |
| December 31, 2012 (dollars in thousands) |  | 59 <br> ys <br> quent |  |  |  | than ays uent * |  | tal ans quent |  | Total ans Not linquent |  | Total Loans |
| Residential real estate: |  |  |  |  |  |  |  |  |  |  |  |  |
| Owner occupied | \$ | 2,210 | \$ | 1,978 | \$ | 4,712 | \$ | 8,900 | \$ | 1,136,595 | \$ | 1,145,495 |
| Non owner occupied |  | 907 |  | 1,128 |  | 864 |  | 2,899 |  | 71,640 |  | 74,539 |
| Commercial real estate |  | 103 |  | 486 |  | 2,051 |  | 2,640 |  | 712,002 |  | 714,642 |
| Commercial real estate - purchased whole loans |  |  |  |  |  |  |  |  |  | 33,531 |  | 33,531 |
| Construction \& land development |  |  |  | 194 |  | 1,930 |  | 2,124 |  | 66,090 |  | 68,214 |
| Commercial |  | 222 |  | 733 |  | 1,307 |  | 2,262 |  | 128,419 |  | 130,681 |
| Warehouse lines of credit |  |  |  |  |  |  |  |  |  | 216,576 |  | 216,576 |
| Home equity |  | 521 |  | 251 |  | 882 |  | 1,654 |  | 239,953 |  | 241,607 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit cards |  | 60 |  | 5 |  |  |  | 65 |  | 8,651 |  | 8,716 |
| Overdrafts |  | 167 |  | 1 |  |  |  | 168 |  | 787 |  | 955 |
| Other consumer |  | 102 |  | 28 |  | 2 |  | 132 |  | 15,109 |  | 15,241 |
| Total | \$ | 4,292 | \$ | 4,804 | \$ | 11,748 | \$ | 20,844 | \$ | 2,629,353 | \$ | 2,650,197 |
| Delinquent loans to total loans |  | 0.16\% |  | 0.18\% |  | 0.44\% |  | 0.79\% |  |  |  |  |

[^1]
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An aging of the recorded investment in past due loans related to the 2012 FDIC-assisted acquisitions and included in the preceding tables at September 30, 2013 and December 31, 2012, are presented below:

| September 30, 2013 <br> (dollars in thousands) | $\begin{gathered} 30-59 \\ \text { Days } \end{gathered}$ Delinquent |  | 60-89 <br> Days <br> Delinquent |  | Greater than 90 Days Delinquent * |  | Total <br> Loans Delinquent |  | Total <br> Loans Not Delinquent |  | Total Acquired Bank Loans |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential real estate | \$ | 344 | \$ | 585 | \$ | 397 | \$ | 1,326 | \$ | 29,286 | \$ | 30,612 |
| Commercial real estate |  |  |  |  |  | 139 |  | 139 |  | 63,602 |  | 63,741 |
| Construction \& land development |  |  |  |  |  | 96 |  | 96 |  | 2,691 |  | 2,787 |
| Commercial |  |  |  | 129 |  | 1,207 |  | 1,336 |  | 2,593 |  | 3,929 |
| Home equity |  |  |  |  |  |  |  |  |  | 4,692 |  | 4,692 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit cards |  |  |  |  |  |  |  |  |  | 213 |  | 213 |
| Overdrafts |  |  |  |  |  |  |  |  |  | 6 |  | 6 |
| Other consumer |  | 3 |  |  |  | 21 |  | 24 |  | 216 |  | 240 |
| Total | \$ | 347 | \$ | 714 | \$ | 1,860 | \$ | 2,921 | \$ | 103,299 | \$ | 106,220 |
| Delinquent acquired bank loans to total acquired bank loans |  | 0.33\% |  | 0.67\% |  | 1.75\% |  | 2.75\% |  |  |  |  |
| December 31, 2012 (dollars in thousands) |  |  |  |  |  | than ys ent * |  |  |  | tal Not quent |  | tal <br> d Bank ans |
| Residential real estate | \$ | 159 | \$ | 1,430 | \$ | 729 | \$ | 2,318 | \$ | 42,411 | \$ | 44,729 |
| Commercial real estate |  |  |  | 165 |  | 698 |  | 863 |  | 68,910 |  | 69,773 |
| Construction \& land development |  |  |  | 194 |  | 531 |  | 725 |  | 6,811 |  | 7,536 |
| Commercial |  |  |  | 732 |  | 1,215 |  | 1,947 |  | 8,742 |  | 10,689 |
| Home equity |  | 83 |  |  |  |  |  | 83 |  | 4,485 |  | 4,568 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit cards |  |  |  |  |  |  |  |  |  | 321 |  | 321 |
| Overdrafts |  |  |  |  |  |  |  |  |  | 12 |  | 12 |
| Other consumer |  | 4 |  | 27 |  |  |  | 31 |  | 957 |  | 988 |
| Total | \$ | 246 | \$ | 2,548 | \$ | 3,173 | \$ | 5,967 | \$ | 132,649 | \$ | 138,616 |
| Delinquent acquired bank loans to total acquried bank loans |  | 0.18\% |  | 1.84\% |  | 2.29\% |  | 4.30\% |  |  |  |  |

[^2]See additional discussion regarding the TCB and FCB acquisitions under Footnote 22012 FDIC-Assisted Acquisitions of Failed Banks in this section of the filing.

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## Impaired Loans

The Bank defines impaired loans as follows:

- All loans internally rated as Substandard, PCI-Sub, Doubtful or Loss;
- All loans on non-accrual status and non-PCI loans past due 90 days-or-more still on accrual;
- All retail and commercial TDRs; and
- 

Any other situation where the collection of total amount due for a loan is improbable or otherwise meets the definition of impaired.

Information regarding the Bank simpaired loans follows:

| (in thousands) | September 30, 2013 | December 31, 2012 |  |  |
| :--- | :---: | :---: | ---: | ---: | ---: |
| Loans with no allocated allowance for loan losses | $\$$ | 25,835 | $\$$ | 36,325 |
| Loans with allocated allowance for loan losses |  | 78,298 | 69,382 |  |
| Total impaired loans | $\$$ | 104,133 | $\$$ | 105,707 |
| Amount of the allowance for loan losses allocated | $\$$ | 7,304 | $\$$ | 8,531 |

Approximately $\$ 29$ million and $\$ 18$ million of impaired loans at September 30, 2013 and December 31, 2012 were loans acquired in the Bank s 2012 FDIC-assisted acquisitions. Approximately $\$ 9$ million of the loans acquired during 2012 became classified during 2013 as impaired through a troubled debt restructuring. See additional discussion regarding the TCB and FCB acquisitions under Footnote 22012
FDIC-Assisted Acquisitions of Failed Banks in this section of the filing.

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The following tables present the balance in the Allowance and the recorded investment in loans by portfolio class based on impairment method as of September 30, 2013 and December 31, 2012:

| September 30, 2013 (in thousands) | Residential Real Estate  <br> Owner Non Owner <br> Occupied Occupied |  |  |  | Commercial Real Estate |  | Commercial <br> Real Estate - <br> Purchased <br> Whole Loans |  | Construction \& Land Development |  | Commercial |  | Warehouse Lines of Credit |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan losses: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ending allowance balance attributable to loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated for impairment, excluding PCI loans | \$ | 3,788 | \$ | 86 | \$ | 1,762 | \$ |  | \$ | 268 | \$ | 14 | \$ |  |
| Collectively evaluated for impairment |  | 4,376 |  | 489 |  | 6,878 |  | 34 |  | 1,319 |  | 501 |  | 319 |
| PCI loans with post acquisition impairment |  | 39 |  | 216 |  | 540 |  |  |  | 7 |  | 344 |  |  |
| PCI loans without post acquisition impairment |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total ending allowance for loan losses | \$ | 8,203 | \$ | 791 | \$ | 9,180 | \$ | 34 | \$ | 1,594 | \$ | 859 | \$ | 319 |
| Loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Impaired loans individually evaluated, excluding PCI loans | \$ | 39,312 | \$ | 2,500 | \$ | 31,805 | \$ |  | \$ | 3,514 | \$ | 4,576 | \$ |  |
| Loans collectively evaluated for impairment |  | 1,058,185 |  | 98,482 |  | 699,986 |  | 34,017 |  | 48,708 |  | 107,660 |  | 122,810 |
| PCI loans with post acquisition impairment |  | 1,231 |  | 5,875 |  | 10,687 |  |  |  | 317 |  | 1,890 |  |  |
| PCI loans without post acquisition impairment |  | 1,905 |  | 2,784 |  | 24,335 |  |  |  | 1,079 |  | 290 |  |  |
| Total ending loan balance | \$ | 1,100,633 | \$ | 109,641 | \$ | 766,813 | \$ | 34,017 | \$ | 53,618 | \$ | 114,416 | \$ | 122,810 |

(continued)


| PCI loans without post acquisition impairment |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total ending allowance for loan losses | \$ | 1,873 | \$ | 270 | \$ | 201 | \$ | 168 | \$ | 23,492 |
| Loans: |  |  |  |  |  |  |  |  |  |  |
| Impaired loans individually evaluated, excluding PCI loans | \$ | 2,297 | \$ |  | \$ |  | \$ | 121 | \$ | 84,125 |
| Loans collectively evaluated for impairment |  | 223,259 |  | 8,948 |  | 851 |  | 15,977 |  | 2,418,883 |
| PCI loans with post acquisition impairment |  |  |  |  |  |  |  | 8 |  | 20,008 |
| PCI loans without post acquisition impairment |  |  |  |  |  |  |  | 26 |  | 30,419 |
| Total ending loan balance | \$ | 225,556 | \$ | 8,948 | \$ | 851 | \$ | 16,132 | \$ | 2,553,435 |

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| December 31, 2012 (in thousands) | Residential Real Estate  <br> Owner Non Owner <br> Occupied Occupied |  |  |  | Commercial Real Estate |  | Commercial <br> Real Estate Purchased Whole Loans |  | Construction \& Land Development |  | Commercial |  | Warehouse Lines of Credit |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan losses: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ending allowance balance attributable to loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated for impairment, excluding PCI loans | \$ | 3,032 | \$ | 521 | \$ | 2,919 | \$ |  | \$ | 1,157 | \$ | 348 | \$ |  |
| Collectively evaluated for impairment |  | 3,972 |  | 527 |  | 5,924 |  | 34 |  | 1,612 |  | 232 |  | 541 |
| PCI loans with post acquisition impairment |  | 2 |  | 1 |  |  |  |  |  |  |  |  |  |  |
| PCI loans without post acquisition impairment |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total ending allowance for loan losses | \$ | 7,006 | \$ | 1,049 | \$ | 8,843 | \$ | 34 | \$ | 2,769 | \$ | 580 | \$ | 541 |
| Loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Impaired loans individually evaluated, excluding PCI loans | \$ | 44,429 | \$ | 4,235 | \$ | 40,593 | \$ |  | \$ | 5,268 | \$ | 6,972 | \$ |  |
| Loans collectively evaluated for impairment |  | 1,080,792 |  | 67,974 |  | 629,687 |  | 33,531 |  | 61,254 |  | 119,429 |  | 216,576 |
| PCI loans with post acquisition impairment |  | 136 |  | 184 |  |  |  |  |  |  |  |  |  |  |
| PCI loans without post acquisition impairment |  | 20,138 |  | 2,146 |  | 44,362 |  |  |  | 1,692 |  | 4,280 |  |  |
| Total ending loan balance | \$ | 1,145,495 | \$ | 74,539 | \$ | 714,642 | \$ | 33,531 |  | 68,214 | \$ | 130,681 | \$ | 216,576 |

(continued)


| Loans: |
| :--- |
| Impaired loans individually <br> evaluated, excluding PCI loans |
| Loans collectively evaluated for <br> impairment |
| PCI loans with post acquisition |

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The following tables present loans individually evaluated for impairment by class of loans as of September 30, 2013 and December 31, 2012 and for the three and nine months ended September 30, 2013 and 2012. The difference between the Unpaid Principal Balance and Recorded Investment columns represents life-to-date partial write downs/charge offs taken on individual impaired credits.


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| (in thousands) | Ending Balance As of December 31, 2012 |  |  |  |  |  | Three Months Ended September 30, 2012 |  |  |  | Nine Months Ended September 30, 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unpaid Principal Balance |  | Recorded <br> Investment |  | Allowance for Loan Losses Allocated |  | Average Recorded Investment |  | Interest <br> Income Recognized |  | Average Recorded Investment |  | Interest <br> Income <br> Recognized |  |
| Impaired loans with no related allowance recorded: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential real estate: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Owner occupied | \$ | 13,299 | \$ | 13,107 | \$ |  | \$ | 28,249 | \$ | 177 | \$ | 25,378 | \$ | 397 |
| Non owner occupied |  | 955 |  | 794 |  |  |  | 2,097 |  | 138 |  | 1,539 |  | 138 |
| Commercial real estate |  | 14,293 |  | 14,293 |  |  |  | 10,416 |  | 404 |  | 8,924 |  | 456 |
| Commercial real estate - purchased whole loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Construction \& land development |  | 3,090 |  | 2,085 |  |  |  | 2,637 |  | 35 |  | 3,018 |  | 54 |
| Commercial |  | 4,206 |  | 4,114 |  |  |  | 2,096 |  | 28 |  | 2,127 |  | 68 |
| Warehouse lines of credit |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Home equity |  | 1,753 |  | 1,546 |  |  |  | 782 |  |  |  | 648 |  |  |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit cards |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Overdrafts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other consumer |  | 386 |  | 386 |  |  |  | 214 |  | 13 |  | 123 |  | 13 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Impaired loans with an allowance recorded: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential real estate: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Owner occupied |  | 31,709 |  | 31,458 |  | 3,034 |  | 6,927 |  | 6 |  | 5,886 |  | 33 |
| Non owner occupied |  | 3,695 |  | 3,625 |  | 522 |  | 2,270 |  | 6 |  | 2,249 |  | 33 |
| Commercial real estate |  | 26,710 |  | 26,300 |  | 2,919 |  | 27,233 |  | 236 |  | 26,164 |  | 738 |
| Commercial real estate - purchased whole loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Construction \& land development |  | 3,416 |  | 3,183 |  | 1,157 |  | 5,165 |  | 36 |  | 6,108 |  | 116 |
| Commercial |  | 2,858 |  | 2,858 |  | 348 |  | 2,583 |  | 47 |  | 2,520 |  |  |
| Warehouse lines of credit |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Home equity |  | 1,874 |  | 1,874 |  | 496 |  | 1,297 |  | 6 |  | 1,675 |  | 14 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit cards |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Overdrafts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other consumer |  | 84 |  | 84 |  | 55 |  |  |  |  |  |  |  |  |
| Total impaired loans | \$ | 108,328 | \$ | 105,707 | \$ | 8,531 | \$ | 91,966 | \$ | 1,132 |  | 86,359 | \$ | 2,168 |

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## Troubled Debt Restructurings

A TDR is the situation where, due to a borrower s financial difficulties, the Bank grants a concession to the borrower that the Bank would not otherwise have considered. In order to determine whether a borrower is experiencing financial difficulty, an evaluation is performed of the probability that the borrower will be in payment default on any of their debt in the foreseeable future without the modification. This evaluation is performed under the Bank s internal underwriting policy.

All TDRs are considered Impaired loans, including loans acquired in acquisitions of failed banks and subsequently restructured. The majority of the Bank s commercial related and construction TDRs involve a restructuring of loan terms such as a reduction in the payment amount to require only interest and escrow (if required) and/or extending the maturity date of the loan. The substantial majority of the Bank s residential real estate TDRs involve reducing the client s loan payment through a rate reduction for a set period of time based on the borrower sability to service the modified loan payment.

Management determines whether to classify a TDR as non-performing based on its accrual status prior to modification. Non-accrual loans modified as TDRs remain on non-accrual status and continue to be reported as non-performing loans for a minimum of six months. Accruing loans modified as TDRs are evaluated for non-accrual status based on a current evaluation of the borrower s financial condition and ability and willingness to service the modified debt. At September 30, 2013 and December 31, 2012, $\$ 12$ million and $\$ 14$ million of TDRs were also non-accrual loans.

Detail of TDRs differentiated by loan type and accrual status follows:

| September 30, 2013 (in thousands) |  | Troubled Debt Restructurings on Non-Accrual Status |  | Troubled Debt Restructurings on Accrual Status |  | Total <br> Troubled Debt Restructurings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential real estate | \$ | 5,487 | \$ | 32,248 | \$ | 37,735 |
| Commercial real estate |  | 5,869 |  | 23,095 |  | 28,964 |
| Construction \& land development |  | 803 |  | 2,707 |  | 3,510 |
| Commercial |  | 145 |  | 4,431 |  | 4,576 |
| Total troubled debt restructurings | \$ | 12,304 | \$ | 62,481 | \$ | 74,785 |
| December 31, 2012 (in thousands) |  | Troubled Debt Restructurings on Non-Accrual Status |  | Troubled Debt Restructurings on Accrual Status |  | Total <br> Troubled Debt Restructurings |
| Residential real estate | \$ | 6,951 | \$ | 36,758 | \$ | 43,709 |
| Commercial real estate |  | 5,149 |  | 26,174 |  | 31,323 |
| Construction \& land development |  | 1,595 |  | 2,167 |  | 3,762 |
| Commercial |  | 269 |  | 4,244 |  | 4,513 |
|  |  |  |  |  |  |  |
| Total troubled debt restructurings | \$ | 13,964 | \$ | 69,343 | \$ | 83,307 |

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The Bank considers a TDR to be performing to its modified terms if the loan is in accrual status and not past due 30 days or more as of the reporting date. A summary of the categories of TDR loan modifications outstanding and respective performance under modified terms at September 30, 2013 and December 31, 2012 follows:

| September 30, 2013 (in thousands) |  | Troubled Debt Restructurings Performing to Modified Terms |  | Troubled Debt Restructurings Not Performing to Modified Terms |  | Total <br> Troubled Debt <br> Restructurings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential real estate loans (including home equity loans): |  |  |  |  |  |  |
| Interest only payments | \$ | 598 | \$ | 874 | \$ | 1,472 |
| Rate reduction |  | 25,157 |  | 3,134 |  | 28,291 |
| Principal deferral |  | 2,310 |  | 1,782 |  | 4,092 |
| Bankruptcies |  | 2,833 |  | 1,047 |  | 3,880 |
| Total residential TDRs |  | 30,898 |  | 6,837 |  | 37,735 |
|  |  |  |  |  |  |  |
| Commercial related and construction/land development loans: |  |  |  |  |  |  |
| Interest only payments |  | 4,225 |  | 854 |  | 5,079 |
| Rate reduction |  | 17,090 |  | 1,374 |  | 18,464 |
| Principal deferral |  | 8,440 |  | 4,675 |  | 13,115 |
| Bankruptcies |  |  |  | 392 |  | 392 |
| Total commercial TDRs |  | 29,755 |  | 7,295 |  | 37,050 |
| Total troubled debt restructurings | \$ | 60,653 | \$ | 14,132 | \$ | 74,785 |


| December 31, 2012 (in thousands) |  | Troubled Debt Restructurings Performing to Modified Terms |  | Troubled Debt Restructurings Not Performing to Modified Terms |  | Total <br> Troubled Debt <br> Restructurings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential real estate loans (including home equity loans): |  |  |  |  |  |  |
| Interest only payments | \$ | 957 | \$ | 624 | \$ | 1,581 |
| Rate reduction |  | 23,250 |  | 4,427 |  | 27,677 |
| Principal deferral |  | 9,041 |  | 2,092 |  | 11,133 |
| Bankruptcies |  | 2,225 |  | 1,093 |  | 3,318 |
| Total residential TDRs |  | 35,473 |  | 8,236 |  | 43,709 |
|  |  |  |  |  |  |  |
| Commercial related and construction/land development loans: |  |  |  |  |  |  |
| Interest only payments |  | 7,002 |  | 342 |  | 7,344 |
| Rate reduction |  | 8,573 |  | 5,142 |  | 13,715 |
| Principal deferral |  | 15,494 |  | 3,045 |  | 18,539 |
| Total commercial TDRs |  | 31,069 |  | 8,529 |  | 39,598 |
| Total troubled debt restructurings | \$ | 66,542 | \$ | 16,765 | \$ | 83,307 |

As of September 30, 2013 and December 31, 2012, $81 \%$ and $80 \%$ of the Bank s TDRs were performing according to their modified terms. The Bank had provided $\$ 6$ million and $\$ 7$ million of specific reserve allocations to customers whose loan terms have been modified in TDRs as of September 30, 2013 and December 31, 2012. Specific reserve allocations are generally assessed prior to loans being modified as a TDR, as most of these loans migrate from the Bank s internal watch list and have been specifically provided for or reserved for as part of the Bank s normal loan loss provisioning methodology. The Bank had no commitments to lend any additional material amounts to its existing TDR relationships at September 30, 2013 and December 31, 2012.

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A summary of the categories of TDR loan modifications that occurred during the three months ended September 30, 2013 and 2012 follows:

| Three Months Ended | Troubled Debt <br> Restructurings <br> Performing to <br> Modified Terms | Troubled Debt <br> Restructurings <br> Not Performing to <br> Modified Terms | Total <br> Troubled Debt <br> Restructurings |  |
| :--- | :---: | :---: | :---: | :---: |
| Residential real estate loans (including home equity loans): | $\$$ | 1,082 | $\$$ | 172 |

The table above is inclusive of loans which were TDRs at the end of previous periods and were re-modified during the current period.

| Three Months Ended <br> September 30, 2012 (in thousands) |  | Troubled Debt Restructurings Performing to Modified Terms |  | Troubled Debt Restructurings Not Performing to Modified Terms |  | Total <br> Troubled Debt <br> Restructurings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential real estate loans (including home equity loans): |  |  |  |  |  |  |
| Interest only | \$ | 793 | \$ | 1,103 | \$ | 1,896 |
| Rate reduction |  | 3,244 |  | 838 |  | 4,082 |
| Principal deferral |  | 3,670 |  | 85 |  | 3,755 |
| Total residential TDRs |  | 7,707 |  | 2,026 |  | 9,733 |
| Commercial related and construction/land development loans: |  |  |  |  |  |  |
| Interest only |  | 120 |  |  |  | 120 |
| Rate reduction |  | 534 |  |  |  | 534 |
| Principal deferral |  | 450 |  |  |  | 450 |
| Total commercial TDRs |  | 1,104 |  |  |  | 1,104 |
| Total troubled debt restructurings | \$ | 8,811 | \$ | 2,026 | \$ | 10,837 |

The table above is inclusive of loans which were TDRs at the end of previous periods and were re-modified during the current period.

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A summary of the categories of TDR loan modifications that occurred during the nine months ended September 30, 2013 and 2012 follows:

| Nine Months Ended <br> September 30, 2013 (in thousands) |  | Troubled Debt Restructurings Performing to Modified Terms |  | Troubled Debt Restructurings Not Performing to Modified Terms |  | Total <br> Troubled Debt Restructurings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential real estate loans (including home equity loans): |  |  |  |  |  |  |
| Interest only | \$ | 165 | \$ |  | \$ | 165 |
| Rate reduction |  | 2,703 |  | 689 |  | 3,392 |
| Principal deferral |  | 64 |  | 160 |  | 224 |
| Bankruptcies |  | 1,405 |  | 826 |  | 2,231 |
| Total residential TDRs |  | 4,337 |  | 1,675 |  | 6,012 |
|  |  |  |  |  |  |  |
| Commercial related and construction/land development loans: |  |  |  |  |  |  |
| Interest only |  | 719 |  | 145 |  | 864 |
| Rate reduction |  | 3,407 |  | 189 |  | 3,596 |
| Principal deferral |  | 1,765 |  |  |  | 1,765 |
| Bankruptcies |  |  |  | 167 |  | 167 |
| Total commercial TDRs |  | 5,891 |  | 501 |  | 6,392 |
| Total troubled debt restructurings | \$ | 10,228 | \$ | 2,176 | \$ | 12,404 |

The table above is inclusive of loans which were TDRs at the end of previous periods and were re-modified during the current period.

| Nine Months Ended September 30, 2012 (in thousands) |  | Troubled Debt Restructurings Performing to Modified Terms |  | Troubled Debt Restructurings Not Performing to Modified Terms |  | $\begin{gathered} \text { Total } \\ \text { Troubled Debt } \\ \text { Restructurings } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential real estate loans (including home equity loans): |  |  |  |  |  |  |
| Interest only | \$ | 511 | \$ | 1,727 | \$ | 2,238 |
| Rate reduction |  | 7,781 |  | 454 |  | 8,235 |
| Principal deferral |  | 6,480 |  | 1,108 |  | 7,588 |
| Total residential TDRs |  | 14,772 |  | 3,289 |  | 18,061 |
| Commercial related and construction/land development loans: |  |  |  |  |  |  |
| Interest only |  | 3,690 |  | 708 |  | 4,398 |
| Rate reduction |  | 3,277 |  |  |  | 3,277 |
| Principal deferral |  | 4,095 |  | 455 |  | 4,550 |
| Total commercial TDRs |  | 11,062 |  | 1,163 |  | 12,225 |
| Total troubled debt restructurings | \$ | 25,834 | \$ | 4,452 | \$ | 30,286 |

The table above is inclusive of loans which were TDRs at the end of previous periods and were re-modified during the current year.

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As of September 30, 2013 and 2012, $89 \%$ and $81 \%$ of the Bank s TDRs that occurred during the three months ended September 30, 2013 and 2012 were performing according to their modified terms. The Bank provided $\$ 294,000$ and $\$ 576,000$ in specific reserve allocations to customers whose loan terms were modified in TDRs during the three months ended September 30, 2013 and 2012.

As of September 30, 2013 and 2012, $82 \%$ and $85 \%$ of the Bank s TDRs that occurred during the nine months ended September 30, 2013 and 2012 were performing according to their modified terms. The Bank provided $\$ 1$ million and $\$ 2$ million in specific reserve allocations to customers whose loan terms were modified in TDRs during the nine months ended September 30, 2013 and 2012. As stated above, specific reserves are generally assessed prior to loans being modified as a TDR, as most of these loans migrate from the Bank s internal watch list and have been specifically reserved for as part of the Bank s normal reserving methodology.

There was no significant change between the pre and post modification loan balances at September 30, 2013 and December 31, 2012.

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The following tables present loans by class modified as troubled debt restructurings within the previous twelve months of September 30, 2013 and 2012 and for which there was a payment default during the three months ended September 30, 2013 and 2012:


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The following tables present loans by class modified as troubled debt restructurings within the previous twelve months of September 30, 2013 and 2012 and for which there was a payment default during the nine months ended September 30, 2013 and 2012:

| Nine Months Ended <br> September 30, 2013 (dollars in thousands) | Number of <br> Loans | Recorded <br> Investment |
| :--- | :---: | :---: |
| Residential real estate: | 32 | $\$$ |
| Owner occupied | 2 |  |
| Non owner occupied | 1 | 2,434 |
| Commercial real estate | 2 | 357 |
| Commercial real estate - purchased whole loans <br> Construction \& land development <br> Commercial |  |  |
| Warehouse lines of credit <br> Home equity <br> Consumer: <br> Credit cards <br> Overdrafts <br> Other consumer |  |  |
| Total | 37 | $\$$ |



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## 5. DEPOSITS

Ending deposit balances at September 30, 2013 and December 31, 2012 were as follows:

| (in thousands) | September 30, 2013 | December 31, 2012 |  |
| :--- | ---: | ---: | ---: |
|  |  |  |  |
| Demand | $\$$ | 659,192 | $\$$ |
| Money market accounts | 495,619 | 580,900 |  |
| Brokered money market accounts | 33,212 | 514,698 |  |
| Savings | 71,759 | 35,596 |  |
| Individual retirement accounts* | 29,219 | 62,145 |  |
| Time deposits, $\$ 100,000$ and over* | 69,584 | 32,491 |  |
| Other certificates of deposit* | 79,494 | 80,906 |  |
| Brokered certificates of deposit*(1) | 89,580 | 100,036 |  |
| Total interest-bearing deposits | $1,527,659$ | 97,110 |  |
| Total non interest-bearing deposits | 492,126 | $1,503,882$ |  |
| Total deposits | $2,019,785$ | $\$$ | $1,979,046$ |

(*) Represents a time deposit.
(1) Includes brokered deposits less than, equal to and greater than \$100,000.

The composition of deposits related to the acquisitions of failed banks outstanding at September 30, 2013 and December 31, 2012 follows:

| September 30, 2013 (in thousands) | Tennessee Commerce Bank |  | First Commercial Bank |  | Total Acquired Banks |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demand | \$ | 1,053 | \$ | 2,123 | \$ | 3,176 |
| Money market accounts |  | 2,298 |  | 9,222 |  | 11,520 |
| Savings |  | 4,834 |  | 1 |  | 4,835 |
| Individual retirement accounts* |  | 563 |  | 1,159 |  | 1,722 |
| Time deposits, \$100,000 and over* |  | 4,481 |  | 2,810 |  | 7,291 |
| Other certificates of deposit* |  | 2,373 |  | 4,921 |  | 7,294 |
| Brokered certificates of deposit*(1) |  | 3,251 |  | 3,926 |  | 7,177 |
|  |  |  |  |  |  |  |
| Total interest-bearing deposits |  | 18,853 |  | 24,162 |  | 43,015 |
| Total non interest-bearing deposits |  | 3,290 |  | 4,419 |  | 7,709 |
|  |  |  |  |  |  |  |
| Total deposits | \$ | 22,143 | \$ | 28,581 | \$ | 50,724 |

[^3](1) Includes brokered deposits less than, equal to and greater than \$100,000.

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(*) Represents a time deposit.
(1) Includes brokered deposits less than, equal to and greater than \$100,000.

See additional discussion regarding the TCB and FCB acquisitions under Footnote 22012 FDIC-Assisted Acquisitions of Failed Banks in this section of the filing.

## 6. FEDERAL HOME LOAN BANK ( FHLB ) ADVANCES

At September 30, 2013 and December 31, 2012, FHLB advances were as follows:

| (dollars in thousands) | September 30, 2013 |  | December 31, 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
| Fixed interest rate advances with a weighted average interest rate of $2.12 \%$ due through 2023 | \$ | 487,020 | \$ | 442,600 |
| Putable fixed interest rate advances with a weighted average interest rate of $4.39 \%$ due through 2017(1) |  | 100,000 |  | 100,000 |
| Total FHLB advances | \$ | 587,020 | \$ | 542,600 |

[^4]Each FHLB advance is payable at its maturity date, with a prepayment penalty for fixed rate advances that are paid off earlier than maturity. FHLB advances are collateralized by a blanket pledge of eligible real estate loans. At September 30, 2013, Republic had available collateral to borrow an additional $\$ 317$ million from the FHLB. In addition to its borrowing line with the FHLB, Republic also had unsecured lines of credit totaling $\$ 166$ million available through various other financial institutions.

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Aggregate future principal payments on FHLB advances, based on contractual maturity dates are detailed below:

| Year |  | (in thousands) |
| :--- | ---: | ---: | ---: |
|  | $\$$ | 10,000 |
| 2013 | $\$$ | 178,000 |
| 2014 | 25,000 |  |
| 2015 | 82,000 |  |
| 2017 |  | 135,000 |
| Thereafter |  | 157,020 |
| Total | $\$$ | 587,020 |

The following table illustrates real estate loans pledged to collateralize advances and letters of credit with the FHLB:

| (in thousands) | September 30, 2013 | December 31, 2012 |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| First lien, single family residential real estate | $\$$ | $1,104,086$ | $\$$ | $1,053,946$ |
| Home equity lines of credit | 105,407 | 116,043 |  |  |
| Multi-family commercial real estate |  | 12,504 | 11,695 |  |

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## 7. FAIR VALUE

Fair value represents the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair values:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity s own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The Bank used the following methods and significant assumptions to estimate the fair value of each type of financial instrument:

Securities available for sale: For all securities available for sale, excluding the Bank s private label mortgage backed security, fair value is typically determined by matrix pricing, which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted prices for the specific securities, but rather by relying on the securities relationship to other benchmark quoted securities (Level 2 inputs). With the exception of the private label mortgage backed security, all securities available for sale are classified as Level 2 in the fair value hierarchy.

The Bank s private label mortgage backed security remains extremely illiquid, and as such, the Bank classifies this security as a Level 3 security in accordance with ASC Topic 820, Fair Value Measurements and Disclosures. Based on this determination, the Bank utilized an income valuation model (present value model) approach, in determining the fair value of this security.

Mortgage loans held for sale: The fair value of mortgage loans held for sale is determined using quoted secondary market prices. Mortgage loans held for sale are classified as Level 2 in the fair value hierarchy.

Derivative instruments: Mortgage Banking derivatives used in the ordinary course of business primarily consist of mandatory forward sales contracts ( forward contracts ) and rate lock loan commitments. The fair value of the Bank s derivative instruments is primarily measured by obtaining pricing from broker-dealers recognized to be market participants. The pricing is derived from market observable inputs that can generally be verified and do not typically involve significant judgment by the Bank. Forward contracts and rate lock loan commitments are

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classified as Level 2 in the fair value hierarchy.

Impaired Loans: At the time a loan is considered impaired, it is valued at the lower of cost or fair value. Impaired loans carried at fair value generally receive specific allocations of the Allowance for anticipated selling costs of the underlying collateral. For collateral dependent loans, fair value is commonly based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are usually significant and typically result in a Level 3 classification of the inputs for determining fair value. Non-real estate collateral may be valued using an appraisal, net book value per the borrower s financial statements, or aging reports, adjusted or discounted based on management s historical knowledge, changes in market conditions from the time of the valuation, and management sexpertise and knowledge of the client and client s business, resulting in a Level 3 fair value classification. Impaired loans are evaluated on a quarterly basis for additional impairment and adjusted accordingly.

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Other Real Estate Owned: Assets acquired through or instead of loan foreclosure are initially recorded at fair value less costs to sell when acquired, establishing a new cost basis. These assets are subsequently accounted for at lower of cost or fair value less estimated costs to sell. Fair value is commonly based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are usually significant and typically result in a Level 3 classification of the inputs for determining fair value.

Appraisals for both collateral-dependent impaired loans and other real estate owned are performed by certified general appraisers (for commercial properties) or certified residential appraisers (for residential properties) whose qualifications and licenses have been reviewed and verified by the Bank. Once the appraisal is received, a member of the Bank s Credit Administration Department reviews the assumptions and approaches utilized in the appraisal, as well as the overall resulting fair value in comparison with independent data sources, such as recent market data or industry-wide statistics. On an annual basis, the Bank compares the actual selling price of collateral that has been sold to the most recent appraised value to determine what additional adjustment, if any, should be made to the appraisal value to arrive at an estimated fair value.

Mortgage Servicing Rights: On a monthly basis, mortgage servicing rights are evaluated for impairment based upon the fair value of the rights as compared to carrying amount. If the carrying amount of an individual tranche exceeds fair value, impairment is recorded and the respective individual tranche is carried at fair value. If the carrying amount of an individual tranche does not exceed fair value, impairment is reversed if previously recognized and the carrying value of the individual tranche is based on the amortization method. The valuation model utilizes assumptions that market participants would use in estimating future net servicing income and that can generally be validated against available market data (Level 2).

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Assets and liabilities measured at fair value on a recurring basis, including financial assets and liabilities for which the Bank has elected the fair value option, are summarized below:


| (in thousands) | Quoted Prices in Active Markets for Identical Assets (Level 1) | Fair Dec | alue Measurements at mber 31, 2012 Using: Significant Other <br> Observable Inputs (Level 2) |  | Significant Unobservable Inputs (Level 3) |  | Total Fair <br> Value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial Assets: |  |  |  |  |  |  |  |
| Securities available for sale: |  |  |  |  |  |  |  |
| U.S. Treasury securities and U.S. Government agencies | \$ | \$ | 39,472 | \$ |  | \$ | 39,472 |
| Private label mortgage backed security |  |  |  |  | 5,687 |  | 5,687 |
| Mortgage backed securities - residential |  |  | 197,210 |  |  |  | 197,210 |
| Collateralized mortgage obligations |  |  | 195,877 |  |  |  | 195,877 |
| Total securities available for sale | \$ | \$ | 432,559 | \$ | 5,687 | \$ | 438,246 |
| Mandatory forward contracts | \$ | \$ | 47 | \$ |  | \$ | 47 |
| Rate lock loan commitments |  |  | 833 |  |  |  | 833 |
| Mortgage loans held for sale |  |  | 10,614 |  |  |  | 10,614 |

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There were no transfers between Level 1, 2 or 3 assets during the three and nine months ended September 30, 2013 and 2012. All transfers between levels, if applicable, would be generally recognized at the end of each quarter.

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The table below presents a reconciliation of the Bank s private label mortgage backed security. This is the only asset that was measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the periods ended September 30, 2013 and 2012:

| (in thousands) | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Balance, beginning of period | \$ | 5,641 | \$ | 4,579 | \$ | 5,687 | \$ | 4,542 |
| Total gains or losses included in earnings: |  |  |  |  |  |  |  |  |
| Net change in unrealized gain/(loss) |  | (4) |  | 373 |  | 418 |  | 410 |
| Reversal of actual losses previously recorded |  | 37 |  |  |  | 37 |  |  |
| Principal paydowns |  | (217) |  |  |  | (685) |  |  |
| Balance, end of period | \$ | 5,457 | \$ | 4,952 | \$ | 5,457 | \$ | 4,952 |

The Bank s single private label mortgage backed security is supported by analysis prepared by an independent third party. The third party s approach to determining fair value involved the following steps: 1) detailed collateral analysis of the underlying mortgages, including consideration of geographic location, original loan-to-value and the weighted average credit score of the borrowers; 2) collateral performance projections for each pool of mortgages underlying the security (probability of default, severity of default, and prepayment probabilities) and 3) discounted cash flow modeling.

There were no transfers between Level 3 assets during the three and nine months ended September 30, 2013 and 2012.

The following table presents quantitative information about recurring Level 3 fair value measurements at September 30, 2013 and December 31, 2012:

| September 30, 2013 (dollars in thousands) |  | Fair <br> Value |  | Valuation <br> Technique | Unobservable <br> Inputs | Range |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |

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The significant unobservable inputs in the fair value measurement of the Bank s single private label mortgage backed security are prepayment rates, probability of default and loss severity in the event of default. Significant fluctuations in any of those inputs in isolation would result in a significantly lower/higher fair value measurement.

See Footnote 3 Investment Securities for additional detail regarding the private label mortgage backed security in this section of the filing.

Assets measured at fair value on a non-recurring basis are summarized below:

| (in thousands) | Quoted Prices in Active Markets for Identical Assets (Level 1) | Fair <br> Sept | Value Measur <br> mber 30, 201 <br> Significant <br> Other <br> Observable Inputs (Level 2) |  | Significant Unobservable Inputs (Level 3) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Impaired loans: |  |  |  |  |  |  |  |
| Residential real estate: |  |  |  |  |  |  |  |
| Owner occupied | \$ | \$ |  | \$ | 1,059 | \$ | 1,059 |
| Commercial real estate |  |  |  |  | 5,415 |  | 5,415 |
| Home equity |  |  |  |  | 275 |  | 275 |
| Total impaired loans * | \$ | \$ |  | \$ | 6,749 | \$ | 6,749 |
| Other real estate owned: |  |  |  |  |  |  |  |
| Commercial real estate | \$ | \$ |  | \$ | 536 | \$ | 536 |
| Construction \& land development |  |  |  |  | 4,200 |  | 4,200 |
| Total other real estate owned | \$ | \$ |  | \$ | 4,736 | \$ | 4,736 |


| (in thousands) | Quoted Prices in Active Markets for Identical Assets (Level 1) |  | mber 31, 2012 Us <br> Significant <br> Other <br> Observable <br> Inputs <br> (Level 2) |  | Significant Unobservable Inputs (Level 3) |  | Total <br> Fair <br> Value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Impaired loans: |  |  |  |  |  |  |  |
| Residential real estate: |  |  |  |  |  |  |  |
| Owner occupied | \$ | \$ |  | \$ | 782 | \$ | 782 |
| Non owner occupied |  |  |  |  | 1,788 |  | 1,788 |
| Commercial real estate |  |  |  |  | 15,618 |  | 15,618 |
| Construction \& land development |  |  |  |  | 1,552 |  | 1,552 |
| Commercial |  |  |  |  | 182 |  | 182 |
| Home equity |  |  |  |  | 303 |  | 303 |
| Total impaired loans * | \$ | \$ |  | \$ | 20,225 | \$ | 20,225 |
| Other real estate owned: |  |  |  |  |  |  |  |
| Residential real estate: |  |  |  |  |  |  |  |
| Owner occupied | \$ | \$ |  | \$ | 1,195 | \$ | 1,195 |
| Non owner occupied |  |  |  |  |  |  |  |
| Commercial real estate |  |  |  |  | 1,219 |  | 1,219 |
| Construction \& land development |  |  |  |  | 5,161 |  | 5,161 |
| Total other real estate owned | \$ | \$ |  | \$ | 7,575 | \$ | 7,575 |
| Mortgage servicing rights** | \$ | \$ | 3,484 | \$ |  | \$ | 3,484 |

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*     - Impaired loan balances exclude loans measured for impairment using the present value of future cash flows.
** - Mortgage Servicing Rights at fair value only include those tranches which were considered impaired at the reported period end.


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The following table presents quantitative information about Level 3 fair value measurements for financial instruments measured at fair value on a non-recurring basis at September 30, 2013 and December 31, 2012:

| September 30, 2013 (dollars in thousands) | Fair <br> Value | Valuation <br> Technique | Unobservable <br> Inputs | Range <br> (Weighted <br> Average) |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Impaired loans - commercial real estate | $\$$ | 5,415 | Sales comparison approach | Adjustments determined by <br> Management for differences <br> between the comparable sales | $0 \%-26 \%(11 \%)$ |


| December 31, 2012 (dollars in thousands) | Fair <br> Value |  | Valuation Technique | Unobservable Inputs | Range (Weighted Average) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Impaired loans - commercial real estate | \$ | 15,230 | Sales comparison approach | Adjustments determined by Management for differences between the comparable sales | 0\%-50\% (18\%) |
|  | \$ | 1,940 | Income approach | Adjustments for differences between net operating income expectations | 12\%-12\% (12\%) |
| Impaired loans - residential real estate | \$ | 2,873 | Sales comparison approach | Adjustments determined by Management for differences between the comparable sales | 2\%-60\% (17\%) |
| Impaired loans - commercial | \$ | 182 | Sales comparison approach | Adjustments determined by Management for differences between the comparable sales | 0\%-50\% (44\%) |
| Other real estate owned - residential | \$ | 1,195 | Sales comparison approach | Adjustments determined by Management for differences between the comparable sales | 4\%-71\% (14\%) |
| Other real estate owned - commercial real estate | \$ | 1,219 | Sales comparison approach | Adjustments determined by Management for differences | 1\%-33\% (16\%) |


| between the comparable sales |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Other real estate owned - real estate construction | \$ | 663 | Sales comparison approach | Adjustments determined by Management for differences between the comparable sales | 1\%-54\% (35\%) |
|  | \$ | 4,498 | Income approach | Adjustments for differences between net operating income expectations | 25\%-25\% (25\%) |

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The following section details impairment charges recognized during the period:

## Impaired Loans

Collateral dependent impaired loans are measured for impairment using the fair value for reasonable disposition of the underlying collateral. The Bank s practice is to obtain new or updated appraisals on the loans subject to the initial impairment review and then to evaluate the need for an update to this value on an as necessary or possibly annual basis thereafter (depending on the market conditions impacting the value of the collateral). The Bank will discount the appraisal amount, as necessary for selling costs and past due real estate taxes. If a new or updated appraisal is not available at the time of a loan s impairment review, the Bank may apply a discount to the existing value of an old appraisal to reflect the property s current estimated value if it is believed to have deteriorated in either: (i) the physical or economic aspects of the subject property or (ii) material changes in market conditions. The review may result in an increase in the Allowance or in a partial charge-off of the loan. Impaired loans that are collateral dependent are classified within Level 3 of the fair value hierarchy when impairment is determined using this fair value method.

Impaired loans, which are measured for impairment using the fair value of the collateral for collateral dependent loans are as follows:

| (in thousands) | September 30, 2013 | December 31, 2012 |  |
| :--- | :---: | :---: | :---: |
| Carrying amount of loans measured at fair value | $\$$ | $6,568 \$$ | 23,070 |
| Estimated selling costs considered in carrying amount |  | 943 | 1,839 |
| Valuation allowance | $\$$ | $6,749 \$$ | $(4,684)$ |
| Total fair value |  | 20,225 |  |

## Other Real Estate Owned

Other real estate owned, which is carried at the lower of cost or fair value, is periodically assessed for impairment based on fair value at the reporting date. Fair value is determined from external appraisals using judgments and estimates of external professionals. Many of these inputs are not observable and, accordingly, these measurements are classified as Level 3. The fair value of the Bank s individual other real estate owned properties exceeded their carrying value at September 30, 2013 and December 31, 2012.

Details of other real estate owned carrying value and write downs follows:

## (in thousands)

September 30, 2013
December 31, 2012
Carrying value of other real estate owned

| (in thousands) | September 30, |  |  |  |  |  | September 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2013 |  |  | 2012 |  |  | 2013 |  |  | 201 |  |
| Other real estate owned write-downs | \$ |  | 190 | \$ |  | 866 | \$ |  | 1,074 | \$ |  | 1,207 |

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## Mortgage Servicing Rights

MSRs are carried at lower of cost or fair value with fair value determined by MSR tranche. There were no tranches carried at fair value at September 30, 2013, while nine of 21 tranches were carried at fair value at December 31, 2012. Details of the tranches carried at fair value follow:

| (in thousands) | September 30, 2013 |  | December 31, 2012 |
| :--- | :---: | :---: | :---: | :---: |
|  | $\$$ | $\$$ | 3,829 |
| Outstanding balance | $\$$ | $\$$ | 3,484 |
| Valuation allowance |  |  |  |
| Fair value |  |  |  |


|  | Three Months Ended | Nine Months Ended |  |
| :--- | :---: | :---: | :---: |
| (in thousands) | September 30, | September 30, |  |
|  | 2013 | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ |

Charge (credit) to mortgage banking income due to impairment evaluation

| $\$$ | $(33)$ | $\$$ | 160 | $\$$ | $(345)$ | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## Mortgage Loans Held for Sale

The Bank has elected the fair value option for mortgage loans held for sale. These loans are intended for sale and the Bank believes that the fair value is the best indicator of the resolution of these loans. Interest income is recorded based on the contractual terms of the loan and in accordance with Bank policy for such instruments. None of these loans were past due 90 -days-or- more nor on nonaccrual as of September 30, 2013 and December 31, 2012.

As of September 30, 2013 and December 31, 2012, the aggregate fair value, contractual balance (including accrued interest), and gain or loss was as follows:

| Aggregate fair value | 9,803 | $\$$ | 10,614 |
| :--- | ---: | ---: | ---: |
| Contractual balance | 9,557 | 10,037 |  |
| Gain | 246 | 577 |  |

The total amount of gains and losses from changes in fair value included in earnings for the three and nine months ended September 30, 2013 and 2012 for mortgage loans held for sale are presented in the following table:

| (in thousands) | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Interest income | \$ | 130 | \$ | 110 | \$ | 388 | \$ | 283 |
| Change in fair value |  | (218) |  | 82 |  | (331) |  | 134 |
| Total change in fair value | \$ | (88) | \$ | 192 | \$ | 57 | \$ | 417 |

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The carrying amounts and estimated fair values of all financial instruments, at September 30, 2013 and December 31, 2012 follows:

| (in thousands) | Carrying <br> Value |  | Level 1 |  | Fair Value Measurements at September 30, 2013: |  |  |  |  | Total Fair Value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Level 2 |  | Level 3 |  |  |
| Assets: |  |  |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 141,585 |  |  | \$ | 141,585 | \$ |  | \$ |  | \$ | 141,585 |
| Securities available for sale |  | 481,624 |  |  |  | 476,167 |  | 5,457 |  | 481,624 |
| Securities to be held to maturity |  | 52,057 |  |  |  | 52,408 |  |  |  | 52,408 |
| Mortgage loans held for sale |  | 9,803 |  |  |  | 9,803 |  |  |  | 9,803 |
| Loans, net of allowance for loan losses |  | 2,529,943 |  |  |  |  |  | 2,568,974 |  | 2,568,974 |
| Federal Home Loan Bank stock |  | 28,342 |  |  |  |  |  |  |  | N/A |
| Accrued interest receivable |  | 8,130 |  |  |  | 8,130 |  |  |  | 8,130 |
|  |  |  |  |  |  |  |  |  |  |  |
| Liabilities: |  |  |  |  |  |  |  |  |  |  |
| Non interest-bearing deposits |  | 492,126 |  |  |  | 492,126 |  |  |  | 492,126 |
| Transaction and money market deposits |  | 1,259,782 |  |  |  | 1,259,782 |  |  |  | 1,259,782 |
| Time deposits |  | 267,877 |  |  |  | 270,462 |  |  |  | 270,462 |
| Securities sold under agreements to repurchase and other short-term borrowings |  | 106,373 |  |  |  | 106,373 |  |  |  | 106,373 |
| Federal Home Loan Bank advances |  | 587,020 |  |  |  | 602,458 |  |  |  | 602,458 |
| Subordinated note |  | 41,240 |  |  |  | 38,049 |  |  |  | 38,049 |
| Accrued interest payable |  | 1,435 |  |  |  | 1,435 |  |  |  | 1,435 |


|  | Fair Value Measurements at <br> December 31, 2012: |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (in thousands) | Carrying |  |  |  |
| (Value | Level 1 | Level 2 | Level 3 | Fair |


| Assets: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and cash equivalents | \$ | 137,691 | \$ | 137,691 | \$ |  | \$ |  | \$ | 137,691 |
| Securities available for sale |  | 438,246 |  |  |  | 432,559 |  | 5,687 |  | 438,246 |
| Securities to be held to maturity |  | 46,010 |  |  |  | 46,416 |  |  |  | 46,416 |
| Mortgage loans held for sale |  | 10,614 |  |  |  | 10,614 |  |  |  | 10,614 |
| Loans, net of allowance for loan losses |  | 2,626,468 |  |  |  |  |  | 2,702,686 |  | 2,702,686 |
| Federal Home Loan Bank stock |  | 28,377 |  |  |  |  |  |  |  | N/A |
| Accrued interest receivable |  | 9,245 |  |  |  | 9,245 |  |  |  | 9,245 |
|  |  |  |  |  |  |  |  |  |  |  |
| Liabilities: |  |  |  |  |  |  |  |  |  |  |
| Non interest-bearing deposits |  | 479,046 |  |  |  | 479,046 |  |  |  | 479,046 |
| Transaction and money market deposits |  | 1,193,339 |  |  |  | 1,193,339 |  |  |  | 1,193,339 |
| Time deposits |  | 310,543 |  |  |  | 314,972 |  |  |  | 314,972 |
| Securities sold under agreements to |  |  |  |  |  |  |  |  |  | 250,884 |
| Federal Home Loan Bank advances |  | 542,600 |  |  |  | 576,158 |  |  |  | 576,158 |
| Subordinated note |  | 41,240 |  |  |  | 37,917 |  |  |  | 37,917 |
| Accrued interest payable |  | 1,403 |  |  |  | 1,403 |  |  |  | 1,403 |

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Fair value estimates are based on existing on and off-balance sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. In addition, the tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in any of the Bank s estimates.

The assumptions used in the estimation of the fair value of the Company sfinancial instruments are explained below. Where quoted market prices are not available, fair values are based on estimates using discounted cash flow and other valuation techniques. Discounted cash flows can be significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. The following fair value estimates cannot be substantiated by comparison to independent markets and should not be considered representative of the liquidation value of the Company s financial instruments, but rather a good-faith estimate of the fair value of financial instruments held by the Company.

The following methods and assumptions were used by the Company in estimating the fair value of its financial instruments:

Cash and cash equivalents The carrying amounts of cash and short-term instruments approximate fair values and are classified as Level 1.

Mortgage loans held for sale The fair value of loans held for sale is estimated based upon binding contracts and quotes from third party investors resulting in a Level 2 classification.

Loans, net of Allowance The fair value of loans is calculated using discounted cash flows by loan type resulting in a Level 3 classification. The discount rate used to determine the present value of the loan portfolio is an estimated market rate that reflects the credit and interest rate risk inherent in the loan portfolio without considering widening credit spreads due to market illiquidity. The estimated maturity is based on the Bank s historical experience with repayments adjusted to estimate the effect of current market conditions. The Allowance is considered a reasonable discount for credit risk. The methods utilized to estimate the fair value of loans do not necessarily represent an exit price.

Federal Home Loan Bank stock It is not practical to determine the fair value of FHLB stock due to restrictions placed on its transferability.

Accrued interest receivable/payable The carrying amounts of accrued interest, due to their short-term nature, approximates fair value resulting in a Level 2 classification.

Deposits Fair values for certificates of deposit have been determined using discounted cash flows. The discount rate used is based on estimated market rates for deposits of similar remaining maturities and are classified as Level 2 . The carrying amounts of all other deposits, due to their short-term nature, approximate their fair values and are also classified as Level 2.

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Securities sold under agreements to repurchase The carrying amount for securities sold under agreements to repurchase generally maturing within ninety days approximates its fair value resulting in a Level 2 classification.

Federal Home Loan Bank advances The fair value of the FHLB advances is obtained from the FHLB and is calculated by discounting contractual cash flows using an estimated interest rate based on the current rates available to the Company for debt of similar remaining maturities and collateral terms resulting in a Level 2 classification.

Subordinated note The fair value for subordinated debentures is calculated using discounted cash flows based upon current market spreads to LIBOR for debt of similar remaining maturities and collateral terms resulting in a Level 2 classification.

The fair value estimates presented herein are based on pertinent information available to management as of the respective period ends. Although management is not aware of any factors that would dramatically affect the estimated fair value amounts, such amounts have not been comprehensively revalued for purposes of these financial statements since that date and, therefore, estimates of fair value may differ significantly from the amounts presented.

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## 8. MORTGAGE BANKING ACTIVITIES

Mortgage Banking activities primarily include residential mortgage originations and servicing.

Activity for mortgage loans held for sale was as follows:

| September 30, (in thousands) | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 2}$ |  |
| :--- | :---: | :---: | :---: |
| Balance, January 1 | $\$$ | 10,614 | $\$$ |
| Origination of mortgage loans held for sale |  | 263,411 | 4,392 |
| Proceeds from the sale of mortgage loans held for sale |  | $(270,562)$ | $(172,305$ |
| Net gain on sale of mortgage loans held for sale | 6,340 | $6,553)$ |  |
| Balance, September 30 | $\$$ | 9,803 | $\$$ |

The following table presents the components of Mortgage Banking income:

| (in thousands) | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Net gain realized on sale of mortgage loans held for sale | \$ | 1,633 | \$ | 2,705 | \$ | 7,310 | \$ | 5,890 |
| Net change in fair value recognized on loans held for sale |  | (218) |  | 82 |  | (331) |  | 134 |
| Net change in fair value recognized on rate lock commitments |  | (44) |  | 386 |  | (432) |  | 909 |
| Net change in fair value recognized on forward contracts |  | (439) |  | (354) |  | (207) |  | (392) |
| Net gain recognized |  | 932 |  | 2,819 |  | 6,340 |  | 6,541 |
|  |  |  |  |  |  |  |  |  |
| Loan servicing income |  | 514 |  | 418 |  | 1,606 |  | 1,653 |
| Amortization of mortgage servicing rights |  | (453) |  | (803) |  | $(1,811)$ |  | $(2,474)$ |
| Change in mortgage servicing rights valuation allowance |  | 33 |  | (160) |  | 345 |  | (129) |
| Net servicing income recognized |  | 94 |  | (545) |  | 140 |  | (950) |
|  |  |  |  |  |  |  |  |  |
| Total Mortgage Banking income | \$ | 1,026 | \$ | 2,274 | \$ | 6,480 | \$ | 5,591 |

Activity for capitalized mortgage servicing rights was as follows:

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| Balance, January 1 | $\$$ | 4,777 | $\$$ |
| :--- | :---: | ---: | ---: |
| Additions | 2,171 | 6,087 |  |
| Amortized to expense |  | $(1,811)$ | $(2,496$ |
| Change in valuation allowance | $\$$ | 345 | $(129)$ |
| Balance, September 30 | $\$, 482$ | $\$$ | 4,980 |

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Activity for the valuation allowance for capitalized mortgage servicing rights was as follows:

| September 30, (in thousands) | 2013 |  | 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
| Balance, January 1 | \$ | (345) | \$ | (203) |
| Additions |  |  |  | (171) |
| Reductions credited to operations |  | 345 |  | 42 |
| Balance, September 30 | \$ |  | \$ | (332) |

Other information relating to mortgage servicing rights follows:

| (dollars in thousands) | September 30, 2013 | December 31, 2012 |
| :--- | ---: | ---: |
| Fair value of mortgage servicing rights portfolio |  |  |
| Prepayment speed range | 7,157 | $\$$ |
| Discount rate | $115 \%-350 \%$ | 5,446 |
| Weighted average default rate | $10 \%$ | $112 \%-550 \%$ |
| Weighted average life in years | $1.50 \%$ | $9 \%$ |

Mortgage Banking derivatives used in the ordinary course of business primarily consist of mandatory forward sales contracts and rate lock loan commitments. Mandatory forward contracts represent future commitments to deliver loans at a specified price and date and are used to manage interest rate risk on loan commitments and mortgage loans held for sale. Rate lock loan commitments represent commitments to fund loans at a specific rate. These derivatives involve underlying items, such as interest rates, and are designed to transfer risk. Substantially all of these instruments expire within 90 days from the date of issuance. Notional amounts are amounts on which calculations and payments are based, but which do not represent credit exposure, as credit exposure is limited to the amounts required to be received or paid.

Mandatory forward contracts also contain an element of risk in that the counterparties may be unable to meet the terms of such agreements. In the event the counterparties fail to deliver commitments or are unable to fulfill their obligations, the Bank could potentially incur significant additional costs by replacing the positions at then current market rates. The Bank manages its risk of exposure by limiting counterparties to those banks and institutions deemed appropriate by management and the Board of Directors. The Bank does not expect any counterparty to default on their obligations and therefore, the Bank does not expect to incur any cost related to counterparty default.

The Bank is exposed to interest rate risk on loans held for sale and rate lock loan commitments. As market interest rates fluctuate, the fair value of mortgage loans held for sale and rate lock commitments will decline or increase. To offset this interest rate risk, the Bank enters into derivatives such as mandatory forward contracts to sell loans. The fair value of these mandatory forward contracts will fluctuate as market interest rates fluctuate, and the change in the value of these instruments is expected to largely, though not entirely, offset the change in fair value of loans held for sale and rate lock commitments. The objective of this activity is to minimize the exposure to losses on rate loan lock commitments and loans held for sale due to market interest rate fluctuations. The net effect of derivatives on earnings will depend on risk management activities and a variety of other factors, including market interest rate volatility, the amount of rate lock commitments that close, the ability to fill the forward contracts before expiration, and the time period required to close and sell loans.

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The following table includes the notional amounts and fair values of mortgage loans held for sale and mortgage banking derivatives as of the period ends presented:

## September 30, 2013

|  |  | September 30, 2013 <br> Notional <br> Amount |  | Fair Value |  | December 31, 2012 <br> Notional <br> Amount |  | Fair Value |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

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## 9. OFF BALANCE SHEET RISKS, COMMITMENTS AND CONTINGENT LIABILITIES

The Bank, in the normal course of business, is party to financial instruments with off balance sheet risk. These financial instruments primarily include commitments to extend credit and standby letters of credit. The contract or notional amounts of these instruments reflect the potential future obligations of the Bank pursuant to those financial instruments. Creditworthiness for all instruments is evaluated on a case by case basis in accordance with the Bank s credit policies. Collateral from the customer may be required based on the Bank scredit evaluation of the customer and may include business assets of commercial customers, as well as personal property and real estate of individual customers or guarantors.

The Bank also extends binding commitments to customers and prospective customers. Such commitments assure the borrower of financing for a specified period of time at a specified rate. The risk to the Bank under such loan commitments is limited by the terms of the contracts. For example, the Bank may not be obligated to advance funds if the customer s financial condition deteriorates or if the customer fails to meet specific covenants. An approved but unfunded loan commitment represents a potential credit risk once the funds are advanced to the customer. Unfunded loan commitments also represent liquidity risk since the customer may demand immediate cash that would require funding and interest rate risk as market interest rates may rise above the rate committed. In addition, since a portion of these loan commitments normally expire unused, the total amount of outstanding commitments at any point in time may not require future funding. Loan commitments generally have open-ended maturities and variable rates.

The table below presents the Bank s commitments, exclusive of Mortgage Banking loan commitments for each period ended:

| (in thousands) | September 30, 2013 | December 31, 2012 |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Unused warehouse lines of credit | $\$$ | 195,190 | $\$$ | 113,924 |
| Unused home equity lines of credit |  | 228,298 | 232,719 |  |
| Unused loan commitments - other | 185,934 | 163,523 |  |  |
| Standby letters of credit | 2,476 | 16,985 |  |  |
| FHLB letters of credit | 3,200 | 1,908 |  |  |
| Total commitments | $\$$ | 615,098 | $\$$ | 539,059 |

Standby letters of credit are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. The terms and risk of loss involved in issuing standby letters of credit are similar to those involved in issuing loan commitments and extending credit. In addition to credit risk, the Bank also has liquidity risk associated with standby letters of credit because funding for these obligations could be required immediately. The Bank does not deem this risk to be material.

At September 30, 2013 and December 31, 2012, the Bank had a letter of credit from the FHLB issued on behalf of an RB\&T client. This letter of credit was used as a credit enhancement for client bond offerings and reduced RB\&T $s$ available borrowing line at the FHLB. The Bank uses a blanket pledge of eligible real estate loans to secure these letters of credit.

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## Legal Proceedings

On August 1, 2011, a lawsuit was filed in the U.S. District Court for the Western District of Kentucky styled Brenda Webb vs. Republic Bank \& Trust Company d/b/a Republic Bank, Civil Action No. 3:11-CV-00423-TBR. The Complaint was brought as a putative class action and seeks monetary damages, restitution and declaratory relief allegedly arising from the manner in which RB\&T assessed overdraft fees. In the Complaint, the Plaintiff pleads seven claims against RB\&T alleging: breach of contract and breach of the covenant of good faith and fair dealing (Count I), unconscionability (Count II), conversion (Count III), unjust enrichment (Count IV), violation of the Electronic Funds Transfer Act and Regulation E (Count V), and violations of the Kentucky Consumer Protection Act, (Count VI). RB\&T filed a Motion to Dismiss the case on January 12, 2012. In response, Plaintiff filed her Motion to Amend the Complaint on February 23, 2012. In Plaintiff s proposed Amended Complaint, Plaintiff acknowledged disclosure of the Overdraft Honor Policy and did not seek to add any claims to the Amended Complaint. However, Plaintiff divided the breach of contract and breach of the covenant of good faith and fair dealing claims into two counts (Counts One and Two). In the original Complaint, those claims were combined in Count One. RB\&T filed its objection to Plaintiff s Motion to Amend. On June 16, 2012, the District Court denied the Plaintiff s Motion to Amend concluding that the Plaintiff lacked the ability to automatically amend the complaint as of right. However, the Court held that the Plaintiff could be permitted to amend if the Plaintiff could first demonstrate that her amendment would not be futile and that the Plaintiff had standing to sue despite RB\&T s offer of judgment. The Court declined to rule on that issue at that time and ordered the case stayed pending a decision by the U.S. Court of Appeals for the Sixth Circuit in a case on appeal with the same standing issue. The Sixth Circuit ruled on June 11, 2013 and concluded that the offer of judgment did not moot the matter before it only because the offer of judgment in question did not afford the Plaintiff complete relief. The District Court lifted the stay of this matter on June 14 , 2013 and permitted Plaintiff to file her Amended Complaint. Plaintiff filed her Amended Complaint on June 21, 2013 and brought seven claims: breach of contract and breach of the covenant of good faith and fair dealing (Counts I \& II), unconscionability (Count III), conversion (Count IV), unjust enrichment (Count V), violation of the Electronic Funds Transfer Act, (Count VI) and violation of the Kentucky Consumer Protection Act (Count VII). RB\&T filed its Motion to Dismiss the Amended Complaint on July 15, 2013. On September 30 , 2013 the Court issued its decision granting the Motion to Dismiss in part and denying it in part. The Court initially concluded that the offer of judgment did not moot the case and deprive it of subject matter jurisdiction as it did not provide Plaintiff with all of the relief she sought. The Court dismissed the conversion, unconscionability and Electronic Funds Transfer Act claims in their entirety for failure to state a claim. With respect to the remaining claims, the Court dismissed them to the extent they are premised upon any overdraft charges incurred by the Plaintiff on or after January 6, 2010, the date on which she received the Overdraft Honor Policy. The Court concluded that Plaintiff could not state any claim for the time period after she received the Policy with respect to the manner in which RB\&T assessed overdraft fees. The Answer to the remaining claims was filed on October 14, 2013 and the matter now proceeds into discovery.

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10. EARNINGS PER SHARE

Class A and Class B shares participate equally in undistributed earnings. The difference in earnings per share between the two classes of common stock results solely from the $10 \%$ per share cash dividend premium paid on Class A Common Stock over that paid on Class B Common Stock.

A reconciliation of the combined Class A and Class B Common Stock numerators and denominators of the earnings per share and diluted earnings per share computations is presented below:


Stock options excluded from the detailed earnings per share calculation because their impact was antidilutive are as follows:

|  | Three Months Ended |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| September 30, | Nine Months Ended <br> September 30, |  |  |  |
| Antidilutive stock options | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 2}$ |

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## 11. SEGMENT INFORMATION

Reportable segments are determined by the type of products and services offered and the level of information provided to the chief operating decision maker, who uses such information to review performance of various components of the business (such as banking centers and subsidiary banks), which are then aggregated if operating performance, products/services, and customers are similar.

As of September 30, 2013, the Company was divided into three distinct business operating segments: Traditional Banking, Mortgage Banking and Republic Processing Group ( RPG ). During 2012, the Company realigned the previously reported Tax Refund Solutions ( TRS ) segment as a division of the newly formed RPG segment. Along with the TRS division, Republic Payment Solutions ( RPS ) and Republic Credit Solutions ( RCS ) were created to operate as divisions of RPG segment.

Nationally, through RB\&T, RPG facilitates the receipt and payment of federal and state tax refund products under the TRS division. Through RB , the RPS division is an issuing bank offering general purpose reloadable prepaid debit cards through third party program managers. Through RB, the RPS division is an issuing bank offering general purpose reloadable prepaid debit cards through third party program managers. Through RB\&T, the RCS division is piloting short-term consumer credit products.

For the projected near-term, as programs are being established, the operating results of these divisions are expected to be immaterial to the Company s overall results of operations and will be reported as part of the RPG business operating segment. The RPS and RCS divisions will not be reported as separate business operating segments until such time, if any, that they become material to the Company s overall results of operations.

Loans, investments and deposits provide the majority of the net revenue from Traditional Banking operations, while servicing fees and loan sales provide the majority of revenue from Mortgage Banking operations. Prior to 2013, RAL fees and net RT fees provided the majority of the revenue for RPG. In 2013, net RT fees have provided, and are expected to continue to provide going forward, the majority of revenues for RPG as the Company no longer offers RALs. All Company operations are domestic.

The accounting policies used for Republic s reportable segments are the same as those described in the summary of significant accounting policies in the Company s 2012 Annual Report on Form 10-K. Segment performance is evaluated using operating income. Goodwill is not allocated. Income taxes which are not segment specific are allocated based on income before income tax expense. Transactions among reportable segments are made at fair value.

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Segment information for the three and nine months ended September 30, 2013 and 2012 follows:

| (dollars in thousands) | Traditional Banking |  | Three Months Ended September 30, 2013 <br> Mortgage Republic <br> Banking Processing Group |  |  |  | Total Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 28,390 | \$ | 130 | \$ | 19 | \$ | 28,539 |
| Provision for loan losses |  | 2,257 |  |  |  | (57) |  | 2,200 |
| Net refund transfer fees |  |  |  |  |  | 152 |  | 152 |
| Mortgage banking income |  |  |  | 1,026 |  |  |  | 1,026 |
| Other non interest income |  | 6,243 |  | 19 |  | 99 |  | 6,361 |
| Total non interest income |  | 6,243 |  | 1,045 |  | 251 |  | 7,539 |
| Total non interest expenses |  | 22,237 |  | 768 |  | 3,320 |  | 26,325 |
| Income before income tax expense |  | 10,139 |  | 407 |  | $(2,993)$ |  | 7,553 |
| Income tax expense |  | 3,856 |  | 142 |  | $(1,048)$ |  | 2,950 |
| Net income | \$ | 6,283 | \$ | 265 | \$ | $(1,945)$ | \$ | 4,603 |
| Segment end of period assets | \$ | 3,305,689 | \$ | 15,697 | \$ | 10,495 | \$ | 3,331,881 |
| Net interest margin |  | 3.54\% |  | NM |  | NM |  | 3.54\% |


| (dollars in thousands) | Traditional Banking |  | Three Months Ended September 30, 2012 <br> Mortgage Republic <br> Banking Processing Group |  |  |  | Total Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 28,444 | \$ | 110 | \$ | 18 | \$ | 28,572 |
| Provision for loan losses |  | 2,543 |  |  |  | (460) |  | 2,083 |
| Net refund transfer fees |  |  |  |  |  | 231 |  | 231 |
| Mortgage banking income |  |  |  | 2,274 |  |  |  | 2,274 |
| Total bargain purchase gains |  | 26,923 |  |  |  |  |  | 26,923 |
| Other non interest income |  | 5,387 |  | 11 |  | 19 |  | 5,417 |
| Total non interest income |  | 32,310 |  | 2,285 |  | 250 |  | 34,845 |
| Total non interest expenses |  | 26,118 |  | 851 |  | 2,793 |  | 29,762 |
| Income before income tax expense |  | 32,093 |  | 1,544 |  | $(2,065)$ |  | 31,572 |
| Income tax expense |  | 11,145 |  | 541 |  | (782) |  | 10,904 |
| Net income | \$ | 20,948 | \$ | 1,003 | \$ | $(1,283)$ | \$ | 20,668 |
| Segment end of period assets | \$ | 3,413,293 | \$ | 8,765 | \$ | 13,718 | \$ | 3,435,776 |
| Net interest margin |  | 3.54\% |  | NM |  | NM |  | 3.54\% |

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| (dollars in thousands) | Traditional Banking |  | Nine Months Ended September 30, 2013 <br> Mortgage <br> Banking <br> Republic Processing Group |  |  |  | Total Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 85,957 | \$ | 388 | \$ | 91 | \$ | 86,436 |
| Provision for loan losses |  | 3,276 |  |  |  | (796) |  | 2,480 |
| Net refund transfer fees |  |  |  |  |  | 13,849 |  | 13,849 |
| Mortgage banking income |  |  |  | 6,480 |  |  |  | 6,480 |
| Bargain purchase gain - FCB |  | 1,324 |  |  |  |  |  | 1,324 |
| Other non interest income |  | 18,300 |  | 102 |  | 792 |  | 19,194 |
| Total non interest income |  | 19,624 |  | 6,582 |  | 14,641 |  | 40,847 |
| Total non interest expenses |  | 72,862 |  | 2,537 |  | 11,927 |  | 87,326 |
| Income before income tax expense |  | 29,443 |  | 4,433 |  | 3,601 |  | 37,477 |
| Income tax expense |  | 10,588 |  | 1,551 |  | 1,260 |  | 13,399 |
| Net income | \$ | 18,855 | \$ | 2,882 | \$ | 2,341 | \$ | 24,078 |
| Segment end of period assets | \$ | 3,305,689 | \$ | 15,697 | \$ | 10,495 | \$ | 3,331,881 |
| Net interest margin |  | 3.57\% |  | NM |  | NM |  | 3.55\% |


| (dollars in thousands) | Traditional Banking |  | Nine Months Ended September 30, 2012 <br> Mortgage <br> Banking <br> Republic Processing Group |  |  |  | Total Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 84,406 | \$ | 283 | \$ | 45,415 | \$ | 130,104 |
| Provision for loan losses |  | 6,505 |  |  |  | 7,214 |  | 13,719 |
| Net refund transfer fees |  |  |  |  |  | 78,127 |  | 78,127 |
| Mortgage banking income |  |  |  | 5,591 |  |  |  | 5,591 |
| Net gain on sales, calls and impairment of securities |  | 56 |  |  |  |  |  | 56 |
| Total bargain purchase gains |  | 54,726 |  |  |  |  |  | 54,726 |
| Other non interest income |  | 17,005 |  | 27 |  | 208 |  | 17,240 |
| Total non interest income |  | 71,787 |  | 5,618 |  | 78,335 |  | 155,740 |
|  |  |  |  |  |  |  |  |  |
| Total non interest expenses |  | 76,752 |  | 2,928 |  | 18,686 |  | 98,366 |
|  |  |  |  |  |  |  |  |  |
| Income before income tax expense |  | 72,936 |  | 2,973 |  | 97,850 |  | 173,759 |
| Income tax expense |  | 25,150 |  | 1,041 |  | 34,850 |  | 61,041 |
| Net income | \$ | 47,786 | \$ | 1,932 | \$ | 63,000 | \$ | 112,718 |
|  |  |  |  |  |  |  |  |  |
| Segment end of period assets | \$ | 3,413,293 | \$ | 8,765 | \$ | 13,718 | \$ | 3,435,776 |
| Net interest margin |  | 3.51\% |  | NM |  | NM |  | 5.11\% |

NM Not Meaningful

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12.

H\&R BLOCK AND H\&R BLOCK BANK

RB\&T entered into a Purchase and Assumption Agreement (the Agreement ) dated July 11, 2013, with H\&R Block Bank ( HRBB ) and its sole shareholder Block Financial LLC (collectively, H\&R Block ). Pursuant to the Agreement, RB\&T was to acquire certain assets and assume certain liabilities, including all of the deposits of HRBB (the P\&A Transaction ).

On July 15, 2013, RB\&T submitted an application for approval of the P\&A Transaction to the Office of the Comptroller of the Currency ( OCC ) for consideration in conjunction with RB\&T s pending application from May 2013 for approval of an internal merger of RB\&T and its affiliate, RB, which would include RB\&T s conversion to a national bank.

On October 8, 2013, RB\&T notified Block that RB\&T was withdrawing its pending applications with the OCC to merge and consolidate its RB\&T and RB charters into one national bank charter and to consummate the P\&A Transaction. As a result, H\&R Block terminated the Agreement with RB\&T and the parties terminated discussions regarding the Joint Marketing Master Services Agreement and related Receivables Participation Agreement.

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Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations.

Management s Discussion and Analysis of Financial Condition and Results of Operations of Republic Bancorp, Inc. ( Republic or the Company ) analyzes the major elements of Republic s consolidated balance sheets and statements of income. Republic, a bank holding company headquartered in Louisville, Kentucky, is the parent company of Republic Bank \& Trust Company ( RB\&T ) and Republic Bank ( RB ), (collectively referred together as the Bank ). Republic Invest Co., a former subsidiary of RB\&T, and its subsidiary, Republic Capital LLC, were dissolved in April 2013 in connection with the full repayment by RB\&T of intragroup subordinated debentures issued by Republic Capital LLC in a 2004 intragroup trust preferred transaction. Republic Bancorp Capital Trust is a Delaware statutory business trust that is a $100 \%$-owned unconsolidated finance subsidiary of Republic Bancorp, Inc. Management s Discussion and Analysis of Financial Condition and Results of Operations of Republic should be read in conjunction with Part I Item 1 Financial Statements.

As used in this filing, the terms Republic, the Company, we, our and us refer to Republic Bancorp, Inc., and, where the context requires, Republic Bancorp, Inc. and its subsidiaries; and the term the Bank refers to the Company s subsidiary banks: RB\&T and RB.

Republic and its subsidiaries operate in a heavily regulated industry. These regulatory requirements can and do affect the Company s results of operations and financial condition.

Forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause actual results, performance or achievements to be materially different from future results, performance or achievements expressed or implied by the forward-looking statements. Actual results may differ materially from those expressed or implied as a result of certain risks and uncertainties, including, but not limited to: changes in political and economic conditions; interest rate fluctuations; competitive product and pricing pressures; equity and fixed income market fluctuations; personal and corporate customers bankruptcies; inflation; recession; acquisitions and integrations of acquired businesses; technological changes; changes in law and regulations or the interpretation and enforcement thereof; changes in fiscal, monetary, regulatory and tax policies; monetary fluctuations; success in gaining regulatory approvals when required; as well as other risks and uncertainties reported from time to time in the Company sfilings with the Securities and Exchange Commission ( SEC ) included under Part 1 Item 1A Risk Factors of the Company 2012 Annual Report on Form 10-K.

Broadly speaking, forward-looking statements include:

- projections of revenue, income, expenses, losses, earnings per share, capital expenditures, dividends, capital structure or other financial items;
- descriptions of plans or objectives for future operations, products or services;
- forecasts of future economic performance; and
- descriptions of assumptions underlying or relating to any of the foregoing.


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The Company may make forward-looking statements discussing management s expectations about various matters, including:

- loan delinquencies; non-performing, classified, or impaired loans; and troubled debt restructurings ( TDR s);
- further developments in the Bank songoing review of and efforts to resolve possible problem credit relationships, which could result in, among other things, additional provision for loan losses;
- deteriorating credit quality, including changes in the interest rate environment and reducing interest margins;
- future credit losses and the overall adequacy of the Allowance for Loan Losses ( Allowance );
- potential write-downs of other real estate owned ( OREO );
- future short-term and long-term interest rates and the respective impact on net interest margin, net interest spread, net income, liquidity and capital;
- the future impact of Company strategies to mitigate interest rate risk;
- future long-term interest rates and their impact on the demand for Mortgage Banking products and warehouse lines of credit;
- the future value of mortgage servicing rights;
- the future operating performance of the Tax Refund Solutions ( TRS ) division;
- future Refund Transfers ( RT s) volume for TRS;
- the future net revenues associated with RTs at TRS;
- the future financial performance of Republic Payment Solutions ( RPS );
- the future financial performance of Republic Credit Solutions ( RCS );
- the potential impairment of investment securities;


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- the extent to which regulations written and implemented by the Federal Bureau of Consumer Financial Protection ( CFPB ), and other federal, state and local governmental regulation of consumer lending and related financial products and services may limit or prohibit the operation of the Company s business;
- financial services reform and other current, pending or future legislation or regulation that could have a negative effect on the Company s revenue and businesses: including Basel III capital reforms; the Dodd-Frank Act; and legislation and regulation relating to overdraft fees (and changes to the Bank s overdraft practices as a result thereof), debit card interchange fees, credit cards, and other bank services;
- the impact of new accounting pronouncements;
- legal and regulatory matters including results and consequences of regulatory guidance, litigation, administrative proceedings, rule-making, interpretations, actions and examinations;
- future capital expenditures;
- the strength of the U.S. economy in general and the strength of the local economies in which the Company conducts operations;
- the Bank s ability to maintain current deposit and loan levels at current interest rates; and
- the Company s ability to successfully implement strategic plans, including but not limited to those related to the acquisition of two failed banks in 2012.

Forward-looking statements discuss matters that are not historical facts. As forward-looking statements discuss future events or conditions, the statements often include words such as anticipate, believe, estimate, expect, intend, plan, project, target, can, could, may, similar expressions. Do not rely on forward-looking statements. Forward-looking statements detail management s expectations regarding the future and are not guarantees. Forward-looking statements are assumptions based on information known to management only as of the date the statements are made and management may not update them to reflect changes that occur subsequent to the date the statements are made.

See additional discussion under Part I Item 1 Business and Part I Item 1A Risk Factors of the Company s 2012 Annual Report on Form 10-K and under Part II Item 1A Risk Factors of the Company s June 30, 2013 Quarterly Report on Form 10-Q.

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## RECENT DEVELOPMENTS

## H\&R Block \& H\&R Block Bank

RB\&T entered into a Purchase and Assumption Agreement (the Agreement ) dated July 11, 2013, with H\&R Block Bank ( HRBB ) and its sole shareholder Block Financial LLC (collectively, H\&R Block ). Pursuant to the Agreement, RB\&T was to acquire certain assets and assume certain liabilities, including all of the deposits of HRBB (the P\&A Transaction ).

On July 15,2013 , RB\&T submitted an application for approval of the P\&A Transaction to the Office of the Comptroller of the Currency ( OCC ) for consideration in conjunction with RB\&T s pending application from May 2013 for approval of an internal merger of RB\&T and its affiliate, RB, which would include RB\&T s conversion to a national bank.

On October 8, 2013, RB\&T notified Block that RB\&T was withdrawing its pending applications with the OCC to merge and consolidate its RB\&T and RB charters into one national bank charter and to consummate the P\&A Transaction. As a result, H\&R Block terminated the Agreement with RB\&T and the parties terminated discussions regarding the Joint Marketing Master Services Agreement and related Receivables Participation Agreement.

## Minnesota Banking Center

In October 2013, Republic gave the required 90-day regulatory notice of its intentions to close its sole banking center location in Minneapolis, Minnesota, which it acquired as part of the First Commercial Bank ( FCB ) acquisition in September 2012. The Bank is currently under a lease for this location which is set to expire in April 2015. The Bank intends to repurpose the location as a support office until the expiration of its lease or until such time that it is able to negotiate with the landlord a buy-out of its future lease obligations. The banking center is expected to stop transacting business at the Minnesota location with deposit customers in January 2014.

## Florida Banking Center

In October 2013, Republic gave the required 90-day regulatory notice of its intentions to close its sole banking center in Palm Harbor, Florida. This location is expected to close in January 2014 with the lease for the premises expiring in February 2014.

## Consumer Mortgage Regulation

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On January 10, 2013, the CFPB issued a final rule implementing the ability to repay ( ATR ) requirement in the Dodd-Frank Act. The rule, among other things, requires lenders to consider a consumer $s$ ability to repay a mortgage loan before extending credit to the consumer and limits prepayment penalties. The rule also establishes certain protections from liability for mortgage lenders with regard to qualified mortgage loans ( QML s) they originate. For this purpose, the rule defines QMLs to include loans with a borrower debt-to-income ratio of less than or equal to $43 \%$ or, alternatively, a loan eligible for purchase by Federal National Mortgage Association ( Fannie Mae ) or the Federal Home Loan Mortgage Corporation (Freddie Mac ) while they operate under Federal conservatorship or receivership, and loans eligible for insurance or guarantee by the Federal Housing Administration, U.S. Department of Veterans Affairs or U.S. Department of Agriculture. Additionally, QMLs may not: (i) contain excess upfront points and fees; (ii) have a term greater than 30 years; or (iii) include interest-only or negative amortization payments. The rule is effective January 10, 2014, and the Company is currently evaluating its full impact on the Bank s mortgage operations.

On January 17, 2013, the CFPB issued a series of final rules as part of an ongoing effort to address mortgage servicing reforms and create uniform standards for the mortgage servicing industry. The rules increase requirements for communications with borrowers, address requirements around the maintenance of customer account records, govern procedural requirements for responding to written borrower requests and complaints of errors, and provide guidance around servicing of delinquent loans, foreclosure proceedings and loss mitigation efforts, among other measures. These rules will also be effective January 10, 2014 and will likely lead to increased costs to service loans across the mortgage industry. The Company is continuing to evaluate these rules and their impact on the Bank s mortgage operations.

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## BUSINESS SEGMENT COMPOSITION

As of September 30, 2013, the Company was divided into three distinct business operating segments: Traditional Banking, Mortgage Banking and Republic Processing Group ( RPG ). During 2012, the Company realigned the previously reported TRS segment as a division of the RPG segment. Along with the TRS division, Republic Payment Solutions ( RPS ) and Republic Credit Solutions ( RCS ) operate as divisions of the newly formed RPG segment. The RPS and RCS divisions are considered immaterial for segment reporting. Net income, total assets and net interest margin by segment for the three and nine months ended September 30, 2013 and 2012 are presented below:
$\left.\begin{array}{lccc|c} & & \text { Three Months Ended September 30, 2013 } \\ \text { Republic } \\ \text { Processing } \\ \text { Group }\end{array}\right)$

|  |  | Three Months Ended September 30, 2012 |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Republic |  |  |  |  |
| (in thousands) | Traditional <br> Banking | Mortgage <br> Banking | Processing <br> Group | Total Company |

$\left.\begin{array}{lccc|c} & & \text { Nine Months Ended September 30, 2013 } \\ \text { Republic } \\ \text { Processing } \\ \text { Group }\end{array}\right)$

|  |  | Nine Months Ended September 30, 2012 <br> Republic |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| (in thousands) | Traditional <br> Banking | Mortgage <br> Banking | Processing <br> Group | Total Company |

[^5]NM Not Meaningful

For expanded segment financial data see Footnote 11 Segment Information of Part I Item 1 Financial Statements.

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## (I) Traditional Banking segment

As of September 30, 2013, in addition to an Internet delivery channel, Republic had 45 full-service banking centers with locations as follows:

- Kentucky 34
- Metropolitan Louisville 20
- Central Kentucky 11
- Elizabethtown 1
- Frankfort 1
- Georgetown 1
- Lexington 5
- Owensboro 2
- Shelbyville 1
- Northern Kentucky 3
- Covington 1
- Florence 1
- Independence 1
- Southern Indiana 3
- Floyds Knobs 1
- Jeffersonville 1
- New Albany 1
- Metropolitan Tampa, Florida 4
- Metropolitan Cincinnati, Ohio 1
- Metropolitan Nashville, Tennessee 2


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- Metropolitan Minneapolis, Minnesota 1

Republic s corporate headquarters are located in Louisville, which is the largest city in Kentucky by population size.

## (II) Mortgage Banking segment

Mortgage Banking activities primarily include 15-, 20- and 30-year fixed-term single family, first lien residential real estate loans that are sold into the secondary market, primarily to the Federal Home Loan Mortgage Corporation ( FHLMC or Freddie Mac ). The Bank typically retains servicing on loans sold into the secondary market. Administration of loans with servicing retained by the Bank includes collecting principal and interest payments, escrowing funds for property taxes and insurance and remitting payments to secondary market investors. A fee is received by the Bank for performing these standard servicing functions.

Traditional Banking and Mortgage Banking are collectively referred to as ( Core Banking ).

## (III) Republic Processing Group segment

Nationally, through RB\&T, RPG facilitates the receipt and payment of federal and state tax refund products under its TRS division. Through RB, the RPS division is an issuing bank offering general purpose reloadable prepaid debit cards through third party program managers. Through RB\&T, the RCS division is piloting short-term consumer credit products.

## OVERVIEW (Three Months Ended September 30, 2013 Compared to Three Months Ended September 30, 2012)

Net income for the three months ended September 30, 2013 was $\$ 4.6$ million, representing a decrease of $\$ 16.1$ million, or $78 \%$, compared to the same period in 2012. Diluted earnings per Class A Common Share decreased to $\$ 0.22$ for the quarter ended September 30, 2013 compared to $\$ 0.98$ for the same period in 2012. The decrease is primarily the result of a $\$ 27.1$ million pre-tax bargain purchase gain the Company recorded during the third quarter of 2012 related to the FDIC-assisted acquisition of specific assets and substantially all of the liabilities of First Commercial Bank ( FCB ), in Bloomington, Minnesota.

For additional discussion of period to period comparability related to the 2012 FDIC-assisted acquisitions of failed banks, see the Overview for the nine months ended September 30, 2013 compared to September 30, 2012 in this section of the filing.

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General highlights by segment for the quarter ended September 30, 2013 consisted of the following:

## Traditional Banking segment

- Net income decreased $\$ 14.7$ million, or $70 \%$, for the third quarter of 2013 compared to the same period in 2012 primarily due to the previously mentioned $\$ 27.1$ million pre-tax bargain purchase gain in the third quarter of 2012 for an FDIC-assisted acquisition of a failed bank.
- Net interest income decreased $\$ 54,000$, or less than $1 \%$, for the third quarter of 2013 to $\$ 28.4$ million. The Traditional Banking segment net interest margin was unchanged at $3.54 \%$ for the third quarter of 2013.
- Provision for loan losses was $\$ 2.3$ million for the third quarter of 2013 compared to $\$ 2.5$ million for the same period in 2012.
- Total non-interest income decreased $\$ 26.1$ million, or $81 \%$, for the third quarter of 2013 compared to the same period in 2012, reflecting the effects of the aforementioned 2012 bargain purchase gain.
- Total non-interest expenses decreased $\$ 3.9$ million, or $15 \%$, during the third quarter of 2013 compared to the third quarter of 2012.
- Total non-performing loans to total loans for the Traditional Banking segment was $0.79 \%$ at September 30, 2013, compared to $0.82 \%$ at December 31, 2012 and $0.80 \%$ at September 30, 2012.
- Total delinquent loans to total loans for the Traditional Banking segment was $0.59 \%$ at September 30, 2013, compared to $0.79 \%$ at December 31, 2012 and $0.68 \%$ at September 30, 2012.


## Mortgage Banking segment

- Within the Mortgage Banking segment, mortgage banking income decreased $\$ 1.2$ million, or $55 \%$, during the third quarter of 2013 compared to the same period in 2012.


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- While long-term interest rates at September 30, 2013 were relatively low as compared to historical levels, significant increases in these rates during the latter part of the second quarter of 2013 negatively impacted third quarter loan application volume, with mortgage refinancing activity primarily impacted. This rise in interest rates is expected to continue to negatively impact future loan application volume during the remainder of 2013 and beyond.


## Republic Processing Group segment

- Net loss increased $\$ 662,000$, or $52 \%$, for the third quarter of 2013 compared to the same period in 2012.
- With RB\&T s resolution of its differences with the FDIC through a Stipulation Agreement and Consent Order (collectively, the FDIC Agreement ), RB\&T discontinued RALs effective April 30, 2012. Without the ability to originate RALs, RB\&T continues to face increased competition in the RT marketplace.
- Due to recoveries of prior period RAL losses, RPG recorded a credit to the provision for loan losses of $\$ 57,000$ for the third quarter of 2013, compared to a net credit of $\$ 460,000$ for the same period in 2012.
- Non-interest income was $\$ 251,000$ for the third quarter of 2013 compared to $\$ 250,000$ for the same period in 2012.
- Non-interest expenses were $\$ 3.3$ million for the third quarter of 2013 compared to $\$ 2.8$ million for the same period in 2012.


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RESULTS OF OPERATIONS (Three Months Ended September 30, 2013 Compared to Three Months Ended September 30, 2012)

## Net Interest Income

Banking results of operations are significantly dependent upon net interest income. Net interest income is the difference between interest income on interest-earning assets, such as loans and investment securities and the interest expense on liabilities used to fund those assets, such as interest-bearing deposits, securities sold under agreements to repurchase and Federal Home Loan Bank ( FHLB ) advances. Net interest income is impacted by both changes in the amount and composition of interest-earning assets and interest-bearing liabilities, as well as market interest rates.

Total Company net interest income decreased $\$ 33,000$, or less than $1 \%$, for the third quarter of 2013 compared to the same period in 2012. The total Company net interest margin remained at $3.54 \%$ from period to period. The most significant components affecting the total Company s net interest income by business segment were as follows:

## Traditional Banking segment

Net interest income within the Traditional Banking segment decreased $\$ 54,000$, or less than $1 \%$, for the quarter ended September 30, 2013 compared to the same period in 2012. The Traditional Banking net interest margin was $3.54 \%$ for both the third quarter of 2012 and 2013. The net interest margin during 2013 was significantly and positively impacted by the following factors:

- The Bank accreted $\$ 551,000$ to interest income on loans during the third quarter of 2013 from discounts on its acquired TCB portfolio compared to $\$ 87,000$ for the same period in 2012.
- The Bank accreted $\$ 1.5$ million to interest income on loans during the third quarter of 2013 from discounts on its acquired FCB portfolio compared to no similar accretion for the same period in 2012 as the acquisition occurred near the end of the third quarter of 2012.

The total discount accretion of $\$ 2.0$ million during the third quarter of 2013 resulting from the TCB and FCB acquisitions positively impacted the Company s third quarter net interest margin by 25 basis points, while the overall operations of the acquisitions contributed $\$ 3.4$ million in net interest income and added 30 basis points to the net interest margin. Management projects accretion of loan discounts related to the 2012 FDIC-assisted acquisitions to be approximately $\$ 600,000$ for the remainder of 2013. The accretion estimate for the remainder of 2013 could be positively impacted by positive workout arrangements in which RB\&T receives final loan payoffs for amounts greater than the carrying values of the loans being paid off.

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The Traditional Banking segment continues to experience downward repricing in its loan and investment portfolios resulting from ongoing paydowns and early payoffs. As expected, the yield in both the loan and investment portfolios of the Bank declined from the third quarter of 2012 to the third quarter of 2013. The impact of this downward repricing to the Traditional Bank s net interest income during the third quarter of 2013 more than offset the positive benefit in net interest income that resulted from the accretion of discounts for the Bank s FDIC-assisted acquisitions in Tennessee and Minnesota.

While the overall yield for each of the earning asset classes declined from the third quarter of 2013 compared to the third quarter of 2012, the percentage of average loans to average interest-earning assets increased during those same periods ( $80 \%$ vs. $78 \%$ ) thereby aiding the Traditional Bank in its ability to maintain its overall yield on interest-earning assets and its related net interest margin.

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The downward repricing of interest-earning assets is expected to continue to cause compression in Republic s net interest income and net interest margin in the future. Additionally, because the Federal Funds Target Rate ( FFTR ) (the index which many of the Bank s short-term deposit rates track) has remained at a target range between $0.00 \%$ and $0.25 \%$, no future FFTR decreases from the Federal Open Market Committee of the Federal Reserve System ( FRB ) are possible, exacerbating the compression to the Bank s net interest income and net interest margin caused by its repricing loans and investments. The Bank is unable to determine the ultimate negative impact to the Bank s net interest spread and margin in the future because several factors remain unknown, such as future demand for its financial products and the overall future need for liquidity, among many other factors.

For additional information on the potential future effect of changes in short-term interest rates on Republic s net interest income, see the table titled Traditional Banking Interest Rate Sensitivity for 2013 in this section of the filing.

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Table 1 provides detailed total Company information as to average balances, interest income/expense and rates by major balance sheet category for the three months ended September 30, 2013 and 2012.

Table 1 Total Company Average Balance Sheets and Interest Rates for the Three Months Ended September 30, 2013 and 2012

|  | Three Months Ended September 30, 2013 |  | Three Months Ended September 30, 2012 |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | Average | Average | Average | Average |
| Rate |  |  |  |  |

## ASSETS

## Interest-earning assets:

| Taxable investment securities, including |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FHLB stock(1) | \$ | 530,759 | \$ | 2,307 | 1.74\% \$ | 629,542 | \$ | 2,791 | 1.77\% |
| Federal funds sold and other interest-earning cash |  | 113,042 |  | 83 | 0.29\% | 82,404 |  | 45 | 0.22\% |
| Refund Anticipation Loans(2)(3) |  |  |  |  | 0.00\% |  |  | 9 | 0.00\% |
| Traditional Bank loans(2)(4) |  | 2,576,606 |  | 31,619 | 4.91\% | 2,520,174 |  | 31,283 | 4.97\% |
| Total interest-earning assets |  | 3,220,407 |  | 34,009 | 4.22\% | 3,232,120 |  | 34,128 | 4.22\% |

Less: Allowance for loan losses $\quad 22,664 \quad 22,560$

Non interest-earning assets:

| Non interest-earning cash and cash |  |  |
| :--- | ---: | ---: |
| equivalents | 65,920 | 38,086 |
| Premises and equipment, net | 32,820 | 33,035 |
| Other assets(1) | 43,113 | 41,396 |
| Total assets | $\$ 3,339,596$ | $\$ 3,322,077$ |

LIABILITIES AND
STOCKHOLDERS EQUITY
Interest-bearing liabilities:

| Transaction accounts | \$ | 712,426 | \$ | 127 | 0.07\% \$ | 617,919 | \$ | 56 | 0.04\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Money market accounts |  | 497,332 |  | 149 | 0.12\% | 488,609 |  | 172 | 0.14\% |
| Time deposits |  | 180,422 |  | 345 | 0.76\% | 240,424 |  | 489 | 0.81\% |
| Brokered money market and brokered CD s |  | 123,150 |  | 422 | 1.37\% | 115,117 |  | 480 | 1.67\% |
| Total interest-bearing deposits |  | 1,513,330 |  | 1,043 | 0.28\% | 1,462,069 |  | 1,197 | 0.33\% |
| Securities sold under agreements to repurchase and other short-term borrowings |  | 139,293 |  | 11 | 0.03\% | 208,051 |  | 110 | 0.21\% |
| Federal Home Loan Bank advances |  | 592,735 |  | 3,788 | 2.56\% | 523,053 |  | 3,619 | 2.77\% |
| Subordinated note |  | 41,240 |  | 628 | 6.09\% | 41,240 |  | 630 | 6.11\% |
| Total interest-bearing liabilities |  | 2,286,598 |  | 5,470 | 0.96\% | 2,234,413 |  | 5,556 | 0.99\% |

## Non interest-bearing liabilities and <br> Stockholders equity:

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| Non interest-bearing deposits |  | 488,386 |  |  |  |  | 505,127 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other liabilities |  | 17,173 |  |  |  |  | 42,674 |  |  |  |
| Stockholders equity |  | 547,439 |  |  |  |  | 539,863 |  |  |  |
| Total liabilities and stockholders equity | \$ | 3,339,596 |  |  |  | \$ | 3,322,077 |  |  |  |
| Net interest income |  |  | \$ | 28,539 |  |  |  | \$ | 28,572 |  |
| Net interest spread |  |  |  |  | 3.26\% |  |  |  |  | 3.23\% |
| Net interest margin |  |  |  |  | 3.54\% |  |  |  |  | 3.54\% |

(1) For purpose of this calculation, the fair market value adjustment on investment securities resulting from FASB ASC Topic 320, Investments Debt and Equity Securities, is included as a component of other assets.
(2) The amount of loan fee income included in total interest income was $\$ 3.3$ million and $\$ 1.1$ million for the three months ended September 30, 2013 and 2012.
(3) The Refund Anticipation Loan product was discontinued effective April 30, 2012.
(4) Average balances for loans include the principal balance of non-accrual loans and loans held for sale.

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Table 2 illustrates the extent to which changes in interest rates and changes in the volume of total Company interest-earning assets and interest-bearing liabilities impacted Republic s interest income and interest expense during the periods indicated. Information is provided in each category with respect to (i) changes attributable to changes in volume (changes in volume multiplied by prior rate), (ii) changes attributable to changes in rate (changes in rate multiplied by prior volume) and (iii) net change. The changes attributable to the combined impact of volume and rate have been allocated proportionately to the changes due to volume and the changes due to rate.

Table 2 Total Company Volume/Rate Variance Analysis for the Three Months Ended September 30, 2013 and 2012

| (in thousands) | Total Net Change |  |  | Three Months Ended September 30, 2013 <br> Compared to <br> Three Months Ended September 30, 2012 <br> Increase / (Decrease) Due to |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Volume |  |  |
| Interest income: |  |  |  |  |  |  |
| Taxable investment securities, including FHLB stock | \$ | (484) | \$ | (430) | \$ | (54) |
| Federal funds sold and other interest-earning deposits |  | 38 |  | 20 |  | 18 |
| Refund Anticipation Loans |  | (9) |  | (9) |  |  |
| Traditional Bank loans |  | 336 |  | 695 |  | (359) |
| Net change in interest income |  | (119) |  | 276 |  | (395) |
| Interest expense: |  |  |  |  |  |  |
| Transaction accounts |  | 71 |  | 10 |  | 61 |
| Money market accounts |  | (23) |  | 3 |  | (26) |
| Time deposits |  | (144) |  | (116) |  | (28) |
| Brokered money market and brokered CDs |  | (58) |  | 32 |  | (90) |
| Securities sold under agreements to repurchase and other short-term borrowings |  | (99) |  | (28) |  | (71) |
| Federal Home Loan Bank advances |  | 169 |  | 459 |  | (290) |
| Subordinated note |  | (2) |  |  |  | (2) |
| Net change in interest expense |  | (86) |  | 360 |  | (446) |
| Net change in net interest income | \$ | (33) | \$ | (84) | \$ | 51 |

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## Provision for Loan Losses (Three Months Ended September 30, 2013 Compared to Three Months Ended September 30, 2012)

The Company recorded a provision for loan losses of $\$ 2.2$ million for the third quarter 2013, compared to $\$ 2.1$ million for the same period in 2012. The significant components comprising the Company s increased provision for loan losses by business segment were as follows:

## Traditional Banking segment

The Traditional Banking provision for loan losses during the third quarter of 2013 was $\$ 2.3$ million, a $\$ 286,000$, or $11 \%$, decrease from the $\$ 2.5$ million recorded during the third quarter of 2012. Included in the third quarter 2013 provision for loan losses was $\$ 1.2$ million for loss provisions related to the Bank s 2012 FDIC-assisted acquisitions. These provisions primarily reflect probable shortfalls in future estimated cash flows below initial acquisition day ( day-one ) estimates for these loans. No analogous provisions were made during 2012, as the 2012 FDIC-assisted acquisitions were still within their initial day-one measurement periods.

The Bank recorded an additional $\$ 975,000$ in provision for loan losses for the third quarter of 2013 associated with residential mortgage TDRs, as the Company successfully refinanced retail borrowers displaying weaknesses in their ability to make payments under their previous contractual loan terms. The provision was primarily calculated utilizing discounted cash flow analyses. No significant analogous provisions were made for the same period in 2012.

Approximately $\$ 1.9$ million of the provision for loan losses from the third quarter of 2012 was attributable to the Bank s large classified loan portfolio. The Bank increased allocations for relationships that were either downgraded to substandard or displayed further signs of credit deterioration during the quarter. Significant provisions of this nature were not made for the third quarter of 2013.

Approximately $\$ 600,000$ of the provision for loan losses from the third quarter of 2012 was attributable to increases in the Bank s general loan loss reserves for its pass-rated credits. This was due to growth in the loan portfolio combined with increases in historical loss percentages.

See the section titled Asset Quality in this section of the filing under Comparison of Financial Condition at September 30, 2013 and December 31, 2012 for additional discussion regarding the Company s provision for loan losses, classified assets, Allowance, non-performing loans, delinquent loans, impaired loans and TDRs.

## Republic Processing Group segment

Historically, the substantial majority of RAL recoveries during the third and fourth quarters of each calendar year related to RALs that were originated during that particular year and were charged-off within 120 days from their dates of origination as required by regulatory guidelines. RPG ceased offering RALs as of April 30, 2012 and as a result, no RALs were originated during 2013 thereby reducing the opportunity for
recoveries during the third and fourth quarters of 2013. During the third quarter 2013, the Company recorded a credit of $\$ 57,000$ to provision expense for recoveries of prior period losses. During the third quarter of 2012, the Company recorded a net credit of $\$ 460,000$ to provision expense due to RAL recoveries.

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An analysis of changes in the Allowance and selected credit quality ratios follows:

Table 3 Summary of Loan Loss Experience for the Three Months Ended September 30, 2013 and 2012


| Credit Quality Ratios: |  |  |
| :--- | :---: | :---: |
| Allowance for loan losses to total loans - Total Company | $0.92 \%$ | $116 \%$ |
| Allowance for loan losses to non performing loans - Total Company | $0.91 \%$ |  |
| Annualized net loan charge offs to average loans outstanding - Total  <br> Company $0.19 \%$ |  |  |
| Annualized net loan charge offs to average loans outstanding - $0.08 \%$ <br> Traditional Bank $0.19 \%$ | $0.15 \%$ |  |

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# Non-interest Income (Three Months Ended September 30, 2013 Compared to Three Months Ended September 30, 2012) 

Non-interest income decreased $\$ 27.3$ million, or $78 \%$, for the third quarter of 2013 compared to the same period in 2012. The most significant components comprising the total Company s change in non-interest income by business segment were as follows:

## Traditional Banking segment

Traditional Banking segment non-interest income decreased $\$ 26.1$ million, or $81 \%$, for the third quarter of 2013 compared to the same period in 2012 primarily driven by the following factors:

During the third quarter of 2012, the Bank recorded an initial bargain purchase gain of $\$ 27.1$ million as a result of the FDIC-assisted acquisition of FCB. The bargain purchase gain was realized because the overall price paid by the Bank was substantially less than the fair value of the FCB assets acquired and liabilities assumed in the acquisition.

Service charges on deposit accounts increased from $\$ 3.4$ million for the third quarter of 2012 to $\$ 3.7$ million for the same period in 2013. The Bank earns a substantial majority of its fee income related to its overdraft service program from the per item fee it assesses its customers for each insufficient funds check or electronic debit presented for payment. The total net per item fees included in service charges on deposits for the third quarter of 2013 and 2012 were $\$ 2.2$ million and $\$ 1.9$ million. The total net daily overdraft charges included in interest income for the third quarter of 2013 and 2012 were $\$ 438,000$ and $\$ 426,000$.

Net gains on the sale of other real estate owned ( OREO ) was a gain of $\$ 403,000$ for the sale of 25 properties during the third quarter of 2013, as compared to a loss of $\$ 38,000$ from the sale of 24 properties during the third quarter of 2012. Approximately $\$ 37,000$ of the third quarter 2013 gains related to assets acquired in the 2012 FDIC-assisted acquisitions.

## Mortgage Banking segment

Within the Mortgage Banking segment, mortgage banking income decreased $\$ 1.2$ million, or $55 \%$, during the third quarter of 2013 compared to the same period in 2012.

The decline in mortgage banking income was the result of a decrease in consumer mortgage refinance activity as fixed long-term mortgage interest rates started to rise dramatically during the second quarter of 2013. As a result of the decrease in consumer refinance activity, the Company s pipeline of secondary market loan applications, in which the consumer had locked the rate on their loan, declined to $\$ 12$ million at September 30, 2013 compared to $\$ 31$ million at June 30, 2013 and $\$ 39$ million at September 30, 2012. With long-term mortgage interest rates forecasted to remain near or higher than current levels, management believes the Bank s mortgage banking income will likely remain somewhat

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below its third quarter 2013 level for the foreseeable future.

## Non-interest Expenses (Three Months Ended September 30, 2013 Compared to Three Months Ended September 30, 2012)

Total Company non-interest expenses decreased $\$ 3.4$ million, or $12 \%$, during the third quarter of 2013 compared to the same period in 2012. The most significant components comprising the decrease in non-interest expense by business segment were as follows:

## Traditional Banking segment

For the third quarter of 2013 compared to the same period in 2012, Traditional Banking non-interest expenses decreased $\$ 3.9$ million, or $15 \%$.

Salaries and benefits during the third quarter of 2013 decreased $\$ 2.5$ million compared to the same period in 2012 due primarily to a $\$ 3.3$ million reduction in 2013 incentive compensation accruals based on revised payout estimates. Partially offsetting the incentive compensation accrual reversals was an increase of approximately $\$ 800,000$ in staffing related payroll costs in-line with an increase in the Traditional Banking segment s full time equivalent employees ( FTEs ). Overall, the Traditional Bank s FTEs rose from 707 at September 30, 2012 to 742 at September 30, 2013. The increase in the Traditional Bank s FTEs was the result of retaining employees at the acquired banks and the hiring of additional employees to support the acquired operations and the Traditional Bank s long-term strategic growth plans.

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OREO expenses decreased $\$ 831,000$ as the Bank took large mark-to-market writedowns in the third quarter of 2012 of $\$ 375,000$ and $\$ 110,000$ for two individual properties. In addition, the number of OREO properties being managed by the Bank decreased from 94 properties at September 30, 2012 to 48 properties at September 30, 2013.

See additional discussion regarding the 2012 acquisitions of failed banks under Footnote 22012 FDIC-Assisted Acquisitions of Failed Banks of Part I Item 1 Financial Statements.

## Republic Processing Group segment

For the third quarter of 2013 compared to the same period in 2012, RPG non-interest expenses increased $\$ 527,000$, or $19 \%$.

Legal expense at RPG increased $\$ 903,000$ for the third quarter of 2013 compared to the same period in 2012. The increase in legal expense was directly related to the Company s contract termination disputes with JHI and Liberty. In addition, the Company also incurred legal expenses during the third quarter related to the P\&A Transaction and the negotiations of the MSA and RPA with H\&R Block. Continued elevated legal expenses related to the JHI and Liberty contract disputes are likely for the remainder of 2013 with no projected offsetting revenues. The Bank does not expect to incur additional legal expenses associated with the MSA and RPA, as those negotiations have ceased as a result of H\&R Block s termination of the Agreement.

Salaries and employee benefits during the third quarter of 2013 decreased $\$ 321,000$ compared to the third quarter of 2012, as RPG reduced staffing levels compared to the prior year due to its overall reduction in revenue from year to year.

## OVERVIEW (Nine Months Ended September 30, 2013 Compared to Nine months Ended September 30, 2012)

Net income for the nine months ended September 30, 2013 was $\$ 24.1$ million, representing a decrease of $\$ 88.6$ million, or $79 \%$, compared to the same period in 2012. Diluted earnings per Class A Common Share decreased to $\$ 1.16$ for the nine months ended September 30, 2013 compared to $\$ 5.36$ for the same period in 2012.

Within the Company s Traditional Banking segment, comparability of net income for the first nine months of 2013 to the same period in 2012 was significantly impacted by $\$ 54.7$ million in prior year pre-tax bargain purchase gains recorded from the acquisitions of TCB and FCB in FDIC-assisted transactions. There were no FDIC-assisted acquisitions during the nine months ended September 30, 2013.

Management believes that opportunities for FDIC-assisted transactions that fit within the Company s strategic plan have declined in 2013 and are expected to decline further in the future. As a result of the decline in FDIC-assisted acquisition opportunities, management also believes that the pricing for the transactions that do become available will be less favorable, as competition increases for these limited opportunities.

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In the Company s RPG segment, net income for the first nine months of 2013 was $\$ 2.3$ million, a decline of $\$ 60.7$ million from the same period in 2012. RPG net income was significantly impacted by the previously disclosed elimination of the RAL product and the termination of RB\&T s contracts with Liberty and JHI during the third quarter of 2012. The RAL product, eliminated effective April 30, 2012, generated $\$ 45.2$ million in revenues during the first nine months of 2012. In addition, the Company s ability to offer RALs gave it a competitive advantage in attracting relationships with tax preparation companies that also generated significant RT product volume. With the elimination of RALs and the termination of the Liberty and JHI contracts during the third quarter of 2012, both the volume and the Company s share of the revenue for the RT product were significantly reduced in 2013. Net RT fees for the first nine months of 2013 were $\$ 13.8$ million, a decrease of $\$ 64.3$ million, or $82 \%$, from the same period in 2012.

The TRS segment of RPG derives substantially all of its revenues during the first and second quarters of the year and historically operates at a net loss during the second half of the year, as the Company prepares for the upcoming tax season.

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General highlights by segment for the nine months ended September 30, 2013 consisted of the following:

## Traditional Banking segment

- Net income decreased $\$ 28.9$ million, or $61 \%$, for the first nine months of 2013 compared to the same period in 2012. The decrease was driven by the previously mentioned pre-tax $\$ 54.7$ million from bargain purchase gains in 2012 on two FDIC-assisted acquisitions substantially affecting prior year s comparability.
- Net interest income increased $\$ 1.6$ million, or $2 \%$, for the first nine months of 2013 to $\$ 86.0$ million. The Traditional Banking segment net interest margin increased six basis points to $3.57 \%$ for the first nine months of 2013 from $3.51 \%$ for the same period in 2012.
- Provision for loan losses was $\$ 3.3$ million for the nine months ended September 30, 2013 compared to $\$ 6.5$ million for the same period in 2012.
- Total non-interest income decreased $\$ 52.2$ million, or $73 \%$, for the first nine months of 2013 compared to the same period in 2012 primarily due to the previously discussed $\$ 54.7$ million in bargain purchase gains recorded during 2012.
- Total non-interest expense decreased $\$ 3.9$ million, or $5 \%$, during the first nine months of 2013 compared to the same period in 2012.
- Total non-performing loans to total loans for the Traditional Banking segment was $0.79 \%$ at September 30, 2013, compared to $0.82 \%$ at December 31, 2012 and $0.80 \%$ at September 30, 2012.
- Total delinquent loans to total loans for the Traditional Banking segment was $0.59 \%$ at September 30, 2013, compared to $0.79 \%$ at December 31, 2012 and $0.68 \%$ at September 30, 2012.
- The Bank s Mortgage Warehouse loan portfolio had $\$ 123$ million in loans outstanding at September 30, 2013 compared to $\$ 217$ million at December 31, 2012 and $\$ 167$ million at September 30, 2012.
- Gross Traditional Bank loans declined by \$99 million, or 4\%, from December 31, 2012 to September 30, 2013.


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- Total Traditional Bank deposits increased by $\$ 33$ million, or 2\%, from December 31, 2012 to September 30, 2013.


## Mortgage Banking segment

- Within the Mortgage Banking segment, mortgage banking income increased $\$ 889,000$, or $16 \%$, during the first nine months of 2013 compared to the same period in 2012.
- Mortgage banking income was positively impacted by an increase in secondary market loan volume during the first nine months of 2013 compared to the same period in 2012, as the Bank benefitted from a $\$ 0$ closing cost promotion initiated at the beginning of 2013. The majority of the increase in year-to-date secondary market volume occurred during the first five months of the year, as long-term interest rates remained favorable for this period.
- While long-term interest rates at September 30, 2013 were relatively low as compared to historical levels, significant increases in these rates during the second quarter of 2013 negatively impacted new loan application volume. The rise in interest rates is expected to continue to negatively impact future loan application volume during the remainder of 2013 and beyond.


## Republic Processing Group segment

- The total dollar volume of tax refunds processed during the first nine months of 2013 decreased $\$ 7.0$ billion, or $66 \%$, from the same period in 2012.
- Net income decreased $\$ 60.7$ million for the first nine months of 2013 compared to the same period in 2012.
- With RB\&T s resolution of its differences with the FDIC through the FDIC Agreement, RB\&T discontinued RALs effective April 30, 2012. Total RAL dollar volume was $\$ 796$ million during the 2012 tax season. Total net interest income on the RAL product was $\$ 45.4$ million during the 2012 tax season.
- RPG recorded a credit to its provision for loan losses of $\$ 796,000$ for the first nine months of 2013 , compared to a $\$ 7.2$ million charge for the same period in 2012.


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- RPG posted non-interest income of $\$ 14.6$ million for the first nine months of 2013 compared to $\$ 78.3$ million for the same period in 2012.
- Liberty and JHI unilaterally terminated their contracts with RPG s TRS division during the third quarter of 2012 and as a result, Republic processed no business during the first nine months of 2013 from either of these tax service providers. On a combined basis, these contracts represented approximately $53 \%$ of the Company s 2012 RT volume.
- Without the ability to originate RALs, RB\&T continues to face increased competition in the RT marketplace.


## RESULTS OF OPERATIONS (Nine Months Ended September 30, 2013 Compared to Nine Months Ended September 30, 2012)

## Net Interest Income

Banking results of operations are primarily dependent upon net interest income. Net interest income is the difference between interest income on interest-earning assets, such as loans and investment securities and the interest expense on liabilities used to fund those assets, such as interest-bearing deposits, securities sold under agreements to repurchase and FHLB advances. Net interest income is impacted by both changes in the amount and composition of interest-earning assets and interest-bearing liabilities, as well as market interest rates.

Total Company net interest income decreased $\$ 43.7$ million, or $34 \%$, for the first nine months of 2013 compared to the same period in 2012 with the decrease primarily attributable to the elimination of the RAL product, effective April 30, 2012. The total Company net interest margin decreased 156 basis points to $3.55 \%$ for the same period. The most significant components affecting the total Company s net interest income by business segment were as follows:

## Traditional Banking segment

Net interest income within the Traditional Banking segment increased $\$ 1.6$ million, or $2 \%$, for the first nine months of 2013 compared to 2012. The Traditional Banking net interest margin was $3.57 \%$ for the first nine months of 2013, an increase of six basis points over the first nine months of 2012. The increase in the Traditional Bank s net interest income and net interest margin during the first nine months of 2013 was primarily attributable to the following factors:

- During the nine months ended September 30, 2013, the Mortgage Warehouse Lending portfolio had average loans outstanding of $\$ 141$ million achieving a weighted-average yield of $4.52 \%$ as compared to average loans outstanding of $\$ 75$ million during the first nine months of 2012 with a weighted-average yield of $4.40 \%$. As a result, interest income on warehouse lines of credit increased $\$ 2.2$ million during the first nine months of 2013 compared to the same period in 2012. These loans are revolving lines of credit with a term of 364 days, contain interest rate


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floors and adjust monthly with the one-month LIBOR.

- The Bank accreted $\$ 2.1$ million to interest income on loans during the first nine months of 2013 from discounts on its acquired TCB portfolio compared to \$203,000 for the same period in 2012.
- The Bank accreted $\$ 3.2$ million to interest income on loans during the first nine months of 2013 from discounts on its acquired FCB portfolio with no similar accretion for the same period in 2012, as the acquisition occurred near the end of the third quarter of 2012.

The total discount accretion of $\$ 5.3$ million during the first nine months of 2013 that resulted from the TCB and FCB acquisitions positively impacted the Company s net interest margin by 22 basis points, while the overall operations of the acquisitions contributed $\$ 9.9$ million in net interest income and added 27 basis points to the net interest margin. Management projects accretion of loan discounts related to the 2012 FDIC-assisted acquisitions to be approximately $\$ 600,000$ for the remainder of 2013. The accretion estimate for the remainder of 2013 could be positively impacted by positive workout arrangements in which RB\&T receives loan payoffs for an amount greater than their respective carrying values.

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The Traditional Banking segment continues to experience downward repricing in its loan and investment portfolios resulting from ongoing paydowns and early payoffs. As a result, the yield in both the loan and investment portfolios of the Bank declined from the first nine months of 2012 to the first nine months of 2013. The impact of this downward repricing to the Traditional Bank s net interest income during the first nine months of 2013 partially offset the positive benefit in net interest income that resulted from the accretion of discounts for the Bank s FDIC-assisted acquisitions in Tennessee and Minnesota. During the third quarter of 2013, the negative impact to net interest income resulting from the downward repricing of interest-earning assets outpaced the positive benefit in net interest income that resulted from the accretion of discounts for the Bank s FDIC-assisted acquisitions in Tennessee and Minnesota.

While the overall yield for each of the earning asset classes declined from the first nine months of 2013 compared to the first nine months of 2012, the percentage of average loans to average interest-earning assets increased during those same periods ( $80 \%$ vs. $71 \%$ ) thereby aiding the Traditional Bank in its ability to increase its overall yield on interest-earning assets and its related net interest margin.

The downward repricing of interest-earning assets is expected to continue to cause compression in Republic s net interest income and net interest margin in the future. Additionally, because the FFTR (the index which many of the Bank s short-term deposit rates track) has remained at a target range between $0.00 \%$ and $0.25 \%$, no future FFTR decreases from the Federal Open Market Committee of the FRB are possible, exacerbating the compression to the Bank s net interest income and net interest margin caused by its repricing loans and investments. The Bank is unable to determine the ultimate negative impact to the Bank s net interest spread and margin in the future because several factors remain unknown, such as future demand for its financial products and the overall future need for liquidity, among many other factors.

For additional information on the potential future effect of changes in short-term interest rates on Republic s net interest income, see the table titled Traditional Banking Interest Rate Sensitivity for 2013 in this section of the filing.

## Republic Processing Group segment

Net interest income within the RPG segment decreased $\$ 45.3$ million for the nine months ended September, 302013 compared to the same period in 2012. The decrease in net interest income at RPG was the result of the Company s discontinuation of the RAL product effective April 30, 2012.

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Table 4 provides detailed total Company information as to average balances, interest income/expense and rates by major balance sheet category for the nine month periods ended September 30, 2013 and 2012.

Table 4 Total Company Average Balance Sheets and Interest Rates for the Nine months ended September 30, 2013 and 2012

| (dollars in thousands) |  |  | Interest |  | Average Rate |  | Nine Months Ended September 30, 2012 <br> Average <br> Balance Interest Average Rate |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |  |
| Taxable investment securities, including FHLB stock(1) | \$ | 517,077 | \$ | 6,958 |  | 1.79\% \$ | 666,531 | \$ | 9,895 | 1.98\% |
| Federal funds sold and other interest-earning cash |  | 142,058 |  | 303 |  | 0.28\% | 277,550 |  | 516 | 0.25\% |
| Refund Anticipation <br> Loans(2)(3) |  |  |  |  |  | 0.00\% | 32,305 |  | 45,224 | 186.65\% |
| Traditional Bank loans(2)(4) |  | 2,583,363 |  | 95,268 |  | 4.92\% | 2,421,008 |  | 91,894 | 5.06\% |
| Total interest-earning assets |  | 3,242,498 |  | 102,529 |  | 4.22\% | 3,397,394 |  | 147,529 | 5.79\% |
| Less: Allowance for loan losses |  | 23,274 |  |  |  |  | 25,749 |  |  |  |


| Non interest-earning assets: |  |  |
| :--- | ---: | ---: |
| Non interest-earning cash and |  |  |
| cash equivalents | 81,853 | 143,819 |
| Premises and equipment, net | 33,218 | 33,756 |
| Other assets(1) | 46,755 | 44,356 |
| Total assets | $\$$ | $3,381,050$ |

## LIABILITIES AND STOCKHOLDERS EQUITY

Interest-bearing liabilities:

| Transaction accounts | \$ | 686,488 | \$ | 357 | 0.07\% \$ | 607,654 | \$ | 284 | 0.06\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Money market accounts |  | 512,400 |  | 465 | 0.12\% | 466,416 |  | 567 | 0.16\% |
| Time deposits |  | 191,032 |  | 1,061 | 0.74\% | 266,054 |  | 1,690 | 0.85\% |
| Brokered money market and brokered CD s |  | 123,791 |  | 1,190 | 1.28\% | 173,520 |  | 1,408 | 1.08\% |
| Total interest-bearing deposits |  | 1,513,711 |  | 3,073 | 0.27\% | 1,513,644 |  | 3,949 | 0.35\% |


| Securities sold under agreements to repurchase and other short-term borrowings | 163,585 | 53 | 0.04\% | 243,168 | 340 | 0.19\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Federal Home Loan Bank advances | 577,991 | 11,081 | 2.56\% | 561,072 | 11,245 | 2.67\% |
| Subordinated note | 41,240 | 1,886 | 6.10\% | 41,240 | 1,891 | 6.11\% |
| Total interest-bearing liabilities | 2,296,527 | 16,093 | 0.93\% | 2,359,124 | 17,425 | 0.98\% |



[^6](2) The amount of loan fee income included in total interest income was $\$ 8.8$ million and $\$ 48.4$ million for the nine months ended September 30, 2013 and 2012.
(3) The Refund Anticipation Loan product was discontinued effective April 30, 2012.
(4) Average balances for loans include the principal balance of non-accrual loans and loans held for sale.

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Table 5 illustrates the extent to which changes in interest rates and changes in the volume of total Company interest-earning assets and interest-bearing liabilities impacted Republic s interest income and interest expense during the periods indicated. Information is provided in each category with respect to (i) changes attributable to changes in volume (changes in volume multiplied by prior rate), (ii) changes attributable to changes in rate (changes in rate multiplied by prior volume) and (iii) net change. The changes attributable to the combined impact of volume and rate have been allocated proportionately to the changes due to volume and the changes due to rate.

Table 5 Total Company Volume/Rate Variance Analysis for the Nine months ended September 30, 2013 and 2012
$\left.\begin{array}{llcl} & \begin{array}{c}\text { Nine Months Ended September 30, 2013 } \\ \text { Compared to }\end{array} \\ \text { (in thousands) } \\ \text { Notal Net } \\ \text { Change }\end{array}\right)$

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## Provision for Loan Losses (Nine Months Ended September 30, 2013 Compared to Nine Months Ended September 30, 2012)

The Company recorded a provision for loan losses of $\$ 2.5$ million for the first nine months 2013, compared to a provision of $\$ 13.7$ million for the same period in 2012. The significant components comprising the Company s decreased provision for loan losses by business segment were as follows:

## Traditional Banking segment

The Traditional Banking provision for loan losses during the first nine months of 2013 was $\$ 3.3$ million, a $\$ 3.2$ million decline from the $\$ 6.5$ million recorded during the first nine months of 2012. The significant components comprising the Traditional Bank s decreased provision for loan losses were as follows:

- The Bank posted loss provisions for loans related to its 2012 FDIC-assisted acquisitions of $\$ 1.7$ million during the first nine months of 2013. These provisions primarily reflect probable shortfalls in cash flows below initial day-one estimates for these loans. No analogous provisions were made during 2012, as the FDIC-assisted acquisitions were still within their initial day-one measurement periods.
- The Bank recorded a net increase to the provision of $\$ 877,000$ for the first nine months of 2013 associated with residential mortgage TDRs, as the Company successfully refinanced retail borrowers displaying weaknesses in their ability to make payments under their previous contractual loan terms. The provision was primarily calculated utilizing discounted cash flow analyses. No significant analogous provisions were made for the same period in 2012.
- During the first nine months of 2013 the Bank recorded approximately $\$ 1.0$ million in provision expense compared to $\$ 1.8$ million for the same period in 2012 attributable to increases in the Bank s general loan loss reserves for its pass-rated credits, excluding the 2012 acquired loans. These provisions were generally due to growth in the loan portfolios combined with movements in historical loss percentages and qualitative factors.
- Approximately $\$ 4.0$ million of the provision for loan losses from the first nine months of 2012 was attributable to the Bank s Substandard loans. The Bank increased allocations for relationships that were either downgraded to Substandard or displayed further signs of credit deterioration during the year. A net credit to the provision of $\$ 298,000$ was made for Substandard loans for the first nine months of 2013 due to favorable reevaluations and workouts of Substandard loans.
- Approximately $\$ 700,000$ of the provision for loan losses for the first nine months of 2012 was attributable to the Bank s small balance, homogeneous loans which were on non-accrual status. Significant provisions were not needed for similar portfolios for the same period in 2013.


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See the section titled Asset Quality in this section of the filing under Comparison of Financial Condition at September 30, 2013 and December 31, 2012 for additional discussion regarding the Company s provision for loan losses, classified assets, Allowance, non-performing loans, delinquent loans, impaired loans and TDRs.

## Republic Processing Group segment

The Company ceased offering the RAL product effective April 30, 2012. As a result, RPG experienced no RAL losses during the nine months ended September 30, 2013. During the nine months ended September 30, 2013, the Company recorded a credit of $\$ 796,000$ to provision expense for recoveries of prior period RAL losses. During the nine months ended September 30, 2012, the Company recorded a net provision of $\$ 7.2$ million for probable RAL losses.

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An analysis of changes in the Allowance and selected ratios follows:

Table 6 Summary of Loan Loss Experience the Nine months ended September 30, 2013 and 2012

| (dollars in thousands) | $2013 \quad \begin{gathered} \text { Nine M } \\ \text { Septe } \end{gathered}$ |  | $\text { r } 3$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2012 |  |
| Allowance for loan losses at beginning of period | \$ | 23,729 | \$ | 24,063 |
| Charge offs: |  |  |  |  |
|  |  |  |  |  |
| Residential real estate: |  |  |  |  |
| Owner occupied |  | $(1,291)$ |  | $(2,422)$ |
| Non owner occupied |  | (225) |  | (318) |
| Commercial real estate |  | (972) |  | (353) |
| Commercial real estate - purchased whole loans |  |  |  |  |
| Construction \& land development |  | (616) |  | $(1,796)$ |
| Commercial |  | (412) |  | (18) |
| Warehouse lines of credit |  |  |  |  |
| Home equity |  | (354) |  | $(1,947)$ |
| Consumer: |  |  |  |  |
| Credit cards |  | (120) |  | (87) |
| Overdrafts |  | (474) |  | (318) |
| Other consumer |  | (280) |  | (185) |
| Refund Anticipation Loans |  |  |  | $(11,097)$ |
| Total charge offs |  | $(4,744)$ |  | $(18,541)$ |
|  |  |  |  |  |
| Recoveries: |  |  |  |  |
|  |  |  |  |  |
| Residential real estate: |  |  |  |  |
| Owner occupied |  | 219 |  | 183 |
| Non owner occupied |  | 73 |  | 14 |
| Commercial real estate |  | 117 |  | 70 |
| Commercial real estate - purchased whole loans |  |  |  |  |
| Construction \& land development |  | 45 |  | 83 |
| Commercial |  | 73 |  | 21 |
| Warehouse lines of credit |  |  |  |  |
| Home equity |  | 127 |  | 73 |
| Consumer: |  |  |  |  |
| Credit cards |  | 14 |  | 33 |
| Overdrafts |  | 324 |  | 332 |
| Other consumer |  | 239 |  | 167 |
| Refund Anticipation Loans |  | 796 |  | 3,883 |
| Total recoveries |  | 2,027 |  | 4,859 |
|  |  |  |  |  |
| Net loan charge offs |  | $(2,717)$ |  | $(13,682)$ |
|  |  |  |  |  |
| Provision for loan losses - Traditional Banking |  | 3,276 |  | 6,505 |
| Provision for loan losses - Refund Anticipation Loans |  | (796) |  | 7,214 |
| Total provision for loan losses |  | 2,480 |  | 13,719 |
|  |  |  |  |  |
| Allowance for loan losses at end of period | \$ | 23,492 | \$ | 24,100 |


| Credit Quality Ratios: |  |  |
| :--- | :--- | :--- |
| Allowance for loan losses to total loans - Total Company | $0.92 \%$ | $0.91 \%$ |
| Allowance for loan losses to non performing loans - Total Company | $116 \%$ |  |
| Annualized net loan charge offs to average loans outstanding - Total Company | $0.21 \%$ | $0.74 \%$ |
| Annualized net loan charge offs to average loans outstanding - Traditional Bank | $0.27 \%$ | $0.36 \%$ |

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## Non-interest Income (Nine months ended September 30, 2013 Compared to Nine months ended September 30, 2012)

Total Company non-interest income decreased $\$ 114.9$ million, or $74 \%$, for the first nine months of 2013 compared to the same period in 2012. The most significant components comprising the total Company s change in non-interest income by business segment were as follows:

## Traditional Banking segment

Traditional Banking segment non-interest income decreased $\$ 52.2$ million, or $73 \%$, for the first nine months of 2013 compared to the same period in 2012.

During the first nine months of 2012, the Company recorded bargain purchase gains of $\$ 54.7$ million as a result of the FDIC-assisted acquisitions of TCB and FCB. The bargain purchase gains were realized because the overall price paid by RB\&T was substantially less than the fair value of the TCB and FCB assets acquired and liabilities assumed in the transactions.

See additional discussion regarding the 2012 FDIC-assisted acquisitions of failed banks under Footnote 22012 FDIC-Assisted Acquisitions of Failed Banks of Part I Item 1 Financial Statements.

Service charges on deposit accounts were $\$ 10.4$ million during the first nine months of 2013 compared to $\$ 10.0$ million for the same period in 2012. The Bank earns a substantial majority of its fee income related to its overdraft service program from the per item fee it assesses its customers for each insufficient funds check or electronic debit presented for payment. The total net per item fees included in service charges on deposits for the first nine months of 2013 and 2012 were $\$ 5.9$ million and $\$ 5.5$ million. The total net daily overdraft charges included in interest income for the first nine months of 2013 and 2012 was $\$ 1.2$ million for both periods.

Net gain on the sale of OREO was $\$ 1.7$ million for the sale of 106 properties during the first nine months of 2013, as compared to a net gain of $\$ 381,000$ from the sale of 69 properties during the first nine months of 2012. Approximately $\$ 921,000$ of the 2013 net gain related to assets acquired in the 2012 FDIC-assisted acquisitions.

## Mortgage Banking segment

Within the Mortgage Banking segment, mortgage banking income increased $\$ 889,000$, or $16 \%$, during the first nine months of 2013 compared to the same period in 2012.

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Mortgage banking income for the first nine months of 2013 was positively impacted by low long-term interest rates through mid-May 2013 which led to an increase in secondary market loan volume as compared to the same time period in the prior year. Overall, Republic originated secondary market loans totaling $\$ 263$ million during the first nine months of 2013 compared to $\$ 172$ million during the same period in 2012, with the majority of the 2013 application volume occurring during the first half of 2013.

While long-term interest rates at September 30, 2013 were relatively low as compared to historical levels, significant increases in these rates during the second quarter of 2013 negatively impacted new loan application volume. The rise in interest rates is expected to continue to negatively impact future loan application volume during the remainder of 2013 and beyond.

## Republic Processing Group segment

RPG non-interest income decreased $\$ 63.7$ million, or $81 \%$, during the first nine months of 2013 compared to the same period in 2012. The decrease was the result of pricing pressures via revenue sharing driven by increased competition resulting from the elimination of the RAL product and the previously disclosed termination of RB\&T s contracts with Liberty and JHI.

With regard to the TRS business division of the RPG segment, TRS faces direct competition for RT market share from independently-owned processing groups partnered with banks. Independent processing groups that were unable to offer RAL products were, historically, at a competitive disadvantage to banks who could offer RALs. With RB\&T s resolution of its differences through the FDIC Agreement, RB\&T discontinued RALs effective April 30, 2012. Without the ability to originate RALs, RB\&T continues to face increased competition in the RT marketplace. In addition to the loss of volume resulting from additional competitors, RB\&T has incurred substantial pressure on its profit margin for RT products via revenue sharing arrangements with its various partners.

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Furthermore, management believes that the FDIC Agreement also negatively impacts RB\&T s ability to originate RT products. As previously disclosed, the FDIC Agreement contains a provision for an Electronic Return Originator ( ERO ) Plan to be administered by RB\&T. The ERO Plan places additional oversight and training requirements on RB\&T and its tax preparation partners that may not currently be required by regulators for RB\&T s competitors in the tax business. These additional requirements make attracting new relationships, retaining existing relationships, and maintaining profit margin for RTs more difficult for RB\&T. Management estimates net RT revenues could continue to be reduced beyond 2013 if these competitive disadvantages remain in place.

In addition to the reduced profit margin the Company experienced with its RT volume during 2013 as noted above, the Company also experienced a significant decrease in RT volume resulting from the termination of the Company s contracts with JHI and Liberty. As previously disclosed in a Form 8-K filed on August 29, 2012, JHI unilaterally terminated its contract with RB\&T on August 27, 2012. In addition, as previously disclosed in a Form 8-K filed on September 19, 2012, Liberty unilaterally terminated its contract with RB\&T on September 18, 2012. On a combined basis, these contracts represented approximately $53 \%$ of RB\&T s 2012 RT volume.

Republic believes that JHI and Liberty breached their agreements with RB\&T by terminating without cause. RB\&T is engaged in binding arbitration with JHI through a final arbitration hearing that occurred on July 26, 2013 with a decision now anticipated in the fourth quarter of 2013. Pursuant to the terms of their agreement, RB\&T and Liberty are engaged in mediation in an attempt to settle RB\&T s claim of breach of contract by Liberty. If the parties fail to settle the claim, the agreement requires that, upon demand by one of the parties, they will engage in binding arbitration.

## Non-interest Expenses (Nine months ended September 30, 2013 Compared to Nine months ended September 30, 2012)

Total Company non-interest expenses declined $\$ 11.0$ million, or $11 \%$, during the first nine months of 2013 compared to the same period in 2012. RPG non-interest expenses declined $\$ 6.8$ million while the Traditional Banking segment and Mortgage Banking segment decreased a total of $\$ 4.3$ million for the first nine months of 2013 compared to the same period in 2012. The most significant components comprising the decrease in total Company non-interest expense by business segment were as follows:

## Traditional Banking segment

Salaries and benefits decreased $\$ 194,000$ for the first nine months of 2013. The decrease in salaries and benefits during the first nine months of 2013 was due primarily to a $\$ 3.3$ million reversal of 2013 incentive compensation accruals based on revised payout estimates. Offsetting the benefit in salary expense for the reversal of the Bank s incentive compensation accruals was a rise in salaries and benefits resulting from an increase in the Traditional Banking segment sfull time equivalent employees ( FTEs ). The Traditional Bank sFTEs rose from 707 at September 30, 2012 to 742 at September 30, 2013. The increase in the Traditional Bank s FTEs was the result of retaining employees at the acquired banks and the hiring of additional employees to support the acquired bank soperations and the Bank s long-term growth plans.

Data processing expense decreased $\$ 1.0$ million during the first nine months of 2013 compared to the same period in 2012 primarily due to $\$ 895,000$ in data processing costs incurred during the first nine months of 2012 related to the TCB and FCB acquisitions.

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Contributions expense decreased $\$ 571,000$ during the first nine months of 2013 compared to the same period in 2012 due to the first quarter 2012 contribution to the Republic Bank Foundation.

During the first quarter of 2012, the Bank prepaid $\$ 81$ million in FHLB advances that were originally scheduled to mature between October 2012 and May 2013. These advances had a weighted average cost of $3.56 \%$. The Bank incurred a $\$ 2.4$ million early termination penalty in connection with this prepayment.

Audit and professional fees decreased $\$ 598,000$ during the first nine months of 2013 due primarily to additional audit and third party consulting fees in 2012 related to the 2012 FDIC-assisted acquisitions.

See additional discussion regarding the 2012 FDIC-assisted acquisitions of failed banks under Footnote 22012 FDIC-Assisted Acquisitions of Failed Banks of Part I Item 1 Financial Statements.

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## Republic Processing Group segment

Salaries and employee benefits decreased $\$ 2.6$ million, or $33 \%$, for the first nine months of 2013 compared to the same period in 2012. The first nine months of 2013 for RPG reflected lower contract labor staffing costs, reduced bonus payouts tied to TRS operating performance as compared to goal, and a reduction in staff at TRS as a result of a decline in overall segment revenues.

Legal expense at RPG was $\$ 1.8$ million for the first nine months of 2013 compared to $\$ 67,000$ for the same period in 2012. The increase in legal expense was directly associated with the Company s contract termination disputes with JHI and Liberty. In addition, the Company also incurred legal expenses during the first nine months related to the P\&A Transaction and the negotiations of the MSA and RPA with H\&R Block. Continued elevated legal expenses related to the JHI and Liberty contract disputes are likely for the remainder of 2013 with no projected offsetting revenues. The Bank does not expect to incur additional legal expenses associated with the MSA and RPA as those negotiations have ceased as a result of H\&R Block s termination of the Agreement.

Charitable contributions decreased $\$ 1.9$ million for the first nine months of 2013 compared to the same period in 2012. The decrease was the result of the $\$ 2.5$ million total company contribution made to the Republic Bank Foundation in 2012 with no contribution being made during the first nine months of 2013. The contribution to the Republic Bank Foundation was allocated to the Company s business segments using a formula based on the segments overall profits.

Bank Franchise expense decreased $\$ 365,000$ during the first nine months of 2013 compared to the same period in 2012. Bank Franchise expense primarily represents taxes paid to the state of Kentucky based on RB\&T s average five year stockholder s equity. The increase in Bank Franchise expense for RPG was the result of an increase in the five year average stockholder s equity of RB\&T attributable to the RPG segment.

The following expenses and their related decreases were a function of the elimination of the RAL product and the decline in RT volume from the first nine months of 2012 to the first nine months of 2013:

- Occupancy and equipment expense decreased $\$ 664,000$;
- Communication and transportation expenses decreased $\$ 1.6$ million;
- $\quad$ Supplies expense decreased $\$ 881,000$; and
- Other expense decreased $\$ 297,000$.


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## COMPARISON OF FINANCIAL CONDITION AT SEPTEMBER 30, 2013 AND DECEMBER 31, 2012

## Cash and Cash Equivalents

Cash and cash equivalents include cash, deposits with other financial institutions with original maturities less than 90 days and federal funds sold. Republic had $\$ 142$ million in cash and cash equivalents at September 30, 2013 compared to $\$ 138$ million at December 31, 2012. The Bank s restricted cash includes $\$ 2$ million in a money market account as collateral to secure settlement obligations related to the RPG segment s prepaid card program as of September 30, 2013. No similar collateral was maintained as of December 31, 2012.

For cash held at the Federal Reserve Bank, the Bank earns a yield of $0.25 \%$. For all other cash held within the Bank s banking center and ATM networks, the Bank does not earn interest. Due to ongoing contraction within the Bank $s$ net interest margin, management is anticipating it will maintain a general strategy during 2013 to keep minimal amounts of cash on its balance sheet, within Board approved policies.

## Securities Available for Sale

Securities available for sale primarily consists of U.S. Treasury securities and U.S. Government agency obligations, including agency mortgage backed securities ( MBSs ) and agency collateralized mortgage obligations ( CMOs ). The agency MBSs primarily consist of hybrid mortgage investment securities, as well as other adjustable rate mortgage investment securities, underwritten and guaranteed by Ginnie Mae ( GNMA ), Freddie Mac ( FHLMC ) and Fannie Mae ( FNMA ). Agency CMOs held in the investment portfolio are substantially all floating rate securities that adjust monthly. The Bank uses a portion of the investment securities portfolio as collateral to Bank clients for securities sold under agreements to repurchase ( repurchase agreements ). The remaining eligible securities that are not pledged to secure client repurchase agreements may be pledged to the Federal Home Loan Bank as collateral for the Bank s borrowing line. Strategies for the investment securities portfolio may be influenced by economic and market conditions, loan demand, deposit mix and liquidity needs.

During the first nine months of 2013, part of the Bank s strategy to mitigate contraction within its net interest margin was to grow its investment securities portfolio. As a result, the Bank purchased $\$ 95$ million in U.S. Government Agency securities, $\$ 75$ million in Agency MBSs, and $\$ 20$ million in floating rate corporate bonds all during the first nine months of 2013. The securities purchased during 2013 have a weighted average yield of $1.43 \%$ and an expected weighted-average life of less than six years. The Company will likely continue to grow its investment securities portfolio during the fourth quarter of 2013 and may purchase as much as $\$ 100$ million of additional U.S. Government or U.S. Government Agency securities by December 31, 2013.

The $\$ 20$ million of floating rate corporate bonds that were purchased during the second quarter of 2013 had an initial weighted average yield of $1.36 \%$. In addition, these bonds have a weighted average expected life of seven years, were rated investment grade by accredited ratings agencies as of their respective purchase dates, and represented approximately $4 \%$ of the Bank s investment portfolio as of September 30, 2013. While management does not consider these bonds to be material relative to the Bank s overall balance sheet structure, these purchases do represent a strategic deviation from the Bank s historical purchase patterns of primarily US Government or US Government Agency backed securities. Management does not anticipate material future purchases of corporate bonds, however, the future timing and amount of corporate bond purchases, if any, will be based on various factors including, but not limited to, the Bank s earnings, liquidity, interest rate risk, and capital positions at the time.

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## Loan Portfolio

Net loans, primarily consisting of secured real estate loans, decreased by $\$ 97$ million, or $4 \%$, during the first nine months of 2013 to $\$ 2.5$ billion at September 30, 2013. Following are the more significant factors contributing to fluctuations in the Bank s loan portfolio:

## Loans Associated with the 2012 FDIC-Assisted Acquisitions of Failed Banks

The contractual amount of the loans associated with the TCB transaction decreased from $\$ 42$ million as of December 31, 2012 to $\$ 35$ million as of September 30, 2013 The carrying value of the loans associated with the TCB transaction decreased from $\$ 31$ million at December 31, 2012 to $\$ 29$ million as of September 30, 2013 as the Bank has continued efforts to establish itself in this new market and work acquired problem loans out of the Bank.

The contractual amount of the loans associated with the FCB transaction decreased from $\$ 139$ million as of December 31, 2012 to $\$ 99$ million as of September 30, 2013. The carrying value of the loans associated with the FCB transaction decreased from $\$ 108$ million as of December 31, 2012 to $\$ 77$ million as of September 30, 2013 as the Bank has mainly focused its resources towards working the problem loans out of the Bank and servicing the performing loans from the transaction.

See additional discussion regarding the 2012 FDIC-assisted acquisitions of failed banks under Footnote 22012 FDIC-Assisted Acquisitions of Failed Banks of Part I Item 1 Financial Statements.

## Mortgage Warehouse Lines of Credit

RB\&T began offering mortgage warehouse lines of credit in June 2011. These lines of credit provide short-term, revolving credit facilities to mortgage bankers across the nation. These credit facilities are secured by single family, first lien residential real estate loans. The credit facility enables mortgage banking customers to close single family, first lien residential real estate loans in their own name and temporarily fund their inventory of these closed loans until the loans are sold to investors approved by RB\&T. The individual loans are expected to remain on the warehouse line for an average of 15 to 30 days. Interest income and loan fees are accrued for each individual loan during the time the loan remains on the warehouse line and are collected when the loan is sold to the secondary market investor. RB\&T receives the sale proceeds of each loan directly from the investor and applies the funds to pay off the warehouse advance and related accrued interest and fees. The remaining proceeds are credited to the mortgage banking customer.

As of December 31, 2012, RB\&T had $\$ 217$ million of outstanding loans from total committed credit lines of $\$ 331$ million. As of September 30, 2013 RB\&T had $\$ 123$ million of outstanding loans from total committed credit lines of $\$ 318$ million. The $\$ 94$ million decrease in the outstanding balances of mortgage warehouse loans was primarily due to the rise in long-term interest rates during the latter part of the second quarter of 2013, which negatively impacted refinance volume among RB\&T s mortgage warehouse clients.

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RB\&T s mortgage warehouse lending business is significantly influenced by the volume and composition of residential mortgage purchase and refinance transactions among RB\&T s mortgage banking clients. For the nine months ended September 30, 2013, RB\&T s warehouse volume consisted of $61 \%$ purchase transactions in which the mortgage company s borrower was purchasing a new residence, and $39 \%$ refinance transactions, in which the mortgage company s client was refinancing an existing mortgage loan. Purchase volume is driven by a number of factors, including but not limited to, the overall economy, the housing market and long-term residential mortgage interest rates; while refinance volume is primarily driven by long-term residential mortgage interest rates.

RB\&T s warehouse lending business did benefit during 2012 and the first five months of 2013 from low or declining long-term residential mortgage rates which incentivized a high volume of borrowers to refinance their mortgages. Long-term interest rates, however, began rising rapidly in May of 2013. These increases in long-term residential mortgage interest rates have and will likely continue to decrease refinance activity and, without an equivalent increase in purchases and/or growth in RB\&T s warehouse client base, will likely have a negative impact on RB\&T s mortgage warehouse loans outstanding for the remainder of 2013.

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## Fixed Rate Commercial Real Estate Loan Initiatives

As an additional effort to grow its loan portfolio and further combat net interest margin compression, the Bank began offering a 15 -year fixed-rate commercial real estate ( CRE ) loan during the first quarter of 2013. The initial offering rate on these loans was $3.50 \%$ when the program was started in January of 2013, but was later adjusted to $3.79 \%$ in February 2013 and $3.95 \%$ in June 2013, consistent with the market demand and interest rate environment. During the nine months ended September 30, 2013 the Bank closed approximately $\$ 82$ million of these loans with a weighted average rate of approximately $3.65 \%$. To partially mitigate the risk of rising interest rates related to these longer-term loans, the Bank borrowed $\$ 70$ million from the Federal Home Loan Bank with a weighted average rate of $1.61 \%$ and a weighted average life of approximately 6 years.

With market conditions changing in late second quarter 2013, the Bank ceased accepting new loan applications for its 15 -year promotional CRE product and began promoting CRE products of shorter term and therefore lower interest rate risk. The Bank continues to adjust its CRE product offerings to fit customer demand and stay within credit and interest rate risk tolerances.

## Asset Quality

The composition of loans classified within the Allowance follows:

Table 7 Classified and Special Mention Assets

| (in thousands) | September 30, 2013 | December 31, 2012 |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Loss | $\$$ |  | $\$$ |  |
| Doubtful |  |  |  |  |
| Substandard | 36,177 | 49,352 |  |  |
| Purchased Credit Impaired - Substandard | 223 |  |  |  |
| Total Classified Loans | 36,400 | 49,352 |  |  |
| Special Mention | 47,732 | 50,625 |  |  |
| Purchased Credit Impaired - Group 1 | 50,204 | 72,978 |  |  |
| Total Special Mention Loans | 97,936 | 123,603 |  |  |
| Total Classified and Special Mention Loans | $\$$ | 134,336 | $\$$ | 172,955 |

Purchased loans accounted for under Accounting Standards Codification ( ASC ) Topic 310-20, Nonrefundable Fees and Other Costs, are accounted for as are any other Bank-originated loan, potentially becoming nonaccrual or impaired, as well as being risk rated under the Bank s standard practices and procedures. In addition, purchased loans accounted for under ASC Topic 310-20 are considered in the determination of the Allowance.

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Related to PCI loans accounted for under ASC Topic 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality, management separately monitors this portfolio and on a quarterly basis reviews the loans contained within this portfolio against the factors and assumptions used in determining the day-one fair values. In addition to its quarterly evaluation, a loan is typically reviewed when it is modified or extended, or when material information becomes available to the Bank that provides additional insight regarding the loan s performance, the status of the borrower, or the quality or value of the underlying collateral.

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To the extent that a PCI loan s performance does not reflect an increased risk of loss of contractual principal beyond the non-accretable yield established as part of its initial day-one evaluation, such loan would be classified in the Purchased Credit Impaired - Group 1 ( PCI-1 ) category; whose credit risk is considered equivalent to a non-PCI Special Mention loan within the Bank scredit rating matrix. PCI-1 loans are considered impaired if the Bank s periodic evaluation finds that the time needed to recover the Bank sinvestment is greater that management s initial day-one estimate. Provisions for loan losses are made for impaired PCI-1 loans to further discount the loan and allow its yield to conform to at least management s initial expectations. Any improvement in the expected performance of a PCI-1 loan would result in a reversal of the provision for loan losses to the extent of prior charges and then an adjustment to accretable yield, which would have a positive impact on interest income.

If during the Bank s periodic evaluations of its PCI loan portfolio, management deems a PCI-1 loan to have an increased risk of loss of contractual principal beyond the non-accretable yield established as part of its initial day-one evaluation, such loan would be classified PCI-Substandard ( PCI-Sub ). Management deems the risk of default and overall credit risk of a PCI-Sub loan to be greater than a PCI-1 loan and more analogous to a non-PCI Substandard loan within the Bank s credit rating matrix. PCI-Sub loans are considered to be impaired. Any improvement in the expected performance of a PCI-Sub loan would result in a reversal of the provision for loan losses to the extent of prior charges and then an adjustment to accretable yield, which would have a positive impact on interest income.

PCI loans may be contractually past due 90 days-or-more and continue to accrue interest if future cash flows can be reasonably projected to allow continuation of discount accretion. At September 30, 2013 and December 31, 2012, there were approximately $\$ 2$ million and $\$ 3$ million in PCI loans that were past due 90 days-or-more and still on accrual status.

If a troubled debt restructuring is performed on a PCI loan, the loan is considered impaired under the applicable TDR accounting standards and transferred out of the PCI population. The loan may require an additional provision for loan losses if its restructured cash flows are less than management s initial day-one expectations. Special Mention and Substandard loans include $\$ 2$ million and $\$ 6$ million at September 30, 2013 and $\$ 4$ million and $\$ 11$ million at December 31, 2012, respectively, which were removed from the Purchased Credit Impaired population due to a troubled debt restructuring of the loan.

See additional discussion regarding the 2012 FDIC-assisted acquisitions of failed banks under Footnote 22012 FDIC-Assisted Acquisitions of Failed Banks of Part I Item 1 Financial Statements.

The Bank maintains an allowance for probable incurred credit losses inherent in the Bank s loan portfolio, which includes overdrawn deposit accounts. Management evaluates the adequacy of the Allowance on a monthly basis and presents and discusses the analysis with the Audit Committee and the Board of Directors on a quarterly basis.

The Allowance consists of specific and general components. The specific component relates to loans that are individually classified as impaired. The general component is based on historical loss experience with potential adjustments for qualitative factors. For the impact on the Allowance acquired in the acquisitions of failed banks, see additional discussion under Footnote 22012 FDIC-Assisted Acquisitions of Failed Banks of Part 1 Item 1 Financial Statements.

A loan is impaired when, based on current information and events, it is probable that the Bank will be unable to collect all amounts due according to the contractual terms of the loan agreement. Loans that meet the following classifications are considered impaired:

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$\bullet$
All loans internally rated as Substandard, PCI-Sub, Doubtful or Loss;

- All loans on non-accrual status and non-PCI loans past due 90 days-or-more still on accrual;
- All retail and commercial TDRs; and
- Any other situation where the full collection of total amount due for a loan is improbable or otherwise meets the definition of impaired.

The Bank s classified and special mention loans are generally commercial and commercial real estate loans but also include large single family residential and home equity loans as well as TDRs, whether retail or commercial in nature. The Bank reviews and monitors these loans on a regular basis. Generally, loans are designated as classified or special mention to ensure more frequent monitoring. These loans are reviewed to ensure proper earning status and management strategy. If it is determined that there is serious doubt as to performance in accordance with original or modified contractual terms, then the loan is generally downgraded and often placed on non-accrual status.

Loans, with the exception of PCI loans, are typically placed on non-accrual status when the loans become past due 80 days or more as to principal or interest, unless the loans are adequately secured and in the process of collection. Past due status is

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based on how recent payments have been received. When loans are placed on non-accrual status, all unpaid interest is reversed from interest income and accrued interest receivable. These loans remain on non-accrual status until the borrower demonstrates the ability to become and remain current or the loan or a portion of the loan is deemed uncollectible and is charged off. Consumer loans are reviewed periodically and generally charged off when the loans reach 120 days past due or at any earlier point the loan is deemed uncollectible. PCI loans are separately monitored and reviewed at least quarterly against the factors and assumptions used in determining the day-one fair values. PCI loans would be placed on non-accrual when management determines that based on estimated cash flow, the Bank will be unable to accrete any yield on such loan. PCI loans may also be placed on non-accrual if management cannot reasonably estimate future cash flows on such loans.

Generally accepted accounting principles recognizes three methods to measure specific loan impairment, including:

- Cash Flow Method The recorded investment in the loan is measured against the present value of expected future cash flows discounted at the loan s effective interest rate. The Bank employs this method for a significant portion of its impaired loans, particularly TDRs. Impairment amounts under this method are reflected in the Bank s Allowance as specific reserves on the respective impaired loan. These specific reserves are adjusted quarterly based upon reevaluation of the loan s expected future cash flows and changes in the recorded investment in such loans.
- Collateral Method The recorded investment in the loan is measured against the fair value of the loan s collateral value less selling costs. The Bank employs the fair value of collateral method for its impaired loans when the loan s repayment is based solely on the sale or operations of the underlying collateral. Collateral fair value is typically based on the most recent real estate appraisal. Impairment shortfalls under this method are divided into an amount which represents the shortfall between the recorded investment in the loan and the fair value of the underlying collateral ( fair value shortfall ) and an amount which represents the costs to sell the underlying collateral ( selling costs shortfall ). The fair value shortfall is recorded via a partial charge-off while the selling costs shortfall is reflected in the Bank s Allowance as a specific reserve on the respective impaired loan until the loan is liquidated. The Bank s selling costs for its collateral dependent loans and OREO typically range from $10-13 \%$ of the fair value of the underlying collateral.
- Market Value Method The recorded investment in the loan is measured against the loan s obtainable market value. The Bank does not currently employ this technique as it is typically found impractical.

In addition to obtaining appraisals at the time of loan origination, the Bank typically updates appraisals and broker price opinions for loans with potential impairment. Updated valuations for commercial related loans exhibiting an increased risk of loss are typically obtained within one year of the last appraisal. Collateral values for past due residential mortgage loans and home equity loans are generally updated prior to a loan becoming 90 days delinquent, but no more than 180 days past due. When determining the amount of reserve, to the extent updated collateral values cannot be obtained due to the lack of recent comparable sales or for other reasons, the Bank discounts the valuation of the collateral primarily based on the age of the appraisal and the real estate market conditions of the location of the underlying collateral.

The general component of the Allowance covers loans collectively evaluated for impairment and is based on historical loss experience with potential adjustments for current relevant qualitative factors. The historical loss experience is determined by loan performance and class and is based on the actual loss history experienced by the Bank. Large groups of smaller balance homogeneous loans, such as consumer and residential real estate loans, are included in the general component unless the loans are classified as TDRs.

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For loans not considered impaired, management evaluates the loan portfolio by reviewing the historical loss rate for each respective loan class. Management evaluates the following historical loss rate scenarios:

- $\quad$ Rolling four quarter average
- Rolling eight quarter average
- Rolling twelve quarter average
- Rolling sixteen quarter average
- Current year to date historical loss factor (average)
- Prior annual three year historical loss factors
- Peer group loss factors

Currently, management typically assigns a greater emphasis to the higher of the rolling eight, twelve, or sixteen quarter averages when determining its historical loss factors for its Pass rated and nonrated loans.

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Historical loss rates for non-performing loans, which are not individually evaluated for impairment, are analyzed using loss migration analysis by loan class of prior year net charge-off results.

Loan classes are evaluated utilizing subjective factors in addition to the historical loss calculations to determine a loss allocation for each of those classes. Management assigns risk multiples to certain classes to account for qualitative factors such as:

- Changes in nature, volume and seasoning of the loan portfolio;
- Changes in experience, ability, and depth of lending management and other relevant staff;
- Changes in the quality of the Bank s loan review systems;
- Changes in lending policies and procedures, including changes in underwriting standards and collection, charge-off, and recovery practices not considered elsewhere in estimating credit losses;
- Changes in the volume and severity of past due, nonaccrual and classified loans;
- Changes in the value of underlying collateral for collateral-dependent loans;
- Changes in international, national, regional, and local economic and business conditions and developments that affect the collectibility of the loan portfolio, including the condition of various market segments;
- The existence and effect of any concentrations of credit, and changes in the level of such concentrations; and
- The effect of other external factors such as competition and legal and regulatory requirements on the level of estimated credit losses in the institution s existing portfolio.

As this analysis, or any similar analysis, is an imprecise measure of loss, the Allowance is subject to ongoing adjustments. Therefore, management will often take into account other significant factors that may be necessary or prudent in order to reflect probable incurred losses in the total loan portfolio.

## Allowance for Loan Losses

The Bank s Allowance decreased $\$ 237,000$, or $1 \%$, during the first nine months of 2013 to $\$ 23$ million at September 30, 2013. As a percent of total loans, the traditional banking Allowance increased to $0.92 \%$ at September 30, 2013 compared to $0.90 \%$ at December 31, 2012.

Total Company net charge-offs exceeded loan loss provisions during the first nine months of 2013 as the Company s credit quality ratios generally continued their positive trends from the prior year. Annualized Traditional Bank net loan charge-offs to average loans were $0.27 \%$ for

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the first nine months of 2013 compared to $0.36 \%$ for the same period in 2012.

Notable fluctuations in the Allowance were as follows:

- The Bank increased its allowance by a net $\$ 1.7$ million during the first nine months of 2013 related to loans acquired in its 2012 FDIC-assisted acquisitions. This increase related to required provisions that primarily reflected probable shorffalls in future estimated cash flows below initial acquisition day ( day-one ) estimates for these loans.
- The Bank posted a net $\$ 1.4$ million increase to its Allowance associated with general loan loss reserves for its pass-rated credits due to growth in the loan portfolio during 2013 combined with increases in historical loss percentages.
- The Bank recorded a net decrease of $\$ 607,000$ to its Allowance related to improvements with the small dollar non-accrual and past due pools of non-classified/special mention loans.
- The Bank charged off approximately $\$ 4.7$ million in loan balances during the first nine months of 2013, the majority of which was previously allocated for within the Allowance. The Allowance associated for classified/special mention loans declined by a net $\$ 2.0$ million during the first nine months of 2013.


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## Non-performing Loans

Non-performing loans include loans on non-accrual status and loans past due 90 days or more and still accruing. Impaired loans that are not placed on non-accrual status are not included as non-performing loans. The non-performing loan category includes impaired loans totaling approximately $\$ 20$ million at September 30, 2013, with approximately $\$ 12$ million of these loans also reported as TDRs. The non-performing loan category includes impaired loans totaling approximately $\$ 22$ million at December 31, 2012, with approximately $\$ 14$ million of these loans also reported as TDRs.

The following table details the Bank s non-performing loans and non-performing assets and select credit quality ratios:

Table 8 Non-performing Loans and Non-performing Assets Summary

| dollars in thousands) | September 30, 2013 | December 31, 2012 |
| :--- | ---: | ---: |
| Loans on non-accrual status (1) | $\$$ | 18,407 |
| Loans past due 90 days or more and still on accrual (2) | 1,839 | 18,506 |
| Total non-performing loans | 20,246 | 3,173 |
| Other real estate owned | 15,247 | 21,679 |
| Total non-performing assets | 35,493 | $\$$ |
| Credit Quality Ratios - Total Company |  | 26,203 |
| Non-performing loans to total loans |  | 47,882 |
| Non-performing assets to total loans (including OREO) | $0.79 \%$ |  |
| Non-performing assets to total assets | $1.38 \%$ | $0.82 \%$ |
| Credit Quality Ratios - Acquired Banks | $1.07 \%$ | $1.79 \%$ |
| Non-performing loans to total loans |  | $1.41 \%$ |
| Non-performing assets to total loans (including OREO) | $1.77 \%$ |  |
| Non-performing assets to total assets | $6.61 \%$ | $2.29 \%$ |

(1) Loans on non-accrual status include impaired loans. See Footnote 4 Loans and Allowance for Loan Losses of Part I Item 1 Financial Statements for additional discussion regarding impaired loans.
(2) All loans past due 90 days or more and still accruing were PCI loans accounted for under ASC 310-30.

Approximately $\$ 11$ million, or 52\%, of the Bank s total non-performing loans at September 30, 2013 was concentrated in the residential real estate category with the underlying collateral predominantly located in the Bank s primary market area of Kentucky. The Bank does not consider any of these loans to be sub-prime. The Bank s non-performing residential real estate concentration was $\$ 11$ million, or $53 \%$, as of December 31 , 2012.

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Approximately $\$ 7$ million, or $36 \%$, of the Bank s total non-performing loans were concentrated in the commercial real estate and construction and land development portfolios as of September 30, 2013. These loans are secured primarily by commercial properties. In addition to the primary collateral, the Bank also obtained in many cases, at the time of origination, personal guarantees from the principal borrowers and secured liens on the guarantors primary residences. The Bank s non-performing commercial and construction and land development concentration was $\$ 7$ million, or 31\%, as of December 31, 2012.

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The composition of the Bank s non-performing loans follows:

## Table 9 Non-performing Loan Composition

(in thousands)
September 30, 2013
December 31, 2012

| Residential real estate: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Owner occupied | \$ | 9,104 | \$ | 10,028 |
| Non-owner occupied |  | 1,482 |  | 1,376 |
| Commercial real estate |  | 6,382 |  | 4,468 |
| Commercial real estate - purchased whole loans |  |  |  |  |
| Construction \& land development |  | 899 |  | 2,308 |
| Commercial |  | 1,537 |  | 1,534 |
| Warehouse lines of credit |  |  |  |  |
| Home equity |  | 722 |  | 1,868 |
| Consumer: |  |  |  |  |
| Credit cards |  |  |  |  |
| Overdrafts |  |  |  |  |
| Other consumer |  | 120 |  | 97 |
| Total non-performing loans | \$ | 20,246 | \$ | 21,679 |

Table 10 Non-performing Loans to Total Loans by Loan Type
(in thousands)
September 30, 2013 December 31, 2012

| Residential real estate: |  |  |
| :--- | :--- | :--- |
| Owner occupied | $0.83 \%$ | $0.88 \%$ |
| Non-owner occupied | $1.35 \%$ | $1.85 \%$ |
| Commercial real estate | $0.83 \%$ | $0.63 \%$ |
| Commercial real estate - purchased whole loans | $0.00 \%$ | $1.68 \%$ |
| Construction \& land development | $1.34 \%$ | $0.00 \%$ |
| Commercial | $0.00 \%$ | $3.38 \%$ |
| Warehouse lines of credit | $0.32 \%$ | $1.17 \%$ |
| Home equity |  | $0.00 \%$ |
| Consumer: | $0.00 \%$ | $0.77 \%$ |
| Credit cards | $0.00 \%$ |  |
| Overdrafts | $0.74 \%$ | $0.00 \%$ |
| Other consumer | $0.79 \%$ | $0.00 \%$ |
| Total non performing loans to total loans |  | $0.64 \%$ |

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The composition of the Bank s non-performing loans stratified by the number of loans within a specified value range follows:

Table 11 Stratification of Non-performing Loans

| September 30, 2013 <br> (dollars in thousands) | No. | Balance <= \$100 |  | No. | $\begin{gathered} \text { Balance } \\ >\$ 100<=\$ 500 \end{gathered}$ |  | No. | Balance > \$500 |  | No. | Total Balance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential real estate: |  |  |  |  |  |  |  |  |  |  |  |  |
| Owner Occupied | 86 | \$ | 4,285 | 21 | \$ | 3,356 | 2 | \$ | 1,463 | 109 | \$ | 9,104 |
| Non-owner occupied | 9 |  | 347 | 1 |  | 152 | 1 |  | 983 | 11 |  | 1,482 |
| Commercial real estate | 2 |  | 115 | 9 |  | 1,967 | 3 |  | 4,300 | 14 |  | 6,382 |
| Commercial real estate - purchased whole loans |  |  |  |  |  |  |  |  |  |  |  |  |
| Construction \& land dev | 3 |  | 193 |  |  |  | 1 |  | 706 | 4 |  | 899 |
| Commecial |  |  |  | 2 |  | 329 | 1 |  | 1,208 | 3 |  | 1,537 |
| Warehouse lines of credit |  |  |  |  |  |  |  |  |  |  |  |  |
| Home equity | 19 |  | 366 | 2 |  | 356 |  |  |  | 21 |  | 722 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit cards |  |  |  |  |  |  |  |  |  |  |  |  |
| Overdrafts |  |  |  |  |  |  |  |  |  |  |  |  |
| Other consumer | 17 |  | 120 |  |  |  |  |  |  | 17 |  | 120 |
| Total | 136 | \$ | 5,426 | 35 | \$ | 6,160 | 8 | \$ | 8,660 | 179 | \$ | 20,246 |


| December 31, 2012 <br> (dollars in thousands) | No. | Balance <= \$100 |  | No. | $\begin{gathered} \text { Balance } \\ >\$ 100<=\$ 500 \end{gathered}$ |  | No. | Balance > \$500 |  | No. | Total Balance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential real estate: |  |  |  |  |  |  |  |  |  |  |  |  |
| Owner Occupied | 82 | \$ | 3,993 | 31 | \$ | 5,411 | 1 | \$ | 624 | 114 | \$ | 10,028 |
| Non-owner occupied | 15 |  | 798 | 2 |  | 578 |  |  |  | 17 |  | 1,376 |
| Commercial real estate | 5 |  | 137 | 7 |  | 1,805 | 3 |  | 2,526 | 15 |  | 4,468 |
| Commercial real estate - purchased whole loans |  |  |  |  |  |  |  |  |  |  |  |  |
| Construction \& land dev | 1 |  | 76 | 4 |  | 1,205 | 1 |  | 1,027 | 6 |  | 2,308 |
| Commecial | 2 |  | 97 | 1 |  | 237 | 1 |  | 1,200 | 4 |  | 1,534 |
| Warehouse lines of credit |  |  |  |  |  |  |  |  |  |  |  |  |
| Home equity | 33 |  | 826 | 6 |  | 1,042 |  |  |  | 39 |  | 1,868 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit cards |  |  |  |  |  |  |  |  |  |  |  |  |
| Overdrafts |  |  |  |  |  |  |  |  |  |  |  |  |
| Other consumer | 19 |  | 97 |  |  |  |  |  |  | 19 |  | 97 |

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Total
157 \$ 6,024 51 \$

10,278
6 \$ 5,377

214 \$ 21,679

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Approximately $\$ 14$ million in non-performing loans at December 31, 2012, were removed from the non-performing loan classification during 2013. Approximately $\$ 1$ million, or $10 \%$, of these loans were removed from the non-performing category because they were charged-off. Approximately $\$ 3$ million, or $21 \%$, in loan balances were transferred to OREO with $\$ 5$ million, or $37 \%$, refinanced at other financial institutions. The remaining $\$ 5$ million, or $32 \%$, were returned to accrual status for performance reasons, such as six consecutive months of performance. Of the $\$ 5$ million returned to accrual status, one relationship of approximately $\$ 2$ million accounted for $42 \%$ of the total amount returned to accrual status.

The following tables detail the activity of the Bank s non-performing loans:

## Table 12 Rollforward of Non-performing Loan Activity

| (in thousands) | 2013 |  |  | 2012 |
| :--- | ---: | ---: | ---: | ---: |
| Non-performing loans at January 1, | $\$$ | 21,679 | $\$$ | 23,306 |
| Loans added to non-performing status |  | 12,773 | 12,027 |  |
| Acquired bank loans added to non-performing status |  | 312 | $(13,866)$ | $(13,752)$ |
| Loans removed from non-performing status |  | $(652)$ | $(529)$ |  |
| Principal paydowns |  |  |  |  |
| Non-performing loans at September 30, | $\$$ | 20,246 | $\$$ | 21,052 |

Table 13 Detail of Loans Removed from Non-Performing Status

| (in thousands) | 2013 |  | 2012 |  |
| :--- | ---: | ---: | ---: | ---: |
| Loans charged-off | $\$$ | $(1,368)$ | $\$$ | $(2,218)$ |
| Loans transferred to OREO |  | $(2,952)$ | $(5,448)$ |  |
| Loans refinanced at other institutions |  | $(5,162)$ | $(3,196)$ |  |
| Loans returned to accrual status | $(4,384)$ | $(2,890)$ |  |  |
| Total loans removed from non-performing status | $\$$ | $(13,866)$ | $\$$ | $(13,752)$ |

Based on the Bank s review of the large individual non-performing commercial credits, as well as its migration analysis for its residential real estate and home equity non-performing portfolio, management believes that its reserves as of September 30, 2013, are adequate to absorb probable losses on non-performing loans.

Delinquent Loans

Delinquent loans to total loans decreased to $0.59 \%$ at September 30, 2013, from $0.79 \%$ at December 31, 2012, as the total balance of delinquent loans decreased by $\$ 6$ million, or $28 \%$, for the same period. With the exception of PCI loans, generally all traditional bank loans past due 90 days or more as of September 30, 2013 and December 31, 2012 were on non-accrual status.

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The composition of the Bank s past due loans follows:

Table 14 Delinquent Loan Composition (1)
(in thousands)
September 30, 2013
December 31, 2012

| Residential real estate: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Owner occupied | \$ | 7,401 | \$ | 8,900 |
| Non owner occupied |  | 1,456 |  | 2,899 |
| Commercial real estate |  | 3,120 |  | 2,640 |
| Commercial real estate - purchased whole loans |  |  |  |  |
| Construction \& land development |  | 193 |  | 2,124 |
| Commercial |  | 1,525 |  | 2,262 |
| Warehouse lines of credit |  |  |  |  |
| Home equity |  | 1,083 |  | 1,654 |
| Consumer: |  |  |  |  |
| Credit cards |  | 55 |  | 65 |
| Overdrafts |  | 143 |  | 168 |
| Other consumer |  | 111 |  | 132 |
| Total delinquent loans | \$ | 15,087 | \$ | 20,844 |

(1) Represents loans over 30 days past due.

Table 15 Delinquent Loans to Total Loans by Loan Type (1)
(in thousands)
September 30, 2013 December 31, 2012

| Residential real estate: |  |  |
| :--- | ---: | ---: |
| Owner occupied | $0.67 \%$ | $0.78 \%$ |
| Non owner occupied | $1.33 \%$ | $3.89 \%$ |
| Commercial real estate | $0.41 \%$ | $0.37 \%$ |
| Commercial real estate - purchased whole loans | $0.00 \%$ | $0.00 \%$ |
| Construction \& land development | $0.36 \%$ | $3.11 \%$ |
| Commercial | $1.33 \%$ | $1.73 \%$ |
| Warehouse lines of credit | $0.00 \%$ | $0.00 \%$ |
| Home equity | $0.48 \%$ | $0.68 \%$ |
| Consumer: | $0.61 \%$ |  |
| Credit cards | $16.80 \%$ | $0.75 \%$ |
| Overdrafts | $0.69 \%$ | $17.59 \%$ |
| Other consumer | $0.59 \%$ | $0.87 \%$ |
| Total delinquent loans to total loans | 0.59 |  |

(1) Represents loans over 30 days past due divided by total loans.

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Approximately $\$ 15$ million in delinquent loans at December 31, 2012, were removed from delinquent status during 2013. Approximately $\$ 1$ million, or $8 \%$, of these loans were removed from the delinquent category because they were charged-off. Approximately $\$ 5$ million, or $35 \%$, in loan balances were transferred to OREO with $\$ 6$ million, or $38 \%$, refinanced at other financial institutions. The remaining $\$ 3$ million, or $19 \%$, in delinquent loans paid current in 2013.

The Bank had $\$ 106$ million in loans outstanding related to the 2012 FDIC-Assisted Acquisitions of Failed Banks at September 30, 2013, with approximately $\$ 3$ million of the purchased loans (accounted for under both ASC Topic 310-20 and ASC Topic 310-30) past due 30 days or more.

See additional discussion regarding the 2012 FDIC-Assisted Acquisitions of Failed Banks under Footnote 22012 FDIC-Assisted Acquisitions of Failed Banks of Part I Item 1 Financial Statements.

Table 16 Rollforward of Delinquent Loan Activity

| (in thousands) | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 2}$ |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Delinquent loans, January 1, | $\$$ | 20,844 | $\$$ | 24,433 |
| Traditional bank loans that became delinquent |  | 8,749 | 12,717 |  |
| Acquired bank loans that became delinquent | 1,243 | $(21)$ | 731 |  |
| Net change in delinquent credit cards and demand deposit accounts | $(15,292)$ | $(19,784)$ |  |  |
| Delinquent loans removed from delinquent status (see table below) | $(436)$ | $(208)$ |  |  |
| Principal paydowns of loans delinquent in both periods |  | 15,087 | $\$$ | 17,892 |

Table 17 Detail of Loans Removed From Delinquent Status

| (in thousands) | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 2}$ |  |
| :--- | :---: | :---: | :---: |
| Loans charged-off | $\$$ | $(1,186)$ | $\$$ |
| Loans transferred to OREO |  | $(5,379)$ | $(1,690)$ |
| Loans refinanced at other institutions |  | $(5,751)$ | $(6,428)$ |
| Loans paid current | $\$$ | $(2,976)$ | $(6,658)$ |
| Total loans removed from delinquent status |  | $(15,292) \$$ | $(19,008)$ |

## Impaired Loans and Troubled Debt Restructurings

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The Bank s policy is to charge off all or that portion of its investment in an impaired loan upon a determination that it is probable the full amount will not be collected. Impaired loans totaled $\$ 104$ million at September 30, 2013 compared to $\$ 106$ million at December 31, 2012. Impaired loans from the 2012 FDIC-Assisted Acquisitions of Failed Banks totaled $\$ 29$ million at September 30, 2013 compared to $\$ 18$ million at December 31, 2012.

A TDR is the situation where, due to a borrower sfinancial difficulties, the Bank grants a concession to the borrower that the Bank would not otherwise have considered. The majority of the Bank s TDRs involve a restructuring of loan terms such as a temporary reduction in the payment amount to require only interest and escrow (if required) and/or extending the maturity date of the loan. Non-accrual loans modified as TDRs remain on non-accrual status and continue to be reported as non-performing loans. Accruing loans modified as TDRs are evaluated for non-accrual status based on a current evaluation of the borrower s financial condition, and ability and willingness to service the modified debt. As of September 30, 2013, the Bank had $\$ 75$ million in TDRs, of which $\$ 12$ million were also on non-accrual status. As of December 31, 2012, the Bank had $\$ 83$ million in TDRs, of which $\$ 14$ million were also on non-accrual status.

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The composition of the Bank s impaired loans follows:

## Table 18 Impaired Loan Composition

| (in thousands) | September 30, 2013 | December 31, 2012 |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| Troubled debt restructurings | $\$$ | 74,785 | $\$$ | 83,307 |
| Classifed impaired loans (which are not TDRs) | $\$$ | 29,348 | 22,400 |  |
| Total impaired loans | $\$ 04,133$ | $\$$ | 105,707 |  |

See Footnote 4 Loans and Allowance for Loan Losses of Part I Item 1 Financial Statements for additional discussion regarding impaired loans and TDRs.

## Other Real Estate Owned

The composition of the Bank s OREO follows:

## Table 19 Other Real Estate Owned Composition

| (in thousands) | September 30, 2013 | December 31, 2012 |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| Residential real estate |  | 2,941 | $\$$ | 6,281 |
| Commercial real estate | 3,717 | 7,693 |  |  |
| Construction \& land development | 8 | 8,589 | 12,229 |  |
| Total other real estate owned | $\$$ | 15,247 | $\$$ | 26,203 |

The composition of the Bank $s$ other real estate stratified by the number of properties within a specific value range follows:

Table 20 Stratification of Other Real Estate Owned

|  |  |  |  | er of Properties | Carry | Value Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| September 30, 2013 <br> (dollars in thousands) | No. | $\begin{aligned} & \text { Carrying Value } \\ & \quad<=\$ 100 \end{aligned}$ | No. | Carrying Value $>\$ 100<=\$ 500$ | No. | $\begin{gathered} \text { Carrying Value } \\ >\$ 500 \end{gathered}$ | No. | Total <br> Carrying Value |


| Residential real estate | 10 | $\$$ | 436 | 5 | $\$$ | 943 | 2 | $\$$ | 1,562 | 17 | $\$$ |
| :--- | ---: | :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Commercial real estate |  |  | 8 | 2,051 | 1 | 2,941 |  |  |  |  |  |
| Construction \& land <br> development | 3 |  | 142 | 15 |  | 3,431 | 4 | 5,666 | 9 |  | 3,717 |
| Total | 13 | $\$$ | 578 | 28 | $\$$ | 6,425 | 7 | $\$$ | 8,244 | 48 | $\$$ |


| December 31, 2012 (dollars in thousands) | No. | Carrying Value $<=\$ 100$ |  | Number of Properties and Carrying Value Range |  |  |  |  |  |  | Total <br> Carrying Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | No. | Carrying Value$>\$ 100<=\$ 500$ |  |  | $\begin{gathered} \text { Carrying Value } \\ >\$ 500 \end{gathered}$ |  | No. |  |  |
| Residential real estate | 30 | \$ | 1,665 | 12 | \$ | 2,735 | 3 | \$ | 1,881 | 45 | \$ | 6,281 |
| Commercial real estate |  |  |  | 7 |  | 1,826 | 6 |  | 5,867 | 13 |  | 7,693 |
| Construction \& land development | 5 |  | 105 | 14 |  | 2,897 | 6 |  | 9,227 | 25 |  | 12,229 |
| Total | 35 | \$ | 1,770 | 33 | \$ | 7,458 | 15 | \$ | 16,975 | 83 | \$ | 26,203 |

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Table 21 Rollforward of Other Real Estate Owned Activity

| (in thousands) | $\mathbf{2 0 1 3}$ |  |
| :--- | :---: | :---: |
|  |  | $\mathbf{2 0 1 2}$ |
| Balance, January 1, | $\$$ | 26,203 |
| OREO acquired from failed bank acquisitions at fair value |  | 8 |
| Transfer from loans to OREO |  | 8,690 |
| Proceeds from sale | $(20,286)$ | 10,956 |
| Net gain on sale | 1,714 | 20,688 |
| Writedowns |  | $(1,074)$ |
| Balance, September 30, | $\$$ | 15,247 |

The fair value of OREO represents the estimated value that management expects to receive when the property is sold, net of related costs to sell. These estimates are based on the most recently available real estate appraisals, with certain adjustments made based on the type of property, age of appraisal, current status of the property and other related factors to estimate the current value of the property.

Approximately $\$ 6$ million of the OREO balance at September 30, 2013 related to the 2012 FDIC-assisted acquisitions of failed banks and relates predominantly to commercial real estate and real estate construction loans. See additional discussion regarding the 2012 FDIC-assisted acquisitions of failed banks under Footnote 22012 FDIC-Assisted Acquisitions of Failed Banks of Part I Item 1 Financial Statements.

Approximately $\$ 9$ million of the OREO balance at September 30, 2013 related to loans transferred to OREO in connection with the Banks traditional lending markets. Approximately $\$ 2$ million of this balance was tied to retail residential real estate properties, $\$ 5$ million to construction and land development estate, with the remaining $\$ 2$ million tied to commercial real estate. Approximately $72 \%$, or $\$ 3$ million, of the construction and land development balance related to one land development property added during the first nine months of 2012 located in the Bank s greater Louisville, Kentucky market.

## Deposits

Total Company deposits increased $\$ 37$ million, or $2 \%$, from December 31, 2012 to $\$ 2$ billion at September 30, 2013. Total Company interest-bearing deposits increased $\$ 24$ million, or $2 \%$ and total Company non-interest bearing deposits increased $\$ 13$ million, or $3 \%$.

Deposits related to the 2012 FDIC-assisted acquisitions totaled $\$ 51$ million at September 30, 2013 compared to $\$ 112$ million at December 31, 2012. Former TCB deposits consisted of $\$ 19$ million in interest-bearing deposits and $\$ 3$ million in non-interest bearing deposits at September 30, 2013, a decrease of $\$ 19$ million and $\$ 1$ million since December 31, 2012. Former FCB deposits consisted of $\$ 24$ million in interest-bearing deposits and $\$ 5$ million in non-interest bearing deposits at September 30, 2013, a decrease of $\$ 39$ million and $\$ 2$ million since December 31, 2012. In general, the run-off of deposits balances for both TCB-related customers and FCB-related customers is within management s expectations and the result of lower offering rates by RB\&T as compared to those offered by TCB and FCB as of their respective acquisition dates.

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Excluding non-interest bearing deposits associated with the 2012 FDIC-assisted acquisitions, non-interest bearing deposits increased $\$ 16$ million, or $4 \%$, during 2013. During most of 2012, non-interest bearing accounts, in general, remained an attractive product offering to clients due to the unlimited FDIC insurance feature. This unlimited guaranty by the FDIC expired on December 31, 2012. Management does not believe that the expiration of the unlimited FDIC insurance guaranty has had an immediate negative impact on the Bank s non-interest bearing deposit balances, however, at this time, management cannot predict the future impact that may yet occur.

Excluding interest-bearing deposits associated with the 2012 FDIC-assisted acquisitions, interest-bearing deposits increased $\$ 81$ million, or $6 \%$, during 2013. Approximately $\$ 32$ million of this increase represented an expected transfer by one account out of a repurchase agreement into the NOW category of deposits. At this time, management remains uncertain as to the long-term nature of this large deposit.

See additional discussion regarding the 2012 acquisitions under Footnote 22012 FDIC-Assisted Acquisitions of Failed Banks in this section of the filing under Part I Item 1 Financial Statements.

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## Securities Sold Under Agreements to Repurchase and Other Short-term Borrowings

Securities sold under agreements to repurchase and other short-term borrowings decreased $\$ 145$ million, or $58 \%$, during the first nine months of 2013. Approximately $\$ 32$ million of this decline was related to the previously discussed expected transfer into deposits by one customer relationship. Approximately $\$ 28$ million of the decrease in repurchase agreements was due to a change in ownership of the account holder, with the new account owner transferring the funds to another financial institution during the first quarter. The remaining decrease was related to customary account fluctuations, as these balances are subject to large fluctuations on a daily basis. The substantial majority of these accounts are indexed to immediately repricing indices such as the Fed Funds Target Rate.

## Federal Home Loan Bank Advances

FHLB advances increased $\$ 44$ million, or $8 \%$, from December 31, 2012 to $\$ 587$ million at September 30, 2013. During the first nine months of 2013, the Bank borrowed $\$ 70$ million in FHLB advances primarily to fund and partially mitigate the Bank s interest rate risk for its fixed rate CRE loan initiative. These advances had a weighted average rate of $1.61 \%$ and a weighted average life of seven years.

In addition to using FHLB advances as a funding source, the Bank also utilizes longer-term FHLB advances as an interest rate risk management tool. Overall use of these advances during a given year is dependent upon many factors including asset growth, deposit growth, current earnings, and expectations of future interest rates, among others. With many of the Bank s expected loan originations during 2013 having repricing terms longer than five years, management will likely elect to borrow additional funds during the year to mitigate its risk of future increases in market interest rates. Whether the Bank ultimately does so, and how much in advances it extends out, will be dependent upon circumstances at that time. If the Bank does obtain longer-term FHLB advances for interest rate risk mitigation, it will have a negative impact on then current earnings. The amount of the negative impact will be dependent upon the dollar amount, coupon and final maturity of the advances obtained.

## Liquidity

The Bank had a loan to deposit ratio (excluding brokered deposits) of 135\% at September 30, 2013 and 143\% at December 31, 2012. At September 30, 2013 and December 31, 2012, the Bank had cash and cash equivalents on-hand of $\$ 142$ million and $\$ 138$ million. In addition, the Bank had available collateral to borrow an additional $\$ 317$ million and $\$ 472$ million from the FHLB at September 30, 2013 and December 31, 2012. In addition to its borrowing line with the FHLB, RB\&T also had unsecured lines of credit totaling $\$ 166$ million available through various other financial institutions as of September, 302013.

The Bank maintains sufficient liquidity to fund routine loan demand and routine deposit withdrawal activity. Liquidity is managed by maintaining sufficient liquid assets in the form of investment securities. Funding and cash flows can also be realized by the sale of securities available for sale, principal paydowns on loans and MBSs and proceeds realized from loans held for sale. The Bank s liquidity is impacted by its ability to sell certain investment securities, which is limited due to the level of investment securities that are needed to secure public deposits, securities sold under agreements to repurchase, FHLB borrowings, and for other purposes, as required by law.

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At September 30, 2013 and December 31, 2012, these pledged investment securities had a fair value of $\$ 178$ million and $\$ 335$ million. Republic s banking centers and its website, www.republicbank.com, provide access to retail deposit markets. These retail deposit products, if offered at attractive rates, have historically been a source of additional funding when needed. If the Bank were to lose a significant funding source, such as a few major depositors, or if any of its lines of credit were cancelled, or if the Bank cannot obtain brokered deposits, the Bank would be forced to offer market leading deposit interest rates to meet its funding and liquidity needs.

At September 30, 2013, the Bank had approximately $\$ 319$ million from 50 large deposit relationships where the individual relationship individually exceeded $\$ 2$ million. These accounts do not require collateral; therefore, cash from these accounts can generally be utilized to fund the loan portfolio. The 20 largest deposit relationships represented approximately $\$ 221$ million of the total balance. If any of these balances are moved from the Bank, the Bank would likely utilize overnight borrowing lines in the short-term to replace the balances. On a longer-term basis, the Bank would likely utilize brokered deposits to replace withdrawn balances. Based on past experience utilizing brokered deposits, the Bank believes it can quickly obtain brokered deposits if needed. The overall cost of gathering brokered deposits, however, could be substantially higher than the Traditional Bank deposits they replace, potentially decreasing the Bank s earnings.

## Capital

Total stockholders equity increased from $\$ 537$ million at December 31, 2012 to $\$ 546$ million at September 30, 2013. The increase in stockholders equity was primarily attributable to net income earned during 2013 reduced by cash dividends declared and common stock repurchases.

See Part II, Item 2. Unregistered Sales of Equity Securities and Use of Proceeds for additional detail regarding stock repurchases and stock buyback programs.

Common Stock The Class A Common shares are entitled to cash dividends equal to $110 \%$ of the cash dividend paid per share on Class B Common Stock. Class A Common shares have one vote per share and Class B Common shares have ten votes per share. Class B Common shares may be converted, at the option of the holder, to Class A Common shares on a share for share basis. The Class A Common shares are not convertible into any other class of Republic s capital stock.

Dividend Restrictions The Parent Company s principal source of funds for dividend payments are dividends received from RB\&T. Banking regulations limit the amount of dividends that may be paid to the Parent Company by the Bank without prior approval of the respective states banking regulators. Under these regulations, the amount of dividends that may be paid in any calendar year is limited to the current year s net profits, combined with the retained net profits of the preceding two years. At September 30, 2013, RB\&T could, without prior approval, declare dividends of approximately $\$ 77$ million. The Company does not plan to pay dividends from its Florida subsidiary, RB, in the foreseeable future.

Regulatory Capital Requirements The Parent Company and the Bank are subject to various regulatory capital requirements administered by banking regulators. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on Republic sfinancial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Parent Company and the Bank must meet specific capital guidelines that involve quantitative measures of the Company s assets, liabilities and certain off balance sheet items, as calculated under regulatory accounting practices.

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The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Banking regulators have categorized the Bank as well-capitalized. To be categorized as well-capitalized, the Bank must maintain minimum Total Risk Based, Tier I Capital and Tier I Leverage Capital ratios. Regulatory agencies measure capital adequacy within a framework that makes capital requirements, in part, dependent on the individual risk profiles of financial institutions. Republic continues to exceed the regulatory requirements for Total Risk Based Capital, Tier I Capital and Tier I Leverage Capital. Republic and the Bank intend to maintain a capital position that meets or exceeds the well-capitalized requirements as defined by the FRB, FDIC and the OCC. Republic s average stockholders equity to average assets ratio was $16.16 \%$ at September 30, 2013 compared to $14.89 \%$ at December 31, 2012. Formal measurements of the capital ratios for Republic and the Bank are performed by the Company at each quarter end.

In 2004, the Bank executed an intragroup trust preferred transaction with the purpose of providing RB\&T access to additional capital markets, if needed in the future. The subordinated debentures held by RB\&T were treated as Tier 2 Capital based on requirements administered by the Bank s federal banking agency. In April 2013, the Bank received approval from its regulators and unwound the intragroup trust preferred transaction. The cash utilized to pay off the transaction remained at the Parent Company,

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Republic Bancorp. Unwinding of the transaction had no impact on Republic Bank \& Trust Company stwo Tier 1 related capital ratios and only a minimal impact on its Total Risk Based Capital ratio.

In 2005, Republic Bancorp Capital Trust ( RBCT ), an unconsolidated trust subsidiary of Republic Bancorp, Inc., was formed and issued $\$ 40$ million in Trust Preferred Securities ( TPS ). The TPS pay a fixed interest rate for ten years and adjust with LIBOR $+1.42 \%$ thereafter. The TPS mature on September 30, 2035 and are redeemable at the Bank s option after ten years. The subordinated debentures are treated as Tier I Capital for regulatory purposes. The sole asset of RBCT represents the proceeds of the offering loaned to Republic Bancorp, Inc. in exchange for subordinated debentures which have terms that are similar to the TPS. The subordinated debentures and the related interest expense, which are payable quarterly at the annual rate of $6.015 \%$, are included in the consolidated financial statements. The proceeds obtained from the TPS offering have been utilized to fund loan growth (in prior years), support an existing stock repurchase program and for other general business purposes such as the acquisition of GulfStream Community Bank in 2006.

The following table sets forth the Company s risk based capital amounts and ratios as of September 30, 2013 and December 31, 2012:

## Table 22 Capital Ratios

| (dollars in thousands) | As of September 30, 2013 Actual |  |  |  | $\begin{gathered} \text { As of December 31, } 2012 \\ \text { Actual } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | Ratio |  | Amount | Ratio |
| Total Risk Based Capital (to Risk Weighted Assets) |  |  |  |  |  |  |
| Republic Bancorp, Inc. | \$ | 594,716 | 27.34\% | \$ | 581,189 | 25.28\% |
| Republic Bank \& Trust Co. |  | 441,620 | 21.17 |  | 451,898 | 20.37 |
| Republic Bank |  | 15,735 | 18.30 |  | 14,494 | 18.02 |
| Tier I Capital (to Risk Weighted Assets) |  |  |  |  |  |  |
| Republic Bancorp, Inc. | \$ | 571,224 | 26.26\% | \$ | 558,982 | 24.31\% |
| Republic Bank \& Trust Co. |  | 420,488 | 20.16 |  | 407,261 | 18.36 |
| Republic Bank |  | 14,644 | 17.03 |  | 13,474 | 16.75 |
| Tier I Leverage Capital (to Average Assets) |  |  |  |  |  |  |
| Republic Bancorp, Inc. | \$ | 571,224 | 17.16\% | \$ | 558,982 | 16.36\% |
| Republic Bank \& Trust Co. |  | 420,488 | 13.01 |  | 407,261 | 12.18 |
| Republic Bank |  | 14,644 | 13.87 |  | 13,474 | 13.43 |

Beginning January 1, 2015 the Company and the Bank will be subject to the new capital regulations of Basel III. The new regulations establish higher minimum risk-based capital ratio requirements, a new common equity Tier 1 risk-based capital ratio and a new capital conservation buffer. The new regulations also include revisions to the definition of capital and changes in the risk-weighting of certain assets. The new regulations establish definitions of well capitalized including the capital conservation buffer as a $7.0 \%$ common equity Tier 1 risk-based capital ratio, an $8.5 \%$ Tier 1 risk-based capital ratio and a $10.5 \%$ total risk-based capital ratio. The Tier 1 leverage ratio is unchanged from current regulations. Management has completed a preliminary analysis of the impact of these new regulations to the capital ratios of both the Company and the Bank and estimates that the ratios for both the Company and the Bank will comfortably exceed the new minimum capital ratio requirements for well-capitalized including the capital conservation buffer under Basel III when effective.

New Capital Rules On July 2, 2013, the Federal Reserve approved final rules that substantially amend the regulatory risk-based capital rules applicable to the Bank. The FDIC and the OCC have subsequently approved these rules. The final rules were adopted following the issuance of proposed rules by the Federal Reserve in June 2012, and implement the Basel III regulatory capital reforms and changes required by the Dodd-Frank Act.

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The rules include new risk-based capital and leverage ratios, which will be phased in from 2015 to 2019, and will refine the definition of what constitutes capital for purposes of calculating those ratios. The new minimum capital level requirements applicable to the Bank under the final rules are: (i) a new common equity Tier 1 capital ratio of $4.5 \%$; (ii) a Tier 1 capital ratio of $6 \%$ (increased from 4\%); (iii) a total capital ratio of $8 \%$ (unchanged from current rules); and (iv) a Tier 1 leverage ratio of $4 \%$ for all institutions. The final rules also establish a capital conservation buffer above the new regulatory minimum capital requirements, which must consist entirely of common equity Tier 1 capital. The capital conservation buffer will be phased-in over four years beginning on January 1, 2016, as follows: the maximum buffer will be $0.625 \%$ of risk-weighted assets for $2016,1.25 \%$ for $2017,1.875 \%$ for 2018 , and $2.5 \%$ for 2019 and thereafter. This will result in the following minimum ratios beginning in 2019: (i) a common equity Tier 1 capital ratio of $7.0 \%$, (ii) a Tier 1 capital ratio of $8.5 \%$, and (iii) a total capital ratio of $10.5 \%$. Under the final rules, institutions are subject to limitations on paying dividends, engaging in share repurchases, and paying discretionary bonuses if its capital level falls below the buffer amount. These limitations establish a maximum percentage of eligible retained income that could be utilized for such actions.

The final rules implement revisions and clarifications consistent with Basel III regarding the various components of Tier 1 capital, including common equity, unrealized gains and losses, as well as certain instruments that will no longer qualify as Tier 1 capital, some of which will be phased out over time. However, the final rules provide that small depository institution holding companies with less than $\$ 15$ billion in total assets as of December 31, 2009 (which includes the Company) will be able to permanently include non-qualifying instruments that were issued and included in Tier 1 or Tier 2 capital prior to May 19, 2010 in additional Tier 1 or Tier 2 capital until they redeem such instruments or until the instruments mature.

The final rules also contain revisions to the prompt corrective action framework, which is designed to place restrictions on insured depository institutions if their capital levels begin to show signs of weakness. These revisions take effect January 1, 2015. Under the prompt corrective action requirements, which are designed to complement the capital conservation buffer, insured depository institutions will be required to meet the following increased capital level requirements in order to qualify as well capitalized: (i) a new common equity Tier 1 capital ratio of $6.5 \%$; (ii) a Tier 1 capital ratio of $8 \%$ (increased from $6 \%$ ); (iii) a total capital ratio of $10 \%$ (unchanged from current rules); and (iv) a Tier 1 leverage ratio of $5 \%$ (increased from $4 \%$ ).

The final rules set forth certain changes for the calculation of risk-weighted assets, which the Bank will be required to utilize beginning January 1, 2015. The standardized approach final rule utilizes an increased number of credit risk exposure categories and risk weights, and also addresses: (i) an alternative standard of creditworthiness consistent with Section 939A of the Dodd-Frank Act; (ii) revisions to recognition of credit risk mitigation; (iii) rules for risk weighting of equity exposures and past due loans; (iv) revised capital treatment for derivatives and repo-style transactions; and (v) disclosure requirements for top-tier banking organizations with $\$ 50$ billion or more in total assets that are not subject to the advance approach rules that apply to banks with greater than $\$ 250$ billion in consolidated assets.

Based on the Bank s current capital composition and levels, management believes it will be in compliance with the requirements as set forth in the final rules.

## Asset/Liability Management and Market Risk

Asset/liability management control is designed to ensure safety and soundness, maintain liquidity and regulatory capital standards and achieve acceptable net interest income. Interest rate risk is the exposure to adverse changes in net interest income as a result of market fluctuations in interest rates. The Bank, on an ongoing basis, monitors interest rate and liquidity risk in order to implement appropriate funding and balance sheet strategies. Management considers interest rate risk to be Bank s most significant market risk.

The interest sensitivity profile of Republic at any point in time will be impacted by a number of factors. These factors include the mix of interest sensitive assets and liabilities, as well as their relative pricing schedules. It is also influenced by market interest rates, deposit growth, loan growth and other factors.

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Republic utilized an earnings simulation model to analyze net interest income sensitivity. Potential changes in market interest rates and their subsequent effects on net interest income were evaluated with the model. The model projects the effect of instantaneous movements in interest rates between 100 and 300 basis point increments equally across all points on the yield curve. These projections are computed based on many various assumptions, which are used to determine the range between 100 and 300 basis point increments, as well as the base case (which is a twelve month projected amount) scenario. Assumptions based on growth expectations and on the historical behavior of Republic s deposit and loan rates and their related balances in relation to changes in interest rates are also incorporated into the model. These assumptions are inherently uncertain and, as a result, the model cannot precisely measure future net interest income or precisely predict the impact of fluctuations in market interest rates on net interest income. Actual results will differ from the model s simulated results due to timing, magnitude and frequency of interest rate changes, as well as changes in market conditions and the application and timing of various management strategies. Additionally, actual results could differ materially from the model if interest rates do not move equally across all points on the yield curve.

The Company did not run a model simulation for declining interest rates as of September 30, 2013 because the Federal Open Market Committee effectively lowered the Fed Funds Target Rate between $0.00 \%$ to $0.25 \%$ in December 2008; therefore, no further short-term rate reductions can occur. Overall, the Company $s$ interest rate risk position from rising rates has generally remained within a relatively narrow range since December 31, 2012, showing improvements in the Up 100 and Up 200 basis points scenarios with deterioration in the Up 300 scenario. The Company s Base net interest income projection as of September 30, 2013, however, was substantially lower than the previous 12 months and the Base projection as of December 31, 2012. The Base projection represents the Company s projected net interest income, excluding loan fees, for the next 12 -month period. The deterioration in the Company $s$ Base net interest income projection is primarily due to the expected continued downward repricing of the Company s interest earning assets.

The following table illustrates Republic s projected net interest income sensitivity profile based on the asset/liability model as of September 30, 2013. The Company s interest rate sensitivity model does not include loan fees within interest income. During the 12 months from October 1 , 2012 through September 30, 2013, loan fees included in interest income were $\$ 11.2$ million.

Table 23 Traditional Banking Interest Rate Sensitivity for 2013

| (dollars in thousands) | Previous Twelve Months |  | Base |  | $\begin{gathered} 100 \\ \text { Basis Points } \end{gathered}$ |  | Increase in Rates $200$ <br> Basis Points |  | $\begin{gathered} 300 \\ \text { Basis Points } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Projected interest income: |  |  |  |  |  |  |  |  |  |  |
| Short-term investments | \$ | 375 | \$ | 6 | \$ | 28 | \$ | 50 | \$ | 73 |
| Investment securities |  | 9,393 |  | 10,675 |  | 13,225 |  | 15,582 |  | 17,987 |
| Loans, excluding loan fees |  | 117,459 |  | 110,433 |  | 115,416 |  | 122,524 |  | 130,159 |
| Total interest income, excluding loan fees |  | 127,227 |  | 121,114 |  | 128,669 |  | 138,156 |  | 148,219 |
| Projected interest expense: |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 4,232 |  | 3,937 |  | 9,673 |  | 18,172 |  | 27,080 |
| Securities sold under agreements to repurchase |  | 54 |  | 71 |  | 635 |  | 1,730 |  | 2,877 |
| Federal Home Loan Bank advances and other long-term borrowings |  | 17,186 |  | 16,576 |  | 17,645 |  | 18,731 |  | 19,896 |
| Total interest expense |  | 21,472 |  | 20,584 |  | 27,953 |  | 38,633 |  | 49,853 |
| Net interest income, excluding loan fees | \$ | 105,755 | \$ | 100,530 | \$ | 100,716 | \$ | 99,523 | \$ | 98,366 |
| Change from base |  |  |  |  | \$ | 186 | \$ | $(1,007)$ | \$ | $(2,164)$ |
| \% Change from base |  |  |  |  |  | 0.19\% |  | -1.00\% |  | -2.15\% |

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## Item 3. Quantitative and Qualitative Disclosures about Market Risk.

Information required by this item is included under Part I, Item 2., Management s Discussion and Analysis of Financial Condition and Results of Operation.

## Item 4. Controls and Procedures.

As of the end of the period covered by this report, an evaluation was carried out by Republic Bancorp, Inc. s management, with the participation of its Chief Executive Officer and Chief Financial Officer, of the effectiveness of the Company s disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934). Based upon that evaluation, the Company s Chief Executive Officer and Chief Financial Officer concluded that these disclosure controls and procedures were effective as of the end of the period covered by this report. In addition, no change in the Company s internal control over financial reporting (as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934) occurred during the fiscal quarter covered by this report that has materially affected, or is reasonably likely to materially affect, the Company s internal control over financial reporting.

## PART II OTHER INFORMATION

## Item 1. Legal Proceedings.

In the ordinary course of operations, Republic and the Bank are defendants in various legal proceedings. There is no proceeding pending or threatened litigation, to the knowledge of management, in which an adverse decision could result in a material adverse change in the business or consolidated financial position of Republic or the Bank, except as set forth below.

## Overdraft Litigation

On August 1, 2011, a lawsuit was filed in the U.S. District Court for the Western District of Kentucky styled Brenda Webb vs. Republic Bank \& Trust Company d/b/a Republic Bank, Civil Action No. 3:11-CV-00423-TBR. The Complaint was brought as a putative class action and seeks monetary damages, restitution and declaratory relief allegedly arising from the manner in which Republic Bank \& Trust assessed overdraft fees. In the Complaint, the Plaintiff pleads seven claims against RB\&T alleging: breach of contract and breach of the covenant of good faith and fair dealing (Counts I), unconscionability (Count II), conversion (Count III), unjust enrichment (Count IV), violation of the Electronic Funds Transfer Act and Regulation E (Count V), and violations of the Kentucky Consumer Protection Act, (Count VI). RB\&T filed a Motion to Dismiss the case on January 12, 2012. In response, Plaintiff filed her Motion to Amend the Complaint on February 23, 2012. In Plaintiff s proposed Amended Complaint, Plaintiff acknowledged disclosure of the Overdraft Honor Policy and did not seek to add any claims to the Amended Complaint. However, Plaintiff divided the breach of contract and breach of the covenant of good faith and fair dealing claims into two counts (Counts One and Two). In the original Complaint, those claims were combined in Count One. RB\&T filed its objection to Plaintiff s Motion to Amend. On June 16, 2012, the District Court denied the Plaintiff s Motion to Amend concluding that the Plaintiff lacked the ability to

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automatically amend the complaint as of right. However, the Court held that the Plaintiff could be permitted to amend if the Plaintiff could first demonstrate that her amendment would not be futile and that the Plaintiff had standing to sue despite RB\&T s offer of judgment. The Court declined to rule on that issue at that time and ordered the case stayed pending a decision by the U.S. Court of Appeals for the Sixth Circuit in a case on appeal with the same standing issue. The Sixth Circuit ruled on June 11, 2013 and concluded that the offer of judgment did not moot the matter before it only because the offer of judgment in question did not afford the Plaintiff complete relief. The District Court lifted the stay of this matter on June 14, 2013 and permitted Plaintiff to file her Amended Complaint. Plaintiff filed her Amended Complaint on June 21, 2013 and brought seven claims: breach of contract and breach of the covenant of good faith and fair dealing (Counts I \& II), unconscionability (Count III), conversion (Count IV), unjust enrichment (Count V), violation of the Electronic Funds Transfer Act, (Count VI) and violation of the Kentucky Consumer Protection Act (Count VII). RB\&T filed its Motion to Dismiss the Amended Complaint on July 15, 2013. On September 30, 2013 the Court issued its decision granting the Motion to Dismiss in part and denying it in part. The Court initially concluded that the offer of judgment did not moot the case and deprive it of subject matter jurisdiction as it did not provide Plaintiff with all of the relief she sought. The Court dismissed the conversion, unconscionability and Electronic Funds Transfer Act claims in their entirety for failure to state a claim. With respect to the remaining claims, the Court dismissed them to the extent they are premised upon any overdraft charges incurred by the Plaintiff on or after January 6, 2010, the date on which she received the Overdraft Honor Policy. The Court concluded that Plaintiff could not state any claim for the time period after she received the Policy with respect to the manner in which RB\&T assessed overdraft fees. The Answer to the remaining claims was filed on October 14, 2013 and the matter now proceeds into discovery.

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Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

Details of Republic s Class A Common Stock purchases during the third quarter of 2013 are included in the following table:

|  |  | Total Number of <br> Shares Purchased <br> as Part of Publicly <br> Announced Plans <br> or Programs | Maximum Number <br> of Shares that May <br> Yet Be Purchased <br> Under the Plan <br> or Programs |  |
| :--- | :---: | :---: | :---: | :---: |
| Period | Total Number of <br> Shares Purchased | Average Price <br> Paid Per Share | $\$$ |  |
| July 1- July 31 |  |  |  |  |
| August 1-August 31 |  |  |  |  |
| September 1-September 30 <br> Total | $\$$ |  | 330,640 |  |

During 2013, the Company repurchased 193,000 shares and there were no shares exchanged for stock option exercises. During November of 2011, the Company s Board of Directors amended its existing share repurchase program by approving the repurchase of 300,000 additional shares from time to time, as market conditions are deemed attractive to the Company. The repurchase program will remain effective until the total number of shares authorized is repurchased or until Republic s Board of Directors terminates the program. As of September 30, 2013, the Company had 330,640 shares which could be repurchased under its current share repurchase programs.

During 2013, there were approximately 11,000 shares of Class A Common Stock issued upon conversion of shares of Class B Common Stock by stockholders of Republic in accordance with the share-for-share conversion provision option of the Class B Common Stock. The exemption from registration of the newly issued Class A Common Stock relied upon was Section (3)(a)(9) of the Securities Act of 1933.

There were no equity securities of the registrant sold without registration during the quarter covered by this report.

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## Item 6. Exhibits.

(a) Exhibits

The following exhibits are filed or furnished as a part of this report:

## Exhibit Number

## Description of Exhibit

31.1 Certification of Principal Executive Officer pursuant to the Sarbanes-Oxley Act of 2002.
31.2 Certification of Principal Financial Officer pursuant to the Sarbanes-Oxley Act of 2002.

32* Certification of Principal Executive Officer and Principal Financial Officer, pursuant to 18 U.S.C Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

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Interactive data files: (i) Consolidated Balance Sheets at September 30, 2013 and December 31, 2012, (ii) Consolidated Statements of Income and Comprehensive Income for the three and nine months ended September 30, 2013 and 2012, (iii) Consolidated Statement of Stockholders Equity for the nine months ended September 30, 2013, (iv) Consolidated Statements of Cash Flows for the nine months ended September 30, 2013 and 2012 and (v) Notes to Consolidated Financial Statements.

*     - This certification shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liability of that section, nor shall it be deemed to be incorporated by reference into any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934.


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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

REPUBLIC BANCORP, INC.
(Registrant)
Principal Executive Officer:

By:
Steven E. Trager
Chairman and Chief Executive Officer

Principal Financial Officer:

November 8, 2013
By:
Kevin Sipes
Executive Vice President, Chief Financial
Officer and Chief Accounting Officer


[^0]:    *     - denotes a time deposit

[^1]:    *     - All loans past due 90 days-or-more, excluding PCI loans, as of September 30, 2013 and December 31, 2012 were on non-accrual status.

[^2]:    *     - All loans past due 90 days-or-more, excluding PCI loans, as of September 30, 2013 and December 31, 2012 were on non-accrual status.

[^3]:    (*) Represents a time deposit.

[^4]:    (1)- Represents putable advances with the FHLB. These advances have original fixed rate periods ranging from one to five years with original maturities ranging from three to ten years if not put back to the Bank earlier by the FHLB. At the end of their respective fixed rate periods and on a quarterly basis thereafter, the FHLB has the right to require payoff of the advances by the Bank at no penalty. Based on market conditions at this time, the Bank does not believe that any of its putable advances are likely to be put back to the Bank in the short-term by the FHLB.

[^5]:    * Segment assets are report as of the end of the period.

[^6]:    (1) For purpose of this calculation, the fair market value adjustment on investment securities resulting from FASB ASC Topic 320, Investments Debt and Equity Securities, is included as a component of other assets.

