

Trovogene, Inc.  
Form 10-Q  
May 14, 2013  
[Table of Contents](#)

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**Form 10-Q**

(Mark One)

**x** **QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended March 31, 2013**

**OR**

**o** **TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from                      to**

**COMMISSION FILE NUMBER 000-54556**

## TROVAGENE, INC.

(Exact Name of small business issuer as specified in its charter)

**Delaware**

(State or other jurisdiction of  
incorporation or organization)

**27-2004382**

(I.R.S. Employer  
Identification No.)

**11055 Flintkote Avenue, Suite A, San Diego, California 92121**

(Address of principal executive offices) (Zip Code)

Issuer's telephone Number: **(858) 952-7570**

Indicate by check mark whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ☐

Accelerated filer ☐

Non-accelerated filer ☐

Smaller reporting company ☒

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

As of May 9, 2013 the issuer had 15,616,400 shares of Common Stock issued and outstanding.



Table of Contents

TABLE OF CONTENTS

	<b>Page</b>
<b><u>PART I</u></b>	
<u>Item 1.</u> <u>Financial Statements</u>	3
<u>Item 2.</u> <u>Management's Discussion and Analysis of Financial Condition and Results of Operation</u>	23
<u>Item 4</u> <u>Controls and Procedures</u>	27
<b><u>PART II</u></b>	
<u>Item 1.</u> <u>Legal Proceedings</u>	28
<u>Item 6.</u> <u>Exhibits</u>	28

Table of Contents

**PART I**

**ITEM 1. FINANCIAL STATEMENTS.**

**INDEX TO FINANCIAL STATEMENTS**

	<b>Page</b>
<u>Condensed Consolidated Balance Sheets as of March 31, 2013 (unaudited) and December 31, 2012</u>	4
<u>Condensed Consolidated Statements of Operations and Comprehensive Net Loss for the Three Months Ended March 31, 2013 and 2012 (unaudited) and the period August 4, 1999 (Inception) to March 31, 2013 (unaudited)</u>	5
<u>Condensed Consolidated Statements Stockholders' Equity (Deficit) for the period August 4, 1999 (Inception) to March 31, 2013 (unaudited)</u>	6
<u>Condensed Consolidated Statements of Cash Flows for the Three Months Ended March 31, 2013 and 2012 (unaudited) and the period August 4, 1999 (Inception) to March 31, 2013 (unaudited)</u>	14
<u>Notes to Condensed Consolidated Financial Statements (unaudited)</u>	16

Table of Contents**Trovogene, Inc. and Subsidiaries****(A Development Stage Company)****Condensed Consolidated Balance Sheets**

	<b>March 31, 2013 (Unaudited)</b>	<b>December 31, 2012 (Audited)</b>
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 9,164,275	\$ 10,819,781
Accounts receivable	58,064	168,381
Prepaid expenses	127,084	60,041
Total current assets	9,349,423	11,048,203
Property and equipment, net	330,314	254,742
Other assets	518,775	362,081
Total assets	\$ 10,198,512	\$ 11,665,026
<b>Liabilities and Stockholders' Equity</b>		
Current liabilities:		
Accounts payable	\$ 323,366	\$ 175,679
Accrued expenses	852,994	554,691
Total current liabilities	1,176,360	730,370
Derivative financial instruments	7,486,485	8,765,628
Total liabilities	8,662,845	9,495,998
Commitments and contingencies (Note 8)		
Stockholders' equity		
Preferred stock, \$0.001 par value, 20,000,000 shares authorized, 78,100 and 95,600 shares outstanding at March 31, 2013 and December 31, 2012, respectively, designated as Series A Convertible Preferred Stock with liquidation preference of \$780,100 and \$956,000 at March 31, 2013 and December 31, 2012, respectively	78	96
Common stock, \$0.0001 par value, 150,000,000 shares authorized, 15,516,191 and 15,478,177 issued and outstanding at March 31, 2013 and December 31, 2012, respectively	1,551	1,547
Additional paid-in capital	57,853,251	57,370,017
Deficit accumulated during development stage	(56,319,213)	(55,202,632)
Total stockholders' equity	1,535,667	2,169,028
	\$ 10,198,512	\$ 11,665,026

The accompanying notes are an integral part of these condensed consolidated financial statements.



Table of Contents

**Trovogene, Inc. and Subsidiaries**  
**(A Development Stage Company)**

**Condensed Consolidated Statements of Operations and Comprehensive Loss**

	Three month ended March 31,		For the period August 4, 1999
	2013	2012	(Inception) to
	(Unaudited)	(Unaudited)	March 31, 2013
			(Unaudited)
Royalty income	\$ 119,123	\$ 34,153	\$ 1,044,597
License fees			1,383,175
Milestone fees			150,000
Total revenues	119,123	34,153	2,577,772
Operating expenses:			
Research and development	802,245	337,407	18,251,696
Purchased in-process research and development expense-related party			2,666,869
General and administrative	1,706,717	826,964	27,626,833
Total operating expenses	2,508,962	1,164,371	48,545,398
Operating loss	(2,389,839)	(1,130,218)	(45,967,626)
Other income (expense):			
Interest income			266,883
Interest expense			(1,325,372)
Gain on sale of equipment			4,000
Amortization of deferred debt costs and original issue discount			(2,346,330)
Change in fair value of derivative instruments	1,279,143	(32,424)	(4,215,656)
Gain on extinguishment of debt			623,383
Liquidated damages and other forbearance agreement settlement costs			(1,758,111)
Net loss and comprehensive loss	(1,110,696)	(1,162,642)	(54,718,829)
Preferred stock dividend	(5,885)	(9,560)	(352,043)
Cumulative effect of early adoption of ASC 815-40 on November 1, 2006			(455,385)
Series A convertible preferred stock beneficial conversion feature accreted as a dividend			(792,956)
Net loss and comprehensive loss attributable to common stockholders	\$ (1,116,581)	\$ (1,172,202)	\$ (56,319,213)
Weighted average shares of common stock outstanding:			
Basic and diluted	15,510,340	11,001,679	
Net loss per common share:			
Basic and diluted	\$ (0.07)	\$ (0.11)	

The accompanying notes are an integral part of these condensed consolidated financial statements.



Table of Contents**Trovogene, Inc. and Subsidiaries****(A Development Stage Company)****Condensed Consolidated Statements of Stockholders Equity (Deficiency)**

	Common Stock		Treasury Shares		Additional Paid-In Capital		Deferred Stock Based Compensation	Deficit Accumulated During Development Stage	Total Stockholders Equity (Deficiency)
	Shares	Amount	Shares	Amount					
Balance, August 4, 1999 (Inception)	0	\$ 0	0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Issuance of common stock to founders for cash at \$0.0012 per share	37,000,000	3,700				38,300			42,000
Net loss								(14,760)	(14,760)
Balance, January 31, 2000	37,000,000	\$ 3,700	0	\$ 0	\$ 38,300		0	(14,760)	27,240
Net loss								(267,599)	(267,599)
Balance, January 31, 2001	37,000,000	\$ 3,700	0	\$ 0	\$ 38,300		0	(282,359)	(240,359)
Capital contribution of cash						45,188			45,188
Net loss								(524,224)	(524,224)
Balance, January 31, 2002	37,000,000	\$ 3,700	0	\$ 0	\$ 83,488		0	(806,583)	(719,395)
Issuance of common stock for cash at \$0.003 per share	1,258,000	126				3,274			3,400
Capital contribution of cash	0	0				2,500			2,500
Net loss								(481,609)	(481,609)
Balance, January 31, 2003	38,258,000	\$ 3,826	0	\$ 0	\$ 89,262		0	(1,288,192)	(1,195,104)
Net loss								(383,021)	(383,021)
Balance, January 31, 2004	38,258,000	\$ 3,826	0	\$ 0	\$ 89,262		0	(1,671,213)	(1,578,125)
Waiver of founders deferred compensation	0	0				1,655,031			1,655,031
Private placement of common stock	440,868	44				2,512,906			2,512,950
Redemption of shares held by Panetta Partners, Inc.	(36,477,079)	(3,648)				(496,352)			(500,000)
Costs associated with recapitalization						(301,499)			(301,499)
Share exchange with founders	376,334	38				(38)			0
Issuance of treasury shares			58,333	6		(6)			0
Issuance of treasury shares to escrow	58,333	6	(58,333)	(6)		0			0
Issuance of common stock and warrants for cash at \$11.70 per share	228,026	23				2,667,877			2,667,900
						403,038			403,038

## Edgar Filing: Trovogene, Inc. - Form 10-Q

Issuance of 20,610 warrants to selling agents														
Finders warrants charged to cost of capital							(403,038)					(403,038)		
Deferred stock-based compensation							1,937,500		(1,937,500)			0		
Amortization of deferred stock-based compensation							0		245,697			245,697		
Options issued to consultants							1,229,568					1,229,568		
Warrants issued to consultants							2,630,440					2,630,440		
Net loss										(5,371,027)		(5,371,027)		
Balance, January 31, 2005	2,884,482	\$	289	0	\$	0	\$	11,924,689	\$	(1,691,803)	\$	(7,042,240)	\$	3,190,935

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents**Trovogene, Inc. and Subsidiaries****(A Development Stage Company)****Condensed Consolidated Statements of Stockholders Equity (Deficiency)****(continued)**

	<b>Preferred Stock</b>		<b>Common Stock</b>		<b>Treasury Shares</b>		<b>Additional</b>	<b>Deferred</b>	<b>Deficit</b>	<b>Total</b>
	<b>Shares</b>	<b>Amount</b>	<b>Shares</b>	<b>Amount</b>	<b>Shares</b>	<b>Amount</b>	<b>Paid-In</b>	<b>Stock</b>	<b>Accumulated</b>	<b>Stockholders</b>
							<b>Capital</b>	<b>Based</b>	<b>During</b>	<b>Equity</b>
								<b>Compensation</b>	<b>Development</b>	<b>(Deficiency)</b>
									<b>Stage</b>	
Balance, January 31, 2005	0	\$ 0	2,884,482	\$ 289	0	\$ 0	\$ 11,924,689	\$ (1,691,803)	\$ (7,042,240)	\$ 3,190,935
Private placement of common stock			17,094	2	0	\$ 0	\$ 199,998			200,000
Payment of selling agents fees and expenses in cash							(179,600)			(179,600)
Common stock issued to selling agents			4,077				0			0
Private placement of common stock			252,564	25			2,954,974			2,954,999
Payment of selling agents fees and expenses in cash							(298,000)			(298,000)
Issuance of 20,205 warrants issued to selling agents							222,188			222,188
Selling agents warrants charged to cost of capital							(222,188)			(222,188)
Private placement of preferred stock and warrants for cash at \$10.00 per share (restated)	277,100	277					2,770,723			2,771,000
Accretion of preferred stock dividends (restated)							792,956		(792,956)	0
Value of warrants reclassified to derivative financial instrument liability							(567,085)			(567,085)
Payment of selling agents fees and expenses in cash							(277,102)			(277,102)
Issuance of 17,572 warrants issued to selling agents							167,397			167,397
Selling agents warrants charged to cost of capital							(167,397)			(167,397)
Return of treasury shares from escrow			(58,333)	(6)	58,333	6	0			0
Retirement of treasury shares					(58,333)	(6)	6			0
Common stock issued for services			833				16,500			16,500
Stock-based compensation expense for non-employees							2,928,298			2,928,298
Amortization of deferred stock-based							0	645,832		645,832

## Edgar Filing: Trovogene, Inc. - Form 10-Q

compensation																
Preferred stock dividend																
0																
(60,741)																
(60,741)																
Net loss																
(7,844,326)																
(7,844,326)																
Balance, January 31,																
2006																
277,100	\$	277	3,100,717	\$	310	0	\$	0	\$	20,266,357	\$	(1,045,971)	\$	(15,740,263)	\$	3,480,710

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents**Trovogene, Inc. and Subsidiaries****(A Development Stage Company)****Condensed Consolidated Statements of Stockholders Equity (Deficiency)****(continued)**

	<b>Preferred Stock</b>		<b>Common Stock</b>		<b>Additional</b>	<b>Deferred</b>	<b>Deficit</b>	<b>Total</b>	<b>Temporary</b>	
	<b>Shares</b>	<b>Amount</b>	<b>Shares</b>	<b>Amount</b>	<b>Paid-In</b>	<b>Stock</b>	<b>Accumulated</b>	<b>Stockholders</b>	<b>Equity</b>	<b>Unregistered</b>
					<b>Capital</b>	<b>Based</b>	<b>During</b>	<b>Equity</b>	<b>Common Stock</b>	
						<b>Compensation</b>	<b>Development</b>	<b>(Deficiency)</b>	<b>Shares</b>	<b>Amount</b>
							<b>Stage</b>			
Balance, January 31, 2006	277,100	\$ 277	3,100,717	\$ 310	\$ 20,266,357	\$ (1,045,971)	\$ (15,740,263)	\$ 3,480,710		\$
Conversion of Series A preferred stock and issuance of common stock	(174,000)	(174)	137,739	14	160					
Implementation of ASC 718					(1,045,971)	1,045,971		0		
Private placement of common stock			125,787	13	943,388			943,401		
Payment of selling agents fees and expenses in cash					(118,341)			(118,341)		
Issuance of 15,779 warrants to selling agents					55,568			55,568		
Selling agents warrants charged to cost of capital					(55,568)			(55,568)		
Issuance of common stock and warrants for cash at \$6.00 per share									166,667	1,000,000
Payment of finder's fees and expenses in cash										(80,000)
Value of warrants classified as derivative financial instrument liability										(15,000)
Issuance of 27,425 units to finder					167,856			167,856		
Common Stock issued for services			1,449	0	9,566			9,566		
Value attributed to warrants issued with 6% convertible debentures					1,991,822			1,991,822		
Reclassification of derivative financial instruments to stockholders' equity upon adoption of ASC 815-40					567,085		(455,385)	111,700		
Warrants issued for services					101,131			101,131		

## Edgar Filing: Trovogene, Inc. - Form 10-Q

Donated services							62,500								62,500	
Stock based compensation							1,572,545								1,572,545	
Preferred stock dividend													(59,164)		(59,164)	
Net loss													(7,134,067)		(7,134,067)	
Balance, January 31, 2007	103,100	\$	103	3,365,692	\$	337	\$	24,518,098	\$		0	\$	(23,388,879)	\$	1,129,659	
														166,667	\$	905,000

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents**Trovogene, Inc. and Subsidiaries****(A Development Stage Company)****Condensed Consolidated Statements of Stockholders Equity (Deficiency)****(continued)**

	<b>Preferred Stock</b>		<b>Common Stock</b>		<b>Additional</b>	<b>Deficit</b>	<b>Total</b>	<b>Temporary Equity</b>	
	<b>Shares</b>	<b>Amount</b>	<b>Shares</b>	<b>Amount</b>	<b>Paid-In</b>	<b>Accumulated</b>	<b>Stockholders</b>	<b>Unregistered</b>	
					<b>Capital</b>	<b>During</b>	<b>Equity</b>	<b>Common Stock</b>	<b>Amount</b>
						<b>Development</b>	<b>(Deficiency)</b>	<b>Shares</b>	
						<b>Stage</b>			
Balance, January 31, 2007	103,100	\$ 103	3,365,692	\$ 337	\$ 24,518,098	\$ (23,388,879)	1,129,659	166,667	\$ 905,000
Conversion of preferred stock to common stock	(7,500)	(7)	7,813	1	6				
Private placement of common stock			283,333	28	849,972		850,000		
Payment of selling agent fees and expenses					(51,733)		(51,733)		
Issuance of warrants to selling agents					45,403		45,403		
Selling agent warrants charged to cost of capital					(45,403)		(45,403)		
Derivative liability warrants at issuance					(45,371)		(45,371)		
Donated services					275,000		275,000		
Stock-based compensation expense					914,847		914,847		
Preferred stock dividend						(35,054)	(35,054)		
Net loss						(4,683,141)	(4,683,141)		
Balance, December 31, 2007	95,600	\$ 96	3,656,838	\$ 366	\$ 26,460,819	\$ (28,107,074)	(1,645,793)	166,667	\$ 905,000
Reclassification of common stock initially recorded as temporary equity			166,667	17	904,983		905,000	(166,667)	(905,000)
Private placement of common stock			330,682	33	1,144,967		1,145,000		
Payment of selling agents fees and expenses					(74,500)		(74,500)		
Conversion of debenture to common stock			31,214	3	93,638		93,641		
Derivative liability warrants at issuance					(201,122)		(201,122)		
Donated services					390,750		390,750		
Stock based compensation					543,697		543,697		
Preferred stock dividend						(38,240)	(38,240)		
Net loss						(5,166,240)	(5,166,240)		
Balance, December 31, 2008	95,600	\$ 96	4,185,401	\$ 419	\$ 29,263,232	\$ (33,311,554)	\$ (4,047,807)	0	\$ 0

The accompanying notes are an integral part of these condensed consolidated financial statements.





Table of Contents**Trovogene, Inc. and Subsidiaries****(A Development Stage Company)****Condensed Consolidated Statements of Stockholders Equity (Deficiency)****(continued)**

	<b>Preferred Stock</b>		<b>Common Stock</b>		<b>Additional</b>	<b>Deficit</b>	<b>Total</b>
	<b>Shares</b>	<b>Amount</b>	<b>Shares</b>	<b>Amount</b>	<b>Paid-In</b>	<b>Accumulated</b>	<b>Stockholders</b>
					<b>Capital</b>	<b>During</b>	<b>Equity</b>
						<b>Development</b>	<b>(Deficiency)</b>
						<b>Stage</b>	
Balance December, 31, 2008	95,600	\$ 96	4,185,401	\$ 419	\$ 29,263,232	\$ (33,311,554)	\$ (4,047,807)
Issuance of shares of common stock in connection with convertible debenture forbearance agreement			906,245	91	1,739,868		1,739,959
Issuance of shares of common stock in payment of convertible debenture interest			60,147	6	112,285		112,291
Private placements of common stock			488,333	49	1,464,951		1,465,000
Issuance of common stock pursuant to a non-exclusive selling agent's agreement			68,897	7	306,730		306,737
Issuance of shares of common stock re settlement for consulting services rendered			159,630	16	478,874		478,890
Stock based compensation expense					177,836		177,836
Preferred stock dividend						(38,240)	(38,240)
Derivative liability warrants and price protected units upon issuance					(1,497,568)		(1,497,568)
Net loss						(2,483,807)	(2,483,807)
Balance, December 31, 2009	95,600	\$ 96	5,868,653	\$ 588	\$ 32,046,208	\$ (35,833,601)	\$ (3,786,709)

The accompanying notes are an integral part of these condensed consolidated financial statements.



Table of Contents**Trovogene, Inc. and Subsidiaries****(A Development Stage Company)****Condensed Consolidated Statements of Stockholders Equity (Deficiency)****(continued)**

	<b>Preferred Stock</b>		<b>Common Stock</b>		<b>Additional</b>	<b>Accumulated</b>	<b>Total</b>
	<b>Shares</b>	<b>Amount</b>	<b>Shares</b>	<b>Amount</b>	<b>Paid-In</b>	<b>Deficit</b>	<b>Stockholders</b>
					<b>Capital</b>	<b>During</b>	<b>Equity</b>
						<b>Development</b>	<b>(Deficiency)</b>
						<b>Stage</b>	
Balance, December 31, 2009	95,600	\$ 96	5,868,653	\$ 588	\$ 32,046,208	(35,833,601)	\$ (3,786,709)
Issuance of shares of common stock in payment of convertible debenture interest			85,619	9	115,962		115,971
Issuance of common stock to selling agents			79,333	8	(8)		
Private placement of units			578,233	58	1,734,642		1,734,700
Derivative liability price protected units upon issuance					(1,010,114)		(1,010,114)
Consulting services settled via issuance of stock			70,833	7	212,493		212,500
Shares issued in settlement of legal fees			29,240	3	99,997		100,000
Stock issued in payment of deferred salary to former CEO			12,745	1	28,345		28,346
Shares issued in connection with Agreement & Plan of Merger with Etherogen, Inc.			2,043,797	204	2,771,185		2,771,389
Stock Based Compensation expense					325,930		325,930
Preferred stock dividend						(38,240)	(38,240)
Net loss						(5,449,138)	(5,449,138)
Balance, December 31, 2010	95,600	\$ 96	8,768,453	\$ 878	\$ 36,324,640	(41,320,979)	\$ (4,995,365)

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents**Trovogene, Inc. and Subsidiaries****(A Development Stage Company)****Condensed Consolidated Statements of Stockholders Equity (Deficiency)****(continued)**

	<b>Preferred Stock Shares</b>	<b>Preferred Stock Amount</b>	<b>Common Stock Shares</b>	<b>Common Stock Amount</b>	<b>Additional Paid-In Capital</b>	<b>Deficit Accumulated During Development Stage</b>	<b>Total Stockholders Equity (Deficiency)</b>
Balance, December 31, 2010	95,600	\$ 96	8,768,453	\$ 878	\$ 36,324,640	\$ (41,320,979)	\$ (4,995,365)
Issuance of shares of common stock in payment of convertible debenture interest in accordance with Forbearance Agreement			64,214	6	85,269		85,275
Private placement of units			857,833	85	2,573,415		2,573,500
Derivative liability-fair value of warrants and price protected units issued					(1,298,618)		(1,298,618)
Shares issued in connection with Board Compensation			41,750	4	125,246		125,250
Issuance of common stock to shareholder as finder's fees			90,258	9	(9)		
Issuance of common stock in connection with consulting services			58,333	6	174,994		175,000
Stock issued in connection with conversion of convertible debentures			856,185	85	1,130,079		1,130,164
Stock based compensation					250,978		250,978
Preferred stock dividend						(38,240)	(38,240)
Net loss						(2,239,212)	(2,239,212)
Balance, December 31, 2011	95,600	\$ 96	10,737,026	\$ 1,073	\$ 39,365,994	\$ (43,598,431)	\$ (4,231,268)
Units issued via registered underwritten direct public offering and private placement of units			4,383,333	438	16,899,562		16,900,000
Fees and expenses related to financing transactions					(1,576,452)		(1,576,452)
Derivative liability-fair value of warrants and price protected units issued					(1,796,610)		(1,796,610)
Correction of error in derivative liability fair value of warrants price protected units issued					274,967		274,967
Warrants reclassified to additional paid in capital					3,317,463		3,317,463
Issuance of common stock and warrant to shareholder as finder's fees			214,100	21	(21)		
Issuance of common stock in connection with Asset Purchase Agreement with MultiGen Diagnostics, Inc.			125,000	13	187,487		187,500
Issuance of common stock in connection with consulting services			9,916	1	22,380		22,381
Issuance of warrants in connection with advisory services					142,508		142,508
Stock based compensation					532,140		532,140
			200		600		600

# Edgar Filing: Trovogene, Inc. - Form 10-Q

Issuance of common stock upon exercise of stock options										
Issuance of common stock upon net exercise of warrant			8,602		1		(1)			
Preferred stock dividend								(38,240)		(38,240)
Net loss								(11,565,961)		(11,565,961)
Balance, December 31, 2012	95,600	\$	96	15,478,177	\$	1,547	\$	57,370,017	\$	(55,202,632) \$ 2,169,028

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents**Trovogene, Inc. and Subsidiaries****(A Development Stage Company)****Condensed Consolidated Statements of Stockholders Equity (Deficiency)****(continued)**

	<b>Preferred Stock Shares</b>	<b>Preferred Stock Amount</b>	<b>Common Stock Shares</b>	<b>Common Stock Amount</b>	<b>Additional Paid-In Capital</b>	<b>Deficit Accumulated During Development Stage</b>	<b>Total Stockholders Equity (Deficiency)</b>
Balance, December 31, 2012	95,600	\$ 96	15,478,177	\$ 1,547	\$ 57,370,017	\$ (55,202,632)	\$ 2,169,028
Issuance of warrants in connection with services					198,791		198,791
Stock based compensation					217,924		217,924
Issuance of common stock upon conversion of preferred stock	(17,500)	(18)	18,229	2	16		
Issuance of common stock upon net exercise of warrant			7,284	1	(1)		
Issuance of common stock upon exercise of warrants			12,501	1	66,504		66,505
Preferred stock dividend						(5,885)	(5,885)
Net loss						(1,110,696)	(1,110,696)
Balance, March 31, 2013 (unaudited)	78,100	\$ 78	15,516,191	\$ 1,551	\$ 57,853,251	\$ (56,319,213)	\$ 1,535,667

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents**Trovogene, Inc. and Subsidiaries****(A Development Stage Company)****Condensed Consolidated Statements of Cash Flows**

	Three Months ended March 31, 2013 (Unaudited)	Three Months ended March 31, 2012 (Unaudited)	For the period August 4, 1999 (Inception) to March 31, 2013 (Unaudited)
Operating activities			
Net loss	\$ (1,110,696)	\$ (1,162,642)	\$ (54,718,829)
Adjustments to reconcile net loss to net cash used in operating activities:			
Depreciation and amortization	17,779	6,190	277,420
Stock based compensation expense	540,266	102,830	12,552,731
Founders compensation contributed to equity			1,655,031
Donated services contributed to equity			829,381
Settlement of consulting services in stock			478,890
Amortization of deferred debt costs and original issue discount			2,346,330
Liquidated damages and other forbearance agreement settlement costs paid in stock			1,758,111
Interest expense on convertible debentures paid in stock			757,198
Change in fair value of financial instruments	(1,279,143)	32,424	4,215,656
Gain on extinguishment of debt			(623,383)
Purchased in process research and development expense-related party			2,666,869
Stock issued in connection with payment of deferred salary			28,346
Stock issued in connection with settlement of legal fees			100,000
Stock issued in connection with consulting services			452,389
Changes in operating assets and liabilities:			
Increase in other assets	(156,694)		(226,575)
Decrease (increase) in accounts receivable	110,317	22,607	(58,065)
(Increase) decrease in prepaid expenses	(67,043)	217	(127,084)
Increase in accounts payable and accrued expenses	316,554	93,286	995,173
Net cash used in operating activities	(1,628,660)	(905,088)	(26,640,411)
Investing activities:			
Assets acquired in Etherogen, Inc. merger			(104,700)
Capital expenditures	(93,351)	(98,009)	(607,734)
Net cash used in investing activities	(93,351)	(98,009)	(712,434)
Financing activities:			
Proceeds from sale of 6% convertible debenture			2,335,050
Debt issuance costs			(297,104)
Proceeds from sale of common stock, net of expenses		889,500	32,755,551
Proceeds from exercise of warrants	66,505		66,505
Proceeds from exercise of stock options			600
Proceeds from a non-exclusive selling agent's agreement			142,187
Costs associated with recapitalization			(362,849)

Edgar Filing: Trovogene, Inc. - Form 10-Q

Proceeds from sale of preferred stock				2,771,000
Payment of finders' fee on preferred stock				(277,102)
Redemption of common stock				(500,000)
Payment of preferred stock dividends				(116,718)
Net cash provided by financing activities	66,505	889,500		36,517,120
Net change in cash and equivalents-(decrease)increase	(1,655,506)	(113,597)		9,164,275
Cash and cash equivalents Beginning of period	10,819,781	700,374		
Cash and cash equivalents End of period	\$ 9,164,275	\$ 586,777	\$	9,164,275



Edgar Filing: Trovogene, Inc. - Form 10-Q

Table of Contents

	Three Months Ended March 31, 2013 (Unaudited)	Three Months Ended March 31, 2012 (Unaudited)	For the period August 4, 1999 (Inception) to March 31, 2013 (Unaudited)
Supplementary disclosure of cash flow activity:			
Cash paid for taxes	\$ 7,650	\$	\$ 7,650
Cash paid for interest	\$	\$	\$
Supplemental disclosure of non-cash investing and financing activities:			
Conversion of preferred stock	\$	\$	\$
Issuance of common stock upon conversion of preferred stock	\$	\$	\$
Issuance of 41,750 shares of common stock for Board of Directors fees in lieu of cash payment	\$	\$	\$ 125,250
Conversion of \$2,335,050 of 6% debentures	\$	\$	\$ 1,130,164
Issuance of 125,000 shares of common stock pursuant to Asset Purchase Agreement with MultiGen Diagnostics, Inc.	\$	\$ 187,500	\$ 187,500
Issuance of 2,043,797 shares of common stock pursuant to Agreement and Plan of Merger with Etherogen, Inc.	\$	\$	\$ 2,771,389
Reclassification of derivative financial instruments to additional paid in capital	\$	\$	\$ (3,317,463)
Correction of error in derivative financial instruments	\$	\$	\$ (274,967)
Series A Preferred beneficial conversion feature accreted as a dividend	\$	\$	\$ 792,956
Issuance of common stock from net exercise of warrants	\$	\$	\$
Preferred stock dividends accrued	\$ 5,885	\$ 9,560	\$ 197,085
Interest paid in common stock	\$	\$	\$ 1,325,372

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents

Trovogene, Inc. and Subsidiaries

(A Development Stage Company)

Notes to Condensed Consolidated Financial Statements

**1. Business Overview, Basis of Presentation and Going Concern**

*Business Overview*

Trovogene, Inc. (Trovogene or the Company) is a development stage molecular diagnostic company that focuses on the development and marketing of urine-based nucleic acid tests for patient/disease screening and monitoring. Trovogene's primary focus is to leverage its urine-based (i.e. transrenal) testing platform to facilitate improvements in the fields of oncology, infectious disease, transplantation and prenatal genetics. The Company's novel tests predominantly use transrenal DNA (Tr-DNA) and transrenal RNA (Tr-RNA). Tr-DNAs and Tr-RNAs are fragments of nucleic acids derived from dying cells inside the body. The intact DNA is fragmented in dying cells and released into the blood stream. These fragments have been shown to cross the kidney barrier and can be detected in urine. In addition, there is evidence that some species of RNA or their fragments are stable enough to cross the renal barrier. These RNA can also be isolated from urine, detected and analyzed. The Company's technology is applicable to all transrenal nucleic acids (Tr-NA). Trovogene's patented technology uses safe, non-invasive, cost effective and simple urine collection which can be applied to a broad range of testing including: minimal residual disease progression, infectious disease screening, transplant monitoring and prenatal genetic testing. Trovogene's technology is ideally suited to be used in developing molecular diagnostic assays that will allow physicians to provide very simple, non-invasive and convenient screening and monitoring tests for their patients by identifying specific biomarkers involved in the disease process. In March 2013, Trovogene introduced its first urine-based test designed for Human Papillomavirus (HPV) screening. If the Company is successful, its novel assays may facilitate improved testing compliance resulting in earlier diagnosis of disease, more targeted treatment which will be more cost effective, and improvements in the quality of life for the patient.

*Basis of Presentation*

The accompanying unaudited condensed consolidated financial statements of Trovogene, which include its wholly owned subsidiary Xenomics, Inc., a California corporation (Xenomics Sub) have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP). All intercompany balances and transactions have been eliminated. Certain items in the comparable prior period's financial statements have been reclassified to conform to the current period's presentation. The accompanying unaudited condensed consolidated financial statements should be read in conjunction with the audited financial statements as of December 31, 2012 and December 31, 2011 and for each of the two years ended December 31, 2012 and from inception (August 4, 1999) to December 31, 2012 included in the Company's Annual Report on Form 10-K filed with the Securities and Exchange Commission on April 1, 2013. The accompanying financial statements have been prepared by the Company without audit. In the opinion of management, all adjustments (which include only normal recurring adjustments) necessary to present fairly the financial position, results of operations, and cash flows at March 31, 2013, and for all periods presented herein, have been made. The results of operations for the periods ended March 31, 2013 and 2012 are not necessarily indicative of the operating results for the full year.

## Edgar Filing: Trovogene, Inc. - Form 10-Q

On May 24, 2012, the Board of Directors approved a 1-for-6 reverse stock split of the Company's issued and outstanding common stock effective on May 29, 2012. All the relevant information relating to number of shares and per share information contained in these consolidated financial statements has been retrospectively adjusted to reflect the reverse stock split for all periods presented.

### *Going Concern*

Trovogene's condensed consolidated financial statements as of March 31, 2013 have been prepared under the assumption that Trovogene will continue as a going concern. The Company's ability to continue as a going concern is dependent upon its ability to obtain additional equity or debt financing, attain further operating efficiencies and, ultimately, to generate additional revenue. The financial statements do not include any adjustments that might result from the outcome of this uncertainty. The Company will be required to raise additional capital within the next twelve months to complete the development and commercialization of current product candidates and to continue to fund operations at its current cash expenditure levels.

Cash used in operating activities was \$1,628,660 and \$905,088, for the three months ended March 31, 2013 and 2012, respectively. During the three months ended March 31, 2013 and 2012, the Company incurred net loss of \$1,110,696 and \$1,162,642, respectively.

To date, Trovogene's sources of cash have been primarily limited to the sale of debt and equity securities. Net cash provided by financing activities for the three months ended March 31, 2013 and March 31, 2012 was \$66,505 and \$889,500, respectively. The Company cannot be certain that additional funding will be available on acceptable terms, or at all. To the extent that the Company can

Table of Contents

raise additional funds by issuing equity securities, the Company's stockholders may experience significant dilution. Any debt financing, if available, may involve restrictive covenants that impact the Company's ability to conduct its business.

If the Company is unable to raise additional capital when required or on acceptable terms, it may have to significantly delay, scale back or discontinue the development and/or commercialization of one or more of its product candidates. The Company may also be required to:

- Seek collaborators for product candidates at an earlier stage than otherwise would be desirable and on terms that are less favorable than might otherwise be available; and
- Relinquish licenses or otherwise dispose of rights to technologies, product candidates or products that the Company would otherwise seek to develop or commercialize themselves, on unfavorable terms.

The Company has approximately \$8.6 million of cash at May 9, 2013.

## 2. Net Loss Per Share

Basic and diluted net loss per share is presented in conformity with ASC Topic 260, *Earnings per Share*, for all periods presented. In accordance with this guidance, basic and diluted net loss per common share was determined by dividing net loss applicable to common stockholders by the weighted-average common shares outstanding during the period. In a period where there is a net loss position, diluted weighted-average shares are the same as basic weighted-average shares. Shares used in calculating basic and diluted net loss per common share exclude as antidilutive the following share equivalents:

	2013	March 31, 2012
Options to purchase Common Stock	3,962,710	2,971,192
Warrants to purchase Common stock	7,009,824	3,930,351
Series A Convertible Preferred Stock	81,354	99,583
	11,053,888	7,001,126

## 3. Accounting for Share-Based Payments

### *Stock Options*

## Edgar Filing: Trovogene, Inc. - Form 10-Q

ASC Topic 718 *Compensation - Stock Compensation* requires companies to measure the cost of employee services received in exchange for the award of equity instruments based on the estimated fair value of the award at the date of grant. The expense is to be recognized over the period during which an employee is required to provide services in exchange for the award. ASC Topic 718 did not change the way Trovogene accounts for non-employee stock-based compensation. Trovogene accounts for shares of common stock, stock options and warrants issued to non-employees based on the fair value of the stock, stock option or warrant, if that value is more reliably measurable than the fair value of the consideration or services received. The Company accounts for stock options issued and vesting to non-employees in accordance with ASC Topic 505-50 *Equity-Based Payment to Non-Employees* whereas the value of the stock compensation is based upon the measurement date as determined at either: a) the date at which a performance commitment is reached, or b) at the date at which the necessary performance to earn the equity instruments is complete. Accordingly the fair value of these options is being marked to market quarterly until the measurement date is determined.

Stock-based compensation expense related to Trovogene options have been recognized in operating results as follow:

	<b>Three Months Ended March 31,</b>			
	<b>2013</b>		<b>2012</b>	
Included in research and development expense	\$	122,317	\$	7,583
Included in general and administrative expense		219,158		95,247
Total stock-based compensation expense	\$	341,475	\$	102,830

# Edgar Filing: Trovogene, Inc. - Form 10-Q

## Table of Contents

The unrecognized compensation cost related to non-vested stock options outstanding at March 31, 2013 and 2012, net of expected forfeitures, was \$3,504,395 and \$875,885, respectively, to be recognized over a weighted-average remaining vesting period of approximately four years.

The estimated fair value of stock option awards was determined on the date of grant using the Black-Scholes option valuation model with the following assumptions during the following periods indicated.

	Three Months Ended March 31, 2013	Three Months Ended March 31, 2012
Risk-free interest rate	0.82-0.89%	1.04%
Dividend yield	0%	0%
Expected volatility	97%	90%
Expected term (in years)	5.0 yrs.	5.0 yrs.

A summary of stock option activity and of changes in stock options outstanding under the Plan is presented below:

	Number of Options	Weighted Average Exercise Price Per Share	Intrinsic Value
Balance outstanding, December 31, 2012	3,711,303	\$ 4.69	
Granted	300,427	7.03	
Forfeited	(49,020)	4.55	
Balance outstanding, March 31, 2013	3,962,710	\$ 4.87	\$ 2,513,114
Exercisable at March 31, 2013	1,926,328	\$ 5.85	\$ 2,300,760

The Company issued 156,877 options over the authorized number of options in the Plan. As per ASC Topic 815-40, the options should be accounted for as liabilities and recorded at fair value with the changes in fair value being recorded in the Company's statement of operations. Once stockholder approval is obtained to increase the number of authorized shares, the liability will then be reversed into additional paid in capital. The Company has recorded \$123,551 of stock based compensation and the liability for this amount in accrued expenses.

## **Warrants**

A summary of warrant activity is presented below:

	Number of Warrants	Weighted Average Exercise price	Remaining Contractual Term
Balance outstanding, December 31, 2012	6,985,070	\$ 3.96	

## Edgar Filing: Trovogene, Inc. - Form 10-Q

Granted	50,000		8.00	
Exercised	(25,246)		4.15	
Balance outstanding March 31, 2013	7,009,824	\$	3.99	7 months - 5.75 years

The Company issued a warrant to purchase 50,000 shares of common stock at an exercise price of \$8.00 per share, in the three months ended March 31, 2013. The warrants were issued in connection with an agreement to provide services related to investor and public relations materials and expire three years from date of grant. The estimated fair value of the warrant was determined on the date of grant using the Black-Scholes option valuation model using the following assumptions: a risk-free interest rate of 0.42%, dividend yield of 0%, expected volatility of 97% and expected term of three years. The resulting fair value of \$198,791 was recorded as stock based compensation expense.

### 4. Stockholders Equity (Deficiency)

#### Common Stock

During the three month period ended March 31, 2013, the Company issued 19,785 shares of Common Stock upon exercise of warrants. Of these shares, 12,501 were issued at an exercise price of \$5.32. The remaining 7,284 were purchased upon net exercise of 12,745 warrants at an exercise price of \$3.00.

Table of Contents

**Series A Convertible Preferred Stock**

During the first quarter of 2013, 17,500 shares of Series A Convertible Preferred Stock were converted into 18,229 shares of common stock, on a net converted basis. As of March 31, 2013, 78,100 shares of Series A Convertible Preferred were outstanding.

**5. Asset Purchase Agreement**

On February 1, 2012 the Company entered into an asset purchase agreement with MultiGen Diagnostics, Inc. The Company determined that the acquired asset does not meet the definition of a business, as defined in ASC 805, *Business Combinations* and will be accounted for under ASC 350, *Intangibles- Goodwill and Other*. In connection with the acquisition, the Company issued 750,000 shares of restricted common stock to MultiGen. In addition, up to an additional \$3.7 million may be paid in a combination of common stock and cash to MultiGen upon the achievement of specific sales and earnings targets. In addition, in connection with the acquisition, the Company entered into a Reagent Supply Agreement dated as of February 1, 2012 pursuant to which MultiGen will supply and deliver reagents to be used in connection with a Clinical Laboratory Improvement Amendment (CLIA) laboratory. The total purchase consideration was determined to be \$187,500 which was paid in the Company's common stock.

Under ASC Topic 805, Business Combinations, the Company was required to assess the fair value of the assets acquired and the contingent consideration at the date of acquisition. Therefore, the Company assessed the fair value of the assets purchased and concluded that the purchase price would be allocated entirely to one intangible asset, a CLIA license. The contingent consideration of the \$3.7 million milestone was determined to have no fair value by applying a weighted average probability on the achievement of the milestones developed during the valuation process. The Company will assess the fair value of the contingent consideration at each quarter and make adjustments as necessary until the milestone dates have expired. As of March 31, 2013, no adjustments to the fair value of the contingent consideration have been necessary, and therefore the fair value of the contingent consideration remains unchanged.

**6. Derivative Financial Instruments - Warrants**

Effective January 1, 2009, the Company adopted provisions of ASC Topic 815-40, *Derivatives and Hedging: Contracts in Entity's Own Equity* (ASC Topic 815-40). ASC Topic 815-40 clarifies the determination of whether an instrument issued by an entity (or an embedded feature in the instrument) is indexed to an entity's own stock, which would qualify as a scope exception under ASC Topic 815-10.

Based upon the Company's analysis of the criteria contained in ASC Topic 815-40, Trovogene has determined that the warrants issued in connection with certain of its private placements and with its debentures must be recorded as derivative liabilities. Accordingly the warrants are also being re-measured at each balance sheet date based on estimated fair value, and any resultant changes in fair value is being recorded in the Company's statement of operations.

The Company estimates the fair value of the warrants issued in connection with certain of its private placements and with its debentures using the Black-Scholes model in order to determine the associated derivative instrument liability and change in fair value described above. The range



## Edgar Filing: Trovogene, Inc. - Form 10-Q

of assumptions used to determine the fair value of the warrants at the end of each three month period, March 31, 2013 and 2012 were as follows:

	Three Months Ended March 31, 2013		Three Months Ended March 31, 2012	
Estimated fair value of Trovogene common stock	\$	6.26	\$	1.50
Expected warrant term	0.82	5.76 years		5 years
Risk-free interest rate	0.11-1.01%		1.04%	
Expected volatility	97%		90%	
Dividend yield	0%		0%	

The following table sets forth the components of changes in the Company's derivative financial instruments liability balance, valued using the Black-Scholes option pricing method, for the periods indicated:

Date	Description	Warrants	Derivative Instrument Liability
December 31, 2012	Balance of derivative financial instruments liability	1,087,060	\$ 6,252,760
	Change in fair value of warrants during the quarter recognized as a gain in the statement of operations		(727,113)
March 31, 2013	Balance of derivative financial instruments liability	1,087,060	\$ 5,525,647

Table of Contents

The Company has issued units that were price protected. Based upon the Company's analysis of the criteria contained in ASC Topic 815-40, Trovogene has determined that these price protected units issued in connection with the private placements must be recorded as derivative liabilities. Accordingly the warrants are also being re-measured at each balance sheet date based on estimated fair value, and any resultant changes in fair value is being recorded in the Company's statement of operations. The fair value of these price protected units was estimated using the binomial option pricing model. The binomial model requires the input of variable inputs over time, including the expected stock price volatility, the expected price multiple at which unit holders are likely to exercise their warrants and the expected forfeiture rate. The Company uses historical data to estimate forfeiture rate and expected stock price volatility within the binomial model. The risk-free rate for periods within the contractual life of the warrant is based on the U.S. Treasury yield curve in effect at the date of grant for the expected term of the warrant.

The following table sets forth the components of changes in the Company's derivative financial instruments liability balance, valued using the Binomial option pricing method, for the periods indicated:

<b>Date</b>	<b>Number of Price Protected Units</b>	<b>Derivative Liability For Issued Units</b>	<b>Change In Fair value of Derivative Liability For Previously Outstanding Price Protected Units</b>	<b>Ending Balance Derivative Liability</b>
December 31, 2012	1,288,650	\$ 1,171,463	\$ 1,341,405	\$ 2,512,868
Change in fair value of warrants during the quarter recognized as a gain in the statement of operations			(552,030)	(552,030)
March 31, 2013	1,288,650	\$ 1,171,463	\$ 789,375	\$ 1,960,838

At March 31, 2013 and December 31, 2012, the total fair value of the above warrants accounted for as derivative financial instruments, valued using the Black-Scholes option-pricing model and the Binomial option pricing model was \$7,486,485 and \$8,765,628, respectively, and is classified as derivative financial instruments liability on the balance sheet.

## 7. Fair Value Measurements

### *Fair value of financial instruments*

The Company has adopted FASB ASC 820 *Fair Value Measurements and Disclosures* ( ASC 820 ) for financial assets and liabilities that are required to be measured at fair value, and non-financial assets and liabilities that are not required to be measured at fair value on a recurring basis. Financial instruments consist of cash and cash equivalents, accounts receivable and accounts payable. These financial instruments are stated at their respective historical carrying amounts which approximate fair value due to their short term nature.

## Edgar Filing: Trovogene, Inc. - Form 10-Q

The following tables present the Company's liabilities that are measured and recognized at fair value on a recurring basis classified under the appropriate level of the fair value hierarchy as of December 31, 2012 and March 31, 2013:

Description	Quoted Prices in Active Markets for Identical Assets and Liabilities (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Balance as of December 31, 2012
Derivative liabilities related to Warrants	\$	\$	\$ 8,765,628	\$ 8,765,628

Description	Quoted Prices in Active Markets for Identical Assets and Liabilities (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Balance as of March 31, 2013
Derivative liabilities related to Warrants	\$	\$	\$ 7,486,485	\$ 7,486,485

The following table sets forth a summary of changes in the fair value of the Company's Level 3 liabilities for the three months ended March 31, 2013:

Description	Balance at December 31, 2012	Unrealized (gains) or losses	Balance as of March 31, 2013
Derivative liabilities related to Warrants	\$ 8,765,628	\$ (1,279,143)	\$ 7,486,485

Table of Contents

The unrealized gains or losses on the derivative liabilities are recorded as a change in fair value of derivative liabilities in the Company's statement of operations. A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. At each reporting period, the Company reviews the assets and liabilities that are subject to ASC Topic 815-40. At each reporting period, all assets and liabilities for which the fair value measurement is based on significant unobservable inputs or instruments which trade infrequently and therefore have little or no price transparency are classified as Level 3.

Table of Contents

**8. Commitments and Contingencies**

*Research and Development Agreements*

During 2012, the Company entered into research agreements with University of Texas MD Anderson Cancer Center ( MDACC ) to provide samples and evaluate methods used by the Company in identification of pancreatic cancer mutations, as well as to measure the degree of concordance between results of transrenal DNA mutations analysis from urine samples and tumor tissue. Under these agreements, the Company has committed to pay \$152,900 for the services performed by the University. As of March 31, 2013, the Company has incurred \$78,990 related to these agreements.

*Employment Agreement*

In January 2013, the Company entered into an employment agreement with Mark Erlander, Ph.D. in which he agreed to serve as Chief Scientific Officer. Dr. Erlander's salary is \$200,000 per year. Dr. Erlander is eligible to receive a cash bonus of up to 50% of his base salary per year at the discretion of the Compensation Committee based on goals mutually agreed upon by Dr. Erlander, the CEO and the Board of Directors. In connection with his employment, Dr. Erlander was granted a stock option to purchase 200,000 shares of common stock at an exercise price of \$7.04. The option vests ratably over a four year period. If the Company terminates Dr. Erlander without cause, he is entitled to severance benefits equal to six months of his base salary.

*Public Offering and Controlled Equity Offering*

On January 25, 2013 the Company filed a Form S-3 Registration Statement to offer and sell in one or more offerings, any combination of common stock, preferred stock, warrants, or units having an aggregate initial offering price not exceeding \$150,000,000. The preferred stock, warrants, and units may be convertible or exercisable or exchangeable for common stock or preferred stock or other Trovogene securities. This form was declared effective on February 4, 2013. In addition, in connection with the Form S-3, the Company entered into an agreement with Cantor Fitzgerald & Co. ( Agent ) on January 25, 2013 to issue and sell up to \$30,000,000 of shares of common stock through them. As payment for its services, the Agent is entitled to a 3% commission on gross proceeds. No amounts have been raised to date relating to this agreement.

**9. Subsequent Events**

*Research and Development Agreement*

On April 25, 2013 the Company entered into a Research and Development Agreement with PerkinElmer Health Sciences, Inc. ( PerkinElmer ) pursuant to which the Company will design an assay, based on the Company's TrNA technology, to determine the risk for developing

## Edgar Filing: Trovogene, Inc. - Form 10-Q

hepatocellular carcinoma. The Company and PerkinElmer will jointly validate the assay and evaluate the potential of combining the Company's TrNA technology with PerkinElmer's technology for automation of nucleic acid isolation. PerkinElmer will pay the Company certain milestone payments. To date, no milestones have been met. In addition, the Company has granted PerkinElmer an exclusive option (the "HCC Option") to obtain an exclusive royalty-bearing license to use the Company's technology within the hepatocellular carcinoma field (the "HCC Field"). Such option is exercisable within 15 days of the end of proof of principle work on the hepatocellular carcinoma assay. In the event PerkinElmer exercises such option, the Company and PerkinElmer shall have a 60 day period to negotiate a license agreement. If both parties cannot agree on the terms of a license agreement during such period, for a period of one year, and if the Company wishes to enter into a license agreement with a third party pursuant to which the Company shall grant to such third party a license on terms that are in the aggregate more favorable to the Company than the terms last offered by the Company to PerkinElmer, then the Company shall, prior to entering into such license agreement, first offer to enter into such license agreement with PerkinElmer instead of such third party.

The Company has also granted PerkinElmer an exclusive option to obtain an exclusive royalty-bearing license to use the Company's technology in other fields. Such option is exercisable within 15 days of the completion of the proof of principle work for the HCC assay development. In the event PerkinElmer exercises such option, the Company and PerkinElmer shall have a 60 day period to negotiate a license agreement. If both parties cannot agree on the terms of a license agreement during such period or the option is not exercised by PerkinElmer, the Company shall be free to license such technology to any party.

Table of Contents

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.**

**Forward-Looking Statements**

This Quarterly Report on Form 10-Q includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act") and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). All statements other than statements of historical facts contained in this Quarterly Report, including statements regarding the future financial position, business strategy and plans and objectives of management for future operations, are forward-looking statements. The words "believe," "may," "will," "estimate," "continue," "anticipate," "intend," "should," "plan," "expect," and similar expressions, as they relate to us, are intended to identify forward-looking statements. We have based these forward-looking statements largely on current expectations and projections about future events and financial trends that we believe may affect our financial condition, results of operations, business strategy and financial needs. These forward-looking statements are subject to a number of risks, uncertainties and assumptions.

In addition, our business and financial performance may be affected by the factors that are discussed under "Risk Factors" in the Annual Report on Form 10-K for the year ended December 31, 2012, filed on April 1, 2013. Moreover, we operate in a very competitive and rapidly changing environment. New risk factors emerge from time to time and it is not possible for us to predict all risk factors, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements.

You should not rely upon forward looking statements as predictions of future events. We cannot assure you that the events and circumstances reflected in the forward looking statements will be achieved or occur. Although we believe that the expectations reflected in the forward looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements.

The following discussion and analysis should be read in conjunction with our financial statements, included herewith. This discussion should not be construed to imply that the results discussed herein will necessarily continue into the future, or that any conclusion reached herein will necessarily be indicative of actual operating results in the future. Such discussion represents only the best present assessment of our management.

**Overview**

From August 4, 1999 (inception) through March 31, 2013 we have sustained a cumulative total deficit of \$56,319,213. From inception through March 31, 2013, we have generated minimal revenues and expect to incur additional losses to perform further research and development activities. We recently announced the launch of our first commercial product, a urine-based human papillomavirus (HPV) test.

Our product development and commercialization efforts are in their early stages and we cannot make estimates of the costs or the time they will take to complete. The risk of completion of any program is high because of the many uncertainties involved in bringing new diagnostic products to market including the long duration of clinical testing, the specific performance of proposed products under stringent clinical trial protocols,

## Edgar Filing: Trovogene, Inc. - Form 10-Q

the extended regulatory approval and review cycles, our ability to raise additional capital, the nature and timing of research and development expenses and competing technologies being developed by organizations with significantly greater resources.

### **Off-Balance Sheet Arrangements**

We do not have any off-balance sheet arrangements.

### **Inflation**

It is our opinion that inflation has not had a material effect on our operations.



Table of Contents

**Critical Accounting Policies**

*Royalty and License Revenues*

We license and sublicense our patent rights to healthcare companies, medical laboratories and biotechnology partners. These agreements may involve multiple elements such as license fees, royalties and milestone payments. Revenue is recognized for each element when there is persuasive evidence that an arrangement exists, delivery has occurred, the price is fixed or determinable, and collection is reasonably assured.

- Up-front nonrefundable license fees pursuant to agreements under which we have no continuing performance obligations are recognized as revenues on the effective date of the agreement and when collection is reasonably assured.
- Minimum royalties are recognized as earned, and royalties in excess of minimum amounts are recognized upon receipt of payment when collection is assured.
- Milestone payments are recognized when both the milestone is achieved and the related payment is received.

*Derivative Financial Instruments-Warrants*

Our derivative liabilities are related to warrants issued in connection with financing transactions and are therefore not designated as hedging instruments. All derivatives are recorded on our balance sheet at fair value in accordance with current accounting guidelines for such complex financial instruments.

We have issued common stock warrants in connection with the execution of certain equity and debt financings. Such warrants are classified as derivative liabilities under the provisions of FASB ASC 815 *Derivatives and Hedging* ( ASC 815 ), and are recorded at their fair market value as of each reporting period. Such warrants do not meet the exemption that a contract should not be considered a derivative instrument if it is: (1) indexed to its own stock, and (2) classified in stockholders' equity. Changes in fair value of derivative liabilities are recorded in the consolidated statement of operations under the caption Change in fair value of derivative instruments.

*Research and Development*

## Edgar Filing: Trovogene, Inc. - Form 10-Q

Research and development costs, which include expenditures in connection with an in-house research and development laboratory, salaries and staff costs, application and filing for regulatory approval of proposed products, purchased in-process research and development, regulatory and scientific consulting fees, as well as contract research and insurance, are accounted for in accordance with ASC Topic 730-10-55-2, *Research and Development*. Also, as prescribed by this guidance, patent filing and maintenance expenses are considered legal in nature and therefore classified as general and administrative expense. Costs are not allocated to projects as the majority of the costs relate to employees and facilities costs and we do not track employees' hours by project or allocate facilities costs on a project basis.

### *Share-based Compensation*

Share-based compensation expense for employees and directors is recognized in the statement of operations based on estimated amounts, including the grant date fair value and the expected service period. For stock options, we estimate the grant date fair value using a Black-Scholes model. Share-based compensation recorded in our statement of operations is based on awards expected to ultimately vest and has been reduced for estimated forfeitures. We recognize the value of the awards on a straight-line basis over the awards' requisite service periods. The requisite service period is generally the time over which our share-based awards vest.

We account for equity instruments granted to non-employees in accordance with ASC Topic 505-50 *Equity-Based Payment to Non-Employees* where the value of the share-based compensation is based upon the measurement date as determined at either: a) the date at which a performance commitment is reached, or b) at the date at which the necessary performance to earn the equity instruments is complete. Accordingly the fair value of these options is being marked to market quarterly until the measurement date is determined.

### *Fair value of financial instruments*

Financial instruments consist of cash and cash equivalents, accounts receivable, accounts payable, and derivative liabilities. We have adopted FASB ASC 820 *Fair Value Measurements and Disclosures* (ASC 820) for financial assets and liabilities that are required to be measured at

Table of Contents

fair value, and non-financial assets and liabilities that are not required to be measured at fair value on a recurring basis. These financial instruments are stated at their respective historical carrying amounts which approximate to fair value due to their short term nature.

ASC 820 provides that the measurement of fair value requires the use of techniques based on observable and unobservable inputs. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect our market assumptions. The inputs create the following fair value hierarchy:

- Level 1 Quoted prices for identical instruments in active markets.
- Level 2 Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations where inputs are observable or where significant value drivers are observable.
- Level 3 Instruments where significant value drivers are unobservable to third parties.

**RESULTS OF OPERATIONS**

**Three Months Ended March 31, 2013 and 2012**

***Revenues***

Our total revenues were \$119,123 and \$34,153 for the three months ended March 31, 2013 and 2012, respectively, and consisted of royalty income. Royalty income increased by \$84,970 in the three months ended March 31, 2013, due to an increase of approximately \$72,000 in actual royalties received in excess of minimum royalties, with the remainder of the increase resulting from two agreements that did not have any revenues in the three months ended March 31, 2012.

***Research and Development Expenses***

Research and development expenses consisted of the following:

# Edgar Filing: Trovogene, Inc. - Form 10-Q

	For the three months ended March 31,		
	2013	2012	Increase
Salaries and staff costs	\$ 426,629	\$ 169,893	\$ 256,736
Outside services, consultants and lab supplies	268,642	86,802	181,840
Facilities	91,762	78,678	13,084
Other	15,212	2,034	13,178
Total research and development	\$ 802,245	\$ 337,407	\$ 464,838

Research and development expenses increased by \$464,838 to \$802,245 for the three months ended March 31, 2013 from \$337,407 for the same period in 2012. Substantially all of the increase resulted from the increases in salaries and staff costs and outside services, consultants and lab supplies as we expanded our research and development efforts to support the clinical collaborations entered into during 2012 related to detection of certain types of cancer in urine samples. The increase in salaries and staff costs was comprised of approximately \$217,000 from an increase of five employees and approximately \$40,000 from the recruitment of two employees. Outside services, consultants and lab supplies increased in the three months ended March 31, 2013, as compared to the same period in the prior year, primarily due to an increase of approximately \$161,000 in lab supplies, samples and research agreements and approximately \$20,000 resulting from additional consulting related to our CLIA lab.

## *General and Administrative Expenses*

General and administrative expenses consisted of the following:

	For the three months ended March 31,		
	2013	2012	Increase
Salaries and staff costs	\$ 721,368	\$ 129,948	\$ 591,420
Outside services and Board of Director fees	443,124	291,543	151,581
Legal and accounting fees	336,151	328,856	7,295
Facilities	47,593	24,123	23,470
Insurance	27,780	17,548	10,232
Other	130,701	34,946	95,755
	\$ 1,706,717	\$ 826,964	\$ 879,753

## Edgar Filing: Trovogene, Inc. - Form 10-Q

### Table of Contents

General and administrative expenses increased by \$879,753 to \$1,706,717 for the three months ended March 31, 2013, from \$826,964 for the same period in 2012. This overall increase was primarily due to an increase in salaries and staff costs, outside services and Board of Director fees and other expenses from building our sales, marketing and business development infrastructure in preparation of upcoming launch and commercialization of our diagnostic products. The increase in salaries and staff costs resulted from the addition of five employees in the three month period ended March 31, 2013 as compared to the same period of the prior year. The increase in outside services and Board of Director fees was comprised of approximately \$66,000 increase in Business Development, Sales and Market research services, an increase of approximately \$50,000 related to Edgar and XBRL fees for our SEC documents, an approximate \$26,000 increase in fees paid to our Board of Directors, and most of the remaining increase was attributed to increased payroll processing and set up fees due to the increase in the number of personnel in comparison to the prior year. Other expenses increased by approximately \$96,000 primarily as a result of increased travel, tax filing fees and attendance at meetings and conferences.

### *Change in Fair Value of Derivative Instruments - Warrants*

We have issued securities that are accounted for as derivative liabilities. As of March 31, 2013, the derivative liabilities related to securities issued were revalued to \$7,486,485, resulting in a net decrease in value of \$1,279,143 from December 31, 2012, based primarily upon the change in our stock price from \$6.93 at December 31, 2012 to \$6.26 at March 31, 2013 and the changes in the expected term and risk free interest rates for the expected term. The decrease in value was recorded as non-operating gain for the three months ended March 31, 2013.

### *Net Loss*

Net loss and per share amounts were as follows:

	<b>For the three months ended March 31,</b>	
	<b>2013</b>	<b>2012</b>
Net loss and comprehensive loss attributable to common shareholders	\$ 1,116,581	\$ 1,172,202
Net loss per common share: basic and diluted	\$ (0.07)	\$ (0.11)
Weighted average shares: basic and diluted	15,510,340	11,001,679

The \$55,621 decrease in net loss and \$0.04 decrease in net loss per share in 2013 compared to 2012 reflected a slight increase in revenues, offset by an increase in operating expenses and a gain from the change in fair value in derivative liabilities. Net loss per share in 2013 was also favorably impacted by the sale and issuance of 4.3 million shares of common stock resulting from the direct public offering in May 2012, private placements, and exercise of stock options and warrants.

### **LIQUIDITY AND CAPITAL RESOURCES**

## Edgar Filing: Trovogene, Inc. - Form 10-Q

As of March 31, 2013, we had \$9,164,275 in cash and cash equivalents. Net cash used in operating activities for the three months ended March 31, 2013 was \$1,628,660, compared to \$905,088 for the three months ended March 31, 2012. Our use of cash was primarily a result of the net loss of \$1,110,696 for the three months ended March 31, 2013, adjusted for non-cash items related to stock-based compensation of \$540,266, depreciation and amortization of \$17,779 and the gain from the change in fair value of derivatives of \$1,279,143. The changes in our operating assets and liabilities consisted of higher accounts payable and accrued expenses, prepaid expenses and other assets, and a decrease in accounts receivable. At our current and anticipated level of operating loss, we expect to continue to incur an operating cash outflow for the next several years.

Investing activities consisted of purchases for capital equipment and intangible assets that used \$93,351 in cash during the three months ended March 31, 2013, compared to \$98,009 for the same period in 2012.

Net cash provided by financing activities was \$66,505 during the three months ended March 31, 2013, compared to \$889,500 in 2012. Financing activities during the three months ended March 31, 2013 were from proceeds related to the exercise of warrants, while in 2012 the net cash provided by financing activities were from proceeds received related to the sale of common stock.

As of March 31, 2013, and December 31, 2012, we had working capital of \$8,173,063 and \$10,317,833, respectively. As of May 9, 2013, our working capital was \$7,965,473.

Table of Contents

Our working capital requirements will depend upon numerous factors including but not limited to the nature, cost and timing of our research and development programs. We will be required to raise additional capital within the next twelve months to complete the development and commercialization of current product candidates, to fund the existing working capital deficit and to continue to fund operations at our current cash expenditure levels. To date, our sources of cash have been primarily limited to the sale of equity securities and debentures. We cannot be certain that additional funding will be available on acceptable terms, or at all. To the extent that we raise additional funds by issuing equity securities, our stockholders may experience significant dilution. Any debt financing, if available, may involve restrictive covenants that impact our ability to conduct business. If we are unable to raise additional capital when required or on acceptable terms, we may have to (i) significantly delay, scale back or discontinue the development and/or commercialization of one or more of product candidates; (ii) seek collaborators for product candidates at an earlier stage than otherwise would be desirable and on terms that are less favorable than might otherwise be available; or (iii) relinquish or otherwise dispose of rights to technologies, product candidates or products that we would otherwise seek to develop or commercialize ourselves on unfavorable terms.

**ITEM 4. CONTROLS AND PROCEDURES.**

**Evaluation of Disclosure Controls and Procedures**

At the end of the period covered by this Quarterly Report on Form 10-Q, our management, with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by an issuer in the reports that it files or submits under the Exchange Act is accumulated and communicated to the issuer's management, including its principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure. Based on that evaluation, as of March 31, 2013, our principal executive officer and principal financial officer concluded that our disclosure controls and procedures are not effective, due to weaknesses in our internal controls over financial reporting. We are implementing remedial measures designed to address the ineffectiveness of our disclosure controls and procedures.

**Changes in Internal Control Over Financial Reporting**

There were no changes in our internal control over financial reporting during the period covered by this Quarterly Report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Table of Contents

**PART II**

**ITEM 1. LEGAL PROCEEDINGS.**

We are not a party to any pending legal proceeding, nor is our property the subject of a pending legal proceeding, that is not in the ordinary course of business or otherwise material to the financial condition of our business. None of our directors, officers or affiliates is involved in a proceeding adverse to our business or has a material interest adverse to our business.

**ITEM 6. EXHIBITS.**

<b>Exhibit Number</b>	<b>Description of Exhibit</b>
10.1	Research and Development Agreement between PerkinElmer Health Sciences, Inc. and Trovogene, Inc. dated as of April 25, 2013.*
31.1	Certification of Chief Executive Officer required by Rule 13a-14(a)/15d-14(a) under the Exchange Act.
31.2	Certification of Principal Financial Officer required under Rule 13a-14(a)/15d-14(a) under the Exchange Act.
32.1	Certification of Chief Executive Officer pursuant to 18 U.S.C Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Principal Financial Officer pursuant to 18 U.S.C Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101	Financial statements from the quarterly report on Form 10-Q of the Company for the quarter ended March 31, 2013, filed on May 14, 2013, formatted in Extensible Business Reporting Language (XBRL): (i) the Condensed Consolidated Statements of Operations, (ii) the Condensed Consolidated Balance Sheets, (iii) the Condensed Consolidated Statements of Cash Flows (iv) the Condensed Consolidated Statement of Stockholders Equity (Deficit) and (v) the Notes to Consolidated Financial Statements tagged as blocks of text.

---

\*Portions of this exhibit were omitted and filed separately with the U.S. Securities and Exchange Commission pursuant to a request for confidential treatment.



Table of Contents

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

TROVAGENE, INC.

May 14, 2013

By:

/s/ Antonius Schuh  
Antonius Schuh  
Chief Executive Officer

TROVAGENE, INC.

May 14, 2013

By:

/s/ Stephen Zaniboni  
Stephen Zaniboni  
Chief Financial Officer