BRIDGE BANCORP INC Form 10-Q November 08, 2012

## **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

## QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2012

Commission file number 001-34096

## **BRIDGE BANCORP, INC.**

(Exact name of registrant as specified in its charter)

<u>NEW YORK</u> (State or other jurisdiction of incorporation or organization)

2200 MONTAUK HIGHWAY, BRIDGEHAMPTON, NEW YORK (Address of principal executive offices) <u>11-2934195</u> (IRS Employer Identification Number)

> <u>11932</u> (Zip Code)

Registrant s telephone number, including area code: (631) 537-1000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes [X] No [ ]

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes [X] No [ ]

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer [ ]

Non-accelerated filer [ ] (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes [] No [X]

There were 8,805,428 shares of common stock outstanding as of November 2, 2012.

11 (\*

Accelerated filer [X]

Smaller reporting company [ ]

## **BRIDGE BANCORP, INC.**

## PART I - FINANCIAL INFORMATION

<u>Item 1.</u>	Financial Statements	3
	Consolidated Balance Sheets as of September 30, 2012 and December 31, 2011	3
	Consolidated Statements of Income for the Three and Nine Months Ended September 30, 2012 and 2011	4
	Consolidated Statements of Comprehensive Income for the Three and Nine Months Ended September 30, 2012 and 2011	5
	Consolidated Statements of Stockholders Equity for the Nine Months Ended September 30, 2012 and 2011	6
	Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2012 and 2011	7
	Condensed Notes to Consolidated Financial Statements	8
<u>Item 2.</u>	Management s Discussion and Analysis of Financial Condition and Results of Operations	32
<u>Item 3.</u>	Quantitative and Qualitative Disclosures About Market Risk	50
<u>Item 4.</u>	Controls and Procedures	51
<u>PART II -</u>	OTHER INFORMATION	51
<u>Item 1.</u>	Legal Proceedings	51
<u>Item 1A.</u>	Risk Factors	51
<u>Item 2.</u>	Unregistered Sales of Equity Securities and Use of Proceeds	52
<u>Item 3.</u>	Defaults Upon Senior Securities	52
<u>Item 4.</u>	Mine Safety Disclosures	52
<u>Item 5.</u>	Other Information	52
<u>Item 6.</u>	Exhibits	52
<u>Signatures</u>		53

### Item 1. Financial Statements

### BRIDGE BANCORP, INC. AND SUBSIDIARIES

### Consolidated Balance Sheets (unaudited)

(In thousands, except share and per share amounts)

ASSETS	September 30, 2012	December 31, 2011
ASSE IS Cash and due from banks \$ Interest earning deposits with banks Total cash and cash equivalents	20,593 7,264 27,857	\$ 25,921 53,625 79,546
Securities available for sale, at fair value Securities held to maturity (fair value of \$216,083 and \$170,952, respectively) Total securities	560,790 212,879 773,669	441,439 169,153 610,592
Securities, restricted	2,978	1,660
Loans held for sale		2,300
Loans held for investments Allowance for loan losses Loans, net	732,471 (14,044) 718,427	612,143 (10,837) 601,306
Premises and equipment, net Accrued interest receivable Goodwill Core deposit intangible Other real estate owned Other assets Total Assets \$	25,320 5,412 2,034 265 250 9,896 1,566,108	24,171 4,940 2,034 316 10,593 \$ 1,337,458
LIABILITIES AND STOCKHOLDERS       EQUITY         Demand deposits       \$         Savings, NOW and money market deposits       \$         Certificates of deposit of \$100,000 or more       \$         Other time deposits       \$         Total deposits       \$	412,736 737,219 125,563 39,329 1,314,847	\$ 321,496 683,863 140,578 42,248 1,188,185
Federal funds purchased and Federal Home Loan Bank overnight borrowings Federal Home Loan Bank term advances Repurchase agreements Junior subordinated debentures Accrued interest payable Due to securities broker Other liabilities and accrued expenses <b>Total Liabilities</b>	62,000 15,000 13,093 16,002 212 17,874 10,764 1,449,792	16,897 16,002 319 9,068 1,230,471

### **Commitments and Contingencies**

### Stockholders equity:

Preferred stock, par value \$.01 per share (2,000,000 shares authorized; none issued)		
Common stock, par value \$.01 per share:		
Authorized: 20,000,000 shares; 8,721,132 and 8,374,917 shares issued, respectively; 8,709,994 and		
8,345,399 shares outstanding, respectively	87	84
Surplus	59,969	52,962

Retained earnings	55,732	52,228
Less: Treasury Stock at cost, 11,138 and 29,518 shares, respectively	(229)	(715)
	115,559	104,559
Accumulated other comprehensive income (loss):		
Net unrealized gain on securities, net of deferred income taxes of (\$2,669) and (\$3,774), respectively	4,055	5,734
Pension liability, net of deferred income taxes of \$2,119 and \$2,205, respectively	(3,176)	(3,306)
Net unrealized loss on cash flow hedge, net of deferred income taxes of \$81 and \$0, respectively	(122)	
Total Stockholders Equity	116,316	106,987
Total Liabilities and Stockholders Equity	\$ 1,566,108 \$	1,337,458

See accompanying condensed notes to the Unaudited Consolidated Financial Statements.

#### Consolidated Statements of Income (unaudited)

(In thousands, except per share amounts)

	Three Mo	the nths End 1ber 30,	led	Nine Mon	For the Nine Months Ende September 30,				
	2012		2011	2012	,	2011			
Interest income:									
Loans (including fee income)	\$ 10,467	\$	9,555	\$ 29,753	\$	26,074			
Mortgage-backed securities, CMOs and other asset-backed	1 - 10		2 201			6.000			
securities State and municipal obligations	1,710 747		2,281 697	5,793 2,361		6,982 2,124			
U.S. GSE securities	579		712	2,301 2,164		1,526			
Corporate Bonds	153		177	473		550			
Deposits with banks	28		32	70		91			
Other interest and dividend income	23		17	68		53			
Total interest income	13,707		13,471	40,682		37,400			
	,		,	,		*			
Interest expense:									
Savings, NOW and money market deposits	952		986	2,829		2,977			
Certificates of deposit of \$100,000 or more	360		354	1,113		841			
Other time deposits	101		132	324		385			
Federal funds purchased and repurchase agreements	<b>97</b>		136	323		405			
Federal home loan bank advances	38 341		341	46		1.025			
Junior subordinated debentures	341 1,889		1,949	1,024 5,659		1,025 5,633			
Total interest expense	1,009		1,949	5,059		5,055			
Net interest income	11,818		11,522	35,023		31,767			
Provision for loan losses	600		1,450	3,925		3,050			
Net interest income after provision for loan losses	11,218		10,072	31,098		28,717			
Non interest income:									
Service charges on deposit accounts	827		776	2,492		2,342			
Fees for other customer services	854		761	2,492		1.816			
Title fee income	344		200	1,037		667			
Net securities gains	186			2,179		135			
Other operating income	24		29	101		85			
Total non interest income	2,235		1,766	7,988		5,045			
Non interest expense:			4.015	15 504		12 200			
Salaries and employee benefits	5,211 828		4,815 798	15,584		13,389 2,303			
Net occupancy expense Furniture and fixture expense	828 293		798 304	2,423 855		2,505			
FDIC assessments	293 190		134	542		635			
Acquisition costs	190		109	542		728			
Amortization of core deposit intangible	16		16	51		24			
Cost of extinguishment of debt	10		10	158		2.			
Other operating expenses	1,941		1,648	5,654		5,019			
Total non interest expense	8,479		7,824	25,267		23,016			
Income before income taxes	4,974		4,014	13,819		10,746			
Income tax expense	4,974 1,614		1,241	4,457		3,337			
Net income	\$ 3,360	\$	2,773	\$ 9,362	\$	7,409			
Basic earnings per share	\$ 0.39	\$	0.41	\$ 1.09	\$	1.12			
Diluted earnings per share	\$ 0.39	\$	0.41	\$ 1.09	\$	1.12			

See accompanying condensed notes to the Unaudited Consolidated Financial Statements.

### Consolidated Statements of Comprehensive Income (unaudited)

(In thousands)

	For the Three Months Ended September 30,				For the Nine Months Ended September 30,			
	2012		2011		2012		2011	
Net Income	\$ 3,360	\$	2,773	\$	9,362	\$	7,409	
Other comprehensive income (loss):								
Change in unrealized net gains on securities available for								
sale, net of reclassification and deferred income tax effects	(91)		1,631		(1,679)		2,658	
Adjustment to pension liability, net of deferred income taxes	43		20		130		62	
Unrealized loss on cash flow hedge, net of deferred income								
taxes	(102)				(122)			
Total other comprehensive income (loss)	(150)		1,651		(1,671)		2,720	
Comprehensive income	\$ 3,210	\$	4,424	\$	7,691	\$	10,129	

See accompanying condensed notes to the Unaudited Consolidated Financial Statements.

#### Consolidated Statements of Stockholders Equity (unaudited)

(In thousands, except per share amounts)

		ommon Stock	;	Surplus	Retained Earnings	Гreasury Stock	Accumulated Other Comprehensive Income	Total
Balance at January 1, 2012	\$	84	\$	52,962	\$ 52,228	\$ (715)	\$ 2,428	\$ 106,987
Net income					9,362			9,362
Shares issued under the dividend reinvestment plan ( DRP	)	3		6,561				6,564
Stock awards granted and distributed				(580)		580		
Stock awards forfeited				6		(6)		
Vesting of stock awards						(88)		(88)
Tax effect of stock plans				(10)				(10)
Share based compensation expense				1,030				1,030
Cash dividend declared, \$0.69 per share					(5,858)			(5,858)
Other comprehensive income, net of deferred income taxes							(1,671)	(1,671)
Balance at September 30, 2012	\$	87	\$	59,969	\$ 55,732	\$ (229)	\$ 757	\$ 116,316

								Accumula Other	ted	
	C	Common			Retained		Freasury	Comprehensive		
		Stock	Surplus	Е	arnings		Stock	Income		Total
Balance at January 1, 2011	\$	64	\$ 19,751	\$	46,463	\$	(2,325)	\$	1,767	\$ 65,720
Net income					7,409					7,409
Shares issued under the dividend reinvestment plan ( DRP	)	2	2,971							2,973
Shares issued in the acquisition of Hampton State Bank										
(273,479 shares)		3	5,847							5,850
Stock awards granted and distributed			(387)				387			
Stock awards forfeited			39				(39)			
Vesting of stock awards							(61)			(61)
Tax effect of stock plans			(1)							(1)
Share based compensation expense			774							774
Cash dividend declared, \$0.46 per share					(3,029)					(3,029)
Other comprehensive income, net of deferred income taxes									2,720	2,720
Balance at September 30, 2011	\$	69	\$ 28,994	\$	50,843	\$	(2,038)	\$	4,487	\$ 82,355

See accompanying condensed notes to the Unaudited Consolidated Financial Statements.

#### Consolidated Statements of Cash Flows (unaudited)

(In thousands)

		For Nine Mon Septem	d	
		2012		2011
Cash flows from operating activities:				
Net Income	\$	9,362	\$	7,409
Adjustments to reconcile net income to net cash provided by operating activities:				
Provision for loan losses		3,925		3,050
Depreciation and amortization		1,313		1,370
Net amortization on securities		3,696		1,574
Amortization of core deposit intangible		51		24
Share based compensation expense		1,030		774
Net securities gains		(2,179)		(135)
Increase in accrued interest receivable		(472)		(221)
Decrease in other assets		244		1,083
Increase in accrued expenses and other liabilities		2,905		1,467
Net cash provided by operating activities		19,875		16,395
Cash flows from investing activities				
Cash flows from investing activities: Purchases of securities available for sale		(388,698)		(200,906)
Purchases of securities, restricted				(200,900) (140)
Purchases of securities, lestified		(16,325) (116,347)		(69,315)
Proceeds from sales of securities available for sale		(110,347) 67,077		14,084
Redemption of securities, restricted		15,007		225
Maturities, calls and principal payments of securities available for sale		211,802		150,726
Maturities, calls and principal payments of securities held to maturity		76,662		46,653
Naturites, cans and principal payments of securities need to maturity		(119,321)		(57,015)
Proceeds from loan sale		575		(57,015)
Purchase of premises and equipment		(2,462)		(1,625)
Net cash acquired in business combination		(2,402)		2,309
Net cash used in investing activities		(272,030)		(115,004)
The cash about in investing activities		(272,000)		(115,001)
Cash flows from financing activities:				
Net increase in deposits		126,662		181,602
Net increase (decrease) in federal funds purchased and FHLB overnight borrowings		62,000		(7,000)
Net increase (decrease) in FHLB term advances		15,000		(5,016)
Net (decrease) increase in repurchase agreements		(3,804)		225
Net proceeds from issuance of common stock		6,564		2,973
Repurchase of surrendered stock from exercise of stock options and vesting of restricted stock awards		(88)		(61)
Excess tax expense from share based compensation		(10)		(1)
Cash dividends paid		(5,858)		(4,496)
Net cash provided by financing activities		200,466		168,226
Net (decrease) increase in cash and cash equivalents		(51,689)		69,617
Cash and cash equivalents at beginning of period	<i>.</i>	79,546	¢.	22,918
Cash and cash equivalents at end of period	\$	27,857	\$	92,535
Supplemental Information-Cash Flows:				
Cash paid for:				
Interest	\$	5,766	¢	5,652
Income tax	\$ \$	2,985	\$ \$	2,644
ποποταλ	Φ	2,905	φ	2,044
Noncash investing and financing activities:				
Securities which settled in the subsequent period	\$	17,874	\$	1,429
Securites when secret in the subsequent period	Ψ	17,074	Ψ	1,727

Financing of sale of loans held for sale	\$	1,725	\$	
Acquisition of noncash assets and liabilities: Fair value of assets acquired Fair value of liabilities assumed	\$ \$		\$ \$	66,566 65,059

See accompanying condensed notes to the Unaudited Consolidated Financial Statements.

#### **BRIDGE BANCORP, INC. AND SUBSIDIARIES**

#### CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

#### **1. BASIS OF PRESENTATION**

Bridge Bancorp, Inc. (the Company ) is a bank holding company incorporated under the laws of the State of New York. The Company s business currently consists of the operations of its wholly-owned subsidiary, The Bridgehampton National Bank (the Bank ). The Bank s operations include its real estate investment trust subsidiary, Bridgehampton Community, Inc. ( BCI ), and a financial title insurance subsidiary, Bridge Abstract LLC ( Bridge Abstract ). In addition to the Bank, the Company has another subsidiary Bridge Statutory Capital Trust II which was formed in 2009. In accordance with current accounting guidance, the trust is not consolidated in the Company s financial statements.

The accompanying Unaudited Consolidated Financial Statements, which include the accounts of the Company and its wholly-owned subsidiary, the Bank, have been prepared in accordance with U.S. generally accepted accounting principles (GAAP) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. The Unaudited Consolidated Financial Statements included herein reflect all normal recurring adjustments that are, in the opinion of management, necessary for a fair presentation of the results for the interim periods presented. In preparing the interim financial statements, management has made estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expense during the reported periods. Such estimates are subject to change in the future as additional information becomes available or previously existing circumstances are modified. Actual future results could differ significantly from those estimates. The annualized results of operations for the nine months ended September 30, 2012 are not necessarily indicative of the results of operations that may be expected for the entire fiscal year. Certain information and note disclosures normally included in the financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission (the SEC). Certain reclassifications have been made to prior year amounts, and the related discussion and analysis, to conform to the current year presentation. These reclassifications did not have an impact on net income or total stockholders equity. The Unaudited Consolidated Financial Statements should be read in conjunction with the Audited Consolidated Financial Statements and notes thereto included in the Company s Annual Report on Form 10-K for the year ended December 31, 2011.

#### 2. EARNINGS PER SHARE

Financial Accounting Standards Board Accounting Standards Codification (FASB ASC) No. 260-10-45 addresses whether instruments granted in share-based payment transactions are participating securities prior to vesting and, therefore, need to be included in the earnings allocation in computing earnings per share (EPS). The restricted stock awards and restricted stock units granted by the Company contain nonforfeitable rights to dividends and therefore are considered participating securities. The two-class method for calculating basic EPS excludes dividends paid to participating securities and any undistributed earnings attributable to participating securities.

The computation of EPS for the three and nine months ended September 30, 2012 and 2011 is as follows:

Three months ended,

Nine months ended,

	September 30,					September 30,				
(In thousands, except per share data)		2012		2011		2012		2011		
Net Income	\$	3,360	\$	2,773	\$	9,362	\$	7,409		
Less: Dividends paid on and earnings allocated to participating										
securities		(88)		(79)		(244)		(217)		
Income attributable to common stock	\$	3,272	\$	2,694	\$	9,118	\$	7,192		
Weighted average common shares outstanding, including participating										
securities		8,695		6,789		8,573		6,590		
Less: weighted average participating securities		(226)		(194)		(225)		(192)		
Weighted average common shares outstanding		8,469		6,595		8,348		6,398		
Basic earnings per common share	\$	0.39	\$	0.41	\$	1.09	\$	1.12		
Income attributable to common stock	\$	3,272	\$	2,694	\$	9,118	\$	7,192		
Weighted average common shares outstanding		8,469		6,595		8,348		6,398		
Weighted average common equivalent shares outstanding		1		1		1		1		
Weighted average common and equivalent shares outstanding		8,470		6,596		8,349		6,399		
Diluted earnings per common share	\$	0.39	\$	0.41	\$	1.09	\$	1.12		

There were 49,737 and 52,123 options outstanding at September 30, 2012 and September 30, 2011, respectively, that were not included in the computation of diluted earnings per share because the options exercise prices were greater than the average market price of common stock and were, therefore, antidilutive. The \$16.0 million in convertible trust preferred securities outstanding at September 30, 2012, were not included in the computation of diluted earnings per share because the assumed conversion of the trust preferred securities was antidilutive.

#### 3. STOCK BASED COMPENSATION PLANS

The Compensation Committee of the Board of Directors determines stock options and restricted stock awarded under the Bridge Bancorp, Inc. Equity Incentive Plan (Plan) and the Company accounts for this Plan under the FASB ASC No. 718 and 505. On May 4, 2012, the stockholders of the Company approved the Company s 2012 Stock-Based Incentive Plan. The plan provides for the grant of stock-based and other incentive awards to officers, employees and directors of the Company.

No new grants of stock options were awarded during the nine months ended September 30, 2012 and September 30, 2011. There was no compensation expense attributable to stock options for the nine months ended September 30, 2012 and September 30, 2011, because all stock options were vested.

The intrinsic value for stock options is calculated based on the exercise price of the underlying awards and the market price of our common stock as of the reporting date. No stock options were exercised during the first nine months of 2012 and 2011. The intrinsic value of options outstanding and exercisable at September 30, 2012 and September 30, 2011 was \$16,000 and \$6,000, respectively.

A summary of the status of the Company s stock options as of and for the nine months ended September 30, 2012 is as follows:

	Number	Weighted Average Exercise		Weighted Average Remaining Contractual	Aggregate Intrinsic	
(Dollars in thousands, except per share amounts)	Options	Price		Life	Value	
Outstanding, December 31, 2011	54,223	\$ 2	25.05			
Granted						
Exercised						
Forfeited	(2,386)	\$ 2	25.27			
Expired						
Outstanding, September 30, 2012	51,837	\$ 2	25.04	3.58 years	\$	16
Vested and Exercisable, September 30, 2012	51,837	\$ 2	25.04	3.58 years	\$	16

Range of Exercise Prices	Number of Options	Exercise Price
	2,100	\$ 15.47
	4,872	\$ 24.00
	39,659	\$ 25.25
	3,000	\$ 26.55
	2,206	\$ 30.60

#### 51,837

During the nine months ended September 30, 2012 and 2011, respectively, restricted stock awards of 21,993 and 13,688 shares were granted. These awards vest over approximately five years with a third vesting after years three, four and five. Compensation expense attributable to restricted stock awards was \$292,000 and \$912,000 for the three and nine months ended September 30, 2012, respectively, and \$228,000 and \$675,000 for the three and nine months ended September 30, 2011, respectively.

A summary of the status of the Company s unvested restricted stock as of and for the nine months ended September 30, 2012 is as follows:

		Weighted
		Average Grant-Date
	Shares	Fair Value
Unvested, December 31, 2011	211,371	\$ 21.56
Granted	21,993	\$ 19.82
Vested	(30,100)	\$ 21.44
Forfeited	(230)	\$ 22.06
Unvested, September 30, 2012	203,034	\$ 21.39

In April 2009, the Company adopted a Directors Deferred Compensation Plan. Under the Plan, independent directors may elect to defer all or a portion of their annual retainer fee in the form of restricted stock units. In addition, Directors receive a non-election retainer in the form of restricted stock units. These restricted stock units vest ratably over one year and have dividend rights but no voting rights. In connection with this Plan, the Company recorded expenses of approximately \$39,000 and \$118,000 for the three and nine months ended September 30, 2012, respectively, and \$34,000 and \$99,000 for the three and nine months ended September 30, 2011, respectively.

### 4. SECURITIES

The following table summarizes the amortized cost and fair value of the available for sale and held to maturity investment securities portfolio at September 30, 2012 and December 31, 2011 and the corresponding amounts of unrealized gains and losses therein:

			Septembe	er 30, 2	2012		
(In thousands)		Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses			Estimated Fair Value
Available for sale:							
U.S. GSE securities	\$	150,215	\$ 1,249	\$	(53)	\$	151,411
State and municipal obligations		69,250	1,390		(27)		70,613
U.S. GSE residential mortgage-backed securities U.S. GSE residential collateralized mortgage		24,107	1,733				25,840
obligations U.S. GSE commercial collateralized mortgage		275,668	2,847		(626)		277,889
obligations (1)		9,132	307				9,439
Non Agency commercial mortgage-backed securities		4,960	48				5,008
Other Asset backed securities		20,734	14		(158)		20,590
Total available for sale		554,066	7,588		(864)		560,790
Held to maturity:							
U.S. GSE securities		4,992	47				5,039
State and municipal obligations		98,685	2,433		(39)		101,079
U.S. GSE residential mortgage-backed securities		9,899	47				9,946
U.S. GSE residential collateralized mortgage							
obligations		61,152	848		(278)		61,722
U.S. GSE commercial mortgage-backed securities		10,371	369				10,740
U.S. GSE commercial collateralized mortgage							
obligations		4,975	220				5,195
Corporate Bonds		22,805	137		(580)		22,362

Total held to maturity Total securities	\$ 212,879 766,945	\$ 4,101 11,689	\$ (897) (1,761)	\$ 216,083 776,873

	December 31, 2011									
				Gross		Gross		Estimated		
		Amortized		Unrealized		Unrealized	Fair			
(In thousands)		Cost		Gains		Losses		Value		
Available for sale:										
U.S. GSE securities	\$	130,708	\$	968	\$	(2)	\$	131,674		
State and municipal obligations		52,861		1,366		(8)		54,219		
U.S. GSE residential mortgage-backed securities		67,317		3,667				70,984		
U.S. GSE residential collateralized mortgage										
obligations		175,878		3,493		(46)		179,325		
U.S. GSE commercial collateralized mortgage										
obligations (1)		5,167		70				5,237		
Total available for sale		431,931		9,564		(56)		441,439		
Held to maturity:										
State and municipal obligations		104,314		2,048		(5)		106,357		
U.S. GSE residential collateralized mortgage		,		,				*		
obligations		42,081		1,104		(21)		43,164		
Corporate Bonds		22,758		3		(1,330)		21,431		
Total held to maturity		169,153		3,155		(1,356)		170,952		
Total securities	\$	601,084	\$	12,719	\$	(1,412)	\$	612,391		

(1) U.S. GSE commercial collateralized mortgage obligations represent securities with multi-family mortgage loans as the collateral.

The following table summarizes the amortized cost, fair value and maturities of the available for sale and held to maturity investment securities portfolio at September 30, 2012. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

(In thousands) Maturity	1	September 30, 2012 Amortized Cost					
Available for sale: Within one year One to five years Five to ten years Beyond ten years Total	\$ \$	21,185 55,332 137,666 339,883 554,066	\$ \$	21,261 56,991 139,072 343,466 560,790			
Held to maturity: Within one year One to five years Five to ten years Beyond ten years Total	\$ \$	46,758 51,368 22,556 92,197 212,879	\$ \$	46,798 51,408 23,526 94,351 216,083			

Securities with unrealized losses at September 30, 2012 and December 31, 2011, aggregated by category and length of time that individual securities have been in a continuous unrealized loss position, are as follows:

September 30, 2012		Less than	12 mon	Greater than 12 months Unrealized			
(In thousands)	Fa	ir Value		losses	Fair Value		losses
Available for sale:							
U.S. GSE securities	\$	27,928	\$	53	\$	\$	
State and municipal obligations		9,601		27			
U.S. GSE residential collateralized mortgage obligations		81,896		626			
Other Asset backed securities		7,831		158			
Total available for sale		127,256		864			
Held to maturity:							
State and municipal obligations		22,136		39			
U.S. GSE residential collateralized mortgage obligations		26,402		278			
Corporate Bonds					17,419		580
Total held to maturity	\$	48,538	\$	317	\$ 17,419	\$	580

		Less than	12 mon	ths	Greater than	12 mont	hs
December 31, 2011				Unrealized		U	nrealized
(In thousands)	F	air Value		losses	Fair Value		losses
Available for sale:							
U.S. GSE securities	\$	7,196	\$	2	\$	\$	
State and municipal obligations		4,283		8			
U.S. GSE residential collateralized mortgage obligations		7,672		46			
Total available for sale	\$	19,151	\$	56	\$	\$	
Held to maturity:							
State and municipal obligations		7,011		5			
U.S. GSE residential collateralized mortgage obligations		4,810		21			
Corporate Bonds		4,664		336	12,006		994
Total held to maturity	\$	16,485	\$	362	\$ 12,006	\$	994

#### Other-Than-Temporary-Impairment

Management evaluates securities for other-than-temporary impairment (OTTI) at least on a quarterly basis, and more frequently when economic or market conditions warrant. The investment securities portfolio is evaluated for OTTI by segregating the portfolio into two general segments and applying the appropriate OTTI model. Investment securities classified as available for sale or held-to-maturity are generally evaluated for OTTI under FASB ASC 320, *Accounting for Certain Investments in Debt and Equity Securities*. In determining OTTI under the FASB ASC 320 model, management considers many factors, including: (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, (3) whether the market decline was affected by macroeconomic conditions, and (4) whether the Company has the intent to sell the debt security or more likely than not will be required to sell the debt security before its anticipated recovery. If either of the criteria regarding intent or requirement to sell is met, the entire difference between amortized cost and fair value is recognized as impairment through earnings. For debt securities that do not meet the aforementioned criteria, the amount of impairment is split into two components as follows: (1) OTTI related to credit loss, which must be recognized in the income statement and (2) OTTI related to other factors, which is recognized in other comprehensive income. The credit loss is defined as the difference between the present value of the cash flows expected to be collected and the amortized cost basis. The assessment of whether an other-than-temporary decline exists involves a high degree of subjectivity and judgment and is based on the information available to management at a point in time.

At September 30, 2012, the majority of unrealized losses on available for sale securities are related to the Company s U.S. GSE residential collateralized mortgage obligations and the majority of unrealized losses on held to maturity securities are related to corporate bonds. The decrease in fair value of the U.S. GSE residential collateralized mortgage obligations and the corporate bond portfolio is attributable to changes in interest rates and not credit quality. Each issuer of corporate bonds has maintained their well capitalized status and continues to be reviewed periodically. The Company does not have the intent to sell these securities and it is more likely than not that it will not be required to sell the securities before their anticipated recovery. Therefore, the Company does not consider these securities to be other-than-temporarily impaired at September 30, 2012.

Proceeds from sales of securities available for sale were \$3.3 million for the three months ended September 30, 2012. There were no proceeds from sales of securities available for sale for the three months ended September 30, 2011. Proceeds from sales of securities available for sale were \$67.1 million and \$14.1 million for the nine months ended September 30, 2012 and 2011, respectively. Gross gains of \$0.2 million were realized on these sales during the three months ended September 30, 2012. There were no gross gains realized on sales during the three months ended September 30, 2012. There were no gross gains realized on sales during the three months ended September 30, 2012. There were no gross gains realized on sales during the three months ended September 30, 2012 and 2011, respectively. Proceeds from calls of securities were \$44.5 million and \$86.9 million for the three months ended September 30, 2012 and 2011, respectively. Proceeds from calls of securities were \$153.0 million and \$114.1 million for the nine months ended September 30, 2012 and 2011, respectively. Proceeds from calls of securities were \$153.0 million and \$114.1 million for the nine months ended September 30, 2012 and 2011, respectively.

Securities having a fair value of approximately \$299.4 million and \$287.8 million at September 30, 2012 and December 31, 2011, respectively, were pledged to secure public deposits and Federal Home Loan Bank and Federal Reserve Bank overnight borrowings. The Bank did not hold any trading securities during the nine months ended September 30, 2012 or the year ended December 31, 2011.

The Bank is a member of the Federal Home Loan Bank (FHLB) of New York. Members are required to own a particular amount of stock based on the level of borrowings and other factors, and may invest in additional amounts. The Bank is a member of the Atlantic Central Banker's Bank (ACBB) and is required to own ACBB stock. The Bank is also a member of the Federal Reserve Bank (FRB) system and required to own FRB stock. FHLB, ACBB and FRB stock is carried at cost and periodically evaluated for impairment based on ultimate recovery of par value. Both cash and stock dividends are reported as income. The Bank owned approximately \$3.0 million in FHLB, ACBB and FRB stock at September 30, 2012 and approximately \$1.7 million at December 31, 2011. These amounts were reported as restricted securities in the consolidated balance sheets.

#### 5. ESTIMATED FAIR VALUE OF FINANCIAL INSTRUMENTS

FASB ASC No. 820-10 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. FASB ASC 820-10 also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair values:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity s own assumptions about the assumptions that market participants would use in pricing an asset or liability.

Investment Securities: The estimated fair values are based on independent dealer quotations on nationally recognized securities exchanges, if available (Level 1). For securities where quoted prices are not available, fair value is based on matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities relationship to other benchmark quoted securities (Level 2).

Derivatives: Represents an interest rate swap and the estimated fair values are based on valuation models using observable market data as of measurement date (Level 2).

Impaired Loans: At the time a loan is considered impaired, it is valued at the lower of cost or fair value. For loans that are collateral dependent, the fair value of the collateral is used to determine the fair value of the loan. The fair value of the collateral is determined based upon recent appraised values. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. Adjustments may relate to location, square footage, condition, amenities, market rate of leases as well as timing of comparable sales. Such adjustments are generally capped at 15% of appraised value and typically result in a Level 3 classification of the inputs for determining fair value. The fair value of the loan is compared to the carrying value to determine if any write-down or specific reserve is required. Impaired loans are evaluated on a quarterly basis for additional impairment and adjusted accordingly.

Appraisals for collateral-dependent impaired loans are performed by certified general appraisers (for commercial properties) or certified residential appraisers (for residential properties) whose qualifications and licenses have been reviewed and verified by the Company. Once received, the Credit Administration department reviews the assumptions and approaches utilized in the appraisal as

well as the overall resulting fair value in comparison with independent data sources such as recent market data or industry-wide statistics. On a quarterly basis, the Company compares the actual selling price of collateral that has been sold to the most recent appraised value to determine what additional adjustment should be made to the appraisal value to arrive at fair value. The most recent analysis performed indicated that a discount of 1-3% should be applied to residential properties with appraisals performed within 12 months and an appreciation of 3-17% should be applied to commercial properties with appraisals performed within 12 months.

Loans Held For Sale: Loans held for sale are carried at the lower of cost or fair values. The fair value of loans held for sale is determined using quoted prices for similar assets, adjusted for specific attributes of that loan or other observable market data, such as outstanding commitments from third party investors (Level 3).

Assets and liabilities measured on a recurring basis:

(In thousands) Financial Assets:		Carrying Value	Quoted Prices In Active Markets for Identical Assets (Level 1)		e Measurements at er 30, 2012 Using: Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Available for sale securities:	¢			¢	1 - 1 - 1	
U.S. GSE securities	\$	151,411		\$	151,411	
State and municipal obligations		70,613			70,613	
U.S. GSE residential mortgage-backed securities		25,840			25,840	
U.S. GSE residential collateralized mortgage						
obligations		277,889			277,889	
U.S. GSE commercial collateralized mortgage						
obligations (1)		9,439			9,439	
Non Agency commercial mortgage-backed securities		5,008			5,008	
Other Asset backed securities		20,590			20,590	
Total available for sale	\$	560,790		\$	560,790	
Total available for sale	φ	500,770		φ	500,750	
Derivatives	\$	(203)		\$	(203)	
				Fair Valu	e Measurements at	

			December 3	1, 2011 Using:	
			S	lignificant	
		Quoted Prices In		Other	Significant
		Active Markets for	C	Observable	Unobservable
	Carrying	Identical Assets		Inputs	Inputs
(In thousands)	Value	(Level 1)		(Level 2)	(Level 3)
Financial Assets:					
Available for sale securities:					
U.S. GSE securities	\$ 131,674		\$	131,674	
State and municipal obligations	54,219			54,219	
U.S. GSE residential mortgage-backed securities	70,984			70,984	
U.S. GSE residential collateralized mortgage					
obligations	179,325			179,325	
U.S. GSE commercial collateralized mortgage					
obligations (1)	5,237			5,237	
Total available for sale	\$ 441,439		\$	441,439	

(1) U.S. GSE commercial collateralized mortgage obligations represent securities with multi-family mortgage loans as the collateral.

Assets measured at fair value on a non-recurring basis are summarized below:

(In thousands) Impaired loans	\$ Carrying Value 299	Quoted Prices In Active Markets for Identical Assets (Level 1)	Fair Value Measurements at September 30, 2012 Using: Significant Other Observable Inputs (Level 2)	\$ Significant Unobservab Inputs (Level 3)	ole
(In thousands) Impaired loans Loans held for sale	\$ Carrying Value 1,868 2,300	Quoted Prices In Active Markets for Identical Assets (Level 1)	Fair Value Measurements at December 31, 2011 Using: Significant Other Observable Inputs (Level 2)	\$ Significant Unobservabl Inputs (Level 3)	

Impaired loans with allocated allowance for loan losses at September 30, 2012, had a carrying amount of \$0.3 million, which is made up of the outstanding balance of \$0.8 million, net of a valuation allowance of \$0.5 million. This resulted in an additional provision for loan losses of \$0.3 million that is included in the amount reported on the income statement. Impaired loans with allocated allowance for loan losses at December 31, 2011, had a carrying amount of \$1.9 million, which is made up of the outstanding balance of \$2.1 million, net of a valuation allowance of \$0.2 million. This resulted in an additional provision for loan losses of \$0.2 million that is included in the amount reported on the income statement.

Loans held for sale at December 31, 2011 had a carrying amount and outstanding balance of \$2.3 million. There was no valuation allowance at December 31, 2011. Charge-offs of \$0.9 million were incurred on loans transferred to loans held for sale at December 31, 2011. These loans were subsequently sold in January 2012 with no gain or loss incurred.

The Company used the following method and assumptions, not previously presented, in estimating the fair value of its financial instruments:

Cash and Due from Banks and Federal Funds Sold: Carrying amounts approximate fair value, since these instruments are either payable on demand or have short-term maturities. Cash on hand and non-interest due from bank accounts are Level 1 and interest bearing Cash Due from Banks and Federal Funds Sold are Level 2.

Restricted Securities: It is not practicable to determine the fair value of FHLB, ACBB and FRB stock due to restrictions placed on its transferability.

Loans: The estimated fair values of real estate mortgage loans and other loans receivable are based on discounted cash flow calculations that use available market benchmarks when establishing discount factors for the types of loans resulting in a Level 3 classification. Exceptions may be made for adjustable rate loans (with resets of one year or less), which would be discounted straight to their rate index plus or minus an appropriate spread. All nonaccrual loans are carried at their current fair value. The methods utilized to estimate the fair value of loans do not necessarily represent an exit price and therefore, while permissible for presentation purposed under ASC 825-10, do not conform with ASC 820-10.

Deposits: The estimated fair value of certificates of deposits are based on discounted cash flow calculations that use a replacement cost of funds approach to establishing discount rates for certificates of deposits maturities resulting in a Level 2 classification. Stated value is fair value for all other deposits resulting in a Level 1 classification.

Borrowed Funds: The estimated fair value of borrowed funds are based on discounted cash flow calculations that use a replacement cost of funds approach to establishing discount rates for funding maturities resulting in a Level 2 classification.

Junior Subordinated Debentures: The estimated fair value is based on estimates using market data for similarly risk weighted items and takes into consideration the convertible features of the debentures into common stock of the Company which is an unobservable input resulting in a Level 3 classification.

Accrued Interest Receivable and Payable: For these short-term instruments, the carrying amount is a reasonable estimate of the fair value resulting in a Level 1 or 2 classification.

Off-Balance-Sheet Liabilities: The fair value of off-balance-sheet commitments to extend credit is estimated using fees currently charged to enter into similar agreements. The fair value is immaterial as of September 30, 2012 and December 31, 2011.

Fair value estimates are made at specific points in time and are based on existing on-and off-balance sheet financial instruments. Such estimates are generally subjective in nature and dependent upon a number of significant assumptions associated with each financial instrument or group of financial instruments, including estimates of discount rates, risks associated with specific financial instruments, estimates of future cash flows, and relevant available market information. Changes in assumptions could significantly affect the estimates. In addition, fair value estimates do not reflect the value of anticipated future business, premiums or discounts that could result from offering for sale at one time the Company s entire holdings of a particular financial instrument, or the tax consequences of realizing gains or losses on the sale of financial instruments.

The estimated fair values and recorded carrying amounts of the Bank s financial instruments at September 30, 2012 and December 31, 2011 are as follows:

(In thousands) Financial assets:	arrying Amount		ue Measurements at ber 30, 2012 Using: Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total
Cash and due from banks	\$ 20,593	\$ 20,593	\$	\$	\$ 20,593
Interest bearing deposits with banks Securities available for sale	7,264 560,790		7,264 560,790		7,264 560,790
Securities restricted	2,978	n/a	n/a	n/a	n/a
Securities held to maturity	212,879		216,083		216,083
Loans, net	718,427			749,227	749,227
Accrued interest receivable	5,412		2,952	2,460	5,412
Financial liabilities:					
Certificates of deposit	164,892		166,551		166,551
Demand and other deposits	1,149,955	1,149,955			1,149,955
Federal funds purchased and					
Federal Home Loan Bank overnight borrowings	62,000	62,000			62,000
Federal Home Loan Bank term advances	15,000	02,000	15,199		15,199
Repurchase agreements	13,093		13,845		13,845
Junior Subordinated Debentures	16,002		10,510	17,364	17,364
Accrued interest payable	212	22	190	1,001	212

	At December 31						
	Carrying						
(In thousands)	A	Value					
Financial assets:							
Cash and due from banks	\$	25,921	\$	25,921			
Interest bearing deposits with banks		53,625		53,625			
Securities available for sale		441,439		441,439			
Securities restricted		1,660		n/a			
Securities held to maturity		169,153		170,952			
Loans, net		603,606		632,616			
Accrued interest receivable		4,940		4,940			
Financial liabilities:							
Demand and other deposits		1,188,185		1,190,080			
Repurchase agreements		16,897		17,990			
Junior Subordinated Debentures		16,002		16,915			
Accrued interest payable		319		319			

#### 6. LOANS

The following table sets forth the major classifications of loans:

(In thousands)	Septe	ember 30, 2012	December 31, 2011
Commercial real estate mortgage loans	\$	317,881 \$	283,917
Multi-family mortgage loans		60,395	21,402
Residential real estate mortgage loans		142,816	141,027
Commercial, financial, and agricultural loans		159,530	116,319
Real estate-construction and land loans		42,105	40,543
Installment/consumer loans		9,422	8,565
Total loans		732,149	611,773
Net deferred loan costs and fees		322	370
		732,471	612,143
Allowance for loan losses		(14,044)	(10,837)
Net loans	\$	718,427 \$	601,306

#### Lending Risk

The principal business of the Bank is lending, primarily in commercial real estate mortgage loans, multi-family mortgage loans, residential real estate mortgage loans, construction loans, home equity loans, commercial and industrial loans, land loans and consumer loans. The Bank considers its primary lending area to be eastern Long Island in Suffolk County, New York, and a substantial portion of the Bank s loans are secured by real estate in this area. Accordingly, the ultimate collectability of such a loan portfolio is susceptible to changes in market and economic conditions in this region.

#### **Credit Quality Indicators**

The Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt including repayment patterns, probable incurred losses, past loss experience, current economic conditions, and various types of concentrations of credit. Assigned risk rating grades are continuously updated as new information is obtained. Loans risk rated special mention, substandard and doubtful are reviewed on a quarterly basis. The Company uses the following definitions for risk rating grades:

Pass: Loans classified as pass include current loans performing in accordance with contractual terms, pools of homogenous residential real estate and installment/consumer loans that are not individually risk rated and loans which do not exhibit certain risk factors that require greater than usual monitoring by management.

Special mention: Loans classified as special mention, while generally not delinquent, have potential weaknesses that deserve management s close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or in the Bank s credit position at some future date.

Substandard: Loans classified as substandard have a well defined weakness or weaknesses that jeopardize the liquidation of the debt. There is a distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected.

Doubtful: Loans classified as doubtful have all the weaknesses inherent in a substandard loan, and may also be at delinquency status and have defined weaknesses based on currently existing facts, conditions and values making collection or liquidation in full highly questionable and improbable.

The following table represents loans by class categorized by internally assigned risk grades as of September 30, 2012 and December 31, 2011:

September 30, 2012		Pass	Speci	al Mention	Sub	standard	Do	ubtful	Total
(In thousands)									
Commercial real estate:									
Owner occupied	\$	124,007	\$	11,360	\$	10,838	\$		\$ 146,205
Non-owner occupied		159,793		8,953		2,930			171,676
Multi-Family		60,395							60,395
Residential real estate:									
First lien		73,544				1,336		963	75,843
Home equity		64,404		748		1,821			66,973
Commercial:									
Secured		74,842		1,560		5,589			81,991
Unsecured		74,242		1,982		1,303		12	77,539
Real estate construction and land loans		38,663				3,442			42,105
Installment/consumer loans		9,285		26		111			9,422
Total loans	\$	679,175	\$	24,629	\$	27,370	\$	975	\$ 732,149

				Gra					
December 31, 2011	Pass	Spec	ial Mention	Sub	standard	D	Ooubtful	Total	
(In thousands)									
Commercial real estate:									
Owner occupied	\$ 120,662	\$	14,975	\$	9,839	\$		\$ 145,476	
Non-owner occupied	126,016		9,443		2,982			138,441	
Multi-Family	21,402							21,402	
Residential real estate:									
First lien	64,725				1,351		1,223	67,299	
Home equity	70,947		584		1,972		225	73,728	
Commercial:									
Secured	52,686		4,258		3,208			60,152	
Unsecured	53,421		1,613		1,124		9	56,167	
Real estate construction and land loans	35,979				4,314		250	40,543	
Installment/consumer loans	8,283		264		18			8,565	
Total loans	\$ 554,121	\$	31,137	\$	24,808	\$	1,707	\$ 611,773	

#### **Past Due and Nonaccrual Loans**

The following table represents the aging of the recorded investment in past due loans as of September 30, 2012 and December 31, 2011 by class of loans, as defined by ASC 310-10:

September 30, 2012 (In thousands)	30-59 Days Past Due	60-89 Days Past Due	≥90 Days Past Due and Accruing	Nonaccrual Including 90 Days or More Past Due	Total Past Due and Nonaccrual	Current	Total Loans
Commercial real estate:							
Owner occupied Non-owner occupied Multi-Family	\$	\$	\$ 470	\$ 986	\$ 1,456	\$ 144,749 171,676 60,395	\$ 146,205 171,676 60,395
Residential real estate: First lien		487		964	1,451	74,392	75,843
Home equity Commercial:	1,407	50		1,196	2,653	64,320	66,973
Secured	50	162		123	335	81,656	81,991
Unsecured Real estate construction and land	350			383	733	76,806	77,539
loans Installment/consumer loans	100			2	102	42,105	42,105
Total loans	\$ 1,907	\$ 699	\$ 470	\$ 3,654	\$ 6,730	\$ 9,320 725,419	\$ 9,422 732,149

December 31, 2011 (In thousands) Commercial real estate:	P	30-59 Days Past Due	]	60-89 Days Past Due	≥90 Days Past Due and Accruing	Nonaccrual Including 90 Days or More Past Due	Total Past Due and Nonaccrual	Current	Total Loans
Owner occupied	\$	485	\$	1,281	\$ 406	\$ 449	\$ 2,621	\$ 142,855	\$ 145,476
Non-owner occupied				, -			, -	138,441	138,441
Multi-Family								21,402	21,402
Residential real estate:									
First lien						1,561	1,561	65,738	67,299
Home equity		448		255		1,382	2,085	71,643	73,728
Commercial:									
Secured						479	479	59,673	60,152
Unsecured				53		40	93	56,074	56,167
Real estate construction and land									
loans						250	250	40,293	40,543
Installment/consumer loans		1			5		6	8,559	8,565
Total loans	\$	934	\$	1,589	\$ 411	\$ 4,161	\$ 7,095	\$ 604,678	\$ 611,773

All loans 90 days or more past due that are still accruing interest represent loans that were acquired from Hamptons State Bank on May 27, 2011 and were recorded at fair value upon acquisition. These loans are considered to be accruing as management can reasonably estimate future cash flows on these acquired loans and expect to fully collect the carrying value of these loans. Therefore, the difference between the carrying value of these loans and their expected cash flows is being accreted into income.

### **Impaired Loans**

As of September 30, 2012 and December 31, 2011, the Company had impaired loans as defined by FASB ASC No. 310, Receivables of \$8.8 million and \$9.0 million, respectively. For a loan to be considered impaired, management determines after review whether it is probable that the Bank will not be able to collect all amounts due according to the contractual terms of the loan agreement. Management applies its normal loan review procedures in making these judgments. Impaired loans include individually classified nonaccrual loans and troubled debt restructured (TDR) loans. For impaired loans, the Bank evaluates the impairment of the loan in accordance with FASB ASC 310-10-35-22. Impairment is determined based on the present value of expected future cash flows discounted at the loan's effective interest rate. For loans that are collateral dependent, the fair value of the collateral is used to determine the fair value of the loan. The fair value of the collateral is determined based upon recent appraised values. The fair value of the collateral or present value of expected cash flows is compared to the carrying value to determine if any write-down or specific loan

loss allowance allocation is required. These methods of fair value measurement for impaired loans are considered level 3 within the fair value hierarchy described in FASB ASC 820-10-50-5.

The following table represents impaired loans by class at September 30, 2012 and December 31, 2011:

September 30, 2012		Recorded Investment		Unpaid Principal Balance		Related Allocated Allowance
(In thousands)						
With no related allowance recorded:						
Commercial real estate:						
Owner occupied	\$	4,355	\$	4,420	\$	
Non-owner occupied		916		916		
Residential real estate:						
First lien		1,301		1,667		
Home equity		736		1,095		
Commercial:						
Secured		660		660		
Unsecured						
Real estate construction and land loans						
Installment/consumer loans						
Total with no related allowance recorded	\$	7,968	\$	8,758	\$	
With an allowance recorded:						
Residential real estate - Home equity	\$	461	\$	472	\$	244
Commercial - Unsecured		358		381		276
Total with an allowance recorded:	\$	819	\$	853	\$	520
Total:						
Commercial real estate:						
Owner occupied	\$	,	\$	4,420	\$	
Non-owner occupied		916		916		
Residential real estate:						
First lien		1,301		1,667		
Home equity		1,197		1,567		244
Commercial:						
Secured		660		660		
Unsecured		358		381		276
Real estate construction and land loans						
Installment/consumer loans	¢	0 -0-	٠	6.44	¢	
Total	\$	8,787	\$	9,611	\$	520
	20					

December 31, 2011		Recorded Investment		Unpaid Principal Balance		Related Allocated Allowance
(In thousands)		nivestinent		Dalalice		Allowalice
With no related allowance recorded:						
Commercial real estate:						
Owner occupied	\$	4,163	\$	4,206	\$	
Non-owner occupied	Ψ	916	Ψ	916	Ψ	
Residential real estate:		910		910		
First lien		338		344		
Home equity		688		860		
Commercial:		000		000		
Secured		533		533		
Unsecured						
Real estate construction and land loans		250		371		
Installment/consumer loans						
Total with no related allowance recorded	\$	6,888	\$	7,230	\$	
With an allowance recorded:						
Residential real estate - First lien	\$	1,223	\$	1,329	\$	76
Residential real estate - Home equity		693		700		29
Commercial - Secured		219		229		162
Total with an allowance recorded:	\$	2,135	\$	2,258	\$	267
Total:						
Commercial real estate:						
Owner occupied	\$	4,163	\$	4,206	\$	
Non-owner occupied		916		916		
Residential real estate:						
First lien		1,561		1,673		76
Home equity		1,381		1,560		29
Commercial:						
Secured		752		762		162
Unsecured						
Real estate construction and land loans		250		371		
Installment/consumer loans						
Total	\$	9,023	\$	9,488	\$	267

The following table represents the average recoded investment and interest income recognized for impaired loans by class for the three and nine months ended September 30, 2012 and 2011:

	Re	verage ecorded vestment	Inter	nree months end est Income cognized	ded Sej	ptember 30, Average Recorded Investment	I	nterest Income Recognized
(In thousands)		20				20	11	
With no related allowance recorded:		_0				20		
Commercial real estate:								
Owner occupied	\$	4,363	\$	30	\$	4,203	\$	38
Non-owner occupied	φ	4,505 916	φ	30 15	φ	923	φ	50
Residential real estate:		910		15		925		
First lien		1 421		7		1 0 2 0		
		1,431		1		1,232		
Home equity		737				771		
Commercial:				-				
Secured		540		2		273		2
Unsecured								
Real estate construction and land loans						3,162		
Installment/consumer loans								
Total with no related allowance recorded	\$	7,987	\$	54	\$	10,564	\$	40
With an allowance recorded:								
Residential real estate - Home equity	\$	463	\$		\$	693	\$	
Commercial - Unsecured	Ŷ	370	Ψ		Ŷ	236	Ψ	
Total with an allowance recorded:	\$	833	\$		\$	929	\$	
Total:								
Commercial real estate:	<b>.</b>		<i>.</i>		<i>.</i>	( 202	<i>•</i>	20
Owner occupied	\$	4,363	\$	30	\$	4,203	\$	38
Non-owner occupied		916		15		923		
Residential real estate:								
First lien		1,431		7		1,232		
Home equity		1,200				1,464		
Commercial:								
Secured		540		2		273		2
Unsecured		370				236		
Real estate construction and land loans						3,162		
Installment/consumer loans								
Total	\$	8,820	\$	54	\$	11,493	\$	40
		*				·		

		Average Recorded Investment		nterest Income Recognized	Average Recorded Investment	Interest Income Recognized	
(In thousands)		20			201	1	
With no related allowance recorded:							
Commercial real estate:							
Owner occupied	\$	4,387	\$	116	\$ 4,217	\$	90
Non-owner occupied		916		45	933		
Residential real estate:							
First lien		1,481		22	1,247		
Home equity		890			840		
Commercial:							
Secured		531		12	273		2
Unsecured							
Real estate construction and land loans					3,305		
Installment/consumer loans							
Total with no related allowance recorded	\$	8,205	\$	195	\$ 10,815	\$	92
With an allowance recorded:							
Residential real estate - Home equity	\$	469	\$		\$ 695	\$	
Commercial - Unsecured		387			239		
Total with an allowance recorded:	\$	856	\$		\$ 934	\$	
Total:							
Commercial real estate:							
Owner occupied	\$	4,387	\$	116	\$ 4,217	\$	90
Non-owner occupied		916		45	933		
Residential real estate:							
First lien		1,481		22	1,247		
Home equity		1,359			1,535		
Commercial:							
Secured		531		12	273		2
Unsecured		387			239		
Real estate construction and land loans					3,305		
Installment/consumer loans							
Total	\$	9,061	\$	195	\$ 11,749	\$	92

The Bank had \$0.3 million foreclosed real estate at September 30, 2012 and none at December 31, 2011, respectively.

#### **Troubled Debt Restructurings**

The terms of certain loans were modified and are considered TDR. The modification of the terms of such loans included one or a combination of the following: a reduction of the stated interest rate of the loan; an extension of the maturity date at a stated rate of interest lower than the current market rate for new debt with similar risk; or a permanent reduction of the recorded investment in the loan. The modification of these loans involved a loan to borrowers who were experiencing financial difficulties.

In order to determine whether a borrower is experiencing financial difficulty, an evaluation is performed to determine if that borrower is currently in payment default under any of its obligations or whether there is a probability that the borrower will be in payment default on any of its debt in the foreseeable future without the modification. This evaluation is performed under the Company s internal underwriting policy.

The terms of certain other loans were modified during the quarter ending September 30, 2012 that did not meet the definition of a TDR. These loans have a total recorded investment as of September 30, 2012 of \$38.1 million. The modification of these loans involved a modification of the terms of loans to borrowers who were not experiencing financial difficulties or did not involve a concession to the borrower.

The following table presents loans by class modified as troubled debt restructurings that occurred during the nine months ended September 30, 2012:

(In thousands)	Number of Contracts	(	For the Nine Month September 30, 2 Pre-Modification Dutstanding Recorded Investment	012 Post-M	Aodification Outstanding Recorded Investment
Troubled Debt Restructurings Commercial real estate:					
Owner occupied Non-owner occupied Multi-Family	1	\$	163	\$	161
Residential real estate: First lien Home equity					
Commercial:			207		207
Secured Unsecured Installment/consumer loans	1 1		387 42		387 42
Real estate construction and land loans Total loans	3	\$	592	\$	590

There were two loans modified as TDRs for which there was a payment default within twelve months following the modification. These loans have since been moved to non performing TDR and foreclosure proceedings have been initiated. A loan is considered to be in payment default once it is 30 days contractually past due under the modified terms.

As of September 30, 2012 and December 31, 2011, the Company had \$1.8 million and \$2.0 million, respectively of nonaccrual TDR loans. As of September 30, 2012, one of the borrowers with loans totaling \$0.2 million is complying with the modified terms of the loans and is currently making payments. Another borrower with loans totaling \$1.0 million is past due but currently making payments. The remaining borrower with loans totaling \$0.2 million is past due but currently making payments. The remaining borrower with loans totaling \$0.3 million nonaccrual TDR loans at September 30, 2012 was due to the reclassification of a \$0.3 million nonaccrual TDR loan to a performing TDR as the borrower has made six months of consecutive payments in line with the restructured terms. In addition, there was a charge-off of \$0.3 million during the first quarter 2012 and an additional charge-off of \$0.2 million during the second quarter 2012. Total nonaccrual TDR loans are secured with collateral that has an appraised value of \$3.4 million. Furthermore, the Bank has no commitment to lend additional funds to these debtors.

In addition, the Company has seven borrowers with performing TDR loans of \$5.2 million at September 30, 2012 that are current and secured with collateral that has an appraised value of approximately \$12.3 million. At December 31, 2011, the Company had four borrowers with TDR loans of \$4.9 million that were current and secured with collateral that had an appraised value of approximately \$11.5 million as well as personal guarantees. Management believes that the ultimate collection of principal and interest is reasonably assured and therefore continues to recognize interest income on an accrual basis. In addition, the Bank has no commitment to lend additional funds to these debtors.

### 7. ALLOWANCE FOR LOAN LOSSES

Management considers the accounting policy on the allowance for loan losses to be the most critical and requires complex management judgment as discussed below. The judgments made regarding the allowance for loan losses can have a material effect on the results of operations of the Company.

The allowance for loan losses is established and maintained through a provision for loan losses based on probable incurred losses inherent in the Bank s loan portfolio. Management evaluates the adequacy of the allowance on a quarterly basis. The allowance is comprised of both individual valuation allowances and loan pool valuation allowances.

The Bank monitors its entire loan portfolio on a regular basis, with consideration given to detailed analysis of classified loans, repayment patterns, probable incurred losses, past loss experience, current economic conditions, and various types of concentrations of credit. Additions to the allowance are charged to expense and realized losses, net of recoveries, are charged to the allowance.

Individual valuation allowances are established in connection with specific loan reviews and the asset classification process including the procedures for impairment testing under FASB ASC No. 310, Receivables . Such valuation, which includes a review of loans for which full collectibility in accordance with contractual terms is not reasonably assured, considers the estimated fair value of the underlying collateral less the costs to sell, if any, or the present value of expected future cash flows, or the loan s observable market value. Any shortfall that exists from this analysis results in a specific allowance for the loan. Pursuant to our policy, loan losses must be charged-off in the period the loans, or portions thereof, are deemed uncollectible. Assumptions and judgments by management, in conjunction with outside sources, are used to determine whether full collectibility of a loan is not reasonably assured. These assumptions and judgments are also used to determine the estimates of the fair value of the underlying collateral or the present value of expected future cash flows or the loan s observable market value. Individual valuation allowances could differ materially as a result of changes in these assumptions and judgments. Individual loan analyses are periodically performed on specific loans considered impaired. The results of the individual valuation allowances are aggregated and included in the overall allowance for loan losses.

Loan pool valuation allowances represent loss allowances that have been established to recognize the inherent risks associated with our lending activities, but which, unlike individual allowances, have not been allocated to particular problem assets. Pool evaluations are broken down into loans with homogenous characteristics by loan type and include commercial real estate mortgages, owner and non-owner occupied; multi-family mortgages; residential real estate mortgages, first lien and home equity; commercial loans, secured and unsecured; installment/consumer loans; and real estate construction and land loans. The determination of the adequacy of the valuation allowance is a process that takes into consideration a variety of factors. The Bank has developed a range of valuation allowances necessary to adequately provide for probable incurred losses inherent in each pool of loans. We consider our own charge-off history along with the growth in the portfolio as well as the Bank s credit administration and asset management philosophies and procedures, and concentrations in the portfolio when determining the allowances for each pool. In addition, we evaluate and consider the credit s risk rating which includes management s evaluation of: cash flow, collateral, guarantor support, financial disclosures, industry trends and strength of borrowers management, the impact that economic and market conditions may have on the portfolio as well as known and inherent risks in the portfolio. Finally, we evaluate and consider the allowance ratios and coverage percentages of both peer group and regulatory agency data. These evaluations are inherently subjective because, even though they are based on objective data, it is management s interpretation of that data that determines the amount of the appropriate allowance. If the evaluations prove to be incorrect, the allowance for loan losses may not be sufficient to cover losses inherent in the loan portfolio, resulting in additions to the allowance for loan losses.

The Credit Risk Committee is comprised of members of both management and the Board of Directors. The adequacy of the allowance is analyzed quarterly, with any adjustment to a level deemed appropriate by the Credit Risk Committee, based on its risk assessment of the entire portfolio. Based on the Credit Risk Committee s review of the classified loans and the overall allowance levels as they relate to the entire loan portfolio at September 30, 2012, management believes the allowance for loan losses has been established at levels sufficient to cover the probable incurred losses in the Bank s loan portfolio. Future additions or reductions to the allowance may be necessary based on changes in economic, market or other conditions. Changes in estimates could result in a material change in the allowance. In addition, various regulatory agencies, as an integral part of the examination process, periodically review the allowance for loan losses. Such agencies may require the Bank to recognize adjustments to the allowance based on their judgments of the information available to them at the time of their examination.

The following table represents the balance in the allowance for loan losses and the recorded investment in loans by portfolio segment, as defined under ASC 310-10, and based on impairment method as of September 30, 2012 and December 31, 2011. Additionally, the following tables represent the changes in the allowance for loan losses for the nine month period ended September 30, 2012 and 2011, and the twelve month period ended December 31, 2011, by portfolio segment, as defined under ASC 310-10. The loan segment represents the categories that the Bank develops to determine its allowance for loan losses.

	For the Three Months Ended September 30, 2012													
							Con	nmercial,						
	Cor	nmercial			Re	sidential	Fi	nancial	Rea	al Estate				
	Re	al Estate			Re	al Estate		and	Con	struction	Inst	allment/		
	Μ	ortgage			Μ	lortgage	Agı	icultural	an	d Land	Co	nsumer		
(In thousands)	]	Loans	Mult	ti-Family		Loans	1	Loans	1	Loans	L	oans		Total
Allowance for Loan Losses:														
Beginning balance	\$	4,447	\$	1,049	\$	2,879	\$	3,570	\$	1,328	\$	283	\$	13,556
Charge-offs						(150)								(150)
Recoveries						2		35				1		38
Provision		126		172		153		204		(42)		(13)		600
Ending Balance	\$	4,573	\$	1,221	\$	2,884	\$	3,809	\$	1,286	\$	271	\$	14,044

	For the Nine Months Ended September 30, 2012 Commercial,													
(In thousands)	R	ommercial eal Estate Iortgage Loans		Multi- Family	Re	esidential eal Estate Iortgage Loans		Financial and Agricultural Loans	Co	eal Estate onstruction and Land Loans	С	stallment/ onsumer Loans		Total
Allowance for Loan Losses: Beginning balance Charge-offs Recoveries Provision Ending Balance	\$ \$	3,530 1,043 4,573	\$	395 826 1,221	\$	2,280 (700) 5 1,299 2,884	\$	2,895 (102) 70 946 2,800	\$	1,465 (179) 1,286	\$	272 (13) 22 (10) 271	\$ \$	10,837 (815) 97 3,925 14,044
Ending Balance Ending balance: individually evaluated for impairment	э \$	4,575	\$	1,221	\$	2,884 244	\$	3,809 228	\$	1,280	\$	271	ֆ \$	520
Ending balance: collectively evaluated for impairment	\$	4,525	\$	1,221	\$	2,640	\$	3,581	\$	1,286	\$	271	\$	13,524
Loans	\$	317,881	\$	60,395	\$	142,816	\$	159,530	\$	42,105	\$	9,422	\$	732,149
Ending balance: individually evaluated for impairment	\$	5,271	\$		\$	2,498	\$	1,018	\$		\$		\$	8,787
Ending balance: collectively evaluated for impairment	\$	311,906	\$	60,395	\$	140,318	\$	158,301	\$	41,813	\$	9,422	\$	722,155
Ending balance: loans acquired with deteriorated credit quality (1)	\$	704	\$		\$		\$	211	\$	292	\$		\$	1,207

(1) Includes loans acquired on May 27, 2011 from Hamptons State Bank.

			For the Twelve Months Ended Dece Commercial,											
(In thousands)	R	ommercial eal Estate Iortgage Loans		Multi- Family	Re	esidential eal Estate Iortgage Loans		Financial and gricultural Loans	Co	eal Estate onstruction and Land Loans	Co	tallment/ onsumer Loans		Total
Allowance for Loan Losses: Beginning balance Charge-offs Recoveries Provision	\$ \$	3,310 220 3,530	\$	133 262 395	\$	1,642 (259) 6 891	\$	2,804 (372) 96 367 2,895	\$	185 (864) 2,144 1,465	\$	423 (186) 19 16 272	\$ \$	8,497 (1,681) 121 3,900 10,837
Ending Balance Ending balance: individually evaluated for impairment	Դ \$	3,530	\$	393	\$	2,280 105	\$	2,895	\$	1,405	\$	212	ֆ \$	267
Ending balance: collectively evaluated for impairment	\$	3,530	\$	395	\$	2,175	\$	2,733	\$	1,465	\$	272	\$	10,570
Loans	\$	283,917	\$	21,402	\$	141,027	\$	116,319	\$	40,543	\$	8,565	\$	611,773
Ending balance: individually evaluated for impairment	\$	5,079	\$		\$	2,942	\$	752	\$	250	\$		\$	9,023
Ending balance: collectively evaluated for impairment	\$	278,202	\$	21,402	\$	138,085	\$	115,364	\$	40,029	\$	8,565	\$	601,647
Ending balance: loans acquired with deteriorated credit quality (1)	\$	636	\$		\$		\$	203	\$	264	\$		\$	1,103

(1) Includes loans acquired on May 27, 2011 from Hamptons State Bank.

					For	the Three		Ended Septenmercial,	ember (	30, 2011			
		nmercial				sidential	Fi	nancial	Re	al Estate			
		al Estate				al Estate		and		struction		allment/	
	M	ortgage			M	ortgage	Agı	ricultural	an	d Land	Co	nsumer	
(In thousands)	I	Loans	Mult	i-Family	I	Loans	]	Loans	1	Loans	L	loans	Total
Allowance for Loan Losses:													
Beginning balance	\$	2,923	\$	390	\$	2,444	\$	2,938	\$	500	\$	299	\$ 9,494
Charge-offs						(100)		(40)		(614)		(77)	(831)
Recoveries						2		45				2	49
Provision		313		(2)		(66)		(61)		1,207		59	1,450
Ending Balance	\$	3,236	\$	388	\$	2,280	\$	2,882	\$	1,093	\$	283	\$ 10,162

	ember 30	), 2011											
	Con	nmercial			Res	idential		mercial, nancial	Rea	l Estate			
		al Estate ortgage				l Estate ortgage		and icultural		struction l Land		allment/ nsumer	
(In thousands)	I	Loans	Multi	-Family	Ι	loans	L	loans	L	oans	L	oans	Total
Allowance for Loan Losses:													
Beginning balance	\$	3,310	\$	133	\$	1,642	\$	2,804	\$	185	\$	423	\$ 8,497
Charge-offs						(259)		(266)		(764)		(178)	(1,467)
Recoveries						5		64				13	82
Provision		(74)		255		892		280		1,672		25	3,050

Ending Balance	\$ 3,236	\$ 388	\$ 2,280	\$ 2,882	\$ 1,093	\$ 283	\$ 10,162

#### 8. EMPLOYEE BENEFITS

The Bank maintains a noncontributory pension plan covering all eligible employees. The Bank uses a December 31st measurement date for this plan in accordance with FASB ASC 715-30 *Compensation Retirement Benefits Defined Benefit Plans Pension*. In September 2011, the Bank transferred all of the Plan assets out of the New York State Bankers Association Retirement System to the new Trustee, Bank of America, N.A.

The Bridgehampton National Bank Supplemental Executive Retirement Plan (SERP) provides benefits to certain employees, as recommended by the Compensation Committee of the Board of Directors and approved by the full Board of Directors, whose benefits under the Pension Plan are limited by the applicable provisions of the Internal Revenue Code. The benefit under the SERP is equal to the additional amount the employee would be entitled to under the Pension Plan and the 401(k) Plan in the absence of such Internal Revenue Code limitations. The assets of the SERP are held in a rabbi trust to maintain the tax-deferred status of the plan and are subject to the general, unsecured creditors of the Company. As a result, the assets of the trust are reflected on the Consolidated Balance Sheets of the Company. The effective date of the SERP was January 1, 2001.

There were no contributions made to the pension plan or the SERP during the nine months ended September 30, 2012. In accordance with the SERP, a retired executive received a distribution from the Plan totaling \$84,000 during the nine months ended September 30, 2012.

The Company s funding policy with respect to its benefit plans is to contribute at least the minimum amounts required by applicable laws and regulations.

The following table sets forth the components of net periodic benefit cost and other amounts recognized in Other Comprehensive Income:

	Three months ended September 30,								Nine months ended September 30,							
		Pension	Bene	fits		SERP I	Benefit	ts		Pension	Benet	fits		SERP I	3enefit	is
(In thousands)	2	2012	2	2011	2	012	20	011		2012	2	011	2	012	20	011
Service cost	\$	284	\$	231	\$	30	\$	27	\$	847	\$	687	\$	90	\$	81
Interest cost		128		121		13		15		380		361		39		43
Expected return on plan assets		(250)		(192)						(744)		(569)				
Amortization of net loss		62		26		1				186		76		1		
Amortization of unrecognized prior service cost		3		3						8		7				
Amortization of unrecognized transition (asset)																
obligation						7		7						21		21
Net periodic benefit cost	\$	227	\$	189	\$	51	\$	49	\$	677	\$	562	\$	151	\$	145

#### 9. SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE

At September 30, 2012, December 31, 2011 and September 30, 2011, securities sold under agreements to repurchase totaled \$13.1 million, \$16.9 million, and \$16.6 million, respectively, and were secured by U.S. GSE, residential mortgage-backed securities and residential collateralized

mortgage obligations with a carrying amount of \$17.6 million, \$22.5 million and \$23.7 million, respectively.

Securities sold under agreements to repurchase are financing arrangements with \$3.1 million maturing during the fourth quarter of 2012, and \$10.0 million maturing during the first quarter of 2015. At maturity, the securities underlying the agreements are returned to the Company. Information concerning the securities sold under agreements to repurchase is summarized as follows:

		For the nine months ended						
(Dollars in thousands)	Septem	ber 30, 2012	Septe	mber 30, 2011	December 31, 2011			
Average daily balance	\$	13,018	\$	16,573 \$	16,715			
Average interest rate		3.05%		3.26%	3.23%			
Maximum month-end balance	\$	16,722	\$	17,012 \$	17,469			
Weighted average interest rate		3.04%		3.20%	3.18%			

#### **10. FEDERAL HOME LOAN BANK ADVANCES**

As of September 30, 2012, there was one term advance outstanding from the Federal Home Loan Bank for \$15.0 million with a fixed interest rate of 0.44% that will mature during the fourth quarter of 2012. The borrowing was collateralized by a blanket lien on residential mortgages. There were no overnight borrowings outstanding from the Federal Home Loan Bank as of September 30, 2012, September 30, 2011 or December 31, 2011.

#### 11. JUNIOR SUBORDINATED DEBENTURES

In December 2009, the Company completed the private placement of \$16.0 million in aggregate liquidation amount of 8.50% cumulative convertible trust preferred securities (the TPS), through its wholly-owned subsidiary, Bridge Statutory Capital Trust II. The TPS have a liquidation amount of \$1,000 per security and are convertible into our common stock, at an effective conversion price of \$31 per share. The TPS mature in 30 years but are callable by the Company at par any time after September 30, 2014.

The Company issued \$16.0 million of junior subordinated debentures (the Debentures ) to the trust in exchange for ownership of all of the common security of the trust and the proceeds of the preferred securities sold by the trust. In accordance with current accounting guidance, the trust is not consolidated in the Company s financial statements, but rather the Debentures are shown as a liability. The Debentures bear interest at a fixed rate equal to 8.50% and mature on December 31, 2039. Consistent with regulatory requirements, the interest payments may be deferred for up to five years, and are cumulative. The Debentures have the same prepayment provisions as the TPS.

The Debentures are included in Tier I capital (with certain limitations applicable) under current regulatory guidelines and interpretations.

#### **12. DERIVATIVES**

The Company utilized interest rate swap agreements as part of its asset liability management strategy to help manage its interest rate risk position. The notional amount of the interest rate swap does not represent amounts exchanged by the parties. The amount exchanged is determined by reference to the notional amount and the other terms of the individual interest rate swap agreements.

An interest rate swap with a notional amount totaling \$15.0 million was entered into on June 28, 2012 and was designated as a cash flow hedge of certain Federal Home Loan Bank advances. The swap was determined to be fully effective during the period presented and therefore no amount of ineffectiveness has been included in net income. The aggregate fair value of the swaps is recorded in other assets with changes in fair value recorded in other comprehensive income (loss). The amount included in accumulated other comprehensive income (loss) would be reclassified to current earnings if the hedge transaction becomes probable of not occurring. The Company expects the hedges to remain fully effective during the remaining term of the swap.

Summary information about the interest rate swap designated as a cash flow hedge as of September 30, 2012 is as follows:

(Dollars in thousands)	As of Septe	mber 30, 2012
Notional amounts	\$	15,000
Weighted average pay rates		0.99%
Weighted average receive rates		0.46%
Weighted average maturity		4.74 years
Unrealized gains (losses)	\$	(203)

Interest expense recorded on this swap transaction totaled \$21,000 for the nine months ended September 30, 2012 and is reported as a component of interest expense on FHLB Advances.

#### **Cash Flow Hedge**

The following table presents the net gains (losses) recorded in accumulated other comprehensive income and the Consolidated Statements of Income relating to the cash flow derivative instruments for the nine months ended September 30, 2012.

			2012	
	Amo	ount of gain	Amount of gain	Amount of gain (loss)
	(loss	) recognized	(loss) reclassified	recognized in other
		in OCI	from OCI to	non interest income
(In thousands)	(Effec	tive Portion)	interest income	(Ineffective Portion)
Interest rate contracts	\$	(122)	\$	\$

The following table reflects the cash flow hedge included in the Consolidated Balance Sheet as of September 30, 2012:

		2012				
	Noti	onal		Fair		
(In thousands)	Ame	ount		Value		
Included in other assets: Interest rate swap related to FHLB Advance	\$	15,000	\$	(203)		

#### 13. BUSINESS COMBINATIONS

On February 8, 2011, the Company entered into a definitive merger agreement under which the Bank would acquire Hamptons State Bank (HSB). The HSB transaction closed on May 27, 2011 resulting in the addition of total acquired assets on a fair value basis of \$68.9 million, with loans of \$38.9 million, investment securities of \$24.2 million and deposits of \$56.9 million. The transaction augments the Bank s franchise in eastern Long Island and the combined entity serves customers through a network of 21 branches. Under the terms of the Agreement, each share of Hamptons State Bank common stock was converted into 0.3434 shares of the Company s common stock. The Company issued approximately 273,500 shares, with an aggregate value of \$5.85 million and recorded goodwill of \$2.03 million which is not tax deductible for tax purposes.

The acquisition was accounted for under the acquisition method of accounting in accordance with FASB ASC 805, Business Combinations. Accordingly, the assets acquired and liabilities assumed were recorded at their respective acquisition date fair values, and identifiable intangible assets were recorded at fair value. The operating results of the Company for the nine month period ended September 30, 2012, include the operating results of HSB.

The following summarizes the finalized fair value of the assets acquired and liabilities assumed on May 27, 2011:

As Initially

Measurement Period

(In thousands)	Reported	Adjustments	As Adjusted
Cash and due from banks	\$ 585	\$	\$ 585
Interest earning deposits with banks	1,727		1,727
Securities	24,159		24,159
Loans	39,051	(137)	38,914
Premises and equipment	300		300
Core deposit intangible	358		358
Other assets	2,781	54	2,835
Total Assets Acquired	\$ 68,961	\$ (83)	\$ 68,878
Deposits	\$ 56,940	\$	\$ 56,940
Federal funds purchased and Federal Home Loan Bank overnight borrowings	2,000		2,000
Federal Home Loan Bank term advances	5,016		5,016
Other liabilities and accrued expenses	1,103		1,103
Total Liabilities Assumed	\$ 65,059	\$	\$ 65,059
Net Assets Acquired	3,902	(83)	3,819
Consideration Paid	5,853		5,853
Goodwill Recorded on Acquisition	\$ 1,951	\$ 83	\$ 2,034

#### 14. RECENT ACCOUNTING PRONOUNCEMENTS

In October 2012, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update No. 2012-04, Technical Corrections and Improvements (ASU 2012-04). The amendments in this Update represent changes to clarify the Codification, correct unintended application of guidance, or make minor improvements to the Codification that are not expected to have a significant effect on current accounting practice or create a significant administrative cost to most entities. Additionally, the amendments will make the Codification easier to understand and the fair value measurement guidance easier to apply by eliminating inconsistencies and providing needed clarifications. The amendments in this Update that will not have transition guidance will be effective upon issuance for both public entities and nonpublic entities. For public entities, the amendments that are subject to the transition guidance will be effective for fiscal periods beginning after December 15, 2012. The Company does not anticipate the adoption of this ASU to have a material impact on the financials.

In August 2012, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update No. 2012-03, Technical Amendments and Corrections to SEC Sections (ASU 2012-03). The accounting guidance includes amendments to SEC Paragraphs Pursuant to SEC Staff Accounting Bulletin No. 114, Technical Amendments Pursuant to SEC Release No. 33-9250, and Corrections Related to FASB Accounting Standards Update No. 2010-22. The accounting guidance is effective immediately and did not have a material impact on the Company.

In December 2011, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update No. 2011-12, Comprehensive Income (Topic 220) Deferral of the Effective Date for Amendments to the Presentation of Reclassification of Items Out of Accumulated Other Comprehensive Income in Accounting Standards Update No. 2011-05. In order to defer only those changes in Update 2011-05 that relate to the presentation of reclassification adjustments, the paragraphs in this Update supersede certain pending paragraphs in Update 2011-05. The amendments are being made to allow the FASB time to redeliberate whether to present on the face of the financial statements the effects of reclassifications out of accumulated other comprehensive income on the components of net income and other comprehensive income for all periods presented. While the FASB is considering the operational concerns about the presentation requirements for reclassification adjustments and the needs of financial statement users for additional information about reclassification adjustments, entities should continue to report reclassifications out of accumulated other comprehensive income consistent with the presentation requirements in effect before Update 2011-05.

In September 2011, the FASB issued Accounting Standards Update No. 2011-8, Intangibles Goodwill and Other (Topic 350) Testing Goodwill for Impairment (ASU 2011-8). ASU 2011-8 clarifies the guidance for goodwill impairment testing by allowing companies to first assess qualitative factors to determine whether it is necessary to perform the two-step quantitative goodwill impairment test. The company would not be required to calculate the fair value of a reporting unit unless the company determines, based on a qualitative assessment, that it is more likely than not that its fair value is less than its carrying amount. ASU 2011-8 includes a number of events and circumstances for companies to consider in conducting the qualitative assessment. ASU 2011-8 is effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. Early adoption is permitted. The Company has early adopted ASU 2011-8 for its annual impairment test for the year ended December 31, 2011 and it did not have a material impact on the Company.

In June 2011, the FASB issued Accounting Standards Update No.2011-5, Comprehensive Income (Topic 220) (ASU 2011-5). ASU 2011-5 gives companies the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In both choices, the company is required to present each component of net income along with total net income, each component of other comprehensive income along with a total for other comprehensive income, and a total amount for comprehensive income. ASU 2011-5 eliminates the option to present the components of other comprehensive income as part of the statement of changes in stockholders equity. The amendments in this guidance do not change the items that must be reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income. ASU 2011-5 is effective for fiscal years, and interim periods within those years, beginning after December 15, 2011. Adoption of ASU 2011-5 did not have a material impact on the Company and the relevant disclosures were included in this document.

In May 2011, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update No.2011-4, Fair Value Measurement and Disclosures (Topic 820) (ASU 2011-4). ASU 2011-4 clarifies the guidance for determining fair value including some instances where a particular principle or requirement for measuring fair value or disclosing information about fair value measurements has changed. This Update results in common principles and requirements for measuring fair value and for disclosing information about fair value measurements in accordance with current accounting guidance. ASU 2011-4 is effective for interim and annual reporting periods ending on or after December 15, 2011. Adoption of AUS 2011-4 did not have a material impact on the Company and the relevant disclosures were included in this document.

#### Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

#### Private Securities Litigation Reform Act Safe Harbor Statement

This report may contain statements relating to the future results of the Company (including certain projections and business trends) that are considered forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995 (the PSLRA ). Such forward-looking statements, in addition to historical information, which involve risk and uncertainties, are based on the beliefs, assumptions and expectations of management of the Company. Words such as expects, believes, should, plans, anticipates, will, potential, could, intend, may. likely, and variation of such similar expressions are intended to identify such forward-looking statement project, would, estimated, assumes, Examples of forward-looking statements include, but are not limited to, possible or assumed estimates with respect to the financial condition, expected or anticipated revenue, and results of operations and business of the Company, including earnings growth; revenue growth in retail banking lending and other areas; origination volume in the consumer, commercial and other lending businesses; current and future capital management programs; non-interest income levels, including fees from the title abstract subsidiary and banking services as well as product sales; tangible capital generation; market share; expense levels; and other business operations and strategies. For this presentation, the Company claims the protection of the safe harbor for forward-looking statements contained in the PSLRA.

Factors that could cause future results to vary from current management expectations include, but are not limited to, changing economic conditions; legislative and regulatory changes, including increases in FDIC insurance rates; monetary and fiscal policies of the federal government; changes in tax policies; rates and regulations of federal, state and local tax authorities; changes in interest rates; deposit flows; the cost of funds; demands for loan products; demand for financial services; competition; changes in the quality and composition of the Bank s loan and investment portfolios; changes in management s business strategies; changes in accounting principles, policies or guidelines, changes in real estate values; a failure to realize or an unexpected delay in realizing, the growth opportunities and cost savings anticipated from the HSB merger; an unexpected increase in operating costs, customer losses and business disruptions; following the HSB merger; expanded regulatory requirements as a result of the Dodd-Frank Act, which could adversely affect operating results; and other factors discussed elsewhere in this report and factors set forth under Item 1A., Risk Factors, in our Annual Report on Form 10-K for the year ended December 31, 2011 and other factors discussed elsewhere in this report , and in quarterly and other reports filed by the Company with the Securities and Exchange Commission. The forward-looking statements are made as of the date of this report, and the Company assumes no obligation to update the forward-looking statements or to update the reasons why actual results could differ from those projected in the forward-looking statements.

Overview

Who We Are and How We Generate Income

Bridge Bancorp, Inc. (the Company ), a New York corporation, is a bank holding company formed in 1989. On a parent-only basis, the Company has had minimal results of operations. The Company is dependent on dividends from its wholly owned subsidiary, The Bridgehampton National Bank (the Bank ), its own earnings, additional capital raised, and borrowings as sources of funds. The information in this report reflects principally the financial condition and results of operations of the Bank. The Bank s results of operations are primarily dependent on its net interest income, which is mainly the difference between interest income on loans and investments and interest expense on deposits and borrowings. The Bank also generates non interest income, such as fee income on deposit accounts, merchant credit and debit card processing programs, investment services, income from its title abstract subsidiary, and net gains on sales of securities and loans. The level of its non interest expenses, such as salaries and benefits, occupancy and equipment costs, other general and administrative expenses, expenses from its title insurance subsidiary, and income tax expense, further affects the Bank s net income. Certain reclassifications have been made to

prior year amounts and the related discussion and analysis to conform to the current year presentation. These reclassifications did not have an impact on net income or total stockholders equity.

Principal Products and Services and Locations of Operations

The Bank operates twenty one branches in Suffolk County on eastern Long Island. Federally chartered in 1910, the Bank was founded by local farmers and merchants. For a century, the Bank has maintained its focus on building customer relationships in this market area. The mission of the Company is to grow through the provision of exceptional service to its customers, its employees, and the community. The Company strives to achieve excellence in financial performance and build long term shareholder value. The Bank engages in full service commercial and consumer banking business, including accepting time, savings and demand deposits from the consumers, businesses and local municipalities surrounding its branch offices. These deposits, together with funds generated from operations and borrowings, are invested primarily in: (1) commercial real estate loans; (2) home equity loans; (3) construction loans; (4) residential mortgage loans; (5) secured and unsecured commercial and consumer loans; (6) FHLB, FNMA, GNMA, FHLMC and non agency mortgage-backed securities, collateralized mortgage obligations and other asset backed securities; (7) New York State and

local municipal obligations; and (8) U.S government sponsored entity (U.S. GSE) securities. The Bank also offers the CDARS program, providing up to \$50.0 million of FDIC insurance to its customers. In addition, the Bank offers merchant credit and debit card processing, automated teller machines, cash management services, lockbox processing, online banking services, remote deposit capture, safe deposit boxes, individual retirement accounts and investment services through Bridge Investment Services, offering a full range of investment products and services through a third party broker dealer. Through its title insurance abstract subsidiary, the Bank acts as a broker for title insurance services. The Bank s customer base is comprised principally of small businesses, municipal relationships and consumer relationships.

#### Quarterly Highlights

• Net income of \$3.4 million and \$0.39 per diluted share for the third quarter 2012 compared to \$2.8 million or \$0.41 per diluted share for the third quarter of 2011. The Company s net income and earnings per share for the third quarter 2011 included \$0.1 million in acquisition costs, net of tax, associated with the HSB merger, which closed in May 2011.

- Returns on average assets and equity were 0.93% and 12.11%, respectively.
- Net interest income increased to \$11.8 million for the third quarter of 2012 compared to \$11.5 million in 2011.
- Net interest margin was 3.55% for the third quarter of 2012 compared to 4.04% for the 2011 period.
- Total loans at September 30, 2012 of \$732.5 million increased \$120.3 million or 19.7% over December 31, 2011.
- Total assets of \$1.57 billion at September 30, 2012, increased \$228.7 million or 17.1% compared to December 31, 2011.
- Deposits of \$1.31 billion increased \$126.7 million or 10.7% over December 31, 2011.
- Allowance for loan losses was 1.92% of total loans as of September 30, 2012 compared to 1.77% at December 31, 2011.
  - Tier 1 Capital increased \$11.0 million or 9.3% to \$129.4 million as of September 30, 2012, compared to December 31, 2011.

A cash dividend of \$0.23 per share was declared in October 2012 for the third quarter.

#### Current Environment

On July 21, 2010, the Dodd-Frank Wall Street Reform and Consumer Protection Act (Dodd-Frank Act) was signed by the President. The Act permanently raised the current standard maximum deposit insurance amount to \$250,000. Section 331(b) of the Dodd-Frank Act required the FDIC to change the definition of the assessment base from which assessment fees are determined. The new definition for the assessment base is the average consolidated total assets of the insured depository institution less the average tangible equity of the insured depository institution. The new methodology became effective on April 1, 2011 and the Company recorded a reduction in its FDIC assessment fees of \$0.4 million in 2011. The financial reform legislation, among other things, created a new Consumer Financial Protection Bureau, tightened capital standards and resulted in new regulations that are expected to increase the cost of operations.

On June 12, 2012, the OCC, the Federal Reserve and the FDIC issued proposed rules that would revise capital calculations and requirements. More specifically, the agencies are proposing to revise the risk based and leverage capital requirements consistent with the Basel Committee on Banking Supervision (Basel III), implement a new common equity Tier 1 minimum capital requirement, increase the minimum Tier 1 capital requirement, implement a new supplementary leverage ratio, apply limits on capital distributions and certain discretionary incentive payments if the Bank does not hold a specified buffer of common equity Tier 1 capital in addition to the minimum risk based capital requirements, revise the advanced approaches risk based capital rules consistent with Basel III and revise the calculation of risk weighted assets to enhance risk sensitivity.

Since the second half of 2007 and continuing through 2010, the financial markets experienced significant volatility resulting from the continued fallout of sub-prime lending and the global liquidity crises. Various government initiatives along with eight rate cuts by the Federal Reserve totaling 500 basis points were designed to improve liquidity for the distressed financial markets. The objective of these efforts was to help consumers, reduce the potential surge of residential mortgage loan foreclosures and stabilize the banking system. Effective as of February 19, 2010, the Federal Reserve increased the discount rate 50 basis points to 0.75%. The Federal Reserve stated that this rate change was intended to normalize their lending facility and to step away from emergency lending to banks. From April 2010 through September 2012 the Federal Reserve decided to maintain the federal funds target rate between 0 and

25 basis points due to a continued national depressed housing market, tight credit markets and as an effort to foster employment. These actions have resulted in a prolonged low interest rate environment reducing yields on interest earning assets and compressing the Company s net interest margin. In June 2012, the FOMC lowered its expectations for employment and GDP growth. In September 2012, the FOMC noted that economic activity was increasing, the growth in unemployment has slowed and the housing market is beginning to show signs of improvement. However, the FOMC anticipates maintaining federal funds target rate at least through mid-2015 in order to support economic and job growth.

Growth and service strategies have the potential to offset the tighter net interest margin with volume as the customer base grows through expanding the Bank s footprint, while maintaining and developing existing relationships. Since 2007, the Bank has opened eight new branches. The recent branch openings move the Bank geographically westward and demonstrate its commitment to traditional growth through branch expansion. In May 2011, the Bank acquired HSB which increased the Bank s presence in an existing market with a branch located in the Village of Southampton. In July 2011, the Bank converted the former HSB customers to the Bank s core operating system. Management spent considerable time ensuring the transition progressed smoothly for HSB s former customers and shareholders. Management has demonstrated its ability to successfully integrate the former HSB customers and achieve expected cost savings while continuing to execute its business strategy. Management will continue to seek opportunities to expand its reach into other contiguous markets by network expansion, or through the addition of professionals with established customer relationships.

#### Challenges and Opportunities

Despite fiscal and monetary policy initiatives implemented to combat the recession, management continues operating in an unsettled economic environment. While recent news on employment appears positive, issues still linger regarding the recovery s strength and sustainability. Job creation remains a primary focus of the upcoming elections and the Federal Reserve Board s (the FRB) recent announcements regarding additional quantitative easing is an attempt, through monetary policy, to increase economic activity and create jobs. Locally, the economy appears stronger than other parts of New York and the nation; however, management remains cautious about the impact of the pending fiscal cliff, general election year uncertainty, and continuing problems in Europe.

The FRB s activities have heightened the challenges for the banking industry. Lower rates, while beneficial for certain segments of the economy, pose issues for others. Customers who rely on their savings to provide income have been impacted, and industry wide banks are seeing the returns on their loans and investments decline. This interest rate environment will, over time, compress margins and increase pressure on industry earnings. These circumstances warrant proactive management to mitigate interest rate and credit risk and overall profitability.

Like many in the banking industry, management is finding the current interest rate environment challenging as all aspects of banking are impacted by the FRB actions. Management is cautiously managing the types of loans it originates and investments it makes, while remaining prepared to deal with the eventuality of higher rates. Additionally, although asset quality measures remain strong, management continues to prudently assess its reserves in light of continued weakness in the overall economy.

During the nine months ended September 30, 2012, management continued to proactively manage its interest rate and credit risk. The Company repositioned its balance sheet, as the continuing low rate environment presented opportunities to exit certain positions in the bond portfolio. Securities aggregating \$67 million were sold at a net gain of \$2.2 million. A portion of the sales proceeds were used to repay borrowings with the balance available to fund future loan growth. Management believes this strategy was appropriate and prudent given current market indicators.

The prospects of the financial services sector and the Company continue to be impacted by the final outcome of the implementation of the Dodd-Frank Act. This Act includes the repeal of Regulation Q, which prohibited the payment of interest on checking accounts, and the Durbin Amendment, which establishes fixed interchange fees and could impact future revenues and expenses. The Company is awaiting the expected new rules, regulations and related compliance and process changes and will expand its compliance resources appropriately. The proposed changes to calculating capital under Basel III may increase the complexity and level of capital requirements. The Bank continues to collaborate with its primary regulator to ensure compliance with current requirements and interpretations. It is the belief of management that its strong risk management culture is a primary reason for its long term success and management views the current challenges as opportunities to expand its business and deliver the promise of successful community banking to its customers and shareholders. Management needs to prudently price all products and structure its balance sheet for the eventuality of higher rates. Management seeks new sources of revenue while monitoring expenditures and identifying opportunities to achieve efficiencies. Finally, management must capitalize on current competitors dislocations and distractions while investing in infrastructure and technology to be prepared for the evolving competitive landscape.

Corporate objectives for 2012 include: leveraging our expanding branch network to build customer relationships and grow loans and deposits; focusing on opportunities and processes that continue to enhance the customer experience at the Bank; improving operational efficiencies and prudent management of non-interest expense; and maximizing non-interest income through Bridge Abstract as well as other lines of business. Despite these issues, management believes there remain opportunities to grow its franchise. Management believes continued investments to generate core funding, quality loans and new sources of revenue, remain keys to continue creating long term shareholder value. Management remains committed to branch based banking and in June 2012, the Company opened its 21st branch in Ronkonkoma, near MacArthur Airport, a regional transportation hub. The Bank also received regulatory approval to open two additional branches in Suffolk County, NY: Hauppauge and Shelter Island. The Company expects to open these locations during the first quarter of 2013. The Company expects to pilot its new electronic banking platform in the fourth quarter of 2012. This will allow the Company to enhance the delivery of current technology, and more importantly, effectively deliver the next generation of products and services to its existing and new customer base. The ability to attract, retain, train and cultivate employees at all levels of the Company remains significant to meeting corporate objectives. The Company has made great progress toward the achievement of these objectives, and avoided many of the problems facing other financial institutions as a result of maintaining discipline in its underwriting, expansion strategies, investing and general business practices. The Company has capitalized on opportunities presented by the market and diligently seeks opportunities for growth and to strengthen the franchise. The Company recognizes the potential risks of the current economic environment and will monitor the impact of market events as we consider growth initiatives and evaluate loans and investments. Management and the Board have built a solid foundation for growth and the Company is positioned to adapt to anticipated changes in the industry resulting from new regulations and legislative initiatives.

#### **Critical Accounting Policies**

Allowance for Loan Losses

Management considers the accounting policy on the allowance for loan losses to be the most critical and requires complex management judgment as discussed below. The judgments made regarding the allowance for loan losses can have a material effect on the results of operations of the Company.

The allowance for loan losses is established and maintained through a provision for loan losses based on probable incurred losses inherent in the Bank s loan portfolio. Management evaluates the adequacy of the allowance on a quarterly basis. The allowance is comprised of both individual valuation allowances and loan pool valuation allowances. If the allowance for loan losses is not sufficient to cover actual loan losses, the Company s earnings could decrease.

The Bank monitors its entire loan portfolio on a regular basis, with consideration given to detailed analysis of classified loans, repayment patterns, probable incurred losses, past loss experience, current economic conditions, and various types of concentrations of credit. Additions to the allowance are charged to expense and realized losses, net of recoveries, are charged to the allowance.

Individual valuation allowances are established in connection with specific loan reviews and the asset classification process including the procedures for impairment testing under FASB Accounting Standard Codification (ASC) No. 310, Receivables. Such valuation, which includes a review of loans for which full collectibility in accordance with contractual terms is not reasonably assured, considers the estimated fair value of the underlying collateral less the costs to sell, if any, or the present value of expected future cash flows, or the loan s observable market value. Any shortfall that exists from this analysis results in a specific allowance for the loan. Pursuant to our policy, loan losses must be charged-off in the period the loans, or portions thereof, are deemed uncollectible. Assumptions and judgments by management, in conjunction with outside sources, are used to determine whether full collectibility of a loan is not reasonably assured. These assumptions and judgments are also used to

determine the estimates of the fair value of the underlying collateral or the present value of expected future cash flows or the loan s observable market value. Individual valuation allowances could differ materially as a result of changes in these assumptions and judgments. Individual loan analyses are periodically performed on specific loans considered impaired. The results of the individual valuation allowances are aggregated and included in the overall allowance for loan losses.

Loan pool valuation allowances represent loss allowances that have been established to recognize the inherent risks associated with our lending activities, but which, unlike individual allowances, have not been allocated to particular problem assets. Pool evaluations are broken down into loans with homogenous characteristics by loan type and include commercial real estate mortgages, owner and non-owner occupied; multi-family mortgages; residential real estate mortgages, first lien and home equity; commercial loans, secured and unsecured; installment/consumer loans; and real estate construction and land loans. The determination of the adequacy of the valuation allowance is a process that takes into consideration a variety of factors. The Bank has developed a range of valuation allowances necessary to adequately provide for probable incurred losses inherent in each pool of loans. We consider our own charge-off history along with the growth in the portfolio as well as the Bank s credit administration and asset management philosophies and procedures, and concentrations in the portfolio when determining the allowances for each pool. In addition, we evaluate and consider the credit s risk rating which includes management s evaluation of: cash flow, collateral, guarantor support, financial disclosures,

industry trends and strength of borrowers management, the impact that economic and market conditions may have on the portfolio as well as known and inherent risks in the portfolio. Finally, we evaluate and consider the allowance ratios and coverage percentages of both peer group and regulatory agency data. These evaluations are inherently subjective because, even though they are based on objective data, it is management s interpretation of that data that determines the amount of the appropriate allowance. If the evaluations prove to be incorrect, the allowance for loan losses may not be sufficient to cover losses inherent in the loan portfolio, resulting in additions to the allowance for loan losses.

The Credit Risk Committee is comprised of members of both management and the Board of Directors. The adequacy of the allowance is analyzed quarterly, with any adjustment to a level deemed appropriate by the Credit Risk Committee, based on its risk assessment of the entire portfolio. Based on the Credit Risk Committee s review of the classified loans and the overall allowance levels as they relate to the entire loan portfolio at September 30, 2012, management believes the allowance for loan losses has been established at levels sufficient to cover the probable incurred losses in the Bank s loan portfolio. Future additions or reductions to the allowance may be necessary based on changes in economic, market or other conditions. Changes in estimates could result in a material change in the allowance. In addition, various regulatory agencies, as an integral part of the examination process, periodically review the allowance for loan losses. Such agencies may require the Bank to recognize adjustments to the allowance based on their judgments of the information available to them at the time of their examination.

#### Acquired Loans

Loans that were acquired from the acquisition of HSB on May 27, 2011 are recorded at fair value with no carryover of the related allowance for loan losses. After acquisition, losses are recognized by an increase in the allowance for loan losses. Determining fair value of the loans involves estimating the amount and timing of expected principal and interest cash flows to be collected on the loans and discounting those cash flows at a market interest rate. Some of the loans at time of acquisition showed evidence of credit deterioration since origination.

For purchased credit impaired loans, the excess of cash flows expected at acquisition over the estimated fair value is referred to as the accretable discount and is recognized into interest income over the remaining life of the loan. The difference between contractually required payments at acquisition and the cash flows expected to be collected at acquisition is referred to as the nonaccretable discount. The nonaccretable discount represents estimated future credit losses expected to be incurred over the life of the loan. Subsequent increases to the expected cash flows result in the reversal of a corresponding amount of the nonaccretable discount which is then reclassified as accretable discount and recognized into interest income over the remaining life of the loan using the interest method. Subsequent decreases to the expected cash flows require us to evaluate the need for an addition to the allowance for loan losses.

Purchased credit impaired loans that met the criteria for nonaccrual of interest prior to the acquisition may be considered performing upon acquisition, regardless of whether the customer is contractually delinquent, if management can reasonably estimate the timing and amount of the expected cash flows on such loans and if management expects to fully collect the new carrying value of the loans. As such, management may no longer consider the loans to be nonaccrual or nonperforming and may accrue interest on these loans, including the impact of any accretable discount.

#### Net Income

Net income for the three months ended September 30, 2012 was \$3.4 million and \$0.39 per diluted share as compared to \$2.8 million and \$0.41 per diluted share for the same period in 2011. The 21.2% increase in net income reflects growth in net interest income, non interest income and lower credit costs, partially offset by increased operating expenses. Changes for the three months ended September 30, 2012 compared to September 30, 2011 include: (i) a \$0.3 million or 2.6% increase in net interest income as a result of growth in interest earning assets primarily related to loans; (ii) a \$0.9 million or 58.6% decrease in the provision for loan losses; (iii) a \$0.5 million or 26.6% increase in total non interest income as a result of net securities gains of \$0.2 million, higher service charges and fees for other customer services of \$0.1 million, and a \$0.1 million or 72.0% increase in title fee income; and (iv) an \$0.7 million or 8.4% increase in total non interest expense due to a \$0.4 million increase of \$0.1 million acquisition costs associated with the HSB merger that were incurred during three months ended September 30, 2011. The effective income tax rate was 32.5% for the quarter ended September 30, 2012 compared to 30.9% for the same period last year.

Net income for the nine months ended September 30, 2012 was \$9.4 million and \$1.09 per diluted share as compared to \$7.4 million and \$1.12 per diluted share for the same period in 2011. Changes for the nine months ended September 30, 2012 compared to September 30, 2011 include: (i) a \$3.3 million or 10.2% increase in net interest income as a result of growth in interest earning assets primarily related to loans; (ii) a \$0.9 million or 28.7% increase in the provision for loan losses; (iii) a \$2.9 million or 58.3% increase in total non interest income as a result of net securities gains of \$2.2 million and higher service charges, fees for other customer services and title fee income of \$0.9 million; and (iv) a \$2.3 million or 9.8% increase in total non-interest expense due to (1) a \$2.2 million

increase in salaries and employee benefits related to increased staffing levels; (2) a \$0.6 million increase in other operating expenses, (3) a \$0.1 million decrease in FDIC assessment as a result of the new calculation of the deposit insurance assessment; (4) a \$0.7 million decline in acquisition costs associated with the HSB merger that was incurred during nine months ended September 30, 2011, and (5) a \$0.2 million increase as a result of the cost of extinguishment of debt. The effective income tax rate was 32.3% for the nine months ended September 30, 2012 compared to 31.1% for the same period last year.

#### Analysis of Net Interest Income

Net interest income, the primary contributor to earnings, represents the difference between income on interest earning assets and expenses on interest bearing liabilities. Net interest income depends upon the volume of interest earning assets and interest bearing liabilities and the interest rates earned or paid on them.

The following tables set forth certain information relating to the Company s average consolidated balance sheets and its consolidated statements of income for the periods indicated and reflect the average yield on assets and average cost of liabilities for the periods indicated. Such yields and costs are derived by dividing income or expense by the average balance of assets or liabilities, respectively, for the periods shown. Average balances are derived from daily average balances and include nonaccrual loans. The yields and costs include fees, which are considered adjustments to yields. Interest on nonaccrual loans has been included only to the extent reflected in the consolidated statements of income. For purposes of this table, the average balances for investments in debt and equity securities exclude unrealized appreciation/depreciation due to the application of FASB ASC 320, *Investments - Debt and Equity Securities*.

Three months ended September 30,

			20	)12	ii ee montiis ent	ieu S	eptember 50,	2	2011	
		Average			Average Yield/		Average			Average Yield/
(In thousands) Interest earning assets:		Balance	I	nterest	Cost		Balance		Interest	Cost
Loans, net (1) Mortgage-backed securities, CMOs and other	\$	676,846	\$	10,467	6.15%	\$	582,472	\$	9,555	6.51%
asset-backed securities		345,934		1,710	1.97		278,916		2,281	3.24
Tax exempt securities (2) Taxable securities Deposits with banks Total interest earning assets Non interest earning assets:		138,339 164,077 39,394 1,364,590		980 864 28 14,049	2.82 2.09 0.28 4.10		125,403 129,697 52,104 1,168,592		1,070 906 32 13,844	3.39 2.77 0.24 4.70
Cash and due from banks Other assets		22,760 48,718					19,300 46,865			
Total assets	\$	1,436,068				\$	1,234,757			
Interest bearing liabilities: Savings, NOW and money market deposits	\$	704,841	\$	952	0.54%	\$	615,629	\$	986	0.64%
Certificates of deposit of \$100,000 or more	φ	131,333	φ	360	1.09	φ	130,567	φ	354	1.08
Other time deposits Federal funds purchased and repurchase		40,381		101	1.00		45,170		132	1.16
agreements		18,106		97	2.13		17,391		136	3.10
Federal Home Loan Bank term advances		15,000		38	1.01		16000		2.11	0.45
Junior Subordinated Debentures		16,002		341	8.48		16,002		341	8.45
Total interest bearing liabilities Non interest bearing liabilities:		925,663		1,889	0.81		824,759		1,949	0.94
Demand deposits Other liabilities		391,968 8,082					325,975 9,420			
Total liabilities		1,325,713					1,160,154			
Stockholders equity		110,355					74,603			
Total liabilities and stockholders equity	\$	1,436,068				\$	1,234,757			
Net interest income/interest rate spread (3)				12,160	3.29%				11,895	3.76%
Net interest earning assets/net interest margin										
(4)	\$	438,927			3.55%	\$	343,833			4.04%
Ratio of interest earning assets to interest bearing liabilities					147.42%					141.69%
Less: Tax equivalent adjustment				(342)					(373)	
Net interest income			\$	11,818				\$	11,522	

(1) Amounts are net of deferred origination costs/ (fees) and the allowance for loan loss.

(2) The above table is presented on a tax equivalent basis.

(3) Net interest rate spread represents the difference between the yield on average interest earning assets and the cost of average interest bearing liabilities.

(4) Net interest margin represents net interest income divided by average interest earning assets.

Nine months ended September 30,

			20	012		cu St	ptember 50,		2011	
		Average			Average Yield/		Average			Average Yield/
(In thousands)		Balance	I	nterest	Cost		Balance		Interest	Cost
Interest earning assets:										
Loans, net (1) Mortgage-backed securities, CMOs and other	\$	648,103	\$	29,753	6.13%	\$	543,157	\$	26,074	6.42%
asset-backed securities		324,986		5,793	2.38		274,532		6,982	3.40
Tax exempt securities (2) Taxable securities Deposits with banks Total interest earning assets Non interest earning assets:		140,884 181,061 34,497 1,329,531		3,165 3,005 70 41,786	3.00 2.22 0.27 4.20		115,340 102,238 49,256 1,084,523		3,262 2,129 91 38,538	3.78 2.78 0.25 4.75
Cash and due from banks		21,978					18,731			
Other assets		49,441					43,994			
Total assets	\$	1,400,950				\$	1,147,248			
Interest bearing liabilities:	¢	<b>717 210</b>	¢	2 920	0.529	¢	(07.049	¢	2.077	
Savings, NOW and money market deposits Certificates of deposit of \$100,000 or more	\$	715,310 134,923	\$	2,829 1,113	0.53% 1.10	\$	607,048 104,904	\$	2,977 841	0.66% 1.07
Other time deposits		41,494		324	1.04		43,118		385	1.19
Federal funds purchased and repurchase		,					- , -			
agreements		25,363		323	1.70		16,976		405	3.19
Federal Home Loan Bank term advances		7,536		46	0.82		110			
Junior Subordinated Debentures		16,002		1,024	8.55		16,002		1,025	8.56
Total interest bearing liabilities Non interest bearing liabilities:		940,628		5,659	0.80		788,158		5,633	0.96
Demand deposits		346,358					282,705			
Other liabilities Total liabilities		7,268 1,294,254					7,256 1,078,119			
Stockholders equity		106,696					69,129			
Total liabilities and stockholders equity	\$	1,400,950				\$	1,147,248			
1 2		, ,								
Net interest income/interest rate spread (3)				36,127	3.40%				32,905	3.79%
Net interest earning assets/net interest margin										
(4)	\$	388,903			3.63%	\$	296,365			4.06%
Ratio of interest earning assets to interest bearing liabilities					141.35%					137.60%
Less: Tax equivalent adjustment				(1,104)					(1,138)	
Net interest income			\$	35,023				\$	31,767	

(1) Amounts are net of deferred origination costs/ (fees) and the allowance for loan loss.

(2) The above table is presented on a tax equivalent basis.

(3) Net interest rate spread represents the difference between the yield on average interest earning assets and the cost of average interest bearing liabilities.

(4) Net interest margin represents net interest income divided by average interest earning assets.

#### Rate/Volume Analysis

Net interest income can be analyzed in terms of the impact of changes in rates and volumes. The following table illustrates the extent to which changes in interest rates and in the volume of average interest earning assets and interest bearing liabilities have affected the Bank s interest income and interest expense during the periods indicated. Information is provided in each category with respect to (i) changes attributable to changes in volume (changes in volume multiplied by prior rate); (ii) changes attributable to changes in rates (changes in rates multiplied by prior volume); and (iii) the net changes. For purposes of this table, changes which are not due solely to volume or rate changes have been allocated to these categories based on the respective percentage changes in average volume and rate. Due to the numerous simultaneous volume and rate changes during the periods analyzed, it is not possible to precisely allocate changes between volume and rates. In addition, average earning assets include nonaccrual loans.

	Three months ended September 30, 2012 Over 2011 Changes Due To						),				
(In thousands) Interest income on interest earning assets:	1	Volume		Rate	N	et Change		Volume	Rate	N	et Change
Loans, net (1) Mortgage-backed securities, CMOs and other	\$	3,807	\$	(2,895)	\$	912	\$	5,535	\$ (1,856)	\$	3,679
asset-backed securities		2,475		(3,046)		(571)		1,675	(2,864)		(1,189)
Tax exempt securities (2) Taxable securities		509 894		(599) (936)		(90) (42)		881 1,602	(978) (726)		(97) 876
Federal funds sold											
Deposits with banks		(27)		23		(4)		(32)	11		(21)
Total interest earning assets		7,658		(7,453)		205		9,661	(6,413)		3,248
Interest expense on interest bearing liabilities:											
Savings, NOW and money market deposits		576		(610)		(34)		680	(828)		(148)
Certificates of deposit of \$100,000 or more		2		4		6		253	19		272
Other time deposits Federal funds purchased and repurchase		(13)		(18)		(31)		(14)	(47)		(61)
agreements		35		(74)		(39)		218	(300)		(82)
Federal Home Loan Bank Advances Junior subordinated debentures		38				38		21	25 (1)		46 (1)
Total interest bearing liabilities		638		(698)		(60)		1,158	(1,132)		26
Net interest income	\$	7,020	\$	(6,755)	\$	265	\$	8,503	\$ (5,281)	\$	3,222

(1) Amounts are net of deferred origination costs/ (fees) and the allowance for loan loss.

(2) The above table is presented on a tax equivalent basis.

#### Analysis of Net Interest Income for the Three Months ended September 30, 2012 and September 30, 2011

Net interest income was \$11.8 million for the three months ended September 30, 2012 compared to \$11.5 million for the same period in 2011, an increase of \$0.3 million or 2.6%. Net interest margin declined to 3.55% for the quarter ended September 30, 2012, compared to 4.04% for the quarter ended September 30, 2011 as a result of the historically low market interest rates on repricing assets and liabilities offsetting strong deposit growth and higher loan demand. The total average interest earning assets increased \$196.0 million or 16.8%, yielding 4.10% and the overall funding cost was 0.57%, including demand deposits. The yield on interest earning assets decreased approximately 60 basis points which

was partly offset by the cost of interest bearing liabilities, which decreased approximately 13 basis points during the third quarter of 2012 compared to 2011. The increase in average total deposits of \$151.2 million funded lower yielding securities, which grew \$114.3 million, and average net loans increased \$94.4 million from the comparable 2011 quarter.

For the three months ended September 30, 2012, average net loans grew by \$94.4 million or 16.2% to \$676.8 million as compared to \$582.5 million for the same period in 2011, driven by growth in commercial real estate mortgage loans, commercial, financial and agricultural loans, and multi-family mortgage loans. The Bank remains committed to growing loans with prudent underwriting, sensible pricing and limited credit and extension risk.

- 1	í	1
4	ι	J

For the three months ended September 30, 2012, average total securities increased by \$114.3 million or 21.4% to \$648.4 million as compared to \$534.0 million for the three months ended September 30, 2011. There were no federal funds sold for the three months ended September 30, 2012 or 2011. The average interest earning cash decreased by \$12.7 million to \$39.4 million for the three months ended September 30, 2012 as compared to \$52.1 million for the same period in 2011.

Average total interest bearing liabilities were \$925.7 million for the three months ended September 30, 2012 compared to \$824.8 million for the same period in 2011. The Bank grew deposits as a result of opening three new branches during 2011 as well as building new relationships in existing markets. The Bank continues to reduce interest rates on deposit products through prudent management of deposit pricing. The reduction in deposit rates resulted in a decrease in the cost of interest bearing liabilities to 0.81% for the three months ended September 30, 2012 from 0.94% for the same period in 2011. Since the Company s interest bearing liabilities generally reprice or mature more quickly than its interest earning assets, an increase in short term interest rates would initially result in a decrease in net interest income. Additionally, the large percentages of deposits in money market accounts reprice at short term market rates making the balance sheet more liability sensitive.

For the three months ended September 30, 2012, average total deposits increased by \$151.2 billion or 13.5% to \$1.3 billion from \$1.1 billion from the same period in 2011. Components of this increase include an increase in average balances in savings, NOW and money market accounts of \$89.2 million or 14.5% to \$704.8 million for the three months ended September 30, 2012 compared to \$615.6 million for the same period last year. Average balances in certificates of deposit of \$100,000 or more and other time deposits decreased \$4.0 million or 2.3% to \$171.7 million for 2012 as compared to \$175.7 million for the same period last year. Average balances in demand deposits increased \$66.0 million or 20.2% to \$392.0 million for 2012 as compared to \$326.0 million for the same period last year. Average public fund deposits comprised 15.5% of total average deposits during the three months ended September 30, 2012 and 16.3% of total average deposits for the same period in 2011. Average federal funds purchased and repurchase agreements increased \$0.7 million or 4.1% to \$18.1 million for the three months ended September 30, 2012 compared to \$17.4 million for the same period in the prior year. For the three months ended September 30, 2012 compared to \$15.0 million in FHLB term advances, compared to a zero balance for the same period last year.

Total interest income increased \$0.2 million or 1.8% to \$13.7 million, net of the tax equivalent adjustment on tax exempt securities interest income, for the three months ended September 30, 2012 from \$13.5 million for the same period in 2011. Interest income on loans increased \$0.9 million or 9.5% to \$10.5 million for the three months ended September 30, 2012 from \$9.6 million for the same period in 2011. The yield on average loans was 6.15% for 2012 as compared to 6.51% in 2011.

Interest income on investments in mortgage-backed, taxable and tax exempt securities decreased \$0.7 million to \$3.2 million for the three months ended September 30, 2012 compared to \$3.9 million for the same period in 2011. Interest income on securities included net amortization of premium of \$1.6 million and a tax equivalent adjustment of \$0.3 million in the 2012 compared to net amortization of premium of \$0.5 million and tax equivalent adjustment of \$0.4 million for the same period in 2011. The tax adjusted average yield on total securities was 2.18% for 2012 as compared to 3.16% in 2011.

Interest expense remained flat at \$1.9 million for the three months ended September 30, 2012 and the same period last year.

Analysis of Net Interest Income for the Nine Months ended September 30, 2012 and September 30, 2011

Net interest income was \$35.0 million for the nine months ended September 30, 2012 compared to \$31.8 million for the same period in 2011, an increase of \$3.2 million or 10.2%. Net interest margin declined to 3.63% for the nine months ended September 30, 2012 compared to 4.06% for the nine months ended September 30, 2011 as a result of the historically low market interest rates on repricing assets and liabilities offsetting strong deposit growth and higher loan demand. The total average interest earning assets increased \$245.0 million or 22.6% to \$1.3 billion for the nine months ended September 30, 2012 compared to \$1.1 billion for the same period in 2011. The yield on interest earning assets decreased approximately 55 basis points which was partly offset by the cost of interest bearing liabilities, which decreased approximately 16 basis points during the first nine months of 2012 compared to 2011. The increase in average total deposits of \$200.3 million primarily funded lower yielding securities, which grew \$154.8 million, while average net loans increased \$104.9 million from the comparable 2011 period.

For the nine months ended September 30, 2012, average net loans grew by \$104.9 million or 19.3% to \$648.1 million as compared to \$543.2 million for the same period in 2011, driven by growth in commercial real estate mortgage loans, commercial, financial and agricultural loans, and multi-family mortgage loans. The Bank remains committed to growing loans with prudent underwriting, sensible pricing and limited credit and extension risk.

For the nine months ended September 30, 2012, average total securities increased by \$154.8 million or 31.5% to \$646.9 million as compared to \$492.1 million for the nine months ended September 30, 2011. There were no federal funds sold for the nine month

ended September 30, 2012 or 2011. The average interest earning cash decreased by \$14.8 million to \$34.5 million for the nine months ended September 30, 2012 as compared to \$49.3 million for the same period in 2011.

Average total interest bearing liabilities were \$940.6 million for the nine months ended September 30, 2012 compared to \$788.2 million for the same period in 2011. The Bank grew deposits as a result of opening three new branches during 2011 as well as building new relationships in existing markets and the HSB merger. The Bank continues to reduce interest rates on deposit products through prudent management of deposit pricing. The reduction in deposit rates resulted in a decrease in the cost of interest bearing liabilities to 0.80% for the nine months ended September 30, 2012 from 0.96% for the same period in 2011. Since the Company s interest bearing liabilities generally reprice or mature more quickly than its interest earning assets, an increase in short term interest rates would initially result in a decrease in net interest income. Additionally, the large percentages of deposits in money market accounts reprice at short term market rates making the balance sheet more liability sensitive.

For the nine months ended September 30, 2012, average total deposits increased by \$200.3 million or 19.3% to \$1.2 billion from \$1.0 billion for the same period in 2011. Components of this increase include an increase in average balances in savings, NOW and money market accounts of \$108.3 million or 17.8% to \$715.3 million for the nine months ended September 30, 2012 compared to \$607.0 million for the same period last year. Average balances in certificates of deposit of \$100,000 or more and other time deposits increased \$28.4 million or 19.2% to \$176.4 million for 2012 as compared to \$148.0 million for the same period last year. Average balances in demand deposits increased \$63.7 million or 22.5% to \$346.4 million for 2012 as compared to \$282.7 million for the same period last year. Average deposits during the nine months ended September 30, 2012 and 19.2% of total average deposits for the same period in 2011. Average federal funds purchased and repurchase agreements increased \$8.4 million or 49.4% to \$25.4 million for the nine months ended September 30, 2012 as compared to \$17.0 million for the same period in the prior year. For the nine months ended September 30, 2012 the average balance of FHLB term advances was \$7.5 million, an increase of \$7.4 million from the same period last year.

Total interest income increased \$3.3 million or 8.8% to \$40.7 million, net of the tax equivalent adjustment on tax exempt securities interest income, for the nine months ended September 30, 2012 from \$37.4 million for the same period in 2011. Interest income on loans increased \$3.7 million or 14.1% to \$29.8 million for the nine months ended September 30, 2012 from \$26.1 million for the same period in 2011. The yield on average loans was 6.13% for 2012 as compared to 6.42% in 2011.

Interest income on investments in mortgage-backed, taxable and tax exempt securities decreased \$0.4 million to \$10.8 million for the nine months ended September 30, 2012 compared to \$11.2 million for the same period in 2011. Interest income on securities included net amortization of premium of \$3.7 million and a tax equivalent adjustment of \$1.1 million in the 2012 compared to net amortization of premium of \$1.6 million and a tax equivalent adjustment of \$1.1 million for the same period in 2011. The tax adjusted average yield on total securities was 2.47% for 2012 as compared to 3.36% in 2011.

Interest expense increased to \$5.7 million for the nine months ended September 30, 2012 compared to \$5.6 million for the same period last year.

Provision and Allowance for Loan Losses

The Bank s loan portfolio consists primarily of real estate loans secured by commercial and residential real estate properties located in the Bank s principal lending area of Suffolk County which is located on the eastern portion of Long Island. The interest rates charged by the Bank on loans are affected primarily by the demand for such loans, the supply of money available for lending purposes, the rates offered by its competitors, the Bank s relationship with the customer, and the related credit risks of the transaction. These factors are affected by general and economic conditions including, but not limited to, monetary policies of the federal government, including the Federal Reserve Board, legislative policies and governmental budgetary matters.

Despite fiscal and monetary policy initiatives implemented to combat the recession, many signs still point toward economic weakness. The recovery has been tepid with a continuing overhang of foreclosed homes and a marked lack of job creation. During 2012, there was a negative change in the perception of the domestic and global economy. Statistically, job creation dramatically slowed and GDP forecasts have been reduced. Moreover, the budgetary problems that continue in Europe and other parts of the world have contributed to economic uncertainty. Globally, market interest rates have declined. Locally, foreclosure rates in Nassau and Suffolk counties have increased sharply over the prior year and the unemployment rate on Long Island has risen compared to 2011. Although the asset quality measures for the Bank remain strong, management continually assesses the allowance for loan losses in order to reasonably reserve against continued weakness in the overall economy.

Based on our continuing review of the overall loan portfolio, the current asset quality of the portfolio, the growth in the loan portfolio, net charge-offs, and macroeconomic factors, a provision for loan losses of \$0.6 million and \$3.9 million was recorded during the three and nine months ended September 30, 2012 compared to a provision for loan loss of \$1.5 million and \$3.1 million that was recorded

during the same periods in 2011. Net charge-offs were \$0.1 million for the quarter ended September 30, 2012 compared to \$1.6 million for the year ended December 31, 2011 and \$0.7 million for the quarter ended September 30, 2011. The ratio of allowance for loan losses to nonaccrual loans was 384%, 260% and 167%, at September 30, 2012, December 31, 2011, and September 30, 2011, respectively. The allowance for loan losses increased to \$14.0 million at September 30, 2012 as compared to \$10.8 million at December 31, 2011 and \$10.2 million at September 30, 2012 as compared to \$10.8 million at December 31, 2011 and \$10.2 million at September 30, 2011. As a percentage of total loans, the allowance was 1.92% at September 30, 2012 compared to 1.77% at December 31, 2011 and 1.70% at September 30, 2011. In accordance with current accounting guidance, the acquired HSB loans were recorded at fair value, effectively netting estimated future losses against the loan balances. The allowance as a percentage of the Bank s originated loans was 1.99% at September 30, 2012. Management continues to carefully monitor the loan portfolio as well as real estate trends in Suffolk County and eastern Long Island. The Bank s consistent and rigorous underwriting standards preclude sub-prime lending, and management remains cautious about the potential for an indirect impact on the local economy and real estate values in the future.

Loans of approximately \$53.0 million or 7.2% of total loans at September 30, 2012 were categorized as classified loans compared to \$57.7 million or 9.4% at December 31, 2011 and \$56.3 million or 9.4% at September 30, 2011. Classified loans include loans with credit quality indicators with the internally assigned grades of special mention, substandard and doubtful. These loans are categorized as classified loans as management has information that indicates the borrower may not be able to comply with the present repayment terms. These loans are subject to increased management attention and their classification is reviewed on at least a quarterly basis.

At September 30, 2012, approximately \$34.1 million of classified loans were commercial real estate (CRE) loans which were well secured with real estate as collateral. Of the \$34.1 million of CRE loans, \$32.6 million were current and \$1.5 million were past due. In addition, all but \$2.1 million of the CRE loans have personal guarantees. At September 30, 2012, approximately \$4.9 million of classified loans were residential real estate loans with \$2.7 million current and \$2.2 million past due. Commercial, financial, and agricultural loans represented \$10.4 million of classified loans, of which \$9.7 million was current and \$0.7 million was past due. Approximately \$3.4 million of classified loans represented real estate construction and land loans, which were all current. All real estate construction and land loans are well secured with collateral. The remaining \$0.1 million in classified loans are consumer loans that are unsecured and demonstrate sufficient cash flow to pay the loans. There were no multi-family loans that were categorized as classified loans as of September 30, 2012 or December 31, 2011.

CRE loans, including multi-family loans, represented \$378.3 million or 51.7% of the total loan portfolio at September 30, 2012 compared to \$305.3 million or 49.9% at December 31, 2011 and \$287.8 million or 48.1% at September 30, 2011. The Bank s underwriting standards for CRE loans requires an evaluation of the cash flow of the property, the overall cash flow of the borrower and related guarantors as well as the value of the real estate securing the loan. In addition, the Bank s underwriting standards for CRE loans are consistent with regulatory requirements with original loan to value ratios less than or equal to 75%. The Bank considers charge-off history, delinquency trends, cash flow analysis, and the impact of the local economy on commercial real estate values when evaluating the appropriate level of the allowance for loan losses. Real estate values in our geographic markets increased significantly from 2000 through 2007. Commencing in 2008, following the financial crisis and significant downturn in the economy, real estate values began to decline. This decline continued into 2009 and appears to have stabilized in 2010. The estimated decline in residential and commercial real estate values range from 15-20% from the 2007 levels, depending on the nature and location of the real estate.

As of September 30, 2012 and December 31, 2011, the Company had impaired loans as defined by FASB ASC No. 310, Receivables of \$8.8 million and \$9.0 million, respectively. For a loan to be considered impaired, management determines after review whether it is probable that the Bank will not be able to collect all amounts due according to the contractual terms of the loan agreement. Management applies its normal loan review procedures in making these judgments. Impaired loans include individually classified nonaccrual loans and TDR loans. For impaired loans, the Bank evaluates the impairment of the loan in accordance with FASB ASC 310-10-35-22. Impairment is determined based on the present value of expected future cash flows discounted at the loan s effective interest rate. For loans that are collateral dependent, the fair value of the collateral is used to determine the fair value of the loan. The fair value of the collateral is determined based upon recent appraised values. The fair value of the collateral or present value of expected cash flows is compared to the carrying value to determine if any write-down or specific loan loss allowance allocation is required. These methods of fair value measurement for impaired loans are considered level 3 within the fair value hierarchy described in FASB ASC 820-10-50-5.

Impaired loans on nonaccrual decreased \$0.5 million to \$3.6 million or 0.50% of total loans at September 30, 2012 from \$4.1 million or 0.67% of total loans at December 31, 2011. Approximately \$1.8 million of the nonaccrual loans at September 30, 2012 and \$2.0 million at December 31, 2011, were troubled debt restructured loans. As of September 30, 2012, one of the borrowers with loans totaling \$0.2 million are complying with the modified terms of the loans and is currently making payments. Another borrower with loans totaling \$1.0 million is past due but is making payments. The remaining borrower with loans totaling \$0.6 million is currently in default and foreclosure proceedings have been initiated. The decrease in nonaccrual troubled debt restructured loans at June 30, 2012 was primarily due to one loan totaling \$0.3 million where the borrower has made six months of consecutive payments in accordance with the restructured terms and the loan is now a performing trouble debt restructure loan. In addition, one loan totaling \$0.3 million

was charged off during the first quarter 2012 and an additional charge-off of \$0.2 million occurred during the second quarter 2012. Total nonaccrual troubled debt restructured loans is secured with collateral that has an appraised value of \$3.4 million. Approximately \$2.0 million of the nonaccrual loans at December 31, 2011 represented troubled debt restructured loans where the borrowers were complying with the modified terms of the loans and were currently making payments. Furthermore, the Bank has no commitment to lend additional funds to these debtors.

In addition, the Company had seven borrowers with performing TDR loans of \$5.2 million at September 30, 2012 that are secured with collateral that has an appraised value of approximately \$12.9 million. As of September 30, 2012, all loans are current and paying according to their terms. At December 31, 2011, the Company had four borrowers with TDR loans of \$4.9 million that were current and secured with collateral that had an appraised value of approximately \$11.5 million as well as personal guarantees. Management believes that the ultimate collection of principal and interest is reasonably assured and therefore continues to recognize interest income on an accrual basis. In addition, the Bank has no commitment to lend additional funds to these debtors.

The Bank had \$0.3 million foreclosed real estate at September 30, 2012 and none for December 31, 2011 and September 30, 2011, respectively.

The following table sets forth impaired loans by loan type:

(In thousands) Nonaccrual Loans:	Sep	tember 30, 2012	De	cember 31, 2011
Commercial real estate mortgage loans	\$	502	\$	449
Multi-family mortgage loans Residential real estate mortgage loans Commercial, financial and agricultural loans Real estate construction and land loans		1,197 173		1,156 260 250
Installment/consumer loans Total		1,872		2,115
Restructured Loans - Nonaccrual: Commercial real estate mortgage loans Multi-family mortgage loans		484		
Residential real estate mortgage loans Commercial, financial and agricultural loans Real estate construction and land loans		963 308		1,786 218
Installment/consumer loans Total		1,755		2,004
Total Non-performing Loans		3,627		4,119
Restructured Loans - Performing: Commercial real estate mortgage loans Multi-family mortgage loans		4,285		4,630
Residential real estate mortgage loans Commercial, financial and agricultural loans Real estate construction and land loans		338 537		274
Installment/consumer loans Total		5,160		4,904
Total Impaired Loans	\$	8,787	\$	9,023

Restructured loans totaled \$7.0 million and \$6.9 million as of September 30, 2012 and December 31, 2011, respectively.

The following table sets forth changes in the allowance for loan losses:

(Dollars in thousands) Allowance for loan losses balance at beginning of period	\$ For the Nine Months Ended September 30, 2012 10,837	\$	For the Year Ended December 31, 2011 8,497
Charge-offs:			
Commercial real estate mortgage loans			
Multi-family mortgage loans Residential real estate mortgage loans	700		259
Commercial, financial and agricultural loans	102		372
Real estate construction and land loans			864
Installment/consumer loans	13		186
Total	815		1,681
Recoveries: Commercial real estate mortgage loans Multi-family mortgage loans			
Residential real estate mortgage loans	5		6
Commercial, financial and agricultural loans	70		96
Real estate construction and land loans Installment/consumer loans	22		19
Total	97		121
Net charge-offs	(718)		(1,560)
Provision for loan losses charged to operations	3,925		3,900
Balance at end of period	\$ 14,044	\$	10,837
Ratio of annualized net charge-offs during the period to average loans outstanding	(0.07)	70	(0.28)%

The following table sets forth the allocation of the total allowance for loan losses by loan type:

	September 30, 2012				December 31, 20	11
		Percentage				Percentage
		of Loans				of Loans
			to Total			to Total
(Dollars in thousands)		Amount	Loans		Amount	Loans
Commercial real estate mortgage loans	\$	4,573	43.4%	\$	3,530	46.4%
Multi-family mortgage loans		1,221	8.2		395	3.5
Residential real estate mortgage loans		2,884	19.5		2,280	23.1
Commercial, financial and agricultural loans		3,809	21.8		2,895	19.0
Real estate construction and land loans		1,286	5.8		1,465	6.6
Installment/consumer loans		271	1.3		272	1.4
Total	\$	14,044	100.0%	\$	10,837	100.0%

#### Non Interest Income

Total non interest income increased \$0.5 million or 26.6% to \$2.2 million for the three months ended September 30, 2012 compared to \$1.8 million for the same period in 2011. The increase was the result of a \$0.2 million increase in net securities gains, a \$0.1 million increase in service charges on deposit accounts and fees for other customer services related to higher electronic banking and investment services income,

and a \$0.1 million increase in title fee income related to Bridge Abstract.

Total non interest income increased \$2.9 million or 58.3% to \$8.0 million for the nine months ended September 30, 2012 compared to \$5.1 million for the same period in 2011. The increase was the result of a \$2.0 million increase in net securities gains, a \$0.5 million increase in service charges on deposit accounts and fees for other customer services related to higher electronic banking and investment services income, and a \$0.4 million increase in title fee income related to Bridge Abstract. The increase in net gains on

securities for the three months and nine months periods in 2012 was the result of \$67.1 million in securities sold with proceeds used to prepay higher rate borrowings including \$0.2 million in costs associated with the extinguishment of debt.

#### Non Interest Expense

Total non interest expense increased \$0.7 million or 8.4% to \$8.5 million during the three months ended September 30, 2012 compared to \$7.8 million over the same period in 2011. Salaries and employees benefits increased \$0.4 million or 8.2% to \$5.2 million for the three months ended September 30, 2012 from \$4.8 million for the same period in 2011. The increase reflects additional positions to support the Company s expanding infrastructure and larger loan portfolio. Other operating expenses increased \$0.3 million to \$1.9 million as of September 30, 2012 as compared to \$1.6 million for the same period last year. FDIC assessments increased \$0.1 million or 41.8% to \$0.2 million for the three months ended September 30, 2012 compared to \$0.1 million for the same period last year. Non interest expense for the three months ended September 30, 2011, also included acquisition costs of \$0.1 million in connection with the HSB merger.

Total non interest expense increased \$2.3 million or 9.8% to \$25.3 million during the nine months ended September 30, 2012 compared to \$23.0 million over the same period in 2011. Salaries and employees benefits increased \$2.2 million or 16.4% to \$15.6 million for the nine months ended September 30, 2012 from \$13.4 million for the same period in 2011. The increase reflects additional positions to support the Company s expanding infrastructure and larger loan portfolio. Net occupancy expense and furniture and fixture expenses increased \$0.1 million. As of September 30, 2012 the Company incurred \$0.2 million in cost of extinguishment of debt due to the prepayment of a \$5.0 million for the same period last year. FDIC assessments decreased \$0.1 million or 14.6% to \$0.5 million for the nine months ended September 30, 2012 compared to \$0.6 million for the same period last year. Non interest expense for the nine months ended September 30, 2011, also included acquisition costs of \$0.7 million in connection with the HSB merger.

#### **Income Taxes**

The provision for income taxes increased \$0.4 million or 30.1% to \$1.6 million for the three months ended September 30, 2012 compared to \$1.2 million for the three months ended September 30, 2011 primarily due to higher pretax income. The effective tax rate for the three months ended September 30, 2012 increased to 32.5% from 30.1% for the same period last year. The increase in the effective rate was a result of a lower percentage of interest income from tax exempt securities and a higher federal statutory rate.

The provision for income taxes increased \$1.1 million or 33.6% to \$4.4 million for the nine months ended September 30, 2012 compared to \$3.3 million for the nine months ended September 30, 2011 primarily due to higher pretax income. The effective tax rate for the nine months ended September 30, 2012 increased to 32.3% from 31.1% for the same period last year. The increase in the effective rate was a result of a lower percentage of interest income from tax exempt securities and a higher federal statutory rate.

#### Financial Condition

Total assets grew to \$1.566 billion, a 22.1% increase over the September 30, 2011 level of \$1.283 billion and 17.1% over the December 31, 2011 level of \$1.337 billion with all growth funded by deposits, borrowings and capital. This increase reflects strong organic growth in new and

existing markets.

Cash and due from banks decreased \$5.3 million and interest earning deposits with banks decreased \$46.4 million compared to December 31, 2011 as management invested excess capital and liquidity and continues to evaluate prudent strategies to deploy these funds to maximize returns while managing interest rate risk. Total securities increased \$164.4 million or 26.9% to \$776.6 million and net loans increased \$117.1 million or 19.5% to \$718.4 million compared to December 31, 2011 levels. The ability to grow the investment and loan portfolios, while minimizing interest rate risk sensitivity and maintaining credit quality, remains a strong focus of management. Total deposits grew \$126.7 million to \$1.315 billion at September 30, 2012 compared to \$1.188 billion at December 31, 2011. Demand deposits increased \$91.2 million to \$412.7 million as of September 30 2012 compared to \$321.5 million at December 31, 2011. Savings, NOW and money market deposits increased \$53.3 million to \$737.2 million at September 30, 2012 from \$683.9 million at December 31, 2011. Certificates of deposit of \$100,000 or more decreased \$15.0 million to \$125.6 million at September 30, 2012, from \$140.6 million at December 31, 2011. Other time deposits decreased \$2.9 million to \$39.3 million at September 30, 2012, from \$42.2 million at December 31, 2011. Federal Home Loan Bank term advances were \$15.0 million as of September 30, 2012. There were no Federal Home Loan Bank term advances as of December 31, 2011. Federal funds purchased and Federal Home Loan Bank overnight borrowings were \$62.0 million as of September 30, 2012 compared to \$1.40 million as of September 30, 2012 compared to \$16.9 million as of December 31, 2011. Repurchase agreements decreased \$3.8 million to \$13.1 million at September 30, 2012 compared to \$16.9 million as of December 31, 2011 predominately due to the prepayment of a \$5.0 million at September 30, 2012 compared to \$16.9 million as of December 31, 2011 predominately due to the prepayment of a \$5.0 million Repurchase agreeme

compared to December 31, 2011. Other liabilities and accrued expenses increased \$19.5 million to \$28.6 million as of September 30, 2012 from \$9.1 million as of December 31, 2011 due to securities totaling \$17.9 million purchased in September 2012 which settled in October 2012. Stockholders equity was \$116.3 million at September 30, 2012, an increase of \$9.3 million or 8.7% from December 31, 2011, reflecting the proceeds from the issuance of shares of common stock under the Dividend Reinvestment Plan of \$6.5 million, net income of \$9.4 million, and \$1.0 million related to stock based compensation plans, partially offset by \$5.8 million in declared cash dividends and a decrease in the net unrealized gains in securities of \$1.7 million. In October 2012, the Company declared a quarterly dividend of \$0.23 per share and continues its long term trend of uninterrupted dividends.

### Liquidity

The objective of liquidity management is to ensure the sufficiency of funds available to respond to the needs of depositors and bo rrowers, and to take advantage of unanticipated earnings enhancement opportunities for Company growth. Liquidity management addresses the ability of the Company to meet financial obligations that arise in the normal course of business. Liquidity is primarily needed to meet customer borrowing commitments, deposit withdrawals either on demand or contractual maturity, to repay other borrowings as they mature, to fund current and planned expenditures and to make new loans and investments as opportunities arise. The Company s principal sources of liquidity included cash and cash equivalents of \$7.7 million as of September 30, 2012, and dividends from the Bank. Cash available for distribution of dividends to shareholders of the Company is primarily derived from dividends paid by the Bank to the Company. For the nine months ended September 30, 2012, the Bank did not pay a cash dividend to the Company. Prior regulatory approval is required if the total of all dividends declared by the Bank in any calendar year exceeds the total of the Bank s net income of that year combined with its retained net income of the preceding two years. At September 30, 2012, the Bank had \$29.9 million of retained net income available for dividends to the Company. In the event that the Company subsequently expands its current operations, in addition to dividends from the Bank, it will need to rely on its own earnings, additional capital raised and other borrowings to meet liquidity needs. The Company made a capital contribution of \$5.0 million to the Bank during the nine months ended September 30, 2012.

The Bank s most liquid assets are cash and cash equivalents, securities available for sale and securities held to maturity due within one year. The levels of these assets are dependent upon the Bank s operating, financing, lending and investing activities during any given period. Other sources of liquidity include loan and investment securities principal repayments and maturities, lines of credit with other financial institutions including the Federal Home Loan Bank and Federal Reserve Bank, growth in core deposits and sources of wholesale funding such as brokered certificates of deposit. While scheduled loan amortization, maturing securities and short term investments are a relatively predictable source of funds, deposit flows and loan and mortgage-backed securities prepayments are greatly influenced by general interest rates, economic conditions and competition. The Bank adjusts its liquidity levels as appropriate to meet funding needs such as seasonal deposit outflows, loans, and asset and liability management objectives. Historically, the Bank has relied on its deposit base, drawn through its full-service branches that serve its market area and local municipal deposits, as its principal source of funding. The Bank seeks to retain existing deposits and loans and maintain customer relationships by offering quality service and competitive interest rates to its customers, while managing the overall cost of funds needed to finance its strategies.

The Bank s Asset/Liability and Funds Management Policy allows for wholesale borrowings of up to 25% of total assets. At September 30, 2012, the Bank had aggregate lines of credit of \$282.5 million with unaffiliated correspondent banks to provide short term credit for liquidity requirements. Of these aggregate lines of credit, \$262.5 million is available on an unsecured basis. As of September 30, 2012, the Bank had \$62.0 million outstanding in overnight borrowings. The Bank did not have any overnight borrowings outstanding as of December 31, 2011. The Bank also has the ability, as a member of the Federal Home Loan Bank (FHLB) system, to borrow against unencumbered residential and commercial mortgages owned by the Bank. The Bank also has a master repurchase agreement with the FHLB, which increases its borrowing capacity. As of September 30, 2012 and December 31, 2011, the Bank did not have any overnight borrowings outstanding under these lines. As of September 30, 2012, the Bank had \$15.0 million outstanding in FHLB advances. The Bank did not have outstanding FHLB advances as of December 31, 2011. As of September 30, 2012, the Bank had \$10.0 million of securities sold under agreements to repurchase outstanding with brokers and \$3.1 million outstanding with customers. The Bank had \$15.0 million outstanding with customers. In addition, the Bank has an approved broker relationship

for the purpose of issuing brokered certificates of deposit. As of September 30, 2012 and December 31, 2011, the Bank had no brokered certificates of deposits.

Management continually monitors the liquidity position and believes that sufficient liquidity exists to meet all of our operating requirements. Based on the objectives determined by the Asset and Liability Committee, the Bank s liquidity levels may be affected by the use of short term and wholesale borrowings, and the amount of public funds in the deposit mix. The Asset and Liability Committee is comprised of members of senior management and the Board. Excess short term liquidity is invested overnight at the highest rate available at the Federal Reserve or in federal funds sold. The Bank invested \$5.8 million at the Federal Reserve as of September 30, 2012, \$52.6 million as of December 31, 2011, and \$75.1 million as of September 30, 2011. The Bank did not have overnight federal funds sold as of September 30, 2012, December 31, 2011, or September 30, 2011.

#### **Capital Resources**

The Company and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can result in certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company s and the Bank s financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of the Company s and Bank s assets, liabilities, and certain off-balance sheet items calculated under regulatory accounting practices. The Company s and the Bank s capital amounts and classification also are subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios (set forth in the following table) of total and Tier 1 capital (as defined in the regulations) to risk weighted assets (as defined), and of Tier 1 capital (as defined) to average assets (as defined). Management believes as of September 30, 2012, the Company and the Bank met all capital adequacy requirements. Since 2009, the Company has actively managed its capital position in response to its growth. During this period, the Company has raised capital through the following initiatives:

• In April 2009, the Company implemented a Dividend Reinvestment Plan (DRP Plan) and filed a registration statement on Form S-3 to register 600,000 shares of common stock with the Securities and Exchange Commission (SEC) pursuant to the DRP Plan. In April 2010, the Company increased the discount from 3% to 5%, and raised the quarterly optional cash purchase amount to \$50,000 under the DRP Plan. Proceeds from the issuance of common stock related to the DRP Plan for the nine months ended September 30, 2012, was \$6.5 million and for the twelve months ended December 31, 2011, was \$4.6 million. Since the inception of the DRP Plan in April 2009 through September 30, 2012, the Company has issued 654,127 shares of common stock and raised \$12.8 million in capital.

• In June 2009, the Company filed a shelf registration statement on Form S-3 to register up to \$50 million of securities with the SEC. Subsequently in July 2012, the registration of these shares has expired.

• In December 2009, the Company completed the private placement of \$16.0 million in aggregate liquidation amount of 8.50% cumulative convertible trust preferred securities (the TPS), through its subsidiary, Bridge Statutory Capital Trust II. The TPS have a liquidation amount of \$1,000 per security and the TPS shares are convertible into our common stock, at an effective conversion price of \$31 per share. The TPS mature in 30 years but are callable by the Company at par any time after September 30, 2014. The Company issued \$16.0 million of Junior Subordinated Debentures (the Debentures) to the trust in exchange for ownership of all of the common security of the trust and the proceeds of the preferred securities sold by the trust. In accordance with current accounting guidance, the trust is not consolidated in the Company's financial statements, but rather the Debentures are shown as a liability. The Debentures bear interest at a fixed rate equal to 8.50% and mature on December 31, 2039. Consistent with regulatory requirements, the interest payments may be deferred for up to 5 years, and are cumulative. The Debentures have the same prepayment provisions as the TPS. The Debentures may be included in Tier I capital (with certain limitations applicable) under current regulatory guidelines and interpretations.

• On May 27, 2011, the Company issued 273,479 shares of common stock, increasing capital by \$5.8 million, in connection with the acquisition of Hamptons State Bank.

• In November 2011, the Company filed a prospectus supplement under which it may from time to time sell up to \$10.0 million of its common stock pursuant to an at-the-market equity offering program. During 2011 the Company issued 30,220 shares of common stock and raised \$0.6 million in capital under this program.

• On December 20, 2011, the Company raised \$24.1 million in capital from the sale of 1,377,000 shares of common stock to selected institutional and other private investors in a registered direct offering.

• On June 27, 2012, the Company filed a shelf registration statement on Form S-3 to register up to 800,000 of securities pursuant to the DRP Plan with the SEC.

Management believes that the current capital levels along with future retained earnings will allow the Bank to maintain a position exceeding required capital levels and which is sufficient to support Company growth. Additionally, the Company has the ability to issue additional common stock and/or preferred stock should the need arise.

At September 30, 2012 and December 31, 2011, actual capital levels and minimum required levels for the Company and the Bank were as follows:

### Bridge Bancorp, Inc. (Consolidated)

As of September 30, (Dollars in thousands)					2012			To Be W	الم
		Actual			For Capi Adequad Purpose	s s		Capitalized Prompt Cor Action Prov	Under rective visions
		Amount	Ratio		Amount	Ratio		Amount	Ratio
Total Capital (to risk weighted assets)	\$	141,346	14.89	-	\$ 76,512	8.0%	-	n/a	n/a
Tier 1 Capital (to risk weighted assets)		129,365	13.5%		38,256	4.0%		n/a	n/a
Tier 1 Capital (to average assets)		129,365	9.09	6	57,328	4.0%	D	n/a	n/a
As of December 31,					2011				
(Dollars in thousands)								To Be W	
					For Capital			Capitalized U	
					Adequacy			Prompt Corr	
	<b>A</b>	Actual	Dette		Purposes	D-4-		Action Provi	
Total Capital (to risk weighted assets)	S An	128.226	Ratio 16.2%	\$	Amount 63.228	Ratio 8.0%		Amount n/a	Ratio
Tier 1 Capital (to risk weighted assets)	¢	128,220	15.0%	ф	31.614	8.0% 4.0%		n/a	n/a n/a
Tier 1 Capital (to average assets)		118,334	9.3%		51,010	4.0%		n/a	n/a
Ther T Capital (to average assets)		118,554	9.5%		51,010	4.0%		11/8	II/a
Bridgehampton National Bank									
As of September 30,					2012			To Be Wel	
(Dollars in thousands)		Actual			For Capital Adequacy Purposes			Capitalized Un Prompt Corre Action Provis	nder ctive ions
		mount	Ratio		Amount	Ratio		Amount	Ratio
Total Capital (to risk weighted assets)	\$	133,633	14.0%	\$	76,496	8.0%	\$	95,621	10.0%
Tier 1 Capital (to risk weighted assets)		121,654	12.7%		38,248	4.0%		57,372	6.0%
Tier 1 Capital (to average assets)		121,654	8.5%		57,320	4.0%		71,650	5.0%

As of December 31,				2011			
(Dollars in thousands)						To Be We	ell
				For Capita	1	Capitalized U	Jnder
				Adequacy	,	Prompt Corre	ective
	Actual Purposes Action Provisi				sions		
	Amount	Ratio		Amount	Ratio	Amount	Ratio
Total Capital (to risk weighted assets)	\$ 115,383	14.6%	\$	63,213	8.0%	\$ 79,016	10.0%
Tier 1 Capital (to risk weighted assets)	105,494	13.4%		31,616	4.0%	47,410	6.0%
Tier 1 Capital (to average assets)	105,494	8.3%		51,001	4.0%	63,751	5.0%

#### Impact of Inflation and Changing Prices

The Unaudited Consolidated Financial Statements and notes thereto presented herein have been prepared in accordance with U.S. generally accepted accounting principles, which require the measurement of financial position and operating results in terms of historical dollars without considering changes in the relative purchasing power of money over time due to inflation. The primary effect of inflation on the operations of the Company is reflected in increased operating costs. Unlike most industrial companies, virtually all of the assets and liabilities of a financial institution are monetary in nature. As a result, changes in interest rates have a more significant effect on the performance of a financial institution than do the effects of changes in the general rate of inflation and changes in prices. Changes in interest rates could adversely affect the Company s results of operations and financial condition. Interest rates do not necessarily move in the same direction, or in the same magnitude, as the prices of goods and services. Interest rates are highly sensitive to many factors, which are beyond the control of the Company, including the influence of domestic and foreign economic conditions and the monetary and fiscal policies of the United States government and federal agencies, particularly the Federal Reserve Bank.

#### **Recent Regulatory and Accounting Developments**

Refer to Note 14. Recent Accounting Pronouncements, of the Notes to the Consolidated Financial Statements for details related to recent regulatory and accounting developments.

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk

#### Asset/Liability Management

Management considers interest rate risk to be the most significant market risk for the Company. Market risk is the risk of loss from adverse changes in market prices and rates. Interest rate risk is the exposure to adverse changes in the net income of the Company as a result of changes in interest rates.

The Company s primary earnings source is net interest income, which is affected by changes in the level of interest rates, the relationship between rates, the impact of interest rate fluctuations on asset prepayments, the level and composition of deposits and liabilities, and the credit quality of earning assets. The Company s objectives in its asset and liability management are to maintain a strong, stable net interest margin, to utilize its capital effectively without taking undue risks, to maintain adequate liquidity, and to reduce vulnerability of its operations to changes in interest rates.

The Company s Asset and Liability Committee evaluates periodically, but at least four times a year, the impact of changes in market interest rates on assets and liabilities, net interest margin, capital and liquidity. Risk assessments are governed by policies and limits established by senior management, which are reviewed and approved by the full Board of Directors at least annually. The economic environment continually presents uncertainties as to future interest rate trends. The Asset and Liability Committee regularly utilizes a model that projects net interest income based on increasing or decreasing interest rates, in order to be better able to respond to changes in interest rates.

At September 30, 2012, \$728.5 million or 93.8% of the Company s securities had fixed interest rates. Changes in interest rates affect the value of the Company s interest earning assets and in particular its securities portfolio. Generally, the value of securities fluctuates inversely with changes in interest rates. Increases in interest rates could result in decreases in the market value of interest earning assets, which could adversely affect the Company s stockholders equity and its results of operations if sold. The Company is also subject to reinvestment risk associated with changes in interest rates. Changes in market interest rates could also affect the type (fixed-rate or adjustable-rate) and the amount of loans originated by the Company and the average life of loans and securities, which can impact the yields earned on the Company s loans and securities. Changes in interest rates may affect the average life of loans and mortgage related securities as well as the related accretion of discount or amortization of premium. In periods of decreasing interest rates, the average life of loans and securities held by the Company may be shortened to the extent increased prepayment activity occurs during such periods which, in turn, may result in the investment of funds from such prepayments in lower yielding assets. Under these circumstances the Company is subject to reinvestment risk to the extent that it is unable to reinvest the cash received from such prepayments at rates that are comparable to the rates on existing loans and securities. Additionally, increases in interest rates may result in decreasing loan prepayments with respect to fixed rate loans (and therefore an increase in the average life of such loans), may result in a decrease in loan demand, and make it more difficult for borrowers to repay adjustable rate loans.

The Company utilizes the results of a detailed and dynamic simulation model to quantify the estimated exposure to net interest income to sustained interest rate changes. Management routinely monitors simulated net interest income sensitivity over a rolling two-year horizon. The simulation model captures the seasonality of the Company s deposit flows and the impact of changing interest rates on the interest income received and the interest expense paid on all assets and liabilities reflected on the Company s consolidated balance

sheet. This sensitivity analysis is compared to the asset and liability policy limits that specify a maximum tolerance level for net interest income exposure over a one-year horizon given a 100 and 200 basis point upward shift in interest rates and a 100 basis point downward shift in interest rates. A parallel and pro rata shift in rates over a twelve-month period is assumed.

The following reflects the Company s net interest income sensitivity analysis at September 30, 2012:

Change in Interest Rates in Basis Points	September 30, 2012 Potential Change in Net			December 31, 2 Potential Char in Net	
(Dollars in thousands)		Interest Incon	Interest Income		
		\$ Change	% Change	\$ Change	% Change
200	\$	(1,129)	(2.42)% \$	(1,968)	(4.32)%
100	\$	(417)	(0.89)% \$	(926)	(2.03)%
Static					
(100)	\$	(202)	0.43% \$	(16)	(0.04)%

The preceding sensitivity analysis does not represent a Company forecast and should not be relied upon as being indicative of expected operating results. These hypothetical estimates are based upon numerous assumptions including, but not limited to, the nature and timing of interest rate levels and yield curve shapes, prepayments on loans and securities, deposit decay rates, pricing decisions on loans and deposits, and reinvestment and replacement of asset and liability cash flows. While assumptions are developed based upon perceived current economic and local market conditions, the Company cannot make any assurances as to the predictive nature of these assumptions including how customer preferences or competitor influences may change.

Also, as market conditions vary from those assumed in the sensitivity analysis, actual results will also differ due to prepayment and refinancing levels likely deviating from those assumed, the varying impact of interest rate change caps or floors on adjustable rate assets, the potential effect of changing debt service levels on customers with adjustable rate loans, depositor early withdrawals, prepayment penalties and product preference changes and other internal and external variables. Furthermore, the sensitivity analysis does not reflect actions that management might take in responding to, or anticipating changes in interest rates and market conditions.

#### **Item 4. Controls and Procedures**

An evaluation was performed under the supervision and with the participation of the Company s management, including the Principal Executive Officer and Principal Financial Officer, of the effectiveness of the design and operation of the Company s disclosure controls and procedures (as defined in Rule 13a-15(e) promulgated under the Securities and Exchange Act of 1934, as amended) as of September 30, 2012. Based on that evaluation, the Company s Principal Executive Officer and Principal Financial Officer concluded that the Company s disclosure controls and procedures were effective as of the end of the period covered by this quarterly report. There has been no change in the Company s internal control over financial reporting during the quarter that has materially affected, or is reasonably likely to materially affect, the Company s internal control over financial reporting.

#### PART II. OTHER INFORMATION

### Item 1. Legal Proceedings

None.

Item 1A. Risk Factors

There is one additional risk factor described below in addition to the factors disclosed in Item 1A., Risk Factors, in the Company s Annual Report on Form 10-K for the year ended December 31, 2011.

Recent Storm-Related Events May Have A Negative Impact on Future Earnings

We are in the process of assessing the impact of the recent storm that occurred in late October. The storm resulted in considerable damage throughout our market area, and may have adversely affected the collateral of some of our borrowers and, to a lesser extent, their ability to repay their obligations to the Bank.

2	

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

- (a) Not applicable.
- (b) Not applicable.
- (c) Not applicable.

### Item 3. Defaults upon Senior Securities

Not applicable.

### Item 4. Mine Safety Disclosures

Not applicable.

### Item 5. Other Information

Not applicable.

### Item 6. Exhibits and Reports on Form 8-K

- <u>31.1</u> Certification of Principal Executive Officer pursuant to Rule 13a-14(a)
- 31.2 Certification of Principal Financial Officer pursuant to Rule 13a-14(a)
- 32.1 Certification of Chief Executive Officer and Chief Financial Officer pursuant to Rule 13a-14(b) and 18 U.S.C. Section 1350
   101 The following financial statements from Bridge Bancorp, Inc. s Quarterly Report on Form 10-Q for the Quarter Ended
   September 30, 2012, filed on November 8, 2012, formatted in XBRL: (i) Consolidated Balance Sheets as of September 30, 2012 and December 31, 2011, (ii) Consolidated Statements of Income for the Three and Nine Months Ended September 30, 2012 and 2011, (iii) Consolidated Statement of Comprehensive Income for the Three and Nine Months Ended September 30, 2012 and 2011, (iv) Consolidated Statement of Stockholders Equity for the Nine Months Ended September 30, 2012 and 2011, (v) Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2012, and 2011, and (vi) the Condensed Notes to Consolidated Financial Statements. (1)
- 101.INS XBRL Instance Document (1)

101.SCH XBRL Taxonomy Extension Schema Document (1)
101.CAL XBRL Taxonomy Extension Calculation Linkbase Document (1)
101.LAB XBRL Taxonomy Extension Labels Linkbase Document (1)
101.PRE XBRL Taxonomy Extension Presentation Linkbase Document (1)
101.DEF XBRL Taxonomy Extension Definitions Linkbase Document (1)

(1) Pursuant to Rule 406T of Regulation S-T, the Interactive Data Files on Exhibit 101 hereto are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Securities and Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.

### SIGNATURES

In accordance with the requirement of the Securities Exchange Act of 1934, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

	BRIDGE BANCORP, INC. Registrant
November 8, 2012	<u>/s/ Kevin M. O Connor</u> Kevin M. O Connor President and Chief Executive Officer
November 8, 2012	<u>/s/ Howard H. Nolan</u> Howard H. Nolan Senior Executive Vice President, Chief Financial Officer