

Edgar Filing: ANTARES PHARMA INC - Form 10-Q/A

ANTARES PHARMA INC
Form 10-Q/A
September 19, 2002

=====

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q/A

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE
SECURITIES EXCHANGE ACT OF 1934.

For the quarterly period ended March 31, 2002

Commission File Number 0-20945

ANTARES PHARMA, INC.

A Minnesota Corporation

IRS Employer ID No. 41-1350192

707 Eagleview Boulevard, Suite 414
Exton, Pennsylvania
19341

(610) 458-6200

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ X No ☐ _____

The number of shares outstanding of the Registrant's Common Stock, \$.01 par value, as of April 30, 2002, was 9,201,188.

=====

1

ANTARES PHARMA, INC.

INDEX

PAGE

PART I. FINANCIAL INFORMATION

ITEM 1. Financial Statements (Unaudited)

Edgar Filing: ANTARES PHARMA INC - Form 10-Q/A

Consolidated Balance Sheets, as of December 31, 2001 and March 31, 2002	3
Consolidated Statements of Operations for the three months ended March 31, 2001 and 2002	4
Consolidated Statements of Cash Flows for the three months ended March 31, 2001 and 2002	5
Notes to Consolidated Financial Statements	6
ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	11
ITEM 3. Quantitative and Qualitative Disclosures About Market Risk	15
ITEM 4. Controls and Procedures.....	15
PART II. OTHER INFORMATION	16
SIGNATURES	17

2

ANTARES PHARMA, INC. CONSOLIDATED BALANCE SHEETS (UNAUDITED)

	December 2001 -----
Assets	
Current Assets:	
Cash	\$ 1,9
Accounts receivable, less allowance for doubtful accounts of \$18,000	5
VAT and other receivables	3
Inventories	6
Prepaid expenses and other assets	-----
Total current assets	3,5
Equipment, furniture and fixtures, net	1,9
Patent rights, net	2,4
Goodwill, net	3,0
Other assets	1

Total Assets	\$ 11,1
	=====

Liabilities and Shareholders' Equity

Current Liabilities:

Edgar Filing: ANTARES PHARMA INC - Form 10-Q/A

Accounts payable	\$	6
Accrued expenses and other liabilities		1,0
Deferred revenue		1,5
Capital lease obligations - current maturities		
Liabilities to related parties		2

Total current liabilities		3,5
Capital lease obligations, less current maturities		1

Total liabilities		3,6

Shareholders' Equity:		
Series A Convertible Preferred Stock: \$0.01 par; authorized 10,000		
shares; 1,250 issued and outstanding at December 31, 2001 and		
March 31, 2002		
Common Stock: \$0.01 par; authorized 15,000,000 shares;		
9,161,188 and 9,201,188 issued and outstanding at		
December 31, 2001 and March 31, 2002, respectively		
Additional paid-in capital		37,4
Accumulated deficit		(29,4
Deferred compensation		(2
Accumulated other comprehensive loss		(3

		7,4

Total Liabilities and Shareholders' Equity	\$	11,1
		=====

See accompanying notes to consolidated financial statements.

3

ANTARES PHARMA, INC. CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

		For the Thr Ma

		2001

Revenues:		
Product sales	\$	471,37
Licensing and product development		115,79

		587,16
Cost of product sales		293,87

Gross margin		293,29

Edgar Filing: ANTARES PHARMA INC - Form 10-Q/A

Operating Expenses:

Research and development	570,95
In-process research and development (Note 1)	948,00
Sales and marketing	260,29
General and administrative	1,184,17

	2,963,42

Net operating loss	(2,670,12)

Other income (expense):	
Interest income	129,38
Interest expense	(84,20)
Foreign exchange gains (losses)	(27,09)
Other, net	(1,90)

	16,18

Net loss	(2,653,94)
In-the-money conversion feature-preferred stock dividend (Note 6)	(5,314,12)

Net loss applicable to common shares	\$ (7,968,07)
	=====
Basic and diluted net loss per common share	\$ (1.1)
	=====
Basic and diluted weighted average common shares outstanding	7,012,13
	=====

See accompanying notes to consolidated financial statements.

4

ANTARES PHARMA, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

	For

	20

Cash flows from operating activities:	
Net loss	\$ (2,
Adjustments to reconcile net loss to net cash used in operating activities:	
Depreciation and amortization	
Loss on disposal and abandonment of assets	
In-process research and development	
Stock-based compensation expense	

Edgar Filing: ANTARES PHARMA INC - Form 10-Q/A

Changes in operating assets and liabilities, net of effect of business acquisition:	
Accounts receivable	
VAT and other receivables	
Inventories	
Prepaid expenses and other assets	
Accounts payable	(
Accrued expenses and other	(
Deferred revenue	
Liabilities to related parties	
Other	
Net cash used in operating activities	(2,
Cash flows from investing activities:	
Purchases of equipment, furniture and fixtures	
Proceeds from sale of equipment, furniture & fixtures	
Additions to patent rights	
Increase in notes receivable and due from Medi-Ject	(
Acquisition of Medi-Ject, including cash acquired	
Net cash used in investing activities	(
Cash flows from financing activities:	
Proceeds from loans from shareholders	1,
Principal payments on capital lease obligations	
Proceeds from issuance of common stock, net	9,
Net cash provided by financing activities	11,
Effect of exchange rate changes on cash and cash equivalents	(
Net increase (decrease) in cash and cash equivalents	8,
Cash and cash equivalents:	
Beginning of period	
End of period	\$ 8,
Cash paid during the period for interest	\$

Schedule of non-cash investing and financing activities: See information regarding non-cash investing and financing activities related to the Share Transaction in Notes 1 and 6.

See accompanying notes to consolidated financial statements

Edgar Filing: ANTARES PHARMA INC - Form 10-Q/A

1. Basis of Presentation

The accompanying unaudited financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. The accompanying financial statements and notes should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2001. Operating results for the three-month period ended March 31, 2002, are not necessarily indicative of the results that may be expected for the year ending December 31, 2002.

On January 31, 2001, Medi-Ject Corporation, now known as Antares Pharma, Inc. ("Antares" or "the Company") purchased from Permateg Holding AG ("Permateg") all of the outstanding shares of Permateg Pharma AG, Permateg Technology AG, and Permateg NV (the "Share Transaction"). In exchange, Antares issued 2,900,000 shares of Antares common stock to Permateg. Upon the issuance, Permateg owned approximately 67% of the outstanding shares of Antares common stock. For accounting purposes, Permateg is deemed to have acquired Antares. The acquisition has been accounted for by the purchase method of accounting.

Upon closing of the Share Transaction on January 31, 2001, the full principal amount of Permateg's shareholders' loans to the three Permateg subsidiaries which were included in the Share Transaction, of \$13,069,870, was converted to equity.

Also on January 31, 2001, promissory notes issued by Medi-Ject to Permateg between January 25, 2000 and January 15, 2001, in the aggregate principal amount of \$5,500,000, were converted into Series C Convertible Preferred Stock ("Series C"). Permateg, the holder of the Series C stock, immediately exercised its right to convert the Series C stock, and Antares issued 2,750,000 shares of common stock to Permateg upon such conversion. Also on that date, the name of the corporation was changed to Antares Pharma, Inc.

The total consideration paid, or purchase price, for Medi-Ject was approximately \$6,889,974, which represents the fair market value of Medi-Ject and related transaction costs of \$480,095. For accounting purposes, the fair value of Medi-Ject is based on the 1,424,729 shares of Medi-Ject common stock outstanding on January 25, 2000, at an average closing price three days before and after such date of \$2.509 per share plus the estimated fair value of the Series A convertible preferred stock and the Series B mandatorily redeemable convertible preferred stock plus the fair value of outstanding stock options and warrants representing shares of Medi-Ject common stock either vested on January 25, 2000, or that became vested at the close of the Share Transaction plus the capitalized acquisition cost of Permateg.

Edgar Filing: ANTARES PHARMA INC - Form 10-Q/A

1. Basis of Presentation (Continued)

The purchase price allocation was as follows:

Cash acquired	\$	394,535
Current assets		900,143
Equipment, furniture and fixtures		1,784,813
Patents		1,470,000
Other intangible assets		2,194,000
Goodwill		1,276,806
Other assets		3,775
Current liabilities		(2,026,723)
Debt		(55,375)
In-process research and development		948,000

Purchase price	\$	6,889,974
		=====

In connection with the Share Transaction on January 31, 2001, the Company acquired in-process research and development projects having an estimated fair value of \$948,000, that had not yet reached technological feasibility and had no alternative future use. Accordingly, this amount was immediately expensed in the Consolidated Statements of Operations.

Unaudited pro forma results of operations for the years ended December 31, 2000 and 2001, and for the three months ended March 31, 2001, assuming Permatec's acquisition of Medi-Ject, the conversion of the \$5,000,000 in promissory notes, and the Company's implementation of SFAS 141 all collectively occurred on January 1, 2000, are as follows:

	Pro forma Year Ended December 31, 2000 -----	Pro forma Year Ended December 31, 2001 -----	Pro forma Three Months En March 31, 2001 -----
Net revenues.....	\$ 2,553,284	\$ 3,811,362	\$ 900,007
Loss before cumulative effect of a change in accounting principle.....	\$ (10,030,643)	\$ (15,086,836)	\$ (8,537,853)
Net loss.....	\$ (11,145,026)	\$ (15,086,836)	\$ (8,537,853)
Net loss per share.....	\$ (1.63)	\$ (1.78)	\$ (1.22)

2. Going Concern

The accompanying financial statements have been prepared on a going-concern basis, which contemplates the realization of assets and the satisfaction of liabilities and other commitments in the normal course of business. The Company had negative working capital of \$11,712 and \$2,037,811 at December 31, 2001 and March 31, 2002, respectively, and has had net losses and negative cash flows from operating activities since inception.

The Company expects to report a net loss for the year ending December 31, 2002, as marketing and development costs related to bringing future generations of products to market continue. Long-term capital requirements will depend on numerous factors, including the status of collaborative arrangements, the progress of research and development

Edgar Filing: ANTARES PHARMA INC - Form 10-Q/A

programs and the receipt of revenues from sales of products.

The Company has sufficient cash through June 2002 and will be required to raise additional working capital to continue to exist. Management's intentions are to raise this additional capital through alliances with strategic corporate partners, equity offerings, and/or borrowing from the Company's majority shareholder. The Company received \$1,000,000 on March 12, 2002 and \$1,000,000 on April 24, 2002 from the Company's majority shareholder, Dr. Jacques Gonella, under a Term Note agreement dated February 20, 2002. The Term Note agreement allowed for total advances to the Company of \$2,000,000. The note bears interest at the three month Euribor Rate as of the date of each advance, plus 5%. The principal and accrued interest is due on the earlier of (i) August 20, 2002, or (ii) the closing of a private placement of equity by the Company that results in net proceeds of \$5,000,000. There can be no assurance that the Company will ever

7

ANTARES PHARMA, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)
(UNAUDITED)
March 31, 2001 and 2002

2. Going Concern (Continued)

become profitable or that additional adequate funds will be available when needed or on acceptable terms.

The financial statements do not include any adjustments relating to the recoverability and classification of recorded asset amounts or the amounts and classification of liabilities that might be necessary if the Company is unable to continue as a going concern.

3. Inventories

Inventories consist of the following:

	December 31, 2001	March 31, 2002
Raw material	\$ 294,643	\$ 288,406
Work in-process	29,611	42,645
Finished goods	436,437	271,709
	-----	-----
	760,691	602,760
Inventory reserve	(105,000)	(81,000)
	-----	-----
	\$ 655,691	\$ 521,760
	=====	=====

4. Industry Segment and Operations by Geographic Areas

The Company is primarily engaged in development of drug delivery transdermal and transmucosal pharmaceutical products and drug delivery injection devices and supplies. These operations are considered to be one segment. The geographic distributions of Permatec's identifiable assets and revenues are summarized in the following table:

Edgar Filing: ANTARES PHARMA INC - Form 10-Q/A

We have operating assets located on two continents as follows:

	December 31, 2001	March 31, 2002
Switzerland	\$ 2,388,337	\$ 2,023,131
United States of America	8,740,113	7,992,944
	\$ 11,128,450	\$ 10,016,075

Revenues by region of origin are summarized as follows:

	For the Three Months Ended March 31,	
	2001	2002
United States of America	\$ 57,768	\$ 159,011
Europe	465,935	486,018
Other	63,466	23,942
	\$ 587,169	\$ 668,971

8

ANTARES PHARMA, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) (UNAUDITED) March 31, 2001 and 2002

5. Accounting for License Revenues

During the quarter ended December 31, 2000 and effective January 1, 2000, the Company adopted the cumulative deferral method for accounting for license revenues. The adoption of this accounting principle resulted in a \$1,059,622 cumulative effect adjustment in the first quarter 2000.

During the quarters ended March 31, 2001 and March 31, 2002, the Company recognized \$69,301 and \$39,228, respectively, of license revenues that were previously recognized by the Company prior to the adoption of the cumulative deferral method.

6. In-The-Money Conversion Feature Preferred Stock Dividend

During 2000 and 2001, prior to the closing of the Share Transaction on January 31, 2001, Medi-Ject borrowed a total of \$5,500,000 in convertible promissory notes from Permtec. At the closing of the Share Transaction, the principal amount of convertible promissory notes converted to 27,500 shares of Series C preferred stock. At the option of the holder, these shares were immediately converted into 2,750,000 shares of Antares common stock. As the conversion feature to common stock was contingent upon the closing of the Share Transaction, the measurement of the stated conversion feature as compared to the Company's common stock price of \$4.56 at January 31, 2001, resulted in an in-the-money conversion feature of \$5,314,125, which is a deemed dividend to the Series C preferred shareholder. This dividend increases the net loss applicable to common shareholders in the Antares' net loss per share calculation.

Edgar Filing: ANTARES PHARMA INC - Form 10-Q/A

7. Restricted Shares of Common Stock

Roger G. Harrison, Ph.D., was appointed to the position of Chief Executive Officer of Antares Pharma, Inc., effective March 12, 2001. In accordance with the terms of the employment agreement with Dr. Harrison, 40,000 restricted shares of common stock were granted to him on March 12, 2002, his first anniversary with the Company.

8. New Accounting Pronouncements

In July 2001, the Financial Accounting Standards Board issued SFAS 141, "Business Combinations," and SFAS 142, "Goodwill and Other Intangible Assets." SFAS 141 requires that the purchase method of accounting be used for all business combinations initiated after June 30, 2001. SFAS 142 changes the accounting for goodwill from an amortization method to an impairment-only approach. Thus, amortization of goodwill, including goodwill recorded in past business combinations, ceased upon adoption of that Statement. The Company adopted SFAS 142 in the first quarter of fiscal 2002 and accordingly evaluated its existing intangible assets and goodwill that were acquired in the Medi-Ject purchase business combination. The Company concluded that \$1,935,588 representing the unamortized portion of the amount allocated to other intangible assets on the date of adoption, should be classified as goodwill as they did not meet the definition for separate accounting under SFAS No. 142. These amounts were previously classified as workforce, ISO certification and clinical studies with unamortized balances of \$510,413, \$271,588, and \$1,153,587, at December 31, 2001. Upon adoption of SFAS 142, the Company reassessed the useful lives and residual values of all intangible assets

9

ANTARES PHARMA, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)
(UNAUDITED)
March 31, 2001 and 2002

8. New Accounting Pronouncements (Continued)

acquired in purchase business combinations, and determined that there were no amortization period adjustments necessary.

The Company adopted SFAS 141 during 2001 and adopted SFAS 142 effective January 1, 2002. As of the date of adoption of SFAS 142, after reclassification of other intangible assets as goodwill, the Company had approximately \$3,095,355 of unamortized goodwill subject to the transition provisions of SFAS 141 and 142. The Company is evaluating whether any impairment of goodwill may exist in accordance with the provisions of SFAS 142. Adoption of SFAS 142 is expected to decrease amortization expenses in 2002 by approximately \$410,000 as a result of ceasing amortization of goodwill and other intangible assets reclassified as goodwill. For the three-month period ended March 31, 2002, the adoption of SFAS 142 reduced amortization expense by \$102,396 and decreased the net loss per common share by \$0.01 per share.

For the quarters ended March 31, 2001 and 2002, the goodwill amortization, adjusted net loss and basic and diluted loss per share are as follows:

For the Three Months Ended
March 31,

Edgar Filing: ANTARES PHARMA INC - Form 10-Q/A

	2001	2002
Net loss as reported	\$ (7,968,072)	\$ (2,146,640)
Addback goodwill amortization	68,264	-
Adjusted net loss	\$ (7,899,808)	\$ (2,146,640)
Basic and diluted loss per share:		
Net loss as reported	(1.14)	(0.23)
Goodwill amortization	0.01	-
Adjusted net loss per share	\$ (1.13)	\$ (0.23)

For the three years ended December 31, 1999, 2000 and 2001, the goodwill amortization, adjusted net loss and basic and diluted loss per share are as follows:

	December 31,		
	1999	2000	2001
Net loss as reported	\$ (3,967,366)	(5,260,387)	(14,913,226)
Addback goodwill amortization	177,963	177,963	464,434
Adjusted net loss	\$ (3,789,403)	(5,082,424)	(14,537,774)
Basic and diluted loss per share:			
Net loss as reported	\$ (.92)	(1.22)	(1.76)
Goodwill amortization	.04	.04	.05
Adjusted net loss per share	\$ (.88)	(1.18)	(1.71)

10

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Results of Operations

Three Months Ended March 31, 2001 and 2002

Revenues

Total revenues for the three months ended March 31, 2001 and 2002 were \$587,169 and \$668,971, respectively. The increase in revenues of \$81,802, or 14% is primarily the result of an increase in product sales of \$66,636, or 14%. The product sales increase was mainly due to increased sales made to licensees in connection with clinical studies and other development activities under license agreements.

Licensing and product development fee income increased by \$15,166 or 13% for the

Edgar Filing: ANTARES PHARMA INC - Form 10-Q/A

three months ended March 31, 2002 as compared to the prior-year period. The increase results from the receipt of approximately \$725,000 of license and product development fees since March 31, 2001 that have been deferred and are being recognized over various periods, partially offset by a reduction in monthly revenue recognition in 2002 compared to 2001 on contracts existing at March 31, 2001 due to a change in estimated revenue recognition periods.

Cost of Sales

The cost of product sales of \$293,872 and \$661,424 for the first quarter of 2001 and 2002, respectively, are primarily related to injection devices and disposable products. Cost of sales as a percentage of product sales increased from 62% for the first quarter of 2001 to 123% for the first quarter of 2002. The significant increase during the 2002 period was primarily due to approximately \$282,000 of inventory write-offs and inventory reserve adjustments related to the launch of the Medi-Ject Vision ("MJ7") device into new markets. Approximately \$171,000 of this amount was due to a design defect in one of the disposable components discovered after product costing approximately \$146,000 was sold to a distributor during the quarter. These sales were reversed during the quarter and the product was written-off to cost of sales. The design defect was immediately corrected and the Company expects to ship the majority of the replacement product to the distributor during the second quarter. The remaining \$111,000 of inventory written-off was due to a production problem encountered in connection with another disposable component. The Company expects to incur only minor additional expenses associated with testing and making the required production modifications.

Research and Development

Research and development expenses totaled \$570,951 and \$731,128 in the three months ended March 31, 2001 and 2002, respectively. The increase of \$160,177 or 28% is primarily due to the inclusion of three months of Antares/Minnesota expenses in 2002 compared with only two months in 2001 following the business combination on January 31, 2001, and research employee additions at Antares/Switzerland for increased research activities.

11

Sales and Marketing

Sales and marketing expenses totaled \$260,298 and \$158,421 in the three months ended March 31, 2001 and 2002, respectively. This decrease of \$101,877 or 39% is primarily due to a decrease in consulting expenses offset by three months of Antares/Minnesota expenses in 2002 compared with only two months in 2001 following the business combination on January 31, 2001. The decrease in consulting expenses results from a management decision to reduce utilization of outside consulting services.

General and Administrative

General and administrative expenses totaled \$1,184,175 and \$1,277,329 in the three months ended March 31, 2001 and 2002, respectively. The increase of \$93,154 or 8% is primarily due to the inclusion of three months of Antares/Minnesota expenses in 2002 compared with only two months in 2001 following the business combination on January 31, 2001, offset by decreases in professional services, expenses related to the business combination and amortization expense of \$37,700 from the adoption of SFAS 142.

Other Income (Expense)

Edgar Filing: ANTARES PHARMA INC - Form 10-Q/A

Net other income (expense) decreased \$3,489 from net other income of \$16,180 in the first quarter of 2001 to net other income of \$12,691 in the first quarter of 2002. The first quarter 2001 other income (expense) is primarily composed of \$129,387 of interest earnings on funds received in the private placement of equity offset by currency losses of \$27,095 and interest expense of \$84,204. The first quarter 2002 other income (expense) is primarily composed of exchange gains of \$18,538 and interest income of \$3,232, offset by interest expense of \$8,362. The decrease in interest income of \$126,155 results from a lower average cash balance during the first quarter of 2002 compared to 2001. Substantially all of the private placement funds received in the first quarter of 2001 have been used to fund operations and capital expenditures since March 31, 2001. Interest expense in the first quarter of 2001 included interest expense on outstanding notes incurred by Antares/Switzerland in January 2001 prior to the business combination, which accounts for nearly all of the \$75,842 interest expense decrease from 2001 to 2002.

Cash Flows

Operating Activities

Net cash used in operating activities decreased by \$426,185, from \$2,356,827 for the first quarter of 2001 to \$1,930,642 for the first quarter of 2002. This was the result of net losses of \$2,653,947 and \$2,146,640 in the first quarter of 2001 and 2002, respectively, adjusted by noncash expenses and changes in operating assets and liabilities.

Net noncash expenses of \$1,262,288 in the first quarter of 2001 were mainly due to depreciation and amortization of \$312,236 and in-process research and development of \$948,000. Noncash expenses in the first quarter of 2002 totaled \$280,225, consisting primarily of depreciation and amortization of \$233,363 and stock-based compensation expense of \$46,862.

The change in operating assets and liabilities in the first quarter of 2001 resulted in a net decrease to cash of \$965,168, comprised mainly of reductions in accounts payable, accrued expenses and deferred revenue of \$523,781, \$124,350 and \$199,998, respectively. In the first quarter of 2002, the change in operating assets and liabilities caused a decrease in cash of \$64,227, primarily due to the increase in accounts

12

receivable and prepaid expenses of \$75,239 and \$148,999, respectively, along with a decrease in liabilities to related parties of \$112,481, offset by a decrease in inventories of \$133,931 and an increase in deferred revenue of \$149,183. Prepaid expenses increased \$148,999 during the current quarter due primarily to payment of the annual directors' and officers' insurance premium of \$155,000.

Investing Activities

Net cash used in investing activities decreased \$150,020, from \$299,584 in the first quarter of 2001 to \$149,564 in the same period of 2002. In 2001, cash of \$602,756 was loaned to Medi-Ject before the business combination and was offset by the cash balance of \$355,578 in Medi-Ject at the time of the business combination. In addition, in 2001 the Company received proceeds of \$91,699 from the sale of equipment, furniture and fixtures. Purchases of equipment, furniture and fixtures in the first quarter of 2001 and 2002 totaled \$61,239 and \$68,431, respectively, and expenditures for patent acquisition and development totaled \$82,866 and \$81,133, respectively.

Edgar Filing: ANTARES PHARMA INC - Form 10-Q/A

Financing Activities

Net cash provided by financing activities decreased \$10,104,437 from \$11,083,660 in the first quarter of 2001 to \$979,223 in the same period of 2002, due primarily to net proceeds of \$9,994,549 received in the private placement of common stock equity during the first quarter of 2001.

The Company received \$1,000,000 on March 12, 2002 and \$1,000,000 on April 24, 2002 from the Company's majority shareholder, Dr. Jacques Gonella, under a Term Note agreement dated February 20, 2002. The Term Note agreement allowed for total advances to the Company of \$2,000,000. The note bears interest at the three month Euribor Rate as of the date of each advance, plus 5%. The principal and accrued interest is due on the earlier of (i) August 20, 2002, or (ii) the closing of a private placement of equity by the Company that results in net proceeds of \$5,000,000.

Liquidity

The Company had negative working capital of \$11,712 and \$2,037,811 at December 31, 2001 and March 31, 2002, respectively, and incurred a net loss of \$2,146,640 for the quarter ended March 31, 2002. In addition, the Company has had net losses and has had negative cash flows from operating activities since inception. The Company expects to report a net loss for the year ending December 31, 2002, as marketing and development costs related to bringing future generations of products to market continue. Long-term capital requirements will depend on numerous factors, including the status of collaborative arrangements, the progress of research and development programs and the receipt of revenues from sales of products.

After consideration of the proceeds of \$1,000,000 from the shareholder loan received in April 2002, the Company has sufficient cash through June 2002 and will be required to raise additional working capital to continue to exist. Management intends to raise this additional capital through alliances with strategic corporate partners, equity offerings, and/or borrowing from the Company's majority shareholder. There can be no assurance that the Company will ever become profitable or that adequate funds will be available when needed or on acceptable terms. If for any reason the Company is unable to obtain additional financing it may not be able to continue as a going concern, which may result in material asset impairments, other material adverse changes in the business, results of operations or financial condition, or the loss by shareholders of all or a part of their investment in the Company.

13

The financial statements do not include any adjustments relating to the recoverability and classification of recorded asset amounts or the amounts and classification of liabilities that might be necessary if the Company is unable to continue as a going concern.

New Accounting Pronouncements

In July 2001, the Financial Accounting Standards Board issued SFAS 141, "Business Combinations," and SFAS 142, "Goodwill and Other Intangible Assets." SFAS 141 requires that the purchase method of accounting be used for all business combinations initiated after June 30, 2001. SFAS 142 changes the accounting for goodwill from an amortization method to an impairment-only approach. Thus, amortization of goodwill, including goodwill recorded in past business combinations, ceased upon adoption of that Statement. The Company adopted SFAS 142 in the first quarter of fiscal 2002 and accordingly evaluated

Edgar Filing: ANTARES PHARMA INC - Form 10-Q/A

its existing intangible assets and goodwill that were acquired in the Medi-Ject purchase business combination. The Company concluded that \$1,935,588 representing the unamortized portion of the amount allocated to other intangible assets on the date of adoption, should be classified as goodwill as they did not meet the definition for separate accounting under SFAS No. 142. These amounts were previously classified as workforce, ISO certification and clinical studies with unamortized balances of \$510,413, \$271,588, and \$1,153,587, at December 31, 2001. Upon adoption of SFAS 142, the Company reassessed the useful lives and residual values of all intangible assets acquired in purchase business combinations, and determined that there were no amortization period adjustments necessary.

The Company adopted SFAS 141 during 2001 and adopted SFAS 142 effective January 1, 2002. As of the date of adoption of SFAS 142, after reclassification of other intangible assets as goodwill, the Company had approximately \$3,095,355 of unamortized goodwill subject to the transition provisions of SFAS 141 and 142. The Company is evaluating whether any impairment of goodwill may exist in accordance with the provisions of SFAS 142. Adoption of SFAS 142 is expected to decrease amortization expenses in 2002 by approximately \$410,000 as a result of ceasing amortization of goodwill and other intangible assets reclassified as goodwill. For the three-month period ended March 31, 2002, the adoption of SFAS 142 reduced amortization expense by \$102,396 and decreased the net loss per common share by \$0.01 per share.

For the quarters ended March 31, 2001 and 2002, the goodwill amortization, adjusted net loss and basic and diluted loss per share are as follows:

	For the Three Months Ended March 31,	
	2001	2002
Net loss as reported	\$ (7,968,072)	\$ (2,146,64
Addback goodwill amortization	68,264	-
Adjusted net loss per share	\$ (7,899,808)	\$ (2,146,64
Basic and diluted loss per share:		
Net loss as reported	(1.14)	(0.2
Goodwill amortization	0.01	-
Adjusted net loss per share	\$ (1.13)	\$ (0.2

For the three years ended December 31, 1999, 2000 and 2001, the goodwill amortization, adjusted net loss and basic and diluted loss per share are as follows:

	December 31,		
	1999	2000	2001
Net loss as reported	\$ (3,967,366)	(5,260,387)	(14,913,22
Addback goodwill amortization	177,963	177,963	464,43

Edgar Filing: ANTARES PHARMA INC - Form 10-Q/A

Adjusted net loss	\$ (3,789,403)	(5,082,424)	(14,537,77
	=====	=====	=====
Basic and diluted loss per share:			
Net loss as reported	\$ (.92)	(1.22)	(1.7
Goodwill amortization	.04	.04	.0
	=====	=====	=====
Adjusted net loss per share	\$ (.88)	(1.18)	(1.7
	=====	=====	=====

14

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company's primary market risk exposure is foreign exchange rate fluctuations of the Swiss Franc to the U.S. dollar as the financial position and operating results of the Company's subsidiaries in Switzerland are translated into U.S. dollars for consolidation. The Company's exposure to foreign exchange rate fluctuations also arises from transferring funds to its Swiss subsidiaries in Swiss Francs. Most of the Company's sales and licensing fees are denominated in U.S. dollars, thereby significantly mitigating the risk of exchange rate fluctuations on trade receivables. The effect of foreign exchange rate fluctuations on the Company's financial results for the quarters ended March 31, 2001 and 2002 was not material. The Company does not currently use derivative financial instruments to hedge against exchange rate risk. Because exposure increases as intercompany balances grow, the Company will continue to evaluate the need to initiate hedging programs to mitigate the impact of foreign exchange rate fluctuations on intercompany balances.

The Company's exposure to interest rate risk is limited to \$1,000,000 borrowed on March 12, 2002 and \$1,000,000 borrowed on April 24, 2002 under a \$2,000,000 Term Note agreement with its majority shareholder dated February 20, 2002. The note bears interest at the three month Euribor Rate as of the date of each advance, plus 5%. The principal and accrued interest is due on the earlier of (i) August 20, 2002, or (ii) the closing of a private placement of equity by the Company that results in net proceeds of \$5,000,000. Due to the short-term nature of the note, the Company's exposure to interest rate risk is not believed to be material. The Company does not use derivative financial instruments to manage interest rate risk. All other existing debt agreements of the Company bear interest at fixed rates, and are therefore not subject to exposure from fluctuating interest rates.

ITEM 4. CONTROLS AND PROCEDURES

In the quarter ended March 31, 2002, we did not make any significant changes in, nor take any corrective actions regarding, our internal controls or other factors that could significantly affect these controls. We periodically review our internal controls for effectiveness and we plan to conduct an evaluation of our disclosure controls and procedures each quarter.

15

PART II - OTHER INFORMATION

Item 6. Exhibits and Reports on Form 8-K

Edgar Filing: ANTARES PHARMA INC - Form 10-Q/A

(a) Exhibits

The following is filed as an exhibit to Part I of this Form 10-Q/A:

Exhibit No.	Description
3.1	Second Amended and Restated Articles of Incorporation as amended to date (a)
3.2	Articles of Amendment Restating Articles of Incorporation (g)
3.3	Second Amended and Restated Bylaws (a)
3.4	Certificate of Designations for Series A Convertible Preferred Stock (d)
3.5	Certificate of Designations for Series B Convertible Preferred Stock
3.6	Certificate of Designations for Series C Convertible Preferred Stock (g)
4.1	Form of Certificate for Common Stock (a)
4.2	Stock Warrant, dated January 25, 1996, issued to Becton Dickinson and Company (a)
4.3	Stock Option, dated January 25, 1996, issued to Becton Dickinson and Company (a)
4.6	Preferred Stock, Option and Warrant Purchase Agreement, dated January 25, 1996, with Becton Dickinson and Company (a)
4.7	Warrant issued to Elan International Services, Ltd. on November 10, 1998 (d)
4.8	Warrant issued to Grayson & Associates, Inc. on September 23, 1999 (e)
4.9	Warrant issued to Plexus Ventures, Ltd. on September 12, 2000 (g)
4.10	Form of warrant issued to: Aventic Partners AG on February 5, 2001 for 85,324 shares; Basellandschaftliche Kantonalbank on February 5, 2001 for 85,324 shares; HCI Healthcare Investments Limited on February 5, 2001 for 127,986 shares; Lombard Odier & Cie on March 5, 2001 for 127,986 shares (g)
10.0	Stock Purchase Agreement with Permatec Holding AG, Permatec Pharma AG, Permatec Technologie AG and Permatec NV with First and Second Amendments dated July 14, 2000 (f)
10.1	Third Amendment to Stock Purchase Agreement, date January 31, 2001 (g)
10.2	Registration Rights Agreement with Permatec Holding AG dated January 31, 2001 (g)
10.3	Registration Rights Agreement with Aventic Partners AG,

Edgar Filing: ANTARES PHARMA INC - Form 10-Q/A

Basellandschaftliche Kantonalbank and HCI Healthcare Investments Limited dated February 5, 2001, and Lombard Odier & Cie dated March 5, 2001 (g)

- 10.4 Office/Warehouse/Showroom Lease, dated January 2, 1995, including amendments thereto (a)
- 10.5 Exclusive License & Supply Agreement with Bio-Technology General Corporation, dated December 22, 1999 (e)
- 10.6 Preferred Stock Purchase Agreement with Bio-Technology General Corporation, dated December 22, 1999 (e)
- 10.7 Preferred Stock, Option and Warrant Purchase Agreement, dated January 25, 1996, with Becton Dickinson and Company (a)
- 10.8* Employment Agreement, dated January 31, 2001, with Franklin Pass, M.D. (g)
- 10.9* Employment Agreement, dated March 12, 2001, with Roger Harrison, Ph.D. (g)
- 10.10* Employment Agreement and Term and Compensation Addendum for 2000, dated May 1, 2000, with Lawrence Christian (g)
- 10.11* Employment Agreement and Term and Compensation Addendum for 2000, dated May 1, 2000, with Peter Sadowski (g)
- 10.12* Employment Agreement, dated May 31, 2000 with Dr. Dario Carrara
- 10.13* 1993 Stock Option Plan (a)
- 10.14* Form of incentive stock option agreement for use with 1993 Stock Option Plan (a)
- 10.15* Form of non-qualified stock option agreement for use with 1993 Stock Option Plan (a)
- 10.16* 1996 Stock Option Plan, with form of stock option agreement (a)
- 10.17+ Development and License Agreement with Becton Dickinson and Company, effective January 1, 1996 (terminated January 1, 1999). See Exhibit 10.21 (a)
- 10.18 Office - Warehouse lease with Carlson Real Estate Company, dated February 11, 1997 (b)
- 10.19* 1998 Stock Option Plan for Non-Employee Directors (c)
- 10.20* Letter consulting agreement dated February 20, 1998 with Geoffrey W. Guy (c)
- 10.21# Agreement with Becton Dickinson dated January 1, 1999 (d)
- 10.22 Securities Purchase Agreement with Elan International Services, Ltd. dated November 10, 1998 (d)
- 10.23# License & Development Agreement with Elan Corporation, plc, dated November 10, 1998 (d)

Edgar Filing: ANTARES PHARMA INC - Form 10-Q/A

- 10.24 2001 Stock Option Plan for Non-Employee Directors and Consultants (h)
- 10.25 2001 Incentive Stock Option Plan for Employees (h)
- 10.26* Consulting Agreement with JG Consulting AG dated February 1, 2001
- 10.27 Office lease agreement with 707 Eagleview Boulevard Associates, a Pennsylvania Partnership, dated June 18, 2001
- 10.28** \$2,000,000 Term Note with Dr. Jacques Gonella dated February 20, 2002
- 10.29*** Securities Purchase Agreement, dated July 12, 2002, between Antares Pharma, Inc. and AJW Partners, LLC; AJW/New Millennium Offshore, Ltd.; Pegasus Capital Partners, LLC; XMark Fund, L.P.; XMark Fund, Ltd.; SDS Merchant Fund, LP; and OTATO Limited Partnership.
- 10.30*** Registration Rights Agreement, dated July 12, 2002, between Antares Pharma, Inc. and AJW Partners, LLC; AJW/New Millennium Offshore, Ltd.; Pegasus Capital Partners, LLC; XMark Fund, L.P.; XMark Fund, Ltd.; SDS Merchant Fund, LP; and OTATO Limited Partnership.
- 10.31*** Security Agreement, dated July 12, 2002, between Antares Pharma, Inc. and AJW Partners, LLC; AJW/New Millennium Offshore, Ltd.; Pegasus Capital Partners, LLC; XMark Fund, L.P.; XMark Fund, Ltd.; SDS Merchant Fund, LP; and OTATO Limited Partnership.
- 10.32*** Form of Secured Convertible Debenture, dated July 12, 2002.
- 10.33**** License Agreement with Solvay Pharmaceuticals BV, dated June 9, 1999.
- 10.34**** License Agreement with BioSante Pharmaceuticals, Inc., dated June 13, 2000.
- 10.35**** Amendment No. 1 to License Agreement with BioSante Pharmaceuticals, Inc., dated May 20, 2001.
- 10.36**** Amendment No. 2 to License Agreement with BioSante Pharmaceuticals, Inc., dated July 5, 2001.
- 10.37**** Amendment No. 3 to License Agreement with BioSante Pharmaceuticals, Inc., dated August 28, 2001.
- 10.38**** Amendment No. 4 to License Agreement with BioSante Pharmaceuticals, Inc., dated August 8, 2002.
- 99.1 Section 906 CEO and CFO Certification

* Indicates management contract or compensatory plan or arrangement.

** Previously filed as an Exhibit to our Form 10-Q for the period ended March 31, 2002, filed with the SEC on May 13, 2002.

Edgar Filing: ANTARES PHARMA INC - Form 10-Q/A

- *** Previously filed as the same numbered exhibit to our Current Report on Form 8-K filed with the SEC on July 17, 2002.
- **** Previously filed as the same numbered exhibits to our amended Annual Report on Form 10-K/A filed on September 19, 2002. Confidential portions of this document have been redacted and have been separately filed with the Securities and Exchange Commission.
- + Pursuant to Rule 406 of the Securities Act of 1933, as amended, confidential portions of Exhibit 10.17 were deleted and filed separately with the Securities and Exchange Commission pursuant to a request for confidential treatment, which was subsequently granted by the Securities and Exchange Commission.
- # Pursuant to Rule 24b-2 of the Securities Exchange Act of 1934, as amended, confidential portions of Exhibits 10.21 and 10.23 were deleted and filed separately with the Securities and Exchange Commission pursuant to a request for confidential treatment.
- (a) Incorporated by reference to the Registration Statement on Form S-1 (File No. 333-6661), filed with the Securities and Exchange Commission on October 1, 1996.
- (b) Incorporated by reference to Form 10-K for the year ended December 31, 1996.
- (c) Incorporated by reference to Form 10-K for the year ended December 31, 1997.
- (d) Incorporated by reference to Form 10-K for the year ended December 31, 1998.
- (e) Incorporated by reference to Form 10-K for the year ended December 31, 1999.
- (f) Incorporated by reference to the Proxy Statement filed December 28, 2000.
- (g) Incorporated by reference to Form 10-K for the year ended December 31, 2000.
- (h) Incorporated by reference to the Registration Statement on Form S-8 (File No. 333-64480), filed with the Securities and Exchange Commission on July 3, 2001.

(b) Reports on Form 8-K

There were no reports on Form 8-K filed during the quarter ended March 31, 2002.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized

Edgar Filing: ANTARES PHARMA INC - Form 10-Q/A

ANTARES PHARMA, INC.

September 19, 2002

/s/ Roger G. Harrison, Ph.D.

Roger G. Harrison, Ph.D.
Chief Executive Officer and President

September 19, 2002

/s/ Lawrence M. Christian

Lawrence M. Christian
Chief Financial Officer, Vice President - Finance
and Secretary

17

Certifications

I, Roger G. Harrison, Ph. D., certify that:

1. I have reviewed this amended quarterly report on Form 10-Q/A of Antares Pharma, Inc.;
2. Based on my knowledge, this amended quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this amended quarterly report; and
3. Based on my knowledge, the financial statements, and other financial information included in this amended quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this amended quarterly report.

[Items 4, 5 and 6 omitted pursuant to the transition provisions of Release No. 34-46427.]

Date: September 19, 2002

/s/ Roger G. Harrison, Ph. D.

Roger G. Harrison, Ph. D.
Chief Executive Officer and President

I, Lawrence M. Christian, certifiy that:

1. I have reviewed this amended quarterly report on Form 10-Q/A of Antares Pharma, Inc.;
2. Based on my knowledge, this amended quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this amended quarterly report; and
3. Based on my knowledge, the financial statements, and other financial information included in this amended quarterly report, fairly present in

Edgar Filing: ANTARES PHARMA INC - Form 10-Q/A

all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this amended quarterly report.

[Items 4, 5 and 6 omitted pursuant to the transition provisions of Release No. 34-46427.]

Date: September 19, 2002

/s/ Lawrence M. Christian

Lawrence M. Christian

Chief Financial Officer, Vice President - Finance and Secretary