NVIDIA CORP Form 10-Q November 22, 2016

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended October 30, 2016

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  ${}^{[\_]}1934$ 

Commission file number: 0-23985

**NVIDIA CORPORATION** 

(Exact name of registrant as specified in its charter)

Delaware 94-3177549 (State or Other Jurisdiction of (I.R.S. Employer Incorporation or Organization) Identification No.)

2701 San Tomas Expressway
Santa Clara, California 95050
(408) 486-2000
(Address, including zip code, and telephone number, including area code, of principal executive offices)

#### N/A

(Former name, former address and former fiscal year if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer x

Accelerated filer o

Non-accelerated filer o (Do not check if a smaller reporting company)

Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

The number of shares of common stock, \$0.001 par value, outstanding as of November 18, 2016, was 539 million.

NVIDIA CORPORATION FORM 10-Q FOR THE QUARTER ENDED October 30, 2016

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#### WHERE YOU CAN FIND MORE INFORMATION

Investors and others should note that we announce material financial information to our investors using our investor relations website, press releases, SEC filings and public conference calls and webcasts. We also use the following social media channels as a means of disclosing information about the company, our products, our planned financial and other announcements and attendance at upcoming investor and industry conferences, and other matters and for complying with our disclosure obligations under Regulation FD:

NVIDIA Twitter Account (https://twitter.com/NVIDIA)

NVIDIA Blog (http://blogs.nvidia.com/)

NVIDIA Facebook Page (https://www.facebook.com/NVIDIA)

NVIDIA LinkedIn Page (http://www.linkedin.com/company/nvidia?trk=hb tab compy id 3608)

In addition, investors and others can follow us on Flipboard, YouTube and Instagram.

The information we post through these social media channels may be deemed material. Accordingly, investors should monitor these accounts and the blog, in addition to following our press releases, SEC filings and public conference calls and webcasts. This list may be updated from time to time. The information we post through these channels is not a part of this quarterly report on Form 10-Q. These channels may be updated from time to time on NVIDIA's investor relations website.

## PART I. FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS (UNAUDITED)

## NVIDIA CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME (In millions, except per share data) (Unaudited)

	Three Months		Nine Months		
	Ended		Ended		
	October	October	October	October	
	30,	25,	30,	25,	
	2016	2015	2016	2015	
	<b>**</b> • • • • • • • • • • • • • • • • • •	<b>4.20</b>	<b></b>	<b>4.2</b> 600	
Revenue	\$2,004	\$1,305	\$4,737	\$3,609	
Cost of revenue	821	571	1,977	1,589	
Gross profit	1,183	734	2,760	2,020	
Operating expenses					
Research and development	373	329	1,069	987	
Sales, general and administrative	171	152	487	441	
Restructuring and other charges		8	3	97	
Total operating expenses	544	489	1,559	1,525	
Income from operations	639	245	1,201	495	
Interest income	14	9	37	28	
Interest expense	(16)	(12)	(39)	(35)	
Other income (expense), net	(16)	3	(19)	1	
Income before income tax expense (benefit)	621	245	1,180	489	
Income tax expense (benefit)	79	(1)	168	83	
Net income	\$542	\$246	\$1,012	\$406	
Not income non charac					
Net income per share:	¢ 1 O 1	¢0.45	¢ 1 00	¢0.75	
Basic Dilucat	\$1.01	\$0.45	\$1.89	\$0.75	
Diluted	\$0.83	\$0.44	\$1.59	\$0.72	
Weighted average shares used in per share computation:					
Basic	538	542	536	544	
Diluted	653	565	636	563	
Cash dividends declared and paid per common share	\$0.1150	\$0.0975	\$0.3450	\$0.2800	
• •					

See accompanying Notes to Condensed Consolidated Financial Statements.

## NVIDIA CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (In millions) (Unaudited)

	Three	Months	Nine Mo	onths	
	Ended		Ended		
	Octobe	eOctober	October	Octob	er
	30,	25,	30,	25,	
	2016	2015	2016	2015	
Net income	\$542	\$ 246	\$1,012	\$ 406	
Other comprehensive loss, net of tax:					
Available-for-sale securities:					
Net unrealized gain (loss) on available-for-sale securities	(10)	3	1	(2	)
Reclassification adjustments for net realized gain (loss) on available-for-sale			1	(1	`
securities included in net income	_	_	1	(1	)
Net change in unrealized gain (loss) on available-for-sale securities	(10)	3	2	(3	)
Cash flow hedges:					
Net change in unrealized gain (loss) on cash flow hedges	2	(3)	(3)	(3	)
Other comprehensive loss, net of tax	(8)	_	(1)	(6	)
Total comprehensive income	\$534	\$ 246	\$1,011	\$ 400	

See accompanying Notes to Condensed Consolidated Financial Statements.

# NVIDIA CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

(In millions) (Unaudited)

	October 30, 2016	January 31, 2016
ASSETS		
Current assets:		
Cash and cash equivalents	\$1,940	\$596
Marketable securities	4,731	4,441
Accounts receivable, net	833	505
Inventories	679	418
Prepaid expenses and other current assets	124	93
Total current assets	8,307	6,053
Property and equipment, net	503	466
Goodwill	618	618
Intangible assets, net	120	166
Other assets	64	67
Total assets	\$9,612	\$7,370
LIABILITIES, CONVERTIBLE DEBT CONVERSION OBLIGATION AND SHAREHOLDERS EQUITY Current liabilities:		
Accounts payable	\$523	\$296
Accrued and other current liabilities	507	642
Convertible debt, short-term	1,011	1,413
Total current liabilities	2,041	2,351
Long torm daht	1,982	_
Long-term debt Other long-term liabilities	213	<del></del>
Capital lease obligations, long-term	7	10
Total liabilities	4,243	2,814
Commitments and contingencies - see Note 12	4,243	2,014
Convertible debt conversion obligation	45	87
Shareholders' equity:	43	07
Preferred stock		
Common stock	1	1
Additional paid-in capital	4,581	4,170
Treasury stock, at cost	,	(4,048)
Accumulated other comprehensive loss		
Retained earnings	5,529	4,350
Total shareholders' equity	5,329 5,324	4,330
Total liabilities, convertible debt conversion obligation and shareholders' equity	\$9,612	\$7,370
Total habilities, convertible debt conversion obligation and shareholders equity	99,012	φ1,31U

See accompanying Notes to Condensed Consolidated Financial Statements.

## NVIDIA CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In millions) (Unaudited)

Cash flows from	Nine Mo October 3 2016	nths Ended 30,		October 2 2015	25,	
operating activities:						
Net income	\$	1,012		\$	406	
Adjustments to	Ψ	1,012		Ψ	400	
reconcile net income to						
	,					
net cash provided by operating activities:						
Depreciation and amortization	140			151		
Stock-based	176			145		
compensation expense	1.46			107		
Deferred income taxes	146			107		
Amortization of debt	20			22		
discount						
Loss on early debt	15			_		
conversions						
Net gain on sale and	(2		`	( <b>7</b>		,
disposal of long-lived	(2		)	(7		)
assets and investments						
Restructuring and other	<u> </u>			37		
charges	0					
Other	8			11		
Changes in operating						
assets and liabilities:						
Accounts receivable	(328		)	(63		)
Inventories	(261		)	59		
Prepaid expenses and	(28		)	(25		)
other assets	-		,			
Accounts payable	218			7		
Accrued and other	(136		)	(41		)
current liabilities			,			
Other long-term	(29		)	(145		)
liabilities	(		,	(- 10		
Net cash provided by	951			664		
operating activities						
Cash flows from						
investing activities:						
Proceeds from sales of	1,239			1,651		
marketable securities	-,			-,		
Proceeds from						
maturities of	712			872		
marketable securities						

Purchases of marketable securities Purchases of property and equipment and (125 ) (71 ) (71 ) intangible assets Reimbursement of headquarters building development costs from banks  Other (3 ) (187 ) (187 ) (187 ) investing activities  Cash flows from financing activities:  Proceeds from issuance of debt Payments related to repurchases of common (509 ) (452 ) stock  Repayment of convertible debt Dividends paid (185 ) (152 ) 99 employee stock plans  Payments proteeds (4 ) 99 99 employee stock plans  Payments for debt (4 ) 50 — 51	Proceeds from sale of long-lived assets and investments	6			7		
and equipment and (125 ) (71 ) intangible assets   Reimbursement of headquarters building   development costs from banks   Other (3 ) (1 ) (187 ) intangible assets   Cash flows from financing activities   Cash flows from financing activities:   Proceeds from issuance of debt   Payments related to repurchases of common (509 ) (452 ) stock   Repayment of convertible debt   Oividends paid (185 ) (152 )   Payments proceds (4 )   Payments proceds (4 )   Payments for debt (4 )   Payments for debt (4 )   Payments for debt (4 )   Payments under capital lease obligations   Payments under capital lease obligations   Other (1 )   5   Payments for debt (503 )   Payments for debt (503 )   Payments under capital lease obligations   Payments for debt (503 )   Payments under capital lease obligations   Payments independent lease obligations   Payments lease	marketable securities	(2,249		)	(2,669		)
headquarters building   development costs from banks   Dither   (3	and equipment and intangible assets	(125		)	(71		)
Other (3 ) (1 )  Net cash used in investing activities  Cash flows from financing activities:  Proceeds from issuance of debt  Payments related to repurchases of common (509 ) (452 ) stock  Repayment of convertible debt  Dividends paid (185 ) (152 )  Net proceeds (payments) related to (29 ) 99 employee stock plans  Payments or debt (ssuance costs ) (4 ) —  Expayments or debt (1 ) 5 Net cash provided by (used in) financing attivities (26 ) (26 ) (26 ) (27 ) (26 ) (27 ) (	headquarters building development costs from				24		
Net cash used in investing activities Cash flows from financing activities: Proceeds from issuance of debt Payments related to repurchases of common (509 stock Repayment of convertible debt Dividends paid (185 ) (152 ) Net proceeds (payments) related to (29 ) 99 employee stock plans Payments for debt (sasance costs Payments under capital lease obligations Other (1 ) 5 Net cash provided by (used in) financing 813 (503 ) activities Change in cash and cash equivalents at 596 497 beginning of period Cash and cash equivalents at end of \$ 1,940 \$ 471 period Other non-cash activity: Assets acquired by assuming related \$ 25 \$ \$ —		(2		`	/1		`
investing activities  Cash flows from financing activities:  Proceeds from issuance of debt  Payments related to repurchases of common (509 stock)  Repayment of convertible debt  Dividends paid (185 ) (152 )  Net proceeds (payments) related to (29 ) 99 employee stock plans  Payments for debt issuance costs  Payments under capital lease obligations  Other (1 ) 5  Net cash provided by (used in) financing activities  Change in cash and cash equivalents at end of \$ 1,940 \$ 471 period  Other non-cash activity:  Assets acquired by assuming related (\$ 25 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$		(3		)	(1		)
Investing activities  Cash flows from financing activities:  Proceeds from issuance of debt Payments related to repurchases of common (509 ) (452 ) stock  Repayment of (444 ) ————————————————————————————————		(420		)	(187		)
financing activities: Proceeds from issuance of debt Payments related to repurchases of common (509	_			,			
Proceeds from issuance of debt Payments related to repurchases of common (509							
of debt Payments related to repurchases of common(509	_						
of debt Payments related to repurchases of common (509		e 1 988					
repurchases of common (509 stock   Repayment of   (444	of debt	1,700					
stock Repayment of convertible debt Dividends paid (185 ) (152 ) Net proceeds (payments) related to (29 ) 99 employee stock plans Payments for debt issuance costs Payments under capital lease obligations Other (1 ) 5 Net cash provided by (used in) financing 813 (503 ) activities Change in cash and cash equivalents at 596 497 beginning of period Cash and cash equivalents at end of \$ 1,940 \$ 471  Other non-cash activity: Assets acquired by assuming related \$ 25 \$ \$ —	Payments related to						
Repayment of convertible debt  Dividends paid (185 ) (152 )  Net proceeds (payments) related to (29 ) 99 employee stock plans Payments for debt issuance costs Payments under capital lease obligations Other (1 ) 5  Net cash provided by (used in) financing 813 (503 ) activities  Change in cash and cash equivalents at 596 497 beginning of period Cash and cash equivalents at end of \$ 1,940 \$ 471 period  Other non-cash activity: Assets acquired by assuming related \$ 25 \$ \$ —	repurchases of common	n(509		)	(452		)
convertible debt Dividends paid (185 ) (152 ) Net proceeds (payments) related to (29 ) 99 employee stock plans Payments for debt issuance costs Payments under capital lease obligations Other (1 ) 5 Net cash provided by (used in) financing 813 (503 ) activities Change in cash and cash equivalents at 596 497 beginning of period Cash and cash equivalents at end of \$ 1,940 \$ 471  Other non-cash activity: Assets acquired by assuming related \$ 25 \$ \$ —	stock						
Dividends paid (185 ) (152 )  Net proceeds (payments) related to (29 ) 99 employee stock plans  Payments for debt issuance costs  Payments under capital lease obligations  Other (1 ) 5  Net cash provided by (used in) financing 813 (503 )  activities  Change in cash and cash equivalents at 596 497  beginning of period  Cash and cash equivalents at end of \$ 1,940 \$ 471  period  Other non-cash activity:  Assets acquired by assuming related \$ 25 \$ \$ —	Repayment of	(111		)			
Net proceeds (payments) related to (29 ) 99 employee stock plans Payments for debt issuance costs Payments under capital lease obligations Other (1 ) 5 Net cash provided by (used in) financing 813 (503 ) activities Change in cash and cash equivalents Cash and cash equivalents at 596 497 beginning of period Cash and cash equivalents at end of \$ 1,940 \$ 471 period Other non-cash activity: Assets acquired by assuming related \$ 25 \$ \$ —	convertible debt	(444		,			
(payments) related to (29 ) 99 employee stock plans Payments for debt issuance costs Payments under capital lease obligations Other (1 ) 5 Net cash provided by (used in) financing 813 (503 ) activities Change in cash and cash equivalents Cash and cash equivalents at 596 497 beginning of period Cash and cash equivalents at end of \$ 1,940 \$ 471 period Other non-cash activity: Assets acquired by assuming related \$ 25 \$ \$ —	Dividends paid	(185		)	(152		)
employee stock plans Payments for debt issuance costs Payments under capital lease obligations Other (1 ) 5 Net cash provided by (used in) financing 813 (503 ) activities Change in cash and cash equivalents Cash and cash equivalents at 596 497 beginning of period Cash and cash equivalents at end of \$ 1,940 \$ 471 period Other non-cash activity: Assets acquired by assuming related \$ 25 \$ \$ —	Net proceeds						
Payments for debt issuance costs  Payments under capital lease obligations Other (1 ) 5  Net cash provided by (used in) financing 813 (503 ) activities Change in cash and cash equivalents Cash and cash equivalents at 596 497 beginning of period Cash and cash equivalents at end of \$ 1,940 \$ 471 period  Other non-cash activity: Assets acquired by assuming related \$ 25 \$ \$ —	(payments) related to	(29		)	99		
issuance costs Payments under capital lease obligations Other (1 ) 5 Net cash provided by (used in) financing 813 (503 ) activities Change in cash and cash equivalents Cash and cash equivalents at 596 497 beginning of period Cash and cash equivalents at end of \$ 1,940 \$ 471 period Other non-cash activity: Assets acquired by assuming related \$ 25 \$ \$ —	employee stock plans						
Payments under capital lease obligations Other (1 ) 5 Net cash provided by (used in) financing activities Change in cash and cash equivalents Cash and cash equivalents at 596 Cash and cash equivalents at 1,344 Cash and cash equivalents at 1,940 Cash and cash equivalents at end of \$ 1,940 Period  Other non-cash activity: Assets acquired by assuming related \$ 25 \$ \$ —	Payments for debt	(1		`			
lease obligations Other (1 ) 5 Net cash provided by (used in) financing activities Change in cash and cash equivalents Cash and cash equivalents at 596 497 beginning of period Cash and cash equivalents at end of \$ 1,940 \$ 471 period  Other non-cash activity: Assets acquired by assuming related \$ 25 \$ \$ —	issuance costs	(4		)	_		
Other (1 ) 5  Net cash provided by (used in) financing 813 (503 ) activities  Change in cash and cash equivalents  Cash and cash equivalents at 596 497 beginning of period  Cash and cash equivalents at end of \$ 1,940 \$ 471  period  Other non-cash activity:  Assets acquired by assuming related \$ 25 \$ \$ —	Payments under capital	1 ,,		`	(2		`
Other (1 ) 5  Net cash provided by (used in) financing 813 (503 )  activities  Change in cash and cash equivalents  Cash and cash equivalents at 596 497  beginning of period  Cash and cash equivalents at end of period  Other non-cash activity:  Assets acquired by assuming related \$ 25 \$ \$ —	lease obligations	(3		)	(3		)
(used in) financing activities  Change in cash and cash equivalents  Cash and cash equivalents at beginning of period  Cash and cash equivalents at end of period  Other non-cash activity:  Assets acquired by assuming related  \$13  (503  )  (26  )  497  497  497  471  \$471	Other	(1		)	5		
(used in) financing activities  Change in cash and cash equivalents  Cash and cash equivalents at beginning of period  Cash and cash equivalents at end of period  Other non-cash activity:  Assets acquired by assuming related  \$13  (503  )  (26  )  497  497  497  471  \$471	Net cash provided by						
activities Change in cash and cash equivalents Cash and cash equivalents at 596  Cash and cash equivalents at end of period Cash and cash equivalents at end of period  Other non-cash activity: Assets acquired by assuming related \$ 25 \$ \$ —		813			(503		)
cash equivalents Cash and cash equivalents at 596 497 beginning of period Cash and cash equivalents at end of \$ 1,940 \$ 471 period  Other non-cash activity: Assets acquired by assuming related \$ 25 \$ \$ —					•		
cash equivalents Cash and cash equivalents at 596 497 beginning of period Cash and cash equivalents at end of \$ 1,940 \$ 471 period  Other non-cash activity: Assets acquired by assuming related \$ 25 \$ \$ —	Change in cash and	1 244			(2.6		,
Cash and cash equivalents at 596 497 beginning of period Cash and cash equivalents at end of \$ 1,940 \$ 471 period  Other non-cash activity: Assets acquired by assuming related \$ 25 \$ \$ —	_	1,344			(26		)
beginning of period Cash and cash equivalents at end of \$ 1,940 \$ 471 period  Other non-cash activity: Assets acquired by assuming related \$ 25 \$ \$ —	_						
beginning of period Cash and cash equivalents at end of \$ 1,940 \$ 471 period  Other non-cash activity: Assets acquired by assuming related \$ 25 \$ \$ —	equivalents at	596			497		
Cash and cash equivalents at end of \$ 1,940 \$ 471 period  Other non-cash activity: Assets acquired by assuming related \$ 25 \$ \$ —	•						
equivalents at end of \$ 1,940 \$ 471  period  Other non-cash activity: Assets acquired by assuming related \$ 25 \$ \$ —							
period  Other non-cash activity: Assets acquired by assuming related \$ 25 \$ —		\$	1,940		\$	471	
Other non-cash activity: Assets acquired by assuming related \$ 25 \$ —	-		•				
activity: Assets acquired by assuming related \$ 25 \$ —							
Assets acquired by assuming related \$ 25 \$ —							
assuming related \$ 25 \$ —							
	Assets acquired by						
liabilities	_	\$	25		\$		
	liabilities						

See accompanying Notes to Condensed Consolidated Financial Statements.

NVIDIA CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Note 1 - Summary of Significant Accounting Policies

#### **Basis of Presentation**

The accompanying unaudited condensed consolidated financial statements were prepared in accordance with accounting principles generally accepted in the United States of America, or U.S. GAAP, for interim financial information and with the instructions to Form 10-Q and Article 10 of Securities and Exchange Commission, or SEC, Regulation S-X. The January 31, 2016 consolidated balance sheet was derived from our audited consolidated financial statements included in our Annual Report on Form 10-K for the fiscal year ended January 31, 2016, as filed with the SEC, but does not include all disclosures required by U.S. GAAP. In the opinion of management, all adjustments, consisting only of normal recurring adjustments except as otherwise noted, considered necessary for a fair statement of results of operations and financial position have been included. The results for the interim periods presented are not necessarily indicative of the results expected for any future period. The following information should be read in conjunction with the audited consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the fiscal year ended January 31, 2016.

#### Significant Accounting Policies

For a description of significant accounting policies, see Note 1, Organization and Summary of Significant Accounting Policies, of the Notes to the Consolidated Financial Statements included in our Annual Report on Form 10-K for the fiscal year ended January 31, 2016. There have been no material changes to our significant accounting policies since the filing of the Annual Report on Form 10-K.

### Fiscal Year

We operate on a 52- or 53-week year, ending on the last Sunday in January. Fiscal year 2017 is a 52-week year and fiscal year 2016 was a 53-week year. The third quarter of fiscal years 2017 and 2016 were both 13-week quarters.

#### Reclassifications

Certain prior fiscal year balances have been reclassified to conform to the current fiscal year presentation.

#### Principles of Consolidation

Our condensed consolidated financial statements include the accounts of NVIDIA Corporation and our wholly-owned subsidiaries. All intercompany balances and transactions have been eliminated in consolidation.

#### Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates. On an on-going basis, we evaluate our estimates, including those related to revenue recognition, cash equivalents and marketable securities, accounts receivable, inventories, income taxes, goodwill, stock-based compensation, litigation, investigation and settlement costs, restructuring and other

charges, and other contingencies. These estimates are based on historical facts and various other assumptions that we believe are reasonable.

NVIDIA CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Unaudited)

Adoption of New and Recently Issued Accounting Pronouncements

Recently Adopted Accounting Pronouncement

In March 2016, the Financial Accounting Standards Board, or FASB, issued an accounting standards update which simplifies certain aspects of stock-based compensation accounting. Among other elements, the new guidance eliminates additional paid in capital, or APIC, pools and requires excess tax benefits and tax deficiencies to be recorded in the income statement when the awards vest or are settled. In addition, cash flows related to excess tax benefits will no longer be separately classified as a financing activity apart from other income tax cash flows. The new standard is effective for us beginning in our first quarter of fiscal year 2018 with early adoption permitted. We elected to early adopt this new guidance in the third quarter of fiscal year 2017, which required us to reflect any adjustments as of February 1, 2016.

Early adoption of this guidance resulted in the following:

We recorded excess tax benefits within income tax expense, rather than in APIC, of \$12 million, \$8 million and \$42 million for the first, second and third quarters of fiscal year 2017, respectively.

We recorded a cumulative-effect adjustment as of February 1, 2016 to increase retained earnings by \$353 million, with a corresponding increase to deferred tax assets, to recognize the net operating loss and federal research tax credit carryforwards attributable to excess tax benefits on stock-based compensation that had not been previously recognized in APIC.

The excess tax benefits are now included in net operating cash rather than net financing cash in our Condensed Consolidated Statements of Cash Flows. We elected to apply this change in presentation prospectively and thus prior periods have not been adjusted.

We elected not to change our policy on accounting for forfeitures, although the new guidance provides an option for us to account for forfeitures as they occur, and thus continued to estimate forfeitures expected to occur to determine the amount of compensation cost to be recognized in each period.

The adoption of this new guidance impacted our previously reported quarterly results for fiscal year 2017 as follows:

	Three	Months E	nded	·	Six Mo Ended	onths	
	July 31, 2016 May 1, 2016			, 2016	July 31, 2016		
	As	As	As	As	As	As	
	reporte	dadjusted	reporte	dadjusted	reporte	edadjusted	
	(In mil	lions, exc	ept per s	hare data)	)		
Condensed Consolidated Statements of Income:							
Income tax expense	\$64	\$ 56	\$45	\$ 33	\$109	\$ 89	
Net income	\$253	\$ 261	\$196	\$ 208	\$449	\$ 469	
Basic net income per share	\$0.47	\$ 0.49	\$0.36	\$ 0.39	\$0.84	\$ 0.88	
Diluted net income per share	\$0.40	\$ 0.41	\$0.33	\$ 0.35	\$0.73	\$ 0.76	
Weighted average shares used in diluted net income per share computation	631	634	597	599	617	620	

Condensed Consolidated Statements of Cash Flows: Net cash provided by operating activities

Net cash used in financing activities

\$184 \$201 \$309 \$318 \$493 \$519 \$(35) \$(52) \$(534) \$(545) \$(570) \$(597)

NVIDIA CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Unaudited)

#### Recent Accounting Pronouncements Not Yet Adopted

In October 2016, the FASB issued an accounting standards update that requires the recognition of income tax consequences for intra-entity transfers of assets other than inventory when the transfer occurs. The update will be effective for us beginning in our first quarter of fiscal year 2019, with early adoption permitted. The adoption of this accounting guidance is not currently expected to have a material impact on our consolidated financial statements.

In August 2016, the FASB issued an accounting standards update that clarifies how companies present and classify certain cash receipts and cash payments in the statement of cash flows. The update will be effective for us beginning in our first quarter of fiscal year 2019, with early adoption permitted. The adoption of this accounting guidance is not expected to have a material impact on our consolidated financial statements.

In February 2016, the FASB issued an accounting standards update regarding the accounting for leases by which we will begin recognizing lease assets and liabilities on the balance sheet for leases with a lease term of more than 12 months. The update will require additional disclosures regarding key information about leasing arrangements. Under existing guidance, operating leases are not recorded as lease assets and lease liabilities on the balance sheet. The update will be effective for us beginning in our first quarter of fiscal year 2020, with early adoption permitted. We are currently evaluating the impact of the adoption of this accounting guidance on our consolidated financial statements. However, we expect the adoption of this accounting guidance to result in an increase in lease assets and a corresponding increase in lease liabilities on our Condensed Consolidated Balance Sheets.

The FASB issued an accounting standards update that creates a single source of revenue guidance under U.S. GAAP for all companies, in all industries, effective for annual reporting periods beginning after December 15, 2017, including interim periods within that reporting period. The new standard will be effective for us beginning in our first quarter of fiscal year 2019, although we are permitted to adopt the standard one year earlier. We will adopt this guidance either by using a full retrospective approach for all periods presented in the period of adoption, or a modified retrospective approach. We are currently evaluating the impact of this accounting guidance on our consolidated financial statements and have not yet determined which transition method we will apply.

## Note 2 - Stock-Based Compensation

Our stock-based compensation expense is associated with stock options, restricted stock units, or RSUs, performance stock units that are based on our corporate financial performance targets, or PSUs, performance stock units that are based on market conditions, or market-based PSUs, and our employee stock purchase plan, or ESPP.

Our Condensed Consolidated Statements of Income include stock-based compensation expense, net of amounts capitalized as inventory, as follows:

	Thre	ee M	onths	Nine	Months
	End	ed		Ended	d
	Octo	0 <b>16ecr</b> 1	æθer 25,	Octob	<b>€</b> 0€0, ber 25,
	201	6201	.5	2016	2015
	(In ı	milli	ons)		
Cost of revenue	\$2	\$	4	\$10	\$ 10
Research and development	36	28		95	82
Sales, general and administrative	27	19		71	53

Total \$65 \$ 51 \$176 \$ 145

## NVIDIA CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Unaudited)

#### **Equity Award Activity**

The following is a summary of our equity award transactions under our equity incentive plans:

RSUs, PSUs and **Options** Market-based Outstanding **PSUs** Outstanding Weighted Weighted Num**Ae**verage Numbererage of Grant-Date of Exercise Shar Fair Value Shar Price Per Per Share Share (In millions, except per share data) Balances, January 31, 2016 26 \$ 19.12 13 \$ 14.49 \_ \$\_ Granted (1) (2) 11 \$ 48.88 \_ \$ \_ (4) \$ 14.44 Exercised \_ \$\_ Vested restricted stock (9) \$ 17.84 Canceled and forfeited (1) \$ 21.58 **\_** \$ **\_** Balances, October 30, 2016 27 \$ 31.76 \$ 14.52

Includes PSUs that will be issued and eligible to vest if the corporate financial performance maximum target level (1) for fiscal year 2017 is achieved. Depending on the actual level of achievement of the corporate performance target at the end of fiscal year 2017, the PSUs issued could range from 0 to 2 million shares.

Includes market-based PSUs that will be issued and eligible to vest if the maximum target for total shareholder return, or TSR, over the 3-year measurement period is achieved. Depending on the ranking of our TSR compared to the respective TSRs of the companies comprising the Standard & Poor's 500 Index during a 3-year measurement period, the market-based PSUs issued could range from 0 to 0.3 million shares.

Of the total fair value of equity awards granted during the three and nine months ended October 30, 2016, the stock-based compensation expense related to equity awards that are not expected to vest was \$72 million and \$89 million, respectively. Of the total fair value of equity awards granted during the three and nine months ended October 30, 2015, the stock-based compensation expense related to equity awards that are not expected to vest was \$34 million and \$43 million, respectively.

The following summarizes the aggregate unearned stock-based compensation expense and estimated weighted average amortization period as of October 30, 2016 and January 31, 2016:

Octobenuary 30, 31, 2016 2016 (In millions)

Aggregate unearned stock-based compensation expense \$662 \$ 381

Estimated weighted average amortization period (In years)

Stock options	0.7	1.1
RSUs, PSUs and market-based PSUs	2.8	2.7
ESPP	0.6	0.7

## NVIDIA CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Unaudited)

Note 3 – Net Income Per Share

The following is a reconciliation of the numerator and denominator of the basic and diluted net income per share computations for the periods presented:

	Three	Months	Nine M	onths
	Ended	l	Ended	
	Octob	eOctobe:	Ctobe:	rOctober
	30,	25,	30,	25,
	2016	2015	2016	2015
	(In mi	llions, ex	cept per	share
	data)			
Numerator:				
Net income	\$542	\$ 246	\$1,012	\$ 406
Denominator:				
Basic weighted average shares	538	542	536	544
Dilutive impact of outstanding securities:				
Equity awards outstanding	27	13	25	13
1% Convertible Senior Notes	45	10	42	6
Warrants issued with the 1% Convertible Senior Notes	43		33	_
Diluted weighted average shares	653	565	636	563
Net income per share:				
Basic (1)	\$1.01	\$ 0.45	\$1.89	\$ 0.75
Diluted (2)	\$0.83	\$ 0.44	\$1.59	\$ 0.72
Equity awards excluded from diluted net income per share because their effect would have been anti-dilutive	7	9	9	13

<sup>(1)</sup> Calculated as net income divided by basic weighted average shares.

(2) Calculated as net income divided by diluted weighted average shares.

The 1.00% Convertible Senior Notes, or the Convertible Notes, are included in the calculation of diluted net income per share. The Convertible Notes have a dilutive impact on net income per share if our average stock price for the reporting period exceeds the adjusted conversion price of \$20.0780 per share. The Warrants outstanding are included in the calculation of diluted net income per share. The Warrants have a dilutive impact on net income per share if our average stock price for the quarter exceeds the adjusted strike price of \$27.0281 per share. For the three and nine months ended October 30, 2016, our average stock price was \$63.83 and \$47.82, respectively, which exceeded both the adjusted conversion price and the adjusted strike price, causing the Convertible Notes and the Warrants to have a dilutive impact for these periods.

The denominator for diluted net income per share does not include any effect from the convertible note hedge transactions, or the Note Hedges, that we entered into concurrently with the issuance of the Convertible Notes, as its effect would be anti-dilutive. In the event of conversion of the Convertible Notes, the shares delivered to us under the Note Hedges will offset the dilutive effect of the shares that we would issue under the Convertible Notes. Please refer to Note 11 of these Notes to Condensed Consolidated Financial Statements for additional discussion regarding the Convertible Notes.

NVIDIA CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Unaudited)

#### Note 4 – Income Taxes

We recognized income tax expense of \$79 million and \$168 million for the three and nine months ended October 30, 2016, respectively, and \$83 million for the nine months ended October 25, 2015. We recognized income tax benefit of \$1 million for the three months ended October 25, 2015. Income tax expense as a percentage of income before income tax was 12.8% and 14.2% for the three and nine months ended October 30, 2016, respectively, and 16.9% for the nine months ended October 25, 2015. Income tax benefit as a percentage of income before income tax was 0.5% for the three months ended October 25, 2015. Our income tax expense includes \$42 million and \$62 million of tax benefit for the three and nine months ended October 30, 2016, respectively, from the early adoption of an accounting standard related to stock-based compensation. Please refer to Note 1 of these Notes to Condensed Consolidated Financial Statements for further information.

The increase in our effective tax rate in the three months ended October 30, 2016 compared to the same period in the prior fiscal year was primarily due to the absence of the tax benefit related to the restructuring associated with the wind-down of our Icera operations. The decrease in our effective tax rate in the nine months ended October 30, 2016 compared to the same period in the prior fiscal year was primarily due to the favorable benefit of the U.S. federal research tax credit, which was permanently enacted in the fourth quarter of fiscal year 2016, and our early adoption of an accounting standard, partially offset by the absence of the Icera restructuring tax benefit and an increase in the amount of our earnings subject to U.S. tax.

Our effective tax rate for the nine months ended October 30, 2016 of 14.2% was lower than the U.S. federal statutory rate of 35% due primarily to income earned in jurisdictions where the tax rate is lower than the U.S. federal statutory tax rate, the benefit of the U.S. federal research tax credit, as well as tax benefits recognized in the period in which they occur for early adoption of an accounting standard and expiration of statutes of limitations in certain non-U.S. jurisdictions.

For the nine months ended October 30, 2016, there have been no material changes to our tax years that remain subject to examination by major tax jurisdictions. Additionally, there have been no material changes to our unrecognized tax benefits and any related interest or penalties since the fiscal year ended January 31, 2016, other than the closure of our state income tax position in the three months ended July 31, 2016 and the aforementioned recognition of tax benefits upon the expiration of statutes of limitations in certain non-U.S. jurisdictions in the nine months ended October 30, 2016.

While we believe that we have adequately provided for all uncertain tax positions, or tax positions where we believe it is not more-likely-than-not that the position will be sustained upon review, amounts asserted by tax authorities could be greater or less than our accrued position. Accordingly, our provisions on federal, state and foreign tax related matters to be recorded in the future may change as revised estimates are made or the underlying matters are settled or otherwise resolved with the respective tax authorities. As of October 30, 2016, we do not believe that our estimates, as otherwise provided for, on such tax positions will significantly increase or decrease within the next twelve months.

## NVIDIA CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Unaudited)

#### Note 5 - Marketable Securities

All of our cash equivalents and marketable securities are classified as "available-for-sale" securities. These securities are reported at fair value with the related unrealized gains and losses included in accumulated other comprehensive income (loss), a component of shareholders' equity, net of tax, and net realized gains and losses recorded in other income and expense, net, on the Condensed Consolidated Statements of Income.

We performed an impairment review of our investment portfolio as of October 30, 2016. Based on our quarterly impairment review, we concluded that our investments were appropriately valued and that no other-than-temporary impairment charges were necessary on our portfolio of available-for-sale investments as of October 30, 2016.

The following is a summary of cash equivalents and marketable securities as of October 30, 2016 and January 31, 2016:

	October 30, 2016		
	Amortizethrealize Cost Gain	edUnrealized Loss	Estimated Fair Value
Corporate debt securities Debt securities of United States government agencies Debt securities issued by United States Treasury Money market funds Asset-backed securities	(In millions) \$2,239 \$ 2 1,152 1 770 1 542 — 436 1	\$ (2 ) (1 ) (1 )	\$ 2,239 1,152 770 542 437
Mortgage-backed securities issued by United States government-sponsored enterprises	162 2	(1)	163
Foreign government bonds Total Classified as:	68 — \$5,369 \$ 7	<b>\$</b> (5 )	68 \$ 5,371
Cash equivalents Marketable securities Total			\$ 640 4,731 \$ 5,371
	January 31, 2016 Amortizethrealize Cost Gain	edUnrealized Loss	dEstimated Fair Value
Corporate debt securities  Debt securities of United States government agencies  Debt securities issued by United States Treasury  Asset-backed securities  Mortgage-backed securities issued by United States government-sponsored	(In millions) \$1,903 \$ 1 1,170 1 800 1 435 —	\$ (3 ) (1 ) —	\$ 1,901 1,170 801 435
enterprises	229 3	(1)	231
Foreign government bonds Money market funds Total	92 — 43 — \$4,672 \$ 6	<u> </u>	92 43 \$ 4,673

Cash equivalents	\$ 232
Marketable securities	4,441
Total	\$ 4,673

The following table provides the breakdown of the investments with unrealized losses as of October 30, 2016:

	Less th			12 mo	onths or er	ſ	Total		
	Estimat@ross		Estimateross			Estimatedross			
	Fair UnrealizedFair Unrealized		lize	edFair	Unreal	lized			
	Value	Losse	S	Value	Losses	3	Value	Losses	s
	(In mil	lions)							
Corporate debt securities	\$977	\$ (2	)	\$58	\$ —		\$1,035	\$ (2	)
Debt securities issued by United States government agencies	536	(1	)	27			563	(1	)
Debt securities issued by the US Treasury	197	(1	)	_			197	(1	)
Mortgage-backed securities issued by United States government-sponsored enterprises	43	_		36	(1	)	79	(1	)
	\$1,753	\$ (4	)	\$121	\$ (1	)	\$1,874	\$ (5	)

The gross unrealized losses as of October 30, 2016 related to fixed income securities due to changes in interest rates and are temporary in nature. We have the intent and ability to hold our investments with impairment indicators until maturity.

The amortized cost and estimated fair value of cash equivalents and marketable securities, which are primarily debt instruments, are classified as available-for-sale as of October 30, 2016 and January 31, 2016 and are shown below by contractual maturity:

	Octobe	r 30, 2016	January	31, 2016
	Amorti Cost	Estimated zed Fair Value	Amorti Cost	Estimated zed. Fair Value
	(In mill	ions)		
Less than 1 year	\$2,346	\$ 2,347	\$1,619	\$ 1,619
Due in 1 - 5 years	2,967	2,968	3,019	3,020
Mortgage-backed securities issued by United States government-sponsored enterprises not due at a single maturity date	56	56	34	34
Total	\$5,369	\$ 5,371	\$4,672	\$ 4,673

Net realized gains and losses were not significant for the three and nine months ended October 30, 2016 and October 25, 2015.

## NVIDIA CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Unaudited)

#### Note 6 – Fair Value of Financial Assets and Liabilities

We measure our cash equivalents, marketable securities, and interest rate swap at fair value using quoted market prices of identical assets or similar assets from active markets. We review the fair value hierarchy classification on a quarterly basis. There were no significant transfers between Levels 1 and 2 assets or liabilities for the three months ended October 30, 2016, and we did not have any investments or liabilities classified as Level 3 as of October 30, 2016

		Estimated Fair Value at October Manuary 31,			
	Pricing Category				
		2016 2016			
		(In millions)			
Assets					
Cash equivalents and marketable securities:					
Corporate debt securities (1)	Level 2	\$2,239 \$ 1,901			
Debt securities of United States government agencies (2)	Level 2	\$1,152 \$ 1,170			
Debt securities issued by United States Treasury (3)	Level 2	\$770 \$ 801			
Money market funds (4)	Level 1	\$542 \$ 43			
Asset-backed securities (5)	Level 2	\$437 \$ 435			
Mortgage-backed securities issued by United States government-sponsored enterprises (5)	Level 2	\$163 \$ 231			
Foreign government bonds (5)	Level 2	\$68 \$ 92			
Liabilities					
Current liabilities:					
1.00% Convertible Senior Notes (6)	Level 2	\$3,725 \$ 2,273			
Other noncurrent liabilities:					
2.20% Notes Due 2021 (6)	Level 2	\$997 \$ —			
3.20% Notes Due 2026 (6)	Level 2	\$997  \$ —			
Interest rate swap (7)	Level 2	\$9 \$ 7			

Included \$35 million and \$51 million in cash equivalents as of October 30, 2016 and January 31, 2016,

Included \$38 million and \$90 million in cash equivalents as of October 30, 2016 and January 31, 2016,

Included \$25 million in cash equivalents as of October 30, 2016 and \$745 million and \$801 million in marketable (3) securities as of October 30, 2016 and January 31, 2016, respectively, on the Condensed Consolidated Balance Sheets.

(4) Reported in cash equivalents on the Condensed Consolidated Balance Sheets.

<sup>(1)</sup> respectively, and \$2.20 billion and \$1.85 billion in marketable securities as of October 30, 2016 and January 31, 2016, respectively, on the Condensed Consolidated Balance Sheets.

<sup>(2)</sup> respectively, and \$1.11 billion and \$1.08 billion in marketable securities as of October 30, 2016 and January 31, 2016, respectively, on the Condensed Consolidated Balance Sheets.

- (5) Reported in marketable securities on the Condensed Consolidated Balance Sheets.
- The Convertible Notes, 2.20% Notes Due 2021, and 3.20% Notes Due 2026 are carried on our Condensed

  (6) Consolidated Balance Sheets at their original issuance value, net of unamortized debt discount and issuance costs, and are not marked to fair value each period. See Note 11 of these Notes to Condensed Consolidated Financial Statements for additional information.
- (7) Please refer to Note 9 of these Notes to Condensed Consolidated Financial Statements for a discussion regarding our interest rate swap.

## **NVIDIA CORPORATION AND SUBSIDIARIES** NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Unaudited)

#### Note 7 - Amortizable Intangible Assets

The components of our amortizable intangible assets are as follows:

	October 30, 2016		January 31, 2016
	Gross Accumulated Carrying Amount	Net Carrying Amount	Gross Carrying Amount Amount Amount
	(In millions)		
Acquisition-related intangible assets	\$193 \$ (163 )	\$ 30	\$193 \$ (152 ) \$ 41
Patents and licensed technology	469 (379 )	90	462 (337 ) 125
Total intangible assets	\$662 \$ (542 )	\$ 120	\$655 \$ (489 ) \$ 166

Amortization expense associated with intangible assets was \$18 million and \$53 million for the three and nine months ended October 30, 2016, respectively, and \$18 million and \$56 million for the three and nine months ended October 25, 2015, respectively. Future amortization expense related to the net carrying amount of intangible assets as of October 30, 2016 is estimated to be \$16 million for the remainder of fiscal year 2017, \$54 million in fiscal year 2018, \$26 million in fiscal year 2019, \$16 million in fiscal year 2020, \$7 million in fiscal year 2021 and a total of \$1 million in fiscal year 2022 and beyond.

#### Note 8 - Balance Sheet Components

Certain balance sheet components are as follows:

Octob@nnuary 30, 31, 2016 2016 (In millions) Raw materials \$203 \$ 105 Work in-process 203 103

Finished goods 273 210 Total inventories \$679 \$ 418

As of October 30, 2016, we had outstanding inventory purchase obligations totaling \$908 million.

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Inventories:

## NVIDIA CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Unaudited)

	Octob 30, 2016	· · · · · · · · · · · · · · · · · · ·
Accrued and Other Current Liabilities:	(In m	illions)
Customer related liabilities (1)	\$175	\$ 160
Deferred revenue	170	322
Accrued payroll and related expenses	79	79
Accrued restructuring and other charges (2)	13	23
Professional service fees	13	23
Coupon interest on notes	12	3
Income taxes payable	9	2
Warranty accrual (3)	8	11
Contributions payable	4	3
Leases payable	4	4
Accrued royalties	4	1
Other	16	11
Total accrued and other current liabilities	\$507	\$ 642

- (1) Customer related liabilities include accrued customer programs, such as rebates and marketing development funds.
- (2) Please refer to Note 15 of these Notes to Condensed Consolidated Financial Statements for a discussion regarding restructuring and other charges.
- (3) Please refer to Note 10 of these Notes to Condensed Consolidated Financial Statements for a discussion regarding warranties.

	Octob	<b>d</b> anuary
	30,	31,
	2016	2016
Other Long-Term Liabilities:	(In m	illions)
Deferred income tax liability (1)	\$88	\$ 301
Income taxes payable	85	78
Contributions payable	13	13
Interest rate swap (2)	9	7
Deferred revenue (3)	2	44
Other	16	10
Total other long-term liabilities	\$213	\$ 453

Please refer to the "Recently Adopted Accounting Pronouncement" section of Note 1 of these Notes to Condensed

- (1) Consolidated Financial Statements for a discussion regarding the impact of a recently adopted accounting pronouncement on deferred taxes.
- (2) Please refer to Note 9 of these Notes to Condensed Consolidated Financial Statements for a discussion regarding our interest rate swap.
- (3) Deferred revenue under our patent cross licensing agreement with Intel Corporation is now located in short term deferred revenue as less than twelve months remains on the agreement.

NVIDIA CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Unaudited)

#### Note 9 - Derivative Financial Instruments

In August 2015 we entered into an interest rate swap for a portion of the operating lease financing arrangement for our new headquarters building that entitles us to pay amounts based on a fixed interest rate in exchange for receipt of amounts based on variable interest rates. The objective of this interest rate swap is to mitigate variability in the benchmark interest rate on the first \$200 million of existing operating lease financing payments. This interest rate swap is designated as a cash flow hedge, will have settlements beginning in the second quarter of fiscal year 2019, and will terminate in the fourth quarter of fiscal year 2023. Gains or losses on this swap are recorded in accumulated other comprehensive income or loss and will subsequently be recorded in earnings at the point when the related operating lease financing expense begins to affect earnings or if ineffectiveness of the swap should occur.

During the three and nine months ended October 30, 2016, we entered into foreign currency forward contracts with a total U.S. dollar equivalent notional value of \$64 million and \$160 million, respectively, to mitigate the impact of foreign currency exchange rate movements on our operating expenses. We designate these contracts as cash flow hedges and assess the effectiveness of the hedge relationships on a spot to spot basis. Gains or losses on the contracts are recorded in accumulated other comprehensive income or loss and reclassified to operating expense when the related operating expenses are recognized in earnings or ineffectiveness should occur. The fair value of the contracts as of October 30, 2016 was not significant.

During the three and nine months ended October 30, 2016, we also entered into foreign currency forward contracts with a total U.S. dollar equivalent notional value of \$54 million and \$67 million, respectively, to mitigate the impact of foreign currency movements on monetary assets and liabilities that are denominated in currencies other than our reporting currency. These foreign currency forward contracts were not designated for hedge accounting treatment. Therefore, the change in fair value of these contracts is recorded as a component of other income or expense, net, and offsets the change in fair value of the foreign currency denominated monetary assets and liabilities, which is also recorded in other income or expense, net.

Under the master netting agreements with the respective counterparties to our foreign currency forward contracts, we are allowed to net settle transactions with the same counterparty, subject to applicable requirements. However, we present our derivative assets and liabilities at their gross fair values on our Condensed Consolidated Balance Sheets. We are not required to pledge, and are not entitled to receive, cash collateral related to these derivative instruments.

As of October 30, 2016, the maturities of the designated foreign currency forward contracts were three months or less.

We formally assess, both at inception and on an ongoing basis, whether derivative financial instruments designated for hedge accounting treatment are highly effective. For the three and nine months ended October 30, 2016, all derivative financial instruments designated for hedge accounting treatment were determined to be highly effective and there were no gains or losses associated with ineffectiveness.

During the three and nine months ended October 30, 2016, we recognized a net change in unrealized gains (losses) on derivative financial instruments designated for hedge accounting treatment of \$2 million and \$(3) million, respectively, net of tax, in other comprehensive income.

We expect to realize all gains and losses deferred into accumulated other comprehensive income or loss related to foreign currency forward contracts within the next twelve months. However, we do not expect to reclassify any

amount from accumulated other comprehensive income or loss into earnings related to the interest rate swap as the underlying operating lease financing payments for our new headquarters building will not start within the next twelve months.

## NVIDIA CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Unaudited)

#### Note 10 - Guarantees

U.S. GAAP requires that upon issuance of a guarantee, the guarantor must recognize a liability for the fair value of the obligation it assumes under that guarantee. In addition, U.S. GAAP requires disclosures about the guarantees that an entity has issued, including a tabular reconciliation of the changes of the entity's product warranty liabilities.

### Accrual for Product Warranty Liabilities

We record a reduction to revenue for estimated product returns at the time revenue is recognized primarily based on historical return rates. Cost of revenue includes the estimated cost of product warranties. Under limited circumstances, we may offer an extended limited warranty to customers for certain products. Additionally, we accrue for known warranty and indemnification issues if a loss is probable and can be reasonably estimated.

On July 31, 2015, we announced a voluntary recall and replacement of our SHIELD 8-inch tablets that were sold between July 2014 and July 2015. We have determined that the battery in these tablets can overheat, posing a fire hazard. The recall does not affect any other NVIDIA products. During the twelve months ended January 31, 2016, we recorded a \$26 million charge against cost of revenue to cover anticipated customer warranty, repair, return, replacement and other associated costs.

The estimated product returns and estimated product warranty liabilities as of and for the nine and twelve months ended October 30, 2016 and January 31, 2016 were as follows:

Octobænuary
30, 31,
2016 2016
(In millions)

Balance at beginning of period \$11 \$8

Additions 1 27

Deductions (5 ) (24 )

Balance at end of period \$7 \$ 11

In connection with certain agreements that we have entered into in the past, we have provided indemnities to cover the indemnified party for matters such as tax, product, and employee liabilities. We have included intellectual property indemnification provisions in our technology related agreements with third parties. Maximum potential future payments cannot be estimated because many of these agreements do not have a maximum stated liability. We have not recorded any liability in our Condensed Consolidated Financial Statements for such indemnifications.

## NVIDIA CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Unaudited)

Note 11 - Debt Convertible Debt

1.00 % Convertible Senior Notes Due 2018

On December 2, 2013, we issued \$1.50 billion of 1.00% convertible senior notes, or the Convertible Notes, due 2018. The Convertible Notes are unsecured, unsubordinated obligations of the Company, which pay interest in cash semi-annually at a rate of 1.00% per annum. The Convertible Notes will mature on December 1, 2018 unless repurchased or converted prior to such date. The Convertible Notes were initially convertible at a rate of 49.5958 shares of common stock per \$1,000 principal amount of the Convertible Notes (equivalent to an initial conversion price of \$20.1630 per share of common stock). The conversion rate and conversion price are adjusted upon the occurrence of certain events, including our cash dividends or distributions exceeding \$0.085 per share. Accordingly, as of October 30, 2016, the conversion rate has been adjusted to 49.8058 shares of common stock per \$1,000 principal amount of the Convertible Notes (equivalent to an adjusted conversion price of \$20.0780 per share of common stock) for dividend increases.

We separately accounted for the liability and equity components of the Convertible Notes at issuance and the value assigned to the debt component was the estimated fair value, as of the issuance date, of a similar debt without the conversion feature. The difference between the net cash proceeds and this estimated fair value represented the value assigned to the equity component and was recorded as a debt discount. The debt discount is amortized using the effective interest method from the origination date through its stated contractual maturity date.

The initial debt component of the Convertible Notes was valued at \$1.35 billion based on the contractual cash flows discounted at an appropriate market rate for a non-convertible debt at the date of issuance, which was determined to be 3.15%. The initial carrying value of the permanent equity component reported in additional paid-in-capital was valued at \$126 million and recorded as a debt discount. This amount, together with the \$23 million purchaser's discount to the par value of the Convertible Notes, represented the total unamortized debt discount of \$148 million we recorded at the time of issuance of the Convertible Notes. The aggregate debt discount is amortized as interest expense over the contractual term of the Convertible Notes using the effective interest method using an interest rate of 3.15%.

The following table presents the carrying value of the Convertible Notes:

October January 30, 31, 2016 2016 (In millions) \$1,056 \$1,500

 1.00% Convertible Senior Notes Due 2018
 \$1,056
 \$1,500

 Unamortized debt discount (1)
 (45)
 (87)

 Net carrying amount
 \$1,011
 \$1,413

(1) As of October 30, 2016, the remaining period over which the unamortized debt discount will be amortized is 2.1 years.

The following table presents interest expense for the contractual interest and the accretion of debt discount and issuance costs related to the Convertible Notes:

Three Nine
Months Months
Ended Ended

	Octoberober Octobertober		
	30, 25,	30, 25,	
	201 <b>6</b> 015	20162015	
	(In million	s)	
Contractual coupon interest expense	\$3 \$ 4	\$10 \$ 11	
Amortization of debt discount and issuance costs	5 7	20 22	
Total interest expense related to Convertible Notes	\$8 \$ 11	\$30 \$ 33	

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NVIDIA CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Unaudited)

Holders may convert all or any portion of their Convertible Notes at their option at any time prior to August 1, 2018 only under the following circumstances: (1) during any fiscal quarter, if the last reported sale price of the common stock for at least 20 trading days during a period of 30 consecutive trading days ending on the last trading day of the immediately preceding fiscal quarter is greater than or equal to 130% of the conversion price on each applicable trading day; (2) during the five business day period after any five consecutive trading day period (the measurement period) in which the trading price per \$1,000 principal amount of notes for each trading day of the measurement period was less than 98% of the product of the last reported sale price of our common stock and the conversion rate on each such trading day; or (3) upon the occurrence of specified corporate events. On or after August 1, 2018 to the close of business on the second scheduled trading day immediately preceding the maturity date, holders may convert all or any portion of their Convertible Notes regardless of the foregoing conditions.

The Convertible Notes first became convertible as of February 1, 2016. As of October 30, 2016, the Convertible Notes continued to be convertible at the holders' option through January 29, 2017 as the price of our common stock was greater than or equal to 130% of the conversion price for at least 20 trading days during the 30 consecutive trading days ending on the last trading day of our fiscal quarter ended October 30, 2016. As such, the \$1,011 million carrying value of the Convertible Notes continued to be classified as a current liability and the \$45 million difference between the principal amount and the carrying value of the Convertible Notes continued to be classified as convertible debt conversion obligation in the mezzanine equity section of our Condensed Consolidated Balance Sheet, and will remain there for as long as the Convertible Notes are convertible. The determination of whether or not the Convertible Notes are convertible must continue to be performed on a quarterly basis. Consequently, the Convertible Notes may be reclassified as long-term debt and the convertible debt conversion obligation may be reclassified within shareholders' equity if the conversion threshold is not met in future quarters.

Upon conversion of the Convertible Notes, we will pay cash up to the aggregate principal amount of the Convertible Notes. We may pay or deliver cash, shares of our common stock or a combination of cash and shares of our common stock, at our election, in respect of the remainder, if any, of our conversion obligation in excess of the aggregate principal amount of the Convertible Notes being converted. Based on the closing price of our common stock on October 28, 2016 (the last trading day of the third quarter of fiscal year 2017) of \$70.56, the if-converted value of our Convertible Notes exceeded their principal amount by approximately \$2.66 billion.

During both the three and nine months ended October 30, 2016, we paid cash to settle \$444 million in principal amount, issued 15 million shares of our common stock with respect to the conversion obligation in excess of the principal amount, and recognized a loss of \$15 million on early conversions, of the Convertible Notes. Further, we received additional conversion notices for an aggregate of \$229 million in principal amount of the Convertible Notes during the third quarter of fiscal year 2017. Settlements of these conversion requests are expected to be completed in the fourth quarter of fiscal year 2017.

## Note Hedges and Warrants

Concurrently with the issuance of the Convertible Notes, we entered into a convertible note hedge transaction, or the Note Hedges, with a strike price equal to the initial conversion price of the Convertible Notes, or \$20.1630 per share. Adjusting for dividends paid through October 30, 2016, the strike price of the Note Hedges has been adjusted to \$20.0780 per share. The Note Hedges allow us to receive shares of our common stock and/or cash related to the excess conversion value that we would deliver and/or pay, respectively, to the holders of the Convertible Notes upon conversion. Through October 30, 2016, we had received 15 million shares of our common stock from the exercise of a

portion of the Note Hedges related to the settlement of an aggregate of \$444 million in principal amount of the Convertible Notes.

In addition, concurrent with the offering of the Convertible Notes and the purchase of the Note Hedges, we entered into a separate warrant transaction, or the Warrants, with an initial strike price to the holders of the Warrants of \$27.1425 per share. Under the terms of the Warrants, the strike price is adjusted upon the occurrence of certain events, including our cash dividends or distributions that deviate from \$0.085 per share. Accordingly, as of October 30, 2016, the strike price was adjusted to \$27.0281 per share, reflecting adjustments for our dividend increases made to that date. The Warrants are net share settled and cover, subject to customary anti-dilution adjustments, 75 million shares of our common stock. As of October 30, 2016, the Warrants had not been exercised and remained outstanding. The value of the Warrants was initially recorded in equity and continues to be classified as equity.

# NVIDIA CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Unaudited)

#### Long-Term Debt

2.20% Notes Due 2021 and 3.20% Notes Due 2026

On September 16, 2016, we issued \$1.00 billion of 2.20% notes due September 16, 2021 and \$1.00 billion of 3.20% notes due September 16, 2026 (collectively, the Notes). Interest on the Notes is payable on March 16 and September 16 of each year, beginning on March 16, 2017. Upon 30 days' notice to holders of the Notes, we may redeem the Notes for cash prior to maturity, at redemption prices that include accrued and unpaid interest, if any, and a make-whole premium. However, no make-whole premium will be paid for redemptions of the 2.20% Notes Due 2021 on or after August 16, 2021, or for redemptions of the 3.20% Notes Due 2026 on or after June 16, 2026. The Notes are our unsecured senior obligations and rank equally in right of payment with all of our existing and future unsecured and unsubordinated indebtedness. The Notes are structurally subordinated to the liabilities of our subsidiaries and are effectively subordinated to any secured indebtedness to the extent of the value of the assets securing such indebtedness. All existing and future liabilities of our subsidiaries will be effectively senior to the Notes.

The net proceeds from the Notes were \$1.99 billion, after deducting debt discount and issuance costs. We intend to use the net proceeds from the Notes to prefund the repayment of the principal amount of our Convertible Notes and for general corporate purposes such as dividend payments or share repurchases.

The carrying value of our long-term debt and the associated interest rates were as follows:

	Expected	Effective	October 30,
	Remaining Term (years)	Interest Rate	2016
			(In
			millions)
2.20% Notes Due 2021	4.9	2.38%	\$ 1,000
3.20% Notes Due 2026	9.9	3.31%	1,000
Unamortized debt discount and issuance costs			(18)
Net carrying amount			\$ 1,982

# Revolving Credit Facility

On October 7, 2016, we entered into a credit agreement, or the Credit Agreement, under which we may borrow, repay and re-borrow amounts from time to time, up to \$575 million, for working capital and other general corporate purposes. The commitments under the Credit Agreement are available for a 5-year period ending on October 7, 2021, on which all outstanding obligations would be due and payable. The Credit Agreement also permits us to obtain additional revolving loan commitments up to \$425 million, subject to certain conditions. As of October 30, 2016, we had not borrowed any amounts under the Credit Agreement.

NVIDIA CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Unaudited)

Note 12 - Commitments and Contingencies

Operating Lease Financing Arrangement

In fiscal year 2016, we began to construct a new headquarters building in Santa Clara, California, which is currently targeted for completion in the fourth quarter of fiscal year 2018. We are financing this construction under an off-balance sheet, build-to-suit operating lease arrangement. As a part of this arrangement, we leased the real property we own where the building will be constructed under a 99 year ground lease to a syndicate of banks and concurrently leased back the building under a real property lease.

Under the real property lease, we pay rent, taxes, maintenance costs, utilities, insurance and other property related costs. The lease has an initial 7.5 year term expiring on December 19, 2022, consisting of an approximately 2.5 year construction period followed by a 5 year lease term. We have the option to renew this lease for up to three additional 5 year periods, subject to approval by the banks.

We will oversee the construction of the headquarters building. The banks have committed to fund up to \$380 million of costs relating to construction. Advances will be made periodically to reimburse us for construction costs we incur. Once construction is complete, the lease balance will remain static at the completed cost for the remaining duration of the lease term. During construction, accrued interest will be capitalized into the lease balance. Following construction, we will pay rent in the form of interest. We have guaranteed the obligations under the lease held by our subsidiary.

During the term of the lease, we may elect to purchase the headquarters building for the amount of the banks' investment in the building and any accrued but unpaid rent. At the end of the lease term, we may elect to buy the building for the outstanding balance on the maturity date or arrange for the cash sale of the building to an unaffiliated third party. The aggregate guarantee made by us under the lease is no more than 87.5% of the costs incurred in connection with the construction of the building. However, under certain default circumstances, the lease guarantee may be 100% of the banks' investment in the building plus any and all accrued but unpaid interest and all other rent due and payable under the operative agreements.

The operative agreements are subject to customary default provisions, including, for example, those relating to payment and performance defaults, and events of bankruptcy. We are also subject to financial covenants including a covenant to maintain a maximum total leverage ratio not to exceed 3.0 to 1.0 and a minimum interest coverage ratio in excess of 3.5 to 1.0 during the term. If certain events of default occur and are continuing under the operative agreements, the banks may accelerate repayment of their investment under the lease.

#### Patent Infringement Cases

In September 2014, NVIDIA filed complaints against Qualcomm, Inc. and various Samsung entities in both the United States International Trade Commission, or ITC, and the United States District Court for the District of Delaware alleging infringement of certain patents relating to graphics processing. In November 2014, Samsung filed complaints against NVIDIA in the ITC and the United States District Court for the Eastern District of Virginia, alleging that NVIDIA infringed certain patents.

NVIDIA and Samsung, and NVIDIA and Qualcomm, also challenged the validity of certain of each other's patents through inter partes review before the United States Patent and Trademark Office.

On April 28, 2016, NVIDIA and Samsung entered a binding memorandum of understanding which resolved all existing intellectual property disputes between the parties, and requires the immediate dismissal of all pending litigation between them. As a result of this agreement, on May 5, 2016, Samsung filed a Stipulation of Dismissal in the United States District Court for the Eastern District of Virginia. On May 11, 2016, NVIDIA voluntarily dismissed its petition to the United States Court of Appeals for the Federal Circuit to review the ITC's decision in Investigation No. 337-TA-932. On May 12, 2016, NVIDIA voluntarily dismissed its Complaint in the United States District Court for the District of Delaware. On May 19, 2016, Samsung filed a Corrected Joint Motion to Terminate Investigation No. 337-TA-941. On June 16, 2016, the ITC granted the joint motion and terminated the ITC investigation. The parties have also moved to dismiss all pending inter partes reviews. Also as part of this agreement, NVIDIA and Samsung each received a license to a small number of patents of the other, but no portfolio license was granted nor was any compensation paid by either party. On June 28, 2016, NVIDIA and Samsung executed a settlement agreement based on the April 28, 2016 memorandum of understanding.

NVIDIA CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Unaudited)

NVIDIA's dismissals on May 11, 2016 and May 12, 2016 also terminated its claims against Qualcomm.

In December 2015, Advanced Silicon Technologies LLC filed complaints in the ITC and the United States District Court for the District of Delaware alleging infringement of certain patents relating to graphics processing and memory management. NVIDIA and Advanced Silicon Technologies resolved this litigation on April 22, 2016 and NVIDIA agreed to license the patents asserted and other patents owned and controlled by Advanced Silicon Technologies and certain of its affiliates. On April 27, 2016, NVIDIA and Advanced Silicon Technologies jointly moved to terminate the investigation as to NVIDIA. The Office of Unfair Import Investigations supported the motion, and none of the other parties opposed it. On May 10, 2016, the Administrative Law Judge issued an Initial Determination granting the joint request to terminate the investigation as to NVIDIA. On June 1, 2016, the ITC issued a Notice determining not to review the Administrative Law Judge's determination, thereby finalizing termination of the investigation as to NVIDIA. Pursuant to the license agreement, \$10 million was recorded as a charge to cost of revenue during the three months ended May 1, 2016.

#### Accounting for Loss Contingencies

We are engaged in other legal actions not described above arising in the ordinary course of its business and, while there can be no assurance of favorable outcomes, we believe that the ultimate outcome of these actions will not have a material adverse effect on our operating results, liquidity or financial position.

Note 13 - Shareholders' Equity

#### Capital Return Program

Beginning August 2004, our Board of Directors authorized us, subject to certain specifications, to repurchase shares of our common stock. On November 7, 2016, the Board authorized an additional \$2.00 billion under our repurchase program and extended it through December 2020.

In March 2016, we entered into an accelerated share repurchase, or ASR, agreement with an investment bank, under which we made an upfront payment of \$500 million to purchase shares of our common stock and received an initial delivery of 12 million shares. The shares delivered resulted in a reduction, on the delivery date, of the outstanding shares used to calculate the weighted-average common shares outstanding for basic and diluted earnings per share. The ASR agreement was settled in July 2016 with a cash payment of \$9 million to the investment bank. As a result, a total of 12 million shares were repurchased under the ASR transaction for \$509 million, or an average price of \$42.06 per share.

During the three and nine months ended October 30, 2016, we also paid \$61 million and \$185 million, respectively, in cash dividends to our shareholders, equivalent to \$0.1150 per share. As a result, we returned \$61 million and \$694 million to shareholders during the three and nine months ended October 30, 2016, respectively, in the form of share repurchases and dividend payments.

Through October 30, 2016, we have repurchased an aggregate of 243 million shares under our share repurchase program for a total cost of \$4.36 billion. All shares delivered from these repurchases have been placed into treasury stock. As of November 7, 2016, we were authorized, subject to certain specifications, to repurchase additional shares of our common stock up to \$2.96 billion through December 2020.

We intend to return \$1.00 billion to our shareholders in fiscal year 2017 through a combination of share repurchases and cash dividends. For fiscal year 2018, we intend to return \$1.25 billion to our shareholders through ongoing quarterly cash dividends and share repurchases. We also declared an increase in our quarterly cash dividend to \$0.14 per share from \$0.1150 per share, to be paid with our next quarterly cash dividend on December 19, 2016, to all shareholders of record on November 28, 2016.

#### Convertible Preferred Stock

As of October 30, 2016 and January 31, 2016, there were no shares of preferred stock outstanding.

#### Common Stock

We are authorized to issue up to 2.00 billion shares of our common stock at \$0.001 per share par value.

# NVIDIA CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Unaudited)

#### Note 14 - Segment Information

Our Chief Executive Officer, who is considered to be our chief operating decision maker, or CODM, reviews financial information presented on an operating segment basis for purposes of making operating decisions and assessing financial performance. Our operating segments are equivalent to our reportable segments.

We report our business in two primary reportable segments - the GPU business and the Tegra Processor business - based on a unified underlying graphics architecture.

Our GPU product brands are aimed at specialized markets including GeForce for gamers; Quadro for designers; Tesla for researchers and data scientists focused on artificial intelligence and big-data analytics; and GRID for cloud-based visual computing users. Our Tegra brand integrates an entire computer onto a single chip, incorporating GPUs and multi-core CPUs aimed at online gaming and entertainment devices, as well as autonomous robots, drones and cars.

We have a single unifying architecture for our GPU and Tegra Processors. This architecture unification leverages our visual computing expertise by charging the operating expenses of certain core engineering functions to the GPU business, while charging the Tegra Processor business for the incremental cost of the teams working directly for that business. In instances where the operating expenses of certain functions benefit both reportable segments, our CODM assigns 100% of those expenses to the reportable segment that benefits the most.

The "All Other" category presented below represents the revenue and expenses that our CODM does not assign to either the GPU business or the Tegra Processor business for purposes of making operating decisions or assessing financial performance. The revenue includes primarily patent licensing revenue and the expenses include stock-based compensation expense, corporate infrastructure and support costs, acquisition-related costs, restructuring and other charges, contributions, product warranty charge, legal settlement costs, and other non-recurring charges and benefits that our CODM deems to be enterprise in nature.

Our CODM does not review any information regarding total assets on a reportable segment basis. Reportable segments do not record intersegment revenue, and, accordingly, there is none to be reported. The accounting policies for segment reporting are the same as for NVIDIA as a whole. The table below presents details of our reportable segments and the "All Other" category.

# NVIDIA CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Unaudited)

	Tegr Proc		r	All Other	C	onsolidated
In millio	ions)					
30	\$8			\$66 \$10 \$(56)	\$	2,004 48 639
26	\$ 11		)	\$66 \$11 \$(57)	\$	1,305 48 245
87	\$ 22		)	\$198 \$31 \$(169)	\$	4,737 140 1,201
81 5	\$ 36		)	\$198 \$34 \$(258)	\$	3,609 151 495
						Nine Months Ended 25, October \(\mathcal{\textit{O}}\)tober 25, 2016 2015
_		(65 (53 (4 — —	)	(60 (4 (8 —		\$198 \$ 198 ) (176 ) (145 ) ) (156 ) (181 ) ) (12 ) (18 ) ) (3 ) (97 ) (4 )— — (15 ) (16 )— ) \$(169) \$ (258 )
1 2 3 8 9 9 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	n milli 1,697 80 678 1,110 26 367 1,405 3,009 31	1,697 \$ 24 30 \$ 8 578 \$ 17 1,110 \$ 12 26 \$ 11 367 \$ (6) 3,972 \$ 56 37 \$ 22 1,405 \$ (3) 3,009 \$ 40 31 \$ 36	Processon millions)  1,697 \$ 241  30 \$ 8  578 \$ 17  1,110 \$ 129  26 \$ 11  367 \$ (65  3,972 \$ 567  37 \$ 22  1,405 \$ (35  3,009 \$ 402  31 \$ 36  917 \$ (164  Three End Octoology (In 1)  category:  \$ 66  (65  expenses (53) (4)  —————————————————————————————————	Processor a millions)  1,697 \$ 241  30 \$ 8  578 \$ 17  1,110 \$ 129  26 \$ 11  367 \$ (65 )  3,972 \$ 567  37 \$ 22  1,405 \$ (35 )  Three Ended Octob 2016 (In micategory:  \$ 66 (65 )  expenses (53 )  (4 )  — — — — — —	Processor Other a millions)  1,697 \$ 241	Processor Other a millions)  1,697 \$ 241

# NVIDIA CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Unaudited)

Revenue by geographic region is allocated to individual countries based on the location to which the products are initially billed even if our customers' revenue is attributable to end customers that are located in a different location. The following table summarizes information pertaining to our revenue from customers based on invoicing address in different geographic regions:

	Three N	<b>Months</b>	Nine Months			
	Ended		Ended			
	October	rOctober	OctoberOctob			
	30,	25,	30,	25,		
	2016	2015	2016	2015		
	(In mill	ions)				
Revenue:						
Taiwan	\$747	\$515	\$1,696	\$1,348		
China	341	229	845	583		
Other Asia Pacific	309	181	660	554		
United States	282	156	682	474		
Europe	171	116	494	341		
Other Americas	154	108	360	309		
Total revenue	\$2,004	\$1,305	\$4,737	\$3,609		

The following table summarizes information pertaining to our revenue by each of the specialized markets we serve:

C				_		
	Three N	<b>Months</b>	Nine Months			
	Ended		Ended			
	October	rOctober	OctoberOctobe			
	30,	25,	30,	25,		
	2016	2015	2016	2015		
	(In mill	ions)				
Revenue:						
Gaming	\$1,244	\$761	\$2,712	\$2,008		
Professional Visualization	207	190	610	547		
Datacenter	240	82	534	242		
Automotive	127	79	359	227		
OEM & IP	186	193	522	585		
Total revenue	\$2,004	\$1,305	\$4,737	\$3,609		

Revenue from significant customers, those representing 10% or more of total revenue for the respective dates, is summarized as follows:

Three Months Ended	Nine Months Ended
Octob@ctober	Octob@ctober
30, 25,	30, 25,
2016 2015	2016 2015

Revenue:

Customer A 13 % 10 % 12 % 11 %

Revenue from Customer A was attributable to the GPU business.

# NVIDIA CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Unaudited)

Accounts receivable from significant customers, those representing 10% or more of total accounts receivable for the respective periods, is summarized as follows:

October January 30, 31, 2016 2016

Accounts Receivable:

Customer B 18 % 21 % Customer C 12 % 3 %

## Note 15 - Restructuring and Other Charges

In the second quarter of fiscal year 2016, we began the wind-down of our Icera operations. Our operating expenses for the nine months ended October 30, 2016 included \$3 million of restructuring and other charges. No restructuring charges were recorded during the three months ended October 30, 2016.

The following table provides a summary of the restructuring activities and related liabilities recorded in accrued liabilities on our Condensed Consolidated Balance Sheets as of October 30, 2016 (in millions):

Balance as of January 31, 2016 \$23 Restructuring and other charges 3 Cash payments (14) Non-cash adjustments 1 Balance as of October 30, 2016 \$13

The majority of the remaining balance of \$13 million as of October 30, 2016 is expected to be paid during fiscal year 2018.

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### Forward-Looking Statements

This Quarterly Report on Form 10-Q contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which are subject to the "safe harbor" created by those sections. Forward-looking statements are based on our management's beliefs and assumptions and on information currently available to our management. In some cases, you can identify forward-looking statements by terms such as "may," "will," "should," "could," "goal," "would," "expect," "plan," "anticipate," "estimate," "project," "predict," "potential" and similar expressions intended to identify forward-looking statements. These statements involve known and unknown risks, uncertainties and other factors, which may cause our actual results, performance, time frames or achievements to be materially different from any future results, performance, time frames or achievements expressed or implied by the forward-looking statements. We discuss many of these risks, uncertainties and other factors in this Quarterly Report on Form 10-Q in greater detail under the heading "Risk Factors." Given these risks, uncertainties and other factors, you should not place undue reliance on these forward-looking statements. Also, these forward-looking statements represent our estimates and assumptions only as of the date of this filing. You should read this Quarterly Report on Form 10-Q completely and with the understanding that our actual future results may be materially different from what we expect. We hereby qualify our forward-looking statements by these cautionary statements. Except as required by law, we assume no obligation to update these forward-looking statements publicly, or to update the reasons actual results could differ materially from those anticipated in these forward-looking statements, even if new information becomes available in the future.

All references to "NVIDIA," "we," "us," "our" or the "Company" mean NVIDIA Corporation and our subsidiaries, except who it is made clear that the term means only the parent company.

NVIDIA, the NVIDIA logo, GeForce, Quadro, Tegra, Tesla, Ansel, GeForce NOW, Icera, Iray, NVIDIA DGX-1, NVIDIA DRIVE, NVIDIA DesignWorks, NVIDIA GRID, NVIDIA SHIELD, NVIDIA TensorRT, NVIDIA VRWorks, and Pascal are trademarks and/or registered trademarks of NVIDIA Corporation in the United States and other countries. Other company and product names may be trademarks of the respective companies with which they are associated.

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with "Item 6. Selected Financial Data" of our Annual Report on Form 10-K for the fiscal year ended January 31, 2016 and "Item 1A. Risk Factors" of this Quarterly Report on Form 10-Q and our Condensed Consolidated Financial Statements and related Notes thereto, as well as other cautionary statements and risks described elsewhere in this Quarterly Report on Form 10-Q, before deciding to purchase or sell shares of our common stock.

#### Overview

#### Our Company and Our Businesses

NVIDIA is the world leader in visual computing. NVIDIA has transformed into a specialized platform company that targets four large markets - Gaming, Professional Visualization, Datacenter and Automotive - where visual computing is essential and valued.

Our two reportable segments - GPU and Tegra Processor - are based on a single underlying graphics architecture. From our proprietary processors, we have created platforms that address the four large markets where our visual computing expertise is critically important. We are focused on delivering value through PC, mobile and cloud

architectures. Our vertical integration enables us to bring together hardware, system software, programmable algorithms, systems and services to create unique value for the markets we serve.

Our GPU product brands are aimed at specialized markets including GeForce for gamers; Quadro for designers; Tesla for researchers and data scientists focused on artificial intelligence and big-data analytics; and GRID for cloud-based visual computing users. Our Tegra brand integrates an entire computer onto a single chip, incorporating GPUs and multi-core CPUs aimed at online gaming and entertainment devices, as well as autonomous robots, drones and cars.

Headquartered in Santa Clara, California, NVIDIA was incorporated in California in April 1993 and reincorporated in Delaware in April 1998.

Recent Developments, Future Objectives and Challenges

Third Quarter of Fiscal Year 2017 Summary

	Three Mo	Three Months Ended							
	October 3	OJuly 31,	October 25,	0/0	N/N/				
	2016 2016 2		2015	Q/Q	Y/Y				
	(In million	ns, except p	er share data	)					
Revenue	\$2,004	\$1,428	\$ 1,305	40 %	54 %				
Gross margin	59.0 %	57.9 %	56.3 %	110 bps	270				
Gross margin	37.0 %	31.7 %	30.3 /6	110 ops	bps				
Operating expenses	\$ 544	\$509	\$ 489	7 %	11 %				
Income from operations	\$639	\$317	\$ 245	102 %	161 %				
Net income	\$542	\$261	\$ 246	108 %	120 %				
Net income per diluted share	\$0.83	\$0.41	\$ 0.44	102 %	89 %				

Revenue for the third quarter of fiscal year 2017 increased 54% year over year and 40% sequentially to \$2.00 billion. Growth from a year ago was driven by gaming, datacenter, professional visualization, and automotive systems. GPU business revenue was \$1.70 billion, up 53% from a year earlier and up 42% sequentially, led by growth in GeForce gaming GPUs and datacenter. GeForce gaming GPU revenue was fueled by strong adoption of our recent Pascal architecture. Datacenter revenue (including Tesla, NVIDIA GRID and NVIDIA DGX-1) was \$240 million, up 193% from a year earlier and up 59% sequentially. This reflects strong demand for deep learning and high performance computing, Tesla and GRID for cloud and virtualized computing, and initial DGX-1 sales. Tegra business revenue, which included gaming development platforms and services, was \$241 million, up 87% from a year earlier and up 45% sequentially. Also included was automotive revenue of \$127 million, primarily from infotainment modules, which was up 61% from a year earlier and up 7% sequentially.

Gross margin for the third quarter of fiscal year 2017 was 59.0%, reflecting the strength of our GeForce gaming GPUs, the success of our platform approach and strong demand for deep learning.

Operating expenses for the third quarter of fiscal year 2017 were \$544 million, up 11% from a year earlier and up 7% sequentially. This reflects headcount related costs for our growth initiatives, as well as investments in sales and marketing.

Income from operations for the third quarter of fiscal year 2017 was \$639 million, up 161% from a year earlier and up 102% sequentially. Net income and net income per diluted share for the third quarter of fiscal year 2017 were \$542 million and \$0.83, respectively, up 120% and 89%, respectively, from a year earlier, fueled by strong revenue growth and improved gross and operating margins. In the third quarter of fiscal 2017, we adopted a new accounting standard related to the simplification of certain aspects of stock-based compensation accounting. This accounting standard requires adjustments to be reflected beginning in fiscal year 2017, including all fiscal quarters within the year. Please refer to Note 1 of the Notes to Condensed Consolidated Financial Statements for further discussion.

During the first nine months of fiscal year 2017, we paid \$509 million for share repurchases and \$185 million in cash dividends. As a result, we have returned an aggregate of \$694 million to shareholders in the first nine months of fiscal year 2017. For fiscal year 2018, we intend to return \$1.25 billion to shareholders through ongoing quarterly cash dividends and share repurchases. Our board of directors has authorized an additional \$2.00 billion under our stock repurchase program for a total of \$2.96 billion available through the end of December 2020.

Cash, cash equivalents and marketable securities were \$6.67 billion as of October 30, 2016, compared with \$4.88 billion at the end of the prior quarter. The sequential increase was primarily related to cash received from our issuance

of \$1.00 billion of the 2.20% Notes Due 2021 and \$1.00 billion of the 3.20% Notes Due 2026 (collectively, the Notes) during the third quarter of fiscal year 2017.

## **GPU Business**

During the third quarter of fiscal year 2017, we expanded our line of Pascal GPUs with NVIDIA GeForce GTX 1050 and GTX 1050 Ti and we introduced GeForce GTX 1080, 1070 and 1060 for notebooks. For our datacenter platform, we launched Tesla P40 and P4 GPUs and the NVIDIA TensorRT deep learning inferencing framework; began shipping the DGX-1 AI supercomputer to research organizations, universities, and multinationals.

During the second quarter of fiscal year 2017, we began shipping our Pascal architecture with a set of gaming GPUs: GeForce GTX 1080, 1070, 1060, and TITAN X, and released our first game, NVIDIA VR Funhouse. For our datacenter platform, we introduced the Tesla M10 for virtualizing enterprise applications, introduced Tesla P100 GPU accelerators, delivering substantial performance and value compared with CPU-based systems, and unveiled our Inception Program, which provides access to NVIDIA technology and expertise to support the growth of startups in deep learning and data science. For our professional virtualization platform, we unveiled Quadro P6000 to power advanced workstations, enabling designers to complete complex designs and refreshed NVIDIA DesignWorks and NVIDIA VRWorks with new updates and software development kits.

During the first quarter of fiscal year 2017, we launched GeForce GTX 1080 and GTX 1070, based on our new NVIDIA Pascal architecture, expanded the NVIDIA VRWorks software development kit, and introduced NVIDIA Ansel, an in-game photography tool. We also unveiled the NVIDIA Tesla P100 GPU, based on the Pascal architecture, and revealed the NVIDIA DGX-1 supercomputer in a box, a purpose-built system for deep learning. In addition, we launched the 24GB Quadro M6000, the Quadro M2000, new NVIDIA Iray physically-based rendering solutions for the professional visualization markets, and unveiled Iray VR, which creates interactive, photorealistic virtual 3D worlds.

#### **Tegra Processor Business**

During the third quarter of fiscal year 2017, we announced that NVIDIA gaming technology will power the Nintendo Switch home gaming system. We also announced that our NVIDIA DRIVE PX 2 platform will power a new AutoPilot system in all of Tesla Motors' factory produced vehicles – the Model S, Model X and upcoming Model 3.

During the second quarter of fiscal year 2017, we initiated collaborative research in advanced self-driving technology with New York University's pioneering deep learning team.

During the first quarter of fiscal year 2017, we expanded the NVIDIA SHIELD platform's gaming content available for streaming from GeForce NOW. We introduced the HD Mapping platform for self-driving cars, and announced that NVIDIA DRIVE PX 2 will power all vehicles in ROBORACE, a new autonomous car-racing circuit expected to debut later this year.

#### Financial Information by Business Segment and Geographic Data

Our Chief Executive Officer, who is considered to be our chief operating decision maker, or CODM, reviews financial information presented on an operating segment basis for purposes of making operating decisions and assessing financial performance. Our operating segments are equivalent to our reportable segments.

We report our business in two primary reportable segments - the GPU business and the Tegra Processor business - based on a unified underlying graphics architecture.

Our GPU product brands are aimed at specialized markets including GeForce for gamers; Quadro for designers; Tesla for researchers and data scientists focused on artificial intelligence and big-data analytics; and GRID for cloud-based visual computing users.

We have a single unifying architecture for our GPU and Tegra Processors. This architecture unification leverages our visual computing expertise by charging the operating expenses of certain core engineering functions to the GPU business, while charging the Tegra Processor business for the incremental cost of the teams working directly for that business. In instances where the operating expenses of certain functions benefit both reportable segments, our CODM assigns 100% of those expenses to the reportable segment that benefits the most.

The "All Other" category presented below represents the revenue and expenses that our CODM does not assign to either the GPU business or the Tegra Processor business for purposes of making operating decisions or assessing financial performance. The revenue includes primarily patent licensing revenue and the expenses include stock-based compensation expense, corporate infrastructure and support costs, acquisition-related costs, restructuring and other charges, contributions, product warranty charge, legal settlement costs, and other non-recurring charges and benefits that our CODM deems to be enterprise in nature.

Please refer to Note 14 of the Notes to Condensed Consolidated Financial Statements for further disclosure regarding segment information.

#### **Results of Operations**

The following table sets forth, for the periods indicated, certain items in our Condensed Consolidated Statements of Income expressed as a percentage of revenue.

	Three M	onths Ended	Nine Months Ended			
	October	3 <b>0</b> ,ctober 25,	October 3	3 <b>O</b> ctober 25,		
	2016	2015	2016	2015		
Revenue	100.0 %	100.0 %	100.0 %	100.0 %		
Cost of revenue	41.0	43.7	41.7	44.0		
Gross profit	59.0	56.3	58.3	56.0		
Operating expenses						
Research and development	18.6	25.2	22.6	27.3		
Sales, general and administrative	8.5	11.6	10.3	12.2		
Restructuring and other charges	_	0.6	0.1	2.7		
Total operating expenses	27.1	37.4	33.0	42.2		
Income from operations	31.9	18.9	25.3	13.8		
Interest income	0.7	0.7	0.8	0.8		
Interest expense	(0.8)	(0.9)	(0.8)	(1.0)		
Other income (expense), net	(0.8)	0.2	(0.4)			
Income before income tax expense (benefit)	31.0	18.9	24.9	13.6		
Income tax expense (benefit)	3.9	(0.1)	3.5	2.3		
Net income	27.1 %	19.0 %	21.4 %	11.3 %		

#### Revenue

NVIDIA's products and services are built for three computing platforms - PC, Datacenter/Cloud, and Mobile. For the first nine months of fiscal years 2017 and 2016, approximately 73% and 77% of our revenue, respectively, was associated with the PC computing platform, of which GPUs for the gaming and professional visualization markets comprised approximately 92% and 87%, respectively, while PC OEM represented approximately 8% and 13%, respectively.

#### Revenue by Reportable Segments

	Three Months Ended						Nine Months Ended						
	October	\$ %			October	<b>30</b> tober 25,	\$	%					
	2016	2015	Change	Cha	nge	2016	2015	Change	Cha	ange			
	(In mill	ions)											
GPU	\$1,697	\$ 1,110	\$ 587	53	%	\$3,972	\$ 3,009	\$963	32	%			
Tegra Processor	241	129	112	87	%	567	402	165	41	%			
All Other	66	66			%	198	198			%			
Total	\$2,004	\$ 1,305	\$ 699	54	%	\$4,737	\$ 3,609	\$1,128	31	%			

GPU Business. GPU business revenue increased by 53% for the third quarter of fiscal year 2017 compared to the third quarter of fiscal year 2016. This increase was due primarily to increased revenue from sales of high-end GeForce GPU products for gaming, which increased 59%, reflecting a combination of continued strength in PC gaming and strong demand for our recent Pascal-based GPU products. Datacenter revenue, including Tesla, GRID and DGX-1, increased 193%, reflecting strong demand for deep learning training, Tesla and GRID for cloud and virtualized computing, and initial DGX-1 sales. Revenue from Quadro GPUs for professional visualization increased 9% due primarily to higher sales in both desktop and mobile workstation products. Revenue from GeForce GPU products for mainstream PC OEMs declined compared to last year.

GPU business revenue increased by 32% in the first nine months of fiscal year 2017 compared to the first nine months of fiscal year 2016. This increase was due primarily to increased revenue from sales of high-end GeForce GPU products for gaming, which increased 36%, reflecting a combination of continued strength in PC gaming and strong demand for our recent Pascal-based GPU products. Datacenter revenue, including Tesla and NVIDIA GRID and DGX-1, increased 120%, reflecting strong demand for deep learning training, Tesla and GRID for cloud and virtualized computing, and initial DGX-1 sales. Revenue from Quadro GPUs for professional visualization increased 11% due primarily to higher sales in both desktop and mobile workstation products. Revenue from GeForce GPU products for mainstream PC OEMs declined compared to last year.

Tegra Processor Business. Tegra Processor business revenue increased by 87% for the third quarter of fiscal year 2017 compared to the third quarter of fiscal year 2016. This was driven by an increase of 61% in sales of Tegra products serving automotive systems and an increase in gaming development platforms and services compared to last year.

Tegra Processor business revenue increased by 41% in the first nine months of fiscal year 2017 compared to the first nine months of fiscal year 2016. This was driven by an increase of 58% in sales of Tegra products serving automotive systems compared to last year.

All Other. We recognized \$66 million in revenue during the third quarter of both fiscal years 2017 and 2016 and \$198 million in revenue during the first nine months of both fiscal years 2017 and 2016, from the patent cross licensing arrangement with Intel.

#### Concentration of Revenue

Revenue from sales to customers outside of the United States and Other Americas accounted for 78% of total revenue for both the third quarter and the first nine months of fiscal year 2017. Revenue from sales to customers outside of the United States and Other Americas accounted for 80% of total revenue for the third quarter of fiscal year 2016 and 78% of total revenue for the first nine months of fiscal year 2016. Revenue by geographic region is allocated to individual countries based on the location to which the products are initially billed even if the revenue is attributable to end customers in a different location.

Revenue from significant customers, those representing 10% or more of total revenue for the respective dates, is summarized as follows:

Three Months Nine Months

Ended Ended

Octob@dober 25, Octob@dober 25,

2016 2015 2016 2015

Revenue:

Customer A 13 % 10 % 12 % 11 %

#### Gross Profit and Gross Margin

Gross profit consists of total revenue, net of allowances, less cost of revenue. Cost of revenue consists primarily of the cost of semiconductors purchased from subcontractors, including wafer fabrication, assembly, testing and packaging, board and device costs, manufacturing support costs, including labor and overhead associated with such purchases, final test yield fallout, inventory and warranty provisions and shipping costs. Cost of revenue also includes development costs for license and service arrangements and stock-based compensation related to personnel associated with operations. Gross margin is the percentage of gross profit to revenue.

Our overall gross margin was 59.0% and 56.3% for the third quarter of fiscal years 2017 and 2016, respectively, and 58.3% and 56.0% for the first nine months of fiscal year 2017 and 2016, respectively. These increases were driven

primarily by product mix in our GPU business, partially offset by lower gross margins in our Tegra business. Charges to cost of sales for inventory provisions totaled \$13 million and \$40 million for the third quarter of fiscal years 2017 and 2016, respectively, unfavorably impacting our gross margin by 0.7% and 3.1%, respectively. Sales of inventory that was previously written-off or written-down totaled \$19 million and \$6 million for the third quarter of fiscal years 2017 and 2016, respectively, favorably impacting our gross margin by 0.9% and 0.5%, respectively. As a result, the overall net effect on our gross margin from charges to cost of sales for inventory provisions and sales of items previously written-off or written-down was a 0.2% favorable impact for the third quarter of fiscal year 2017 and a 2.6% unfavorable impact for the third quarter of fiscal year 2016.

Charges to cost of sales for inventory provisions totaled \$40 million and \$71 million for the first nine months of fiscal years 2017 and 2016, respectively, unfavorably impacting our gross margin by 0.9% and 2.0%, respectively. Sales of inventory that was previously written-off or written-down totaled \$39 million and \$26 million for the first nine months of fiscal years 2017 and 2016, respectively, favorably impacting our gross margin by 0.8% and 0.7%, respectively. As a result, the overall net effect on our gross margin from charges to cost of sales for inventory provisions and sales of items previously written-off or written-down was a 0.1% unfavorable impact for the first nine months of fiscal year 2017 and a 1.3% unfavorable impact for the first nine months of fiscal year 2016.

A discussion of our gross margin results for each of our reportable segments is as follows:

GPU Business. The gross margin of our GPU business increased during the third quarter and first nine months of fiscal year 2017 compared to the third quarter and first nine months of fiscal year 2016. GPU margins increased primarily due to strong demand for Tesla products for deep learning and high performance computing and the strength of our GeForce gaming GPUs.

Tegra Processor Business. The gross margin of our Tegra Processor business increased during the third quarter and first nine months of fiscal year 2017 compared to the third quarter and first nine months of fiscal year 2016. The increase in Tegra margins was primarily due to the inventory provisions we recorded during the third quarter of fiscal year 2016 related primarily to older generation Tegra products and the warranty charge we recorded during the first nine months of fiscal year 2016 associated with the SHIELD tablet product recall.

#### **Operating Expenses**

creaming and and	Thre	ee N	Ionths I	Ende	ed			Nine N	1or	nths End	led			
	Octo 2016		: <b>60c</b> ,tobe 2015	er 25	,\$ Change	% Char	ıge	Octobe 30, 2016	er	Octobe 30, 2015	r	\$ Change	% Cha	ange
	(In r	nill	ions)											
Research and development expenses	\$37	3	\$ 329		\$ 44	13	%	\$1,069	)	\$987		\$ 82	8	%
Sales, general and administrative expenses	171		152		19	13	%	487		441		46	10	%
Restructuring and other charges	_		8		(8)	(100	)%	3		97		(94)	(97	)%
Total operating expenses	\$54	4	\$ 489		\$ 55	11	%	\$1,559	)	\$1,525		\$ 34	2	%
Research and development expenses as a percentage of net revenue	19	%	25	%				23	%	27	%			
Sales, general and administrative expenses as a percentage of net revenue	9	%	12	%				10	%	12	%			
Restructuring and other charges as a percentage of net revenue	_	%	1	%					%	3	%			

#### Research and Development

Research and development expenses increased by 13% during the third quarter of fiscal year 2017 compared to the third quarter of fiscal year 2016. Compensation and benefits increased by \$38 million primarily driven by employee additions and an increase in related compensation and benefit costs, including stock-based compensation expense.

Research and development expenses increased by 8% during the first nine months of fiscal year 2017 compared to the first nine months of fiscal year 2016. Compensation and benefits increased by \$68 million primarily driven by employee additions and an increase in related compensation and benefit costs, including stock-based compensation expense.

#### Sales, General and Administrative

Sales, general and administrative expenses increased by 13% during the third quarter of fiscal year 2017 compared to the third quarter of fiscal year 2016. Compensation and benefits increased by \$28 million primarily driven by employee additions and an increase in related compensation and benefit costs, including stock-based compensation expense. Offsetting this increase was a decrease in outside professional fees of \$16 million resulting from the resolution of our intellectual property disputes with Samsung and Qualcomm.

Sales, general and administrative expenses increased by 10% during the first nine months of fiscal year 2017 compared to the first nine months of fiscal year 2016. Compensation and benefits increased by \$65 million primarily driven by employee additions and an increase in related compensation and benefit costs, including stock-based compensation expense. Marketing expense increased by \$10 million mainly due to the introduction of our new Pascal family of GPUs. Offsetting these increases was a decrease in outside professional fees of \$42 million resulting from the resolution of our intellectual property disputes with Samsung and Qualcomm.

#### Restructuring and Other Charges

In the second quarter of fiscal year 2016, we began the wind-down of our Icera operations. Our operating expenses for the nine months ended July 31, 2016 included \$3 million of restructuring and other charges. No restructuring charges were recorded during the third quarter of fiscal year 2017. Please refer to Note 15 of the Notes to Condensed Consolidated Financial Statements for further discussion.

#### Interest Income and Interest Expense

Interest income consists of interest earned on cash, cash equivalents and marketable securities. Interest expense is primarily comprised of coupon interest and debt discount amortization related to the 1.00% Convertible Senior Notes due in 2018, or the Convertible Notes, issued in December 2013 and the Notes issued in September 2016.

Interest income was \$14 million and \$9 million during the third quarter of fiscal years 2017 and 2016, respectively, and \$37 million and \$28 million during the first nine months of fiscal years 2017 and 2016, respectively. The increase in interest income was primarily due to higher average cash balances invested in interest bearing securities, as well as higher purchased yields.

Interest expense was \$16 million and \$12 million during the third quarter of fiscal years 2017 and 2016, respectively, and \$39 million and \$35 million during the first nine months of fiscal years 2017 and 2016, respectively, consisting primarily of coupon interest and debt discount amortization related to the Convertible Notes issued in December 2013 and the Notes issued in September 2016.

#### Other Income (Expense), Net

Other income (expense), net, consists primarily of realized gains and losses from the sale of marketable securities, sales or impairments of investments in non-affiliated companies, losses on early debt conversions of the Convertible Notes, and the impact of changes in foreign currency rates. Other expense, net, was \$16 million and \$19 million during the third quarter and first nine months of fiscal year 2017 consisting primarily of \$15 million of losses recognized from early conversions of the Convertible Notes. Other income (expense), net, was not significant during the third quarter or the first nine months of fiscal year 2016.

#### Income Taxes

We recognized income tax expense of \$79 million and \$168 million for the third quarter and first nine months of fiscal year 2017, respectively, and \$83 million for the first nine months of fiscal year 2016. We recognized income tax benefit of \$1 million for the third quarter of fiscal year 2016. Income tax expense as a percentage of income before income tax was 12.8% and 14.2% for the third quarter and first nine months of fiscal year 2017, respectively, and was 16.9% for the first nine months of fiscal year 2016. Income tax benefit as a percentage of income before income tax was 0.5% for the third quarter of fiscal year 2016. Our income tax expense includes \$42 million and \$62 million of tax benefit for the third quarter and first nine months of fiscal year 2017, respectively, from the early adoption of an accounting standard related to stock-based compensation. Please refer to Note 1 of the Notes to Condensed Consolidated Financial Statements for further information.

The increase in our effective tax rate in the third quarter of fiscal year 2017 compared to the same period in the prior fiscal year was primarily due to the absence of the tax benefit related to the restructuring associated with the wind-down of our Icera operations. The decrease in our effective tax rate in the first nine months of fiscal year 2017 compared to the same period in the prior fiscal year was primarily due to the favorable benefit of the U.S. federal research tax credit, which was permanently enacted in the fourth quarter of fiscal year 2016, and early adoption of an accounting standard, partially offset by the absence of the Icera restructuring tax benefit and an increase in the amount of our earnings subject to U.S. tax.

Our effective tax rate for the first nine months of fiscal year 2017 of 14.2% was lower than the U.S. federal statutory rate of 35% due primarily to income earned in jurisdictions where the tax rate is lower than the U.S. federal statutory tax rate, the benefit of the U.S. federal research tax credit, as well as tax benefits recognized in the period in which they occur for early adoption of an accounting standard and expiration of statutes of limitations in certain non-U.S. jurisdictions.

Please refer to Note 4 of the Notes to Condensed Consolidated Financial Statements for further information.

#### Liquidity and Capital Resources

October Bonuary 31, 2016 2016 (In millions)

Cash and cash equivalents \$1,940 \$ 596

Marketable securities 4,731 4,441

Cash, cash equivalents and marketable securities \$6,671 \$ 5,037

Nine Months
Ended
October 90tober 25,
2016 2015
(In millions)

Net cash provided by operating activities
Net cash used in investing activities
Net cash provided by (used in) financing activities

Net cash provided by (used in) financing activities

Nine Months
Ended
October 90tober 25,
2016 2015
(In millions)

8951 \$ 664

Net cash provided by (used in) financing activities

\$420 \$ (187 )

As of October 30, 2016, we had \$6.67 billion in cash, cash equivalents and marketable securities, an increase of \$1.63 billion from the end of fiscal year 2016. Our portfolio of cash equivalents and marketable securities is managed on our behalf by several financial institutions. Our portfolio managers are required to follow our investment policy, which requires the purchase of high grade investment securities, the diversification of asset types, and certain limits on our portfolio duration.

Cash provided by operating activities increased in the first nine months of fiscal year 2017 compared to the first nine months of fiscal year 2016, primarily due to higher net income resulting from revenue growing at a faster rate than operating expenses and gross margin improvements.

Cash used by investing activities increased in the first nine months of fiscal year 2017 compared to the first nine months of fiscal year 2016, primarily due to higher purchases of marketable securities and property and equipment and intangible assets than proceeds from sales and maturities of marketable securities.

Cash was provided by financing activities in the first nine months of fiscal year 2017, primarily due to the \$2.00 billion of Notes we issued in the third quarter of fiscal year 2017, partially offset by \$444 million of repayments of

convertible debt and \$694 million of share repurchases and dividend payments. Cash was used in financing activities in the first nine months of fiscal year 2016, primarily due to \$604 million of share repurchases and dividend payments.

#### Liquidity

Our primary source of liquidity is cash generated by our operations. Our investment portfolio consists principally of cash and cash equivalents, corporate debt securities, debt securities of United States government agencies, debt securities issued by United States Treasury, asset-backed securities, mortgage-backed securities issued by United States government-sponsored enterprises, foreign government bonds and money market funds. These investments are denominated in United States dollars. As of October 30, 2016, we did not have any investments in auction-rate preferred securities.

Please refer to Note 5 of the Notes to Condensed Consolidated Financial Statements for additional information.

As of October 30, 2016 and January 31, 2016, we had \$6.67 billion and \$5.04 billion, respectively, in cash, cash equivalents and marketable securities. Our investment policy requires the purchase of high grade investment securities and the diversification of asset types and includes certain limits on our portfolio duration, as specified in our investment policy guidelines. These guidelines also limit the amount of credit exposure to any one issue, issuer or type of instrument. As of October 30, 2016, we were in compliance with our investment policy. As of October 30, 2016, our investments in government agencies and government-sponsored enterprises represented 39% of our total investment portfolio, while the financial sector accounted for 25% of our total investment portfolio. All of our investments are in A/A3 or better rated securities.

Our cash balances are held in numerous locations throughout the world, including substantial amounts held outside of the United States. Most of the amounts held outside the United States may be repatriated to the United States. However, if we repatriate foreign earnings for cash requirements in the United States, we would incur U.S. federal income tax at a rate of 35% less utilization of any net operating loss carryforwards, and further offset by any applicable research and foreign tax credits, plus any state income taxes on such income. Repatriation of some foreign balances may be restricted by local laws.

Dividend payments and any share repurchases must be made from cash held in the United States. In the third quarter and first nine months of fiscal year 2017, we made total cash dividend payments of \$61 million and \$185 million, respectively, and repurchased \$509 million of our common stock in the first nine months of fiscal year 2017, utilizing a significant amount of our U.S. cash balance previously taxed as of October 30, 2016. We did not enter into any structured share repurchase transactions during the third quarter of fiscal year 2017. Convertible Notes

On December 2, 2013, we issued \$1.50 billion of Convertible Notes and concurrently entered into separate note hedge and warrant transactions. The Convertible Notes will mature on December 1, 2018 unless repurchased or converted prior to such date. The Convertible Notes were convertible during the first nine months of fiscal year 2017 and are currently convertible at the holders' option in the fourth quarter of fiscal year 2017. During the third quarter of fiscal year 2017, we paid cash to settle \$444 million in principal amount, issued 15 million shares of our common stock with respect to the conversion obligation in excess of the principal amount, and recognized a loss of \$15 million on early conversions, of the Convertible Notes. We have received additional conversion notices for an aggregate of \$229 million in principal amount of the Convertible Notes during the third quarter of fiscal year 2017. Settlements of these conversion requests are expected to be completed in the fourth quarter of fiscal year 2017.

Given the current price of our common stock, we expect to receive additional notices of early conversion, which could require us to use a substantial amount of our cash in the United States to settle. Please refer to Note 11 of the Notes to the Condensed Consolidated Financial Statements for further information.

2.20% Notes Due 2021 and 3.20% Notes Due 2026

On September 16, 2016, we issued \$1.00 billion of the 2.20% Notes Due 2021 and \$1.00 billion of the 3.20% Notes Due 2026. The net proceeds from the Notes were \$1.98 billion, after deducting debt discounts and issuance costs. We

intend to use the net proceeds from the Notes to prefund the repayment of the principal amount of our Convertible Notes and for general corporate purposes such as dividend payments or share repurchases.

#### Revolving Credit Facility

On October 7, 2016, we entered into a Credit Agreement under which we may borrow, repay and re-borrow amounts from time to time, up to \$575 million, for working capital and other general corporate purposes. The commitments under the Credit Agreement are available for a 5-year period ending on October 7, 2021, on which date all outstanding obligations would be due and payable. The Credit Agreement also permits us to obtain additional revolving loan commitments and/or commitments to issue letters of credit of up to \$425 million, subject to certain conditions. As of October 30, 2016, we had not borrowed any amounts under the Credit Agreement.

#### Capital Return to Shareholders

In March 2016, we entered into an accelerated share repurchase, or ASR, agreement with an investment bank, under which we made an upfront payment of \$500 million to purchase shares of our common stock and received an initial delivery of 12 million shares. The shares delivered resulted in a reduction, on the delivery date, of the outstanding shares used to calculate the weighted-average common shares outstanding for basic and diluted earnings per share. The ASR agreement was settled in July 2016 with a cash payment of \$9 million to the investment bank. As a result, a total of 12 million shares were repurchased under the ASR transaction for \$509 million, or an average price of \$42.06 per share.

During the third quarter and first nine months of fiscal year 2017, we also paid \$61 million and \$185 million, respectively, in cash dividends to our shareholders, equivalent to \$0.1150 per share. As a result, we returned \$61 million and \$694 million to shareholders during the three and nine months ended October 30, 2016, respectively, in the form of share repurchases and dividend payments.

We intend to return \$1.00 billion to our shareholders in fiscal year 2017 through a combination of share repurchases and cash dividends. For fiscal year 2018, we intend to return \$1.25 billion to our shareholders through ongoing quarterly cash dividends and share repurchases. On November 7, 2016, the Board authorized an additional \$2.00 billion under our repurchase program and extended it through December 2020. We also declared an increase in our quarterly cash dividend to \$0.1400 per share from \$0.1150 per share, to be paid with our next quarterly cash dividend on December 19, 2016, to all shareholders of record on November 28, 2016.

Our cash dividend program and the payment of future cash dividends under that program are subject to continued capital availability and our Board's continuing determination that the dividend program and the declaration of dividends thereunder are in the best interests of our shareholders and are in compliance with all laws and agreements of NVIDIA applicable to the declaration and payment of cash dividends.

#### Operating Capital and Capital Expenditure Requirements

We believe that our existing cash balances and anticipated cash flows from operations will be sufficient to meet our operating requirements for at least the next twelve months.

#### Off-Balance Sheet Arrangements

During fiscal year 2016, we began to construct a new headquarters building in Santa Clara, California, which is currently targeted for completion in the fourth quarter of fiscal year 2018. We are financing this construction under an off-balance sheet, build-to-suit operating lease arrangement. The banks have committed to fund up to \$380 million of costs relating to construction. Once construction is complete, the lease balance will remain static at the completed cost for the remaining duration of the lease term. During construction, accrued interest will be capitalized into the lease balance. Following construction, we will pay rent in the form of interest. The lease has an initial 7.5 year term expiring on December 19, 2022, consisting of an approximately 2.5 year construction period followed by a 5 year

lease term. We have the option to renew this lease for up to three additional 5 year periods, subject to approval by the banks. During the term of the lease, we may elect to purchase the headquarters building for the amount of the banks' investment in the building and any accrued but unpaid rent. At the end of the lease term, we may elect to buy the building for the outstanding balance on the maturity date or arrange for the cash sale of the building to an unaffiliated third party. The aggregate guarantee made by us under the lease is no more than 87.5% of the costs incurred in connection with the construction of the building. Please refer to Note 12 of the Notes to Condensed Consolidated Financial Statements for a discussion regarding our operating lease financing arrangement.

#### **Contractual Obligations**

As of October 30, 2016, we had outstanding inventory purchase obligations totaling \$908 million. Except as described above with respect to the Convertible Notes and the Notes, there were no other material changes in our contractual obligations from those disclosed in our Annual Report on Form 10-K for the fiscal year ended January 31, 2016.

Please see Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations - Liquidity and Capital Resources" in our Annual Report on Form 10-K for the fiscal year ended January 31, 2016 for a description of our contractual obligations.

Adoption of New and Recently Issued Accounting Pronouncements

Please see Note 1 of the Notes to Condensed Consolidated Financial Statements for a discussion of adoption of new and recently issued accounting pronouncements.

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Investment and Interest Rate Risk

Financial market risks related to investment and interest rate risk are described in our 2016 Annual Report on Form 10-K. As of October 30, 2016, there have been no material changes to the financial market risks described as of January 31, 2016.

Foreign Exchange Rate Risk

During the first nine months of fiscal year 2017, we entered into foreign currency forward contracts to mitigate the impact of foreign currency exchange rate movements on our operating expenses. We designate these contracts as cash flow hedges and assess the effectiveness of the hedge relationships on a spot to spot basis. Gains or losses on the contracts are recorded in accumulated other comprehensive income or loss, and then reclassified to operating expense when the related operating expenses are recognized in earnings or ineffectiveness should occur.

During the second and third quarters of fiscal year 2017, we also entered into foreign currency forward contracts to mitigate the impact of foreign currency movements on monetary assets and liabilities that are denominated in currencies other than our reporting currency. The change in fair value of these contracts is recorded as a component of other income or expense, net, and offsets the change in fair value of the foreign currency denominated monetary assets and liabilities, which is also recorded in other income or expense, net.

Please see Note 9 of the Notes to Condensed Consolidated Financial Statements for additional information.

#### ITEM 4. CONTROLS AND PROCEDURES

Controls and Procedures

Disclosure Controls and Procedures

Based on their evaluation as of October 30, 2016, our management, including our Chief Executive Officer and Chief Financial Officer, has concluded that our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended) were effective to provide reasonable assurance.

Changes in Internal Control Over Financial Reporting

There were no changes in our internal control over financial reporting during the third quarter of fiscal year 2017 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Inherent Limitations on Effectiveness of Controls

Our management, including our Chief Executive Officer and Chief Financial Officer, does not expect that our disclosure controls and procedures or our internal controls, will prevent all error and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within NVIDIA have been detected.

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

None.

#### ITEM 1A. RISK FACTORS

Please refer to the description of the risk factors associated with our business previously disclosed in Item 1A of our Annual Report on Form 10-K for the fiscal year ended January 31, 2016. There have been no material changes from the risk factors previously described under Item 1A of our Annual Report on Form 10-K for the fiscal year ended January 31, 2016 with the exception of the risks identified below.

Before you buy our common stock, you should know that making such an investment involves some risks including, but not limited to, the risks described in Item 1A of our Annual Report on Form 10-K for the fiscal year ended January 31, 2016 and any additional risks set forth below. Additionally, any one of those risks could harm our business, financial condition and results of operations, which could cause our stock price to decline. Additional risks and uncertainties not presently known to us or that we currently deem immaterial may also impair our business operations.

We have a substantial amount of indebtedness which could adversely affect our financial position and prevent us from implementing our strategy or fulfilling our contractual obligations.

In December 2013, we issued \$1.50 billion of Convertible Notes. In September 2016, we issued \$1.00 billion of the 2.20% Notes Due 2021 and \$1.00 billion of the 3.20% Notes Due 2026. In October 2016, we also established a revolving credit facility under which we may borrow, repay and re-borrow amounts from time to time, up to \$575 million. We may obtain additional revolving loan commitments up to \$425 million. While the facility is currently undrawn, we may use the proceeds of any future borrowings for working capital and other general corporate purposes. Our indebtedness may limit our ability to use our cash flow or borrow additional funds for working capital, capital expenditures, acquisitions and general corporate and other purposes.

Additionally, our obligation to make payments related to the Convertible Notes when converted or due, or related to the Notes when due, could impact our cash balance and limit our ability to use our cash for our capital return program and our other liquidity needs, including working capital, capital expenditures, acquisitions, investments and other general corporate purposes.

The warrants associated with our Convertible Notes, or the Warrants, dilute our net income per share and the exercise of the Warrants would dilute the ownership interest of our existing shareholders.

When the average trading price of our common stock for a fiscal quarter exceeds the adjusted strike price of the Warrants, the number of diluted weighted average shares used in our net income per share calculation increases, which dilutes our net income per share. For example, our average trading price for the second and third quarters of fiscal year 2017 was \$46.57 and \$63.83, respectively, which contributed approximately 31 million and 43 million weighted average shares, respectively, to our net income per share calculation.

The Warrants will be deemed to be automatically exercised on certain dates between March 2019 and June 2019, unless the Warrant holder notifies us otherwise. Any issuance by us of shares upon exercise or any other settlement of the Warrants may dilute the ownership interest of our existing shareholders.

#### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

#### Issuer Purchases of Equity Securities

Beginning August 2004, our Board of Directors authorized us, subject to certain specifications, to repurchase shares of our common stock. On November 7, 2016, the Board authorized an additional \$2.00 billion under our repurchase program and extended it through December 2020.

Through October 30, 2016, we have repurchased an aggregate of 243 million shares under our share repurchase program for a total cost of \$4.36 billion. All shares delivered from these repurchases have been placed into treasury stock. As of November 7, 2016, we were authorized, subject to certain specifications, to repurchase additional shares of our common stock up to \$2.96 billion through December 2020. We intend to return \$1.00 billion to our shareholders in fiscal year 2017 through a combination of share repurchases and cash dividends. For fiscal year 2018, we intend to return \$1.25 billion to our shareholders through ongoing quarterly cash dividends and share repurchases.

The repurchases will be made in the open market, in privately negotiated transactions, or in structured share repurchase programs, and may be made in one or more larger repurchases, in compliance with Rule 10b-18 of the Securities Exchange Act of 1934, as amended, subject to market conditions, applicable legal requirements, and other factors. The program does not obligate NVIDIA to acquire any particular amount of common stock and the program may be suspended at any time at our discretion. As part of our share repurchase program, we have entered into, and we may continue to enter into, structured share repurchase transactions with financial institutions. These agreements generally require that we make an up-front payment in exchange for the right to receive a fixed number of shares of our common stock upon execution of the agreement, and a potential incremental number of shares of our common stock, within a pre-determined range, at the end of the term of the agreement.

#### Transactions Related to our Convertible Notes and Note Hedges

During the third quarter of fiscal year 2017, we issued an aggregate of 15 million shares of our common stock upon settlement of Convertible Notes submitted for conversion. In connection with these conversions, we exercised a portion of our Note Hedges to acquire shares of our common stock. The counterparty to the Note Hedges may be deemed an "affiliated purchaser" and may have purchased the shares of our common stock deliverable to us upon this exercise of our option.

During the fourth quarter of fiscal year 2017, we expect to settle at least an aggregate of \$229 million in principal amount, and issue shares of our common stock for the excess conversion value, related to the Convertible Notes that were submitted for conversion. The actual number of shares issuable upon conversion will be determined based upon the terms of the Convertible Notes. We expect to receive an equal number of shares of our common stock under the terms of the Note Hedges. Please refer to Note 11 of the Notes to Condensed Consolidated Financial Statements for further discussion regarding the Convertible Notes and the Note Hedges.

# Restricted Stock Unit Share Withholding

We also withhold common stock shares associated with net share settlements to cover tax withholding obligations upon the vesting of restricted stock unit awards under our equity incentive program. During the first nine months of fiscal year 2017, we withheld approximately 5 million shares at a total cost of \$176 million through net share settlements. Please refer to Note 2 of the Notes to Condensed Consolidated Financial Statements for further discussion regarding our equity incentive plans.

# ITEM 6. EXHIBITS EXHIBIT INDEX

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Exhibit No.	Exhibit Description	Schedule /Form	File Number	Exhibit	Filing Date
4.1	Indenture, dated as of September 16, 2016, by and between NVIDIA Corporation and Wells Fargo Bank, National Association, as Trustee	8-K	000-23985	4.1	September 16, 2016
4.2	Officers' Certificate, dated as of September 16, 2016	8-K	000-23985	4.2	September 16, 2016
4.3	Form of 2021 Note	8-K	000-23985	4.2 (Annex A)	September 16, 2016
4.4	Form of 2026 Note	8-K	000-23985	4.2 (Annex B)	September 16, 2016
10.1*	Second Amendment to Participation Agreement dated September 9, 2016 among NVIDIA Land Development, LLC, Wachovia Service Corporation, and Wells Fargo Bank, N.A., and a syndicate of other institutions				
10.2	Credit Agreement, dated as of October 7, 2016 by and among NVIDIA Corporation, Wells Fargo Bank, National Association, as administrative agent, and the lenders party thereto	8-K	000-23985	1.1	October 13, 2016
31.1*	Certification of Chief Executive Officer as required by Rule 13a-14(a) of the Securities Exchange Act of 1934				
31.2*	Certification of Chief Financial Officer as required by Rule 13a-14(a) of the Securities Exchange Act of 1934				
32.1#*	Certification of Chief Executive Officer as required by Rule 13a-14(b) of the Securities Exchange Act of 1934				
32.2#*	Certification of Chief Financial Officer as required by Rule 13a-14(b) of the Securities Exchange Act of 1934				
101.INS*	XBRL Instance Document				
101.SCH*	XBRL Taxonomy Extension Schema Document				
101.CAL*	XBRL Taxonomy Extension Calculation Linkbase Document				
101.LAB*	XBRL Taxonomy Extension Labels Linkbase Document				
101.PRE*	XBRL Taxonomy Extension Presentation Linkbase Document				

<sup>\*</sup> Filed herewith

# In accordance with Item 601(b)(32)(ii) of Regulation S-K and SEC Release Nos. 33-8238 and 34-47986, Final Rule: Management's Reports on Internal Control Over Financial Reporting and Certification of Disclosure in Exchange Act Periodic Reports, the certifications furnished in Exhibits 32.1 and 32.2 hereto are deemed to accompany this Quarterly Report on Form 10-Q and will not be deemed "filed" for purpose of Section 18 of the Exchange Act. Such certifications will not be deemed to be incorporated by reference into any filing under the Securities Act or the Exchange Act, except to the extent that the registrant specifically incorporates it by reference.

Copies of above exhibits not contained herein are available to any shareholder upon written request to:

Investor Relations: NVIDIA Corporation, 2701 San Tomas Expressway, Santa Clara, CA 95050.

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: November 22, 2016 NVIDIA Corporation By: /s/ Colette M. Kress

> Colette M. Kress Executive Vice President and Chief Financial Officer (Duly Authorized Officer and Principal Financial Officer)

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