

ENGLES GREGG L  
Form 4  
January 18, 2005

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

OMB Number: 3235-0287  
Expires: January 31, 2005  
Estimated average burden hours per response... 0.5

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
ENGLES GREGG L

(Last) (First) (Middle)  
2515 MCKINNEY AVENUE,  
SUITE 1200  
(Street)

DALLAS, TX 75201

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol  
DEAN FOODS CO/ [DF]

3. Date of Earliest Transaction  
(Month/Day/Year)  
01/13/2005

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

Director  10% Owner  
 Officer (give title below)  Other (specify below)  
Chairman of the Board and

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Ownership (Instr. 4)
				(A) or (D) Price			
Common Stock	01/13/2005		M <sup>(1)</sup>	12,837 A \$ 0	1,125,972	D	

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.**

SEC 1474 (9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)**

Edgar Filing: ENGLES GREGG L - Form 4

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount of Underlying Security (Instr. 3 and 4)	
				Code	V (A) (D)	Date Exercisable	Expiration Date	Title	Amount
Stock Units <sup>(2)</sup>	\$ 0					01/07/2004	01/07/2013	Common Stock	4
Stock Units <sup>(2)</sup>	\$ 0	01/13/2005		M <sup>(1)</sup>	20,200	01/13/2005	01/13/2014	Common Stock	20
Stock Units <sup>(2)</sup>	\$ 0					01/10/2006	01/10/2015	Common Stock	10
Incentive Stock Option (right to buy) <sup>(3)</sup>	\$ 11.7917					01/29/2000	01/29/2009	Common Stock	2
Incentive Stock Option (right to buy) <sup>(3)</sup>	\$ 14.375					01/22/2002	01/22/2011	Common Stock	1
Incentive Stock Option (right to buy) <sup>(3)</sup>	\$ 20.35					01/14/2003	01/14/2012	Common Stock	4
Incentive Stock Option (right to buy) <sup>(3)</sup>	\$ 24.7933					01/06/2004	01/06/2013	Common Stock	4
Incentive Stock Option (right to buy) <sup>(3)</sup>	\$ 31.17					01/13/2005	01/13/2014	Common Stock	3
Non-Qualified Stock Option (right to buy) <sup>(3)</sup>	\$ 9.75					05/13/1998	05/13/2007	Common Stock	27
Non-Qualified Stock Option (right to buy) <sup>(3)</sup>	\$ 19.5					01/02/1999	01/02/2008	Common Stock	36
Non-Qualified Stock Option	\$ 11.7917					01/29/2000	01/29/2009	Common Stock	24

(right to buy) <u>(3)</u>					
Non-Qualified Stock Option (right to buy) <u>(3)</u>	\$ 11.4167	06/04/2000	06/04/2009	Common Stock	17
Non-Qualified Stock Option (right to buy) <u>(3)</u>	\$ 12.4792	01/04/2001	01/04/2010	Common Stock	49
Non-Qualified Stock Option (right to buy) <u>(3)</u>	\$ 14.375	01/22/2002	01/22/2011	Common Stock	58
Non-Qualified Stock Option (right to buy) <u>(3)</u>	\$ 20.35	01/14/2003	01/14/2012	Common Stock	45
Non-Qualified Stock Option (right to buy) <u>(3)</u>	\$ 20.35	01/14/2003	01/14/2012	Common Stock	59
Non-Qualified Stock Option (right to buy) <u>(3)</u>	\$ 24.7933	01/06/2004	01/06/2013	Common Stock	60
Non-Qualified Stock Option (right to buy) <u>(3)</u>	\$ 31.17	01/13/2005	01/13/2014	Common Stock	32
Non-Qualified Stock Option (right to buy) <u>(3)</u>	\$ 31.85	01/10/2006	01/10/2015	Common Stock	28

## Reporting Owners

Reporting Owner Name / Address	Relationships			
	Director	10% Owner	Officer	Other
ENGLES GREGG L 2515 MCKINNEY AVENUE, SUITE 1200 DALLAS, TX 75201	X		Chairman of the Board and	

## Signatures

Gregg L. Engles

01/18/2005

\*\*Signature of  
Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
  - \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) The reporting person received net 12837 shares of common stock of the Issuer on the first annual vesting date of an award of Stock Units.  
A Stock Unit, which is issued under the Company's 1989 Stock Awards Plan, is a right to receive one share of common stock of the
  - (2) Issuer in the future, subject to the terms and conditions of the award agreement. The units vest annually, on a prorata basis, over a five-year period beginning on the first anniversary date of grant, subject to certain accelerated vesting provisions.
  - (3) The shares of common stock subject to the Option vest ratably in three equal increments commencing on the first anniversary of the grant date.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.