

FLEXPOINT SENSOR SYSTEMS INC  
Form 10-Q  
November 12, 2008

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**FORM 10-Q**

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For quarterly period ended September 30, 2008

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: No. 0-24368

**FLEXPOINT SENSOR SYSTEMS, INC.**

(Exact name of registrant as specified in its charter)

Delaware  
(State of incorporation)

87-0620425  
(I.R.S. Employer Identification No.)

106 West Business Park Drive, Draper, Utah 84020

(Address of principal executive offices)

801-568-5111

(Registrant's telephone number)

The registrant (1) filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company:

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Section 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. Yes  No

The number of shares outstanding of the registrant's common stock was 24,792,887 as of November 12, 2008.



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**PART I - FINANCIAL INFORMATION**

**ITEM 1. FINANCIAL STATEMENTS**

The financial information set forth below with respect to our condensed consolidated financial position as of September 30, 2008, the condensed consolidated statements of operations for the three and nine month periods ended September 30, 2008 and 2007, and condensed consolidated statement of cash flows for the nine month period ended September 30, 2008 and 2007 is unaudited. This financial information, in the opinion of management, includes all adjustments consisting of normal recurring entries necessary for the fair presentation of such data. The results of

operations for the three and nine month periods ended September 30, 2008, are not necessarily indicative of results to be expected for any subsequent period.

**FLEXPOINT SENSOR SYSTEMS, INC. AND SUBSIDIARIES**  
**(A Development Stage Company)**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
**(UNAUDITED)**

	<b>September 30, 2008</b>	<b>December 31, 2007</b>
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash and cash equivalents	\$ 202,926	\$ 1,058,135
Accounts receivable	23,329	6,933
Deposits and prepaid expenses	36,635	27,224
<b>Total Current Assets</b>	<b>262,890</b>	<b>1,092,292</b>
<b>Long-Term Deposits</b>	<b>6,500</b>	<b>6,500</b>
<b>Property and Equipment</b> , net of accumulated depreciation of \$0 and \$0	<b>590,144</b>	<b>792,535</b>
<b>Patents and Proprietary Technology</b> , net of accumulated amortization of \$0 and \$0	<b>960,986</b>	<b>1,216,233</b>
<b>Goodwill</b>	<b>5,356,414</b>	<b>5,356,414</b>
<b>Total Assets</b>	<b>\$ 7,176,934</b>	<b>\$ 8,463,974</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>Current Liabilities</b>		
Accounts payable	\$ 9,693	\$ 15,588
Accrued liabilities	90,122	34,237
Deferred revenue	30,700	50,000
<b>Total Current Liabilities</b>	<b>130,515</b>	<b>99,825</b>
<b>Stockholders' Equity</b>		
Preferred stock \$0.001 par value; 1,000,000 shares authorized; no shares issued or outstanding	-	-
Common stock \$0.001 par value; 100,000,000 shares authorized; 24,792,887 shares issued and outstanding each period	24,792	24,792
Additional paid-in capital	17,791,493	17,791,493
Warrants and options outstanding	2,002,513	1,799,915
Deficit accumulated during the development stage	(12,772,379)	(11,252,051)
<b>Total Stockholders' Equity</b>	<b>7,046,419</b>	<b>8,364,149</b>
<b>Total Liabilities and Stockholders' Equity</b>	<b>\$ 7,176,934</b>	<b>\$ 8,463,974</b>

The accompanying notes are an integral part of these condensed consolidated financial statements.



**FLEXPOINT SENSOR SYSTEMS, INC. AND SUBSIDIARIES**  
**(A Development Stage Company)**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
**(UNAUDITED)**

	<b>For the Three Months</b>		<b>For the Nine Months</b>		<b>For the</b>
	<b>Ended September 30,</b>		<b>Ended September 30,</b>		<b>Cumulative</b>
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>	<b>Period from</b>
					<b>February 24,</b>
					<b>2004</b>
					<b>(Date of</b>
					<b>Emergence</b>
					<b>from</b>
					<b>bankruptcy)</b>
					<b>through</b>
					<b>Sept 30, 2008</b>
<b>Design, Contract and Testing Revenue</b>	\$ 102,657	\$ 8,763	\$ 112,750	\$ 26,966	\$ 604,054
<b>Operating Costs and Expenses</b>					
Amortization of patents and proprietary technology	(35,091)	(38,241)	(105,274)	(114,725)	(675,876)
Cost of revenue	(7,316)	(3,007)	(10,415)	(9,646)	(123,759)
Administrative and marketing expense	(255,466)	(431,041)	(923,794)	(1,174,523)	(8,856,190)
Research and development expense	(100,952)	(132,524)	(355,911)	(354,562)	(1,811,867)
Impairment of long-term assets	(246,764)	-	(246,764)	-	(546,562)
<b>Total Operating Costs and Expenses</b>	<b>(645,589)</b>	<b>(604,813)</b>	<b>(1,642,158)</b>	<b>(1,653,456)</b>	<b>(12,014,254)</b>
<b>Other Income and Expenses</b>					
Interest expense	(107)	-	(107)	-	(1,576,161)
Interest income	1,227	8,384	9,187	15,468	130,896
Sublease rent income	-	648	-	2,592	11,340

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Other income	-	-	-	478	478
Gain on forgiveness of debt	-	-	-	-	71,268
<b>Net Other Income (Expense)</b>	1,120	9,032	9,080	18,538	(1,362,179)
<b>Net Loss</b>	\$ (541,812)	\$ (587,018)	\$ (1,520,328)	\$ (1,607,952)	\$ (12,772,379)
<b>Basic and Diluted Loss Per Common Share</b>	\$ (0.02)	\$ (0.02)	\$ (0.06)	\$ (0.07)	
<b>Basic and Diluted Weighted-Average Common Shares Outstanding</b>	24,792,887	24,363,539	24,792,887	23,737,942	

The accompanying notes are an integral part of these condensed consolidated financial statements.

**FLEXPOINT SENSOR SYSTEMS, INC. AND SUBSIDIARIES**  
**(A Development Stage Company)**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(UNAUDITED)**

	<b>For the Nine Months Ended September 30,</b>		<b>For the Cumulative Period from February 24, 2004 (Date of Emergence from Bankruptcy) through September 30, 2008</b>
	<b>2008</b>	<b>2007</b>	
<b>Cash Flows from Operating Activities:</b>			
Net loss	\$ (1,520,328)	\$ (1,607,952)	\$ (12,772,379)
Adjustments to reconcile net loss to net cash used in operating activities:			
Depreciation	107,840	123,561	643,329
Amortization of patents and proprietary technology	105,274	114,725	675,876
Impairment of long-lived assets	246,764	-	546,562
Issuance of common stock and warrants for services	-	-	2,695,053
Expenses paid by increase in convertible note payable	-	-	60,000
Amortization of discount on note payable	-	-	1,556,666
Stock-based compensation expense for employees	202,596	387,253	1,608,963
Changes in operating assets and liabilities:			
Accounts receivable	(16,397)	(1,710)	(23,330)
Prepaid expenses	(9,412)	5,728	(36,636)
Accounts payable	(5,894)	(5,029)	(198,413)
Accrued liabilities	55,886	61,238	87,631
Deferred revenue	(19,300)	-	(313,050)
Deposits	-	-	(6,500)
<b>Net Cash Used in Operating Activities</b>	<b>(852,971)</b>	<b>(922,186)</b>	<b>(5,476,228)</b>
<b>Cash Flows from Investing Activities:</b>			
Payments for the purchase of equipment	-	-	(197,574)
Payments for patents	(2,238)	-	(45,864)
Payment for acquisition of equipment and proprietary technology from Flexpoint Holdings, LLC	-	-	(265,000)
<b>Net Cash Used in Investing Activities</b>	<b>(2,238)</b>	<b>-</b>	<b>(508,438)</b>
<b>Cash Flows from Financing Activities:</b>			

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Net proceeds from issuance of common stock and warrants	-	1,200,000	5,617,207
Principal payments on notes payable - related parties	-	-	(460,300)
Proceeds from notes payable - related parties	-	-	445,300
Proceeds from borrowings under convertible note payable	-	-	583,334
<b>Net Cash Provided by Financing Activities</b>	-	1,200,000	6,185,541
<b>Net Change in Cash and Cash Equivalents</b>	(855,209)	277,814	200,875
<b>Cash and Cash Equivalents at Beginning of Period</b>	1,058,135	768,220	2,051
<b>Cash and Cash Equivalents at End of Period</b>	\$ 202,926	\$ 1,046,034	\$ 202,926

**Supplemental Cash Flow Information:**

Cash paid for interest	\$ 107	\$ -	\$ 16,995
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The accompanying notes are an integral part of these condensed consolidated financial statements.

**FLEXPOINT SENSOR SYSTEMS, INC. AND SUBSIDIARIES**

**(A Development Stage Company)**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(UNAUDITED)**

**NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

***Condensed Interim Financial Statements*** The accompanying unaudited condensed consolidated financial statements include the accounts of Flexpoint Sensor Systems, Inc. and its subsidiaries (the Company). These financial statements are condensed and, therefore, do not include all disclosures normally required by accounting principles generally accepted in the United States of America. These statements should be read in conjunction with the most recent annual consolidated financial statements of Flexpoint Sensor Systems, Inc. and subsidiaries for the year ended December 31, 2007, included in the Company's Form 10-KSB filed with the Securities and Exchange Commission on April 15, 2008. In particular, the Company's significant accounting principles were presented as Note 1 to the Consolidated Financial Statements in that report. In the opinion of management, all adjustments necessary for a fair presentation have been included in the accompanying condensed consolidated financial statements and consist of only normal recurring adjustments. The results of operations presented in the accompanying condensed consolidated financial statements are not necessarily indicative of the results that may be expected for the full year ending December 31, 2008.

***Nature of Operations*** The Company is located near Salt Lake City, in Draper, Utah and is a development stage company engaged principally in designing, engineering, and manufacturing sensor technology and equipment using Bend Sensors® flexible potentiometer technology. The Company is in the development stage as planned operations have not commenced. Development stage activities primarily include acquiring equipment and technology, organizing activities, obtaining financing, and seeking manufacturing contracts. During the nine months ended September 30, 2008, the Company entered into new manufacturing agreements which are described in Note 3. Even though the Company is making strides forward with its business plan, it is likely that significant progress may not occur within the next four to six months. Accordingly, the Company may not realize significant revenues or become profitable within the next twelve months, which would require additional financing to fund its long-term cash needs. These matters raise substantial doubt about the Company's ability to continue as a going concern. The financial statements do not include any adjustments relating to the recoverability and classification of asset carrying amounts or the amount and classification of liabilities that might result should the Company be unable to continue as a going concern. The Company may be required to rely on debt financing, loans from related parties, and private placements of common stock for additional funding. These sources of financing may only be available on terms not acceptable to the Company.

***Property and Equipment*** Property and equipment are stated at cost. Additions and major improvements are capitalized while maintenance and repairs are charged to operations. Upon trade-in, sale, or retirement of property

and equipment, the related cost and accumulated depreciation are removed from the accounts and any gain or loss is recognized.

***Valuation of Long-lived Assets*** The carrying values of the Company's long-lived assets are reviewed for impairment annually and whenever events or changes in circumstances indicate that they may not be recoverable. When projections indicate that the carrying value of the long-lived asset is not recoverable, the carrying value is reduced by the estimated excess of the carrying value over the projected discounted cash flows. With the current down turn and uncertainty in the global economy, the Company made an adjustment to its estimated future revenues and projected cash flows that affected its analysis of the carrying values of its long-lived assets. The impairment test conducted at September 30, 2008 resulted in a \$246,764 impairment of long-lived assets. The analysis compared the present value of projected revenues for the remaining current year and next two years against the carrying value of the long-lived assets. The result of the valuation analysis showed an impairment of long-lived assets, as their carrying values exceeded the present value of the projected discounted cash flows. The resultant impairment charge is identified as a line item in the consolidated statement of operations and was applied ratably on the balance sheet to each class of property and equipment and patents and proprietary technology.

**FLEXPOINT SENSOR SYSTEMS, INC. AND SUBSIDIARIES**

**(A Development Stage Company)**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(UNAUDITED)**

**Research and Development** Research and development costs are recognized as an expense during the period incurred until the conceptual formulation, design, and testing of a process is completed and the process has been determined to be commercially viable.

**Goodwill** Goodwill represents the excess of the Company's reorganization value over the fair value of net assets of the Company upon emergence from bankruptcy. Goodwill is not amortized, but is tested for impairment annually or when a triggering event occurs using a fair value approach. A fair-value-based test is applied at the overall Company level. The test compares the fair value of the Company to the carrying value of its net assets. This test requires various judgments and estimates. The fair value of the Company is determined using the market value of the Company's common stock. The fair value of the Company is allocated to the Company's assets and liabilities based upon their fair values with the excess fair value allocated to goodwill. An impairment of goodwill is measured as the excess of the carrying amount of goodwill over the determined fair value.

**Stock-Based Compensation** The Company records stock-based compensation according to the provisions of FASB Statement No. 123 (Revised 2004), Share-Based Payment. As such, the Company recognizes expense for employee compensation from stock options and awards equal to the grant-date fair value over the vesting period.

**Basic and Diluted Loss Per Share** Basic loss per share is computed by dividing net loss by the weighted-average number of common shares outstanding during the period. Diluted loss per share is computed by dividing net loss by the weighted-average number of common shares and dilutive potential of common shares outstanding during the period. At September 30, 2008, there were outstanding options and warrants to purchase 1,922,000 shares of common stock. At September 30, 2007, there were outstanding options and warrants to purchase 4,888,335 shares of common stock. These options and warrants were not included in the computation of diluted loss per share as their effect would have been anti-dilutive, thereby decreasing loss per common share.

**NOTE 2 STOCK OPTION PLANS**

On August 25, 2005, the Board of Directors of the Company approved and adopted the 2005 Stock Incentive Plan (the Plan). The Plan became effective upon its adoption by the Board and will continue in effect for ten years, unless terminated. This plan was approved by the stockholders of the Company on November 22, 2005. Under the Plan, the exercise price for all options issued will not be less than the average quoted closing market price of the Company's

trading common stock for the thirty day period immediately preceding the grant date plus a premium of ten percent. The maximum aggregate number of shares that may be awarded under the plan is 2,500,000 shares.

The Company utilized the Black-Scholes option-pricing model for calculating the fair value for financial reporting purposes under SFAS No. 123R. This model requires the input of subjective assumptions, including the expected price volatility of the underlying stock. Projected data related to the expected volatility and expected life of stock options is based upon historical and other information, and notably, the Company's common stock has limited trading history. Changes in these subjective assumptions can materially affect the fair value of the estimate, and therefore, the existing valuation models do not provide a precise measure of the fair value of the Company's employee stock options.

On August 8, 2008, the Company granted employee options to purchase an aggregate 165,000 shares of common stock at an exercise price of \$.72 per share. The options vest over three years beginning on the anniversary of the grant date and expire on August 25, 2015, which is 10 years from date of Board approval of the Plan. The Company used the following assumptions in estimating the fair value of the options granted on August 8, 2008; market value at time of issuance \$.70; expected holding period 5 years; risk-free interest



**FLEXPOINT SENSOR SYSTEMS, INC. AND SUBSIDIARIES****(A Development Stage Company)****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS****(UNAUDITED)**

rate 4.93%; dividend yield 0%; and expected volatility 200%. Using these assumptions, the options granted have a weighted-average fair value of \$.68 per share.

During the nine month periods ended September 30, 2008 and 2007, the Company recognized \$202,596 and \$387,253 of stock-based compensation expense, respectively. There were 1,572,000 employee stock options outstanding at September 30, 2008. A summary of all employee options outstanding and exercisable under the plan as of September 30, 2008, and changes during the nine months then ended is set forth below:

<b>Options</b>	<b>Shares</b>	<b>Weighted- Average Exercise Price</b>	<b>Weighted- Average Remaining Contractual Life (Years)</b>	<b>Aggregate Intrinsic Value</b>
Outstanding at beginning of period	1,607,000	\$ 1.66	7.68	\$ -
Granted	165,000	\$ 0.72	6.90	
Expired	-	-		
Forfeited	200,000	\$ 1.38		
Outstanding at end of period	1,572,000	\$ 1.62	6.93	\$ -
Exercisable at end of period	1,307,000	\$ 1.75	6.40	\$ -

As of September 30, 2008, there was approximately \$108,993 of unrecognized compensation cost related to employee stock options that will be recognized over a weighted average period of approximately 1.67 years.

**NOTE 3 RELATED PARTY MANUFACTURING CONTRACT**

In September 2005 the Company entered into a manufacturing agreement with R&D Products, LLC, a Utah limited liability company, doing business in Midvale, Utah. For the purpose of this contract, management considers R&D Products to be a related party because a controlling member of R&D Products, LLC is also a non-controlling shareholder of Flexpoint Sensor Systems, Inc. R&D Products has developed a mattress with multiple air chambers that uses the Company's Bend Sensors® and the Company has agreed to manufacture the Bend Sensors® for R&D's specific mattress use. The initial order is for 30,000 Bend Sensors® to be used to begin manufacture of 1,000 mattresses. R&D Products has deposited with Flexpoint the sum of \$100,000 to begin work on the initial production order of 20 commercial beds. However, the realization of the manufacture and sales of the Bend Sensors® under the Manufacturing Contract is dependent upon R&D Products selling either their bed technology directly or licensing their technology to a third party.

On September 11, 2008 R&D Products, LLC entered into a long-term Licensing Agreement for their bed technology with a major medical solutions provider (Licensee). The Agreement provides the Licensee the exclusive world wide rights to R&D's patented bed technology. On that same day the Company, R&D Products and the Licensee entered into a long-term joint manufacturing agreement for R&D's bed technology and related products. The manufacturing agreement allows for the Company to manufacture sensors for the bed technology and related products through 2018 with an option to renew each year thereafter. Ramp up and production schedules with specific quantities and dead lines are still being negotiated.

*In this quarterly report references to the Company, we, us, and our refer to Flexpoint Sensor Systems, Inc. and its subsidiaries.*

## **FORWARD LOOKING STATEMENTS**

The Securities and Exchange Commission ( SEC ) encourages companies to disclose forward-looking information so that investors can better understand future prospects and make informed investment decisions. This report contains these types of statements. Words such as may, expect, believe, anticipate, estimate, project, or continue or comparable terminology used in connection with any discussion of future operating results or financial performance identify forward-looking statements. You are cautioned not to place undue reliance on the forward-looking statements, which speak only as of the date of this report. All forward-looking statements reflect our present expectation of future events and are subject to a number of important factors and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements.

## **ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

### **EXECUTIVE OVERVIEW**

Flexpoint Sensor Systems, Inc. is a development stage company engaged principally in acquiring equipment and technology, obtaining financing and seeking manufacturing contracts. Our planned operations have not commenced to a commercial level and include designing, engineering and manufacturing and selling sensor technology and equipment featuring our Bend Sensor® technology and equipment.

We emerged from Chapter 11 bankruptcy on February 24, 2004 and since that time we have leased a manufacturing facility, purchased necessary equipment to establish a production line, negotiated contracts, manufactured and enhance Bend Sensor® technology devices and conducted testing on those devices. Our goal is to qualify our production line and facility as an ISO/TS 16949 production line and facility at a time that production contracts will require it. This qualification will increase the marketability of our products to automotive parts suppliers.

The Company has negotiated the following contracts, which management believes may produce revenues within the next twelve to eighteen months:

In September 2007 the Company entered into an agreement with Intertek Industrial Corp. on an automotive seat monitoring device application for emergency response vehicles. This monitoring device places the Company's Bend Sensors® in each rear passenger seat with a monitor viewable to the vehicle's driver. The foolproof system informs the driver if the emergency medical technicians are seated and properly secured prior to departure and while the vehicle is in motion. Revenue from the development fees and the initial purchase order are estimated to be approximately \$30,000 for 2008. The Company believes that through its relationship with Intertek we will further validate our technology in the automotive and safety industries. Through this validation the Company anticipates additional projects with Intertek using the Bend Sensors®.

In March 2008 the Company entered into a basic Agreement with Auto Electronic Corporation ( AEC ) to mutually develop, manufacture, market, and sell automotive products utilizing Bend Sensor® technology. AEC, a South Korean auto parts supplier, has a strong relationship with Hyundai-Kia Motors, as well as other Tier 1 automotive suppliers and manufacturers. AEC intends to promote new and innovative applications to automotive manufacturers and parts suppliers including Hyundai-Kia, the sixth largest auto manufacturer in the world. In addition, under the agreement AEC and Flexpoint will cooperatively work toward development of other applications utilizing the Bend Sensor® technology for which the company sees a market. Management believes that the automotive sector offers the greatest potential for acquiring large, long-term contracts, but because of the length of time required to successfully market and develop products for automotive use, the realization of income takes longer in this sector, with substantial income coming as much as three to five years after agreements have been successfully negotiated.

On September 11, 2008 the Company entered into a Joint Manufacturing Agreement with R&D Products, LLC a Midvale, Utah company and R&D's Licensee of its patented bed technology. The Licensee is one of the worlds leading medical mattress provider. The Company agrees to sell Bend Sensors® to be used in the manufacture and development of R&D's mattress and related products on a commercial scale. The mattress and related products will be distributed, sold and marketed through the Licensee's current world-wide distribution channels. Ramp up and production schedules with specific quantities and deadlines are currently being negotiated. It is anticipated that sensors sold for the mattress and related products will generate significant revenue by the forth quarter 2009. The Manufacturing Agreement is for 10 years and contains an automatic renewal provision each year thereafter.

Finalizing additional long-term revenue generating production contracts with other customers remains our greatest challenge because our on-going business is dependent on the types of revenues and cash flows generated by such contracts. Cash flow and cash requirement risks are closely tied to and are dependent upon our ability to attract significant long-term production contracts. We must continue to obtain funding to operate and expand our operations so that we can deliver our unique Bend Sensor® and Bend Sensor® related technologies and products to the market. Management believes that even though we are making positive strides forward with our business plan, it is likely that significant progress may not occur for the next six to eight months. Accordingly, we cannot guarantee that we will realize significant revenues or that we will become profitable during 2008 or 2009.

The widespread credit crisis and unprecedented increases in retail fuel prices has reduced consumer purchasing power and resulted in an overall down turn in consumer confidence. These factors have contributed to lower consumer spending and investments by companies and have resulted in a world wide slowing of the global economy. While all sectors of the economy are experiencing difficult times, the automotive industry is particularly challenged. Worldwide automakers are seeing double digit declines in profits and in the month of September reported sales at a 15 year low. This trend is expected to continue through 2009 and not only affect the automobile manufacturer but also the Tier 1 and after market suppliers.

Because the Company has concentrating most of its marketing efforts on the automotive industry and the downturn in this industry and the economy as whole might further delay our efforts in securing a long-term production contract. The economic down turn might also be to our advantage. Our Bend Sensor® is lighter in weight, has fewer moving parts than conventional sensing devises, is more versatile and due to its unique design is more cost effective. Product and design changes in the automotive industry are slow, averaging two to three years before actually being incorporated into a commercially viable automotive platform. Because we are not currently under production in an auto application, we believe we are poised to provide the next generation of sensing devises to the industry. With the cost of fuel the auto industry will be looking to develop more fuel-efficient and alternative-fuel type (green) vehicles that will need to be lighter in weight, less complicated in design, and more cost effective to run and build. Due to our advanced technology of the Bend Sensor® and its versatility of applications we believe we can be a part of the changes needed in the automotive industry.

## LIQUIDITY AND CAPITAL RESOURCES

Our revenue is primarily from design, contract, testing and limited production services and is not to a level to support our operations. Management anticipates that we may not realize significant revenue within the next twelve months.

For the past twelve months we have relied on proceeds from private placements we completed in June and September of 2007 to satisfy our cash requirements. In these private placements we issued an aggregate of 1,500,000 shares of common stock at a price of \$1.00 per share. We realized net proceeds of \$1,500,000 from the private placements that we have used to fund continuing operations and business development.

Management believes that our current cash burn rate is approximately \$120,000 per month and that the remaining proceeds from the private placement and our engineering and design fees will fund our operations for at least the next two months. We are currently in negotiations with existing shareholders on convertible debt financing that will provide sufficient funds for the next four to six months. Because we have not finalized the agreement the terms of the financing are not available at this time. We believe that this additional financing will provide the needed capital to extend operations to be under development production with R&D Products, LLC and their Licensee on the medical mattress project. At which time the Licensee will be providing some needed cash flow during the development stage of the agreement. We anticipate requiring additional financing to fund our long-term cash needs. We may rely on additional debt financing, loans from related parties and private placements of common stock for additional funding.

However, we cannot assure you that we will be able to obtain financing, or that sources of financing, if any, will continue to be available, and if available, that they will be on terms favorable to us.

We also may receive additional funds in the future from the exercise of warrants. As of September 30, 2008 we have outstanding warrants to purchase an aggregate of 350,000 shares at a strike price of \$.80 and we may receive an additional \$280,000 if those warrants are exercised. However, the warrant holders have sole discretion as to when or if the warrants are exercised.

As we enter into new technology agreements in the future, we must ensure that those agreements provide adequate funding for any pre-production research and development and manufacturing costs. If we are successful in establishing agreements with adequate initial funding, management believes that our operations for the long term will be funded by revenues, licensing fees and royalties related to these agreements. However, we have formalized only a few additional agreements during the past year and there can be no assurance that agreements will come to fruition in the future or that a desired technological application can be brought to market on a commercially viable basis.

#### FINANCIAL OBLIGATIONS AND CONTINGENT LIABILITIES

Our principal commitments at September 30, 2008 consist of our operating lease and total current liabilities of \$130,515. The operating lease has average monthly payments of \$8,979, including common area maintenance and a 2% annual increase. The total future minimum payments under this lease as of September 30, 2008 were \$107,748.

Our total current liabilities include accounts payable of \$9,693 related to normal operating expenses, including health insurance, utilities, production supplies, travel expense, and expenses for professional fees. Accrued liabilities at September 30, 2008, were \$120,822 and were related to deferred revenue, payroll, payroll tax liabilities, accrued professional expenses, accrued lease expense, and accrued paid time off. The deferred revenue of \$30,700 is related to the medical bed project and we anticipate recognition of the revenue by year end.

In January 2006 we initiated a legal action for patent encroachment and we anticipated that this legal action would result in legal costs of approximately \$100,000; however, the cost of this action has been higher than anticipated and we now estimate that this legal action will result in legal costs of approximately \$250,000. Management believes it is critical to protect our patents and will divert a portion of our financial resources to continue this legal matter.

#### OFF-BALANCE SHEET ARRANGEMENTS

None.

#### CRITICAL ACCOUNTING ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Estimates of particular significance in our financial statements include goodwill and the annual tests for impairment of goodwill and long-lived assets and valuing stock option compensation.

We annually test long-lived assets for impairment or when a triggering event occurs. Impairment is indicated if undiscounted cash flows are less than the carrying value of the assets. The amount of impairment is measured using a discounted-cash-flows model considering future revenues, operating costs and risk-adjusted discount rate and other factors. The long-lived asset impairment test conducted at December 31, 2007 identified a loss of \$299,798 which was recognized at that date. With the current uncertainties surrounding the global economy the Company revised its revenue and cash flow projections for the next two years. Because of the revised projections, there was also an adjustment to the carrying values of the Company's long-lived assets. The impairment test conducted at September 30, 2008 resulted in a \$246,764 impairment of long-lived assets. The analysis compared the present value of projected revenues for the remaining current year and next two years against the carrying value of the long-lived assets. The result of the valuation analysis showed an impairment of long-lived assets, as their carrying values exceeded the present value of the discounted projected revenues. The resultant impairment charge is identified as a line item in the consolidated statement of operations and was applied ratably on the balance sheet to each class of property and equipment and patents and proprietary technology. Impairment tests will be conducted on a regular basis and, should they indicate a carrying value in excess of fair value, additional charges may be required.



We account for stock options under Statement of Financial Accounting Standards No. 123(R), effective January 1, 2006. Statement 123(R) requires that recognition of the cost of employee services received in exchange for stock options and awards of equity instruments be based on the grant-date fair value of such options and awards and is recognized as an expense in operations over the period they vest. The fair value of the options we have granted is estimated at the date of grant using the Black-Scholes American option-pricing model. Option pricing models require the input of highly sensitive assumptions, including expected stock volatility. Also, our stock options have characteristics significantly different from those of traded options, and changes in the subjective input assumptions can materially affect the fair value estimate. Management believes the best input assumptions available were used to value the options and that the resulting option values are reasonable. For the nine month periods ended September 30, 2008 and 2007 we recognized \$202,596 and \$387,253, respectively, of stock-based compensation expense for our stock options and there was approximately \$108,993 of unrecognized compensation cost related to employee stock options that will be recognized over approximately 1.67 years.

## RESULTS OF OPERATIONS

The following discussions are based on the consolidated operations of Flexpoint Sensor Systems, Inc. and its subsidiaries and should be read in conjunction with our unaudited financial statements for the three and nine month periods ended September 30, 2008 and 2007. These financial statements are included in this report at Part I, Item 1, above.

	Three month period ended		Nine month period ended	
	Sept 30, 2008	Sept 30, 2007	Sept 30, 2008	Sept 30, 2007
Design, contract and testing revenue	\$ 102,657	\$ 8,763	\$ 112,750	\$ 26,966
Total operating costs and expenses	(645,589)	(604,813)	(1,642,158)	(1,653,456)
Net other income	1,120	9,032	9,080	18,538
Net loss	(541,812)	(587,018)	(1,520,328)	(1,607,952)
Basic and diluted loss per common share	\$ (0.02)	\$ (0.02)	\$ (0.06)	\$ (0.07)

Our revenue for the 2008 and 2007 interim periods was from design, contract and testing services. Revenue from research and development engineering contracts is recognized as the services are provided and accepted by the customer. Revenue from contracts to license technology to others is deferred until all conditions under the contract are met and then the sale is recognized as licensing royalty revenue over the remaining term of the contract. Revenue

from the sale of a product is recorded at the time of shipment to the customer. Of the \$645,589 and \$1,642,158 total operating costs and expenses for the three and nine months respectively, \$246,764 is related to the September 30, 2008 impairment of long-lived assets. The adjustment was made based upon the revised estimated discounted cash flow projection over a 36 month period. Based upon the analysis the carrying values of property and equipment were written down by \$94,551 and our intangible asset carrying values were written down by \$152,213.

The increase in revenue for the three and nine month periods ended September 30, 2008 compared to the three and nine month periods ended September 30, 2007 resulted from increased revenue for design engineering work performed for both existing and new customers and the recognition of \$69,300 of deferred revenue related to the design work on the R&D hospital bed. Additional deferred revenues will be recognized in the fourth quarter. Management does not anticipate that revenues will significantly increase until we are in the production phase of a long-term licensing or manufacturing contract

Total operating expenses increased by \$40,776 for the 2008 three month period when compared to 2007 for the same period, and decreased by \$11,298 for the 2008 nine month period compared to the respective 2007 nine month periods. Included in the 2008 three and nine month total operating expense was a charge of \$246,764 taken for the impairment of long-lived assets. There was no charge during the same period in 2007. The 2008 three month period increase was due to the impairment charge and was partially offset by a decrease of \$31,572 in research and development expenses, a decrease in depreciation due to the natural age of the equipment and a decrease of \$186,655 in non cash stock-based compensation. The impairment charge for the 2008 nine month results was offset

by decreases of \$20,075 in trade show and related expenses, \$184,657 in non-cash stock-based compensation charge, \$6,129 in dues & subscriptions, \$15,721 in depreciation and a decrease of \$38,572 in legal and other professional fees. It is expected that operating expenses will increase due to additional travel and legal expenses related to the pursuit of technology, license agreements and additional patents.

Total other income for the 2008 and 2007 periods was primarily the result of interest income from the proceeds of the private placement offering, which were deposited in a savings account. The lower interest income results from lower amounts on deposit.

Due to minimal revenues and increased operating costs and expenses, we recorded a net loss and loss per share for both the 2008 and 2007 periods. Management expects losses to continue in the short term.

The chart below presents a summary of our consolidated balance sheets at September 30, 2008, and December 31, 2007.

#### SUMMARY OF BALANCE SHEET INFORMATION

	Sept 30, 2008		December 31, 2007
		\$	
Cash and cash equivalents	202,926	\$	1,058,135
Total current assets	262,890		1,092,292
Total assets	7,176,934		8,463,974
Total current liabilities	130,515		99,825
Deficit accumulated during the development stage	(12,772,379)		(11,252,051)
		\$	
Total stockholders' equity	7,046,419	\$	8,364,149

Cash and cash equivalents decreased by \$855,209 at September 30, 2008 compared to December 31, 2007 because we had minimal revenue in the 2008 nine month period to provide cash. The entire decrease in cash resulted from funds used for operating activities. Until our revenue increases, our cash will continue to decrease.

Our non-current assets decreased at September 30, 2008 due to adjustments for depreciation, amortization and the write down of their carrying values based upon the impairment analysis for the three and nine months then ended. These assets include property and equipment valued at \$590,144 net of depreciation, patents and proprietary technology of \$960,986 net of amortization, goodwill of \$5,356,414, and long-term deposits of \$6,500.

Total current liabilities increased by \$30,690 at September 30, 2008, the result of increases in accrued liabilities offset by a small reduction in accounts payable and deferred revenue.

#### INFLATION

We do not expect the impact of inflation on our operations to be significant for the next twelve months.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Not applicable.

### ITEM 4T. CONTROLS AND PROCEDURES

(a)

#### **Management's Annual Report on Internal Control Over Financial Reporting.**

As of the end of the period covered by this Quarterly Report, we carried out an evaluation, under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures. Based upon this evaluation, our Chief Executive Officer



and Chief Financial Officer concluded that information required to be disclosed is recorded, processed, summarized and reported within the specified periods, and is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, to allow for timely decisions regarding required disclosure of material information required to be included in our periodic Securities and Exchange Commission reports. Our disclosure controls and procedures are designed to provide reasonable assurance of achieving their objectives and our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures are effective to a reasonable assurance level of achieving such objectives. However, it should be noted that the design of any system of controls is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions, regardless of how remote.

(b)

**Changes in Internal Control Over Financial Reporting.**

In addition, management reviewed our internal controls over financial reporting, and there have been no changes in our internal controls over financial reporting for the third quarter ended September 30, 2008 that have materially affected, or are likely to affect, our internal controls over financial reporting.

**PART II - OTHER INFORMATION**

**ITEM 1A. RISK FACTORS**

We have a history of losses and may never become profitable.

We are unable to fund our day-to-day operations from revenues and the lack of revenues for continued growth may cause us to delay our business development. For the 2008 nine month period we had negative cash flows from operating activities of \$852,971. We will require additional financing to fund our long-term cash needs and we may be required to rely on debt financing, loans from related parties, and private placements of our common stock for that additional funding. Such funding sources may not be available or the terms of such funding sources may not be acceptable to the company. If the Company is unable to find such funding it could have a material adverse effect on our ability to continue as a going concern.

We may not have adequate resources to successfully manage anticipated growth.

We may not be equipped to successfully manage any possible future periods of rapid growth or expansion, which could be expected to place a significant strain on our managerial, operating, financial and other resources. Our future performance will depend, in part, on our ability to manage growth effectively, which will require us to:

improve existing, and implement new, financial controls and systems, management information systems, operating, administrative, financial and accounting systems and controls,

maintain close coordination between engineering, programming, accounting, finance, marketing, sales and operations, and

attract and retain additional qualified technical and marketing personnel.

There is intense competition for management, technical and marketing personnel in our business. The loss of the services of any of our key employees or our failure to attract and retain additional key employees could have a material adverse effect on our ability to continue as a going concern.

We may not have adequate manufacturing capacity to meet anticipated manufacturing contracts.

We have completed installation of our first production line and are in the process of qualifying our own manufacturing facility for ISO/TS-16949 certification. Currently, we may not have the capacity or the certification necessary to qualify as a manufacturer for our automotive related customers. Although we are in the process of becoming a qualified TS 16949 production facility, which some of our current automotive contacts will require, there is no guarantee that our current facilities will meet all of the ISO/TS-16949 specifications. It is also possible that our current facility may not have adequate capacity to meet the production quantities and time demands necessary to meet the large volume contracts associated with the automotive industry.





Our success is dependent on our intellectual property rights which are difficult to protect.

Our future success depends on our ability to protect our intellectual property. We use a combination of patents and other intellectual property arrangements to protect our intellectual property. There can be no assurance that the protection provided by our patents will be broad enough to prevent competitors from introducing similar products or that our patents, if challenged, will be upheld by courts of any jurisdiction. Patent infringement litigation, either to enforce patents or defend ourselves from infringement suits, will be expensive and could divert our resources from other planned uses. Patent applications filed in foreign countries and patents in these countries are subject to laws and procedures that differ from those in the U.S. and may not be as favorable to us. We also attempt to protect our confidential information through the use of confidentiality agreements and by limiting access to our facilities. There can be no assurance that our program of patents, confidentiality agreements and restricted access to our facilities will be sufficient to protect our confidential information and intellectual properties from our competitors.

Research and development may result in problems which may become insurmountable to full implementation of production.

Customers request that we create prototypes and perform pre-production research and development. As a result, we are exposed to the risk that we may find problems in our designs that are insurmountable to fulfill production. In that event, we will be unable to recover the costs of the pre-production research and development. However, we are currently unaware of any insurmountable problems with ongoing research and development that may prevent further development of an application.

Our products must satisfy governmental regulations in order to be marketable

During the past several years, the automotive industry has been subject to increased government safety regulation. Among other things, proposed regulations from the National Highway Transportation and Safety Administration required automakers to incorporate advanced air bag technology into vehicles since 2005 and fully integrated by the end of 2008. The requirements allow automakers to meet the requirements over a period of time, up through 2010, through gradually applying a technology to an increasing percentage of their car models. Most automakers are meeting the current requirements through safety advances in their higher-end automobiles. Our products may not meet the proposed National Highway Transportation and Safety Administration standards or the standards may be modified. These proposals call for upgraded air bag system performance tests for passenger cars and light trucks. The new testing requirements are intended to improve the safety of infants, children and out-of-position adults, and maximize the protection of properly seated adults. The National Highway Transportation and Safety Administration tests are similar to conditions that we have already used to test our Seat Mat System and we believe that our Seat Mat System will meet the standards as proposed. In addition, automakers may react to these proposals and the uncertainty surrounding these proposals by curtailing or deferring investments in new technology, including our Bend Sensor®

technology, until final regulatory action is taken. We cannot predict what impact, if any, these proposals or reforms might have on our financial condition and results of operations.

Because we are significantly smaller than the majority of our competitors, we may lack the financial resources needed to capture increased market share.

The market for sensor devices is extremely competitive, and we expect that competition will intensify in the future. There can be no assurance that we will be able to compete successfully against current or future competitors or that competitive pressures we face will not materially adversely affect our business, operating results or financial condition. Our primary competitors in the air bag market are International Electronics and Engineering, Siemens, Robert Bosch GmbH, Denso, Inc., Breed Technologies, TRW Automotive, Delphi Corporation, Autoliv Inc., Takata and Temic. We believe that none of our competitors have a product that is superior to our Bend Sensor® technology at this time. However, many of our competitors and potential competitors have substantially greater financial, technical and marketing resources, larger customer bases, longer operating histories, greater name recognition and more established relationships than we do. These competitors may be able to undertake more extensive marketing campaigns, adopt more aggressive pricing policies and devote substantially more resources to developing new products and markets than we can.

Ongoing industry consolidation among worldwide automotive parts suppliers and financial difficulties of U.S. auto makers may limit the market potential for our products.

In the automotive parts industry, there is a trend of consolidation through business combinations and acquisitions of complementary technologies among worldwide suppliers as these suppliers seek to build stronger customer relationships with automobile manufacturers. Automobile manufacturers look to Tier 1 suppliers (major suppliers) to provide fully engineered systems and pre-assembled combinations of components rather than individual components. This trend of consolidation of suppliers may result in fewer Tier 1 suppliers and thus limit the marketing opportunities for our Bend Sensor® technology. In addition, U.S. auto makers have closed plants and reduced their work force, some Tier 1 suppliers are in bankruptcy or in financial difficulty, and automobile manufacturers have reported increased financial difficulties. These industry trends may limit the market for our products.

Failure to achieve and maintain effective internal controls in accordance with Section 404 of the Sarbanes-Oxley Act could lead to loss of investor confidence in our reported financial information.

Pursuant to Section 404 of the Sarbanes-Oxley Act of 2002, we are required to furnish a report by our management on our internal control over financial reporting. If we cannot provide reliable financial reports or prevent fraud, then our business and operating results could be harmed, investors could lose confidence in our reported financial information, and the trading price of our stock could drop significantly. Our independent registered accounting firm must attest to the effectiveness of our internal control over financial reporting for the fiscal year ended December 31, 2009. We cannot assure you as to our independent auditors' conclusions at December 31, 2009 with respect to the effectiveness of our internal control over financial reporting. There is a risk that our independent auditors will not be able to conclude at December 31, 2009 that our internal controls over financial reporting are effective as required by Section 404 of the Act.

## **ITEM 6. EXHIBITS**

### **Part I Exhibits**

No.

Description.

31.1

Certification of Clark M. Mower pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

31.2

Certification of Thomas N. Strong pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

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Certification pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

## **Part II Exhibits**

No.

Description.

2.1

Order Confirming Plan, dated February 24, 2004 (Incorporated by reference to exhibit 2.1 for Form 8-K filed March 5, 2004)

2.2

Debtor s Plan of Reorganization, dated January 14, 2004 (Incorporated by reference to exhibit 2.2 for Form 8-K filed March 5, 2004)

3.1

Certificate of Incorporation of Flexpoint Sensor, as amended (Incorporated by reference to exhibit 3.1 for Form 10-QSB, filed August 4, 2006)

3.2

Bylaws of Flexpoint Sensor, as amended (Incorporated by reference to exhibit 3.4 of Form 10-QSB, filed May 3, 2004)

10.1

Lease Agreement between Flexpoint Sensor and F.G.B.P., L.L.C., dated July 12, 2004 (Incorporated by reference to exhibit 10.2 of Form 10-QSB, filed November 15, 2004, as amended)

**SIGNATURES**

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, who are duly authorized.

**FLEXPOINT SENSOR SYSTEMS, INC.**

Date: November 12, 2008

/s/ Clark M. Mower

Clark M. Mower

President, Chief Executive Officer and Director

Date: November 8, 2006

/s/ Thomas N. Strong

Thomas N. Strong

Controller, Chief Financial Officer

