AMERICAN INTERNATIONAL VENTURES INC /DE/ Form 10QSB/A January 09, 2004

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

260 Garibaldi Avenue, Lodi, New Jersey 07644

(Address of pri	ncipal executive offices)
, ,	35-4400
	one number, including area code)
Securities registered under S	Section 12 (b) of the Act:
Title of each class	Name of exchange on which
to be registered	each class is to be registered
None	None
Securities registered under S	Section 12(g) of the Act:
Comi	mon Stock
(Title o	of Class)
	hether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) Act of 1934 during the proceeding 12 months and (2) has been subject to such filing days.
(1) Yes: [] No: [X]	
(2) Yes: [X] No: []	

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of August 31, 2002: 19,960,210 shares of Common Stock, \$.00001 par value.

Transitional Small Business Issuer Format (Check One):

Yes: No: X

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PART I -FINANCIAL INFORMATION

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and May 31, 2002

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AMERICAN INTERNATIONAL VENTURES, INC. AND SUBSIDIARY

CONSOLIDATED BALANCE SHEETS

ASSETS

August 31,	
May 31,	
2002	
Current Assets	
Cash	
\$ 17,548	
\$ 7,370	
Accounts receivable, less allowance for	
doubtful accounts of \$1,000	
10,706	
15,263	
Inventory	
1,162	
1,346	
Marketable securities	
53,320	
53,320	
Prepaid expense	
<u> 150</u>	
<u> 150</u>	

Total current assets

82,886	
77,449	
Fixed Assets	
Office furniture and equipment	
15,682	
15,682	
Less, accumulated depreciation	
_ 9,196	
8,438	
Net fixed assets	
6,486	
7,244	
Other Assets	
Deferred financing cost	
5,917	
6,417	
Gold deposit	
3,273	
-	
Security deposit	
550	
550	

T	otal other assets
	9,740
	6,967
,	
	TOTAL ASSETS
\$	99,112
\$	91,660
	LIABILITIES AND STOCKHOLDERS DEFICIT
C	urrent Liabilities
A	ccounts payable
\$	408,183
\$	395,208
Pa	ayroll and sales taxes payable
	98,750
	93,428
N	otes payable, due currently
	96,483
	97,949
St	ockholder advance

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21,594	
Total curre	nt liabilities
640,739	
608,179	
Notes Payal	ble
48,797	
51,366	

Total Liabilities

689,536

659,545

Stockholders Deficit

Common stock authorized, 50,000,000 shares of \$.00001par value; issued and outstanding, 19,960,210 and 19,752,210 shares, respectively

199

197

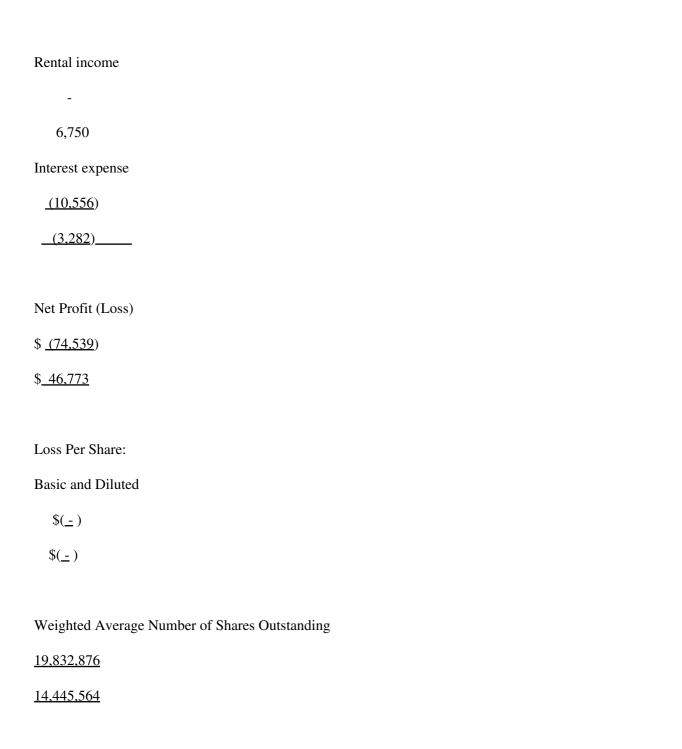
Capital in excess of par value
793,488
741,490
Accumulated deficit
(1,437,431)
(1,362,892)
Accumulated other comprehensive income
53,320
53,320
Total stockholders deficit
(590,424)
(567,885)
TOTAL LIABILITIES AND
STOCKHOLDERS DEFICIT
\$ <u>99,112</u>
\$ <u>91,660</u>
The accompanying notes are an integral part of these financial statements.
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AMERICAN INTERNATIONAL VENTURES, INC. AND SUBSIDIARY

AMERICAN INTERNATIONAL VENTURES, INC. AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF OPERATIONS

For the Quarters Ended August 31, 2002 and 2001

2002				
<u>2001</u>				
Net Sales				
\$ 70,959				
\$ 90,358				
Cost of Goods So	old			
43,775				
23,401				
Gross Profit				
27,184				
66,957				
Selling and Adm	inistrative Expe	nses		
91,167				
117,198				
Operating profit	(loss)			
(63,983)				
(50,241)				

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Other Income	e and Expense



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The accompanying notes are an integral part of these financial statements.
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AMERICAN INTERNATIONAL VENTURES, INC. AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF CASH FLOWS

For the Quarters Ended August 31, 2002 and 2001

<u>2002</u>
<u>2001</u>
Cash Flows From Operations:
Net profit (loss)
\$ (74,539)
\$ (46,773)
Adjustments to reconcile net profit (loss) to net
cash provided (consumed) by operating activities:
Depreciation and amortization
1,258
1,692
Changes in current assets and liabilities:
Increase in accounts payable and
accrued liabilities
12,975
3,215
Increase in payroll and sales taxes payable
5,322
20,732
Decrease in accounts receivable
4,557
5,680

Decrease in security deposits

-		
5,544		
Decrease in liability for security deposit		
-		
(1,800)		
Decrease (increase) in inventory		
184		
<u>(481</u>)		
Net cash consumed by operating		
activities		
(50,243)		
(12,191)		
Cash Flows From Investing Activities:		
Investment in gold deposit		
(3,273)		
-		
Net cash consumed by investing activities		
(3,273)		
-		
Cash Flows From Financing Activities:		

Proceeds of common stock issuances

52,000		
-		
Proceeds of borrowing		
-		
14,153		
Repayments of debt		
(4,035)		
(10,268)		
Increase in stockholder advances		
_15,729		
_4,600		
Net cash provided (consumed) by		
financing activities		
63,694		
8,485		
Net increase (decrease) in cash		
10,178		
(3,706)		
Cash balance, beginning of period		
7,370		

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3,811
Cash balance, end of period
\$ <u>17,548</u>
\$ <u>105</u>
The accompanying notes are an integral part of these financial statements.
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AMERICAN INTERNATIONAL VENTURES, INC. AND SUBSIDIARY
NOTES TO FINANCIAL STATEMENTS
August 31, 2002
(Unaudited)
1.

BASIS OF PRESENTATION

The unaudited interim consolidated financial statements of American International Ventures, Inc. and its subsidiary (the Company) as of August 31, 2002 and for the three month periods ended August 31, 2002 and 2001, have been prepared in accordance with accounting principles generally accepted in the United States of America. In the opinion of management, such information contains all adjustments, consisting only of normal recurring adjustments, necessary for a fair presentation of the results for such periods. The results of operations for the quarter ended August 31, 2002 are not necessarily indicative of the results to be expected for the full fiscal year ending May 31, 2003.

Certain information and disclosures normally included in the notes to financial statements have been condensed or omitted as permitted by the rules and regulations of the Securities and Exchange Commission, although the Company believes the disclosure is adequate to make the information presented not misleading. The accompanying unaudited financial statements should be read in conjunction with the financial statements of the Company for the year ended May 31, 2002.

2.

SUPPLEMENTAL CASH FLOWS INFORMATION

There were no cash payments during the periods for income taxes. Cash payments for interest were \$7,256 and \$2,246, respectively.

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Item 2. Management's Discussion and Analysis.

Overview

In March 2001, the Company acquired all the issued and outstanding capital stock of TLM Industries, Inc. (TLM). TLM thereafter merged with its wholly owned subsidiary, GetToner.com, Inc. ("GetToner"), pursuant to which GetToner was the surviving entity. For the period represented by this filing, GetToner is a wholly owned subsidiary of the Company, and is engaged in the business of selling office supply products, principally disposable imaging products such as laser toner, inkjet, and fax ribbon cartridges for computer printers, fax machines and copiers.

Prior to the transaction with TLM and GetToner, the Company s operations consisted of providing limited consulting services to mining companies. These services included the review of existing, and introduction of new, assay processes, and the introduction of technical personnel and sources of investment capital. During 1999, the Company provided consulting services to Birch Mountain Resources Ltd., a company trading on the Canadian Venture Exchange (symbol: BMD.V) under an arms length agreement. The Company introduced technical consultants to Birch Mountain that advanced certain mining assay procedures employed by Birch Mountain. In exchange for providing services to Birch Mountain, the Company may be entitled to receive a total of 500,000 shares of common stock of Birch Mountain, of which 350,000 shares have been received to date by the Company. The remaining 150,000 shares will be issued to the Company contingent upon Birch Mountain developing a proprietary assay procedure that meets certain established standards. At this time, the Company is uncertain as to whether it will receive the remaining 150,000 shares of Birch Mountain common stock. The Company may explore the possibility of providing similar consulting services to other mining companies in the future, although it has no present arrangement with any other mining company.

Period ended August 31, 2002 compared with period ended August 31, 2001.

Revenues for period ended August 31, 2002 were \$70,959 which represents a decrease of \$19,399 or 21.5% from revenues of \$90,358 for the comparable period in 2001. The revenues for both periods reflect sales from the Company s subsidiary, GetToner.com. The decrease was due to a shift in product mix and market emphasis. Prior to 2001, a significant portion of sales were directed to wholesalers purchasing register tapes, which produced higher revenues per sale but carried lower profit margins. During 2001, GetToner shifted its sales emphasis to retail customers purchasing inkjet and laser toner cartridges through the Internet and other sales channels, which produced smaller revenues per sale but carry higher profit margins. However, during later part of fiscal year end May 31, 2001, the Company began to experience lower selling prices due to increased competition and higher product costs due to supplier changes, both of which reduced the projected higher margins of its cartridge sales for the 2002 period.

Cost of goods sold for the 2002 period totaled \$43,775 or 61.7% of total revenue contrasted with \$23,401 or 25.9% of total revenue for the 2001 period. The increase in cost of sales on a percentage basis for the 2002 period reflects the lower selling prices and higher product costs experienced during the 2002 period as discussed above. Gross profit for the 2002 period was \$27,184 compared with \$66,957 for the 2001 period. The decrease of \$39,773 or 59.4% reflects the reduced sales for the 2001 period.

Selling and administrative expenses which consists of marketing expenses, salaries, rent, and other general and administrative expenses were \$91,167 for the 2002 period contrasted with \$117,198 for the 2001 period. The decrease of \$26,031 or 22.2% for the 2002 period from the prior period is due principally to lower salaries and related costs attributable to a reduction is salaries payable to a Get Toner officer, and lower rent for GetToner s new offices.

Operating loss for the 2002 period was \$63,983 compared with an operating loss of \$50,241 for the prior period. The increase in operating loss of \$13,742 or 27.4% from the prior period is due to principally to the higher costs of good sold as discussed above slightly offset by the lower selling and administrative expenses. No research and development costs were incurred during the 2002 or 2001 periods, and there is no seasonal impact on the Company's sales.

Rental income for the 2002 period was \$-0- contrasted with \$6,750 for the 2001 period. During 2001, the Company subleased to a third party part of GetToner s office space that it previously occupied. No sublease arrangement exists for GetToner s current offices. Interest expense on long and short term debt totaled \$10,556 contrasted with \$3,282 for the prior 2001 period. The increase of \$7,274 or 222% for the 2002 period is due to an increase in credit card and bank debt which was incurred during the current period to support the operations of GetToner.

Liquidity And Capital Resources.

As of August 31, 2002, the Company's working capital deficit was \$557,853 compared with a working capital deficit of \$530,730 for the May 31, 2002 year end. The increase in deficit for the current period reflects the operational losses sustained by GetToner during this period.

During fiscal year 1999 and continuing through February 2001, prior to the acquisition of TLM and GetToner, the Company's capital requirements have been insignificant due to its relatively limited operations. During this prior period its capital requirements have been funded principally through the private placement of its common stock and from loans from the Company's President and Chairman. During fiscal 2001 and in connection with the acquisition of TLM, the Company raised \$153,500 from the private placement of 1,800,000 shares of common stock at prices ranging from \$0.06 to \$0.10 per unit. Of the shares sold, 650,000 were sold as units, each of which included a warrant entitling the holder to purchase an additional share at anytime during the ensuing year at a price of \$1.00 per share. The proceeds were used to fund the operations of GetToner. In February 2001, the Company and its Chairman and President each agreed to certain compensation arrangements for the one-year period ending May 31, 2001. In consideration for acting as chairman and president of the Company for such period, the Company issued 300,000 shares of common stock of each such officer. In addition, during February 2001, the Company issued 191,000 shares of common stock in exchange for cancellation of a loan in the amount of \$19,035 in favor of the Company s Chairman and issued 181,000 shares of common stock in exchange for cancellation of a loan in the amount of \$18,129 in favor of the Company's President. During the fiscal year ended May 31, 2002, the Company raised \$35,000 in gross proceeds in connection with the private placement of 140,000 units. Each unit consists of one share of common stock and one half of a stock purchase warrant exercisable one year from the issue date. Each full warrant enables the holder to acquire one share of common stock at a exercise price of \$0.50 per share. The warrants have expired unexercised. During the quarter ended August 31, 2002, the Company raised \$52,000 in connection with the sale of units. Each unit consists of one share of common stock and one half of common stock warrant which expires one year from issue date. Each full warrant enables the holder to acquire one share of common stock at an exercise price of \$1.00 per share.

The Company has experienced significant losses in connection with the operations of GetToner. The Company is uncertain as to when it will achieve profitable operations. Until it achieves profitable operations, the Company intends to finance its ongoing operations through the private placement of its capital stock, through debt financing, or though

the sale of its assets in the form of common stock of Birch Mountain Resources Ltd. As of December 31, 2002, the value of the Birch Mountain common stock (based upon the closing price of May 31, 2002) was \$53,320 USD. At this time, the Company has no commitments for any such financing. No assurances can be given that the Company will be successful in these endeavors. If the Company is unsuccessful in these endeavors, it will have a material adverse impact on Company and its ability to conduct its business in the future. Accordingly, the Company s financial statements contain note disclosures describing the circumstances that lead to doubt over the ability of the Company to continue as a going concern. In his report on the consolidated financial statements for the year ended May 31, 2002, the Company s independent auditor included an explanatory paragraph regarding its ability to continue as going concern.

On April 29, 2003, the Company entered into an agreement with the former principals of GetToner which effectively rescinded the GetToner transaction. Under the agreement, the Company returned the capital stock of GetToner to its former principals in exchange for receiving 1,751,666 shares of the Company s common stock from the GetToner principals which was previously issued to such principals in connection with GetToner acquisition (See Item 12 Certain Relationships and Related Transactions). As a result of this transaction, the Company believes that it significantly reduced its operating cash requirements and improved its balance sheet by eliminating the GetToner liabilities.

During the quarter ended May 31, 2002, the Company s board of directors determined to re-direct its efforts towards the mining industry. The decision to re-direct its efforts towards the mining industry was based in part upon the belief by management that precious metal prices would rise in the future. To that end, the Company effected management changes in April and May 2002. The management change was intended to strengthen the Company s management experience in the mining industry. Although the Company appointed Robert G. Carrington and Samuel G. Nunnemaker, as the Company s new directors and new Chairman and President in April 2002, it removed both parties as officers of the Company on May 6, 2003 and as directors of the Company on December 15, 2003. It appointed Myron Goldstein, an experienced mining executive, as a director on March 25, 2003 and as Chairman on May 6, 2003. The Company s plan of operations for the foreseeable future is to continue to seek, identify and, if successful, acquire a portfolio of undervalued or sub-economic (based upon existing data) but prospective mineral properties in the United States, principally gold properties. These properties likely have had prior mineral exploration work or actual mining activities conducted on site, but these operations were abandoned due to gold prices prevailing at the time. Once a sub-economic property is identified and /or acquired, the Company intends re-evaluate the property based on the experience of its Chairman and consultants, and will seek to enhance its value by performing a limited amount of exploratory work. The exploratory work may consist of on site geological mapping, field testing and drilling additional exploratory holes in order to improve the economic viability of the property. At this time, the Company does not intend to engage in actual mineral extraction operations. However, if the Company is successful in enhancing the property value through its additional exploratory work, it may consider a number of options, including selling the property to interested mining company.

In this regard, on July 16, 2002, the Company acquired certain patented and unpatented mining claims known as the Bruner property located in Nye County, Nevada from Orcana Resources, Inc. and Miramar Gold Corporation (collectively Orcana). Under the terms of acquisition, the Company is required to maintain the property in good standing under state mining regulations for at least one full assessment year and pay Orcana a two percent net smelter royalty on all metals and materials mined or produced from the property. The Company maintains the right to purchase the net smelter royalty from Orcana for the sum of \$250,000 payable in cash and/or marketable securities of the Company. In addition, upon achieving commercial production on the Bruner property, the Company is obligated

to pay Orcana \$250,000 within 120 day of achieving such commercial production. The payment may be in the form of cash and/or marketable securities of the Company. Since its acquisition, the Company has reviewed existing geological data, staked additional claims in the area, and conducted limited geochemical studies on the property. The Company intends to conduct additional exploratory work on the property consisting mainly of drilling a series of shallow and deeper drill holes in an attempt to establish a commercially viable mineral property. The Company will be required to raise additional funds in order to complete the additional exploration work, the amount of which has not been determined by the Company.

Risk Factors.

See the Company's Annual Report on Form 10-KSB for the period ending May 31, 2002 (Form 10-KSB) for additional statements concerning operations and future capital requirements. Certain risks exist with respect to the Company and its business, which risks include: its limited assets, absence of significant operating revenue, and the need for additional capital; lack of established marketing strategy; sale of compatible and remanufactured products; and competition; among other factors. Readers are urged to refer to the section entitled Cautionary Statements in the Company s Form 10-KSB for a broader discussion of such risks and uncertainties.

Item 3. Effectiveness of the registrant s disclosure controls and procedures

At August 31, 2002, the Company carried out an evaluation of the effectiveness of the Company s disclosure controls and procedures (as defined by Rule 13a-14(c) under the Securities Exchange Act of 1934) under the supervision and with the participation of the Company s chief executive officer and chief financial officer. Based on and as of the date of such evaluation, the aforementioned officers have concluded that the Company s disclosure controls and procedures have functioned effectively so as to provide those officers the information necessary whether:

(i) this quarterly report on Form 10-QSB contains any untrue statement of a material fact or omits to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report on Form 10-QSB, and(ii) the financial statements, and other financial information included in this quarterly report on Form 10-QSB, fairly present in all material respects the financial condition, results of operations and cash flows of the Company as of, and for, the periods presented in this quarterly report on Form 10-QSB.

There have been no significant changes in the Company's internal controls or in other factors since the date of the President s and Principal Accounting Officer s evaluation that could significantly affect these internal controls, including any corrective actions with regards to significant deficiencies and material weaknesses.

PART II

Item 1. Legal Proceedings.

None

Item 2. Changes in Securities.
During the quarter ended August 31, 2002, the Company raised \$52,000 in connection with the sale of units. Each unit consists of one share of common stock and one half of common stock warrant which expires one year from issue date. Each full warrant enables the holder to acquire one share of common stock at an exercise price of \$1.00 per share.
Item 3. Defaults Upon Senior Securities.
None
Item 4. Submission of Matters to a Vote of Security Holders.
None
Item 5. Other Information.
None
None
Item 6. Exhibits and Reports on Form 8-K
(a). Furnish the Exhibits required by Item 601 of Regulation S-B.
Exhibit 31 Certification Pursuant To Section 302 Of The Sarbanes-Oxley Act Of 2002.
Exhibit 32 Certification Pursuant To Section 906 Of The Sarbanes-Oxley Act Of 2002.
(b) Reports on Form 8-K.
None

SIGNATURES

In accordance with the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: January 8, 2004

AMERICAN INTERNATIONAL VENTURES, INC.

/s/ Jack Wagenti

Jack Wagenti

President and

Principal Accounting Officer and